

CUSTOM RATES SURVEY

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United States
Department of
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MASTER



NATIONAL
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The information you provide will be used for statistical purposes only. Your responses will be kept confidential and any person who willfully discloses ANY identifiable information about you or your operation is subject to a jail term, a fine, or both. This survey is conducted in accordance with the Confidential Information Protection provisions of Title V, Subtitle A, Public Law 107-347, and other applicable Federal laws. For more information on how we protect your information please visit: <https://www.nass.usda.gov/confidentiality>. Response to this survey is **voluntary**.

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Please make corrections to name, address and ZIP Code, if necessary.

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INSTRUCTIONS

- Please fill out and return this form in the enclosed postage-paid envelope or visit <site> to complete this survey online.
- Please return your completed form by <date>, even if you did not have any custom work done, or perform any custom work, in 2019.

1. In 2019 did you (check all that apply):

- 1 Pay for custom work on your operation
- 2 Perform custom work on another operation
- 3 Have knowledge of rates for custom work
- 5 None of the above (Go to Comments on p. 16)

Part 1 – Crops Custom Services

SECTION 1 CUSTOM LAND TILLAGE SERVICES

1. In 2019, did you:
 - 1 Pay for someone to perform custom land tillage (Go to Item 2)
 - 2 Receive payment from someone to perform custom land tillage (Go to Item 2)
 - 3 Have direct knowledge of rates related to custom land tillage (Go to Item 2)
 - 4 None of the above (Go to **Section 2**)
2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor. **Exclude** the cost of materials (i.e. seed).

Custom Service in 2019	Unit	Rate	Custom Service in 2019	Unit	Rate
1-pass field preparation.....	\$/acre	XX .	Moldboard plowing:		
Blade or Wide Sweeps.....	\$/acre	XX .	Stubble.....	\$/acre	XX .
Chisel Plowing.....	\$/acre	XX .	Mulch finisher.....	\$/acre	XX .
Chopping Stalks.....	\$/acre	XX .	Offset Disk.....	\$/acre	XX .
Combination tillage: Finishing....	\$/acre	XX .	One-way disk tilling.....	\$/acre	XX .
Combination tillage: Primary.....	\$/acre	XX .	Plowing, Disk.....	\$/acre	XX .
Cultipack.....	\$/acre	XX .	Rod Weeder.....	\$/acre	XX .
Cultivator capable of handling residue &/or making ridges.....	\$/acre	XX .	Rolling harrowing after Plowing.	\$/acre	XX .
Deep chisel.....	\$/acre	XX .	Rolling Stalk Chopper.....	\$/acre	XX .
Disk bed (Hipper).....	\$/acre	XX .	Rotary Hoe.....	\$/acre	XX .
Disk w/ digger & drag.....	\$/acre	XX .	Row cultivating.....	\$/acre	XX .
Disk/ripper.....	\$/acre	XX .	Row cultivating w/ fertilizer.....	\$/acre	XX .
Disk-chiseling.....	\$/acre	XX .	Sandfighter.....	\$/acre	XX .
Disk-chiseling.....	\$/acre	XX .	Spike Tooth Harrow.....	Light \$/acre	XX .
Disking.....	\$/acre	XX .	Spike Tooth Harrow.....	Heavy \$/acre	XX .
Disking.....	\$/acre	XX .	Spring Tooth Harrow.....	Light \$/acre	XX .
Disking Shallow.....	\$/acre	XX .	Spring Tooth Harrow.....	Heavy \$/acre	XX .
Disking Stubble.....	\$/acre	XX .	Stalk pulling.....	\$/acre	XX .
Disking with Harrow or Cultipacker.....	\$/acre	XX .	Stalk Shredder.....	\$/acre	XX .
Field Cultivating.....	\$/acre	XX .	Strip Tillage.....	\$/acre	XX .
Finishing disk.....	\$/acre	XX .	Subsoil and Bed.....	\$/acre	XX .
Heavy or offset disking.....	\$/acre	XX .	Subsoiling (16-20 in. deep).....	\$/acre	XX .
Hill or ditch for irrigation.....	\$/acre	XX .	Surface Chisel.....	\$/acre	XX .
Land Rolling.....	\$/acre	XX .	Tandem Disk.....	\$/acre	XX .
Listing/Shaping beds.....	\$/acre	XX .	Terraces.....	\$/acre	XX .
Moldboard plowing:			Vertical tillage.....	\$/acre	XX .
Deep.....	\$/acre	XX .	V-ripping (over 15 in. deep).....	\$/acre	XX .
Shallow.....	\$/acre	XX .	V-ripping with tandem disk.....	\$/acre	XX .
Sod Breaking.....	\$/acre	XX .			

SECTION 2 CUSTOM DRILLING SERVICES

1. In 2019, did you:
 - Pay for someone to perform custom drilling (Go to Item 2)
 - Receive payment from someone to perform custom drilling (Go to Item 2)
 - Have direct knowledge of rates related to custom drilling (Go to Item 2)
 - None of the above (Go to **Section 3**)
2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor. **Exclude** the cost of materials (i.e. seed).

Custom Service in 2019	Circle one	Dollars per Acre	Custom Service in 2019	Circle one	Dollars per Acre
Drill 7- or 9-inch row.....	Conventional/No Till	XX .	Drilling by Commodity:		
Drilling by Commodity:			Ryegrass.....	Conventional/No Till	XX .
Alfalfa.....	Conventional/No Till	XX .	Small Grains.....	Conventional/No Till	XX .
Canola.....	Conventional/No Till	XX .	Small Grains.....	With Fertilizer/Without Fertilizer	XX .
Grain sorghum.....	Conventional/No Till	XX .	Tilling & Seeding.....	With Fertilizer/Without Fertilizer	XX .
Other beans.....	Conventional/No Till	XX .	Soybeans.....	Conventional/No Till	XX .
Rice.....	Conventional/No Till	XX .			

SECTION 3 CUSTOM SEEDING AND PLANTING SERVICES

1. In 2019, did you:
 - Pay for someone to perform custom seeding and planting (Go to Item 2)
 - Receive payment from someone to perform custom seeding and planting (Go to Item 2)
 - Have direct knowledge of rates related to custom seeding and planting (Go to Item 2)
 - None of the above (Go to **Section 4**)
2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor. **Exclude** the cost of materials (i.e. seed).

Custom Service in 2019	Circle one	Dollars per Acre	Custom Service in 2019	Circle one	Dollars per Acre
Aerial Seeding		XX .	Extra charge for seed shut-offs	Conventional/No Till	XX .
Air Seeding (With fertilizer).....	Conventional/No Till	XX .	Planting with splitters.	Conventional/No Till	XX .
Corn	Conventional/No Till	XX .	Planting by COMMODITY:		XX .
Small Grains	Conventional/No Till	XX .	Alfalfa, clover, etc....	Conventional/No Till	XX .
Soybeans	Conventional/No Till	XX .	Bermudagrass seeding.....	Conventional/No Till	XX .
Sunflowers	Conventional/No Till	XX .	Bermudagrass seeding (without springs).....	Conventional/No Till	XX .
Air Seeding (Without fertilizer).....	Conventional/No Till	XX .	Corn (with fertilizer).....	Conventional/No Till	XX .
Corn	Conventional/No Till	XX .	Corn (no fertilizer)....	Conventional/No Till	XX .
Small Grains	Conventional/No Till	XX .	Cotton.....	Conventional/No Till	XX .
Soybeans	Conventional/No Till	XX .	CRP Ground.....	Conventional/No Till	XX .
Sunflowers	Conventional/No Till	XX .	CRP Ground (with Depth Bands).....	Conventional/No Till	XX .
Automatic section control charge.....	Conventional/No Till	XX .	Dry Edible Beans (with fertilizer).....	Conventional/No Till	XX .

Broadcasting seed.....Conventional/No Till	XX	
SECTION 3 CUSTOM SEEDING AND PLANTING SERVICES (CONTINUED)		
Custom Service in 2019	Circle one	Dollars per Acre
Planting by COMMODITY:		
Dry Edible Beans (without fertilizer)..... Conventional/No Till	XX	
Forages..... Conventional/No Till	XX	
Grass seeding..... Conventional/No Till	XX	
Grass seeding (with Depth Bands)..... Conventional/No Till	XX	
Legumes..... Conventional/No Till	XX	
Legumes (with Depth Bands)..... Conventional/No Till	XX	
Milo..... Conventional/No Till	XX	
Peanuts..... Conventional/No Till	XX	
Pine trees..... Conventional/No Till	XX	
Small grains..... Conventional/No Till	XX	
Planting by COMMODITY:		
Sorghum..... Conventional/No Till	XX	
Soybeans (with fertilizer)..... Conventional/No Till	XX	
Soybeans (without fertilizer)..... Conventional/No Till	XX	
Sugarbeets (with fertilizer)..... Conventional/No Till	XX	
Sugarbeets (without fertilizer)..... Conventional/No Till	XX	
Sunflowers (with fertilizer)..... Conventional/No Till	XX	
Sunflowers (without fertilizer)..... Conventional/No Till	XX	
Wheat..... Conventional/No Till	XX	
Ridge-till planting..... Conventional/No Till	XX	
Sod drill sm. Grains into Bermuda..... Conventional/No Till	XX	

SECTION 4 CUSTOM APPLICATION OF FERTILIZERS AND CHEMICALS

1. In 2019, did you:

- Pay for someone to perform custom application of fertilizers and chemicals (Go to Item 2)
- Receive payment from someone to perform custom application of fertilizers and chemicals (Go to Item 2)
- Have direct knowledge of rates related to custom application of fertilizers and chemicals (Go to Item 2)
- None of the above (Go to **Section 5**)

2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor. **Exclude** the cost of materials.

Custom Service in 2019	Unit	Rate	Custom Service in 2019	Unit	Rate
Aerating liquid manure in a storage tank.....	\$/hour	XXXX .	Pesticides		
Agitation boat.....	\$/1,000 gallons	XXXX .	Air Application		
Desiccants			Fungicide.....	\$/acre	XXXX .
Air Application.....	\$/acre	XXXX .	Herbicide.....	\$/acre	XXXX .
Ground Application.....	\$/acre	XXXX .	Insecticide.....	\$/acre	XXXX .
Fertilizer			Other (All Pesticides).....		
Applying Anhydrous			1 gallon per acre.....	\$/acre	XXXX .
With Knife Applicator.....	\$/acre	XXXX .	2-3 gallons per acre	\$/acre	XXXX .
While Chiseling.....	\$/acre	XXXX .	3-4 gallons per acre.....	\$/acre	XXXX .
Bulk Dry			5+ gallons per acre.....	\$/acre	XXXX .
Broadcast.....	\$/acre	XXXX .	Ground Application		
Deep Banded.....	\$/acre	XXXX .	Fungicide	\$/acre	XXXX .
Renting Applicator.....	\$/acre	XXXX .	Herbicide		
Liquid			Boom Sprayer	\$/acre	XXXX .
Applying with drag line..	\$/acre	XXXX .	Broadcast or	Liquid	\$/acre
Broadcast.....	\$/acre	XXXX .	banded (only)	Dry	\$/acre
Deep Banded.....	\$/acre	XXXX .	Broadcast and	Liquid	\$/acre
Renting Applicator.....	\$/acre	XXXX .	incorporated	Dry	\$/acre
Side-Dressing with	\$/acre		Pipe Wick	\$/acre	XXXX .
Drop Nozzles.....		XXXX .	Insecticide		
Lime Application.....	\$/acre	XXXX .	Broadcast or	Liquid	\$/acre
	\$/ton	XXXX .	banded (only)	Dry	\$/acre
Ground Spraying for	\$/acre	XXXX .	Broadcast and	Liquid	\$/acre
Weeds.....		XXXX .	incorporated	Dry	\$/acre
Manure			Plant Growth Regulators		
Application			Air Application.....	\$/acre	XXXX .
Dry.....	\$/acre	XXXX .	Ground Application.....	\$/acre	XXXX .
With drag line.....	\$/acre	XXXX .	Sidedressing Fertilizer.....	\$/acre	XXXX .
Without drag line.....	\$/acre	XXXX .			
Loading.....	\$/hour	XXXX .			

Spreading.....\$/acre	xxxx		
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SECTION 5 CUSTOM HARVESTING AND COMBINING SERVICES – FLAT RATE					
<p>1. In 2019, did you:</p> <p>1 <input type="checkbox"/> Pay for someone to perform custom harvesting or combining (Go to Item 2) 2 <input type="checkbox"/> Receive payment from someone to perform custom harvesting or combining (Go to Item 2) 3 <input type="checkbox"/> Have direct knowledge of rates related to custom harvesting or combining (Go to Item 2) 4 <input type="checkbox"/> None of the above (Go to Section 6)</p> <p>2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? Include the costs for hiring the machine, fuel, and labor. Exclude hauling charges unless specified</p>					
Custom Service in 2019	Unit	Rate	Custom Service in 2019	Unit	Rate
Bagging and ties.....	\$/acre	xxxx .	Ginning Cotton		
	\$/bale	xxxx .			
Combining by Commodity:			One price.....\$/acre	xxxx .	
Alfalfa seed.....	\$/acre	xxxx .	Two price		
Canola.....	From Swath	\$/acre	xxxx .	Ginning.....\$/acre	xxxx .
	Straight	\$/acre	xxxx .		
Clover		\$/acre	xxxx .	Seed Cotton.....\$/cwt	xxxx .
Corn.....		\$/acre	xxxx .	Harvest	
Dry edible beans	From Swath	\$/acre	xxxx .	Corn	
	Straight	\$/acre	xxxx .		
Fescue or other grass seed.....	\$/acre	xxxx .	Combine, grain cart, haul local to farm.....\$/acre	xxxx .	
Grain sorghum.....	\$/acre	xxxx .	Corn Stalks, large bales.....\$/bale	xxxx .	
Millet.....	\$/acre	xxxx .	Cotton		
Milo.....	\$/acre	xxxx .	Picking Lint		
Peanuts.....	Straight	\$/acre	xxxx .	Straight.....\$/acre	xxxx .
	Combining & Hauling	\$/ton	xxxx .	With Onboard Module Building.....\$/lb	xxxx .
Pulse Crops.....		\$/acre	xxxx .	Stripping.....\$/lb	xxxx .
Small Grains	From Swath	\$/acre	xxxx .	Dry beans (Cutting Only/Knifing).....\$/acre	xxxx .
	Straight	\$/acre	xxxx .	Soybeans (Combine, grain cart, haul local to farm).....\$/acre	xxxx .
Soybeans.....		\$/acre	xxxx .	Sugarbeets	
Sunflower.....		\$/acre	xxxx .	Lifting.....\$/acre	xxxx .
Other _____		\$/acre	xxxx .	Topping.....\$/acre	xxxx .
Crop handling				Sunflowers (Combine, grain cart, haul local to farm).....\$/acre	xxxx .
Dry Corn.....	\$/bu	xxxx .		Wheat (Combine, grain cart, haul local to farm).....\$/acre	xxxx .
Shelling Corn.....	\$/bu	xxxx .		Haylage.....\$/acre	xxxx .
Digging & Shaking Peanuts	\$/acre	xxxx .		Picking up Pecans % for owner. %	xxxx .
Ear Corn Picking.....	Farm Use	\$/acre	xxxx .	Shredding Corn Stalks.....\$/acre	xxxx .
	Seed Corn	\$/acre	xxxx .		
Earlage/Snaplage.....	\$/acre	xxxx .		Swathing	
Elevating Grain.....	\$/bu	xxxx .	Canola.....	Self-propelled	\$/acre
	\$/1,000 bu	xxxx .		PTO Unit	\$/acre
			Small grains.....	Self-propelled	\$/acre
				PTO Unit	\$/acre

SECTION 5A CUSTOM HARVESTING AND COMBINING SERVICES – EXTRA CHARGE FOR YIELD					
<p>1. In 2019, did you:</p> <p>1 <input type="checkbox"/> Pay for someone to perform custom harvesting or combining with an extra charge for yield (Go to Item 2) 2 <input type="checkbox"/> Receive payment from someone to perform custom harvesting or combining with an extra charge for yield (Go to Item 2) 3 <input type="checkbox"/> Have direct knowledge of rates related to custom harvesting or combining with an extra charge for yield (Go to Item 2) 4 <input type="checkbox"/> None of the above (Go to Section 6)</p> <p>2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? Include the costs for hiring the machine, fuel, and labor. Exclude hauling charges</p>					
Commodity	Basic Rate (\$/acre)	Extra Charge (per unit)	Unit	If Yield Exceeds	Unit
Canola.....	XXXX .	XXXX .	/cwt	XXXX .	cwt/acre
Corn.....	XXXX .	XXXX .	/bushel	XXXX .	bushel/acre
Cotton (Picking Cotton Lint)...	XXXX .	XXXX .	/lb	XXXX .	lb/acre
Milo.....	XXXX .	XXXX .	/bushel	XXXX .	bushel/acre
Soybeans.....	XXXX .	XXXX .	/bushel	XXXX .	bushel/acre
Wheat & Small Grains.....	XXXX .	XXXX .	/bushel	XXXX .	bushel/acre

SECTION 6 CUSTOM HAY HARVEST SERVICES

1. In 2019, did you:
 - Pay for someone to perform custom hay harvest (Go to Item 2)
 - Receive payment from someone to perform custom hay harvest (Go to Item 2)
 - Have direct knowledge of rates related to custom hay harvest (Go to Item 2)
 - None of the above (Go to **Section 7**)
2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor.

Custom Service in 2019 (acres)	Unit	Rate	Custom Service in 2019 (bales)	Unit	Rate
Conditioning hay.....	\$/acre	XX .	Round Bales		
Mowing hay.....	\$/acre	XX .	4x5.....	\$/bale	XX .
Mowing & conditioning hay.....	\$/acre	XX .	4x5 (cutting, raking, & baling) ..	\$/bale	XX .
Raking hay.....	\$/acre	XX .	5x6.....	\$/bale	XX .
Swathing hay.....	\$/acre	XX .	5x6 (cutting, raking, & baling) ..	\$/bale	XX .
Tedding hay.....	\$/acre	XX .	Square Bales		
Windrowing hay.....	\$/acre	XX .	Small (<250 lbs).....	\$/bale	XX .
Custom Service in 2019 (bales)	Unit	Rate	Large (>250 lbs).....	\$/bale	XX .
Baling (Include the cost of twine or plastic wrap)			Cost of all haying operations/ small square bales.....	\$/bale	XX .
Round Bales			\$ton	XX .	
Small Bales (<1,500 pounds) ..	\$/bale	XX .	Machine stacking in the field.....	\$/bale	XX .
Small Bales (Cutting, raking, and baling).....	\$/bale	XX .	Moving large round bales from field to storage.....	\$/bale	XX .
Large Bales (>1,500 pounds) ..	\$/bale	XX .			
Large Bales (Cutting, raking, and baling).....	\$/bale	XX .			

SECTION 7**CUSTOM HAY HAULING – FIELD TO STORAGE**

1. In 2019, did you:

- 1 Pay for someone to perform custom hay hauling (Go to Item 2)
- 2 Receive payment from someone to perform custom hay hauling (Go to Item 2)
- 3 Have direct knowledge of rates related to custom hay hauling (Go to Item 2)
- 4 None of the above (Go to **Section 8**)

2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor.

Custom Service in 2019	Dollars per Bale (Base Rate)	AND	Extra rate per bale per mile	If Over _____ Miles
Small square bales (50-100 lbs).....	Semi-trailer	XX .	XX .	XX .
	Other trailer.....	XX .	XX .	XX .
Large square bales (> 100 lbs).....	Semi-trailer	XX .	XX .	XX .
	Other trailer.....	XX .	XX .	XX .
Large round bales (4 ft. x 5 ft.).....	Semi-trailer	XX .	XX .	XX .
	Other trailer.....	XX .	XX .	XX .
Large round bales (5 ft. x 6 ft.).....	Semi-trailer	XX .	XX .	XX .
	Other trailer.....	XX .	XX .	XX .
<hr/>				
By the Load:		Loading Charge		Rate per Loaded Mile
Less than 10 tons per load		XX .		XX .
10 - 20 tons per load		XX .		XX .
Over 20 tons per load		XX .		XX .

SECTION 8**CUSTOM CROPS HAULING AND TRUCKING (NOT INCLUDING HAY)**

1. In 2019, did you:

- 1 Pay for someone to perform custom hauling or trucking (Go to Item 2)
- 2 Receive payment from someone to perform custom hauling or trucking (Go to Item 2)
- 3 Have direct knowledge of rates related to custom hauling or trucking (Go to Item 2)
- 4 None of the above (Go to **Section 9**)

2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor.

Commodity Hauled in 2019	Commodity unit (i.e. bushels, tons, etc.)	Dollars per Unit (Basic Charge)	AND	Maximum One Way Mileage	Extra Charge per 10 Miles Over Base Mileage
Barley.....		XX .		XX (miles)	XX
Canola.....		XX .		XX (miles)	XX
Corn.....		XX .		XX (miles)	XX
Corn silage.....		XX .		XX (miles)	XX
Cotton to Gin (lb).....		XX .		XX (miles)	XX
Cotton to Gin (module).....		XX .		XX (miles)	XX
Dry Beans.....		XX .		XX (miles)	XX
Flax.....		XX .		XX (miles)	XX

Grains and oilseeds.....	XX		XX	(miles)	XX
SECTION 8 CUSTOM CROPS HAULING AND TRUCKING (NOT INCLUDING HAY) (CONTINUED)					
Commodity Hauled in 2019	Commodity unit (i.e. bushels, tons, etc.)	Dollars per Unit (Basic Charge)	AND	Maximum One Way Mileage	Extra Charge per 10 Miles Over Base Mileage
Grain sorghum.....	XX		XX	(miles)	XX
Milo.....	XX		XX	(miles)	XX
Oats.....	XX		XX	(miles)	XX
Peanuts.....	XX		XX	(miles)	XX
Rice.....	XX		XX	(miles)	XX
Silage.....	XX		XX	(miles)	XX
Sorghum.....	XX		XX	(miles)	XX
Soybeans.....	XX		XX	(miles)	XX
Sugar beets.....	XX		XX	(miles)	XX
Sunflower.....	XX		XX	(miles)	XX
All Wheat.....	XX		XX	(miles)	XX

SECTION 9 CUSTOM SILAGE AND HAYLAGE MAKING SERVICES

1. In 2019, did you:
 - Pay for someone to perform custom silage making (Go to Item 2)
 - Receive payment from someone to perform custom silage making (Go to Item 2)
 - Have direct knowledge of rates related to custom silage making (Go to Item 2)
 - None of the above (Go to **Section 10**)
2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor. **Exclude** the costs for materials

Custom Service in 2019	Unit	Rate	Custom Service in 2019	Unit	Rate
	\$/acre	XX .			XX
Bagging silage.....	\$/hour	XX .	Pull-Type Chopper and Tractor.....	\$/hour	XX
	\$/ton	XX .			XX
		XX			XX
Blower.....	\$/hour	XX .	Self-Propelled Chopper.....	\$/hour	XX .
Chopping silage					
Corn					
	\$/acre	XX .	Silo filling, upright.....	\$/hour	XX .
Chopping Only.....	\$/hour	XX .			
	\$/ton	XX .			
	\$/acre	XX .	Silo filling, trench or bunker.....	\$/hour	XX .
Chopping and Hauling Only	\$/hour	XX .			
	\$/ton	XX .			
	\$/acre	XX .			
Chopping, Hauling, and Filling	\$/hour	XX .			
	\$/ton	XX .			
Other Silage			Labor:		
	\$/acre	XX .			
Chopping Only.....	\$/hour	XX .			
	\$/ton	XX .			
	\$/acre	XX .			
Chopping and Hauling Only..	\$/hour	XX .			
	\$/ton	XX .			
	\$/acre	XX .			
Chopping, Hauling, and Filling.....	\$/hour	XX .			
	\$/ton	XX .			

SECTION 10 CUSTOM SEED CLEANING

1. In 2019, did you:
 - Pay for someone to perform custom seed cleaning (Go to Item 2)
 - Receive payment from someone to perform custom seed cleaning (Go to Item 2)
 - Have direct knowledge of rates related to custom seed cleaning (Go to Item 2)
 - None of the above (Go to **Section 11**)
2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor.

Commodity	Circle one	Dollars per Unit	Commodity	Circle one	Dollars per Unit
Alfalfa:					
Cleaning Only.....	Pound/Bushel/Ton/ Other: _____	XX .	Soybeans:		
Treating Only.....	Pound/Bushel/Ton/ Other: _____	XX .	Cleaning Only.....	Pound/Bushel/Ton/ Other: _____	XX .
Cleaning and Treating (One charge).....	Pound/Bushel/Ton/ Other: _____	XX .	Treating Only.....	Pound/Bushel/Ton/ Other: _____	XX .
Flaxseed:					
Cleaning Only.....	Pound/Bushel/Ton/ Other: _____	XX .	Wheat:		
	Gross Bushel	XX .	Cleaning Only.....	Pound/Bushel/Ton/ Other: _____	XX .
Treating Only.....	Pound/Bushel/Ton/ Other: _____	XX .	Treating Only.....	Pound/Bushel/Ton/ Other: _____	XX .
	Gross Bushel	XX .	Cleaning and Treating (One charge).....		Pound/Bushel/Ton/ Other: _____
Cleaning and Treating (One charge).....	Pound/Bushel/Ton/ Other: _____	XX .	Other: _____		
	Gross Bushel	XX .	Cleaning Only.....	Pound/Bushel/Ton/ Other: _____	XX .
Red Clover:					
Cleaning Only.....	Pound/Bushel/Ton/ Other: _____	XX .	Treating Only.....	Pound/Bushel/Ton/ Other: _____	XX .
Treating Only.....	Pound/Bushel/Ton/ Other: _____	XX .	Cleaning and Treating (One charge).....		Pound/Bushel/Ton/ Other: _____
Cleaning and Treating (One charge).....	Pound/Bushel/Ton/ Other: _____	XX .	Other: _____		
Seed Grain (Wheat, Barley, Oats):					
Cleaning Only.....	Pound/Bushel/Ton/ Other: _____	XX .	Cleaning Only.....		Pound/Bushel/Ton/ Other: _____
	Gross Bushel	XX .	Treating Only.....		Pound/Bushel/Ton/ Other: _____
Treating Only.....	Pound/Bushel/Ton/ Other: _____	XX .	Cleaning and Treating (One charge).....		Pound/Bushel/Ton/ Other: _____
	Gross Bushel	XX .	Other: _____		
Cleaning and Treating (One charge).....	Pound/Bushel/Ton/ Other: _____	XX .	Cleaning Only.....		Pound/Bushel/Ton/ Other: _____
	Gross Bushel	XX .	Treating Only.....		Pound/Bushel/Ton/ Other: _____

SECTION 11 CUSTOM GRAIN AND PEANUT DRYING SERVICES

1. In 2019, did you:

- 1 Pay for someone to perform custom grain or peanut drying (Go to Item 2)
- 2 Receive payment from someone to perform custom grain or peanut drying (Go to Item 2)
- 3 Have direct knowledge of rates related to custom grain or peanut drying (Go to Item 2)
- 4 None of the above (Go to **Section 12**)

2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor. **Exclude** hauling charges

Commodity	Unit	Basic Rate	Basic Rate – Up to What % Moisture			Extra Charge for Each Additional 1% Moisture Removed
Corn	\$/bushel	XX .	XX .	%	XX .	
	\$/bushel/point	XX .	XX .	%	XX .	
Flax	\$/bushel	XX .	XX .	%	XX .	
	\$/bushel/point	XX .	XX .	%	XX .	
Peanuts.....	\$/bushel	XX .	XX .	%	XX .	
	\$/bushel/point	XX .	XX .	%	XX .	
Soybeans.....	\$/bushel	XX .	XX .	%	XX .	
	\$/bushel/point	XX .	XX .	%	XX .	
Small Grains (wheat, barley, etc).....	\$/bushel	XX .	XX .	%	XX .	
	\$/bushel/point	XX .	XX .	%	XX .	
Sunflower	\$/cwt	XX .	XX .	%	XX .	
	\$/bushel	XX .	XX .	%	XX .	
	\$/bushel/point	XX .	XX .	%	XX .	

SECTION 12 CUSTOM CROP FARMING

1. In 2019, did you:

- 1 Pay for someone to perform custom farming (Go to Item 2)
- 2 Receive payment from someone to perform custom farming (Go to Item 2)
- 3 Have direct knowledge of rates related to custom farming (Go to Item 2)
- 4 None of the above (Go to **Section 13**)

2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** all operations: fall tillage, field preparation, planting, weed and insect control and harvest. **Include** charges for machine, power, and operator. **Exclude** cost of seed, fertilizer, and pesticide.

Commodity Farmed in 2019	Unit	Rate	Commodity Farmed in 2019	Unit	Rate
Crop Production (Consulting)	\$/acre	XX .	Small Grains.....	\$/acre	XX .
Commodity Custom Farming:			Soybean production: conventional tillage	\$/acre	XX .
Canola.....	\$/acre	XX .	Soybean production: no till.....	\$/acre	XX .
Corn production: conventional tillage.....	\$/acre	XX .	Wildlife plot establishment.....	\$/acre	XX .
Corn production: no till.....	\$/acre	XX .	Winter Wheat (no fallow ground)	\$/acre	XX .

Milo.....	\$/acre	XX	Winter Wheat (including fallow ground).....	\$/acre	XX
Pasture.....	\$/acre	XX	Other.....	\$/acre	XX
Row Crops.....	\$/acre	XX			

Part 2 – Livestock Custom Services

SECTION 13 CUSTOM MANURE REMOVAL AND SPREADING

1. In 2019, did you:
 - Pay for someone to perform custom manure removal and/or spreading (Go to Item 2)
 - Receive payment from someone to perform custom manure removal and/or spreading (Go to Item 2)
 - Have direct knowledge of rates related to custom manure removal and/or spreading (Go to Item 2)
 - None of the above (Go to **Section 14**)
2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor.

Custom Service in 2019	Unit	Rate
Dry Manure Removal		
Manure removal	\$/ton	XX .
Manure removal and spreading	\$/ton	XX .
Manure spreading	\$/ton	XX .
Liquid Manure applied by drag line	\$/gallon	XX .
Liquid Manure Removal		
Manure removal	\$/1,000 gallons	XX .
Manure removal and spreading	\$/1,000 gallons	XX .
Manure spreading	\$/1,000 gallons	XX .

SECTION 14 CUSTOM FEED PREPARATION

1. In 2019, did you:
 - Pay for someone to perform custom feed preparation (Go to Item 2)
 - Receive payment from someone to perform custom feed preparation (Go to Item 2)
 - Have direct knowledge of rates related to custom feed preparation (Go to Item 2)
 - None of the above (Go to **Section 15**)
2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor. **Exclude** the price of feed and the cost of sacks

Custom Service in 2019	Unit	Rate	Custom Service in 2019	Unit	Rate
Grinding Hay Only.....	\$/cwt	XX .	Pelleting, Including Grinding & Mixing of Ingredients.....	\$/cwt	XX .
	\$/ton	XX .		\$/ton	XX .
Grinding and Mixing.....	\$/cwt	XX .	Pneumatic (Vacuum) Handling of Grain.....	\$/bu	XX .
	\$/ton	XX .			
Grinding Grain Only.....	\$/cwt	XX .	Rolling Grain Only.....	\$/cwt	XX .
	\$/ton	XX .		\$/ton	XX .
Grinding Grain and Mixing:					
Mobile Truck.....	\$/cwt	XX .	Rolling and Mixing.....	\$/cwt	XX .
	\$/ton	XX .		\$/ton	XX .
PTO Unit.....	\$/cwt	XX .		\$/cwt	XX .
	\$/ton	XX .	Sacking Feed.....	\$/ton	XX .

Mixing Feed Only.....	\$/cwt	XX	.	Tub Grinding Hay		
	\$/ton	XX	.	Farmer Supplies Power	\$/hour	XX
Pelleting Feed Only.....	\$/cwt	XX	.	Power Supplied	\$/hour	XX
	\$/ton	XX	.	Self Contained Unit	\$/hour	XX

SECTION 15 CUSTOM LIVESTOCK SERVICES

1. In 2019, did you:
 - Pay for someone to perform custom livestock services (Go to Item 2)
 - Receive payment from someone to perform custom livestock services (Go to Item 2)
 - Have direct knowledge of rates related to custom livestock services (Go to Item 2)
 - None of the above (Go to **Section 16**)
2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor. **Exclude** materials used in the rate

Custom Service in 2019	Unit	Rate	Custom Service in 2019	Unit	Rate
Cattle			Hogs		
Artificial Insemination.....	\$/day	XX	Artificial Insemination.....	\$/day	XX
	\$/head	XX		\$/head	XX
Backgrounding.....	\$/day	XX	Castrating.....	\$/day	XX
	\$/head	XX		\$/head	XX
Branding.....	\$/day	XX	Chute fee.....	\$/day	XX
	\$/head	XX		\$/head	XX
Castrating.....	\$/day	XX	Hauling.....	\$/day	XX
	\$/head	XX		\$/mile	XX
Chute fee.....	\$/day	XX	Pregnancy Testing.....	\$/day	XX
	\$/head	XX		\$/head	XX
Custom Feeding:			Spraying.....	\$/day	XX
Calving Out Cows.....	\$/head/day	XX		\$/head	XX
Weaned Calves.....	\$/head/day	XX	Sheep		
Wintering Pregnant Beef Cows.....	\$/head/day	XX	Artificial Insemination.....	\$/day	XX
Yearlings and Cull Cows....	\$/head/day	XX		\$/head	XX
Dehorning.....	\$/day	XX	Castrating.....	\$/day	XX
	\$/head	XX		\$/head	XX
Hauling: 18-wheeler.....	\$/day	XX	Shearing.....	\$/day	XX
	\$/mile	XX		\$/head	XX
Hauling: Flat truck.....	\$/day	XX	Tagging.....	\$/day	XX
	\$/mile	XX		\$/head	XX
Hauling: Other.....	\$/day	XX	Spraying or Dipping.....	\$/day	XX
	\$/mile	XX		\$/head	XX
Pregnancy testing.....	\$/day	XX	Other		
	\$/head	XX	Day Labor.....	\$/day	XX
Processing.....	\$/day	XX		\$/head	XX
			Hauling Cattle, Rate per Load		

	\$/head	XX			Cwt per Load (cwt)	Rate per Mile (\$/mile)
Spraying.....	\$/day	XX	.		XX	XX
	\$/head	XX	.		XX	XX
	\$/day	XX	.			
	\$/head	XX	.			
Worming.....	\$/head	XX	.			

Part 3 – Other Custom Services

SECTION 16 CUSTOM LAND PREPARATION AND OTHER SERVICES

1. In 2019, did you:
 - Pay for someone to perform custom land preparation or other services (Go to Item 2)
 - Receive payment from someone to perform custom land preparation or other services (Go to Item 2)
 - Have direct knowledge of rates related to custom land preparation or other services (Go to Item 2)
 - None of the above (Go to **Section 17**)
2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor.

Custom Service in 2019	Length of Rental Time	Dollars per Time Unit (circle one)	Custom Service in 2019	Length of Rental Time (circle one)	Dollars per Time Unit
Brushhogging.....	Month/Day/Hour	XX .	Machine Shed Rental.....	Cents/Sq. Ft./Year Cents/Sq. Ft./Month	XX .
Brush spraying (aerial)..	Month/Day/Hour	XX .	Mowing/Clipping CRP.....	\$/hour \$/acre	XX .
Brush spraying (ground).....	Month/Day/Hour	XX .	Mowing Road Ditches.....	\$/hour \$/mile	XX .
Brush spraying (individual plant treatment).....	Month/Day/Hour	XX .	Land planing.....	Month/Day/Hour	XX .
Bulldozer operations			Laying out irrigation pipe.....	Month/Day/Hour	XX .
Heavy offset plowing...	Month/Day/Hour	XX .	Leveling.....	Month/Day/Hour	XX .
Land clearing.....	Month/Day/Hour	XX .	On Farm Grain Bin Storage	Cents/Bushel/Year Cents/Bushel/Month	XX .
Rake and stack.....	Month/Day/Hour	XX .	Pasture aeration.....	Month/Day/Hour	XX .
Root plowing.....	Month/Day/Hour	XX .	Pasture shredding.....	Month/Day/Hour	XX .
Checking pivots during irrigation season.....	Month/Day/Hour	XX .	Pond construction.....	Month/Day/Hour	XX .
Clearing cedar trees.....	Month/Day/Hour	XX .	Rice canal maintenance.....	Month/Day/Hour	XX .
Closing pivot tracks.....	Month/Day/Hour	XX .	Rock Picking.....	\$/hour	XX .
Ditch construction.....	Month/Day/Hour	XX .	Sawing wood, chainsaw.....	Month/Day/Hour	XX .
Dozing – D6 or smaller..	Month/Day/Hour	XX .	Snow Removal		
Dozing – D7 or larger....	Month/Day/Hour	XX .	Tractor Blower	\$/hour	XX .
Excavator.....	Month/Day/Hour	XX .	Front End Loader	\$/hour	XX .
Grade and shape waterways.....	Month/Day/Hour	XX .	Stock tank construction and/or maintenance.....	Month/Day/Hour	XX .
Grubbing.....	Month/Day/Hour	XX .	Surface Drainage / Field Ditching	\$/hour	XX .

Installing Drainage	\$/acre	XX	Month/Day/Hour	XX
Tile.....	\$/hour	XX	\$/foot	XX
Land Leveling.....	\$/hour	XX	Welding.....Month/Day/Hour	XX

SECTION 17 CUSTOM BULK FEED DELIVERY

1. In 2019, did you:
 - Pay for someone to perform custom bulk feed delivery (Go to Item 2)
 - Receive payment from someone to perform custom bulk feed delivery (Go to Item 2)
 - Have direct knowledge of rates related to custom bulk feed delivery (Go to Item 2)
 - None of the above (Go to **Section 18**)
2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor.

Method of Charging	Charge per Load	Dollars per Loaded Mile	OR	Dollars per Ton	Average Load (in Tons)
Load Charge + Charge per Mile.....	XX	XX		XX	XX
Straight Charge per Mile.....		XX		XX	XX
Flat rate per Load.....	XX				XX
Load Charge + Charge per Ton.....	XX	XX		XX	XX
Straight Charge per Ton.....		XX		XX	XX
Charge per Ton per Mile.....		XX		XX	XX

SECTION 18 CUSTOM FACILITY RENTAL

1. In 2019, did you:
 - Pay for custom facility rental (Go to Item 2)
 - Receive payment from someone for custom facility rental (Go to Item 2)
 - Have direct knowledge of rates related to custom facility rental (Go to Item 2)
 - None of the above (Go to **Section 19**)
2. For each custom facility rental listed below that you either paid for, received payment for, or had direct knowledge of, what was the rental rate in your area in 2019? **Exclude** utilities and maintenance.

Facility	Length of Time Facility was Rented (circle one)	Dollars per Time Unit	Facility	Length of Time Facility was Rented (circle one)	Dollars per Time Unit
Dairy free stall barn.....	Year/Month/Day	XX	Loose housing.....	Year/Month/Day	XX
Farrowing house.....	Year/Month/Day	XX	Machinery storage.....	Year/Month/Day	XX
Finishing building.....	Year/Month/Day	XX	Milking parlor, loafing shed, equip, manure handling, feed storage..	Year/Month/Day	XX
Hay storage.....	Year/Month/Day	XX	Swine nursery.....	Year/Month/Day	XX

SECTION 19 CUSTOM TRACTOR AND MACHINE RENTAL

1. In 2019, did you:
 - Pay for custom tractor or machine rental (Go to Item 2)
 - Receive payment from someone for custom tractor or machine rental (Go to Item 2)
 - Have direct knowledge of rates related to custom tractor or machine rental (Go to Item 2)
 - None of the above (Go to **Section 20**)
2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine. **Exclude** the costs of labor and fuel in machinery rental.

Machine Rented in 2019	Length of Time Tractor/Machine was Rented (circle one)	Dollars per Time Unit	Machine Rented in 2019	Length of Time Tractor/Machine was Rented (circle one)	Dollars per Time Unit
Anhydrous Applicator....	Month/Day/Hour	xx .	Liquid Applicator.....	Month/Day/Hour	xx .
Bulk Dry Fertilizer Applicator.....	Month/Day/Hour	xx .	Mower conditioner	Month/Day/Hour	xx .
Combines.....	Month/Day/Hour	xx .	No-till Drill.....	Month/Day/Hour	xx .
	\$/acre	xx .			xx .
Corn head only.....	Month/Day/Hour	xx .	No-till planter.....	Month/Day/Hour	xx .
	\$/acre	xx .	Power washer.....	Month/Day/Hour	xx .
Corn planter.....	Month/Day/Hour	xx .	Roller or hammer mill	Month/Day/Hour	xx .
Diesel Fuel.....	\$/gallon	xx .		\$/acre	xx .
Field roller.....	Month/Day/Hour	xx .	Rotary mower.....	Month/Day/Hour	xx .
	\$/acre	xx .			xx .
Generator.....	Month/Day/Hour	xx .	Saw and split trees for firewood.....	Month/Day/Hour	xx .
Grain bin rental.....	\$/bushel	xx .	Skid steer loader.....	Month/Day/Hour	xx .
Grain cart.....	Month/Day/Hour	xx .			xx .
	\$/bushel	xx .	Track hoe/excavator.....	Month/Day/Hour	xx .
	Month/Day/Hour	xx .	Tractor		
Grain cart with auger, corn (acre).....	\$/bushel	xx .	Tractor loader.....	Month/Day/Hour	xx .
	\$/acre	xx .	2 wheel drive, > 250 hp	Month/Day/Hour/	xx .
	Month/Day/Hour	xx .		Tachometer	xx .
Grain cart with auger, soybeans (acre).....	\$/bushel	xx .	2 wheel drive, 150-250	Month/Day/Hour/	xx .
	\$/acre	xx .	hp.....	Tachometer	xx .
Grain cleaner.....	Month/Day/Hour	xx .	2 wheel drive, 100 -	Month/Day/Hour/	xx .
Grain drill.....	Month/Day/Hour	xx .	150 hp.....	Tachometer	xx .
Grain truck (non-semi)...	Month/Day/Hour	xx .	4 wheel drive, < 175 hp	Month/Day/Hour/	xx .
Grain truck (semi).....	Month/Day/Hour	xx .		Tachometer	xx .
Grain vacuum.....	Month/Day/Hour	xx .			xx .

Grain wagon.....	Month/Day/Hour	XX .	4 wheel drive, > 175 hp).....	Month/Day/Hour/ Tachometer	XX .
Hay conditioner.....	Month/Day/Hour	XX .	Tree shearer.....	Month/Day/Hour	XX .
Industrial loader.....	Month/Day/Hour	XX .	Tub grinder.....	Month/Day/Hour	XX .
Less than 100 belt horsepower.....	Month/Day/Hour	XX .	Other _____	Month/Day/Hour	XX .

SECTION 20 CUSTOM FENCE BUILDING

1. In 2019, did you have knowledge of rates related to fence building?

1 Pay for someone to perform custom fence building (Go to Item 2)
 2 Receive payment from someone to perform custom fence building (Go to Item 2)
 3 Have direct knowledge of rates related to custom fence building (Go to Item 2)
 4 None of the above (Go to **Comments**)

2. For each custom service listed below that you either paid for, received payment for, or had direct knowledge of, what was the rate for service in your area in 2019? **Include** the costs for hiring the machine, fuel, and labor. **Exclude** the cost of materials unless otherwise specified

Custom Service in 2019	Rate per hour, or Rate per mile (circle one)	Dollars per Unit
Building new fence with materials.....	Hours / Miles / Rod	XX .
Building new fence without materials.....	Hours / Miles / Rod	XX .
Deer-proof fencing.....	Hours / Miles / Rod	XX .
Digging line fencepost holes.....	Hours / Miles / Hole	XX .
Post Hole Digging.....	Hours / Miles / Hole	XX .
Fence building		
Barbed wire.....	With materials	Hours / Miles / Hole
	Without materials	Hours / Miles / Hole
Board.....	With materials	Hours / Miles / Hole
	Without materials	Hours / Miles / Hole
Easy terrain.....	With materials	Hours / Miles / Hole
	Without materials	Hours / Miles / Hole
Rough terrain.....	With materials	Hours / Miles / Hole
	Without materials	Hours / Miles / Hole
High tensile.....	With materials	Hours / Miles / Hole
	Without materials	Hours / Miles / Hole
Woven wire.....	With materials	Hours / Miles / Hole
	Without materials	Hours / Miles / Hole
4 to 6 wire w/ steel.....	Without materials	Hours / Miles / Hole
	With materials	Hours / Miles / Hole
4 to 6 wire w/ wood.....	Without materials	Hours / Miles / Hole
Fence work: inspection & minor repairs.....	Hours / Miles / Rod	XX .
Fence work: removal.....	Hours / Miles / Rod	XX .

OFFICE USE ONLY												
Response		Respondent		Mode		Enum.	Eval.	Change	Office Use for POID			
1-Comp 2-R 3-Inac 4-Office Hold 5-R – Est 6-Inac – Est 7-Off Hold – Est	9901	1-Op/Mgr 2-Sp 3-Acct/Bkpr 4-Partner 9-Oth	9902	1-PASI (Mail) 2-PATI (Tel) 33-PAPI (Face-toFace) 6-Email 7-Fax 19-Other	9903	9998	9900	9985	9989			

									Optional Use			
S/E Name						9921		R. Unit	9907	9908	9906	9916

COMMENTS: _____

9911 Phone: () -	9910	MM	DD	YY
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This completes the survey. **Thank you for your help.**