## Economic Data Collection (EDC) Form



# WEST COAST GROUNDFISH FIRST RECEIVER AND SHOREBASED PROCESSOR 2017

NOAA Fisheries – Northwest Fisheries Science Center

### Who is responsible for submitting:

- All owners of a first receiver site license in 2017; or
- All owners and lessees of a shore-based processor (as defined under "processor" at §660.11, subpart C, for purposes of EDC) that received round or headed-and-gutted IFQ species groundfish or whiting from a first receiver in 2017.
- A separate EDC form is required for each processing facility.

**Complete all questions**. If a question is not applicable, write "NA" in the answer box. The survey will not be considered complete unless there is an answer to every question.

### Submit by September 1, 2018.

Paper submission: Completed and signed EDC forms must be mailed and postmarked by, or hand-delivered to NMFS no later than September 1, 2018. Mail or deliver to

Economic Data Collection Program (FRAM Division) Northwest Fisheries Science Center 2725 Montlake Boulevard East Seattle, WA 98112

Web form submission: Completed EDC web forms must be submitted electronically and the signature page faxed, or hand-delivered, or mailed and postmarked no later than September 1, 2018. Mail or deliver to address above. Fax to (206) 861-8225.

**Retain a copy.** Retain a copy of the completed form.

More information: www.nwfsc.noaa.gov/edc.

Questions: Visit the website above or contact Erin Steiner at (866) 791-3726 or NWFSC.EDC@noaa.gov

### **Public Reporting Burden Statement**

Public reporting burden for this collection of information is estimated to take 20 hours per response, including time for reviewing the instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden to Erin Steiner, National Marine Fisheries Service, Northwest Fisheries Science Center, 2725 Montlake Blvd E, Seattle, WA 98112.

### **Additional Information**

Before completing this form, please note the following: 1) Notwithstanding any other provision of the law, no person is required to respond to, nor shall any person be subject to a penalty for failure to comply with, a collection of information subject to the requirements of the Paperwork Reduction Act, unless that collection of information displays a currently valid OMB Control Number; 2) This information is mandatory and is required to manage commercial fishing efforts under 50 CFR part 660 and under section 402(a) of the Magnuson-Stevens Act (16 U.S.C. 1801, *et seq.*); 3) Responses to this information request are confidential under 402(b) of the Magnuson-Stevens Act (16 U.S.C. 1801, *et seq.*). They are also confidential under NOAA Administrative Order 216-100, which sets forth procedures to protect the confidentiality of fishery statistics.

# I. Contact Information and Facility Characteristics

1.	Provide the buyer identification number issued by the state fish and game agencies associated with this entity or
	facility. Enter "NA" if this is a processing facility that does not have a buyer identification number.

Processor/Buyer IDs				
Washington Department of Fish and Wildlife				
Oregon Department of Fish and Wildlife				
California Department of Fish and Game				

**2.** Provide the following information about this receiving or processing facility.

Name of Facility		First Receiver Site License Number for 2017		
Business Mailing Address Street / PO Box			Business Phone ( )	
		Business Fax ( )		
City	State	Zip Code	Business Email	

**3. Individual completing this report.** If your address, phone, and email are provided above, you do not need to repeat them here, but please provide your name and title.

Name		Title		
Business Mailing Address			Business Phone	
Street / PO Box			( )	
			Business Fax	
				( )
City	State	Zip Code		Business Email

**4.** Answer the following questions related to the most recent appraisal of this facility.

What was the year of this facility's last appraisal?	уууу
What was the <i>market value</i> of this facility from the appraisal, rounded to the nearest 100 dollars?	\$
What was the <i>replacement value</i> of the facility from the appraisal, rounded to the nearest 100 dollars?	\$
Did the survey values given above include the value of all processing equipment* contained on-site?	Yes No

**5.** For the remainder of the survey, report values from your 2017 fiscal year. When did this facility's 2017 fiscal year begin?

mm dd yyyy

*Please report values from your 2017 fiscal year for the remainder of this survey.* 

## II. Capitalized Expenditures

**6.** Provide the 2017 **capitalized expenditures** associated with the facility buildings, machinery, and equipment. Round all answers to the nearest 100 dollars.

Capitalized Expenditure Category	Total Capitalized Expenditures
Capitalized expenditures on buildings (exclude land but include building improvements)	\$
Capitalized expenditures on new and used machinery and equipment (include only equipment used to process*, transport* on-site, or store* fish on-site)	\$

# III. Employees and Payroll

<sup>\*</sup> *Processing equipment:* All equipment present at this physical location that is used for preparation or packaging of seafood to render it suitable for human consumption, retail sale, industrial uses or long-term storage, including, but not limited to, cooking, canning, smoking, salting, drying, filleting, freezing, or rendering into meal or oil.

<sup>†</sup> *Transportation equipment:* Equipment such as trucks, forklifts, etc. used to transport seafood within this physical location.

<sup>&</sup>lt;sup>‡</sup> Storage equipment: Equipment present at this physical location for packaging and freezing of seafood.

Provide the following information about the number of employees and wages. Include full and part-time employees and temporary employees working at this facility. The information is requested separately for production workers and all other employees, which are defined below.

7. Provide the number of **production workers** in the following table. **Production workers** include those workers at this facility (up through and including the line-supervisor level) engaged in fabricating, processing, assembling, inspecting, receiving, packing, warehousing, shipping, maintenance, repair, janitorial, product development, or transporting product on-site. If your fiscal year does not follow the calendar year, use the month that corresponds with your fiscal year.

For the <b>week</b> of your <b>fiscal year</b> that includes	Number of production workers (full time, part time, and temporary)	Total Hours Worked (in the one week)
January 12th	workers	hrs/week
February 12th	workers	hrs/week
March 12th	workers	hrs/week
April 12th	workers	hrs/week
May 12th	workers	hrs/week
June 12th	workers	hrs/week
July 12th	workers	hrs/week
August 12th	workers	hrs/week
September 12th	workers	hrs/week
October 12th	workers	hrs/week
November 12th	workers	hrs/week
December 12th	workers	hrs/week

**8.** Provide the **number of all other employees** in the following table. **All other employees** includes those involved in supervision above line-supervisor level, sales, advertising, credit, collection, installation, cafeteria, recordkeeping, clerical and routine office functions, guard services, executive, purchasing, finance, and legal. If hours are not tracked for salaried employees, please assume a 40-hour work week. If your fiscal year does not follow the calendar year, use the month that corresponds with your fiscal year.

For the <b>week</b> of your <b>fiscal year</b> that includes	Number of all other employees (full time, part time, and temporary)	Total Hours Worked (in the one week)
March 12th	employees	hrs/week

- **9.** Provide the total number of **individuals** who worked at this facility during 2017 in production activities and in all other activities.
  - This value should represent the number of individuals who worked at any point during the year, rather than the number of positions.
  - **Include** full-time and part-time workers, contract workers, temporary workers, and workers on paid leave.

Labor Category	Total Number of Individuals
Production workers (see definition in Question 7)	individuals
All other employees (see definition in Question 8)	individuals

- **10.** Provide the total 2017 labor expenses for **production workers** and **all other employees**.
  - Include wages, bonuses, benefits, payroll taxes, and unemployment insurance.

Labor Category	Total Expenses
Production workers (see definition in Question 7)	\$
All other employees (see definition in Question 8)	\$

### IV. Quota Costs

**11.** Provide the total **cost** of **quota pounds** and **quota shares** purchased or leased during 2017 in the **West Coast** Groundfish Trawl Catch Share Program. Purchase of quota reflects a permanent transfer, whereas lease implies a temporary transfer.

Purchase or Lease of Quota	Total Costs
Lease of quota pounds	\$
Purchase of quota pounds	\$
Lease of quota shares	\$
Purchase of quota shares	\$

# V. Expenses and Depreciation

**12.** Provide the total **expenses** on **utilities** at your facility in 2017.

Utility Expense Category	Total Expenses
Electricity	\$
Natural gas	\$
Propane gas for transportation and processing	\$
Other gas (not gasoline)	\$
Water	\$
Sewer, waste, and byproduct disposal	\$

**13.** Provide the total **expenses** on **rental or lease payments** for this facility.

Rental or Lease Payments	Total Expenses
Rental or lease of buildings, job-site trailers, and other structures (including land)	\$
Rental or lease of processing machinery or equipment	\$

**14.** Provide the total **expenses** on **repair and maintenance** on facility buildings, machinery, and equipment (see definitions on bottom of page 3) expensed in 2017.

Total Repair and Maintenance Expenses S	\$
---	----

**15.** What was the total **depreciation** for all capital investments on buildings, new and used machinery and equipment (see definitions of equipment on page 3) taken in 2017?

Total Depreciation	\$
--------------------	----

**16.** Provide the following information on 2017 **custom processing** of fish you owned that was performed by another processor outside of this facility.

Total weight of fish supplied	<b>Custom Processing</b>
to custom processors	Fees Paid

Whiting	lbs	\$
Non-Whiting Groundfish	lbs	\$
Other (Specify):	lbs	\$

**17.** Provide the total amount **expensed** during 2017 in each of the categories below for this facility.

Expense Category	Total Expenses
Shoreside monitoring costs	\$
Offloading expenses paid to other facilities	\$
Production supplies (boots, smocks, hairnets, knives, etc.)	\$
Cleaning and custodial supplies	\$
Packing materials	\$
Trucking of fish to this facility	\$
Freight costs for supplies (excluding fish) delivered to the facility	\$
Non-fish ingredients (additives)	\$
Off-site product freezing and storage	\$
Communications and office supplies for the facility	\$
Insurance payments (property, product, personal liability and fire liability)	\$
Taxes (property and excise)	\$
Licensing fees	\$
Other (Specify):	\$
Other (Specify):	\$

### VI. Fish Received

Please refer to the following definitions for Questions 18 - 21.

• **LE Trawl Vessels:** fish acquired directly from a vessel registered to a Limited Entry (LE) permit with a trawl endorsement and caught either with trawl or fixed gear (longline or pots).

- **LE Fixed Gear Vessels:** fish acquired directly from a vessel registered to a LE permit with a fixed gear endorsement. Do not include fish caught with fixed gear using a LE permit with a trawl endorsement.
- **Other Vessels:** fish acquired directly from a vessel without a limited entry trawl or fixed gear endorsement, including open access fisheries.
- **Non-Vessel Sources:** includes fish acquired from other entities, including first receivers, processors, wholesale dealers, brokers, aquaculture producers, and transfers from outside this facility.
- Gross Cost of Fish Paid for: includes the value of any taxes paid on behalf of delivering vessels.
- 18. Answer the following question about this facility's purchases of West Coast non-whiting groundfish in 2017.

Did this facility purchase <b>processed</b> groundfish products from a <b>non-vessel source</b> outside this company?	Yes No
Did this facility purchase <b>unprocessed</b> groundfish from <b>a non-vessel</b> source outside this company?	Yes No

**19.** Answer the following question about this facility's purchases of **other species** in **2017**. Please exclude Pacific whiting and West Coast non-whiting groundfish. Include non-whiting groundfish purchases from outside the West Coast.

Did this facility purchase <b>processed</b> products of other species from a <b>non-vessel source</b> outside this company?	Yes No
Did this facility purchase <b>unprocessed</b> other species from a <b>non-vessel source</b> outside this company?	Yes No

- **20.** Provide the following information about the landing origin of groundfish received at this facility in 2017.
  - If this information is not available, please write "NA."
  - Do not include fish received that you custom processed for others.

Landing Origin	Total <u>Weight</u> of Groundfish Received	Total <u>Cost</u> of Groundfish Received
Whiting		
West Coast (WA, OR, CA)	lbs	\$
Canada	lbs	\$
Other (Specify):	lbs	\$
Non-whiting groundfish		
West Coast (WA, OR, CA)	lbs	\$
Alaska (excluding pollock)	lbs	\$
Canada	lbs	\$
Other (Specify):	lbs	\$

- **21.** In the table below provide the weight and cost of fish received in 2017. Please use definitions of sources provided on page 8. Please note that there are separate columns for fish that were not paid for and fish that were paid for.
  - Do not include fish received for custom processing.
  - Include fish purchased by you that are custom processed by another processor outside of this facility.
  - Include any post-season adjustments.

Fish		PAID for	Fish <b>PAID</b> for	
Type and Source of Fish	Total weight not paid for due to quality or size reasons	Total weight not paid for transfers from outside this facility	Total weight of fish paid for from vessels or non-vessel sources	Gross cost of fish paid for from vessels or non-vessel sources
Whiting				
LE Trawl Vessels	lbs		lbs	\$
LE Fixed Gear Vessels	lbs		lbs	\$
Other Vessels	lbs		lbs	\$
Non-Vessel Sources	lbs	lbs	lbs	\$
Arrowtooth flounder				
LE Trawl Vessels	lbs		lbs	\$
LE Fixed Gear Vessels	lbs		lbs	\$
Other Vessels	lbs		lbs	\$ \$
Non-Vessel Sources	lbs	lbs	lbs	\$ \$
Dover sole	100	133	133	T
LE Trawl Vessels	lbs		lbs	\$
LE Fixed Gear Vessels	lbs		lbs	\$
Other Vessels	lbs		lbs	\$
Non-Vessel Sources	lbs	lbs	lbs	\$ \$
English sole	103	103	103	Ψ
LE Trawl Vessels	lbs		lbs	\$
LE Fixed Gear Vessels	lbs		lbs	
Other Vessels	lbs		lbs	\$ \$
Non-Vessel Sources	lbs	lbs	lbs	 \$
Lingcod	105	105	105	Ψ
LE Trawl Vessels	lbs		lbs	\$
LE Fixed Gear Vessels	lbs		lbs	\$
Other Vessels	lbs		lbs	\$
Non-Vessel Sources	lbs	lbs	lbs	\$
Pacific sanddab				
LE Trawl Vessels	lbs		lbs	\$
LE Fixed Gear Vessels	lbs		lbs	\$
Other Vessels	lbs		lbs	\$
Non-Vessel Sources	lbs	lbs	lbs	\$
Petrale sole				
LE Trawl Vessels	lbs		lbs	\$
LE Fixed Gear Vessels	lbs		lbs	\$
Other Vessels	lbs		lbs	\$
Non-Vessel Sources	lbs	lbs	lbs	\$
Rex sole				
LE Trawl Vessels	lbs		lbs	\$
LE Fixed Gear Vessels	lbs		lbs	\$
Other Vessels	lbs		lbs	\$
Non-Vessel Sources	lbs	lbs	lbs	\$
Rockfish	103	100		7
LE Trawl Vessels	lbs		lbs	\$
LE Fixed Gear Vessels	lbs		lbs	\$
Other Vessels	lbs		lbs	\$
Non-Vessel Sources	lbs	lbs	lbs	\$

	Fish <b>NOT</b>	PAID for	Fish <b>PAID</b> for	
Type and Source of Fish	Total weight not paid for due to quality or size reasons	Total weight not paid for transfers from outside this facility	Total weight of fish paid for from vessels or non-vessel sources	Gross cost of fish paid for from vessels or non-vessel sources
Sablefish (black cod)				
LE Trawl Vessels	lbs		lbs	\$
LE Fixed Gear Vessels	lbs		lbs	\$
Other Vessels	lbs		lbs	\$
Non-Vessel Sources	lbs	lbs	lbs	\$
Thornyheads				
LE Trawl Vessels	lbs		lbs	\$
LE Fixed Gear Vessels	lbs		lbs	\$
Other Vessels	lbs		lbs	\$
Non-Vessel Sources	lbs	lbs	lbs	\$
Sharks, skates, rays				
LE Trawl Vessels	lbs		lbs	\$
LE Fixed Gear Vessels	lbs		lbs	\$
Other Vessels	lbs		lbs	\$
Non-Vessel Sources	lbs	lbs	lbs	\$
Coastal pelagic (include	sardines and macket	rel)		
Vessel Sources	lbs		lbs	\$
Non-Vessel Sources	lbs	lbs	lbs	\$
Crab				
Vessel Sources	lbs		lbs	\$
Non-Vessel Sources	lbs	lbs	lbs	\$
Echinoderms (include s	ea urchins and sea cu	cumbers)		
Vessel Sources	lbs		lbs	\$
Non-Vessel Sources	lbs	lbs	lbs	\$
California Halibut				
Vessel Sources	lbs		lbs	\$
Non-Vessel Sources	lbs	lbs	lbs	\$
Pacific Halibut				
Vessel Sources	lbs		lbs	\$
Non-Vessel Sources	lbs	lbs	lbs	\$
Herring				
Vessel Sources	lbs		lbs	\$
Non-Vessel Sources	lbs	lbs	lbs	\$

**21.** (Continued)

	Fish <b>NOT PAID</b> for		Fish <b>PAID</b> for	
Type and Source of Fish	Total weight not paid for due to quality or size reasons	Total weight not paid for transfers from outside this facility	Total weight of fish paid for from vessels or non-vessel sources	Gross cost of fish paid for from vessels or non-vessel sources
Salmon				
Vessel Sources	lbs		lbs	\$
Non-Vessel Sources	lbs	lbs	lbs	\$

	Fish <b>NOT PAID</b> for		Fish <b>PAID</b> for	
Type and Source of Fish	Total weight not paid for due to quality or size reasons	Total weight not paid for transfers from outside this facility	Total weight of fish paid for from vessels or non-vessel sources	Gross cost of fish paid for from vessels or non-vessel sources
Shrimp				
Vessel Sources	lbs		lbs	\$
Non-Vessel Sources	lbs	lbs	lbs	\$
Squid				
Vessel Sources	lbs		lbs	\$
Non-Vessel Sources	lbs	lbs	lbs	\$
Sturgeon				
Vessel Sources	lbs		lbs	\$
Non-Vessel Sources	lbs	lbs	lbs	\$
Tuna				
Vessel Sources	lbs		lbs	\$
Non-Vessel Sources	lbs	lbs	lbs	\$
Other Shellfish				
Vessel Sources	lbs		lbs	\$
Non-Vessel Sources	lbs	lbs	lbs	\$
Other Species (please li				
Vessel Sources	lbs		lbs	\$
Non-Vessel Sources	lbs	lbs	lbs	\$
Vessel Sources	lbs		lbs	\$
Non-Vessel Sources	lbs	lbs	lbs	\$

### VII. Annual Earnings

- **22. Fish Production.** Provide the 2017 value of production FOB plant (after discounts and allowances and excluding freight charges).
- Frozen includes all frozen products (e.g. round, fillets, H&G).
- Unprocessed includes fish sold in the round that is not frozen.

### • Include:

- O Products made or acquired during 2017 and held in inventory at the end of the year. Estimate the value on the basis of the average price received for similar products sold during the year.
- O Products shipped to other facilities of your company. Estimate the value on the basis of the average price received for similar products sold during the year.
- o Products made from custom processing performed for you.
- o Any post-season adjustments.

### Do not include:

- O Revenue from products produced or acquired in previous years.
- O Products you produced as a custom processing service for others.
- O Any additional payment you received to cover any shipping, handling, or storage costs associated with the sale beyond the plant.
- o Discards.

	Total weight	Total <u>value</u>
Type of Fish	of 2017 fish production	of 2017 fish production
- JF	(both processed and	(both processed and
	unprocessed)	unprocessed)
_		
Whiting		
Surimi	lbs	\$
H&G /HGT	lbs	\$
Fillets	lbs	\$
Roe	lbs	\$
Frozen Whole	lbs	\$
Unprocessed	lbs	\$
Other	lbs	\$
Other	lbs	\$
Arrowtooth flounder		
Processed Fresh	lbs	\$
Frozen	lbs	\$
Unprocessed	lbs	\$
Other	lbs	\$
Dover sole		
Processed Fresh	lbs	\$
Frozen	lbs	\$
Unprocessed	lbs	\$
Other	lbs	\$
English Sole		
Processed Fresh	lbs	\$
Frozen	lbs	\$
Unprocessed	lbs	\$
Other	lbs	\$

Type of Fish	Total weight of 2017 fish production (both processed and unprocessed)	Total <u>value</u> of 2017 fish production (both processed and unprocessed)
Lingcod		
Processed Fresh	lbs	\$
Frozen	lbs	\$
Unprocessed	lbs	\$
Other	lbs	\$
Pacific Sanddab		
Processed Fresh	lbs	\$
Frozen	lbs	\$
Unprocessed	lbs	\$
Other	lbs	\$
Petrale sole		
Processed Fresh	lbs	\$
Frozen	lbs	\$
Unprocessed	lbs	\$
Other	lbs	\$
Rex sole		
Processed Fresh	lbs	\$
Frozen	lbs	\$
Unprocessed	lbs	\$
Other	lbs	\$
Rockfish		
Processed Fresh	lbs	\$
Frozen	lbs	\$
Unprocessed	lbs	\$
Other	lbs	\$
Sablefish		
Processed Fresh	lbs	\$
Frozen	lbs	\$
Unprocessed	lbs	\$
Other	lbs	\$
Thornyheads		
Processed Fresh	lbs	\$
Frozen	lbs	\$
Unprocessed	lbs	\$
Other	lbs	\$
Sharks, Skates, Rays		_
Processed Fresh	lbs	\$
Frozen	lbs	\$
Unprocessed	lbs	\$
Other	lbs	\$
Coastal Pelagic (include sard		
Processed Fresh	lbs	\$
Frozen	lbs	\$
Canned	lbs	\$
Unprocessed	lbs	\$
Other	lbs	\$

# **22..** (Continued)

	Total <u>weight</u>	Total value
	of 2017 fish production	of 2017 fish production
Type of Fish	(both processed and	(both processed and
	unprocessed)	unprocessed)
		,
Crab		
Processed Fresh	lbs	\$
Frozen	lbs	\$
Canned	lbs	\$
Unprocessed	lbs	\$
Other	lbs	\$
Echinoderms (include sea urch	ins and sea cucumbers)	
Processed Fresh	lbs	\$
Frozen	lbs	\$
Unprocessed	lbs	\$
Other	lbs	\$
California Halibut		
Processed Fresh	lbs	\$
Frozen	lbs	\$
Unprocessed	lbs	\$
Other	lbs	\$
Pacific Halibut		
Processed Fresh	lbs	\$
Frozen	lbs	\$
Unprocessed	lbs	\$
Other	lbs	\$
Herring		
Processed Fresh	lbs	\$
Frozen	lbs	\$
Unprocessed	lbs	\$
Other	lbs	\$
Salmon		
Processed Fresh	lbs	\$
Frozen	lbs	\$
Smoked	lbs	\$
Canned	lbs	\$
Unprocessed	lbs	\$
Other	lbs	\$
Shrimp		
Processed Fresh	lbs	\$
Frozen	lbs	\$
Canned	lbs	\$
Unprocessed	lbs	\$
Other	lbs	\$

# **22..** (Continued)

Type of Fish	Total weight of 2017 fish production (both processed and unprocessed)	Total <u>value</u> of 2017 fish production (both processed and unprocessed)
Squid		
Processed Fresh	lbs	\$
Frozen	lbs	\$
Unprocessed	lbs	\$
Other	lbs	\$
Sturgeon		
Processed Fresh	lbs	\$
Frozen	lbs	\$
Canned	lbs	\$
Unprocessed	lbs	\$
Other	lbs	\$
Tuna		
Processed Fresh	lbs	\$
Frozen	lbs	\$
Canned	lbs	\$
Unprocessed	lbs	\$
Other	lbs	\$
Other Shellfish		
Processed Fresh	lbs	\$
Frozen	lbs	\$
Unprocessed	lbs	\$
Other	lbs	\$
Other Non-Species Specific		
Fish Meal	lbs	\$
Fish Oil	lbs	\$
Bait	lbs	\$
Other products	lbs	\$
Other Species (please list)		
	lbs	\$
	lbs	\$
	lbs	\$

**23.** Answer the following questions related to this facility's **non-whiting groundfish** processing operations in **2017**.

Did this facility fillet groundfish?	Yes No N/A
Which best describes the groundfish fillet	Hand Machine Both N/A

operations at this facility in 2017?	
Did this facility freeze filleted groundfish?	Yes No N/A

- **24.** To which **final markets** did this facility sell **Pacific whiting** in 2017? Please rank each of the following categories with regard to importance in terms of total production value. Please give a 1 to the category that is most important, 2 to the second most important, and so on until you have a ranked all groups relevant to this facility. Please mark N/A if a market category is not applicable to this facility.
  - **Directly to consumers** includes fish sold to a direct consumer rather than another business.
  - **Export** includes fish sold outside of the United States.
  - Large-scale retailers include supermarkets, restaurant chains, grocery store chains, and other corporations.
  - **Small-scale retailers** include fish markets, restaurants, community-supported fishery (CSF) programs, and other small businesses.
  - **Unknown** includes fish sold to intermediary markets (i.e. fish brokers, merchant wholesalers, and processing facilities) where the final product market is unknown.

Market Category	Rank
Directly to consumers	
Export	
Large-scale retailers	
Small-scale retailers	
Unknown	
Other (Specify):	

**25.** To which **final markets** did this facility sell **non-whiting groundfish** in 2017? Please rank each of the following categories with regard to importance in terms of total production value. Please give a 1 to the category that is most important, 2 to the second most important, and so on until you have a ranked all groups relevant to this facility. Please mark N/A if a market category is not applicable to this facility.

Market Category	Rank
Directly to consumers	
Export	
Large-scale retailers	
Small-scale retailers	
Unknown	
Other (Specify):	

# VIII. Other Earnings

**26.** Provide the revenue received by you for **custom processing** of fish owned by another processor outside of this facility in 2017.

	2017 Custom Processing Revenue
Whiting	\$
Non-Whiting Groundfish	\$
Other (Specify):	\\$

**27.** Provide the **revenue** received in 2017 for each of the earnings sources listed below.

Earnings Source	2017 Total Revenue
Offloading earnings received from others	\$
Sale of quota pounds	\$
Leasing of quota pounds	\$
Leasing of quota share	\$
Sale of quota share	\$
Insurance settlements	\$
Other (Specify):	\$

**28.** Read the following statement, and sign and date the box below.

I certify under penalty of perjury that I have reviewed true and complete to the best of my knowledge.	ed all the information in this questionnaire and that it is
Signature	Date signed
	/
	mm dd yyyy
Print Name	

# **Questionnaire Comments:**