

Destination (1)	Code	VACUUM PANS & OPEN PANS		SOLAR		ROCK		Salt in brine (8)
		Domestic (2)	Imported (3)	Domestic (3)	Imported (4)	Domestic (5)	Imported (6)	
Wisconsin.....	255							
Wyoming.....	256							
Total	289							
Puerto Rico.....	291							
Exports.....	298							
GRAND TOTAL	299							

SECTION 4. TO AVOID DOUBLE-COUNTING: IF SALT REPORTED AS USED AND/OR SOLD INCLUDES DOMESTIC SALT PURCHASED FROM OTHER DOMESTIC COMPANIES, PLEASE INDICATE QUANTITY AND NAME OF THE COMPANY SALT WAS PURCHASED FROM. PROVIDING THIS INFORMATION WILL INDICATE ORIGIN OF SALT PRODUCED AND AVOIDS POSSIBLE DOUBLE-COUNTING.

Name of Company Purchased From	ADP Code	Bureau use only	VACUUM PANS & OPEN PANS 119 (Quantity)		SOLAR 139 (Quantity)		ROCK 159 (Quantity)		Salt in brine 169 (Quantity)
			Bulk	Pressed Blocks	Bulk	Pressed Blocks	Bulk	Pressed Blocks	
	501								
	502								
	503								
	504								
	505								
	506								
	507								

Remarks:

Name of person to be contacted regarding this report			Tel. area code	No.	Ext.
Address	No.	Street	City	State	ZIP Code
May tabulations be published which could indirectly reveal the data reported above? <input type="checkbox"/> (1) Yes <input type="checkbox"/> (2) No					
Signature			Title	Date	



UNITED STATES
DEPARTMENT OF THE INTERIOR
U.S. GEOLOGICAL SURVEY
986 NATIONAL CENTER
RESTON, VIRGINIA 20192

**SALT
COMPANY REPORT**

**INDIVIDUAL COMPANY
DATA - PROPRIETARY**

Unless authorization is granted in the section above the signature, the data furnished in this report will be treated in confidence by the Department of the Interior, except that they may be disclosed to Federal defense agencies, or to the Congress upon official request for appropriate purposes.

(Please correct if name or address has changed.)

**FACSIMILE NUMBER
1-800-543-0661**

Public reporting burden for this voluntary collection of information is estimated to average 90 MINUTES per response. A Federal agency may not conduct or sponsor, and a person is not required to respond to a collection of information unless it displays a valid OMB control number. Comments regarding this collection of information should be directed to: U.S. Geological Survey, Statistics and Information Systems Section, 988 National Center, Reston, VA 20192. **Please do not mail canvass forms to this address.**

Collection of nonfuel minerals information is authorized by Public Law 96-479 and the Defense Production Act. This information is used to support executive policy decisions pertaining to emergency preparedness, national defense, and analyses for minerals legislation and industrial trends. The USGS relies on your voluntary and timely response to assure that its information is complete and accurate.

NOTE: For the purpose of this report, chemical companies producing salt for their own use (captive production) are considered salt producers.

SECTION 1. Domestic salt used and/or sold, by type of salt and by product form (short tons).

Type of Salt (1)	Code	Beginning stocks (2)	Used by this company (3)	Sold (4)	Ending stocks (5)
VACUUM PANS AND OPEN PANS	Bulk:				
	Vacuum pans.....	100			
	Open pans or grainers.....	101			
	Total Bulk, Vacuum pans and Open pans.....	102			
	Pressed blocks - Vacuum pans and Open pans:				
	Livestock.....	103			
	Water conditioning.....	104			
	Total Pressed blocks, Vacuum pans and Open pans.....	105			
	Packaged:				
	In units 5 lbs. or less.....	106			
	In units 5 lbs. or more.....	107			
Total Packaged, Vacuum pans and Open pans.....	108				
Compressed pellets.....	110				
TOTAL Vacuum pans and Open pans.....	119				
SOLAR	Bulk.....	122			
	Pressed blocks - Solar salt:				
	Livestock.....	123			
	Water conditioning.....	124			
	Total Pressed blocks, Solar salt.....	125			
	Packaged:				
	In units 5 lbs. or less.....	126			
	In units 5 lbs. or more.....	127			
	Total Packaged, Solar salt.....	128			
	Compressed pellets.....	130			
TOTAL Solar salt.....	139				
ROCK	Bulk.....	142			
	Pressed blocks - Rock:				
	Livestock.....	143			
	Water conditioning.....	144			
	Total Pressed blocks, Rock.....	145			
	Packaged:				
	In units 5 lbs. or less.....	146			
	In units 5 lbs. or more.....	147			
	Total Packaged Rock.....	148			
	Compressed pellets.....	150			
TOTAL Rock salt.....	159				
SALT IN BRINE.....	169				
TOTAL SALT.....	199				

SECTION 2. Domestic and imported salt used and/or sold, by type of salt and by product form. (short tons)

SIC Code	Customer Classification (1)	Code	VACUUM PANS & OPEN PANS		SOLAR		ROCK		Salt in brine (8)
			Domestic (2)	Imported (3)	Domestic (4)	Imported (5)	Domestic (6)	Imported (7)	
1. CHEMICAL									
2812	A. Chloralkali producers.....	301							
28 (EX2812, 2899)	B. Other chemical.....	302							
28	TOTAL.....	309							
2. FOOD PROCESSING INDUSTRY									
201	A. Meat packers.....	311							
202	B. Dairy.....	312							
2091, 203	C. Canning.....	313							
205	D. Baking.....	314							
204 (EX2047)	E. Grain mill products.....	315							
206-208, 2047, 2099	F. Other food processing.....	316							
20	TOTAL.....	319							
3. GENERAL INDUSTRIAL									
22	A. Textiles & dyeing.....	321							
33, 34, 35, 37	B. Metal processing.....	322							
2822, 30 (EX3079)	C. Rubber.....	323							
13, 29	D. Oil.....	324							
26	E. Pulp & paper.....	325							
311	F. Tanning/leather.....	326							
	G. Other industrial.....	327							
	TOTAL.....	329							
4. AGRICULTURAL									
	A. Feed retailers/dealers-mixers.....	331							
2048	B. Feed manufacturers.....	332							
02	C. Direct buying end user.....	333							
	TOTAL.....	339							
5. WATER TREATMENT									
2899	A. Government (Federal, State, Local).....	341							
2899	B. Commercial/other.....	342							
	TOTAL.....	349							
6. ICE CONTROL/STABILIZATION									
9621	A. Government (Federal, State, Local).....	351							
	B. Commercial/other.....	352							
	TOTAL.....	359							
7. DISTRIBUTORS									
5159	A. Agricultural distribution.....	361							
514, 54	B. Grocery wholesalers/retailers.....	362							
58, 70	C. Institutional wholesalers & end users.....	363							
7399	D. Water conditioning distribution.....	364							
9199	E. U.S. Government resale.....	365							
5251	F. Other wholesaler-retailer.....	366							
	TOTAL.....	369							
	8. OTHER (not elsewhere classified).....	379							
	9. EXPORTS.....	389							
	GRAND TOTAL.....	399							

SECTION 3. Distribution of domestic and imported salt by destination (short tons).

Destination includes salt shipped and/or used at own site. Report the quantity of each type of salt sold by you by final destination. Quantities of salt used by you should be shown under the States in which the consuming plants are located. Include imported salt and salt purchased from other domestic salt companies but exclude salt sold to other domestic salt companies.

Destination (1)	Code	VACUUM PANS & OPEN PANS		SOLAR		ROCK		Salt in brine (8)
		Domestic (2)	Imported (3)	Domestic (4)	Imported (5)	Domestic (6)	Imported (7)	
Alabama.....	201							
Alaska.....	202							
Arizona.....	204							
Arkansas.....	205							
California.....	206							
Colorado.....	208							
Connecticut.....	209							
Delaware.....	210							
District of Columbia.....	211							
Florida.....	212							
Georgia.....	213							
Hawaii.....	215							
Idaho.....	216							
Illinois.....	217							
Indiana.....	218							
Iowa.....	219							
Kansas.....	220							
Kentucky.....	221							
Louisiana.....	222							
Maine.....	223							
Maryland.....	224							
Massachusetts.....	225							
Michigan.....	226							
Minnesota.....	227							
Mississippi.....	228							
Missouri.....	229							
Montana.....	230							
Nebraska.....	231							
Nevada.....	232							
New Hampshire.....	233							
New Jersey.....	234							
New Mexico.....	235							
New York.....	236							
North Carolina.....	237							
North Dakota.....	238							
Ohio.....	239							
Oklahoma.....	240							
Oregon.....	241							
Pennsylvania.....	242							
Rhode Island.....	244							
South Carolina.....	245							
South Dakota.....	246							
Tennessee.....	247							
Texas.....	248							
Utah.....	249							
Vermont.....	250							
Virginia.....	251							
Washington.....	253							
West Virginia.....	254							

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GENERAL INSTRUCTIONS

Please complete and return this form in the enclosed envelope or fax to the toll-free number on the front page of the form as promptly as possible following the report period. Use zero (0) when appropriate. Additional forms are available upon request.

Complete only one form for your company covering all operating plants, divisions, and subsidiaries. In completing this form, reasonable estimates should be used wherever exact data are not available. Do not report decimals or fractions. Round to the nearest whole number. In describing products or materials, do not use brand or trade names. Please use the space for "Remarks" to provide any specific information that will help us in the use or interpretation of data.

If you have any questions concerning completion of this form, contact the Mineral Commodities Data Unit, U.S. Geological Survey, 985 National Center, Reston, VA, 20192, Telephone, (703) 648-7960.

SPECIFIC INSTRUCTIONS

IMPORTANT: PLEASE ENSURE THAT THE TOTALS YOU REPORT IN A SECTION AGREE WITH THE TOTALS YOU RECORD IN OTHER SECTIONS OF THIS FORM. FOR EXAMPLE, TOTAL SALT, LINE 199, SECTION 1, COLUMNS 3 AND/OR 4 SHOULD AGREE WITH THE DATA REPORTED IN GRAND TOTAL, LINE 399, SECTION 2, COLUMNS 2, 4, 6, AND 8 (DOMESTIC) AND GRAND TOTAL, LINE 299, SECTION 3, COLUMNS 2, 4, 6, AND 8 (DOMESTIC).

TOTALS OF IMPORTED SALT IN COLUMNS 3, 5, AND 7 IN SECTION 2, LINE 399, AND IN SECTION 3, LINE 299, SHOULD ALSO AGREE.

SECTION 1. Domestic salt used and/or sold by type of salt and by product form.

- Column 1. Type of salt.**
List the form in which the salt is sold (bulk, pressed blocks, packaged, or compressed pellets) for the types of salt (vacuum pan/open pans, solar, rock, and brine).
- Column 2. Beginning stocks.**
Report the quantity of all types of salt on hand at the beginning of the report period at all plants of this company, regardless of ownership.
- Columns 3 & 4. Quantity used and/or sold by this company.**
Report the total quantities of domestic salt used and/or sold by this company during the year. INCLUDE SALT PRODUCED BY YOUR COMPANY AND SALT PURCHASED FROM OTHER DOMESTIC COMPANIES WHICH PRODUCED SALT AS A MAJOR OR MINOR PART OF THEIR ACTIVITY. EXCLUDE IMPORTED SALT AND SALT SOLD TO OTHER DOMESTIC COMPANIES PRODUCING SALT. INCLUDE EXPORTS.
- Column 5. Ending stocks.**
Report the quantity of all types of salt on hand at the end of the report period at all plants of this company, regardless of ownership.

SECTION 2. Domestic and imported salt used and/or sold, by type of salt and consumer.

Column 1. Customer classifications.
End uses of salt are identified by Standard Industrial Classification (SIC Manual, 1972) and by names of consuming sectors. These codes and customer classifications are the same ones used by the Salt Institute. EXPORT TOTAL, LINE 389, should agree with totals on LINE 298 in SECTION 3. GRAND TOTAL, LINE 399, should agree with totals on LINE 199 of SECTION 1 and totals on LINE 299 of SECTION 3.

Columns 2, 4, 6, & 8. Domestic salt.
Report the total quantity of each type of domestically produced salt used and/or sold for each use listed under CUSTOMER CLASSIFICATION. If the CUSTOMER CLASSIFICATION is not listed and/or not known, enter the quantity under OTHER. INCLUDE SALT PRODUCED BY THIS COMPANY AND/OR PURCHASED FROM OTHER DOMESTIC SALT COMPANIES. EXCLUDE SALT SOLD TO OTHER DOMESTIC SALT COMPANIES.

Columns 3, 5, & 7. Imported salt.
Report the total quantity of each type of imported salt used and/or sold for each use listed under CUSTOMER CLASSIFICATION. If the CUSTOMER CLASSIFICATION is not listed and/or not known, enter the quantity under OTHER. Exclude salt sold to other domestic companies.

SECTION 3. Distribution of domestic and imported salt by destination.

Destination includes salt shipped and/or used at own site. Report the quantity of each type of salt sold by you by final destination. Salt shipped to another State for storage should not be reported. Quantities of salt used by you should be shown under the States in which the consuming plants are located. INCLUDE IMPORTED SALT AND SALT PURCHASED FROM OTHER DOMESTIC SALT COMPANIES. EXCLUDE SALT SOLD TO OTHER DOMESTIC SALT COMPANIES.

The sum of all columns in 289 (TOTALS) should equal the sum of all columns in LINE 399 (GRAND TOTAL) in SECTION 2.

For example:

Total distribution of domestic vacuum pans and open pans salt (LINE 289, COLUMN 2), and domestic solar (LINE 289, COLUMN 4) should equal the total salt reported in SECTION 2, LINE 399 for each type of salt. This is the same for imported quantities.

COLUMN 6 of LINE 289 for domestic rock salt should equal the total salt reported in COLUMN 6 in LINE 399 in SECTION 2. This is the same for imported quantities.

Total distribution of salt in brine (LINE 289, COLUMN 8) should equal the total salt in brine reported in SECTION 2, COLUMN 8 in LINE 399.