# Attachment 4 Model Recruiter Training Talking Points

***Who to Recruit***

* We’re going to give you ***[insert #]*** coupons to give to other trans women who you associate with so that they can be in the study too.
* Give the coupons to people you know who also know you.
* Do NOT give the coupons to **strangers**.
* Give the coupons to people who live in ***[insert project area]***.
* Give the coupons to people who have not already participated in the study.

***Coupons***

* Everyone has to have a coupon to be in the study.
* Tell people you recruit to have the coupon with them when they come in or when they call to make an appointment.

***Process***

* The whole process for the survey takes about 1 hour.
* Children aren’t allowed to sit in on the interview, so ask the people you recruit to have someone watch their children if they have any.
* Everyone who completes an interview will get *[survey token of appreciation]*. Everyone who also does an HIV test will get an additional *[HIV test token of appreciation]*.
* People who aren’t capable of completing the interview won’t be allowed to participate in the study.

***Reward***

* You will get paid *[recruiter token of appreciation]* for each person you recruit who is selected for the study and who completes the interview; the *[recruiter token of appreciation]* is not guaranteed just for recruiting someone.
* You will not be paid for someone who is not selected for the study.
* You will not be paid for someone who has already participated.
* You will not be paid for someone who does not complete an interview.
* The computer determines who gets to recruit other people for the study and how many coupons they will get.
* Coupons will expire and the study will end at some point.

***Recruiter Information***

* We ask questions that only you know so that we can confirm it is you when you come to get your rewards.
* We link the numbers on the coupons we give you to the coupon you brought in, so we know who to pay.
* Call the office to find out if you are owed a reward.
* We can’t tell you who came in with a coupon from you.
* We will only pay you. Don’t send someone else in to get paid.

Do you have any questions? Thanks for helping us, and remember, give the coupons to people you know.