**Attachment D – 2020 Item 22 Additional Products**

ITEM 22: DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Of the $,000.00 of Sales, Shipments, Receipts, or Revenue reported in Item 5, what was the value of each product or service?

General – Please do not combine product lines. If the information is not directly available from your records, reasonable estimates are

acceptable.

The manufactured products and services listed below are generally made in your industry. If you make products or have revenue from sources not listed, click the “Add Product Not Listed” button and search for an existing product, or use the section for “Add product(s) not listed above.”

Manufacturing of Products – Report the value of the products shipped and services performed at the net selling value, free on board (FOB) plant to the customer, after discounts and allowances.

Include:

Products made elsewhere by others from materials supplied by this establishment. Report these products on the specific lines as if they were made in this establishment. Products transferred to other Establishments within your company. These products should be assigned the full economic value (market value); i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Exclude:

Wholesale products (previously Resales), which include products that are bought from other establishments or transferred from other establishments of your company and then sold without further manufacture, processing, or assembly by this establishment. Report Wholesale products in any relevant prelisted product code, click the "Add Product Not Listed" button and search for an existing Wholesale

product, or use the section for "Add product(s) not listed above." Products made from materials owned by others (i.e., the customer). Report your commission or contract receipts in the appropriate

Contract Manufacturing product line(s).

Freight charged

Excise taxes

***6 ADDITIAL CODES THAT WILL BE ADDED TO ALL FORMS IN ADDITIONAL TO INDUSTRY SPECIFIC PRODUCTS***

1) 2017900000 - Manufacturing of nonelectric breathing devices (including N95 and other respirators), incubators, inhalators, and resuscitators, and other surgical and medical apparatus and instruments, excluding anesthetic apparatus and parts

2) 2018000000 - Manufacturing of electromedical equipment (including diagnostic, therapeutic, patient monitoring equipment, and ventilators), excluding ionizing radiation equipment

3) 2050375000 - Manufacturing of personal safety equipment and clothing, industrial and nonindustrial, including respiratory protection, face shields, masks, and protective clothing, excluding footwear, gloves, and surgical and medical respirators

4) 2045875000 - Manufacturing of surgical appliances and supplies, including surgical gloves, bandages, gauze, cotton (sterile and non-sterile), and other surgical dressings, excluding orthopedic and prosthetic appliances

5) 2010475000 - Manufacturing of bath, facial, and hand soaps, including hand sanitizers

6) 2007875000 - Manufacturing of other household specialty cleaning and sanitation products, including disinfectants