



# Development of the National Provider Survey of Home Health Agencies

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## **Executive Summary**

The Centers for Medicare & Medicaid Services (CMS) is committed to drive improvements in health care quality by implementing quality measures across a variety of settings in which Medicare beneficiaries receive care. Section 1890A(a)(6) of the Social Security Act requires the Secretary of Health and Human Services (HHS) to conduct an assessment of the quality and efficiency impact of the use of endorsed measures every three years and to make the assessment available to the public. Further, CMS is committed to ensuring improved quality while reducing measurement burdens on providers, as emphasized in the Meaningful Measures Initiative.

There is a lack of information regarding how home health agencies (HHAs) are responding to CMS quality measures and the impact of the use of CMS measures in HHAs. Therefore, in preparation for the *2021 National Impact Assessment of CMS Quality Measures Report* (2021 Impact Assessment Report), CMS collaborated with its contractors, the Health Services Advisory Group (HSAG) and RAND, to develop a nationally representative survey and qualitative interview series to be fielded in 2019–2020 to assess the impact of the use of quality measures in the home health setting. The two proposed data collection instruments—a structured survey and a qualitative interview guide—address the research question “What changes are home health agencies making in response to the use of performance measures by CMS?” This overarching question was translated into five specific research questions that form the content of the surveys and interviews:

1. What types of quality improvement (QI) changes have HHAs made to improve their performance on CMS measures?
2. If a QI change was made, has it helped the HHA improve its performance on one or more CMS measures?
3. What challenges or barriers do HHAs face in reporting CMS quality measures?
4. What challenges or barriers do HHAs face in improving performance on the CMS quality measures?
5. What unintended consequences do HHAs report associated with implementation of CMS quality measures?

To develop the data collection instruments and refine the survey design, we:

- (1) Conducted an environmental scan of the published and grey literature to identify prior studies that had examined the effects of use of quality measures in HHAs;
- (2) Interviewed CMS staff responsible for quality measurement programs and improvement initiatives for HHAs to determine CMS information-gathering needs and policy priorities;
- (3) Conducted formative interviews with HHAs to develop the content for the survey instrument and interview guide and to test survey question language; and
- (4) Cognitively tested the proposed questions to assess respondents’ understanding of the survey and interview questions and to identify problematic terms, items, or response options.

## **Summary of Findings from Environmental Scan**

In our review of the literature, we identified no recent nationally representative surveys examining the prevalence of QI interventions employed by HHAs or responses by HHAs to

quality measurement programs. However, case studies in HHAs and studies of usage of QI strategies by hospitals and nursing homes suggest that HHAs are changing care delivery to improve the quality of their care; similarly, studies from other settings suggest that HHAs are likely facing barriers to improvement and experiencing potential unintended consequences. The environmental scan suggests that these topics should be explored in a nationally representative survey of HHAs, with modifications to accommodate QI interventions uncommon outside of the HH setting.

### **Summary of Key Issues Identified in Interviews with CMS Staff**

Our interviews with CMS staff suggested that the survey instrument and interview guide from the Hospital and Nursing Home National Provider Surveys<sup>1</sup> that were part of the *2018 National Impact Assessment of CMS Quality Measures Report* [1] would be broadly applicable with appropriate modifications for HHAs. For example, although HHAs implement common QI changes such as risk-management tools and provider education, HHAs also use strategies that hospitals and nursing homes do not commonly use, such as front-loading visits by clinicians, telehealth activities, remote monitoring of patients, and patient self-management. We made numerous changes to the survey terminology, including curtailing use of physicians in examples, as they are not as relevant to HHAs. We also aligned survey questions with the terminology of the Meaningful Measures framework to better express CMS priorities.

CMS staff noted that HHAs have faced unique difficulties obtaining and sending needed information from other providers to focus QI efforts and may have insufficient electronic tools for reporting data accurately to CMS. We therefore modified and retested survey questions regarding EHRs.

The consensus among CMS staff was to consider using some combination of size, quality, and enrollment in the Home Health Value-Based Purchasing (HHVBP) model to identify strata for the survey. CMS staff agreed that it would be impractical to stratify by ownership type, census region, or state. However, nearly all CMS staff agreed that HHAs without quality ratings should be included in the survey, which suggests that size and HHVBP status are more important stratification criteria.

Finally, the Center for Medicare and Medicaid Innovation (CMS Innovation Center) is sponsoring recurring nationally representative surveys of HHAs with the aim of determining whether HHAs enrolled in the HHVBP model differ in their QI activities compared with HHAs not enrolled in HHVBP. The CMS Innovation Center surveys devote less attention to unintended consequences, barriers to reporting, and barriers to improvement related to quality measurement than the proposed survey. The project team will coordinate with QMVG and the CMS Innovation Center to avoid excessive overlap between the two survey approaches.

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<sup>1</sup> Hospital National Provider Survey – OMB Control Number 0938-1290 and Nursing Home National Provider Survey – OMB Control Number 0938-1291

### **Summary of Findings from Formative Interviews**

We used findings from the formative interviews to modify the survey instrument and interview guide to better suit the home health setting. First, respondents noted that their participation in Home Health Compare has focused their efforts and raised consciousness about quality issues, leading to changes in care delivery among home health providers. However, a portion of their effort was related primarily to improving the quality of data sent to CMS. In both the interviews and the survey instrument, we asked about each agency's emphasis on improvements in documentation. Second, despite making changes in response to public reporting via Home Health Compare, no home health agencies considered public reporting to be the most significant driver of improvement because they perceived that their patients did not use Home Health Compare Star Ratings when selecting an HHA. However, most HHAs viewed the Home Health Value-based Purchasing (HHVBP) model as potentially a very significant driver of improvement. As noted above, to understand this issue in greater detail, we will stratify sampling by HHVBP enrollment to provide adequate power for examining differences in responses between HHAs enrolled in HHVBP and those not enrolled.

### **Summary of Findings from Cognitive Interviews**

Overall, cognitive survey respondents did not encounter much difficulty answering the various sections of the survey. In addition, respondents thought the survey items were meaningful and relevant to HHAs. All respondents had the necessary knowledge about CMS quality measures to answer survey questions without the assistance of others in their agency.

The research team also used recommendations and feedback from the two rounds of cognitive interviews to revise the survey instrument to better assess the impact of the quality measures. First, respondents provided feedback to reduce redundancy across certain sections of the survey. Second, respondents indicated that several survey items were vague; their feedback led the research team to reword survey items to provide more specificity and clarity. Third, respondents assisted in testing and selecting more appropriate response scales for two questions and suggested more precise instructions for the scales. Finally, the respondents provided more commonly used terminology for items and suggested changing some response items to be more relevant to HHAs.

## **Introduction**

CMS is committed to drive improvements in health care quality by implementing quality measures across a variety of settings in which Medicare beneficiaries receive care. Section 3014(b) of the Patient Protection and Affordable Care Act (ACA) of 2010, as amended by section 10304, requires the Secretary of Health and Human Services (HHS) to conduct an assessment of the quality and efficiency impact of the use of endorsed measures every three years and to make the assessment available to the public [1, 2]. Further, CMS is committed to ensuring improved quality while reducing measurement burdens on providers, as emphasized in the Meaningful Measures Initiative [3].

There is a lack of information regarding how home health agencies (HHAs) are responding to CMS quality measures and how using CMS measures affects HHAs. Therefore, as part of the 2018 Impact Assessment Report, CMS, collaborated with its contractors, the Health Services Advisory Group (HSAG) and RAND, to develop a nationally representative survey and qualitative interview series of HHAs to assess the impact of use of quality measures. CMS expects to field the survey and conduct qualitative interviews with HHAs as part of the 2021 Impact Assessment Report, following review and approval of the survey and interview guide by the Office of Management and Budget (OMB). This report summarizes the background and development of the National Provider Survey of Home Health Agencies and Qualitative Interviews, which will address the research question “What changes are home health agencies making in response to the use of performance measures by CMS?” This overarching question was translated into five specific research questions to form the content of the surveys and interviews:

1. What types of QI changes have HHAs made to improve their performance on CMS measures?
2. If a QI change was made, has it helped the HHA improve its performance on one or more CMS measures?
3. What challenges or barriers do HHAs face in reporting CMS quality measures?
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To develop the data collection instruments and refine the survey design, we:

- (1) Conducted an environmental scan of the published and grey literature to identify prior studies that had examined the effects of use of quality measures in HHAs;
- (2) Interviewed CMS staff responsible for quality measurement programs and improvement initiatives among HHAs to determine CMS information-gathering needs and policy priorities;
- (3) Conducted formative interviews with HHAs to develop the content for the survey instrument and interview guide and to test survey question language; and
- (4) Cognitively tested the proposed questions to assess respondents’ understanding of the survey and interview questions and to identify problematic terms, items, or response options.

## Environmental Scan

### Methods

To find existing studies of HHAs that addressed any of the five research questions listed above, we conducted targeted searches of PubMed, searching for studies of quality measurement in HHAs and systematic reviews of QI efforts undertaken by agencies (independent of quality measurement). Table 1 describes the search strategy and terms used to identify relevant publications and studies published January 1, 2000, through April 3, 2018; the search was conducted April 3, 2018. The team also searched Google Scholar and HHS websites (such as [www.cms.gov](http://www.cms.gov)) to locate prior systematic reviews and highly cited publications and technical reports [4-7]. We conducted “reference mining” of articles identified in the primary search to locate additional relevant studies; i.e., we examined studies citing the article in question, as well as those cited by the article in question, to find additional relevant articles. The team obtained 1,107 citations from PubMed and 23 citations using Google Scholar and reference mining.

**Table 1. PubMed Search Strategy**

Search #	Category	Search Terms
#1	Home Health	Home Health Nursing[MH] OR Home Care Services[MH] OR Home Care Agencies[MH] OR "home health"[TIAB] OR home health agenc*[TIAB]
#2	Quality Measures	Quality Indicators, Health Care[MH] OR "quality rating"[TIAB] OR "performance measure"[TIAB] OR "quality measure"[TIAB] OR pay-for-performance[TIAB] OR "public reporting"[TIAB] OR process measures[MH] OR "process of care" OR "process measures" OR "processes of care" OR "process measure" OR (("NQF" OR "national quality forum") AND (practices[TIAB] OR measures[TIAB])) OR "process and outcome" OR "process to outcome" OR "payment for performance" OR "pay for performance"[TIAB] OR p4p[TIAB] OR "pay for value"[TIAB] OR "financial incentive" OR ((bonus[TIAB] OR reward[TIAB]) AND (payment[TIAB] OR reimburse*[TIAB] OR incentive*[TIAB])) AND (quality[TIAB] OR value[TIAB])) OR "quality and outcomes framework" OR Outcome Measures[MH:noexp] OR Outcome and Process Assessment [MH:noexp] OR quality indicators, health care[MH:noexp] OR quality of health care[MH:noexp] AND (measure*[TIAB] OR indicator[TIAB] OR public reporting OR public disclos* OR "pay for performance"[TIAB]) OR "quality indicators"[TIAB] OR ((CMS OR Medicare) AND measure*[TIAB]) OR "quality measures"[TIAB] OR "quality measure"[TIAB] OR "performance measure"[TIAB] OR "performance measures"[TIAB] OR "process performance" OR "process metrics" OR ("performance-based" AND outcome) OR "Dialysis Facility Compare" OR "Consumer Assessment of Healthcare Providers" OR CAHPS OR "Home Health Compare" OR (OASIS AND quality) OR "home health compare"[TIAB] OR Home Health Quality Reporting Program OR "HH QRP"[TIAB] OR "public reporting"[TIAB] OR (public AND "report card"[TIAB])'

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Search #	Category	Search Terms
#3	QI Changes	"learning organization"[TIAB] OR (continuous learning AND (staff OR employee)) OR "culture of safety"[TIAB] OR electronic health records OR clinical decision support OR CDSS OR CPOE OR computerized physician order entry OR medication administration system OR electronic alerts OR automated prompts OR information exchange OR risk prediction OR manage high-risk OR standardized care protocols OR checklists OR appropriateness OR decision support OR "care redesign" OR re-engineering OR Deming OR Lean Engineering OR "Six Sigma" OR Plan Do Study Act OR PDSA OR improvement cycles OR interdisciplinary OR huddle* OR multi-specialty OR (collaboration staff OR Situation Background Assessment Recommendation OR SBAR OR hand off OR paging protocols) OR discharge clinic OR (track* AND outcomes) OR feedback OR (nurse OR physician OR doctor OR clinician OR frontline) AND (bonus OR incentive) OR (management OR leader) AND (bonus OR incentive) OR staff AND (award OR recognition) OR staff AND increase* OR champion OR ((staff OR staffing OR hours) AND (change OR deploy* OR increase* OR decrease*)) OR quality improvement initiative OR QII OR continuous quality improvement OR CQI OR quality improvement training OR technical assistance OR "quality improvement organization" OR QIO OR quality improvement collaborative OR (consulting firm OR consultant) OR (innovat* OR improv* OR implement* OR adopt* OR create* OR creating OR creation OR strategy OR strategies)
#4	Systematic or Integrative Reviews	"systematic review" OR meta-analysis OR metaanalysis OR (review AND (MEDLINE OR PubMed))
#5	Language restriction, date range, and abstract requirement	English[LA] AND 2000:2018[DP] AND hasabstract*
#6	Final Search for studies of quality measurement in home health setting	#1 AND #2 AND #5
#7	Final Search for studies of quality improvement in home health setting	#1 AND #3 AND #4 AND #5

\* "hasabstract" is a term used to limit a search to those articles that have abstracts.

To obtain the final studies, we determined whether the retrieved citations met three criteria, using the title, abstract, and, if necessary, the full-text of each study. First, we required that the studies take place in HHAs. Second, we excluded commentaries and editorials but allowed other publication types, including the following: nationally representative surveys, randomized controlled trials of QI interventions, cohort studies, case studies, and reviews of any type of intervention. Finally, we required that studies describe QI interventions, drivers of improvement (such as public reporting), barriers to



reporting, barriers to improvement, and unintended consequences of quality measures faced by HHAs.

The heterogeneity of the literature precluded us from performing a formal meta-analysis. We therefore summarized all identified surveys qualitatively while using other studies to identify potential survey and interview questions. To supplement these results, we reviewed the results of the Hospital and Nursing Home National Provider Surveys [1], as well as the environmental scans used to develop both surveys.

### **Findings from the Environmental Scan**

Below we present findings from the literature review, organized by research question and within each category under each research question. The categories and subcategories follow those used in the Hospital and Nursing Home National Provider Surveys [1].

#### ***QI Changes Employed by HHAs***

***Changes to Organizational Culture.*** We did not identify studies that described how HHAs were trying to spur changes to organizational culture in their agencies, such as fostering a culture of safety. Furthermore, although a previous review noted two small studies describing interventions to improve work environment, there was little correlation with improved outcomes among existing studies [8].

***Health Information Technology.*** Using data from the 2007 National Home and Hospice Care Survey, Resnick and Alwan (2010) estimated that 43% of HHAs were using electronic health records (EHRs) and 29% used point-of care documentation [9]. These usage patterns represent an increase from the 32% of HHAs that used any type of computerized medical record system in 2000 [9]. However, the 2007 survey did not report whether HHAs had implemented EHRs to improve performance on quality measures, to improve quality of care overall, to add efficiency, or to meet other business goals. HHAs also used EHR and point-of care documentation for multiple purposes, including email, scheduling, and other functions.

A review of QI interventions in home health agencies identified a small, uncontrolled study that used email reminders to agency staff to improve patient education for heart failure (e.g., dietary guidelines); reminders were found to be helpful for improving adherence, at least in the short term [10]. Parker et al. (2014) also noted case studies in which home health agencies and health care organizations implemented methods for transmitting clinician orders to agency staff [10]. However, we did not identify studies of EHRs and associated functionalities in HHAs published in the last decade, a period in which EHR usage has grown substantially in hospitals [11] and might have grown among HHAs as well.

***Care Process Redesign.*** We identified two studies of care redesign processes in home health agencies. A 2007 CMS national campaign prepared QI educational materials to reduce hospitalizations among home health patients [12, 13]. Strategies provided to HHAs included hospitalization risk assessment, patient self-reports of changes in health status, phone monitoring and triage, medication management, protocols and standing orders for tracking immunizations, improved communication with physicians, fall risk assessment

and reporting techniques, patient education, transitional care coordination, and disease management [12, 13]. The study demonstrated a greater reduction in those most engaged with adoption but no significant effect overall; in addition, the campaign was voluntary (not randomized), which may have biased the results.

We identified subsequently published studies on care process redesign, but these were case studies or small trials; they did not determine what proportion of HHAs adopted these processes. For example, Husebø (2014) reviewed telehealth interventions for social inclusion but did not find studies of cost savings, clinical effectiveness, or usage [14]. Additional small studies examined methods for improving care transitions, including the Transitional Care Model (TCM) and the Care Transitions Program (CTP); small randomized trials showed reductions in acute hospitalizations [10]. Parker et al. (2014) identified five uncontrolled (before-after) studies that examined the effects of multidisciplinary teams on hospitalization rates; the interventions used combinations of administrators, quality leaders, nursing, pharmacists, and other staff and were noted to reduce hospitalization rates [8]. One case study used demographic, Outcome and Assessment Information Set (OASIS), and clinical data to predict and manage hospitalization risk among patients; another case study used a combination of telemonitoring, multidisciplinary teams (including administrators, quality leaders, nursing leadership, pharmacist, physical therapist/occupational therapist, and others), care protocols, and in-service education to reduce hospital readmissions for congestive heart failure (CHF) [15, 16].

We also identified other types of QI changes not included in the Hospital and Nursing Home National Provider Surveys, including telehealth initiatives, remote monitoring of patients, and promotion of patient self-management techniques, although their utilization rates are unknown [12, 13, 15].

***Performance Monitoring and Feedback Reports.*** Feedback reports can be an individual innovation designed to improve quality or one part of a performance measurement system implemented to improve overall quality. We did not identify studies of the effectiveness or usage of feedback reports in home health agencies.

***Linking Quality Indicators to Financial Incentives for Clinicians and Senior Clinical Leaders.*** Payers (e.g., commercial insurers, Medicare, and Medicaid) and organizations such as hospitals or HHAs may seek to influence provider and organizational practices by using financial incentives tied to performance. We did not identify studies testing incentives in HHA staff or usage rates among home health agencies.

***Changes in Staffing.*** We did not identify studies of home health agencies changing staffing patterns or responsibilities because of CMS quality measurement programs or as part of unrelated QI efforts.

***Technical Assistance from Quality Improvement Organizations (QIOs).*** QIOs contract with CMS to provide technical assistance services to CMS-contracted health care providers. In a CMS-funded study of QIOs, HHAs were assigned to receive typical QIO technical assistance; 37% received standard interventions, while 63% volunteered to participate in a

more intensive technical assistance program [17]. Physician groups and nursing homes were also studied. The study found that HHAs (and providers in other settings) that opted for the more intensive technical assistance program had greater improvements in quality measure scores than providers that did not pursue more intensive technical assistance.

**Provider Education.** We did not identify nationally representative studies on the usage of staff education as a QI change in home health agencies, nor reviews of the effectiveness of staff education. Despite the lack of evidence, it is likely that provider education is a widely used QI strategy in HHAs; for example, three case studies noted the use of staff training (alone or as part of a multicomponent intervention) to reduce urinary incontinence, CHF readmissions, and overall hospitalization rates [13, 16, 18].

### **Drivers of Improvement**

**Public Reporting.** Incentives or mandates for releasing quality measure scores to the public (as raw data or as provider report cards) represent an attempt by payers to increase provider accountability for quality of health care. For example, by strongly incentivizing hospitals (or other organizations) to publicly release quality scores, CMS has been attempting to steer patients and provider referrals toward higher-quality facilities [5]. However, in a systematic review, Totten et al. (2012) were able to identify only a single quantitative study of how home health public reporting affected clinical outcomes [7]. In that uncontrolled time series study, the authors showed that the launch of Home Health Compare was associated with possible improvement in functional measures but no improvement in hospitalizations [19]. Furthermore, Totten, et al. (2012) were unable to identify evidence for providers or patients using the information in Home Health Compare [7].

**Pay-for-Performance Programs.** We did not identify studies that directly address penalties or incentives for quality performance in home health agencies, such as the Home Health Value-Based Purchasing (HHVBP) model. However, prior payment reforms (including per-person caps on spending) were associated with reduced hours provided by HHAs [20], which suggests that financial incentives related to the HHVBP model could drive changes in care delivery as well.

**Regulatory Requirements.** CMS sets regulatory requirements that home health agencies participating in the Medicare program must follow [21]. We did not identify studies comparing the relative importance of home health regulatory requirements versus CMS quality measurement programs.

### **Barriers to Reporting**

We did not identify studies of barriers to reporting in the home health setting.

### **Barriers to Improvement**

We did not identify studies of barriers that home health agencies face in improving performance on CMS quality measures.

### ***Unintended Consequences***

There were no high-quality studies directly estimating the prevalence of unintended consequences of home health quality measurement programs [2]. One observational study noted that additional measures being reported publicly was not associated with greater agency exit rates in areas with lower socioeconomic status [22]; this finding suggests that public reporting did not worsen disparities, but the measure of public reporting used (proportion of measures reported) would be unlikely to distinguish between providers. Additional potential unintended consequences such as the following were not assessed: (1) fewer resources for QI in areas of clinical care that are not the focus of CMS performance measures; (2) focus on narrow improvement for specific measures rather than across-the-board improvement in care; (3) overtreatment of patients to ensure that a measure is met; (4) increased focus on documentation or coding of data to attain a higher score; (5) changing coding of data or documentation to ensure that a measure is met; and (6) avoiding sicker or more challenging patients when providing care.

### **Findings from Studies in Other Provider Settings**

Given the paucity of research studies pertaining specifically to actions taken by HHAs, we also used the Hospital and Nursing Home National Provider Surveys conducted as part of the 2018 National Impact Assessment to identify survey and interview questions and potential response options [1]. In addition, we reviewed the environmental scan that was used to develop those surveys; it summarized studies of responses to quality measurement programs by hospitals, nursing homes, and physician practices.

Using both sources, we identified numerous potential QI changes in the following categories that HHAs may also be using to improve care:

- Changes to organizational culture [23]
- Health information technology (health IT) [6, 24]
- Care process redesign [25]
- Provider incentives (financial and non-financial) [26, 27]
- Changes to staffing levels or responsibilities [28-31]
- Performance monitoring and feedback reports [32, 33]
- Technical assistance from QIOs [17, 34, 35]
- Provider education [36-38]
- Other actions, including measure-specific QI initiatives

In addition, the environmental scan noted external factors that potentially drove performance changes in other settings, including pay-for-performance programs [4], public reporting initiatives [39], and regulatory requirements (including accreditation) [40, 41]. In a study of primary care providers, the time required to implement indicators was the most common barrier to successful implementation reported by providers [42]. Financial costs also have been shown across studies to be a barrier to QI measure reporting in diverse settings such as primary care and hospitals [42-45]. These studies from other settings suggest that barriers to reporting might be a consideration in the home health setting, although, EHR systems are becoming an important component of quality reporting in the U.S. home health setting and may ease reporting burdens [9]. The prior

environmental scan also identified barriers to improving performance in other settings, including data-gathering inefficiencies and other technological barriers, financial costs, lack of provider acceptance, lack of support from leadership, and excessive labor requirements for measure reporting [23, 42, 46-48]. Finally, the prior environmental scan included a systematic review of studies of unintended consequences of quality measures but found mixed results linking quality measures to key unintended consequences in hospitals and nursing homes [2].

### **Summary of Findings from Environmental Scan**

In our review of the literature, we identified no recently published nationally representative surveys examining the prevalence of QI interventions employed by HHAs or responses by HHAs to quality measurement programs. However, it is likely that a large proportion of HHAs are using EHRs and relying on technical assistance from QIOs. In addition, numerous case studies and usage of QI strategies by hospitals and nursing homes suggest that HHAs also are changing care delivery to improve the quality of their care; similarly, studies from other settings suggest that HHAs are likely facing barriers to improvement and experiencing potential unintended consequences. This environmental scan suggests that these topics should be explored in a nationally representative survey of HHAs, with modifications to accommodate QI interventions uncommon outside of the HH setting.

## ***Interviews with CMS Staff to Review Goals of Survey and Determine Priorities for Data Collection Needs***

### **Methods**

To gauge CMS priorities for data collection, the study team conducted one-hour telephone interviews with CMS staff involved in home health QI from the Quality Measurement & Value-Based Incentives Group (QMVIG), the Quality Improvement and Innovation Group (QIIG), and the Center for Medicare & Medicaid Innovation (CMS Innovation Center). Conversations were later continued over email if necessary. The purpose of these interviews was to review the goals of the survey, to identify the content areas the surveys would cover, and to understand how the survey and interviews would address issues central to the work of these diverse groups within CMS. We also shared proposed survey questions and response options to get feedback on specific areas. Findings are arranged by CMS group.

### **Findings from Interviews with CMS Staff**

#### ***Quality Improvement and Innovation Group***

QIIG provides technical assistance to HHAs and oversees the Quality Improvement Organization Program. We discussed the survey instrument and CMS program priorities with QIIG representatives with expertise in the home health setting by telephone on April 12, 2018, and delivered written feedback on April 25, 2018. QIIG staff provided feedback on barriers to improving performance, barriers to reporting data, and QI changes adopted by home health agencies.

#### ***Barriers to Improving Performance on Quality Measures***

QIIG staff suggested that inability to retrieve quarterly data removed from Home Health Compare was a barrier to improving performance. Furthermore, HHAs had faced difficulty obtaining needed information from other providers to focus QI efforts (e.g., reasons for hospitalizations or ED visits).

#### ***Barriers to Reporting Quality Measures***

QIIG staff members asserted that larger home health agencies do not face significant barriers to reporting because they can hire persons specifically for assisting with measure reporting. However, smaller agencies may face difficulties because agency staff are required to fulfill several roles in addition to quality reporting.

QIIG staff suggested that the survey responses regarding barriers to reporting focus on OASIS because agencies would likely focus on OASIS if describing problems with quality measure reporting. For example, OASIS has changed substantially over time, and each change requires effort to ensure data accuracy. In addition, HHAs may not be aware of how to use CMS data resources or state-based OASIS educators, and CMS education on OASIS items primarily addresses older OASIS versions. As a result, HHAs typically pay extra for OASIS training, and HHAs expend considerable time on responding to version changes. Finally, QIIG staff asked us to list definitions of key words and phrases such as “CMS measures” to make sure that all survey questions were understandable to respondents.

### **Survey Terminology**

Both QIIG and QMVIIG staff recommended that we tailor the response options to exclude physicians because physicians have limited relevance as frontline clinicians for home health agencies, although they may be involved as home health administrators. In addition, staff suggested that the survey instrument substitute “clinical” or “clinician” for “nursing” or “nurse” in questions. Unless the survey topic specifically concerns nurses rather than home health clinical staff more generally, survey respondents should consider a wide array of frontline providers (such as physical therapists and dieticians) when providing survey responses.

### **QI Changes Employed by HHAs**

QIIG staff confirmed that QI activities undertaken by hospitals and nursing homes are similar to those in HHAs but suggested changes in several areas.

**Health Information Technology.** QIIG staff confirmed that health IT would be a useful topic to explore on the survey. They noted that although most HHAs use EHRs, few have systems that are interoperable with “upstream” providers (i.e., hospitals and ambulatory providers). In addition, HHAs are not enrolled in Medicare and Medicaid EHR Incentive Programs or other programs designed to increase interoperability. QIIG staff did note that hospital-based HHAs have an advantage because most of their referrals originate within the same system. (To address this issue, the survey will ask HHAs to indicate whether they belong to a system or are owned by a hospital as part of our routine background questions.) QIIG staff were interested in interoperability, especially for larger agencies, and in determining how EHR systems are used (patient management versus strictly OASIS reporting versus interoperability in systems). Additional QI initiatives related to EHRs, such as decision support, are likely underrepresented in HHAs (or are happening only in larger corporate agencies), but understanding their use is a priority for CMS.

**Care Process Redesign.** QIIG staff noted that one practice not typically considered by hospitals or nursing homes includes front-loading of visits by clinicians to ensure that patients have greater contact with clinicians at the beginning of their care episodes. QIIG staff confirmed that HHAs use telehealth activities and remote monitoring of patients, as well as patient education efforts for self-management. QIIG staff also indicated that the term “huddles” is less commonly used in home health settings and suggested the terms “interdisciplinary team meetings (IDTs)” and “case conferences” instead of or in addition to “huddles.” Similar to providers in other settings, HHAs have collaborated with external health care providers to improve performance (e.g., reducing readmissions, disease management). Given the difficulties HHAs have experienced integrating with outside providers, it is unclear to what extent this collaboration has occurred, but understanding the usage of this strategy is a key need for CMS.

**Linking Quality Indicators to Financial Incentives for Clinicians and Senior Clinical Leaders.** QIIG staff suggested that home health staff might find alternative language more understandable when describing provider incentives, such as “incentive-based performance reviews or raises” or “used performance on CMS measures as basis for determining incentives for frontline clinical staff or care management teams.”

***Changes in Staffing.*** In addition to asking about increases in staff dedicated to QI, QIIG staff recommended that the survey ask about agencies adding “scrubber-type” programs. These programs are electronic systems that review OASIS answers and use algorithms to assist with improving OASIS accuracy, which reduces use of manual clinical data extractors. QIIG staff had some concerns that the systems were not tested sufficiently and may work to extract inaccurate responses in an automated fashion.

***Technical Assistance from QIOs and CMS.*** QIIG staff members mentioned that technical assistance is an important issue for HHAs and should be explicitly asked about in the survey. QIIG works with roughly 50% of the agencies that are Medicare certified, and it would be helpful for CMS to know how many agencies know about the existence of technical assistance. QIIG staff also recommended that we specifically describe the CMS Home Health Quality Improvement initiative as an example of an organization that directly works with HHAs and with QIOs.

#### ***Defining Universe for Sampling Purposes***

QIIG staff recommended that all certified agencies be targeted, including those without quality scores or OASIS assessment data. QIIG staff also indicated that using patient counts as a proxy for size was acceptable but said we should consider using home health claims rather than OASIS assessments because some Medicare-certified agencies decline to submit OASIS assessments.

#### ***Quality Measurement and Value-Based Incentives Group***

QMVG oversees the development of quality and efficiency measures and patient assessment instruments and the implementation of quality reporting programs for HHAs. Representatives from QMVG with expertise in home health, as well as contractors, provided feedback on the survey instrument and sampling design by telephone and by email during March and April 2018.

#### ***Meaningful Measures Initiative***

QMVG staff noted that both the survey instrument and interview guide should account for the new Meaningful Measures Initiative, which focuses measurement on high-impact areas and aims to incorporate additional patient-centered and outcome-based measures while minimizing the level of burden for providers. In accord with this concern, the contractor’s staff recommended that survey content address both positive and negative responses to quality measures (e.g., barriers and facilitators to improvement on quality measure performance).

#### ***Survey Design and Sampling***

CMS contractors managed by QMVG noted that size was a reasonable stratification criterion because generating well-powered estimates for smaller agencies and larger agencies would be helpful. QMVG contractors also commented on specific thresholds for size, suggesting that a cutoff of approximately 60 patient episodes would identify small agencies, since HHAs with fewer patients do not need to report the Consumer Assessment



of Healthcare Providers and Systems (CAHPS®) Home Health Care Survey<sup>ii</sup> (HHCAPHS). Medium-sized would be ~60–1,000, while >1,000 would be used to define large HHAs. QMVG staff noted that some HHAs previously made a business decision to accept the 2% penalty by CMS for not reporting quality data, but OASIS reporting became mandatory for home health claims processing as of April 1, 2017. It is also mandatory for all HHVBP participants (i.e., all agencies in the nine states included in the HHVBP model). As a result, either home health claims or OASIS assessments may serve as reasonable proxies for agency size when preparing sampling frames when the survey is fielded in 2019 or 2020.

In discussing additional stratification criteria, one interviewee suggested stratifying on ownership (government, non-profit, or for-profit), but the consensus was to use some combination of size, HHVBP status, and three categories for quality (1≠2 stars, 2.5–3.5 stars, and 4–5 stars). In addition, CMS staff recommended selecting those without quality ratings in the sampling frame.

### ***Specific Measures of Interest***

No consensus developed about how to gauge HHA concerns regarding key measures during the upcoming survey. However, pressure ulcer measures were of interest to QMVG staff because aligning pressure ulcer measures across post-acute care settings is a key goal for CMS. Measures of drug regimen reviews raised concerns among HHAs because agencies believed they lacked the ability to coordinate with physicians and because it was difficult to meet the time requirements specified in the measures (< 48 hours). Other topics of concern to HHAs included standardization across settings and the transfer of health measures, but these would not be adopted until 2021, after the survey is scheduled to be fielded.

### ***Center for Medicare & Medicaid Innovation***

We interviewed the CMS Innovation Center staff by telephone on April 9, 2018, regarding the HHVBP model and other areas within quality measurement.

### ***Drivers of Improvement***

In the hospital and nursing home surveys, providers were asked to rank several external factors (e.g., threat of financial penalties, public reporting) regarding their importance in driving performance improvement; a similar question will be included in the proposed survey. Per the CMS Innovation Center staff, there will be no major changes to payment policy before 2020 that this question should address. However, the survey instrument was modified to incorporate the CMS Innovation Center staff's recommendation for substituting "risk" for "threat" when discussing responses to financial penalties for low performance. The staff also suggested that we consider adding responses such as "improve care delivery" or "excellence in care" (i.e., internal drivers) and that we ask respondents to rate all responses using a 1–10 or Likert scale. In cognitive testing, this option was ranked highly by all but one HHA. The question primarily aims to identify external drivers, though, and including a response option for internal motivation might unduly affect the responses.

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<sup>ii</sup> Hospital National Provider Survey – OMB Control Number 0938-1290 and Nursing Home National Provider Survey – OMB Control Number 0938-1291 date is 01/31/2021.

### ***Recurring Surveys of HHAs by the CMS Innovation Center***

The CMS Innovation Center is sponsoring nationally representative surveys of HHAs with the aim of determining whether HHAs enrolled in the HHVBP model differ in their QI activities in comparison with HHAs not enrolled in HHVBP. (HHAs in Arizona, Florida, Iowa, Maryland, Massachusetts, Nebraska, North Carolina, Tennessee, and Washington were automatically enrolled in HHVBP, while HHAs in the other 41 states and the District of Columbia were not enrolled.) The CMS Innovation Center is aiming for >1,500 completed surveys; the survey asks HHAs about which measures (if any) are targets for QI activities, the agencies' current and planned QI activities (and whether those activities were taken in response to the HHVBP model), and challenges associated with the HHVBP model. The current survey is being fielded through the summer of 2018, while future surveys are anticipated for 2020 and 2024. The CMS Innovation Center surveys devote less attention to unintended consequences, barriers to reporting, and barriers to improvement related to quality measurement than the proposed survey.

### ***Sampling Design***

We discussed potential survey stratification variables, including agency size, quality ratings, and enrollment in the HHVBP model. The CMS Innovation Center staff agreed with staff from other CMS groups that we should consider stratifying by size and quality. They noted that it would be useful to compare small and large HHAs, but there are too few to compare small versus large at the state level because there may be just eight agencies at the state level. Comparing high- versus low-quality HHAs also would be useful to CMS, as well as including HHAs with missing quality information.

The CMS Innovation Center staff noted that examining differences between HHAs enrolled in HHVBP and those not enrolled would be a priority for CMS. As a result, they agreed with oversampling HHAs enrolled in the HHVBP model to ensure that there is adequate power for this comparison. The CMS Innovation Center staff provided one caveat: that the HHVBP model is unlikely to affect penalties and incentives for enrolled HHAs until 2019.

### **Summary of Key Issues Identified in Interviews with CMS Staff**

Our interviews with CMS staff suggested that the survey instrument and interview guide from the Hospital and Nursing Home National Provider Surveys would be broadly applicable to HHAs but would require modifications to be appropriate for this setting. For example, although HHAs implement commonly used QI changes such as risk management tools and provider education, HHAs also employ strategies not commonly used by hospitals and nursing homes, such as front-loading of visits by clinicians, telehealth activities, remote monitoring of patients, and patient self-management. We also made numerous changes to the survey terminology, including curtailing use of physicians in examples, as they are not as relevant to HHAs, and mentioning "scrubber" programs for data extraction instead of more generic terms. We also aligned survey questions with the terminology of the Meaningful Measures framework to better address CMS priorities. These changes were tested in cognitive testing with HHAs.

CMS staff also noted that HHAs had faced unique difficulties obtaining and sending needed information from other providers to focus QI efforts and may also have insufficient

electronic tools for reporting data accurately to CMS. We therefore modified and retested survey questions regarding EHRs.

The consensus among CMS staff was to consider using some combination of size, quality, and enrollment in the HHVBP model to identify strata for the survey; they agreed that it would be impractical to stratify by ownership type, census region, or state. In addition, the consensus for quality cutoffs was 1–2 stars (below average), 2.5–3.5 stars (average), and 4–5 stars (above average). However, nearly all CMS staff agreed that HHAs without quality ratings should be included in the survey, which suggests that size and HHVBP status are more important stratification criteria. Finally, the CMS Innovation Center is sponsoring recurring nationally representative surveys of HHAs with the aim of determining whether HHAs enrolled in the HHVBP model differ in their QI activities in comparison with HHAs not enrolled in HHVBP. The CMS Innovation Center surveys do not focus on unintended consequences, barriers to reporting, or barriers to improvement. The project team will coordinate with QMVIC and the CMS Innovation Center to avoid excessive overlap between the two survey approaches.

## ***Formative Interviews with Home Health Agencies***

### **Methods Used to Conduct Formative Interviews**

The study team conducted formative interviews with nine HHAs by telephone in March-April 2014. (See Appendix A for the formative interview guide). The interviews focused on:

- Assessing whether HHA respondents could understand the nature of the information CMS sought to collect;
- Exploring language potential respondents would use to describe the topics that the survey and interview guides would cover;
- Identifying potential response options or areas to probe related to specific survey items or interview guide questions; and
- Determining the structure of the survey (e.g., open- or closed-ended questions and potential response options for closed-ended questions) and an approach to identifying appropriate survey respondents in HHAs.

The questions were qualitative and exploratory in nature, and the sample was limited to nine HHAs; given the small number of interviews conducted, the results are not intended to provide nationally representative results. Respondents received a check for \$250 after completing their interviews.

As part of the formative work, the research team purposefully selected nine HHAs that varied with respect to performance on CMS measures, number of home health episodes, for-profit status, and geographic region.<sup>iii</sup> We used data from calendar year (CY) 2013, the most recent data available at that time. We selected three HHAs from the highest quintile, three from the lowest; and three from the middle three quintiles. The formative interview participants included four small HHAs (100–999 home care episodes in 2013), four medium-size HHAs (1,000–7,499 episodes) and one large HHA (7,500+ episodes). Among the participants were five for-profit HHAs and four not-for-profit HHAs. The final sample included agencies from all four census regions: Northeast (n = 2); Midwest (n = 2); South (n = 3); and West (n = 2).

For the formative interviews, we sought to speak with senior leaders who were responsible for clinical quality and safety in their HHAs. Such individuals would also be targeted to complete the survey or qualitative interview. Among the nine HHAs that participated in the formative interviews, the respondents had the titles of “Administrator” (n = 3), “Director of Nursing” (n = 2), Chief Operating Officer (n = 2), and “Director of Clinical Services” (n = 1); one had a clinical leadership position, but no title was noted in the interview. This suggests that no single title is likely to predominate, so research staff need to provide a broad range of titles when trying to identify appropriate respondents in each

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<sup>iii</sup> Size was based on the number of patient assessments for the home health agency in CY 2013. Quality was based on average of individual Home Health Compare measures from CY 2013 because Home Health Star Ratings were not available at the time the formative interviews were conducted. To make the individual measures comparable, the project team first standardized by subtracting the mean and dividing by the standard deviation.

agency. In addition, eight respondents were current or former nurses, although not all nurses had experience delivering care in the home health setting.

### **Findings from Formative Interviews with Home Health Agencies**

We summarize the formative interview discussions with home health agencies below, including how the respondents understood and discussed the topics raised and the wide range of responses evident in these small samples.

#### ***Notable Themes***

Respondents tended to agree that their participation in Home Health Compare has led to changes in care delivery by focusing their efforts and raising consciousness about quality issues among home health providers (including nurses, therapists, and other clinical staff). However, when probed about innovations in care delivery, respondents were less likely to be able to identify specific QI changes without prompting. This was specifically true of the smaller agencies. Those innovations in care delivery that were identified tended to relate to specific processes of care in response to participation in the quality measurement program rather than systemic changes. For example, several agencies identified new care protocols and self-management strategies implemented to improve rehospitalization rates and other functional outcomes associated with specific CMS measures. Two of the agencies interviewed have not yet made major systematic changes to improve their scores on quality measures. In addition, three agencies identified training on reporting OASIS<sup>iv</sup> data as their main “innovation” rather than any changes in care delivery within their agency.

Public reporting via Home Health Compare was not considered a significant driver of improvement by any agency; most respondents placed it last when asked to rank drivers of improvement. All respondents reported that patients are not using the Home Health Compare scores to choose a provider. On the other hand, while home health agencies had not been subject to performance-based financial penalties or incentives (such as the HHVBP model) at the time the interviews were conducted, only five agencies viewed this as potentially a very significant driver of improvement.

The need for intensive training on OASIS data was a recurring theme. OASIS functional measure data are collected at intake and at discharge, as well as at interim time points, depending on episode length. Often a different provider collects this information at each time point (e.g., a nurse will collect information at intake and a therapist at discharge). Two agencies noted that this can introduce significant problems with inter-rater reliability and, if staff is not properly trained on reporting of OASIS measures, can reportedly bias the results of the measure, making it appear that patients have worsened when they have actually stabilized or improved.

Finally, several respondents we spoke with had an EHR, and two noted that they worked with an external vendor to cull their electronic medical record data and provide them with more timely feedback reports than the lagged reports that CMS provides quarterly.

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<sup>iv</sup> OASIS is the data collection tool used to collect and report performance data by home health agencies. OASIS data measure changes in a patient’s functional or health status between intake and discharge from care.

### **QI Changes Used by HHAs**

Seven respondents agreed that their participation in Home Health Compare had led to changes to improve care delivery, although they were mixed in their ability to pinpoint specific QI or system changes. Two respondents were unable to identify any major systematic changes undertaken to improve care delivery.

Among respondents from larger agencies with one or more dedicated QI staff (typically the respondents themselves), major QI changes were easier to pinpoint. Six respondents who could identify changes in care delivery identified changes to care protocols, patient self-management strategies, and clinician education related to specific diagnoses and ultimately to specific measures. Two agencies attempted to improve patient self-management by distributing “stoplight” protocols that indicated what patients should do if they are in the “yellow” or “red” zone for a condition; such protocols aimed to empower patients to better manage their own health. The goal of these strategies is to identify any issues before they worsen, which may lead patients to admit themselves into a hospital. In addition to the above-mentioned strategies, one agency noted having implemented case management system wide to try to improve across the spectrum of measures and quality in general. Five respondents agreed, when asked, that the changes that they had implemented had improved their performance on the quality measures. Several noted that rehospitalization rates have improved, as this was identified as an area of focus for several agencies.

Rather than identify specific QI changes, five respondents noted that their most significant improvement had been in monitoring measures and clinician education. Frequently agencies report measure results to clinicians at regular staff meetings and trainings, and sometimes the reporting of those results is paired with training on proper care protocols related to specific measures. Agencies also conduct regular training on the reporting of OASIS data, and this was sometimes described in the context of innovation related to participation in Home Health Compare. In addition, five respondents noted that they were already doing their best to maintain high standards of quality and that any innovations identified would have been done in absence of the Home Health Compare program. One representative respondent noted that participation in Home Health Compare “*has focused our attention on some of the outcomes we’re looking at. I’m not sure if that drives how we do quality care here.*” Rather than specifically driving their organization to improve quality across the board, two agencies noted that their participation in the quality rating program “raised consciousness,” particularly with respect to metrics not previously tracked by the organizations.

### **Drivers of Improvement**

Respondents were asked whether public reporting, feedback reports, regulatory compliance, financial incentives, and the threat of penalties might drive QI efforts.

**Public Reporting.** While some mentioned that public reporting was a potential driver of improvement, nearly all agencies indicated that this was the least important driver of improvement among those mentioned. Six agencies suggested that families simply do not refer to Home Health Compare when making their choices about HHAs, with one respondent noting, “*I have never had anybody come to me and say, ‘I chose your agency*

*because I went online, and CMS says that you had really good outcomes.”* Some agencies suggested that public reporting was more important in generating referrals from physicians or hospitals, with one observing that *“Physicians love to see quality scores.”* This sentiment was not universal, however, with other agencies suggesting that hospitals and physicians make referrals according to a list of “pet agencies” with which they prefer to do business.

Feedback reports were typically seen as useful, and most agencies used external vendors or internal information technology to cull electronic medical record data and provide them with more frequent and timely reports on their performance than the reports that CMS provides. HHAs use their reports to disaggregate data—for example, at the level of the branch in the case of larger providers with multiple branches. Only one agency specifically mentioned the CMS Outcome-Based Quality Improvement (OBQI) reports.<sup>v</sup> Another agency suggested that feedback reports would be useful but reported that it was not currently getting such reports.

***Pay-for-Performance Programs.*** The possibility of financial incentives and penalties raised concerns with six respondents, although the HHVBP model had not yet been initiated when the interviews were conducted. Five of those same respondents also indicated that were their agency to enroll, the HHVBP model would become one of the most important drivers of improvement. One reported concern of several agencies was manipulation of data should financial incentives be incorporated into the program; one respondent worried that other organizations would *“just start lying on the answers. ... Every program and every mandate that CMS puts together is just one more opportunity for the bad guys to win.”* Other agencies were concerned that their case mix would have a negative impact on their performance. Particularly relating to financial penalties, several respondents worried that performance on most of the Home Health Compare measures was high across the board so that, for example, sliding from 98% to 97% on a certain measure could change a percentile ranking.

***Regulatory Requirements.*** Regulatory compliance was seen by all agencies to be an important driver of improvement; six agencies ranked it as first or second most important in their agency.

### ***Barriers to Reporting***

Respondents were nearly evenly split in their perceptions of the adequacy of their current information technology to support reporting of OASIS measures. Respondents were mixed on the usefulness of EHR and point-of-care documentation systems. For example, one respondent suggested that *“OASIS is pretty complex and time-consuming, and there isn’t a vendor out there that has the perfect software for OASIS.”* However, about half of agencies reported no major challenges in this regard.

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<sup>v</sup> The OBQI outcome report is derived from OASIS data that is provided to agencies on a quarterly basis. OBQI reports must be requested by agencies through an online system called CASPER.

Data quality was mentioned by nearly all respondents as a barrier to accurate reporting. Two respondents also identified problems with inter-rater reliability on OASIS measures, for which OASIS data are collected at intake and discharge. When different clinicians, often in dissimilar roles, conduct the pre- and post-assessments, bias may be introduced on any measures gauging functional improvement. Respondents noted that without extensive training on the proper coding of the OASIS measures, functional outcomes can appear to be declining. This issue often carries with it a perceived need to have a staff person dedicated to auditing OASIS data to ensure that data are accurately coded.

### **Barriers to Improvement**

In contrast to difficulties encountered in identifying barriers to reporting, respondents found it easier to identify barriers to improvement on the Home Health Compare measures. Three agencies identified the case mix of their patient population as a barrier to improvement on measures, particularly those requiring improvement of patient functionality. This was noted even though Home Health Compare outcome measures are case mix-adjusted. Given the often-significant limitations of the patient population served by HHAs, these agencies suggested that expecting improvement on functional limitations might be too high of a hurdle:

*"It's just fact that ... realistically speaking, these folks are not going to get better. You're trying to keep their ... functionality at a reasonable level, where they can get out of the house once a week, not necessarily trying to increase their functionality so they can get out of the house three times a week."*

Ensuring reliable coding from intake to discharge was also noted as a barrier to improvement. Specifically, one respondent noted that functional outcomes can appear to be declining if their staff do not receive extensive training on the proper coding of the OASIS measures.

### **Unintended Consequences**

When asked about unintended consequences associated with participation in Home Health Compare, six respondents identified, unprompted, that a significant consequence was the staff burden of reporting the OASIS measures, resulting in less time to work with patients (OASIS reporting at intake can take between two and three hours to complete). One agency noted that *"this stuff is so comprehensive and takes so much time to do, in some instances it may overshadow taking care of somebody."*

Respondents were prompted to consider other potential unintended consequences. When asked about overtreatment of patients, eight respondents did not think that this was an issue with their agency. Similarly, when asked whether measures might cause agencies to focus only on the areas measured by Home Health Compare, eight agencies did not consider this to be an issue, and several agencies noted that they were focused on quality more generally. Respondents did not perceive inaccurate or manipulative coding practices as an issue, although they did conduct training on proper OASIS coding to support their participation in CMS quality measurement programs. Respondents tended to agree that agencies might avoid sicker patients; however, most noted that this was probably not a



way to improve quality scores specifically, but rather a way to increase reimbursement and profitability.

### **Lessons Learned**

Only two respondents could identify additional lessons learned beyond what they had reported elsewhere in the interview. These two responses were, however, instructive as far as the range of possible attitudes toward the Home Health Compare quality initiative. One respondent reported that the most important lesson learned was that staff education and revised protocols could substantially improve performance on quality measures. Another respondent suggested that improvement on the Home Health Compare measures was dependent on greater attention to data quality rather than changes in care:

*“It’s simply how you answer the question and if you have enough resources to monitor the way that that information is presented to CMS. ... If I could throw another FTE and, you know, some more time in it, I would change the outcome of my numbers, but I wouldn’t change the delivery of care.”*

### **Concerns with Quality Measurement Programs and Suggested Changes**

Throughout the interviews, respondents identified several areas of concern with the program. Two respondents mentioned the clustering of quality measure scores around very high values, an issue also mentioned above. They noted this as a concern with the measurement program generally, but also with respect to the linking of financial incentives to performance, as discussed above. Rates of adherence to process measures are frequently quite high; thus, high levels of adherence that are lower in relation to other organizations might still be penalized. As an example, one agency used a measure related to the prevention of pressure sores: *“Right now, we’re at 97%, but Medicare says we should be at 98% and therefore when we rank against all the other agencies, we’re at the 41st percentile.”*

Two other agencies described the Home Health Care Consumer Assessment of Healthcare Providers and Systems (HHCAHPS)<sup>vi</sup> survey as too long and overly burdensome for their population. One such respondent noted that prior to HHCAHPS, the HHA had been conducting its own much shorter patient survey with a good response rate, but the HHCAHPS survey is six times longer and currently has a “dismal” response rate.

### **Summary of Findings from Formative Interviews**

We used findings from the formative interviews to modify the survey instrument and interview guide to better suit the home health setting. First, respondents noted that their participation in Home Health Compare has led to changes in care delivery by focusing their efforts and raising consciousness among home health providers (including nurses, therapists, and other clinical staff). However, a portion of their effort was related primarily to improving the quality of data sent to CMS. In both the interviews and the survey instrument, we asked about each agency’s emphasis on improvements in documentation.

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<sup>vi</sup> A patient survey that measures the experiences of patients receiving care from Medicare-certified Home Health agencies

Second, no HHAs considered public reporting to be the most significant driver of improvement. Though HHAs reported making changes in response to public reporting via Home Health Compare, they perceived that their patients did not use Home Health Compare Star Ratings when selecting an HHA. However, most HHAs viewed the Home Health Value-Based Purchasing (HHVBP) model as potentially a very significant driver of improvement. To understand this issue in greater detail, we stratified sampling by HHVBP enrollment to provide adequate power for examining differences in responses between HHAs enrolled in HHVBP and those not enrolled.

Finally, six respondents had an EHR, and three noted that they worked with an external vendor to provide them more timely feedback reports than the quarterly CMS reports. We will therefore ask HHAs several in-depth questions about use of EHR data and data reporting to CMS.

## ***Cognitive Testing of Draft Survey with Home Health Agencies***

### **Methods for Conducting Cognitive Testing**

The study team drafted a closed-ended (i.e., standardized) survey based on what was learned from the environmental scan, formative interviews with HHAs, and CMS stakeholder interviews, as well as experience the team accrued in fielding similar surveys in the hospital and nursing home settings as part of the 2018 Impact Assessment Report. Using the draft instrument, the research team conducted eight cognitive interviews by telephone in two rounds between April 2018 and August 2018 to assess respondents' understanding of the draft survey items and key concepts and to identify problematic terms, items, or response options. The survey instrument was revised after each round.

The project team planned to test the survey instrument on participants representing large, medium, and small HHAs from different census regions, including a mix of high, medium, and low performers on CMS quality measures. To do so, the research team purposefully recruited eight HHAs that varied with respect to performance on the Home Health Compare Quality Star Ratings, the number of OASIS assessments submitted in 2015 (as a proxy for size), HHVBP participation, and census region. The cognitive interview respondents included three small HHAs (1–100 OASIS assessments), two medium-sized HHAs (100–1,000 assessments), two large HHAs (1,000+ assessments), and one agency that submitted no OASIS assessments in 2015. The participants included two HHAs participating in HHVBP and six non-participants. The final sample included agencies from all four census regions: Northeast (n = 2), Midwest (n = 2), South (n = 2), and West (n = 2). Finally, the respondents included HHAs with varying Star Ratings scores: one high-performing HHAs (4, 4.5, or 5 stars), three medium-performing HHAs (3–3.5 stars), two lower-performing HHAs (1–2 .5 stars), and two HHAs that lacked a quality Star Rating.<sup>vii</sup>

The research team sought quality leaders from each organization who were responsible for or familiar with QI activities within the organization and with CMS quality measures. Cognitive interview respondents had the title of “Administrator” (n = 2), “Director of Quality Assurance” (n = 2), or “Director” (n = 4). Participating HHAs received a mailed hard-copy survey that they were asked to complete and have accessible during the telephone interview.

Using a scripted protocol (see Appendix B), an experienced survey researcher conducted the cognitive interview, reviewing each question with the respondent and probing to assess the respondent's understanding of the goal of the question and whether the response options adequately and accurately captured the provider organization's experience. Each telephone interview was approximately 1½ hours in length. The interviewer noted survey items or terms that were unclear or not relevant to the HHA and sought to determine why the respondent selected particular response options. The interviewer compiled respondent suggestions to clarify the wording of questions. Respondents received a check or gift card for \$300 for participating in the cognitive test of the survey. The RAND Human

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<sup>vii</sup> The project team subsequently revised the size and quality thresholds based on feedback from CMS staff.

Subjects Protection Committee reviewed and approved all interview protocols and instruments used for formative and cognitive testing.

### **Findings from Cognitive Testing on Overarching Issues**

***Ability to Complete the Survey.*** Findings from the cognitive interviews demonstrate that respondents had the knowledge needed to complete the survey. Seven respondents had significant experience in their present managerial positions and had firsthand knowledge regarding performance on CMS quality and efficiency measures, as well as efforts to improve performance. Occasionally the designated respondents stated that they needed to consult with other members in their agency to answer about their board of directors or to obtain information about payment methods.

Respondents noted that the survey topics addressed important issues and that survey items were meaningful and relevant to HHAs; for example, respondents provided additional information easily when asked to elaborate on responses to individual survey items.

***Length of the Survey.*** The final version of the HHA survey includes 43 questions. Five respondents indicated they completed the survey in sections because other work activities prevented them from completing it in one sitting. However, all but one respondent was able to finish the survey in one hour. Five questions and eight response options were eliminated during testing to ensure that respondents will be able to finish the proposed survey instrument in one hour.

***Need for More Specificity.*** Ten survey items included in the first version of the survey were described by respondents as vague. In response, the project team reviewed and edited each item flagged as vague. For example, the first version included an item that asked about difficulties “in reporting the CMS measures” in referring to data transmission from the reporting platform. The item was revised to “transmitting data.”

***Redundancy.*** Feedback obtained from the first round of cognitive interviews identified redundant items (e.g., questions about dedicated resources and leadership support included in various parts of the survey). In response, the research team deleted items to eliminate redundant content and minimize the burden on respondents.

### **Detailed Findings from Cognitive Testing by Survey Topic**

***HHA’s Experience with CMS Measures.*** Cognitive interview respondents did not have difficulty answering this section of the survey. They indicated that survey items were specific and response options were relevant to home health agencies. The information requested in this section was easily accessible via their reporting platform, as well as from previous-year reports.

Based on respondents’ feedback, four response options in this section were reworded to provide more clarity. For example, the option “insufficient resources (e.g., staffing)” was reworded to “insufficient staffing to implement quality improvement strategies.”

addition, the response scale to the question asking about an HHA's experience on improving certain types of measures was changed from a binary (yes/no) scale to a 5-point Likert scale. Cognitive interview respondents found the Likert scale easier to answer; the research team therefore incorporated the Likert scales in the final survey instrument

One common theme expressed in this section was the agencies' difficulty in responding to some of the CMS measures. Participants stated that it was difficult at times to improve performance on some quality measures, especially when patients with multiple chronic medical conditions were unable to improve. Although the agency provided the best possible treatment, some patients would not improve, thereby lowering its scores. Participants also commented that some CMS indicators do not measure improvements made by home health agencies (e.g., patient education and follow-ups), which therefore are not captured in the quality measures.

***Innovations in the Delivery of Care.*** Cognitive interview respondents reported some difficulty with answers in this section. They said that the question about changes home health agencies had made to improve quality performance was lengthy with multiple subsections and that some responses lacked specificity. In response to the feedback, edits were made to improve specificity, either by rewording or by providing examples. For example, respondents indicated that "team huddles" is not a common term among HHAs; it was removed. To address the length of this section, two questions were moved to another section, and four response options were shortened. During the second wave of interviews, respondents seemed to have less difficulty with this section and said that questions seemed clear and easy to follow. They also noted the importance of asking about this topic.

***Challenges to Reporting the CMS Measures.*** Based on feedback from the first wave of cognitive interviews, two questions about HHAs' challenges in reporting the CMS measures were reworded and combined into one question. Cognitive respondents indicated that "reporting" OASIS data to CMS should be replaced with "transmitting OASIS data." This change was made and tested with the second wave of respondents; they did not report difficulty answering this section, but one HHA suggested that the response option be edited to reflect a broader range of reporting activities. Accordingly, the project team revised the final version to ask respondents about their difficulty in "submitting and reporting OASIS data." Some respondents reported no difficulties in transmitting data to CMS, while others mentioned the frequency of OASIS version changes or noted some difficulties in capturing the data needed for measure construction and interpreting measure specifications.

***Factors Associated with Change in Quality Performance.*** Cognitive interview respondents did not have difficulty with these questions. This section of the survey included a question that required respondents to rank factors that were most important in their agency's decision to invest in quality performance. Respondents had no difficulty with the rank-ordering task. However, one common theme expressed by respondents was that some factors were equally important, and they had to think carefully how to rank the items. Six respondents indicated that regulatory requirements were the most important factor, followed by Quality Assessment and Performance Improvement (QAPI)

requirements as the second most important. In the first phase of testing, respondents indicated that the ranking instructions were not clearly stated. In response, the project team revised the instrument with new instructions. In the second wave of testing, respondents did not have difficulty.

The second question in this section asked participants to rate the level of importance of factors that helped their agency improve performance on all or some of the CMS measures. Based on feedback from respondents, five factors on this list were removed to reduce redundancy with questions from a previous section (e.g., dedicated resources and incentives to staff).

***Undesired Effects of CMS Quality Measurement Programs.*** During the cognitive testing, the research team wanted to determine whether respondents would be willing to report on undesired effects of the CMS quality measurement programs as part of a survey. Participants did not have any difficulty in answering the questions in this section of the survey. They were forthright in reporting unintended and undesired effects of the CMS measures. For example, respondents reported that the focus on the CMS measures has led many HHAs to focus on trying to raise their Star Ratings scores. Other indicated that some HHAs might manipulate their OASIS reporting, while other agencies stated that the focus on outcome measures reduces time to focus on patients' care and well-being. When asked about respondents' willingness to honestly answer survey questions, responses were mixed. Three respondents indicated that they were honest in answering this section because they can provide justifications for their responses or want to let CMS know that "these things are causing issues." However, four respondents indicated that they or other agencies might not be as honest because "*the stakes are extremely high.*"

Based on feedback from participants, "areas of care not measured by CMS" was revised to "broader improvements in areas of care beyond what is measured by the CMS quality measures." In addition, two questions from the Innovations in the Delivery of Care section were placed in this section for better survey content flow.

***Perspectives of Your HHA's Leadership and Other Stakeholders.*** Participants did not encounter difficulties answering this section of the survey, but they indicated that participants not in managerial or supervisory positions would encounter difficulties answering questions about an agency's board of directors and leadership. Furthermore, they stated that questions rating the promotion of a culture of quality or the level of support by the agency's leadership should not be answered by respondents in leadership positions. They indicated a possible bias in rating these factors, as well as lack of objectivity in their responses. However, the appropriate survey respondent may be in a leadership position (such as the chief executive officer or chief operating officer), and in such cases it will be impossible to direct surveys toward lower-level staff. To address this potential source of bias, the project team will consider conducting sensitivity analyses excluding such respondents when analyzing survey responses regarding leadership evaluations.

Participants reported that their agency's board and senior leadership regularly review and discuss the agency's performance on CMS measures and that agency leadership is equally engaged in financial performance issues and quality performance issues. Seven respondents described their agency's leadership, board of directors, and clinical staff as being supportive of the agency's efforts to improve performance on CMS measures.

***Use of Health Technology.*** Cognitive interview respondents did not have difficulty answering this section of the survey. Participants indicated that the questions and answer options are relevant to home health agencies. Six participants reported having an EHR system that allows health care providers to access clinical data, diagnostic summary, lab tests and other information. Two agencies reported not having an EHR, which hindered their ability to quickly exchange information with providers or report OASIS data to CMS.

***Characteristics of Your HHA.*** Participants were generally able to answer the questions in this section, but only two of nine respondents were familiar with "accountable care organizations (ACOs)" or "global budgets" or "bundled payments"; one respondent reported participating in an ACO. Another respondent needed to consult with her billing department to answer this section of the survey. In addition, respondents suggested revisions for clarifying "home health agency affiliated with" to "home health agency freestanding." Three questions were therefore reworded to clarify HHAs' structure, and four low-priority questions were dropped.

***Respondent Background.*** Cognitive interview respondents did not have difficulty answering questions in this section. Respondents suggested adding "Clinical Manager" to the job title question and requested examples of formal training/certification on QI strategies. To clarify, the project team noted that the Institute for Healthcare Improvement offers courses and certification in QI strategies, including Plan-Do-Study-Act cycles.

### **Summary of Findings from Cognitive Interviews**

Overall, cognitive survey respondents did not encounter much difficulty answering the various sections of the survey. In addition, respondents thought that the survey items were meaningful and relevant to home health agencies. All respondents had the necessary knowledge about CMS quality measures to answer survey questions without assistance of others in their agency.

The research team also used recommendations and feedback from the two rounds of cognitive interviews to revise the survey instrument to better assess the impact of the quality measures. First, respondents provided feedback to reduce redundancy across certain sections of the survey. Second, respondents indicated that 10 survey items were vague; their feedback led the research team to reword survey items to provide more specificity and clarity. Third, respondents assisted in testing and selecting more appropriate response scales for two questions and suggested more precise instructions for the response scales. Finally, the respondents provided more commonly used terminology for items and suggested changing response items to be more relevant to HHAs. Following are Appendices A and B (interview guides) and the list of Citations.

## **Appendix A: Formative Interview Guide for Home Health Agencies**

### **Respondent Type**

Organization Name:

Respondent Name:

Respondent Position:

Interviewer Name:

Interview Date:

### **INTRODUCTION AND PURPOSE OF THE INTERVIEW**

Before we get started, I'd like to briefly review the purpose of this interview and the confidentiality provisions that were described in detail in the email we sent you.

- ➔ As you know, the Centers for Medicare & Medicaid Services (CMS) uses a number of quality measures to assess the quality and efficiency of the care provided to Medicare beneficiaries. For example, CMS creates and reports quality measures in Home Health Compare. RAND has been asked by CMS and the Health Services Advisory Group (HSAG) to help assess how quality measures affect organizations and the care they provide.
- ➔ We've come to you to help us better understand how home health agencies have experienced the CMS quality measures. Your insights will help us develop a survey that we may conduct in the future with a large group of home health agencies across the country.
- ➔ We would like to ask you about the impact of these measures on the delivery of home health care, any unintended consequences that may have resulted, and barriers your home health agency has encountered in participating in quality reporting and making improvements on these measures, but first we'd like to review the confidentiality provisions for this interview.

### **CONSENT**

- All of your responses are confidential.
- No one outside of the research project will have direct access to the information you provide. The evaluation team will only produce summary information from our collective set of interviews. You will not be identified by name or home health agency affiliation.
- You do not have to participate in the interview, and you can stop at any time for any reason.
- You should feel free to decline to discuss any topic that we raise



**Do you have any questions? (Yes/No)**

**Do you agree to participate in the interview? (Yes/No)**

As we mentioned in our email, we would like to tape the interview if that is alright with you.

**Do you agree to being tape recorded? (Yes/No)**

If yes: Great. Let's get started. I'll start the recording.

If no: That's fine. We will take notes—and not tape the discussion. Let's get started.

## **Interview**

We'd first like to ask you a couple of questions about your position and professional background.

### **Respondent Background**

1. We understand that you are the Administrator of [agency name]. Is that correct?
2. What is your educational background?
3. How long have you been working at [agency name]?
4. How long have you been the [title] here?
5. *[If not already volunteered:]* Did you work for any other home health agencies before [agency name]? How long have you been working for home health agencies?

### **CMS Quality Measures—General**

As you know, CMS requires home health agencies to collect and report OASIS data that are then used to create a number of quality measures. Data on these measures are made available to the public through the Home Health Compare website. Examples include *how often patients got better at getting in and out of bed* and *how often the home health team included treatments to prevent pressure sores (bed sores) in the plan of care*.

6. How are you involved in reporting and improving performance on CMS quality measures here at [agency name]? *[Possible prompt: Do you have experience completing OASIS? How do you participate in QI?]*

7. Does your agency have an electronic medical record?
8. Is your agency part of a larger organization or corporation?
9. Who has responsibility for the overall quality and improvement of the services provided by your agency? *[Possible prompt: Does your agency have a quality improvement or quality assurance administrator? A quality committee?]*

We've sent you the full list of measures under discussion, and we'd like to ask you to think generally about these measures—and how they've affected the quality and efficiency of care at [agency name]. Let's start with innovations or changes in the way care is delivered.

### **Innovations in Delivery of Care [M2 and M3]**

10. In your experience, has the CMS measurement program for home health quality led to changes to improve the delivery of care at [agency name]?
11. *[If no:]* Why is that? *[Possible prompts: Improvement has not been needed? Lack of resources?]*
12. *[If yes:]* Let's talk a little more about the changes in the delivery of care. What kinds of changes has [agency name] made to improve performance on the CMS quality measures? Would you give us a couple of examples?
13. In working to improve in this area(s), did you monitor a particular home health measure? Is so, which measure or measures?
14. There are multiple aspects of the CMS quality measurement program that might motivate or drive home health agencies to undertake efforts to improve the delivery of care. I'm going to mention some specific, possible drivers of improvement and ask you to discuss the importance of each as a driver of improvement in your experience. The possible drivers include (1) public reporting of quality scores, (2) receipt of feedback reports with quality data, and (3) regulatory compliance. While I know that home health agencies have not yet been subject to CMS Pay-for-Performance or Value-Based Purchasing programs, I'd also like to ask you to discuss how important you expect (4) the potential for financial incentives and (5) the threat of penalties to be as drivers of improvement, when these programs do start up.

How important is public reporting of quality scores as a driver of improvement?  
*[Possible prompts: Patient response? Impact on referrals from hospitals and ACOs?]*

- How important is the receipt of feedback reports with quality data as such a driver? How do you use them? *[Possible prompts: OASIS reports, OBQI reports, OBQM reports—how do you use them to prepare for state surveys?]*
- How important is regulatory compliance as a driver of improvement? *[If important:]* In what ways? Could you give us an example?
- How important do you expect the potential for financial incentives to be in driving future improvement efforts in your agency? *[If important:]* Please elaborate.
- How important do you expect the threat of penalties to be in driving further improvement efforts?
15. *[If yes:]* Which of these possible drivers—public reporting of quality scores, feedback reports, regulatory compliance, financial incentives, or penalties, – would you say is most important—or potentially most important? Which is least important? *[Possible prompt: corporate assistance]*
16. For the national survey we’re developing, we are considering a question that asks the respondent to rank the relative importance of each of these drivers in motivating improvement efforts (from most important to least important). Would you find this possible to do?
17. Are there other drivers of improvement that are important in your home health agency? *[Possible prompts: risk reduction? corporate pressure or policy? accreditation? working to stay competitive?]*
18. Has your agency initiated major system changes to policy and/or processes to expand staff ability to provide quality care and perform well on quality measures? Please give some examples. *[Possible prompts: own internal incentive program, provider feedback reports, care coordination innovations, enhanced information technology, attempts to improve documentation of existing care.]* *[If training is mentioned, probe if focused on quality measures.]*
19. *[If respondent had difficulty understanding what we meant by “major system changes to policy and/or processes:”]* I just used the phrase “system changes to policy and/or processes.” What does that make you think of? Would you suggest we use a different term in the survey?
20. Has individual staff made any changes in response to these measures? If yes, tell us what they’ve done.
18. Thinking back over the different changes we’ve talked about, do you believe these have impacted your agency’s performance on the CMS quality measures? If so, in what ways? Please elaborate.

19. Which efforts in particular have been associated with changes in performance over time?

### **Unintended Consequences [E5]**

We'll turn now to some questions on other consequences of CMS measurement programs.

20. Have you or your organization seen any unintended consequences—either negative or positive—resulting from quality reporting? Please describe.

21. If so, are they related to certain measures in particular? Which?

22. We've heard concerns voiced about possible unintended consequences of the CMS measurement programs. I'm going to mention five that have been raised and ask if you've experienced them in any way. They include: over-treatment of patients to ensure that a metric is met; improvements in areas other than those captured by the quality measures; lack of improvements in areas not measured; coding modifications in order to score better; and avoidance of sicker patients in order to achieve higher scores. I will go through each of these in turn.

- a. We've heard concerns that measurement programs may create a potential for over-treatment of patients—say, for example, if measuring improvement in pain scores leads to over-use of scheduled narcotics in some patients. Do you think this happens? With any specific measures, in particular? Do you have any examples?
- b. We've heard some reports that improved performance on some measures has at times spilled over to generate improvements in other clinical areas that are not part of what is measured or financially incentivized by Medicare or other payers—resulting in quality improvement across the board. Do you think this happens at [agency name]? Would you give us an example? [Example, if needed: A focus on pain management might lead to improved performance on mobility and ADL measures.]
- c. On the other hand, home health agencies might focus all their improvement efforts on areas of care where performance is being measured and ignore or pay less attention to areas of care that are not measured. Do you think this happens? [If yes:] How does this happen? Does it happen with any specific measures in particular?
- d. [If not mentioned above:] Do you think people have modified their coding or reporting of the data to score better on quality measures? [If yes:] For any specific measures in particular? For example, a functional outcome score (e.g., got better at walking) by underestimating a patient's baseline score during the "start of care"

assessment, or by overestimating a patient's score at the "end of care assessment."  
Which (if either) is more likely?

- e. Have you heard of home health agencies avoiding sicker or more challenging patients when providing care in order to achieve higher scores on quality measures? [If yes:] Would you give us an example of the kind of scenario you've heard of? (You don't need to mention any names.)
23. *[If did not identify any general unintended consequences before the five prompts:]* Does this list make you think of any other unintended consequences that we have not yet discussed? If so, what are they? Can you provide examples?
24. *[If some unintended consequences have been mentioned:]* Why do you think these unintended consequences have occurred? *[Possible prompts: poor measure design, large financial incentives, difficult patients, other.]*
25. Are they related to certain measures in particular? If so, which?

## **Challenges and Facilitators to Implementation [11]**

We'd now like to talk about two types of challenges or difficulties that might arise—first, challenges around the reporting of data and, second, challenges to improving performance on quality measures.

26. Have you encountered any major challenges or difficulties to reporting [agency name]'s performance on the Home Health Compare quality measures? Please describe. *[Prompts: Inadequate IT capabilities, provider training, difficulty capturing / reporting OASIS data, the measure specification, insufficient resources]*
27. With any measures or OASIS element in particular?
28. Have you experienced any major challenges or difficulties to improving [agency name]'s performance on CMS quality measures? Please describe. *[Prompts: Difficulty identifying appropriate improvement strategies, difficulty identifying the appropriate process measures that lead to the outcome measures reported, provider training, insufficient resources, inadequate IT capabilities, staff turnover, lack of sufficient support or time from physicians or other staff.]*
29. With any measures in particular?

We'd now like you to think about facilitators to reporting the data and to improving performance on quality measures—things that make doing it easier or more effective.

30. What has helped your agency do well at reporting Home Health Compare quality data?
31. What has helped your agency do well at improving performance on CMS quality measures?

## Home Health Reporting Background

32. Has [agency name] taken part in a Pay for Performance (P4P) program or demonstration?
33. [If yes:] Is it ongoing? Who administers(ed) it? What measures does it focus on?
34. Did [agency name] participate in the Home Health Quality Initiative (HHQI) or any similar initiatives?
35. Has [agency name] participated in any other quality measure reporting programs? Please specify. *[Possible prompt: state programs?]*
36. [If so:] Have some of the various quality measure reporting programs had greater effect on the quality and efficiency of care at [agency name], than others? Which ones? Why do you think this is the case?

## Identification of Survey Respondents

37. As we mentioned at the beginning of the interview, we plan to conduct a large national survey of home health agencies on their experiences with CMS quality measures. In an organization such as yours, who would you say is the most appropriate person to direct it to? *[Prompt: home health administrator, quality director or manager, director of nursing?]* Would more than one person need to provide the information to fully complete a survey?

## Lessons Learned

38. What have been the most important lessons learned to date from participating in the CMS Home Health Quality Initiative or Home Health Compare programs?
39. Have these lessons led to any changes in the way things are done at [agency name]?

40. Do you have any experiences or concerns around CMS measurement programs that we haven't discussed that you would like to raise?
41. Based on your experience to date using CMS home health agency measures, what changes to the measures or the reporting program would you recommend? Any changes you'd really like to see?

### **Additional Questions if Time Allows**

Re: Barriers to Implementation:

43. What actions have been taken to address or reduce the barriers you mentioned around reporting data or improving performance on quality measures?

Re Unintended Consequences:

44. *[If no to Q15—have not encountered any negative or positive consequences:]*  
Have you had concerns that some negative consequences might occur? *[If yes:]*  
What concerns have you had?
45. Have other leaders or staff at [agency name] raised concerns about possible negative consequences of these quality measures? Would you describe these concerns?
46. Has [agency name] modified any reporting procedures in response to unintended consequences?

Re Innovations in Delivery of Care:

47. How do you think your staff understands the CMS measure program and how it works?
48. Would you tell us a little about how these changes to improve the delivery of care are initiated and undertaken?
49. Does [agency name] have a quality performance improvement committee? If so, what role does the committee play with respect to CMS quality measures?
50. *[If no:]* Has a specific individual been designated to work on quality issues? If so, what position or individual has been designated?
51. Has [agency name] hired an outside consultant to help improve clinical care or resident assessments? If so, what prompted this? Please give a brief description of these change efforts.

52. Who makes sure that changes are implemented?
53. Has [agency name] initiated any changes to improve care transitions? To reduce psychotropic med use? If so, please describe. What prompted this focus?
54. Do changes to improve the quality of care usually address the work of one type of provider, say nurses or certified nursing assistants? Or, are they usually interdisciplinary efforts?
55. Are they typically rolled out team by team or across the whole agency all at one time?
56. Do patients or families mention your quality scores? In what situations?
57. *[If yes on Q13—they have seen some QI efforts reflected in their nursing home's performance on quality measures over time:]* How do you let others know about this improvement?
58. Have you participated in any way in the development and selection of quality measures (e.g., through your professional association or through providing public comments)? If so, please describe.



## **Appendix B: Cognitive Interview Guide for Home Health Agencies**

### **Respondent Type**

Organization Name:

Respondent Name:

Respondent Position:

Interviewer Name:

Interview Date:

### **INTRODUCTION AND PURPOSE OF THE INTERVIEW**

**Thank you for agreeing to participate in this interview today.**

Before we get started, I'd like to briefly review the purpose of this interview and confidentiality.

- ➔ To assess the impact of the measurement programs, CMS plans to conduct a survey of home health agencies' leadership to understand how agencies have responded to CMS quality measurement programs. The survey will also identify any challenges in reporting measurement data or in improving performance on quality measures, as well as undesired consequences that may have occurred in response to CMS quality measures. CMS has tasked the RAND Corporation with designing the survey, and we are conducting a small number of interviews with home health agencies to understand how we can best construct the survey.
- ➔ Recently we sent you a survey asking about your organization's experiences with CMS quality measures. Thank you for taking the time to fill out that survey. Today I am going to be asking you questions about the survey to make sure that the questions on the survey are clear and capture your organization's experience in reporting CMS measures. Your feedback will be used to refine and improve the survey. Please have the survey with you as we conduct the interview.
- ➔ The interview today should take about an hour. During the interview, I will be taking notes and with your permission, would also like to record the interview.
- ➔ To thank you for taking the time to participate in the interview, we will be sending you a [check/gift card] for \$300.
- ➔ I would like to ask you some specific follow up questions throughout the survey but first we'd like to review the confidentiality provisions for this interview.

### **CONSENT**

- All of your responses are confidential.
- No one outside of the research project will have direct access to the information you provide. The evaluation team will produce only summary information from our collective set of interviews.
- You will not be identified by name or organizational affiliation in the summary report produced from these interviews. We also will not identify by name the organizations that are represented in the interviews.
- You do not have to participate in the interview, and you can stop at any time for any reason.
- Feel free to decline to discuss any topic that I raise in the course of the interview.
- If there is a particular question you don't want to answer, just let me know and we'll skip to the next one.
- After the study is completed, we will destroy the interview notes and the recording of the interview.
- If you have any questions or concerns about this project, please contact Cheryl Damberg, Principal Investigator, at [damberg@rand.org](mailto:damberg@rand.org), 310-393-0411, x6191.
- If you have any questions about your rights as a research subject, please contact the RAND Human Subjects Protection Committee at (310) 393-0411, ext. 7173, and ask to speak to Jim Tebow.

**Do you have any questions? (Yes/No)**

**Do you agree to participate in the interview? (Yes/No)**

As we mentioned in our email, we would like to tape the interview if that is all right with you.

**Do you agree to be tape-recorded? (Yes/No)**

If yes: Great. Let's get started. I'll start the recording.

If no: That's fine. We will take notes—and not tape the discussion. Let's get started.

Start time:

## YOUR HOME HEALTH AGENCY'S EXPERIENCE WITH CMS MEASURES

1. How would you describe your home health agency's performance on CMS quality measures in 2018 compared to 2017?

*[Please check one]*

- 1 Improved across the board on all measures  
 2 More measures improved than declined  
 3 Most measures stayed about the same  
 4 More measures declined than improved  
 5 Declined across the board on all measures

- *Tell me more about your response to this question?*
- *IF MORE MEASURES IMPROVED THAN DECLINED: Which measures did you improve on? Are there any measures where your performance declined since 2017?*

2. In your opinion, how well does your home health agency's performance on the CMS quality measures reflect the improvements in care that your home health agency makes?

- 1 Very well  
 2 Somewhat well  
 3 Not well at all

3. Thinking about the full list of CMS home health measures, do you think the CMS quality measures are clinically important?

- 1 Yes  
 2 Mostly yes  
 3 Mostly no  
 4 No

4. Do you think home health agencies should be held responsible for performance on the CMS quality measures?

- 1 Yes  
 2 Mostly yes  
 3 Mostly no  
 4 No

5. Have you experienced difficulties with improving performance on any of the CMS quality measures?

- 1 Yes on many of the measures  
 2 Yes on some of the measures  
 3 No [GO TO QUESTION 8]

- *Did you have any difficulty answering these questions? IF YES: which ones?*
- *Why did you think CMS quality measures are clinically important (or why not)? (Q3)*
- *Tell me why you answered [response]? (Q4 and Q5)*

6. Based on your home health agency’s experience, how difficult has it been for your home health agency to improve on the following types of measures?

	Not Difficult	Slightly Difficult	Moderately Difficult	Difficult	Very Difficult
<b>Clinical process measures</b> (for example: <i>How often the home health team made sure that patients have received a flu shot for the current flu season?</i> )					
<b>Patient outcome measures</b> (for example: <i>How often did patients get better at walking or moving around?</i> )					
<b>Patient experience measures</b> (for example: Home Health CAHPS Survey measure “ <i>How often the home health team gave care in a professional way</i> ”)					
<b>Patient safety measures</b> (for example: <i>How often the home health team checked patients’ risk of falling</i> )					
<b>Other-</b> please specify_____					

- *Did you have any difficulty answering this question? If YES: which item?*
- *Tell about the scale on this question, how did you rate your level of difficulty? How easy of difficult was to use this scale?*
- *In your own words, what does “Clinical process measures (for example: How often the home health team made sure that their patients have received a flu shot for the current flu season)” mean to you?*
- *What about Patient safety measures (for example: How often the home health team checked patients’ risk of falling)? Can you define it for me?*
- *Are the examples provided helpful? What other examples should we provide?*

7. Have any of the following contributed to your home health agency's difficulties with improving performance on the CMS measures?

[Circle yes or no on each row]

- |   |     |    |
|---|-----|----|
| a. Difficulty <u>identifying</u> improvement strategies .....   | Yes | No |
| b. Difficulty <u>implementing</u> improvement strategies .....  | Yes | No |
| c. Difficulty identifying processes of care that lead to improved patient outcomes .....  | Yes | No |
| d. Difficulty getting frontline staff to change behavior to improve performance .....   | Yes | No |
| e. Insufficient staffing to implement quality improvement strategies .....  | Yes | No |
| f. Inadequate Health Information Technology (IT) capabilities (e.g., clinical decision support or longitudinal tracking of outcomes, or electronic medication administration system [eMAR]) ..... | Yes | No |
| g. Staff turnover .....   | Yes | No |
| h. Lack of senior leadership support .....  | Yes | No |
| i. Difficulty with coding or documentation (e.g., inconsistent or insufficient documentation by staff) .....  | Yes | No |
| j. Lack of training on improvement processes .....  | Yes | No |
| k. A difficult patient mix (i.e., low socioeconomic status, clinically complex) .....   | Yes | No |
| l. Your home health agency's organizational culture not supporting improvement efforts .....  | Yes | No |
| m. Inability to retrieve timely data from CMS or data from other providers such as hospitals.....   | Yes | No |
| n. Other reason [Please specify].....   | Yes | No |
- *Are there any items in this question that you don't think apply to your home health agency? IF YES: Which ones?*
  - *Are there any items on this question that are difficult to understand? Which ones?*

- *Are there any additional factors that contributed to your agency's difficulties with improving performance on CMS measures?*

**INNOVATIONS IN THE DELIVERY OF CARE**

8. We are interested in understanding what changes your home health agency has made in the way care is being delivered to improve its quality performance.

Type of Change or Innovation	Has your home health agency Implemented this change?	Was this change implemented to improve performance on CMS quality measures?	Did the change help performance on CMS quality measures?
<b>Organizational Culture</b>			
a. Adopted practices to become a “learning organization” that encourages and supports continuous employee learning, critical thinking, and risk-taking with new ideas.	<input type="checkbox"/> Yes → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, mostly → <input type="checkbox"/> Yes, partly → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, definitely <input type="checkbox"/> Yes, somewhat <input type="checkbox"/> No <input type="checkbox"/> Don't know/ Not sure
b. Implemented a “culture of safety” characterized by communications founded on mutual trust, by shared perceptions of the importance of safety, and by confidence in the efficacy of preventive measures.	<input type="checkbox"/> Yes → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, mostly → <input type="checkbox"/> Yes, partly → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, definitely <input type="checkbox"/> Yes, somewhat <input type="checkbox"/> No <input type="checkbox"/> Don't know/ Not sure
<b>Health Information Technology</b>			
c. Implemented an electronic health record (EHR).	<input type="checkbox"/> Yes → <input type="checkbox"/> No □	<input type="checkbox"/> Yes, mostly → <input type="checkbox"/> Yes, partly → <input type="checkbox"/> No □	<input type="checkbox"/> Yes, definitely <input type="checkbox"/> Yes, somewhat <input type="checkbox"/> No <input type="checkbox"/> Don't know/ Not sure
d. Implemented electronic tools to support frontline clinical staff, such as clinical decision support (CDS), or medication administration system (MAR).	<input type="checkbox"/> Yes → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, mostly → <input type="checkbox"/> Yes, partly → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, definitely <input type="checkbox"/> Yes, somewhat <input type="checkbox"/> No <input type="checkbox"/> Don't know/ Not sure
e. Implemented systems for electronically exchanging clinical information with providers in the community (e.g., hospitals and ambulatory care providers).	<input type="checkbox"/> Yes → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, mostly → <input type="checkbox"/> Yes, partly → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, definitely <input type="checkbox"/> Yes, somewhat <input type="checkbox"/> No <input type="checkbox"/> Don't know/ Not sure

Type of Change or Innovation	Has your home health agency Implemented this change?	Was this change implemented to improve performance on CMS quality measures?	Did the change help performance on CMS quality measures?
<b>Care Process Redesign</b>			
f. Implemented risk prediction tools to identify and manage high-risk patients.	<input type="checkbox"/> Yes → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, mostly → <input type="checkbox"/> Yes, partly → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, definitely <input type="checkbox"/> Yes, somewhat <input type="checkbox"/> No <input type="checkbox"/> Don't know/ Not sure
g. Implemented standardized care protocols or checklists.	<input type="checkbox"/> Yes → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, mostly → <input type="checkbox"/> Yes, partly → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, definitely <input type="checkbox"/> Yes, somewhat <input type="checkbox"/> No <input type="checkbox"/> Don't know/ Not sure
h. Implemented telemonitoring or remote patient monitoring	<input type="checkbox"/> Yes → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, mostly → <input type="checkbox"/> Yes, partly → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, definitely <input type="checkbox"/> Yes, somewhat <input type="checkbox"/> No <input type="checkbox"/> Don't know/ Not sure
i. Adopted care redesign/re-engineering (e.g., Lean Engineering, Six Sigma, Plan, Do, Study, Act improvement cycles).	<input type="checkbox"/> Yes → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, mostly → <input type="checkbox"/> Yes, partly → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, definitely <input type="checkbox"/> Yes, somewhat <input type="checkbox"/> No <input type="checkbox"/> Don't know/ Not sure
j. Implemented interdisciplinary rounds, case conferences, or multi-specialty patient care teams.	<input type="checkbox"/> Yes → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, mostly → <input type="checkbox"/> Yes, partly → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, definitely <input type="checkbox"/> Yes, somewhat <input type="checkbox"/> No <input type="checkbox"/> Don't know/ Not sure
k. Implemented or changed communication protocols to support or improve collaboration between referring providers and agency staff	<input type="checkbox"/> Yes → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, mostly → <input type="checkbox"/> Yes, partly → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, definitely <input type="checkbox"/> Yes, somewhat <input type="checkbox"/> No <input type="checkbox"/> Don't know/ Not sure
l. Increased coordination with hospitals, nursing homes, and other providers to improve care transitions and reduce hospitalization rates.	<input type="checkbox"/> Yes → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, mostly → <input type="checkbox"/> Yes, partly → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, definitely <input type="checkbox"/> Yes, somewhat <input type="checkbox"/> No <input type="checkbox"/> Don't know/ Not sure

Type of Change or Innovation	Has your home health agency Implemented this change?	Was this change implemented to improve performance on CMS quality measures?	Did the change help performance on CMS quality measures?
m. Increased number of visits at beginning of care episode (i.e., “frontloading”) so that patients have greater contact with clinicians earlier in care episode.	<input type="checkbox"/> Yes → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, mostly → <input type="checkbox"/> Yes, partly → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, definitely <input type="checkbox"/> Yes, somewhat <input type="checkbox"/> No <input type="checkbox"/> Don’t know/ Not sure
n. Addition of after-hours on-call availability to patients.	<input type="checkbox"/> Yes → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, mostly → <input type="checkbox"/> Yes, partly → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, definitely <input type="checkbox"/> Yes, somewhat <input type="checkbox"/> No <input type="checkbox"/> Don’t know/ Not sure
<b>Feedback and Monitoring of Performance</b>			
o. Developed a system for tracking patient outcomes.	<input type="checkbox"/> Yes → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, mostly → <input type="checkbox"/> Yes, partly → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, definitely <input type="checkbox"/> Yes, somewhat <input type="checkbox"/> No <input type="checkbox"/> Don’t know/ Not sure
p. Provided routine feedback on your home health agency’s performance on CMS measures to nurses, physical therapists, and other staff.	<input type="checkbox"/> Yes → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, mostly → <input type="checkbox"/> Yes, partly → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, definitely <input type="checkbox"/> Yes, somewhat <input type="checkbox"/> No <input type="checkbox"/> Don’t know/ Not sure
<b>Changing Provider Incentives</b>			
q. Used performance on CMS measures as a basis for determining pay for nurses or other frontline staff.	<input type="checkbox"/> Yes → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, mostly → <input type="checkbox"/> Yes, partly → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, definitely <input type="checkbox"/> Yes, somewhat <input type="checkbox"/> No <input type="checkbox"/> Don’t know/ Not sure
r. Implemented an internal incentive or bonus program for senior management based on performance on CMS measures.	<input type="checkbox"/> Yes → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, mostly → <input type="checkbox"/> Yes, partly → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, definitely <input type="checkbox"/> Yes, somewhat <input type="checkbox"/> No <input type="checkbox"/> Don’t know/ Not sure
s. Gave staff awards or other special recognition tied to quality performance.	<input type="checkbox"/> Yes → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, mostly → <input type="checkbox"/> Yes, partly → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, definitely <input type="checkbox"/> Yes, somewhat <input type="checkbox"/> No <input type="checkbox"/> Don’t know/ Not sure



Type of Change or Innovation	Has your home health agency Implemented this change?	Was this change implemented to improve performance on CMS quality measures?	Did the change help performance on CMS quality measures?
<b>Changes in Staffing</b>			
t. Increased the number of staff dedicated to quality improvement or quality management.	<input type="checkbox"/> Yes → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, mostly → <input type="checkbox"/> Yes, partly → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, definitely <input type="checkbox"/> Yes, somewhat <input type="checkbox"/> No <input type="checkbox"/> Don't know/ Not sure
u. Identified champions for quality improvement initiatives or projects among clinical staff.	<input type="checkbox"/> Yes → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, mostly → <input type="checkbox"/> Yes, partly → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, definitely <input type="checkbox"/> Yes, somewhat <input type="checkbox"/> No <input type="checkbox"/> Don't know/ Not sure
v. Implemented changes to how clinical staff are deployed (e.g., change in staffing levels or clinical roles/responsibilities).	<input type="checkbox"/> Yes → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, mostly → <input type="checkbox"/> Yes, partly → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, definitely <input type="checkbox"/> Yes, somewhat <input type="checkbox"/> No <input type="checkbox"/> Don't know/ Not sure
<b>Obtained Technical Assistance</b>			
w. Obtained technical assistance from CMS (i.e., via a CMS Quality Improvement Organization or the CMS Home Health Quality Improvement initiative) to collect and report CMS quality measures.	<input type="checkbox"/> Yes → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, mostly → <input type="checkbox"/> Yes, partly → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, definitely <input type="checkbox"/> Yes, somewhat <input type="checkbox"/> No <input type="checkbox"/> Don't know/ Not sure
x. Obtained technical assistance from private organizations (e.g., quality improvement collaboratives, consulting firms).	<input type="checkbox"/> Yes → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, mostly → <input type="checkbox"/> Yes, partly → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, definitely <input type="checkbox"/> Yes, somewhat <input type="checkbox"/> No <input type="checkbox"/> Don't know/ Not sure
<b>Provider Education and Training</b>			
y. Implemented quality improvement initiatives targeted to specific CMS measures.	<input type="checkbox"/> Yes → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, mostly → <input type="checkbox"/> Yes, partly → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, definitely <input type="checkbox"/> Yes, somewhat <input type="checkbox"/> No <input type="checkbox"/> Don't know/ Not sure

Type of Change or Innovation	Has your home health agency Implemented this change?	Was this change implemented to improve performance on CMS quality measures?	Did the change help performance on CMS quality measures?
z. Provided training to nurses, physical therapists and other clinical staff on quality improvement strategies.	<input type="checkbox"/> Yes → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, mostly → <input type="checkbox"/> Yes, partly → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, definitely <input type="checkbox"/> Yes, somewhat <input type="checkbox"/> No <input type="checkbox"/> Don't know/ Not sure
a1. Provided training to clinical staff on teaching patient self-management techniques.	<input type="checkbox"/> Yes → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, mostly → <input type="checkbox"/> Yes, partly → <input type="checkbox"/> No ↓	<input type="checkbox"/> Yes, definitely <input type="checkbox"/> Yes, somewhat <input type="checkbox"/> No <input type="checkbox"/> Don't know/ Not sure
<b>Other Improvements</b>			
b1. Other change or innovation. (please specify: _____)	<input type="checkbox"/> Yes → <input type="checkbox"/> No	<input type="checkbox"/> Yes, mostly → <input type="checkbox"/> Yes, partly → <input type="checkbox"/> No	<input type="checkbox"/> Yes, definitely <input type="checkbox"/> Yes, somewhat <input type="checkbox"/> No <input type="checkbox"/> Don't know/ Not sure

*ISSUES FOR COGNITIVE TESTING: Do you or other agencies employ “multi-specialty patient care teams”? Are there other important QI changes that we should ask agencies about?*

- *Overall, what did you think of this question? Did you have any difficulty answering this question?*
- *IF YES: Tell me about that? What made it difficult? (Probe: wording of items/answer options, format of questions, logic of skips, etc.)*
- *What does “multi-specialty patient care teams” mean to you?*
- *Are these terms used among home health agencies? IF NO, what term/s is used instead?*
- *Are there any other actions or changes that we should include? Which one/s?*
- *How clear are the question headings? How can we make it clearer?*
- *What was your time frame you used when answering this question? (Probe: Last 12 months? 3 years? 5 years?)*

## FACTORS ASSOCIATED WITH CHANGE IN QUALITY PERFORMANCE

9. There are many factors that influence a home health agency's decision to invest in efforts to improve its quality performance.

Please rank the importance of the following six external factors in **your** home health agency's decision to invest in quality improvement efforts for CMS measures.

*(Please rank by order of importance where 1 is the most important and 6 is the least important. Do not use the same rank number more than once)*

- \_\_\_\_\_ a. Potential to receive financial incentives for improved performance (i.e., pay for performance)
- \_\_\_\_\_ b. Risk of financial penalties for low performance (e.g., non-payment for home health agency readmissions within 30 days or for home health agency-acquired infections)
- \_\_\_\_\_ c. Public reporting of your home health agency's performance results on the CMS Home Health Compare website
- \_\_\_\_\_ d. Participation in alternative payment models (e.g., ACOs, bundled payment arrangements) or managed care contracts where there is an opportunity for shared reward (savings) and shared financial risk
- \_\_\_\_\_ e. State or federal regulatory requirements regarding certification/accreditation
- \_\_\_\_\_ f. Addition of Quality Assessment and Performance Improvement (QAPI) requirements to conditions of participation

- *Did you have any difficulty answering this question? IF YES: Tell me about that?*
- *How did you come about ranking these factors? Tell me more about that?*
- *Why did you choose factor (most important picked) as the most important? Tell me about that.*
- *Why did you choose factor (least important picked) as the least important? Tell me about that.*
- *Are there any other factors that have influenced your decision to invest in trying to improve your home health agency's performance on CMS measures?*

10. Has your home health agency improved its performance on any of the CMS measures?

- <sup>1</sup>  Yes
- <sup>2</sup>  No [GO TO QUESTION 12]

10a. Many different factors may help a home health agency improve its performance. How **important** are the factors below in helping **your** agency improve performance on CMS measures?

	Not Important	Slightly Important	Moderately Important	Important	Very Important	Not Applicable
a. Your home health agency's organizational culture						
b. Effective relationship between management and staff						
c. Internal accountability for performance on CMS measures						
d. Having strong data systems						
e. Having a system-wide focus on quality and quality improvement						
f. Networking with other home health agencies and health systems to identify elements of high-performing organizations						
g. Investments in patient safety						
h. Focus on improved documentation						
i. Other (please specify)						

*ISSUES FOR COGNITIVE TESTING: Testing Likert scale for different responses to test relative importance of each factor. If there are no differences between agency weights on each factor, could you probe further to determine any way to ask the question to get some kind of ranking?*

- *How easy or difficult was to answer this question using a 5-point scale to answer each item?*
- *How did you assign a level of importance to each of the factors?*

- *Are there other formats (e.g., ranking) that would make it easier to answer this question?*
- *Which of the factors listed in this question has been the most important in improving your performance on CMS performance measures?*
- *Which has been the least important?*

## CHALLENGES TO REPORTING THE CMS MEASURES

11. Has your agency experienced any of the following challenges in transmitting OASIS data (for CMS measures)?

*[Please check all that apply]*

- <sup>1</sup> Difficulty extracting the data from the EHR or other data systems/registries for OASIS
- <sup>2</sup> Difficulty interpreting measure specifications
- <sup>3</sup> Frequency of OASIS version changes
- <sup>4</sup> Insufficient or inadequate staffing or other resources
- <sup>5</sup> Challenges with interface for transmitting OASIS data
- <sup>6</sup> Other reason (Please specify: \_\_\_\_\_)
- <sup>7</sup> Has not experienced any difficulties

- *What do you think this question is asking?*
- *Is the question clear to you?*
- *Are there any other difficulties in reporting to CMS we should include? Which ones?*

## UNDESIRE EFFECTS OF CMS QUALITY MEASUREMENT PROGRAMS

12. Has your home health agency observed any undesired effects stemming from using or reporting CMS measures?

- <sup>1</sup> Yes, definitely
- <sup>2</sup> Yes, somewhat
- <sup>3</sup> No

13. In your opinion, do you think any of the following has occurred in your home health agency as a result of your home health agency being held accountable for performance on CMS measures?

*[Circle yes or no on each row]*

- a. Fewer resources for quality improvement in areas of clinical care that are not the focus of CMS performance measures ..... Yes No
- b. Focus on narrow improvement for specific measures rather than across the board improvement in care ..... Yes No
- c. Overtreatment of patients to ensure that a measure is met ..... Yes No
- d. Increased focus on documentation or coding of data to attain a higher score ..... Yes No
- e. Changing coding of data or documentation to ensure that a measure is met ..... Yes No
- f. Avoiding sicker or more challenging patients when providing care ..... Yes No

- *In your own words, what are undesired effects?*
- *What concerns do you have about answering questions on negative effects of CMS performance measures such as those mentioned in items b, d, and f?*
- *If you got this survey, would you answer this type of question? Why not?*
- *Do you think that other home health agencies are likely to report in the survey that some of these negative effects are happening within their organization?*

14. Have the changes your home health agency has made in response to the CMS measures resulted in broader improvements in areas of care beyond what is measured by the CMS quality measures?

- <sup>1</sup>  Yes
- <sup>2</sup>  No [GO TO QUESTION 16]
- <sup>3</sup>  Don't know [GO TO QUESTION 16]

15. Has your home health agency measured or documented the actual improvements in the areas of care not measured by CMS?

- <sup>1</sup>  Yes
- <sup>2</sup>  No

*ISSUES FOR COGNITIVE TESTING:* If respondents say yes: What areas of care do they have in mind? (We need to ascertain if they are thinking of areas of care that are truly not addressed by CMS. If they are only thinking of areas covered by CMS measures, the question might not be useful. This was the case last time.)

- *In your own words, what do you think Q14 is asking?*

- *What do you understand for broader improvements in areas of care beyond what is measured by the CMS quality measures?*
- *Question 15, What would you include in areas of care not measured by CMS?*

## **PERSPECTIVES OF YOUR HOME HEALTH AGENCY'S LEADERSHIP AND OTHER STAKEHOLDERS**

16. Does your home health agency have a board of directors?

- <sup>1</sup>  Yes  
<sup>2</sup>  No [GO TO QUESTION 20]

17. How often do meetings of your home health agency's board of directors include a review and discussion of the home health agency's performance on the CMS measures?

- <sup>1</sup>  More than four times per year  
<sup>2</sup>  Quarterly  
<sup>3</sup>  Twice per year  
<sup>4</sup>  Annually  
<sup>5</sup>  Less than once per year

18. Which of the following best describes your home health agency's board of directors?

- <sup>1</sup>  Board is more engaged in financial performance issues than quality performance issues.
- <sup>2</sup>  Board is equally engaged in financial performance issues and quality performance issues.
- <sup>3</sup>  Board is more engaged in quality performance issues than financial performance issues.

- *Did you have any difficulty answering these questions? IF YES: Tell me about that?*
- *When you answer about your board of directors (q 17), is this the board for your agency or part of a larger system?*
- *Tell me about your boards engagement or interest in the CMS performance measures*
- *For question 18, how did you come up with your answer?*

19. On a scale from 0 to 10, where 0 is not at all supportive and 10 is extremely supportive, how would you describe your home health agency's board of directors' support of your home health agency's efforts to improve performance on CMS measures?

Supportive scale 0–10

20. On a scale from 0 to 10, where 0 is not at all supportive and 10 is extremely supportive, how would you describe the home health agency leadership's (e.g., the C-Suite executive management) support of your home health agency's efforts to improve performance on CMS measures?

Supportive scale 0–10

21. On a scale from 0 to 10, where 0 is not at all supportive and 10 is extremely supportive, how would you describe the clinical staff's support of your home health agency's efforts to improve performance on CMS measures?

Supportive scale 0–10

22. On a scale from 0 to 10, where 0 is not at all and 10 is a great deal, how much does your home health agency leadership promote a culture of quality?

0 – Not at all – 10 a great deal scale

*ISSUES FOR COGNITIVE TESTING: Should we have a screener question that asks about whether there are any leadership levels above them? If agency is 1-2 persons they might not answer to anyone above them or have anyone below them to supervise them. In that case, for questions 20 and 21, we should have a screener question asking if the respondent reports to anyone (CMO, owner, more senior leadership, CEO, a leadership team, etc.) If no, then skip 20 and 21. For 21, we might add a screener question on whether any staff report to them. Otherwise, asking about clinical staff doesn't make sense.*

- *Tell me a little bit about your agency composition—what is the size of your agency? IF agency has 1-2 people or respondent is the owner, does your agency have a leadership structure or leadership team?*
- *What does home health agency's leadership mean to you? Would you include yourself in that group? Who would you include in that group?*
- *Q21, what do you think of this question? Do you think is relevant to your agency? Why not?*
- *How did you pick a number?*

## **USE OF HEALTH INFORMATION TECHNOLOGY**

23. Does your home health agency have an electronic health record (EHR)?

<sup>1</sup>  Yes

<sup>2</sup>  No [GO TO QUESTION 29]

24. Is your home health agency able to receive physician orders and feedback on care using its EHR?



- <sup>1</sup>  Yes  
<sup>2</sup>  No

25. Are health providers in your community (i.e., ambulatory care physicians, hospitals) able to access your home health agency's EHR or health information system to obtain key clinical data on patients?

- <sup>1</sup>  Yes, all key clinical data  
<sup>2</sup>  Yes, some key clinical data  
<sup>3</sup>  No [GO TO QUESTION 27]

- *Tell me how your EHR system works with physician orders.*
- *What does "health providers in your community" mean to you? Who are they?*
- *Would you say your EHR helps or hinders reporting of quality measures?*

26. Which of the following types of information are health providers in your community (i.e., ambulatory care physicians, hospitals) able to access electronically through your home health agency's EHR or health information system?

*[Please circle each item]*

a. Diagnostic/treatment summary	Yes, All..	Yes, Some	No
b. Discharge instructions	Yes, All	Yes, Some	No
c. Lab tests/Imaging results	Yes, All	Yes, Some	No
d. Prescribed medications	Yes, All	Yes, Some	No

27. Is your home health agency able to electronically access information on your patients from other providers in your community (i.e., ambulatory care physicians, hospitals)?

- <sup>1</sup>  Yes, for all or most patients  
<sup>2</sup>  Yes, for some patients  
<sup>3</sup>  No

*ISSUES FOR COGNITIVE TESTING: Are these types of data likely to be produced by agencies?*

- *What do you think Q27 is getting at?*
- *Is your agency able to access X (responses from Q26)? What other types of data is your agency able to access electronically?*
- *If NO to 26 a-d, do you know if other agencies are able to provide such data to health providers in the community?*

- *What other types of data is your agency able to produce electronically?*

28. Does your home health agency’s EHR have an interface or other tools that help with ...

*[Circle yes or no on each row]*

- |   |     |    |
|---|-----|----|
| a. Medication tracking and reconciliation?  | Yes | No |
| b. Evidence-based treatment or clinical decision support?                         | Yes | No |
| c. Collection of data for CMS measures<br>(including OASIS “scrubbing” programs)? | Yes | No |
| d. Software prompts or validation to improve OASIS accuracy                       | Yes | No |
| e. Reporting of CMS measures?   | Yes | No |
| f. Tracking or monitoring of quality of care<br>and/or patient outcomes?          | Yes | No |
| g. Administration of medication?  | Yes | No |

29. Not including an EHR, does your home health agency use any other software or electronic tools that help with....

- |   |     |    |
|---|-----|----|
| a. Collection of data for OASIS (including “scrubbing” programs for OASIS data)?<br>..... | Yes | No |
| b. Reporting of CMS measures? .....   | Yes | No |

*ISSUES FOR COGNITIVE TESTING: Does respondent understand the term “scrubber” or “scrubbing program” – it is supposed to refer to software that automatically extract data for quality measurement.*

- *What do you understand by the term “scrubbing programs”? (Software that automatically extract data for quality measurement)*
- *What other terminology your agency uses for automatic data extraction?*
- *What other types of software or electronic tools your agency uses?*

**CHARACTERISTICS OF YOUR HOME HEALTH AGENCY**

30. Is your home health agency freestanding (and not owned by or affiliated with a larger system/chain, hospital, or integrated delivery system)?

- <sup>1</sup> Yes, freestanding [GO TO QUESTION 34]
- <sup>2</sup> No, owned by or affiliated with a larger entity

31. Is your home health agency affiliated with or owned by a home health agency system or chain?

- <sup>1</sup> Yes
- <sup>2</sup> No

32. Is your home health agency owned by a hospital?

- <sup>1</sup> Yes
- <sup>2</sup> No

33. Is your home health agency part of an integrated delivery system?

- <sup>1</sup> Yes
- <sup>2</sup> No

34. Do you face a shortage of nurses, physical therapists, or other frontline clinicians in your area?

- <sup>1</sup> Yes
- <sup>2</sup> No

- *How easy or difficult was to answer these questions? Tell me about that.*
- *What does “home health agency system or chain” mean to you?*
- *Do you refer to it as “system,” “chain” or something else?*
- *What is the most commonly used term in your area?*

35. Does your home health agency participate in any of the following types of accountable care organizations (ACOs)?

[Circle yes or no on each row]

a. Medicare Shared Savings Program	Yes	No
b. Medicare Pioneer ACO .....	Yes	No
c. Medicare's Advanced Payment Model ACO .....	Yes	No
d. Medicare's Next Generation ACO Model .....	Yes	No
e. Medicaid ACO .....	Yes	No
f. A private, commercially insured ACO arrangement (within an HMO or PPO) .....	Yes	No

36. Is your home health agency participating in any other type of alternative payment model that may have shared savings or shared risk (e.g., global budgets, bundled payments for selected procedures)?

- <sup>1</sup>  Yes
- <sup>2</sup>  No

*ISSUES FOR COGNITIVE TESTING: Do agencies understand the examples given? These refer to payment models in which a fixed payment is given for a group of services (care after knee replacement, for example) rather than on a fee-for-service basis in which agencies receive payment for each visit.*

- *What other alternative payment models exist? What are other payment models?*
- *Q35, Tell me about the ACOs your home health agency participates in?*
- *Do you think these questions relevant for home health agencies (Q35)? Why?*
- *Q36, how would you describe a savings or shared risk payment models?*
- *What do you understand by global budgets, bundled payments for selected procedures?*
- *Are the examples provided for shared savings or shared risk helpful?*

## RESPONDENT BACKGROUND

37. Which of the following best describes your job title or position within this home health agency?

- <sup>1</sup> Chief Executive Officer
- <sup>2</sup> Administrator
- <sup>3</sup> Director of Nursing
- <sup>4</sup> Senior leader responsible for quality of clinical care (e.g., VP for Quality)
- <sup>5</sup> Clinical Manager
- <sup>6</sup> Member of a team responsible for measuring and reporting quality of clinical care
- <sup>7</sup> Some other role (please specify): \_\_\_\_\_

*ISSUES FOR COGNITIVE TESTING: Have respondents heard of other titles that are frequently used by quality leaders at home health agencies? (This aims to get at other titles we should ask about during contact identification.)*

- *Do the titles on this question seem appropriate for your home health agency? Why Not?*
- *Do some of the titles overlap? Which ones?*
- *What does administrator mean to you?*
- *What other titles are not listed on Q37? What other titles should be included?*

38. Has your home health agency quality team received formal training/certification on quality improvement strategies?

- <sup>1</sup> Yes, indicate strategy and certification: \_\_\_\_\_
- <sup>2</sup> No

- *What does this mean to you? What would you include as "formal training or certification on quality improvement strategies?"*
- *Have you personally received any training in quality improvement strategies?*

### SURVEY PROCESS QUESTIONS

1. Are there any other issues related to the implementation of the CMS Quality Measures that were not covered in this survey? If yes, briefly describe them below.

- 1  Yes  
2  No → If “No”, go to question 3

2. Other issues:

3. How familiar are you with the CMS Performance Measures?

- 1  Very familiar  
2  Familiar  
3  Not very familiar  
4  Not at all familiar

4. How familiar are you with the steps your organization has taken to implement the CMS Performance Measures?

- 1  Very familiar  
2  Familiar  
3  Not very familiar  
4  Not at all familiar

5. How familiar are you with the impact (positive or negative) the CMS Performance Measures has had on the quality of care your home health agency delivers?

- 1  Very familiar  
2  Familiar  
3  Not very familiar  
4  Not at all familiar

6. After completing the survey, do you feel that you are the most appropriate person to complete the survey?

- 1  Yes → If “No”, go to question 8  
2  No

7. IF NO: Who should the survey be sent to instead? (You do not need to provide a name, but rather a job description or job title).

8. Were you able to complete the survey entirely on your own or did you have to consult others within your organization?

- 1  Completed the survey on my own → If “No”, go to question 10  
2  Completed the survey with others within my organization

9. If Others:  
Who did you have to consult? (Please provide the job title or job description of the people you consulted as well as the department they work in).

10. Were any of the questions in the survey unclear or confusing?

- 1  Yes → If “No”, go to question 12  
2  No

11. IF YES: Which ones?

12. How long did it take you to complete the survey? (your best estimate is fine)

→ These are all the questions that I have for you. Thank you for completing the survey and for allowing me to talk to you about the survey. To thank you for your time, we will send you a (check or gift card) for \$300. You should get it within the next 2 weeks. If you have any other comments or any questions or concerns about this study, please contact Cheryl Damberg, Principal Investigator at [damberg@rand.org](mailto:damberg@rand.org), 310-393-0411 x6191.

INTERVIEWER: VERIFY THE NAME AND ADDRESS OF THE PERSON WHO WILL RECEIVE THE CHECK

End Time:

## Citations

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