

U.S. IMPORTERS' QUESTIONNAIRE

ALUMINUM FOIL FROM CHINA

This questionnaire must be received by the Commission by **December 15, 2017**
See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing and antidumping duty investigations concerning aluminum foil from China (Inv. Nos. 701-TA-570 and 731-TA-1346 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip Code _____</p> <p>Website _____</p> <p>Has your firm imported <u>aluminum foil, small reels of aluminum foil, or single-backed aluminum foil</u> (as defined on next page) from any country at any time since January 1, 2014?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)</p> <p>Return questionnaire via the U.S. International Trade Commission <i>Drop Box</i> by clicking on the following link: https://dropbox.usitc.gov/oinv/. (PIN: FOIL)</p>
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CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.

I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.

Name of Authorized Official

Title of Authorized Official

Date

Signature

Phone: _____

Fax: _____

Email address

PART I.—GENERAL INFORMATION

Background. --This proceeding was instituted in response to a petition filed on March 9, 2017 by The Aluminum Association Trade Enforcement Working Group and its individual members. Countervailing and/or antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at https://usitc.gov/investigations/701731/2017/aluminum_foil_china/final.htm.

Aluminum foil. -- The merchandise covered by this investigation is aluminum foil having a thickness of 0.2 mm or less, in reels exceeding 25 pounds, regardless of width. Aluminum foil is made from an aluminum alloy that contains more than 92 percent aluminum. Aluminum foil may be made to ASTM specification ASTM B479, but can also be made to other specifications. Regardless of specification, however, all aluminum foil meeting the scope description is included in the scope.

Excluded from the scope of this investigation is aluminum foil that is backed with paper, paperboard, plastics, or similar backing materials on only one side of the aluminum foil, as well as etched capacitor foil and aluminum foil that is cut to shape.

Where the nominal and actual measurements vary, a product is within the scope if application of either the nominal or actual measurement would place it within the scope based on the definitions set forth above. The products under investigation are currently classifiable under Harmonized Tariff Schedule of the United States (HTSUS) subheadings 7607.11.3000, 7607.11.6000, 7607.11.9030, 7607.11.9060, 7607.11.9090, and 7607.19.6000. Further, merchandise that falls within the scope of this proceeding may also be entered into the United States under HTSUS subheadings 7606.11.3060, 7606.11.6000, 7606.12.3045, 7606.12.3055, 7606.12.3090, 7606.12.6000, 7606.91.3090, 7606.91.6080, 7606.92.3090, and 7606.92.6080. Although the HTSUS subheadings are provided for convenience and customs purposes, the written description of the scope of this proceeding is dispositive.

Ultra-thin. -- Aluminum foil less than 0.000315 inch (8 microns) thickness.

Thin. -- Aluminum foil greater than or equal to 0.000315 inch (8 microns) and less than 0.00039 inch (10 microns) thickness.

Standard. -- Aluminum foil greater than or equal to 0.00039 inch (10 microns) and less than or equal to 0.001 inch (25 microns) thickness.

Heavy. -- Aluminum foil greater than 0.001 inch (25 microns) thickness and less than 0.00177 inch (45 microns) thickness.

Extra heavy. -- Aluminum foil greater than or equal to 0.00177 inch (45 microns) thickness.

Certain fin stock aluminum foil. -- Certain fin stock is defined as flat-rolled aluminum of greater than or equal to 45 microns (0.045 mm; 0.00177 inches) and less than or equal to 200 microns (0.2 mm, 0.00787 inches) in thickness, containing 1 percent or more, by weight, of manganese.

Other in-scope fin stock aluminum foil. -- Any other types of fin stock your firm sells to U.S. customers that meets the definition of "aluminum foil" but not "certain fin stock" (e.g., fin stock made from 1000 and 7000 series alloys).

Single-backed aluminum foil. -- aluminum foil that is backed with paper, paperboard, plastics, or similar backing materials on only one side of the aluminum foil.

Small reels of aluminum foil. -- Aluminum foil in reels weighing 25 pounds, or less.

Importer.--Any person or firm engaged, either directly or through a parent company or subsidiary, in importing aluminum foil (as defined above) into the United States from a foreign manufacturer or through its selling agent.

Nonsubject sources.-- All sources except China (i.e., inclusive of Armenia, Germany, Russia, and all other sources except China).

All other sources.-- All sources except China, Armenia, Germany and Russia.

Reporting of information.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

Confidentiality.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

Verification.-- The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

Valid number error messages.--If you are completing this form in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 rather than \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete this form. Detailed instructions on how to resolve this issue is provided at the end of this questionnaire and is available upon request from Justin Enck (202-205-3363, Justin.enck@usitc.gov).

I-1. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol.

"Establishment"--Each facility of a firm involved in the importation of aluminum foil, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

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I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information

Firm name	Address	Extent of ownership (percent)

I-4. **Related importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing aluminum foil from China into the United States or that are engaged in exporting aluminum foil from China to the United States?

No Yes--List the following information.

Firm name	Country	Affiliation

I-5. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of aluminum foil?

No Yes--List the following information.

Firm name	Country	Affiliation

I-6. **Importing operations.**--Please indicate the nature of your firm's importing operations on aluminum foil. More than one answer may be applicable.

Importer of record	Takes title to the imported product(s)	Consignee of the imported products(s)	Customs broker or freight forwarder
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

I-7. **Consignee.**--If your firm is an importer of record of aluminum foil but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

Firm name	Address	Contact person and phone number

I-8. **FTZ, TIB, or bonded warehouses.**--Please indicate whether your firm enters aluminum foil into, or withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate whether your firm imports aluminum foil under the TIB (temporary importation under bond) program.

“Foreign trade zone” is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designed as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

“Bonded warehouse” is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S.C. § 1555.

“Temporary Importation under Bond (“TIB”) program” is a procedure whereby imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule of the United States (HTS).

Item	No	Yes
Foreign trade zones	<input type="checkbox"/>	<input type="checkbox"/>
Bonded warehouses	<input type="checkbox"/>	<input type="checkbox"/>
Temporary importation under bond	<input type="checkbox"/>	<input type="checkbox"/>

I-9. **Other trade actions.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No

Yes--Please specify.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Justin Enck (202-205-3363, Justin.enck@usitc.gov). **Supply all data requested on a calendar-year basis.**

- II-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name	
Title	
Email	
Telephone	
Fax	

- II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of aluminum foil since January 1, 2014.

<i>(check as many as appropriate)</i>		<i>(If checked, please describe; leave blank if not applicable)</i>
<input type="checkbox"/>	Office/warehouse openings	
<input type="checkbox"/>	Office/warehouse closings	
<input type="checkbox"/>	Relocations	
<input type="checkbox"/>	Expansions	
<input type="checkbox"/>	Acquisitions	
<input type="checkbox"/>	Consolidations	
<input type="checkbox"/>	Prolonged shutdowns or importation curtailments	
<input type="checkbox"/>	Revised labor agreements	
<input type="checkbox"/>	Other (e.g., technology)	

II-3a. **Arranged imports.**--Has your firm imported or arranged for the importation of aluminum foil for delivery after **September 30, 2017**?

"Arranged imports" are imports for which your firm has placed an order with a foreign supplier for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.

No Yes--Fill out the table below.

Quantity (in short tons)				
Period/Source	Oct-Dec 2017	Jan-Mar 2018	Apr-Jun 2018	Jul-Sept 2018
China				
Armenia				
Germany				
Russia				
Other sources				

II-3b. **Imports in the 12 month period preceding the petition.**--Has your firm imported aluminum foil from any source between March 1, 2016 and February 28, 2017? (i.e., the last ten months in 2016 and first two months in 2017 combined)

No Yes-Report the quantity of such import below by source.

Quantity (in short tons)	
Source	March 2016 through February 2017
Certain fin stock aluminum foil:	
China	
All other sources	
All other aluminum foil:	
China	
All other sources	
Total aluminum foil:	
China	0
All other sources	0

II-4. **Reasons for importing if producer.**--If your firm also produces aluminum foil in the United States, please indicate the reasons for importing this product. If your firm's reasons differ by source, please elaborate.

Definitions

"Imports" –Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty) or consignee (i.e., to which the merchandise was first delivered).

"Import quantities" –Quantities reported should be net of returns.

"Import values" –Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

"U.S. commercial shipments" – Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

"Internal consumption" – Product consumed internally by your firm to produce small reels, aluminum foil backed on one side, or other downstream aluminum foil products. Such transactions are valued at fair market value.

For example, regarding "small reels" (retail packages or other reels of aluminum foil weighing 25 pounds or less), your firms' imports of aluminum foil considered to fall within the scope of these proceedings (i.e., in reels weighing more than 25 pounds) that is used to produce small reels (weighing less than 25 pounds) should be reported as follows: 1) report the "aluminum foil" (in reels weighing more than 25 pounds) that was used to produce the small reels as imports of aluminum foil in this questionnaire (in questions II-5 through II-9) and 2) report the use/shipment of that import as internal consumption (in questions II-5 through II-9).

"Transfers to related firms" –Shipments made to related domestic firms. Such transactions are valued at fair market value.

"Related firm" –A firm that your firm solely or jointly owns, manages, or otherwise controls.

"Export shipments" – Shipments to destinations outside the United States, including shipments to related firms.

"Inventories" --Finished goods inventory, not raw materials or work in progress.

"Consumer Packaging /Convertor"--Shipments to end users in the business of packaging foods, cosmetics, pharmaceuticals and to other chemical products; these end users are otherwise known as convertors in the industry.

"Household use / Spoolers"-- Shipment to end users for eventual retail sale as aluminum foil used for short-term wrapping, mostly in households, catering and food and floristry retail businesses after further processing into small reels (e.g., in the context of internal consumption).

"Industrial applications"--Shipments to end users in the business of using the foil in thermal insulation, cables, and electronics, among other industrial end uses.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-5a. **U.S. imports from China.**—Report your firm's imports and your firm's shipments and inventories of aluminum foil imported from China by your firm during the specified periods.

China

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-September	
	2014	2015	2016	2016	2017
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption: ² Quantity (F)					
Value ² (G)					
Company transfers: ² Quantity (H)					
Value ² (I)					
Export shipments: ³ Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					
Channels of distribution: U.S. shipments: To distributors (quantity) (M)					
To consumer packaging/ converter (quantity) (N)					
To household use/spoolers (quantity) (O)					
To industrial applications (quantity) (P)					
<p>¹ Please identify the foreign producers, if known: _____.</p> <p>² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____.</p> <p>³ Identify your firm's principal export markets: _____.</p>					

II-5a. U.S. imports from China.--Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-September	
	2014	2015	2016	2016	2017
A + B - D - F - H - J - L = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines M-P) in each time period equal the quantity reported for U.S. shipments (i.e., lines D, F, and H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar years			January-September	
	2014	2015	2016	2016	2017
M + N + O + P - D - F - H = zero ("0"), if not revise.	0	0	0	0	0

II-5b. **U.S. shipments by thickness: China.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from China.

Ultra-thin. -- Aluminum foil less than 0.000315 inch (8 microns) thickness.

Thin. -- Aluminum foil greater than or equal to 0.000315 inch (8 microns) and less than 0.00039 inch (10 microns) thickness.

Standard. -- Aluminum foil greater than or equal to 0.00039 inch (10 microns) and less than or equal to 0.001 inch (25 microns) thickness.

Heavy. -- Aluminum foil greater than 0.001 inch (25 microns) thickness and less than 0.00177 inch (45 microns) thickness.

Extra heavy. -- Aluminum foil greater than or equal to 0.00177 inch (45 microns) thickness.

Quantity (in short tons); value (\$1,000)					
Item	Calendar year			January – September	
	2014	2015	2016	2016	2017
U.S. shipments.—					
Ultra-thin					
Quantity (Q)					
Value (R)					
Thin					
Quantity (S)					
Value (T)					
Standard					
Quantity (U)					
Value (V)					
Heavy					
Quantity (W)					
Value (X)					
Extra-heavy					
Quantity (Y)					
Value (Z)					

RECONCILIATION OF U.S. SHIPMENTS BY THICKNESS.— Please ensure that the data reported for U.S. shipments by thickness (i.e., lines Q through Z) in each time period equal the data reported for U.S. shipments (i.e., lines D through I) in table II-5a in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar years			January - September	
	2014	2015	2016	2016	2017
Quantity: Q + S + U + W + Y – D – F – H = should equal zero ("0")	0	0	0	0	0
Value: R + T + V + X + Z – E – G – I = should equal zero ("0")	0	0	0	0	0

II-5c. **Aluminum foil by product type: China.**--Report your firms' U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) for each period.

Quantity (in short tons) and value (in \$1,000)					
Item	Calendar years			January-September	
	2014	2015	2016	2016	2017
U.S. shipments:					
Certain fin stock (from part IV):¹					
Quantity ² (AA)	0	0	0	0	0
Value ² (AB)	0	0	0	0	0
Other in-scope fin stock:³					
Quantity (AC)					
Value (AD)					
All other non-fin stock aluminum foil products:					
With a manganese content similar to that provided for certain fin stock:⁴					
Quantity (AE)					
Value (AF)					
Without a manganese content similar to that provided for certain fin stock:⁵					
Quantity (AG)					
Value (AH)					

¹ Defined on page 2.

² These data will be populated by data reported in part IV of this questionnaire.

³ Any other types of fin stock your firm sells to U.S. customers that meets the definition of "aluminum foil" but not "certain fin stock" (e.g., fin stock made from 1000 and 7000 series alloys). Please describe these products and compare and contrast them to "certain fin stock":

⁴ Please describe these high manganese content non-fin stock products and compare and contrast them to the fin stocks reported above.

⁵ Please describe these low manganese content non-fin stock products and compare and contrast them to the fin stocks reported above.

RECONCILIATION OF U.S. SHIPMENTS BY PRODUCT TYPE.— Please ensure that the data reported for U.S. shipments by product type (i.e., lines AA through AH) in each time period equal the data reported for U.S. shipments (i.e., lines D through I) in table II-5a in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar years			January - September	
	2014	2015	2016	2016	2017
Quantity: AA + AC + AE + AG – D – F – H = should equal zero ("0")	0	0	0	0	0
Value: AB + AD + AF + AH – E – G – I = should equal zero ("0")	0	0	0	0	0

II-6a. **U.S. imports from Armenia.**—Report your firm's imports and your firm's shipments and inventories of aluminum foil imported from Armenia by your firm during the specified periods.

Armenia

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-September	
	2014	2015	2016	2016	2017
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption: ² Quantity (F)					
Value ² (G)					
Company transfers: ² Quantity (H)					
Value ² (I)					
Export shipments: ³ Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					
Channels of distribution: U.S. shipments: To distributors (quantity) (M)					
To consumer packaging/ converter (quantity) (N)					
To household use/spoolers (quantity) (O)					
To industrial applications (quantity) (P)					
<p>¹ Please identify the foreign producers, if known: _____.</p> <p>² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____.</p> <p>³ Identify your firm's principal export markets: _____.</p>					

II-6a. U.S. imports from Armenia.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-September	
	2014	2015	2016	2016	2017
A + B – D – F – H – J – L = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines M–P) in each time period equal the quantity reported for U.S. shipments (i.e., line D, F, and H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar years			January-September	
	2014	2015	2016	2016	2017
M + N + O + P – D – F – H = zero ("0"), if not revise.	0	0	0	0	0

II-6b. **U.S. shipments by thickness: Armenia.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Armenia.

Ultra-thin. -- Aluminum foil less than 0.000315 inch (8 microns) thickness.

Thin. -- Aluminum foil greater than or equal to 0.000315 inch (8 microns) and less than 0.00039 inch (10 microns) thickness.

Standard. -- Aluminum foil greater than or equal to 0.00039 inch (10 microns) and less than or equal to 0.001 inch (25 microns) thickness.

Heavy. -- Aluminum foil greater than 0.001 inch (25 microns) thickness and less than 0.00177 inch (45 microns) thickness.

Extra heavy. -- Aluminum foil greater than or equal to 0.00177 inch (45 microns) thickness.

Quantity (in short tons); value (\$1,000)					
Item	Calendar year			January – September	
	2014	2015	2016	2016	2017
U.S. shipments.—					
Ultra-thin					
Quantity (Q)					
Value (R)					
Thin					
Quantity (S)					
Value (T)					
Standard					
Quantity (U)					
Value (V)					
Heavy					
Quantity (W)					
Value (X)					
Extra-heavy					
Quantity (Y)					
Value (Z)					

RECONCILIATION OF U.S. SHIPMENTS BY THICKNESS.— Please ensure that the data reported for U.S. shipments by thickness (i.e., lines Q through Z) in each time period equal the data reported for U.S. shipments (i.e., lines D through I) in table II-6a in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar years			January - September	
	2014	2015	2016	2016	2017
Quantity: Q + S + U + W + Y – D – F – H = should equal zero ("0")	0	0	0	0	0
Value: R + T + V + X + Z – E – G – I = should equal zero ("0")	0	0	0	0	0

II-7a. **U.S. imports from Germany.**—Report your firm’s imports and your firm’s shipments and inventories of aluminum foil imported from Germany by your firm during the specified periods.

Germany

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-September	
	2014	2015	2016	2016	2017
Beginning-of-period inventories (quantity) (A)					
Imports: ¹					
Quantity (B)					
Value (C)					
U.S. shipments:					
Commercial shipments:					
Quantity (D)					
Value (E)					
Internal consumption: ²					
Quantity (F)					
Value ² (G)					
Company transfers: ²					
Quantity (H)					
Value ² (I)					
Export shipments: ³					
Quantity (J)					
Value (K)					
End-of-period inventories (Quantity) (L)					
Channels of distribution:					
U.S. shipments:					
To distributors (quantity) (M)					
To consumer packaging/ converter (quantity) (N)					
To household use/spoolers (quantity) (O)					
To industrial applications (quantity) (P)					

¹ Please identify the foreign producers, if known: _____.

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____.

³ Identify your firm’s principal export markets: _____.

II-7a. U.S. imports from Germany.--Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-September	
	2014	2015	2016	2016	2017
A + B - D - F - H - J - L = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines M-P) in each time period equal the quantity reported for U.S. shipments (i.e., line D, F, and H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar years			January-September	
	2014	2015	2016	2016	2017
M + N + O + P - D - F - H = zero ("0"), if not revise.	0	0	0	0	0

II-7b. **U.S. shipments by thickness: Germany.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Germany.

Ultra-thin. -- Aluminum foil less than 0.000315 inch (8 microns) thickness.

Thin. -- Aluminum foil greater than or equal to 0.000315 inch (8 microns) and less than 0.00039 inch (10 microns) thickness.

Standard. -- Aluminum foil greater than or equal to 0.00039 inch (10 microns) and less than or equal to 0.001 inch (25 microns) thickness.

Heavy. -- Aluminum foil greater than 0.001 inch (25 microns) thickness and less than 0.00177 inch (45 microns) thickness.

Extra heavy. -- Aluminum foil greater than or equal to 0.00177 inch (45 microns) thickness.

Quantity (in short tons); value (\$1,000)					
Item	Calendar year			January – September	
	2014	2015	2016	2016	2017
U.S. shipments.—					
Ultra-thin					
Quantity (Q)					
Value (R)					
Thin					
Quantity (S)					
Value (T)					
Standard					
Quantity (U)					
Value (V)					
Heavy					
Quantity (W)					
Value (X)					
Extra-heavy					
Quantity (Y)					
Value (Z)					

RECONCILIATION OF U.S. SHIPMENTS BY THICKNESS.— Please ensure that the data reported for U.S. shipments by thickness (i.e., lines Q through Z) in each time period equal the data reported for U.S. shipments (i.e., lines D through I) in table II-7a in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar years			January - September	
	2014	2015	2016	2016	2017
Quantity: Q + S + U + W + Y – D – F – H = should equal zero ("0")	0	0	0	0	0
Value: R + T + V + X + Z – E – G – I = should equal zero ("0")	0	0	0	0	0

II-8a. **U.S. imports from Russia.**—Report your firm's imports and your firm's shipments and inventories of aluminum foil imported from Russia by your firm during the specified periods.

Russia

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-September	
	2014	2015	2016	2016	2017
Beginning-of-period inventories (quantity) (A)					
Imports: ¹					
Quantity (B)					
Value (C)					
U.S. shipments:					
Commercial shipments:					
Quantity (D)					
Value (E)					
Internal consumption: ²					
Quantity (F)					
Value ² (G)					
Company transfers: ²					
Quantity (H)					
Value ² (I)					
Export shipments: ³					
Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					
Channels of distribution:					
U.S. shipments:					
To distributors (quantity) (M)					
To consumer packaging/ converter (quantity) (N)					
To household use/spoolers (quantity) (O)					
To industrial applications (quantity) (P)					
<p>¹ Please identify the foreign producers, if known: _____.</p> <p>² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____.</p> <p>³ Identify your firm's principal export markets: _____.</p>					

II-8a. U.S. imports from Russia.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-September	
	2014	2015	2016	2016	2017
A + B – D – F – H – J – L = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines M–P) in each time period equal the quantity reported for U.S. shipments (i.e., line D, F, and H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar years			January-September	
	2014	2015	2016	2016	2017
M + N + O + P – D – F – H = zero ("0"), if not revise.	0	0	0	0	0

II-8b. **U.S. shipments by thickness: Russia.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Russia.

Ultra-thin. -- Aluminum foil less than 0.000315 inch (8 microns) thickness.

Thin. -- Aluminum foil greater than or equal to 0.000315 inch (8 microns) and less than 0.00039 inch (10 microns) thickness.

Standard. -- Aluminum foil greater than or equal to 0.00039 inch (10 microns) and less than or equal to 0.001 inch (25 microns) thickness.

Heavy. -- Aluminum foil greater than 0.001 inch (25 microns) thickness and less than 0.00177 inch (45 microns) thickness.

Extra heavy. -- Aluminum foil greater than or equal to 0.00177 inch (45 microns) thickness.

Quantity (in short tons); value (\$1,000)					
Item	Calendar year			January – September	
	2014	2015	2016	2016	2017
U.S. shipments.—					
Ultra-thin					
Quantity (Q)					
Value (R)					
Thin					
Quantity (S)					
Value (T)					
Standard					
Quantity (U)					
Value (V)					
Heavy					
Quantity (W)					
Value (X)					
Extra-heavy					
Quantity (Y)					
Value (Z)					

RECONCILIATION OF U.S. SHIPMENTS BY THICKNESS.— Please ensure that the data reported for U.S. shipments by thickness (i.e., lines Q through Z) in each time period equal the data reported for U.S. shipments (i.e., lines D through I) in table II-8a in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar years			January - September	
	2014	2015	2016	2016	2017
Quantity: Q + S + U + W + Y – D – F – H = should equal zero ("0")	0	0	0	0	0
Value: R + T + V + X + Z – E – G – I = should equal zero ("0")	0	0	0	0	0

II-9a. **U.S. imports from all other sources.**—Report your firm’s imports and your firm’s shipments and inventories of aluminum foil imported from **all other sources** by your firm during the specified periods.

ALL OTHER SOURCES (all sources except China, Armenia, Germany and Russia)

(list sources: _____)

Item	Quantity (in short tons), value (in \$1,000)				
	Calendar years			January-September	
	2014	2015	2016	2016	2017
Beginning-of-period inventories (quantity) (A)					
Imports:¹					
Quantity (B)					
Value (C)					
U.S. shipments:					
Commercial shipments:					
Quantity (D)					
Value (E)					
Internal consumption:²					
Quantity (F)					
Value ² (G)					
Company transfers:²					
Quantity (H)					
Value ² (I)					
Export shipments:³					
Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					
Channels of distribution:					
U.S. shipments:					
To distributors (quantity) (M)					
To consumer packaging/ converter (quantity) (N)					
To household use/spoolers (quantity) (O)					
To industrial applications (quantity) (P)					

¹ Please identify the foreign producers, if known: _____.

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____.

³ Identify your firm’s principal export markets: _____.

II-9a. U.S. imports from all other sources.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-September	
	2014	2015	2016	2016	2017
A + B – D – F – H – J – L = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines M–P) in each time period equal the quantity reported for U.S. shipments (i.e., line D, F, and H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar years			January-September	
	2014	2015	2016	2016	2017
M + N + O + P – D – F – H = zero ("0"), if not revise.	0	0	0	0	0

II-9b. **U.S. shipments by thickness: All other sources.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from all other sources.

Ultra-thin. -- Aluminum foil less than 0.000315 inch (8 microns) thickness.

Thin. -- Aluminum foil greater than or equal to 0.000315 inch (8 microns) and less than 0.00039 inch (10 microns) thickness.

Standard. -- Aluminum foil greater than or equal to 0.00039 inch (10 microns) and less than or equal to 0.001 inch (25 microns) thickness.

Heavy. -- Aluminum foil greater than 0.001 inch (25 microns) thickness and less than 0.00177 inch (45 microns) thickness.

Extra heavy. -- Aluminum foil greater than or equal to 0.00177 inch (45 microns) thickness.

Quantity (in short tons); value (\$1,000)					
Item	Calendar year			January – September	
	2014	2015	2016	2016	2017
U.S. shipments.—					
Ultra-thin					
Quantity (Q)					
Value (R)					
Thin					
Quantity (S)					
Value (T)					
Standard					
Quantity (U)					
Value (V)					
Heavy					
Quantity (W)					
Value (X)					
Extra-heavy					
Quantity (Y)					
Value (Z)					

RECONCILIATION OF U.S. SHIPMENTS BY THICKNESS.— Please ensure that the data reported for U.S. shipments by thickness (i.e., lines Q through Z) in each time period equal the data reported for U.S. shipments (i.e., lines D through I) in table II-9a in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar years			January - September	
	2014	2015	2016	2016	2017
Quantity: Q + S + U + W + Y – D – F – H = should equal zero ("0")	0	0	0	0	0
Value: R + T + V + X + Z – E – G – I = should equal zero ("0")	0	0	0	0	0

II-10. **Changes in U.S. shipments by thickness.**--Since January 1, 2014, has your firm changed its imports and/or shipments of specific thickness categories? And if so why?

Category	No	Yes	Explanation
Ultra-thin	<input type="checkbox"/>	<input type="checkbox"/>	
Thin	<input type="checkbox"/>	<input type="checkbox"/>	
Standard	<input type="checkbox"/>	<input type="checkbox"/>	
Heavy	<input type="checkbox"/>	<input type="checkbox"/>	
Extra-heavy	<input type="checkbox"/>	<input type="checkbox"/>	

II-11. **Use of imports.**--

(c) **Small reels.**--Has your firm produced/spooled small reels (less than 25 lbs) of aluminum foil for consumer/household uses from your firm's imports of aluminum foil reported above?

No	Yes	If yes.
<input type="checkbox"/>	<input type="checkbox"/>	If yes, please report that use as "internal consumption" above in this questionnaire and provide a completed <i>U.S. producers' questionnaire</i> response: https://www.usitc.gov/investigations/701731/2017/aluminum_foil_china/final.htm

(d) **Single backed aluminum foil products.**--Has your firm produced single-backed aluminum foil products (e.g., gum or other food wrappers, et cetera) from your firm's imports and/or purchases of aluminum foil reported above?

No	Yes	If yes.
<input type="checkbox"/>	<input type="checkbox"/>	If yes, please report that use as "internal consumption" above in this questionnaire and provide a completed <i>U.S. producers' questionnaire</i> response: https://www.usitc.gov/investigations/701731/2017/aluminum_foil_china/final.htm

II-12. **Downstream products from internal consumption.**—Did your firm report internal consumption of its imports of aluminum foil in questions II-5-II-9?

- No Yes.-- If yes, please list the top five downstream products produced using internally consumed aluminum foil imports and provide an estimate of each product's share of internal consumption?

Downstream product	Share of internal consumption (percent)

II-13. **Other explanations.**--If your firm would like to further explain a response to a question in Part II that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

--

PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Craig Thomsen (202-205-3226, craig.thomsen@usitc.gov).

III-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

PRICE DATA

III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2014 of the following products your firm imported from China:

Product 1.--Aluminum in the 1000 series, standard tempers, 0.00025 inch to less than 0.000315 inch thickness, width 30-70", matte/bright.

Product 2.--Aluminum in the 1000 series, standard tempers, 0.000315-0.0005 inch thickness, inclusive, width 30-70", matte/bright.

Product 3.--Aluminum in the 8000 series, standard tempers, 0.00039-0.001 inch thickness, width 12-18", mill finish.

Product 4.--Aluminum in the 8000 series, standard tempers, 0.002-0.0039 inch thickness, width 11" to 31.375", mill finish.

Product 5.--Aluminum in the 8000 series, standard tempers, 0.004-0.0078 inch thickness, width 11" to 31.375", mill finish.

Product 6.--Aluminum in the 3000 series, standard tempers, 0.002-0.0033 inch thickness, width 0.5-2", mill finish.

Product 7.-- Aluminum in the 3000 series, standard tempers, 0.0034-0.0078 inch thickness, width 0.5-10", mill finish.

Product 8.-- Aluminum certain fin stock, 65 to 110 microns (0.00256 to 0.00433 inches) thick, 15 to 100 mm (0.59 to 3.94 inches) wide, and containing 1.2 to 2.0 percent, by weight, of manganese.

Please note that values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

III-2a. During January 2014-September 2017, did your firm import from China and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

<input type="checkbox"/>	Yes. --Please complete the following pricing data tables as appropriate.
<input type="checkbox"/>	No. --Skip to question III-3.

III-2b. **Price data.**--Report below the quarterly price data¹ for pricing products² imported from China and sold by your firm.

China

Report data in **pounds** (not short tons) and **actual dollars** (not 1,000s of dollars).

<i>(Quantity in pounds, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								
2016:								
January-March								
April-June								
July-September								
October-December								
2017:								
January-March								
April-June								
July-September								

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2b. **Price data.**—*Continued.*

China

Report data in **pounds** (not short tons) and **actual dollars** (not 1,000s of dollars).

<i>(Quantity in pounds, value in dollars)</i>								
Period of shipment	Product 5		Product 6		Product 7		Product 8	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								
2016:								
January-March								
April-June								
July-September								
October-December								
2017:								
January-March								
April-June								
July-September								

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:

Product 6:

Product 7:

Product 8:

III-2c. **Price data.**--Report below the quarterly price data¹ for pricing products² imported from Armenia and sold by your firm.

Armenia

Report data in **pounds** (not short tons) and **actual dollars** (not 1,000s of dollars).

<i>(Quantity in pounds, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								
2016:								
January-March								
April-June								
July-September								
October-December								
2017:								
January-March								
April-June								
July-September								

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2c. **Price data.**—*Continued.*

Armenia

Report data in **pounds** (not short tons) and **actual dollars** (not 1,000s of dollars).

<i>(Quantity in pounds, value in dollars)</i>								
Period of shipment	Product 5		Product 6		Product 7		Product 8	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								
2016:								
January-March								
April-June								
July-September								
October-December								
2017:								
January-March								
April-June								
July-September								

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:

Product 6:

Product 7:

Product 8:

III-2d. **Price data.**--Report below the quarterly price data¹ for pricing products² imported from Germany and sold by your firm.

Germany

Report data in **pounds** (not short tons) and **actual dollars** (not 1,000s of dollars).

<i>(Quantity in pounds, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								
2016:								
January-March								
April-June								
July-September								
October-December								
2017:								
January-March								
April-June								
July-September								

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2d. **Price data.**—*Continued.*

Germany

Report data in **pounds** (not short tons) and **actual dollars** (not 1,000s of dollars).

<i>(Quantity in pounds, value in dollars)</i>								
Period of shipment	Product 5		Product 6		Product 7		Product 8	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								
2016:								
January-March								
April-June								
July-September								
October-December								
2017:								
January-March								
April-June								
July-September								

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:

Product 6:

Product 7:

Product 8:

III-2e. **Price data.**--Report below the quarterly price data¹ for pricing products² imported from Russia and sold by your firm.

Russia

Report data in **pounds** (not short tons) and **actual dollars** (not 1,000s of dollars).

<i>(Quantity in pounds, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								
2016:								
January-March								
April-June								
July-September								
October-December								
2017:								
January-March								
April-June								
July-September								

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2e. **Price data.**--Continued.

Russia

Report data in **pounds** (not short tons) and **actual dollars** (not 1,000s of dollars).

<i>(Quantity in pounds, value in dollars)</i>								
Period of shipment	Product 5		Product 6		Product 7		Product 8	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								
2016:								
January-March								
April-June								
July-September								
October-December								
2017:								
January-March								
April-June								
July-September								

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:

Product 6:

Product 7:

Product 8:

III-2f. **Data double-check.**—Is the data reported above: in actual dollars (not \$1000s), in pounds (not short tons), f.o.b. U.S. point of shipment (i.e., does not include U.S. transport costs), net of all discounts and rebates, have returns credited to the quarter in which the original sale was made, and, in total equal to or less than the reported commercial shipments in Part II in each year? Yes No

III-2g. **Pricing data methodology.**--Please describe the method and the kinds of documents/records that were used to compile your price data.

III-3a. Did your firm import aluminum foil for internal consumption since January 1, 2014?

<input type="checkbox"/>	Yes. --Please complete the following table as appropriate.
<input type="checkbox"/>	No. --Skip to question III-5.

III-3b. **Imports for internal use.**--Report below the purchase cost (LDP value) data¹ for pricing products² imported from China and used by your firm. (These are imports that your firm does not resell as aluminum foil.)

Please note that values should be **landed, duty-paid** and should not include U.S.-inland transportation costs.³ Values should reflect the *final net* amount paid by your firm (i.e., should be net of all returns, discounts, allowances, and rebates).

China

Report data in **actual pounds** (not short tons) and landed, duty-paid value³ in **actual dollars** (not 1,000s of dollars).

Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	LDP Value ¹	Quantity	LDP Value ¹	Quantity	LDP Value ¹	Quantity	LDP Value ¹
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								
2016:								
January-March								
April-June								
July-September								
October-December								
2017:								
January-March								
April-June								
July-September								

¹ LDP value (i.e., landed duty-paid value) represents the **cost paid to the foreign supplier(s) plus any freight and freight-related insurance costs paid for international transportation as well as all Customs duties and brokerage fees.** LDP value represents the f.o.b. value of your firm's imports at the U.S. port of entry after clearing Customs.

² Pricing product definitions are provided on the first page of Part III.

³ Please report separately your inland transportation costs from the port of importation to your distribution network or retail store in question III-5.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-3b. Imports for internal use.--Continued.

China

Report data in **actual pounds** (not short tons) and landed, duty-paid value¹ in **actual dollars** (not 1,000s of dollars).

Period of shipment	Product 5		Product 6		Product 7		Product 8	
	Quantity	LDP Value ¹	Quantity	LDP Value ¹	Quantity	LDP Value ¹	Quantity	LDP Value ¹
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								
2016:								
January-March								
April-June								
July-September								
October-December								
2017:								
January-March								
April-June								
July-September								

¹ LDP value (*i.e.*, landed duty-paid value) represents the **cost paid to the foreign supplier(s) plus any freight and freight-related insurance costs paid for international transportation as well as all Customs duties and brokerage fees**. LDP value represents the f.o.b. value of your firm's imports at the U.S. port of entry after clearing Customs.

² Pricing product definitions are provided on the first page of Part III.

³ Please report separately your inland transportation costs from the port of importation to your distribution network or retail store in question III-5.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:

Product 6:

Product 7:

Product 8:

III-3c. **Imports for internal use.**-- Report below the purchase cost (LDP value) data¹ for pricing products² imported from Armenia and used by your firm.

Armenia

Report data in **actual pounds** (not short tons) and landed, duty-paid value³ in **actual dollars** (not 1,000s of dollars).

Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	LDP Value ¹	Quantity	LDP Value ¹	Quantity	LDP Value ¹	Quantity	LDP Value ¹
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								
2016:								
January-March								
April-June								
July-September								
October-December								
2017:								
January-March								
April-June								
July-September								

¹ LDP value (*i.e.*, landed duty-paid value) represents the **cost paid to the foreign supplier(s) plus any freight and freight-related insurance costs paid for international transportation as well as all Customs duties and brokerage fees**. LDP value represents the f.o.b. value of your firm's imports at the U.S. port of entry after clearing Customs.

² Pricing product definitions are provided on the first page of Part III.

³ Please report separately your inland transportation costs from the port of importation to your distribution network or retail store in question III-5.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-3c. Imports for internal use.--Continued.

Armenia

Report data in **actual pounds** (not short tons) and landed, duty-paid value³ in **actual dollars** (not 1,000s of dollars).

Period of shipment	Product 5		Product 6		Product 7		Product 8	
	Quantity	LDP Value ¹	Quantity	LDP Value ¹	Quantity	LDP Value ¹	Quantity	LDP Value ¹
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								
2016:								
January-March								
April-June								
July-September								
October-December								
2017:								
January-March								
April-June								
July-September								

¹ LDP value (*i.e.*, landed duty-paid value) represents the **cost paid to the foreign supplier(s) plus any freight and freight-related insurance costs paid for international transportation as well as all Customs duties and brokerage fees**. LDP value represents the f.o.b. value of your firm's imports at the U.S. port of entry after clearing Customs.

² Pricing product definitions are provided on the first page of Part III.

³ Please report separately your inland transportation costs from the port of importation to your distribution network or retail store in question III-5.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:

Product 6:

Product 7:

Product 8:

III-3d. **Imports for internal use.**-- Report below the purchase cost (LDP value) data¹ for pricing products² imported from Germany and used by your firm.

Germany

Report data in **actual pounds** (not short tons) and landed, duty-paid value³ in **actual dollars** (not 1,000s of dollars).

Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	LDP Value ¹	Quantity	LDP Value ¹	Quantity	LDP Value ¹	Quantity	LDP Value ¹
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								
2016:								
January-March								
April-June								
July-September								
October-December								
2017:								
January-March								
April-June								
July-September								

¹ LDP value (*i.e.*, landed duty-paid value) represents the **cost paid to the foreign supplier(s) plus any freight and freight-related insurance costs paid for international transportation as well as all Customs duties and brokerage fees**. LDP value represents the f.o.b. value of your firm's imports at the U.S. port of entry after clearing Customs.

² Pricing product definitions are provided on the first page of Part III.

³ Please report separately your inland transportation costs from the port of importation to your distribution network or retail store in question III-5.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-3d. Imports for internal use.--Continued.

Germany

Report data in **actual pounds** (not short tons) and landed, duty-paid value³ in **actual dollars** (not 1,000s of dollars).

Period of shipment	Product 5		Product 6		Product 7		Product 8	
	Quantity	LDP Value ¹	Quantity	LDP Value ¹	Quantity	LDP Value ¹	Quantity	LDP Value ¹
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								
2016:								
January-March								
April-June								
July-September								
October-December								
2017:								
January-March								
April-June								
July-September								

¹ LDP value (*i.e.*, landed duty-paid value) represents the **cost paid to the foreign supplier(s) plus any freight and freight-related insurance costs paid for international transportation as well as all Customs duties and brokerage fees**. LDP value represents the f.o.b. value of your firm's imports at the U.S. port of entry after clearing Customs.

² Pricing product definitions are provided on the first page of Part III.

³ Please report separately your inland transportation costs from the port of importation to your distribution network or retail store in question III-5.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:

Product 6:

Product 7:

Product 8:

III-3e. **Imports for internal use.**-- Report below the purchase cost (LDP value) data¹ for pricing products² imported from Russia and used by your firm.

Russia

Report data in **actual pounds** (not short tons) and landed, duty-paid value³ in **actual dollars** (not 1,000s of dollars).

Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	LDP Value ¹	Quantity	LDP Value ¹	Quantity	LDP Value ¹	Quantity	LDP Value ¹
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								
2016:								
January-March								
April-June								
July-September								
October-December								
2017:								
January-March								
April-June								
July-September								

¹ LDP value (*i.e.*, landed duty-paid value) represents the **cost paid to the foreign supplier(s) plus any freight and freight-related insurance costs paid for international transportation as well as all Customs duties and brokerage fees**. LDP value represents the f.o.b. value of your firm's imports at the U.S. port of entry after clearing Customs.

² Pricing product definitions are provided on the first page of Part III.

³ Please report separately your inland transportation costs from the port of importation to your distribution network or retail store in question III-5.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-3e. Imports for internal use.--Continued.

Russia

Report data in **actual pounds** (not short tons) and landed, duty-paid value³ in **actual dollars** (not 1,000s of dollars).

Period of shipment	Product 5		Product 6		Product 7		Product 8	
	Quantity	LDP Value ¹	Quantity	LDP Value ¹	Quantity	LDP Value ¹	Quantity	LDP Value ¹
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								
2016:								
January-March								
April-June								
July-September								
October-December								
2017:								
January-March								
April-June								
July-September								

¹ LDP value (*i.e.*, landed duty-paid value) represents the **cost paid to the foreign supplier(s) plus any freight and freight-related insurance costs paid for international transportation as well as all Customs duties and brokerage fees**. LDP value represents the f.o.b. value of your firm's imports at the U.S. port of entry after clearing Customs.

² Pricing product definitions are provided on the first page of Part III.

³ Please report separately your inland transportation costs from the port of importation to your distribution network or retail store in question III-5.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:

Product 6:

Product 7:

Product 8:

III-3f. **Data double-check.**—Is the data reported above: in actual dollars (not \$1000s), in pounds (not short tons), f.o.b. U.S. point of shipment (i.e., does not include U.S. transport costs), net of all discounts and rebates, have returns credited to the quarter in which the original sale was made, and, in total equal to or less than the reported commercial shipments in Part II in each year?
 Yes No

III-3g. **Pricing data methodology.**--Please describe the method and the kinds of documents/records that were used to compile your price data.

--

III-4. **Your firm's purchase costs of aluminum foil for your firm's internal use.**

(a) If your firm reported purchase costs above (question III-3), please identify the factors that add to your cost of importing directly since January 1, 2014, estimate the share of the cost of the landed duty-paid value, and explain the specific costs associated with each category.

Factors	Estimated share of landed duty-paid value (percent)	Explanation
Logistical or supply chain costs		
Warehousing costs		
Additional (non freight-related) insurance costs		
Currency conversion costs		
Additional (non brokerage-related) fees		
Other		

(b) To which source(s) does your firm compare costs in determining the additional transaction costs in III-4(a)?

U.S. importers	U.S. producers	Both	Neither
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-4. **Your firm's purchase costs of aluminum foil for your firm's internal use.**--Continued

(c) Briefly identify the benefits of directly importing aluminum foil instead of purchasing aluminum foil from a U.S. importer or from a U.S. producer.

(i) Please provide the estimated margin saved by having directly imported aluminum foil instead of purchasing from a U.S. importer. ____ percent of landed duty-paid value.

(ii) Explain any variation in the margin saved since January 1, 2014.

III-5. **Transportation costs for your firm's directly imported purchases of aluminum foil for your firm's internal use.**

What is the approximate percentage of the total cost aluminum foil that you imported for your internal use that is accounted for by U.S. inland transportation or other logistics costs from the port of importation to your distribution network or retail store?

Country	Percent	
China		%
Armenia		%
Germany		%
Russia		%

III-6. **Purchases from U.S. producers**

Did your firm purchase aluminum foil from a U.S. producer?

No

Yes—Please complete the U.S. purchasers' questionnaire.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

Please note: For the remainder of Part III, if your response to any question relates to certain fin stock aluminum foil, or differs with respect to certain fin stock aluminum foil compared with aluminum foil other than certain fin stock, please note this in your response to that question, or in your response to question III-23.

III-7. **Price setting.**--How does your firm determine the prices that it charges for sales of aluminum foil (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-8. **Discount policy.**--Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-9. **Pricing terms.**--

(a) What are your firm's typical sales terms for aluminum foil imported from China?

Net 30 days	Net 60 days	2/10 net 30 days	Other	Other (specify)
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) On what basis are your firm's prices of imported aluminum foil from China usually quoted (*check one*)?

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

III-10. **Contract versus spot.**--Approximately what share of your firm's sales of aluminum foil imported from China in 2016 was on a (1) long-term contract basis, (2) annual contract basis, (3) short-term contract basis, and (4) spot sales basis?

	Type of sale				Total (should sum to 100.0%)
	Long-term contracts (multiple deliveries for more than 12 months)	Annual contracts (multiple deliveries for 12 months)	Short-term contracts (multiple deliveries for less than 12 months)	Spot sales (for a single delivery)	
Share of 2016 sales	%	%	%	%	0.0 %

III-11. **Contract provisions.**--Please fill out the table regarding your firm's typical sales contracts for aluminum foil from China (or check "not applicable" if your firm does not sell on a long-term, short-term and/or annual contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	<i>No. of days</i>		365	
Price renegotiation (during contract period)	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	<i>Quantity</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Price</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Both</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Meet or release provision	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-12. **Lead times.**--What is your firm's share of sales of aluminum foil imported from China from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of aluminum foil?

Source	Share of 2016 sales	Lead time (Average number of days)
From your firm's U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

III-13. **Shipping information.**—

- (a) What is the approximate percentage of the total delivered cost of aluminum foil imported from China that is accounted for by U.S. inland transportation costs? _____ percent.
- (b) Who generally arranges the transportation to your firm's customers' locations?
 Your firm Purchaser (*check one*)
- (c) When your firm sells aluminum foil imported from China, from where is it shipped?
 Point of importation Storage facility (*check one*)
- (d) Indicate the approximate percentage of your firm's sales of aluminum foil imported from China that are delivered the following distances from your firm's U.S. point of shipment.

Distance from your firm's U.S. point of shipment	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total (should sum to 100.0%)	0.0 %

III-14. **Geographical shipments.**--In which U.S. geographic market area(s) has your firm sold aluminum foil imported from subject countries since January 1, 2014 (check all that apply)?

Geographic area	China
Northeast. --CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>
Midwest. --IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>
Southeast. --AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>
Central Southwest. --AR, LA, OK, and TX.	<input type="checkbox"/>
Mountains. --AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>
Pacific Coast. --CA, OR, and WA.	<input type="checkbox"/>
Other. --All other markets in the United States not previously listed, including AK, HI, PR, and VI.	<input type="checkbox"/>

III-15. **End uses.**--List the top end uses of the aluminum foil that your firm imports from China. For each end-use product, what percentage of the total cost is accounted for by aluminum foil and other inputs (such as labor, energy, and other raw materials)?

End use product	Share of total cost of end-use product accounted for by		Total (should sum to 100.0% across)
	Aluminum foil	Other inputs	
	%	%	0.0 %
	%	%	0.0 %
	%	%	0.0 %

III-16. **Substitutes.**-- Can other products be substituted for aluminum foil?

No Yes--Please fill out the table.

Substitute	End use in which this substitute is used	Have changes in the price of this substitute affected the price for aluminum foil?		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

III-17. **Demand trends.**--Indicate how demand within the United States and outside of the United States (if known) for aluminum foil has changed since January 1, 2014. Explain any trends and describe the principal factors that have affected these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-18. **Product changes.**--Have there been any significant changes in the product range, product mix or marketing of aluminum foil since January 1, 2014?

No	Yes	If yes, please describe the changes, the supplier(s) making the changes, and quantify if possible.
<input type="checkbox"/>	<input type="checkbox"/>	

III-19. **Conditions of competition.**—

(a) Is the aluminum foil market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to aluminum foil?

Check all that apply.	Please describe.
<input type="checkbox"/> No	Skip to question III-16.
<input type="checkbox"/> Yes-Business cycles (e.g. seasonal business)	
<input type="checkbox"/> Yes-Other distinctive conditions of competition	

(b) If yes, have there been any changes in the business cycles or conditions of competition for aluminum foil since January 1, 2014?

No	Yes	If yes, describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-20. **Supply constraints.**--Has your firm refused, declined, or been unable to supply aluminum foil since January 1, 2014 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-21. **Raw materials.**--

(a) How have aluminum foil raw material prices changed since January 1, 2014?

Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for aluminum foil.
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) Are your firm's selling price for aluminum foil indexed to raw material costs?

Type of sale	No	Yes	Please explain.
By contract	<input type="checkbox"/>	<input type="checkbox"/>	
Spot market	<input type="checkbox"/>	<input type="checkbox"/>	

III-22. Interchangeability.--Is aluminum foil produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

Country-pair	China	Armenia	Germany	Russia	Other countries
United States					
China	X				
Armenia	X	X			
Germany	X	X	X		
Russia	X	X	X	X	
For any country-pair producing aluminum foil which is <i>sometimes</i> or <i>never</i> interchangeable, please identify the country-pair and explain the factors that limit or preclude interchangeable use:					

III-23. **Factors other than price.**--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, etc.) between aluminum foil produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or O in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

O = *no familiarity* with products from a specified country-pair

Country-pair	China	Armenia	Germany	Russia	Other countries
United States					
China	X				
Armenia	X	X			
Germany	X	X	X		
Russia	X	X	X	X	
For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's purchases of aluminum foil, identify the country-pair and report the advantages or disadvantages imparted by such factors:					

III-24. **Customer identification.**--List the names and contact information for your firm's 5 largest U.S. customers for certain fin stock and other aluminum foil since January 1, 2014. Indicate the share of the quantity of your firm's total shipments of aluminum foil that each of these customers accounted for in 2016.

Customers purchasing aluminum foil other than certain fin stock

	Customer's name	City	State	Share of 2016 sales (%)
1				
2				
3				
4				
5				

Customers purchasing certain fin stock aluminum foil

	Customer's name	City	State	Share of 2016 sales (%)
1				
2				
3				
4				
5				

III-25. **Other explanations.**--If your firm would like to further explain a response to a question in Part III that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

PART IV.--ALTERNATIVE PRODUCT INFORMATION

Further information on this part of the questionnaire can be obtained from **Justin Enck** (202-205-3363), justin.enck@usitc.gov.

IV-1. **Comparability of certain types of aluminum foils**--For each of the following indicate whether the products being compared are:

- F: fully comparable or the same, *i.e.*, have no differentiation between them;
- M: mostly comparable or similar;
- S: somewhat comparable or similar;
- N: never or not-at-all comparable or similar; or
- O: no familiarity with products.

Note.-- Please limit comparison of small reels of aluminum foil to larger reels of aluminum foil with otherwise similar properties.

(a) **Physical Characteristics and Uses**--The differences and similarities in the physical characteristics and uses.

Product-pair	Certain fin stock aluminum foil	Aluminum foil backed on only one side	Small reels of aluminum foil weighing 25 pounds or less	Ultra-thin aluminum foil
All other aluminum foil				
Please provide a narrative discussion for the comparability ratings you provided in terms of their <i>physical characteristics and uses</i> :				

(b) **Interchangeability**--The ability to substitute the products in the same application.

Product-pair	Certain fin stock aluminum foil	Aluminum foil backed on only one side	Small reels of aluminum foil weighing 25 pounds or less	Ultra-thin aluminum foil
All other aluminum foil				
Please provide a narrative discussion for the comparability ratings you provided in terms of their <i>interchangeability</i> :				

IV-1. **Comparability of certain types of aluminum foils** --Continued

F: fully comparable or the same, *i.e.*, have no differentiation between them;
 M: mostly comparable or similar;
 S: somewhat comparable or similar;
 N: never or not-at-all comparable or similar; or
 O: no familiarity with products.

(c) **Common manufacturing facilities, production processes, and production employees.**-

-Whether manufactured in the same facilities, from the same inputs, on the same machinery and equipment, and using the same employees.

Product-pair	Certain fin stock aluminum foil	Aluminum foil backed on only one side	Small reels of aluminum foil weighing 25 pounds or less	Ultra-thin aluminum foil
All other aluminum foil				
Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>manufacturing facilities, production processes, and production employees</u> :				

(d) **Channels of distribution.**--Channels of distribution/market situation through which the products are sold (*i.e.*, sold direct to end users, through wholesaler/distributors, etc.).

Product-pair	Certain fin stock aluminum foil	Aluminum foil backed on only one side	Small reels of aluminum foil weighing 25 pounds or less	Ultra-thin aluminum foil
All other aluminum foil				
Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>channels of distribution</u> :				

IV-1. **Comparability of certain types of aluminum foils** --Continued

F: fully comparable or the same, *i.e.*, have no differentiation between them;
 M: mostly comparable or similar;
 S: somewhat comparable or similar;
 N: never or not-at-all comparable or similar; or
 O: no familiarity with products.

(e) **Customer and producer perceptions**.--Perceptions as to the differences and/or similarities.

Product-pair	Certain fin stock aluminum foil	Aluminum foil backed on only one side	Small reels of aluminum foil weighing 25 pounds or less	Ultra-thin aluminum foil
All other aluminum foil				
Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>customer and product perceptions</u> :				

(f) **Price**.--Whether prices are comparable or differ between the products.

Product-pair	Certain fin stock aluminum foil	Aluminum foil backed on only one side	Small reels of aluminum foil weighing 25 pounds or less	Ultra-thin aluminum foil
All other aluminum foil				
Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>price</u> :				

IV-2. **Fin stock U.S. imports from China.**—Report your firm's imports and your firm's shipments and inventories of certain fin stock aluminum foil imported from China by your firm during the specified periods. Certain fin stock is in-scope and should be included in the data reported in part II of this questionnaire.

China: Certain fin stock

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-September	
	2014	2015	2016	2016	2017
Beginning-of-period inventories (quantity) (A)					
Imports:¹					
Quantity (B)					
Value (C)					
U.S. shipments:					
Commercial shipments:					
Quantity (D)					
Value (E)					
Internal consumption:²					
Quantity (F)					
Value ² (G)					
Transfers to related firms:²					
Quantity (H)					
Value ² (I)					
Export shipments:³					
Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					
Channels of distribution:					
U.S. shipments:					
To distributors (quantity) (M)					
To consumer packaging/ converter (quantity) (N)					
To household use/spoolers (quantity) (O)					
To industrial applications (quantity) (P)					
¹ Please identify the foreign producers, if known: _____. ² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____. ³ Identify your firm's principal export markets: _____.					

IV-2. Fin stock U.S. imports from China.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-September	
	2014	2015	2016	2016	2017
A + B – D – F – H – J – L = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines M–P) in each time period equal the quantity reported for U.S. shipments (i.e., lines D, F, and H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar years			January-September	
	2014	2015	2016	2016	2017
M + N + O + P – D – F – H = zero ("0"), if not revise.	0	0	0	0	0

IV-3. **Fin stock U.S. imports from nonsubject sources.**—Report your firm's imports and your firm's shipments and inventories of certain fin stock aluminum foil imported from nonsubject sources (all countries except China) by your firm during the specified periods.

Nonsubject sources: Certain fin stock

(List sources: _____)

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-September	
	2014	2015	2016	2016	2017
Beginning-of-period inventories (quantity) (A)					
Imports: ¹					
Quantity (B)					
Value (C)					
U.S. shipments:					
Commercial shipments:					
Quantity (D)					
Value (E)					
Internal consumption: ²					
Quantity (F)					
Value ² (G)					
Transfers to related firms: ²					
Quantity (H)					
Value ² (I)					
Export shipments: ³					
Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					
Channels of distribution:					
U.S. shipments:					
To distributors (quantity) (M)					
To consumer packaging/ converter (quantity) (N)					
To household use/spoolers (quantity) (O)					
To industrial applications (quantity) (P)					

¹ Please identify the foreign producers, if known: _____.

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____.

³ Identify your firm's principal export markets: _____.

IV-3. Fin stock U.S. imports from nonsubject sources.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-September	
	2014	2015	2016	2016	2017
A + B – D – F – H – J – L = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines M–P) in each time period equal the quantity reported for U.S. shipments (i.e., lines D, F, and H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar years			January-September	
	2014	2015	2016	2016	2017
M + N + O + P – D – F – H = zero ("0"), if not revise.	0	0	0	0	0

IV-4. **U.S. imports of single-backed aluminum foil products.**—Report your firm’s imports, shipments, and inventories of single-backed aluminum foil products imported from all sources (i.e., including China and all nonsubject sources) by your firm during the specified periods. If your firm produces single-backed aluminum foil products using imports of aluminum foil that is not single backed, do not report those data here. This question relates to imports that are imported already single-backed.

All sources: Single-backed aluminum foil products

(List sources: _____)

Item	Quantity (in short tons), value (in \$1,000)				
	Calendar years			January-September	
	2014	2015	2016	2016	2017
Beginning-of-period inventories (quantity) (A)					
Imports: ¹					
Quantity (B)					
Value (C)					
U.S. shipments:					
Commercial shipments:					
Quantity (D)					
Value (E)					
Internal consumption: ²					
Quantity (F)					
Value ² (G)					
Transfers to related firms: ²					
Quantity (H)					
Value ² (I)					
Export shipments: ³					
Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					
Channels of distribution:					
U.S. shipments:					
To distributors (quantity) (M)					
To consumer packaging/ converter (quantity) (N)					
To household use/spoolers (quantity) (O)					
To industrial applications (quantity) (P)					

¹ Please identify the foreign producers, if known: _____.

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____.

³ Identify your firm’s principal export markets: _____.

IV-4. U.S. imports of single-backed aluminum foil products.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-September	
	2014	2015	2016	2016	2017
A + B – D – F – H – J – L = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines M–P) in each time period equal the quantity reported for U.S. shipments (i.e., lines D, F, and H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar years			January-September	
	2014	2015	2016	2016	2017
M + N + O + P – D – F – H = zero ("0"), if not revise.	0	0	0	0	0

IV-5. **U.S. imports of small reels of aluminum foil.**—Report your firm’s imports, shipments, and inventories of small reels imported from all sources (i.e., including China and all nonsubject sources) by your firm during the specified periods. If your firm produces small reels from imports of aluminum foil, do not report those data here. This question relates to imports that are imported already in small reel form.

All sources: Small Reels

(List sources: _____)

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-September	
	2014	2015	2016	2016	2017
Beginning-of-period inventories (quantity) (A)					
Imports:¹					
Quantity (B)					
Value (C)					
U.S. shipments:					
Commercial shipments:					
Quantity (D)					
Value (E)					
Internal consumption:²					
Quantity (F)					
Value ² (G)					
Transfers to related firms:²					
Quantity (H)					
Value ² (I)					
Export shipments:³					
Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					
Channels of distribution:					
U.S. shipments:					
To distributors (quantity) (M)					
To consumer packaging/ converter (quantity) (N)					
To household use/spoolers (quantity) (O)					
To industrial applications (quantity) (P)					

¹ Please identify the foreign producers, if known: _____.

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____.

³ Identify your firm’s principal export markets: _____.

IV-5. U.S. imports of small reels of aluminum foil.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-September	
	2014	2015	2016	2016	2017
A + B – D – F – H – J – L = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines M–P) in each time period equal the quantity reported for U.S. shipments (i.e., lines D, F, and H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar years			January-September	
	2014	2015	2016	2016	2017
M + N + O + P – D – F – H = zero ("0"), if not revise.	0	0	0	0	0

Correcting Valid number error messages.--If you are completing a Commission questionnaire in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 instead of as \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. This issues stem from your computer number formatting setting (e.g., not the MS Word document itself, but the computer from which you are opening up the document). In the United States commas (,) delineate multiples of 1000 and periods (.) delineate fractions less than one. Many EU countries use the reverse where multiples of 1000 are delineated with periods (.) and fractions less than one are delineated with commas (,). The US International Trade Commission's questionnaires are set-up in the United States with the U.S. number formatting. When this formatting interacts with a computer set to EU number formatting, we believe this may cause this issue.

The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete the questionnaire.

To temporarily change your computer's number settings to U.S. settings, please do the following (for Microsoft Windows Operating system):

- START
- Control Panel
- Region and Language (under Clock, Language, and Region category)
- Format tab
- Change the Format from your existing one (e.g. "Italian (Italy)") to "English (United States)" (see screen shots below)

When you do this the number "twelve million dollars and thirty five cents" would change from \$12.000.000,35 (Italy format) to \$12,000,000.35 (U.S. format), and then there will be no conflict with the questionnaire. When you finish reporting the data then you can close the questionnaire and switch back to Italy settings.

The screenshot shows the 'Region and Language' dialog box with the 'Formats' tab selected. The 'Format' dropdown is set to 'Italian (Italy)'. Under 'Date and time formats', the settings are: Short date: dd/MM/yyyy, Long date: dddd d MMMM yyyy, Short time: HH:mm, Long time: HH:mm:ss, and First day of week: lunedì. The 'Examples' section shows: Short date: 03/11/2015, Long date: martedì 3 novembre 2015, Short time: 10:35, and Long time: 10:35:44. At the bottom, there are 'OK', 'Cancel', and 'Apply' buttons, along with a link to 'Go online to learn about changing languages and regional formats' and an 'Additional settings...' button.

The screenshot shows the 'Region and Language' dialog box with the 'Formats' tab selected. The 'Format' dropdown is set to 'English (United States)'. Under 'Date and time formats', the settings are: Short date: M/d/yyyy, Long date: dddd, MMMM dd, yyyy, Short time: h:mm tt, Long time: h:mm:ss tt, and First day of week: Sunday. The 'Examples' section shows: Short date: 8/6/2015, Long date: Thursday, August 06, 2015, Short time: 2:47 PM, and Long time: 2:47:25 PM. At the bottom, there are 'OK', 'Cancel', and 'Apply' buttons, along with a link to 'Go online to learn about changing languages and regional formats' and an 'Additional settings...' button.

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

https://usitc.gov/investigations/701731/2017/aluminum_foil_china/final.htm.

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

Web address: <https://dropbox.usitc.gov/oinv/> **Pin:** **FOIL**

- **E-mail.**—E-mail the MS Word questionnaire to justin.enck@usitc.gov; include a scanned copy of the signed certification page (page 1). *Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

If your firm did not import this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

Parties to this proceeding.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.