Questions for Longitudinal I-Corps Survey

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| Question text | Code | Value |
|--|------------------|-------------------------------|
| Email Address | [pre-entered] | |
| First Name | [pre-entered] | |
| Last name | [pre-entered] | |
| Team Name | [pre-entered] | |
| Cohort | [pre-entered] | |
| Institution | [pre-entered] | |
| Cohort Start Date | [pre-entered] | |
| NSFID (left blank if non-NSF team) | [pre-entered] | |
| TeamID | [pre-entered] | |
| PersonID | [pre-entered] | |
| Gender | [pre-entered] | |
| Role | [pre-entered] | |
| Company Name (if there is a company) | [pre-entered] | |
| Repeat | [pre-entered] | |
| Node ID | [pre-entered] | |
| have not waived any of my legal rights. I have | 1 | Accept |
| read and understand the above information. I | 2 | I do not accept |
| After the I-Corps course ended, did you continue | _ | Yes, I continued to be |
| to be involved with the I-Corps project? (If you | 1 | involved with the project |
| continued involvement, please describe how you | _ | No, I stopped being involved |
| were involved in the comment box.) | 2 | with the project |
| [Comment] After the I-Corps course ended, did | | |
| you continue to be involved with the I-Corps | | |
| project? (If you continued involvement, please | [open-ended] | |
| describe how you were involved in the comment | | |
| box.) | | |
| | _ | Entrepreneurial Lead on the |
| | 1 | original I-Corps team |
| | • | Mentor on the original I- |
| Who is the most knowledgeable person to contact | 2 | Corps team |
| about the project right now? | • | Principal Investigator on the |
| | 3 | original I-Corps team |
| | _ | Other person not on the |
| | 4 | original I-Corps team |
| | 1 | Yes |
| Is this project still active? | 2 | No |
| | 3 | Uncertain |
| Why are you uncertain if this project is still | 0 | Not selected |
| active? Select any of the reasons listed below | 1 | Yes |
| Why are you uncertain if this project is still | | Not selected |
| active? Select any of the reasons listed below | | Yes |
| Why are you uncertain if this project is still | | Not selected |
| active? Select any of the reasons listed below | | Yes |
| - | | Not selected |
| Why are you uncertain if this project is still | | Yes |
| Why are you uncertain if this project is still active? Select any of the reasons listed below | 1 | 1165 |
| active? Select any of the reasons listed below | | |
| active? Select any of the reasons listed below Why are you uncertain if this project is still | 0 | Not selected |
| active? Select any of the reasons listed below Why are you uncertain if this project is still active? Select any of the reasons listed below | 0 1 | Not selected Yes |
| active? Select any of the reasons listed below Why are you uncertain if this project is still active? Select any of the reasons listed below Why are you uncertain if this project is still | 0 1 0 | Not selected Yes Not selected |
| active? Select any of the reasons listed below Why are you uncertain if this project is still active? Select any of the reasons listed below Why are you uncertain if this project is still active? Select any of the reasons listed below | 0 1 0 1 | Not selected Yes |
| active? Select any of the reasons listed below Why are you uncertain if this project is still active? Select any of the reasons listed below Why are you uncertain if this project is still active? Select any of the reasons listed below [Other] Why are you uncertain if this project is | 0 1 0 1 | Not selected Yes Not selected |
| active? Select any of the reasons listed below Why are you uncertain if this project is still active? Select any of the reasons listed below Why are you uncertain if this project is still active? Select any of the reasons listed below [Other] Why are you uncertain if this project is still active? Select any of the reasons listed | 0 1 0 1 | Not selected Yes Not selected |
| active? Select any of the reasons listed below Why are you uncertain if this project is still active? Select any of the reasons listed below Why are you uncertain if this project is still active? Select any of the reasons listed below [Other] Why are you uncertain if this project is | 0 1 0 1 | Not selected Yes Not selected |

| Question text | Code | Value |
|---|--------------|-------------------------------|
| Why is this project no longer active? | | We decided to discontinue |
| | 2 | pursuing commercialization |
| | _ | for our project |
| [Other] Why is this project no longer active? | open-ended | Farjore |
| Please check all of the following that describe | 0 | Not selected |
| the current status of your project. If none | 1 | Yes |
| Please check all of the following that describe | 0 | Not selected |
| the current status of your project. If none | 1 | Yes |
| Please check all of the following that describe | | |
| the current status of your project. If none | open-ended | |
| apply, please leave blank. [Other] | | |
| Did you decide to discontinue pursuing | 0 | Not selected |
| commercialization for your project for any of | 1 | Yes |
| Did you decide to discontinue pursuing | 0 | Not selected |
| commercialization for your project for any of | 1 | Yes |
| Did you decide to discontinue pursuing | 0 | Not selected |
| commercialization for your project for any of | 1 | Yes |
| Did you decide to discontinue pursuing | 0 | Not selected |
| commercialization for your project for any of | 1 | Yes |
| Did you decide to discontinue pursuing | 0 | Not selected |
| commercialization for your project for any of | 1 | Yes |
| Did you decide to discontinue pursuing | 0 | Not selected |
| commercialization for your project for any of | 1 | Yes |
| Did you decide to discontinue pursuing | 0 | Not selected |
| commercialization for your project for any of | 1 | Yes |
| After the I-Corps course ended, did you? | 0 | Yes |
| [Dissolve a business] | 1 | No |
| To your knowledge, has a company been | 0 | Yes |
| incorporated based on this I-Corps project? | 1 | No |
| | 1 | The I-Corps PI |
| Who is the CEO of your company? | 2 | The I-Corps EL |
| | 3 | The I-Corps Mentor |
| | 4 | Other |
| What is the name of this company? If you are | [open-ended] | Responses here are coded as |
| unsure, please type, "unsure." | | TeamID + Company |
| What is the URL of the company's website, if | [open-ended] | |
| any? | 1 | The I-Corps EL |
| | 2 | The I-Corps Mentor |
| Who is the majority or principal shareholder of | 3 | The I-Corps PI |
| the company? (Make a comment on your choice | | Equal shareholders (please |
| here:) | 4 | describe) |
| ĺ | 5 | Other |
| | [open-ended] | |
| | | Responses here are coded by |
| | | age of company in months at |
| When was the company incorporated? (mm/dd/yyyy) | [open-ended | the course start. Negative |
| · · · · · · · · · · · · · · · · · · | (numeric)] | values indicated companies in |
| | | existance before the course. |
| | | A new business, branch or |
| | 1 | subsidiary owned by an |
| | | existing business |
| | | A business inherited from |
| | 2 | someone else |

| Question text | Code | Value |
|---|--------------|---|
| 2.020-311 | | A new, independent business |
| | 3 | created by a single person or |
| Which of the following best describes how the | - | a team of people |
| business was started: | | The purchase of an existing |
| | 4 | business |
| | 5 | The purchase of a franchise |
| | | An organization designed for |
| | | social and charitable |
| | 6 | objectives and legally |
| | | established as a not-for- |
| | | profit |
| [Other] Which of the following best describes how the business was started: | [open-ended] | |
| now the business was started: | | Sole Proprietorship: A type |
| | | of business ownership in |
| | 1 | which a business is owned and |
| | _ | managed by one individual and |
| | | no sub- |
| | | Limited Liability Company: A |
| | | cross between a corporation |
| | 2 | and a partnership, and |
| | | offering some of the benefits |
| | | of both. S |
| | | Sub-chapter S-Corporation: |
| | | Corporations in which all |
| | 3 | profits and losses are passed |
| Since the start of your I-Corps course | | through to shareholders, just |
| ({TOKEN:ATTRIBUTE_4}) , which form of legal | | as they |
| status does your business currently have? | | C-Corporation: Legal entities |
| | 4 | separate from their owners that may engage in business, |
| | 4 | make contracts, own property, |
| | | pay |
| | | General Partnership: An |
| | | association of two or more |
| | 5 | people who co-own a business |
| | | for the purpose of making a |
| | | profit and n |
| | | Limited Partnership: A |
| | | partnership in which one or |
| | 6 | more partners are general |
| | | partners who manage the |
| | | business and others |
| [Other] Since the start of your I-Corps course | | |
| which form of legal status , which form of legal | [open-ended] | |
| status does your business currently have? | | |
| | 1 | Voc |
| Is this company still operational? | 1 | Yes |
| | <u>Z</u> | Responses here are coded by |
| Approximately when did this company close or | | age of company in months at |
| dissolve? (mm/yyyy) | | the course start. |
| Why did the company close/dissolve? [We were not | 0 | Not selected |
| able to identify a large enough market for our | 1 | Yes |
| Why did the company close/dissolve? [The time to | 0 | Not selected |
| | | |

| Ouestion text | Code | Value |
|--|--|--------------|
| get the technology into market was too great.] | 1 | Yes |
| Why did the company close/dissolve? [We had | 0 | Not selected |
| | | |
| problems with our intellectual property] | 1 | Yes |
| Why did the company close/dissolve? [We | 0 | Not selected |
| encountered difficulties with the technology or | 1 | Yes |
| [We could not obtain necessary financing/ | 0 | Not selected |
| investment to continue] Why did the company | 1 | Yes |
| Why did the company close/dissolve? [The company | 0 | Not selected |
| was acquired] | 1 | Yes |
| Why did the company close/dissolve? [We had | 0 | Not selected |
| problems with our team] | 1 | Yes |
| [Other] Why did the company close/dissolve? | 0 | Not selected |
| Since your participation in I-Corps (since | open-ended | |
| {date}), how many individuals or entities owned | (numeric)] | |
| shares in this business? | (Humeric)] | |
| Of the owner or owners since your participation | | |
| Of the owner or owners since your participation | [open-ended | |
| in I-Corps (since {date}), how many owners | (numeric)] | |
| actively helped to run the business? | | |
| [7] 1 time and a second | | |
| [Full time employees***] Not counting owner(s), | [open-ended | |
| how many people currently work for the business? | (numeric)] | |
| | | |
| [Part time employees] Not counting owner(s), how | [open-ended | |
| many people currently work for the business? | (numeric)] | |
| After the I-Corps course ended, did you engage | 1 | Yes |
| in any licensing activities? | 2 | No |
| | | |
| How many of the following does the business | [open-ended | |
| have? Enter zero if none. [Inventions Disclosed] | (numeric)] | |
| | | |
| How many of the following does the business | [open-ended | |
| have? Enter zero if none. [Patent Applications] | (numeric)] | |
| How many of the following does the business | [open-ended | |
| have? Enter zero if none. [Patents Granted] | (numeric)] | |
| How many of the following does the business | [open-ended | |
| have? Enter zero if none. [Patents in Use] | I | |
| How many of the following does the business | (numeric)] | |
| | [open-ended | |
| have? Enter zero if none. [Inventions Producing | (numeric)] | |
| Royalties] | | |
| How many of the following does the business | [open-ended | |
| How many of the following does the business | | · · |
| have? Enter zero if none. [Software Copyrights] | (numeric)] | |
| have? Enter zero if none. [Software Copyrights] | ` /3 | |
| have? Enter zero if none. [Software Copyrights] How many of the following does the business | [open-ended | |
| have? Enter zero if none. [Software Copyrights] How many of the following does the business have? Enter zero if none. [Company Trademarks] | ` /3 | |
| have? Enter zero if none. [Software Copyrights] How many of the following does the business have? Enter zero if none. [Company Trademarks] How many of the following does the business | [open-ended (numeric)] | |
| have? Enter zero if none. [Software Copyrights] How many of the following does the business have? Enter zero if none. [Company Trademarks] How many of the following does the business have? Enter zero if none. [Non-disclosure | [open-ended (numeric)] | |
| have? Enter zero if none. [Software Copyrights] How many of the following does the business have? Enter zero if none. [Company Trademarks] How many of the following does the business have? Enter zero if none. [Non-disclosure Agreements (NDA)] | [open-ended (numeric)] | |
| have? Enter zero if none. [Software Copyrights] How many of the following does the business have? Enter zero if none. [Company Trademarks] How many of the following does the business have? Enter zero if none. [Non-disclosure Agreements (NDA)] How many of the following does the business | [open-ended (numeric)] [open-ended (numeric)] | |
| have? Enter zero if none. [Software Copyrights] How many of the following does the business have? Enter zero if none. [Company Trademarks] How many of the following does the business have? Enter zero if none. [Non-disclosure Agreements (NDA)] | [open-ended (numeric)] [open-ended (numeric)] [open-ended | |
| have? Enter zero if none. [Software Copyrights] How many of the following does the business have? Enter zero if none. [Company Trademarks] How many of the following does the business have? Enter zero if none. [Non-disclosure Agreements (NDA)] How many of the following does the business | [open-ended (numeric)] [open-ended (numeric)] | |
| have? Enter zero if none. [Software Copyrights] How many of the following does the business have? Enter zero if none. [Company Trademarks] How many of the following does the business have? Enter zero if none. [Non-disclosure Agreements (NDA)] How many of the following does the business have? Enter zero if none. [Materials Transfer Agreements (MTA)] | [open-ended (numeric)] [open-ended (numeric)] [open-ended (numeric)] | |
| have? Enter zero if none. [Software Copyrights] How many of the following does the business have? Enter zero if none. [Company Trademarks] How many of the following does the business have? Enter zero if none. [Non-disclosure Agreements (NDA)] How many of the following does the business have? Enter zero if none. [Materials Transfer | [open-ended (numeric)] [open-ended (numeric)] [open-ended | |

| Since your participation in I-Corps (since {date), how many of the following has the business licensed out?** Enter zero if none. [Patents] Since your participation in I-Corps (since {date}), how many of the following has the business licensed out?** Enter zero if none. [Copyrights] Since your participation in I-Corps (since {date), how many of the following has the business licensed out?** Enter zero if none.[Trademarks] Since your participation in I-Corps (since {date), how many of the following has the business licensed out?** Enter zero if none.[Trademarks] Since your participation in I-Corps (since {date), how many of the following has the business licensed out?** Enter zero if none.[Trade secrets] How many patents, copyrights, or trademarks has the business licensed in** since your participation in I-Corps (since {date})? Enter zero if none. [Patents] How many patents, copyrights, or trademarks has the business licensed in** since your [open-ended] [op | |
|--|----|
| {date), how many of the following has the business licensed out?** Enter zero if none. [Patents] Since your participation in I-Corps (since {date}), how many of the following has the business licensed out?** Enter zero if none. [Copyrights] Since your participation in I-Corps (since {date), how many of the following has the business licensed out?** Enter zero if none.[Trademarks] Since your participation in I-Corps (since {date), how many of the following has the business licensed out?** Enter zero if none.[Trademarks] Since your participation in I-Corps (since {date), how many of the following has the business licensed out?** Enter zero if none.[Trade secrets] How many patents, copyrights, or trademarks has the business licensed in** since your participation in I-Corps (since {date})? Enter zero if none. [Patents] How many patents, copyrights, or trademarks has | |
| business licensed out?** Enter zero if none. [Patents] Since your participation in I-Corps (since {date}), how many of the following has the business licensed out?** Enter zero if none. [Copyrights] Since your participation in I-Corps (since {date), how many of the following has the business licensed out?** Enter zero if none.[Trademarks] Since your participation in I-Corps (since {date), how many of the following has the business licensed out?** Enter zero if none.[Trademarks] Since your participation in I-Corps (since {date), how many of the following has the business licensed out?** Enter zero if none.[Trade secrets] How many patents, copyrights, or trademarks has the business licensed in** since your participation in I-Corps (since {date})? Enter zero if none. [Patents] How many patents, copyrights, or trademarks has | |
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| Since your participation in I-Corps (since {date}), how many of the following has the business licensed out?** Enter zero if none. [Copyrights] Since your participation in I-Corps (since {date}), how many of the following has the business licensed out?** Enter zero if none.[Trademarks] Since your participation in I-Corps (since {date}), how many of the following has the business licensed out?** Enter zero if none.[Trademarks] How many patents, copyrights, or trademarks has the business licensed in** since your participation in I-Corps (since {date})? Enter zero if none. [Patents] How many patents, copyrights, or trademarks has the business licensed in** since your participation in I-Corps (since {date})? Enter zero if none. [Patents] How many patents, copyrights, or trademarks has | |
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| business licensed out?** Enter zero if none. [Copyrights] Since your participation in I-Corps (since {date), how many of the following has the business licensed out?** Enter zero if none.[Trademarks] Since your participation in I-Corps (since {date), how many of the following has the business licensed out?** Enter zero if none.[Trade secrets] How many patents, copyrights, or trademarks has the business licensed in** since your participation in I-Corps (since {date})? Enter zero if none. [Patents] How many patents, copyrights, or trademarks has the business licensed in** since your participation in I-Corps (since {date})? Enter zero if none. [Patents] | |
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| none.[Trade secrets] How many patents, copyrights, or trademarks has the business licensed in** since your participation in I-Corps (since {date})? Enter zero if none. [Patents] How many patents, copyrights, or trademarks has | |
| How many patents, copyrights, or trademarks has the business licensed in** since your participation in I-Corps (since {date})? Enter zero if none. [Patents] How many patents, copyrights, or trademarks has | |
| the business licensed in** since your [open-ended participation in I-Corps (since {date})? Enter [numeric)] zero if none. [Patents] How many patents, copyrights, or trademarks has | |
| participation in I-Corps (since {date})? Enter (numeric)] zero if none. [Patents] How many patents, copyrights, or trademarks has | |
| zero if none. [Patents] How many patents, copyrights, or trademarks has | |
| How many patents, copyrights, or trademarks has | |
| | |
| | |
| _ | |
| participation in I-Corps (since {date})? Enter (numeric)] | |
| zero if none. [Copyrights] | - |
| How many patents, copyrights, or trademarks has | |
| the business licensed in** since your [open-ended | |
| participation in I-Corps (since {date})? Enter (numeric)] | |
| zero if none. [Trademarks] | |
| How many patents, copyrights, or trademarks has | |
| the business licensed in** since your [open-ended | |
| participation in I-Corps (since {date})? Enter (numeric)] | |
| zero if none. [Trade secrets] | - |
| After your I-Corps course ({date} cohort) ended, 1 Yes | |
| was licensing revenue generated from the 2 No | |
| Please estimate the amount of licensing revenue [open-ended | |
| generated from products, services, or processes. (numeric)] | |
| | |
| Please estimate the percentage of total revenue [open-ended] | |
| gained from licensing. (numeric)] | |
| 1 Federal government funding | |
| State or regional government | nt |
| Did you seek funding for this I-Corps project 2 funding State or regional | |
| from any of the following sources? Please check government funding | |
| all that apply. Non-government funding Nor | |
| government funding | |
| I did not seek funding I | id |
| not seek funding | |
| Did you apply for government funding from any of 1 Yes | |
| the following agencies? [National Science 2 No | |
| Did you apply for government funding from any of 1 Yes | |
| the following agencies? [Department of 2 No | |
| Did you apply for government funding from any of 1 Yes | |
| the following agencies? [Department of Commerce] 2 No | |
| Did you apply for government funding from any of 1 Yes | |
| the following agencies? [Department of Defense] 2 No | |

| Question text | Code | Value |
|--|--------------|-------|
| Did you apply for government funding from any of | 1 | Yes |
| the following agencies? [Department of | 2 | No |
| Did you apply for government funding from any of | 1 | Yes |
| the following agencies? [Department of Energy] | 2 | No |
| Did you apply for government funding from any of | 1 | Yes |
| the following agencies? [Department of Heath and | 2 | No |
| Did you apply for government funding from any of | 1 | Yes |
| the following agencies? [Department of Homeland | 2 | No |
| Did you apply for government funding from any of | 1 | Yes |
| the following agencies? [Department of | 2 | No |
| Did you apply for government funding from any of | 1 | Yes |
| the following agencies? [Environmental | 2 | No |
| Did you apply for government funding from any of | 1 | Yes |
| the following agencies? [National Aeronautics | 2 | No |
| Did you apply for government funding from any of | 1 | Yes |
| the following agencies? [National Institute of | 2 | No |
| Did you apply for government funding from any of | 1 | Yes |
| the following agencies? [National Oceanic and | 2 | No |
| Did you receive government funding from any of | 1 | Yes |
| the following agencies? [National Science | 2 | No |
| Did you receive government funding from any of | 1 | Yes |
| the following agencies? [Department of | 2 | No |
| Did you receive government funding from any of | 1 | Yes |
| the following agencies? [Department of Commerce] | 2 | No |
| Did you receive government funding from any of | 1 | Yes |
| the following agencies? [Department of Defense] | 2 | No |
| Did you receive government funding from any of | 1 | Yes |
| the following agencies? [Department of | 2 | No |
| Did you receive government funding from any of | 1 | Yes |
| the following agencies? [Department of Energy] | 2 | No |
| Did you receive government funding from any of | 1 | Yes |
| the following agencies? [Department of Heath and | 2 | No |
| Did you receive government funding from any of | 1 | Yes |
| the following agencies? [Department of Homeland | 2 | No |
| Did you receive government funding from any of | 1 | Yes |
| the following agencies? [Department of | 2 | No |
| Did you receive government funding from any of | 1 | Yes |
| the following agencies? [Environmental | 2 | No |
| Did you receive government funding from any of | 1 | Yes |
| the following agencies? [National Aeronautics | 2 | No |
| Did you receive government funding from any of | 1 | Yes |
| the following agencies? [National Institute of | 2 | No |
| Did you receive government funding from any of | 1 | Yes |
| the following agencies? [National Oceanic and | 2 | No |
| Did you acquire any other type of additional | 1 | Yes |
| government funding for your I-Corps project | 2 | No |
| [Additional government funding 1] [Title] Please | | |
| enter as much information as you can about any | [open-ended] | |
| additional government funding you received: | - | |
| | | |
| [Additional government funding 1] [PI name] | | |
| Please enter as much information as you can | [open-ended] | |
| about any additional government funding you | | |
| received: | | |

| Question text | Code | Value |
|--|----------------|--|
| [Additional government funding 1] [Company name] | | |
| Please enter as much information as you can | | |
| about any additional government funding you | [open-ended] | |
| received: | | |
| Did you acquire any other type of additional | 1 | Yes |
| government funding for your I-Corps project | 2 | No |
| [Additional government funding 1] [Date awarded | | |
| (mm/yyyy)] Please enter as much information as | | |
| you can about any additional government funding | [open-ended] | |
| you received: | | |
| [Additional government funding 1] [Amount | | |
| awarded] Please enter as much information as you | [onen ended] | |
| can about any additional government funding you | [open-ended] | |
| received: | | |
| [Additional government funding 1] [Description] | | |
| Please enter as much information as you can | [open-ended] | |
| about any additional government funding you | [open-ended] | |
| received: | | |
| If you received any additional government | [open-ended] | |
| funding not covered above, please explain: | [open-ended] | |
| | 1 | Self investment in the |
| Į. | | business entity |
| | 2 | Bootstrap or crowd-funding |
| | | Individual private investment |
| | 3 | from non-accredited |
| | - | <pre>investor(s) (e.g., family,</pre> |
| | | friends, etc.) |
| | | Incubator or accelerator |
| | 4 | direct financing or equity |
| | | exchange |
| Did was saak funding as supposed for this I Come | F | Debt financing (e.g., SBA |
| Did you seek funding or support for this I-Corps | 5 | loan or convertible debt |
| project from any of the following sources? | | instrument) |
| Please check all that apply: | 6 | Accredited angel investor or |
| | | group |
| | | Non-corporate institutional |
| | 7 | venture capital/seed stage |
| | 1 | funding [Venture Capital/Seed stage funding includes |
| | | funding at any round.] |
| | | Corporate venture |
| | 8 | capital/seed stage funding |
| | | Funding from foundations and |
| | 9 | non-profits |
| | 10 | Other |
| Did you seek funding or support for this I-Corps | | COLLOT |
| project from any of the following sources? | [open-ended] | |
| [Other-comment] | [open-ended] | |
| Please enter as much information as you can | | |
| about your self investment in this I-Corps | [open-ended] | |
| project. [amount] | [opon onded] | |
| Please enter as much information as you can | | |
| about your self investment in this I-Corps | [open-ended] | |
| project. [date received] | | |
| * -2 [mass =================================== | | |

| Question text | Code | Value |
|---|----------------|-------|
| Please enter as much information as you can | | |
| about your self investment in this I-Corps | [open-ended] | |
| <pre>project. [description]</pre> | | |
| Please enter as much information as you can | | |
| about your self investment in this I-Corps | [open-ended] | |
| project. [source] | | |
| Please enter as much information as you can | | |
| about your I-Corps project's bootstrap or crowd- | [open-ended] | |
| funding activities. [amount] | | |
| Please enter as much information as you can | | |
| about your I-Corps project's bootstrap or crowd- | [open-ended] | |
| funding activities. [date received] | | |
| Please enter as much information as you can | [onen ended] | |
| about your I-Corps project's bootstrap or crowd- funding activities. [description] | [open-ended] | |
| Please enter as much information as you can | | |
| about your I-Corps project's bootstrap or crowd- | [open-ended] | |
| funding activities. [source] | [open-ended] | |
| Please enter as much information as you can | | |
| about your I-Corps project's funding from | | |
| individual private investment from non- | [open-ended] | |
| accredited investors. [amount] | | |
| Please enter as much information as you can | | |
| about your I-Corps project's funding from | | |
| individual private investment from non- | [open-ended] | |
| accredited investors. [date received] | | |
| Please enter as much information as you can | | |
| about your I-Corps project's funding from | [open-ended] | |
| individual private investment from non- | [open-ended] | |
| accredited investors. [description] | | |
| Please enter as much information as you can | | |
| about your I-Corps project's funding from | [open-ended] | |
| individual private investment from non- | | |
| accredited investors. [source] | | |
| Please enter as much information as you can | | |
| about your I-Corps project's funding from | [open-ended] | |
| incubator or accelerator direct financing or equity exchange.[amount] | | |
| Please enter as much information as you can | | |
| about your I-Corps project's funding from | | |
| incubator or accelerator direct financing or | [open-ended] | |
| equity exchange.[date received] | | |
| Please enter as much information as you can | | |
| about your I-Corps project's funding from | | |
| incubator or accelerator direct financing or | [open-ended] | |
| equity exchange.[description] | | |
| Please enter as much information as you can | | |
| about your I-Corps project's funding from | [open-ended] | |
| incubator or accelerator direct financing or | [open-ended] | |
| equity exchange.[source] | | |
| Please enter as much information as you can | | |
| about your I-Corps project's funding from debt | [open-ended] | |
| financing.[amount] | | |

| Overtien tout | Codo | Vol |
|--|--------------|-------|
| Question text | Code | Value |
| Please enter as much information as you can | | |
| about your I-Corps project's funding from debt | [open-ended] | |
| financing.[date received] | | |
| Please enter as much information as you can | | |
| about your I-Corps project's funding from debt | [open-ended] | |
| financing.[description] | | |
| Please enter as much information as you can | | |
| about your I-Corps project's funding from debt | [open-ended] | |
| financing.[source] | | |
| Please enter as much information as you can | | |
| about your I-Corps project's funding from any | [open-ended] | |
| accredited angel investors or groups.[amount] | | |
| Please enter as much information as you can | | |
| about your I-Corps project's funding from any | [open-ended] | |
| accredited angel investors or groups.[date | | |
| received] Please enter as much information as you can | | |
| • | | |
| about your I-Corps project's funding from any | [open-ended] | |
| accredited angel investors or | | |
| groups.[description] Please enter as much information as you can | | |
| about your I-Corps project's funding from any | [open-ended] | |
| | [open-ended] | |
| accredited angel investors or groups.[source] Please enter as much information as you can | | |
| about your I-Corps project's funding from | | |
| corporate venture capital and/or seed stage | [open-ended] | |
| sources.[amount] | | |
| Please enter as much information as you can | | |
| about your I-Corps project's funding from | | |
| corporate venture capital and/or seed stage | [open-ended] | |
| sources.[date received] | | |
| Please enter as much information as you can | | |
| about your I-Corps project's funding from | | |
| corporate venture capital and/or seed stage | [open-ended] | |
| sources.[description] | | |
| Please enter as much information as you can | | |
| about your I-Corps project's funding from | | |
| corporate venture capital and/or seed stage | [open-ended] | |
| sources.[source] | | |
| Please enter as much information as you can | | |
| about your I-Corps project's funding from | [open-ended] | |
| foundations and non-profits. [amount] | - | |
| Please enter as much information as you can | | |
| about your I-Corps project's funding from | [open-ended] | |
| foundations and non-profits. [date received] | | |
| Please enter as much information as you can | | |
| about your I-Corps project's funding from | [open-ended] | |
| foundations and non-profits. [description] | | |
| Please enter as much information as you can | | |
| about your I-Corps project's funding from | [open-ended] | |
| foundations and non-profits. [source] Has your 1-Corps project participated in or | | |
| received non-financial incubator or accelerator | 1 | Yes |
| received non-ilnancial incubator or accelerator | 2 | No |
| 111111111111111111111111111111111111111 | | |

| Question text | Code | Value |
|--|----------------|----------------------------|
| Please list the incubators or accelerators your | [open-ended] | |
| I-Corps project has been affiliated with. [Name] | | |
| Please list the incubators or accelerators your | | |
| I-Corps project has been affiliated with. [Date] | [open-ended] | |
| Please list the incubators or accelerators your | | |
| I-Corps project has been affiliated with. | [open-ended] | |
| [Description] | | |
| | 1 | Physical office space |
| Please check the types of support your I-Corps | 2 | Wet labs/bench space |
| project has received from incubators or | 3 | Training and/or mentorship |
| accelerators. | 4 | Access to investment |
| Are there any products, services, or processes | 1 | network(s) Yes |
| in the market, market ready, or awaiting | 2 | No |
| [Describe Product] Please enter the following | | |
| information about these products, services, or | [open-ended] | |
| processes: | | |
| [Status (Idea/Concept, Prototype, Ready for | | |
| Sale, or Selling to Customers)] Please enter the following information about these products, | [open-ended] | |
| services, or processes: | | |
| [Number of Units Sold (if any)] Please enter the | | |
| following information about these products, | [open-ended] | |
| services, or processes: | | |
| [Amount of Sales in Last Fiscal Year] Please | | |
| enter the following information about these | [open-ended] | |
| products, services, or processes: Amount of Sales Since Commercialization Please | | |
| enter the following information about these | [open-ended] | |
| products, services, or processes: | [-[- | |
| Did the experience with original technology and | 1 | Yes |
| I-Corps result in spin-offs? | 2 | No |
| | 1 | n/a |
| Please complete the statements below: | 2 3 | Not at all Slightly |
| [Participation in I-Corps influences my approach | 4 | Somewhat |
| to my career] | 5 | Very much |
| | 6 | A great deal |
| | 1 | n/a |
| Please complete the statements below: | 2 | Not at all |
| [Participation in I-Corps influences my approach | <u>3</u> | Slightly Somewhat |
| to mentoring] | 4 5 | Very much |
| | 6 | A great deal |
| | 1 | n/a |
| Please complete the statements below: | 2 | Not at all |
| [Participation in I-Corps influences my approach | 3 | Slightly |
| to research] | 4 | Somewhat |
| | <u>5</u> 6 | Very much A great deal |
| | 1 | n/a |
| Please semplete the statements below | 2 | Not at all |
| Please complete the statements below: | 3 | Slightly |

| Owestien test | Codo | Tto I wo |
|---|--------------|------------------------|
| Question text | Code | Value |
| to teaching] | 4 | Somewhat |
| | 5 | Very much |
| | 6 | A great deal |
| Please explain how participation in I-Corps has | | |
| influenced your mentoring, teaching, research or | [open-ended] | |
| career. | | , |
| | 1 | n/a |
| Please complete the statements below: | 2 | Not at all |
| [Participation in I-Corps influences my approach | 3 | Slightly |
| to learning] | 4 | Somewhat |
| | 5 | Very much |
| | 6 1 | A great deal |
| | 2 | Not at all |
| Please complete the statements below: | 3 | |
| Participation in I-Corps influences my approach | 3 4 | Slightly Somewhat |
| to research] | 4 | Very much |
| | 5 6 | |
| | 6 1 | A great deal |
| | 2 | Not at all |
| Please complete the statements below: | 3 | Slightly |
| [Participation in I-Corps influences my approach | 4 | Somewhat |
| to my career] | 5 | Very much |
| | 6 | A great deal |
| | | Il gicat acai |
| Please explain how participation in I-Corps has influenced your learning, research or career. | [open-ended] | |
| How - if at all - does participation in I-Corps | [open-ended] | |
| influence your mentoring? | [Open-ended] | |
| Since participating in the I-Corps Course (since | 1 | Yes |
| {fill}), have you developed any entrepreneurial | 2 | No |
| [Course title] Please share detailed information | [open-ended] | |
| on the course (if possible) below. | [-] | |
| [Course description] Please share detailed | [open-ended] | |
| information on the course (if possible) below. | [-] | |
| Are you using Osterwalder's Business Model | 1 | Yes |
| Canvas in your current work? | 2 | No |
| | 1 | Not at all |
| How useful are the nine components of | | Slightly |
| Osterwalder's Business Model Canvas in your | 3 | Somewhat |
| current work? [Channels] | 4 | Very |
| | 5 | Extremely |
| Way useful are the nine commence of | 1 | Not at all |
| How useful are the nine components of | | Slightly |
| Osterwalder's Business Model Canvas in your | 3 | Somewhat |
| current work? [Cost Structure] | 4 | Very |
| | 5 | Extremely |
| How useful are the nine components of | 1 | Not at all |
| Osterwalder's Business Model Canvas in your | 2 3 | Slightly |
| current work? [Customer relationships] | 3 4 | Somewhat |
| current work. [customer relationships] | 4 5 | Very Extremely |
| | 5 1 | Extremely Not at all |
| How useful are the nine components of | | |
| Osterwalder's Business Model Canvas in your | 3 | Slightly |
| Section 2 Dustiness model canvas in your | <u> </u> | Somewhat |

| Question text | Code | Value |
|--|--------------|--------------|
| current work? [Customer segments] | 4 | Very |
| Culture worm [outsomer bogmenes] | * | Extremely |
| | 1 | Not at all |
| How useful are the nine components of | 2 | Slightly |
| Osterwalder's Business Model Canvas in your | 3 | Somewhat |
| current work? [Key activities] | | |
| current work: [key activities] | 4 | Very |
| | 5 | Extremely |
| Warr wasful one the mine semments of | 1 | Not at all |
| How useful are the nine components of | 2 | Slightly |
| Osterwalder's Business Model Canvas in your | 3 | Somewhat |
| current work? [Key partners] | 4 | Very |
| | 5 | Extremely |
| | 1 | Not at all |
| How useful are the nine components of | 2 | Slightly |
| Osterwalder's Business Model Canvas in your | 3 | Somewhat |
| current work? [Key resources] | 4 | Very |
| | 5 | Extremely |
| | 1 | Not at all |
| How useful are the nine components of | 2 | Slightly |
| Osterwalder's Business Model Canvas in your | 3 | Somewhat |
| current work? [Revenue streams] | 4 | Very |
| | 5 | Extremely |
| | 1 | Not at all |
| How useful are the nine components of | 2 | Slightly |
| Osterwalder's Business Model Canvas in your | 3 | Somewhat |
| current work? [Value propositions] | 4 | Very |
| | 5 | Extremely |
| Please explain: | [open-ended] | |
| Are you using the customer discovery process in | 1 | Yes |
| your current work? | 2 | No |
| Are you using the customer discovery process in | | |
| your current work? [please explain] | [open-ended] | |
| Did the I-Corps award lead to any of the | 1 | Yes |
| following collaborations between you and the | 2 | No |
| Did the I-Corps award lead to any of the | 1 | Yes |
| following collaborations between you and the | 2 | No |
| | 1 | Yes |
| Did the I-Corps award lead to any of the | 2 | |
| following collaborations between you and the | | No Va - |
| Did the I-Corps award lead to any of the | 1 | Yes |
| following collaborations between you and the | 2 | No |
| Did the I-Corps award lead to any of the | 1 | Yes |
| following collaborations between you and the | 2 | No |
| Please describe any other collaborations between | [open-ended] | |
| you and the external community. | | |
| Please describe your industry collaboration(s). | [open-ended] | |
| What do you gain from your collaborations with | 0 | Not selected |
| industry? [Opportunities to advance the | 1 | Yes |
| What do you gain from your collaborations with | 0 | Not selected |
| industry? [Opportunities to advance your | 1 | Yes |
| [Neither of the above] What do you gain from | 0 | Not selected |
| your collaborations with industry? | 1 | Yes |
| [Other] What do you gain from your | | |
| collaborations with industry? | [open-ended] | Voc |
| Are you currently nursuing a new yenture? | 1 | Yes |

| Question text | Code | Value |
|--|--------------|-------|
| Are you currenctly pursuing a new venture. | 2 | No |
| Has your I-Corps experience influenced your new | | |
| venture? Please use the comment box to explain | [open-ended] | |
| your answer. | | |
| Involvement in I-Corps after the training can | | |
| take many forms, from encouraging colleagues to | | |
| apply to the program to offering advice on SBIR | | |
| applications. In what ways, if any, do you still | [open-ended] | |
| share information learned in the I-Corps course | | |
| with your deparment, colleagues, or other work- | | |
| related connections? | | |
| Thanks for your responses! Is there anything | | |
| else you would like us to know about your I- | [open-ended] | |
| Corps experience that wasn't captured by this | | |
| survey? | | |