PROJECT LAUNCH RESEARCH QUESTIONS, CONSTRUCTS, AND OPERATIONAL DEFINITIONS

RESEARCH QUESTIONS	CONSTRUCTS CAPTURED BY EACH QUESTION	SURVEY ITEMS/OPERATIONAL DEFINITIONS
Child and Family Outcomes 1) How does Project LAUNCH affect specific individual-level child and family outcomes? a. Are children in LAUNCH communities in better social-emotional health than those in comparison communities?	 BY EACH QUESTION Attachment/ relationships Initiative Self-regulation Behavioral concerns Social awareness Self-management Goal direction Relationship skills 	 Parent Survey Q18. Does your child have any kind of emotional, developmental, or behavioral problem for which your child needs treatment or counseling? During the past 4 weeks, how often did the child (NOTE: Listed below are the relevant items and subscales from the DECA/DESSA instruments, with the specific items and subscales to vary by the age of the child in the version of the Parent Survey used
	• Relationship skills	 Attachment/relationships (DECA-I) Show pleasure when interacting with adults Accept comfort from a familiar adult Smile at familiar adults Act happy Respond positively to adult attention Smile back at a familiar adult Calm down with help from a familiar adult Make eye contact with others Act in a good mood Seek comfort from familiar adults Show affection for a familiar adult Enjoy being cuddled

 Enjoy interacting with others
Respond when spoken to
Initiative (DECA-I)
Try to do new things
Imitate actions of others
 Keep trying when unsuccessful
 Show interest in what others were doing
 Notice changes in surroundings
 Adjust her/his energy level to the type of play
Act happy when praised
Explore surroundings
Express her/his dislikes
Reach for a familiar adult
Respond to her/his name
React to another child's cry
Keep trying to obtain a toy
 Act in a way that make others smile or show interest
Easily go from one activity to another
Seek attention when a familiar adult was with another child
Enjoy being around other children
 Look to familiar adult when exploring her/his surroundings
Attachment/relationships (DECA-T)
Show affection for a familiar adult
Easily go from one activity to another
Act happy with familiar adults
Show pleasure when interacting with adults
Smile back at a familiar adult
Seek comfort from familiar adults
• Express a variety of emotions (e.g., happy, sad, mad)
Reach for a familiar adult
Makes needs known to a familiar adult
Accept comfort from a familiar adult
Act happy when praised
Make eye contact with others
Makes others aware of her/his needs

Show interest in her/his surroundings
Respond to her/his name
Respond when spoken to
Enjoy being cuddled
Enjoy interacting with others
Initiative (DECA-T)
Show concern for other children
Try to comfort others
Play make-believe
Try to clean up after herself/himself
 Show preference for a particular playmate
React to another child's cry
Ask to do new things
Play with other children
Participate in group activities
Try to do things for herself/himself
Follow simple directions
Self-regulation (DECA-T)
Handle frustration well
 Accept another choice when the first choice was not
available
 Adjust to changes in routine
Calm herself/himself
Easily follow a daily routine
Have regular sleeping pattern
 Easily go from one activity to another
Initiative (9 items) (DECA-P2)
 Show confidence in his/her abilities (for instance, say "I can
do it!")?
 Keep trying when unsuccessful (show persistence)?
 Try different ways to solve a problem?
 Show an interest in learning new things?
 Make decisions for himself/herself?
 Choose to do a task that was hard for him/her?
Remember important information?

 Try or ask to try new things or activities?
Start or organize play with other children?
Self-regulation (9 items) (DECA-P2)
Listen to or respect others?
Control his/her anger?
Handle frustration well?
 Accept another choice when his/her first choice was not
available?
Cooperate with others?
Calm himself/herself down?
Play well with others?
Share with other children?
Show patience?
Attachment/relationships (9 items) (DECA-P2)
 Act in a way that made adults smile or show interest in him/her?
• Seem happy or excited to see his/her parent or guardian?
 Trust familiar adults and believe what they say?
 Seek help from children/adults when necessary?
 Appear happy when playing with others?
 Look forward to activities at home or school (for instance, birthdays or trips)?
• Show a preference for a certain adult, teacher, or parent?
 Show affection for familiar adults?
Ask adults to play with or read to him/her?
<u>Behavioral concerns (11 items) (DECA-P2)</u>
 Seem sad or unemotional at a happy occasion?
Have a temper tantrum?
 Seem uninterested in other children or adults?
 Use obscene gestures or offensive language?
 Destroy or damage property?
Fight with other children?
Become upset or cry easily?
 Hurt others with actions or words?
Get easily distracted?

 Touch children or adults in a way that you thought was inappropriate? Have a short attention span (difficulty concentrating)? Social awareness (DESSA) Cope well with insults and mean comments? Get along with different types of people? Act respectfully in a game or competition? Respect another person's opinion? Contribute to group efforts? Resolve a disagreement Share with others? Cooperate with peers or siblings? Forgive somebody who hurt or upset her/him? Self-management (DESSA) Pay attention? Wait for her/his turn? Focus on a task despite a problem or distraction? Act comfortable in a new situation? Perform the steps of a task in order? Think before he/she acted? Pass up something he/she wanted, or do something he/she did not like, to get something better in the future? Accept another choice when his/her first choice was unavailable? Stay calm when faced with a challenge? Adjust well to changes in plans? Adjust well when going from one setting to another?
 <u>Goal-direction (DESSA)</u> Keep trying when unsuccessful? Take steps to achieve goals? Try to do her/his best? Seek out additional knowledge or information? Take an active role in learning? Do things independently? Ask to take on additional work or responsibilities?

communities exhibit <u>stronger parent-child</u> <u>relationships</u> than those in comparison communities?	rent-Child Relationship • Attachment • Discipline practices • Involvement • Parenting confidence • Relational frustration • Confidence • Relational • Relational • Relational • Relational • O • O • O • O • O • O • O • O	Greet a person in a polite way? Attract positive attention from peers? Express concern for another person? Attract positive attention from adults? Make a suggestion or request in a polite way? Offer to help somebody? Respond to another person's feelings?
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0 I punish my child when he/she misbehaves.
0 I punish my child if he/she destroys someone else's things.
 It's my responsibility as a parent to punish all my child's misbehavior
0 I insist that my child follow the rules of the house.
0 I punish my child so he/she learns the proper respect for
others.
0 It is important for a child to follow family rules
0 Children should do what parents tell them to do.
Involvement
0 My child and I plan things to do together.
0 My child and I go on outings together.
0 I teach my child how to play new games.
0 My child and I do arts and crafts together.
0 My child and I take walks together.
0 My child and I play games together.
0 My child and I work on projects together.
0 My child and I do things together outdoors.
Parenting confidence
0 I am confident in my parenting ability.
0 I make good parenting decisions.
0 It is easy for me to make decisions about what my child should do.
0 I have the energy that I need to cope with my child.
0 I remain calm when dealing with my child's behavior
0 My child knows the house rules.
0 I am in control of my household.
Relational frustration
0 My child is hard for me to handle.
0 During the last year, my child has been difficult to take care
of.
0 I lose my temper with my child.
0 My child tests my limits.

c. Do parents in LAUNCH communities have <u>higher</u> reported levels of social <u>support</u> than do parents in comparison communities?	• Parental social support	 I lose my patience with my child. I overreact when my child misbehaves. It's hard being a parent. I make a lot of mistakes when dealing with my child. My child complains about how I treat him/her. Parent Survey Social Support (FSSQ) Here is a list of some things that other people do for us or give us that may be helpful or supportive. Please read each statement carefully and fill in the bubble in the column that is closest to your situation. I get love and affection. I get chances to talk to someone about problems at work or with my housework. I get chances to talk to someone I trust about my personal or family problems. I get invitations to go out and do things with other people. I get help when I am sick in bed.
d. Do parents in LAUNCH communities have <u>lower</u> <u>reported levels of</u> <u>depression</u> than do parents in comparison communities?	Parental depression	 Parent Survey CES-D-10 These questions concern how you have been feeling over the past week. Fill in the bubble next to each question that best represents how you have been. I was bothered by things that usually don't bother me. I had trouble keeping my mind on what I was doing I felt depressed. I felt that everything I did was an effort. I felt hopeful about the future. I felt fearful. My sleep was restless. I was happy. I felt lonely.

		0 I could not "get going."
e. Do families in LAUNCH communities engage <u>more frequently in</u> <u>specific family activities</u> (e.g., playing games, reading books, arts and crafts) than those in comparison communities?	Family home environment and activities	 Parent Survey Home Environment items (ECLS-K and ECLS-B) In a typical week, how often do you or any other family members do the following things with your child: Tell stories to child? Sing songs with your child? Help your child do arts and crafts? Involve your child in household chores, like cooking, cleaning, setting the table, or caring for pets? Play games or do puzzles with child? Talk about nature or do science projects with your child? Build something or play with construction toys with your child? Play a sport or exercise together? Practice reading, writing, or working with numbers? Read books: Include only times family members have read books to the child. Do not include times when the child reads or looks at books by him or herself.
f. Are children in LAUNCH communities <u>more likely</u> <u>to be "school ready"</u> than those in comparison communities measured on the following domains? i. physical health and well-being, ii. social competence, iii. emotional maturity, iv. language and	 Physical readiness for school day Physical independence Gross and fine motor skills Basic and advanced literacy Interest literacy/numeracy and memory Basic numeracy Overall social competence 	 EDI <u>Section A - Physical Well-Being</u> Since the start of school in the fall, has this child sometimes (more than once) arrived: O Over-or underdressed for school-related activities Too tired/sick to do school work Late Hungry Would you say that this child: Is independent in washroom habits most of the time Shows an established hand preference Is well coordinated

cognitive		0 Proficiency at holding a pen, crayons, or a brush
developn		 Ability to manipulate objects
and	Readiness to	 Ability to climb stairs
v. commun		0 Level of energy throughout the school day
skills and	-	 Overall physical development
knowledg	-	
relation t		Section B – Language and Cognitive Skills
developn		 How would you rate this child's:
benchma		0 ability to use language effectively in English
	0 Aggressive	0 ability to listen to English
	0 Hyperactivi	 ability to tell a story
	ty and	0 ability to take part in imaginative play
	inattentive	0 ability to communicate own needs in a way understandable
	Communication	to adults and peers
	and general	0 ability to understand on first try what is being said to
	knowledge	him/her
		ability to articulate clearly, without sound substitutions
		 Would you say that this child:
		0 knows how to handle a book
		0 is generally interested in books
		0 is interested in reading
		0 is able to identify at least 10 letters of the alphabet
		0 is able to attach sounds to letters
		0 is showing awareness of rhyming words
		0 is able to participate in group reading activities
		o is able to read simple words
		0 is able to read complex words
		0 is able to read simple sentences
		0 is experimenting with writing tools
		0 is aware of writing directions in English
		0 is interested in writing voluntarily
		0 is able to write his/her own name in English
		o is able to write simple words
		0 is able to write simple sentences
		0 is able to remember things easily
		0 is interested in mathematics

0 is interested in games involving numbers
0 is able to sort and classify objects by a common
characteristic
Section C – Social and Emotional Development
How would you rate this child's:
0 overall social/emotional development
o ability to get along with peers
Would you say that this child:
0 plays and works cooperatively with other children at the
level appropriate for his/her age
0 is able to play with various children
0 follows rules and instructions
0 respects the property of others
0 demonstrates self-control
0 shows self-confidence
0 demonstrates respect for adults
0 demonstrates respect for other children
0 accepts responsibility for actions
0 completes work on time
0 works independently
0 takes care of school materials
0 works neatly and carefully
0 is curious about the world
0 is eager to play with a new toy
0 is eager to play a new game
0 is eager to play with/read a new book
0 is able to solve day-to-day problems by him/herself
0 is able to follow one-step instructions
0 is able to follow class routines without reminders
o is able to adjust to changes in routines
0 answers questions showing knowledge about the world
o shows tolerance to someone who made a mistake
0 will try to help someone who has been hurt

0 volunteers to help clear up a mess someone else has made
0 if there is a quarrel or dispute will try to stop it
0 offers to help other children who have difficulty with a task
0 comforts a child who is crying or upset
0 spontaneously helps to pick up objects which another child
has dropped
0 will invite bystanders to join in a game
0 helps other children who are feeling sick
0 is upset when left by parent/guardian
0 gets into physical fights
0 bullies or is mean to others
0 kicks, bites, hits other children or adults
0 takes things that do not belong to him/her
0 laughs at other children's discomfort
0 cant' sit still, is restless
0 is distractible, has trouble sticking to any activity
0 fidgets
0 is disobedient
0 had temper tantrums
0 is impulsive, acts without thinking
0 has difficulty awaiting turn in games or groups
0 cannot settle to anything for more than a few moments
0 is inattentive
0 seems to be unhappy, sad, or depressed
0 appears fearful or anxious
0 appears worried
0 cries a lot
0 is nervous, high-strung, or tense
0 is incapable of making decisions
0 is shy
0 sucks a thumb/finger
Section D – Special Concerns
 Does the student have a difficulty that influences his/her ability to
do school work in a regular classroom?
0 physical disability

g. Are children in LAUNCH communities less likely to be suspended and/or expelled from school than those in comparison communities?	 During the last full school year, how many children were suspended for behavioral reasons in each age group or grade level? During the last full school year, how many children were expelled (or involuntarily unenrolled) for behavioral reasons in each age
h. [SECONDARY RESEARCH QUESTION] Are children in LAUNCH communities in <u>better physical health</u> than those in comparison communities after program implementation*? [* Note: Although program implementation has occurred at different points in time across	Q14. Does your child currently need or use medicine prescribed by

LAUNCH communities, we will be able to capture this "dose/duration" dimension in our analysis —and address this directly in Q4 below.]		
i. [SECONDARY RESEARCH QUESTION] Do children in LAUNCH communities <u>use more health-care</u> <u>services</u> such as primary care, mental-health services, preventive care/screening, dental care, and vision care than those in comparison communities?	• Health care utilization	 Parent survey Q20. During the past 12 months, how many times did your child see a doctor, nurse, or other health care provider for preventive medical care such as a physical exam or well-child checkup? Q21. During the past 12 months, did your child see a dentist for any kind of dental care, including check-ups, dental cleanings, x-rays, or filling cavities? Q22. Has your child ever has your child had his/her vision tested with pictures, shapes, or letters?
j. [SECONDARY RESEARCH QUESTION] Do children in LAUNCH communities have <u>better access to</u> <u>specific health-care</u> <u>services</u> such as primary care, mental-health services, dental care, and vision care than those in comparison communities?	• Access to health care	 Parent survey Q24. During the past 12 months, was there any time when your child needed health care but it was delayed or not received? Medical care Dental care Vision care Mental health services
2) Does Project LAUNCH's impact on the individual-level outcomes in Question 1 vary across the interventions supporting each of the <u>program's core strategies</u> ? These include:	Program implementation – core strategies	

a. home visiting	 Direct Services survey Did you implement any home visiting activities during the current reporting period? Please provide a brief description of this activity What type of activity is this? How many times did this activity occur in the past 6 months? Who directly participates in this activity? How many of these individuals participated in the activity over the last 6 months? Who is intended to benefit from this activity? If this activity was intended to help children, what specific age range of child? Which of the following evidence-based or promising home visiting metagement?
b. mental health consultation in school and ECE settings	program models did you implement? Direct Services survey • Did you implement any mental health consultation in school and ECE settings activities during the current reporting period? • Please provide a brief description of this activity • What type of activity is this? • How many times did this activity occur in the past 6 months? • Who directly participates in this activity? • How many of these individuals participated in the activity over the last 6 months? • Who is intended to benefit from this activity? • If this activity was intended to help children, what specific age range of child? • Where is the activity implemented? • Which of the following evidence-based or promising practice mental health consultation models did you implement? • Which of the following evidence-based or promising practice social-emotional curricula did you implement? (May be used with or without MHC)

c. integrating behavioral health into primary health care	 Direct services survey Did you implement any activities related to integrating behavioral health into primary health care during the current reporting period? Please provide a brief description of this activity What type of activity is this? How many times did this activity occur in the past 6 months? Who directly participates in this activity? How many of these individuals participated in the activity over the last 6 months? Who is intended to benefit from this activity? If this activity was intended to help children, what specific age range of child? Where is the activity implemented?
d. screening	 Direct Services survey (under integrating behavioral health into primary care) Which of the following child screening or assessment tools did you use? Which of the following adult screening or assessment tools did you use?
e. family strengthening	 Direct Services survey Did you implement any family strengthening activities during the current reporting period? Please provide a brief description of this activity. What type of activity is this? How many times did this activity occur in the past 6 months? Who directly participates in this activity? How many of these individuals participated in the activity over the last 6 months? Who is intended to benefit from this activity? If this activity was intended to help children, what specific age range of child? Which family strengthening frameworks did you use?

3) Does the impact of LAUNCH vary by <u>family and community</u> <u>socioeconomic factors</u> ?	Demographic/ socioeconomic characteristics	 Which of the following evidence-based or promising practice family strengthening programs did you implement with parents? Which of the following therapeutic interventions did you use?
a. family education level?		Parent surveyWhat is the highest level of education you completed?
b. race/ethnicity?		 Parent survey Is your child of Hispanic, Latino/a, or Spanish origin? What is your child's race? (One or more categories may be selected)
c. income?		Parent surveyWhat is the total annual income of your household?
d. Target children's age		Parent surveyChild's age based on date of birth
 4) Do families in LAUNCH communities fare better on the outcomes included in Question 1 over time (i.e., as a function of <u>time since program</u> <u>implementation</u>)? 	Impact of duration of exposure (i.e., time since implementation)	N/A
Systems-Level Outcomes		
5) Are LAUNCH <u>coalition-building</u> <u>activities</u> (e.g., wellness councils) associated with other systems outcomes (such as advocacy activities, funding levels, and others)?	Coalition-building activities	 Systems Change Assessment Survey Did you implement any coalition-building activities during the current reporting period? Please list all of the coalition-building activities you have implemented during the current reporting period and select the outcomes these activities were working towards. Please click on "Add activity" to add new activities to the table and then select the outcome(s) that the activities were working towards.

6) Are LAUNCH <u>public information</u> <u>campaigns</u> associated with other systems outcomes (such as advocacy activities, funding levels, and others)?	 Comparison Sites Interview Protocol Did you implement any coalition-building activities related to early childhood health during the past months? Please describe the coalition-building activities you implemented. For each activity you described in the question above, what type of outcome were you working toward by implementing the activity? Systems Change Assessment Survey Did you implement any public information campaigns during the current reporting period? Please list all of the public information campaigns you have implemented during the current reporting period and select the outcomes these campaigns were working towards. Please click on "Add activity" to add new activities to the table below and then select the outcome(s) that the campaigns were working towards. Comparison Sites Interview Protocol Did you implement any public information campaigns related to early childhood health during the pastmonths? Please describe the public information campaigns you implemented. For each public information campaigns you implemented. Did you implement any public information campaigns related to early childhood health during the pastmonths? Please describe the public information campaigns you implemented. For each public information campaign you described above, what type of outcome were you working toward by implementing the campaign?
7) Are LAUNCH <u>advocacy activities</u> associated with other systems outcomes (such as public information campaigns, funding levels, and others)?	 Systems Change Assessment Survey Did you implement any advocacy activities during the current reporting period? Please list all of the advocacy activities you have implemented during the current reporting period and select the outcomes these activities were working towards. Please click on "Add activity" to add new activities to the table and then select the outcome(s) that the activities were working towards. Comparison Sites Interview Protocol Did you implement any advocacy activities related to early childhood health during the past months? Please describe the advocacy activities related to early childhood health and wellness that you implemented. For each advocacy activity you described above, what type of outcome were you working toward?

8)	Are LAUNCH <u>activities that are</u> <u>designed to increase funding</u> associated with other systems outcomes (such as public information campaigns, coalition building, and others)?	Sustainability	 Systems Change Assessment Survey Did you implement any activities to build funding during the current reporting period? Please list all of the activities you have implemented to build funding during the current reporting period and select the outcomes these activities were working towards. Please click on "Add activity" to add new activities to the table and then select the outcome(s) that the activities were working towards. Comparison Sites Interview Protocol Did you implement any activities to build funding during the past months? Please describe the activities to build funding that you implemented. For each activity to build funding that you described above, what type of outcome were you working toward?
9)	Does the impact of LAUNCH	Demographic/socio-	Source: American Community Survey
	vary by <u>community</u>	economic characteristics at	
	socioeconomic characteristics?	the community or	
		jurisdictional level	
	a. family education level		
	e. race/ethnicity		
	f. income?		
10)	What are the <u>facilitators</u> that	Facilitators of systems	
	contribute to improving	outcomes	
	systems-level outcomes?		
	a. Are LAUNCH		Direct Services Survey
	communities in areas		Home Visiting
	with <u>co-occurring child</u>		 Who directly participates in this activity?
	and family programs		 Who is intended to benefit from this activity?
	more likely than		Mental Health Consultation
	communities without		Who directly participates in this activity?
	them to achieve		 Who is intended to benefit from this activity?
	improved systems		Integrating Behavioral and Primary Health Care

b. Are LAUNCH communities with schools that emphasize child and family well- being (either through formal programs or other otherwise) more likely than communities without them to achieve improved systems outcomes?	Child and family wellbeing program	 Who directly participates in this activity? Who is intended to benefit from this activity? <u>Family Strengthening</u> Who directly participates in this activity? Who is intended to benefit from this activity? <u>Other Direct Service Activities</u> Who directly participates in this activity? Who directly participates in this activity? Who is intended to benefit from this activity? School Survey Is a mental health consultant available to teachers in your school/ECE? What other services has the mental health consultant provided?
11) What are the <u>barriers</u> that impede improvement of systems-level outcomes?	Barriers to systems outcomes	
a. Are LAUNCH communities in states with <u>larger uninsured</u> <u>populations</u> less likely to achieve improved systems outcomes?		Percent of state population with no health insurance.
b. Are LAUNCH communities in states with specific fiscal challenges less likely to achieve improved systems		 We will use secondary data sources to explore issues such as: large unemployed populations (Source: Bureau of Labor Statistics); divided government with respect to party control of executive and legislative branches (Source: National Conference of State

outcomes? (These may include, for instance, large unemployed populations, divided government with respect to party control of executive and legislative branches, and budgetary issues, among others.)		Legislatures); and • budgetary issues (Source: National Association of State Budget Officers)
12) What are the economic costs of LAUNCH Program Implementation and how do these compare to the economic benefits related to improvements in child and family outcomes?	Economic returns on LAUNCH program investment	
a. How much does LAUNCH cost to implement overall and per child in the designated target population—with the target population identified as a combination of geography (defined ZIP codes for inclusion) and demographics (children living beneath a designated income level)?		 Direct Services Survey How much did you spend from the current funding year's overall Project LAUNCH budget since the last reporting period? How much did you spend from your current funding year's local Project LAUNCH budget since the last reporting period? How much did you spend from your current funding year's state Project LAUNCH budget since the last reporting period? Home Visiting How many of these individuals participated in the activity over the last 6 months? Mental Health Consultation How many of these individuals participated in the activity over the last 6 months? Integrating Behavioral and Primary Health Care How many of these individuals participated in the activity over the last 6 months?

	 How many of these individuals participated in the activity over the last 6 months? <u>Other Direct Service Activities</u> How many of these individuals participated in the activity over the last 6 months?
b. What percentage of resources on average do grantees spend on each LAUNCH strategy?	Direct Services survey Home Visiting • How much (in dollars) was spent on this activity in the current reporting period? • What percentage of the current grant year's local LAUNCH funding was spent on this activity in the current reporting period? • What percentage of the current grant year's state LAUNCH funding was spent on this activity in the current reporting period? • What percentage of the current grant year's state LAUNCH funding was spent on this activity in the current reporting period? • How much (in dollars) was spent on this activity in the current reporting period? • What percentage of the current grant year's local LAUNCH funding was spent on this activity in the current reporting period? • What percentage of the current grant year's state LAUNCH funding was spent on this activity in the current reporting period? • What percentage of the current grant year's local LAUNCH funding was spent on this activity in the current reporting period? • How much (in dollars) was spent on this activity in the current reporting period? • How much (in dollars) was spent on this activity in the current reporting period? • What percentage of the current grant year's local LAUNCH funding was spent on this activity in the current reporting period? • What percentage of the current grant year's local LAUNCH funding was spent on this activity in the current reporting period?

	 was spent on this activity in the current reporting period? What percentage of the current grant year's state LAUNCH funding was spent on this activity in the current reporting period?
c. If LAUNCH resulted in changes in child and family outcomes, what are published estimates of the dollar value of these improvements?	See survey items listed under 12)a (activity cost)
d. What is the total cost of LAUNCH per child in the	See survey items listed under 1) a and b (developmental improvement)
designated target	See survey items listed under 12)a (activity cost)
population after	
accounting for these cost offsets?	The MSE team's current plan is to conduct a Social Return on Investment
i. What is the cost	(SROI) analysis consistent with the principles of the Global Social Venture Competition established by Columbia University's Business School. This
per child served	framework involves the following steps: (1) defining the social value
by LAUNCH?	proposition of the LAUNCH program; (2) articulating the means to quantify
ii. What is the cost	the costs and, more important, the three to five main expected benefits of
per child who	LAUNCH; and (3) monetizing the intended social value of these benefits and
saw	costs. In applying this framework, we will combine documented evidence on
developmental	the effects of improvements in different childhood outcomes on long term
improvement?	outcomes. As part of our analysis, we will consider the extent to which
iii. If the cost offsets	changes in socioemotional health have been demonstrated to translate into
exceed the	higher graduation rates and educational attainment, higher earned income,
implementation	increased productivity for parents during childhood, and decreased stress,
costs of LAUNCH,	among other outcomes. The value placed on these outcomes will be
what is the	informed by published literature on, for examples, the relationship between
return on	childhood behavior problems and dropping out of school (Robst, J., &
investment (ROI)	Weinberg, C., 2010) and the relationship between educational attainment
of LAUNCH with	and adult incomes (Blanden, J., Gregg, P., and Macmillan, L., 2007). We
ROI defined as:	estimate the incremental change in net benefits and the incremental change
	in net costs compared to what costs and benefits would be if the

intervention had not taken place. The ratio of costs to benefits is the number of dollars in benefit returned for each dollar in cost invested. If the number is greater than 1.0, then the net benefit exceeds costs.
There are three primary challenges to conducting an SROI: (1) measuring implementation costs; (2) measuring incremental changes in benefits; and (3) converting non-monetary benefits into their monetary equivalents. For the LAUNCH evaluation, we propose to estimate costs using an activity-based costing (ABC) approach that involves collecting data on categories of activities, and the labor hours, facilities, supplies, capital, and other costs required to carry out that activity. We will collect data from each LAUNCH program using a web-based data collection instrument and through interviews with program staff conducted during site visits. We will assess changes in incremental net benefits of the program based on the quasi-experimental data analysis indicated above, programmatic LAUNCH records, and educated assumptions when necessary. We will assign monetary costs to these benefits based on collaborative methods outlined by the Social Return on Investment Network, through
contingent valuation and willingness-to-pay studies when available, and through market equivalent prices of the benefits, when available.

An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number. OMB number: 0970-0373; Expiration date: XX/XX/XXXX.