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**U.S. PRODUCERS' QUESTIONNAIRE**  
**LARGE DIAMETER WELDED PIPE (LDWP)**  
**FROM CANADA, CHINA, GREECE, INDIA, KOREA, AND TURKEY**

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This questionnaire must be received by the Commission by **September 28, 2018**  
*See last page for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping duty investigations concerning large diameter welded pipe ("LDWP") from Canada, China, Greece, India, Korea, and Turkey (Inv. Nos. 701-TA-593-596 and 731-TA-1401-1406 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

<b>Name of firm</b> _____		
<b>Address</b> _____		
<b>City</b> _____	<b>State</b> _____	<b>Zip Code</b> _____
<b>Website</b> _____		
Has your firm produced LDWP (as defined on next page) at any time since January 1, 2015?		
<input type="checkbox"/> <b>NO</b>	(Sign the certification below and promptly return <b>only</b> this page of the questionnaire to the Commission)	
<input type="checkbox"/> <b>YES</b>	(Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)	
<b>Return questionnaire via the U.S. International Trade Commission Drop Box by clicking on the following link:</b> <a href="https://dropbox.usitc.gov/oinv/">https://dropbox.usitc.gov/oinv/</a> . (PIN: <b>PIPE</b> )		

**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.*

*I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements*

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<b>Name of Authorized Official</b>	<b>Title of Authorized Official</b>	<b>Date</b>
_____	_____	_____
<b>Signature</b>	<b>Phone</b>	<b>Email address</b>
_____	_____	_____

**PART I.—GENERAL INFORMATION**

***Background.***--This proceeding was instituted in response to a petition filed on January 17, 2018, by American Cast Iron Pipe Company (Birmingham, Alabama), Berg Steel Pipe Corp. (Panama City, Florida), Berg Spiral Pipe Corp. (Mobile, Alabama), Dura-Bond Industries, Inc. (Export, Pennsylvania), Skyline Steel (Newington, Virginia), and Stupp Corporation (Baton Rouge, Louisiana). Countervailing and/or antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce (“Commerce”) makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at [https://www.usitc.gov/investigations/701731/2018/large\\_diameter\\_welded\\_pipe\\_canada\\_china\\_greece/final.htm](https://www.usitc.gov/investigations/701731/2018/large_diameter_welded_pipe_canada_china_greece/final.htm).

***Large diameter welded pipe (LDWP)*** covered by these investigations is welded carbon and alloy steel pipe (including stainless steel pipe), more than 406.4 mm (16 inches) in nominal outside diameter (large diameter welded pipe), regardless of wall thickness, length, surface finish, grade, end finish, or stenciling. Large diameter welded pipe may be used to transport oil, gas, slurry, steam, or other fluids, liquids, or gases. It may also be used for structural purposes, including, but not limited to, piling. Specifically, not included is large diameter welded pipe produced only to specifications of the American Water Works Association (AWWA) for water and sewage pipe.

LDWP used to transport oil, gas, or natural gas liquids is normally produced to the American Petroleum Institute (API) specification 5L. Large diameter welded pipe may also be produced to American Society for Testing and Materials (ASTM) standards A500, A252, or A53, or other relevant domestic specifications, grades and/or standards. Large diameter welded pipe can be produced to comparable foreign specifications, grades and/or standards or to proprietary specifications, grades and/or standards, or can be non-graded material. All pipe meeting the physical description set forth above is covered by the scope of this investigation, whether or not produced according to a particular standard.

Subject merchandise also includes large diameter welded pipe that has been further processed in a third country, including but not limited to coating, painting, notching, beveling, cutting, punching, welding, or any other processing that would not otherwise remove the merchandise from the scope of the investigation if performed in the country of manufacture of the in-scope large diameter welded pipe.

Excluded from the countervailing duty investigation against Turkey are any products covered by the existing countervailing duty order on welded line pipe from the Republic of Turkey. See Welded Line Pipe from the Republic of Turkey: Countervailing Duty Order, 80 FR 75054 (December 1, 2015). Excluded from the antidumping duty investigations against Korea and Turkey are any products covered by the existing antidumping duty orders on welded line pipe from Korea and Turkey, respectively. See Welded Line Pipe from the Republic of Korea and the Republic of Turkey: Antidumping Duty Orders, 80 FR 75056 (December 1, 2015). Also excluded from the antidumping duty investigation against Korea are any products covered by the existing antidumping order on welded ASTM A-312 stainless steel pipe from Korea. See Welded ASTM A-312 Stainless Steel Pipe from South Korea: Antidumping Duty Order, 57 FR 62300 (December 30, 1992).

The LDWP that is subject to this proceeding is currently classifiable in the Harmonized Tariff Schedule of the United States (HTSUS) under statistical reporting numbers 7305.11.1030, 7305.11.1060, 7305.11.5000, 7305.12.1030, 7305.12.1060, 7305.12.5000, 7305.19.1030, 7305.19.1060, 7305.19.5000, 7305.31.4000, 7305.31.6010, 7305.31.6090, 7305.39.1000 and 7305.39.5000. While the HTSUS statistical reporting numbers are provided for convenience and customs purposes, the written description of the scope of this proceeding is dispositive.

***Large diameter welded line pipe (“LDW line pipe”).***--a group of LDWP of a kind used for oil and gas pipelines and normally produced to the API specification 5L. LDW line pipe can also be produced to comparable domestic or foreign specifications or to proprietary grades.

***Large diameter welded structural pipe (“LDW structural pipe”).***--a group of LDWP normally produced to ASTM standards A500, A252, or A53. LDW structural pipe can also be produced to comparable domestic or foreign specifications or to proprietary grades, or be non-graded material.

**Reporting of information.**--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

**Confidentiality.**--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

**Verification.**--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

**Release of information.**--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

**D-GRIDS tool.**--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macro-enabled MS Excel file available for download from the Commission's generic questionnaires webpage ([https://www.usitc.gov/trade\\_remedy/question.htm](https://www.usitc.gov/trade_remedy/question.htm)) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is *optional*. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

I-1a. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 50 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-1b. **TAA information release.**--In the event that the U.S. International Trade Commission (USITC) makes an affirmative final determination in this proceeding, do you consent to the USITC's release of your contact information (company name, address, contact person, telephone number, email address) appearing on the front page of this questionnaire to the Departments of Commerce, Labor, and Agriculture, as applicable, so that your firm and its workers can be made eligible for benefits under the Trade Adjustment Assistance program?

Yes       No

I-2. **Establishments covered.**--Provide the city, state, zip code, and brief description of each establishment covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol in the footnote to the table. **Firms operating more than one establishment should combine the data for all establishments into a single report.**

**"Establishment"**--Each facility of a firm involved in the production of LDWP, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

Establishments covered <sup>1</sup>	City, State	Zip (5 digit)	Description
1			
2			
3			
4			
5			
6			

<sup>1</sup> Additional discussion on establishments consolidated in this questionnaire: \_\_\_\_\_.

I-3a. **Petitioner status.**--Is your firm the petitioner in this proceeding or a member firm of the petitioning entity?

<b>No</b>	<b>Yes</b>
<input type="checkbox"/>	<input type="checkbox"/>

I-3b. **Petition support.**--Does your firm support or oppose the petition?

<b>Country</b>	<b>Support</b>	<b>Oppose</b>	<b>Take no position</b>
Canada AD	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
China AD	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
China CVD	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Greece AD	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
India AD	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
India CVD	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Korea AD	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Korea CVD	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Turkey AD	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Turkey CVD	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

I-4. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No       Yes--List the following information.

<b>Firm name</b>	<b>Address</b>	<b>Extent of ownership (percent)</b>



**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from **Abu B. Kanu** (202-205-2597, [abu.kanu@usitc.gov](mailto:abu.kanu@usitc.gov)). **Supply all data requested on a calendar-year basis.**

II-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name	
Title	
Email	
Telephone	

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the production of LDWP since January 1, 2015.

<i>(check as many as appropriate)</i>		<i>(If checked, please provide date and describe; leave blank if not applicable)</i>
<input type="checkbox"/>	plant openings	
<input type="checkbox"/>	plant closings	
<input type="checkbox"/>	relocations	
<input type="checkbox"/>	expansions	
<input type="checkbox"/>	acquisitions	
<input type="checkbox"/>	consolidations	
<input type="checkbox"/>	prolonged shutdowns or production curtailments	
<input type="checkbox"/>	revised labor agreements	
<input type="checkbox"/>	other (e.g., technology)	

II-3a. **Production using same machinery as LDW line pipe.**--Please report your firm's production of products made on the same equipment and machinery used to produce LDW line pipe, and the combined production capacity on this shared equipment and machinery in the periods indicated.

**Large diameter welded line pipe ("LDW line pipe")** are a group of LDWP used for oil and gas pipelines and normally produced to the API specification 5L. LDW line pipe can also be produced to comparable domestic or foreign specifications or to proprietary grades.

**"Overall production capacity" or "capacity"** – The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup).

Note.--If your firm does not produce any out-of-scope merchandise on the same machinery and equipment as scope merchandise then the "overall production capacity" numbers reported in this question should be exactly equal to the "average production capacity" numbers reported in question II-8. If, however, your firm does produce out-of-scope merchandise using the same machinery and equipment as scope merchandise, then the "average production capacity" reported in question II-8 should exclude the portion of "overall production capacity" that was used to produce this out-of-scope merchandise

**"Production"** – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

## LDW Line Pipe

Quantity (in short tons)					
Item	Calendar years			January-June	
	2015	2016	2017	2017	2018
<b>Overall production capacity</b>					
<b>Production of:</b>					
LDW line pipe <sup>1</sup>	0	0	0	0	0
LDW structural pipe					
Other products <sup>2</sup>					
<b>Total</b>	0	0	0	0	0
<sup>1</sup> Data entered for production of LDW line pipe will populate here once reported in question II-8. <sup>3</sup> Please identify these products: _____.					



II-3b. **Operating parameters: LDW line pipe.**--The production capacity for the machinery used to produce LDW line pipe reported in II-3a is based on the following operating parameters:

Hours per week	Weeks per year

II-3c. **Capacity calculation.**--Please describe the methodology used to calculate overall production capacity reported in II-3a, and explain any changes in reported capacity.

II-3d. **Production constraints.**--Please describe the constraint(s) that set the limit(s) on your firm's production capacity for LDW line pipe.

II-3e. **Product shifting.**—

(i) Is your firm able to switch production (capacity) between LDW line pipe and LDW structural pipe using the same equipment and/or labor used to produce LDW line pipe?

No	Yes
<input type="checkbox"/>	<input type="checkbox"/>

(ii) Is your firm able to switch production (capacity) between LDW line pipe and other (i.e., out-of-scope) products using the same equipment and/or labor?

No	Yes	If yes—(i.e., have produced other products or are able to produce other products) Please identify other actual or potential products:
<input type="checkbox"/>	<input type="checkbox"/>	

II-3e. **Product shifting**.--*Continued*

(iii) Please describe the factors that affect your firm's ability to shift production capacity between products (e.g., time, cost, relative price change, etc.), and the degree to which these factors enhance or constrain such shifts.

Item	Limiting factor(s)
LDW line pipe to LDW structural pipe	
LDW line pipe to other products	

II-3f. **Facility details: LDW line pipe**.--Please provide detail description of the number, location, and type (LSAW, HSAW, ERW, et cetera) of the mills included in question II-3a. Please also indicate the lower bound and upper bound diameter size of LDW line pipe each mill is capable of producing.

II-4a. **Production using same machinery as LDW structural pipe.**--Please report your firm's production of products made on the same equipment and machinery used to produce LDW structural pipe, and the combined production capacity on this shared equipment and machinery in the periods indicated.

**Large diameter welded structural pipe ("LDW structural pipe")** are the group of LDWP normally produced to ASTM standards A500, A252, or A53. LDW structural pipe can also be produced to comparable domestic or foreign specifications or to proprietary grades, or be non-graded material.

**"Overall production capacity" or "capacity"** – The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup).

Note.--If your firm does not produce any out-of-scope merchandise on the same machinery and equipment as scope merchandise then the "overall production capacity" numbers reported in this question should be exactly equal to the "average production capacity" numbers reported in question II-14. If, however, your firm does produce out-of-scope merchandise using the same machinery and equipment as scope merchandise, then the "average production capacity" reported in question II-14 should exclude the portion of "overall production capacity" that was used to produce this out-of-scope merchandise

**"Production"** – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

## LDW Structural Pipe

Quantity (in short tons)					
Item	Calendar years			January-June	
	2015	2016	2017	2017	2018
<b>Overall production capacity</b>					
<b>Production of:</b>					
LDW structural pipe <sup>1</sup>	0	0	0	0	0
LDW line pipe					
Other products <sup>2</sup>					
<b>Total</b>	0	0	0	0	0

<sup>1</sup> Data entered for production of LDW structural pipe will populate here once reported in question II-14.  
<sup>3</sup> Please identify these products: \_\_\_\_\_.

II-4b. **Operating parameters: LDW structural pipe.**--The production capacity for the machinery used to produce LDW structural pipe reported in II-4a is based on the following operating parameters:

Hours per week	Weeks per year

II-4c. **Capacity calculation.**--Please describe the methodology used to calculate overall production capacity reported in II-4a, and explain any changes in reported capacity.

II-4d. **Production constraints.**--Please describe the constraint(s) that set the limit(s) on your firm's production capacity for LDW structural pipe.

II-4e. **Product shifting.**—

(i) Is your firm able to switch production (capacity) between LDW structural pipe and LDW line pipe using the same equipment and/or labor used to produce LDW structural pipe?

No	Yes
<input type="checkbox"/>	<input type="checkbox"/>

(ii) Is your firm able to switch production (capacity) between LDW structural pipe and other (i.e., out-of-scope) products using the same equipment and/or labor?

No	Yes	If yes—(i.e., have produced other products or are able to produce other products) Please identify other actual or potential products:
<input type="checkbox"/>	<input type="checkbox"/>	

II-4e. **Product shifting.**--*Continued*

(iii) Please describe the factors that affect your firm's ability to shift production capacity between products (e.g., time, cost, relative price change, etc.), and the degree to which these factors enhance or constrain such shifts.

Item	Limiting factor(s)
LDW structural pipe to LDW line pipe	
LDW structural pipe to other products	

II-4f. **Facility details: LDW structural pipe.**--Please provide detail description of the number, location, and type (LSAW, HSAW, ERW, et cetera) of the mills included in question II-4a. Please also indicate the lower bound and upper bound diameter size of LDW structural pipe each mill is capable of producing.

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II-5. **Tolling.**--Since January 1, 2015, has your firm been involved in a toll agreement regarding the production of LDWP?

**"Toll agreement"**--Agreement between two firms whereby the first firm furnishes the raw materials and the second firm uses the raw materials to produce a product that it then returns to the first firm with a charge for processing costs, overhead, etc.

No	Yes	If yes-- Please describe the toll arrangement(s) and name the firm(s) involved.
<input type="checkbox"/>	<input type="checkbox"/>	

II-6. **Foreign trade zones.**--

- (a) **Firm's FTZ operations.**--Does your firm produce LDWP in and/or admit LDWP into a foreign trade zone (FTZ)?

**“Foreign trade zone”** is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise. A foreign trade zone must be designed as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

No	Yes	If yes-- Describe the nature of your firms operations in FTZs and identify the specific FTZ site(s).
<input type="checkbox"/>	<input type="checkbox"/>	

- (b) **Other firms' FTZ operations.**--To your knowledge, do any firms in the United States import LDWP into a foreign trade zone (FTZ) for use in distribution of LDWP and/or the production of downstream articles?

No	Yes	If yes--Identify the firms and the FTZs.
<input type="checkbox"/>	<input type="checkbox"/>	

II-7. **Importer.**--Since January 1, 2015, has your firm imported LDWP?

**“Importer”** – The person or firm primarily liable for the payment of any duties on the merchandise, or an authorized agent acting on his behalf. The importer may be the consignee, or the importer of record.

No	Yes	
<input type="checkbox"/>	<input type="checkbox"/>	If yes-- <b><u>COMPLETE AND RETURN A U.S. IMPORTERS' QUESTIONNAIRE</u></b>

- II-8. **LDW line pipe: Production, shipment, and inventory data.**--Report your firm's production capacity, production, shipments, and inventories related to the production of LDW line pipe in its U.S. establishment(s) during the specified periods.

**"Average production capacity" or "capacity"** – The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix).

**"Production"** – All production of LDWP line pipe in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

**"Commercial U.S. shipments"** –Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

**"Internal consumption"**--Product consumed internally by your firm. Such transactions are valued at fair market value.

**"Transfers to related firms"**--Shipments made to related domestic firms. Such transactions are valued at fair market value.

**"Related firm"**--A firm that your firm solely or jointly owns, manages, or otherwise controls.

**"Export shipments"** –Shipments to destinations outside the United States, including shipments to related firms.

**"Inventories"**— Finished goods inventory, not raw materials or work-in-progress.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.*

II-8. **LDW line pipe: Production, shipment, and inventory data.**--Report your firm's production capacity, production, shipments, and inventories related to the production of LDW line pipe in its U.S. establishment(s) during the specified periods.

## LDW Line Pipe

Quantity (in short tons) and value (in \$1,000)					
Item	Calendar years			January-June	
	2015	2016	2017	2017	2018
<b>Average production capacity<sup>1</sup> (quantity) (A)</b>					
<b>Beginning-of-period inventories (quantity) (B)</b>					
<b>Production (quantity) (C)</b>					
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
Quantity (D)					
Value (E)					
<b>Internal consumption:<sup>2</sup></b>					
Quantity (F)					
Value <sup>2</sup> (G)					
<b>Transfers to related firms:<sup>2</sup></b>					
Quantity (H)					
Value <sup>2</sup> (I)					
<b>Export shipments:<sup>3</sup></b>					
Quantity (J)					
Value (K)					
<b>End-of-period inventories (quantity) (L)</b>					
<p><sup>1</sup> The production capacity reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity _____.</p> <p><sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. Does your firm use a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.): _____ (however, provide the data above at fair market value).</p> <p><sup>3</sup> Identify your firm's principal export markets: _____.</p>					



**II-8. LDW line pipe: Production, shipment, and inventory data.--Continued**

*RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and, also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.*

Reconciliation	Calendar years			January-June	
	2015	2016	2017	2017	2018
B + C – D – F – H – J – L = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

**II-9. LDW line pipe: Channels of distribution.--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of LDW line pipe by channel of distribution.**

## LDW Line Pipe

Item	Calendar years			January-June	
	2015	2016	2017	2017	2018
<b>Quantity (in short tons)</b>					
<b>Channels of distribution:</b>					
<b>U.S. shipments:</b>					
To distributors (M)					
To oil and gas end users (N)					
To all other end users (O)					

*RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines M, N, and O) in each time period equal the quantity reported for U.S. shipments (i.e., lines D, F, and H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

Reconciliation	Calendar years			January-June	
	2015	2016	2017	2017	2018
M + N + O – D – F – H = zero ("0"), if not revise.	0	0	0	0	0

II-10. **LDW line pipe: Shipments by grade and steel type.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of LDW line pipe by grade and steel type in 2017. Classify LDWP that is certified to multiple specifications or standards according to the most demanding specification or standard.

## LDW Line Pipe

Item	Calendar year 2017		
	Stainless steel	Other than stainless steel	All steel types
<b>U.S. shipments:</b>			
<b>API 5L / grade B:</b>			
Quantity (P)			0
Value (Q)			0
<b>X-69 and below:</b>			
Quantity (R)			0
Value (S)			0
<b>X-70 to X-79</b>			
Quantity (T)			0
Value (U)			0
<b>X-80 and above:</b>			
Quantity (V)			0
Value (W)			0
<b>All grades:</b>			
Quantity (X)	0	0	0
Value (Y)	0	0	0

*RECONCILIATION OF SHIPMENTS.*--Please ensure that the quantities and values US shipments by grade and steel type (i.e., lines P through W) across all columns in this question equal the quantities and values reported for U.S. shipments (i.e., lines D through I) in 2017 in question II-8. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year 2017
<b>Quantity:</b> P + R + T + V – D – F – H = zero ("0"), if not revise.	0
<b>Value:</b> Q + S + U + W – E – G – I = zero ("0"), if not revise.	0

II-11. **LDW line pipe: U.S. shipments by outer diameter size.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of LDW line pipe by diameter size.

## LDW Line Pipe

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-June	
	2015	2016	2017	2017	2018
<b>U.S. shipments:</b>					
<b>&gt;16 in OD &lt;= 24 inch OD:</b>					
Quantity (Z)					
Value (AA)					
<b>&gt;24 in OD &lt;= 48 inch OD:</b>					
Quantity (AB)					
Value (AC)					
<b>&gt;48 in OD:</b>					
Quantity (AD)					
Value (AE)					
<b>All OD sizes:</b>					
Quantity (AF)	0	0	0	0	0
Value (AG)	0	0	0	0	0

***RECONCILIATION OF SHIPMENTS.**--Please ensure that the quantities and values reported for U.S. shipments in this question (i.e., lines Z through AE) in each time period equal the quantities and values reported for U.S. shipments (i.e., lines D through I) in each time period in question II-8. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

Reconciliation	Calendar years			January-June	
	2015	2016	2017	2017	2018
<b>Quantity:</b> Z + AB + AD – D – F – H = zero ("0"), if not revise.	0	0	0	0	0
<b>Value:</b> AA + AC + AE – E – G – I = zero ("0"), if not revise.	0	0	0	0	0

II-12. **LDW line pipe: Employment data.**--Report your firm's employment-related data related to the production of LDW line pipe and provide an explanation for any trends in these data.

## LDW Line Pipe

**"Production and Related Workers" (PRWs)** includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations. Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12. (For January to June data calculate similarly by divide by 6.)

**"Hours worked"** includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

**"Wages paid"** --Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

Item	Calendar years			January-June	
	2015	2016	2017	2017	2018
Average number of PRWs ( <i>number</i> )					
Hours worked by PRWs ( <i>1,000 hours</i> )					
Wages paid to PRWs ( <i>\$1,000</i> )					

Explanation of trends:

II-13. **LDW line pipe: Purchases.**--Other than imports, has your firm otherwise purchased LDW line pipe (either domestic or imported) since January 1, 2015?

**“Purchase”** – A transaction to buy product from a U.S. corporate entity such as another U.S. producer, a U.S. distributor, or a U.S. firm that has directly imported the product.

**“Import”** –A transaction to buy from a foreign supplier where your firm is the importer of record.

No                       Yes--Report such purchases below and explain the reasons for your firms' purchases:

## LDW Line Pipe

Item	Quantity ( <i>in short tons</i> )				
	Calendar years			January-June	
	2015	2016	2017	2017	2018
<b>Purchases from U.S. importers<sup>1</sup> of LDWP line pipe from—</b>					
Canada					
China					
Greece					
India					
Korea					
Turkey					
All other sources					
<b>Purchases from domestic producers<sup>2</sup></b>					
<b>Purchases from other sources<sup>2</sup></b>					

<sup>1</sup> Please list the name of the importer(s) from which your firm purchased this product. If your firm's import suppliers differ by source, please identify the source for each listed supplier: \_\_\_\_\_.

<sup>2</sup> Please list the name of the producer(s) or U.S. distributor(s) from which your firm purchased this product: \_\_\_\_\_.

II-14. **LDW structural pipe: Production, shipment, and inventory data.**--Report your firm's production capacity, production, shipments, and inventories related to the production of LDW structural pipe in its U.S. establishment(s) during the specified periods.

## LDW Structural Pipe

Quantity ( <i>in short tons</i> ) and value ( <i>in \$1,000</i> )					
Item	Calendar years			January-June	
	2015	2016	2017	2017	2018
<b>Average production capacity<sup>1</sup></b> (quantity) (A)					
<b>Beginning-of-period inventories</b> (quantity) (B)					
<b>Production</b> (quantity) (C)					
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
Quantity (D)					
Value (E)					
<b>Internal consumption:<sup>2</sup></b>					
Quantity (F)					
Value <sup>2</sup> (G)					
<b>Transfers to related firms:<sup>2</sup></b>					
Quantity (H)					
Value <sup>2</sup> (I)					
<b>Export shipments:<sup>3</sup></b>					
Quantity (J)					
Value (K)					
<b>End-of-period inventories</b> (quantity) (L)					

<sup>1</sup> The production capacity reported is based on operating \_\_\_\_\_ hours per week, \_\_\_\_\_ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity\_\_\_\_\_.

<sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. Does your firm use a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.): \_\_\_\_\_(however, provide the data above at fair market value).

<sup>3</sup> Identify your firm's principal export markets: \_\_\_\_\_.

**II-14. LDW structural pipe: Production, shipment, and inventory data.--Continued**

*RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and, also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.*

Reconciliation	Calendar years			January-June	
	2015	2016	2017	2017	2018
B + C – D – F – H – J – L = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

**II-15. LDW structural pipe: Channels of distribution.--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of LDW structural pipe by channel of distribution.**

## LDW Structural Pipe

Item	Calendar years			January-June	
	2015	2016	2017	2017	2018
	<b>Quantity (in short tons)</b>				
<b>Channels of distribution:</b>					
<b>U.S. shipments:</b>					
To distributors (M)					
To oil and gas end users (N)					
To all other end users (O)					

*RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines M, N, and O) in each time period equal the quantity reported for U.S. shipments (i.e., lines D, F, and H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

Reconciliation	Calendar years			January-June	
	2015	2016	2017	2017	2018
M + N + O – D – F – H = zero ("0"), if not revise.	0	0	0	0	0

II-16. **LDW structural pipe: U.S. shipments by grade and steel type.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of LDW structural pipe by grade and steel type in 2017. Classify LDWP that is certified to multiple specifications or standards according to the most demanding specification or standard.

## LDW Structural Pipe

Item	Calendar year 2017		
	Stainless steel	Other than stainless steel	All steel types
<b>U.S. shipments:</b>			
<b>ASTM A500:</b>			
Quantity (P)			0
Value (Q)			0
<b>ASTM A252:</b>			
Quantity (R)			0
Value (S)			0
<b>ASTM A53:</b>			
Quantity (T)			0
Value (U)			0
<b>Other<sup>1</sup>:</b>			
Quantity (V)			0
Value (W)			0
<b>All grades:</b>			
Quantity (X)	0	0	0
Value (Y)	0	0	0
<sup>1</sup> Describe other: _____			

**RECONCILIATION OF SHIPMENTS.**--Please ensure that the quantities and values US shipments by grade and steel type (i.e., lines P through W) across all columns in this question equal the quantities and values reported for U.S. shipments (i.e., lines D through I) in 2017 in question II-14. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year 2017
<b>Quantity:</b> P + R + T + V – D – F – H = zero ("0"), if not revise.	0
<b>Value:</b> Q + S + U + W – E – G – I = zero ("0"), if not revise.	0



II-17. **LDW structural pipe: U.S. shipments by outer diameter size.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of LDW structural pipe by diameter size.

## LDW Structural Pipe

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-June	
	2015	2016	2017	2017	2018
<b>U.S. shipments:</b>					
<b>&gt;16 in OD &lt;= 24 inch OD:</b>					
Quantity (Z)					
Value (AA)					
<b>&gt;24 in OD &lt;= 48 inch OD:</b>					
Quantity (AB)					
Value (AC)					
<b>&gt;48 in OD:</b>					
Quantity (AD)					
Value (AE)					
<b>All OD sizes:</b>					
Quantity (AF)	0	0	0	0	0
Value (AG)	0	0	0	0	0

***RECONCILIATION OF SHIPMENTS.**--Please ensure that the quantities and values reported for U.S. shipments in this question (i.e., lines Z through AE) in each time period equal the quantities and values reported for U.S. shipments (i.e., lines D through I) in each time period in question II-14. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

Reconciliation	Calendar years			January-June	
	2015	2016	2017	2017	2018
<b>Quantity:</b> Z + AB + AD – D – F – H = zero ("0"), if not revise.	0	0	0	0	0
<b>Value:</b> AA + AC + AE – E – G – I = zero ("0"), if not revise.	0	0	0	0	0

II-18. **LDW structural pipe: Employment data.**--Report your firm's employment-related data related to the production of LDW structural pipe and provide an explanation for any trends in these data.

**"Production and Related Workers" (PRWs)** includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations. Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12. (For January to June data calculate similarly by divide by 6.)

**"Hours worked"** includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

**"Wages paid"** --Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

## LDW Structural Pipe

Item	Calendar years			January-June	
	2015	2016	2017	2017	2018
Average number of PRWs ( <i>number</i> )					
Hours worked by PRWs ( <i>1,000 hours</i> )					
Wages paid to PRWs ( <i>\$1,000</i> )					

Explanation of trends:

II-19. **LDW structural pipe: purchases.**--Other than imports, has your firm otherwise purchased LDW structural pipe (either domestic or imported) since January 1, 2015?

**“Purchase”** – A transaction to buy product from a U.S. corporate entity such as another U.S. producer, a U.S. distributor, or a U.S. firm that has directly imported the product.

**“Import”** –A transaction to buy from a foreign supplier where your firm is the importer of record.

No                       Yes--Report such purchases below and explain the reasons for your firms' purchases:

## LDW Structural Pipe

Quantity ( <i>in short tons</i> )					
Item	Calendar years			January-June	
	2015	2016	2017	2017	2018
<b>Purchases from U.S. importers<sup>1</sup> of LDWP structural pipe from—</b>					
Canada					
China					
Greece					
India					
Korea					
Turkey					
All other sources					
<b>Purchases from domestic producers<sup>2</sup></b>					
<b>Purchases from other sources<sup>2</sup></b>					
<sup>1</sup> Please list the name of the importer(s) from which your firm purchased this product. If your firm's import suppliers differ by source, please identify the source for each listed supplier: _____. <sup>2</sup> Please list the name of the producer(s) or U.S. distributor(s) from which your firm purchased this product: _____.					

- II-20. **Related firms.**--If your firm reported transfers to related firms in question II-8 or II-14, please indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.

- II-21. **Other explanations.**--If your firm would like to further explain a response to a question in Part II that did not provide a narrative box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

**PART III.--FINANCIAL INFORMATION**

Address questions on this part of the questionnaire to **Joanna Lo (202-205-1888, [joanna.lo@usitc.gov](mailto:joanna.lo@usitc.gov))**.

III-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	

III-2. **Accounting system.**--Briefly describe your firm's financial accounting system.

A. When does your firm's fiscal year end (month and day)? \_\_\_\_\_  
 If your firm's fiscal year changed during the data-collection period, explain below:

\_\_\_\_\_

Note.--Please note that we are requesting that firms report their financial data on a calendar year basis.

B.1. Describe the lowest level of operations (e.g., plant, division, company-wide) for which financial statements are prepared that include LDWP:

\_\_\_\_\_

2. Does your firm prepare profit/loss statements for LDWP:

Yes       No

3. How often did your firm (or parent company) prepare financial statements (including annual reports, 10Ks)? Please check relevant items below.

Audited,  unaudited,  annual reports,  10Ks,  10 Qs,

Monthly,  quarterly,  semi-annually,  annually

4. Accounting basis:  GAAP,  cash,  tax, or  other comprehensive basis of accounting (specify) \_\_\_\_\_

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the financial data, as Commission staff may contact your firm regarding questions on the financial data. The Commission may also request that your company submit copies of the supporting documents/records (financial statements, including internal profit-and-loss statements for the division or product group that includes LDWP, as well as specific statements and worksheets) used to compile these data.*

**DEFINITIONS (for more comprehensive information, see pages 2-3 above):**

**Large diameter welded line pipe (“LDW line pipe”).**—a group of LDWP of a kind used for oil and gas pipelines and normally produced to the API specification 5L. LDW line pipe can also be produced to comparable domestic or foreign specifications or to proprietary grades.

**Large diameter welded structural pipe (“LDW structural pipe”).**--a group of LDWP normally produced to ASTM standards A500, A252, or A53. LDW structural pipe can also be produced to comparable domestic or foreign specifications or to proprietary grades, or be non-graded material.

III-3. **Cost accounting system for LDWP (including both line and structural pipe).**--Briefly describe your firm’s cost accounting system (e.g., standard cost, job order cost, etc.). If your allocation basis differ for line and structural pipe, please explain below.

III-4a. **Allocation basis for LDW line pipe.**--Briefly describe your firm’s allocation basis for LDW line pipe, if any, for COGS, SG&A, and interest expense and other income and expenses.

III-4b. **Allocation basis for LDW structural pipe.**--Briefly describe your firm’s allocation basis for LDW structural pipe, if any, for COGS, SG&A, and interest expense and other income and expenses.

**IF YOUR FIRM PRODUCED AND SOLD ONLY LDW STRUCTURAL PIPE,  
PROCEED DIRECTLY TO QUESTION III-15.**

**Questions III-5 to III-14 are specific to your firm's operations of LDW line pipe only. If your firm produced and sold both line pipe and structural pipe, please allocate your financial data accordingly using percentage of net sales value for each type.**

III-5. **LDW line pipe: Product listing.**--Please list the products your firm produced in the facilities in which your firm produced LDWP made to API standards (e.g. line pipe), and provide the share of net sales accounted for by line pipe in calendar year 2017.

<b>Products</b>	<b>Share of sales in 2017</b>
LDW line pipe	%
Other LDWP (i.e., LDW structural pipe)	%
	%
	%
	%

III-6. **LDW line pipe: Inputs from related suppliers.**--Does your firm purchase **inputs** (raw materials, labor, energy, or any services) used in the production of line pipe from any related suppliers (e.g., inclusive of transactions between related firms, divisions and/or other components within the same company)?

## LDW Line Pipe

<b>Yes--Continue to question III-7</b>	<b>No--Continue to question III-9a.</b>
<input type="checkbox"/>	<input type="checkbox"/>

III-7. **LDW line pipe: Details of inputs from related suppliers.**--Please identify the inputs used in the production of line pipe that your firm purchases from related suppliers and that are reflected in question III-9a. For "Share of total COGS" please report this information by relevant input on the basis of calendar year 2017. For "Input valuation" please describe the basis, as recorded in your company's own accounting system, of the purchase cost from the related supplier; e.g., the related supplier's actual cost, cost plus, negotiated transfer price to approximate fair market value.

### LDW Line Pipe

Input for line pipe	Related supplier	Share of total COGS (percent)
<b>Input valuation basis as recorded in the firm's accounting books and records</b>		

III-8. **LDW line pipe: Inputs purchased from related suppliers.**--Please confirm that the inputs purchased from related suppliers, as identified in III-7, were reported in III-9a (financial results on line pipe) in a manner consistent with your firm's accounting books and records.

### LDW Line Pipe

Yes	No	If yes-- In the space below, please report the valuation basis of inputs purchased from related suppliers as reported in question III-9a:
<input type="checkbox"/>	<input type="checkbox"/>	



III-9a. **LDW line pipe operations.**--Report the revenue and related cost information requested below on the LDW line pipe operations of your firm's U.S. establishment(s).<sup>1</sup> Do not report resales of line pipe. **Note that internal consumption and transfers to related firms must be valued at fair market value.** Input purchases from related suppliers should be consistent with and based on information in the firm's accounting books and records. Provide data for your firm's three most recent calendar years, and for the specified interim periods. If your firm was involved in tolling operations (either as the toller or as the tollee), please contact Joanna Lo at (202) 205-1888 or [joanna.lo@usitc.gov](mailto:joanna.lo@usitc.gov) before completing this section of the questionnaire.

## LDW Line Pipe

Quantity (in short tons) and value (in \$1,000)					
Item	Calendar years			January-June	
	2015	2016	2017	2017	2018
<b>Net sales quantities:</b> <sup>2</sup>					
Commercial sales ("CS") (A)					
Internal consumption ("IC") (B)					
Transfers to related firms ("Transfers") (C)					
Total net sales quantities (D)	0	0	0	0	0
<b>Net sales values:</b> <sup>2</sup>					
Commercial sales (E)					
Internal consumption (F)					
Transfers to related firms (G)					
Total net sales values (H)	0	0	0	0	0
<b>Cost of goods sold (COGS):</b> <sup>3</sup>					
Raw materials (I)					
Direct labor (J)					
Other factory costs (K)					
Total COGS (L)	0	0	0	0	0
<b>Gross profit or (loss) (M)</b>	0	0	0	0	0
<b>Selling, general, and administrative (SG&amp;A) expenses:</b>					
Selling expenses (N)					
General and administrative expenses (O)					
Total SG&A expenses (P)	0	0	0	0	0
<b>Operating income (loss) (Q)</b>	0	0	0	0	0
<b>Other expenses and income:</b>					
Interest expense (R)					
All other expense items (S)					
All other income items (T)					
<b>Net income or (loss) before income taxes (U)</b>	0	0	0	0	0
<b>Depreciation/amortization included above (V)</b>					

<sup>1</sup> Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations.

<sup>2</sup> Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

<sup>3</sup> COGS (whether for domestic or export sales) should include costs associated with CS, IC, and Transfers.

III-9b. **LDW line pipe: Financial data reconciliation**--The calculable line items from question III-9a (i.e., total net sales quantities (row D) and values (row H), total COGS (row L), gross profit (or loss) (row M), total SG&A (P), operating income (or loss) (row Q), and net income (or loss) (row U)) have been calculated from the data submitted in the other line items. Do the calculated fields return the correct data according to your firm's financial records ignoring non-material differences that may arise due to rounding?

Yes	No	<b>If no--</b> If the calculated fields do not show the correct data, please double check the feeder data for data entry errors and revise. For items reported after operating income (loss) in row Q, check the signs reported (rows R, S, and T). The two expense items in rows R and S should report positive numbers (i.e., expenses are positive and incomes or reversals are negative--instances of the latter should be rare in rows R and S) while the other income reported in row T should have positives values in most instances (i.e., income is positive, expenses or reversals are negative). If after reviewing and potentially revising the feeder data your firm has provided, the differences between your records and the calculated fields persist please identify and discuss the differences in the space below.
<input type="checkbox"/>	<input type="checkbox"/>	

III-9c. **LDW line pipe: Data consistency and reconciliation.**--Please note the quantities and values reported in question III-9a should reconcile with the data reported in question II-8 (including export shipments) as long as they are reported on the same calendar year basis.

## LDW Line Pipe

**RECONCILIATION OF TRADE AND FINANCIAL DATA.**--Please ensure that the quantities and values reported for total shipments in part II equal the quantities and values reported for total net sales in part III of this questionnaire in each time period. If the calculated fields below return values other than zero (i.e., "0") and both are being reported on a calendar basis, please explain the discrepancy below.

Reconciliation	Calendar year data			January-June	
	2015	2016	2017	2017	2018
<b>Quantity:</b> Trade data from question II-8 (lines D, F, H, and J) less financial total net sales quantity data from question III-9a (row D) should equal zero ("0").	0	0	0	0	0
<b>Value:</b> Trade data from question II-8 (lines E, G, I, and K) less financial total net sales value data from question III-9a (row H) should equal zero ("0").	0	0	0	0	0

Do these data in question III-9a reconcile with data in question II-8?

Yes	No	If no, please explain.
<input type="checkbox"/>	<input type="checkbox"/>	

III-10. **LDW line pipe: Primary raw materials.**--What is the primary raw material used for the production of LDW line pipe sold by your firm?

Also provide the total dollars amount of your firm's raw materials reported in III-9a by the specified materials.

## LDW Line Pipe

Value (in \$1,000)					
Item	Calendar years			January-June	
	2015	2016	2017	2017	2018
<b>Raw materials:</b>					
Steel plate (W)					
Steel coils (X)					
Other material inputs <sup>1</sup> (Y)					
Total raw materials (Z)	0	0	0	0	0
<sup>1</sup> Please describe these other material inputs:					

Reconciliation	Calendar year data			January-June	
	2015	2016	2017	2017	2018
W + X + Y – I, should equal zero ("0"), if not revise prior to submission.	0	0	0	0	0

**III-11. LDW line pipe: Nonrecurring items (charges and gains) included in the financial results.--**

For each annual and interim period for which financial results are reported in question III-9a, please specify all material (significant) nonrecurring items (charges and gains) in the schedule below, the specific question III-9a line item where the nonrecurring items are included, a brief description of the relevant nonrecurring items, and the associated values (in \$1,000), as reflected in question III-9a; i.e., if an aggregate nonrecurring item has been allocated to question III-9a, only the allocated value amount included in question III-9a should be reported in the schedule below. **Note:** The Commission's objective here is to gather information only on material (significant) nonrecurring items which impacted the reported financial results of the subject product in question III-9a.

## LDW Line Pipe

Item	Value (in \$1,000)				
	Calendar years			January-June	
	2015	2016	2017	2017	2018
Nonrecurring item 1					
Nonrecurring item 2					
Nonrecurring item 3					
Nonrecurring item 4					
Nonrecurring item 5					
Nonrecurring item 6					
Nonrecurring item 7					

**Nonrecurring item:** In this table please provide a brief description of each nonrecurring item reported above and indicate the specific line item in table III-9a where the nonrecurring item is classified.

	Description of the nonrecurring item	Income statement classification of the nonrecurring item
Nonrecurring item 1		
Nonrecurring item 2		
Nonrecurring item 3		
Nonrecurring item 4		
Nonrecurring item 5		
Nonrecurring item 6		
Nonrecurring item 7		

**III-12. LDW line pipe: Classification of identified nonrecurring items (charges and gains) in the accounting books and records of the company.--**If non-recurring items were reported in question III-11 above, please identify where your company recorded these items in your accounting books and records in the normal course of business; i.e., just as responses to question III-11 identify where these items are reported in question III-9a.

III-13. **LDW line pipe: Asset values( allocated).**--Report the total assets (i.e., both current and long-term assets) allocated to the production, warehousing, and sale of LDW line pipe. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for LDW line pipe in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is **consistent with relevant cost allocations in questions III-9a**. Provide data as of the end of your firm's three most recent calendar years. **Note:** Total assets should reflect net assets after any accumulated depreciation and allowances deducted.

## LDW Line Pipe

Total assets should be allocated to the subject LDW line pipe only if these assets are also related to other products (e.g. pipe 16 inches or less in OD). Please provide a brief explanation if there are any substantial changes in total asset value during the period; e.g., due to asset write-offs, revaluation, and major purchases.

**Note:** If your firm acquired another LDW line pipe facility (including ERW, HSAW, LSAW, or finishing operations), please report these fixed assets regardless of whether these assets accounted for any net sales.

**If your firm produced both LDW line and structural pipe, allocate assets based on percentage of net sales for LDW line pipe in each year.**

Value (in \$1,000)			
Item	Calendar years		
	2015	2016	2017
Total assets (net) <sup>1</sup>			
<sup>1</sup> Describe, include information on the finishing facilities (e.g. coating, stenciling, etc.) _____			

III-14. **LDW line pipe: Capital expenditures and research and development (“R&D”) expenses (allocated).**--Report your firm’s capital expenditures and R&D expenses allocated to LDW line pipe separately. Provide data for your firm’s three most recent calendar years, and for the specified interim periods.

## LDW Line Pipe

**Note:** If your firm acquired another LDW line pipe facility (including ERW, HSAW, LSAW, or finishing operations), please report the capital expenditure related to these acquisitions.

**If your firm produced both LDW line and structural pipe, allocate capital expenditures and R&D based on percentage of net sales for LDW line pipe in each period below.**

Item	Calendar years			January-June	
	2015	2016	2017	2017	2018
	<b>Value (in \$1,000)</b>				
Capital expenditures <sup>1</sup>					
R&D costs <sup>2</sup>					
<sup>1</sup> Please describe the nature, focus, and significance of your firm’s capital expenditures on LDW line pipe. _____					
<sup>2</sup> Please describe the nature, focus, and significance of your firm’s R&D expenses related to LDW line pipe. _____					

**QUESTIONS III-15 TO III-24 ARE SPECIFIC TO YOUR FIRM'S OPERATIONS OF LDW STRUCTURAL PIPE ONLY.**

III-15. **LDW structural pipe: Product listing.**--Please list the products your firm produced in the facilities in which your firm produced LDW structural pipe made to ASTM standards or non-graded LDW for structural use, and provide the share of net sales accounted for by these products in calendar year 2017.

<b>Products</b>	<b>Share of sales in 2017</b>
<b>LDW structural pipe</b>	%
<b>Other LDWP (i.e., LDW line pipe)</b>	%
	%
	%
	%



- III-16. **LDW structural pipe: Inputs from related suppliers.**--Does your firm purchase **inputs** (raw materials, labor, energy, or any services) used in the production of LDW structural pipe from any related suppliers (e.g., inclusive of transactions between related firms, divisions and/or other components within the same company)?

### LDW Structural Pipe

<b>Yes--Continue to question III-17</b>	<b>No--Continue to question III-19a.</b>
<input type="checkbox"/>	<input type="checkbox"/>

- III-17. **LDW structural pipe: Inputs from related suppliers.**--Please identify the inputs used in the production of LDW structural pipe that your firm purchases from related suppliers and that are reflected in question III-19a. For "Share of total COGS" please report this information by relevant input on the basis of calendar year 2017. For "Input valuation" please describe the basis, as recorded in your company's own accounting system, of the purchase cost from the related supplier; e.g., the related supplier's actual cost, cost plus, negotiated transfer price to approximate fair market value.

### LDW Structural Pipe

Input for structural pipe	Related supplier	Share of total COGS (percent)
<b>Input valuation basis as recorded in the firm's accounting books and records:</b>		

- III-18. **LDW structural pipe: Inputs purchased from related suppliers for structural pipe.**--Please confirm that the inputs purchased from related suppliers, as identified in III-17, were reported in III-19a (financial results on LDW structural pipe) in a manner consistent with your firm's accounting books and records.

<b>Yes</b>	<b>No</b>	<b>If yes-- In the space below, please report the valuation basis of inputs purchased from related suppliers as reported in question III-19a:</b>
<input type="checkbox"/>	<input type="checkbox"/>	

III-19a. **LDW structural pipe operations.**--Report the revenue and related cost information requested below on the LDW structural pipe operations of your firm's U.S. establishment(s).<sup>1</sup> Do not report resales of LDW structural pipe. **Note that internal consumption and transfers to related firms must be valued at fair market value.** Input purchases from related suppliers should be consistent with and based on information in the firm's accounting books and records. Provide data for your firm's three most recent calendar years, and for the specified interim periods. If your firm was involved in tolling operations (either as the toller or as the tollee), please contact Joanna Lo at (202) 205-1888 or [joanna.lo@usitc.gov](mailto:joanna.lo@usitc.gov) before completing this section of the questionnaire.

## LDW Structural Pipe

Quantity (in short tons) and value (in \$1,000)					
Item	Calendar years			January-June	
	2015	2016	2017	2017	2018
<b>Net sales quantities:</b> <sup>2</sup>					
Commercial sales ("CS") (A)					
Internal consumption ("IC") (B)					
Transfers to related firms ("Transfers") (C)					
Total net sales quantities (D)	0	0	0	0	0
<b>Net sales values:</b> <sup>2</sup>					
Commercial sales (E)					
Internal consumption (F)					
Transfers to related firms (G)					
Total net sales values (H)	0	0	0	0	0
<b>Cost of goods sold (COGS):</b> <sup>3</sup>					
Raw materials (I)					
Direct labor (J)					
Other factory costs (K)					
Total COGS (L)	0	0	0	0	0
<b>Gross profit or (loss) (M)</b>	0	0	0	0	0
<b>Selling, general, and administrative (SG&amp;A) expenses:</b>					
Selling expenses (N)					
General and administrative expenses (O)					
Total SG&A expenses (P)	0	0	0	0	0
<b>Operating income (loss) (Q)</b>	0	0	0	0	0
<b>Other expenses and income:</b>					
Interest expense (R)					
All other expense items (S)					
All other income items (T)					
<b>Net income or (loss) before income taxes (U)</b>	0	0	0	0	0
<b>Depreciation/amortization included above (V)</b>					

<sup>1</sup> Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations.

<sup>2</sup> Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

<sup>3</sup> COGS (whether for domestic or export sales) should include costs associated with CS, IC, and Transfers.

III-19b. **LDW structural pipe: Financial data reconciliation.**--The calculable line items from question III-19a (i.e., total net sales quantities (row D) and values (row H), total COGS (row L), gross profit (or loss) (row M), total SG&A (P), operating income (or loss) (row Q), and net income (or loss) (row U)) have been calculated from the data submitted in the other line items. Do the calculated fields return the correct data according to your firm's financial records ignoring non-material differences that may arise due to rounding?

### LDW Structural Pipe

Yes	No	<p><b>If no--</b> If the calculated fields do not show the correct data, please double check the feeder data for data entry errors and revise. For items reported after operating income (loss) in row Q, check the signs reported (rows R, S, and T). The two expense items in rows R and S should report positive numbers (i.e., expenses are positive and incomes or reversals are negative--instances of the latter should be rare in rows R and S) while the other income reported in row T should have positives values in most instances (i.e., income is positive, expenses or reversals are negative). If after reviewing and potentially revising the feeder data your firm has provided, the differences between your records and the calculated fields persist please identify and discuss the differences in the space below.</p>
<input type="checkbox"/>	<input type="checkbox"/>	

III-19c. **LDW structural pipe: Data consistency and reconciliation.**--Please note the quantities and values reported in question III-19a should reconcile with the data reported in question II-14 (including export shipments) as long as they are reported on the same calendar year basis.

***RECONCILIATION OF TRADE AND FINANCIAL DATA.**--Please ensure that the quantities and values reported for total shipments in part II equal the quantities and values reported for total net sales in part III of this questionnaire in each time period. If the calculated fields below return values other than zero (i.e., "0") and both are being reported on a calendar basis, please explain the discrepancy below.*

Reconciliation	Calendar year data			January-June	
	2015	2016	2017	2017	2018
<b>Quantity:</b> Trade data from question II-14 (lines D, F, H, and J) less financial total net sales quantity data from question III-19a (row A, B, and C) should equal zero ("0").	0	0	0	0	0
<b>Value:</b> Trade data from question II-14 (lines E, G, I, and K) less financial total net sales value data from question III-19a (row E, F, and G) should equal zero ("0").	0	0	0	0	0

Do these data in question III-19a reconcile with data in question II-14?

Yes	No	If no, please explain.
<input type="checkbox"/>	<input type="checkbox"/>	

III-20. **LDW structural pipe: Primary raw materials.**--What is the primary raw material used for the production of LDW structural pipe sold by your firm?

--

Also provide the total dollars amount of your firm's raw materials reported in III-19a by the specified materials.

## LDW Structural Pipe

Value (in \$1,000)					
Item	Calendar years			January-June	
	2015	2016	2017	2017	2018
<b>Raw materials:</b>					
Steel plate (W)					
Steel coils (X)					
Other material inputs <sup>1</sup> (Y)					
Total raw materials (Z)	0	0	0	0	0
<sup>1</sup> Please describe these other material inputs.					

Reconciliation	Calendar year data			January-June	
	2015	2016	2017	2017	2018
W + X + Y – I, should equal zero ("0"), if not revise prior to submission.	0	0	0	0	0

III-21. **LDW structural pipe: Nonrecurring items (charges and gains) included in the financial results.**-- For each annual and interim period for which financial results are reported in question III-19a, please specify all material (significant) nonrecurring items (charges and gains) in the schedule below, the specific question III-19a row number(s) where the nonrecurring item(s) are included, a brief description of the relevant nonrecurring item(s), and the associated values (in \$1,000), as reflected in question III-19a; i.e., if an aggregate nonrecurring item has been allocated to question III-19a, only the allocated value amount included in question III-19a should be reported in the schedule below. **Note:** The Commission's objective here is to gather information only on material (significant) nonrecurring items which impacted the reported financial results of the subject product in question III-19a.

## LDW Structural Pipe

Item	Value (in \$1,000)				
	Calendar years			January-June	
	2015	2016	2017	2017	2018
Nonrecurring item 1					
Nonrecurring item 2					
Nonrecurring item 3					
Nonrecurring item 4					
Nonrecurring item 5					
Nonrecurring item 6					
Nonrecurring item 7					

**Nonrecurring item:** In this table please provide a brief description of each nonrecurring item reported above and indicate the specific row number(s) in table III-19a where the nonrecurring item is classified.

	Description of the nonrecurring item	Income statement classification of the nonrecurring item
Nonrecurring item 1		
Nonrecurring item 2		
Nonrecurring item 3		
Nonrecurring item 4		
Nonrecurring item 5		
Nonrecurring item 6		
Nonrecurring item 7		

III-22. **LDW structural pipe: Classification of identified nonrecurring items (charges and gains) in the accounting books and records of the company.**--If non-recurring items were reported in question III-21 above, please identify where your company recorded these items in your accounting books and records in the normal course of business; i.e., just as responses to question III-19a, identify where these items are reported in question III-19a.

## LDW Structural Pipe

III-23. **LDW structural pipe: Asset values (allocated).**--Report the total assets (i.e., both current and long-term assets) allocated to the production, warehousing, and sale of LDW structural pipe. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for LDW structural pipe in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is **consistent with relevant cost allocations in questions III-19a**. Provide data as of the end of your firm's three most recent calendar years. **Note:** Total assets should reflect net assets after any accumulated depreciation and allowances deducted.

## LDW Structural Pipe

Total assets should be allocated to the subject LDW structural pipe only if these assets are also related to in-scope LDW line pipe and/or other products (e.g. pipe 16 inches or less in OD). Please provide a brief explanation if there are any substantial changes in total asset value during the period; e.g., due to asset write-offs, revaluation, and major purchases.

**Note:** If your firm acquired another LDW structural pipe facility (including ERW, HSAW, LSAW, or finishing operations), please report these fixed assets regardless of whether these assets accounted for any net sales).

**If your firm produced both LDW line and structural pipe, allocate assets based on percentage of net sales for LDW structural pipe in each year.**

Value (in \$1,000)			
Item	Calendar years		
	2015	2016	2017
Total assets (net) <sup>1</sup>			
<sup>1</sup> Describe, include information on the finishing facilities (e.g. coating, stenciling, etc.) _____			

III-24. **LDW structural pipe: Capital expenditures and research and development (“R&D”) expenses (allocated).**--Report your firm’s capital expenditures and R&D expenses allocated to LDW structural pipe separately. Provide data for your firm’s three most recent calendar years, and for the specified interim periods.

## LDW Structural Pipe

**Note:** If your firm acquired another LDW structural pipe facility (including ERW, HSAW, LSAW, or finishing operations), please report the capital expenditure related to these acquisitions.

**If your firm produced both LDW line and structural pipe, allocate capital expenditures and R&D based on percentage of net sales for LDW structural pipe in each period below.**

Item	Calendar years			January-June	
	2015	2016	2017	2017	2018
	<b>Value (in \$1,000)</b>				
Capital expenditures <sup>1</sup>					
R&D costs <sup>2</sup>					
<sup>1</sup> Please describe the nature, focus, and significance of your firm’s capital expenditures on LDW structural pipe. _____					
<sup>2</sup> Please describe the nature, focus, and significance of your firm’s R&D expenses related to LDW structural pipe. _____					



If your responses to any of the items in questions III-25, III-26, and III-27 differ by country, please describe these differences and, as applicable, indicate which country or countries your response refers to in the relevant form fields.

III-25. **Effects of imports on investment.**--Since January 1, 2015, has your firm experienced any actual negative effects on its return on investment or the scale of capital investments as a result of imports of LDWP (both line and structural pipes) from Canada, China, Greece, India, Korea, and/or Turkey? Please provide your responses separately for line and structural types of LDWP.

<b>No</b>	<b>Yes</b>	<b>If yes, my firm has experienced actual negative effects as follows.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

	<b>(check as many as appropriate for <u>LDW line pipe</u>)</b>	<b>(please describe these effects on <u>LDW line pipe</u>)</b>
<input type="checkbox"/>	Cancellation, postponement, or rejection of expansion projects	
<input type="checkbox"/>	Denial or rejection of investment proposal	
<input type="checkbox"/>	Reduction in the size of capital investments	
<input type="checkbox"/>	Return on specific investments negatively impacted	
<input type="checkbox"/>	Other	
	<b>(check as many as appropriate for <u>LDW structural pipe</u>)</b>	<b>(please describe these effects on <u>LDW structural pipe</u>)</b>
<input type="checkbox"/>	Cancellation, postponement, or rejection of expansion projects	
<input type="checkbox"/>	Denial or rejection of investment proposal	
<input type="checkbox"/>	Reduction in the size of capital investments	
<input type="checkbox"/>	Return on specific investments negatively impacted	
<input type="checkbox"/>	Other	

III-26. **Effects of imports on growth and development.**--Since January 1, 2015, has your firm experienced any actual negative effects on its growth, ability to raise capital, or existing development and production efforts (including efforts to develop a derivative or more advanced version of the product) as a result of imports of LDWP from Canada, China, Greece, India, Korea, and/or Turkey? Please provide your responses separately for line and structural types of LDWP.

<b>No</b>	<b>Yes</b>	
<input type="checkbox"/>	<input type="checkbox"/>	<b>If yes, my firm has experienced actual negative effects as follows.</b>

<b>(check as many as appropriate for LDW line pipe)</b>		<b>(please describe these effects on <u>LDW line pipe</u>)</b>
<input type="checkbox"/>	Rejection of bank loans	
<input type="checkbox"/>	Lowering of credit rating	
<input type="checkbox"/>	Problem related to the issue of stocks or bonds	
<input type="checkbox"/>	Ability to service debt	
<input type="checkbox"/>	Other	

<b>(check as many as appropriate for LDW structural pipe)</b>		<b>(please describe these effects on <u>LDW structural pipe</u>)</b>
<input type="checkbox"/>	Rejection of bank loans	
<input type="checkbox"/>	Lowering of credit rating	
<input type="checkbox"/>	Problem related to the issue of stocks or bonds	
<input type="checkbox"/>	Ability to service debt	
<input type="checkbox"/>	Other	

III-27. **Anticipated effects of imports.**--Does your firm anticipate any negative effects due to imports of LDWP from Canada, China, Greece, India, Korea, and/or Turkey? Please provide your responses separately for line and structural types of LDWP.

No	Yes	If yes, my firm anticipates negative effects as follows for <u>LDW line pipe</u>
<input type="checkbox"/>	<input type="checkbox"/>	

No	Yes	If yes, my firm anticipates negative effects as follows for <u>LDW structural pipe</u>
<input type="checkbox"/>	<input type="checkbox"/>	

III-28. **Other explanations.**--If your firm would like to further explain a response to a question in Part III that did not provide a narrative box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire. Please indicate whether your responses refer to line, structural, or both types of LDWP.

**PART IV.--PRICING AND MARKET FACTORS**

Further information on this part of the questionnaire can be obtained from **Aimee Larsen (202-205-3179, [aimee.larsen@usitc.gov](mailto:aimee.larsen@usitc.gov))**.

IV-1. **Contact information.**--Please identify the individual that Commission staff may contact regarding the confidential information submitted in part IV.

Name	
Title	
Email	
Telephone	

Please note: For the remainder of Part IV, if your response to any question differs with respect to LDW line pipe compared with LDW structural pipe, please note this in your response to that question, or in your response to question IV-24.

IV-2. **Price setting.**--How does your firm determine the prices that it charges for sales of LDWP (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-3. How often do transactions or sales require your firm to go through a qualification process as a condition to bid on a particular project?

Always	Frequently	Sometimes	Rarely/Never
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

IV-4. **Discount policy.**--Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-5. **Pricing terms.**--On what basis are your firm's prices of domestic LDWP usually quoted (*check one*)?

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

IV-6. **Contract versus spot.**--Approximately what share of your firm's sales of its U.S.-produced LDWP in 2017 was on a (1) long-term contract basis, (2) annual contract basis, (3) short-term contract basis, and (4) spot sales basis?

Item	Type of sale				Total (should sum to 100.0%)
	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)	Spot sales (for a single delivery)	
Share of 2017 sales	%	%	%	%	0.0 %

IV-7. **Contract provisions.**--Please fill out the table regarding your firm's typical sales contracts for U.S.-produced LDWP (or check "not applicable" if your firm does not sell on a long-term, short-term and/or annual contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	<i>No. of days</i>		365	
Price renegotiation (during contract period)	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	<i>Quantity</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Price</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Both</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Indexed to raw material costs <sup>1</sup>	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

<sup>1</sup> Please identify the indexes used:

IV-8. **Lead times.**--What is your firm's share of sales from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of its U.S.-produced LDWP?

Source	Share of 2017 sales	Lead time (Average number of days)
From inventory	%	
Produced to order	%	
<b>Total</b> (should sum to 100.0%)	0.0 %	

IV-9. **Shipping information.**--

- (a) What is the approximate percentage of the cost of U.S.-produced LDWP that is accounted for by U.S. inland transportation costs? \_\_\_\_\_ percent
- (b) Who generally arranges the transportation to your firm's customers' locations?  
 Your firm     Purchaser (*check one*)
- (c) Indicate the approximate percentage of your firm's sales of LDWP that are delivered the following distances from its production facility.

Distance from production facility	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
<b>Total</b> (should sum to 100.0%)	0.0 %

IV-10. **Geographical shipments.**--In which U.S. geographic market area(s) has your firm sold its U.S.-produced LDWP since January 1, 2015 (check all that apply)?

Geographic area	√ if applicable
<b>Northeast.</b> --CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>
<b>Midwest.</b> --IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>
<b>Southeast.</b> --AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>
<b>Central Southwest.</b> --AR, LA, OK, and TX.	<input type="checkbox"/>
<b>Mountains.</b> --AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>
<b>Pacific Coast.</b> --CA, OR, and WA.	<input type="checkbox"/>
<b>Other.</b> --All other markets in the United States not previously listed, including AK, HI, PR, and VI.	<input type="checkbox"/>

IV-11. **End uses.**--List the end uses of the LDWP that your firm manufactures. For each end-use product, what percentage of the total cost is accounted for by LDWP and other inputs?

End-use product	Share of total cost of end-use product accounted for by		Total (should sum to 100.0% across)
	LDWP	Other inputs	
Oil and gas transmission pipeline	%	%	0.0 %
Bridges	%	%	0.0 %
Deep water ports	%	%	0.0 %
	%	%	0.0 %
	%	%	0.0 %

IV-12. **Substitutes.**--Can other products be substituted for LDWP?

No                       Yes--Please fill out the table.

Substitute	End use in which this substitute is used	Have changes in the price of this substitute affected the price for LDWP?		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

IV-13. **Demand trends.**--Indicate how demand within the United States and outside of the United States (if known) for LDWP has changed since January 1, 2015. Explain any trends and describe the principal factors that have affected these changes in demand.

Market	Sector	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the United States	Oil and gas sector	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
	Other sectors <sup>1</sup>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	Oil and gas sector	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
	Other sectors <sup>1</sup>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

<sup>1</sup>Please identify the sector(s):

IV-14. **Product changes.**--Have there been any significant changes in the product range, product mix, or marketing of LDWP since January 1, 2015?

No	Yes	If yes, please describe and quantify if possible.
<input type="checkbox"/>	<input type="checkbox"/>	

IV-15. **Conditions of competition.**--

(a) Is the LDWP market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to LDWP? If yes, describe.

Check all that apply.	Please describe.
<input type="checkbox"/> <b>No</b>	Skip to question IV-16.
<input type="checkbox"/> <b>Yes-Business cycles (e.g. seasonal business)</b>	
<input type="checkbox"/> <b>Yes-Other distinctive conditions of competition</b>	

(b) If yes, have there been any changes in the business cycles or conditions of competition for LDWP since January 1, 2015?

No	Yes	If yes, describe.
<input type="checkbox"/>	<input type="checkbox"/>	



**IV-16. Effect of section 232 investigation of steel on conditions of competition.**

(a) Are you familiar with the section 232 investigation (effect of imports on national security) or the subsequent imposition of tariffs on imported steel products?

No (skip to IV-17)       Yes (complete part b)

(b) Did the announcement of the section 232 investigation in April 2017 or the subsequent imposition of tariffs on imported steel products beginning in March 2018 impact the conditions of competition for LDWP?

	No	Yes	If yes, describe.
Announcement of the section 232 investigation in <b>April 2017</b>	<input type="checkbox"/>	<input type="checkbox"/>	
Imposition of tariffs on imported steel products beginning in <b>March 2018</b>	<input type="checkbox"/>	<input type="checkbox"/>	

**IV-17. AD/CVD orders on raw materials.**--Have the antidumping duty and countervailing duty orders on hot-rolled steel and cut-to-length plate impacted the availability of LDWP?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

**IV-18. Supply constraints.**--Has your firm refused, declined, or been unable to supply LDWP since January 1, 2015 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

**IV-19. Raw materials.**--How have LDWP raw material prices changed since January 1, 2015?

Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for LDWP.
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

**IV-20. Interchangeability.**--Is LDWP produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

<b>Country-pair</b>	Canada	China	Greece	India	Korea	Turkey	Other countries
United States							
Canada	X						
China	X	X					
Greece	X	X	X				
India	X	X	X	X			
Korea	X	X	X	X	X		
Turkey	X	X	X	X	X	X	
For any country-pair producing LDWP that is <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:							

IV-21. **Factors other than price.**--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, etc.) between LDWP produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or O in the table below:

- A = such differences are *always* significant
- F = such differences are *frequently* significant
- S = such differences are *sometimes* significant
- N = such differences are *never* significant
- O = *no familiarity* with products from a specified country-pair

<b>Country-pair</b>	Canada	China	Greece	India	Korea	Turkey	Other countries
United States							
Canada	X						
China	X	X					
Greece	X	X	X				
India	X	X	X	X			
Korea	X	X	X	X	X		
Turkey	X	X	X	X	X	X	
For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of LDWP, identify the country-pair and report the advantages or disadvantages imparted by such factors:							

IV-22. **Customer identification.**--List the names and contact information for your firm's 10 largest U.S. customers for LDWP since January 1, 2015. Indicate the share of the quantity of your firm's total shipments of LDWP that each of these customers accounted for in 2017.

	Customer's name	City	State	Share of 2017 sales (%)
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

**IV-23. Competition from imports.--**

(a) **Lost revenue.**--Since January 1, 2015: To avoid losing sales to competitors selling LDWP from Canada, China, Greece, India, Korea, or Turkey, did your firm:

Item	Line pipe		Structural pipe	
	No	Yes	No	Yes
Reduce prices	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Roll back announced price increases	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(b) **Lost sales.**--Since January 1, 2015: Did your firm lose sales of LDWP to imports of this product from Canada, China, Greece, India, Korea, or Turkey?

Item	No	Yes
Line pipe	<input type="checkbox"/>	<input type="checkbox"/>
Structural pipe	<input type="checkbox"/>	<input type="checkbox"/>

IV-24. **Other explanations.**--If your firm would like to further explain a response to a question in Part IV that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

**PART V.--ALTERNATIVE PRODUCT INFORMATION**

V-1. **Comparability of certain types of LDWP.**--For each of the following indicate whether the products being compared are:

- F: fully comparable or the same, *i.e.*, have no differentiation between them;
- M: mostly comparable or similar;
- S: somewhat comparable or similar;
- N: never or not-at-all comparable or similar; or
- O: no familiarity with products.

(a) **Physical Characteristics and End Uses.**--The differences and similarities in the physical characteristics and end uses.

<b>Product-pair</b>	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>physical characteristics and uses</u> :
LDW line pipe vs LDW structural pipe		

(b) **Interchangeability.**--The ability to substitute the products in the same application.

<b>Product-pair</b>	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>interchangeability</u> :
LDW line pipe vs LDW structural pipe		

V-1. **Comparability of certain types of LDWP.**--Continued

F: fully comparable or the same, *i.e.*, have no differentiation between them;  
 M: mostly comparable or similar;  
 S: somewhat comparable or similar;  
 N: never or not-at-all comparable or similar; or  
 O: no familiarity with products.

(c) **Manufacturing facilities, production processes, and production employees.**--Whether manufactured in the same facilities, from the same inputs, on the same machinery and equipment, and using the same employees.

<b>Product-pair</b>	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>manufacturing facilities, production processes, and production employees</u> :
LDW line pipe vs LDW structural pipe		

(d) **Channels of distribution.**--Channels of distribution/market situation through which the products are sold (i.e., sold direct to end users, through wholesaler/distributors, etc.).

<b>Product-pair</b>	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>channels of distribution</u> :
LDW line pipe vs LDW structural pipe		

V-1. **Comparability of certain types of LDWP.**--Continued

F: fully comparable or the same, *i.e.*, have no differentiation between them;  
 M: mostly comparable or similar;  
 S: somewhat comparable or similar;  
 N: never or not-at-all comparable or similar; or  
 O: no familiarity with products.

(e) **Customer and producer perceptions.**--Perceptions as to the differences and/or similarities in the market (*e.g.*, sales/marketing practices).

<b>Product-pair</b>	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>customer and producer perceptions</u> :
LDW line pipe vs LDW structural pipe		

(f) **Price.**--Whether prices are comparable or differ between the products.

<b>Product-pair</b>	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>price</u> :
LDW line pipe vs LDW structural pipe		



## HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

[https://usitc.gov/investigations/701731/2018/large\\_diameter\\_pipe\\_canada\\_china\\_greece\\_india/final.htm](https://usitc.gov/investigations/701731/2018/large_diameter_pipe_canada_china_greece_india/final.htm).

**Please do not attempt to modify the format or permissions of the questionnaire document.** Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

**Web address:** <https://dropbox.usitc.gov/oinv/>      **Pin:** PIPE

- **E-mail.**—E-mail the MS Word questionnaire to [abu.kanu@usitc.gov](mailto:abu.kanu@usitc.gov); include a scanned copy of the signed certification page (page 1). *Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

**If your firm does not produce this product**, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

**Parties to this proceeding.**—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.