

AGRICULTURAL LABOR SURVEY – April 2018

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(TEST VERSION)



**United States
 Department of
 Agriculture**



**NATIONAL
 AGRICULTURAL
 STATISTICS
 SERVICE**

USDA/NASS

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State	PIN	Tract	Subtr.
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Attempted Contacts		
Date	Time	Notes

1. [Verify name and mailing address of this operation. Make any corrections necessary (including the correct operation name) on the label and continue.] [Check if name label verified]
2. **Since June 1, 2017, have you or will you** (name on label)--
 - a. **grow any crops or cut hay?**
 [Include grains, row crops, oilseeds, fruits, nuts, vegetables (including strawberries and melon crops), nursery and greenhouse, Christmas trees, and other specialty crops.]
 1 Yes - [Go to item 3 on page 2.] 3 No - [Continue.]
 - b. **own or raise any livestock, poultry, bees or aquaculture?**
 [Include livestock and poultry owned, and any being raised under contract for someone else.]
 1 Yes - [Go to item 3 on page 2.] 3 No - [Continue.]
 - c. **sell any agricultural products?**
 1 Yes - [Go to item 3 on page 2.] 3 No - [Continue.]
 - d. **receive government agricultural payments?**
 [Exclude government payments received as a landlord.]
 1 Yes - [Go to item 3 on page 2.] 3 No - [Continue.]
 - e. **have more than 19 acres of idle cropland or more than 99 acres of pastureland?**
 1 Yes - [Go to item 3 on page 2.] 3 No - [Go to Section 5, page 11, item 1.]

OFFICE USE
R. UNIT
9921
SUB.
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JUNE 1
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3. Are the day-to-day decisions for this operation made by one individual, a hired manager, or partners? [Check one]

- One individual – [Go to page 3]
- A hired manager – [Go to page 3]
- Partners – How many partners make the day-to-day decisions?

Number

[Enter number of partners, including operator, and then continue.]

4. Please identify the other person(s) in this partnership, then go to page 3.
(Verify partners' names and make necessary corrections if names have already been entered.)

Name: _____ Address: _____ City: _____ State: _____ ZIP: _____ Phone: (____) - _____ Did this partner also operate land individually on June 1, 2017? <input type="checkbox"/> Yes <input type="checkbox"/> No	Name: _____ Address: _____ City: _____ State: _____ ZIP: _____ Phone: (____) - _____ Did this partner also operate land individually on June 1, 2017? <input type="checkbox"/> Yes <input type="checkbox"/> No
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Name: _____ Address: _____ City: _____ State: _____ ZIP: _____ Phone: (____) - _____ Did this partner also operate land individually on June 1, 2017? <input type="checkbox"/> Yes <input type="checkbox"/> No	Name: _____ Address: _____ City: _____ State: _____ ZIP: _____ Phone: (____) - _____ Did this partner also operate land individually on June 1, 2017? <input type="checkbox"/> Yes <input type="checkbox"/> No
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For Office Use Only
Stratum
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Stratum
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Ind. Op.
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Stratum
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Ind. Op.
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For Office Use Only
Stratum
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Ind. Op.
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Section 1 - PAID WORKERS for APRIL

April 2018

S	M	T	W	Th	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

1. Did this operation have anyone on the payroll to do agricultural work the week of April 8th through April 14th?

INCLUDE:

- . Workers directly hired and paid by the farm operation
- . Part-time workers, paid family members, and hired managers
- . All hired workers regardless of method of pay (salaried, hourly, daily, monthly, piece rate, etc.)
- . Workers on paid leave (sick or vacation) (include typical hours and wages for the week)

EXCLUDE:

- . Contract and custom workers
- . Retail workers and “value-added” workers

- 600
- 1 Yes [Continue]
 - 3 No [Go to Section 2]
 - 2 Don't Know [Go to Section 2]

2. How many workers did you have on payroll to do agricultural work the week of April 8th through April 14th ?

TOTAL NUMBER
660

3. In 2018, how many of these total paid workers for that week will be paid by this operation for 150 days or more of work?

NUMBER OF WORKERS
700



Office Use Only	599
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Section 1 - PAID WORKERS for APRIL (continued)

4. Fill out the table below for the workers paid to do agricultural work the week of April 8th through April 14th. Report workers who fall under the same worker code on a single line.

- Record each worker only once
- Report only one week of hours and wages for the reference week
- Base wages include the minimum amount paid regardless of method of pay (salaried, hourly, piece rate, etc.) but exclude incentive pay
- Incentive pay includes bonuses, performance pay, hazard pay, overtime pay, etc. that is paid in addition to the base wages.

INCLUDE:

- Workers directly hired and paid by the farm operation
- Part-time workers, paid family members, and hired managers
- Workers on paid leave (sick or vacation) (include typical hours and wages for the week)

EXCLUDE:

- Contract and custom workers
- Retail workers and “value-added” workers

Worker Code (select from list on page 5)	Number of Paid Workers That Week		Total Hours Worked That Week		Total Gross Wages Paid That Week	Total Base Wages Paid That Week		Total Incentive & Overtime Wages Paid That Week
					(Dollars)	(Dollars)	(Dollars)	
Example: 12	612	60	613	3000	614	\$42,000	xxx \$36,000	xxx \$6000
Example: 32	612	2	613	100	614	\$1,400	xxx \$1,400	xxx \$ 0
611	612		613		614		Xxx	Xxx
611	612		613		614		Xxx	Xxx
611	612		613		614		Xxx	Xxx
611	612		613		614		Xxx	Xxx
611	612		613		614		Xxx	Xxx
611	612		613		614		Xxx	Xxx
611	612		613		614		Xxx	Xxx
611	612		613		614		Xxx	Xxx
611	612		613		614		Xxx	Xxx
611	612		613		614		Xxx	Xxx
611	612		613		614		Xxx	Xxx
611	612		613		614		Xxx	Xxx
611	612		613		614		Xxx	Xxx



Office Use – Completion Code – Usability	1 – Incomplete, Has Labor 2 – Incomplete, Unknown 3 – No Labor	698
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Worker codes for Sections 1 and 2

Code	Work Hired to Do
FIELD WORKERS	
11	Agricultural Equipment Operators - Crop, Nursery and Greenhouse: Drive and control farm equipment to till soil and to plant, cultivate, and harvest crops.
12	Farmworkers - Crop, Nursery and Greenhouse: Manually plant, cultivate, and harvest vegetables, fruits, nuts, horticultural specialties, field crops, Christmas trees and short rotation woody crops. Use hand tools, such as shovels, trowels, hoes, tampers, pruning hooks, shears, and knives. Duties may include tilling soil and applying fertilizers; transplanting, weeding, thinning, or pruning crops; applying pesticides; or cleaning, grading, sorting, packing, and loading harvested products. May construct trellises, repair fences and farm buildings, or participate in irrigation activities.
13	Graders And Sorters - Crop, Nursery and Greenhouse Products: Grade, sort, or classify agricultural crops by size, weight, color or condition.
14	Hand Packers And Packagers - Crop, Nursery and Greenhouse Products: Pack or package by hand a wide variety of products and materials.
15	All Other Field Workers: All agricultural workers working with crops, nursery or greenhouse products not included in codes 11-14.
LIVESTOCK WORKERS	
20	Agricultural Equipment Operators – Farm, Ranch, and Aquacultural Animals: Drive and control heavy farm equipment while attending to live farm, ranch, or aquacultural animals and in harvest of unprocessed animal products.
21	Farmworkers - Farm, Ranch, and Aquacultural Animals: Attend to live farm, ranch, or aquacultural animals including cattle, sheep, swine, goats, horses and other equines, poultry, finfish, shellfish, and bees. Duties may include feeding, watering, herding, milking, grazing, castrating, branding, de-beaking, weighing, catching, and loading animals. May conduct simple exams; maintain records; assist in births; and administer medications, vaccinations, or insecticides. May clean and maintain animal housing areas.
22	Graders And Sorters - Farm, Ranch, and Aquacultural Animal Products: Grade, sort, or classify unprocessed food and other agricultural products by size, weight, color, or condition.
23	Hand Packers And Packagers - Farm, Ranch and Aquacultural Animal Products: Pack or package by hand a wide variety of products and materials.
24	All Other Livestock Workers: All agricultural workers working with farm, ranch and aquacultural animals or products not included in codes 20 – 23.
SUPERVISORS	
31	Farmers, Ranchers and Other Agricultural Managers: Plan, direct, or coordinate the management or operation of farms, ranches, greenhouses, aquacultural operations, nurseries, tree farms, or other agricultural establishments.
32	First-Line Supervisors of Farm Workers: Directly supervise and coordinate the activities of agricultural, aquacultural, and related workers.
OTHER WORKERS	
41	Agricultural Inspectors: Inspect agricultural commodities, processing equipment and facilities, and aquacultural operations, to ensure compliance with regulations and laws governing health, quality, and safety.
42	Animal Breeders: Select and breed animals according to their genealogy, characteristics, and offspring.
43	Pesticide Handlers and Sprayers: Mix or apply pesticides, herbicides, fungicides, or insecticides through sprays, dusts, vapors, soil incorporation, or chemical application to all crops including nursery and greenhouse products and facilities, and livestock, and livestock facilities. Usually requires specific training and state or federal certification. Excludes pilots who dust or spray crops from aircraft.
44	Any Other Worker Not Listed Above: Including, but not limited to, mechanics, shop workers, truck drivers, accountants, bookkeepers, office workers. Excluding contract & custom workers, retail workers, and “value-added” workers.

Section 2 - PAID WORKERS for JANUARY

January 2018						
S	M	T	W	Th	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

1. Did this operation have anyone on the payroll to do agricultural work the week of January 7th through January 13th?

INCLUDE:

- . Workers directly hired and paid by the farm operation
- . Part-time workers, paid family members, and hired managers
- . All hired workers regardless of method of pay (salaried, hourly, daily, monthly, piece rate, etc.)
- . Workers on paid leave (sick or vacation) (include typical hours and wages for the week)

EXCLUDE:

- . Contract and custom workers
- . Retail workers and “value-added” workers

- 600
- 1 Yes [Continue]
 - 3 No [Go to Section 3]
 - 2 Don't Know [Go to Section 3]

2. How many workers did you have on payroll to do agricultural work the week of January 7th through January 13th?

3. In 2018, how many of these total paid workers for that week will be paid by this operation for 150 days or more of work?

TOTAL NUMBER
660
NUMBER OF WORKERS
700



Office Use Only	599 1
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Section 2 - PAID WORKERS for JANUARY (continued)

4. Fill out the table below for the workers paid to do agricultural work the week of January 7th through January 13th. Report workers who fall under the same worker code on a single line.

- Record each worker only once
- Report only one week of hours and wages for the reference week
- Base wages include the minimum amount paid regardless of method of pay (salaried, hourly, piece rate, etc.) but exclude incentive pay
- Incentive pay includes bonuses, performance pay, hazard pay, overtime pay, etc. that is paid in addition to the base wages.

INCLUDE:

- Workers directly hired and paid by the farm operation
- Part-time workers, paid family members, and hired managers
- Workers on paid leave (sick or vacation) (include typical hours and wages for the week)

EXCLUDE:

- Contract and custom workers
- Retail workers and “value-added” workers

Worker Code (select from list on page 5)	Number of Paid Workers That Week	Total Hours Worked That Week	Total Gross Wages Paid That Week (Dollars)	Total Base Wages Paid That Week (Dollars)	Total Incentive & Overtime Wages Paid That Week (Dollars)
Example: 12	612 60	613 3000	614 \$42,000	xxx \$36,000	xxx \$6000
Example: 32	612 2	613 100	614 \$1,400	xxx \$1,400	xxx \$ 0
611	612	613	614	Xxx	Xxx
611	612	613	614	Xxx	Xxx
611	612	613	614	Xxx	Xxx
611	612	613	614	Xxx	Xxx
611	612	613	614	Xxx	Xxx
611	612	613	614	Xxx	Xxx
611	612	613	614	Xxx	Xxx
611	612	613	614	Xxx	Xxx
611	612	613	614	Xxx	Xxx
611	612	613	614	Xxx	Xxx
611	612	613	614	Xxx	Xxx
611	612	613	614	Xxx	Xxx
611	612	613	614	Xxx	Xxx
611	612	613	614	Xxx	Xxx
611	612	613	614	Xxx	Xxx
611	612	613	614	Xxx	Xxx
611	612	613	614	Xxx	Xxx

Office Use – Completion Code – Usability	1 – Incomplete, Has Labor 2 – Incomplete, Unknown 3 – No Labor	698
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Section 3 - PAID WORKERS IN 2017

Largest Number of Workers in 2017
277

1. During 2017, what was the largest number of hired workers on the payroll on any one day?.....278.....3 None

INCLUDE:

- . Workers directly hired and paid by the farm operation
- . Part-time workers, paid family members, and hired managers
- . All hired workers regardless of method of pay (salaried, hourly, daily, monthly, piece rate etc.)
- . Workers on paid leave (sick or vacation) (include typical hours and wages for the week)

EXCLUDE:

- . Contract and custom workers
- . Retail workers and "value-added" workers

2. During 2017, did this operation have any H-2A temporary agricultural workers on the payroll?

The H2A temporary agricultural program allows agricultural employers who anticipate a shortage of domestic workers to bring nonimmigrant foreign workers to the U.S. to perform agricultural labor or services of a temporary or seasonal nature.

- 279 1 Yes
 3 No
 2 Don't Know



Section 4 - VALUE of SALES

1. Please classify this operation in terms of total gross value of sales
[Be sure sales represent only 2017 and earlier years' production.]

Considering:

- Sales of all crops, livestock, poultry, and livestock products (milk, eggs, etc.) sold in 2017.
- The value of product removed for all crops, livestock, and poultry produced under contract in 2017.
- Sales of all miscellaneous agricultural products in 2017.
- All government agricultural payments received in 2017.
- Landlord's share of government payments and crops sold in 2017.

a. What code represents the total gross value of sales, including government agricultural payments?

Total Value GVS Code

'None' during 2017.	99	<input type="checkbox"/>
\$ 1 --- 999	1	<input type="checkbox"/>
\$ 1,000 --- 2,499	2	<input type="checkbox"/>
\$ 2,500 --- \$ 4,999	3	<input type="checkbox"/>
\$ 5,000 --- \$ 9,999	4	<input type="checkbox"/>
\$ 10,000 --- \$ 24,999	5	<input type="checkbox"/>
\$ 25,000 --- \$ 49,999	6	<input type="checkbox"/>
\$ 50,000 --- \$ 99,999	7	<input type="checkbox"/>
\$ 100,000 --- \$ 249,999	8	<input type="checkbox"/>
\$ 250,000 --- \$ 499,999	9	<input type="checkbox"/>
\$ 500,000 --- \$ 999,999	10	<input type="checkbox"/>
\$ 1,000,000 --- \$ 2,499,999	11	<input type="checkbox"/>
\$ 2,500,000 --- \$ 4,999,999	12	<input type="checkbox"/>
\$ 5,000,000 and over	13	<input type="checkbox"/>

GVS Code

550

b. Does the GVS (gross value of sales) Code in Code Box 550 equal '1' or '99'?

Yes - [Continue.] **No** - [Go to page 10, item 2.]

c. Record all 2018 crops, land uses, and livestock or poultry now on the total acres operated, then go to page 10, item 2.

Land Use	ACRES	Field Crops Intended For Harvest	ACRES	Other Crops	ACRES
CRP/WRP		_____		Cut Christmas Trees	
Idle Cropland		_____		_____	
All Fallow Land		_____		_____	
_____		_____		_____	
Government Payments	WHOLE DOLLARS	Fruits/Nuts	ACRES	Livestock	NUMBER
CRP/WRP Payments		_____		Cattle – Dairy	
Other Gov't Payments		_____		Cattle – Other	
		_____		Chickens	
		_____		Hogs	
		_____		Horses	
		_____		Mules/Burros	
Pasture/Rangeland	ACRES	Vegetables/Melons	ACRES	_____	
Cropland Used Only For Pasture		_____		_____	
Permanent Pasture		_____		_____	
Woodland Pasture		_____		_____	
		_____		_____	
Aquaculture	NUMBER	Berries	ACRES		Office Use
Acres of Ponds in Use		_____			TOTAL POINTS
Foodsize/Stockers		_____			552
Fingerlings/Broodfish		_____			PASTURE POINTS
Trout Eggs		_____			554

Section 4 - VALUE of SALES (continued)

2. Of the farm or ranch income reported, which of these categories represents the largest portion of the gross income from this operation?

- 1 - **Grains, Oilseeds, Dry Beans, and Dry Peas** 1
(corn, flaxseed, grain silage and forage, grains and oilseeds, popcorn, rice, small grains, sorghum, soybeans, sunflowers, straw, etc.)
- 2 - **Tobacco** 2
- 3 - **Cotton and Cottonseed** 3
- 4 - **Vegetables, Melons, Potatoes and Sweet Potatoes** 4
(beets, cabbage, cantaloupes, pumpkins, sweet corn, tomatoes, watermelons, vegetable seeds, etc.)
- 5 - **Fruit, Tree Nuts and Berries** 5
(almonds, apples, blueberries, cherries, grapes, hazelnuts, kiwifruit, oranges, pears, pecans, strawberries, walnuts, etc.)
- 6 - **Nursery, Greenhouse, Floriculture and Sod** 6
(bedding plants, bulbs, cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery, sod, etc.)
- 7 - **Cut Christmas Trees and Short Rotation Woody Crops** 7
- 8 - **Other Crops and Hay, CRP and Pasture** 8
(grass seed, hay and grass silage, hops, maple syrup, mint, peanuts, sugarcane, sugarbeets, CRP, etc.)
- 9 - **Hogs and Pigs** 9
- 10 - **Milk and Other Dairy Products from Cows** 10
- 11 - **Cattle and Calves** 11
(beef and dairy cattle for breeding stock, fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc.)
- 12 - **Sheep, Goats, and their Products** 12
(wool, mohair, milk and cheese)
- 13 - **Horses, Ponies, and Mules** 13
(burros and donkeys)
- 14 - **Poultry and Eggs** 14
(broilers, chickens, turkeys, ducks, eggs, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc.)
- 15 - **Aquaculture** 15
(catfish, trout, ornamental and other fish, mollusks, crustaceans, etc.)
- 16 - **Other Animals and Other Animal Products** 16
(bees, honey, rabbits, fur-bearing animals, semen, manure, other animal specialties, etc.)

FARM TYPE CODE

551



Section 5 - CHANGE IN OPERATOR

Complete this section only if you answered "NO" for all questions in item 2 on the face page.

1. Has the operation named on the label been sold, rented or turned over to someone else?

Yes - [Go to item 2] **No** - [Continue →]

a. Will the land be used for any agricultural purpose by you (the operator), or anyone else in the next year (including growing crops or raising livestock)?

Yes **No** **Don't Know**

Regardless of answer to above, write a note to explain the situation, then go to back page, item 1.

2. Please provide the following information for the operation that has taken over the land:

Operation Name: _____

Operator Name: _____

Address: _____ Phone: (_____) - _____

City: _____ State: _____ ZIP: _____

3. Was this new operation, reported in item 2, in business before June 1, 2017?

Yes - [Go to page 12, item 1.]

No - [Continue.]

4. Is this new operation managed?

Yes - [Go to page 12, item 1.]

No - [Continue.]

5. Were any individuals associated with the new operation, reported in item 2 above, operating land individually before June 1, 2017?

Yes - [Go to page 12, item 1.]

No - [Go to page 12, item 1.]



Section 6 - CONCLUSION

1. Do you (the operator named on the label) make any day - to - day decisions for ANOTHER farm or ranch?

a. ¹ **Yes** - What is the name of this other operation?

³ **No** - [Go to item 2 below.]

Operation Name: _____

Address: _____

City: _____ State: _____ ZIP: _____

Phone: (____) _____

[**ENUMERATOR NOTE:** IF ADDITIONAL OPERATION IS INDIVIDUAL OR PARTNERSHIP, complete a separate questionnaire for the additional operation.]

b. Was this additional operation in business before June 1, 2017?

¹ **Yes** - [Continue.]

³ **No** - [Continue.]

COMMENTS:

2. **SURVEY RESULTS:** To receive the complete results of this survey on the release date, go to www.nass.usda.gov/Surveys/Guide_to_NASS_Surveys/

Would you rather have a brief summary mailed to you at a later date? ¹ **Yes** ³ **No**

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Respondent Name:		9911 Phone: (____) _____	9910 MM DD YY Date: ____ - ____ - ____
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OFFICE USE ONLY

Response		Respondent		Mode		Enum.	Eval.	Change	Office Use for POID			
1-Comp 2-R 3-Inac 4-Office Hold 5-R – Est 6-Inac – Est 7-Off Hold – Est	9901	1-Op/Mgr 2-Sp 3-Acct/Bkpr 4-Partner 9-Oth	9902	1-PASI (Mail) 2-PATI (Tel) 3-PAPI (Face-to-Face) 6-e-mail 7-Fax 19-Other	9903	9998	9900	9985	9989			
									-			
									Optional Use			
									9907	9908	9906	9916

S/E Name _____

