U.S. PRODUCERS' QUESTIONNAIRE

HARDWOOD PLYWOOD FROM CHINA

This questionnaire must be received by the Commission by <u>August 10, 2017</u>

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping and countervailing duty investigations concerning hardwood plywood from China (Inv. Nos. 701-TA-565 and 731-TA-1341 (Final). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm

Citv	State Zip Code	
Website		
	d hardwood plywood (as defined on next pages) at any time since January 1, 2014?	
	e certification below and promptly return only this page of the questionnaire to the Commissi	on)
YES (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)		
-	re via the U.S. International Trade Commission <i>Drop Box</i> by clicking on the s://dropbox.usitc.gov/oinv/. (PIN: HWPW)	
dge and belief and under of this certification I als	CERTIFICATION Therein supplied in response to this questionnaire is complete and correct to the stand that the information submitted is subject to audit and verification by the Coso grant consent for the Commission, and its employees and contract personnessionnaire and throughout this proceeding in any other import-injury proceedings.	Commiss nel, to u
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PART I.—GENERAL INFORMATION

<u>Background.</u>--This proceeding was instituted in response to petitions filed on November 18, 2016, on behalf of the Coalition for Fair Trade in Hardwood Plywood, which is comprised of Columbia Forest Products (Greensboro, North Carolina); Commonwealth Plywood Inc. (Whitehall, New York); Roseburg Forest Products Co. (Roseburg, Oregon); States Industries Inc. (Eugene, Oregon); and Timber Products Com. (Springfield, Oregon). Antidumping and/or countervailing duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes affirmative determinations of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at

https://www.usitc.gov/investigations/701731/2017/hardwood_plywood_china/final.htm

Hardwood plywood covered by these investigations is as follows:

The merchandise subject to these investigations is hardwood and decorative plywood, and certain veneered panels as described below. For purposes of this proceeding, hardwood and decorative plywood is defined as a generally flat, multilayered plywood or other veneered panel, consisting of two or more layers or plies of wood veneers and a core, with the face and/or back veneer made of non-coniferous wood (hardwood) or bamboo. The veneers, along with the core may be glued or otherwise bonded together. Hardwood and decorative plywood may include products that meet the American National Standard for Hardwood and Decorative Plywood, ANSI/HPVA HP-1-2016 (including any revisions to that standard).

For purposes of these investigations, a "veneer" is a slice of wood regardless of thickness which is cut, sliced or sawed from a log, bolt, or flitch. The face and back veneers are the outermost veneer of wood on either side of the core irrespective of additional surface coatings or covers as described below.

The core of hardwood and decorative plywood consists of the layer or layers of one or more material(s) that are situated between the face and back veneers. The core may be composed of a range of materials, including but not limited to hardwood, softwood, particleboard, or medium-density fiberboard (MDF).

All hardwood plywood is included within the scope of these investigations regardless of whether or not the face and/or back veneers are surface coated or covered and whether or not such surface coating(s) or covers obscures the grain, textures, or markings of the wood. Examples of surface coatings and covers include, but are not limited to: ultra-violet light cured polyurethanes; oil or oil-modified or water based polyurethanes; wax; epoxy-ester finishes; moisture-cured urethanes; paints; stains; paper; aluminum; high pressure laminate; MDF; medium density overlay (MDO); and phenolic film. Additionally, the face veneer of hardwood plywood may be sanded; smoothed or given a "distressed" appearance through such methods as hand-scraping or wire brushing. All hardwood plywood is included within the scope even if it is trimmed; cut-to-size; notched; punched; drilled; or has underwent other forms of minor processing.

All hardwood and decorative plywood is included within the scope of these investigations, without regard to dimension (overall thickness, thickness of face veneer, thickness of back veneer, thickness of core, thickness of inner veneers, width, or length). However, the most common panel sizes of hardwood and decorative plywood are 1219 x 1829 mm (48 x 72 inches), 1219 x 2438 mm (48 x 96 inches), and 1219 x 3048 mm (48 x 120 inches).

Subject merchandise also includes hardwood and decorative plywood that has been further processed in a third country, including but not limited to trimming, cutting, notching, punching, drilling, or any other processing that would not otherwise remove the merchandise from the scope of the investigations if performed in the country of manufacture of the in-scope product.

The scope of the investigations excludes the following items: (1) structural plywood (also known as "industrial plywood" or "industrial panels") that is manufactured to meet U.S. Products Standard PS 1-09, PS 2-09, or PS 2-10 for Structural Plywood (including any revisions to that standard or any substantially equivalent international standard intended for structural plywood), and which has both a face and a back veneer of coniferous wood; (2) products which have a face and back veneer of cork; (3) multilayered wood flooring, as described in the antidumping duty and countervailing duty orders on Multilayered Wood Flooring from the People's Republic of China, Import Administration, International Trade Administration. See Multilayered Wood Flooring from the People's Republic of China, 76 FR 76,690 (Dec. 8, 2011) (amended final determination of sales at less than fair value and antidumping duty order), and Multilayered Wood Flooring from the People's Republic of China, 76 FR 76.693 (Dec. 8, 2011) (countervailing duty order), as amended by Multilayered Wood Flooring from the People's Republic of China: Amended Antidumping and Countervailing Duty Orders, 77 FR 5,484 (Feb.3, 2012); (4) multilayered wood flooring with a face veneer of bamboo or composed entirely of bamboo; (5) plywood which has a shape or design other than a flat panel, with the exception of any minor processing described above; (6) products made entirely from bamboo and adhesives (also known as "solid bamboo"); and (7) Phenolic Film Faced Plyform (PFF), also known as Phenolic Surface Film Plywood (PSF), defined as a panel with an "Exterior" or "Exposure 1" bond classification as is defined by The Engineered Wood Association, having an opaque phenolic film layer with a weight equal to or greater than 90g/m3 permanently bonded on both the face and back veneers and an opaque, moisture resistant coating applied to the edges.

Excluded from the scope of these investigations are wooden furniture goods that, at the time of importation, are fully assembled and are ready for their intended uses. Also excluded from the scope of these investigations is "ready to assemble" ("RTA") furniture. RTA furniture is defined as (A) furniture packaged for sale for ultimate purchase by an end-user that, at the time of importation, includes 1) all wooden components (in finished form) required to assemble a finished unit of furniture, 2) all accessory parts (e.g., screws, washers, dowels, nails, handles, knobs, adhesive glues) required to assemble a finished unit of furniture, and 3) instructions providing guidance on the assembly of a finished unit of furniture; (B) unassembled bathroom vanity cabinets, having a space for one or more sinks, that are imported with all unassembled hardwood and hardwood plywood components that have been cut-to-final dimensional component shape/size, painted or stained prior to importation, and stacked within a singled shipping package, except for furniture feet which may be packed and shipped separately; or (C) unassembled bathroom vanity linen closets that are imported with all unassembled hardwood and hardwood plywood components that have been cut-to-final dimensional shape/size, painted or stained prior to importation, and stacked within a single shipping package, except for furniture feet which may be packed and shipped separately.

Excluded from the scope are kitchen cabinets that, at the time of importation, are fully assembled and are ready for their intended uses. Also excluded from the scope of the investigations are RTA kitchen cabinets. RTA kitchen cabinets are defined as kitchen cabinets packaged for sale for ultimate purchase by an end-user that, at the time of importation, includes 1) all wooden components (in finished form) required to assemble a finished unit of cabinetry, 2) all accessory parts (e.g., screws, washers, dowels, nails, handles, knobs, hooks, adhesive glues) required to assemble a finished unit of cabinetry, and 3) instructions providing guidance on the assembly of a finished unit of cabinetry.

Excluded from the scope of these investigations are finished table tops, which are table tops imported in finished form with pre-cut or drilled openings to attach the underframe or legs. The table tops are ready for use at the time of import and require no further finishing or processing.

Excluded from the scope of these investigations are finished countertops that are imported in finished form and require no further finishing or manufacturing.

Excluded from the scope of these investigations are laminated veneer lumber door and window components with (1) a maximum width of 44 millimeters, a thickness from 30 millimeters to 72 millimeters, and a length of less than 2413 millimeters (2) water boiling point exterior adhesive, (3) a modulus of elasticity of 1,500,000 pounds per square inch or higher, (4) finger-jointed or lap-jointed core veneer with all layers oriented so that the grain is running parallel or with no more than 3 dispersed layers of veneer oriented with the grain running perpendicular to the other layers; and (5) top layer machined with a curved edge and one or more profile channels throughout.

Imports of hardwood plywood are primarily entered under the following Harmonized Tariff Schedule of the United States (HTSUS) subheadings: 4412.10.0500; 4412.31.0520; 4412.31.0540; 4412.31.0560; 4412.31.0620; 4412.31.0640; 4412.31.0660; 4412.31.2510; 4412.31.2520; 4412.31.2610; 4412.31.2620; 4412.31.4040; 4412.31.4050; 4412.31.4060; 4412.31.4075; 4412.31.4080; 4412.31.4140; 4412.31.4150; 4412.31.4160; 4412.31.4180; 4412.31.5125; 4412.31.5135; 4412.31.5155; 4412.31.5165; 4412.31.5175; 4412.31.5235; 4412.31.5255; 4412.31.5265; 4412.31.5275; 4412.31.6000; 4412.31.6100; 4412.31.9100; 4412.31.9200; 4412.32.0520; 4412.32.0540; 4412.32.0565; 4412.32.0570; 4412.32.0620; 4412.32.0640; 4412.32.0670; 4412.32.2510; 4412.32.2525; 4412.32.2530; 4412.32.2610; 4412.32.2630; 4412.32.3125; 4412.32.3135; 4412.32.3155; 4412.32.3155; 4412.32.3155; 4412.32.3255; 441

Imports of hardwood plywood may also enter under HTSUS subheadings 4412.39.4011; 4412.39.4012; 4412.39.4019; 4412.39.4031; 4412.39.4032; 4412.39.4039; 4412.39.4051; 4412.39.4052; 4412.39.4059; 4412.39.4061; 4412.39.4062; 4412.39.4069; 4412.39.5010; 4412.39.5030; 4412.39.5050; 4412.99.6000; 4412.99.7000; 4412.99.8000; 4412.99.9000; 4412.10.9000; 4412.94.5100; 4412.94.9500; and 4412.99.9500. While the HTSUS subheadings are provided for convenience and customs purposes, the written description of the scope of these investigations is dispositive.

<u>Reporting of information</u>.-- If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.



I-1a. <u>OMB statistics</u>.--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 50 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-1b.	TAA information releaseIn the event that the U.S. International Trade Commission (USITC)
	makes an affirmative final determination in this proceeding, do you consent to the USITC's
	release of your contact information (company name, address, contact person, telephone
	number, email address) appearing on the front page of this questionnaire to the Departments of
	Commerce, Labor, and Agriculture, as applicable, so that your firm and its workers can be made
	eligible for benefits under the Trade Adjustment Assistance program?

	_	_
Yes		No

I-2. <u>Establishments covered</u>.--Provide the city, state, zip code, and brief description of each establishment covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol in the footnote to the table. Firms operating more than one establishment should combine the data for all establishments into a single report.

"<u>Establishment</u>"--Each facility of a firm involved in the <u>production</u> of hardwood plywood, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

Establishments covered ¹	City, State	Zip (5 digit)	Description
1			
2			
3			
4			
5			
6			

I-3.	Petition support Does	vour firm su	upport or oppose	the petition?
ı J.	i Ctition support. Does	your min st		the petition:

I-4.

Country	Support	Oppose	Take no position
China (CVD)			
China (AD)			

OwnershipIs your firm owned, in whole or in part, by any other firm? No YesList the following information.			
Firm name	Address	Extent of ownership (percent)	

No Yes	List the following information.	
Firm name	Country	Affiliation
-	pes your firm have any related firm ion of hardwood plywood?	ns, either domestic or foreign, th
engaged in the product		ns, either domestic or foreign, th
engaged in the product	ion of hardwood plywood?	ns, either domestic or foreign, the
engaged in the product	ion of hardwood plywood?List the following information.	

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Drew Dushkes (202-205-3229, drew.dushkes@usitc.gov). Supply all data requested on a calendar-year basis.

II-1.	Contact information Please identify the responsible individual and the manner by which
	Commission staff may contact that individual regarding the confidential information submitted
	in part II.

Name	
Title	
Email	
Telephone	
Fax	

II-2. <u>Changes in operations.</u>—Please indicate whether your firm has experienced any of the following changes in relation to the production of hardwood plywood since January 1, 2014.

(chec	k as many as appropriate)	(If checked, please describe; leave blank if not applicable)
	plant openings	
	plant closings	
	relocations	
	expansions	
	acquisitions	
	consolidations	
	prolonged shutdowns or production curtailments	
	revised labor agreements	
	other (e.g., technology)	

II-3a. **Production using same machinery.--** Please report your firm's production of products made on the same equipment and machinery used to produce hardwood plywood, and the combined production capacity on this shared equipment and machinery in the periods indicated.

"Overall production capacity" or "capacity" – The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup).

"**Production**" – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

Quantity (in 1,000 square feet)							
	Calendar years			January-June			
Item	2014	2015	2016	2016	2017		
Overall production capacity							
Production of:							
Hardwood plywood							
(in-scope) ¹	0	0	0	0	0		
Softwood plywood							
Other products ²							
Total	0	0	0	0	0		

¹ Data entered for production of hardwood plywood will populate here once reported in question II-7. See definition of in-scope hardwood plywood on pages 2 and 3.

² Please identify these products: _____.

II-3b.	Operating parametersThe production capacity reported in II-3a is based on operating hours per week, weeks per year.
II-3c.	<u>Capacity calculation</u> Please describe the methodology used to calculate overall production capacity reported in II-3a, and explain any changes in reported capacity.

II-3d. <u>Production process</u>.--Please report the quantity of hardwood plywood that your firm produced using a one-step and two-step production process in calendar year 2016.

Calendar year 2016					
Item	Quantity (in 1,000 square feet)				
Production					
Using <u>one-step</u> process					
Using two-step process					

<u>RECONCILIATION.</u>--Please ensure that the quantities reported for production of hardwood plywood, by production process, in 2016 equal the quantity reported for production (i.e., line C) in question II-7 during in 2016. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year
Reconciliation	2016
Quantity data from above (one-step + two-step) less production reported in question II-7 (line C) for 2016 = should equal zero ("0"), if not revise.	0
(o), ii nocrevise.	0

Produ	uct shifting.—
(i)	Is your firm able to switch production (capacity) between hardwood plywood and other products using the same equipment and/or labor?
	No Yes (i.e., have produced other products or are able to produce other products). Please identify other actual or potential products:
(ii)	Please describe the factors that affect your firm's ability to shift production capacity between products (e.g., time, cost, relative price change, etc.), and the degree to which these factors enhance or constrain such shifts.

II-4.	_	Since January 1, 2014, has your firm been involved in a toll agreement regarding the tion of hardwood plywood?
	materia	greement"Agreement between two firms whereby the first firm furnishes the raw als and the second firm uses the raw materials to produce a product that it then returns first firm with a charge for processing costs, overhead, etc.
	□ No	YesPlease describe the toll arrangement(s) and name the firm(s) involved
II-5.	<u>Foreign</u>	trade zones
	(a)	<u>Firm's FTZ operations</u> Does your firm produce hardwood plywood in and/or admit hardwood plywood into a foreign trade zone (FTZ)?
		"Foreign trade zone" is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise. A foreign trade zone must be designed as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.
		No YesDescribe the nature of your firms operations in FTZs and identify the specific FTZ site(s).
	(b)	Other firms' FTZ operations To your knowledge, do any firms in the United States import hardwood plywood into a foreign trade zone (FTZ) for use in distribution of hardwood plywood and/or the production of downstream articles?
		☐ No/Don't know ☐ YesIdentify the firms and the FTZs.
II-6.	<u>Import</u>	<u>er</u> Since January 1, 2014, has your firm imported hardwood plywood?
	mercha	ter" – The person or firm primarily liable for the payment of any duties on the indise, or an authorized agent acting on his behalf. The importer may be the consignee, mporter of record.
	☐ No	YesCOMPLETE AND RETURN A U.S. IMPORTERS' QUESTIONNAIRE

- II-7. <u>Production, shipment, and inventory data</u>.--Report your firm's production capacity, production, shipments, and inventories related to the production of hardwood plywood in its U.S. establishment(s) during the specified periods.
 - "Average production capacity" or "capacity" The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix).
 - "**Production**" All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.
 - "Commercial U.S. shipments" Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report <u>net values</u> (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.
 - "Internal consumption" Product consumed internally by your firm. Such transactions are valued at fair market value.
 - "Transfers to related firms" Shipments made to related domestic firms. Such transactions are valued at fair market value.
 - "Related firm" —A firm that your firm solely or jointly owns, manages, or otherwise controls.
 - "Export shipments" Shipments to destinations outside the United States, including shipments to related firms.
 - "Inventories" Finished goods inventory, not raw materials or work-in-progress.

Note: As requested in part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-7. Production, shipment, and inventory data.--Continued

Quanti	ty (in 1,000 sq	uare feet) and v	alue (<i>in \$1,000</i>)	
		Calendar years		Janua	ry-June
Item	2014	2015	2016	2016	2017
Average production capacity ¹ (quantity) (A)					
Beginning-of-period inventories (quantity) (B)					
Production (quantity) (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption: Quantity (F)					
Value² (G)					
Transfers to related firms: Quantity (H)					
Value² (I)					
Export shipments: ³ Quantity (J)					
Value (K)					
End-of-period inventories ⁴ (quantity) (L)					
¹ The production capacity reported is the methodology used to calculate prod ² Internal consumption and transfers uses a different basis for valuing these to data using that basis for each of the peri ³ Identify your firm's principal export	uction capacity, to related firms ransactions, plea ods noted abov	and explain any c must be valued at ase specify that ba	hanges in report t fair market valu	ed capacity e. In the event	 that your firm

<u>RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.</u>--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and, also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar years			January-June	
Reconciliation	2014	2015	2016	2016	2017
B + C - D - F - H - J - L = should equal					
zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are	returning values o	other than zero (i	e "0") hut are n	nnetheless accura	ate.

wholly owned market form	f the relationship between your firm and the related firms (e.g., joint venture, d subsidiary), whether the transfers were priced at market value or by a non-ula, whether your firm retained marketing rights to all transfers, and whether the
related firms	also processed inputs from sources other than your firm.

II-9. <u>Channels of distribution</u>.--Report your firm's commercial U.S. shipments by channel of distribution.

Quantity (in 1,000 square feet)							
	Calendar years			January-June			
Item	2014	2015	2016	2016	2017		
Channels of distribution: Commercial U.S. shipments: to distributors (M)							
to big box retailers/home centers (N)							
to other retailers (O)							
to builders (P)							
to other end users (Q)							

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines M, N, O, P, and Q) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar years			January-June	
Reconciliation	2014	2015	2016	2016	2017
M + N + O + P + Q - D = zero ("0"), if					
not revise.	0	0	0	0	0

II-10. Commercial U.S. shipments, by thickness of face veneer.--Report your commercial U.S. shipments of hardwood plywood produced in your U.S. firm according to the nominal thickness (gross dry thickness prior to layup and sanding) of the face veneer.

	(Calendar years	January-June			
Item	2014	2015	2014	2016	2017	
	Quantity (in 1,000 square feet)					
Commercial U.S. shipments by Face veneer thickness (nominal): 0.6mm and above (R)						
0.5mm – 0.59mm (S)						
0.4mm – 0.49mm (T)						
<0.4mm (U)						

<u>RECONCILIATION.</u>--Please ensure that the quantities reported for commercial U.S. shipments, by thickness of face veneer (i.e., lines R, S, T, and U) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	C	Calendar years	January-June		
Reconciliation	2014	2015	2016	2016	2017
R + S + T + U - D = should equal zero ("0"), if not revise.	0	0	0	0	0

II-11. <u>Commercial U.S. shipments, by overall plywood thickness</u>.—Report your commercial U.S. shipments of hardwood plywood produced in your U.S. firm according to the overall plywood thickness.

Item		Calendar years	January-June			
	2014	2015	2016	2016	2017	
	Quantity (in 1,000 square feet)					
Commercial U.S. shipments by: Plywood thickness (nominal): 20.0mm and above (V)						
16.0mm – 19.99mm (W)						
6.5mm – 15.99mm (X)						
<6.5mm (Y)						

<u>RECONCILIATION.</u>--Please ensure that the quantities reported for commercial U.S. shipments, by overall plywood thickness (i.e., lines V, W, X, and Y) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	C	Calendar years	January-June		
Reconciliation	2014	2015	2016	2016	2017
V + W + X + Y - D = should equal zero					
("0"), if not revise.	0	0	0	0	0

II-12. Commercial U.S. shipments, by known dedicated end uses.—Report your commercial U.S. shipments of hardwood plywood produced in your U.S. firm according to dedicated end use.

	•	Calendar years	January-June		
Item	2014	2015	2016	2016	2017
		Quantity	y (in 1,000 squa	re feet)	
Commercial U.S. shipments: End uses: Cabinets (Z)					
Furniture (AA)					
Store/retail fixtures (AB)					
RV/mobile home (AC)					
Architectural work (AD)					
Underlayment (AE)					
Miscellaneous and unknown end uses (AF) ¹²					

¹ "Miscellaneous and unknown end uses" should not include laminated product, as lamination is not considered an end use. Please record any laminated product in its ultimate end use category, as well as below in question II-13.

<u>RECONCILIATION.</u>--Please ensure that the quantities reported for commercial U.S. shipments, by known dedicated end uses (i.e., lines Z, AA, AB, AC, AD, AE, and AF) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	C	Calendar years	Januar	y-June	
Reconciliation	2014	2015	2016	2016	2017
Z + AA + AB + AC + AD + AE + AF - D =					
should equal zero ("0"), if not revise.	0	0	0	0	0

II-13. <u>Lamination</u>.—Report the percent of your firm's commercial U.S. shipments of hardwood plywood in calendar year 2016 by end use that were laminated.

	2016
	Share laminated
Item	(percent)
Commercial U.S. shipments:	
End uses:	
Cabinets	%
Furniture	%
Store/retail fixtures	%
RV/mobile home	%
Architectural work	%
Underlayment	%
Miscellaneous and unknown end uses	%

² Please describe the products (if any) your firm is reporting here and indicate why your firm has reported them in this category instead of lines Z through AE:

II-14. Commercial U.S. shipments, by hardwood face veneer species type and grade, in 2016.—
Report your commercial U.S. shipments of hardwood plywood produced by your firm according to the hardwood species type and grade (per ANSI/HPVA HP-1-2016), or substantially equivalent grade, of the face veneer during calendar year 2016.

	Grade							
Type of face species	AA	Α	В	С	D	E	Other	
			Quantity	in 1,000 squ	are feet)			
Commercial U.S. shipments Birch face (AG)								
Maple face (AH)								
Oak face (AI)								
Walnut face (AJ)								
Tropical face (including bamboo) (AK)								
Other face (AL)								
Total, commercial U.S. shipments by grade	0	0	0	0	0	0	(

<u>RECONCILIATION.</u>--Please ensure that the quantities reported for commercial U.S. shipments, by hardwood face veneer species type and grade (i.e., lines AG, AH, AI, AJ, AK, and AL) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year
Reconciliation	2016
AG + AH + AI + AJ + AK + AL (all columns) - D (for 2016) = should	
equal zero ("0"), if not revise.	0

II-15. Commercial U.S. shipments, by type of CORE material.—Report your commercial U.S. shipments of hardwood plywood based on the type of material utilized in the CORE.

	Calendar years			January-June		
Item	2014	2015	2016	2016	2017	
	Quantity (in 1,000 square feet)					
Commercial U.S. shipments: Hardwood core (AM)						
Softwood core (AN)						
Bamboo core (AO)						
Other material (particleboard, MDF lumber, etc.) (AP)						

<u>RECONCILIATION.</u>--Please ensure that the quantities reported for commercial U.S. shipments, by type of CORE material (i.e., lines AM, AN, AO, and AP) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar years			January-June	
Reconciliation	2014	2015	2016	2016	2017
AM + AN + AO + AP - D = should					
equal zero ("0"), if not revise.	0	0	0	0	0

II-16. Commercial U.S. shipments, by type of FACE VENEER material.—Report your commercial U.S. shipments of hardwood plywood based on the type of material utilized in the FACE VENEER.

	Calendar years			January-June		
Item	2014	2015	2016	2016	2017	
	Quantity (in 1,000 square feet)					
Commercial U.S. shipments: Hardwood veneer (AQ)						
Bamboo veneer (AR)						
Other (AS)						

<u>RECONCILIATION.</u>--Please ensure that the quantities reported for commercial U.S. shipments, by type of FACE VENEER material (i.e., lines AQ, AR, and AS) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar years			January-June	
Reconciliation	2014	2015	2016	2016	2017
AQ + AR + AS - D = should equal zero					
("0"), if not revise.	0	0	0	0	0

II-17. **Employment data**.--Report your firm's employment-related data related to the production of hardwood plywood and provide an explanation for any trends in these data.

"Production and Related Workers" (PRWs) includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12. For the January to June periods, calculate similarly and divide by 6.

"Hours worked" includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

"Wages paid" – Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

		Calendar years		Januar	y-June
ltem	2014	2015	2016	2016	2017
Average number of PRWs (number)					
Hours worked by PRWs (1,000 hours)					
Wages paid to PRWs (\$1,000)					

Explanation of trends:	

U.S. Producers	' Question	naire -	Hardwood	Plywood
----------------	------------	---------	----------	---------

PurchasesOther than since January 1, 2014?		,	. other mac pe	arenasea nara	wood prywood
			•	•	
"Direct import" –A train record or consignee.	nsaction to buy	from a foreigr	n supplier whe	ere your firm is	the importer o
□ No □ Yes	Report such բ purchases:	ourchases belo	w and explair	the reasons f	or your firms'
	(Quantity	in 1,000 squar	re feet)		
	C	Calendar years		Januar	y-June
Item	2014	2015	2016	2016	2017
ters ¹ of hardwood od from—					
other sources					
ers differ by source, please	identify the sour	ce for each liste	d supplier:	<u>.</u>	
that did not provide a nation the space provided bel	narrative box, pow. Please also	lease note the o use this space	question nure to highlight	nber and the early issues you	explanation in r firm had in
	"Purchase" — A transact producer, a U.S. distrib "Direct import" — A transact record or consignee. No Yes Item asses from U.S. ters¹ of hardwood od from— ha other sources asses from domestic cers² asses from other ess² lease list the name of the interest differ by source, please lease list the name of the power of the provider and the space provided beloproviding the data in the space provided beloproviding the data in the space provided beloproviding the data in the space provided beloprovided bel	"Purchase" – A transaction to buy proproducer, a U.S. distributor, or a U.S. distributor distributor distributor distributor distributor distributor distributor distributor distributor, or a U.S. distributor, or a U.S. distributor distributor distributor distributor distributor, or a U.S. distribu	"Purchase" – A transaction to buy product from a U. producer, a U.S. distributor, or a U.S. firm that has d "Direct import" – A transaction to buy from a foreign record or consignee. No	"Purchase" — A transaction to buy product from a U.S. corporate of producer, a U.S. distributor, or a U.S. firm that has directly import "Direct import" — A transaction to buy from a foreign supplier whe record or consignee. No	"Purchase" — A transaction to buy product from a U.S. corporate entity such as a producer, a U.S. distributor, or a U.S. firm that has directly imported the produce "Direct import" — A transaction to buy from a foreign supplier where your firm is record or consignee. No

PART III.--FINANCIAL INFORMATION

Address questions on thi	part of the o	questionnaire to Emily	y Kim (2	202-205-1800,	emily.kim@usitc.gov	<u>'</u>).
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in part III.	
Name	
Title	
Email	
Telephone	
Fax	
Accounting	systemBriefly describe your firm's financial accounting system.
A.	When does your firm's fiscal year end (month and day)? If your firm's fiscal year changed during the data-collection period, explain below:
B.1	Describe the lowest level of operations (e.g., plant, division, company-wide) which financial statements are prepared that include hardwood plywood:
2	2. Does your firm prepare profit/loss statements for hardwood plywood?: Yes No
3	How often did your firm (or parent company) prepare financial statements (including annual reports, 10Ks)? Please check relevant items below. Audited, unaudited, annual reports, 10Ks, Monthly, quarterly, semi-annually, annually
	Accounting basis: GAAP, cash, tax, or other comprehense basis of accounting (specify)
use reg sub pro	te: As requested in part I of this questionnaire, please keep all supporting documents/record in the preparation of the financial data, as Commission staff may contact your firm arding questions on the financial data. The Commission may also request that your comparmit copies of the supporting documents/records (financial statements, including internal fit-and-loss statements for the division or product group that includes hardwood plywood, Il as specific statements and worksheets) used to compile these data.
Cost accou	nting systemBriefly describe your firm's cost accounting system (e.g., standard der cost, etc.).
0030, 100 01	der 603t, etc. j.

U.S. Producers' Questionnaire - Hardwood Plywood III-4. Allocation basis. -- Briefly describe your firm's allocation basis, if any, for COGS, SG&A, and interest expense and other income and expenses. III-5. Product listing.--Please list the products your firm produced in the facilities in which your firm produced hardwood plywood, and provide the share of net sales accounted for by these products in your firm's most recent fiscal year. **Products** Share of sales Hardwood plywood % % % % Does your firm purchase inputs (raw materials, labor, energy, or any services) used in the III-6. production of hardwood plywood from any related suppliers (e.g., inclusive of transactions between related firms, divisions and/or other components within the same company)?

No--Continue to question III-9a.

Yes--Continue to question III-7.

III-7.	Inputs from related suppliersPlease identify the inputs used in the production of hardwood
	plywood that your firm purchases from related suppliers and that are reflected in table III-9a.
	For "Share of total COGS" please report this information by relevant input on the basis of your
	most recently completed fiscal year. For "Input valuation" please describe the basis, as
	recorded in your company's own accounting system, of the purchase cost from the related
	supplier; e.g., the related supplier's actual cost, cost plus, negotiated transfer price to
	approximate fair market value.

	Input	Related supplier	Share of total COGS	
	Input valuation as recorded in	n the firm's accounting books and recor	ds	
III-8.	III-8. <u>Inputs purchased from related suppliers.</u> Please confirm that the inputs purchased related suppliers, as identified in III-7, were reported in III-9a (financial results on har plywood) in a manner consistent with your firm's accounting books and records.			
	Yes			
	NoIn the space below, ple suppliers as reported	ease report the valuation basis of inputs in table III-9a.	ourchased from related	
			!	

III-9a. Operations on hardwood plywood.--Report the revenue and related cost information requested below on the hardwood plywood operations of your firm's U.S. establishment(s). Do not report resales of products. Note that internal consumption and transfers to related firms must be valued at fair market value. Input purchases from related suppliers should be consistent with and based on information in the firm's accounting books and records. Provide data for your firm's three most recently completed fiscal years, and for the specified interim periods.

Quantity	(in 1,000 square fe	et) and value (ii	า \$1,000)			
	Fi	scal years ended	I	January	/-June	
Item	2014	2015	2016	2016	2017	
Net sales quantities: ² Commercial sales ("CS")						
· · ·						
Internal consumption ("IC")						
Transfers to related firms ("Transfers")						
Total net sales quantities	0	0	0	0	0	
Net sales values: ² Commercial sales						
Internal consumption						
Transfers to related firms						
Total net sales values	0	0	0	0	0	
Cost of goods sold (COGS): ³ Raw materials						
Direct labor						
Other factory costs						
Total COGS	0	0	0	0	0	
Gross profit or (loss)	0	0	0	0	C	
Selling, general, and administrative (SG&A) expenses: Selling expenses						
General and administrative expenses						
Total SG&A expenses	0	0	0	0	0	
Operating income (loss)	0	0	0	0	0	
Other expenses and income: Interest expense						
All other expense items						
All other income items						
Net income or (loss) before income taxes	0	0	0	0	C	
Depreciation/amortization included above						

¹ Include only sales (whether domestic or export) and costs related to your <u>U.S. manufacturing operations</u>.

Note -- The table above contains calculations that will appear when you have entered data in the MS Word form fields.

² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in part II of this questionnaire.

³ COGS (whether for domestic or export sales) should include costs associated with CS, IC, and Transfers.

III-9b.	quantitie have bee return th	data reconciliationThe calculable line items from question III-9a (i.e., total net sales s and values, total COGS, gross profit (or loss), total SG&A, and net income (or loss)) n calculated from the data submitted in the other line items. Do the calculated fields e correct data according to your firm's financial records ignoring non-material es that may arise due to rounding?
	Yes	NoIf the calculated fields do not show the correct data, please double check the feeder data for data entry errors and revise.
		Also, check signs accorded to the post operating income line items; the two expense line items should report positive numbers (<i>i.e.</i> , expenses are positive and incomes or reversals are negativeinstances of the latter should be rare in those lines) while the income line item also in most instances should have its value be a positive number (<i>i.e.</i> , income is positive, expenses or reversals are negative).
		If after reviewing and potentially revising the feeder data your firm has provided, the differences between your records and the calculated fields persist please identify and discuss the differences in the space below.

III-10. Nonrecurring items (charges and gains) included in hardwood plywood financial results.--For each annual and interim period for which financial results are reported in question III-9a, please specify all material (significant) nonrecurring items (charges and gains) in the schedule below, the specific table III-9a line item where the nonrecurring items are included, a brief description of the relevant nonrecurring items, and the associated values (in \$1,000), as reflected in table III-9a; i.e., if an aggregate nonrecurring item has been allocated to table III-9a, only the allocated value amount included in table III-9a should be reported in the schedule below. Note: The Commission's objective here is to gather information only on material (significant) nonrecurring items which impacted the reported financial results of the subject product in table III-9a.

	F	iscal years ended	J	Januar	y-June
	2014	2015	2016	2016	2017
Nonrecurring item: In this column please provide a brief description of each nonrecurring item and indicate the specific line item in table III-9a where the nonrecurring item is	Nonrecurring item: In these columns please report the amount of the relevant nonrecurring item reported in table III-9a.				
classified.			Value (<i>\$1,000</i>)		
1. , classified as					
2. , classified as					
3. , classified as					
4. , classified as					
5. , classified as					
6. , classified as					
7. , classified as					

III-11.	Classification of identified nonrecurring items (charges and gains) in the accounting books and
	records of the companyIf non-recurring items were reported in table III-10 above, please
	identify where your company recorded these items in your accounting books and records in the normal course of business; i.e., just as responses to question III-10 identify where these items are reported in table III-9a.

III-12. <u>Asset values</u>.--Report the total assets (i.e., both current and long-term assets) associated with the production, warehousing, and sale of hardwood plywood. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for hardwood plywood in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with relevant cost allocations in table III-9a. Provide data as of the end of your firm's three most recently completed fiscal years.

Note: Total assets should reflect <u>net assets</u> after any accumulated depreciation and allowances deducted.

Total assets should be allocated to the subject products if these assets are also related to other products. Please provide a brief explanation if there are any substantial changes in total asset value during the period; e.g., due to asset write-offs, revaluation, and major purchases.

Value (in \$1,000)			
		Fiscal years ended-	-
Item	2014	2015	2016
Total assets (net) 1			
¹ Describe			

III-13. Capital expenditures and research and development expenses.--Report your firm's capital expenditures and research and development expenses for hardwood plywood. Provide data for your firm's three most recently completed fiscal years, and for the specified interim periods.

Value (in \$1,000)					
	Fiscal years ended			January-June	
Item	2014	2015	2016	2016	2017
Capital expenditures					
Research and development expenses					

¹ Please describe the nature, focus, and significance of your firm's capital expenditures on the subject product.

² Please describe the nature, focus, and significance of your firm's R&D expenses related to subject product.

III-14.	Data consistency and reconciliation Please indicate whether your firm's financial data for
	questions III-9a, 12, and 13 are based on a calendar year or on your firm's fiscal year:

Calendar year	Fiscal year	Specify fiscal year

Please note the quantities and values reported in question III-9a should reconcile with the data reported in question II-7 (including export shipments) as long as they are reported on the same calendar year basis.

RECONCILIATION OF TRADE VS FINANCIAL DATA.--Please ensure that the quantities and values reported for total shipments in part II equal the quantities and values reported total net sales in part III of this questionnaire in each time period unless the financial data from part III are reported on a fiscal year basis, in which case only the interim periods must reconcile. If the calculated fields below return values other than zero (i.e., "0") and both are being reported on a calendar basis, please explain the discrepancy below.

		Full year data		Partial year	ar periods
Reconciliation	2014	2015	2016	2016	2017
Quantity: Trade data from part II less financial data from part III, = zero ("0") except as noted above.	0	0	0	0	0
Value: Trade data from part II less financial data from part III, = zero ("0") except as noted above.	0	0	0	0	0

Do these data in question III-9a reconcile with data in question II-7?

Yes	No	If no, please explain.
П		

II-15.	negativ	s of imports on investmentSince January 1, 2014, has your firm experienced any actual ve effects on its return on investment or the scale of capital investments as a result of ts of hardwood plywood from China?		
	☐ No		YesMy firm has experi	enced actual negative effects as follows:
		(cł	neck as many as appropriate)	(please describe)
			Cancellation, postponement, or rejection of expansion projects	
			Denial or rejection of investment proposal	
			Reduction in the size of capital investments	
			Return on specific investments negatively impacted	
			Other	

III-16.	experie develor version	Effects of imports on growth and development Since January 1, 2014, has your firm experienced any actual negative effects on its growth, ability to raise capital, or existing levelopment and production efforts (including efforts to develop a derivative or more advance tersion of the product) as a result of imports of hardwood plywood from China?		
	∐ No		YesMy firm has experi	enced actual negative effects as follows:
		(ch	neck as many as appropriate)	(please describe)
			Rejection of bank loans	
			Lowering of credit rating	
			Problem related to the issue of stocks or bonds	
			Ability to service debt	
			Other	

III-17.	Anticipated effects of importsDoes your firm anticipate any negative effects due to imports of
	hardwood plywood from China?

No	Yes	If yes, my firm anticipates negative effects as follows:

III-18.	Other explanationsIf your firm would like to further explain a response to a question in part III
	that did not provide a narrative box, please note the question number and the explanation in
	the space provided below. Please also use this space to highlight any issues your firm had in
	providing the data in this section, including but not limited to technical issues with the MS Word
	questionnaire.



PART IV.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Lauren Gamache (202-205-3489, lauren.gamache@usitc.gov).

IV-1. <u>Contact information</u>.--Please identify the individual that Commission staff may contact regarding the confidential information submitted in part IV.

Name	
Title	
Email	
Telephone	
Fax	

PRICE DATA

- IV-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2014 of the following products produced by your firm.
 - <u>Product 1.--</u> 12 mm (1/2") thickness (actual or nominal), 4x8 panel size, Birch face (whether white birch, natural birch or artisan birch; whole piece), face Grade C/D+ or substantially equivalent, Birch back (whether white birch, natural birch or artisan birch), back grade 2/3 or substantially equivalent, veneer core, unfinished.
 - <u>Product 2</u>.-- 12 mm (1/2") thickness (actual or nominal), 4x8 panel size, Birch face (whether white birch, natural birch or artisan birch; whole piece), face Grade C/D+ or substantially equivalent, Birch back (whether white birch, natural birch or artisan birch), back grade 2/3 or substantially equivalent, veneer core, prefinished.
 - <u>Product 3.--</u> 18 mm (3/4") thickness (actual or nominal), 4x8 panel size, Birch face (whether white birch, natural birch or artisan birch), face Grade C/D+ or substantially equivalent, Birch back (whether white birch, natural birch or artisan birch), back grade 2/3 or substantially equivalent, veneer core, unfinished.
 - <u>Product 4.--</u> 5.2 mm (1/4") thickness (actual or nominal), 4x8 panel size, Maple face (whether plain or rotary sliced), face Grade B or substantially equivalent, Maple back (whether plain or rotary sliced), back grade 2/3 or substantially equivalent, veneer core, unfinished.
 - <u>Product 5.--</u> 18 mm (3/4") thickness (actual or nominal), 4x8 panel size, Birch face (whether white birch, natural birch or artisan birch), face Grade C/D+ or substantially equivalent, Birch back (whether white birch, natural birch or artisan birch), back grade 2/3 or substantially equivalent, veneer core, prefinished.
 - <u>Product 6.--</u> 5.2 mm (1/4") thickness (actual or nominal), 4x8 panel size, Birch face (whether plain or rotary sliced), face Grade C or substantially equivalent, back face of Birch or other, Grade 2/3 or substantially equivalent, veneer core, unfinished.

Please note that values should be <u>f.o.b.</u>, <u>U.S.</u> <u>point of shipment</u> and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

During January 2014-June 2017, did your firm produce and sell to un	related U.S. customers any
of the above listed products (or any products that were competitive	with these products)?

YesPlease complete the following pricing data table as appropriate.
NoSkip to question IV-3.

IV-2. <u>Price data</u>.--Report below the quarterly price data¹ for pricing products² produced and sold by your firm.

Report data in actual square feet and actual dollars (not 1,000s).

	(0	Quantity <i>in squa</i>	re feet, value in do	ollars)		
	Product 1		Product 2		Product 3	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value
2014:						
January-March						
April-June						
July-September						
October-December						
2015:						
January-March						
April-June						
July-September						
October-December						
2016: January-March						
April-June						
July-September						
October-December						
2017: January-March						
April-June						

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Table continued.

² Pricing product definitions are provided on the first page of part IV.

IV-2. **Price data.--**(continued).

Report data in actual square feet and actual dollars (not 1,000s).

Prod Quantity	uct 4 Value	Prod Quantity	luct 5 Value	Prod Quantity	duct 6 Value
Quantity	Value	Quantity	Value	Quantity	Value
					1
			,		
pment. are provided s not exactly	d on the first page meet the product	of part IV.	ut is competitive w	/ith the specified ¡	
	pment. are provided s not exactly	pment. are provided on the first page s not exactly meet the product	pment. are provided on the first page of part IV. s not exactly meet the product specifications bu	pment. are provided on the first page of part IV. s not exactly meet the product specifications but is competitive w	

Note: As requested in part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

115	Producers'	Ouestionnai	re - Hardwoo	d Plywood
U.S.	Producers	Questionnai	re - naruwooi	a Pivwood

IV-3.	Price settingHow does your firm determine the prices that it charges for sales of hardwood
	plywood (check all that apply)? If your firm issues price lists, please submit sample pages of a
	recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
		l —		

IV-4. <u>Discount policy</u>.--Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe

IV-5. Pricing terms.--

(a) What are your firm's typical sales terms for its U.S.-produced hardwood plywood?

Net 30 days	Net 60 days	2/10 net 30 days	Other	Other (specify)

(b) On what basis are your firm's prices of domestic hardwood plywood usually quoted (check one)?

Delivered	F.o.b.	If f.o.b., specify point		

IV-6. <u>Contract versus spot.</u>--Approximately what share of your firm's sales of its U.S.-produced hardwood plywood in 2015 was on a (1) long-term contract basis, (2) annual contract basis, (3) short-term contract basis, and (4) spot sales basis?

	Type of sale						
	Long-term contracts (multiple deliveries for more than 12 months)	Annual contracts (multiple deliveries for 12 months)	Short-term contracts (multiple deliveries for less than 12 months)	Spot sales (for a single delivery)	Total (shoul sum to 100.0%	d o	
Share of 2016 sales	%	%	%	%	0.0	%	

IV-7. <u>Contract provisions.</u>--Please fill out the table regarding your firm's typical sales contracts for U.S.-produced hardwood plywood (or check "not applicable" if your firm does not sell on a long-term, short-term and/or annual contract basis).

Typical sales contract provisions	Item Short-term contracts (multiple deliveries for less than 12 months) Annual contracts (multiple deliveries for 12 months)		Long-term contracts (multiple deliveries for more than 12 months)	
Average contract duration	No. of days		365	
Price renegotiation	Yes			
(during contract period)	No			
	Quantity			
Fixed quantity and/or price	Price			
	Both			
Meet or release	Yes			
provision	No			
Not applicable				

IV-8. <u>Lead times.--</u>What is your firm's share of sales from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of its U.S.-produced hardwood plywood?

Source	Share of 2016 sales	Lead time (average number of day)
From inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

IV-9.	Shipping	information
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(a)	What is the approximate percentage of the total delivered cost of U.Sproduced hardwood plywood that is accounted for by U.S. inland transportation costs? percent
(b)	Who generally arranges the transportation to your firm's customers' locations?

(c) Indicate the approximate percentage of your firm's sales of hardwood plywood that are delivered the following distances from its production facility.

Distance from production facility	Share	
Within 100 miles		%
101 to 1,000 miles		%
Over 1,000 miles		%
Total (should sum to 100.0%)	0.0	%

Your firm Purchaser (check one)

IV-10. <u>Geographical shipments.--</u> In which U.S. geographic market area(s) has your firm sold its U.S.-produced hardwood plywood since January 1, 2014 (check all that apply)?

Geographic area	√ if applicable
NortheastCT, ME, MA, NH, NJ, NY, PA, RI, and VT.	
MidwestIL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	
SoutheastAL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	
Central Southwest.—AR, LA, OK, and TX.	
MountainsAZ, CO, ID, MT, NV, NM, UT, and WY.	
Pacific Coast.–CA, OR, and WA.	
Other .—All other markets in the United States not previously listed, including AK, HI, PR, and VI.	

IV-11. End uses.--List the end uses of the hardwood plywood that your firm manufactures. For each end-use product, what percentage of the total cost is accounted for by hardwood plywood and other inputs?

	Share of total cost	Total	
End use product			(should sum to 100.0% across)
Lila use product	%	%	0.0 %
	%	%	0.0 %
	%	%	0.0 %

	End use product		ıct Hard	Hardwood plywood		Other inputs			100.0% across)	
				9			•	6	0.0 %	
				%		%		6	0.0 %	
				9	6		9	6	0.0 %	
IV-	V-12. <u>Substitutes</u> (a) Can other products be substituted for hardwood plywood?									
	, ,	□ No		Please fill o						
	Have changes in the price of this substitute affected the price for hardwood plywood?									
	9	Substitute		substitute is used			5	Explanation		
1.										
2.										
3.										
		f your firm report ndicate how the d								
		Substitute	Increased	No change	Decreas	ed I	Fluctuated		Explanation	
1.										
2.										
3.										

IV-13.	<u>Hardwo</u>	ood plywood grades						
	(a)	Is there a standardized grading system for hardwood plywood?						
		☐ No		YesPle	ease respon	d to parts (b) t	through (c).	
	(b)	Does this	s gradin	g system in	iclude the fo	ollowing specif	fications?	
							No	Yes
		Compo	sition of	core mate	erials			
		Thickne	ess of th	e veneer				
		Other:	()					
	(c)	Are higher grades typically more expensive than lower grades for the same veneer thickness?						me veneer
		No	Yes	Explain				
IV-14.	Deman	d trends.						
	for	hardwoo	d plywo	od has cha	nged since		de of the United Sta 4. Explain any trend demand.	
		0	verall	No	Overall	Fluctuate with no		
Mark	cet		crease	change	decrease	clear trend	Explanatio	n and factors
Within the U	nited Sta	tes						
Outside the U	nited Sta	tes						

IV-14. D	emand	trends	continued	l
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(b)	Indicate how demand within the United States, by application, for hardwood plywood has
	changed since January 1, 2014. Explain any trends and describe the principal factors that
	have affected these changes in demand.

Application	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Overall U.S. market					
Cabinetry					
Fixtures (store/retail)					
Underlayment					
Furniture					
RV/Mobile homes					
Architectural uses					

(c) Indicate how demand within the United States, by species and/or faces, for hardwood plywood has changed since January 1, 2014. Explain any trends and describe the principal factors that have affected these changes in demand.

Species	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Maple					
Red oak					
Birch					
Cherry					
Walnut					
Other:					

IV-15. **Product changes.**--Have there been any significant changes in the product range, product mix, or marketing of hardwood plywood since January 1, 2014?

No	Yes	If yes, please describe and quantify if possible.

IV-16.	Conditions	of com	petition

(a)	Is the hardwood plywood market subject to business cycles (other than general economy-
	wide conditions) and/or other conditions of competition distinctive to hardwood
	plywood? If yes, describe.

Check all that apply.		Please describe.
	No	Skip to question IV-17.
	Yes-Business cycles (e.g. seasonal business)	
	Yes-Other distinctive conditions of competition	

(b) If yes, have there been any changes in the business cycles or conditions of competition for hardwood plywood since January 1, 2014?

No	Yes	If yes, describe.		

IV-17. <u>Supply constraints.</u>—Has your firm refused, declined, or been unable to supply hardwood plywood since January 1, 2014 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.

	D	A		DI
U.S.	Producers'	Questionnaire	- Hardwood	Plywood

IV-18.	Raw materialsHow have hardwood plywood raw material prices changed since January 1,
	2014?

Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for hardwood plywood.

IV-19.	<u>Lacey Act procedures</u> Please describe any procedures your firm has implemented to ensure compliance with the Lacey Act.	
	compliance with the Eucey rich	

- IV-20. Chain of custody certification and forest certification claim.
 - (a) Do you have a chain of custody certification (ex. FSC, PEFC, SFI, etc.) for the hardwood plywood that your firm produces?

No	Yes	If yes, please list the certification you use and describe what it entails.

(b) Please fill out the table below, estimating the percentage of your firm's U.S. commercial shipments of hardwood plywood that required forest content certifications (ex. FSC, PEFC, SFI, etc.).

	Estimated percentage of your firm's commercial U.S. shipments of hardwood plywood in 2016	
Sales that did not require any certification	%	
Sales that were required by law or regulation to be certified (specify type of certification:	%	
Sales that were not required by law or regulation, but were required by your customers to be certified (specify type of certification:	%	
Sales that were required to be certified for other reasons (explain and specify type of certification:)	%	
Total (should sum to 100.0%)	0.0 %	

IV-21. <u>Interchangeability.--</u>Is hardwood plywood produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = *no familiarity* with products from a specified country-pair

Country-pair	China	All other countries ¹
United States		
China		

For any country-pair producing hardwood plywood that is *sometimes* or *never* interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:

¹ Identify specific countries included in the comparisons: If the "All other countries" comparisons differ by country, please explain:

IV-22. <u>Factors other than price</u>.--Are differences other than price (*e.g.*, quality, availability, transportation network, product range, technical support, *etc.*) between hardwood plywood produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = no familiarity with products from a specified country-pair

Country-pair	China	All other countries ¹
United States		
China		

For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's sales of hardwood plywood, identify the country-pair and report the advantages or disadvantages imparted by such factors:

¹ Identify specific countries included in the comparisons: If the "All other countries" comparisons differ by country, please explain:

IV-23. <u>Customer identification.</u>—List the names and contact information for your firm's 10 largest U.S. customers for hardwood plywood since January 1, 2014. Indicate the share of the quantity of your firm's total shipments of hardwood plywood that each of these customers accounted for in 2016.

C	Customer's name	Contact person	Email	Telephone	City	State	Share of 2016 sales (%)
1							
2							
3							
4							
5							
6							
7)	
8							
9							
10							

IV-24. Competition from imports.

(a) <u>Lost revenue</u>.--Since January 1, 2014: To avoid losing sales to competitors selling hardwood plywood from China, did your firm:

Item	No	Yes
Reduce prices		
Roll back announced price increases		

(b) <u>Lost sales.</u>--Since January 1, 2014: Did your firm lose sales of hardwood plywood to imports of this product from China?

No	Yes

IV-24.	Competition	from im	ports	(continued)).
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(c) The submission of lost sales/lost revenue allegations is to be completed only by NON-PETITIONERS.

If your firm indicated "yes" to any of the above, your firm can provide the Commission with additional information by downloading and completing the lost sales/lost revenues worksheet at http://usitc.gov/trade_remedy/question.htm. Note that the Commission may contact the firms named to verify the allegations reported.

Is your firm submitting the lost sales/lost revenues worksheet?

No—Please explain.
Yes—Please complete the worksheet and submit via the Commission dropbox. https://dropbox.usitc.gov/oinv/ . (PIN: HWPW)

IV-25.	Other explanationsIf your firm would like to further explain a response to a question in part
	IV that did not provide a narrative response box, please note the question number and the
	explanation in the space provided below. Please also use this space to highlight any issues your
	firm had in providing the data in this section, including but not limited to technical issues with
	the MS Word questionnaire.



HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

https://www.usitc.gov/investigations/701731/2017/hardwood_plywood_china/final.ht m

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: HWPW

• E-mail.—E-mail the MS Word questionnaire to drew.dushkes@usitc.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm does not produce this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.