United States Mint

Quarterly Product Fulfillment Research

FY21 Questionnaire

OMB Control #1525-0012



Note to reader: Bold lines in between questions signify page/screen breaks.

Welcome to the United States Mint's product satisfaction survey.

This survey is designed to help the United States Mint understand how it can improve the products and services it provides. According to the Paperwork Reduction Act of 1995, no persons are required to respond to a collection of information unless it displays a valid OMB number. The valid OMB control number for this information collection is 1525-0012. Your participation in this survey is ENTIRELY VOLUNTARY and should require approximately 10-15 minutes of your time.

It is **NA**XION's policy to keep interviews anonymous. Consistent with this policy, **NA**XION will entrust other entities with respondent-identified survey data only when: 1) the participant gives explicit permission to release this data, or 2) the data is shared with an entity who agrees in writing that the data will be held strictly adequately protected and that the data will be used for research purposes only, or 3) the release of this data is required by law.

You will not be contacted for sales purposes as a result of participating in this survey.

For further information on **NA**XION's privacy policy, you can view our website at www.naxionthinking.com/privacy-policy/naxion-research-participant-privacy-notice.

If you have any questions or problems while completing the survey, please call Josh Aronson weekdays from 9:00 AM to 5:00 PM EDT at 215-496-6861, or send an e-mail to PFQuestions@naxionthinking.com.

Please click the Forward button to begin the survey.

To begin, we will first take a few minutes to familiarize you with our survey.

You will need to MAXIMIZE YOUR SCREEN in order to view the contents of the windows more easily (click the box in the upper right-hand corner of your screen).

The survey will NOT ALLOW YOU TO SKIP A QUESTION. If you do not know an exact answer, then please give your best estimate.

You may click on the STOP button to pause the program to take a break. When you re-enter the survey you must use the link provided; the survey will return to the screen where you clicked Stop.

Please click the FORWARD button to begin.

SCREENING CRITERIA

S1 Have you received a product shipment from the United States Mint in the past 30 days?

Yes	0
No	О

Send to S-2 if "No."

S2 Please use the space below if you would like to describe any recent experiences you have had as a U.S. Mint customer.

PROGRAMMING: Only ask if answer to S1 is "No"; Do not force entry. Ask for confirmation if open-end is blank. Send to terminate screen after this question.

SATISFACTION

For this survey, please think about the <u>most recent order that you received</u> from the United States Mint. (Do not think about an order that you have placed but have not yet received.)

Q1 First, please indicate which items were included in this most recent order.

Please select all that apply

[DO NOT SHOW THIS		
COLUMN]	Items included in this most recent order – Please select all that apply -	
	Annual Coin Sets	
	Annual <u>Clad</u> Proof Sets (Full set, Quarters, American Innovation \$1 Coin)	
1	Full set	
2	Quarters set	
23	American Innovation \$1 Coin set	
	Annual <u>Silver</u> Proof Sets (Full set, Quarters, Limited Edition)	
4	Full set	
5	Quarters set	
30	Limited Edition set	
	Annual <u>Uncirculated</u> P & D Sets	
6	Full set	
	Annual Reverse Proof American Innovation Coins	
25	\$1 Coins	
	American Eagle Coins	
7	American Eagle <u>Silver</u> Coins	
8	American Eagle <u>Gold</u> Coins	
14	American Eagle <u>Platinum</u> Coins	
31	American Eagle <u>Palladium</u> Coins	
	American Buffalo Coins	
9	American Buffalo 24K Gold Coins	
	Commemorative Coins	
11	Gold, Silver or Clad Commemorative Coins	
12	Special Commemorative Coin Sets	
	Medals	
	Bronze Medals	
15	Bronze Medals Size 3"	
16	Bronze Medals Size 1 1/2"	

17	Bronze Medals Size 1 5/16"	
	Silver Medals Size 1 1/2"	
21	Presidential Silver Medals	
22	Other Silver Medals/Sets	
	Bagged, Rolled, and Boxed Coins	
26	Native American \$1 Coins	
27	American Innovation \$1 Coins	
28	Other Bagged, Rolled, and Boxed coins	
	Other Coins and Merchandise	
18	America the Beautiful Uncirculated Five Ounce Silver Coin	
20	Gift Sets (i.e., Birth Set, Congratulations Set, Happy Birthday Set)	
29	Native American Coin and Currency Set	
13	Other United States Mint Products	

Q2a [IF MORE THAN 1 ITEM CHECKED IN Q1, INSERT "First think about your order <u>overall</u>. (We'll ask about the individual items in your order a little later.)"] Please rate your satisfaction with the following aspects of this order, using a scale of 1 to 6, where "1" means "extremely dissatisfied" and "6" means "extremely satisfied."

[DO NOT SHOW THIS		Extre Dissa	mely tisfied				Extremo Satisfio
COLUMN]		1	2	3	4	5	6
1	Overall satisfaction with your order	0	o	o	O	O	o
2	Quality of the coins/medals/items	O	O	0	0	O	О
3	Quality of finished-product packaging components as produced by the United States Mint - blister/capsule/lens, - product roll, bag, box/carton or sleeve, - certificate of authenticity, - informational booklet, - graphics/artwork, - display platform/pillow	o	O	O	O	O	0
4	External shipping package	o	O	O	O	o	o
5	Timeliness/speed of receiving the order	0	o	O	O	O	o
6	Security of the delivery method	o	O	O	O	o	O
7	Packing material	О	O	O	O	O	O
8	Packing slip	o	O	O	O	O	o

Q2b We'd like to understand more about the <u>relative</u> value you place on each of these aspects of your order.

Please distribute 100 "importance points" across the options below to indicate how important each would be to you. You can give each option as many, or as few importance points as you like – as long as the total sums to 100. If you do not think an item is important at all, give that item "0" points.

[DO NOT SHOW THIS COLUMN]		# of importance points
1	Quality of the coins/medals/items	
2	Quality of finished-product packaging components as produced by the United States Mint - blister/capsule/lens, - product roll, bag, box/carton or sleeve, - certificate of authenticity, - informational booklet, - graphics/artwork, - display platform/pillow	
3	External shipping package	
4	Timeliness/speed of receiving the order	
5	Security of the delivery method	
6	Packing material	
7	Packing slip	
		MUST SUM TO 100

Q2e Earlier you rated your satisfaction with the <u>quality of the coins/medals/items</u> a [insert rating from Q2a2]. Why are you not fully satisfied with the <u>quality of the coins/medals/items</u>?

Please select all that apply

[DO NOT SHOW		
THIS COLUMN]		
1	Coin/Medal Orientation / Alignment	
2	Coin/Medal Unseated (not properly seated in place)	
3	Coin/Medal Missing	
4	Shiny Spots	
5	Water Spots	
6	White Spots	
7	Brown Spots	
8	Missing or Minimal Detail in Letters	
9	Missing or Minimal Detail in Design of Coin/Medal	
10	Border Damage (to the coin rim/edge)	
11	Nick/Ding/Scratches/Gouge	
12	Hazy, Oily, Dirty, or Tarnished	
13	Fingerprint	
14	Other (Please Specify):	
15	None of the Above	О

- Only ask if Q2a row 2 (satisfaction rating on Quality of Coins/Medals/Items) is <6.
- Randomize order of rows, keeping in mind the following:
 - o Group Rows 1-3
 - o Group Rows 4-7
 - o Group Rows 8-9
 - o Group Rows 10-11
 - o "Other (Please Specify)" and "None of the Above" should always be shown last

Q2j	Please use the space below for any additional feedback on the quality of the
	coins/medals/items.

Please provide	e comments onl	y on the actu	al product; <u>d</u>	lo not include	comments related
to the <u>externa</u>	<u>l</u> shipping pack	age, packing	material, hai	ndling or pro	duct security.

PROGRAMMING: Only ask if Q2e is asked; Do not force entry. Ask for confirmation if open-end is blank.

Q2f Earlier, you rated your satisfaction with the <u>quality of the finished-product packaging</u> components a [insert rating from Q2a row 3]. Which of the following factored into your decision regarding the <u>quality of the finished-product packaging components</u>?

Please select all that apply

[DO NOT SHOW THIS COLUMN]		
_	Plastic Protective Enclosure	
1	Blister (example product: Uncirculated Set) Pre-formed with a pocket for the item, usually built into a set	
2	Capsule (example product: American Eagle Silver 1oz. Proof) Encloses individual item and allows removal and viewing from all sides	
3	Lens (example product: Proof Set) Rectangular case that houses multiple items	
	Additional Components	
4	Product Roll, Bag, Box/Carton or Sleeve	
5	Certificate of Authenticity	
6	Informational Booklet	
7	Graphics/Artwork	
8	Display Platform/Pillow	
9	Other (Please Specify):	

- Only ask if Q2a row 3 (satisfaction rating on Quality of finished-product packaging components) is <6.
- Randomize rows 4-8
- Q2g In the previous question, you stated that the [INSERT Q2f ROWS 1-3 SELECTION(S) SEPARATED BY COMMAS IF MORE THAN TWO SELECTIONS AND INSERT THE WORD

"and" BEFORE THE FINAL SELECTION IF MORE THAN ONE SELECTION] factored into your decision regarding the <u>quality of the finished-product packaging components</u>. Please select the [INSERT Q2f ROWS 1-3 SELECTION(S) SEPARATED BY COMMAS IF MORE THAN TWO SELECTIONS AND INSERT THE WORD "and" BEFORE THE FINAL SELECTION IF MORE THAN ONE SELECTION] defects that affected the <u>quality of the finished-product packaging components</u>.

Please select all that apply

[DO NOT SHOW		
THIS COLUMN]	Blister:	
1	Scratched	
2		
	Cracked, Gash, or Chipped	
3	Marks or Blemishes	
4	Fingerprints	
5	Unsealed	
6	Debris	
7	Missing, Misaligned, or Loose Coins	
8	Moisture-like Appearance	
9	Other (Please Specify):	
	Capsule:	ı
10	Scratched	
11	Cracked, Gash, or Chipped	
12	Marks or Blemishes	
13	Fingerprints	
14	Unsealed	
15	Debris	
16	Missing, Misaligned, or Loose Coins	
17	Moisture-like Appearance	
18	Other (Please Specify):	
	Lens:	
19	Scratched	
20	Cracked, Gash, or Chipped	
21	Marks or Blemishes	
22	Fingerprints	
23	Unsealed	
24	Debris	
25	Missing, Misaligned, or Loose Coins	
26	Moisture-like Appearance	
27	Other (Please Specify):	

- Only ask if any of Q2f's Rows 1-3 are selected.
 - Only display "Blister" rows if Q2f row 1 selected.
 - o Only display "Capsule" rows if Q2f row 2 selected.
 - o Only display "Lens" rows if Q2f row 3 selected.
- Randomize order of rows within each category of "Blister," "Capsule," or "Lens."
 - o Maintain this order for <u>all</u> categories shown
 - o "Other (Please Specify)" should always be shown last in a category

Q2h Earlier, you stated that [INSERT Q2f ROWS 4-8 SELECTION(S) SEPARATED BY COMMAS IF MORE THAN TWO SELECTIONS AND INSERT THE WORD "and" BEFORE THE FINAL

SELECTION IF MORE THAN ONE SELECTION] factored into your decision regarding the quality of the finished-product packaging components. Please select the [INSERT Q2f ROWS 4-8 SELECTION(S) SEPARATED BY COMMAS IF MORE THAN TWO SELECTIONS AND INSERT THE WORD "and" BEFORE THE FINAL SELECTION IF MORE THAN ONE SELECTION] defects that affected the quality of the finished-product packaging components.

Please select all that apply

[DO NOT SHOW		
THIS COLUMN]	Product Roll, Bag, Box/Carton or Sleeve	
1	Damaged	
2	Inconsistent Flow of Ink Color	
3	Improper Folding of Paper Product	
4	Other (Please Specify):	
	Certificate of Authenticity	
5	Damaged	
6	Incorrect	
7	Missing	
8	Other (Please Specify):	
	Informational Booklet	
9	Damaged	
10	Incorrect	
11	Missing	
12	Other (Please Specify):	
	Graphics/Artwork of Product Roll, Bag, Box/Carton or	
	Sleeve	
13	Unappealing	
14	Other (Please Specify):	
	Display Platform/Pillow	
15	Damaged	
16	Other (Please Specify):	

- Only ask if any of Q2f's Rows 4-8 are selected.
- Only display "Product Roll, Bag, Box/Carton or Sleeve" rows if Q2f row 4 selected.
- Only display "Certificate of Authenticity" rows if Q2f row 5 selected.
- Only display "Informational Booklet" rows if Q2f row 6 selected.
- Only display "Graphics/Artwork of Product Roll, Bag, Box/Carton or Sleeve" rows if Q2f row 7 selected.
- Only display "Display Platform/Pillow" rows if Q2f row 8 selected.
- Randomize order of categories (in bold) (use same order of randomization in Q2f) ex: Product Roll, Bag, Box/Carton or Sleeve and Rows 1-4 may be shown last, while Display

	Platform/Pillow and Rows 15-16 may be shown first. These categories and their subordinate rows should be kept together.						
Q2k	Please use the space below for any additional feedback on the <u>quality of the finished-product packaging components</u> .						
	Please provide comments only on the finished-product packaging components; do not include comments related to the <u>external</u> shipping package, packing material, handling or product security.						
PROGI blank.	RAMMING: Only ask if Q2f is asked; Do not force entry. Ask for confirmation if open-end is						
Q2I	Earlier, you rated your satisfaction with the <u>external shipping package</u> a [INSERT RATING FROM Q2A ROW 4] . Why are you not fully satisfied with the <u>external shipping package?</u>						
	PROGRAMMING: Only ask if Q2a Row 4 (satisfaction rating on external shipping package) is <6; Do not force entry. Ask for confirmation if open-end is blank.						

Q3.	Earlier, you rated your satisfaction with the [ITEM BEING ASKED ABOUT FROM Q2A] a
	[INSERT RATING FROM Q2A]. Why are you not fully satisfied with the [ITEM BEING
	ASKED ABOUT FROM Q2A]?

[If a respondent was already asked Q2j, Q2k, and Q2l, do not ask Q3.

If a respondent was asked two of the three (Q2j, Q2k, or Q2l), randomly select one row that is a "1" or a "2" (Rows 5-8) from Q2a to ask about in Q3 that's not rows 1-4.

If a respondent was only asked one of the three (Q2j, Q2k, or Q2l) randomly select two rows that are a "1" or a "2" (Rows 5-8) from Q2a to ask about in Q3 that are not rows 1-4.

If a customer was not asked any of the three (Q2j, Q2k, or Q2l), and has 2 rows, excluding rows 1-4, that are a "1" or "2," then ask Q3 for both. If a customer has 3+ rows, excluding rows 1-4, that are a "1" or "2" then randomly select 3 of these rows to ask for Q3.

Skip Q3 if they answe	red 3 or higher for a	ll other rows, tha	t are not rows 1-	4, in Q2a.]

Programming:

• Do not force entry. Ask for confirmation if open-end is blank.

Q3b (Skip if they answered 6 for Quality of the coins/medals/items in Q2a row 2)

Would you say that the reason you were not fully satisfied with the **quality of the coins/medals/items** was due to...

Please select all that apply

Production by the United States Mint	
Issues that occurred while the coins/medals/items were in transit (i.e., shipping problems)	
Insufficient/inadequate external shipping package and/or packing material	
Not sure	0

Q3c (Skip if they answered 6 for Quality of the finished-product packaging components in Q2a row 3)

Would you say that the reason you were not fully satisfied with the **quality of the finished-product packaging components** (e.g., blister/capsule/lens, product roll, bag, box/carton or sleeve, certificate of authenticity, informational booklet, graphics/artwork, display platform/pillow) was due to...

Please select all that apply

Production by the United States Mint	
Issues that occurred while the coins/medals/items were in transit (i.e., shipping problems)	
Insufficient/inadequate external shipping package and/or packing material	
Not sure	0

If only 1 row checked in Q1, skip Q4 and Q4b
 Q4 Now please rate your satisfaction with each of the individual types of items you received in your order.

Extremely Extreme **Dissatisfied** Satisfic 1 2 3 4 5 6 **INSERT ITEM #1 FROM Q1** Quality of the coins/medals/items o o o o o o Quality of the finished-product packaging components (e.g., blister/capsule/lens, product roll, bag, box/carton or sleeve, certificate of o o o o o o authenticity, informational booklet, graphics/artwork, display platform/pillow) 1 6 2 3 4 5 **INSERT ITEM #2 FROM Q1** Quality of the coins/medals/items o o o o o \mathbf{o} Quality of the finished-product packaging components (e.g., blister/capsule/lens, product roll, bag, box/carton or sleeve, certificate of o o o o o o authenticity, informational booklet, graphics/artwork, display platform/pillow) 6 ETC. [SHOW FOR EACH ITEM SELECTED IN Q1] 1 2 3 4 5 Quality of the coins/medals/items o \mathbf{o} o o o O Quality of the finished-product packaging components (e.g., blister/capsule/lens, product roll, bag, box/carton or sleeve, certificate of o o o o o o authenticity, informational booklet, graphics/artwork, display platform/pillow)

- Q4b In the previous question, you rated your satisfaction with the quality of the [INSERT PRODUCT NAME]:
 - a [INSERT RATING FROM Q4 ON "Quality of the coins/medals/items"] and
 - a [INSERT RATING FROM Q4 ON "Quality of the finished-product packaging components (e.g., blister/capsule/lens, product roll, bag, box/carton or sleeve, certificate of authenticity, informational booklet, graphics/artwork, display platform/pillow)"].

Why are you not fully satisfied with the quality of the [INSERT PRODUCT NAME]?					

PROGRAMMING:

- Ask Q4b for each specific product that is rated <6 on either quality of the coins/medals/items
 <u>OR</u> quality of the finished-product packaging components in Q4. If more than 3 products are
 rated <6 on either quality of the coins/medals/items or quality of the finished-product
 packaging components, cap the number of products asked about in Q4b at 3, showing the
 products that so far have been asked about least.
- Only show bullet with Rating from Q4 if <6. So, if "Quality of the coins/medals/items" is 6 and "Quality of the finished-product packaging components..." is 3, only display bullet for "Quality of the finished-product packaging components..." If the reverse is true ("Quality of coins/medals items" is 3 and "Quality of the finished-product packaging components..." is 6), do the same AND remove the word "and" at the end of the first bullet.
- Cap the number of Open Ends that a respondent sees for Q4b at 3. If multiple to be asked, show each open-end on a different screen.
- Do not force entry. Ask for confirmation if open-end is blank.

Q29a On a scale of 1-6, how satisfied or dissatisfied are you with the <u>plastic protective</u> enclosure (blister, capsule, or lens) around the coins/medals/items.

	emely atisfied					
1	2	3	4	5	6	
o	0	O	O	0	O	O

PROGRAMMING: If respondent selects "N/A," skip Q29b and Q29c.

Q29b Considering the cost of the products you purchased, do you find that the <u>plastic</u> <u>protective enclosure</u> (blister, capsule, or lens) provides an appropriate level of protection for the coins/medals/items against wear and the elements?

Yes	О
No	О

PROGRAMMING: Only ask if rating given for Q29a.

Q29c Please use the space below to provide additional feedback about the <u>plastic protective</u> <u>enclosure</u> (blister, capsule, or lens).

PROGRAMMING:

- Only ask if rating given for Q29a.
- Do not force entry. Ask for confirmation if open-end is blank.

Q30a On a scale of 1-6, how satisfied or dissatisfied are you with the <u>additional components</u> packaged with the coins/medals/items (e.g., product roll, bag, box/carton or sleeve, certificate of authenticity, informational booklet, graphics/artwork, display platform/pillow).

Extremely Dissatisfied					xtremo Satisfic
1	2	3	4	5	6
О	o	O	o	O	О

Q30b	Considering the cost of the products you purchased, do you find the <u>additional</u>			
	components (e.g., product roll, bag, box/carton or sleeve, certificate of authenticity,			
	informational booklet, graphics/artwork, display platform/pillow) to be an appropriate			
	value?			

Yes	O
No	O

Q30c	Please use the space below to provide feedback about the additional components (e.g.,
	product roll, bag, box/carton or sleeve, certificate of authenticity, informational booklet,
	graphics/artwork, display platform/pillow).

PROGRAMMING: Do not force entry. Ask for confirmation if open-end is blank.

Q52. Was this the first order you ever placed with the United States Mint?

Yes	О
No	O

Q7 Was this most recent order delivered within the time frame you expected when you placed the order?

Yes	0
No	O

[If Q7= Yes, skip to Q11]

Q8 Were you informed that there would be a delay in receiving the order <u>after you placed</u> <u>your order</u>?

Yes	О
No	О

[If Q8 = No, skip to Q11]

Q9 Were you given a **new estimated timeframe for expecting the order** when you were notified of the delay?

Yes	O
No	О

[If Q9 = No, skip to Q11]

Q10 Was the order delivered within the new expected time frame that you were told?

Yes	O
No	О

Q11 Prior to receiving this order, did you receive a **notification from the United States Mint informing you that this order had shipped**?

	Yes	No
By E-mail	О	О
By Phone	О	О

Q13 Please explain in detail any other issues you experienced with the fulfillment of your order.

PROGRAMMING: Do not force entry. Ask for confirmation if open-end is blank.

Q14 Now, please rate your satisfaction with these United States Mint product and service areas.

	Extremely Dissatisfied			Extreme Satisfie		
	1	2	3	4	5	6
Breadth of product types offered	o	O	0	0	O	o
Product availability / access	О	O	O	O	O	o
Communications overall	О	O	O	O	O	О
Overall customer service	О	О	О	О	О	О

Q35. How likely are you to recommend United States Mint collectible products to someone else?

	Not At Likely	: All								Ext Like	remely ely
	1	2	3	4	5	6		7	8	9	10
Likelihood to recommend to someone else	O	O	O	o	o	O	o	O	0	O	

Q35b. Please tell us	your reasons for	giving this rating.
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PROGRAMMING: Do not force entry. Ask for confirmation if open-end is blank.

FUTURE PURCHASING BEHAVIOR

Next, we'd like to understand what types of purchases, if any, you expect to make from the United States Mint in the future.

Q18	How likely are you to purchase products directly from the United States Mint in the
	next 12 months?

	Not At All Likely			E	Extreme Likely	
	1	2	3	4	5	6
Likelihood to purchase products directly from the United States Mint in the <u>next 12 months</u>	O	O	o	o	0	o

Q19 Are you more likely to purchase products directly from the United States Mint in the next 12 months...?

For yourself	0
As a gift	0
Both for yourself and as a gift	0

PROGRAMMING: Only ask if Q18 is greater than or equal to 2 (or, do not ask if Q18 = 1)

Q20	You rated your likelihood to purchase products directly from the United States Mint in
	the next 12 months a [INSERT RATING FROM Q18]. Why did you provide this rating?

PROGRAMMING: Only ask if Q18 is less than or equal to 3; Do not force entry. Ask for confirmation if open-end is blank.

Q16 Based on what you know today, over the next 12 months would you say you are most likely to...?

Please select one.

	Future Purchasing with the United States Mint (Next 12 Months)	
1.	<u>Increase</u> the amount of merchandise you purchase from the United States Mint	О
2.	Purchase about the same amount from the United States Mint	О
3.	<u>Decrease</u> the amount of merchandise you purchase from the United States Mint	О
4.	Stop purchasing from the United States Mint altogether	О

Thank you for taking the time to complete our survey!