## **U.S. PRODUCERS' QUESTIONNAIRE**

## STEEL WHEELS FROM CHINA

This questionnaire must be received by the Commission by <u>April 10, 2018</u>

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping duty investigations concerning steel wheels from China (Inv. Nos. 701-TA-602 and 731-TA-1412 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm \_\_\_\_\_

City	State Zip Coo	de	
Website		_	
Has your firm p	roduced steel wheels (as defined on next page) at any time sin	nce January 1, 2015?	
□ NO	(Sign the certification below and promptly return <b>only</b> this page of th	ne questionnaire to the Commission)	
☐ YES	(Complete all parts of the questionnaire, and return the entire questi	ionnaire to the Commission)	
	onnaire via the U.S. International Trade Commission <i>Dr</i> : <a href="https://dropbox.usitc.gov/oinv/">https://dropbox.usitc.gov/oinv/</a> . (PIN: WHEEL)	op Box by clicking on the	
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vledge and belief and ns of this certification mation provided in the commission on the same e undersigned, acknowled eeding or other procounts on the procounts onnel (a) for develop	ation herein supplied in response to this questionnaire is a understand that the information submitted is subject to auton I also grant consent for the Commission, and its emplois questionnaire and throughout this proceeding in any other me or similar merchandise.  Sowledge that information submitted in response to this receedings may be disclosed to and used: (i) by the Commissioning or maintaining the records of this or a related proceedings.	udit and verification by the Commissic loyees and contract personnel, to us her import-injury proceedings conduct quest for information and throughou on, its employees and Offices, and con ng, or (b) in internal investigations, a	on. By se the sed by at this at this audits,
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#### PART I.—GENERAL INFORMATION

**Background.**--This proceeding was instituted in response to a petition filed on March 27, 2018, by Accuride Corporation, Evansville, Indiana, and Maxion Wheels Akron LLC, Akron, Ohio. Countervailing and/or antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at <a href="https://www.usitc.gov/investigations/701731/2018/steel\_wheels\_china/preliminary.htm">https://www.usitc.gov/investigations/701731/2018/steel\_wheels\_china/preliminary.htm</a>.

<u>Steel wheels</u> covered by these investigations are certain on-the-road steel wheels for use with tubeless tires with a wheel diameter of 22.5 inches and 24.5 inches. Certain on-the-road wheels with a wheel diameter of 22.5 inches and 24.5 inches are generally designed, manufactured, and offered for sale for use on road and highway surfaces by Class 6, 7, and 8 commercial vehicles, including tractors, semitrailers, dump trucks, garbage trucks, concrete mixers, and buses, and are the current standard wheel diameters for such applications. The standard widths of certain steel wheels are 7.5 inches, 8.25 inches, and 9.0 inches, but all certain steel wheels, regardless of width, are covered by the scope. While 22.5 inches and 24.5 inches are standard wheel sizes used by Class 6, 7, and 8 commercial trucks, their trailers, buses, and other commercial vehicles, and have been for several decades, these petitions are intended to cover new sizes that may be adopted for use on Class 6, 7, and 8 commercial vehicles.

The scope includes "hub-piloted" steel wheels and "stud-piloted" steel wheels and includes rims and discs for such wheels, whether imported as an assembly or separately. The scope includes wheels, discs, and rims, of carbon and/or alloy composition, whether cladded or not cladded, whether finished or not finished, and whether coated or uncoated. All on-the-road wheels sold in the United States are subject to the requirements of the National Highway Traffic Safety Administration and bear markings, such as the "DOT" symbol, indicating compliance with applicable motor vehicle standards. The scope includes steel wheels imported with and without the required markings, which may be added after importation. Steel wheels imported as an assembly with a tire mounted on the wheel or with a valve stem attached are included. However, if the steel wheels are imported as an assembly with a tire mounted on the wheel or with a valve stem attached, the tire or valve stem is not covered by the scope.

Excluded from the scope are steel wheels for use with tube-type tires. Also excluded from the scope are wheels where steel represents less than fifty percent of the product by weight (e.g., aluminum wheels). Steel wheels manufactured and offered for sale primarily for off-highway or off-the-road use are also excluded from the scope. Such wheels are not required to meet the National Highway Traffic Safety Administration's requirements. Steel wheels that meet the National Highway Traffic Safety Administration's requirements, but can be used off-road, are included in the scope.

Imports of the subject merchandise are provided for under the following categories of the Harmonized Tariff Schedule of the United States ("HTSUS"): 8708.70.4530, 8708.70.4560, 8708.70.6030, 8708.70.6060, 8716.90.5045, and 8716.90.5059. Wheels meeting the scope description may also enter under the following HTSUS subheadings: 4011.20.1015, 4011.20.5020, and 8708.99.4850. While HTSUS subheadings are provided for convenience and customs purposes, the written description of the subject merchandise is dispositive.

**Reporting of information**.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals. In addition, if your firm is a U.S. producer, the information you provide on your production and imports of steel wheels and your responses to the questions in Part I of the producer questionnaire will be provided to the U.S. Department of Commerce, upon its request, for use in connection with (and only in connection with) its requirement pursuant to section 702(c)(4)/732(c)(4) of the Act (19 U.S.C. § 1671a(c)(4)/1673a(c)(4)) to make a determination concerning the extent of industry support for the petition requesting this proceeding. Any information provided to Commerce will be transmitted under the confidentiality and release guidelines set forth above. Your response to these questions constitutes your consent that such information be provided to Commerce under the conditions described above.

<u>D-GRIDS tool.</u>--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macroenabled MS Excel file available for download from the Commission's generic questionnaires webpage (<a href="https://www.usitc.gov/trade\_remedy/question.htm">https://www.usitc.gov/trade\_remedy/question.htm</a>) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is *optional*. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

I-1a. <u>OMB statistics</u>.--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 50 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-1b.	TAA information release In the event that the U.S. International Trade Commission (USITC)
	makes an affirmative final determination in this proceeding, do you consent to the USITC's
	release of your contact information (company name, address, contact person, telephone
	number, email address) appearing on the front page of this questionnaire to the Departments of
	Commerce, Labor, and Agriculture, as applicable, so that your firm and its workers can be made
	eligible for benefits under the Trade Adjustment Assistance program?

Yes	No
res	INC

I-2. **Establishments covered**.--Provide the city, state, zip code, and brief description of each establishment covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol in the footnote to the table. Firms operating more than one establishment should combine the data for all establishments into a single report.

"Establishment" -- Each facility of a firm involved in the production of steel wheels, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

Establishments covered <sup>1</sup>	City, State	Zip (5 digit)	Description
1			
2			
3			
4			
5			
6			
<sup>1</sup> Additional discussi	on on establishments co	nsolidated in this questic	onnaire:

I-3.	Petition supportDoes	your firm support	or oppose the petition?
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Country	Support	Oppose	Take no position
China - AD			
China - CVD			

List the following information.	
Address	Extent of ownership (percent)
	Address

No YesI	List the following information.	
Firm name	Country	Affiliation
No YesI	List the following information.	
No YesI	List the following information.  Country	Affiliation
		Affiliation

Email Telephone

## PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Jordan Harriman (202-205-2610, <u>jordan.harriman@usitc.gov</u>). **Supply all data requested on a <u>calendar-year</u> basis**.

II-1.	<b>Contact inform</b>	nationPlease identify the responsible	individual and the manner by which
	Commission sta in part II.	aff may contact that individual regardin	ng the confidential information submitted
	Name		
	Title		

II-2. <u>Changes in operations.</u>—Please indicate whether your firm has experienced any of the following changes in relation to the production of steel wheels since January 1, 2015.

(chec	k as many as appropriate)	(If checked, please describe; leave blank if not applicable)
	plant openings	
	plant closings	
	relocations	
	expansions	
	acquisitions	
	consolidations	
	prolonged shutdowns or production curtailments	
	revised labor agreements	
	other (e.g., technology)	

II-3a.	Alternative production: heavy duty steel wheels for tube-type tiresDid your firm produce		
	heavy duty steel wheels for use with tube-type tires in 2017 at any U.S. facility (i.e. not limited		
	to facilities that produce in-scope steel wheels)?		

"Heavy duty steel wheels for tube-type tires" – Wheels which are 20" to 24.5" in diameter and used on class 6, 7, and 8 vehicles (by gross vehicle weight rating), and which are used for tube-type tires.

No	Yes	If yes Complete the table below. (U.S. shipments are inclusive of
		commercial U.S. shipments, internal consumption, and transfers to related firms.)

Quantity (in actual	number of wheels) and value (in \$1,000)
	Calendar year
Item	2017
Production (quantity)	
U.S. shipments:	
Quantity	
Value	

II-3b. <u>Alternative production: heavy duty non-standard size steel wheels</u>.--Did your firm produce heavy duty non-standard size steel wheels for use with tubeless tires in 2017 at any U.S. facility (i.e. not limited to facilities that produce in-scope steel wheels)?

"Heavy duty non-standard steel wheels" – Wheels with wheel diameters other than 22.5" or 24.5" in diameter and used on class 6, 7, and 8 vehicles (by gross vehicle weight rating).

No	Yes	If yes Complete the table below. (U.S. shipments are inclusive of
		commercial U.S. shipments, internal consumption, and transfers to related firms.)

Quantity (in actual	number of wheels) and value (in \$1,000)
	Calendar year
Item	2017
Production (quantity)	
U.S. shipments: <sup>1</sup> Quantity	
Value	
<sup>1</sup> Please identify the diameter sizes of the	ese non-standard wheels:

II-3c. <u>Alternative production: steel wheels for light and medium class vehicles</u>.--Did your firm produce steel wheels for light and medium class vehicles in 2017 at any U.S. facility, (i.e. not limited to facilities that produce in-scope steel wheels)?

"Steel wheels for light and medium class vehicles" – Steel wheels used on Class 1 through 5 vehicles (by gross vehicle weight rating).

No	Yes	If yes Complete the table below. (U.S. shipments are inclusive of
		commercial U.S. shipments, internal consumption, and transfers to related firms.)

Quantity	(in actual number of wheels) and value (in \$1,000)
	Calendar year
Item	2017
Production (quantity)	
U.S. shipments:  Quantity	
Value	

II-3d. <u>Alternative production: aluminum wheels</u>.--Did your firm produce aluminum wheels in 2017 at any U.S. facility, (i.e. not limited to facilities that produce in-scope steel wheels)?

"Heavy duty aluminum wheels" – Wheels where the primary material in their manufacture is aluminum (steel represents less than fifty percent of the product by weight) for use on class 6, 7, or 8 vehicles.

"Light and medium duty aluminum wheels" – Wheels where the primary material in their manufacture is aluminum (steel represents less than fifty percent of the product by weight) for use on class 1 to 5 vehicles.

No	Yes	If yes Complete the table(s) below. (U.S. shipments are inclusive of
		commercial U.S. shipments, internal consumption, and transfers to related firms.)

Quantity	(in actual number of wheels) and value (in \$1,000)
	Calendar year
ltem	2017
Heavy duty aluminum wheels: Production (quantity)	
U.S. shipments:  Quantity	
Value	

Quantity (in actua	al number of wheels) and value (in \$1,000)
	Calendar year
Item	2017
Light and medium duty aluminum wheels: Production (quantity)	
U.S. shipments:  Quantity	
Value	

II-4a. **Production using same machinery.--**Please report your firm's production of products made on the same equipment and machinery or using the same employees used to produce steel wheels, and the combined production capacity on this shared equipment and machinery or employees the periods indicated.

"Overall production capacity" or "capacity" – The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup).

Note.--If your firm does not produce any out-of-scope merchandise on the same machinery and equipment or using the same employees as scope merchandise (i.e., you have reported no data for the various out-of-scope products in this question) then the "overall production capacity" numbers reported in this question should be exactly equal to the "average production capacity" numbers reported in question II-8. If, however, your firm does produce out-of-scope merchandise using the same machinery and equipment as scope mercandhise, then the "average production capacity" reported in question II-8 should exclude the portion of "overall production capacity" that was used to produce this out-of-scope merchandise (i.e., "average production capacity" in question II-8 should be smaller than "overall production capacity" in this question).

"Production" – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

Note.--Note out-of-scope production reported in this table should be limited to such production that is produced using the same equipment and machinery or using the same employees as in-scope steel wheels (unlike data in questions II-3a through II-3d which related to all U.S. production regardless of whether the production used the same machinery and equipment or employees).

Quantity (in actual number of wheels)					
	Calendar years				
ltem	2015	2016	2017		
Overall production capacity					
Production of: Steel wheels <sup>1</sup>	0	0	0		
Out of scope production:  Heavy duty steel wheels for use with tube-type tires					
Heavy duty non-standard size steel wheels for use with tubeless tires					
Steel wheels for light and medium class vehicles					
Aluminum wheels					
Other products <sup>2</sup>					
Subtotal, out-of-scope	0	0	0		
Total	0	0	0		

<sup>&</sup>lt;sup>1</sup> Data entered for production of steel wheels will populate here once reported in question II-8.

<sup>&</sup>lt;sup>2</sup> Please identify these products: \_\_\_\_\_.

ı	ııc	Producers'	Ougstionn	aira Stac	ما مطبعا ا
ı	いって	Producers	Questionn	aire - <b>Stee</b>	i wneeis

	Hours per w	/eek	W	eeks per year		-	
- ··							
		<b>n</b> Please desc n II-3a, and exp					verall producti
	on constrai on capacity		escribe the	e constraint(	s) that se	t the limit(	s) on your firm
Product s	shifting.—						
	•	able to switch ame equipmer	•		betweer	steel whe	els and other p
No	Yes	If yes—(i.e., products) Plo	-				e to produce o
140		+					
(ii) P	etween pr		ime, cost, ı	relative price	-	•	duction capaci the degree to
(ii) P	etween pr	oducts (e.g., t	ime, cost, ı	relative price	-	•	•
(ii) P b tl	etween pr hese factoi	oducts (e.g., t rs enhance or ary 1, 2015, ha	ime, cost, I constrain s	relative price	e change,	etc.), and	•
(ii) P b tl  Tolling: production "Toll agreematerials	Since Janua on of steel eement"A	ary 1, 2015, hawheels?	es your firm	relative prices such shifts.  In been involution firms where materials to	ved in a teby the fi	oll agreem	the degree to

II-6.	Foreign	trade	zones
11-0.	I UI CIEII	uaue	2011C3

(a) <u>Firm's FTZ operations</u>.--Does your firm produce steel wheels in and/or admit steel wheels into a foreign trade zone (FTZ)?

**"Foreign trade zone"** is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise. A foreign trade zone must be designed as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

No	If yes Describe the nature of your firms operations in FTZs and identify the specific FTZ site(s).

(b) Other firms' FTZ operations.--To your knowledge, do any firms in the United States import steel wheels into a foreign trade zone (FTZ) for use in distribution of steel wheels and/or the production of downstream articles?

No	Yes	If yesIdentify the firms and the FTZs.

II-7. Importer.--Since January 1, 2015, has your firm imported steel wheels?

"Importer" – The person or firm primarily liable for the payment of any duties on the merchandise, or an authorized agent acting on his behalf. The importer may be the consignee, or the importer of record.

No	Yes	
		If yes <u>COMPLETE AND RETURN A U.S. IMPORTERS' QUESTIONNAIRE</u>

- II-8. **Production, shipment, and inventory data**.--Report your firm's production capacity, production, shipments, and inventories related to the production of steel wheels in its U.S. establishment(s) during the specified periods.
  - "Average production capacity" or "capacity" The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix).
  - "**Production**" All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.
  - "Commercial U.S. shipments" Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report <u>net values</u> (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.
  - "Internal consumption" Product consumed internally by your firm. Such transactions are valued at fair market value.
  - "Transfers to related firms" Shipments made to related domestic firms. Such transactions are valued at fair market value.
  - "Related firm" –A firm that your firm solely or jointly owns, manages, or otherwise controls.
  - "Export shipments" Shipments to destinations outside the United States, including shipments to related firms.
  - "Inventories" Finished goods inventory, not raw materials or work-in-progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

## II-8. <u>Production, shipment, and inventory data.</u>--Continued

Quantity (in actua	I number of wheels)	and value ( <i>in \$1,000</i> )	
	Calendar years		
Item	2015	2016	2017
Average production capacity <sup>1</sup> (quantity) (A)			
Beginning-of-period inventories (quantity) (B)			
Production (quantity) (C)			
U.S. shipments: Commercial shipments: Quantity (D)			
Value (E)			
Internal consumption: <sup>2</sup> Quantity (F)			
Value <sup>2</sup> (G)  Transfers to related firms: <sup>2</sup>			
Quantity (H)			
Value² (I)			
Export shipments: <sup>3</sup> Quantity (J)			
Value (K)			
End-of-period inventories (quantity) (L)			
<sup>1</sup> The production capacity reported is based on ormethodology used to calculate production capacity, <sup>2</sup> Internal consumption and transfers to related fifor valuing these transactions in your records, pleas provided above in this table should be based on fair <sup>3</sup> Identify your firm's principal export markets:	, and explain any char rms must be valued a e specify that basis (e market value.	nges in reported capacity It fair market value. If yo	ur firm uses a different basis

<u>RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.</u>--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and, also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar years		
Reconciliation	2015	2016	2017
B + C - D - F - H - J - L = should equal zero			
("0") or provide an explanation.1	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:			

II-9. <u>Channels of distribution</u>.--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) by channel of distribution during the specific periods.

Quanti	Quantity (in actual number of wheels); Value (in \$1,000)			
		Calendar years		
Item	2015	2016	2017	
U.S. shipments:				
To truck OEMs				
Quantity (M)				
Value (N)				
To trailer OEMs				
Quantity (O)				
Value (P)				
To other OEMs				
Quantity (Q)				
Value (R)				
To aftermarket <sup>1</sup>				
Quantity (S)				
Value (T)				

<sup>&</sup>lt;sup>1</sup> This category includes aftermarket or replacement distributors, original equipment service ("OES") providers (both product distribution centers and dealer direct shipments), and other aftermarket firms.

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities and values reported for channels of distribution (i.e., lines M through T) in each time period equal the quantity and value reported for U.S. shipments (i.e., line D through I) in each time period in question II-8. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

		Calendar years	
Reconciliation	2015	2016	2017
Quantity: $M + O + Q + S - D - F - H = zero$ ("0"), if not revise.	0	0	0
Value: $N + P + R + T - E - G - I = zero$ ("0"), if not revise.	0	0	0

II-10. <u>US shipments by product type</u>.--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) by type of product during the specific periods.

	Calendar years			
Item	2015	2016	2017	
U.S. shipments:				
Carbon steel: 22.5 diameter  Quantity (U) in units				
Weight (V) in kilograms				
<i>Value</i> (W) in \$1,000				
Carbon steel: 24.5 diameter  Quantity (X) in units				
Weight (Y) in kilograms				
Value (Z) in \$1,000				
Alloy steel: 22.5 diameter  Quantity (AA) in units				
Weight (AB) in kilograms				
Value (AC) in \$1,000				
Alloy steel: 24.5 diameter				
Quantity (AD) in units				
Weight (AE) in kilograms			_	
Value (AF) in \$1,000				

<u>RECONCILIATION OF U.S. SHIPMENTS.</u>--Please ensure that the quantities and values reported for U.S. shipments by product type (i.e., lines U through AF) in each time period equal the quantity and value reported for U.S. shipments (i.e., line D through I) in each time period in question II-8. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar years		
Reconciliation	2015	2016	2017
<b>Quantity:</b> U + X + AA + AD- D - F - H			
= zero ("0"), if not revise.	0	0	0
<b>Value:</b> W + Z + AC + AF- E - G - I =			
zero ("0"), if not revise.	0	0	0

Explanation of trends:

II-11. **Employment data**.--Report your firm's employment-related data related to the production of steel wheels and provide an explanation for any trends in these data.

"Production and Related Workers" (PRWs) includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12.

"Hours worked" includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

"Wages paid" – Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

	Calendar years		
Item	2015	2016	2017
Average number of PRWs (number)			
Hours worked by PRWs (1,000 hours)			
Wages paid to PRWs (\$1,000)			

II-12.	Related firms.—If your firm reported transfers to related firms in question II-7, please indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.

U.S. Pro	U.S. Producers' Questionnaire - <b>Steel wheels</b> Pa						
II-13.	13. PurchasesOther than direct imports, has your firm otherwise purchased steel wheels sind January 1, 2015? "Purchase" – A transaction to buy product from a U.S. corporate entity such as another U.S producer, a U.S. distributor, or a U.S. firm that has directly imported the product. "Import" –A transaction to buy from a foreign supplier where your firm is the importer of record.						
	No	Yes	If yes Report such purch firms' purchases:	ases below and explain	n the reasons for your		
			(Quantity in actual nur	nber of wheels)			
				Calendar years			
	Item		2015	2016	2017		
		_					
Cana	ada						
Mex							
	ther source						
produ	ases from d cers <sup>2</sup>	omestic					
Purcha source	ases from o es <sup>2</sup>	ther					
supplie	rs differ by s	ource, plea	ne importer(s) from which you ase identify the source for eac ne producer(s) or U.S. distribut	h listed supplier:			
II-14.	that did no the space	ot provide provided the data i	If your firm would like to a narrative box, please not below. Please also use this n this section, including but	e the question number space to highlight any i	and the explanation in ssues your firm had in		

# PART III.--FINANCIAL INFORMATION

Address questions on th	s part of the	questionnaire t	o Charles	Yost (202-	205-3432,
charles.yost@usitc.gov).					

Name	
Name	
Title	
Email	
Telephone	
Accounting sy	<u>stem</u> Briefly describe your firm's financial accounting system.
A.	When does your firm's fiscal year end (month and day)?
	If your firm's fiscal year changed during the data-collection period, explain below:
	NotePlease note that we are requesting that firms report their financial design on a calendar year basis.
B.1.	Describe the lowest level of operations (e.g., plant, division, company-wide) which financial statements are prepared that include steel wheels:
2.	Does your firm prepare profit/loss statements for steel wheels:  Yes  No
3.	How often did your firm (or parent company) prepare financial statements (including annual reports, 10Ks)? Please check relevant items below.  Audited, unaudited, annual reports, 10Ks, 10 Qs,
	<ul><li>Monthly, ☐ quarterly, ☐ semi-annually, ☐ annually</li><li>Accounting basis: ☐ GAAP, ☐ cash, ☐ tax, or ☐ other comprehen</li></ul>
4.	basis of accounting (specify)
Note: used i regard submi profit-	As requested in Part I of this questionnaire, please keep all supporting documents/reconnumber the preparation of the financial data, as Commission staff may contact your firm ding questions on the financial data. The Commission may also request that your comput copies of the supporting documents/records (financial statements, including internal and-loss statements for the division or product group that includes steel wheels, as we is statements and worksheets) used to compile these data.

III-4.	<u>Allocation basis</u> Briefly describe your firm's allocation basis, if any, for COGS, SG&A, and interest expense and other income and expenses.				

III-5. **Product listing**.--Please list the products your firm produced in the facilities in which your firm produced steel wheels, and provide the share of net sales accounted for by these products in your firm's most recent fiscal year.

Products	Share of sales
Steel wheels	%
	%
	70
	%
	%
	%

res	Continue	to question III-7	NoContinue to ques	stion III-9a.
recorded supplier; approxim	in your core.g., the re	mpany's own accountir		
Innut		Polated su		Chara of total (1)(-C
Input		Related su	ipplier	Share of total COGS
Input		Related su	іррпег	Share of total COGS
	aluation as		accounting books and reco	

III-9a. Operations on steel wheels.—Report the revenue and related cost information requested below on the steel wheels operations of your firm's U.S. establishment(s). Do not report resales of products. Note that internal consumption and transfers to related firms must be valued at fair market value. Input purchases from related suppliers should be consistent with and based on information in the firm's accounting books and records. Provide data for your firm's three most recently completed calendar years. If your firm was involved in tolling operations (either as the toller or as the tollee), please contact Charles Yost (202-205-3432, <a href="mailto:charles.yost@usitc.gov">charles.yost@usitc.gov</a>) before completing this section of the questionnaire.

	Quantity (in actual number of wheels) and value (in \$1,000)				
		Calendar years			
Item	2015	2016	2017		
Net sales quantities: <sup>2</sup>					
Commercial sales ("CS")					
Internal consumption ("IC")					
Transfers to related firms ("Transfers")					
Total net sales quantities	0	0	0		
Net sales values: <sup>2</sup> Commercial sales					
Internal consumption					
Transfers to related firms					
Total net sales values	0	0	0		
Cost of goods sold (COGS): <sup>3</sup> Raw materials					
Direct labor					
Other factory costs					
Total COGS	0	0	0		
Gross profit or (loss)	0	0	0		
Selling, general, and administrative (SG&A) expenses: Selling expenses					
General and administrative expenses					
Total SG&A expenses	0	0	0		
Operating income (loss)	0	0	0		
Other expenses and income: Interest expense					
All other expense items					
All other income items					
Net income or (loss) before income taxes	0	0	0		
Depreciation/amortization included above					

<sup>&</sup>lt;sup>1</sup> Include only sales (whether <u>domestic or export</u>) and costs related to your <u>U.S. manufacturing operations</u>.

Note -- The table above contains calculations that will appear when you have entered data in the MS Word form fields.

<sup>&</sup>lt;sup>2</sup> Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

<sup>&</sup>lt;sup>3</sup> COGS (whether for domestic or export sales) should include costs associated with CS, IC, and Transfers.

III-9b. Raw materials for steel wheels.--Please indicate the share of total raw material costs reported in III-9a in 2017 for the following raw material inputs:

Products	Share of total raw material costs (percent)
Steel costs	%
Other material inputs <sup>1</sup>	%
Total (should sum to 100 percent)	0.0 %

<sup>&</sup>lt;sup>1</sup> Please indicate any other notable "other" raw materials not expressly identified above (such as paint or coating materials) and provide the share of the total raw material costs that they account for:

III-9c. <u>Financial data reconciliation</u>.--The calculable line items from question III-9a (i.e., total net sales quantities and values, total COGS, gross profit (or loss), total SG&A, and net income (or loss)) have been calculated from the data submitted in the other line items. Do the calculated fields return the correct data according to your firm's financial records ignoring non-material differences that may arise due to rounding?

Yes	No	If no If the calculated fields do not show the correct data, please double check the feeder data for data entry errors and revise. Also, check signs accorded to the post operating income line items; the two expense line items should report positive numbers (i.e., expenses are positive and incomes or reversals are negativeinstances of the latter should be rare in those lines) while the income line item also in most instances should have its value be a positive number (i.e., income is positive, expenses or reversals are negative). If after reviewing and potentially revising the feeder data your firm has provided, the differences between your records and the calculated fields persist please identify and discuss the differences in the space below.

III-10. Nonrecurring items (charges and gains) included in the subject product financial results.--For each annual and interim period for which financial results are reported in question III-9a, please specify all material (significant) nonrecurring items (charges and gains) in the schedule below, the specific question III-9a line item where the nonrecurring items are included, a brief description of the relevant nonrecurring items, and the associated values (in \$1,000), as reflected in question III-9a; i.e., if an aggregate nonrecurring item has been allocated to question III-9a, only the allocated value amount included in question III-9a should be reported in the schedule below. Note: The Commission's objective here is to gather information only on material (significant) nonrecurring items which impacted the reported financial results of the subject product in question III-9a.

	Calendar years			
	2015	2016	2017	
Nonrecurring item: In this column please provide a brief description of each nonrecurring item and indicate the specific line item in table III-9a where the nonrecurring item is	Nonrecurring item: In these columns please report the amount of the relevant nonrecurring item reported in question III-9a.			
classified.	Value ( <i>\$1,000</i> )			
1. , classified as				
2. , classified as				
3. , classified as				
4. , classified as				
5. , classified as				
6. , classified as				
7. , classified as				

III-11. Classification of identified nonrecurring items (charges and gains) in the accounting books and records of the company.--If non-recurring items were reported in question III-10 above, please identify where your company recorded these items in your accounting books and records in the normal course of business; i.e., just as responses to question III-10 identify where these items are reported in question III-9a.

Identify:		
Explanation:		

III-12. <u>Asset values</u>.--Report the <u>total</u> assets (i.e., both current and long-term assets) associated with the production, warehousing, and sale of steel wheels. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for steel wheels in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with relevant cost allocations in question III-9a. Provide data as of the end of your firm's three most recently completed calendar years.

**Note:** Total assets should reflect <u>net assets</u> after any accumulated depreciation and allowances deducted.

Total assets should be <u>allocated to steel wheels</u> if these assets are also related to other products. Please provide a <u>brief explanation if there are any substantial changes</u> in total asset value during the period; e.g., due to asset write-offs, revaluation, and major purchases.

Value ( <i>in \$1,000</i> )							
Calendar years							
Item	2015	2016	2017				
Total assets (net) <sup>1</sup>							
<sup>1</sup> Explain substantial changes		<sup>1</sup> Explain substantial changes					

III-13. <u>Capital expenditures and research and development expenses</u>.--Report your firm's capital expenditures and research and development expenses for steel wheels. Provide data for your firm's three most recently completed calendar years.

Value ( <i>in \$1,000</i> )			
	Calendar years		
ltem	2015	2016	2017
Capital expenditures <sup>1</sup>			
Research and development expenses <sup>2</sup>			

<sup>&</sup>lt;sup>1</sup> Please describe the nature, focus, and significance of your firm's capital expenditures on the subject product.

<sup>&</sup>lt;sup>2</sup> Please describe the nature, focus, and significance of your firm's R&D expenses related to subject product.

III-14.	Data consistency and reconciliation Please indicate whether your firm's financial data for
	questions III-9a, 12, and 13 are based on a calendar year or on your firm's fiscal year:

Calendar year	Fiscal year	Specify fiscal year

Please note the quantities and values reported in question III-9a should reconcile with the data reported in question II-7 (including export shipments) as long as they are reported on the same calendar year basis.

<u>RECONCILIATION OF TRADE VS FINANCIAL DATA</u>.--Please ensure that the quantities and values reported for total shipments in part II equal the quantities and values reported for total net sales in part III of this questionnaire in each time period unless the financial data from part III are reported on a fiscal year basis, in which case only the interim periods must reconcile. If the calculated fields below return values other than zero (i.e., "0") and both are being reported on a calendar basis, please explain the discrepancy below.

	Calendar years		
Reconciliation	2015	2016	2017
Quantity: Trade data from question II-8 (lines D, F, H, and J) less financial total net sales quantity data from question III-9a, = zero ("0").	0	0	0
Value: Trade data from question II-8 (lines E, G, I, and K) less financial total net sales value data from question III-9a, = zero ("0").	0	0	0

Do these data in question III-9a reconcile with data in question II-7?

Yes	No	If no, please explain.

Other

No	Yes		
		If yes, my firm has experienced a	ictual negative effects as follows.
(0	check as	many as appropriate)	(please describe)
		Cancellation, postponement, or rejection of expansion projects	
		Denial or rejection of investment proposal	
		Reduction in the size of capital investments	
		Return on specific investments negatively impacted	

III-16.	Effects of imports on growth and development Since January 1, 2015, has your firm
	experienced any actual negative effects on its growth, ability to raise capital, or existing
	development and production efforts (including efforts to develop a derivative or more advanced
	version of the product) as a result of imports of steel wheels from China?

No	Yes			
		If yes, my firm has experier	nced actual negative effects as follows.	
(0	check as r	nany as appropriate)	(please describe)	
		Rejection of bank loans		
		Lowering of credit rating		
		Problem related to the		
		issue of stocks or bonds		
		Ability to service debt		
		Other		

III-17.	Anticipated effects of importsDoes your firm anticipate any negative effects due to imports of
	steel wheels from China?

No	Yes	If yes, my firm anticipates negative effects as follows:

III-18.	Other explanationsIf your firm would like to further explain a response to a question in Part III that did not provide a narrative box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

#### PART IV.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Cindy Cohen (202-205-3230, <a href="mailto:cindy.cohen@usitc.gov">cindy.cohen@usitc.gov</a>).

IV-1. <u>Contact information</u>.--Please identify the individual that Commission staff may contact regarding the confidential information submitted in part IV.

Name	
Title	
Email	
Telephone	

## **PRICE DATA**

IV-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2015 of the following products produced by your firm.

**Product 1.**--22.5 inches by 8.25 inches steel wheels, regardless of coating, weighing 60 to 75 lbs., inclusive, sold to OEMs.

<u>Product 2.--22.5</u> inches by 8.25 inches steel wheels, regardless of coating, weighing 60 to 75 lbs., inclusive, sold to the aftermarket.

<u>Product 3.--</u>22.5 inches by 8.25 inches steel wheels, regardless of coating, weighing more than 75 lbs., sold to OEMs.

<u>Product 4.</u>--22.5 inches by 8.25 inches steel wheels, regardless of coating, weighing more than 75 lbs., sold to the aftermarket.

Note: Aftermarket includes aftermarket or replacement distributors, original equipment service ("OES") providers (both product distribution centers and dealer direct shipments), and other aftermarket firms.

Please note that values should be <u>f.o.b.</u>, <u>U.S.</u> <u>point of shipment</u> and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

IV-2 (a). During 2015-2017, did your firm produce and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

YesPlease complete the following pricing data table as appropriate.
NoSkip to question IV-3.

Product 4

Quantity

## U.S. Producers' Questionnaire - Steel wheels

Product 1

Value

Quantity

**Period of shipment** 

Product 4:

IV-2(b). <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> produced and sold by your firm. Do not include sales of wheels with tires and/or valve stems already attached.

Report data in *number of wheels* and *actual dollars* (not 1,000s).

(Quantity in number of wheels, value in dollars)

Product 2

Value

Quantity

**Product 3** 

Quantity

Value

2015:								
January-March								
April-June								
July-September								
October-December								
2016:								
January-March								
April-June								
July-September								
October-December								
2017:								
January-March								
April-June								
July-September								
October-December								
firm's U.S. point of shipmer	<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. <sup>2</sup> Pricing product definitions are provided on the first page of Part IV.							
	<b>Note</b> -If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.							
Product 1:	roduct 1:							
Product 2:								
Product 3:								

What was the average weight (total weight/number of units) of each product reported in the above table?

Pricing product	Average weight (pounds per unit)
Product 1	
Product 2	
Product 3	
Product 4	

IV-2 (c). Price data checklis	stPlease check that the pricing data in question IV-2(b	has been	correctly
reported.			

Is the price data reported above:	√ if Yes
In actual dollars ( <i>not</i> \$1,000)?	
F.o.b. U.S. point of shipment (i.e., does not include U.S. transport costs)?	
Net of all discounts and rebates?	
Have returns credited to the quarter in which the sale occurred?	
Less than reported commercial shipments in question II-7 in each year?	

 Pricing data methodologyPlease that were used to compile your pri	nd the kinds of documents/records

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

IV-3.	Price settingHow does your firm determine the prices that it charges for sales of steel wheels
	(check all that apply)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe

IV-4. <u>Discount policy</u>.--Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe

## IV-5. Pricing terms.--

(a) What are your firm's typical sales terms for its U.S.-produced steel wheels?

Net 30 days	Net 60 days	2/10 net 30 days	Other	Other (specify)

(b) On what basis are your firm's prices of domestic steel wheels usually quoted (check one)?

Delivered	F.o.b.	If f.o.b., specify point

IV-6. <u>Contract versus spot</u>.--Approximately what share of your firm's sales of its U.S.-produced steel wheels in 2017 was on a (1) long-term contract basis, (2) annual contract basis, (3) short-term contract basis, and (4) spot sales basis?

	Type of sale						
ltem	Long-term contracts (multiple deliveries for more than 12 months)	Annual contracts (multiple deliveries for 12 months)	Short-term contracts (multiple deliveries for less than 12 months)	<b>Spot sales</b> (for a single delivery)	Total (shoul sum to 100.0%	d o	
Share of 2017 sales	%	%	%	%	0.0	%	

IV-7. <u>Contract provisions.--</u>Please fill out the table regarding your firm's typical sales contracts for U.S.-produced steel wheels (or check "not applicable" if your firm does not sell on a long-term, short-term and/or annual contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	No. of days		365	
Price renegotiation	Yes			
(during contract period)	No			
	Quantity			
Fixed quantity and/or price	Price			
ana, en price	Both			
Meet or release	Yes			
provision	No			
Not applicable				

IV-8. <u>Lead times.</u>—What is your firm's share of sales from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of its U.S.-produced steel wheels?

Source	Share of 2017 sales	Lead time (Average number of days)
From inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

<u> </u>	IV-9.	Ship	ping	information
----------	-------	------	------	-------------

(a)	What is the approximate percentage of the cost of U.Sproduced steel wheels that is accounted for by U.S. inland transportation costs? percent
(b)	Who generally arranges the transportation to your firm's customers' locations?  Your firm Purchaser (check one)

(c) Indicate the approximate percentage of your firm's sales of steel wheels that are delivered the following distances from its production facility.

Distance from production facility	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
<b>Total</b> (should sum to 100.0%)	0.0 %

IV-10. <u>Geographical shipments.</u>—In which U.S. geographic market area(s) has your firm sold its U.S. produced steel wheels since January 1, 2015 (check all that apply)?

Geographic area	√ if applicable
NortheastCT, ME, MA, NH, NJ, NY, PA, RI, and VT.	
MidwestIL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	
Southeast.—AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	
Central Southwest.—AR, LA, OK, and TX.	
Mountains. – AZ, CO, ID, MT, NV, NM, UT, and WY.	
Pacific Coast.—CA, OR, and WA.	
Other.—All other markets in the United States not previously listed, including AK, HI, PR, and VI.	

IV-11. <u>End uses.</u>--List the end uses of the steel wheels that your firm manufactures. For each end-use product, what percentage of the <u>total cost</u> is accounted for by steel wheels and other inputs?

		t of end use product ted for by	Total
End use product	Steel wheels	Other inputs	(should sum to 100.0% across)
	%	%	0.0 %
	%	%	0.0 %
	%	%	0.0 %

		E	nd use in v	which this	На		anges in the price cted the price for	
	Substitute		substitute	e is used	No	Yes	Expla	anation
1.								
2.								
1								
3. IV-13.	States (if kno	own) for ste	el wheels	has change	d since J	anuar	tates and outside y 1, 2015. Explain ges in demand.	
3.	States (if kno	own) for ste principal fa	el wheels ctors that	has change have affect	d since J ted these Fluctu	anuar e chan uate	y 1, 2015. Explain	
3.	States (if kno describe the	own) for ste	el wheels	has change	d since J ted these	anuar e chan uate no	y 1, 2015. Explain ges in demand.	
3.	States (if kno describe the	own) for ster principal fa Overall	el wheels actors that	has change have affect Overall	d since J ted these Fluctu with	anuar e chan uate no	y 1, 2015. Explain ges in demand.	any trends and
3. IV-13. Mar	States (if kno describe the	own) for ster principal fa Overall	el wheels actors that	has change have affect Overall	d since J ted these Fluctu with	anuar e chan uate no	y 1, 2015. Explain ges in demand.	any trends and

(a)	Is the steel wheels market subject to business cycles (other than general economy-wide
	conditions) and/or other conditions of competition distinctive to steel wheels? If yes,
	describe.

Check all th	at apply.	Please describe.
	No	Skip to question IV-16.
	Yes-Business cycles (e.g. seasonal business)	
	Yes-Other distinctive conditions of competition	

(b) If yes, have there been any changes in the business cycles or conditions of competition for steel wheels since January 1, 2015?

No	Yes	If yes, describe.

IV-16. **Supply constraints.**—Has your firm refused, declined, or been unable to supply steel wheels since January 1, 2015 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.

IV-17. Raw materials.--How have steel wheels raw material prices changed since January 1, 2015?

Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for steel wheels.

IV-18. <u>Interchangeability</u>.--Are steel wheels produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = no familiarity with products from a specified country-pair

Country-pair	China	Canada	Mexico	Other countries
United States				
China				
Canada				
Mexico				
For any country pai	r producing stool wh	aala that is samatim	as ar navarintaraha	ngaabla idantifu

For any country-pair producing steel wheels that is *sometimes* or *never* interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:

IV-19. <u>Factors other than price.</u>--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between steel wheels produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = no familiarity with products from a specified country-pair

Country-pair	China	Canada	Mexico	Other countries
United States				
China				
Canada				
Mexico				

For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's sales of steel wheels, identify the country-pair and report the advantages or disadvantages imparted by such factors:

IV-20. <u>Customer identification.</u>--List the names and contact information for your firm's 10 largest U.S. customers for steel wheels since January 1, 2015. Indicate the share of the quantity of your firm's total shipments of steel wheels that each of these customers accounted for in 2017.

C	Customer's name	Contact person	Email	Telephone	City	State	Share of 2017 sales (%)
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							

## IV-21. Competition from imports

(a) <u>Lost revenue</u>.--Since January 1, 2015: To avoid losing sales to competitors selling steel wheels from China, did your firm:

Item	No	Yes
Reduce prices		
Roll back announced price increases		

(b) <u>Lost sales.</u>--Since January 1, 2015: Did your firm lose sales of steel wheels to imports of this product from China?

No	Yes	

(c) The submission of lost sales/lost revenue allegations is to be completed only by NON-PETITIONERS.

If your firm indicated "yes" to any of the above, your firm can provide the Commission with additional information by downloading and completing the lost sales/lost revenues worksheet at <a href="http://usitc.gov/trade\_remedy/question.htm">http://usitc.gov/trade\_remedy/question.htm</a>. Note that the Commission may contact the firms named to verify the allegations reported.

Is your firm submitting the lost sales/lost revenues worksheet?

No—Please explain.
Yes—Please complete the worksheet and submit via the Commission dropbox. <a href="https://dropbox.usitc.gov/oinv/">https://dropbox.usitc.gov/oinv/</a> . (PIN: WHEEL)

IV-22. Other explanations.--If your firm would like to further explain a response to a question in Part IV that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

#### PART V.--ALTERNATIVE PRODUCT INFORMATION

Further information on this part of the questionnaire can be obtained from Jordan Harriman (202-205-2610, jordan.harriman@usitc.gov).

<u>In-scope steel wheels</u>.--As defined on page 2, steel wheels are on-the-road steel wheels for use with tubeless tires with a wheel diameter of 22.5 inches and 24.5 inches. Certain on-the-road wheels with a wheel diameter of 22.5 inches and 24.5 inches are generally designed, manufactured, and offered for sale for use on road and highway surfaces by Class 6, 7, and 8 commercial vehicles, including tractors, semi-trailers, dump trucks, garbage trucks, concrete mixers, and buses, and are the current standard wheel diameters for such applications. The standard widths of certain steel wheels are 7.5 inches, 8.25 inches, and 9.0 inches, but all certain steel wheels, regardless of width, are covered by the scope. While 22.5 inches and 24.5 inches are standard wheel sizes used by Class 6, 7, and 8 commercial trucks, their trailers, buses, and other commercial vehicles, and have been for several decades, these petitions are intended to cover new sizes that may be adopted for use on Class 6, 7, and 8 commercial vehicles.

The scope includes "hub-piloted" steel wheels and "stud-piloted" steel wheels and includes rims and discs for such wheels, whether imported as an assembly or separately. The scope includes wheels, discs, and rims, of carbon and/or alloy composition, whether cladded or not cladded, whether finished or not finished, and whether coated or uncoated. All on-the-road wheels sold in the United States are subject to the requirements of the National Highway Traffic Safety Administration and bear markings, such as the "DOT" symbol, indicating compliance with applicable motor vehicle standards. The scope includes steel wheels imported with and without the required markings, which may be added after importation. Steel wheels imported as an assembly with a tire mounted on the wheel or with a valve stem attached are included. However, if the steel wheels are imported as an assembly with a tire mounted on the wheel or with a valve stem attached, the tire or valve stem is not covered by the scope.

"Heavy duty aluminum wheels" – Wheels where the primary material in their manufacture is aluminum (steel represents less than fifty percent of the product by weight) for use on class 6, 7, or 8 vehicles.

"Heavy duty steel wheels for tube-type tires" – Wheels which are 20" to 24.5" in diameter and used on class 6, 7, and 8 vehicles (by gross vehicle weight rating), and which are used for tube-type tires.

Note.--The alternative product comparison question (i.e., V-1 below) is being asked in multiple questionnaire types (U.S. producers' and U.S. importers' questionnaires). If your firm is completing more than one of these questionnaire types in relation to this proceeding, please respond to the alternative product comparisons question in only **one questionnaire type**. In general, your firm should make these comparisons in the questionnaire type that is most relevant to your firm's role in the market.

- V-1. Comparability of in-scope steel wheels to out-of-scope heavy duty aluminum wheels and out-of-scope heavy duty steel wheels for tube-type tires. -- For each of the following indicate whether in-scope steel wheels and out-of-scope heavy duty aluminum wheels or heavy duty steel wheels for tube-type tires are: fully comparable or the same, *i.e.*, have no differentiation between them; mostly comparable or similar; somewhat comparable or similar; never or not-at-all comparable or similar; or no familiarity with products.
  - F: fully comparable or the same, i.e., have no differentiation between them;
  - M: mostly comparable or similar;
  - S: somewhat comparable or similar;
  - N: never or not-at-all comparable or similar; or
  - 0: no familiarity with products.
  - (a) <u>Physical Characteristics and End Uses</u>.--The differences and similarities in the physical characteristics and end uses.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their physical characteristics and uses:
In-scope <u>steel wheels</u> vs out-of- scope <u>heavy duty aluminum</u> <u>wheels</u>		
In-scope <u>steel wheels</u> vs out-of- scope <u>heavy duty steel wheels for</u> <u>tube-type tires</u>		

(b) Interchangeability.--The ability to substitute the products in the same application.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>interchangeability</u> :
In-scope <u>steel wheels</u> vs out-of- scope <u>heavy duty aluminum</u> <u>wheels</u>		
In-scope <u>steel wheels</u> vs out-of- scope <u>heavy duty steel wheels for</u> <u>tube-type tires</u>		

# V-1. Comparability of in-scope steel wheels to out-of-scope heavy duty aluminum wheels and out-of-scope heavy duty steel wheels for tube-type tires.--Continued

F: fully comparable or the same, *i.e.*, have no differentiation between them;

M: mostly comparable or similar;

S: somewhat comparable or similar;

N: never or not-at-all comparable or similar; or

0: no familiarity with products.

(c) <u>Manufacturing facilities, production processes, and production employees</u>.--Whether manufactured in the same facilities, from the same inputs, on the same machinery and equipment, and using the same employees.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their manufacturing facilities, production processes, and production employees:
In-scope <u>steel wheels</u> vs out-of- scope <u>heavy duty aluminum wheels</u>		
In-scope <u>steel wheels</u> vs out-of- scope <u>heavy duty steel wheels for</u> <u>tube-type tires</u>		

(d) <u>Channels of distribution</u>.--Channels of distribution/market situation through which the products are sold (i.e., sold direct to end users, through wholesaler/distributors, etc.).

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their channels of distribution:
In-scope <u>steel wheels</u> vs out-of- scope <u>heavy duty aluminum wheels</u>		
In-scope <u>steel wheels</u> vs out-of- scope <u>heavy duty steel wheels for</u> <u>tube-type tires</u>		

# V-1. Comparability of in-scope steel wheels to out-of-scope heavy duty aluminum wheels and out-of-scope heavy duty steel wheels for tube-type tires.--Continued

F: fully comparable or the same, *i.e.*, have no differentiation between them;

M: mostly comparable or similar;

S: somewhat comparable or similar;

N: never or not-at-all comparable or similar; or

0: no familiarity with products.

(e) <u>Customer and producer perceptions</u>.--Perceptions as to the differences and/or similarities in the market (*e.g.*, sales/marketing practices).

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their customer and product perceptions:
In-scope <u>steel wheels</u> vs out-of- scope <u>heavy duty aluminum</u> <u>wheels</u>		
In-scope <u>steel wheels</u> vs out-of- scope <u>heavy duty steel wheels for</u> <u>tube-type tires</u>		

(f) **Price**.--Whether prices are comparable or differ between the products.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <i>price</i> :
In-scope <u>steel wheels</u> vs out-of- scope <u>heavy duty aluminum</u> <u>wheels</u>		
In-scope <u>steel wheels</u> vs out-of- scope <u>heavy duty steel wheels for</u> <u>tube-type tires</u>		

# **HOW TO FILE YOUR QUESTIONNAIRE RESPONSE**

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

https://www.usitc.gov/investigations/701731/2018/steel wheels china/preliminary.ht m.

**Please do not attempt to modify the format or permissions of the questionnaire document**. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: <a href="https://dropbox.usitc.gov/oinv/">https://dropbox.usitc.gov/oinv/</a> Pin: WHEEL

• E-mail.—E-mail the MS Word questionnaire to <u>jordan.harriman@usitc.gov</u>; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

**If your firm** <u>does not </u>**produce this product**, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.