

## U.S. IMPORTERS' QUESTIONNAIRE

### FABRICATED STRUCTURAL STEEL FROM CANADA, CHINA, AND MEXICO

This questionnaire must be received by the Commission by **November 8, 2019**  
*See last page for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning fabricated structural steel from Canada, China, and Mexico (Inv. Nos. 701-TA-615-617 and 731-TA-1432-1434 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

<b>Name of firm</b> _____
<b>Address</b> _____
<b>City</b> _____ <b>State</b> _____ <b>Zip Code</b> _____
<b>Website</b> _____
Has your firm imported fabricated structural steel (as defined on next page) from any country at any time since January 1, 2016?
<input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return <b>only</b> this page of the questionnaire to the Commission)
<input type="checkbox"/> <b>YES</b> (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)
<b>Return questionnaire via the U.S. International Trade Commission Drop Box by clicking on the following link: <a href="https://dropbox.usitc.gov/oinv/">https://dropbox.usitc.gov/oinv/</a>. (PIN: <b>FABS</b>)</b>

#### CERTIFICATION

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.*

*I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.*

\_\_\_\_\_  
**Name of Authorized Official**

\_\_\_\_\_  
**Title of Authorized Official**

\_\_\_\_\_  
**Date**

\_\_\_\_\_  
**Signature**

\_\_\_\_\_  
**Phone**

\_\_\_\_\_  
**Email address**

**PART I.—GENERAL INFORMATION**

**Background.**--This proceeding was instituted in response to a petition filed on February 4, 2019, by the American Institute of Steel Construction LLC, Chicago, IL. Countervailing and/or antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce (“Commerce”) makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at [https://www.usitc.gov/investigations/701731/2019/fabricated\\_structural\\_steel\\_canada\\_china\\_and/finall.htm](https://www.usitc.gov/investigations/701731/2019/fabricated_structural_steel_canada_china_and/finall.htm).

**Fabricated structural steel** covered by these investigations is carbon and alloy fabricated structural steel. Fabricated structural steel is made from steel in which: (1) iron predominates, by weight, over each of the other contained elements; and (2) the carbon content is two percent or less by weight. Fabricated structural steel products are steel products that have been fabricated for erection or assembly into structures, including, but not limited to, buildings (commercial, office, institutional, and multi-family residential); industrial and utility projects; parking decks; arenas and convention centers; medical facilities; and ports, transportation and infrastructure facilities. Fabricated structural steel is manufactured from carbon and alloy (including stainless) steel products such as angles, columns, beams, girders, plates, flange shapes (including manufactured structural shapes utilizing welded plates as a substitute for rolled wide flange sections), channels, hollow structural section (HSS) shapes, base plates, and plate-work components. Fabrication includes, but is not limited to cutting, drilling, welding, joining, bolting, bending, punching, pressure fitting, molding, grooving, adhesion, beveling, and riveting and may include items such as fasteners, nuts, bolts, rivets, screws, hinges, or joints.

The inclusion, attachment, joining, or assembly of non-steel components with fabricated structural steel does not remove the fabricated structural steel from the scope.

Fabricated structural steel is covered by the scope of the investigation regardless of whether it is painted, varnished, or coated with plastics or other metallic or non-metallic substances and regardless of whether it is assembled or partially assembled, such as into modules, modularized construction units, or sub-assemblies of fabricated structural steel.

Subject merchandise includes fabricated structural steel that has been assembled or further processed in the subject country or a third country, including but not limited to painting, varnishing, trimming, cutting, drilling, welding, joining, bolting, punching, bending, beveling, riveting, galvanizing, coating, and/or slitting or any other processing that would not otherwise remove the merchandise from the scope of the investigation if performed in the country of manufacture of the fabricated structural steel.

All products that meet the written physical description of the merchandise covered by the investigation are within the scope of the investigation unless specifically excluded or covered by the scope of an existing countervailing duty order.

Specifically excluded from the scope of the investigation are:

1. Fabricated steel concrete reinforcing bar (rebar) if: (i) it is a unitary piece of fabricated rebar, not joined, welded, or otherwise connected with any other steel product or part; or (ii) it is joined, welded, or otherwise connected only to other rebar.

2. Fabricated structural steel for bridges and bridge sections that meets American Association of State and Highway and Transportation Officials (AASHTO) bridge construction requirements or any state or local derivatives of the AASHTO bridge construction requirements.

3. Pre-engineered metal building systems, which are defined as complete metal buildings that integrate steel framing, roofing and walls to form one, pre-engineered building system, that meet Metal Building Manufacturers Association guide specifications. Pre-engineered metal building systems are typically limited in height to no more than 60 feet or two stories.

4. Steel roof and floor decking systems that meet Steel Deck Institute standards.

5. Open web steel bar joists and joist girders that meet Steel Joist Institute specifications.

6. Also excluded from the scope of the investigation is scaffolding, and parts and accessories thereof, that comply with ANSI/ASSE A10.8—2011—Scaffolding Safety Requirements, and/or Occupational Safety and Health Administration regulations at 29 CFR part 1926 subpart L—Scaffolds. The outside diameter of the scaffold tubing covered by this exclusion ranges from 25mm to 150mm.

7. Excluded from the scope of the investigation are access flooring systems panels and accessories, where such panels have a total thickness ranging from 0.75 inches to 1.75 inches and consist of concrete, wood, other non-steel materials, or hollow space permanently attached to a top and bottom layer of galvanized or painted steel sheet or formed coil steel, the whole of which has been formed into a square or rectangle having a measurement of 24 inches on each side +/- 0.1 inch; 24 inches by 30 inches +/- 0.1 inch; or 24 by 36 inches +/- 0.1 inch.

8. Excluded from the investigation are the following types of steel poles, segments of steel poles, and steel components of those poles:

- Steel Electric Transmission Poles, or segments of such poles, that meet (1) the American Society of Civil Engineers (ASCE) – Design of Steel Transmission Pole Structures, ASCE/SEI 48 or (2) the USDA RUS bulletin 1724E-214 Guide specification for standard class Steel Transmission Poles. The exclusion for steel electric transmission poles also encompasses the following components thereof: transmission arms which attach to poles; pole bases; angles that do not exceed 8" x 8" x 0.75"; steel vangs, steel brackets, steel flanges, and steel caps; safety climbing cables; ladders; and steel templates.

- Steel Electric Substation Poles, or segments of such poles, that meet the American Society of Civil Engineers (ASCE) - Manuals and Reports on Engineering Practice No. 113. The exclusion for steel electric substation poles also encompasses the following components thereof: substation dead end poles; substation bus stands; substation mast poles, arms, and cross-arms; steel brackets, steel flanges, and steel caps; pole bases; safety climbing cables; ladders; and steel templates.

- Steel Electric Distribution Poles, or segments of such poles, that meet (1) American Society of Civil Engineers (ASCE) – Design of Steel Transmission Pole Structures, ASCE/SEI 48, (2) USDA RUS bulletin 1724E-204 Guide specification for steel single pole and H-frame structures, or (3) ANSI 05.1 height and class requirements for steel poles. The exclusion for steel electric distribution poles also encompasses the following components thereof: distribution arms and cross-arms; pole bases; angles that do not exceed 8" x 8" x 0.75"; steel vangs, steel brackets, steel flanges, and steel caps; safety climbing cables; ladders; and steel templates.

- Steel Traffic Signal Poles, Steel Roadway Lighting Poles, Steel Parking Lot Lighting Poles, and Steel Sports Lighting Poles, or segments of such poles, that meet (1) the American Association of State Highway and Transportation Officials (AASHTO) – Specifications for Structural Supports for Highway Signs, Luminaires, and Traffic Signals, (2) any state or local derivatives of the AASHTO highway sign, luminaires, and traffic signals requirements, or (3) American National Standard Institute (ANSI) C136 - American National Standard for Roadway and Area Lighting Equipment standards. The exclusion for steel traffic signal poles, steel roadway lighting poles, steel parking lot lighting poles, and steel sports lighting poles also encompasses the following components thereof: luminaire arms; hand hole rims; hand hole covers; base plates that connect to either the shaft or the arms; mast arm clamps ; mast arm tie rods; transformer base boxes; formed full base covers that hide anchor bolts; step lugs; internal cable guides; lighting cross arms; lighting service platforms; angles that do not exceed 8" x 8" x 0.75"; stainless steel hand hole door hinges and wind restraints; steel brackets, steel flanges, and steel caps; safety climbing cables; ladders; and steel templates.
- Communication Poles, or segments of such poles, that meet (1) Telecommunications Industry Association (TIA) ANSI/TIA-222 Structural Standards for Steel Antenna Towers and Antenna Supporting Structures, or (2) American Association of State Highway and Transportation Officials (AASHTO) – Specifications for Structural Supports for Highway Signs, Luminaires, and Traffic Signals. The exclusion for communication poles also encompasses the following components thereof: luminaire arms; hand hole rims; hand hole covers; base plate that connects the pole to the foundation or arm to the pole; safety climbing cables; ladders; service ground platforms; step lugs; pole steps; steel brackets, steel flanges, and steel caps; angles that do not exceed 8" x 8" x 0.75", coax, and safety brackets; subcomponent kits for antenna mounts weighing 80 lbs. or less; service platforms; ice bridges; stainless steel hand hole door hinges and wind restraints; and steel templates.
- OEM Round or Polygonal Tapered Steel Poles, segments or shaft components of such poles, that meet the (1) ASCE 48 or AASHTO, (2) ANSI/TIA 222, (3) ANSI 05.1, (4) RUS bulletin 1724E-204, or (5) RUS bulletin 1724E-214. The exclusion for OEM round or polygonal tapered steel poles also encompasses the following components thereof: subcomponent kits for antenna mounts weighing 80 lbs. or less; mounts and platforms; steel brackets, steel flanges, and steel caps; angles that do not exceed 8" x 8" x 0.75"; bridge kits; safety climbing cables; ladders; and steel templates.

The inclusion or attachment of one or more of the above-referenced steel poles in a structure containing fabricated structural steel (FSS) does not remove the FSS from the scope of the investigation. No language included in this exclusion should be read or understood to have applicability to any other aspect of this scope or to have applicability to or to exclude any product, part, or component other than those specifically identified in the exclusion.

9. Also excluded from the scope of the investigation are Shuttering, Formworks, Propping and Shoring and parts and accessories thereof that comply with ANSI/ASSE A10.9—Safety Requirements for Concrete and Masonry Work and ACI-347—Recommended Practice for Concrete Formwork. For Shoring and propping made from tube, the outside diameter of the tubing covered by this exclusion ranges from 48mm to 250mm. For Shuttering and Formworks, the panel sizes covered by this exclusion range from 25mm x 600mm to 3000mm x 3000mm.

The products subject to the investigation are currently classified in the Harmonized Tariff Schedule of the United States (HTSUS) under subheadings: 7308.90.3000, 7308.90.6000, and 7308.90.9590.

The products subject to the investigation may also enter under the following HTSUS subheadings: 7216.91.0010, 7216.91.0090, 7216.99.0010, 7216.99.0090, 7222.40.6000, 7228.70.6000, 7301.10.0000, 7301.20.1000, 7301.20.5000, 7308.40.0000, 7308.90.9530, and 9406.90.0030.

The HTSUS subheadings above are provided for convenience and customs purposes only. The written description of the scope of the investigation is dispositive.

***Importer.***--Any person or firm engaged, either directly or through a parent company or subsidiary, in importing fabricated structural steel (as defined above) into the United States from a foreign manufacturer or through its selling agent.

***Reporting of information.***--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

***Confidentiality.***--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

***Verification.***--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

***Release of information.***--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

***Valid number error messages.***--If you are completing this form in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 rather than \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete this form. Detailed instructions on how to resolve this issue is provided at the end of this questionnaire and is available upon request from Stamen Borisson (202-205-3125, [stamen.borisson@usitc.gov](mailto:stamen.borisson@usitc.gov)).

**D-GRIDS tool.**--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macro-enabled MS Excel file available for download from the Commission's generic questionnaires webpage ([https://www.usitc.gov/trade\\_remedy/question.htm](https://www.usitc.gov/trade_remedy/question.htm)) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is *optional*. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

I-1. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2a. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire.

**"Establishment"**--Each facility of a firm involved in the importation of fabricated structural steel, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

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I-2b. **Stock symbol information.**-- If your firm or parent firm is publicly traded, please specify the stock exchange and trading symbol: \_\_\_\_\_.

I-2c. **External counsel.**-- If your firm or parent firm is represented by external counsel in relation to this proceeding, please specify the name of the law firm and the lead attorney(s).

Law firm: \_\_\_\_\_.

Lead attorney(s): \_\_\_\_\_.

I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No                       Yes--List the following information

Firm name	Address	Extent of ownership (percent)

I-4. **Related importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing fabricated structural steel from Canada, China, and/or Mexico into the United States or that are engaged in exporting fabricated structural steel from Canada, China, and/or Mexico to the United States?

No                       Yes--List the following information.

Firm name	Country	Affiliation

I-5. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of fabricated structural steel?

No             Yes--List the following information.

Firm name	Country	Affiliation

I-6. **Importing operations.**--Please indicate the nature of your firm's importing operations on fabricated structural steel. More than one answer may be applicable.

Importer of record	Takes title to the imported product(s)	Consignee of the imported products(s)	Customs broker or freight forwarder
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

I-7. **Consignee.**--If your firm is an importer of record of fabricated structural steel but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

Firm name	Address	Contact person and phone number



I-8. **FTZ, TIB, or bonded warehouses.**--Please indicate whether your firm enters fabricated structural steel into, or withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate whether your firm imports fabricated structural steel under the TIB (temporary importation under bond) program.

**“Foreign trade zone”** is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

**“Bonded warehouse”** is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S.C. § 1555.

**“Temporary Importation under Bond (“TIB”) program”** is a procedure whereby imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule of the United States (HTS).

Item	No	Yes
Foreign trade zones	<input type="checkbox"/>	<input type="checkbox"/>
Bonded warehouses	<input type="checkbox"/>	<input type="checkbox"/>
Temporary importation under bond	<input type="checkbox"/>	<input type="checkbox"/>

I-9. **Other trade actions.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No	Yes	If yes, Yes--Please specify.
<input type="checkbox"/>	<input type="checkbox"/>	

**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from Stamen Borisson (202-205-3125, [stamen.borisson@usitc.gov](mailto:stamen.borisson@usitc.gov)). **Supply all data requested on a calendar-year basis.**

II-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part II.

Name	
Title	
Email	
Telephone	

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of fabricated structural steel since January 1, 2016.

<i>(check as many as appropriate)</i>		<i>(If checked, please describe; leave blank if not applicable)</i>
<input type="checkbox"/>	Office/warehouse openings	
<input type="checkbox"/>	Office/warehouse closings	
<input type="checkbox"/>	Relocations	
<input type="checkbox"/>	Expansions	
<input type="checkbox"/>	Acquisitions	
<input type="checkbox"/>	Consolidations	
<input type="checkbox"/>	Prolonged shutdowns or importation curtailments	
<input type="checkbox"/>	Revised labor agreements	
<input type="checkbox"/>	Other (e.g., technology)	

II-3. **Arranged imports.**--Has your firm imported or arranged for the importation of fabricated structural steel for delivery after **September 30, 2019**?

**“Arranged imports”** are imports for which your firm has placed an order with a foreign supplier for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.

<b>No</b>	<b>Yes</b>	<b>If yes, fill out the table below.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

Source	Period			
	Oct-Dec 2019	Jan-Mar 2020	Apr-Jun 2020	Jul-Sept 2020
	<b>Quantity (in short tons)</b>			
Canada				
China				
Mexico				
All other sources				

II-4. **Reasons for importing if producer.**--If your firm also produces fabricated structural steel in the United States, please indicate the reasons for importing this product. If your firm’s reasons differ by source, please elaborate.

**Definitions**

**“Imports”** –Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty) or consignee (i.e., to which the merchandise was first delivered).

**“Import quantities”** –Quantities reported should be net of returns.

**“Import values”** –Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

**“Primary HTS numbers”** – HTS numbers 7308.90.3000, 7308.90.6000, and 7308.90.9590.

**“Commercial U.S. shipments”**— Shipments made within the United States as a result of an arm’s length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

**“Internal consumption”** –Product consumed internally by your firm. Such transactions are valued at fair market value.

**“Transfers to related firms”** –Shipments made to related firms. Such transactions are valued at fair market value.

**“Related firm”** –A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

**“Export shipments”**— Shipments to destinations outside the United States, including shipments to related firms.

**“Inventories”** --Finished goods inventory, not raw materials or work in progress.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.*

II-5a. **U.S. imports from Canada.**—Report your firm’s imports and your firm’s shipments and inventories of fabricated structural steel imported from Canada by your firm during the specified periods.

## Canada

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-September	
	2016	2017	2018	2018	2019
<b>Beginning-of-period inventories</b> (quantity) (A)					
<b>Imports under primary HTS numbers<sup>1</sup></b> Quantity (B)					
Value (C)					
<b>Imports under other HTS numbers:<sup>1</sup></b> Quantity (D)					
Value (E)					
<b>U.S. shipments:</b> <b>Commercial shipments:</b> Quantity (F)					
Value (G)					
<b>Internal consumption:<sup>2</sup></b> Quantity (H)					
Value <sup>2</sup> (I)					
<b>Transfers to related firms:<sup>2</sup></b> Quantity (J)					
Value <sup>2</sup> (K)					
<b>Export shipments:<sup>3</sup></b> Quantity (L)					
Value (M)					
<b>End-of-period inventories</b> (quantity) (N)					

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_. “Primary HTS numbers” include numbers 7308.90.3000, 7308.90.6000, and 7308.90.9590. Identify “other HTS numbers” reported in rows D and E here: \_\_\_\_\_.

<sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): \_\_\_\_\_. However, the data provided above in this table should be based on fair market value.

<sup>3</sup> Identify your firm’s principal export markets: \_\_\_\_\_.

**II-5a. U.S. imports from Canada.–Continued**

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line N) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., lines B and C), less total shipments (i.e., lines D, F, H, J, and L). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-September	
	2016	2017	2018	2018	2019
A + B + D – F – H – J – L – N = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

**II-5b. Channels of distribution: Canada.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) by channel of distribution.

## Canada

Item	Quantity (in short tons)				
	Calendar years			January-September	
	2016	2017	2018	2018	2019
<b>Channels of distribution:</b>					
<b>U.S. shipments:</b>					
To distributors (O)					
To FSS manufacturers (P)					
To end users and/or job site (Q)					

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines O through Q) in each time period equal the quantity reported for U.S. shipments (i.e., line D, F, H) in each time period of question II-5a. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar years			January-September	
	2016	2017	2018	2018	2019
O + P + Q – D – F – H = zero ("0"), if not revise.	0	0	0	0	0

II-5c. **U.S. shipments by application: Canada.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Canada by application.

## Canada

<b>Quantity (in short tons) and value (in \$1,000)</b>					
<b>Item</b>	<b>Calendar years</b>			<b>January-September</b>	
	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2018</b>	<b>2019</b>
<b>U.S. shipments:</b>					
<b>Use in high-rise construction:<sup>1</sup></b>					
<i>Quantity (R)</i>					
<i>Value (S)</i>					
<b>Residential use:<sup>2</sup></b>					
<i>Quantity (T)</i>					
<i>Value (U)</i>					
<b>Commercial and office use:<sup>3</sup></b>					
<i>Quantity (V)</i>					
<i>Value (W)</i>					
<b>Industrial use:<sup>4</sup></b>					
<i>Quantity (X)</i>					
<i>Value (Y)</i>					
<b>Sports/Entertainment Use:<sup>5</sup></b>					
<i>Quantity (Z)</i>					
<i>Value (AA)</i>					
<b>All other uses:<sup>6</sup></b>					
<i>Quantity (AB)</i>					
<i>Value (AC)</i>					
<p><sup>1</sup> High-rise construction includes any projects, residential or commercial, of 20 stories or more.</p> <p><sup>2</sup> Residential use includes the following: multi-story residential, including mixed residential and commercial sites, of less than 20 stories.</p> <p><sup>3</sup> Commercial use includes the following: office sites, retail, medical, or other commercial sites of less than 20 stories.</p> <p><sup>4</sup> Industrial use includes the following: oil and gas extraction, conveyance and processing; mining extraction, conveyance, storage, and processing; industrial power generation facilities; petrochemical plants; cement plants; fertilizer plants; and industrial metal smelters.</p> <p><sup>5</sup> Sports/entertainment includes structures for stadiums, amusement parks and other sports or entertainment venues.</p> <p><sup>6</sup> Please describe these other uses: _____.</p>					

II-5c. **U.S. shipments by application: Canada.--Continued**

*RECONCILIATION OF SHIPMENTS BY APPLICATION.--Please ensure that the quantities and values reported for shipments by application (i.e., lines R through AC) in each time period equal the quantities and values reported for U.S. shipments (i.e., lines D through I) in each time period of question II-5a. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

Reconciliation	Calendar years			January-September	
	2016	2017	2018	2018	2019
<b>Quantity:</b> $R + T + V + X + Z + AB - D - F - H =$ zero ("0"), if not revise.	0	0	0	0	0
<b>Value:</b> $S + U + W + Y + AA + AC - E - G - I =$ zero ("0"), if not revise.	0	0	0	0	0



II-5d. **U.S. shipments by product: Canada.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of fabricated structural steel from Canada by product.

## Canada

<b>Quantity (in short tons) and value (in \$1,000)</b>					
<b>Item</b>	<b>Calendar years</b>			<b>January-September</b>	
	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2018</b>	<b>2019</b>
<b>U.S. shipments:</b>					
<b>Process plant modules:<sup>1</sup></b>					
<i>Quantity (AD)</i>					
<i>Value (AE)</i>					
<b>Solar steel beams:<sup>2</sup></b>					
<i>Quantity (AF)</i>					
<i>Value (AG)</i>					
<b>Parts used in pre-engineered metal building systems:<sup>3</sup></b>					
<i>Quantity (AH)</i>					
<i>Value (AI)</i>					
<b>All other in-scope FSS products:<sup>4</sup></b>					
<i>Quantity (AJ)</i>	0	0	0	0	0
<i>Value (AK)</i>	0	0	0	0	0
<p><sup>1</sup> Process plant modules includes: (1) process plant modules containing pipes, cable trays and/or equipment for the transmission and/or processing of gas, liquids or chemicals and/or petrochemicals; and (2) carbon or alloy steel pipes which are cut, welded, punched or drilled for the purpose of transmitting or processing gas, liquids or chemicals and/or petrochemicals. Please compare this product to other FSS products generally (i.e., not to other FSS products specified in this question):_____.</p> <p><sup>2</sup> Solar steel beams includes fabricated steel beams designed for the exclusive use of supporting solar panels and related components. Please compare this product to other FSS products generally (i.e., not to other FSS products specified in this question):_____.</p> <p><sup>3</sup> This category includes in-scope FSS parts which are used in pre-engineered metal building systems. (See p. 3 for a detailed definition of pre-engineered metal building systems.) Please compare this product to other FSS products generally (i.e., not to other FSS products specified in this question):_____.</p> <p><sup>4</sup> Data will populate into these lines from data entered in question II-5a and will remove any of the specific products reported above in this question.</p>					

II-5e. **Monthly U.S. imports: Canada.**—Report your firm’s monthly U.S. imports of fabricated structural steel from Canada during the specified periods:

## Canada

Month	Item
	Quantity (in short tons)
2018.-- January	
February	
March	
April	
May	
June	
July	
August	
September	
October	
November	
December	
2019.-- January	
February	
March	
April	
May	
June	
July	
August	
September	

Month	Calendar year 2018	Jan-Sept 2018	Jan-Sept 2019
Aggregation of monthly imports	0	0	0

***RECONCILIATION OF IMPORTS.**--Please ensure that the total imports reported for full year 2018, and for the two partial periods (e.g., January to September 2018 and 2019) reported in question II-5a matches the monthly data reported here. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

Reconciliation for	Calendar year 2018	Jan-Sept 2018	Jan-Sept 2019
Aggregated monthly data minus U.S. imports from Canada (II-5a), revise if not returning zero ("0")	0	0	0

II-6a. **U.S. imports from China.**—Report your firm’s imports and your firm’s shipments and inventories of fabricated structural steel imported from China by your firm during the specified periods.

## China

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-September	
	2016	2017	2018	2018	2019
<b>Beginning-of-period inventories</b> (quantity) (A)					
<b>Imports under primary HTS numbers<sup>1</sup></b> Quantity (B)					
Value (C)					
<b>Imports under other HTS numbers:<sup>1</sup></b> Quantity (D)					
Value (E)					
<b>U.S. shipments:</b> <b>Commercial shipments:</b> Quantity (F)					
Value (G)					
<b>Internal consumption:<sup>2</sup></b> Quantity (H)					
Value <sup>2</sup> (I)					
<b>Transfers to related firms:<sup>2</sup></b> Quantity (J)					
Value <sup>2</sup> (K)					
<b>Export shipments:<sup>3</sup></b> Quantity (L)					
Value (M)					
<b>End-of-period inventories</b> (quantity) (N)					

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_. “Primary HTS numbers” include numbers 7308.90.3000, 7308.90.6000, and 7308.90.9590. Identify “other HTS numbers” reported in rows D and E here: \_\_\_\_\_.

<sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): \_\_\_\_\_. However, the data provided above in this table should be based on fair market value.

<sup>3</sup> Identify your firm’s principal export markets: \_\_\_\_\_.

**II-6a. U.S. imports from China.--Continued**

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line N) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., lines B and C), less total shipments (i.e., lines D, F, H, J, and L). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-September	
	2016	2017	2018	2018	2019
A + B + D – F – H – J – L – N = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

**II-6b. Channels of distribution: China.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) by channel of distribution.

## China

Quantity (in short tons)					
Item	Calendar years			January-September	
	2016	2017	2018	2018	2019
<b>Channels of distribution:</b>					
<b>U.S. shipments:</b>					
To distributors (O)					
To FSS manufacturers (P)					
To end users and/or job site (Q)					

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines O through Q) in each time period equal the quantity reported for U.S. shipments (i.e., line D, F, H) in each time period of question II-6a. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar years			January-September	
	2016	2017	2018	2018	2019
O + P + Q – D – F – H = zero ("0"), if not revise.	0	0	0	0	0

II-6c. **U.S. shipments by application: China.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from China by application.

## China

<b>Quantity (in short tons) and value (in \$1,000)</b>					
<b>Item</b>	<b>Calendar years</b>			<b>January-September</b>	
	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2018</b>	<b>2019</b>
<b>U.S. shipments:</b>					
<b>Use in high-rise construction:<sup>1</sup></b>					
<i>Quantity (R)</i>					
<i>Value (S)</i>					
<b>Residential use:<sup>2</sup></b>					
<i>Quantity (T)</i>					
<i>Value (U)</i>					
<b>Commercial and office use:<sup>3</sup></b>					
<i>Quantity (V)</i>					
<i>Value (W)</i>					
<b>Industrial use:<sup>4</sup></b>					
<i>Quantity (X)</i>					
<i>Value (Y)</i>					
<b>Sports/Entertainment Use:<sup>5</sup></b>					
<i>Quantity (Z)</i>					
<i>Value (AA)</i>					
<b>All other uses:<sup>6</sup></b>					
<i>Quantity (AB)</i>					
<i>Value (AC)</i>					
<p><sup>1</sup> High-rise construction includes any projects, residential or commercial, of 20 stories or more.</p> <p><sup>2</sup> Residential use includes the following: multi-story residential, including mixed residential and commercial sites, of less than 20 stories.</p> <p><sup>3</sup> Commercial use includes the following: office sites, retail, medical, or other commercial sites of less than 20 stories.</p> <p><sup>4</sup> Industrial use includes the following: oil and gas extraction, conveyance and processing; mining extraction, conveyance, storage, and processing; industrial power generation facilities; petrochemical plants; cement plants; fertilizer plants; and industrial metal smelters.</p> <p><sup>5</sup> Sports/entertainment includes structures for stadiums, amusement parks and other sports or entertainment venues.</p> <p><sup>6</sup> Please describe these other uses: _____.</p>					

II-6c. **U.S. shipments by application: China.--Continued**

*RECONCILIATION OF SHIPMENTS BY APPLICATION.--Please ensure that the quantities and values reported for shipments by application (i.e., lines R through AC) in each time period equal the quantities and values reported for U.S. shipments (i.e., lines D through I) in each time period of question II-6a. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

Reconciliation	Calendar years			January-September	
	2016	2017	2018	2018	2019
<b>Quantity:</b> $R + T + V + X + Z + AB - D - F - H =$ zero ("0"), if not revise.	0	0	0	0	0
<b>Value:</b> $S + U + W + Y + AA + AC - E - G - I =$ zero ("0"), if not revise.	0	0	0	0	0

II-6d. **U.S. shipments by product: China.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of fabricated structural steel from China by product.

## China

<b>Quantity (in short tons) and value (in \$1,000)</b>					
<b>Item</b>	<b>Calendar years</b>			<b>January-September</b>	
	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2018</b>	<b>2019</b>
<b>U.S. shipments:</b>					
<b>Process plant modules:<sup>1</sup></b>					
<i>Quantity (AD)</i>					
<i>Value (AE)</i>					
<b>Solar steel beams:<sup>2</sup></b>					
<i>Quantity (AF)</i>					
<i>Value (AG)</i>					
<b>Parts used in pre-engineered metal building systems:<sup>3</sup></b>					
<i>Quantity (AH)</i>					
<i>Value (AI)</i>					
<b>All other in-scope FSS products:<sup>4</sup></b>					
<i>Quantity (AJ)</i>	0	0	0	0	0
<i>Value (AK)</i>	0	0	0	0	0
<p><sup>1</sup> Process plant modules includes: (1) process plant modules containing pipes, cable trays and/or equipment for the transmission and/or processing of gas, liquids or chemicals and/or petrochemicals; and (2) carbon or alloy steel pipes which are cut, welded, punched or drilled for the purpose of transmitting or processing gas, liquids or chemicals and/or petrochemicals. Please compare this product to other FSS products generally (i.e., not to other FSS products specified in this question):_____.</p> <p><sup>2</sup> Solar steel beams includes fabricated steel beams designed for the exclusive use of supporting solar panels and related components. Please compare this product to other FSS products generally (i.e., not to other FSS products specified in this question):_____.</p> <p><sup>3</sup> This category includes in-scope FSS parts which are used in pre-engineered metal building systems. (See p. 3 for a detailed definition of pre-engineered metal building systems.) Please compare this product to other FSS products generally (i.e., not to other FSS products specified in this question):_____.</p> <p><sup>4</sup> Data will populate into these lines from data entered in question II-6a and will remove any of the specific products reported above in this question.</p>					

II-6e. **Monthly U.S. imports: China.**—Report your firm’s monthly U.S. imports of fabricated structural steel from China during the specified periods:

## China

Month	Item
	Quantity (in short tons)
2018.-- January	
February	
March	
April	
May	
June	
July	
August	
September	
October	
November	
December	
2019.-- January	
February	
March	
April	
May	
June	
July	
August	
September	

Month	Calendar year 2018	Jan-Sept 2018	Jan-Sept 2019
Aggregation of monthly imports	0	0	0

***RECONCILIATION OF IMPORTS.**--Please ensure that the total imports reported for full year 2018, and for the two partial periods (e.g., January to September 2018 and 2019) reported in question II-6a matches the monthly data reported here. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

Reconciliation for	Calendar year 2018	Jan-Sept 2018	Jan-Sept 2019
Aggregated monthly data minus U.S. imports from China (II-6a), revise if not returning zero ("0")	0	0	0



II-7a. **U.S. imports from Mexico.**—Report your firm’s imports and your firm’s shipments and inventories of fabricated structural steel imported from Mexico by your firm during the specified periods.

## Mexico

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-September	
	2016	2017	2018	2018	2019
<b>Beginning-of-period inventories</b> (quantity) (A)					
<b>Imports under primary HTS numbers<sup>1</sup></b> Quantity (B)					
Value (C)					
<b>Imports under other HTS numbers:<sup>1</sup></b> Quantity (D)					
Value (E)					
<b>U.S. shipments:</b> <b>Commercial shipments:</b> Quantity (F)					
Value (G)					
<b>Internal consumption:<sup>2</sup></b> Quantity (H)					
Value <sup>2</sup> (I)					
<b>Transfers to related firms:<sup>2</sup></b> Quantity (J)					
Value <sup>2</sup> (K)					
<b>Export shipments:<sup>3</sup></b> Quantity (L)					
Value (M)					
<b>End-of-period inventories</b> (quantity) (N)					

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_. “Primary HTS numbers” include numbers 7308.90.3000, 7308.90.6000, and 7308.90.9590. Identify “other HTS numbers” reported in rows D and E here: \_\_\_\_\_.

<sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): \_\_\_\_\_. However, the data provided above in this table should be based on fair market value.

<sup>3</sup> Identify your firm’s principal export markets: \_\_\_\_\_.

**II-7a. U.S. imports from Mexico.–Continued**

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line N) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., lines B and C), less total shipments (i.e., lines D, F, H, J, and L). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-September	
	2016	2017	2018	2018	2019
A + B + D – F – H – J – L – N = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

**II-7b. Channels of distribution: Mexico.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) by channel of distribution.

## Mexico

Item	Quantity (in short tons)				
	Calendar years			January-September	
	2016	2017	2018	2018	2019
<b>Channels of distribution:</b>					
<b>U.S. shipments:</b>					
To distributors (O)					
To FSS manufacturers (P)					
To end users and/or job site (Q)					

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines O through Q) in each time period equal the quantity reported for U.S. shipments (i.e., line D, F, H) in each time period of question II-7a. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar years			January-September	
	2016	2017	2018	2018	2019
O + P + Q – D – F – H = zero ("0"), if not revise.	0	0	0	0	0

II-7c. **U.S. shipments by application: Mexico.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Mexico by application.

## Mexico

Quantity (in short tons) and value (in \$1,000)					
Item	Calendar years			January-September	
	2016	2017	2018	2018	2019
<b>U.S. shipments:</b>					
<b>Use in high-rise construction:<sup>1</sup></b>					
Quantity (R)					
Value (S)					
<b>Residential use:<sup>2</sup></b>					
Quantity (T)					
Value (U)					
<b>Commercial and office use:<sup>3</sup></b>					
Quantity (V)					
Value (W)					
<b>Industrial use:<sup>4</sup></b>					
Quantity (X)					
Value (Y)					
<b>Sports/Entertainment Use:<sup>5</sup></b>					
Quantity (Z)					
Value (AA)					
<b>All other uses:<sup>6</sup></b>					
Quantity (AB)					
Value (AC)					

<sup>1</sup> High-rise construction includes any projects, residential or commercial, of 20 stories or more.  
<sup>2</sup> Residential use includes the following: multi-story residential, including mixed residential and commercial sites, of less than 20 stories.  
<sup>3</sup> Commercial use includes the following: office sites, retail, medical, or other commercial sites of less than 20 stories.  
<sup>4</sup> Industrial use includes the following: oil and gas extraction, conveyance and processing; mining extraction, conveyance, storage, and processing; industrial power generation facilities; petrochemical plants; cement plants; fertilizer plants; and industrial metal smelters.  
<sup>5</sup> Sports/entertainment includes structures for stadiums, amusement parks and other sports or entertainment venues.  
<sup>6</sup> Please describe these other uses: \_\_\_\_\_.

II-7c. **U.S. shipments by application: Mexico.--Continued**

*RECONCILIATION OF SHIPMENTS BY APPLICATION.--Please ensure that the quantities and values reported for shipments by application (i.e., lines R through AC) in each time period equal the quantities and values reported for U.S. shipments (i.e., lines D through I) in each time period of question II-7a. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

Reconciliation	Calendar years			January-September	
	2016	2017	2018	2018	2019
<b>Quantity:</b> $R + T + V + X + Z + AB - D - F - H =$ zero ("0"), if not revise.	0	0	0	0	0
<b>Value:</b> $S + U + W + Y + AA + AC - E - G - I =$ zero ("0"), if not revise.	0	0	0	0	0

II-7d. **U.S. shipments by product: Mexico.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of fabricated structural steel from Mexico by product.

## Mexico

Quantity (in short tons) and value (in \$1,000)					
Item	Calendar years			January-September	
	2016	2017	2018	2018	2019
<b>U.S. shipments:</b>					
<b>Process plant modules:<sup>1</sup></b>					
Quantity (AD)					
Value (AE)					
<b>Solar steel beams:<sup>2</sup></b>					
Quantity (AF)					
Value (AG)					
<b>Parts used in pre-engineered metal building systems:<sup>3</sup></b>					
Quantity (AH)					
Value (AI)					
<b>All other in-scope FSS products:<sup>4</sup></b>					
Quantity (AJ)	0	0	0	0	0
Value (AK)	0	0	0	0	0
<p><sup>1</sup> Process plant modules includes: (1) process plant modules containing pipes, cable trays and/or equipment for the transmission and/or processing of gas, liquids or chemicals and/or petrochemicals; and (2) carbon or alloy steel pipes which are cut, welded, punched or drilled for the purpose of transmitting or processing gas, liquids or chemicals and/or petrochemicals. Please compare this product to other FSS products generally (i.e., not to other FSS products specified in this question):_____.</p> <p><sup>2</sup> Solar steel beams includes fabricated steel beams designed for the exclusive use of supporting solar panels and related components. Please compare this product to other FSS products generally (i.e., not to other FSS products specified in this question):_____.</p> <p><sup>3</sup> This category includes in-scope FSS parts which are used in pre-engineered metal building systems. (See p. 3 for a detailed definition of pre-engineered metal building systems.) Please compare this product to other FSS products generally (i.e., not to other FSS products specified in this question):_____.</p> <p><sup>4</sup> Data will populate into these lines from data entered in question II-7a and will remove any of the specific products reported above in this question.</p>					

II-7e. **Monthly U.S. imports: Mexico.**—Report your firm’s monthly U.S. imports of fabricated structural steel from Mexico during the specified periods:

## Mexico

Month	Item
	Quantity (in short tons)
2018.--	
January	
February	
March	
April	
May	
June	
July	
August	
September	
October	
November	
December	
2019.--	
January	
February	
March	
April	
May	
June	
July	
August	
September	

Month	Calendar year 2018	Jan-Sept 2018	Jan-Sept 2019
Aggregation of monthly imports	0	0	0

***RECONCILIATION OF IMPORTS.**--Please ensure that the total imports reported for full year 2018, and for the two partial periods (e.g., January to September 2018 and 2019) reported in question II-7a matches the monthly data reported here. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

Reconciliation for	Calendar year 2018	Jan-Sept 2018	Jan-Sept 2019
Aggregated monthly data minus U.S. imports from Mexico (II-7a), revise if not returning zero ("0")	0	0	0

II-8a. **Imports from nonsubject sources.**—Report your firm’s imports and your firm’s shipments and inventories of fabricated structural steel imported from **nonsubject sources** (i.e., sources other than Canada, China, and Mexico) by your firm during the specified periods.

## Nonsubject sources

**(list sources: \_\_\_\_\_)**

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-September	
	2016	2017	2018	2018	2019
<b>Beginning-of-period inventories</b> (quantity) (A)					
<b>Imports under primary HTS numbers<sup>1</sup></b> Quantity (B)					
Value (C)					
<b>Imports under other HTS numbers:<sup>1</sup></b> Quantity (D)					
Value (E)					
<b>U.S. shipments:</b> <b>Commercial shipments:</b> Quantity (F)					
Value (G)					
<b>Internal consumption:<sup>2</sup></b> Quantity (H)					
Value <sup>2</sup> (I)					
<b>Transfers to related firms:<sup>2</sup></b> Quantity (J)					
Value <sup>2</sup> (K)					
<b>Export shipments:<sup>3</sup></b> Quantity (L)					
Value (M)					
<b>End-of-period inventories</b> (quantity) (N)					

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_. “Primary HTS numbers” include numbers 7308.90.3000, 7308.90.6000, and 7308.90.9590. Identify “other HTS numbers” reported in rows D and E here: \_\_\_\_\_.

<sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): \_\_\_\_\_. However, the data provided above in this table should be based on fair market value.

<sup>3</sup> Identify your firm’s principal export markets: \_\_\_\_\_.

**II-8a. U.S. imports from nonsubject sources.–Continued**

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line N) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., lines B and C), less total shipments (i.e., lines D, F, H, J, and L). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-September	
	2016	2017	2018	2018	2019
A + B + D – F – H – J – L – N = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

**II-8b. Channels of distribution: Nonsubject sources.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) by channel of distribution.

## Nonsubject sources

Item	Quantity (in short tons)				
	Calendar years			January-September	
	2016	2017	2018	2018	2019
<b>Channels of distribution:</b>					
<b>U.S. shipments:</b>					
To distributors (O)					
To FSS manufacturers (P)					
To end users and/or job site (Q)					

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines O through Q) in each time period equal the quantity reported for U.S. shipments (i.e., line D, F, H) in each time period of question II-8a. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar years			January-September	
	2016	2017	2018	2018	2019
O + P + Q – D – F – H = zero ("0"), if not revise.	0	0	0	0	0



II-8c. **U.S. shipments by application: Nonsubject sources.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from nonsubject sources by application.

## Nonsubject sources

Quantity (in short tons) and value (in \$1,000)					
Item	Calendar years			January-September	
	2016	2017	2018	2018	2019
<b>U.S. shipments:</b>					
<b>Use in high-rise construction:<sup>1</sup></b>					
Quantity (R)					
Value (S)					
<b>Residential use:<sup>2</sup></b>					
Quantity (T)					
Value (U)					
<b>Commercial and office use:<sup>3</sup></b>					
Quantity (V)					
Value (W)					
<b>Industrial use:<sup>4</sup></b>					
Quantity (X)					
Value (Y)					
<b>Sports/Entertainment Use:<sup>5</sup></b>					
Quantity (Z)					
Value (AA)					
<b>All other uses:<sup>6</sup></b>					
Quantity (AB)					
Value (AC)					
<p><sup>1</sup> High-rise construction includes any projects, residential or commercial, of 20 stories or more.</p> <p><sup>2</sup> Residential use includes the following: multi-story residential, including mixed residential and commercial sites, of less than 20 stories.</p> <p><sup>3</sup> Commercial use includes the following: office sites, retail, medical, or other commercial sites of less than 20 stories.</p> <p><sup>4</sup> Industrial use includes the following: oil and gas extraction, conveyance and processing; mining extraction, conveyance, storage, and processing; industrial power generation facilities; petrochemical plants; cement plants; fertilizer plants; and industrial metal smelters.</p> <p><sup>5</sup> Sports/entertainment includes structures for stadiums, amusement parks and other sports or entertainment venues.</p> <p><sup>6</sup> Please describe these other uses: _____.</p>					

II-8c. **U.S. shipments by application: Nonsubject sources.**--*Continued*

*RECONCILIATION OF SHIPMENTS BY APPLICATION.--Please ensure that the quantities and values reported for shipments by application (i.e., lines R through AC) in each time period equal the quantities and values reported for U.S. shipments (i.e., lines D through I) in each time period of question II-8a. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

Reconciliation	Calendar years			January-September	
	2016	2017	2018	2018	2019
<b>Quantity:</b> $R + T + V + X + Z + AB - D - F - H =$ zero ("0"), if not revise.	0	0	0	0	0
<b>Value:</b> $S + U + W + Y + AA + AC - E - G - I =$ zero ("0"), if not revise.	0	0	0	0	0

II-8d. **U.S. shipments by product: Nonsubject sources.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of fabricated structural steel from nonsubject sources by product.

## Nonsubject sources

Quantity (in short tons) and value (in \$1,000)					
Item	Calendar years			January-September	
	2016	2017	2018	2018	2019
<b>U.S. shipments:</b>					
<b>Process plant modules:<sup>1</sup></b>					
Quantity (AD)					
Value (AE)					
<b>Solar steel beams:<sup>2</sup></b>					
Quantity (AF)					
Value (AG)					
<b>Parts used in pre-engineered metal building systems:<sup>3</sup></b>					
Quantity (AH)					
Value (AI)					
<b>All other in-scope FSS products:<sup>4</sup></b>					
Quantity (AJ)	0	0	0	0	0
Value (AK)	0	0	0	0	0
<p><sup>1</sup> Process plant modules includes: (1) process plant modules containing pipes, cable trays and/or equipment for the transmission and/or processing of gas, liquids or chemicals and/or petrochemicals; and (2) carbon or alloy steel pipes which are cut, welded, punched or drilled for the purpose of transmitting or processing gas, liquids or chemicals and/or petrochemicals. Please compare this product to other FSS products generally (i.e., not to other FSS products specified in this question):_____.</p> <p><sup>2</sup> Solar steel beams includes fabricated steel beams designed for the exclusive use of supporting solar panels and related components. Please compare this product to other FSS products generally (i.e., not to other FSS products specified in this question):_____.</p> <p><sup>3</sup> This category includes in-scope FSS parts which are used in pre-engineered metal building systems. (See p. 3 for a detailed definition of pre-engineered metal building systems.) Please compare this product to other FSS products generally (i.e., not to other FSS products specified in this question):_____.</p> <p><sup>4</sup> Data will populate into these lines from data entered in question II-8a and will remove any of the specific products reported above in this question.</p>					

II-8e. **Monthly U.S. imports: Nonsubject sources.**—Report your firm’s monthly U.S. imports of fabricated structural steel from nonsubject sources during the specified periods:

## Nonsubject sources

Month	Item
	Quantity (in short tons)
2018.--	
January	
February	
March	
April	
May	
June	
July	
August	
September	
October	
November	
December	
2019.--	
January	
February	
March	
April	
May	
June	
July	
August	
September	

Month	Calendar year 2018	Jan-Sept 2018	Jan-Sept 2019
Aggregation of monthly imports	0	0	0

**RECONCILIATION OF IMPORTS.**—Please ensure that the total imports reported for full year 2018, and for the two partial periods (e.g., January to September 2018 and 2019) reported in question II-8a matches the monthly data reported here. If the calculated fields below return values other than zero (i.e., “0”), the data reported must be revised prior to submission to the Commission.

Reconciliation for	Calendar year 2018	Jan-Sept 2018	Jan-Sept 2019
Aggregated monthly data minus U.S. imports from All other sources (II-8a), revise if not returning zero (“0”)	0	0	0

II-8f. **U.S. imports from individual nonsubject sources** - Report your firm's U.S. imports by individual nonsubject source (i.e., sources other than Canada, China, or Mexico) during the specified periods.

Quantity (in short tons); Value (in \$1,000)					
Item	Calendar years			January-September	
	2016	2017	2018	2018	2019
<b>U.S. imports from--</b>					
<b>Germany:</b>					
Quantity (AL)					
Value (AM)					
<b>Italy:</b>					
Quantity (AN)					
Value (AO)					
<b>Korea:</b>					
Quantity (AP)					
Value (AQ)					
<b>Spain:</b>					
Quantity (AR)					
Value (AS)					
<b>Taiwan:</b>					
Quantity (AT)					
Value (AU)					
<b>All other nonsubject sources:<sup>1</sup></b>					
Quantity (AV)					
Value (AW)					
<sup>1</sup> List the other sources: _____.					

**RECONCILIATION OF NONSUBJECT IMPORTS.**--Please ensure that the quantities and values reported for imports from individual nonsubject sources (i.e., lines AL through AW) in each time period equal the total quantities and values reported for U.S. imports (i.e., lines B through E) in each time period of question II-8a. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar years			January-September	
	2016	2017	2018	2018	2019
<b>Quantity:</b> AL + AN + AP + AR + AT + AV – B – D = zero ("0"), if not revise.	0	0	0	0	0
<b>Value:</b> AM + AO + AQ + AS + AU + AW – C – E = zero ("0"), if not revise.	0	0	0	0	0

- II-9. **Transfers to related firms.**--If your firm reported transfers to related firms in any of the data tables in part II, please identify the firm(s) and indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary) and whether the transfers were priced at market value or by a non-market formula.

- II-10. **Other explanations.**--If your firm would like to further explain a response to a question in Part II for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

**PART III.--PRICING AND MARKET FACTORS**

Further information on this part of the questionnaire can be obtained from Lauren Gamache (202-205-3489, [lauren.gamache@usitc.gov](mailto:lauren.gamache@usitc.gov)).

III-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part III.

Name	
Title	
Email	
Telephone	

III-2. **Price setting.**—How does your firm determine the prices that it charges for sales of fabricated structural steel (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Competitive bids for a specific project	Contracts (other than competitive bid for a specific project)	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-3. **Discount policy.**--Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-4. **Pricing terms.**--On what basis are your firm's prices of imported fabricated structural steel from Canada, China, and/or Mexico usually quoted (*check one*)?

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

III-5. **Sales type.**—

- (a) What share of your firm's sales of fabricated structural steel imported from Canada, China, and Mexico since January 2016 were through competitive bids for a specific project? \_\_\_\_\_ percent
- (b) If not all of your sales since January 2016 were through competitive bids, approximately what share of your firm's sales of fabricated structural steel imported from Canada, China, and Mexico in 2018 was on a (1) short-term contract basis, (2) annual contract basis, (3) long-term contract basis, and (4) spot sales basis?

Item	Type of sale			
	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)	Spot sales (for a single delivery)
Share of sales since January 2016	%	%	%	%

III-6. **Contract provisions (excluding competitive bids).**--Please fill out the table regarding your firm's typical sales contracts (excluding competitive bids) for fabricated structural steel imported from Canada, China, and Mexico (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	<i>No. of days</i>		365	
Price renegotiation (during contract period)	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	<i>Quantity</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Price</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Both</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Indexed to raw material costs <sup>1</sup>	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

<sup>1</sup> Please identify the indexes used:



**III-7. Project timing.—**

- (a) How many projects did your firm complete in 2018? (This many include projects that were started in earlier years.) \_\_\_\_\_ projects
- (b) What is your firm's share of sales of fabricated structural steel imported from Canada, China, and Mexico from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of fabricated structural steel?

Source	Share of 2018 sales	Lead time (Average number of days)
From inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
<b>Total</b> (should sum to 100.0%)	0.0 %	

- (c) What is the average amount of time from the entry of an order to the completion of a project?

Average time for project completion	Please provide further explanation, if needed

**III-8. Shipping information.—**

- (a) What is the approximate percentage of the cost of fabricated structural steel imported from Canada, China, and Mexico that is accounted for by U.S. inland transportation costs? \_\_\_\_\_ percent.
- (b) Who generally arranges the transportation to your firm's customers' locations?  
 Your firm     Purchaser (*check one*)
- (c) When your firm sells fabricated structural steel imported from Canada, China, and Mexico, from where is it shipped?  
 Point of importation     Storage facility (*check one*)
- (d) Indicate the approximate percentage of your firm's sales of fabricated structural steel imported from Canada, China, and Mexico that are delivered the following distances from your firm's U.S. point of shipment.

Distance from your firm's U.S. point of shipment	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
<b>Total</b> (should sum to 100.0%)	0.0 %

III-9. **Geographical shipments.**--In which U.S. geographic market area(s) has your firm sold fabricated structural steel imported from subject countries since January 1, 2016 (check all that apply)?

Geographic area	Canada	China	Mexico
<b>Northeast.</b> --CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Midwest.</b> --IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Southeast.</b> --AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Central Southwest.</b> --AR, LA, OK, and TX.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Mountains.</b> --AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Pacific Coast.</b> --CA, OR, and WA.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Other.</b> --All other markets in the United States not previously listed, including AK, HI, PR, and VI.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-10. **End uses.**--What percentage of the total cost of building construction is accounted for by fabricated structural steel versus other inputs (such as labor, energy, and other raw materials)?

Types of building construction	Share of total cost of end-use product accounted for by			Total (should sum to 100.0% across)
	Fabricated structural steel	Erection and installation services	Other inputs	
	%	%	%	0.0 %
	%	%	%	0.0 %
	%	%	%	0.0 %

III-11. **Substitutes.**--Can other products be substituted for fabricated structural steel?

No                       Yes--Please fill out the table.

Substitute	End use in which this substitute is used	Have changes in the price of this substitute affected the price for fabricated structural steel?		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

**III-12. Demand trends.—**

(a) Indicate how demand within the United States and outside of the United States (if known) for fabricated structural steel has changed since January 1, 2016. Explain any trends and describe the principal factors that have affected these changes in demand.

<b>Market</b>	<b>Overall increase</b>	<b>No change</b>	<b>Overall decrease</b>	<b>Fluctuate with no clear trend</b>	<b>Explanation and factors</b>
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) Have demand trends varied by product type (e.g., solar steel beams, parts used in pre-engineered buildings, process plant modules), or by application (e.g., high-rise construction, residential construction, commercial and office construction, industrial construction, sports/entertainment construction, etc.) of fabricated structural steel since January 1, 2016?

<b>No</b>	<b>Yes</b>	<b>If yes, please describe.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

**III-13. Product changes.--**Have there been any significant changes in the product range, product mix or marketing of fabricated structural steel since January 1, 2016?

<b>No</b>	<b>Yes</b>	<b>If yes, please describe.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

**III-14. Conditions of competition.—**

(a) Is the fabricated structural steel market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to fabricated structural steel?

<b>Check all that apply.</b>	<b>Please describe.</b>
<input type="checkbox"/> <b>No</b>	Skip to question III-15.
<input type="checkbox"/> <b>Yes-Business cycles (e.g. seasonal business)</b>	
<input type="checkbox"/> <b>Yes-Other distinctive conditions of competition</b>	

III-14. **Conditions of competition.**—(continued)

(b) If yes, have there been any changes in the business cycles or conditions of competition for fabricated structural steel since January 1, 2016?

No	Yes	If yes, describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-15. **Supply constraints.**--Has your firm refused, declined, or been unable to supply fabricated structural steel since January 1, 2016 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, refusing/declining to accept business under a tolling or subcontracting arrangement, delivering less than the quantity promised, being unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe the reasons for these constraints (e.g. lack of available equipment capacity, lack of available skilled labor, lack of relevant project experience, etc.)
<input type="checkbox"/>	<input type="checkbox"/>	

III-16. **Raw materials.**--

(a) How have fabricated structural steel raw material prices changed since January 1, 2016?

Item	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for fabricated structural steel.
Cost of raw materials	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-16. **Raw materials.**-- (continued)

(b) **Effect of 232 duties on raw material prices.**--Did the announcement of the 232 investigation in April 2017 or the subsequent imposition of tariffs on imported steel products beginning in March 2018 have an impact on the raw material prices for fabricated structural steel?

<b>Yes</b> —Please indicate the impact in the table below.	<b>No</b>	<b>Don't know</b>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Item	Increase	No change	Decrease	Fluctuate with no clear trend	Explanation and factors
Raw material costs for fabricated structural steel in the U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Prices for fabricated structural steel in the U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-17. **Impact of section 301 duties.**--This question concerns the section 301 investigation and subsequent announcement of additional tariffs that include fabricated structural steel proposed and implemented by the United States in response to Chinese trade practices.

(a) Did the announcement of the 301 investigation in June 2018 or the subsequent imposition of tariffs on Chinese-origin products have an impact on the fabricated structural steel market?

<b>Yes—</b> Please indicate the impact in the table below.	<b>No</b>	<b>Don't know</b>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(b) Please indicate the impact of the announcements and subsequent imposition of duties under the section 301 investigation.

Item	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Overall demand/anticipated demand for fabricated structural steel in the U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Supply/anticipated supply of fabricated structural steel in the U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Prices/anticipated prices for fabricated structural steel in the U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Raw material costs/anticipated raw material costs for fabricated structural steel in the U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-18. **Interchangeability**.--Is fabricated structural steel produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

<b>Country-pair</b>	Canada	China	Mexico	Other countries
United States				
Canada	X			
China	X	X		
Mexico	X	X	X	
For any country-pair producing fabricated structural steel that is <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:				

III-19. **Factors other than price.**--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between fabricated structural steel produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or O in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

O = *no familiarity* with products from a specified country-pair

<b>Country-pair</b>	Canada	China	Mexico	Other countries
United States				
Canada	X			
China	X	X		
Mexico	X	X	X	
<p>For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of fabricated structural steel, identify the country-pair and report the advantages or disadvantages imparted by such factors:</p>				



III-20. **Customer identification.**--List the names and contact information for your firm's 10 largest U.S. customers for fabricated structural steel since January 1, 2016. Indicate the share of the quantity of your firm's total shipments of fabricated structural steel that each of these customers accounted for in 2018.

	Customer's name	City	State	Share of 2018 sales (%)
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

III-21. **Other explanations.**--If your firm would like to further explain a response to a question in Part III for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

--

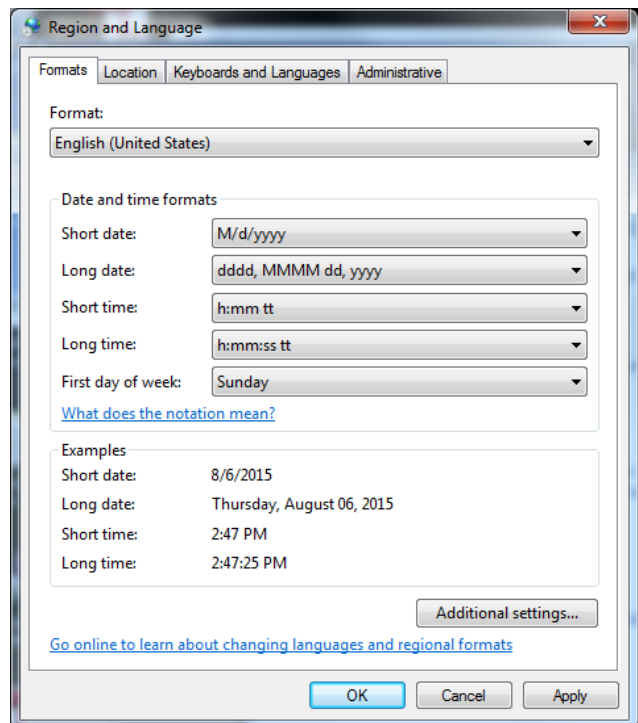
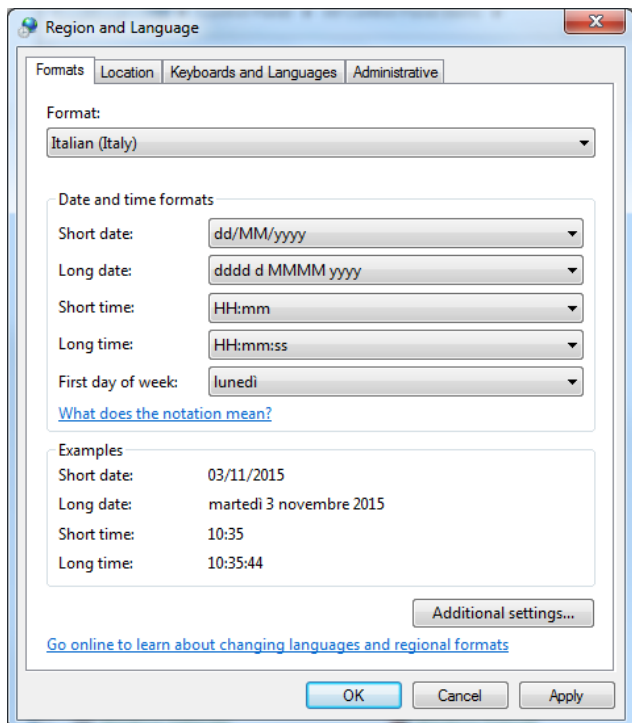
**Correcting Valid number error messages.**--If you are completing a Commission questionnaire in a country that uses periods (“.”) to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 instead of as \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. This issues stem from your computer number formatting setting (e.g., not the MS Word document itself, but the computer from which you are opening up the document). In the United States commas (,) delineate multiples of 1000 and periods (.) delineate fractions less than one. Many EU countries use the reverse where multiples of 1000 are delineated with periods (.) and fractions less than one are delineated with commas (,). The US International Trade Commission’s questionnaires are set-up in the United States with the U.S. number formatting. When this formatting interacts with a computer set to EU number formatting, we believe this may cause this issue.

The solution to this data entry issue is to temporarily change your operating system’s number formatting to be consistent with the U.S. number formatting system while you complete the questionnaire.

To temporarily change your computer’s number settings to U.S. settings, please do the following (for Microsoft Windows Operating system):

- START
- Control Panel
- Region and Language (under Clock, Language, and Region category)
- Format tab
- Change the Format from your existing one (e.g. “Italian (Italy)”) to “English (United States)” (see screen shots below)

When you do this the number “twelve million dollars and thirty five cents” would change from \$12.000.000,35 (Italy format) to \$12,000,000.35 (U.S. format), and then there will be no conflict with the questionnaire. When you finish reporting the data then you can close the questionnaire and switch back to Italy settings.



## HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

[https://www.usitc.gov/investigations/701731/2019/fabricated\\_structural\\_steel\\_canada\\_china\\_and/final.htm](https://www.usitc.gov/investigations/701731/2019/fabricated_structural_steel_canada_china_and/final.htm).

***Please do not attempt to modify the format or permissions of the questionnaire document.*** Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

**Web address:** <https://dropbox.usitc.gov/oinv/>      **Pin:** **FABS**

- **E-mail.**—E-mail the MS Word questionnaire to [stamen.borisson@usitc.gov](mailto:stamen.borisson@usitc.gov); include a scanned copy of the signed certification page (page 1). *Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

**If your firm did not import this product,** please fill out page 1, print, sign, and submit a scanned copy to the Commission.

***Parties to this proceeding.***—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.