ENHANCED MESSAGE DEVELOPMENT MESSAGE FRAME TESTING FOCUS GROUPS SCREENER

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INTRODUCTION

Hello, my name is ______, and I am calling on behalf of [FACILITY NAME]. We will be conducting focus groups to test ideas for health education messages. Each focus group will be led by a qualified researcher and will include about six participants who will be asked to share their opinions. Focus groups will be held at **LOCATION** on **DATES** for about 90 minutes. Those who participate will receive **\$75** as a thank you for taking part in the study. May I please speak with someone in your household ages 21 to 64 to see if they are qualified to participate in the study?

[REPEAT INTRO IF CALL WAS TRANSFERRED]

May I ask you a few questions to see if you are qualified to participate in the study?

Yes	[]	[CONTINUE]
No	[]	[THANK AND END]

Great! Before we begin, you should know that there are no right or wrong answers to the questions I'm going to ask you. You also don't have to answer some questions if you don't want to. If an answer leads to me ending the call, this doesn't mean that there was anything wrong with the answer you provided.

SECTION 1: SCREENER QUESTIONS

READ: To begin, I have a couple questions to ensure that we speak to a mix of people.

1. How old are you? [____]

RECORD	RESPONSE 21	to	64
IF age is	<21 or >64		

[]	> CONTINUE
[]	>

2. What is your gender? **DO NOT READ LIST**

Male	[]	
Female	[]]	> CONTINUE
Other: RECORD VERBATIM	[]	

TERMINATION LANGUAGE: Thank you for taking the time to answer these questions. Unfortunately, based on the responses you provided, you do not meet the specifications we are looking for in this study. I appreciate your time and have a good morning/afternoon/evening.

3. In the past five years (including now), have you, a member of your immediate family or a close friend worked for any of the following types of businesses? **READ LIST AND RECORD BELOW**

An advertising or public relations firm? A marketing or market research firm or department?	[]	
A marketing or market research consultant?	[]	
Any kind of media company—like a TV or radio station or newspaper?	[]	> TERMINATE IF YES TO ANY
The federal government or a federal government agency?	[]	
A manufacturer or representative of alcohol (or alcoholic beverages)	[]	

 When, if ever, was the last time you participated in a marketing research study, such as a consumer interview or a group discussion? DO NOT READ LIST

Within the past six months []	> TERMINATE
Over six months ago []	> CONTINUE
Never []	> <mark>SKIP TO Q6</mark>

5. Please think about the market research studies you have participated in. What were the topics of the market research? **RECORD BELOW**

1)	2)	
3)	4)	

TERMINATE IF ANYTHING RELATED TO ALCOHOL (E.G., ALCOHOL ATTITUDES)

SECTION 2: ALCOHOL BEHAVIOR¹

 During the past 30 days, how many days did you have at least one drink of any alcoholic beverage such as beer, wine, a malt beverage, or liquor?
PROBE TO DETERMINE NUMBER AND RECORD NUMBER AND RESPONSE OPTION BELOW

Number of days:		
0 days	[]	>
		TERMINATE
Valid response for number of days	[]	>
Don't know/Not sure	[]	>
Refused	[]	
		TERMINATE

7. One drink is equivalent to a 12-ounce beer, a 5-ounce glass of wine, or a drink with one shot of liquor. During the past 30 days, on the days when you drank, about how many drinks did you drink on average? PROBE TO DETERMINE NUMBER AND RECORD NUMBER AND RESPONSE OPTION BELOW

Number of drinks:	[]	>
Valid response for number of drinks		CALCULATE SCORE BELOW
Don't know/Not sure	[]	>
Refused	[]	TERMINATE

CALCULATE Q6/Q7 COMPOSITE SCORE²

[# days] multiplied by [# drinks] equals composite score

Q6: # days		Q7: # drinks	Composite Score
	X		

Considering all types of alcoholic beverages, how many times during the past 30 days did you have [X] or more drinks on an occasion? PROBE TO DETERMINE NUMBER AND RECORD NUMBER AND RESPONSE OPTION BELOW

¹ Questions 6 to 8 are adapted from the Alcohol Consumption series in the CDC's Behavioral Risk Factor Surveillance System Survey (BRFSS) Questionnaire, available at https://www.cdc.gov/brfss/questionnaires/pdfques/2017_BRFSS_Pub_Ques_508_tagged.pdf

² The composite score is based on the calculated variable for calculated total number of alcoholic beverages consumed per month (variable _DRNKMO4) from the CDC's Calculated Variables in the Data File of the 2017 Behavioral Risk Factor Surveillance System, available at

https://www.cdc.gov/brfss/annual_data/2017/pdf/2017-calculated-variables-version4-508.pdf.

[Note—if respondent is male, X = 5; if respondent is female, X = 4]

Number: _____

O times	[]	>
1 or more times	[]	
		CONTINUE
Don't know/Not sure	[]	>
		TERMINATE

ALCOHOL CONSUMPTION GROUP CATEGORIZATION

Q#	Item	EXCESSIVE DRINKERS
Q1	Age	Any age 21-64
Q6	Last 30: # Days	
Q6/ 7	COMPOSI TE SCORE	>60 for males >30 for females
		OR
Q8	Last 30: # >4/5	1 or more times

PLEASE AIM TO RECRUIT MIX OF GENDER, RACE/ETHNICITIES, AND OTHER DEMOGRAPHICS FOR EACH GROUP.

SECTION 3: DEMOGRAPHIC QUESTIONS

READ: Great. I have a couple last questions to ensure that we speak to a variety of people.

9. What best describes your ethnicity?

Hispanic or Latino	[]	>
Not Hispanic or Latino	[]	CONTINUE

What best describes your race?

Value Label	[]	
White or Caucasian	[]	
Black or African-American	[]	
Hispanic or Latino	[]	
Asian	[]	>CONTINUE
Native American or Alaskan	[]	
Native	LJ	
Native Hawaiian or Other	[]	
Pacific Islander	LJ	

10.What is the highest level of education you have completed?

Grade School	[]	
Less than high school graduate/some high	Г 1	
school	LJ	
High school graduate or completed GED	[]	
Some college or technical school	[]	>CONTINUE
Received four-year college degree	[]	
Some post-graduate studies	[]	
Received advanced degree	[]	
Other:	[]	

11.Which of the following best describes what you are currently doing? Please mark all that apply.

Employed full-time	[]	
Employed part-time	[]	
Unemployed	[]	
Homemaker	[]	>CONTINUE
Student	[]	
Retired	[]	
Disabled	[]	
Other:	[]	

12.What is your total household income?

Under \$20,000/year	[]	
\$20,001 - \$30,000/year	[]	
\$30,001 - \$40,000/year	[]	
\$40,001 - \$50,000/year	[]	>CONTINUE
\$50,001 - \$60,000/year	[]	>CONTINUL
\$60,001 - \$80,000/year	[]	
\$80,001 - \$100,000/year	[]	
Over \$100,000/year	[]	

13.What is your marital status?

Single	[]	
Married	[]	
In a relationship	[]	
Divorced or Widowed	[]	
Refused	[]	

SECTION 4: INVITATION TO PARTICIPATE IN FOCUS GROUP

Thank you for your time today! We would like to invite you to participate in the focus group. The focus group will take place at **LOCATION**, and we will be testing ideas for health education messages. The interview will be audio-recorded for use in reporting.

The interviews are being held on **DATES** and will last **approximately 90 minutes**.

Your opinions are very important to us. You will be paid **\$75** as a token of our appreciation.

People who have been invited to participate in this type of project have found the experience to be enjoyable and informative.

14. Are you interested in participating in this study?

Yes	[]	> CONTINUE
No	[]	>
		TERMINATE

READ: Great! I am going to give you the address and contact information for the facility. Please make sure that you are there 15 minutes before the scheduled start time. Do you have a pen and paper?

GIVE LOCATION OF FACILITY