# LOST SALES AND LOST REVENUE SURVEY

# **GLASS CONTAINERS FROM CHINA**

#### This survey must be received by the Commission by October 9, 2019

## See last page for filing instructions.

The information called for in this survey is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning glass containers from China (Inv. No. 701-TA-630 and 731-TA-1462 (Preliminary)). The information requested in the survey is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this survey can be obtained from **Craig Thomsen**, (craig.thomsen@usitc.gov).

Name of firmAddress						
			Zip Code			
Website _						
,	rm purchased or imported f January 1, 2016?	or own use or retail sale g	lass containers (as defined or	n next page) at any		
	(Sign the certification below	ow and promptly return only	this page of the survey to the Co	ommission)		
YES	(Complete all parts of the	survey, and return the entire	e survey to the Commission)			
•	estionnaire via the U.S. I link: https://dropbox.usi		nmission <i>Drop Box</i> by clicl	king on the		

#### CERTIFICATION

I certify that the information herein supplied in this survey is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By submitting this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this survey and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.

I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this investigation or other proceeding may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.

Name of Authorized Official	Title of Authorized Official	Date
Signature	Phone	Email address

Lost Sales and Lost Revenue Survey - Glass containers (preliminary)

## **GENERAL INFORMATION**

**Background.**-- This proceeding was instituted in response to a petition filed on September 25, 2019, by the American Glass Packaging Coalition, Tampa, Florida and Chicago, Illinois. Countervailing and/or antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at <a href="https://www.usitc.gov/investigations/701731/2019/glass\_containers\_china/preliminary.htm">https://www.usitc.gov/investigations/701731/2019/glass\_containers\_china/preliminary.htm</a>.

<u>Glass containers</u> covered by these investigations are certain glass containers with a nominal capacity of 0.059 liters (2.0 fluid ounces) to 4.0 liters (135.256 fluid ounces) and an opening or mouth with a nominal outer diameter of 14 millimeters to 120 millimeters. The scope includes glass jars, bottles, flasks and similar containers; with or without their closures; whether clear or colored; and with or without, design or functional enhancements (including, but not limited to, handles, embossing, labeling, or etching).

Excluded from the scope of the investigation are: (1) Glass containers made of borosilicate glass, meeting United States Pharmacopeia requirements for Type 1 pharmaceutical containers; (2) Glass containers produced by 'free blown' method or otherwise without the use of a mold (i.e., without 'mold seems', 'joint marks', or 'parting lines '); and (3) Glass containers without a 'finish' (i.e., the section of a container at the opening including the lip and ring or collar, threaded or otherwise compatible with a type of closure , including but not limited to a lid, cap, or cork).

Glass containers are currently imported under statistical reporting numbers 7010.90.5009, 7010.90.5019, 7010.90.5029, 7010.90.5039, 7010.90.5049, 7010.90.5055, 7010.90.5005, 7010.90.5015, 7010.90.5025, 7010.90.5035, and 7010.90.5045 of the Harmonized Tariff Schedule of the United States (HTSUS). The HTSUS provisions are for convenience and customs purposes; the written description of the scope is dispositive.

*<u>Reporting of information</u>*.-- If information is not readily available from your records, provide carefully prepared estimates.

<u>Confidentiality</u>.--The data furnished in response to this survey that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (*see* 19 U.S.C. 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

Lost Sales and Lost Revenue Survey - Glass containers (Preliminary)

**<u>Release of information</u>**.--The information provided by your firm in response to this survey, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals. Please also retain a copy of the final document that you submit.

<u>Contact information</u>.--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in this survey. This may or may not be the person whose signature is at the bottom of page 1.

Name	
Title	
Email	
Telephone	

Firms operating more than one establishment should combine the data for all establishments into a single response.

#### PURCHASE INFORMATION

1. <u>Purchases and imports</u>.— Report <u>separately</u> your firm's domestic purchases and imports of glass containers.

*"Purchase"* – Purchase <u>from a U.S. entity</u> such as a U.S. producer, a U.S. importer, or other U.S. firm.

	2016	2017	2018	
Item	Quantity (in gross)			
Purchases of glass containers produced				
in—				
United States				
China				
Mexico				
All other countries <sup>1</sup>				
Sources unknown <sup>2</sup>				
Total purchases	0	0	0	
Imports of glass containers from—				
China				
Mexico				
All other countries <sup>1</sup>				
Total imports <sup>3</sup>	0	0	0	
<sup>1</sup> Please identify these countries:				

*"Import"* – Purchase directly from a foreign supplier and your firm is the importer of record.

<sup>2</sup> Please indicate the firm(s) from which you purchased this merchandise:

<sup>3</sup> If your firm imported glass containers at any time since January 1, 2016, please also complete and return a U.S. importers' questionnaire in this proceeding.

2. <u>Changes in purchasing patterns</u>.—Please indicate how the shares of your firm's purchases of glass containers from different sources have changed since January 1, 2016.

Source of purchases	Did not purchase	Decreased	Increased	Constant	Fluctuated	Explanation for trend
United States						
China						
Mexico						
All other countries						
Sources unknown						

3. <u>Major purchasing factors</u>.--Please list, in order of their importance, the main factors your firm considers in deciding from whom to purchase glass containers.

1.						
2.						
3.						
Please li	Please list any other factors that are very important in your purchase decisions:					

4. **Impact of section 301 tariffs.**-- Did the imposition of tariffs on Chinese-origin products under to section 301 have an impact on the glass container market in the United States?

<b>Yes</b> — Please indicate the impact in the table below.	Don't know

Factor	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how the imposition of tariffs under section 301 affected each factor of the glass container market in the United States.
Supply of U.S produced glass containers					
Supply of glass containers imported from China					
Supply of glass containers imported from other countries					
Prices for glass containers					
Overall U.S. demand for glass containers					
Raw material costs for glass containers					

# 5. Purchasing subject imports rather than domestic products.-

(a) Since January 2016, did your firm import and/or purchase imports of glass containers from China instead of purchasing U.S.-produced glass containers?

Source	Yes (also respond to parts (b) and (c))	No (If "No," skip to next question)	
China			

(b) If you responded "Yes" to part (a), was the imported product priced lower than the domestic product?

Sour	се	Yes	No	
Chin	าล			

(c) If you responded "Yes" to part (a), was price a primary reason for importing and/or purchasing subject imports rather than domestic product?

Source	Yes	If Yes, estimate the quantity of imports purchased and/or imported instead of domestic product since January 2016 (in gross)	No	If No, please indicate the reason your firm imported and/or purchased imports instead of domestic product
China				

## 6. U.S. producers and import competition.-

(a) Since January 1, 2016, in connection with a sale or offer to sell glass containers to your firm, did U.S. producers reduce their prices of domestically produced glass containers in order to compete with lower-priced imports of glass containers from the subject country?

Source	Yes (also respond to question part (b))	No (If "No," skip to next question)	Don't know
China			

(b) If your firm responded "yes" to any of the above countries, please provide an estimate of the reduction in U.S. producers' prices, and any additional explanations, such as timing (e.g., months/years), frequency of price reductions, or other market/competitive factors.

Source	Estimated reduction in U.S. prices (percent)	Additional explanation, including such information as timing (e.g., months/years), frequency of price reductions, or other market/competitive factors
China	%	

- 6. <u>Other explanations</u>--Please provide any additional comments in this box.
- 7. <u>Stock symbol information.</u>-- If your firm or parent firm is publicly traded, please specify the stock exchange and trading symbol: \_\_\_\_\_.
- 8. <u>External counsel.</u>-- If your firm or parent firm is represented by external counsel in relation to this proceeding, please specify the name of the law firm and the lead attorney(s).

Law firm: \_\_\_\_\_. Lead attorney(s): \_\_\_\_\_.

#### **Business Proprietary**

#### OMB INFORMATION

9. <u>OMB statistics</u>.--Please report the actual number of hours required and the cost to your firm of completing this survey.

Hours	Dollars

The questions in this survey have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this survey is estimated to average 4 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the survey.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this survey. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

# HOW TO FILE YOUR SURVEY RESPONSE

#### Please do not attempt to modify the format or permissions of the survey document.

Please submit the completed survey using one of the methods noted below. If your firm is unable to complete the MS Word survey or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word survey along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: GLASS

• E-mail.—E-mail the MS Word survey to craig.thomsen@usitc.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm <u>did not</u> purchase this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.