#### **U.S. IMPORTERS' QUESTIONNAIRE**

#### CERTAIN COLLATED STEEL STAPLES FROM CHINA, KOREA, AND TAIWAN

#### This questionnaire must be received by the Commission by <u>June 20, 2019</u> See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing and antidumping duty investigations concerning certain collated steel staples ("CCS staples") from China, Korea, and Taiwan (Inv. Nos. 701-TA-626 and 731-TA-1452-1454 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of f	Name of firm		
Address _			
City	State Zip Code		
Website _			
Has your fiı 2016?	rm imported CCS staples (as defined on next page) from any country at any time since January 1,		
	(Sign the certification below and promptly return <b>only</b> this page of the questionnaire to the Commission)		
YES	(Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)		
•	uestionnaire via the U.S. International Trade Commission <i>Drop Box</i> by clicking on the link: <u>https://dropbox.usitc.gov/oinv/</u> . (PIN: CCS)		

#### CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.

I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.

Name of Authorized Official	Title of Authorized Official	Date
Signature	Phone	Email address

#### PART I.—<u>GENERAL INFORMATION</u>

**Background**.--This proceeding was instituted in response to a petition filed on June 6, 2019, by Kyocera Senco Industrial Tools, Inc., Cincinnati, Ohio. Countervailing and/or antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of subsidization/dumping. Questionnaires and other information pertinent to this proceeding are available at

https://www.usitc.gov/investigations/701731/2019/certain\_collated\_steel\_staples\_china\_taiwan\_and/ preliminary.htm.

<u>Certain Collated Steel Staples ("CCS staples"</u>) covered by these investigations are made from steel wire having a nominal diameter from 0.0345 inch to 0.0830 inch, inclusive, have a nominal leg length from 0.25 inch to 3.0 inches, inclusive, and a nominal crown width from 0.187 inch to 1.125 inch, inclusive.

Certain collated steel staples may be manufactured from any type of steel, and are included in the scope of the investigation regardless of whether they are uncoated or coated, and regardless of the type or number of coatings, including but not limited to coatings to inhibit corrosion.

Certain collated steel staples may be collated using any material or combination of materials, including but not limited to adhesive, glue, and adhesive film or adhesive or paper tape.

Certain collated steel staples are generally made to American Society for Testing and Materials (ASTM) specification ASTM F1667-17, but can also be made to other specifications. Regardless of any applicable specification, however, all certain collated steel staples exhibiting the physical characteristics of the written scope description are included in the scope.

Certain collated steel staples are currently imported under statistical reporting number 8305.20.00.00 of the Harmonized Tariff Schedule of the United States (HTSUS). The HTSUS provisions are for convenience and customs purposes; the written description of the scope is dispositive.

**Importer**.--Any person or firm engaged, either directly or through a parent company or subsidiary, in importing CCS staples (as defined above) into the United States from a foreign manufacturer or through its selling agent.

<u>Reporting of information</u>.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

*Verification*.-- The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

**<u>Release of information</u>**.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

<u>Valid number error messages.</u>--If you are completing this form in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 rather than \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete this form. Detailed instructions on how to resolve this issue is provided at the end of this questionnaire and is available upon request from Calvin Chang (202-205-3062, <u>calvin.chang@usitc.gov</u>).

<u>D-GRIDS tool</u>.--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macro-enabled MS Excel file available for download from the Commission's generic questionnaires webpage (<u>https://www.usitc.gov/trade\_remedy/question.htm</u>) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is <u>optional</u>. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool are available within the D-GRIDs tool itself.

I-1. <u>OMB statistics</u>.--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2. <u>Establishments covered</u>.--Provide the name and address of establishment(s) covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol.

"<u>Establishment</u>"--Each facility of a firm involved in the <u>importation</u> of CCS staples, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

I-3. <u>Ownership</u>.--Is your firm owned, in whole or in part, by any other firm?

- No
- Yes--List the following information

Firm name	Address	Extent of ownership ( <i>percent</i> )

- I-4. **<u>Related importers/exporters</u>.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing CCS staples from China, Korea, and Taiwan into the United States or that are engaged in exporting CCS staples from China, Korea, and Taiwan to the United States?
  - No Yes--List the following information.

Firm name	Country	Affiliation

I-5. **<u>Related producers</u>**.--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of CCS staples?

No

Yes--List the following information.

Firm name	Country	Affiliation

I-6. <u>Importing operations</u>.--Please indicate the nature of your firm's importing operations on CCS staples. More than one answer may be applicable.

Importer of record	Takes title to the	Consignee of the	Customs broker or
	imported product(s)	imported products(s)	freight forwarder

I-7. <u>**Consignee**</u>.--If your firm is an importer of record of CCS staples but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

Firm name	Address	Contact person and phone number

I-8. **<u>FTZ, TIB, or bonded warehouses</u>**.--Please indicate whether your firm enters CCS staples into, or withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate whether your firm imports CCS staples under the TIB (temporary importation under bond) program.

*"Foreign trade zone"* is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

**"Bonded warehouse"** is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designated as such pursuant to the rules and procedures set forth in 19 U.S.C. § 1555.

*"Temporary Importation under Bond ("TIB") program"* is a procedure whereby imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule of the United States (HTS).

Item	No	Yes
Foreign trade zones		
Bonded warehouses		
Temporary importation under bond		

I-9. <u>Other trade actions</u>.--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No	Yes	If yes, Yes–Please specify.	

#### PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Calvin Chang (202-205-3062, <u>calvin.chang@usitc.gov</u>). Supply all data requested on a <u>calendar-year</u> basis.

II-1. <u>Contact information</u>.--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name	
Title	
Email	
Telephone	

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of CCS staples since January 1, 2016.

(chea	ck as many as appropriate)	(If checked, please describe; leave blank if not applicable)
	Office/warehouse openings	
	Office/warehouse closings	
	Relocations	
	Expansions	
	Acquisitions	
	Consolidations	
	Prolonged shutdowns or importation curtailments	
	Revised labor agreements	
	Other (e.g., technology)	

II-3. <u>Arranged imports</u>.--Has your firm imported or arranged for the importation of CCS staples for delivery after March 31, 2019?

"Arranged imports" are imports for which your firm has placed an order with a foreign supplier for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.

No	Yes	
		If yes, fill out the table below.

	Period						
Source	April-Jun 2019	Jul-Sept 2019	Oct-Dec 2019	Jan-Mar 2020			
	Quantity (in pounds)						
China							
Korea							
Taiwan							
All other sources							

II-4. **<u>Reasons for importing if producer</u>**.--If your firm also produces CCS staples in the United States, please indicate the reasons for importing this product. If your firm's reasons differ by source, please elaborate.

#### **Definitions**

*"Imports"* –Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty) or consignee (i.e., to which the merchandise was first delivered).

"Import quantities" -Quantities reported should be net of returns.

*"Import values"*—Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

*"U.S. commercial shipments"*— Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

*"Internal consumption"* – Product consumed internally by your firm. Such transactions are valued at fair market value.

*"Transfers to related firms"* –Shipments made to related firms. Such transactions are valued at fair market value.

*"Related firm"* –A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

*"Export shipments"*— Shipments to destinations outside the United States, including shipments to related firms.

"Inventories" -- Finished goods inventory, not raw materials or work in progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-5a. U.S. imports from China.-Report your firm's imports and your firm's shipments and inventories of CCS staples imported from China by your firm during the specified periods.

## China

		Calendar years	January-March		
Item	2016	2017	2018	2018	2019
Beginning-of-period inventories (quantity) (A)					
Imports: <sup>1</sup> Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption: <sup>2</sup> Quantity (F)					
Value <sup>2</sup> (G)					
Transfers to related firms: <sup>2</sup> Quantity (H)					
Value <sup>2</sup> (I)					
Export shipments: <sup>3</sup> Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					

<sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, *etc.*): \_\_\_\_\_. However, the data provided above in this table should be based on fair market value.

<sup>3</sup> Identify your firm's principal export markets: \_\_\_\_\_

#### II-5a. U.S. imports from China.-Continued

<u>RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES</u>.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar years			Januar	y-March	
Reconciliation	2016	2017	2018	2018	2019	
A + B - D - F - H - J - L = should equal						
zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0	
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:						

# II-5b. <u>Monthly U.S. imports (China)</u>.–Report your firm's monthly U.S. imports of CCS staples from China during the specified periods.

Quantity ( <i>in pounds</i> )						
Month	Monthly U.S. imports from China					
2018						
January						
February						
March						
April						
Мау						
June						
July						
August						
September						
October						
November						
December						
2019						
January						
February						
March						
April						
May						

<u>RECONCILIATION OF MONTHLY IMPORTS</u>.-- Please ensure that the total imports reported for full year 2018, and for the partial periods (e.g., January to March 2018, and January to March 2019) reported in question II-5a matches the monthly data reported here. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation for	Full year 2018	Jan-Mar 2018	Jan-Mar 2019
U.S. imports from China (II-5b), revise			
if not returning zero ("0")	0	0	0

II-5c. Channels of distribution: China.--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from China by channel of distribution.

Quantity ( <i>in pounds</i> )								
		Calendar years	January-March					
Channels of distribution	2016	2017	2018	2018	2019			
U.S. shipments:								
to Distributors (M)								
to Retailers <sup>1</sup> (N)								
to Contractors/builders (O)								
to Other end users (P)								
If your firm sells CSS staples at the	retail level, plea	se include those s	ales in the line iter	m "to retailers."				

China

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines M through P) in each time period equal the quantity reported for U.S. shipments (i.e., lines D, F, and H) in each time period. If the calculated fields below return values other than zero (i.e., "O"), the data reported must be revised prior to submission to the Commission.

		Calendar years	January	r-March	
Reconciliation	2016	2017	2018	2019	
M + N + O + P - D - F - H =					
zero ("0"), if not revise.	0	0	0	0	0

II-5d. <u>U.S. shipments by product type: China</u>.--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from China by product type during 2018.

### China

Quantity ( <i>in pounds</i> )						
	2018					
Wire/coating	Uncoated	Coated				
15 gauge (quantity) (Q)						
16 gauge (quantity) (R)						
17 gauge (quantity) (S)						
<b>18 gauge</b> (quantity) (T)						
<b>19 gauge</b> (quantity) (U)						
Other:1 (quantity) (V)						
<sup>1</sup> Please describe other products:						

<u>RECONCILIATION OF U.S. SHIPMENTS</u>.--Please ensure that the quantities reported for U.S. shipments in this question (i.e., lines Q through V) in 2018 equal the quantity reported for U.S. shipments in part "a" of this question (i.e., lines D, F, and H) in 2018. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year
Reconciliation	2018
<b>Quantity:</b> $Q + R + S + T + U + V - D - F - H = zero ("0"), if not revise.$	0

II-6a. <u>U.S. imports from Korea</u>.–Report your firm's imports and your firm's shipments and inventories of CCS staples imported from Korea by your firm during the specified periods.

### Korea

Quantity ( <i>in pounds</i> ), value ( <i>in dollars</i> )							
		Calendar years		January-March			
Item	2016	2017	2018	2018	2019		
Beginning-of-period inventories (quantity) (A)							
Imports: <sup>1</sup> Quantity (B)							
Value (C)							
U.S. shipments: Commercial shipments: Quantity (D)							
Value (E)							
Internal consumption: <sup>2</sup> Quantity (F)							
Value <sup>2</sup> (G)							
<b>Transfers to related firms:</b> <sup>2</sup> <i>Quantity</i> (H)							
Value <sup>2</sup> (I)							
Export shipments: <sup>3</sup> Quantity (J)							
Value (K)							
End-of-period inventories (quantity) (L)							

<sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, *etc.*): \_\_\_\_\_. However, the data provided above in this table should be based on fair market value.

<sup>3</sup> Identify your firm's principal export markets: \_\_\_\_\_

#### II-6a. U.S. imports from Korea.-Continued

accurate:

<u>RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES</u>.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar years			Januar	y-March
Reconciliation	2016	2017	2018	2018	2019
A + B - D - F - H - J - L = should equal zero ("0") or provide an explanation.1	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless					

# II-6b. <u>Monthly U.S. imports (Korea)</u>.–Report your firm's monthly U.S. imports of CCS staples from Korea during the specified periods.

Quantity (in pounds)				
Month	Monthly U.S. imports from Korea			
2018				
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
2019				
January				
February				
March				
April				
May				

<u>RECONCILIATION OF MONTHLY IMPORTS</u>.-- Please ensure that the total imports reported for full year 2018, and for the partial periods (e.g., January to March 2018, and January to March 2019) reported in question II-6a matches the monthly data reported here. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation for	Full year 2018	Jan-Mar 2018	Jan-Mar 2019
U.S. imports from Korea (II-6b), revise			
if not returning zero ("0")	0	0	0

II-6c. **Channels of distribution: Korea**.--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Korea by channel of distribution.

### Korea

Quantity (in pounds)						
Calendar years January-Ma						
Channels of distribution	2016	2017	2018	2018	2019	
U.S. shipments: to Distributors (M)						
to Retailers <sup>1</sup> (N)						
to Contractors/builders (O)						
to Other end users (P)						
<sup>1</sup> If your firm sells CSS staples at the	etail level, pleas	se include those s	ales in the line iter	n "to retailers."		

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines M through P) in each time period equal the quantity reported for U.S. shipments (i.e., lines D, F, and H) in each time period. If the calculated fields below return values other than zero (i.e., "O"), the data reported must be revised prior to submission to the Commission.

		Calendar years	January	-March	
Reconciliation	2016	2017	2018	2019	
M + N + O + P - D - F - H =					
zero ("0"), if not revise.	0	0	0	0	0

II-6d. <u>U.S. shipments by product type: Korea</u>.--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Korea by product type during 2018.

### Korea

Quantity (in pounds)					
	2018				
Wire/coating	Uncoated	Coated			
<b>15 gauge</b> (quantity) (Q)					
16 gauge (quantity) (R)					
17 gauge (quantity) (S)					
<b>18 gauge</b> (quantity) (T)					
<b>19 gauge</b> (quantity) (U)					
Other: <sup>1</sup> (quantity) (V)					
<sup>1</sup> Please describe other products:					

<u>RECONCILIATION OF U.S. SHIPMENTS</u>.--Please ensure that the quantities reported for U.S. shipments in this question (i.e., lines Q through V) in 2018 equal the quantity reported for U.S. shipments in part "a" of this question (i.e., lines D, F, and H) in 2018. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year
Reconciliation	2018
<b>Quantity:</b> $Q + R + S + T + U + V - D - F - H = zero ("0"), if not revise.$	0

II-7a. <u>U.S. imports from Taiwan</u>.–Report your firm's imports and your firm's shipments and inventories of CCS staples imported from Taiwan by your firm during the specified periods.

### Taiwan

Calendar years January-March						
Item	2016	2017	2018	2018	2019	
Beginning-of-period inventories (quantity) (A)						
Imports: <sup>1</sup> Quantity (B)						
Value (C)						
U.S. shipments: Commercial shipments: Quantity (D)						
Value (E)						
Internal consumption: <sup>2</sup> Quantity (F)						
Value <sup>2</sup> (G)						
<b>Transfers to related firms:</b> <sup>2</sup> <i>Quantity</i> (H)						
Value <sup>2</sup> (I)						
Export shipments: <sup>3</sup> Quantity (J)						
Value (K)						
End-of-period inventories (quantity) (L)						

<sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, *etc.*): \_\_\_\_\_. However, the data provided above in this table should be based on fair market value.

<sup>3</sup> Identify your firm's principal export markets: \_\_\_\_\_

#### II-7a. U.S. imports from Taiwan.-Continued

accurate:

<u>RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES</u>.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	(	Calendar years	January-March			
Reconciliation	2016	2017	2018	2018	2019	
A + B - D - F - H - J - L = should equal zero ("0") or provide an explanation.1	0	0	0	0	0	
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless						

# II-7b. <u>Monthly U.S. imports (Taiwan)</u>.–Report your firm's monthly U.S. imports of CCS staples from Taiwan during the specified periods.

Quantity ( <i>in pounds</i> )				
Month	Monthly U.S. imports from Taiwan			
2018				
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
2019				
January				
February				
March				
April				
May				

<u>RECONCILIATION OF MONTHLY IMPORTS</u>.-- Please ensure that the total imports reported for full year 2018, and for the partial periods (e.g., January to March 2018, and January to March 2019) reported in question II-7a matches the monthly data reported here. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation for	Full year 2018	Jan-Mar 2018	Jan-Mar 2019
U.S. imports from Taiwan (II-7b),			
revise if not returning zero ("0")	0	0	0

II-7c. Channels of distribution: Taiwan.--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Taiwan by channel of distribution.

### Taiwan

Quantity ( <i>in pounds</i> )						
	Calendar years			January-March		
Channels of distribution	2016	2017	2018	2018	2019	
U.S. shipments: to Distributors (M)						
to Retailers <sup>1</sup> (N)						
to Contractors/builders (O)						
to Other end users (P)						
<sup>1</sup> If your firm sells CSS staples at the r	etail level, plea	se include those s	ales in the line iter	n "to retailers."		

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines M through P) in each time period equal the quantity reported for U.S. shipments (i.e., lines D, F, and H) in each time period. If the calculated fields below return values other than zero (i.e., "O"), the data reported must be revised prior to submission to the Commission.

		Calendar years	January	-March	
Reconciliation	2016	2017	2018	2019	
M + N + O + P - D - F - H =					
zero ("0"), if not revise.	0	0	0	0	0

II-7d. U.S. shipments by product type: Taiwan.--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Taiwan by product type during 2018.

### Taiwan

Quantity (in pounds)			
	2018		
Wire/coating	Uncoated	Coated	
15 gauge (quantity) (Q)			
16 gauge (quantity) (R)			
17 gauge (quantity) (S)			
18 gauge (quantity) (T)			
<b>19 gauge</b> (quantity) (U)			
Other: <sup>1</sup> (quantity) (V)			
<sup>1</sup> Please describe other products:	·		

<u>RECONCILIATION OF U.S. SHIPMENTS</u>.--Please ensure that the quantities reported for U.S. shipments in this question (i.e., lines Q through V) in 2018 equal the quantity reported for U.S. shipments in part "a" of this question (i.e., lines D, F and H) in 2018. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year
Reconciliation	2018
<b>Quantity:</b> $Q + R + S + T + U + V - D - F - H = zero ("0"), if not revise.$	0

II-8a. <u>Imports from all other sources</u>.–Report your firm's imports and your firm's shipments and inventories of CCS staples imported from **all other sources** by your firm during the specified periods.

### All other sources

(list sources: \_\_\_\_\_

Quantity ( <i>in pounds</i> ), value ( <i>in dollars</i> )					
	Calendar years			January-March	
Item	2016	2017	2018	2018	2019
<b>Beginning-of-period inventories</b> ( <i>quantity</i> ) (A)					
Imports: <sup>1</sup> Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption: <sup>2</sup> Quantity (F)					
Value <sup>2</sup> (G)					
<b>Transfers to related firms:</b> <sup>2</sup> <i>Quantity</i> (H)					
Value <sup>2</sup> (I)					
Export shipments: <sup>3</sup> Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					

<sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, *etc.*): \_\_\_\_\_. However,

.

the data provided above in this table should be based on fair market value.

<sup>3</sup> Identify your firm's principal export markets: \_\_\_\_\_

#### II-8a. Imports from all other sources.-Continued

<u>RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES</u>.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar years			Januar	y-March
Reconciliation	2016	2017	2018	2018	2019
A + B - D - F - H - J - L = should equal					
zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0
<sup>1</sup> Evaluation if the calculated fields above are returning values other than zero (i.e. " $0$ ") but are nonetheless					

<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: \_\_\_\_\_.

# II-8b. Monthly U.S. imports (all other sources).—Report your firm's monthly U.S. imports of CCS staples from all other sources during the specified periods.

Quantity ( <i>in pounds</i> )		
Month	Monthly U.S. imports from all other sources	
2018		
January		
February		
March		
April		
May		
June		
July		
August		
September		
October		
November		
December		
2019		
January		
February		
March		
April		
May		

<u>RECONCILIATION OF MONTHLY IMPORTS</u>.-- Please ensure that the total imports reported for full year 2018, and for the partial periods (e.g., January to March 2018, and January to March 2019) reported in question II-8a matches the monthly data reported here. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation for	Full year 2018	Jan-Mar 2018	Jan-Mar 2019
U.S. imports from all other sources (II-			
8b), revise if not returning zero ("0")	0	0	0

II-8c. Channels of distribution: All other sources.--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) by channel of distribution.

### All other sources

Quantity ( <i>in pounds</i> )					
	Calendar years		January-March		
Channels of distribution	2016	2017	2018	2018	2019
U.S. shipments: to Distributors (M)					
to Retailers <sup>1</sup> (N)					
to Contractors/builders (O)					
to Other end users (P)					
<sup>1</sup> If your firm sells CSS staples at the r	etail level, plea	se include those s	sales in the line iter	n "to retailers."	

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines M through P) in each time period equal the quantity reported for U.S. shipments (i.e., lines D, F, and H) in each time period. If the calculated fields below return values other than zero (i.e., "O"), the data reported must be revised prior to submission to the Commission.

	Calendar years			January	-March
Reconciliation	2016	2017	2018	2018	2019
M + N + O + P - D - F - H =					
zero ("0"), if not revise.	0	0	0	0	0

II-8d. U.S. shipments by product type: All other sources.--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from all other sources by product type during 2018.

## All other sources

Q	uantity ( <i>in pounds</i> )		
	2018		
Wire/coating	Uncoated	Coated	
<b>15 gauge</b> (quantity) (Q)			
16 gauge (quantity) (R)			
17 gauge (quantity) (S)			
<b>18 gauge</b> (quantity) (T)			
<b>19 gauge</b> (quantity) (U)			
Other: <sup>1</sup> (quantity) (V)			
<sup>1</sup> Please describe other products:			

<u>RECONCILIATION OF U.S. SHIPMENTS</u>.--Please ensure that the quantities reported for U.S. shipments in this question (i.e., lines Q through V) in 2018 equal the quantity reported for U.S. shipments in part "a" of this question (i.e., lines D, F, and H) in 2018. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year
Reconciliation	2018
<b>Quantity:</b> $Q + R + S + T + U + V - D - F - H = zero ("0"), if not revise.$	0

- II-9. **Transfers to related firms.--** If your firm reported transfers to related firms in any of the data tables in part II, please identify the firm(s) and indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary) and whether the transfers were priced at market value or by a non-market formula.
- II-10. <u>Other explanations</u>.--If your firm would like to further explain a response to a question in Part II for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

#### PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Christine Kobza (202-205-3187, <u>christine.kobza@usitc.gov</u>).

III-1. <u>Contact information</u>.--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	

#### PRICE DATA

- III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2016 of the following products your firm imported from China, Korea, and Taiwan:
  - **Product 1.--**18 gauge wire staples, ¼ inch crown, 1 inch leg length, chisel point, galvanized steel, collated with glue, adhesive or equivalent {similar to Senco part no. L13BABN}.
  - **Product 2.--**18 gauge wire staples, ¼ inch crown, 1 ¼ inch leg length, chisel point, galvanized steel, collated with glue, adhesive or equivalent {similar to Senco part no. L15BAB}.
  - **Product 3.--**16 gauge wire staples, 7/16 inch crown, 1 ½ inch leg length, chisel point, galvanized steel, collated with glue, adhesive, or equivalent {similar to Senco part no. N17BAB}.
  - **Product 4.--**16 gauge wire staples, 7/16 inch crown, 1 ¾ inch leg length, chisel point, galvanized steel, collated with glue, adhesive, plastic or paper tape or equivalent {similar to Senco part no. N19BAB}.
  - **Product 5.--**16 gauge wire staples, 1 inch crown, 5/8 inch length, chisel point, galvanized steel, collated with glue, adhesive, plastic or paper tape or equivalent {similar to Senco part no. P10BAB}.
  - **Product 6.--**16 gauge wire staples, 1 inch crown, 1 inch leg, chisel point, galvanized steel, collated with glue, adhesive, plastic or paper tape or equivalent {similar to Senco part no. P13BAB}.

Please note that values should be <u>f.o.b.</u>, <u>U.S. point of shipment</u> and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

YesPlease complete the following pricing data tables as appropriate.
NoSkip to question III-3.

III-2a. **Price data (China)**.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from China and sold by your firm.

## China

#### Report data in *1,000 staples* and *dollars* (not 1,000s).

	(Qua	antity <i>in 1,000 st</i>	aples, value in dolla	rs)		
	Produ	uct 1	Produ	ict 2	Product 3	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value
2016:						
January-March						
April-June						
July-September						
October-December						
<b>2017:</b> January-March						
April-June						
July-September						
October-December						
<b>2018:</b> January-March						
April-June						
July-September						
October-December						
<b>2019:</b> January-March						

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.--**If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

III-2a. Price data (China).—Continued.

## China

(Quantity <i>in 1,000 staples,</i> value <i>in dollars</i> )								
	Product 4		Product 5		Product 6			
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value		
2016: January-March								
April-June								
July-September								
October-December								
2017: January-March								
April-June								
July-September								
October-December								
2018: January-March								
April-June								
July-September								
October-December								
<b>019:</b> January-March								

Report data in <u>1,000 staples</u> and <u>dollars</u> (not 1,000s).

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.-**-If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 4:

Product 5:

Product 6:

III-2b. **Price data (Korea)**.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from China and sold by your firm.

### Korea

	(Qua	ntity in 1,000 sta	ples, value in doll	ars)		
	Produ	ict 1	Product 2		Product 3	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value
2016:						
January-March						
April-June						
July-September						
October-December						
2017:						
January-March						
April-June						
July-September						
October-December						
2018:						
January-March						
April-June						
July-September						
October-December						
2019:						
January-March						

Report data in <u>1,000 staples</u> and <u>dollars</u> (not 1,000s).

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.--**If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

#### III-2b. Price data (Korea).—Continued.

### Korea

Report data in <u>1,000 staples</u> and <u>dollars</u> (not 1,000s).

(Quantity in 1,000 staples, value in dollars)									
	Product 4		Product 5		Product 6				
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value			
2016: January-March									
April-June									
July-September									
October-December									
2017: January-March									
April-June									
July-September									
October-December									
2018: January-March									
April-June									
July-September									
October-December									
2019: January-March									

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.--**If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 4:

Product 5:

Product 6:

III-2c. **Price data (Taiwan)**.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from China and sold by your firm.

## Taiwan

	(Qua	antity <i>in 1,000 sta</i>	ples, value in doll	ars)		
	Produ	uct 1	Product 2		Product 3	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value
2016:						
January-March						
April-June						
July-September						
October-December						
2017:						
January-March						
April-June						
July-September						
October-December						
2018:						
January-March						
April-June						
July-September						
October-December						
2019:						
January-March						

Report data in <u>1,000 staples</u> and <u>dollars</u> (not 1,000s).

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.--**If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

III-2c. <u>Price data (Taiwan)</u>.—Continued.

### Taiwan

(Quantity in 1,000 staples, value in dollars)									
	Product 4		Product 5		Product 6				
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value			
2016: January-March									
April-June									
July-September									
October-December									
2017: January-March									
April-June									
July-September									
October-December									
2018: January-March									
April-June									
July-September									
October-December									
<b>2019:</b> January-March									

Report data in <u>1,000 staples</u> and <u>dollars</u> (not 1,000s).

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.-**-If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 4:

Product 5:

Product 6:

III-2d. **Price data checklist.-**-Please check that the pricing data in question III-2(a-c) has been correctly reported.

Are the price data reported above:	√ if Yes
In dollars ( <i>not</i> \$1,000)?	
Quantity data are reported in 1,000s staples <i>not</i> pounds?	
F.o.b. U.S. point of shipment (i.e., does not include U.S. transport costs)?	
Net of all discounts and rebates?	
Have returns credited to the quarter in which the sale occurred?	
Less than reported commercial shipments in part II in each year?	

III-2e. **Pricing data methodology.--**Please describe the method and the kinds of documents/records that were used to compile your price data.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

III-3. **Price setting.--**How does your firm determine the prices that it charges for sales of CCS staples (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe

III-4. **Discount policy.--**Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe

III-5. **Pricing terms.**--On what basis are your firm's prices of imported CCS staples from China, Korea, and Taiwan usually quoted (*check one*)?

Delivered	F.o.b.	If f.o.b., specify point

III-6. <u>Contract versus spot</u>.--Approximately what share of your firm's sales of CCS staples imported from China, Korea, and Taiwan in 2018 was on a (1) short-term contract basis, (2) annual contract basis, (3) long-term contract basis, and (4) spot sales basis?

Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)	<b>Spot sales</b> (for a single delivery)	<b>Tota</b> l (shoul sum t 100.09	d o
Share of 2018 sales	%	%	%	%	0.0	%

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- III-7. <u>Contract provisions</u>.--Please fill out the table regarding your firm's typical sales contracts for CCS staples imported from China, Korea, and Taiwan (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

Typical sales contract provisions	ltem	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)	
Average contract duration	No. of days		365		
Price renegotiation	Yes				
(during contract period)	No				
	Quantity				
Fixed quantity and/or price	Price				
	Both				
Indexed to raw	Yes				
material costs <sup>1</sup>	No				
Not applicable					
<sup>1</sup> Please identify the indexes used:					

III-8. Lead times.--What is your firm's share of sales of CCS staples imported from China, Korea, and Taiwan from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of CCS staples?

Source	Share of 2018 sales	Lead time (Average number of days)
From your firm's U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

#### III-9. Shipping information.—

- (a) What is the approximate percentage of the cost of CCS staples imported from China, Korea, and Taiwan that is accounted for by U.S. inland transportation costs? \_\_\_\_\_ percent.
- (b) Who generally arranges the transportation to your firm's customers' locations? Your firm Purchaser (check one)
- (c) When your firm sells CCS staples imported from China, Korea, and Taiwan, from where is it shipped?
  Point of importation Storage facility (check one)
- (d) Indicate the approximate percentage of your firm's sales of CCS staples imported from China, Korea, and Taiwan that are delivered the following distances from your firm's U.S. point of shipment.

Distance from your firm's U.S. point of shipment	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total (should sum to 100.0%)	0.0 %

III-10. <u>Geographical shipments</u>.--In which U.S. geographic market area(s) has your firm sold CCS staples imported from subject countries since January 1, 2016 (check all that apply)?

Geographic area	China	Korea	Taiwan
Northeast.–CT, ME, MA, NH, NJ, NY, PA, RI, and VT.			
Midwest.–IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.			
Southeast.–AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.			
Central Southwest.–AR, LA, OK, and TX.			
Mountains.–AZ, CO, ID, MT, NV, NM, UT, and WY.			
Pacific Coast.–CA, OR, and WA.			
<b>Other</b> .–All other markets in the United States not previously listed, including AK, HI, PR, and VI.			

III-11. <u>End uses</u>.--List the end uses of the CCS staples that your firm imports. For each end-use product, what percentage of the <u>total cost</u> is accounted for by CCS staples and other inputs?

	Share of total cost account	Total	
			(should sum to
End-use product	CCS staples	Other inputs	100.0% across)
	%	%	0.0 %
	%	%	0.0 %
	%	%	0.0 %

#### III-12. <u>Substitutes</u>.--Can other products be substituted for CCS staples?

🗌 No

Yes--Please fill out the table.

Substitute		End use in which this		Have changes in the price of this substitute affected the price for CCS staples?		
		substitute is used	No	Yes	Explanation	
1.						
2.						
3.						

III-13. **Demand trends.**--Indicate how demand within the United States and outside of the United States (if known) for CCS staples has changed since January 1, 2016. Explain any trends and describe the principal factors that have affected these changes in demand.

Market	Overall increase	No change	Fluctuate with no clear trend	Explanation and factors
Within the United States				
Outside the United States				

III-14. **Product changes.--**Have there been any significant changes in the product range, product mix or marketing of CCS staples since January 1, 2016?

No	Yes	If yes, please describe.

#### III-15. Conditions of competition.-

(a) Is the CCS staples market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to CCS staples?

Check all	that apply.	Please describe.
	No	Skip to question III-16.
	Yes-Business cycles (e.g. seasonal business)	
	Yes-Other distinctive conditions of competition	

(b) If yes, have there been any changes in the business cycles or conditions of competition for CCS staples since January 1, 2016?

No	Yes	If yes, describe.

III-16. Supply constraints.--Has your firm refused, declined, or been unable to supply CCS staples since January 1, 2016 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.

#### III-17. Raw materials.—

(a) How have CCS staples raw material prices changed since January 2016?

Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for CCS staples.

(b) <u>Effect of 232 duties on raw material prices.</u>--Did the announcement of the 232 investigation in April 2017 or the subsequent imposition of tariffs on imported steel products beginning in March 2018 have an impact on the raw material prices for CCS staples?

Yes—Please fill out table below and answer part (b)	No	Don't know

ltem	Increase	No change	Decrease	Fluctuate with no clear trend	Explanation and factors
Prices for CCS staples in the U.S. market					
Raw material costs for CCS staples in the U.S. market					

## III-17. Raw materials.--Continued.

(c) Impact of AD/CVD orders on carbon and certain alloy steel wire rod.--This question concerns the most recent antidumping and countervailing duty orders on carbon and alloy steel wire rod (wire rod).

Did the petitions on wire rod in March 2017 or the subsequent issuance of antidumping and countervailing duty orders in January - May 2018 have an impact on the CCS staples market?

Yes—Please fill out table below and answer part (b)	No	Don't know

ltem	Increase	No change	Decrease	Fluctuate with no clear trend	Explanation and factors
Prices for CCS staples in the U.S. market					
Raw material costs for CCS staples in the U.S. market					

#### III-18. Inclusion of staple equipment.--

(a) Is additional staple equipment (e.g. staplers / staple guns) included in your firm's sales of CCS staples?

Yes—Please answer b and c.	No	Don't know	If yes, describe the equipment

(b) Does the inclusion of staple equipment impact your firm's selling price of CCS staples?

Yes	No	Don't know	If yes, describe

## III-18. Inclusion of staple equipment.—Continued.

(c) Describe the terms for the inclusion of this equipment and any additional information regarding its inclusion.

III-19. Interchangeability.--Are CCS staples produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

#### Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = *no familiarity* with products from a specified country-pair

China	Korea	Taiwan	Other countries
	>		
	China	China Korea	China Korea Taiwan

For any country-pair producing CCS staples that is *sometimes* or *never* interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:

III-20. Factors other than price.--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, etc.) between CCS staples produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = *no familiarity* with products from a specified country-pair

Country-pair	China	Korea	Taiwan	Other countries			
United States							
China							
Korea							
Taiwan							
For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of CCS staples, identify the country-pair and report the advantages or disadvantages imparted by such factors:							

- III-21. <u>Impact of the section 301 investigation</u>.--This question concerns the section 301 investigation and tariffs on CCS staples.
  - (a) Did the announcement in March 2018 and subsequent implementation of tariff remedies in the section 301 investigation impact, or do you anticipate that it will impact, your firm's CCS staples business and/or the U.S. CCS staples market as a whole?

Yes—Please answer b and c.	No	Don't know

(b) Please indicate the impact of the announcement and subsequent implementation of remedies in the section 301 investigation and tariff actions regarding CCS staples.

Item	Overall Increase	No change	Overall Decrease	Fluctuate with no clear trend
Demand for CCS staples in the U.S. market				
Demand for imports from China of CCS staples in the U.S. market				
Demand for imports from other sources of CCS staples in the U.S. market				
Prices for CCS staples in the U.S. market				

(c) Describe the impact on your firm and the overall market for CCS staples. Please identify the magnitude and timing of any effects, and compare your firm's operations/overall market before and after the announcement.

III-22. <u>Customer identification</u>.--List the names and contact information for your firm's 10 largest U.S. customers for CCS staples since January 1, 2016. Indicate the share of the quantity of your firm's total shipments of CCS staples that each of these customers accounted for in 2018.

	Customer's name	Contact person	Email	Telephone	City	State	Share of 2018 sales (%)
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							

III-23. <u>Other explanations</u>.--If your firm would like to further explain a response to a question in Part III for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

**Correcting Valid number error messages.**--If you are completing a Commission questionnaire in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 instead of as \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. This issues stem from your computer number formatting setting (e.g., not the MS Word document itself, but the computer from which you are opening up the document). In the United States commas (,) delineate multiples of 1000 and periods (.) delineate fractions less than one. Many EU countries use the reverse where multiples of 1000 are delineated with periods (.) and fractions less than one are delineated with commas (,). The US International Trade Commission's questionnaires are set-up in the United States with the U.S. number formatting. When this formatting interacts with a computer set to EU number formatting, we believe this may cause this issue.

The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete the questionnaire.

To temporarily change your computer's number settings to U.S. settings, please do the following (for Microsoft Windows Operating system):

- START
- Control Panel
- Region and Language (under Clock, Language, and Region category)
- Format tab
- Change the Format from your existing one (e.g. "Italian (Italy)") to "English (United States)" (see screen shots below)

When you do this the number "twelve million dollars and thirty five cents" would change from \$12.000.000,35 (Italy format) to \$12,000,000.35 (U.S. format), and then there will be no conflict with the questionnaire. When you finish reporting the data then you can close the questionnaire and switch back to Italy settings.

🔗 Region and Language	. X	] [	🐓 Region and Language	• • • • • • • • • • • • • • • • • • •
Formats Location Key	boards and Languages Administrative		Formats Location Keyl	boards and Languages Administrative
Format:			Format:	
Italian (Italy)	•		English (United State	s) 🔹
⊂ Date and time form	ats		Date and time form	ats
Short date:	dd/MM/yyyy		Short date:	M/d/yyyy
Long date:	dddd d MMMM yyyy		Long date:	dddd, MMMM dd, yyyy
Short time:	HH:mm		Short time:	h:mm tt
Long time:	HH:mm:ss 🔹		Long time:	h:mm:ss tt
First day of week:	lunedì 🔻		First day of week:	Sunday
What does the nota	tion mean?		What does the nota	tion mean?
Examples			Examples	
Short date:	03/11/2015		Short date:	8/6/2015
Long date:	martedì 3 novembre 2015		Long date:	Thursday, August 06, 2015
Short time:	10:35		Short time:	2:47 PM
Long time:	10:35:44		Long time:	2:47:25 PM
	Additional settings			Additional settings
Go online to learn ab	out changing languages and regional formats		Go online to learn abo	out changing languages and regional formats
	OK Cancel Apply			OK Cancel Apply

# HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at: https://www.usitc.gov/investigations/701731/2019/certain collated steel staples chin a taiwan and/preliminary.htm.

*Please do not attempt to modify the format or permissions of the questionnaire document*. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: CCS

• E-mail.—E-mail the MS Word questionnaire to calvin.chang@usitc.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm <u>did not</u> import this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

**Parties to this proceeding**.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (*see* 19 CFR § 207.7). Service of the questionnaire must be made in paper form.