

# CUSTOM RATES SURVEY

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**MASTER**



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The information you provide will be used for statistical purposes only. Your responses will be kept confidential and any person who willfully discloses ANY identifiable information about you or your operation is subject to a jail term, a fine, or both. This survey is conducted in accordance with the Confidential Information Protection provisions of Title V, Subtitle A, Public Law 107-347, and other applicable Federal laws. For more information on how we protect your information please visit: <https://www.nass.usda.gov/confidentiality>. Response to this survey is **voluntary**.

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Please make corrections to name, address and ZIP Code, if necessary.

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## INSTRUCTIONS

- Please fill out and return this form in the enclosed postage-paid envelope or visit <site> to complete this survey online.
- Please return your completed form by <date>, even if you did not have any custom work done, or perform any custom work, in 2019.

1. In 2019 did you (check all that apply):

- 1  Pay for custom work on your operation
- 2  Perform custom work on another operation
- 3  Have knowledge of rates for custom work
- 5  None of the above (Go to Comments on p. 16)

## Part 1 – Crops Custom Services

### SECTION 1 CUSTOM LAND TILLAGE SERVICES

1. In 2019, did you:

- 1  Pay for someone to perform custom land tillage (Go to Item 2)  
 2  Receive payment from someone to perform custom land tillage (Go to Item 2)  
 3  Have direct knowledge of rates related to custom land tillage (Go to Item 2)  
 4  None of the above (Go to **Section 2**)

2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor. **Exclude** the cost of materials (i.e. seed).

Custom Service in 2019	Unit	Rate	Custom Service in 2019	Unit	Rate
1-pass field preparation.....	\$/acre	XX .	Moldboard plowing:		
Blade or Wide Sweeps.....	\$/acre	XX .	Stubble.....	\$/acre	XX .
Chisel Plowing.....	\$/acre	XX .	Mulch finisher.....	\$/acre	XX .
Chopping Stalks.....	\$/acre	XX .	Offset Disk.....	\$/acre	XX .
Combination tillage: Finishing....	\$/acre	XX .	One-way disk tilling.....	\$/acre	XX .
Combination tillage: Primary.....	\$/acre	XX .	Plowing, Disk.....	\$/acre	XX .
Cultipack.....	\$/acre	XX .	Rod Weeder.....	\$/acre	XX .
Cultivator capable of handling residue &/or making ridges.....	\$/acre	XX .	Rolling harrowing after Plowing.	\$/acre	XX .
Deep chisel.....	\$/acre	XX .	Rolling Stalk Chopper.....	\$/acre	XX .
Disk bed (Hipper).....	\$/acre	XX .	Rotary Hoe.....	\$/acre	XX .
Disk w/ digger & drag.....	\$/acre	XX .	Row cultivating.....	\$/acre	XX .
Disk/ripper.....	\$/acre	XX .	Row cultivating w/ fertilizer.....	\$/acre	XX .
Disk-chiseling.....	\$/acre	XX .	Sandfighter.....	\$/acre	XX .
Disk-chiseling.....	\$/acre	XX .	Spike Tooth Harrow.....	Light \$/acre	XX .
Disking.....	\$/acre	XX .	Heavy	\$/acre	XX .
Disking Shallow.....	\$/acre	XX .	Spring Tooth Harrow.....	Light \$/acre	XX .
			Heavy	\$/acre	XX .
Disking Stubble.....	\$/acre	XX .	Stalk pulling.....	\$/acre	XX .
Disking with Harrow or Cultipacker.....	\$/acre	XX .	Stalk Shredder.....	\$/acre	XX .
Field Cultivating.....	\$/acre	XX .	Strip Tillage.....	\$/acre	XX .
Finishing disk.....	\$/acre	XX .	Subsoil and Bed.....	\$/acre	XX .
Heavy or offset disking.....	\$/acre	XX .	Subsoiling (16-20 in. deep).....	\$/acre	XX .
Hill or ditch for irrigation.....	\$/acre	XX .	Surface Chisel.....	\$/acre	XX .
Land Rolling.....	\$/acre	XX .	Tandem Disk.....	\$/acre	XX .
Listing/Shaping beds.....	\$/acre	XX .	Terraces.....	\$/acre	XX .
Moldboard plowing:			Vertical tillage.....	\$/acre	XX .
Deep.....	\$/acre	XX .	V-ripping (over 15 in. deep).....	\$/acre	XX .
Shallow.....	\$/acre	XX .	V-ripping with tandem disk.....	\$/acre	XX .
Sod Breaking.....	\$/acre	XX .			

**SECTION 2 CUSTOM DRILLING SERVICES**

1. In 2019, did you:

- 1  Pay for someone to perform custom drilling (Go to Item 2)
- 2  Receive payment from someone to perform custom drilling (Go to Item 2)
- 3  Have direct knowledge of rates related to custom drilling (Go to Item 2)
- 4  None of the above (Go to **Section 3**)

2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor. **Exclude** the cost of materials (i.e. seed).

Custom Service in 2019	Circle one	Dollars per Acre	Custom Service in 2019	Circle one	Dollars per Acre
Drill 7- or 9-inch row.....	Conventional/No Till	XX .	Drilling by Commodity: Ryegrass..... Small Grains..... Small Grains..... Tilling & Seeding..... Soybeans.....	Conventional/No Till Conventional/No Till With Fertilizer/ Without Fertilizer With Fertilizer/ Without Fertilizer Conventional/No Till	XX . XX . XX . XX . XX .
Drilling by Commodity:					
Alfalfa.....	Conventional/No Till	XX .			
Canola.....	Conventional/No Till	XX .			
Grain sorghum.....	Conventional/No Till	XX .			
Other beans.....	Conventional/No Till	XX .			
Rice.....	Conventional/No Till	XX .			

**SECTION 3 CUSTOM SEEDING AND PLANTING SERVICES**

1. In 2019, did you:

- 1  Pay for someone to perform custom seeding and planting (Go to Item 2)
- 2  Receive payment from someone to perform custom seeding and planting (Go to Item 2)
- 3  Have direct knowledge of rates related to custom seeding and planting (Go to Item 2)
- 4  None of the above (Go to **Section 4**)

2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor. **Exclude** the cost of materials (i.e. seed).

Custom Service in 2019	Circle one	Dollars per Acre	Custom Service in 2019	Circle one	Dollars per Acre
Aerial Seeding		XX .	Extra charge for seed shut-offs	Conventional/No Till	XX .
Air Seeding (With fertilizer).....	Conventional/No Till	XX .			
Corn	Conventional/No Till	XX .	Planting with splitters. .	Conventional/No Till	XX .
Small Grains	Conventional/No Till	XX .			
Soybeans	Conventional/No Till	XX .	Planting by COMMODITY: Alfalfa, clover, etc.... Bermudagrass seeding..... Bermudagrass seeding (without springs)..... Corn (with fertilizer)..... Corn (no fertilizer)... Cotton..... CRP Ground..... CRP Ground (with Depth Bands)..... Dry Edible Beans (with fertilizer).....	Conventional/No Till Conventional/No Till Conventional/No Till Conventional/No Till Conventional/No Till Conventional/No Till Conventional/No Till Conventional/No Till Conventional/No Till Conventional/No Till	XX . XX . XX . XX . XX . XX . XX . XX . XX . XX .
Sunflowers	Conventional/No Till	XX .			
Air Seeding (Without fertilizer).....	Conventional/No Till	XX .			
Corn	Conventional/No Till	XX .			
Small Grains	Conventional/No Till	XX .			
Soybeans	Conventional/No Till	XX .			
Sunflowers	Conventional/No Till	XX .			
Automatic section control charge.....	Conventional/No Till	XX .			

Broadcasting seed.....Conventional/No Till

XX

**SECTION 3 CUSTOM SEEDING AND PLANTING SERVICES (CONTINUED)**

Custom Service in 2019	Circle one	Dollars per Acre	Custom Service in 2019	Circle one	Dollars per Acre
Planting by COMMODITY:			Planting by COMMODITY:		
Dry Edible Beans (without fertilizer).....	Conventional/No Till	XX	Sorghum.....	Conventional/No Till	XX
Forages.....	Conventional/No Till	XX	Soybeans (with fertilizer).....	Conventional/No Till	XX
Grass seeding.....	Conventional/No Till	XX	Soybeans (without fertilizer).....	Conventional/No Till	XX
Grass seeding (with Depth Bands).....	Conventional/No Till	XX	Sugarbeets (with fertilizer).....	Conventional/No Till	XX
Legumes.....	Conventional/No Till	XX	Sugarbeets (without fertilizer).....	Conventional/No Till	XX
Legumes (with Depth Bands).....	Conventional/No Till	XX	Sunflowers (with fertilizer).....	Conventional/No Till	XX
Milo.....	Conventional/No Till	XX	Sunflowers (without fertilizer)..	Conventional/No Till	XX
Peanuts.....	Conventional/No Till	XX	Wheat.....	Conventional/No Till	XX
Pine trees.....	Conventional/No Till	XX	Ridge-till planting.....	Conventional/No Till	XX
Small grains.....	Conventional/No Till	XX	Sod drill sm. Grains into Bermuda.....	Conventional/No Till	XX

**SECTION 4 CUSTOM APPLICATION OF FERTILIZERS AND CHEMICALS**

1. In 2019, did you:

- 1 Pay for someone to perform custom application of fertilizers and chemicals (Go to Item 2)  
 2 Receive payment from someone to perform custom application of fertilizers and chemicals (Go to Item 2)  
 3 Have direct knowledge of rates related to custom application of fertilizers and chemicals (Go to Item 2)  
 4 None of the above (Go to **Section 5**)

2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor. **Exclude** the cost of materials.

Custom Service in 2019	Unit	Rate	Custom Service in 2019	Unit	Rate
	\$/hour	XXXX .			
Aerating liquid manure in a storage tank.....	\$1,000 gallons	XXXX .	Pesticides		
Agitation boat.....	\$/acre	XXXX .	Air Application		
Desiccants			Fungicide.....	\$/acre	XXXX .
Air Application.....	\$/acre	XXXX .	Herbicide.....	\$/acre	XXXX .
Ground Application.....	\$/acre	XXXX .	Insecticide.....	\$/acre	XXXX .
Fertilizer			Other (All Pesticides).....		
Applying Anhydrous			1 gallon per acre.....	\$/acre	XXXX .
With Knife Applicator....	\$/acre	XXXX .	2-3 gallons per acre	\$/acre	XXXX .
While Chiseling.....	\$/acre	XXXX .	3-4 gallons per acre.....	\$/acre	XXXX .
Bulk Dry			5+ gallons per acre.....	\$/acre	XXXX .
Broadcast.....	\$/acre	XXXX .	Ground Application		
Deep Banded.....	\$/acre	XXXX .	Fungicide	\$/acre	XXXX .
Renting Applicator.....	\$/acre	XXXX .	Herbicide		
Liquid			Boom Sprayer	\$/acre	XXXX .
Applying with drag line..	\$/acre	XXXX .	Broadcast or banded (only)	Liquid \$/acre	XXXX .
Broadcast.....	\$/acre	XXXX .		Dry \$/acre	XXXX .
Deep Banded.....	\$/acre	XXXX .	Broadcast and incorporated	Liquid \$/acre	XXXX .
Renting Applicator.....	\$/acre	XXXX .		Dry \$/acre	XXXX .
Side-Dressing with Drop Nozzles.....	\$/acre	XXXX .	Pipe Wick	\$/acre	XXXX .
Lime Application.....	\$/acre	XXXX .	Insecticide		
	\$/ton	XXXX .	Broadcast or banded (only)	Liquid \$/acre	XXXX .
Ground Spraying for Weeds.....	\$/acre	XXXX .		Dry \$/acre	XXXX .
Manure			Broadcast and incorporated	Liquid \$/acre	XXXX .
Application				Dry \$/acre	XXXX .
Dry.....	\$/acre	XXXX .	Plant Growth Regulators		
With drag line.....	\$/acre	XXXX .	Air Application.....	\$/acre	XXXX .
Without drag line.....	\$/acre	XXXX .	Ground Application.....	\$/acre	XXXX .
Loading.....	\$/hour	XXXX .	Sidedressing Fertilizer.....	\$/acre	XXXX .

Spreading.....\$/acre	XXXX .	
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**SECTION 5 CUSTOM HARVESTING AND COMBINING SERVICES – FLAT RATE**

1. In 2019, did you:

- 1  Pay for someone to perform custom harvesting or combining (Go to Item 2)
- 2  Receive payment from someone to perform custom harvesting or combining (Go to Item 2)
- 3  Have direct knowledge of rates related to custom harvesting or combining (Go to Item 2)
- 4  None of the above (Go to **Section 6**)

2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor. **Exclude** hauling charges unless specified

Custom Service in 2019	Unit	Rate	Custom Service in 2019	Unit	Rate	
Bagging and ties.....	\$/acre	XXXX .	Ginning Cotton			
	\$/bale	XXXX .				
Combining by Commodity:			One price.....	\$/acre	XXXX .	
Alfalfa seed.....	\$/acre	XXXX .	Two price			
Canola.....	From Swath	\$/acre	Ginning.....	\$/acre	XXXX .	
	Straight	\$/acre				
Clover .....	\$/acre	XXXX .	Seed Cotton.....	\$/cwt	XXXX .	
Corn.....	\$/acre	XXXX .	Harvest			
Dry edible beans	From Swath	\$/acre	Corn			
	Straight	\$/acre				
Fescue or other grass seed.....	\$/acre	XXXX .	Combine, grain cart, haul local to farm.....	\$/acre	XXXX .	
Grain sorghum.....	\$/acre	XXXX .	Corn Stalks, large bales.....	\$/bale	XXXX .	
Millet.....	\$/acre	XXXX .	Cotton			
Milo.....	\$/acre	XXXX .	Picking Lint			
Peanuts.....	Straight	\$/acre	Straight.....	\$/acre	XXXX .	
				\$/lb	XXXX .	
	Combining & Hauling	\$/ton	With Onboard Module Building.....	\$/acre	XXXX .	
				\$/lb	XXXX .	
Pulse Crops.....	\$/acre	XXXX .	Stripping.....	\$/lb	XXXX .	
Small Grains	From Swath	\$/acre	Dry beans (Cutting Only/Knifing).....	\$/acre	XXXX .	
	Straight	\$/acre	Soybeans (Combine, grain cart, haul local to farm).....	\$/acre	XXXX .	
Soybeans.....	\$/acre	XXXX .	Sugarbeets			
Sunflower.....	\$/acre	XXXX .	Lifting.....	\$/acre	XXXX .	
Other .....	\$/acre	XXXX .	Topping.....	\$/acre	XXXX .	
Crop handling			Sunflowers (Combine, grain cart, haul local to farm).....	\$/acre	XXXX .	
Dry Corn.....	\$/bu	XXXX .	Wheat (Combine, grain cart, haul local to farm).....	\$/acre	XXXX .	
Shelling Corn.....	\$/bu	XXXX .	Haylage.....	\$/acre	XXXX .	
Digging & Shaking Peanuts	\$/acre	XXXX .	Picking up Pecans % for owner.	%	XXXX .	
Ear Corn Picking....	Farm Use	\$/acre	Shredding Corn Stalks.....	\$/acre	XXXX .	
	Seed Corn	\$/acre				
Earlage/Snaplage.....	\$/acre	XXXX .	Swathing			
Elevating Grain.....	\$/bu	XXXX .	Canola.....	Self-propelled	\$/acre	XXXX .
				PTO Unit	\$/acre	XXXX .
	\$/1,000 bu	XXXX .	Small grains.....	Self-propelled	\$/acre	XXXX .
				PTO Unit	\$/acre	XXXX .

**SECTION 5A CUSTOM HARVESTING AND COMBINING SERVICES – EXTRA CHARGE FOR YIELD**

1. In 2019, did you:

- 1  Pay for someone to perform custom harvesting or combining with an extra charge for yield (Go to Item 2)  
 2  Receive payment from someone to perform custom harvesting or combining with an extra charge for yield (Go to Item 2)  
 3  Have direct knowledge of rates related to custom harvesting or combining with an extra charge for yield (Go to Item 2)  
 4  None of the above (Go to **Section 6**)

2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor. **Exclude** hauling charges

Commodity	Basic Rate (\$/acre)	Extra Charge (per unit)	Unit	If Yield Exceeds	Unit
Canola.....	XXXX	XXXX	/cwt	XXXX	cwt/acre
Corn.....	XXXX	XXXX	/bushel	XXXX	bushel/acre
Cotton (Picking Cotton Lint)...	XXXX	XXXX	/lb	XXXX	lb/acre
Milo.....	XXXX	XXXX	/bushel	XXXX	bushel/acre
Soybeans.....	XXXX	XXXX	/bushel	XXXX	bushel/acre
Wheat & Small Grains.....	XXXX	XXXX	/bushel	XXXX	bushel/acre

**SECTION 6 CUSTOM HAY HARVEST SERVICES**

1. In 2019, did you:
  - 1 Pay for someone to perform custom hay harvest (Go to Item 2)
  - 2 Receive payment from someone to perform custom hay harvest (Go to Item 2)
  - 3 Have direct knowledge of rates related to custom hay harvest (Go to Item 2)
  - 4 None of the above (Go to **Section 7**)

2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor.

Custom Service in 2019 (acres)	Unit	Rate	Custom Service in 2019 (bales)	Unit	Rate
Conditioning hay.....	\$/acre	XX .	Round Bales		
Mowing hay.....	\$/acre	XX .	4x5.....	\$/bale	XX .
Mowing & conditioning hay.....	\$/acre	XX .	4x5 (cutting, raking, & baling) .	\$/bale	XX .
Raking hay.....	\$/acre	XX .	5x6.....	\$/bale	XX .
Swathing hay.....	\$/acre	XX .	5x6 (cutting, raking, & baling) .	\$/bale	XX .
Tedding hay.....	\$/acre	XX .	Square Bales		
Windrowing hay.....	\$/acre	XX .	Small (<250 lbs).....	\$/bale	XX .
<b>Custom Service in 2019 (bales)</b>	<b>Unit</b>	<b>Rate</b>	Large (>250 lbs).....	\$/bale	XX .
Baling (Include the cost of twine or plastic wrap)			Cost of all haying operations/ small square bales.....	\$/bale	XX .
Round Bales			Machine stacking in the field.....	\$/bale	XX .
Small Bales (<1,500 pounds)..	\$/bale	XX .	Moving large round bales from field to storage.....	\$/bale	XX .
Small Bales (Cutting, raking, and baling).....	\$/bale	XX .			
Large Bales (>1,500 pounds)..	\$/bale	XX .			
Large Bales (Cutting, raking, and baling).....	\$/bale	XX .			



**SECTION 7 CUSTOM HAY HAULING – FIELD TO STORAGE**

1. In 2019, did you:

- 1  Pay for someone to perform custom hay hauling (Go to Item 2)  
 2  Receive payment from someone to perform custom hay hauling (Go to Item 2)  
 3  Have direct knowledge of rates related to custom hay hauling (Go to Item 2)  
 4  None of the above (Go to **Section 8**)

2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor.

Custom Service in 2019		Dollars per Bale (Base Rate)	AND	Extra rate per bale per mile	If Over ____ Miles
Small square bales (50-100 lbs).....	Semi-trailer	XX .		XX .	XX .
	Other trailer.....	XX .		XX .	XX .
Large square bales (> 100 lbs).....	Semi-trailer	XX .		XX .	XX .
	Other trailer.....	XX .		XX .	XX .
Large round bales (4 ft. x 5 ft.).....	Semi-trailer	XX .		XX .	XX .
	Other trailer.....	XX .		XX .	XX .
Large round bales (5 ft. x 6 ft.).....	Semi-trailer	XX .		XX .	XX .
	Other trailer.....	XX .		XX .	XX .
By the Load:		Loading Charge		Rate per Loaded Mile	
Less than 10 tons per load		XX .		XX .	
10 - 20 tons per load		XX .		XX .	
Over 20 tons per load		XX .		XX .	

**SECTION 8 CUSTOM CROPS HAULING AND TRUCKING (NOT INCLUDING HAY)**

1. In 2019, did you:

- 1  Pay for someone to perform custom hauling or trucking (Go to Item 2)  
 2  Receive payment from someone to perform custom hauling or trucking (Go to Item 2)  
 3  Have direct knowledge of rates related to custom hauling or trucking (Go to Item 2)  
 4  None of the above (Go to **Section 9**)

2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor.

Commodity Hauled in 2019	Commodity unit (i.e. bushels, tons, etc.)	Dollars per Unit (Basic Charge)	AND	Maximum One Way Mileage	Extra Charge per 10 Miles Over Base Mileage
Barley.....		XX .		XX (miles)	XX .
Canola.....		XX .		XX (miles)	XX .
Corn.....		XX .		XX (miles)	XX .
Corn silage.....		XX .		XX (miles)	XX .
Cotton to Gin (lb).....		XX .		XX (miles)	XX .
Cotton to Gin (module).....		XX .		XX (miles)	XX .
Dry Beans.....		XX .		XX (miles)	XX .
Flax.....		XX .		XX (miles)	XX .

Grains and oilseeds.....	XX		XX	(miles)	XX
<b>SECTION 8 CUSTOM CROPS HAULING AND TRUCKING (NOT INCLUDING HAY) (CONTINUED)</b>					
<b>Commodity Hauled in 2019</b>	<b>Commodity unit (i.e. bushels, tons, etc.)</b>	<b>Dollars per Unit / Basic Charge</b>	<b>AND</b>	<b>Maximum One Way Mileage</b>	<b>Extra Charge per 10 miles Over Basic Rate</b>
Grain sorghum.....	XX		XX	(miles)	XX
Milo.....	XX		XX	(miles)	XX
Oats.....	XX		XX	(miles)	XX
Peanuts.....	XX		XX	(miles)	XX
Rice.....	XX		XX	(miles)	XX
Silage.....	XX		XX	(miles)	XX
Sorghum.....	XX		XX	(miles)	XX
Soybeans.....	XX		XX	(miles)	XX
Sugar beets.....	XX		XX	(miles)	XX
Sunflower.....	XX		XX	(miles)	XX
All Wheat.....	XX		XX	(miles)	XX

**SECTION 9 CUSTOM SILAGE AND HAYLAGE MAKING SERVICES**

1. In 2019, did you:

- 1  Pay for someone to perform custom silage making (Go to Item 2)
- 2  Receive payment from someone to perform custom silage making (Go to Item 2)
- 3  Have direct knowledge of rates related to custom silage making (Go to Item 2)
- 4  None of the above (Go to **Section 10**)

2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor. **Exclude** the costs for materials

Custom Service in 2019	Unit	Rate	Custom Service in 2019	Unit	Rate
Bagging silage.....	\$/acre	XX .	Pull-Type Chopper and Tractor.....	\$/hour	XX .
	\$/hour	XX .			
	\$/ton	XX .			
Blower.....		XX	Self-Propelled Chopper.....	\$/hour	XX .
	\$/hour	.			
Chopping silage Corn			Silo filling, upright.....	\$/acre	XX .
	\$/acre	XX .			
Chopping Only.....	\$/hour	XX .	Silo filling, trench or bunker.....	\$/hour	XX .
	\$/ton	XX .			
Chopping and Hauling Only	\$/acre	XX .	Labor:		
	\$/hour	XX .			
Chopping, Hauling, and Filling	\$/acre	XX .	1 man, 1 truck.....	\$/hour	XX .
	\$/hour	XX .			
Other Silage	\$/ton	XX .	1 man, 2 wagons, 1 tractor.....	\$/hour	XX .
	\$/acre	XX .			
Chopping Only.....	\$/hour	XX .	2 men, 2 wagons, 2 tractors.....	\$/hour	XX .
	\$/ton	XX .			
Chopping and Hauling Only..	\$/acre	XX .			
	\$/hour	XX .			
Chopping, Hauling, and Filling.....	\$/ton	XX .			
	\$/acre	XX .			
	\$/hour	XX .			
	\$/ton	XX .			

**SECTION 10 CUSTOM SEED CLEANING**

1. In 2019, did you:
  - 1 Pay for someone to perform custom seed cleaning (Go to Item 2)
  - 2 Receive payment from someone to perform custom seed cleaning (Go to Item 2)
  - 3 Have direct knowledge of rates related to custom seed cleaning (Go to Item 2)
  - 4 None of the above (Go to **Section 11**)

2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor.

Commodity	Circle one	Dollars per Unit	Commodity	Circle one	Dollars per Unit
<b>Alfalfa:</b>			<b>Soybeans:</b>		
Cleaning Only.....	Pound/Bushel/Ton/ Other: _____	XX .	Cleaning Only.....	Pound/Bushel/Ton/ Other: _____	XX .
Treating Only.....	Pound/Bushel/Ton/ Other: _____	XX .	Treating Only.....	Pound/Bushel/Ton/ Other: _____	XX .
Cleaning and Treating (One charge).....	Pound/Bushel/Ton/ Other: _____	XX .	Cleaning and Treating (One charge).....	Pound/Bushel/Ton/ Other: _____	XX .
<b>Flaxseed:</b>			<b>Wheat:</b>		
Cleaning Only.....	Pound/Bushel/Ton/ Other: _____	XX .	Cleaning Only.....	Pound/Bushel/Ton/ Other: _____	XX .
	Gross Bushel	XX .			
Treating Only.....	Pound/Bushel/Ton/ Other: _____	XX .	Treating Only.....	Pound/Bushel/Ton/ Other: _____	XX .
	Gross Bushel	XX .			
Cleaning and Treating (One charge).....	Pound/Bushel/Ton/ Other: _____	XX .	Cleaning and Treating (One charge).....	Pound/Bushel/Ton/ Other: _____	XX .
	Gross Bushel	XX .			
<b>Red Clover:</b>			<b>Other: _____</b>		
Cleaning Only.....	Pound/Bushel/Ton/ Other: _____	XX .	Cleaning Only.....	Pound/Bushel/Ton/ Other: _____	XX .
Treating Only.....	Pound/Bushel/Ton/ Other: _____	XX .	Treating Only.....	Pound/Bushel/Ton/ Other: _____	XX .
Cleaning and Treating (One charge).....	Pound/Bushel/Ton/ Other: _____	XX .	Cleaning and Treating (One charge).....	Pound/Bushel/Ton/ Other: _____	XX .
<b>Seed Grain (Wheat, Barley, Oats):</b>					
Cleaning Only.....	Pound/Bushel/Ton/ Other: _____	XX .			
	Gross Bushel	XX .			
Treating Only.....	Pound/Bushel/Ton/ Other: _____	XX .			
	Gross Bushel	XX .			
Cleaning and Treating (One charge).....	Pound/Bushel/Ton/ Other: _____	XX .			
	Gross Bushel	XX .			

**SECTION 11 CUSTOM GRAIN AND PEANUT DRYING SERVICES**

1. In 2019, did you:

- 1  Pay for someone to perform custom grain or peanut drying (Go to Item 2)
- 2  Receive payment from someone to perform custom grain or peanut drying (Go to Item 2)
- 3  Have direct knowledge of rates related to custom grain or peanut drying (Go to Item 2)
- 4  None of the above (Go to **Section 12**)

2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor. **Exclude** hauling charges

Commodity	Unit	Basic Rate	Basic Rate – Up to What % Moisture	Extra Charge for Each Additional 1% Moisture Removed
Corn	\$/bushel	XX .	XX . %	XX .
	\$/bushel/point	XX .	XX . %	XX .
Flax	\$/bushel	XX .	XX . %	XX .
	\$/bushel/point	XX .	XX . %	XX .
Peanuts.....	\$/bushel	XX .	XX . %	XX .
	\$/bushel/point	XX .	XX . %	XX .
Soybeans.....	\$/bushel	XX .	XX . %	XX .
	\$/bushel/point	XX .	XX . %	XX .
Small Grains (wheat, barley, etc).....	\$/bushel	XX .	XX . %	XX .
	\$/bushel/point	XX .	XX . %	XX .
Sunflower	\$/cwt	XX .	XX . %	XX .
	\$/bushel	XX .	XX . %	XX .
	\$/bushel/point	XX .	XX . %	XX .

**SECTION 12 CUSTOM CROP FARMING**

1. In 2019, did you:

- 1  Pay for someone to perform custom farming (Go to Item 2)
- 2  Receive payment from someone to perform custom farming (Go to Item 2)
- 3  Have direct knowledge of rates related to custom farming (Go to Item 2)
- 4  None of the above (Go to **Section 13**)

2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** all operations: fall tillage, field preparation, planting, weed and insect control and harvest. **Include** charges for machine, power, and operator. **Exclude** cost of seed, fertilizer, and pesticide.

Commodity Farmed in 2019	Unit	Rate	Commodity Farmed in 2019	Unit	Rate
Crop Production (Consulting)	\$/acre	XX .	Small Grains.....	\$/acre	XX .
Commodity Custom Farming:			Soybean production: conventional tillage	\$/acre	XX .
Canola.....	\$/acre	XX .	Soybean production: no till.....	\$/acre	XX .
Corn production: conventional tillage.....	\$/acre	XX .	Wildlife plot establishment.....	\$/acre	XX .
Corn production: no till.....	\$/acre	XX .	Winter Wheat (no fallow ground) .....	\$/acre	XX .

Milo.....\$/acre	XX .	Winter Wheat (including fallow ground).....\$/acre	XX .
Pasture.....\$/acre	XX .	Other.....\$/acre	XX .
Row Crops.....\$/acre	XX .		

## Part 2 – Livestock Custom Services

### SECTION 13 CUSTOM MANURE REMOVAL AND SPREADING

1. In 2019, did you:

- 1  Pay for someone to perform custom manure removal and/or spreading (Go to Item 2)
- 2  Receive payment from someone to perform custom manure removal and/or spreading (Go to Item 2)
- 3  Have direct knowledge of rates related to custom manure removal and/or spreading (Go to Item 2)
- 4  None of the above (Go to **Section 14**)

2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor.

Custom Service in 2019	Unit	Rate
Dry Manure Removal		
Manure removal	\$/ton	XX .
Manure removal and spreading	\$/ton	XX .
Manure spreading	\$/ton	XX .
Liquid Manure applied by drag line	\$/gallon	XX .
Liquid Manure Removal		
Manure removal	\$/1,000 gallons	XX .
Manure removal and spreading	\$/1,000 gallons	XX .
Manure spreading	\$/1,000 gallons	XX .

### SECTION 14 CUSTOM FEED PREPARATION

1. In 2019, did you:

- 1  Pay for someone to perform custom feed preparation (Go to Item 2)
- 2  Receive payment from someone to perform custom feed preparation (Go to Item 2)
- 3  Have direct knowledge of rates related to custom feed preparation (Go to Item 2)
- 4  None of the above (Go to **Section 15**)

2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor. **Exclude** the price of feed and the cost of sacks

Custom Service in 2019	Unit	Rate	Custom Service in 2019	Unit	Rate
Grinding Hay Only.....	\$/cwt	XX .	Pelleting, Including Grinding & Mixing of Ingredients.....	\$/cwt	XX .
	\$/ton	XX .		\$/ton	XX .
Grinding and Mixing.....	\$/cwt	XX .	Pneumatic (Vacuum) Handling of Grain.....	\$/bu	XX .
	\$/ton	XX .			
Grinding Grain Only.....	\$/cwt	XX .	Rolling Grain Only.....	\$/cwt	XX .
	\$/ton	XX .		\$/ton	XX .
Grinding Grain and Mixing:				\$/cwt	XX .
Mobile Truck.....	\$/cwt	XX .	Rolling and Mixing.....	\$/ton	XX .
	\$/ton	XX .		\$/cwt	XX .
	\$/cwt	XX .	Sacking Feed.....		XX .
PTO Unit.....	\$/cwt	XX .		\$/ton	. .
	\$/ton	XX .			

Mixing Feed Only.....	\$/cwt	XX	.	Tub Grinding Hay			
	\$/ton	XX	.				
Pelleting Feed Only.....	\$/cwt	XX	.	Farmer Supplies Power	\$/hour	XX	.
	\$/ton	XX	.	Power Supplied	\$/hour	XX	.
				Self Contained Unit	\$/hour	XX	.

**SECTION 15 CUSTOM LIVESTOCK SERVICES**

1. In 2019, did you:

- 1  Pay for someone to perform custom livestock services (Go to Item 2)
- 2  Receive payment from someone to perform custom livestock services (Go to Item 2)
- 3  Have direct knowledge of rates related to custom livestock services (Go to Item 2)
- 4  None of the above (Go to **Section 16**)

2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor. **Exclude** materials used in the rate

Custom Service in 2019	Unit	Rate	Custom Service in 2019	Unit	Rate
<b>Cattle</b>			<b>Hogs</b>		
Artificial Insemination.....	\$/day	XX .	Artificial Insemination.....	\$/day	XX .
	\$/head	XX .		\$/head	XX .
Backgrounding.....	\$/day	XX .	Castrating.....	\$/day	XX .
	\$/head	XX .		\$/head	XX .
Branding.....	\$/day	XX .	Chute fee.....	\$/day	XX .
	\$/head	XX .		\$/head	XX .
Castrating.....	\$/day	XX .	Hauling.....	\$/day	XX .
	\$/head	XX .		\$/mile	XX .
Chute fee.....	\$/day	XX .	Pregnancy Testing.....	\$/day	XX .
	\$/head	XX .		\$/head	XX .
Custom Feeding:			Spraying.....	\$/day	XX .
Calving Out Cows.....	\$/head/day	XX .		\$/head	XX .
Weaned Calves.....	\$/head/day	XX .	<b>Sheep</b>		
Wintering Pregnant Beef Cows.....	\$/head/day	XX .	Artificial Insemination.....	\$/day	XX .
Yearlings and Cull Cows....	\$/head/day	XX .		\$/head	XX .
Dehorning.....	\$/day	XX .	Castrating.....	\$/day	XX .
	\$/head	XX .		\$/head	XX .
Hauling: 18-wheeler.....	\$/day	XX .	Shearing.....	\$/day	XX .
	\$/mile	XX .		\$/head	XX .
Hauling: Flat truck.....	\$/day	XX .	Tagging.....	\$/day	XX .
	\$/mile	XX .		\$/head	XX .
Hauling: Other.....	\$/day	XX .	Spraying or Dipping.....	\$/day	XX .
	\$/mile	XX .		\$/head	XX .
Pregnancy testing.....	\$/day	XX .	<b>Other</b>		
Processing.....	\$/head	XX .	Day Labor.....	\$/day	XX .
	\$/day	XX .		\$/head	XX .
			Hauling, Rate per Load		

	\$/head	XX	.			Cwt per Load	Rate per Mile
	\$/day	XX	.			(cwt)	(\$/mile)
Spraying.....	\$/head	XX	.	Gooseneck Trailer	XX	.	XX
	\$/day	XX	.	Semi Trailer	XX	.	XX
Worming.....	\$/head	XX	.				

### Part 3 – Other Custom Services

**SECTION 16 CUSTOM LAND PREPARATION AND OTHER SERVICES**

1. In 2019, did you:

- 1  Pay for someone to perform custom land preparation or other services (Go to Item 2)
- 2  Receive payment from someone to perform custom land preparation or other services (Go to Item 2)
- 3  Have direct knowledge of rates related to custom land preparation or other services (Go to Item 2)
- 4  None of the above (Go to **Section 17**)

2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor.

Custom Service in 2019	Length of Rental Time	Dollars per Time Unit (circle one)	Custom Service in 2019	Length of Rental Time (circle one)	Dollars per Time Unit
Brushhogging.....	Month/Day/Hour	XX	Machine Shed Rental.....	Cents/Sq. Ft./Year	XX
Brush spraying (aerial)..	Month/Day/Hour	XX	Mowing/Clipping CRP.....	\$/hour	XX
Brush spraying (ground).....	Month/Day/Hour	XX	Mowing Road Ditches.....	\$/acre	XX
Brush spraying (individual plant treatment).....	Month/Day/Hour	XX	Mowing Road Ditches.....	\$/hour	XX
Bulldozer operations			Mowing Road Ditches.....	\$/mile	XX
Heavy offset plowing... Month/Day/Hour	Month/Day/Hour	XX	Land planing.....	Month/Day/Hour	XX
Land clearing..... Month/Day/Hour	Month/Day/Hour	XX	Laying out irrigation pipe.....	Month/Day/Hour	XX
Rake and stack..... Month/Day/Hour	Month/Day/Hour	XX	Leveling.....	Month/Day/Hour	XX
Root plowing..... Month/Day/Hour	Month/Day/Hour	XX	On Farm Grain Bin Storage	Cents/Bushel/Year	XX
Checking pivots during irrigation season.....	Month/Day/Hour	XX	On Farm Grain Bin Storage	Cents/Bushel/Month	XX
Clearing cedar trees..... Month/Day/Hour	Month/Day/Hour	XX	Pasture aeration.....	Month/Day/Hour	XX
Closing pivot tracks..... Month/Day/Hour	Month/Day/Hour	XX	Pasture shredding.....	Month/Day/Hour	XX
Ditch construction..... Month/Day/Hour	Month/Day/Hour	XX	Pond construction.....	Month/Day/Hour	XX
Dozing – D6 or smaller.. Month/Day/Hour	Month/Day/Hour	XX	Rice canal maintenance.....	Month/Day/Hour	XX
Dozing – D7 or larger.... Month/Day/Hour	Month/Day/Hour	XX	Rock Picking.....	\$/hour	XX
Excavator..... Month/Day/Hour	Month/Day/Hour	XX	Sawing wood, chainsaw.....	Month/Day/Hour	XX
Grade and shape waterways.....	Month/Day/Hour	XX	Snow Removal		
Grubbing..... Month/Day/Hour	Month/Day/Hour	XX	Tractor Blower	\$/hour	XX
			Front End Loader	\$/hour	XX
			Stock tank construction and/or maintenance.....	Month/Day/Hour	XX
			Surface Drainage / Field Ditching	\$/hour	XX



Installing Drainage	\$/acre	XX .	Terracing.....	Month/Day/Hour	XX .
Tile.....	\$/hour	XX .		\$/foot	XX .
Land Leveling.....	\$/hour	XX .	Welding.....	Month/Day/Hour	XX .

**SECTION 17 CUSTOM BULK FEED DELIVERY**

1. In 2019, did you:

- 1  Pay for someone to perform custom bulk feed delivery (Go to Item 2)
- 2  Receive payment from someone to perform custom bulk feed delivery (Go to Item 2)
- 3  Have direct knowledge of rates related to custom bulk feed delivery (Go to Item 2)
- 4  None of the above (Go to **Section 18**)

2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor.

Method of Charging	Charge per Load	Dollars per Loaded Mile	OR	Dollars per Ton	Average Load (in Tons)
Load Charge + Charge per Mile.....	XX .	XX .		XX .	XX .
Straight Charge per Mile.....		XX .		XX .	XX .
Flat rate per Load.....	XX .				XX .
Load Charge + Charge per Ton.....	XX .	XX .		XX .	XX .
Straight Charge per Ton.....		XX .		XX .	XX .
Charge per Ton per Mile.....		XX .		XX .	XX .

**SECTION 18 CUSTOM FACILITY RENTAL**

1. In 2019, did you:

- 1  Pay for custom facility rental (Go to Item 2)
- 2  Receive payment from someone for custom facility rental (Go to Item 2)
- 3  Have direct knowledge of rates related to custom facility rental (Go to Item 2)
- 4  None of the above (Go to **Section 19**)

2. For each custom facility rental listed below that you either paid for, received payment for, or had direct knowledge of, what was the rental rate in your area in 2019? **Exclude** utilities and maintenance..

Facility	Length of Time Facility was Rented (circle one)	Dollars per Time Unit	Facility	Length of Time Facility was Rented (circle one)	Dollars per Time Unit
Dairy free stall barn.....	Year/Month/Day	XX .	Loose housing.....	Year/Month/Day	XX .
Farrowing house.....	Year/Month/Day	XX .	Machinery storage.....	Year/Month/Day	XX .
Finishing building.....	Year/Month/Day	XX .	Milking parlor, loafing shed, equip, manure handling, feed storage .	Year/Month/Day	XX .
Hay storage.....	Year/Month/Day	XX .	Swine nursery.....	Year/Month/Day	XX .

**SECTION 19 CUSTOM TRACTOR AND MACHINE RENTAL**

1. In 2019, did you:

- 1  Pay for custom tractor or machine rental (Go to Item 2)
- 2  Receive payment from someone for custom tractor or machine rental (Go to Item 2)
- 3  Have direct knowledge of rates related to custom tractor or machine rental (Go to Item 2)
- 4  None of the above (Go to **Section 20**)

2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine. **Exclude** the costs of labor and fuel in machinery rental.

Machine Rented in 2019	Length of Time Tractor/Machine was Rented (circle one)	Dollars per Time Unit	Machine Rented in 2019	Length of Time Tractor/Machine was Rented (circle one)	Dollars per Time Unit
Anhydrous Applicator....	Month/Day/Hour	XX .	Liquid Applicator.....	Month/Day/Hour	XX .
Bulk Dry Fertilizer Applicator.....	Month/Day/Hour	XX .	Mower conditioner .....	Month/Day/Hour	XX .
Combines.....	Month/Day/Hour	XX .	No-till Drill.....	Month/Day/Hour	XX .
	\$/acre	XX .	No-till planter.....	Month/Day/Hour	XX .
Corn head only.....	Month/Day/Hour	XX .	Power washer.....	Month/Day/Hour	XX .
	\$/acre	XX .	Roller or hammer mill	Month/Day/Hour	XX .
Corn planter.....	Month/Day/Hour	XX .		\$/acre	XX .
Diesel Fuel	\$/gallon	XX .	Rotary mower.....	Month/Day/Hour	XX .
Field roller.....	Month/Day/Hour	XX .	Saw and split trees for firewood.....	Month/Day/Hour	XX .
	\$/acre	XX .	Skid steer loader.....	Month/Day/Hour	XX .
Generator.....	Month/Day/Hour	XX .	Track hoe/excavator.....	Month/Day/Hour	XX .
Grain bin rental.....	\$/bushel	XX .	Tractor		
Grain cart.....	Month/Day/Hour	XX .	Tractor loader.....	Month/Day/Hour	XX .
	\$/bushel	XX .	2 wheel drive, > 250 hp	Month/Day/Hour/ Tachometer	XX .
Grain cart with auger, corn (acre).....	Month/Day/Hour	XX .	2 wheel drive, 150-250 hp.....	Month/Day/Hour/ Tachometer	XX .
	\$/bushel	XX .	2 wheel drive, 100 - 150 hp.....	Month/Day/Hour/ Tachometer	XX .
	\$/acre	XX .	4 wheel drive, < 175 hp	Month/Day/Hour/ Tachometer	XX .
Grain cart with auger, soybeans (acre).....	Month/Day/Hour	XX .			
	\$/bushel	XX .			
Grain cleaner.....	Month/Day/Hour	XX .			
Grain drill.....	Month/Day/Hour	XX .			
Grain truck (non-semi)...	Month/Day/Hour	XX .			
Grain truck (semi).....	Month/Day/Hour	XX .			
Grain vacuum.....	Month/Day/Hour	XX .			

Grain wagon..... Month/Day/Hour	XX .	4 wheel drive, > 175 hp)..... Month/Day/Hour/ Tachometer	XX .
Hay conditioner..... Month/Day/Hour	XX .	Tree shearer..... Month/Day/Hour	XX .
Industrial loader..... Month/Day/Hour	XX .	Tub grinder..... Month/Day/Hour	XX .
Less than 100 belt horsepower..... Month/Day/Hour	XX .	Other _____ Month/Day/Hour	XX .

**SECTION 20 CUSTOM FENCE BUILDING**

- In 2019, did you have knowledge of rates related to fence building?
  - Pay for someone to perform custom fence building (Go to Item 2)
  - Receive payment from someone to perform custom fence building (Go to Item 2)
  - Have direct knowledge of rates related to custom fence building (Go to Item 2)
  - None of the above (Go to **Comments**)
- For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor. **Exclude** the cost of materials unless otherwise specified

Custom Service in 2019	Rate per hour, or Rate per mile (circle one)	Dollars per Unit
Building new fence with materials.....	Hours / Miles / Rod	XX .
Building new fence without materials.....	Hours / Miles / Rod	XX .
Deer-proof fencing.....	Hours / Miles / Rod	XX .
Digging line fencepost holes.....	Hours / Miles / Hole	XX .
Post Hole Digging.....	Hours / Miles / Hole	XX .
Fence building		
Barbed wire.....	With materials Hours / Miles / Hole	XX .
	Without materials Hours / Miles / Hole	XX .
Board.....	With materials Hours / Miles / Hole	XX .
	Without materials Hours / Miles / Hole	XX .
Easy terrain.....	With materials Hours / Miles / Hole	XX .
	Without materials Hours / Miles / Hole	XX .
Rough terrain.....	With materials Hours / Miles / Hole	XX .
	Without materials Hours / Miles / Hole	XX .
High tensile.....	With materials Hours / Miles / Hole	XX .
	Without materials Hours / Miles / Hole	XX .
Woven wire.....	With materials Hours / Miles / Hole	XX .
	Without materials Hours / Miles / Hole	XX .
4 to 6 wire w/ steel.....	With materials Hours / Miles / Hole	XX .
	Without materials Hours / Miles / Hole	XX .
4 to 6 wire w/ wood.....	With materials Hours / Miles / Hole	XX .
	Without materials Hours / Miles / Hole	XX .
Fence work: inspection & minor repairs.....	Hours / Miles / Rod	XX .
Fence work: removal.....	Hours / Miles / Rod	XX .

**OFFICE USE ONLY**

Response		Respondent		Mode		Enum.	Eval.	Change	Office Use for POID				
1-Comp 2-R 3-Inac 4-Office Hold 5-R – Est 6-Inac – Est 7-Off Hold – Est	9901	1-Op/Mgr 2-Sp 3-Acct/Bkpr 4-Partner 9-Oth	9902	1-PASI (Mail) 2-PATI (Tel) 33-PAPI (Face-toFace) 6-Email 7-Fax 19-Other	9903	9998	9900	9985	9989				
									_____ - _____ - _____				
									Optional Use				
							R. Unit						
							9921	9907	9908	9906	9916		
S/E Name													

**COMMENTS:** \_\_\_\_\_

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\_\_\_\_\_

9911	9910	MM	DD	YY
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This completes the survey. **Thank you for your help.**