OMB 0581-0169

Expiration July 31, 2022

# **Food Hubs**

## ***Section 1: Qualifying Questions for the Directory***

For the purposes of USDA Food Hub Directory, a food hub is a business or organization that actively manages the aggregation, distribution, and marketing of source-identified food products to multiple buyers from multiple producers, primarily local and regional producers, to strengthen the ability of these producers to satisfy local and regional wholesale, retail, and institutional demand.

**1. Does this operation qualify as a food hub as defined above?**

(\_) Yes

(\_) No

**2. Based on the above definition of “local”, does your food hub sell local products?**

Local food is defined as a food product that is raised, produced, aggregated, stored, processed, and distributed in the locality or region in which the final product is marketed, so that the total distance the product is transported is less than 400 miles from the origin of the product, or within the State in which the product is produced.

(\_) Yes

(\_) No

**3. Does this food hub have its own pre-determined trade area (e.g., by mileage, within a county, state, etc.) where most or all of the products it sells are raised, and/or produced?**

(\_) Yes

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0581-0169. The time required to complete this information collection is estimated to average 8 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.

**Which best describes this area?**

(\_) Within ........ miles of the food hub

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(\_) Single county where the food hub is located or single county that is within 400 miles of food hub

(\_) Collection of counties within 400 miles of the food hub

(\_) State where the food hub is located

(\_) Multiple states located within 400 miles of the food hub

(\_) No

(\_) Do not know

**4. Does this food hub operate in [current year]?**

(\_) Yes

(\_) No

## ***Section 2: Business Name***

**Food hub name appears in the USDA National Food Hub Directory**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

## ***Section 3: Business Profile***

Information listed in this section is for internal purposes only and will NOT be published in the USDA Local Food Directory. This information will be kept confidential.

**1. What is your primary relationship with this food hub?**

(\_) Food hub director

(\_) Food hub manager

(\_) Contact person/ public liaison for the food hub

(\_) Food hub supplier

(\_) Food hub customer

(\_) Other

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

All information you provide from this point forward will be published in the USDA Local Food Directory.

**2. Mailing address for this food hub**

[\_] Check if the same as the contact person's mailing address

State

See Appendix A

City

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Street name and number or P.O. Box number

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

5-digit ZIP Code

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**3. Contact information for this food hub**

[\_] Check if the same as the contact person's information

Contact name

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Contact title

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Email

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Phone

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**4. Media channels**

To ensure accuracy, please copy the full address from the appropriate website/social media site.

Website

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Facebook

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Twitter

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Instagram

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Snapchat

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Pinterest

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Blog

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Other 1

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Other 2

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**5. In what year was this food hub established?**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**6. What is the legal status of this food hub?**

(\_) Non-Profit

(\_) Producer Cooperative

(\_) Consumer Cooperative

(\_) Producer-Consumer Cooperative

(\_) S Corp

(\_) C Corp

(\_) B Corp

(\_) LLC

(\_) L3C

(\_) Publicly owned

(\_) No formal legal structure

(\_) Other

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

## ***Section 4: Location***

State

See Appendix A

City

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Physical street address

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

5-digit ZIP Code

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

If there is not a street address or ZIP code for this location, or you do not know it, please provide the state, city/town, a description of the location with the nearest road intersection listed and short driving directions. The Directory will include this description to assist customers in locating your food hub.

Location description and driving directions:

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

## ***Section 5: Operation Schedule and Products***

1. **List in which months this food hub will be in operation in [current year].**

[\_] Year-round

[\_] January

[\_] February

[\_] March

[\_] April

[\_] May

[\_] June

[\_] July

[\_] August

[\_] September

[\_] October

[\_] November

[\_] December

[\_] Not sure yet

1. **Which farm products and other items do you expect to be sold at this food hub in [current year]?**

[\_] Fresh fruits

[\_] Fresh vegetables

[\_] Baked goods: breads, pies, etc.

[\_] Canned or preserved fruits/vegetables: jams, jellies, preserves, salsas, pickles, dried fruit, etc.

[\_] Coffee and/or tea

[\_] Cut flowers

[\_] Dairy products: milk, cheese, etc.

[\_] Dry beans

[\_] Eggs

[\_] Fish and/or seafood

[\_] Fresh and/or dried herbs

[\_] Grains and/or flour

[\_] Green household products: bio-degradable detergent, products made from 100% recycled materials, etc.

[\_] Honey

[\_] Juices and/or non-alcoholic ciders

[\_] Maple syrup and/or maple products

[\_] Mushrooms

[\_] Nuts

[\_] Pet food

[\_] Poultry/fowl meat and products

[\_] Red and other non-poultry meat and products

[\_] Soap and/or body care products

[\_] Tofu and/or non-animal protein

[\_] Trees (e.g., Christmas trees)

[\_] Wild harvested forest products: mushrooms, medicinal herbs, edible fruits and nuts, etc.

[\_] Wine, spirits, beer, hard cider

[\_] Other produces/products

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

1. **Does this food hub offer products certified as "organic" by the USDA?**

(\_) Yes

(\_) No

(\_) I don't know

1. **Indicate the locality of each product this food hub will sell in [current year]**

Using 400-mile radius from the hub or sourcing products within the same state as a definition of “local”.

**Fresh fruits**

(\_) Exclusively local

(\_) Both local and non-local

(\_) Exclusively non-local

**Fresh vegetables**

(\_) Exclusively non-local

(\_) Exclusively local

(\_) Both local and non-local

**Baked goods: breads, pies, etc.**

(\_) Exclusively local

(\_) Both local and non-local

(\_) Exclusively non-local

**Canned or preserved fruits/ vegetables: jams, jellies, preserves, salsas, pickles, dried fruit, etc.**

(\_) Exclusively local

(\_) Both local and non-local

(\_) Exclusively non-local

**Coffee and/or tea**

(\_) Exclusively local

(\_) Both local and non-local

(\_) Exclusively non-local

**Cut flowers**

(\_) Exclusively local

(\_) Both local and non-local

(\_) Exclusively non-local

**Dairy products: milk, cheese, etc.**

(\_) Exclusively local

(\_) Both local and non-local

(\_) Exclusively non-local

**Dry beans**

(\_) Exclusively local

(\_) Both local and non-local

(\_) Exclusively non-local

**Eggs**

(\_) Exclusively local

(\_) Both local and non-local

(\_) Exclusively non-local

**Fish and/or seafood**

(\_) Exclusively local

(\_) Both local and non-local

(\_) Exclusively non-local

**Fresh and/or dried herbs**

(\_) Exclusively local

(\_) Both local and non-local

(\_) Exclusively non-local

**Grains and/or flour**

(\_) Exclusively local

(\_) Both local and non-local

(\_) Exclusively non-local

**Green household products: bio-degradable detergent, products made from 100% recycled materials, etc.**

(\_) Exclusively local

(\_) Both local and non-local

(\_) Exclusively non-local

**Honey**

(\_) Exclusively local

(\_) Both local and non-local

(\_) Exclusively non-local

**Juices and/or non-alcoholic ciders**

(\_) Exclusively local

(\_) Both local and non-local

(\_) Exclusively non-local

**Maple syrup and/or maple products**

(\_) Exclusively local

(\_) Both local and non-local

(\_) Exclusively non-local

**Mushrooms**

(\_) Exclusively local

(\_) Both local and non-local

(\_) Exclusively non-local

**Nuts**

(\_) Exclusively local

(\_) Both local and non-local

(\_) Exclusively non-local

**Pet food**

(\_) Exclusively local

(\_) Both local and non-local

(\_) Exclusively non-local

**Poultry/fowl meat and products**

(\_) Exclusively local

(\_) Both local and non-local

(\_) Exclusively non-local

**Red and other non-poultry meat and products**

(\_) Exclusively local

(\_) Both local and non-local

(\_) Exclusively non-local

**Soap and/or body care products**

(\_) Exclusively local

(\_) Both local and non-local

(\_) Exclusively non-local

**Tofu and/or non-animal protein**

(\_) Exclusively local

(\_) Both local and non-local

(\_) Exclusively non-local

**Wild harvested forest products: mushrooms, medicinal herbs, edible fruits and nuts, etc.**

(\_) Exclusively local

(\_) Both local and non-local

(\_) Exclusively non-local

**Wine, spirits, beer, hard cider**

(\_) Exclusively local

(\_) Both local and non-local

(\_) Exclusively non-local

**Other**

(\_) Exclusively local

(\_) Both local and non-local

(\_) Exclusively non-local

1. **List all required practices utilized by producers/suppliers**

[\_] USDA Certified Organic

[\_] Certified Naturally Grown

[\_] Integrated pest management

[\_] Non-Certified, but Practicing Organic

[\_] Free Range/Pasture Raised

[\_] Grass Fed

[\_] Antibiotic Free

[\_] Marine Stewardship Council Certified

[\_] Chemical Free

[\_] Good Agricultural Practices (GAP)-Certified

1. **Which GAP-certifying entity/entities these practices must be certified to be accepted by this food hub.**

(\_) USDA

(\_) USDA and other certifying entity/ entities

(\_) Other (non-USDA) certifying entity/ entities

[\_] Good Handling Practices (GHP)-Certified

[\_] Certified Humane

[\_] Animal Welfare Approved

[\_] Fair Trade

[\_] Other 1

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

[\_] Other 2

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

[\_] Other 3

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

[\_] Not utilize any practices

1. **List all market channels to wholesale buyers in [current year]**

[\_] Large supermarkets or supercenters

[\_] Small independent grocery stores

[\_] Corner stores, bodegas

[\_] Food retail cooperatives

[\_] Restaurants

[\_] Caterers, bakeries

[\_] Distributors

[\_] Food processors

[\_] Pre-K food service

[\_] K-12 school food service

[\_] Colleges/Universities

[\_] Hospitals

[\_] Senior care facilities

[\_] Government or corporate cafeterias

[\_] Other 1

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

[\_] Other 2

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

[\_] Other 3

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

[\_] Not expect any market channels to wholesale buyers

1. **List all market channels directly to customers in [current year]**

[\_] Buying clubs

[\_] On-line store

[\_] Your own retail storefront

[\_] Community-supported agriculture (CSA) shares

[\_] Farmers markets

[\_] Mobile retail units/ food trucks

[\_] Farm stands

[\_] Other 1

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

[\_] Other 2

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

[\_] Other 3

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

[\_] Not expect any market channels to customers

1. **List all procurement arrangement with this food hub's suppliers in [current year]**

[\_] We take ownership of the product by buying from suppliers and then reselling the products to our customers.

[\_] We sell on a consignment basis, i.e., we do not take ownership of the product - we sell the supplier’s products to our customers and take a commission on products sold.

[\_] Other procurement arrangements

[\_] No procurement arrangement with its suppliers

1. **List all operational services or activities offered by this food hub in [current year]**

[\_] Aggregation

[\_] Production such as operating a farm or ranch (including incubator or demonstration farms)

[\_] Distribution services

[\_] Brokering services

[\_] Shared use kitchen

[\_] Packaging/Repackaging

[\_] Product storage

[\_] Canning

[\_] Freezing

[\_] Cutting

[\_] Other 1

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

[\_] Other 2

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

[\_] Other 3

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

[\_] Not offer any operational services or activities

1. **List all producer support services or activities offered by this food hub in [current year]**

[\_] Marketing and promotional services for producers

[\_] Branding or labeling products to indicate origin of product or other attributes

[\_] Demonstration/Incubator farm

[\_] Production and post-harvest handling training

[\_] Business management services or guidance

[\_] Paid consulting

[\_] Food safety and/or GAP Training

[\_] Liability insurance that you offer producers

[\_] Transportation services for producers such as picking up product from the farm for distribution

[\_] Other 1

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

[\_] Other 2

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

[\_] Other 3

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

[\_] Not offer any producer support services or activities

1. **List all services or activities offered by this food hub to the community in [current year]**

[\_] Paid employment opportunities for youth

[\_] Accepting SNAP benefits

[\_] Accepting WIC or FMNP benefits

[\_] Matching programs for SNAP benefits

[\_] Nutrition or cooking education

[\_] Meal preparation

[\_] Health screenings

[\_] Transportation services for customers to access your operation

[\_] Operating a mobile market

[\_] Subsidized farm shares

[\_] Education programs for institutions (e.g., at schools, colleges/ universities, hospitals)

[\_] Other education or community awareness programs

[\_] Food donations to local food pantries/ banks

[\_] Other 1

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

[\_] Other 2

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

[\_] Other 3

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

[\_] Not offer services and activities to the community

Information listed in this section is for internal purposes only and will NOT be published in the USDA Local Food Directory. This information will be kept confidential.

**1. Please provide the total gross product sales for this food hub in last year ([previous year])**

(\_) $500,000 or less

(\_) $500,001 to $2,000,000

(\_) $2,000,001 to $5,000,000

(\_) $5,000,001 to $10,000,000

(\_) Over $10,000,000

(\_) Did not operate in last year ([previous year])

(\_) I don't know

**2. List the number of staff, including volunteers, consultants, and interns, this food hub expects to have in the following categories in [current year].**

Full-time year-round paid employees

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Part-time year-round paid employees

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Seasonal paid employees

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Unpaid interns/ apprentices

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Cooperative member volunteers

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Regular volunteers

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Occasional volunteers

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Consultants

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Other

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**3. Total square footage that this hub’s facility currently owns or leases from others?**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**4. Do you know from how many local and non-local producers/suppliers this hub is expected to purchase or procure products in [current year]?**

Using 400-mile radius from the hub or sourcing products within the same state as a definition of "local"

(\_) Yes, I know expected number of local and non-local producers

Number of non-local producers/suppliers

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Number of local producers/suppliers

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(\_) Yes, but only expected number of local producers

Number of local producers/suppliers

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(\_) Yes, but only expected number of non-local producers

Number of non-local producers/ suppliers

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(\_) No

**5. From how many small and mid-sized producers you expect this hub to directly purchase or procure products in [current year]**

Generally-speaking, farms and ranches with gross annual sales less than $500,000.

(\_) All of our products will be purchased/procured from small and mid-sized producers

(\_) Most of our products will be purchased/procured from small and mid-sized producers

(\_) Some of our products will be purchased/procured from small and mid-sized producers

(\_) Few of our products will be purchased/procured from small and mid-sized producers

(\_) I don't know

**6. Using 400-mile radius from the hub or sourcing products within the same state as a definition of “local”, what percentage of this hub's sales will be local in [current year]?**

(\_) Less than or equal to 50%

(\_) Greater than 50%

## ***Section 6: Remove the Food Hub from the Listing***

**1. Why do you want to delete?**

(\_) This food hub is closed

**Why was it closed?**

[\_] Lack of demand for locally-grown farm products

[\_] Mismatch between production capability of local suppliers and volume needs of buyers

[\_] Competition from alternative suppliers of locally-grown farm products

[\_] Customer dissatisfaction with product range/quality

[\_] Lack of success in recruiting farm product suppliers

[\_] Inability to retain farm suppliers in food hub network

[\_] Price resistance from customers

[\_] Excessive fluctuation in product availability

[\_] Other

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(\_) Other reasons

**Please specify:**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**2. Please verify the contact information of the person completing this form**

Contact Name

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Contact Email

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Contact Phone

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**3. What is your primary relationship with this food hub?**

(\_) Food hub director

(\_) Food hub manager

(\_) Contact person/ public liaison for the food hub

(\_) Food hub supplier

(\_) Food hub customer

(\_) Other

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**4. Any comments:**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

## ***Section 7: No Longer Manage This Listing***

Thank you for informing us that you no longer manage/represent this food hub.

If you know the new contact person's information, please provide his/her information below and click the "submit" button:

Name:

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Email address:

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Any comments:

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

If you do not know the new contact person's information, please click the "submit" button directly.