#### **U.S. IMPORTERS' QUESTIONNAIRE**

#### HARDWOOD PLYWOOD FROM CHINA

#### This questionnaire must be received by the Commission by <u>August 10, 2017</u> See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping and countervailing duty investigations concerning hardwood plywood from China (Inv. Nos. 701-TA-565 and 731-TA-1341 (Final). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

| Address _    |  |
|--------------|--|
|              | State Zip Code   |
| Website _    |  |
| Has vour fi  | rm imported bardwood alwwood (as defined on payt page) from any sountry at any time since          |
| January 1, 2 | rm imported hardwood plywood (as defined on next page) from any country at any time since<br>2014? |
| •            |  |
| January 1, 2 | 2014?  |

#### CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.

I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.

| Name of Authorized Official | Title of Authorized Official | Date          |  |
|-----------------------------|------------------------------|---------------|--|
|                             | Phone:                       |               |  |
| Signature                   |                              | Email address |  |
|                             | Fax:                         |               |  |

#### PART I.—<u>GENERAL INFORMATION</u>

**Background**.--This proceeding was instituted in response to petitions filed on November 18, 2016, on behalf of the Coalition for Fair Trade in Hardwood Plywood, which is comprised of Columbia Forest Products (Greensboro, North Carolina); Commonwealth Plywood Inc. (Whitehall, New York); Roseburg Forest Products Co. (Roseburg, Oregon); States Industries Inc. (Eugene, Oregon); and Timber Products Com. (Springfield, Oregon). Antidumping and/or countervailing duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes affirmative determinations of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at

https://www.usitc.gov/investigations/701731/2017/hardwood\_plywood\_china/final.htm

#### Hardwood plywood covered by these investigations is as follows:

The merchandise subject to these investigations is hardwood and decorative plywood, and certain veneered panels as described below. For purposes of this proceeding, hardwood and decorative plywood is defined as a generally flat, multilayered plywood or other veneered panel, consisting of two or more layers or plies of wood veneers and a core, with the face and/or back veneer made of non-coniferous wood (hardwood) or bamboo. The veneers, along with the core may be glued or otherwise bonded together. Hardwood and decorative plywood may include products that meet the American National Standard for Hardwood and Decorative Plywood, ANSI/HPVA HP-1-2016 (including any revisions to that standard).

For purposes of these investigations, a "veneer" is a slice of wood regardless of thickness which is cut, sliced or sawed from a log, bolt, or flitch. The face and back veneers are the outermost veneer of wood on either side of the core irrespective of additional surface coatings or covers as described below.

The core of hardwood and decorative plywood consists of the layer or layers of one or more material(s) that are situated between the face and back veneers. The core may be composed of a range of materials, including but not limited to hardwood, softwood, particleboard, or medium-density fiberboard (MDF).

All hardwood plywood is included within the scope of these investigations regardless of whether or not the face and/or back veneers are surface coated or covered and whether or not such surface coating(s) or covers obscures the grain, textures, or markings of the wood. Examples of surface coatings and covers include, but are not limited to: ultra-violet light cured polyurethanes; oil or oil-modified or water based polyurethanes; wax; epoxy-ester finishes; moisture-cured urethanes; paints; stains; paper; aluminum; high pressure laminate; MDF; medium density overlay (MDO); and phenolic film. Additionally, the face veneer of hardwood plywood may be sanded; smoothed or given a "distressed" appearance through such methods as hand-scraping or wire brushing. All hardwood plywood is included within the scope even if it is trimmed; cut-to-size; notched; punched; drilled; or has underwent other forms of minor processing.

All hardwood and decorative plywood is included within the scope of these investigations, without regard to dimension (overall thickness, thickness of face veneer, thickness of back veneer, thickness of core, thickness of inner veneers, width, or length). However, the most common panel sizes of hardwood and decorative plywood are 1219 x 1829 mm (48 x 72 inches), 1219 x 2438 mm (48 x 96 inches), and 1219 x 3048 mm (48 x 120 inches).

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Subject merchandise also includes hardwood and decorative plywood that has been further processed in a third country, including but not limited to trimming, cutting, notching, punching, drilling, or any other processing that would not otherwise remove the merchandise from the scope of the investigations if performed in the country of manufacture of the in-scope product.

The scope of the investigations excludes the following items: (1) structural plywood (also known as "industrial plywood" or "industrial panels") that is manufactured to meet U.S. Products Standard PS 1-09, PS 2-09, or PS 2-10 for Structural Plywood (including any revisions to that standard or any substantially equivalent international standard intended for structural plywood), and which has both a face and a back veneer of coniferous wood; (2) products which have a face and back veneer of cork; (3) multilayered wood flooring, as described in the antidumping duty and countervailing duty orders on Multilayered Wood Flooring from the People's Republic of China, Import Administration, International Trade Administration. See Multilayered Wood Flooring from the People's Republic of China, 76 FR 76,690 (Dec. 8, 2011) (amended final determination of sales at less than fair value and antidumping duty order), and Multilayered Wood Flooring from the People's Republic of China, 76 FR 76.693 (Dec. 8, 2011) (countervailing duty order), as amended by Multilayered Wood Flooring from the People's Republic of China: Amended Antidumping and Countervailing Duty Orders, 77 FR 5,484 (Feb.3, 2012); (4) multilayered wood flooring with a face veneer of bamboo or composed entirely of bamboo; (5) plywood which has a shape or design other than a flat panel, with the exception of any minor processing described above; (6) products made entirely from bamboo and adhesives (also known as "solid bamboo"); and (7) Phenolic Film Faced Plyform (PFF), also known as Phenolic Surface Film Plywood (PSF), defined as a panel with an "Exterior" or "Exposure 1" bond classification as is defined by The Engineered Wood Association, having an opaque phenolic film layer with a weight equal to or greater than 90g/m3 permanently bonded on both the face and back veneers and an opaque, moisture resistant coating applied to the edges.

Excluded from the scope of these investigations are wooden furniture goods that, at the time of importation, are fully assembled and are ready for their intended uses. Also excluded from the scope of these investigations is "ready to assemble" ("RTA") furniture. RTA furniture is defined as (A) furniture packaged for sale for ultimate purchase by an end-user that, at the time of importation, includes 1) all wooden components (in finished form) required to assemble a finished unit of furniture, 2) all accessory parts (e.g., screws, washers, dowels, nails, handles, knobs, adhesive glues) required to assemble a finished unit of furniture, and 3) instructions providing guidance on the assembly of a finished unit of furniture; (B) unassembled bathroom vanity cabinets, having a space for one or more sinks, that are imported with all unassembled hardwood and hardwood plywood components that have been cut-to-final dimensional component shape/size, painted or stained prior to importation, and stacked within a singled shipping package, except for furniture feet which may be packed and shipped separately; or (C) unassembled bathroom vanity linen closets that are imported with all unassembled hardwood and hardwood plywood components that have been cut-to-final dimensional shape/size, painted or stained prior to importation, and stacked within a single shipping package, except for furniture feet which may be packed and shipped separately; or (C) unassembled bathroom vanity linen closets that are imported with all unassembled hardwood and hardwood plywood components that have been cut-to-final dimensional shape/size, painted or stained prior to importation, and stacked within a single shipping package, except for furniture feet which may be packed and shipped separately.

Excluded from the scope are kitchen cabinets that, at the time of importation, are fully assembled and are ready for their intended uses. Also excluded from the scope of the investigations are RTA kitchen cabinets. RTA kitchen cabinets are defined as kitchen cabinets packaged for sale for ultimate purchase by an end-user that, at the time of importation, includes 1) all wooden components (in finished form) required to assemble a finished unit of cabinetry, 2) all accessory parts (e.g., screws, washers, dowels, nails, handles, knobs, hooks, adhesive glues) required to assemble a finished unit of cabinetry, and 3) instructions providing guidance on the assembly of a finished unit of cabinetry.

Excluded from the scope of these investigations are finished table tops, which are table tops imported in finished form with pre-cut or drilled openings to attach the underframe or legs. The table tops are ready for use at the time of import and require no further finishing or processing.

Excluded from the scope of these investigations are finished countertops that are imported in finished form and require no further finishing or manufacturing.

Excluded from the scope of these investigations are laminated veneer lumber door and window components with (1) a maximum width of 44 millimeters, a thickness from 30 millimeters to 72 millimeters, and a length of less than 2413 millimeters (2) water boiling point exterior adhesive, (3) a modulus of elasticity of 1,500,000 pounds per square inch or higher, (4) finger-jointed or lap-jointed core veneer with all layers oriented so that the grain is running parallel or with no more than 3 dispersed layers of veneer oriented with the grain running perpendicular to the other layers; and (5) top layer machined with a curved edge and one or more profile channels throughout.

Imports of hardwood plywood are primarily entered under the following Harmonized Tariff Schedule of the United States (HTSUS) subheadings: 4412.10.0500; 4412.31.0520; 4412.31.0540; 4412.31.0560; 4412.31.0620; 4412.31.0640; 4412.31.0660; 4412.31.2510; 4412.31.2520; 4412.31.2610; 4412.31.2620; 4412.31.4040; 4412.31.4050; 4412.31.4060; 4412.31.4075; 4412.31.4080; 4412.31.4140; 4412.31.4150; 4412.31.4160; 4412.31.4180; 4412.31.5125; 4412.31.5135; 4412.31.5155; 4412.31.5165; 4412.31.5175; 4412.31.5235; 4412.31.5255; 4412.31.5265; 4412.31.5275; 4412.31.6000; 4412.31.6100; 4412.31.9100; 4412.31.9200; 4412.32.0520; 4412.32.0540; 4412.32.0565; 4412.32.0570; 4412.32.0620; 4412.32.0640; 4412.32.0670; 4412.32.2510; 4412.32.2525; 4412.32.2530; 4412.32.2610; 4412.32.2630; 4412.32.3125; 4412.32.3135; 4412.32.3155; 4412.32.3165; 4412.32.3175; 4412.32.3185; 4412.32.3265; 4412.32.3255; 441

Imports of hardwood plywood may also enter under HTSUS subheadings 4412.39.4011; 4412.39.4012; 4412.39.4019; 4412.39.4031; 4412.39.4032; 4412.39.4039; 4412.39.4051; 4412.39.4052; 4412.39.4059; 4412.39.4061; 4412.39.4062; 4412.39.4069; 4412.39.5010; 4412.39.5030; 4412.39.5050; 4412.99.6000; 4412.99.7000; 4412.99.8000; 4412.99.9000; 4412.10.9000; 4412.94.5100; 4412.94.9500; and 4412.99.9500. While the HTSUS subheadings are provided for convenience and customs purposes, the written description of the scope of these investigations is dispositive.

**Importer**.--Any person or firm engaged, either directly or through a parent company or subsidiary, in importing hardwood plywood (as defined above) into the United States from a foreign manufacturer or through its selling agent.

**<u>Reporting of information</u>**.-- If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

**Confidentiality**.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

*Verification*.-- The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

<u>Release of information</u>.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

<u>Valid number error messages.</u>--If you are completing this form in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 rather than \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete this form. Detailed instructions on how to resolve this issue is provided at the end of this questionnaire and is available upon request from Drew Dushkes (drew.dushkes@usitc.gov).

I-1. <u>OMB statistics</u>.--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

| Hours | Dollars |
|-------|---------|
|       |         |

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2. <u>Establishments covered</u>.--Provide the name and address of establishment(s) covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol.

"<u>Establishment</u>"--Each facility of a firm involved in the <u>importation</u> of hardwood plywood, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

I-3. **Ownership**.--Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information

| Firm name | Address | Extent of<br>ownership<br>(percent) |
|-----------|---------|-------------------------------------|
|           |         |                                     |
|           |         |                                     |
|           |         |                                     |

I-4. <u>**Related importers/exporters.</u>**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing hardwood plywood from China into the United States or that are engaged in exporting hardwood plywood from China to the United States?</u>

No No

Yes--List the following information.

| Firm name | Country | Affiliation |
|-----------|---------|-------------|
|           |         |             |
|           |         |             |
|           |         |             |
|           |         |             |
|           |         |             |
|           |         |             |

I-5. **<u>Related producers</u>**.--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of hardwood plywood?

| No | YesList the following information. |
|----|------------------------------------|
| NO | YesList the following information. |

| Firm name | Country | Affiliation |
|-----------|---------|-------------|
|           |         |             |
|           |         |             |
|           |         |             |

I-6. **Importing operations**.--Please indicate the nature of your firm's importing operations on hardwood plywood. More than one answer may be applicable.

| Importer of record | Takes title to the  | Consignee of the     | Customs broker or |
|--------------------|---------------------|----------------------|-------------------|
|                    | imported product(s) | imported products(s) | freight forwarder |
|                    |                     |                      |                   |

I-7. <u>**Consignee**</u>.--If your firm is an importer of record of hardwood plywood but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

| _         |         | Contact person<br>and phone<br>number |
|-----------|---------|---------------------------------------|
| Firm name | Address | number                                |
|           |         |                                       |
|           |         |                                       |
|           |         |                                       |
|           |         |                                       |
|           |         |                                       |

I-8. **<u>FTZ, TIB, or bonded warehouses</u>**.--Please indicate whether your firm enters hardwood plywood into, or withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate whether your firm imports hardwood plywood under the TIB (temporary importation under bond) program.

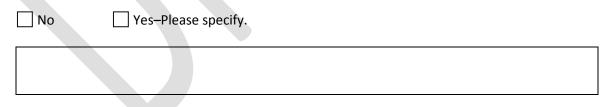
*"Foreign trade zone"* is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designed as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

**"Bonded warehouse"** is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S.C. § 1555.

*"Temporary Importation under Bond ("TIB") program"* is a procedure whereby imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule of the United States (HTS).

|                                  | No | Yes |
|----------------------------------|----|-----|
| Foreign trade zones              |    |     |
| Bonded warehouses                |    |     |
| Temporary importation under bond |    |     |

I-9. **Other trade actions**.--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?



#### PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Drew Dushkes (202-205-3229, <u>drew.dushkes@usitc.gov</u>). **Supply all data requested on a <u>calendar-year</u> basis**.

II-1. <u>Contact information</u>.-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

| Name      |  |
|-----------|--|
| Title     |  |
| Email     |  |
| Telephone |  |
| Fax       |  |

II-2. <u>Changes in operations</u>.--Please indicate whether your firm has experienced any of the following changes in relation to the importation of hardwood plywood since January 1, 2014.

| (check as many as appropriate) |  | (If checked, please describe; leave blank if not applicable) |
|--------------------------------|--|--|
|                                | Office/warehouse openings                          |  |
|                                | Office/warehouse closings                          |  |
|                                | Relocations  |  |
|                                | Expansions   |  |
|                                | Acquisitions                                       |  |
|                                | Consolidations                                     |  |
|                                | Prolonged shutdowns or<br>importation curtailments |  |
|                                | Revised labor agreements                           |  |
|                                | Other ( <i>e.g.,</i> technology)                   |  |

No No

II-3. <u>Arranged imports</u>.--Has your firm imported or arranged for the importation of hardwood plywood for delivery after June 30, 2017?

"Arranged imports" are imports for which your firm has placed an order with a foreign supplier for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.

Yes–Fill out the table below.

| Quantity ( <i>in 1,000 square feet</i> ) |              |              |              |              |  |  |  |  |  |
|--|--------------|--------------|--------------|--------------|--|--|--|--|--|
| Period/source                            | Jul-Sep 2017 | Oct-Dec 2017 | Jan-Mar 2018 | Apr-Jun 2018 |  |  |  |  |  |
| China                                    |              |              |              |              |  |  |  |  |  |
| Canada (nonsubject)                      |              |              |              |              |  |  |  |  |  |
| Ecuador<br>(nonsubject)                  |              |              |              |              |  |  |  |  |  |
| Indonesia<br>(nonsubject)                |              |              |              |              |  |  |  |  |  |
| Malaysia<br>(nonsubject)                 |              |              |              |              |  |  |  |  |  |
| Russia (nonsubject)                      |              |              |              |              |  |  |  |  |  |
| All other sources                        |              |              |              |              |  |  |  |  |  |

II-4. <u>Reasons for importing if producer</u>.--If your firm also produces hardwood plywood in the United States, please indicate the reasons for importing this product. If your firm's reasons differ by source, please elaborate.

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#### **Definitions**

*"Imports"* –Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty) or consignee (i.e., to which the merchandise was first delivered).

"Import quantities" -Quantities reported should be net of returns.

*"Import values"*—Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

**"U.S. commercial shipments"**— Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

*"Internal consumption"* – Product consumed internally by your firm. Such transactions are valued at fair market value.

*"Transfers to related firms"* –Shipments made to related domestic firms. Such transactions are valued at fair market value.

"Related firm" – A firm that your firm solely or jointly owns, manages, or otherwise controls.

*"Export shipments"*— Shipments to destinations outside the United States, including shipments to related firms.

"Inventories" -- Finished goods inventory, not raw materials or work in progress.

Note: As requested in part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-5. **Imports from CHINA**.–Report your firm's imports and your firm's shipments and inventories of hardwood plywood imported from **CHINA** by your firm during the specified periods.

### CHINA

|   |      | <i>) square feet</i> ), va<br>Calendar yeaı |              | lonuar |      |
|---|------|---|--------------|--------|------|
|   |      | -   | January-June |        |      |
| Item  | 2014 | 2015  | 2016         | 2016   | 2017 |
| <b>Beginning-of-period inventories</b><br>(quantity) (A)                                  |      |   |              |        |      |
| Imports: <sup>1</sup><br>Quantity (B)   |      |   |              |        |      |
| Value (C)   |      |   |              |        |      |
| U.S. shipments:<br>Commercial shipments:<br>Quantity (D)                                  |      |   |              |        |      |
| Value (E)   |      |   |              |        |      |
| Internal consumption/<br>company transfers:<br>Quantity (F)                               |      |   |              |        |      |
| Value <sup>2</sup> (G)  |      |   |              |        |      |
| Export shipments: <sup>3</sup><br>Quantity (H)  |      |   |              |        |      |
| Value (I)   |      |   |              |        |      |
| End-of-period inventories<br>(quantity) (J)   |      |   |              |        |      |
| Channels of distribution:<br>Commercial U.S. shipments:<br>to distributors (quantity) (K) |      |   |              |        |      |
| to big box retailers/home<br>centers ( <i>quantity</i> ) (L)                              |      |   |              |        |      |
| to other retailers ( <i>quantity</i> )<br>(M)   |      |   |              |        |      |
| to builders ( <i>quantity</i> ) (N)   |      |   |              |        |      |
| to other end users<br>(quantity) (O)  |      |   |              |        |      |

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_.

<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: \_\_\_\_\_.

<sup>3</sup> Identify your firm's principal export markets: \_\_\_\_\_

#### II-5. IMPORTS FROM CHINA.-Continued

<u>RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES</u>.--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

|  | (    | Calendar years | January-June |      |      |  |  |
|--|------|----------------|--------------|------|------|--|--|
| Reconciliation   | 2014 | 2015           | 2016         | 2016 | 2017 |  |  |
| A + B - D - F - H - J = should equal zero  |      |                |              |      |      |  |  |
| ("0") or provide an explanation. <sup>1</sup>  | 0    | 0              | 0            | 0    | 0    |  |  |
| $\frac{1}{1}$ Explanation if the calculated fields above are returning values other than zero (i.e. "0") but are nonetheless |      |                |              |      |      |  |  |

<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: \_\_\_\_\_.

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines K, L, M, N, and O) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "O"), the data reported must be revised prior to submission to the Commission.

|  |      | Calendar years | January-June |      |      |
|--|------|----------------|--------------|------|------|
| Reconciliation item                    | 2014 | 2015           | 2016         | 2016 | 2017 |
| K + L + M + N + O – D = zero ("0"), if |      |                |              |      |      |
| not revise.                            | 0    | 0              | 0            | 0    | 0    |

II-6. <u>Commercial U.S. shipments of imports from CHINA, by thickness of face veneer</u>.--Report your commercial U.S. shipments of hardwood plywood imported from CHINA by your firm according to the **nominal thickness** (gross dry thickness prior to layup and sanding) of the face veneer.

| Quantity (in 1,000 square feet)   |                |      |      |              |      |  |  |
|---|----------------|------|------|--------------|------|--|--|
|   | Calendar years |      |      | January-June |      |  |  |
| Item  | 2014           | 2015 | 2016 | 2016         | 2017 |  |  |
| U.S. commercial shipments:<br>Face veneer thickness (nominal):<br>0.6mm and above (P) |                |      |      |              |      |  |  |
| 0.5mm – 0.59mm (Q)  |                |      |      |              |      |  |  |
| 0.4mm – 0.49mm (R)  |                |      |      |              |      |  |  |
| <0.4mm (S)  |                |      |      |              |      |  |  |

<u>RECONCILIATION.</u>--Please ensure that the quantities reported for commercial U.S. shipments, by thickness of face veneer (i.e., lines P, Q, R, and S) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

|                                       | C    | alendar years | January-June |      |      |
|---------------------------------------|------|---------------|--------------|------|------|
| Reconciliation                        | 2014 | 2015          | 2016         | 2016 | 2017 |
| P + Q + R + S - D = should equal zero |      |               |              |      |      |
| ("0"), if not revise.                 | 0    | 0             | 0            | 0    | 0    |

II-7. <u>Commercial U.S. shipments of imports from CHINA, by overall plywood thickness</u>.—Report your commercial U.S. shipments of hardwood plywood imported from CHINA by your firm according to the overall plywood thickness.

| Quantity (in 1,000 square feet)  |                |      |      |        |        |  |  |  |
|--|----------------|------|------|--------|--------|--|--|--|
|  | Calendar years |      |      | Januar | y-June |  |  |  |
| Item   | 2014           | 2015 | 2016 | 2016   | 2017   |  |  |  |
| U.S. commercial shipments:<br>Plywood thickness (nominal):<br>20.0mm and above (T) |                |      |      |        |        |  |  |  |
| 16.0mm – 19.99mm (U)   |                |      |      |        |        |  |  |  |
| 6.5mm – 15.99mm (V)  |                |      |      |        |        |  |  |  |
| <6.5mm (W)   |                |      |      |        |        |  |  |  |

<u>RECONCILIATION.</u>--Please ensure that the quantities reported for commercial U.S. shipments, by overall plywood thickness (i.e., lines T, U, V, and W) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

|                                       | C    | alendar years | January-June |      |      |
|---------------------------------------|------|---------------|--------------|------|------|
| Reconciliation                        | 2014 | 2015          | 2016         | 2016 | 2017 |
| T + U + V + W - D = should equal zero |      |               |              |      |      |
| ("0"), if not revise.                 | 0    | 0             | 0            | 0    | 0    |

# II-8. <u>Commercial U.S. shipments of imports from CHINA, by known dedicated end uses</u>.—Report your commercial U.S. shipments of hardwood plywood imported from CHINA by your firm according to dedicated end use.

|  |                                 | Calendar year | January-June |      |      |  |  |  |
|--|---------------------------------|---------------|--------------|------|------|--|--|--|
| Item   | 2014                            | 2015          | 2016         | 2016 | 2017 |  |  |  |
|  | Quantity (in 1,000 square feet) |               |              |      |      |  |  |  |
| Commercial U.S. shipments:<br>End uses:<br>Cabinets (X)      |                                 |               |              |      |      |  |  |  |
| Furniture (Y)  |                                 |               |              |      |      |  |  |  |
| Store/retail fixtures (Z)                                    |                                 |               |              |      |      |  |  |  |
| <i>RV/mobile home</i> (AA)                                   |                                 |               |              |      |      |  |  |  |
| Architectural work (AB)                                      |                                 |               |              |      |      |  |  |  |
| Underlayment (AC)  |                                 |               |              |      |      |  |  |  |
| <i>Miscellaneous and unknown end uses</i> (AD) <sup>12</sup> |                                 |               |              |      |      |  |  |  |

"Miscellaneous and unknown end uses" should not include laminated product, as lamination is not considered an end use. Please record any laminated product in its ultimate end use category, as well as below in question II-9.

<sup>2</sup> Please describe the products (if any) your firm is reporting here and indicate why your firm has reported them in this category instead of lines Z through AE:

<u>RECONCILIATION.</u>--Please ensure that the quantities reported for U.S. commercial shipments, by known dedicated end uses (i.e., lines X, Y, Z, AA, AB, AC, and AD) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

|   | C    | alendar years | January-June |      |      |
|---|------|---------------|--------------|------|------|
| Reconciliation                          | 2014 | 2015          | 2016         | 2016 | 2017 |
| X + Y + Z + AA + AB + AC + AD - D =     |      |               |              |      |      |
| should equal zero ("0"), if not revise. | 0    | 0             | 0            | 0    | 0    |
|   |      |               |              | •    | ·    |

II-9. <u>Lamination</u>.—Report the percent of your firm's commercial U.S. shipments of hardwood plywood imported from **CHINA in calendar year 2016** by end use that were laminated.

|                                    | 2016            |
|------------------------------------|-----------------|
|                                    | Share laminated |
| Item                               | (percent)       |
| Commercial U.S. shipments:         |                 |
| End uses:                          |                 |
| Cabinets                           | %               |
| Furniture                          | %               |
| Store/retail fixtures              | %               |
| RV/mobile home                     | %               |
| Architectural work                 | %               |
| Underlayment                       | %               |
| Miscellaneous and unknown end uses | %               |

II-10. Commercial U.S. shipments of imports from CHINA, by hardwood face veneer species type and grade in 2016.—Report your commercial U.S. shipments of hardwood plywood imported from CHINA by your firm according to the hardwood species type and grade (per ANSI/HPVA HP-1-2016), or substantially equivalent grade, of the face veneer during calendar year 2016.

|   | Grade |                                 |   |   |   |   |       |  |  |  |
|---|-------|---------------------------------|---|---|---|---|-------|--|--|--|
| Type of face species                            | AA    | Α                               | В | С | D | E | Other |  |  |  |
|   |       | Quantity (in 1,000 square feet) |   |   |   |   |       |  |  |  |
| Commercial U.S.<br>shipments<br>Birch face (AE) |       |                                 |   |   |   |   |       |  |  |  |
| Maple face (AF)                                 |       |                                 |   |   |   |   |       |  |  |  |
| Oak face (AG)                                   |       |                                 |   |   |   |   |       |  |  |  |
| Walnut face (AH)                                |       |                                 |   |   |   |   |       |  |  |  |
| Tropical face<br>(including bamboo)<br>(AI)     |       |                                 |   |   |   |   |       |  |  |  |
| Other face (AJ)                                 |       |                                 |   |   |   |   |       |  |  |  |
| Total commercial<br>U.S. shipments              | 0     | 0                               | 0 | 0 | 0 | 0 |       |  |  |  |

<u>RECONCILIATION.</u>--Please ensure that the quantities reported for commercial U.S. shipments, by hardwood face veneer species type and grade (i.e., lines AE, AF, AG, AH, AI, and AJ) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

|  | Calendar year |
|--|---------------|
| Reconciliation   | 2016          |
| AE + AF + AG + AH + AI +AJ (all columns) - D (for 2016) = should |               |
| equal zero ("0"), if not revise.                                 | 0             |

# II-11. <u>Commercial U.S. shipments of imports from CHINA, by type of CORE material</u>.—Report your commercial U.S. shipments of imports from CHINA of hardwood plywood based on the type of material utilized in the CORE.

| Quantity (in 1,000 square feet)                          |                |      |      |              |      |  |  |
|--|----------------|------|------|--------------|------|--|--|
|  | Calendar years |      |      | January-June |      |  |  |
| Item   | 2014           | 2015 | 2016 | 2016         | 2017 |  |  |
| Commercial U.S. shipments:<br>Hardwood core (AK)         |                |      |      |              |      |  |  |
| Softwood core (AL)                                       |                |      |      |              |      |  |  |
| Bamboo core (AM)   |                |      |      |              |      |  |  |
| Other material (particleboard,<br>MDF lumber, etc.) (AN) |                |      |      |              |      |  |  |

<u>RECONCILIATION.</u>--Please ensure that the quantities reported for commercial U.S. shipments of imports from **CHINA**, by type of CORE material (i.e., lines AK, AL, AM, and AN) in each time period equal the quantity reported for commercial U.S. shipments of imports from **CHINA** (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

|                                  | Calendar years |      |      | January | y-June |
|----------------------------------|----------------|------|------|---------|--------|
| Reconciliation                   | 2014           | 2015 | 2016 | 2016    | 2017   |
| AK + AL + AM + AN - D = should   |                |      |      |         |        |
| equal zero ("0"), if not revise. | 0              | 0    | 0    | 0       | 0      |

II-12. Commercial U.S. shipments of imports from CHINA, by type of FACE VENEER material.—Report your commercial U.S. shipments of imports from CHINA of hardwood plywood based on the type of material utilized in the FACE VENEER.

| Quantity (in 1,000 square feet)                    |      |                |              |      |      |  |  |
|--|------|----------------|--------------|------|------|--|--|
|  |      | Calendar years | January-June |      |      |  |  |
| Item   | 2014 | 2015           | 2016         | 2016 | 2017 |  |  |
| Commercial U.S. shipments:<br>Hardwood veneer (AO) |      |                |              |      |      |  |  |
| Bamboo veneer (AP)                                 |      |                |              |      |      |  |  |
| Other (AQ)   |      |                |              |      |      |  |  |

<u>RECONCILIATION.</u>--Please ensure that the quantities reported for commercial U.S. shipments of imports, by type of FACE VENEER material (i.e., lines AO, AP, and AQ) in each time period equal the quantity reported for commercial U.S. shipments of imports from **CHINA** (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

|                                      | Calendar years |      |      | Januar | y-June |
|--------------------------------------|----------------|------|------|--------|--------|
| Reconciliation                       | 2014           | 2015 | 2016 | 2016   | 2017   |
| AO + AP + AQ - D = should equal zero |                |      |      |        |        |
| ("0"), if not revise.                | 0              | 0    | 0    | 0      | 0      |

II-13. <u>Monthly U.S. imports: CHINA</u>.-- Report your firm's monthly U.S. imports from CHINA from November 2015 through May 2017. Please report imports from LINYI CHENGEN IMPORT AND EXPORT CO., LTD.("LINYI CHENGEN") and LINYI DONGFANGJUXIN WOOD CO., LTD. ("LINYI DONGFANGFUXIN") in CHINA and imports from ALL OTHER FIRMS in CHINA separately in their respective columns.

| Quantity ( <i>in 1,000 square feet</i> ) |   |                               |  |  |  |  |
|--|---|-------------------------------|--|--|--|--|
|  | U.S. in                                       | nports                        |  |  |  |  |
| Year and month                           | From Linyi Chengen and Linyi<br>Dongfangfuxin | From all other firms in China |  |  |  |  |
| 2015                                     |   |                               |  |  |  |  |
| November (AR)                            |   |                               |  |  |  |  |
| December (AS)                            |   |                               |  |  |  |  |
| <b>2016</b><br>January (AT)              |   |                               |  |  |  |  |
| February (AU)                            |   |                               |  |  |  |  |
| March (AV)                               |   |                               |  |  |  |  |
| April (AW)                               |   |                               |  |  |  |  |
| May (AX)                                 |   |                               |  |  |  |  |
| June (AY)                                |   |                               |  |  |  |  |
| July (AZ)                                |   |                               |  |  |  |  |
| August (BA)                              |   |                               |  |  |  |  |
| September (BB)                           |   |                               |  |  |  |  |
| October (BC)                             |   |                               |  |  |  |  |
| November (BD)                            |   |                               |  |  |  |  |
| December (BE)                            |   |                               |  |  |  |  |
| 2017                                     |   |                               |  |  |  |  |
| January (BF)                             |   |                               |  |  |  |  |
| February (BG)                            |   |                               |  |  |  |  |
| March (BH)                               |   |                               |  |  |  |  |
| April (BI)                               |   |                               |  |  |  |  |
| May (BJ)                                 |   |                               |  |  |  |  |

#### II-13. Monthly U.S. imports: CHINA--Continued.

<u>RECONCILIATION OF U.S. SHIPMENTS</u>.--Please ensure that the quantities and values reported for 2016 monthly imports from **CHINA** (i.e., lines AT, AU, AV, AW, AX, AY, AZ, BA, BB, BC, BD, and BE) equal the quantity and value reported for U.S. imports from **CHINA** (i.e., line B) in that same year. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

| Reconciliation  | Quantity<br>(in 1,000 square feet) |
|---|------------------------------------|
| AT + AU + AV + AW + AX +AY + AZ + BA + BB + BC + BD + BE – B = zero |                                    |
| ("0"), if not revise.   | 0                                  |

II-14. **IMPORTS FROM ALL OTHER SOURCES**.–Report your firm's imports and your firm's shipments and inventories of hardwood plywood imported from **ALL OTHER SOURCES** by your firm during the specified periods.

## **ALL OTHER SOURCES**

|   |      | Calendar years | January-June |      |      |
|---|------|----------------|--------------|------|------|
| Item  | 2014 | 2015           | 2016         | 2016 | 2017 |
| Beginning-of-period inventories<br>(quantity) (A)   |      |                |              |      |      |
| Imports: <sup>1</sup><br>Quantity (B)   |      |                |              |      |      |
| Value (C)   |      |                |              |      |      |
| U.S. shipments:<br>Commercial shipments:<br>Quantity (D)                                  |      |                |              |      |      |
| Value (E)   |      |                |              |      |      |
| Internal consumption/<br>company transfers:<br>Quantity (F)                               |      |                |              |      |      |
| Value <sup>2</sup> (G)  |      |                |              |      |      |
| Export shipments: <sup>3</sup><br>Quantity (H)  |      |                |              |      |      |
| Value (I)   |      |                |              |      |      |
| End-of-period inventories<br>(quantity) (J)   |      |                |              |      |      |
| Channels of distribution:<br>Commercial U.S. shipments:<br>to distributors (quantity) (K) |      |                |              |      |      |
| to big box retailers/home<br>centers ( <i>quantity</i> ) (L)                              |      |                |              |      |      |
| to other retailers ( <i>quantity</i> )<br>(M)   |      |                |              |      |      |
| to builders ( <i>quantity</i> ) (N)   |      |                |              |      |      |
| to other end users<br>( <i>quantity</i> ) (O)   |      |                |              |      |      |

<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: \_\_\_\_\_.

<sup>3</sup> Identify your firm's principal export markets: \_\_\_\_\_.

#### II-14. IMPORTS FROM ALL OTHER SOURCES.-Continued

<u>RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES</u>.--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

|   | Calendar years |       |      | January-June |      |
|---|----------------|-------|------|--------------|------|
| Reconciliation                                | 2014           | 2015  | 2016 | 2016         | 2017 |
| A + B - D - F - H - J = should equal zero     |                |       |      |              |      |
| ("0") or provide an explanation. <sup>1</sup> | 0              | 0     | 0    | 0            | 0    |
| 1 Europeantien if the endouleted fields of    |                | • • • |      | ((0))        |      |

<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: \_\_\_\_\_.

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

|  |      | Calendar years | Januar | y-June |      |
|--|------|----------------|--------|--------|------|
| <b>Reconciliation item</b>             | 2014 | 2015           | 2016   | 2016   | 2017 |
| K + L + M + N + O – D = zero ("0"), if |      |                |        |        |      |
| not revise.                            | 0    | 0              | 0      | 0      | 0    |

## ALL OTHER SOURCES

#### II-15. Commercial U.S. shipments of imports from ALL OTHER SOURCES, by thickness of face veneer.--Report your commercial U.S. shipments of hardwood plywood imported from ALL OTHER SOURCES by your firm according to the nominal thickness (gross dry thickness prior to layup and sanding) of the face veneer.

| Quantity (in 1,000 square feet)   |      |                |      |        |        |  |  |
|---|------|----------------|------|--------|--------|--|--|
|   |      | Calendar years | ;    | Januar | y-June |  |  |
| Item  | 2014 | 2015           | 2016 | 2016   | 2017   |  |  |
| U.S. commercial shipments:<br>Face veneer thickness (nominal):<br>0.6mm and above (P) |      |                |      |        |        |  |  |
| 0.5mm – 0.59mm (Q)  |      |                |      |        |        |  |  |
| 0.4mm – 0.49mm (R)  |      |                |      |        |        |  |  |
| <i>&lt;0.4mm</i> (S)  |      |                |      |        |        |  |  |

<u>RECONCILIATION.</u>--Please ensure that the quantities reported for commercial U.S. shipments, by thickness of face veneer (i.e., lines P, Q, R, and S) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

|                                       | Calendar years |      |      | January | y-June |
|---------------------------------------|----------------|------|------|---------|--------|
| Reconciliation                        | 2014           | 2015 | 2016 | 2016    | 2017   |
| P + Q + R + S - D = should equal zero |                |      |      |         |        |
| ("0"), if not revise.                 | 0              | 0    | 0    | 0       | 0      |

#### II-16. <u>Commercial U.S. shipments of imports from ALL OTHER SOURCES, by overall plywood</u> <u>thickness</u>.—Report your commercial U.S. shipments of hardwood plywood imported from ALL OTHER SOURCES by your firm according to the overall plywood thickness.

| Quantity (in 1,000 square feet)  |      |                |      |              |      |
|--|------|----------------|------|--------------|------|
|  |      | Calendar years |      | January-June |      |
| ltem   | 2014 | 2015           | 2016 | 2016         | 2017 |
| U.S. commercial shipments:<br>Plywood thickness (nominal):<br>20.0mm and above (T) |      |                |      |              |      |
| 16.0mm – 19.99mm (U)   |      |                |      |              |      |
| 6.5mm – 15.99mm (V)  |      |                |      |              |      |
| <6.5mm (W)   |      |                |      |              |      |

<u>RECONCILIATION.</u>--Please ensure that the quantities reported for commercial U.S. shipments, by overall plywood thickness (i.e., lines T, U, V, and W) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

|                                       | Calendar years |      |      | January-June |      |
|---------------------------------------|----------------|------|------|--------------|------|
| Reconciliation                        | 2014           | 2015 | 2016 | 2016         | 2017 |
| T + U + V + W - D = should equal zero |                |      |      |              |      |
| ("0"), if not revise.                 | 0              | 0    | 0    | 0            | 0    |

## ALL OTHER SOURCES

# II-17. Commercial U.S. shipments of imports from ALL OTHER SOURCES, by known dedicated end <u>uses</u>.—Report your commercial U.S. shipments of hardwood plywood imported from ALL OTHER SOURCES by your firm according to dedicated end use.

|   |                                 | Calendar yea | January-June |      |      |  |
|---|---------------------------------|--------------|--------------|------|------|--|
| Item  | 2014                            | 2015         | 2016         | 2016 | 2017 |  |
|   | Quantity (in 1,000 square feet) |              |              |      |      |  |
| Commercial U.S. shipments:<br>End uses:<br>Cabinets (X) |                                 |              |              |      |      |  |
| Furniture (Y)   |                                 |              |              |      |      |  |
| Store/retail fixtures (Z)                               |                                 |              |              |      |      |  |
| <i>RV/mobile home</i> (AA)                              |                                 |              |              |      |      |  |
| Architectural work (AB)                                 |                                 |              |              |      |      |  |
| Underlayment (AC)                                       |                                 |              |              |      |      |  |
| Miscellaneous and unknown end uses (AD) <sup>12</sup>   |                                 |              |              |      |      |  |

"Miscellaneous and unknown end uses" should not include laminated product, as lamination is not considered and use. Please record any laminated product in its ultimate end use category, as well as below in question II-18.

<sup>2</sup> Please describe the products (if any) your firm is reporting here and indicate why your firm has reported them in this category instead of lines Z through AE:

<u>RECONCILIATION.</u>--Please ensure that the quantities reported for U.S. commercial shipments, by known dedicated end uses (i.e., lines X, Y, Z, AA, AB, AC, and AD) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

|   | Calendar years |      |      | January-June |      |
|---|----------------|------|------|--------------|------|
| Reconciliation                          | 2014           | 2015 | 2016 | 2016         | 2017 |
| X + Y + Z + AA + AB + AC + AD - D =     |                |      |      |              |      |
| should equal zero ("0"), if not revise. | 0              | 0    | 0    | 0            | 0    |
|   |                |      |      | •            | •    |

II-18. <u>Lamination</u>.—Report the percent of your firm's commercial U.S. shipments of hardwood plywood imported from **ALL OTHER SOURCES in calendar year 2016** by end use that were laminated.

|                                    | 2016                         |
|------------------------------------|------------------------------|
| Item                               | Share laminated<br>(percent) |
| Commercial U.S. shipments:         |                              |
| End uses:                          |                              |
| Cabinets                           | %                            |
| Furniture                          | %                            |
| Store/retail fixtures              | %                            |
| RV/mobile home                     | %                            |
| Architectural work                 | %                            |
| Underlayment                       | %                            |
| Miscellaneous and unknown end uses | %                            |

## ALL OTHER SOURCES

II-19. Commercial U.S. shipments of imports from ALL OTHER SOURCES, by hardwood face veneer species type and grade in 2016.—Report your commercial U.S. shipments of hardwood plywood imported from ALL OTHER SOURCES by your firm according to the hardwood species type and grade (per ANSI/HPVA HP-1-2016), or substantially equivalent grade, of the face veneer during calendar year 2016.

|   |    | Grade |          |              |           |   |       |
|---|----|-------|----------|--------------|-----------|---|-------|
| Type of face species                            | AA | Α     | В        | С            | D         | E | Other |
|   |    |       | Quantity | in 1,000 squ | are feet) |   |       |
| Commercial U.S.<br>shipments<br>Birch face (AE) |    |       |          |              |           |   |       |
| Maple face (AF)                                 |    |       |          |              |           |   |       |
| Oak face (AG)                                   |    |       |          |              |           |   |       |
| Walnut face (AH)                                |    |       |          |              |           |   |       |
| Tropical face<br>(including bamboo)<br>(AI)     |    |       |          |              |           |   |       |
| Other face (AJ)                                 |    |       |          |              |           |   |       |
| Total commercial<br>U.S. shipments              | 0  | 0     | 0        | 0            | 0         | 0 | 0     |

<u>RECONCILIATION.</u>--Please ensure that the quantities reported for commercial U.S. shipments, by hardwood face veneer species type and grade (i.e., lines AE, AF, AG, AH, AI, and AJ) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

|  | Calendar year |
|--|---------------|
| Reconciliation   | 2016          |
| AE + AF + AG + AH + AI +AJ (all columns) - D (for 2016) = should |               |
| equal zero ("0"), if not revise.                                 | 0             |

## ALL OTHER SOURCES

#### II-20. Commercial U.S. shipments of imports from ALL OTHER SOURCES, by type of CORE material.— Report your commercial U.S. shipments of imports from ALL OTHER SOURCES of hardwood plywood based on the type of material utilized in the CORE.

|  | Quantity ( <i>in</i> | 1,000 square f | eet) |              |      |
|--|----------------------|----------------|------|--------------|------|
|  | Calendar years       |                |      | January-June |      |
| Item   | 2014                 | 2015           | 2016 | 2016         | 2017 |
| Commercial U.S. shipments:<br>Hardwood core (AK)         |                      |                |      |              |      |
| Softwood core (AL)                                       |                      |                |      |              |      |
| Bamboo core (AM)   |                      |                |      |              |      |
| Other material (particleboard,<br>MDF lumber, etc.) (AN) |                      |                |      |              |      |

<u>RECONCILIATION.</u>--Please ensure that the quantities reported for commercial U.S. shipments of imports from **CHINA**, by type of CORE material (i.e., lines AK, AL, AM, and AN) in each time period equal the quantity reported for commercial U.S. shipments of imports from **CHINA** (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

|                                  | Calendar years |      |      | January-June |      |
|----------------------------------|----------------|------|------|--------------|------|
| Reconciliation                   | 2014           | 2015 | 2016 | 2016         | 2017 |
| AK + AL + AM + AN - D = should   |                |      |      |              |      |
| equal zero ("0"), if not revise. | 0              | 0    | 0    | 0            | 0    |

II-21. Commercial U.S. shipments of imports from ALL OTHER SOURCES, by type of FACE VENEER material.—Report your commercial U.S. shipments of imports from ALL OTHER SOURCES of hardwood plywood based on the type of material utilized in the FACE VENEER.

| Quantity (in 1,000 square feet)                    |                |      |      |              |      |
|--|----------------|------|------|--------------|------|
|  | Calendar years |      |      | January-June |      |
| Item   | 2014           | 2015 | 2016 | 2016         | 2017 |
| Commercial U.S. shipments:<br>Hardwood veneer (AO) |                |      |      |              |      |
| Bamboo veneer (AP)                                 |                |      |      |              |      |
| Other (AQ)   |                |      |      |              |      |

<u>RECONCILIATION.</u>--Please ensure that the quantities reported for commercial U.S. shipments of imports, by type of FACE VENEER material (i.e., lines AO, AP, and AQ) in each time period equal the quantity reported for commercial U.S. shipments of imports from **CHINA** (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

|                                      | Calendar years |      |      | January-June |      |
|--------------------------------------|----------------|------|------|--------------|------|
| Reconciliation                       | 2014           | 2015 | 2016 | 2016         | 2017 |
| AO + AP + AQ - D = should equal zero |                |      |      |              |      |
| ("0"), if not revise.                | 0              | 0    | 0    | 0            | 0    |

II-22. Monthly U.S. imports: ALL OTHER SOURCES.-- Report your firm's monthly U.S. imports from ALL OTHER SOURCES from November 2015 through May 2017.

| Quantity ( <i>in 1,000 square feet</i> ) |              |  |  |  |  |
|--|--------------|--|--|--|--|
| Year and month                           | U.S. imports |  |  |  |  |
| 2015                                     |              |  |  |  |  |
| November (AR)                            |              |  |  |  |  |
| December (AS)                            |              |  |  |  |  |
| 2016                                     |              |  |  |  |  |
| January (AT)                             |              |  |  |  |  |
| February (AU)                            |              |  |  |  |  |
| March (AV)                               |              |  |  |  |  |
| April (AW)                               |              |  |  |  |  |
| May (AX)                                 |              |  |  |  |  |
| June (AY)                                |              |  |  |  |  |
| July (AZ)                                |              |  |  |  |  |
| August (BA)                              |              |  |  |  |  |
| September (BB)                           |              |  |  |  |  |
| October (BC)                             |              |  |  |  |  |
| November (BD)                            |              |  |  |  |  |
| December (BE)                            |              |  |  |  |  |
| 2017                                     |              |  |  |  |  |
| January (BF)                             | ~            |  |  |  |  |
| February (BG)                            |              |  |  |  |  |
| March (BH)                               |              |  |  |  |  |
| April (BI)                               |              |  |  |  |  |
| May (BJ)                                 |              |  |  |  |  |

#### II-22. Monthly U.S. imports: ALL OTHER SOURCES--Continued.

<u>RECONCILIATION OF U.S. SHIPMENTS</u>.--Please ensure that the quantities and values reported for 2016 monthly imports from **ALL OTHER SOURCES** (i.e., lines AT, AU, AV, AW, AX, AY, AZ, BA, BB, BC, BD, and BE) equal the quantity and value reported for U.S. imports from **ALL OTHER SOURCES** (i.e., line B) in that same year. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

| Reconciliation  | Quantity<br>(in 1,000 square feet) |
|---|------------------------------------|
| AT + AU + AV + AW + AX +AY + AZ + BA + BB + BC + BD + BE – B = zero |                                    |
| ("0"), if not revise.   | 0                                  |

### ALL OTHER SOURCES

# II-23. Imports from ALL OTHER SOURCES, by SOURCE. — Report your firm's imports of hardwood plywood imported from EACH SOURCE by your firm during the specified periods.

|   | Quantity (in | 1,000 square f | eet)         |      |      |
|---|--------------|----------------|--------------|------|------|
|   |              | Calendar year  | January-June |      |      |
| Item  | 2014         | 2015           | 2016         | 2016 | 2017 |
| Canada:   |              |                |              |      |      |
| Quantity (BK)   |              |                |              |      |      |
| Value (BL)  |              |                |              |      |      |
| Ecuador:<br>Quantity (BM)   |              |                |              |      |      |
| Value (BN)  |              |                |              |      |      |
| Indonesia:<br>Quantity (BO)   |              |                |              |      |      |
| Value (BP)  |              |                |              |      |      |
| Malaysia:<br>Quantity (BQ)  |              |                |              |      |      |
| Value (BR)  |              |                |              |      |      |
| Russia:<br>Quantity (BS)  |              |                |              |      |      |
| Value (BT)  |              |                |              |      |      |
| All other nonsubject sources (i.e.<br>excluding the above countries and<br>China):<br>Quantity (BU) |              |                |              |      |      |
| Value (BV)  |              |                |              |      |      |

<u>RECONCILIATION.</u>--Please ensure that the quantities (i.e., lines BK, BM, BO, BQ, BS, and BU) and values (i.e., lines BL, BN, BP, BR, BT, and BV) reported in each time period equal the quantity (i.e., line B) and value (i.e., line C) reported for total imports from all other sources in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

|   | Calendar years |      |      | January-June |      |
|---|----------------|------|------|--------------|------|
| Reconciliation  | 2014           | 2015 | 2016 | 2016         | 2017 |
| <i>Quantity</i> : BK + BM + BO + BQ + BS +<br>BU - B = should equal zero ("0"), if not<br>revise. | 0              | 0    | 0    | 0            | 0    |
| Value: BL + BN + BP + BR + BT + BV - C<br>= should equal zero ("0"), if not revise.               | 0              | 0    | 0    | 0            | 0    |

II-24. <u>Other explanations</u>.--If your firm would like to further explain a response to a question in part II that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

#### PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Lauren Gamache (202-205-3489, <u>lauren.gamache@usitc.gov</u>).

III-1. <u>Contact information</u>.-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

| Name      |   |
|-----------|---|
| Title     | l |
| Email     |   |
| Telephone | 1 |
| Fax       |   |

#### PRICE DATA

- III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2014 of the following products your firm imported from China and/or nonsubject country Russia:
  - <u>Product 1</u>.-- 12 mm (1/2") thickness (actual or nominal), 4x8 panel size, Birch face (whether white birch, natural birch or artisan birch; whole piece), face Grade C/D+ or substantially equivalent, Birch back (whether white birch, natural birch or artisan birch), back grade 2/3 or substantially equivalent, veneer core, unfinished
  - <u>Product 2</u>.-- 12 mm (1/2") thickness (actual or nominal), 4x8 panel size, Birch face (whether white birch, natural birch or artisan birch; whole piece), face Grade C/D+ or substantially equivalent, Birch back (whether white birch, natural birch or artisan birch), back grade 2/3 or substantially equivalent, veneer core, prefinished.
  - **Product 3.**-- 18 mm (3/4") thickness (actual or nominal), 4x8 panel size, Birch face (whether white birch, natural birch or artisan birch), face Grade C/D+ or substantially equivalent, Birch back (whether white birch, natural birch or artisan birch), back grade 2/3 or substantially equivalent, veneer core, unfinished.
  - <u>Product 4</u>.-- 5.2 mm (1/4") thickness (actual or nominal), 4x8 panel size, Maple face (whether plain or rotary sliced), face Grade B or substantially equivalent, Maple back (whether plain or rotary sliced), back grade 2/3 or substantially equivalent, veneer core, unfinished.
  - <u>Product 5</u>.-- 18 mm (3/4") thickness (actual or nominal), 4x8 panel size, Birch face (whether white birch, natural birch or artisan birch), face Grade C/D+ or substantially equivalent, Birch back (whether white birch, natural birch or artisan birch), back grade 2/3 or substantially equivalent, veneer core, prefinished.
  - <u>Product 6</u>.-- 5.2 mm (1/4") thickness (actual or nominal), 4x8 panel size, Birch face (whether plain or rotary sliced), face Grade C or substantially equivalent, back face of Birch or other, Grade 2/3 or substantially equivalent, veneer core, unfinished.

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Please note that values should be <u>f.o.b., U.S. point of shipment</u> and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

(a) During January 2014-June 2017, did your firm import from China and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

| YesPlease complete the following pricing data tables as appropriate. |
|--|
| NoSkip to question III-3.  |

(b). <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from CHINA and sold by your firm.

### **CHINA**

#### Report data in actual square feet (not 1,000s) and actual dollars (not 1,000s).

| (Qua      | antity <i>in squar</i> | e feet, value in do | ollars)         |           |                           |
|-----------|------------------------|---------------------|-----------------|-----------|---------------------------|
| Product 1 |                        | Product 2           |                 | Product 3 |                           |
| Quantity  | Value                  | Quantity            | Value           | Quantity  | Value                     |
|           |                        |                     |                 |           |                           |
|           |                        |                     |                 |           |                           |
|           |                        |                     |                 |           |                           |
|           |                        |                     |                 |           |                           |
|           |                        |                     |                 |           |                           |
|           |                        |                     |                 |           |                           |
|           |                        |                     |                 |           |                           |
|           |                        |                     |                 |           |                           |
|           |                        |                     |                 |           |                           |
|           |                        |                     |                 |           |                           |
|           |                        |                     |                 |           |                           |
|           |                        |                     |                 |           |                           |
|           |                        |                     |                 |           |                           |
|           |                        |                     |                 |           |                           |
|           |                        |                     |                 |           |                           |
|           |                        |                     |                 | 1         |                           |
|           | Produ                  | Product 1           | Product 1 Produ |           | Product 1 Product 2 Produ |

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of part III.

**Note.--**If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Table continued.

III-2 (b). Price data.--continued.

### CHINA

#### Report data in actual square feet (not 1,000s) and actual dollars (not 1,000s).

|                    | (Qua      | antity <i>in square</i> | e <i>feet,</i> value <i>in d</i> | ollars) |           |       |
|--------------------|-----------|-------------------------|----------------------------------|---------|-----------|-------|
|                    | Product 4 |                         | Product 5                        |         | Product 6 |       |
| Period of shipment | Quantity  | Value                   | Quantity                         | Value   | Quantity  | Value |
| 2014:              |           |                         |                                  |         |           |       |
| January-March      |           |                         |                                  |         |           |       |
| April-June         |           |                         |                                  |         |           |       |
| July-September     |           |                         |                                  |         |           |       |
| October-December   |           |                         |                                  |         |           |       |
| 2015:              |           |                         |                                  |         |           |       |
| January-March      |           |                         |                                  |         |           |       |
| April-June         |           |                         |                                  |         |           |       |
| July-September     |           |                         |                                  |         |           |       |
| October-December   |           |                         |                                  |         |           |       |
| 2016:              |           |                         |                                  |         |           |       |
| January-March      |           |                         |                                  |         |           |       |
| April-June         |           |                         |                                  |         |           |       |
| July-September     |           |                         |                                  |         |           |       |
| October-December   |           |                         |                                  |         |           |       |
| 2017:              |           |                         |                                  |         |           |       |
| January-March      |           |                         |                                  |         |           |       |
| April-June         |           |                         |                                  |         |           |       |

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of part III.

**Note.--**If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 4:

Product 5:

Product 6:

III-2(c). <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from nonsubject country **RUSSIA** and sold by your firm.

## RUSSIA

#### (nonsubject)

#### Report data in actual square feet (not 1,000s) and actual dollars (not 1,000s).

|                    | (Qu       | antity in square | <i>feet,</i> value <i>in d</i> | lollars) |           |       |
|--------------------|-----------|------------------|--------------------------------|----------|-----------|-------|
|                    | Product 1 |                  | Product 2                      |          | Product 3 |       |
| Period of shipment | Quantity  | Value            | Quantity                       | Value    | Quantity  | Value |
| 2014:              |           |                  |                                |          |           |       |
| January-March      |           |                  |                                |          |           |       |
| April-June         |           |                  |                                |          |           |       |
| July-September     |           |                  |                                |          |           |       |
| October-December   |           |                  |                                |          |           |       |
| 2015:              |           |                  |                                |          |           |       |
| January-March      |           |                  |                                |          |           |       |
| April-June         |           |                  |                                |          |           |       |
| July-September     |           |                  |                                |          |           |       |
| October-December   |           |                  |                                |          |           |       |
| 2016:              |           |                  |                                |          |           |       |
| January-March      |           |                  |                                |          |           |       |
| April-June         |           |                  |                                |          |           |       |
| July-September     |           |                  |                                |          |           |       |
| October-December   |           |                  |                                |          |           |       |
| 2017:              |           |                  |                                |          |           |       |
| January-March      |           |                  |                                |          |           |       |
| April-June         |           |                  |                                |          |           |       |

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of part III.

**Note.--**If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Table continued.

III-2(c). Price data.--continued.

### RUSSIA

#### (nonsubject)

#### Report data in actual square feet (not 1,000s) and actual dollars (not 1,000s).

|                    | (Qu       | antity in square | e feet, value in do | ollars) |           |       |
|--------------------|-----------|------------------|---------------------|---------|-----------|-------|
|                    | Product 4 |                  | Product 5           |         | Product 6 |       |
| Period of shipment | Quantity  | Value            | Quantity            | Value   | Quantity  | Value |
| 2014:              |           |                  |                     |         |           |       |
| January-March      |           |                  |                     |         |           |       |
| April-June         |           |                  |                     |         |           |       |
| July-September     |           |                  |                     |         |           |       |
| October-December   |           |                  |                     |         |           |       |
| 2015:              |           |                  |                     |         |           |       |
| January-March      |           |                  |                     |         |           |       |
| April-June         |           |                  |                     |         |           |       |
| July-September     |           |                  |                     |         |           |       |
| October-December   |           |                  |                     |         |           |       |
| 2016:              |           |                  |                     |         |           |       |
| January-March      |           |                  |                     |         |           |       |
| April-June         |           |                  |                     |         |           |       |
| July-September     |           |                  |                     |         |           |       |
| October-December   |           |                  |                     |         |           |       |
| 2017:              |           |                  |                     |         |           |       |
| January-March      |           |                  |                     |         |           |       |
| April-June         |           |                  |                     |         |           |       |

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of part III.

**Note.--**If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 4:

Product 5:

Product 6:

(d) **Pricing data methodology.**—Please describe the method and the kinds of documents/records that were used to compile your price data.

Note: As requested in part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

III-3. <u>Price setting</u>.-- How does your firm determine the prices that it charges for sales of hardwood plywood (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

| Transaction<br>by<br>transaction | Contracts | Set<br>price<br>lists | Other | If other, describe |
|----------------------------------|-----------|-----------------------|-------|--------------------|
|                                  |           |                       |       |                    |

III-4. **Discount policy.--** Please indicate and describe your firm's discount policies (*check all that apply*).

| Quantity<br>discounts | Annual<br>total<br>volume<br>discounts | No<br>discount<br>policy | Other | Describe |
|-----------------------|--|--------------------------|-------|----------|
|                       |  |                          |       |          |

#### III-5. Pricing terms.--

(a) What are your firm's typical sales terms for hardwood plywood imported from China?

| Net 30<br>days | Net 60<br>days | 2/10 net 30<br>days | Other | Other (specify) |
|----------------|----------------|---------------------|-------|-----------------|
|                |                |                     |       |                 |

(b) On what basis are your firm's prices of imported hardwood plywood from China usually quoted *(check one)*?

| Delivered | F.o.b. | If f.o.b., specify point |
|-----------|--------|--------------------------|
|           |        |                          |

III-6. <u>Contract versus spot</u>.--Approximately what share of your firm's sales of hardwood plywood imported from China in 2016 was on a (1) long-term contract basis, (2) annual contract basis, (3) short-term contract basis, and (4) spot sales basis?

|                     | Long-term<br>contracts<br>(multiple<br>deliveries for<br>more than 12<br>months) | Annual<br>contracts<br>(multiple<br>deliveries for 12<br>months) | Short-term<br>contracts<br>(multiple<br>deliveries for<br>less than 12<br>months) | <b>Spot sales</b><br>(for a single<br>delivery) | <b>Total</b><br>(should<br>sum to<br>100.0%) |   |
|---------------------|--|--|---|---|--|---|
| Share of 2016 sales | %  | %  | %   | %   | 0.0  | % |

III-7. <u>Contract provisions</u>.— Please fill out the table regarding your firm's typical sales contracts for hardwood plywood from China (or check "not applicable" if your firm does not sell on a long-term, short-term and/or annual contract basis).

| Typical sales<br>contract provisions | ltem           | Short-term<br>contracts<br>(multiple deliveries<br>for less than 12<br>months) | Annual contracts<br>(multiple deliveries<br>for 12 months) | Long-term contracts<br>(multiple deliveries for<br>more than 12 months) |
|--------------------------------------|----------------|--|--|---|
| Average contract<br>duration         | No. of<br>days |  | 365  |   |
| Price renegotiation                  | Yes            |  |  |   |
| (during contract period)             | No             |  |  |   |
|                                      | Quantity       |  |  |   |
| Fixed quantity<br>and/or price       | Price          |  |  |   |
|                                      | Both           |  |  |   |
| Meet or release                      | Yes            |  |  |   |
| provision                            | No             |  |  |   |
| Not applicab                         | le             |  |  |   |

III-8. <u>Lead times</u>.--What is your firm's share of sales of hardwood plywood imported from China from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of hardwood plywood?

| Source                                | Share of 2016<br>sales | Lead time (average<br>number of days) |
|---------------------------------------|------------------------|---------------------------------------|
| From your firm's U.S. inventory       | %                      |                                       |
| From foreign manufacturers' inventory | %                      |                                       |
| Produced to order                     | %                      |                                       |
| Total (should sum to 100.0%)          | 0.0 %                  |                                       |

# III-9. Shipping information.—

- (a) What is the approximate percentage of the total delivered cost of hardwood plywood imported from China that is accounted for by U.S. inland transportation costs? percent.
- (b) Who generally arranges the transportation to your firm's customers' locations? Your firm Purchaser (check one)
- (c) When your firm sells hardwood plywood imported from China, from where is it shipped?
   Point of importation Storage facility (check one)
- (d) Indicate the approximate percentage of your firm's sales of hardwood plywood imported from China that are delivered the following distances from your firm's U.S. point of shipment.

| Distance from your firm's U.S. point of shipment | Share |
|--|-------|
| Within 100 miles                                 | %     |
| 101 to 1,000 miles                               | %     |
| Over 1,000 miles                                 | %     |
| Total (should sum to 100.0%)                     | 0.0 % |

III-10. <u>Geographical shipments</u>.--In which U.S. geographic market area(s) has your firm sold hardwood plywood imported from subject countries since January 1, 2014 (check all that apply)?

| Geographic area  | China |
|--|-------|
| Northeast.–CT, ME, MA, NH, NJ, NY, PA, RI, and VT.   |       |
| Midwest.–IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.   |       |
| Southeast.–AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.   |       |
| Central Southwest.–AR, LA, OK, and TX.   |       |
| Mountains.–AZ, CO, ID, MT, NV, NM, UT, and WY.   |       |
| Pacific Coast.–CA, OR, and WA.   |       |
| <b>Other</b> .–All other markets in the United States not previously listed, including AK, HI, PR, and VI. |       |

III-11. **End uses.--**List the end uses of the hardwood plywood that your firm imports from China. For each end-use product, what percentage of the <u>total cost</u> is accounted for by hardwood plywood and other inputs?

|                 | Share of total cost<br>account | Total                            |       |
|-----------------|--------------------------------|----------------------------------|-------|
| End use product | Hardwood plywood               | (should sum to<br>100.0% across) |       |
|                 | %                              | Other inputs<br>%                | 0.0 % |
|                 | %                              | %                                | 0.0 % |
|                 | %                              | %                                | 0.0 % |

#### III-12. Substitutes.--

(a) Can other products be substituted for hardwood plywood?

No Yes--Please fill out the table.

|    |            | End use in which this | Have changes in the price of this substitute affected the price for hardwood plywood? |     |             |  |
|----|------------|-----------------------|---|-----|-------------|--|
|    | Substitute | substitute is used    |   | Yes | Explanation |  |
| 1. |            |                       |   |     |             |  |
| 2. |            |                       |   |     |             |  |
| 3. |            |                       |   |     |             |  |

#### III-12. Substitutes.-- continued.

(b) If your firm reported that other products can be substituted for hardwood plywood, please indicate how the demand for these products has changed since January 1, 2014?

|    | Substitute | Increased | No change | Decreased | Fluctuated | Explanation |
|----|------------|-----------|-----------|-----------|------------|-------------|
| 1. |            |           |           |           |            |             |
| 2. |            |           |           |           |            |             |
| 3. |            |           |           |           |            |             |

#### III-13. Hardwood plywood grades.--

#### (a) Is there a standardized grading system for hardwood plywood?

| Source        | No | Yes | Explain |
|---------------|----|-----|---------|
| United States |    |     |         |
| China         |    |     |         |

# (b) Does this grading system include the following specifications?

|                               | United | States | China |     |
|-------------------------------|--------|--------|-------|-----|
| Specification                 | No     | Yes    | No    | Yes |
| Composition of core materials |        |        |       |     |
| Thickness of the veneer       |        |        |       |     |
| Other: ( )                    |        |        |       |     |

# (c) Are higher grades typically more expensive than lower grades for the same veneer thickness?

| Source        | No | Yes | Explain |
|---------------|----|-----|---------|
| United States |    |     |         |
| China         |    |     |         |

#### III-13. Hardwood plywood grades.--

(d) Has the availability of any grade of hardwood plywood from China changed since January 2014?

| No | Yes | Identify grade and explain. |
|----|-----|-----------------------------|
|    |     |                             |

#### III-14. Demand trends.--

(a) Indicate how demand within the United States and outside of the United States (if known) for hardwood plywood has changed since January 1, 2014. Explain any trends and describe the principal factors that have affected these changes in demand.

| Market                       | Overall<br>increase | No<br>change | Overall<br>decrease | Fluctuate<br>with no<br>clear trend | Explanation and factors |
|------------------------------|---------------------|--------------|---------------------|-------------------------------------|-------------------------|
| Within the United<br>States  |                     |              |                     |                                     |                         |
| Outside the United<br>States |                     |              |                     |                                     |                         |

(b) Indicate how demand within the United States, by application, for hardwood plywood has changed since January 1, 2014. Explain any trends and describe the principal factors that have affected these changes in demand.

| Application             | <b>Overall</b><br>increase | No<br>change | Overall<br>decrease | Fluctuate<br>with no<br>clear<br>trend | Explanation and factors |
|-------------------------|----------------------------|--------------|---------------------|--|-------------------------|
| Overall U.S. market     |                            |              |                     |  |                         |
| Cabinetry               |                            |              |                     |  |                         |
| Fixtures (store/retail) |                            |              |                     |  |                         |
| Underlayment            |                            |              |                     |  |                         |
| Furniture               |                            |              |                     |  |                         |
| RV/Mobile homes         |                            |              |                     |  |                         |
| Architectural uses      |                            |              |                     |  |                         |

#### III-14. Demand trends.-- continued.

(c) Indicate how demand within the United States, by species and/or faces, for hardwood plywood has changed since January 1, 2014. Explain any trends and describe the principal factors that have affected these changes in demand.

| Species | Overall<br>increase | No<br>change | Overall<br>decrease | Fluctuate<br>with no<br>clear<br>trend | Explanation and factors |
|---------|---------------------|--------------|---------------------|--|-------------------------|
| Maple   |                     |              |                     |  |                         |
| Red oak |                     |              |                     |  |                         |
| Birch   |                     |              |                     |  |                         |
| Cherry  |                     |              |                     |  |                         |
| Walnut  |                     |              |                     |  |                         |
| Other:  |                     |              |                     |  |                         |

III-15. **Product changes.--**Have there been any significant changes in the product range, product mix or marketing of hardwood plywood since January 1, 2014?

| No | Yes | If yes, please describe. |
|----|-----|--------------------------|
|    |     |                          |

# III-16. Conditions of competition.-

(a) Is the hardwood plywood market subject to business cycles (other than general economywide conditions) and/or other conditions of competition distinctive to hardwood plywood?

| Check al | l that apply.                                   | Please describe.         |
|----------|---|--------------------------|
|          | No  | Skip to question III-17. |
|          | Yes-Business cycles (e.g.<br>seasonal business) |                          |
|          | Yes-Other distinctive conditions of competition |                          |

(b) If yes, have there been any changes in the business cycles or conditions of competition for hardwood plywood since January 1, 2014?

| No | Yes | If yes, describe. |
|----|-----|-------------------|
|    |     |                   |

#### III-17. Supply constraints.--

 Has your firm refused, declined, or been unable to supply hardwood plywood since January 1, 2014 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?

| No | Yes | If yes, please describe. |
|----|-----|--------------------------|
|    |     |                          |

(b) Has your firm changed suppliers of hardwood plywood since January 1, 2014 due to concerns regarding the traceability of the wood inputs (Lacey Act)?

| No | Yes | If yes, please describe. |  |
|----|-----|--------------------------|--|
|    |     |                          |  |

III-18. **<u>Raw materials</u>.--** How have hardwood plywood raw material prices changed since January 1, 2014?

| Overall<br>increase | No<br>change | Overall<br>decrease | Fluctuate<br>with no<br>clear trend | Explain, noting how raw material price changes have affected your firm's selling prices for hardwood plywood. |
|---------------------|--------------|---------------------|-------------------------------------|---|
|                     |              |                     |                                     |   |

III-19. <u>Lacey Act procedures</u>.-- Please describe any procedures your firm has implemented to ensure compliance with the Lacey Act.

#### III-20. Chain of custody certification and forest certification claim.

(a) Do you have a chain of custody certification (ex. FSC, PEFC, SFI, etc.) for the hardwood plywood that you import from China?

| No | Yes | If yes, please describe. |
|----|-----|--------------------------|
|    |     |                          |

#### III-20. Chain of custody certification and forest certification claim.

(b) Please fill out the table below, estimating the percentage of your firm's U.S. commercial shipments of hardwood plywood that required forest content certifications (ex. FSC, PEFC, SFI, etc.).

|   | Estimated percentage of<br>your firm's U.S.<br>commercial shipments of<br>hardwood plywood in<br>2016 |
|---|---|
| Sales that did not require any certification  | %   |
| <b>Sales that were required by law or regulation to be certified</b> ( <i>specify type of certification:</i> )                        | %   |
| Sales that were not required by law or regulation, but were required by yourcustomers to be certified (specify type of certification: | %   |
| Sales that were required to be certified for other reasons (explain and specify type of certification: )                              | %   |
| Total (should sum to 100.0%)  | 0.0 %   |

# III-21. **Interchangeability.--**Is hardwood plywood produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = *no familiarity* with products from a specified country-pair

| Country-pair  | China | All other countries <sup>1</sup> |  |  |  |
|---|-------|----------------------------------|--|--|--|
| United States   |       |                                  |  |  |  |
| China   |       |                                  |  |  |  |
| For any country-pair producing hardwood plywood that is <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use: |       |                                  |  |  |  |

<sup>1</sup> Identify specific countries included in the comparisons:

If the "All other countries" comparisons differ by country, please explain:

III-22. Factors other than price.--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, etc.) between hardwood plywood produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = *no familiarity* with products from a specified country-pair

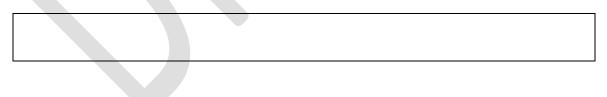
| Country-pair   | China | All other countries <sup>1</sup> |  |  |  |
|--|-------|----------------------------------|--|--|--|
| United States  |       |                                  |  |  |  |
| China  |       |                                  |  |  |  |
| For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of hardwood plywood, identify the country-pair and report the advantages or disadvantages imparted by such factors: |       |                                  |  |  |  |

<sup>1</sup> Identify specific countries included in the comparisons: If the "All other countries" comparisons differ by country, please explain:

III-23. <u>**Customer identification.</u>**--List the names and contact information for your firm's 10 largest U.S. customers for hardwood plywood since January 1, 2014. Indicate the share of the quantity of your firm's total shipments of hardwood plywood that each of these customers accounted for in 2016.</u>

|    | Customer's name | Contact person | Email | Telephone | City | State | Share<br>of<br>2016<br>sales<br>(%) |
|----|-----------------|----------------|-------|-----------|------|-------|-------------------------------------|
| 1  |                 |                |       |           |      |       |                                     |
| 2  |                 |                |       |           |      |       |                                     |
| 3  |                 |                |       |           |      |       |                                     |
| 4  |                 |                |       |           |      |       |                                     |
| 5  |                 |                |       |           |      |       |                                     |
| 6  |                 |                |       |           |      |       |                                     |
| 7  |                 |                |       |           |      |       |                                     |
| 8  |                 |                |       |           |      |       |                                     |
| 9  |                 |                |       |           |      |       |                                     |
| 10 |                 |                |       |           |      |       |                                     |

III-24. <u>Other explanations</u>.--If your firm would like to further explain a response to a question in part III that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.



**Correcting Valid number error messages.**--If you are completing a Commission questionnaire in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 instead of as \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. This issues stem from your computer number formatting setting (e.g., not the MS Word document itself, but the computer from which you are opening up the document). In the United States commas (,) delineate multiples of 1000 and periods (.) delineate fractions less than one. Many EU countries use the reverse where multiples of 1000 are delineated with periods (.) and fractions less than one are delineated with commas (,). The US International Trade Commission's questionnaires are set-up in the United States with the U.S. number formatting. When this formatting interacts with a computer set to EU number formatting, we believe this may cause this issue.

The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete the questionnaire.

To temporarily change your computer's number settings to U.S. settings, please do the following (for Microsoft Windows Operating system):

- START
- Control Panel
- Region and Language (under Clock, Language, and Region category)
- Format tab
- Change the Format from your existing one (e.g. "Italian (Italy)") to "English (United States)" (see screen shots below)

When you do this the number "twelve million dollars and thirty five cents" would change from \$12.000.000,35 (Italy format) to \$12,000,000.35 (U.S. format), and then there will be no conflict with the USITC foreign producer questionnaire form. When you finish reporting the data then you can close the questionnaire and switch back to Italy settings.

| 📯 Region and Language  |   |  | 🐓 Region and Language         |                                     |  |
|------------------------|---|--|-------------------------------|-------------------------------------|--|
| Formats Location Keyl  | poards and Languages Administrative                             |  | Formats Location Keyt         | ooards and Languages Administrative |  |
| Format:                | Format:   |  |                               |                                     |  |
| Italian (Italy) 🔹      |   |  | English (United States)       |                                     |  |
| Date and time form     | Date and time formats   |  |                               | ats                                 |  |
| Short date:            | dd/MM/yyyy  |  | Short date:                   | M/d/yyyy                            |  |
| Long date:             | dddd d MMMM yyyy  |  | Long date:                    | dddd, MMMM dd, yyyy                 |  |
| Short time:            | HH:mm 🗸   |  | Short time:                   | h:mm tt                             |  |
| Long time:             | HH:mm:ss 🗸  |  | Long time:                    | h:mm:ss tt                          |  |
| First day of week:     | lunedì 🗸  |  | First day of week:            | Sunday 🗸                            |  |
| What does the nota     | tion mean?  |  | What does the notat           | tion mean?                          |  |
| Examples               |   |  | Examples                      |                                     |  |
| Short date:            | 03/11/2015  |  | Short date:                   | 8/6/2015                            |  |
| Long date:             | martedì 3 novembre 2015   |  | Long date:                    | Thursday, August 06, 2015           |  |
| Short time:            | 10:35   |  | Short time:                   | 2:47 PM                             |  |
| Long time:             | 10:35:44  |  | Long time:                    | 2:47:25 PM                          |  |
| Go online to learn abo | Additional settings Dut changing languages and regional formats |  | <u>Go online to learn abo</u> | Additional settings                 |  |
|                        | OK Cancel Apply   |  |                               | OK Cancel Apply                     |  |

# HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at: <u>https://www.usitc.gov/investigations/701731/2017/hardwood\_plywood\_china/final.ht</u> m

*Please do not attempt to modify the format or permissions of the questionnaire document*. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: <u>https://dropbox.usitc.gov/oinv/</u> Pin: HWPW

• E-mail.—E-mail the MS Word questionnaire to <u>drew.dushkes@usitc.gov</u>; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

**If your firm** <u>did not</u> **import this product**, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

**Parties to this proceeding**.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (*see* 19 CFR § 207.7). Service of the questionnaire must be made in paper form.