# **U.S. IMPORTERS' QUESTIONNAIRE**

# MULTILAYERED WOOD FLOORING FROM CHINA

# This questionnaire must be received by the Commission by <u>August 17, 2017</u> See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the countervailing and antidumping duty orders concerning multilayered wood flooring from China (Inv. Nos. 701-TA-476 and 731-TA-1179 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of fi	irm
	StateZip Code
Website	
Has your fi	irm imported multilayered wood flooring (as defined on the next page) <i>from any country</i> at ince January 1, 2011?
	(Sign the certification below and promptly return only this page of the questionnaire to the Commission)
YES	(Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)
•	estionnaire via the Commission <i>Drop Box</i> by clicking on the following link: opbox.usitc.gov/oinv/. (PIN: MLWF)

#### CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise.

I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.

Name of Authorized Official	Title of Authorized Official	Date	
	Phone:		
Signature		Email address	
	Fax:		

### PART I.—GENERAL INFORMATION

**Background.**--On December 8, 2011, the Department of Commerce ("Commerce") issued a countervailing duty order and an antidumping duty order on imports of multilayered wood flooring from China. On November 1, 2016, the Commission instituted reviews pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the orders would be likely to lead to continuation or recurrence of material injury to the domestic industry within a reasonably foreseeable time. If both the Commission and Commerce make an affirmative determination, the orders will remain in place. If either the Commission or Commerce makes a negative determination, Commerce will revoke the order. Questionnaires and other information pertinent to this proceeding are available at

https://www.usitc.gov/investigations/701731/2016/multilayered\_wood\_flooring\_china/first\_review\_ful I.htm

<u>Multilayered wood flooring</u> covered by these reviews is composed of an assembly of two or more layers or plies of wood veneer(s)<sup>1</sup> in combination with a core.<sup>2</sup> The several layers, along with the core, are glued or otherwise bonded together to form a final assembled product. Multilayered wood flooring is often referred to by other terms, e.g., "engineered wood flooring" or "plywood flooring." Regardless of the particular terminology, all products that meet the description set forth herein are intended for inclusion within the definition of subject merchandise.

All multilayered wood flooring is included within the definition of subject merchandise, without regard to: dimension (overall thickness, thickness of face ply, thickness of back ply, thickness of core, and thickness of inner plies; width; and length); wood species used for the face, back and inner veneers; core composition; and face grade. Multilayered wood flooring included within the definition of subject merchandise may be unfinished (i.e., without a finally finished surface to protect the face veneer from wear and tear) or "prefinished" (i.e., a coating applied to the face veneer, including, but not exclusively, oil or oil-modified or water-based polyurethanes, ultra-violet light cured polyurethanes, wax, epoxyester finishes, moisture-cured urethanes and acid-curing formaldehyde finishes.) The veneers may be also soaked in an acrylic impregnated finish. All multilayered wood flooring is included within the definition of subject merchandise regardless of whether the face (or back) of the product is smooth, wire brushed, distressed by any method or multiple methods, or hand-scraped. In addition, all multilayered wood flooring is included within the definition of subject merchandise regardless of whether or not it is manufactured with any interlocking or connecting mechanism (for example, tongueand-groove construction or locking joints). All multilayered wood flooring is included within the definition of the subject merchandise regardless of whether the product meets a particular industry or similar standard.

The core of multilayered wood flooring may be composed of a range of materials, including but not limited to hardwood or softwood veneer, particleboard, medium-density fiberboard (MDF), high-density fiberboard (HDF), stone and/or plastic composite, or strips of lumber placed edge-to-edge.

Multilayered wood flooring products generally, but not exclusively, may be in the form of a strip, plank, or other geometrical patterns (e.g., circular, hexagonal). All multilayered wood flooring products are included within this definition regardless of the actual or nominal dimensions or form of the product.

<sup>&</sup>lt;sup>1</sup> A "veneer" is a thin slice of wood, rotary cut, sliced, or sawed from a log, bolt, or flitch. Veneer is referred to as a ply when assembled.

<sup>&</sup>lt;sup>2</sup> Commerce interprets this language to refer to wood flooring products with a minimum of three layers.

Specifically excluded from the scope are cork flooring and bamboo flooring, regardless of whether any of the sub-surface layers of either flooring are made from wood. Also excluded is laminate flooring. Laminate flooring consists of a top wear layer sheet not made of wood, a decorative paper layer, a core-layer of high-density fiberboard, and a stabilizing bottom layer.

Imports of the subject merchandise are provided for under the following statistical reporting numbers of the Harmonized Tariff Schedule of the United States ("HTSUS"):

4412.31.0520; 4412.31.0540; 4412.31.0560; 4412.31.2510; 4412.31.2520; 4412.31.4040; 4412.31.4050; 4412.31.4060; 4412.31.4070; 4412.31.5125; 4412.31.5135; 4412.31.5155; 4412.31.5165; 4412.31.3175; 4412.31.6000; 4412.31.9100; 4412.32.0520; 4412.32.0540; 4412.32.0560; 4412.32.2510; 4412.32.2520; 4412.32.3125; 4412.32.3135; 4412.32.3155; 4412.32.3165; 4412.32.3175; 4412.32.3185; 4412.32.5600; 4412.39.1000; 4412.39.3000; 4412.39.4011; 4412.39.4012; 4412.39.4019; 4412.39.4031; 4412.39.4032; 4412.39.4039; 4412.39.4051; 4412.39.4052; 4412.39.4059; 4412.39.4061; 4412.39.4062; 4412.39.4069; 4412.39.5010; 4412.39.5030; 4412.39.5050; 4412.94.1030; 4412.94.1050; 4412.94.3105; 4412.94.3111; 4412.94.3121; 4412.94.3131; 4412.94.3141; 4412.94.3160; 4412.94.3171; 4412.94.4100; 4412.94.5100; 4412.99.1030; 4412.99.1040; 4412.99.3110; 4412.99.3120; 4412.99.500; 4412.99.0600; 4412.99.1020; 4412.99.1030; 4412.99.1040; 4412.99.3110; 4412.99.3120; 4412.99.3130; 4412.99.3140; 4412.99.3150; 4412.99.3160; 4412.99.3170; 4412.99.4100; 4412.99.5710; 4412.99.6000; 4412.99.7000; 4412.99.8000; 4412.99.9000; 4412.99.9500; 4418.71.2000; 4418.71.9000; 4418.72.2000; and 4418.72.9500.

The HTSUS provisions are for convenience and customs purposes; the written description of the scope is dispositive.

**<u>Reporting of information</u>**.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, purchaser and/or foreign producer questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

*Verification*.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

**<u>Release of information</u>**.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

<u>Valid number error messages.</u>--If you are completing this form in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 rather than \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete this form. Detailed instructions on how to resolve this issue is provided at the end of this questionnaire and is available upon request from Drew Dushkes (202-205-3229, <u>drew.dushkes@usitc.gov</u>).

I-1. **OMB statistics**.--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2. <u>Establishments covered</u>.--Provide the name and address of establishment(s) covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol.

"<u>Establishment</u>"--Each facility of a firm involved in the <u>importation</u> of multilayered wood flooring, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

I-3. **Ownership.--**Is your firm owned, in whole or in part, by any other firm?

Yes--List the following information.

No

Firm name	Address	Extent of ownership ( <i>percent</i> )

I-4. **<u>Related importers/exporters.--**Does your firm have any related firms, either domestic or foreign, that are engaged in importing multilayered wood flooring into the United States or that are engaged in exporting multilayered wood flooring to the United States?</u>

No No

Yes--List the following information.

Firm name	Country	Affiliation

I-5. **<u>Related producers.--</u>**Does your firm have any related firms, either domestic or foreign, that are engaged in the production of multilayered wood flooring?

No YesList the following information	
	on.

Firm name	Country	Affiliation

I-6. <u>Importing operations</u>.--Please indicate the nature of your firm's importing operations on multilayered wood flooring. More than one answer may be applicable.

Importer of record	Takes title to the	Consignee of the	Customs broker or
	imported product(s)	imported products(s)	freight forwarder

I-7. **Consignees.-**-If your firm is an importer of record of multilayered wood flooring but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

Firm name	Address	Contact person and phone number

I-8. **FTZ, TIB, or bonded warehouses**.--Please indicate whether your firm enters multilayered wood flooring into, or withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate whether your firm imports multilayered wood flooring under the TIB (temporary importation under bond) program.

*"Foreign trade zone"* is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designed as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

**"Bonded warehouse"** is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S.C. § 1555.

*"Temporary Importation under Bond ("TIB") program"* is a procedure whereby, imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule (HTS).

	No	Yes
Foreign trade zones		
Bonded warehouses		
Temporary importation under bond		

No No

I-9. **Business plan.--**In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected market conditions for multilayered wood flooring?

Yes–Please provide the requested documents. If you are not providing the requested documents, please explain why not.

I-10. <u>Other trade actions</u>.--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No	Yes–Please specify.		

#### PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Drew Dushkes (202-205-3229, <u>drew.dushkes@usitc.gov</u>). **Supply all data requested on a <u>calendar-year</u> basis**.

II-1. <u>Contact information</u>.--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

	_
Name	
Title	
Email	
Telephone	
Fax	
	-

II-2. <u>Changes in operations</u>.--Please indicate whether your firm has experienced any of the following changes in relation to the importation of multilayered wood flooring since January 1, 2011.

Chec	k as many as appropriate.	If checked, please describe; leave blank if not applicable.
	Office/warehouse openings	
	Office/warehouse closings	
	Relocations	
	Expansions	
	Acquisitions	
	Consolidations	
	Prolonged shutdowns or importation curtailments	
	Revised labor agreements	
	Other (e.g., technology)	

For question II-4, if your firm's response differs for particular orders, please indicate and explain the particular effect of revocation of specific orders.

II-3. <u>Arranged imports</u>.--Has your firm imported or arranged for the importation of multilayered wood flooring for delivery after June 30, 2017?

"Arranged imports" are imports for which your firm has placed an order with a foreign supplier for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.

No

Yes–Fill out the table below.

Quantity (in 1,000 square feet)											
Period/Source	Jul-Sep 2017	Oct-Dec 2017	Jan-Mar 2018	Apr-Jun 2018							
China—subject <sup>1</sup>											
China—nonsubject <sup>2</sup>											
Other sources											
		name ante france Chineses fi		1 - 1 - 1							

<sup>1</sup> China—subject imports do not include imports from Chinese firms ("Yuhua Timber") and Zhejiang Layo Wood Industry Co., Ltd ("Layo Wood") because they are not subject to the antidumping and countervailing duty orders. Imports from these two producers are considered nonsubject and should be excluded from this line of the table.

<sup>2</sup> China—nonsubject imports include only imports from Chinese firms Yuhua Timber and Layo Wood.

II-4. <u>**Reasons for importing if producer.--**If your firm also produces multilayered wood flooring in the United States, please indicate the reasons for importing this product. If your firm's reasons differ by source, please elaborate.</u>

# **Definitions**

*"Imports"* –Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty) or consignee (i.e., to which the merchandise was first delivered).

*"China – subject"* –Imports from firms in China that are subject to the antidumping and/or countervailing duty orders. Subject imports from China should not include imports from Zhejiang Yuhua Timber Co., Ltd. ("Yuhua Timber") and Zhejiang Layo Wood Industry Co., Ltd ("Layo Wood"), as they are not subject to either order.

*"China – nonsubject"* –Imports from Chinese firms Yuhua Timber and Layo Wood only, both of which are subject to neither the antidumping nor countervailing duty orders.

"Import quantities" -Quantities reported should be net of returns.

*"Import values"*—Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

**"U.S. commercial shipments"**— Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment. Shipments made to retail outlets owned by your firm should be recorded as transfers to related firms.

"Internal consumption" – Product consumed internally by your firm. Such transactions are valued at fair market value.

*"Transfers to related firms"* –Shipments made to related domestic firms. Such transactions are valued at fair market value.

"Related firm" – A firm that your firm solely or jointly owns, manages, or otherwise controls.

*"Export shipments"*— Shipments to destinations outside the United States, including shipments to related firms.

"Inventories" -- Finished goods inventory, not raw materials or work in progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-5. Imports from CHINA subject to the AD or CVD order.--Report your firm's imports and your firm's shipments and inventories of multilayered wood flooring imported from subject producers/exporters in CHINA during the specified periods. Please exclude all imports of multilayered wood flooring from Zhejiang Yuhua Timber Co., Ltd. ("Yuhua Timber") and Zhejiang Layo Wood Industry Co., Ltd ("Layo Wood"). These two producers/exporters in CHINA are not subject to the AD or CVD duty order and must be excluded from this table.

# CHINA—SUBJECT ONLY

	Quar	ntity ( <i>in 1,00</i>	)0 square fe	et), value (i	n \$1,000)			
			Calenda	ar year			Januar	y-June
ltem	2011	2012	2013	2014	2015	2016	2016	2017
Beginning-of-period inventories (quantity) (A)								
Imports: <sup>1</sup> Quantity (B)								
Value (C)								
U.S. shipments: Commercial shipments: Quantity (D)								
Value (E)								
Internal consumption/ company transfers: <sup>2</sup> Quantity (F)								
Value <sup>2</sup> (G)								
Export shipments: <sup>3</sup> Quantity (H)								
Value (I)								
End-of-period inventories (quantity) (J)								
<sup>1</sup> Please identify the foreign p <sup>2</sup> Sales to related firms (includ			must be valu	ed at fair ma	rket value. In	the event th	nat your firm (	uses a

<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above: \_\_\_\_\_.

<sup>3</sup> Identify your firm's principal export markets:

# II-5. Imports from CHINA subject to the AD or CVD order.—Continued

Quantity (in 1,000 square feet)											
			Calend	ar year			January-June				
Item	2011	2012	2013	2014	2015	2016	2016	2017			
Channels of distribution: Commercial U.S. shipments to distributors (K)											
to big box retailers/ home centers (L)											
to other retailers (M)											
to builders (N)											
to other end users (O)											

# CHINA—SUBJECT ONLY

<u>RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES</u>.--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

		Calendar year						January-June	
Reconciliation	2011	2012	2013	2014	2015	2016	2016	2017	
A + B - D - F - H - J = should equal zero ("0") or provide									
an explanation. <sup>1</sup>	0	0	0	0	0	0	0	0	
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:									

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines K, L, M, N, and O) in each time period equal the quantity reported for commercial U.S. commercial shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

		Calendar year						January-June	
Reconciliation	2011	2012	2013	2014	2015	2016	2016	2017	
K + L + M + N + O - D = zero									
("0"), if not revise.	0	0	0	0	0	0	0	0	

II-6. Commercial U.S. shipments of imports from CHINA subject to the AD or CVD order, by attribute.--Report your firm's commercial U.S. shipments of multilayered wood flooring imported from subject producers/exporters in CHINA, by species, finish, width, and face thickness, during calendar year 2016. Please exclude all shipments of imports of multilayered wood flooring from Yuhua Timber and Layo Wood. These two producers/exporters in CHINA are not subject to the AD or CVD duty order and must be excluded from this table.

# CHINA—SUBJECT ONLY

	Quantity (in 1,00	00 square feet)		
		Calendar	year 2016	
Species and finish	<= 5" width and <=2" face thickness	<= 5" width and >2" face thickness	>5" width and any face thickness	All widths and face thicknesses
Commercial U.S. shipments				
Red oak Smooth finish (P)				0
Distressed finished (Q)				0
White oak Smooth finish (R)				0
Distressed finished (S)				0
Hickory, maple or walnut Smooth finish (T)				0
Distressed finished (U)				0
All other species Smooth finish (V)				0
Distressed finished (W)				0
All species Smooth finish (X)	0	0	0	0
Distressed finished (Y)	0	0	0	0
Total commercial U.S. shipments (Z)	0	0	0	0

<u>RECONCILIATION OF COMMERCIAL U.S. SHIPMENTS</u>.--Please ensure that the quantities reported for 2016 commercial U.S. shipments by attribute (i.e., line Z in the last column equal the quantity reported for commercial U.S. shipments of imports from subject producers in (i.e., line D) in that same year. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year 2016
P + Q + R + S + T + U + V + W (all columns) - D (for 2016) = should	
equal zero ("0"), if not revise.	0

II-7. Imports from CHINA from Yuhua Timber and Layo Wood (nonsubject).--Report your firm's imports and your firm's shipments and inventories of multilayered wood flooring imported from nonsubject producers/exporters Layo Wood and/or Yuhua Timber in CHINA during the specified periods. If your firm imported from both Layo Wood and Yuhua Timber, please report your total imports from both nonsubject producers/exporters in China combined.

# CHINA—NONSUBJECT ONLY

	Quar	ntity ( <i>in 1,00</i>	)0 square fe	et), value (i	n \$1,000)			
			Calend	ar year			Januar	y-June
Item	2011	2012	2013	2014	2015	2016	2016	2017
Beginning-of-period inventories (quantity) (A)								
Imports: <sup>1</sup> Quantity (B)								
Value (C)								
U.S. shipments: Commercial shipments: Quantity (D)								
Value (E)								
Internal consumption/ company transfers: <sup>2</sup> Quantity (F)								
Value <sup>2</sup> (G)								
<b>Export shipments:</b> <sup>3</sup> <i>Quantity</i> (H)		4						
Value (I)								
End-of-period inventories (quantity) (J)								
<sup>1</sup> Please identify the foreign n	roducors if kr							

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_.

<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above: \_\_\_\_\_.

<sup>3</sup> Identify your firm's principal export markets: \_\_\_\_\_.

# II-7. Imports from CHINA from Yuhua Timber and Layo Wood (nonsubject).--Continued

# CHINA—NONSUBJECT ONLY

Quantity ( <i>in 1,000 square feet</i> )										
				January-June						
Item	2011	2012	2013	2014	2015	2016	2016	2017		
Channels of distribution: Commercial U.S. shipments to distributors (K)										
to big box retailers/ home centers (L)										
to other retailers (M)										
to builders (N)										
to other end users (O)										

<u>RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES</u>.--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

		Calendar year January-June						y-June
Reconciliation	2011	2012	2013	2014	2015	2016	2016	2017
A + B - D - F - H - J = should								
equal zero ("0") or provide								
an explanation. <sup>1</sup>	0	0	0	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:								

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines K, L, M, N, and O) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

		Calendar year						January-June	
Reconciliation	2011	2012	2013	2014	2015	2016	2016	2017	
K + L + M + N + O - D = zero									
("0"), if not revise.	0	0	0	0	0	0	0	0	

II-8. Commercial U.S. shipments of imports from CHINA from Yuhua Timber and Layo Wood (nonsubject), by attribute.--Report your firm's commercial U.S. shipments of multilayered wood flooring imported from nonsubject producers/exporters Layo Wood and/or Yuhua Timber in CHINA, by species, finish, width, and face thickness, during calendar year 2016.

# CHINA—NONSUBJECT ONLY

Quantity (in 1,000 square feet)									
		Calendar	year 2016						
Species and finish	<= 5" width and <=2" face thickness	<= 5" width and >2" face thickness	>5" width and any face thickness	All widths and face thicknesses					
Commercial U.S. shipments									
Red oak									
Smooth finish (P)				0					
Distressed finished (Q)				0					
<b>White oak</b> Smooth finish (R)				0					
Distressed finished (S)				0					
Hickory, maple or walnut Smooth finish (T)				0					
Distressed finished (U)				0					
All other species Smooth finish (V)				0					
Distressed finished (W)				0					
All species Smooth finish (X)	0	0	0	0					
	0		0						
Distressed finished (Y)		0		0					
Total commercial U.S. shipments (Z)	0	0	0	0					

<u>RECONCILIATION OF COMMERCIAL U.S. SHIPMENTS</u>.--Please ensure that the quantities reported for 2016 commercial U.S. shipments by attribute (i.e., line Z in the last column equal the quantity reported for commercial U.S. shipments of imports from subject producers in (i.e., line D) in that same year. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year 2016
P + Q + R + S + T + U + V + W (all columns) - D (for 2016) = should equal zero ("0"), if not revise.	0

II-9. Imports from ALL OTHER SOURCES.--Report your firm's imports and your firm's shipments and inventories of multilayered wood flooring imported from all other sources combined during the specified periods.

# **ALL OTHER SOURCES**

(list sources: \_\_\_\_\_

	Quar	ntity ( <i>in 1,00</i>	)0 square fe	et), value (ii	n \$1,000)			
		January-June						
Item	2011	2012	2013	2014	2015	2016	2016	2017
Beginning-of-period inventories (quantity) (A)								
Imports: <sup>1</sup> Quantity (B)								
Value (C)								
U.S. shipments: Commercial shipments: Quantity (D)								
Value (E)								
Internal consumption/ company transfers: <sup>2</sup> Quantity (F)								
Value <sup>2</sup> (G)								
Export shipments: <sup>3</sup> Quantity (H)								
Value (I)								
End-of-period inventories (quantity) (J)								

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_.

<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above: \_\_\_\_\_.

<sup>3</sup> Identify your firm's principal export markets:

# II-9. Imports from ALL OTHER SOURCES.-Continued

# **ALL OTHER SOURCES**

Quantity (in 1,000 square feet)								
	Calendar year January-June							y-June
Item	2011	2012	2013	2014	2015	2016	2016	2017
Channels of distribution: Commercial U.S. shipments to distributors (K)								
to big box retailers/ home centers (L)								
to other retailers (M)								
to builders (N)								
to other end users (O)								

<u>RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES</u>.--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar year January-June								
Reconciliation	2011	2012	2013	2014	2015	2016	2016	2017	
A + B - D - F - H - J = should									
equal zero ("0") or provide									
an explanation. <sup>1</sup>	0	0	0	0	0	0	0	0	
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:									

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines K, L, M, N, and O) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "O"), the data reported must be revised prior to submission to the Commission.

	Calendar year January-Ju							y-June
Reconciliation	2011	2012	2013	2014	2015	2016	2016	2017
K + L + M + N + O - D = zero								
("0"), if not revise.	0	0	0	0	0	0	0	0

II-10. <u>Commercial U.S. shipments of imports from all other sources, by attribute</u>.--Report your firm's commercial U.S. shipments of multilayered wood flooring imported from all other sources, by species, finish, width, and face thickness, during calendar year 2016.

# ALL OTHER SOURCES COMBINED

Quantity (in 1,000 square feet)									
		Calendar	year 2016						
Species and finish	<= 5" width and <=2" face thickness	<= 5" width and >2" face thickness	>5" width and any face thickness	All widths and face thicknesses					
Commercial U.S. shipments									
Red oak									
Smooth finish (P)				0					
Distressed finished (Q)				0					
White oak									
Smooth finish (R)				0					
Distressed finished (S)				0					
Hickory, maple or walnut Smooth finish (T)				0					
Distressed finished (U)				0					
All other species Smooth finish (V)				0					
Distressed finished (W)				0					
All species									
Smooth finish (X)	0	0	0	0					
Distressed finished (Y)	0	0	0	0					
Total commercial U.S. shipments (Z)	0	0	0	0					

<u>RECONCILIATION OF COMMERCIAL U.S. SHIPMENTS</u>.--Please ensure that the quantities reported for 2016 commercial U.S. shipments by attribute (i.e., line Z in the last column equal the quantity reported for commercial U.S. shipments of imports from subject producers in (i.e., line D) in that same year. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Calendar year 2016		
0		

For questions II-11 and II-12, if your firm's response differs for particular orders, please indicate and explain the particular effect of imposition, continuation, and revocation of specific orders.

- II-11. <u>Effect of orders</u>.--Describe the significance of the existing countervailing and antidumping duty orders covering imports of multilayered wood flooring from China in terms of its effect on your firm's imports, U.S. shipments of imports, and inventories. You may wish to compare your firm's operations before and after the imposition of the orders.
- II-12. <u>Anticipated changes in operations</u>.--Would your firm anticipate any changes in the character of its operations or organization, including its imports, U.S. shipments of imports, or inventories of multilayered wood flooring, in the future? Please consider both anticipated changes if the countervailing and antidumping duty orders were to remain in place, and anticipated changes if the orders on multilayered wood flooring from China were to be revoked. Please also note that imports from Chinese firms Yuhua Timber and Layo Wood are not subject to the orders and should not be considered as a part of your response for if the orders were revoked.

	No	Yes	If yes, supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.
If orders remain in place			
If orders are revoked			

II-13. Other explanations.--If your firm would like to further explain a response to a question in Part II that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

#### PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Craig Thomsen (202-205-3226, <u>craig.thomsen@usitc.gov</u>).

III-1. <u>Contact information</u>.--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

#### PRICE DATA

- III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers of the following products your firm imported from China, excluding multilayered wood flooring imports which are not subject to the order, *i.e.* that were produced and/or exported by nonsubject producers/exporters Layo Wood and/or Yuhua Timber:
  - <u>Product 1</u>.--Multilayered wood flooring, non-click, 12.5 mm (½ inch) thick, red oak-face product, prefinished (veneer core), "Select" or "Clear" grade, smooth finish, 125 mm (4 ¾ to 5 ½ inches) width, with a face thickness of 2 mm
  - <u>Product 2</u>.--Multilayered wood flooring, non-click, 9.5 mm (3/8 inch) thick, red oak-face product, smooth finish, prefinished (veneer core), 76 mm (2 ¾ to 3 ½ inches) width, with a face thickness of 1.6 to 2 mm
  - <u>Product 3</u>.--Multilayered wood flooring, non-click, 9.5 mm (3/8 inch) thick, red oak-face product, prefinished (veneer core), hand-scraped, distressed, or wire-brushed finish, 76 mm (4 <sup>3</sup>/<sub>4</sub> to 5 <sup>1</sup>/<sub>2</sub> inches) width, with a face thickness of 1.6 to 2mm
  - <u>Product 4</u>.--Multilayered wood flooring, non-click, 9.5 mm (3/8 inch) thick, maple-face product, smooth finish, prefinished (veneer core), "Select" or "Clear" grade, 125 mm (4 ¾ to 5 ½ inches) width, with a face thickness of 2mm
  - <u>Product 5</u>.--Multilayered wood flooring, interlocking/click installation, 9.5 mm (3/8 inch) thick, red-oak face product, smooth finish, prefinished (MDF, HDF or similar core), 125 mm (4 ¾ to 5 ½ inches) width, with a face thickness of 1.6 to 2 mm, 121.92 cm to 182.88 cm
  - <u>Product 6</u>.--Multilayered wood flooring, non-click, 12.5 mm (½ inch) thick, rotary/sliced, hickory-face, hand-scraped, distressed, or wire-brushed finish, prefinished, "Rustic" or "Country" grade, (veneer core), 125 mm (4 ¾ to 5 ½ inches) width, with a face thickness of 2 mm

- Product 7.-- Multilayered wood flooring, non-click, 12.5 mm (½ inch) thick, birch face product, prefinished, smooth finish, veneer core, 125 mm (4 <sup>3</sup>/<sub>4</sub> to 5 <sup>1</sup>/<sub>2</sub> inches) width, with a face thickness of 1.6 to 2 mm
- Product 8.--Multilayered wood flooring, non-click, 12.5 mm (½ inch) thick, birch face product, prefinished, hand-scraped, distressed, or wire-brushed finish, veneer core, 125 mm (4 <sup>3</sup>/<sub>4</sub> to 5 <sup>1</sup>/<sub>2</sub> inches) width, with a face thickness of 1.6 to 2 mm.

Please note that values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

(a) During January 2011-June 2017, did your firm import from China and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

YesPlease complete the following pricing data tables as appropriate.
NoSkip to question III-3.

Please report values as follows:

Total dollar values should be f.o.b. your point of shipment to first arm's length customer (e.g., f.o.b. distribution center and should not include U.S.-inland transportation costs to those customers. Reported values should be net of direct and indirect discounts and rebates (i.e., all discounts, incentives, allowances, rebates, or promotional support, including free samples).

Direct discounts are tied to sales of the specific multilayered wood flooring for which pricing data are requested, whether or not such discounts are given on the sales price to the customer or are in the form of a post-sale discount, rebate, or other type of sales support after the customer resells the product to its customer.

Indirect discounts, rebates, or other incentives, while not specifically tied to the multilayered wood flooring pricing products, are properly allocable to sales of such products because sales of such products were part of the basis on which the discount, incentive, allowance, etc. was given. In each case, the basis for the allocation of these allocated discounts, rebates, etc. should be the value of sales of the pricing product at issue as a percentage of the value of all the products sold by your firm to a customer that also qualified for the same discount, rebate, etc. Thus, for example, the value of a discount given to a customer because it reached a specific target would be allocated to the relevant multilayered wood flooring pricing product values.

III-2(b). <u>Price data (China)</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from China and sold by your firm. *Exclude data for imported from Layo Wood and Yuhua Timber*.

# CHINA—SUBJECT ONLY

Report data in actual square feet (not 1,000s) and actual dollars (not 1,000s)										
	Product 1		Prod	uct 2	Prod	uct 3	Product 4			
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value		
2011:										
January-March										
April-June										
July-September										
October-December										
2012:										
January-March										
April-June										
July-September										
October-December										
2013:										
January-March										
April-June										
July-September										
October-December						_				
2014:										
January-March										
April-June										
July-September										
October-December										
2015:										
January-March										
April-June										
July-September										
October-December										
2016:										
January-March										
April-June										
July-September										
October-December										
2017:										
January-March										
April-June										
<sup>1</sup> Net values (i.e., gros freight, and the value of re <sup>2</sup> Pricing product define	eturned goods),	f.o.b. your firm'	s U.S. point of sh	wances, rebates iipment.	, or promotiona	l support, includi	ng free samples	., prepaid		
<b>Note</b> If your firm's produ product. Also, please expl					etitive with the	specified produc	t, provide a des:	cription of the		

Product 1:

Product 2:

Product 3:

Product 4:

III-2(b). <u>Price data (China)</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from China and sold by your firm. *Exclude data for imported from Layo Wood and Yuhua Timber*.

# CHINA—SUBJECT ONLY

	Report dat	a in actual sq	uare feet (no	ot 1,000s) an	d actual dolla	ars (not 1,000	s)	
	Product 5		Prod	uct 6	Prod	uct 7	Prod	uct 8
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2011:								
January-March								
April-June								
July-September								
October-December								
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December						(		
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								
2016:								
January-March								
April-June								
July-September								
October-December								
2017:								
January-March								
April-June								
<sup>1</sup> Net values (i.e., gros freight, and the value of re <sup>2</sup> Pricing product defin	turned goods), nitions are provi	f.o.b. your firm's ided on the first	s U.S. point of sł page of Part III.	nipment.				
Note If your firm's produ	ct does not exa	ctly meet the pro	oduct specificat	ions but is comp	etitive with the	specified produ	ct, provide a des	cription of the

product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:

Product 6:

Product 7:

Product 8:

III-2(c). **Pricing data methodology.--**Please describe the method and the kinds of documents/records that were used to compile your price data.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

III-3. **Price setting.--** How does your firm determine the prices that it charges for sales of multilayered wood flooring (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

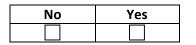
Transaction by transaction	Contracts	Set price lists	Other	If other, describe

- III-4. **Discount policy.--**Please indicate and describe your firm's discount policies for multilayered wood flooring (*check all that apply*).
  - (a) Please indicate and describe your firm's discount policies (*check all that apply*).

Discount policies	Νο	Yes	If yes, describe	
Discounts <sup>1</sup>				
Direct rebates				
Indirect rebates				
Consumer rebates <sup>2</sup>				
Promotional support				
Sales incentives				
Cooperative advertising allowances				
No discount policy				
Other				
<sup>1</sup> Direct or indirect <sup>2</sup> Rebates to end-user consumers, and reimbursed to retailer or paid to consumer				

# III-4. Discount policy.—

(b) Do you have written agreements with any of your customers describing terms for discounts, rebates, or any other incentive program?



If yes, please provide those agreements as an attachment to this questionnaire for your five largest customers in 2016 with such agreements.



### III-5. Pricing terms.--

(a) What are your firm's typical sales terms for multilayered wood flooring imported from subject sources in China?

Net 30 days	Net 60 days	2/10 net 30 days	Other	Other (specify)

(b) On what basis are your firm's prices of imported multilayered wood flooring from China usually quoted? *(check one)* 

Delivered	F.o.b.	If f.o.b., specify point

III-6. Contract versus spot.-- Approximately what share of your firm's sales of multilayered wood flooring imported from subject sources in China in 2016 was on a (1) long-term contract basis, (2) annual contract basis, (3) short-term contract basis, and (4) spot sales basis?

Type of sale						
Item	Long-term contracts (multiple deliveries for more than 12 months)	Annual contracts (multiple deliveries for 12 months)	Short-term contracts (multiple deliveries for less than 12 months)	<b>Spot sales</b> (for a single delivery)	<b>Total</b> (shoul sum ta 100.0%	d o
Share of your 2016 sales	%	%	%	%	0.0	%

III-7. <u>Contract provisions</u>.--Please fill out the table regarding your firm's typical sales contracts for multilayered wood flooring from subject sources in China (or check "not applicable" if your firm does not sell on a long-term, short-term, and/or contract basis).

Typical sales contract provisions	ltem	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	No. of days		365	
Price renegotiation	Yes			
(during contract period)	No			
	Quantity			
Fixed quantity and/or price	Price			
	Both			
Meet or release provision	Yes			
	No			
Not applicable				

III-8. <u>Lead times</u>.--What is your firm's share of sales of multilayered wood flooring imported from subject sources in China from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of multilayered wood flooring?

Source	Share of 2016 sales	Lead time (average number of days)
From inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

# III-9. Shipping information.--

- (a) What is the approximate percentage of the cost of multilayered wood flooring imported from subject sources in China that is accounted for by U.S. inland transportation costs?
- (b) Who generally arranges the transportation to your firm's customers' locations? Your firm Purchaser (check one)
- (c) When your firm sells multilayered wood flooring imported from subject sources in China, from where is it shipped?
  Point of importation Storage facility (check one)
- (d) Indicate the approximate percentage of your sales of multilayered wood flooring imported from subject sources in China that are delivered the following distances from your firm's U.S. point of shipment.

Distance from your firm's U.S. point of shipment	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total (should sum to 100.0%)	0.0 %

III-10. <u>Geographical shipments</u>.--In which U.S. geographic market area(s) has your firm sold multilayered wood flooring imported from subject sources in China since January 1, 2011 (check all that apply)?

Geographic area	China
NortheastCT, ME, MA, NH, NJ, NY, PA, RI, and VT.	
MidwestIL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	
Southeast.–AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	
Central Southwest.–AR, LA, OK, and TX.	
MountainsAZ, CO, ID, MT, NV, NM, UT, and WY.	
Pacific Coast.–CA, OR, and WA.	
<b>Other</b> .–All other markets in the United States not previously listed, including AK, HI, PR, and VI.	

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### III-11. End uses.--

(a) List the end uses of the multilayered wood flooring that your firm imports. For each end-use product, what percentage of the <u>total cost</u> is accounted for by multilayered wood flooring and other inputs?

		Share of total cost of end-use product accounted for by			
End use product	Multilayered wood flooring	Other inputs	<b>Total</b> (should sum to 100.0% across)		
New home construction	%	%	0.0 %		
Installation for remodeling	%	%	0.0 %		
	%	%	0.0 %		
	%	%	0.0 %		
	%	%	0.0 %		

(b) Have there been any changes in the end uses of multilayered wood flooring since January 1, 2011? Do you anticipate any future changes?

Changes in end uses	No	Yes	Explain
Changes since January 1, 2011			
Anticipated changes			

### III-12. Substitutes.--

(a) Can other products be substituted for multilayered wood flooring?

No

Yes--Please fill out the table.

		End use in which this substitute is used	Have changes in the price of this substitute affected the price for multilayered wood flooring?			
	Substitute		No	Yes	Explanation	
1.						
2.						
3.						

(b) Have there been any changes in the number or types of products that can be substituted for multilayered wood flooring since January 1, 2011? Do you anticipate any future changes?

Changes in substitutes	No	Yes	Explain
Changes since January 1, 2011			
Anticipated changes			

(c) Since January 1, 2011, have there been any changes in the popularity/market acceptance of, or manufacturing improvements to, products that can be substituted for multilayered wood flooring? If so, please explain where competition from these substitutes has been more intense. Note the reason(s) for the change(s), along with estimations of annual growth in those products.

Substitute popularity	No	Yes	Explain
Changes in popularity/market acceptance since January 1, 2011			
Changes in manufacturing of substitutes since January 1, 2011			

III-13. **Availability of supply.--**Has the availability of multilayered wood flooring in the U.S. market changed since January 1, 2011? Do you anticipate any future changes?

Availability in the U.S. market	No	Yes	Please explain, noting the countries and reasons for the changes.
Changes since January 1, 2011:		1	
U.Sproduced product			
Imports from subject sources in China			
Imports from nonsubject sources in China			
Imports from all other sources			
Anticipated changes:			
U.Sproduced product			
Imports from subject sources in China			
Imports from nonsubject sources in China			
Imports from all other sources			

III-14. **Supplier qualification.-**-Do you require your suppliers (other importers and/or foreign sources of supply) to be or to become certified or qualified to sell multilayered wood flooring to your firm?

If yes, provide the following information.

- The number of days to qualify a new supplier.
- A general description of the certification or qualification process.
- A brief description of the factors that you consider when qualifying a new supplier (e.g., quality of product, regulatory compliance risk, reliability of supplier, other switching costs, etc.).

No	Yes	Number of days	Process	Factors

III-15. <u>**Traceability requirements.--**</u>Has your firm rejected any shipments of multilayered wood flooring due to concerns regarding the traceability of the wood inputs for reasons having to do with the Lacey Act or other similar government regulations?

No	Yes	If yes, please describe.

III-16. **Demand trends.--** Indicate how demand within the United States and outside of the United States (if known) for multilayered wood flooring has changed since January 1, 2011, and how you anticipate demand will change in the future. Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors					
Demand since January 1, 2011										
Within the United States: overall										
for use in: New construction										
Renovation/replacement										
Outside the United States: overall										
for use in: New construction										
Renovation/replacement		Ó								
		Antio	cipated futu	re demand						
Within the United States: overall										
for use in: New construction										
Renovation/replacement										
Outside the United States: overall										
for use in: New construction										
Renovation/replacement										

III-17. **Product changes.--**Have there been any significant changes in the product range, product mix, or marketing of multilayered wood flooring since January 1, 2011? Do you anticipate any future changes?

Changes in product range, product mix, or marketing	No	Yes	Explain
Changes since January 1, 2011			
Anticipated changes			

#### III-18. Conditions of competition.--

(a) Is the multilayered wood flooring market subject to business cycles (other than general economy-wide conditions), regulations, and/or other conditions of competition distinctive to multilayered wood flooring?

Check all c apply.	distinctive conditions that	Please describe.		
	No	Skip to question III-19.		
	Yes-Business cycles (e.g. seasonal business)			
	Yes-Regulations			
	Yes-Other distinctive conditions of competition			

(b) If yes, have there been any changes in the business cycles or conditions of competition for multilayered wood flooring since January 1, 2011?

No	Yes If ye	s, describe.

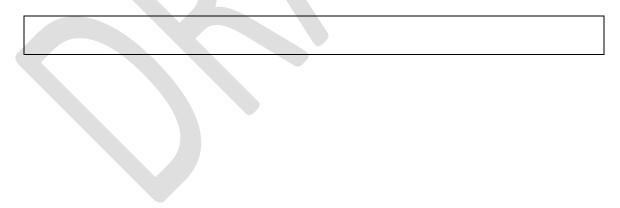
III-19. Supply constraints.--Has your firm refused, declined, or been unable to supply multilayered wood flooring since January 1, 2011 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.

III-20. **Raw materials.--**Indicate how multilayered wood flooring raw material prices have changed since January 1, 2011, and how you expect they will change in the future.

Raw materials prices	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for multilayered wood flooring.
Changes since January 1, 2011					
Anticipated changes					

III-21. <u>Lacey Act procedures</u>.-- Please describe any procedures your firm has implemented to ensure compliance with the Lacey Act.



#### III-22. Chain of custody certification and forest certification claim.

(a) Do you have a chain of custody certification (ex. FSC, PEFC, SFI, etc.) for the hardwood plywood that you import from China?

No	Yes	If yes, please describe.

### III-22. Chain of custody certification and forest certification claim.

(b) Please fill out the table below, estimating the percentage of your firm's U.S. commercial shipments of hardwood plywood that required forest content certifications (e.g., FSC, PEFC, SFI, etc.).

	Estimated percentage of your firm's U.S. commercial shipments of hardwood plywood in 2016
Sales that did not require any certification	%
<b>Sales that were required by law or regulation to be certified</b> ( <i>specify type of certification:</i> )	%
Sales that were not required by law or regulation, but were required by your customers to be certified (specify type of certification: )	%
Sales that were required to be certified for other reasons (explain and specify type of certification: )	%
Total (should sum to 100.0%)	0.0 %

- III-23. Price comparisons.--Please compare market prices of multilayered wood flooring in U.S. and non-U.S. markets if known. Provide information as to time periods and regions for any price comparisons.
- III-24. Market studies.--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss multilayered wood flooring supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including China, and (3) the world as a whole. Of particular interest is such data from 2011 to the present and forecasts for the future.

III-25. **Interchangeability.--**Is multilayered wood flooring produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

# Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = *no familiarity* with products from a specified country-pair

Country-pair	China-subject	China-nonsubject	Other countries	
United States				
China-subject				
China-nonsubject				
For any country-pair producing multilayered wood flooring that is sometimes or never				

interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:

III-26. Factors other than price.--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, etc.) between multilayered wood flooring produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

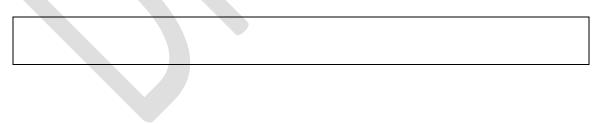
N = such differences are *never* significant

0 = *no familiarity* with products from a specified country-pair

Country-pair	China-subject	China-nonsubject	Other countries		
United States					
China-subject					
China-nonsubject					
For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of multilayered wood flooring, identify the country-pair and report					

the advantages or disadvantages imparted by such factors:

III-27. <u>Other explanations</u>.--If your firm would like to further explain a response to a question in Part III that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.



**Correcting Valid number error messages.**--If you are completing a Commission questionnaire in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 instead of as \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. This issues stem from your computer number formatting setting (e.g., not the MS Word document itself, but the computer from which you are opening up the document). In the United States commas (,) delineate multiples of 1000 and periods (.) delineate fractions less than one. Many EU countries use the reverse where multiples of 1000 are delineated with periods (.) and fractions less than one are delineated with commas (,). The US International Trade Commission's questionnaires are set-up in the United States with the U.S. number formatting. When this formatting interacts with a computer set to EU number formatting, we believe this may cause this issue.

The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete the questionnaire.

To temporarily change your computer's number settings to U.S. settings, please do the following (for Microsoft Windows Operating system):

- START
- Control Panel
- Region and Language (under Clock, Language, and Region category)
- Format tab
- Change the Format from your existing one (e.g. "Italian (Italy)") to "English (United States)" (see screen shots below)

When you do this the number "twelve million dollars and thirty five cents" would change from \$12.000.000,35 (Italy format) to \$12,000,000.35 (U.S. format), and then there will be no conflict with the questionnaire. When you finish reporting the data then you can close the questionnaire and switch back to Italy settings.

Region and Language			🐓 Region and Language	
Formats Location Keyboards and Languages Administrative			Formats Location Keyl	boards and Languages Administrative
Format:	Format:			
Italian (Italy)	Italian (Italy)		English (United State	s) 🔹
Date and time formats			Date and time form	ats
Short date:	dd/MM/yyyy		Short date:	M/d/yyyy
Long date:	dddd d MMMM уууу		Long date:	dddd, MMMM dd, ууууу
Short time:	HH:mm		Short time:	h:mm tt
Long time:	HH:mm:ss 🔹		Long time:	h:mm:ss tt
First day of week:	lunedì 🔹		First day of week:	Sunday 👻
What does the nota	What does the notation mean?		What does the nota	tion mean?
Examples			Examples	
Short date:	03/11/2015		Short date:	8/6/2015
Long date:	martedì 3 novembre 2015		Long date:	Thursday, August 06, 2015
Short time:	10:35		Short time:	2:47 PM
Long time:	10:35:44		Long time:	2:47:25 PM
<u>Go online to learn ab</u>	Additional settings out changing languages and regional formats		<u>Go online to learn abo</u>	Additional settings
	OK Cancel Apply			OK Cancel Apply

# HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at: <u>https://www.usitc.gov/investigations/701731/2016/multilayered\_wood\_flooring\_china</u> /first\_review\_full.htm

**Please do not attempt to modify the format or permissions of the questionnaire document**. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: MLWF

• E-mail.—E-mail the MS Word questionnaire to <u>drew.dushkes@usitc.gov</u>; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm <u>does not</u> import this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

**Parties to this proceeding**.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (*see* 19 CFR § 207.7). Service of the questionnaire must be made in paper form.