## Appendix III: Online Survey

## QUESTIONNAIRE

The following questions are about your hookah use and purchases as they relate to your in-home use only. There are additional questions related to hookah use outside the home, e.g., at a hookah bar, restaurant, or lounge, later in the survey, if they apply to you.
We are interested in the purchases you make each year. Disregarding the brands of hookah tobacco or herbal (non-tobacco) shisha, please provide the following information.

1. Which do you normally buy, hookah tobacco or herbal (non-tobacco) shisha? (SELECT ALL THAT APPLY)
2. Tobacco
3. Herbal (non-tobacco) shisha

| 2. For in-home use | a. How often do you purchase hookah shisha? | b. Each time you make a purchase, how many packs of shisha do you buy? | c. What is the typical pack size you buy? <br> (SELECT ONE) | d. How much do you spend per pack, on average? (This should be the cost per pack, not the total expenditure) |
| :---: | :---: | :---: | :---: | :---: |
| [ASK IF CODE Q.1=1] <br> Tobacco shisha | $\qquad$ times per year | $\qquad$ packs of tobacco each time | 1. 50 g <br> 2. 100 g <br> 3. 200 g <br> 4. 250 g <br> 5. $1,000 \mathrm{~g}$ | \$ . . 00 |
| [ASK IF Q.1=2] <br> Herbal (non-tobacco) shisha | $\qquad$ times per year | $\qquad$ packs of <br> herbal (nontobacco) shisha each time | 6. 50 g <br> 7. 100 g <br> 8. 200 g <br> 9. 250 g <br> 10. $1,000 \mathrm{~g}$ | \$__. 00 |

## [ASK IF Q.1=1]

3. Based on the information you just provided, your total annual expenditure per year for hookah tobacco is $\$$ (INSERT CALCULATED AMOUNT). Please think about where you spend this money on hookah tobacco purchases for in-home use, and provide the approximate percentages below, based on your normal purchasing behavior. NOTE: The percentages must equal $100 \%$.

| Purchase Outlets | Allocate Percentage of <br> Dollars Spent on Hookah <br> Tobacco |
| :--- | :---: |
| Chain Convenience Stores (such as 7-11, Circle K, Wawa, etc.) |  |
| Independent Convenience Stores (such as small neighborhood shops) |  |
| Specialty Tobacco Stores |  |
| Online |  |
| From a restaurant, hookah bar, or lounge (for in-home use) |  |
| Mass merchandisers (such as Wal-Mart, K-Mart, Sam's Club, etc.) |  |
| Drug Stores (such as Walgreens, Rite-Aid, etc.) |  |
| Grocery Stores |  |
| Other (PLEASE SPECIFY) |  |
| Total (CALCULATED) | $100 \%$ |

## [ASK IF Q.1=2]

4. Based on the information you just provided, your total annual expenditure per year for hookah herbal (non-tobacco) shisha is \$ (INSERT CALCULATED AMOUNT). Please think about where you spend this money on herbal (non-tobacco) shisha purchases for in-home use, and provide the approximate percentages below, based on your normal purchasing behavior. NOTE: The percentages must equal $100 \%$.

| Purchase Outlets | Allocate Percentage of <br> Dollars Spent on Hookah <br> Herbal (non-tobacco) Shisha |
| :--- | :--- |
| Chain Convenience Stores (such as 7-11, Circle K, Wawa, etc.) |  |
| Independent Convenience Stores (such as small neighborhood shops) |  |
| Specialty Tobacco Stores |  |
| Online |  |
| From a restaurant, hookah bar, or lounge (for in-home use) |  |
| Mass merchandisers (such as Wal-Mart, K-Mart, Sam's Club, etc.) |  |
| Drug Stores (such as Walgreens, Rite-Aid, etc.) |  |
| Grocery Stores |  |
| Other (PLEASE SPECIFY) |  |
| Total (CALCULATED) | $100 \%$ |

5. Do you also purchase charcoal for your hookah? (SELECT ONE)
6. Yes [CONTINUE]
7. No [SKIP TO Q.9]
8. Do you normally buy quick-light charcoal, regular/natural charcoal, or both? (SELECT ONE)
9. Quick-light
10. Regular/natural
11. Both [IF SELECTED, ASK A-H IN Q.7]
12. Thinking about your in-home use only, please tell us about your hookah charcoal purchases. Disregarding the brands, please provide the following information:

| For in-home use | a. How often do you purchase hookah quick-light charcoal? | b. Each time you purchase hookah charcoal, how many packs of quick-light charcoal do you buy? | c. How many pieces are normally in a pack of quick-light charcoal that you buy? (SELECT ONE) | d. How much do you spend per pack of quick-light charcoal, on average? (This should be the cost per pack, not the total expenditure) |
| :---: | :---: | :---: | :---: | :---: |
| [ASK IF <br> Q.6=1/QUICK- <br> LIGHT] <br> Hookah quick-light charcoal | $\qquad$ times per | $\qquad$ packs of quick-light charcoal each time | 1. 10 <br> 2. 18 <br> 3. 24 <br> 4. 48 <br> 5. 60 <br> 6. 64 <br> 7. 72 <br> 8. 96 <br> 9. 100 or more <br> 10. Other (specify number per pack) | \$ _ . 00 |
|  | e. How often do you purchase hookah regular charcoal? | f. Each time you purchase hookah charcoal, how many packs of regular charcoal do you buy? | g. How many pieces are normally in a pack of regular charcoal that you buy? (SELECT ONE) | h. How much do you spend per pack of regular charcoal, on average? (This should be the cost per pack, not the total expenditure) |
| [ASK IF Q6=2/REGULAR] <br> Hookah regular charcoal | $\qquad$ times per year | $\qquad$ packs of regular charcoal each time | 1. 10 <br> 2. 18 <br> 3. 24 <br> 4. 48 <br> 5. 60 <br> 6. 64 <br> 7. 72 <br> 8. 96 <br> 9. 100 or more <br> 10. Other (specify number per | \$ _ . 00 |


|  |  |  | pack |  |
| :--- | :--- | :--- | :--- | :--- |

8. Based on the information you just provided, your total annual expenditure per year for charcoal is $\$$ (INSERT CALCULATED AMOUNT). Please think about where you spend this money on hookah charcoal purchases for in-home use, and provide the approximate percentages below, based on your normal purchasing behavior. NOTE: The percentages must equal 100\%.

| Purchase Outlets | Allocate Percentage of <br> Dollars Spent on Charcoal |
| :--- | :--- |
| Chain Convenience Stores (such as 7-11, Circle K, Wawa, etc.) |  |
| Independent Convenience Stores (such as small neighborhood shops) |  |
| Specialty Tobacco Stores |  |
| Online |  |
| From a restaurant, hookah bar, or lounge (for in-home use) |  |
| Mass merchandisers (such as Wal-Mart, K-Mart, Sam's Club, etc.) |  |
| Drug Stores (such as Walgreens, Rite-Aid, etc.) |  |
| Grocery Stores |  |
| Other (PLEASE SPECIFY) |  |
| Total (CALCULATED) |  |

9. Do you ever buy hookah additives, like nicotine or flavor enhancers?
10. Yes [CONTINUE]
11. No [SKIP TO Q.12]
12. Thinking just about the hookah additives like nicotine or flavor enhancers you buy for in-home use:

|  |  |  | c. How much do you spend <br> per bottle, on average? <br> (This should be the cost per |
| :--- | :--- | :--- | :--- |
|  | a. How often do you <br> purchase hookah additives? | b. Each time you purchase <br> hookah additives, how <br> many bottles do you buy? | expenditure) |


| Hookah additives <br> (like nicotine or <br> flavor enhancers) | $\ldots \quad$ _times per year | additives each time | $\$ \ldots .00$ |
| :--- | :--- | :--- | :--- |

11. Based on the information you just provided, your total annual expenditure per year for hookah additives is \$ (INSERT CALCULATED AMOUNT). Please think about where you spend this money on hookah additives for in-home use, and provide the approximate percentages below, based on your normal purchasing behavior. NOTE: The percentages must equal 100\%.

| Purchase Outlets | Allocate Percentage of <br> Dollars Spent on Hookah <br> Additives |
| :--- | :--- |
| Chain Convenience Stores (such as 7-11, Circle K, Wawa, etc.) |  |
| Independent Convenience Stores (such as small neighborhood shops) |  |
| Specialty Tobacco Stores |  |
| Online |  |
| From a restaurant, hookah bar, or lounge (for in-home use) |  |
| Mass merchandisers (such as Wal-Mart, K-Mart, Sam's Club, etc.) |  |
| Drug Stores (such as Walgreens, Rite-Aid, etc.) |  |
| Grocery Stores |  |
| Other (PLEASE SPECIFY) |  |
| Total (CALCULATED) |  |

12. Do you ever buy hookah pipes (entire unit)?

## 1. Yes [CONTINUE]

2. No [SKIP TO Q.15]
3. Thinking just about the hookah pipes (entire unit) you buy for in-home use:

| For in-home use | a. How often do you purchase hookah pipes (entire unit)? | b. Each time you purchase a hookah pipe (entire unit), how many do you normally buy? | c. How much do you spend per pipe (entire unit), on average? (This should be the cost per pipe (entire unit)) |
| :---: | :---: | :---: | :---: |
| Hookah pipes (entire unit) | __times per year | $\qquad$ hookah pipes each time | \$__. 00 |

14. Based on the information you just provided, your total annual expenditure per year on hookah pipes (entire unit) is \$ (INSERT CALCULATED AMOUNT). Please think about where you spend this money on hookah pipe (entire unit) purchases for in-home use, and provide the approximate percentages below, based on your normal purchasing behavior. NOTE: The percentages must equal 100\%.

| Purchase Outlets | Allocate Percentage of Dollars <br> Spent on Hookah Pipes (entire <br> unit) |
| :--- | :--- |
| Chain Convenience Stores (such as 7-11, Circle K, Wawa, etc.) |  |
| Independent Convenience Stores (such as small neighborhood shops) |  |
| Specialty Tobacco Stores |  |
| Online |  |
| From a restaurant, hookah bar, or lounge (for in-home use) |  |
| Mass merchandisers (such as Wal-Mart, K-Mart, Sam's Club, etc.) |  |
| Drug Stores (such as Walgreens, Rite-Aid, etc.) |  |
| Grocery Stores |  |
| Other (PLEASE SPECIFY) |  |
| Total (CALCULATED) |  |

15. Do you ever buy hookah replacements parts, like hoses and/or mouth pieces?
16. Yes [CONTINUE]
17. No [SKIP TO Q.18]
18. Thinking just about the hookah replacement parts you buy for in-home use:

| For in-home use | a. How often do you purchase hookah hoses? | b. Each time you purchase hookah hoses, how many do you buy at one time? |  | c. How much do you spend per hose, on average? <br> (This should be the cost per item, not the total expenditure) |
| :---: | :---: | :---: | :---: | :---: |
| Hookah hoses | ____times per year |  | hoses | \$ _ . 00 |
|  | d. How often do you purchase hookah mouth pieces or tips? | e. Each time you purchase mouth pieces or tips, how many packs do you buy? | f. How many mouth pieces or tips are in each pack? | g. How much do you spend per pack, on average? (This should be the cost per item, not the total expenditure) |
| Hookah mouth pieces and/or tips | _times per year | __ packs | $\qquad$ mouth pieces or tips per pack | \$__. 00 |

16.1 PLEASE SELECT \#3 ON THE SCALE BELOW. (SELECT ONE) [RANDOMIZE ORDER]

1. \#5
2. \#3
3. \#8
4. \#10
5. Based on the information you just provided, your total annual expenditure per year for replacement parts is \$ (INSERT CALCULATED AMOUNT). Please think about where you spend this money on hookah replacement parts for in-home use, and provide the approximate percentages below, based on your normal purchasing behavior. NOTE: The percentages must equal 100\%.

| Purchase Outlets | Allocate Percentage of Dollars <br> Spent on Replacement Parts |
| :--- | :--- |
| Chain Convenience Stores (such as 7-11, Circle K, Wawa, etc.) |  |
| Independent Convenience Stores (such as small neighborhood shops) |  |
| Specialty Tobacco Stores |  |
| Online |  |
| From a restaurant, hookah bar, or lounge (for in-home use) |  |
| Mass merchandisers (such as Wal-Mart, K-Mart, Sam's Club, etc.) |  |
| Drug Stores (such as Walgreens, Rite-Aid, etc.) |  |
| Grocery Stores |  |
| Other (PLEASE SPECIFY) |  |
| Total (CALCULATED) |  |

The following questions are about your hookah use and purchases when you are smoking hookah in hookah lounges, bars, or restaurants - excluding your in-home use. For this series of questions, we want you to think about MONTHLY expenditures, not yearly.
18. First, how many times PER MONTH do you typically visit a hookah lounge to smoke hookah? (RECORD NUMBER) $\qquad$
19. How much money do you typically spend, in total, PER MONTH in hookah lounges to smoke hookah?
(RECORD AMOUNT) \$ $\qquad$
20. Approximately what percentage of all your hookah visits involve you smoking a hookah pipe by yourself (i.e. not sharing a pipe with other people) vs. sharing a pipe with others as part of a group? (RECORD PERCENTAGES)

| Type of Visit | \% of Visits |
| :---: | :---: |
| a. Smoking hookah by self |  |
| b. Sharing a hookah pipe as part of a group |  |
| Must Equal 100\% |  |

## [If Q.20A>0, THEN ASK Q.21. IF Q.20B>, THEN ASK Q.22]

21. When smoking a pipe by yourself (i.e., not sharing a pipe with other people), how many loads do you normally buy during a visit to a hookah lounge? (RECORD NUMBER) $\qquad$
22. When smoking as part of a group (i.e., sharing a pipe with other people), how many loads do you normally buy during a visit? (RECORD NUMBER) $\qquad$

## [IF Q.20B>0, THEN ASK Q.23]

23. On average, how many people are in your group when smoking hookah as a group on one pipe? (RECORD NUMBER) $\qquad$
24. What do you normally pay for your first load in a hookah lounge (including pipe, shisha, and charcoal)? (RECORD AMOUNT) \$ $\qquad$

## [IF 2+ IN Q.21, THEN ASK Q.25]

25. What do you normally pay for a refill or second load in a hookah lounge? (RECORD AMOUNT) \$ $\qquad$
26. Thinking about all visits to a hookah lounge in an average month, what percentage of the visits do you smoke hookah tobacco vs. herbal (non-tobacco) shisha? (RECORD PERCENTAGES BELOW)

| Type of Shisha Smoked | \% OF VISITS |
| :---: | :--- |
| Hookah tobacco |  |
| Herbal (non-tobacco) shisha |  |
| MUST EQUAL 100\% |  |

27. Again, thinking about all visits to a hookah lounge in an average month, what percentage of your visits do you use quick-light vs. regular charcoal? (RECORD PERCENTAGES BELOW OR SELECT DON'T KNOW/DON'T CHOOSE)

| TYPE OF CHARCOAL | \% OF VISITS |
| :---: | :--- |
| Quick-light |  |
| Regular Charcoal |  |
| MUST EQUAL 100\% |  |

Don't know/Don't Choose (X)

## DEMOGRAPHIC QUESTIONS [DO NOT SHOW TEXT]

Now we have a few more questions so we may combine your answers with those of others participating in this study.
28. What is the last grade in school you had the opportunity to complete? (SELECT ONE)

1. Some elementary school
2. Elementary school
3. Some high school
4. High school degree (or equivalent)
5. Some technical school
6. Technical school certificate
7. Some college
8. College degree
9. Some post-graduate work
10. Graduate degree
11. What is your current employment status? (SELECT ALL THAT APPLY)
12. Employed full-time for wages
13. Employed part-time for wages
14. Self-employed
15. Out of work and looking for work
16. Out of work but not currently looking for work
17. A homemaker
18. A student
19. Military
20. Retired
21. Unable to work
22. Are you of Hispanic or Latino descent? (SELECT ONE)
23. Yes
24. No
25. Which of these categories describes you? (SELECT ALL THAT APPLY)
26. White/Caucasian
27. Black/African-American
28. Asian
29. Native American/Alaskan Native
30. Other (Specify)
31. Which of the following categories includes your total, annual household income in 2018, before taxes? (SELECT ONE)
32. Under $\$ 15,000$
33. $\$ 15,000$ to under $\$ 30,000$
34. $\$ 30,000$ to under $\$ 50,000$
35. $\$ 50,000$ to under $\$ 75,000$
36. $\$ 75,000$ to under $\$ 100,000$
37. $\$ 100,000$ to under $\$ 200,000$
38. $\$ 200,000$ or more
39. Prefer not to say
40. Please select choice $B$ on the scale below. (SELECT ONE) [RANDOMIZE ORDER]
41. $B$
42. F
43. D
44. A

Thank you. That is all the questions we have for you today.
[FLAG ANYONE WHO GETS EITHER Q.33 OR Q.16.1 INCORRECT. MONITOR LENGTH OF INTERVIEW AND FLAG SPEEDERS.]

