

## U.S. IMPORTERS' QUESTIONNAIRE

### LARGE RESIDENTIAL WASHERS

This questionnaire must be received by the Commission by **April 30, 2019**

*See last page for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with investigation No. TA-204-013, Large Residential Washers: Monitoring Developments in the Domestic Industry, under section 204 of the Trade Act of 1974 (19 U.S.C. § 2254). The information requested in the questionnaire is needed to supplement data available to the Commission from other sources and is requested under the authority of section 204 of the Tariff Act of 1974. This report is **mandatory** and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

|  |
|--|
| <b>Name of firm</b> _____  |
| <b>Address</b> _____   |
| <b>City</b> _____ <b>State</b> _____ <b>Zip Code</b> _____   |
| <b>Website</b> _____   |
| Has your firm imported large residential washers (as defined on the next page) <i>from any country</i> at any time since January 1, 2016?  |
| <input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return only this page of the questionnaire to the Commission)  |
| <input type="checkbox"/> <b>YES</b> (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)   |
| <b>Return questionnaire via the Commission <i>Drop Box</i> by clicking on the following link:</b><br><a href="https://dropbox.usitc.gov/oinv/">https://dropbox.usitc.gov/oinv/</a> . (PIN: LRWS) |

#### CERTIFICATION

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury investigations, reviews, or general fact finding investigations conducted by the Commission on the same or similar merchandise.*

*I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.*

\_\_\_\_\_  
*Name of Authorized Official*

\_\_\_\_\_  
*Title of Authorized Official*

\_\_\_\_\_  
*Date*

\_\_\_\_\_  
*Signature*

\_\_\_\_\_  
*Phone*

\_\_\_\_\_  
*Email address*

**PART I.—GENERAL INFORMATION**

***Background.***--On January 23, 2018, the President, pursuant to section 203 of the Trade Act of 1974, issued Proclamation 9694, imposing a safeguard measure on imports of certain residential washers and parts thereof in the form of a tariff-rate quota, effective February 7, 2018. Section 204 (a) of the Act requires the Commission to submit a report to the President and Congress on its monitoring of industry developments at the midpoint of an initial period of relief exceeding three years, including the progress and specific efforts made by workers and firms in the domestic industry to make a positive adjustment to import competition. Questionnaires and other information pertinent to this proceeding are available at

[https://www.usitc.gov/investigations/title\\_7/2019/large\\_residential\\_washers\\_monitoring\\_developments/safeguard.htm](https://www.usitc.gov/investigations/title_7/2019/large_residential_washers_monitoring_developments/safeguard.htm)

**Products covered by this investigation**

***Large residential washers.***—The products covered by the investigation are all large residential washers and certain parts thereof.

The term “large residential washers” denotes all automatic clothes washing machines, regardless of the orientation of the rotational axis, with a cabinet width (measured from its widest point) of at least 24.5 inches (62.23 cm) and no more than 32.0 inches (81.28 cm), except as noted below.

***Covered parts.***-- Also covered are certain parts used in large residential washers, namely: (1) all cabinets, or portions thereof, designed for use in large residential washers; (2) all assembled tubs<sup>1</sup> designed for use in large residential washers which incorporate, at a minimum: (a) a tub; and (b) a seal; (3) all assembled baskets<sup>2</sup> designed for use in large residential washers which incorporate, at a minimum: (a) a side wrapper;<sup>3</sup> (b) a base; and (c) a drive hub;<sup>4</sup> and (4) any combination of the foregoing parts or subassemblies.

**Products excluded from this investigation**

**(1) Stacked washers-dryers & commercial washers**

Excluded are stacked washer-dryers and commercial washers. The term “stacked washer-dryers” denotes distinct washing and drying machines that are built on a unitary frame and share a common console that controls both the washer and the dryer. The term “commercial washer” denotes an automatic clothes washing machine designed for the “pay per use” segment meeting either of the following two definitions:

---

<sup>1</sup> A “tub” is the part of the washer designed to hold water.

<sup>2</sup> A “basket” (sometimes referred to as a “drum”) is the part of the washer designed to hold clothing or other fabrics.

<sup>3</sup> A “side wrapper” is the cylindrical part of the basket that actually holds the clothing or other fabrics.

<sup>4</sup> A “drive hub” is the hub at the center of the base that bears the load from the motor.

(1) (a) it contains payment system electronics;<sup>5</sup> (b) it is configured with an externally mounted steel frame at least six inches high that is designed to house a coin/token operated payment system (whether or not the actual coin/token operated payment system is installed at the time of importation); (c) it contains a push button user interface with a maximum of six manually selectable wash cycle settings, with no ability of the end user to otherwise modify water temperature, water level, or spin speed for a selected wash cycle setting; and (d) the console containing the user interface is made of steel and is assembled with security fasteners;<sup>6</sup> or

(2) (a) it contains payment system electronics; (b) the payment system electronics are enabled (whether or not the payment acceptance device has been installed at the time of importation) such that, in normal operation,<sup>7</sup> the unit cannot begin a wash cycle without first receiving a signal from a bona fide payment acceptance device such as an electronic credit card reader; (c) it contains a push button user interface with a maximum of six manually selectable wash cycle settings, with no ability of the end user to otherwise modify water temperature, water level, or spin speed for a selected wash cycle setting; and (d) the console containing the user interface is made of steel and is assembled with security fasteners.

**(2) Top load residential washers with PSC/belt drive/clutch**

Also excluded are automatic clothes washing machines that meet all of the following conditions: (1) have a vertical rotational axis; (2) are top loading;<sup>8</sup> (3) have a drive train consisting, inter alia, of (a) a permanent split capacitor (PSC) motor,<sup>9</sup> (b) a belt drive,<sup>10</sup> and (c) a flat wrap spring clutch.<sup>11</sup>

**(3) Front load residential washers with CIM/belt drive**

Also excluded are automatic clothes washing machines that meet all of the following conditions: (1) have a horizontal rotational axis; (2) are front loading;<sup>12</sup> and (3) have a drive train consisting, inter alia, of (a) a controlled induction motor (CIM),<sup>13</sup> and (b) a belt drive.

---

<sup>5</sup> "Payment system electronics" denotes a circuit board designed to receive signals from a payment acceptance device and to display payment amount, selected settings, and cycle status. Such electronics also capture cycles and payment history and provide for transmission to a reader.

<sup>6</sup> A "security fastener" is a screw with a non-standard head that requires a non-standard driver. Examples include those with a pin in the center of the head as a "center pin reject" feature to prevent standard Allen wrenches or Torx drivers from working.

<sup>7</sup> "Normal operation" refers to the operating mode(s) available to end users (*i.e.*, not a mode designed for testing or repair by a technician).

<sup>8</sup> "Top loading" means that access to the basket is from the top of the washer.

<sup>9</sup> A "PSC motor" is an asynchronous, alternating current (AC), single phase induction motor that employs split phase capacitor technology.

<sup>10</sup> A "belt drive" refers to a drive system that includes a belt and pulleys.

<sup>11</sup> A "flat wrap spring clutch" is a flat metal spring that, when engaged, links abutted cylindrical pieces on the input shaft with the end of the concentric output shaft that connects to the drive hub.

<sup>12</sup> "Front loading" means that access to the basket is from the front of the washer.

<sup>13</sup> A "controlled induction motor" is an asynchronous, alternating current (AC), polyphase induction motor.

**(4) "Extra-wide" residential washers**

Also excluded are automatic clothes washing machines that meet all of the following conditions: (1) have a horizontal rotational axis; (2) are front loading; and (3) have cabinet width (measured from its widest point) of more than 28.5 inches (72.39 cm).

Large residential washers are currently classifiable under subheading 8450.20.00 (statistical reporting numbers 8450.20.0040 and 8450.20.0080) of the Harmonized Tariff System of the United States (HTSUS). They may also be imported under HTSUS 8450.11.0040, 8450.11.0080, 8450.90.2000, and 8450.90.6000.<sup>14</sup> The HTSUS provisions are for convenience and customs purposes; the written description of the scope is dispositive.

**Reporting of information.**-- If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, purchaser and/or foreign producer questionnaire), you need not respond to duplicated questions.

**Confidentiality.**--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 CFR §§ 206.17(a)(1) and 206.52(c)). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

**Verification.**--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

**Release of information.**--The information provided by your firm in response to this questionnaire, as well as any other confidential business information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Trade Act of 1974 (19 U.S.C. § 2252(i)) and sections 206.17 and 206.52 of the Commission's Rules of Practice and Procedure (19 CFR §§ 206.17(a)(1) and 206.52(c)). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

---

<sup>14</sup> Large residential washers and parts and certain subassemblies covered by the scope are currently subject to tariff-rate quotas under a safeguard measure imposed effective February 7, 2018, under subheadings 9903.45.01 and 9903.45.02 (large residential washers) and 9903.45.05 and 9903.45.06 (covered parts) and related legal notes.

**Valid number error messages.**--If you are completing this form in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 rather than \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete this form. Detailed instructions on how to resolve this issue is provided at the end of this questionnaire and is available upon request from Nathanael Comly ([nathanael.comly@ustic.gov](mailto:nathanael.comly@ustic.gov); 202-205-3174).

**D-GRIDS tool.**--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macro-enabled MS Excel file available for download from the Commission's generic questionnaires webpage ([https://www.usitc.gov/trade\\_remedy/question.htm](https://www.usitc.gov/trade_remedy/question.htm)) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is optional. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

I-1. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

| Hours | Dollars |
|-------|---------|
|       |         |

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol.

**"Establishment"**--Each facility of a firm involved in the importation of large residential washers, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

|  |
|--|
|  |
|--|

I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No             Yes--List the following information.

| <b>Firm name</b> | <b>Address</b> | <b>Extent of ownership<br/>(percent)</b> |
|------------------|----------------|--|
|                  |                |  |
|                  |                |  |
|                  |                |  |

I-4. **Related importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing large residential washers into the United States or that are engaged in exporting large residential washers to the United States?

No             Yes--List the following information.

| <b>Firm name</b> | <b>Country</b> | <b>Affiliation</b> |
|------------------|----------------|--------------------|
|                  |                |                    |
|                  |                |                    |
|                  |                |                    |

I-5. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of large residential washers?

No             Yes--List the following information.

| <b>Firm name</b> | <b>Country</b> | <b>Affiliation</b> |
|------------------|----------------|--------------------|
|                  |                |                    |
|                  |                |                    |
|                  |                |                    |
|                  |                |                    |
|                  |                |                    |
|                  |                |                    |

I-6. **Importing operations.**--Please indicate the nature of your firm's importing operations on large residential washers. More than one answer may be applicable.

| <b>Importer of record</b> | <b>Takes title to the imported product(s)</b> | <b>Consignee of the imported products(s)</b> | <b>Customs broker or freight forwarder</b> |
|---------------------------|---|--|--|
| <input type="checkbox"/>  | <input type="checkbox"/>                      | <input type="checkbox"/>                     | <input type="checkbox"/>                   |

I-7. **Consignees.**--If your firm is an importer of record of large residential washers but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

| Firm name | Address | Contact person and phone number |
|-----------|---------|---------------------------------|
|           |         |                                 |
|           |         |                                 |
|           |         |                                 |

I-8. **FTZ, TIB, or bonded warehouses.**--Please indicate whether your firm enters large residential washers into, or withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate whether your firm imports large residential washers under the TIB (temporary importation under bond) program.

**“Foreign trade zone”** is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

**“Bonded warehouse”** is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S.C. § 1555.

**“Temporary Importation under Bond (“TIB”) program”** is a procedure whereby, imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule (HTS).

| Item                             | No                       | Yes                      |
|----------------------------------|--------------------------|--------------------------|
| Foreign trade zones              | <input type="checkbox"/> | <input type="checkbox"/> |
| Bonded warehouses                | <input type="checkbox"/> | <input type="checkbox"/> |
| Temporary importation under bond | <input type="checkbox"/> | <input type="checkbox"/> |



I-9. **Business plan.**--In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected market conditions for large residential washers?

- No       Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

I-10. **Other trade actions.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

- No       Yes--Please specify.

**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from Nathanael Comly (202-205-3174, [nathanael.comly@usitc.gov](mailto:nathanael.comly@usitc.gov)). **Supply all data requested on a calendar-year basis.**

II-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

|           |  |
|-----------|--|
| Name      |  |
| Title     |  |
| Email     |  |
| Telephone |  |

II-2a. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of large residential washers since January 1, 2016.

| <i>Check as many as appropriate.</i> |   | <i>If checked, please describe; leave blank if not applicable.</i> |
|--------------------------------------|---|--|
| <input type="checkbox"/>             | Office/warehouse openings                       |  |
| <input type="checkbox"/>             | Office/warehouse closings                       |  |
| <input type="checkbox"/>             | Relocations                                     |  |
| <input type="checkbox"/>             | Expansions                                      |  |
| <input type="checkbox"/>             | Acquisitions                                    |  |
| <input type="checkbox"/>             | Consolidations                                  |  |
| <input type="checkbox"/>             | Prolonged shutdowns or importation curtailments |  |
| <input type="checkbox"/>             | Revised labor agreements                        |  |
| <input type="checkbox"/>             | Other (e.g., technology)                        |  |

II-3. **Arranged imports.**--Has your firm imported or arranged for the importation of large residential washers for delivery after March 31, 2019?

**“Arranged imports”** are imports for which your firm has placed an order with a foreign supplier for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.

No                       Yes--Fill out the table below.

| <b>Quantity (in units)</b>  |                     |                      |                     |                     |
|---|---------------------|----------------------|---------------------|---------------------|
| <b>Period/Source</b>  | <b>Apr-Jun 2019</b> | <b>Jul-Sept 2019</b> | <b>Oct-Dec 2019</b> | <b>Jan-Mar 2020</b> |
| China   |                     |                      |                     |                     |
| Korea   |                     |                      |                     |                     |
| Mexico  |                     |                      |                     |                     |
| Thailand  |                     |                      |                     |                     |
| Vietnam   |                     |                      |                     |                     |
| All other sources <sup>1</sup>  |                     |                      |                     |                     |
| <sup>1</sup> Please identify the source (country) and foreign producer(s): _____. |                     |                      |                     |                     |

II-4. **Reasons for importing if producer.**--If your firm also produces large residential washers in the United States, please indicate the reasons for importing this product. If your firm's reasons differ by source, please elaborate.

**Definitions**

**"Imports"** –Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty) or consignee (i.e., to which the merchandise was first delivered).

**"Import quantities"** –Quantities reported should be net of returns.

**"Import values"** –Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

**"U.S. commercial shipments"** – Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

**"Internal consumption"** –Product consumed internally by your firm. Such transactions are valued at fair market value.

**"Transfers to related firms"** –Shipments made to related domestic firms. Such transactions are valued at fair market value.

**"Related firm"** –A firm that your firm solely or jointly owns, manages, or otherwise controls.

**"Export shipments"** – Shipments to destinations outside the United States, including shipments to related firms.

**"Inventories"** --Finished goods inventory, not raw materials or work in progress.

**"Retailers"**--Firms that sells large residential washers to the public for use in personal consumption rather than for resale.

**"Distributors"**--Firms that purchase large residential washers for the purpose of reselling them to other firms.

**"Buying Groups"**--Firms that negotiate prices on behalf of multiple retailers.

**"Homebuilders/contractors"**--Firms whose business is in the construction of residential dwellings.

**"End users/consumers"** –Entities who purchase large residential washers for their own personal consumption.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.*

II-5a. **Imports from China.**--Report your firm's imports and your firm's shipments and inventories of large residential washers imported from China during the specified periods.

## CHINA

| Quantity (in units), value (in \$1,000)                        |               |      |      |               |      |
|--|---------------|------|------|---------------|------|
| Item   | Calendar year |      |      | January-March |      |
|  | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Beginning inventories (quantity)</b><br>(A)                 |               |      |      |               |      |
| <b>U.S. Imports:<sup>1</sup></b>                               |               |      |      |               |      |
| <b>Complete LRWs</b>   |               |      |      |               |      |
| Quantity (B)   |               |      |      |               |      |
| Value (C)  |               |      |      |               |      |
| <b>Covered parts<sup>2</sup></b>                               |               |      |      |               |      |
| Quantity (D)   |               |      |      |               |      |
| Value (E)  |               |      |      |               |      |
| <b>Total U.S. imports:</b>                                     |               |      |      |               |      |
| Quantity (F)   | 0             | 0    | 0    | 0             | 0    |
| Value (G)  | 0             | 0    | 0    | 0             | 0    |
| <b>U.S. shipments:</b>   |               |      |      |               |      |
| <b>Commercial U.S. shipments:</b>                              |               |      |      |               |      |
| Quantity (H)   |               |      |      |               |      |
| Value (I)  |               |      |      |               |      |
| <b>Internal consumption and/or transfers to related firms:</b> |               |      |      |               |      |
| Quantity (J)   |               |      |      |               |      |
| Value <sup>3</sup> (K)   |               |      |      |               |      |
| <b>Export shipments:<sup>4</sup></b>                           |               |      |      |               |      |
| Quantity (L)   |               |      |      |               |      |
| Value (M)  |               |      |      |               |      |
| <b>Ending inventories (quantity) (N)</b>                       |               |      |      |               |      |

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_.

<sup>2</sup> Covered parts are defined on page 2.

<sup>3</sup> Internal consumption and transfers to related firms must be valued at fair market value. In the event that your firm uses a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: \_\_\_\_\_

<sup>4</sup> Identify your firm's principal export markets: \_\_\_\_\_.

**II-5a. U.S. imports: China--Continued**

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line N) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., lines B and D), less total shipments (i.e., lines H, J, and L). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

| Reconciliation  | Calendar year |      |      | January-March |      |
|---|---------------|------|------|---------------|------|
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| A + B + D – H – J – L – N = should equal zero ("0") or provide an explanation. <sup>1</sup>   | 0             | 0    | 0    | 0             | 0    |
| <sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:<br>_____ |               |      |      |               |      |

II-5b. **Channels of distribution: China.**--Report your firm's commercial U.S. shipments of imports from China by channel of distribution during the specified periods.

## CHINA

| Quantity (in units), value (in \$1,000) |               |      |      |               |      |
|---|---------------|------|------|---------------|------|
| Item                                    | Calendar year |      |      | January-March |      |
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Commercial U.S. shipments:</b>       |               |      |      |               |      |
| <b>To distributors:</b>                 |               |      |      |               |      |
| Quantity (O)                            |               |      |      |               |      |
| Value (P)                               |               |      |      |               |      |
| <b>To retailers:</b>                    |               |      |      |               |      |
| Quantity (Q)                            |               |      |      |               |      |
| Value (R)                               |               |      |      |               |      |
| <b>To buying groups:</b>                |               |      |      |               |      |
| Quantity (S)                            |               |      |      |               |      |
| Value (T)                               |               |      |      |               |      |
| <b>To home builders / contractors:</b>  |               |      |      |               |      |
| Quantity (U)                            |               |      |      |               |      |
| Value (V)                               |               |      |      |               |      |
| <b>To end users / consumers:</b>        |               |      |      |               |      |
| Quantity (W)                            |               |      |      |               |      |
| Value (X)                               |               |      |      |               |      |

***RECONCILIATION OF CHANNELS.**--Please ensure that the total quantities and values reported for channels of distribution (i.e., lines O through X) in each time period equal the quantity and value reported for commercial U.S. shipments (i.e., lines H and I) in part "a" of this question in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

| Reconciliation  | Calendar year |      |      | January-March |      |
|---|---------------|------|------|---------------|------|
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Quantity:</b> O + Q + S + U + W – H = zero ("0"), if not revise. | 0             | 0    | 0    | 0             | 0    |
| <b>Value:</b> P + R + T + V + X – I = zero ("0"), if not revise.    | 0             | 0    | 0    | 0             | 0    |

II-5c. **Commercial U.S. shipments by type: China.** Report your firms' commercial U.S. shipments by type of large residential washer imported from China.

## CHINA

| Quantity (in units), value (in \$1,000) |               |      |      |               |      |
|---|---------------|------|------|---------------|------|
| Item                                    | Calendar year |      |      | January-March |      |
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Commercial U.S. shipments:</b>       |               |      |      |               |      |
| <b>Front-load LRWs.--</b>               |               |      |      |               |      |
| <b>Energy Star rated.--</b>             |               |      |      |               |      |
| Quantity (Y)                            |               |      |      |               |      |
| Value (Z)                               |               |      |      |               |      |
| <b>Non-Energy Star rated.--</b>         |               |      |      |               |      |
| Quantity (AA)                           |               |      |      |               |      |
| Value (AB)                              |               |      |      |               |      |
| <b>Top-load LRWs.--</b>                 |               |      |      |               |      |
| <b>With agitator.--</b>                 |               |      |      |               |      |
| <b>Energy Star rated.--</b>             |               |      |      |               |      |
| Quantity (AC)                           |               |      |      |               |      |
| Value (AD)                              |               |      |      |               |      |
| <b>Non-Energy Star rated.--</b>         |               |      |      |               |      |
| Quantity (AE)                           |               |      |      |               |      |
| Value (AF)                              |               |      |      |               |      |
| <b>Without agitator.--</b>              |               |      |      |               |      |
| <b>Energy Star rated.--</b>             |               |      |      |               |      |
| Quantity (AG)                           |               |      |      |               |      |
| Value (AH)                              |               |      |      |               |      |
| <b>Non-Energy Star rated.--</b>         |               |      |      |               |      |
| Quantity (AI)                           |               |      |      |               |      |
| Value (AJ)                              |               |      |      |               |      |
| <b>Covered parts—</b>                   |               |      |      |               |      |
| Quantity (AK)                           |               |      |      |               |      |
| Value (AL)                              |               |      |      |               |      |



***RECONCILIATION OF COMMERCIAL US SHIPMENTS.**--Please ensure that the quantities and values reported for commercial U.S. shipments in this question (i.e., lines Y through AL) equal the quantity and value reported for commercial U.S. shipments (i.e., lines H and I) in part "a" of this question in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

| Reconciliation  | Calendar year |      |      | January-March |      |
|---|---------------|------|------|---------------|------|
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Quantity:</b> Y + AA + AC + AE + AG + AI + AK – H = zero ("0"), if not revise. | 0             | 0    | 0    | 0             | 0    |
| <b>Value:</b> Z + AB + AD + AF + AH + AJ + AL – I = zero ("0"), if not revise     | 0             | 0    | 0    | 0             | 0    |

II-6a. **Imports from Korea.**--Report your firm's imports and your firm's shipments and inventories of large residential washers imported from Korea during the specified periods.

## KOREA

| Quantity (in units), value (in \$1,000)                        |               |      |      |               |      |
|--|---------------|------|------|---------------|------|
| Item   | Calendar year |      |      | January-March |      |
|  | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Beginning inventories (quantity)</b><br>(A)                 |               |      |      |               |      |
| <b>U.S. Imports:<sup>1</sup></b>                               |               |      |      |               |      |
| <b>Complete LRWs</b>   |               |      |      |               |      |
| Quantity (B)   |               |      |      |               |      |
| Value (C)  |               |      |      |               |      |
| <b>Covered parts<sup>2</sup></b>                               |               |      |      |               |      |
| Quantity (D)   |               |      |      |               |      |
| Value (E)  |               |      |      |               |      |
| <b>Total U.S. imports:</b>                                     |               |      |      |               |      |
| Quantity (F)   | 0             | 0    | 0    | 0             | 0    |
| Value (G)  | 0             | 0    | 0    | 0             | 0    |
| <b>U.S. shipments:</b>   |               |      |      |               |      |
| <b>Commercial U.S. shipments:</b>                              |               |      |      |               |      |
| Quantity (H)   |               |      |      |               |      |
| Value (I)  |               |      |      |               |      |
| <b>Internal consumption and/or transfers to related firms:</b> |               |      |      |               |      |
| Quantity (J)   |               |      |      |               |      |
| Value <sup>3</sup> (K)   |               |      |      |               |      |
| <b>Export shipments:<sup>4</sup></b>                           |               |      |      |               |      |
| Quantity (L)   |               |      |      |               |      |
| Value (M)  |               |      |      |               |      |
| <b>Ending inventories (quantity) (N)</b>                       |               |      |      |               |      |

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_.

<sup>2</sup> Covered parts are defined on page 2.

<sup>3</sup> Internal consumption and transfers to related firms must be valued at fair market value. In the event that your firm uses a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: \_\_\_\_\_

<sup>4</sup> Identify your firm's principal export markets: \_\_\_\_\_.

**II-6a. U.S. imports: Korea.--Continued**

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line N) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., lines B and D), less total shipments (i.e., lines H, J, and L). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

| Reconciliation  | Calendar year |      |      | January-March |      |
|---|---------------|------|------|---------------|------|
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| A + B + D – H – J – L – N = should equal zero ("0") or provide an explanation. <sup>1</sup>   | 0             | 0    | 0    | 0             | 0    |
| <sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:<br>_____ |               |      |      |               |      |

II-6b. **Channels of distribution: Korea.**--Report your firm's commercial U.S. shipments of imports from Korea by channel of distribution during the specified periods.

## KOREA

| Quantity (in units), value (in \$1,000) |               |      |      |               |      |
|---|---------------|------|------|---------------|------|
| Item                                    | Calendar year |      |      | January-March |      |
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Commercial U.S. shipments:</b>       |               |      |      |               |      |
| <b>To distributors:</b>                 |               |      |      |               |      |
| Quantity (O)                            |               |      |      |               |      |
| Value (P)                               |               |      |      |               |      |
| <b>To retailers:</b>                    |               |      |      |               |      |
| Quantity (Q)                            |               |      |      |               |      |
| Value (R)                               |               |      |      |               |      |
| <b>To buying groups:</b>                |               |      |      |               |      |
| Quantity (S)                            |               |      |      |               |      |
| Value (T)                               |               |      |      |               |      |
| <b>To home builders / contractors:</b>  |               |      |      |               |      |
| Quantity (U)                            |               |      |      |               |      |
| Value (V)                               |               |      |      |               |      |
| <b>To end users / consumers:</b>        |               |      |      |               |      |
| Quantity (W)                            |               |      |      |               |      |
| Value (X)                               |               |      |      |               |      |

***RECONCILIATION OF CHANNELS.**--Please ensure that the total quantities and values reported for channels of distribution (i.e., lines O through X) in each time period equal the quantity and value reported for commercial U.S. shipments (i.e., lines H and I) in part "a" of this question in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

| Reconciliation  | Calendar year |      |      | January-March |      |
|---|---------------|------|------|---------------|------|
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Quantity:</b> O + Q + S + U + W – H = zero ("0"), if not revise. | 0             | 0    | 0    | 0             | 0    |
| <b>Value:</b> P + R + T + V + X – I = zero ("0"), if not revise.    | 0             | 0    | 0    | 0             | 0    |

II-6c. **Commercial U.S. shipments by type: Korea.** Report your firms' commercial U.S. shipments by type of large residential washer imported from Korea.

## KOREA

| Quantity (in units), value (in \$1,000) |               |      |      |               |      |
|---|---------------|------|------|---------------|------|
| Item                                    | Calendar year |      |      | January-March |      |
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Commercial U.S. shipments:</b>       |               |      |      |               |      |
| <b>Front-load LRWs.--</b>               |               |      |      |               |      |
| <b>Energy Star rated.--</b>             |               |      |      |               |      |
| Quantity (Y)                            |               |      |      |               |      |
| Value (Z)                               |               |      |      |               |      |
| <b>Non-Energy Star rated.--</b>         |               |      |      |               |      |
| Quantity (AA)                           |               |      |      |               |      |
| Value (AB)                              |               |      |      |               |      |
| <b>Top-load LRWs.--</b>                 |               |      |      |               |      |
| <b>With agitator.--</b>                 |               |      |      |               |      |
| <b>Energy Star rated.--</b>             |               |      |      |               |      |
| Quantity (AC)                           |               |      |      |               |      |
| Value (AD)                              |               |      |      |               |      |
| <b>Non-Energy Star rated.--</b>         |               |      |      |               |      |
| Quantity (AE)                           |               |      |      |               |      |
| Value (AF)                              |               |      |      |               |      |
| <b>Without agitator.--</b>              |               |      |      |               |      |
| <b>Energy Star rated.--</b>             |               |      |      |               |      |
| Quantity (AG)                           |               |      |      |               |      |
| Value (AH)                              |               |      |      |               |      |
| <b>Non-Energy Star rated.--</b>         |               |      |      |               |      |
| Quantity (AI)                           |               |      |      |               |      |
| Value (AJ)                              |               |      |      |               |      |
| <b>Covered parts—</b>                   |               |      |      |               |      |
| Quantity (AK)                           |               |      |      |               |      |
| Value (AL)                              |               |      |      |               |      |

***RECONCILIATION OF COMMERCIAL US SHIPMENTS.**--Please ensure that the quantities and values reported for commercial U.S. shipments in this question (i.e., lines Y through AL) equal the quantity and value reported for commercial U.S. shipments (i.e., lines H and I) in part "a" of this question in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

| Reconciliation  | Calendar year |      |      | January-March |      |
|---|---------------|------|------|---------------|------|
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Quantity:</b> Y + AA + AC + AE + AG + AI + AK – H = zero ("0"), if not revise. | 0             | 0    | 0    | 0             | 0    |
| <b>Value:</b> Z + AB + AD + AF + AH + AJ + AL – I = zero ("0"), if not revise     | 0             | 0    | 0    | 0             | 0    |

II-7a. **Imports from Mexico.**--Report your firm's imports and your firm's shipments and inventories of large residential washers imported from Mexico during the specified periods.

## MEXICO

| Quantity (in units), value (in \$1,000)                        |               |      |      |               |      |
|--|---------------|------|------|---------------|------|
| Item   | Calendar year |      |      | January-March |      |
|  | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Beginning inventories (quantity)</b><br>(A)                 |               |      |      |               |      |
| <b>U.S. Imports:<sup>1</sup></b>                               |               |      |      |               |      |
| <b>Complete LRWs</b>   |               |      |      |               |      |
| Quantity (B)   |               |      |      |               |      |
| Value (C)  |               |      |      |               |      |
| <b>Covered parts<sup>2</sup></b>                               |               |      |      |               |      |
| Quantity (D)   |               |      |      |               |      |
| Value (E)  |               |      |      |               |      |
| <b>Total U.S. imports:</b>                                     |               |      |      |               |      |
| Quantity (F)   | 0             | 0    | 0    | 0             | 0    |
| Value (G)  | 0             | 0    | 0    | 0             | 0    |
| <b>U.S. shipments:</b>   |               |      |      |               |      |
| <b>Commercial U.S. shipments:</b>                              |               |      |      |               |      |
| Quantity (H)   |               |      |      |               |      |
| Value (I)  |               |      |      |               |      |
| <b>Internal consumption and/or transfers to related firms:</b> |               |      |      |               |      |
| Quantity (J)   |               |      |      |               |      |
| Value <sup>3</sup> (K)   |               |      |      |               |      |
| <b>Export shipments:<sup>4</sup></b>                           |               |      |      |               |      |
| Quantity (L)   |               |      |      |               |      |
| Value (M)  |               |      |      |               |      |
| <b>Ending inventories (quantity) (N)</b>                       |               |      |      |               |      |

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_.

<sup>2</sup> Covered parts are defined on page 2.

<sup>3</sup> Internal consumption and transfers to related firms must be valued at fair market value. In the event that your firm uses a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: \_\_\_\_\_

<sup>4</sup> Identify your firm's principal export markets: \_\_\_\_\_.

**II-7a. U.S. imports: Mexico.—Continued**

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line N) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., lines B and D), less total shipments (i.e., lines H, J, and L). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

| Reconciliation  | Calendar year |      |      | January-March |      |
|---|---------------|------|------|---------------|------|
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| A + B + D – H – J – L – N = should equal zero ("0") or provide an explanation. <sup>1</sup>   | 0             | 0    | 0    | 0             | 0    |
| <sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:<br>_____ |               |      |      |               |      |



II-7b. **Channels of distribution: Mexico.**--Report your firm's commercial U.S. shipments of imports from Mexico by channel of distribution during the specified periods.

## MEXICO

| Quantity (in units), value (in \$1,000) |               |      |      |               |      |
|---|---------------|------|------|---------------|------|
| Item                                    | Calendar year |      |      | January-March |      |
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Commercial U.S. shipments:</b>       |               |      |      |               |      |
| <b>To distributors:</b>                 |               |      |      |               |      |
| Quantity (O)                            |               |      |      |               |      |
| Value (P)                               |               |      |      |               |      |
| <b>To retailers:</b>                    |               |      |      |               |      |
| Quantity (Q)                            |               |      |      |               |      |
| Value (R)                               |               |      |      |               |      |
| <b>To buying groups:</b>                |               |      |      |               |      |
| Quantity (S)                            |               |      |      |               |      |
| Value (T)                               |               |      |      |               |      |
| <b>To home builders / contractors:</b>  |               |      |      |               |      |
| Quantity (U)                            |               |      |      |               |      |
| Value (V)                               |               |      |      |               |      |
| <b>To end users / consumers:</b>        |               |      |      |               |      |
| Quantity (W)                            |               |      |      |               |      |
| Value (X)                               |               |      |      |               |      |

***RECONCILIATION OF CHANNELS.**--Please ensure that the total quantities and values reported for channels of distribution (i.e., lines O through X) in each time period equal the quantity and value reported for commercial U.S. shipments (i.e., lines H and I) in part "a" of this question in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

| Reconciliation  | Calendar year |      |      | January-March |      |
|---|---------------|------|------|---------------|------|
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Quantity:</b> O + Q + S + U + W – H = zero ("0"), if not revise. | 0             | 0    | 0    | 0             | 0    |
| <b>Value:</b> P + R + T + V + X – I = zero ("0"), if not revise.    | 0             | 0    | 0    | 0             | 0    |

II-7c. **Commercial U.S. shipments by type: Mexico.** Report your firms' commercial U.S. shipments by type of large residential washer imported from Mexico.

## MEXICO

| Quantity (in units), value (in \$1,000) |               |      |      |               |      |
|---|---------------|------|------|---------------|------|
| Item                                    | Calendar year |      |      | January-March |      |
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Commercial U.S. shipments:</b>       |               |      |      |               |      |
| <b>Front-load LRWs.--</b>               |               |      |      |               |      |
| <b>Energy Star rated.--</b>             |               |      |      |               |      |
| Quantity (Y)                            |               |      |      |               |      |
| Value (Z)                               |               |      |      |               |      |
| <b>Non-Energy Star rated.--</b>         |               |      |      |               |      |
| Quantity (AA)                           |               |      |      |               |      |
| Value (AB)                              |               |      |      |               |      |
| <b>Top-load LRWs.--</b>                 |               |      |      |               |      |
| <b>With agitator.--</b>                 |               |      |      |               |      |
| <b>Energy Star rated.--</b>             |               |      |      |               |      |
| Quantity (AC)                           |               |      |      |               |      |
| Value (AD)                              |               |      |      |               |      |
| <b>Non-Energy Star rated.--</b>         |               |      |      |               |      |
| Quantity (AE)                           |               |      |      |               |      |
| Value (AF)                              |               |      |      |               |      |
| <b>Without agitator.--</b>              |               |      |      |               |      |
| <b>Energy Star rated.--</b>             |               |      |      |               |      |
| Quantity (AG)                           |               |      |      |               |      |
| Value (AH)                              |               |      |      |               |      |
| <b>Non-Energy Star rated.--</b>         |               |      |      |               |      |
| Quantity (AI)                           |               |      |      |               |      |
| Value (AJ)                              |               |      |      |               |      |
| <b>Covered parts—</b>                   |               |      |      |               |      |
| Quantity (AK)                           |               |      |      |               |      |
| Value (AL)                              |               |      |      |               |      |

***RECONCILIATION OF COMMERCIAL US SHIPMENTS.**--Please ensure that the quantities and values reported for commercial U.S. shipments in this question (i.e., lines Y through AL) equal the quantity and value reported for commercial U.S. shipments (i.e., lines H and I) in part "a" of this question in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

| Reconciliation  | Calendar year |      |      | January-March |      |
|---|---------------|------|------|---------------|------|
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Quantity:</b> Y + AA + AC + AE + AG + AI + AK – H = zero ("0"), if not revise. | 0             | 0    | 0    | 0             | 0    |
| <b>Value:</b> Z + AB + AD + AF + AH + AJ + AL – I = zero ("0"), if not revise     | 0             | 0    | 0    | 0             | 0    |

II-8a. **Imports from Thailand.**-- Report your firm's imports and your firm's shipments and inventories of large residential washers imported from Thailand during the specified periods.

## THAILAND

| Quantity (in units), value (in \$1,000)                        |               |      |      |               |      |
|--|---------------|------|------|---------------|------|
| Item   | Calendar year |      |      | January-March |      |
|  | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Beginning inventories (quantity)</b><br>(A)                 |               |      |      |               |      |
| <b>U.S. Imports:<sup>1</sup></b>                               |               |      |      |               |      |
| <b>Complete LRWs</b>   |               |      |      |               |      |
| Quantity (B)   |               |      |      |               |      |
| Value (C)  |               |      |      |               |      |
| <b>Covered parts<sup>2</sup></b>                               |               |      |      |               |      |
| Quantity (D)   |               |      |      |               |      |
| Value (E)  |               |      |      |               |      |
| <b>Total U.S. imports:</b>                                     |               |      |      |               |      |
| Quantity (F)   | 0             | 0    | 0    | 0             | 0    |
| Value (G)  | 0             | 0    | 0    | 0             | 0    |
| <b>U.S. shipments:</b>   |               |      |      |               |      |
| <b>Commercial U.S. shipments:</b>                              |               |      |      |               |      |
| Quantity (H)   |               |      |      |               |      |
| Value (I)  |               |      |      |               |      |
| <b>Internal consumption and/or transfers to related firms:</b> |               |      |      |               |      |
| Quantity (J)   |               |      |      |               |      |
| Value <sup>3</sup> (K)   |               |      |      |               |      |
| <b>Export shipments:<sup>4</sup></b>                           |               |      |      |               |      |
| Quantity (L)   |               |      |      |               |      |
| Value (M)  |               |      |      |               |      |
| <b>Ending inventories (quantity) (N)</b>                       |               |      |      |               |      |

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_.

<sup>2</sup> Covered parts are defined on page 2.

<sup>3</sup> Internal consumption and transfers to related firms must be valued at fair market value. In the event that your firm uses a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: \_\_\_\_\_

<sup>4</sup> Identify your firm's principal export markets: \_\_\_\_\_.

**II-8a. U.S. imports: Thailand.--Continued**

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line N) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., lines B and D), less total shipments (i.e., lines H, J, and L). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

| Reconciliation  | Calendar year |      |      | January-March |      |
|---|---------------|------|------|---------------|------|
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| A + B + D – H – J – L – N = should equal zero ("0") or provide an explanation. <sup>1</sup>   | 0             | 0    | 0    | 0             | 0    |
| <sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:<br>_____ |               |      |      |               |      |

II-8b. **Channels of distribution: Thailand.**--Report your firm's commercial U.S. shipments of imports from Thailand by channel of distribution during the specified periods.

## THAILAND

| Quantity (in units), value (in \$1,000) |               |      |      |               |      |
|---|---------------|------|------|---------------|------|
| Item                                    | Calendar year |      |      | January-March |      |
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Commercial U.S. shipments:</b>       |               |      |      |               |      |
| <b>To distributors:</b>                 |               |      |      |               |      |
| Quantity (O)                            |               |      |      |               |      |
| Value (P)                               |               |      |      |               |      |
| <b>To retailers:</b>                    |               |      |      |               |      |
| Quantity (Q)                            |               |      |      |               |      |
| Value (R)                               |               |      |      |               |      |
| <b>To buying groups:</b>                |               |      |      |               |      |
| Quantity (S)                            |               |      |      |               |      |
| Value (T)                               |               |      |      |               |      |
| <b>To home builders / contractors:</b>  |               |      |      |               |      |
| Quantity (U)                            |               |      |      |               |      |
| Value (V)                               |               |      |      |               |      |
| <b>To end users / consumers:</b>        |               |      |      |               |      |
| Quantity (W)                            |               |      |      |               |      |
| Value (X)                               |               |      |      |               |      |

***RECONCILIATION OF CHANNELS.**--Please ensure that the total quantities and values reported for channels of distribution (i.e., lines O through X) in each time period equal the quantity and value reported for commercial U.S. shipments (i.e., lines H and I) in part "a" of this question in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

| Reconciliation  | Calendar year |      |      | January-March |      |
|---|---------------|------|------|---------------|------|
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Quantity:</b> O + Q + S + U + W – H = zero ("0"), if not revise. | 0             | 0    | 0    | 0             | 0    |
| <b>Value:</b> P + R + T + V + X – I = zero ("0"), if not revise.    | 0             | 0    | 0    | 0             | 0    |

II-8c. **Commercial U.S. shipments by type: Thailand.** Report your firms' commercial U.S. shipments by type of large residential washer imported from Thailand.

## THAILAND

| Quantity (in units), value (in \$1,000) |               |      |      |               |      |
|---|---------------|------|------|---------------|------|
| Item                                    | Calendar year |      |      | January-March |      |
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Commercial U.S. shipments:</b>       |               |      |      |               |      |
| <b>Front-load LRWs.--</b>               |               |      |      |               |      |
| <b>Energy Star rated.--</b>             |               |      |      |               |      |
| Quantity (Y)                            |               |      |      |               |      |
| Value (Z)                               |               |      |      |               |      |
| <b>Non-Energy Star rated.--</b>         |               |      |      |               |      |
| Quantity (AA)                           |               |      |      |               |      |
| Value (AB)                              |               |      |      |               |      |
| <b>Top-load LRWs.--</b>                 |               |      |      |               |      |
| <b>With agitator.--</b>                 |               |      |      |               |      |
| <b>Energy Star rated.--</b>             |               |      |      |               |      |
| Quantity (AC)                           |               |      |      |               |      |
| Value (AD)                              |               |      |      |               |      |
| <b>Non-Energy Star rated.--</b>         |               |      |      |               |      |
| Quantity (AE)                           |               |      |      |               |      |
| Value (AF)                              |               |      |      |               |      |
| <b>Without agitator.--</b>              |               |      |      |               |      |
| <b>Energy Star rated.--</b>             |               |      |      |               |      |
| Quantity (AG)                           |               |      |      |               |      |
| Value (AH)                              |               |      |      |               |      |
| <b>Non-Energy Star rated.--</b>         |               |      |      |               |      |
| Quantity (AI)                           |               |      |      |               |      |
| Value (AJ)                              |               |      |      |               |      |
| <b>Covered parts—</b>                   |               |      |      |               |      |
| Quantity (AK)                           |               |      |      |               |      |
| Value (AL)                              |               |      |      |               |      |

***RECONCILIATION OF COMMERCIAL US SHIPMENTS.**--Please ensure that the quantities and values reported for commercial U.S. shipments in this question (i.e., lines Y through AL) equal the quantity and value reported for commercial U.S. shipments (i.e., lines H and I) in part "a" of this question in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

| Reconciliation  | Calendar year |      |      | January-March |      |
|---|---------------|------|------|---------------|------|
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Quantity:</b> Y + AA + AC + AE + AG + AI + AK – H = zero ("0"), if not revise. | 0             | 0    | 0    | 0             | 0    |
| <b>Value:</b> Z + AB + AD + AF + AH + AJ + AL – I = zero ("0"), if not revise     | 0             | 0    | 0    | 0             | 0    |



II-9a. **Imports from Vietnam.**--Report your firm's imports and your firm's shipments and inventories of large residential washers imported from Vietnam during the specified periods.

## VIETNAM

| Quantity (in units), value (in \$1,000)                        |               |      |      |               |      |
|--|---------------|------|------|---------------|------|
| Item   | Calendar year |      |      | January-March |      |
|  | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Beginning inventories (quantity)</b><br>(A)                 |               |      |      |               |      |
| <b>U.S. Imports:<sup>1</sup></b>                               |               |      |      |               |      |
| <b>Complete LRWs</b>   |               |      |      |               |      |
| Quantity (B)   |               |      |      |               |      |
| Value (C)  |               |      |      |               |      |
| <b>Covered parts<sup>2</sup></b>                               |               |      |      |               |      |
| Quantity (D)   |               |      |      |               |      |
| Value (E)  |               |      |      |               |      |
| <b>Total U.S. imports:</b>                                     |               |      |      |               |      |
| Quantity (F)   | 0             | 0    | 0    | 0             | 0    |
| Value (G)  | 0             | 0    | 0    | 0             | 0    |
| <b>U.S. shipments:</b>   |               |      |      |               |      |
| <b>Commercial U.S. shipments:</b>                              |               |      |      |               |      |
| Quantity (H)   |               |      |      |               |      |
| Value (I)  |               |      |      |               |      |
| <b>Internal consumption and/or transfers to related firms:</b> |               |      |      |               |      |
| Quantity (J)   |               |      |      |               |      |
| Value <sup>3</sup> (K)   |               |      |      |               |      |
| <b>Export shipments:<sup>4</sup></b>                           |               |      |      |               |      |
| Quantity (L)   |               |      |      |               |      |
| Value (M)  |               |      |      |               |      |
| <b>Ending inventories (quantity) (N)</b>                       |               |      |      |               |      |

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_.

<sup>2</sup> Covered parts are defined on page 2.

<sup>3</sup> Internal consumption and transfers to related firms must be valued at fair market value. In the event that your firm uses a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: \_\_\_\_\_

<sup>4</sup> Identify your firm's principal export markets: \_\_\_\_\_.

II-9a. **U.S. imports: Vietnam.**—Continued

**RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.**--Generally, the data reported for the end-of-period inventories (i.e., line N) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., lines B and D), less total shipments (i.e., lines H, J, and L). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

| Reconciliation  | Calendar year |      |      | January-March |      |
|---|---------------|------|------|---------------|------|
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| A + B + D – H – J – L – N = should equal zero ("0") or provide an explanation. <sup>1</sup>   | 0             | 0    | 0    | 0             | 0    |
| <sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:<br>_____ |               |      |      |               |      |

II-9b. **Channels of distribution: Vietnam.**--Report your firm's commercial U.S. shipments of imports from Vietnam by channel of distribution during the specified periods.

## VIETNAM

| Quantity (in units), value (in \$1,000) |               |      |      |               |      |
|---|---------------|------|------|---------------|------|
| Item                                    | Calendar year |      |      | January-March |      |
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Commercial U.S. shipments:</b>       |               |      |      |               |      |
| <b>To distributors:</b>                 |               |      |      |               |      |
| Quantity (O)                            |               |      |      |               |      |
| Value (P)                               |               |      |      |               |      |
| <b>To retailers:</b>                    |               |      |      |               |      |
| Quantity (Q)                            |               |      |      |               |      |
| Value (R)                               |               |      |      |               |      |
| <b>To buying groups:</b>                |               |      |      |               |      |
| Quantity (S)                            |               |      |      |               |      |
| Value (T)                               |               |      |      |               |      |
| <b>To home builders / contractors:</b>  |               |      |      |               |      |
| Quantity (U)                            |               |      |      |               |      |
| Value (V)                               |               |      |      |               |      |
| <b>To end users / consumers:</b>        |               |      |      |               |      |
| Quantity (W)                            |               |      |      |               |      |
| Value (X)                               |               |      |      |               |      |

***RECONCILIATION OF CHANNELS.**--Please ensure that the total quantities and values reported for channels of distribution (i.e., lines O through X) in each time period equal the quantity and value reported for commercial U.S. shipments (i.e., lines H and I) in part "a" of this question in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

| Reconciliation  | Calendar year |      |      | January-March |      |
|---|---------------|------|------|---------------|------|
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Quantity:</b> O + Q + S + U + W – H = zero ("0"), if not revise. | 0             | 0    | 0    | 0             | 0    |
| <b>Value:</b> P + R + T + V + X – I = zero ("0"), if not revise.    | 0             | 0    | 0    | 0             | 0    |

II-9c. **Commercial U.S. shipments by type: Vietnam.** Report your firms' commercial U.S. shipments by type of large residential washer imported from Vietnam.

## VIETNAM

| Quantity (in units), value (in \$1,000) |               |      |      |               |      |
|---|---------------|------|------|---------------|------|
| Item                                    | Calendar year |      |      | January-March |      |
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Commercial U.S. shipments:</b>       |               |      |      |               |      |
| <b>Front-load LRWs.--</b>               |               |      |      |               |      |
| <b>Energy Star rated.--</b>             |               |      |      |               |      |
| Quantity (Y)                            |               |      |      |               |      |
| Value (Z)                               |               |      |      |               |      |
| <b>Non-Energy Star rated.--</b>         |               |      |      |               |      |
| Quantity (AA)                           |               |      |      |               |      |
| Value (AB)                              |               |      |      |               |      |
| <b>Top-load LRWs.--</b>                 |               |      |      |               |      |
| <b>With agitator.--</b>                 |               |      |      |               |      |
| <b>Energy Star rated.--</b>             |               |      |      |               |      |
| Quantity (AC)                           |               |      |      |               |      |
| Value (AD)                              |               |      |      |               |      |
| <b>Non-Energy Star rated.--</b>         |               |      |      |               |      |
| Quantity (AE)                           |               |      |      |               |      |
| Value (AF)                              |               |      |      |               |      |
| <b>Without agitator.--</b>              |               |      |      |               |      |
| <b>Energy Star rated.--</b>             |               |      |      |               |      |
| Quantity (AG)                           |               |      |      |               |      |
| Value (AH)                              |               |      |      |               |      |
| <b>Non-Energy Star rated.--</b>         |               |      |      |               |      |
| Quantity (AI)                           |               |      |      |               |      |
| Value (AJ)                              |               |      |      |               |      |
| <b>Covered parts—</b>                   |               |      |      |               |      |
| Quantity (AK)                           |               |      |      |               |      |
| Value (AL)                              |               |      |      |               |      |

***RECONCILIATION OF COMMERCIAL US SHIPMENTS.**--Please ensure that the quantities and values reported for commercial U.S. shipments in this question (i.e., lines Y through AL) equal the quantity and value reported for commercial U.S. shipments (i.e., lines H and I) in part "a" of this question in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

| Reconciliation  | Calendar year |      |      | January-March |      |
|---|---------------|------|------|---------------|------|
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Quantity:</b> Y + AA + AC + AE + AG + AI + AK – H = zero ("0"), if not revise. | 0             | 0    | 0    | 0             | 0    |
| <b>Value:</b> Z + AB + AD + AF + AH + AJ + AL – I = zero ("0"), if not revise     | 0             | 0    | 0    | 0             | 0    |

II-10a. **Imports from All other sources combined.**-- Report your firm's imports and your firm's shipments and inventories of large residential washers imported from All other sources combined during the specified periods.

## ALL OTHER SOURCES COMBINED

(list sources: \_\_\_\_\_)

| Item   | Quantity (in units), value (in \$1,000) |      |      |               |      |
|--|---|------|------|---------------|------|
|  | Calendar year                           |      |      | January-March |      |
|  | 2016                                    | 2017 | 2018 | 2018          | 2019 |
| <b>Beginning inventories</b> (quantity)<br>(A)                 |   |      |      |               |      |
| <b>U.S. Imports:</b> <sup>1</sup>                              |   |      |      |               |      |
| <b>Complete LRWs</b>   |   |      |      |               |      |
| Quantity (B)   |   |      |      |               |      |
| Value (C)  |   |      |      |               |      |
| <b>Covered parts</b> <sup>2</sup>                              |   |      |      |               |      |
| Quantity (D)   |   |      |      |               |      |
| Value (E)  |   |      |      |               |      |
| <b>Total U.S. imports:</b>                                     |   |      |      |               |      |
| Quantity (F)   | 0                                       | 0    | 0    | 0             | 0    |
| Value (G)  | 0                                       | 0    | 0    | 0             | 0    |
| <b>U.S. shipments:</b>   |   |      |      |               |      |
| <b>Commercial U.S. shipments:</b>                              |   |      |      |               |      |
| Quantity (H)   |   |      |      |               |      |
| Value (I)  |   |      |      |               |      |
| <b>Internal consumption and/or transfers to related firms:</b> |   |      |      |               |      |
| Quantity (J)   |   |      |      |               |      |
| Value <sup>3</sup> (K)   |   |      |      |               |      |
| <b>Export shipments:</b> <sup>4</sup>                          |   |      |      |               |      |
| Quantity (L)   |   |      |      |               |      |
| Value (M)  |   |      |      |               |      |
| <b>Ending inventories</b> (quantity) (N)                       |   |      |      |               |      |

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_.

<sup>2</sup> Covered parts are defined on page 2.

<sup>3</sup> Internal consumption and transfers to related firms must be valued at fair market value. In the event that your firm uses a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: \_\_\_\_\_

<sup>4</sup> Identify your firm's principal export markets: \_\_\_\_\_.

II-10a. **U.S. imports: All other sources combined.**—*Continued*

**RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.**—Generally, the data reported for the end-of-period inventories (i.e., line N) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., lines B and D), less total shipments (i.e., lines H, J, and L). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

| Reconciliation  | Calendar year |      |      | January-March |      |
|---|---------------|------|------|---------------|------|
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| A + B + D – H – J – L – N = should equal zero ("0") or provide an explanation. <sup>1</sup>   | 0             | 0    | 0    | 0             | 0    |
| <sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:<br>_____ |               |      |      |               |      |

II-10b. **Channels of distribution: All other sources combined.**--Report your firm's commercial U.S. shipments of imports from All other sources combined by channel of distribution during the specified periods.

## ALL OTHER SOURCES COMBINED

| Quantity (in units), value (in \$1,000) |               |      |      |               |      |
|---|---------------|------|------|---------------|------|
| Item                                    | Calendar year |      |      | January-March |      |
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Commercial U.S. shipments:</b>       |               |      |      |               |      |
| <b>To distributors:</b>                 |               |      |      |               |      |
| Quantity (O)                            |               |      |      |               |      |
| Value (P)                               |               |      |      |               |      |
| <b>To retailers:</b>                    |               |      |      |               |      |
| Quantity (Q)                            |               |      |      |               |      |
| Value (R)                               |               |      |      |               |      |
| <b>To buying groups:</b>                |               |      |      |               |      |
| Quantity (S)                            |               |      |      |               |      |
| Value (T)                               |               |      |      |               |      |
| <b>To home builders / contractors:</b>  |               |      |      |               |      |
| Quantity (U)                            |               |      |      |               |      |
| Value (V)                               |               |      |      |               |      |
| <b>To end users / consumers:</b>        |               |      |      |               |      |
| Quantity (W)                            |               |      |      |               |      |
| Value (X)                               |               |      |      |               |      |

***RECONCILIATION OF CHANNELS.**--Please ensure that the total quantities and values reported for channels of distribution (i.e., lines O through X) in each time period equal the quantity and value reported for commercial U.S. shipments (i.e., lines H and I) in part "a" of this question in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

| Reconciliation  | Calendar year |      |      | January-March |      |
|---|---------------|------|------|---------------|------|
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Quantity:</b> O + Q + S + U + W – H = zero ("0"), if not revise. | 0             | 0    | 0    | 0             | 0    |
| <b>Value:</b> P + R + T + V + X – I = zero ("0"), if not revise.    | 0             | 0    | 0    | 0             | 0    |



II-10c. **Commercial U.S. shipments by type: All other sources combined.** Report your firms' commercial U.S. shipments by type of large residential washer imported from All other sources combined.

## ALL OTHER SOURCES COMBINED

| Quantity (in units), value (in \$1,000) |               |      |      |               |      |
|---|---------------|------|------|---------------|------|
| Item                                    | Calendar year |      |      | January-March |      |
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Commercial U.S. shipments:</b>       |               |      |      |               |      |
| <b>Front-load LRWs.--</b>               |               |      |      |               |      |
| <b>Energy Star rated.--</b>             |               |      |      |               |      |
| Quantity (Y)                            |               |      |      |               |      |
| Value (Z)                               |               |      |      |               |      |
| <b>Non-Energy Star rated.--</b>         |               |      |      |               |      |
| Quantity (AA)                           |               |      |      |               |      |
| Value (AB)                              |               |      |      |               |      |
| <b>Top-load LRWs.--</b>                 |               |      |      |               |      |
| <b>With agitator.--</b>                 |               |      |      |               |      |
| <b>Energy Star rated.--</b>             |               |      |      |               |      |
| Quantity (AC)                           |               |      |      |               |      |
| Value (AD)                              |               |      |      |               |      |
| <b>Non-Energy Star rated.--</b>         |               |      |      |               |      |
| Quantity (AE)                           |               |      |      |               |      |
| Value (AF)                              |               |      |      |               |      |
| <b>Without agitator.--</b>              |               |      |      |               |      |
| <b>Energy Star rated.--</b>             |               |      |      |               |      |
| Quantity (AG)                           |               |      |      |               |      |
| Value (AH)                              |               |      |      |               |      |
| <b>Non-Energy Star rated.--</b>         |               |      |      |               |      |
| Quantity (AI)                           |               |      |      |               |      |
| Value (AJ)                              |               |      |      |               |      |
| <b>Covered parts—</b>                   |               |      |      |               |      |
| Quantity (AK)                           |               |      |      |               |      |
| Value (AL)                              |               |      |      |               |      |

***RECONCILIATION OF COMMERCIAL US SHIPMENTS.**--Please ensure that the quantities and values reported for commercial U.S. shipments in this question (i.e., lines Y through AL) equal the quantity and value reported for commercial U.S. shipments (i.e., lines H and I) in part "a" of this question in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

| Reconciliation  | Calendar year |      |      | January-March |      |
|---|---------------|------|------|---------------|------|
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Quantity:</b> Y + AA + AC + AE + AG + AI + AK – H = zero ("0"), if not revise. | 0             | 0    | 0    | 0             | 0    |
| <b>Value:</b> Z + AB + AD + AF + AH + AJ + AL – I = zero ("0"), if not revise     | 0             | 0    | 0    | 0             | 0    |

II-11a. **Imports of top load residential washers with PSC/belt drive/clutch.**--Report your firm's imports and your firm's shipments and inventories of top load residential washers with PSC/belt drive/clutch during the specified periods.

## ALL SOURCES - PSC/BELT DRIVE/CLUTCH

(list sources: \_\_\_\_\_)

| Quantity (in units), value (in \$1,000)  |               |      |      |               |      |
|--|---------------|------|------|---------------|------|
| Item   | Calendar year |      |      | January-March |      |
|  | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Beginning inventories</b> (quantity)<br>(A)                                 |               |      |      |               |      |
| <b>U.S. Imports:</b> <sup>1</sup><br><b>Complete LRWs</b><br>Quantity (B)      |               |      |      |               |      |
| Value (C)  |               |      |      |               |      |
| <b>U.S. shipments:</b><br><b>Commercial U.S. shipments:</b><br>Quantity (D)    |               |      |      |               |      |
| Value (E)  |               |      |      |               |      |
| <b>Internal consumption and/or transfers to related firms:</b><br>Quantity (F) |               |      |      |               |      |
| Value <sup>2</sup> (G)   |               |      |      |               |      |
| <b>Export shipments:</b> <sup>3</sup><br>Quantity (H)                          |               |      |      |               |      |
| Value (I)  |               |      |      |               |      |
| <b>Ending inventories</b> (quantity) (J)                                       |               |      |      |               |      |

<sup>1</sup> Please identify the foreign producer(s): \_\_\_\_\_.

<sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. In the event that your firm uses a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: \_\_\_\_\_

<sup>3</sup> Identify your firm's principal export markets: \_\_\_\_\_.

**II-11a. U.S. imports of top load residential washers with PSC/belt drive/clutch.—Continued**

**RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.**--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., lines B and D), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

| Reconciliation  | Calendar year |      |      | January-March |      |
|---|---------------|------|------|---------------|------|
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| A + B - D - F - H - J = should equal zero ("0") or provide an explanation. <sup>1</sup>   | 0             | 0    | 0    | 0             | 0    |
| <sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:<br>_____ |               |      |      |               |      |

II-11b. **Channels of distribution: Top load residential washers with PSC/belt drive/clutch.**--Report your firm's commercial U.S. shipments of imports of top load residential washers with PSC/belt drive/clutch by channel of distribution during the specified periods.

## ALL SOURCES

| Quantity (in units), value (in \$1,000) |               |      |      |               |      |
|---|---------------|------|------|---------------|------|
| Item                                    | Calendar year |      |      | January-March |      |
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Commercial U.S. shipments:</b>       |               |      |      |               |      |
| <b>To distributors:</b>                 |               |      |      |               |      |
| Quantity (K)                            |               |      |      |               |      |
| Value (L)                               |               |      |      |               |      |
| <b>To retailers:</b>                    |               |      |      |               |      |
| Quantity (M)                            |               |      |      |               |      |
| Value (N)                               |               |      |      |               |      |
| <b>To buying groups:</b>                |               |      |      |               |      |
| Quantity (O)                            |               |      |      |               |      |
| Value (P)                               |               |      |      |               |      |
| <b>To home builders / contractors:</b>  |               |      |      |               |      |
| Quantity (Q)                            |               |      |      |               |      |
| Value (R)                               |               |      |      |               |      |
| <b>To end users / consumers:</b>        |               |      |      |               |      |
| Quantity (S)                            |               |      |      |               |      |
| Value (T)                               |               |      |      |               |      |

***RECONCILIATION OF CHANNELS.**--Please ensure that the total quantities and values reported for channels of distribution (i.e., lines K through T) in each time period equal the quantity and value reported for commercial U.S. shipments (i.e., lines D and E) in part "a" of this question in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

| Reconciliation  | Calendar year |      |      | January-March |      |
|---|---------------|------|------|---------------|------|
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Quantity:</b> $K + M + O + Q + S - D = \text{zero ("0")}$ , if not revise. | 0             | 0    | 0    | 0             | 0    |
| <b>Value:</b> $L + N + P + R + T - E = \text{zero ("0")}$ , if not revise.    | 0             | 0    | 0    | 0             | 0    |

II-12a. **Imports of front load residential washers with CIM/belt drive.**--Report your firm's imports and your firm's shipments and inventories of front load residential washers with CIM/belt drive during the specified periods.

## ALL SOURCES - CIM/BELT DRIVE

(list sources: \_\_\_\_\_)

| Quantity (in units), value (in \$1,000)  |               |      |      |               |      |
|--|---------------|------|------|---------------|------|
| Item   | Calendar year |      |      | January-March |      |
|  | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Beginning inventories</b> (quantity)<br>(A)                                 |               |      |      |               |      |
| <b>U.S. Imports:</b> <sup>1</sup><br><b>Complete LRWs</b><br>Quantity (B)      |               |      |      |               |      |
| Value (C)  |               |      |      |               |      |
| <b>U.S. shipments:</b><br><b>Commercial U.S. shipments:</b><br>Quantity (D)    |               |      |      |               |      |
| Value (E)  |               |      |      |               |      |
| <b>Internal consumption and/or transfers to related firms:</b><br>Quantity (F) |               |      |      |               |      |
| Value <sup>2</sup> (G)   |               |      |      |               |      |
| <b>Export shipments:</b> <sup>3</sup><br>Quantity (H)                          |               |      |      |               |      |
| Value (I)  |               |      |      |               |      |
| <b>Ending inventories</b> (quantity) (J)                                       |               |      |      |               |      |

<sup>1</sup> Please identify the foreign producer(s): \_\_\_\_\_.

<sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. In the event that your firm uses a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: \_\_\_\_\_

<sup>3</sup> Identify your firm's principal export markets: \_\_\_\_\_.

**II-12a. U.S. imports of front load residential washers with CIM/belt drive.--Continued**

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., lines B and D), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

| Reconciliation  | Calendar year |      |      | January-March |      |
|---|---------------|------|------|---------------|------|
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| A + B - D - F - H - J = should equal zero ("0") or provide an explanation. <sup>1</sup>   | 0             | 0    | 0    | 0             | 0    |
| <sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:<br>_____ |               |      |      |               |      |

II-12b. **Channels of distribution: Top load residential washers with PSC/belt drive/clutch.**--Report your firm's commercial U.S. shipments of imports of top load residential washers with PSC/belt drive/clutch by channel of distribution during the specified periods.

## ALL SOURCES

| Quantity (in units), value (in \$1,000) |               |      |      |               |      |
|---|---------------|------|------|---------------|------|
| Item                                    | Calendar year |      |      | January-March |      |
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Commercial U.S. shipments:</b>       |               |      |      |               |      |
| <b>To distributors:</b>                 |               |      |      |               |      |
| Quantity (K)                            |               |      |      |               |      |
| Value (L)                               |               |      |      |               |      |
| <b>To retailers:</b>                    |               |      |      |               |      |
| Quantity (M)                            |               |      |      |               |      |
| Value (N)                               |               |      |      |               |      |
| <b>To buying groups:</b>                |               |      |      |               |      |
| Quantity (O)                            |               |      |      |               |      |
| Value (P)                               |               |      |      |               |      |
| <b>To home builders / contractors:</b>  |               |      |      |               |      |
| Quantity (Q)                            |               |      |      |               |      |
| Value (R)                               |               |      |      |               |      |
| <b>To end users / consumers:</b>        |               |      |      |               |      |
| Quantity (S)                            |               |      |      |               |      |
| Value (T)                               |               |      |      |               |      |

***RECONCILIATION OF CHANNELS.**--Please ensure that the total quantities and values reported for channels of distribution (i.e., lines K through T) in each time period equal the quantity and value reported for commercial U.S. shipments (i.e., lines D and E) in part "a" of this question in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

| Reconciliation  | Calendar year |      |      | January-March |      |
|---|---------------|------|------|---------------|------|
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Quantity:</b> K + M + O + Q + S – D = zero ("0"), if not revise. | 0             | 0    | 0    | 0             | 0    |
| <b>Value:</b> L + N + P + R + T – E = zero ("0"), if not revise.    | 0             | 0    | 0    | 0             | 0    |



II-13a. **Imports of "extra-wide" residential washers.**--Report your firm's imports and your firm's shipments and inventories of "extra-wide" residential washers during the specified periods.

## ALL SOURCES - EXTRA WIDE

(list sources: \_\_\_\_\_)

| Quantity (in units), value (in \$1,000)  |               |      |      |               |      |
|--|---------------|------|------|---------------|------|
| Item   | Calendar year |      |      | January-March |      |
|  | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Beginning inventories</b> (quantity)<br>(A)                                     |               |      |      |               |      |
| <b>U.S. Imports:</b> <sup>1</sup><br><b>Complete LRWs</b><br>Quantity (B)          |               |      |      |               |      |
| Value (C)  |               |      |      |               |      |
| <b>U.S. shipments:</b><br><b>Commercial U.S. shipments:</b><br>Quantity (D)        |               |      |      |               |      |
| Value (E)  |               |      |      |               |      |
| <b>Internal consumption and/or<br/>transfers to related firms:</b><br>Quantity (F) |               |      |      |               |      |
| Value <sup>2</sup> (G)   |               |      |      |               |      |
| <b>Export shipments:</b> <sup>3</sup><br>Quantity (H)                              |               |      |      |               |      |
| Value (I)  |               |      |      |               |      |
| <b>Ending inventories</b> (quantity) (J)   |               |      |      |               |      |

<sup>1</sup> Please identify the foreign producer(s): \_\_\_\_\_.

<sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. In the event that your firm uses a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: \_\_\_\_\_

<sup>3</sup> Identify your firm's principal export markets: \_\_\_\_\_.

**II-13a. U.S. imports of "extra-wide" residential washers.--Continued**

**RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.**--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., lines B and D), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

| Reconciliation  | Calendar year |      |      | January-March |      |
|---|---------------|------|------|---------------|------|
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| A + B - D - F - H - J = should equal zero ("0") or provide an explanation. <sup>1</sup>   | 0             | 0    | 0    | 0             | 0    |
| <sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:<br>_____ |               |      |      |               |      |

II-13b. **Channels of distribution: "Extra-wide" residential washers.**--Report your firm's commercial U.S. shipments of imports of "extra-wide" residential washers by channel of distribution during the specified periods.

## ALL SOURCES

| Quantity (in units), value (in \$1,000) |               |      |      |               |      |
|---|---------------|------|------|---------------|------|
| Item                                    | Calendar year |      |      | January-March |      |
|   | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Commercial U.S. shipments:</b>       |               |      |      |               |      |
| <b>To distributors:</b>                 |               |      |      |               |      |
| Quantity (K)                            |               |      |      |               |      |
| Value (L)                               |               |      |      |               |      |
| <b>To retailers:</b>                    |               |      |      |               |      |
| Quantity (M)                            |               |      |      |               |      |
| Value (N)                               |               |      |      |               |      |
| <b>To buying groups:</b>                |               |      |      |               |      |
| Quantity (O)                            |               |      |      |               |      |
| Value (P)                               |               |      |      |               |      |
| <b>To home builders / contractors:</b>  |               |      |      |               |      |
| Quantity (Q)                            |               |      |      |               |      |
| Value (R)                               |               |      |      |               |      |
| <b>To end users / consumers:</b>        |               |      |      |               |      |
| Quantity (S)                            |               |      |      |               |      |
| Value (T)                               |               |      |      |               |      |

***RECONCILIATION OF CHANNELS.**--Please ensure that the total quantities and values reported for channels of distribution (i.e., lines K through T) in each time period equal the quantity and value reported for commercial U.S. shipments (i.e., lines D and E) in part "a" of this question in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

| Reconciliation   | Calendar year |      |      | January-March |      |
|--|---------------|------|------|---------------|------|
|  | 2016          | 2017 | 2018 | 2018          | 2019 |
| <b>Quantity:</b> $K + M + OS + Q + S - D = \text{zero ("0")}$ , if not revise. | 0             | 0    | 0    | 0             | 0    |
| <b>Value:</b> $L + N + P + R + T - E = \text{zero ("0")}$ , if not revise.     | 0             | 0    | 0    | 0             | 0    |

II-14. **Transfers to related firms.**-- If your firm reported transfers to related firms in any of the data tables in part II, please identify the firm(s) and indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary) and whether the transfers were priced at market value or by a non-market formula.

|  |
|--|
|  |
|--|

II-15. **Effect of safeguard measure.**--Describe the significance of the tariff-rate quota imposed by the President effective February 7, 2018, in terms of its effect on your firm's imports, U.S. shipments, exports, and inventories. You may wish to compare your firm's operations before and after the imposition of relief.

|  |
|--|
|  |
|--|

II-16. **Imports exceeding tariff-rate quota.** --Report your firm's imports of large residential washers into the United States.

| <b>Quantity (in units)</b>   |                              |                           |
|--|------------------------------|---------------------------|
| <b>Period/Source</b>   | <b>January-December 2018</b> | <b>January-March 2019</b> |
| <b>U.S. Imports:</b>   |                              |                           |
| <b>Complete LRWs:</b>  |                              |                           |
| In-quota   |                              |                           |
| Above-quota  |                              |                           |
| Other <sup>1</sup>   |                              |                           |
| Total U.S. imports (U)   | 0                            | 0                         |
| <b>Covered parts:<sup>2</sup></b>  |                              |                           |
| In-quota   |                              |                           |
| Above-quota  |                              |                           |
| Other <sup>1</sup>   |                              |                           |
| Total U.S. imports (V)   | 0                            | 0                         |
| <sup>1</sup> Imports prior to the implementation of the safeguard measures on February 7, 2018 or imports of large residential washers not covered by the safeguard measures.<br><sup>2</sup> Covered parts are defined on page 2. |                              |                           |

II-17. **Imports delayed due to tariff-rate quota.**-- Since February 7, 2018, has your firm delayed entering large residential washers into the United States because the applicable in-quota volume level was reached?

| Year | No                       | Yes                      | Source(s) | Quantity (units) | Reason (specify by source, if applicable) |
|------|--------------------------|--------------------------|-----------|------------------|---|
| 2018 | <input type="checkbox"/> | <input type="checkbox"/> |           |                  |   |
| 2019 | <input type="checkbox"/> | <input type="checkbox"/> |           |                  |   |

II-18. **Anticipated changes in operations.**--Would your firm anticipate any changes in its imports, U.S. shipments of imports, or inventories of large residential washers after the safeguard measure terminates?

| No                       | Yes                      | If yes, supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, for any trends or projections you may provide. Please note if your response differs by country. |
|--------------------------|--------------------------|---|
| <input type="checkbox"/> | <input type="checkbox"/> |   |

II-19. **Tariff compensation.**--Has your firm been reimbursed or otherwise compensated by your foreign supplier(s) for the tariffs imposed on imports of large residential washers under the safeguard measure?

| No                       | Yes                      | If yes, please identify the foreign producer(s), country(ies), and product(s), as well as the amount of such reimbursement below. |
|--------------------------|--------------------------|---|
| <input type="checkbox"/> | <input type="checkbox"/> |   |

II-20. **Other explanations.**--If your firm would like to further explain a response to a question in Part II for which a narrative box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

**PART III.--PRICING AND MARKET FACTORS**

Further information on this part of the questionnaire can be obtained from Tana von Kessler (202-205-2389, [tana.vonkessler@usitc.gov](mailto:tana.vonkessler@usitc.gov)).

III-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

|           |  |
|-----------|--|
| Name      |  |
| Title     |  |
| Email     |  |
| Telephone |  |

**PRICE DATA**

III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2016 of the following products your firm imported from all countries:

**Product 1.**--Front loading, Energy Star rated washer; direct drive; rated DOE capacity greater than or equal to 3.7 cubic feet but less than 4.2 cubic feet; water heater included; steam cycle(s) included; no LCD display; white finish.

**Product 2.**--Front loading, Energy Star rated washer; direct drive; rated DOE capacity greater than or equal to 4.2 cubic feet but less than 4.7 cubic feet; no water heater included; no steam cycle(s) included; no LCD display; white finish.

**Product 3.**--Top loading, Energy Star rated washer; impeller; rated DOE capacity greater than or equal to 4.7 cubic feet but less than 5.2 cubic feet; no water heater included; no steam cycle included; lid includes clear or tinted window; white finish.

**Product 4.**--Top loading, Energy Star rated; impeller; rated DOE capacity greater than or equal to 4.7 cubic feet but less than 5.2 cubic feet; water heater included; steam cycle included; lid includes clear or tinted window; white finish.

**Product 5.**--Front loading, Energy Star rated washer; direct drive; rated DOE capacity greater than or equal to 4.2 cubic feet but less than 4.7 cubic feet; water heater included; steam cycle(s) included; no LCD display; white finish.

**Product 6.**--Top loading, Energy Star rated washer; direct drive; impeller; rated DOE capacity greater than or equal to 4.2 cubic feet but less than 4.7 cubic feet; no water heater included; no steam cycle(s) included; solid opaque lid; white finish.

**Product 7**--Front loading, Energy Star rated washer; direct drive; rated DOE capacity greater than or equal to 4.7 cubic feet but less than 5.2 cubic feet; water heater included; steam cycle(s) included; no LCD display; white finish.

**Product 8**--Front loading, Energy Star rated washer; direct drive; rated DOE capacity greater than or equal to 4.7 cubic feet but less than 5.2 cubic feet; water heater included; steam cycle(s) included; no LCD display; non-white finish.

**Report data for all SKUs/model numbers/product codes that fall under each above definition.**

If the DOE rated capacity for a particular SKU/model number/product code changed during the period, classify the SKU/model number/product code consistent with the capacity being advertised at the time of sale. Classify a washer as Energy Star if it was being advertised as Energy Star at the time of sale.

**Please report values as follows:**

**Total dollar values should be f.o.b. port and should not include U.S.-inland transportation costs. Report the U.S. f.o.b. sales value and quantity on an invoice basis (i.e., the quantity-weighted total of the prices indicated on the invoice for the product in question), and net of direct and indirect discounts (i.e., all discounts, incentives, allowances, rebates, promotional amount, cash incentives for retail sales personnel (SPIFFs) or other sales support, and/or any other form of payment or allowance to a retailer). Exclude any additional equipment provided (e.g. cold/hot water connection hoses), that may be included in the invoice price.**

**Direct discounts** are tied to sales of the specific large residential washer(s) for which pricing data are requested, whether or not such discounts are given on the sales price to the customer or are in the form of a post-sale discount, rebate or other type of sales support after the customer resells the product to its customer.

**Indirect discounts**, while not specifically tied to the products in question, are properly allocable to sales of such products because sales of such products were part of the basis on which the discount, incentive, allowance, etc. was given. In each case, the basis for the allocation of these allocated discounts, rebates, etc. should be the value of sales of the pricing product at issue as a percentage of the value of all the products sold by your firm to a customer that also qualified for the same discount, rebate, etc. Thus, for example, the value of a discount given to a customer because it reached an annual large residential washer sales target would be allocated over large residential washer sales to that customer.

**Note: Items such as discounts, allowances, and rebates, which are included as adjustments to revenue, should be consistent with the company's accounting procedures; i.e., they should not include items that are treated separately as costs.**

III-2a. During January 2016-March 2019, did your firm import and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

|                          |   |
|--------------------------|---|
| <input type="checkbox"/> | <b>Yes.</b> --Please complete the following pricing data table(s) as appropriate. |
| <input type="checkbox"/> | <b>No.</b> --Skip to question III-3.  |

III-2b. **Pricing product SKUs.**--Identify each SKU/model number/ product code for which you have reported data and identify the SKU/model number/product code that accounts for the highest volume of your pricing data by product.

| Pricing product | All included SKU/model number/ product codes <sup>1</sup> | Highest volume SKU/model number/product code |
|-----------------|---|--|
| Product 1       |   |  |
| Product 2       |   |  |
| Product 3       |   |  |
| Product 4       |   |  |
| Product 5       |   |  |
| Product 6       |   |  |
| Product 7       |   |  |
| Product 8       |   |  |

<sup>1</sup> Provide a specification sheet for each that allows the Commission to determine that each SKU/model number/ product code contains each of the characteristics identified in the product's definition.

III-2c. **Pricing data methodology.**--Please describe the method and the kinds of documents/records that were used to compile your price data.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.*



III-2d. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from China and sold by your firm.

## China

| (Quantity in units, value in 1,000 dollars) |           |       |           |       |           |       |           |       |
|---|-----------|-------|-----------|-------|-----------|-------|-----------|-------|
| Period of shipment                          | Product 1 |       | Product 2 |       | Product 3 |       | Product 4 |       |
|   | Quantity  | Value | Quantity  | Value | Quantity  | Value | Quantity  | Value |
| <b>2016:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |
| April-June                                  |           |       |           |       |           |       |           |       |
| July-September                              |           |       |           |       |           |       |           |       |
| October-December                            |           |       |           |       |           |       |           |       |
| <b>2017:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |
| April-June                                  |           |       |           |       |           |       |           |       |
| July-September                              |           |       |           |       |           |       |           |       |
| October-December                            |           |       |           |       |           |       |           |       |
| <b>2018:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |
| April-June                                  |           |       |           |       |           |       |           |       |
| July-September                              |           |       |           |       |           |       |           |       |
| October-December                            |           |       |           |       |           |       |           |       |
| <b>2019:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. port.  
<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:  
 Product 2:  
 Product 3:  
 Product 4:

III-2d. **Price data.**—Continued.

## China

| (Quantity in units, value in 1,000 dollars) |           |       |           |       |           |       |           |       |
|---|-----------|-------|-----------|-------|-----------|-------|-----------|-------|
| Period of shipment                          | Product 5 |       | Product 6 |       | Product 7 |       | Product 8 |       |
|   | Quantity  | Value | Quantity  | Value | Quantity  | Value | Quantity  | Value |
| <b>2016:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |
| April-June                                  |           |       |           |       |           |       |           |       |
| July-September                              |           |       |           |       |           |       |           |       |
| October-December                            |           |       |           |       |           |       |           |       |
| <b>2017:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |
| April-June                                  |           |       |           |       |           |       |           |       |
| July-September                              |           |       |           |       |           |       |           |       |
| October-December                            |           |       |           |       |           |       |           |       |
| <b>2018:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |
| April-June                                  |           |       |           |       |           |       |           |       |
| July-September                              |           |       |           |       |           |       |           |       |
| October-December                            |           |       |           |       |           |       |           |       |
| <b>2019:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. port.  
<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:  
 Product 6:  
 Product 7:  
 Product 8:

III-2e. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Korea and sold by your firm.

## Korea

| <i>(Quantity in units, value in 1,000 dollars)</i> |           |       |           |       |           |       |           |       |
|--|-----------|-------|-----------|-------|-----------|-------|-----------|-------|
| Period of shipment                                 | Product 1 |       | Product 2 |       | Product 3 |       | Product 4 |       |
|  | Quantity  | Value | Quantity  | Value | Quantity  | Value | Quantity  | Value |
| <b>2016:</b>                                       |           |       |           |       |           |       |           |       |
| January-March                                      |           |       |           |       |           |       |           |       |
| April-June   |           |       |           |       |           |       |           |       |
| July-September                                     |           |       |           |       |           |       |           |       |
| October-December                                   |           |       |           |       |           |       |           |       |
| <b>2017:</b>                                       |           |       |           |       |           |       |           |       |
| January-March                                      |           |       |           |       |           |       |           |       |
| April-June   |           |       |           |       |           |       |           |       |
| July-September                                     |           |       |           |       |           |       |           |       |
| October-December                                   |           |       |           |       |           |       |           |       |
| <b>2018:</b>                                       |           |       |           |       |           |       |           |       |
| January-March                                      |           |       |           |       |           |       |           |       |
| April-June   |           |       |           |       |           |       |           |       |
| July-September                                     |           |       |           |       |           |       |           |       |
| October-December                                   |           |       |           |       |           |       |           |       |
| <b>2019:</b>                                       |           |       |           |       |           |       |           |       |
| January-March                                      |           |       |           |       |           |       |           |       |

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. port.  
<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:  
 Product 2:  
 Product 3:  
 Product 4:

III-2e. **Price data.**—Continued.

## Korea

| (Quantity in units, value in 1,000 dollars) |           |       |           |       |           |       |           |       |
|---|-----------|-------|-----------|-------|-----------|-------|-----------|-------|
| Period of shipment                          | Product 5 |       | Product 6 |       | Product 7 |       | Product 8 |       |
|   | Quantity  | Value | Quantity  | Value | Quantity  | Value | Quantity  | Value |
| <b>2016:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |
| April-June                                  |           |       |           |       |           |       |           |       |
| July-September                              |           |       |           |       |           |       |           |       |
| October-December                            |           |       |           |       |           |       |           |       |
| <b>2017:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |
| April-June                                  |           |       |           |       |           |       |           |       |
| July-September                              |           |       |           |       |           |       |           |       |
| October-December                            |           |       |           |       |           |       |           |       |
| <b>2018:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |
| April-June                                  |           |       |           |       |           |       |           |       |
| July-September                              |           |       |           |       |           |       |           |       |
| October-December                            |           |       |           |       |           |       |           |       |
| <b>2019:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. port.  
<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:  
 Product 6:  
 Product 7:  
 Product 8:

III-2f. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Mexico and sold by your firm.

## Mexico

| <i>(Quantity in units, value in 1,000 dollars)</i> |           |       |           |       |           |       |           |       |
|--|-----------|-------|-----------|-------|-----------|-------|-----------|-------|
| Period of shipment                                 | Product 1 |       | Product 2 |       | Product 3 |       | Product 4 |       |
|  | Quantity  | Value | Quantity  | Value | Quantity  | Value | Quantity  | Value |
| <b>2016:</b>                                       |           |       |           |       |           |       |           |       |
| January-March                                      |           |       |           |       |           |       |           |       |
| April-June   |           |       |           |       |           |       |           |       |
| July-September                                     |           |       |           |       |           |       |           |       |
| October-December                                   |           |       |           |       |           |       |           |       |
| <b>2017:</b>                                       |           |       |           |       |           |       |           |       |
| January-March                                      |           |       |           |       |           |       |           |       |
| April-June   |           |       |           |       |           |       |           |       |
| July-September                                     |           |       |           |       |           |       |           |       |
| October-December                                   |           |       |           |       |           |       |           |       |
| <b>2018:</b>                                       |           |       |           |       |           |       |           |       |
| January-March                                      |           |       |           |       |           |       |           |       |
| April-June   |           |       |           |       |           |       |           |       |
| July-September                                     |           |       |           |       |           |       |           |       |
| October-December                                   |           |       |           |       |           |       |           |       |
| <b>2019:</b>                                       |           |       |           |       |           |       |           |       |
| January-March                                      |           |       |           |       |           |       |           |       |

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. port.  
<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:  
 Product 2:  
 Product 3:  
 Product 4:

III-2f. **Price data.** –Continued.

## Mexico

| (Quantity in units, value in 1,000 dollars) |           |       |           |       |           |       |           |       |
|---|-----------|-------|-----------|-------|-----------|-------|-----------|-------|
| Period of shipment                          | Product 5 |       | Product 6 |       | Product 7 |       | Product 8 |       |
|   | Quantity  | Value | Quantity  | Value | Quantity  | Value | Quantity  | Value |
| <b>2016:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |
| April-June                                  |           |       |           |       |           |       |           |       |
| July-September                              |           |       |           |       |           |       |           |       |
| October-December                            |           |       |           |       |           |       |           |       |
| <b>2017:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |
| April-June                                  |           |       |           |       |           |       |           |       |
| July-September                              |           |       |           |       |           |       |           |       |
| October-December                            |           |       |           |       |           |       |           |       |
| <b>2018:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |
| April-June                                  |           |       |           |       |           |       |           |       |
| July-September                              |           |       |           |       |           |       |           |       |
| October-December                            |           |       |           |       |           |       |           |       |
| <b>2019:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. port.  
<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:  
 Product 6:  
 Product 7:  
 Product 8:

III-2g. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Thailand and sold by your firm.

## Thailand

| (Quantity in units, value in 1,000 dollars) |           |       |           |       |           |       |           |       |
|---|-----------|-------|-----------|-------|-----------|-------|-----------|-------|
| Period of shipment                          | Product 1 |       | Product 2 |       | Product 3 |       | Product 4 |       |
|   | Quantity  | Value | Quantity  | Value | Quantity  | Value | Quantity  | Value |
| <b>2016:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |
| April-June                                  |           |       |           |       |           |       |           |       |
| July-September                              |           |       |           |       |           |       |           |       |
| October-December                            |           |       |           |       |           |       |           |       |
| <b>2017:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |
| April-June                                  |           |       |           |       |           |       |           |       |
| July-September                              |           |       |           |       |           |       |           |       |
| October-December                            |           |       |           |       |           |       |           |       |
| <b>2018:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |
| April-June                                  |           |       |           |       |           |       |           |       |
| July-September                              |           |       |           |       |           |       |           |       |
| October-December                            |           |       |           |       |           |       |           |       |
| <b>2019:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. port.  
<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:  
 Product 2:  
 Product 3:  
 Product 4:

III-2g. **Price data.** –Continued.

## Thailand

| (Quantity in units, value in 1,000 dollars) |           |       |           |       |           |       |           |       |
|---|-----------|-------|-----------|-------|-----------|-------|-----------|-------|
| Period of shipment                          | Product 5 |       | Product 6 |       | Product 7 |       | Product 8 |       |
|   | Quantity  | Value | Quantity  | Value | Quantity  | Value | Quantity  | Value |
| <b>2016:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |
| April-June                                  |           |       |           |       |           |       |           |       |
| July-September                              |           |       |           |       |           |       |           |       |
| October-December                            |           |       |           |       |           |       |           |       |
| <b>2017:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |
| April-June                                  |           |       |           |       |           |       |           |       |
| July-September                              |           |       |           |       |           |       |           |       |
| October-December                            |           |       |           |       |           |       |           |       |
| <b>2018:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |
| April-June                                  |           |       |           |       |           |       |           |       |
| July-September                              |           |       |           |       |           |       |           |       |
| October-December                            |           |       |           |       |           |       |           |       |
| <b>2019:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. port.  
<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:  
 Product 6:  
 Product 7:  
 Product 8:



III-2h. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Vietnam and sold by your firm.

## Vietnam

| <i>(Quantity in units, value in 1,000 dollars)</i> |           |       |           |       |           |       |           |       |
|--|-----------|-------|-----------|-------|-----------|-------|-----------|-------|
| Period of shipment                                 | Product 1 |       | Product 2 |       | Product 3 |       | Product 4 |       |
|  | Quantity  | Value | Quantity  | Value | Quantity  | Value | Quantity  | Value |
| <b>2016:</b>                                       |           |       |           |       |           |       |           |       |
| January-March                                      |           |       |           |       |           |       |           |       |
| April-June   |           |       |           |       |           |       |           |       |
| July-September                                     |           |       |           |       |           |       |           |       |
| October-December                                   |           |       |           |       |           |       |           |       |
| <b>2017:</b>                                       |           |       |           |       |           |       |           |       |
| January-March                                      |           |       |           |       |           |       |           |       |
| April-June   |           |       |           |       |           |       |           |       |
| July-September                                     |           |       |           |       |           |       |           |       |
| October-December                                   |           |       |           |       |           |       |           |       |
| <b>2018:</b>                                       |           |       |           |       |           |       |           |       |
| January-March                                      |           |       |           |       |           |       |           |       |
| April-June   |           |       |           |       |           |       |           |       |
| July-September                                     |           |       |           |       |           |       |           |       |
| October-December                                   |           |       |           |       |           |       |           |       |
| <b>2019:</b>                                       |           |       |           |       |           |       |           |       |
| January-March                                      |           |       |           |       |           |       |           |       |

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. port.  
<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:  
 Product 2:  
 Product 3:  
 Product 4:

III-2h. **Price data.** –Continued.

## Vietnam

| (Quantity in units, value in 1,000 dollars) |           |       |           |       |           |       |           |       |
|---|-----------|-------|-----------|-------|-----------|-------|-----------|-------|
| Period of shipment                          | Product 5 |       | Product 6 |       | Product 7 |       | Product 8 |       |
|   | Quantity  | Value | Quantity  | Value | Quantity  | Value | Quantity  | Value |
| <b>2016:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |
| April-June                                  |           |       |           |       |           |       |           |       |
| July-September                              |           |       |           |       |           |       |           |       |
| October-December                            |           |       |           |       |           |       |           |       |
| <b>2017:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |
| April-June                                  |           |       |           |       |           |       |           |       |
| July-September                              |           |       |           |       |           |       |           |       |
| October-December                            |           |       |           |       |           |       |           |       |
| <b>2018:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |
| April-June                                  |           |       |           |       |           |       |           |       |
| July-September                              |           |       |           |       |           |       |           |       |
| October-December                            |           |       |           |       |           |       |           |       |
| <b>2019:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. port.  
<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:  
 Product 6:  
 Product 7:  
 Product 8:

III-2i. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from all other countries and sold by your firm.

## All other countries

Please identify the source(s) of any such imports reported in this table: \_\_\_\_\_

| <i>(Quantity in units, value in 1,000 dollars)</i> |           |       |           |       |           |       |           |       |
|--|-----------|-------|-----------|-------|-----------|-------|-----------|-------|
| Period of shipment                                 | Product 1 |       | Product 2 |       | Product 3 |       | Product 4 |       |
|  | Quantity  | Value | Quantity  | Value | Quantity  | Value | Quantity  | Value |
| <b>2016:</b>                                       |           |       |           |       |           |       |           |       |
| January-March                                      |           |       |           |       |           |       |           |       |
| April-June   |           |       |           |       |           |       |           |       |
| July-September                                     |           |       |           |       |           |       |           |       |
| October-December                                   |           |       |           |       |           |       |           |       |
| <b>2017:</b>                                       |           |       |           |       |           |       |           |       |
| January-March                                      |           |       |           |       |           |       |           |       |
| April-June   |           |       |           |       |           |       |           |       |
| July-September                                     |           |       |           |       |           |       |           |       |
| October-December                                   |           |       |           |       |           |       |           |       |
| <b>2018:</b>                                       |           |       |           |       |           |       |           |       |
| January-March                                      |           |       |           |       |           |       |           |       |
| April-June   |           |       |           |       |           |       |           |       |
| July-September                                     |           |       |           |       |           |       |           |       |
| October-December                                   |           |       |           |       |           |       |           |       |
| <b>2019:</b>                                       |           |       |           |       |           |       |           |       |
| January-March                                      |           |       |           |       |           |       |           |       |

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. port.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2i. **Price data.** –Continued.

## All other countries

| (Quantity in units, value in 1,000 dollars) |           |       |           |       |           |       |           |       |
|---|-----------|-------|-----------|-------|-----------|-------|-----------|-------|
| Period of shipment                          | Product 5 |       | Product 6 |       | Product 7 |       | Product 8 |       |
|   | Quantity  | Value | Quantity  | Value | Quantity  | Value | Quantity  | Value |
| <b>2016:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |
| April-June                                  |           |       |           |       |           |       |           |       |
| July-September                              |           |       |           |       |           |       |           |       |
| October-December                            |           |       |           |       |           |       |           |       |
| <b>2017:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |
| April-June                                  |           |       |           |       |           |       |           |       |
| July-September                              |           |       |           |       |           |       |           |       |
| October-December                            |           |       |           |       |           |       |           |       |
| <b>2018:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |
| April-June                                  |           |       |           |       |           |       |           |       |
| July-September                              |           |       |           |       |           |       |           |       |
| October-December                            |           |       |           |       |           |       |           |       |
| <b>2019:</b>                                |           |       |           |       |           |       |           |       |
| January-March                               |           |       |           |       |           |       |           |       |

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. port.  
<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:  
 Product 6:  
 Product 7:  
 Product 8:

III-2i. **Pricing to OEMs.**--Did your firm sell any of the above large residential washer pricing products to an Original Equipment Manufacturer (OEM), i.e., a firm that marketed and advertised your firm's washers under its own brand name?

| No                       | Yes                      | If yes, were your sales prices to OEM(s) higher, lower, or mostly the same as your prices to other customers? Please estimate approximately how much higher or lower and explain why. |
|--------------------------|--------------------------|---|
| <input type="checkbox"/> | <input type="checkbox"/> |   |

III-3. **Price setting.**--Has your firm changed how it determines the prices that it charges for sales of large residential washers (transaction-by-transaction, contracts, set price lists, etc.) since February 7, 2018?

| No                       | Yes                      | If yes, please describe. |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> |                          |

III-4. **Discount policy.**--Has your firm changed its discount policies since February 7, 2018.

| No                       | Yes                      | If yes, please describe. |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> |                          |

III-5. **Contract versus spot.**--Since February 7, 2018, has the approximate share of your firm's sales of its imported large residential washers sold on a short-term contract basis, annual contract basis, long-term contract basis, and spot sales basis changed?

| No                       | Yes                      | If yes, please describe. |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> |                          |

III-6. **Lead times.**--Has the average lead time between a customer's order and the date of delivery for your firm's sales of its imported large residential washers changed since February 7, 2018?

| No                       | Yes                      | If yes, please describe. |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> |                          |

III-7. **Geographical shipments.**--Has there been any change in the U.S. geographic market area(s) in which your firm sold its imported large residential washers since February 7, 2018?

| No                       | Yes                      | If yes, please describe. |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> |                          |

III-8. **Availability of supply.**--Has the availability of large residential washers in the U.S. market changed since February 7, 2018?

| Availability in the U.S. market        | No                       | Yes                      | Please explain, noting the countries and reasons for the changes. |
|--|--------------------------|--------------------------|---|
| <b>Changes since February 7, 2018:</b> |                          |                          |   |
| U.S.-produced product                  | <input type="checkbox"/> | <input type="checkbox"/> |   |
| Imports from all countries             | <input type="checkbox"/> | <input type="checkbox"/> |   |

III-9. **Supply constraints.**--Has your firm refused, declined, or been unable to supply large residential washers since February 7, 2018 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, etc.)?

| No                       | Yes                      | If yes, please describe. |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> |                          |

III-10. **Effect of section 232 investigations of steel and aluminum on raw materials.**--Did the announcement of the section 232 investigations in April 2017 or the subsequent imposition of tariffs on imported steel and aluminum products beginning in March 2018 impact the raw material prices for large residential washers?

|  | No                       | Yes                      | Don't know               | If yes, describe impact. |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
| Announcement of the section 232 investigations in <b>April 2017</b>                          | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |                          |
| Imposition of tariffs on imported steel and aluminum products beginning in <b>March 2018</b> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |                          |

III-11. **Effect of section 301 investigations on raw materials.**--Did the announcement of the section 301 investigations in June 2018 or the subsequent imposition of tariffs on Chinese-origin products impact the raw material prices for large residential washers?

|  | No                       | Yes                      | Don't know               | If yes, describe impact. |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
| Announcement of the section 301 investigations in <b>June 2018</b> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |                          |
| Imposition of tariffs on Chinese-origin products                   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |                          |

III-12. **Demand trends.**-- Indicate how demand within the United States and outside of the United States (if known) for large residential washers has changed since February 7, 2018, and how you anticipate demand will change in the future. Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

| Market                               | Overall increase         | No change                | Overall decrease         | Fluctuate with no clear trend | Explanation and factors |
|--------------------------------------|--------------------------|--------------------------|--------------------------|-------------------------------|-------------------------|
| <b>Demand since February 7, 2018</b> |                          |                          |                          |                               |                         |
| Within the United States             | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/>      |                         |
| Outside the United States            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/>      |                         |
| <b>Anticipated future demand</b>     |                          |                          |                          |                               |                         |
| Within the United States             | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/>      |                         |
| Outside the United States            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/>      |                         |

III-13. **Product changes.**--Have there been any significant changes in the product range, product mix, or marketing of large residential washers since February 7, 2018? Do you anticipate any future changes?

| No                       | Yes                      | If yes, please describe. |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> |                          |

III-14. **Conditions of competition.**--Have there been any changes in the business cycles or conditions of competition for large residential washers since February 7, 2018?

| No                       | Yes                      | If yes, describe. |
|--------------------------|--------------------------|-------------------|
| <input type="checkbox"/> | <input type="checkbox"/> |                   |

III-15. **Price related factors.**—

- a. Please indicate whether changes in the following factors have tended to increase, decrease, or have no effect on the prices of large residential washers in the U.S. market since February 7, 2018.

| Factor  | Increased                | Decreased                | No effect                |
|---|--------------------------|--------------------------|--------------------------|
| Competition between U.S. producers                      | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Level of competition from substitute products           | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Level of competition from imports                       | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Cost of raw materials                                   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Energy costs  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Domestic production capacity                            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Allocation of production capacity to alternate products | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Productivity of domestic producers                      | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Labor agreements, contracts, etc.                       | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Transportation/delivery cost                            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Market patterns   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Demand in the United States                             | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Demand outside the United States                        | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Foreign government subsidies                            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Other   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



- b. Please rate the importance of changes in the following factors based on their contribution to the prices of large residential washers since February 7, 2018.

| Factor  | Very important           | Somewhat important       | Not important            |
|---|--------------------------|--------------------------|--------------------------|
| Competition between U.S. producers                      | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Level of competition from substitute products           | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Level of competition from imports                       | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Cost of raw materials                                   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Energy costs  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Domestic production capacity                            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Allocation of production capacity to alternate products | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Productivity of domestic producers                      | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Labor agreements, contracts, etc.                       | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Transportation/delivery cost                            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Market patterns   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Demand in the United States                             | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Demand outside the United States                        | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Foreign government subsidies                            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Other   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

- c. Please provide any detailed discussion/elaboration on factors affecting price changes of large residential washers in the U.S. market since February 7, 2018.

- III-15. **Efforts since implementation of safeguard measures.**—Has your firm made any efforts to increase product availability to your customers, either in terms of the quantity of products available or by increasing your product offerings (e.g., new size ranges, qualities, features, products, etc.) since February 7, 2018?

| No                       | Yes                      | If yes, describe. |
|--------------------------|--------------------------|-------------------|
| <input type="checkbox"/> | <input type="checkbox"/> |                   |

III-16. **Other explanations.**--If your firm would like to further explain a response to a question in Part III for which a narrative box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

|  |
|--|
|  |
|--|

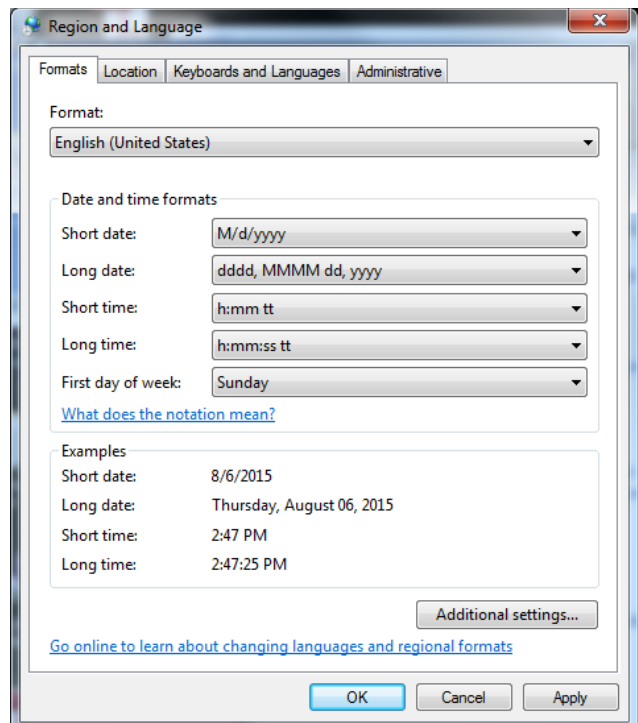
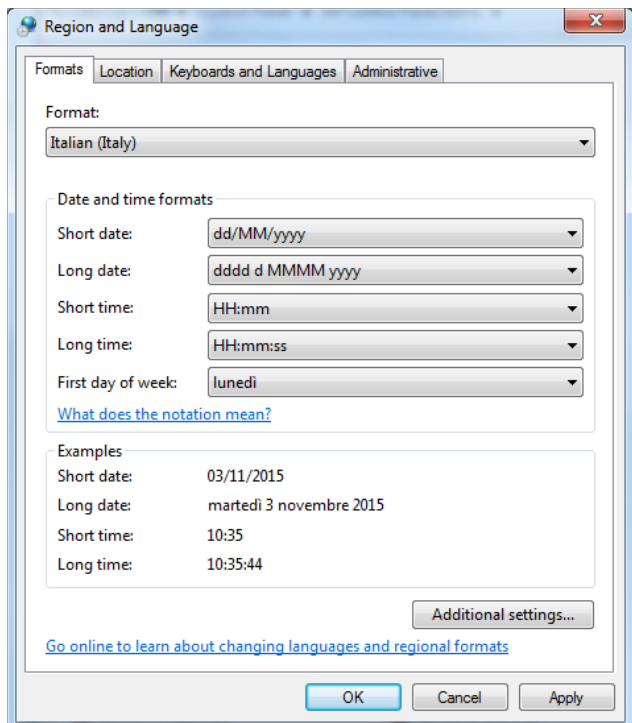
**Correcting Valid number error messages.**--If you are completing a Commission questionnaire in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 instead of as \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. This issues stem from your computer number formatting setting (e.g., not the MS Word document itself, but the computer from which you are opening up the document). In the United States commas (,) delineate multiples of 1000 and periods (.) delineate fractions less than one. Many EU countries use the reverse where multiples of 1000 are delineated with periods (.) and fractions less than one are delineated with commas (,). The US International Trade Commission's questionnaires are set-up in the United States with the U.S. number formatting. When this formatting interacts with a computer set to EU number formatting, we believe this may cause this issue.

The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete the questionnaire.

To temporarily change your computer's number settings to U.S. settings, please do the following (for Microsoft Windows Operating system):

- START
- Control Panel
- Region and Language (under Clock, Language, and Region category)
- Format tab
- Change the Format from your existing one (e.g. "Italian (Italy)") to "English (United States)" (see screen shots below)

When you do this the number "twelve million dollars and thirty five cents" would change from \$12.000.000,35 (Italy format) to \$12,000,000.35 (U.S. format), and then there will be no conflict with the questionnaire. When you finish reporting the data then you can close the questionnaire and switch back to Italy settings.



## HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

[https://www.usitc.gov/investigations/title\\_7/2019/large\\_residential\\_washers\\_monitoring\\_developments/safeguard.htm](https://www.usitc.gov/investigations/title_7/2019/large_residential_washers_monitoring_developments/safeguard.htm)

***Please do not attempt to modify the format or permissions of the questionnaire document.*** Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

**Web address:** <https://dropbox.usitc.gov/oinv/>      **Pin:** LRWS

- **E-mail.**—E-mail the MS Word questionnaire to [nathanael.comly@usitc.gov](mailto:nathanael.comly@usitc.gov); include a scanned copy of the signed certification page (page 1). *Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

**If your firm does not import this product**, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

***Parties to this proceeding.***—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.