

EIB 00-02 Justification for Non-Substantive Changes for 2017 Use

EXIM Bank requests the approval of the following non-substantive changes to the annual Competitiveness Report survey for the use in 2017 to reflect the lapse in the Bank's authorization during 2016:

1. Change to respondent instructions:
 - a. “Please respond to all questions based on the company’s experience in calendar year 2015.” to read “Please respond to all questions based on the company’s most recent experiences.”
2. Update acronyms and entity names used by foreign export credit agencies (i.e. changing ECGD to UKEF and expanding COFACE to COFACE/Bpifrance)
3. Make the following changes to question 6:
 - a. Make explicit that the question applies to those with projects awaiting approval, changing it from “What EXIM program(s) did your company utilize?” to read “What EXIM program(s) did your company utilize or apply for? This includes transactions awaiting EXIM approval.”
 - b. Change the response “Company did no business with EXIM,” to read “Company did no business with EXIM due to lack of quorum or other reasons.”