

Economic Data Collection (EDC) Form



WEST COAST GROUND FISH FIRST RECEIVER AND SHOREBASED PROCESSOR 2017

NOAA Fisheries – Northwest Fisheries Science Center

Who is responsible for submitting:

- All owners of a first receiver site license in 2017; or
- All owners and lessees of a shore-based processor (as defined under "processor" at §660.11, subpart C, for purposes of EDC) that received round or headed-and-gutted IFQ species groundfish or whiting from a first receiver in 2017.
- A separate EDC form is required for each processing facility.

Complete all questions. If a question is not applicable, write "NA" in the answer box. The survey will not be considered complete unless there is an answer to every question.

Submit by September 1, 2018.

Paper submission: Completed and signed EDC forms must be mailed and postmarked by, or hand-delivered to NMFS no later than September 1, 2018. Mail or deliver to

Economic Data Collection Program (FRAM Division)
Northwest Fisheries Science Center
2725 Montlake Boulevard East
Seattle, WA 98112

Web form submission: Completed EDC web forms must be submitted electronically and the signature page faxed, or hand-delivered, or mailed and postmarked no later than September 1, 2018. Mail or deliver to address above. Fax to (206) 861-8225.

Retain a copy. Retain a copy of the completed form.

More information: www.nwfsc.noaa.gov/edc.

Questions: Visit the website above or contact Erin Steiner at (866) 791-3726 or NWFSC.EDC@noaa.gov

Public Reporting Burden Statement

Public reporting burden for this collection of information is estimated to take 20 hours per response, including time for reviewing the instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden to Erin Steiner, National Marine Fisheries Service, Northwest Fisheries Science Center, 2725 Montlake Blvd E, Seattle, WA 98112.

Additional Information

Before completing this form, please note the following: 1) Notwithstanding any other provision of the law, no person is required to respond to, nor shall any person be subject to a penalty for failure to comply with, a collection of information subject to the requirements of the Paperwork Reduction Act, unless that collection of information displays a currently valid OMB Control Number; 2) This information is mandatory and is required to manage commercial fishing efforts under 50 CFR part 660 and under section 402(a) of the Magnuson-Stevens Act (16 U.S.C. 1801, *et seq.*); 3) Responses to this information request are confidential under 402(b) of the Magnuson-Stevens Act (16 U.S.C. 1801, *et seq.*). They are also confidential under NOAA Administrative Order 216-100, which sets forth procedures to protect the confidentiality of fishery statistics.

I. Contact Information and Facility Characteristics

1. Provide the buyer identification number issued by the state fish and game agencies associated with this entity or facility. Enter "NA" if this is a processing facility that does not have a buyer identification number.

| Processor/Buyer IDs |
|---|
| Washington Department of Fish and Wildlife _____ |
| Oregon Department of Fish and Wildlife _____ |
| California Department of Fish and Game _____ |

2. Provide the following information about this receiving or processing facility.

| | | | |
|---|-------|---|----------------|
| Name of Facility | | First Receiver Site License Number for 2017 | |
| Business Mailing Address Street / PO Box | | Business Phone () | |
| | | Business Fax () | |
| City | State | Zip Code | Business Email |

3. **Individual completing this report.** If your address, phone, and email are provided above, you do not need to repeat them here, but please provide your name and title.

| | | | |
|---|-------|----------|-----------------------|
| Name | | | Title |
| Business Mailing Address Street / PO Box | | | Business Phone () |
| | | | Business Fax () |
| City | State | Zip Code | Business Email |

4. Answer the following questions related to the most recent appraisal of this facility.

| | |
|---|--|
| What was the year of this facility's last appraisal? | _____ yyyy |
| What was the <i>market value</i> of this facility from the appraisal, rounded to the nearest 100 dollars? | \$ _____ |
| What was the <i>replacement value</i> of the facility from the appraisal, rounded to the nearest 100 dollars? | \$ _____ |
| Did the survey values given above include the value of all processing equipment* contained on-site? | Yes <input type="checkbox"/> No <input type="checkbox"/> |

5. For the remainder of the survey, report values from your 2017 fiscal year. When did this facility's 2017 fiscal year begin?

| |
|---|
| _____ / _____ / _____ mm dd yyyy |
|---|

Please report values from your 2017 fiscal year for the remainder of this survey.

II. Capitalized Expenditures

6. Provide the 2017 **capitalized expenditures** associated with the facility buildings, machinery, and equipment. Round all answers to the nearest 100 dollars.

| Capitalized Expenditure Category | Total Capitalized Expenditures |
|--|--------------------------------|
| Capitalized expenditures on buildings (exclude land but include building improvements) | \$ _____ |
| Capitalized expenditures on new and used machinery and equipment (include only equipment used to process*, transport† on-site, or store‡ fish on-site) | \$ _____ |

III. Employees and Payroll

* *Processing equipment*: All equipment present at this physical location that is used for preparation or packaging of seafood to render it suitable for human consumption, retail sale, industrial uses or long-term storage, including, but not limited to, cooking, canning, smoking, salting, drying, filleting, freezing, or rendering into meal or oil.

† *Transportation equipment*: Equipment such as trucks, forklifts, etc. used to transport seafood within this physical location.

‡ *Storage equipment*: Equipment present at this physical location for packaging and freezing of seafood.

Provide the following information about the number of employees and wages. Include full and part-time employees and temporary employees working at this facility. The information is requested separately for production workers and all other employees, which are defined below.

7. Provide the number of **production workers** in the following table. **Production workers** include those workers at this facility (up through and including the line-supervisor level) engaged in fabricating, processing, assembling, inspecting, receiving, packing, warehousing, shipping, maintenance, repair, janitorial, product development, or transporting product on-site. If your fiscal year does not follow the calendar year, use the month that corresponds with your fiscal year.

| For the week of your fiscal year that includes | Number of production workers (full time, part time, and temporary) | Total Hours Worked (in the one week) |
|--|--|--|
| January 12th | _____workers | _____hrs/week |
| February 12th | _____workers | _____hrs/week |
| March 12th | _____workers | _____hrs/week |
| April 12th | _____workers | _____hrs/week |
| May 12th | _____workers | _____hrs/week |
| June 12th | _____workers | _____hrs/week |
| July 12th | _____workers | _____hrs/week |
| August 12th | _____workers | _____hrs/week |
| September 12th | _____workers | _____hrs/week |
| October 12th | _____workers | _____hrs/week |
| November 12th | _____workers | _____hrs/week |
| December 12th | _____workers | _____hrs/week |

8. Provide the **number of all other employees** in the following table. **All other employees** includes those involved in supervision above line-supervisor level, sales, advertising, credit, collection, installation, cafeteria, recordkeeping, clerical and routine office functions, guard services, executive, purchasing, finance, and legal. If hours are not tracked for salaried employees, please assume a 40-hour work week. If your fiscal year does not follow the calendar year, use the month that corresponds with your fiscal year.

| For the week of your fiscal year that includes | Number of all other employees (full time, part time, and temporary) | Total Hours Worked (in the one week) |
|--|---|--|
| March 12th | _____employees | _____hrs/week |

9. Provide the total number of **individuals** who worked at this facility during 2017 in production activities and in all other activities.
- This value should represent the number of individuals who worked at any point during the year, rather than the number of positions.
 - **Include** full-time and part-time workers, contract workers, temporary workers, and workers on paid leave.

| Labor Category | Total Number of Individuals |
|--|-----------------------------|
| Production workers (see definition in Question 7) | _____ individuals |
| All other employees (see definition in Question 8) | _____ individuals |

10. Provide the total 2017 labor expenses for **production workers** and **all other employees**.
- Include wages, bonuses, benefits, payroll taxes, and unemployment insurance.

| Labor Category | Total Expenses |
|--|----------------|
| Production workers (see definition in Question 7) | \$ _____ |
| All other employees (see definition in Question 8) | \$ _____ |

IV. Quota Costs

11. Provide the total **cost** of **quota pounds** and **quota shares** purchased or leased during 2017 in the **West Coast** Groundfish Trawl Catch Share Program. Purchase of quota reflects a permanent transfer, whereas lease implies a temporary transfer.

| Purchase or Lease of Quota | Total Costs |
|----------------------------|-------------|
| Lease of quota pounds | \$ _____ |
| Purchase of quota pounds | \$ _____ |
| Lease of quota shares | \$ _____ |
| Purchase of quota shares | \$ _____ |

V. Expenses and Depreciation

12. Provide the total **expenses** on **utilities** at your facility in 2017.

| Utility Expense Category | Total Expenses |
|---|----------------|
| Electricity | \$ _____ |
| Natural gas | \$ _____ |
| Propane gas for transportation and processing | \$ _____ |
| Other gas (not gasoline) | \$ _____ |
| Water | \$ _____ |
| Sewer, waste, and byproduct disposal | \$ _____ |

13. Provide the total **expenses** on **rental or lease payments** for this facility.

| Rental or Lease Payments | Total Expenses |
|--|----------------|
| Rental or lease of buildings, job-site trailers, and other structures (including land) | \$ _____ |
| Rental or lease of processing machinery or equipment | \$ _____ |

14. Provide the total **expenses** on **repair and maintenance** on facility buildings, machinery, and equipment (see definitions on bottom of page 3) expensed in 2017.

| | |
|---------------------------------------|----------|
| Total Repair and Maintenance Expenses | \$ _____ |
|---------------------------------------|----------|

15. What was the total **depreciation** for all capital investments on buildings, new and used machinery and equipment (see definitions of equipment on page 3) taken in 2017?

| | |
|--------------------|----------|
| Total Depreciation | \$ _____ |
|--------------------|----------|

16. Provide the following information on 2017 **custom processing** of fish you owned that was performed by another processor outside of this facility.

| | | |
|--|---|------------------------------------|
| | Total weight of fish supplied to custom processors | Custom Processing Fees Paid |
|--|---|------------------------------------|

| | | |
|------------------------|-----------|----------|
| Whiting | _____ lbs | \$ _____ |
| Non-Whiting Groundfish | _____ lbs | \$ _____ |
| Other (Specify): _____ | _____ lbs | \$ _____ |

17. Provide the total amount **expensed** during 2017 in each of the categories below for this facility.

| Expense Category | Total Expenses |
|---|----------------|
| Shoreside monitoring costs | \$ _____ |
| Offloading expenses paid to other facilities | \$ _____ |
| Production supplies (boots, smocks, hairnets, knives, etc.) | \$ _____ |
| Cleaning and custodial supplies | \$ _____ |
| Packing materials | \$ _____ |
| Trucking of fish to this facility | \$ _____ |
| Freight costs for supplies (excluding fish) delivered to the facility | \$ _____ |
| Non-fish ingredients (additives) | \$ _____ |
| Off-site product freezing and storage | \$ _____ |
| Communications and office supplies for the facility | \$ _____ |
| Insurance payments (property, product, personal liability and fire liability) | \$ _____ |
| Taxes (property and excise) | \$ _____ |
| Licensing fees | \$ _____ |
| Other (Specify): _____ | \$ _____ |
| Other (Specify): _____ | \$ _____ |

VI. Fish Received

Please refer to the following definitions for Questions 18 – 21.

- **LE Trawl Vessels:** fish acquired directly from a vessel registered to a Limited Entry (LE) permit with a trawl endorsement and caught either with trawl or fixed gear (longline or pots).

- **LE Fixed Gear Vessels:** fish acquired directly from a vessel registered to a LE permit with a fixed gear endorsement. Do not include fish caught with fixed gear using a LE permit with a trawl endorsement.
- **Other Vessels:** fish acquired directly from a vessel without a limited entry trawl or fixed gear endorsement, including open access fisheries.
- **Non-Vessel Sources:** includes fish acquired from other entities, including first receivers, processors, wholesale dealers, brokers, aquaculture producers, and transfers from outside this facility.
- **Gross Cost of Fish Paid for:** includes the value of any taxes paid on behalf of delivering vessels.

18. Answer the following question about this facility’s purchases of **West Coast non-whiting groundfish** in 2017.

| | |
|---|--|
| Did this facility purchase processed groundfish products from a non-vessel source outside this company? | Yes <input type="checkbox"/> No <input type="checkbox"/> |
| Did this facility purchase unprocessed groundfish from a non-vessel source outside this company? | Yes <input type="checkbox"/> No <input type="checkbox"/> |

19. Answer the following question about this facility’s purchases of **other species** in 2017. Please exclude Pacific whiting and West Coast non-whiting groundfish. Include non-whiting groundfish purchases from outside the West Coast.

| | |
|---|--|
| Did this facility purchase processed products of other species from a non-vessel source outside this company? | Yes <input type="checkbox"/> No <input type="checkbox"/> |
| Did this facility purchase unprocessed other species from a non-vessel source outside this company? | Yes <input type="checkbox"/> No <input type="checkbox"/> |

20. Provide the following information about the landing origin of groundfish received at this facility in 2017.

- If this information is not available, please write “NA.”
- Do not include fish received that you custom processed for others.

| Landing Origin | Total Weight of Groundfish Received | Total Cost of Groundfish Received |
|-------------------------------|--|--|
| Whiting | | |
| West Coast (WA, OR, CA) | _____ lbs | \$ _____ |
| Canada | _____ lbs | \$ _____ |
| Other (Specify): _____ | _____ lbs | \$ _____ |
| Non-whiting groundfish | | |
| West Coast (WA, OR, CA) | _____ lbs | \$ _____ |
| Alaska (excluding pollock) | _____ lbs | \$ _____ |
| Canada | _____ lbs | \$ _____ |
| Other (Specify): _____ | _____ lbs | \$ _____ |

21. In the table below provide the weight and cost of fish received in 2017. Please use definitions of sources provided on page 8. Please note that there are separate columns for fish that were not paid for and fish that were paid for.

- Do not include fish received for custom processing.
- Include fish purchased by you that are custom processed by another processor outside of this facility.
- Include any post-season adjustments.

| Type and Source of Fish | Fish NOT PAID for | | Fish PAID for | |
|----------------------------|--|--|--|--|
| | Total weight not paid for due to quality or size reasons | Total weight not paid for transfers from outside this facility | Total weight of fish paid for from vessels or non-vessel sources | Gross cost of fish paid for from vessels or non-vessel sources |
| Whiting | | | | |
| LE Trawl Vessels | _____ lbs | | _____ lbs | \$ _____ |
| LE Fixed Gear Vessels | _____ lbs | | _____ lbs | \$ _____ |
| Other Vessels | _____ lbs | | _____ lbs | \$ _____ |
| Non-Vessel Sources | _____ lbs | | _____ lbs | \$ _____ |
| Arrowtooth flounder | | | | |
| LE Trawl Vessels | _____ lbs | | _____ lbs | \$ _____ |
| LE Fixed Gear Vessels | _____ lbs | | _____ lbs | \$ _____ |
| Other Vessels | _____ lbs | | _____ lbs | \$ _____ |
| Non-Vessel Sources | _____ lbs | | _____ lbs | \$ _____ |
| Dover sole | | | | |
| LE Trawl Vessels | _____ lbs | | _____ lbs | \$ _____ |
| LE Fixed Gear Vessels | _____ lbs | | _____ lbs | \$ _____ |
| Other Vessels | _____ lbs | | _____ lbs | \$ _____ |
| Non-Vessel Sources | _____ lbs | | _____ lbs | \$ _____ |
| English sole | | | | |
| LE Trawl Vessels | _____ lbs | | _____ lbs | \$ _____ |
| LE Fixed Gear Vessels | _____ lbs | | _____ lbs | \$ _____ |
| Other Vessels | _____ lbs | | _____ lbs | \$ _____ |
| Non-Vessel Sources | _____ lbs | | _____ lbs | \$ _____ |
| Lingcod | | | | |
| LE Trawl Vessels | _____ lbs | | _____ lbs | \$ _____ |
| LE Fixed Gear Vessels | _____ lbs | | _____ lbs | \$ _____ |
| Other Vessels | _____ lbs | | _____ lbs | \$ _____ |
| Non-Vessel Sources | _____ lbs | | _____ lbs | \$ _____ |
| Pacific sanddab | | | | |
| LE Trawl Vessels | _____ lbs | | _____ lbs | \$ _____ |
| LE Fixed Gear Vessels | _____ lbs | | _____ lbs | \$ _____ |
| Other Vessels | _____ lbs | | _____ lbs | \$ _____ |
| Non-Vessel Sources | _____ lbs | | _____ lbs | \$ _____ |
| Petrале sole | | | | |
| LE Trawl Vessels | _____ lbs | | _____ lbs | \$ _____ |
| LE Fixed Gear Vessels | _____ lbs | | _____ lbs | \$ _____ |
| Other Vessels | _____ lbs | | _____ lbs | \$ _____ |
| Non-Vessel Sources | _____ lbs | | _____ lbs | \$ _____ |
| Rex sole | | | | |
| LE Trawl Vessels | _____ lbs | | _____ lbs | \$ _____ |
| LE Fixed Gear Vessels | _____ lbs | | _____ lbs | \$ _____ |
| Other Vessels | _____ lbs | | _____ lbs | \$ _____ |
| Non-Vessel Sources | _____ lbs | | _____ lbs | \$ _____ |
| Rockfish | | | | |
| LE Trawl Vessels | _____ lbs | | _____ lbs | \$ _____ |
| LE Fixed Gear Vessels | _____ lbs | | _____ lbs | \$ _____ |
| Other Vessels | _____ lbs | | _____ lbs | \$ _____ |
| Non-Vessel Sources | _____ lbs | | _____ lbs | \$ _____ |

| Type and Source of Fish | Fish NOT PAID for | | Fish PAID for | |
|--|--|--|--|--|
| | Total weight not paid for due to quality or size reasons | Total weight not paid for transfers from outside this facility | Total weight of fish paid for from vessels or non-vessel sources | Gross cost of fish paid for from vessels or non-vessel sources |
| Sablefish (black cod) | | | | |
| LE Trawl Vessels | _____ lbs | | _____ lbs | \$ _____ |
| LE Fixed Gear Vessels | _____ lbs | | _____ lbs | \$ _____ |
| Other Vessels | _____ lbs | | _____ lbs | \$ _____ |
| Non-Vessel Sources | _____ lbs | _____ lbs | _____ lbs | \$ _____ |
| Thornyheads | | | | |
| LE Trawl Vessels | _____ lbs | | _____ lbs | \$ _____ |
| LE Fixed Gear Vessels | _____ lbs | | _____ lbs | \$ _____ |
| Other Vessels | _____ lbs | | _____ lbs | \$ _____ |
| Non-Vessel Sources | _____ lbs | _____ lbs | _____ lbs | \$ _____ |
| Sharks, skates, rays | | | | |
| LE Trawl Vessels | _____ lbs | | _____ lbs | \$ _____ |
| LE Fixed Gear Vessels | _____ lbs | | _____ lbs | \$ _____ |
| Other Vessels | _____ lbs | | _____ lbs | \$ _____ |
| Non-Vessel Sources | _____ lbs | _____ lbs | _____ lbs | \$ _____ |
| Coastal pelagic (include sardines and mackerel) | | | | |
| Vessel Sources | _____ lbs | | _____ lbs | \$ _____ |
| Non-Vessel Sources | _____ lbs | _____ lbs | _____ lbs | \$ _____ |
| Crab | | | | |
| Vessel Sources | _____ lbs | | _____ lbs | \$ _____ |
| Non-Vessel Sources | _____ lbs | _____ lbs | _____ lbs | \$ _____ |
| Echinoderms (include sea urchins and sea cucumbers) | | | | |
| Vessel Sources | _____ lbs | | _____ lbs | \$ _____ |
| Non-Vessel Sources | _____ lbs | _____ lbs | _____ lbs | \$ _____ |
| California Halibut | | | | |
| Vessel Sources | _____ lbs | | _____ lbs | \$ _____ |
| Non-Vessel Sources | _____ lbs | _____ lbs | _____ lbs | \$ _____ |
| Pacific Halibut | | | | |
| Vessel Sources | _____ lbs | | _____ lbs | \$ _____ |
| Non-Vessel Sources | _____ lbs | _____ lbs | _____ lbs | \$ _____ |
| Herring | | | | |
| Vessel Sources | _____ lbs | | _____ lbs | \$ _____ |
| Non-Vessel Sources | _____ lbs | _____ lbs | _____ lbs | \$ _____ |

21. (Continued)

| Type and Source of Fish | Fish NOT PAID for | | Fish PAID for | |
|-------------------------|--|--|--|--|
| | Total weight not paid for due to quality or size reasons | Total weight not paid for transfers from outside this facility | Total weight of fish paid for from vessels or non-vessel sources | Gross cost of fish paid for from vessels or non-vessel sources |
| Salmon | | | | |
| Vessel Sources | _____ lbs | | _____ lbs | \$ _____ |
| Non-Vessel Sources | _____ lbs | _____ lbs | _____ lbs | \$ _____ |

| Type and Source of Fish | Fish NOT PAID for | | Fish PAID for | |
|------------------------------------|--|--|--|--|
| | Total weight not paid for due to quality or size reasons | Total weight not paid for transfers from outside this facility | Total weight of fish paid for from vessels or non-vessel sources | Gross cost of fish paid for from vessels or non-vessel sources |
| Shrimp | | | | |
| Vessel Sources | _____ lbs | | _____ lbs | \$ _____ |
| Non-Vessel Sources | _____ lbs | _____ lbs | _____ lbs | \$ _____ |
| Squid | | | | |
| Vessel Sources | _____ lbs | | _____ lbs | \$ _____ |
| Non-Vessel Sources | _____ lbs | _____ lbs | _____ lbs | \$ _____ |
| Sturgeon | | | | |
| Vessel Sources | _____ lbs | | _____ lbs | \$ _____ |
| Non-Vessel Sources | _____ lbs | _____ lbs | _____ lbs | \$ _____ |
| Tuna | | | | |
| Vessel Sources | _____ lbs | | _____ lbs | \$ _____ |
| Non-Vessel Sources | _____ lbs | _____ lbs | _____ lbs | \$ _____ |
| Other Shellfish | | | | |
| Vessel Sources | _____ lbs | | _____ lbs | \$ _____ |
| Non-Vessel Sources | _____ lbs | _____ lbs | _____ lbs | \$ _____ |
| Other Species (please list) | | | | |
| _____ | | | | |
| Vessel Sources | _____ lbs | | _____ lbs | \$ _____ |
| Non-Vessel Sources | _____ lbs | _____ lbs | _____ lbs | \$ _____ |
| _____ | | | | |
| Vessel Sources | _____ lbs | | _____ lbs | \$ _____ |
| Non-Vessel Sources | _____ lbs | _____ lbs | _____ lbs | \$ _____ |

VII. Annual Earnings

22. **Fish Production.** Provide the 2017 value of production FOB plant (after discounts and allowances and excluding freight charges).

- Frozen includes all frozen products (e.g. round, fillets, H&G).
- Unprocessed includes fish sold in the round that is not frozen.
- **Include:**
 - Products made or acquired during 2017 and held in inventory at the end of the year. Estimate the value on the basis of the average price received for similar products sold during the year.
 - Products shipped to other facilities of your company. Estimate the value on the basis of the average price received for similar products sold during the year.
 - Products made from custom processing performed for you.
 - Any post-season adjustments.
- **Do not include:**
 - Revenue from products produced or acquired in previous years.
 - Products you produced as a custom processing service for others.
 - Any additional payment you received to cover any shipping, handling, or storage costs associated with the sale beyond the plant.
 - Discards.

| Type of Fish | Total weight of 2017 fish production (both processed and unprocessed) | Total value of 2017 fish production (both processed and unprocessed) |
|----------------------------|--|---|
| Whiting | | |
| Surimi | _____ lbs | \$ _____ |
| H&G /HGT | _____ lbs | \$ _____ |
| Fillets | _____ lbs | \$ _____ |
| Roe | _____ lbs | \$ _____ |
| Frozen Whole | _____ lbs | \$ _____ |
| Unprocessed | _____ lbs | \$ _____ |
| Other _____ | _____ lbs | \$ _____ |
| Other _____ | _____ lbs | \$ _____ |
| Arrowtooth flounder | | |
| Processed Fresh | _____ lbs | \$ _____ |
| Frozen | _____ lbs | \$ _____ |
| Unprocessed | _____ lbs | \$ _____ |
| Other | _____ lbs | \$ _____ |
| Dover sole | | |
| Processed Fresh | _____ lbs | \$ _____ |
| Frozen | _____ lbs | \$ _____ |
| Unprocessed | _____ lbs | \$ _____ |
| Other | _____ lbs | \$ _____ |
| English Sole | | |
| Processed Fresh | _____ lbs | \$ _____ |
| Frozen | _____ lbs | \$ _____ |
| Unprocessed | _____ lbs | \$ _____ |
| Other | _____ lbs | \$ _____ |

22.. (Continued)

| Type of Fish | Total weight of 2017 fish production (both processed and unprocessed) | Total value of 2017 fish production (both processed and unprocessed) |
|--|--|---|
| Lingcod | | |
| Processed Fresh | _____ lbs | \$ _____ |
| Frozen | _____ lbs | \$ _____ |
| Unprocessed | _____ lbs | \$ _____ |
| Other | _____ lbs | \$ _____ |
| Pacific Sanddab | | |
| Processed Fresh | _____ lbs | \$ _____ |
| Frozen | _____ lbs | \$ _____ |
| Unprocessed | _____ lbs | \$ _____ |
| Other | _____ lbs | \$ _____ |
| Petrale sole | | |
| Processed Fresh | _____ lbs | \$ _____ |
| Frozen | _____ lbs | \$ _____ |
| Unprocessed | _____ lbs | \$ _____ |
| Other | _____ lbs | \$ _____ |
| Rex sole | | |
| Processed Fresh | _____ lbs | \$ _____ |
| Frozen | _____ lbs | \$ _____ |
| Unprocessed | _____ lbs | \$ _____ |
| Other | _____ lbs | \$ _____ |
| Rockfish | | |
| Processed Fresh | _____ lbs | \$ _____ |
| Frozen | _____ lbs | \$ _____ |
| Unprocessed | _____ lbs | \$ _____ |
| Other | _____ lbs | \$ _____ |
| Sablefish | | |
| Processed Fresh | _____ lbs | \$ _____ |
| Frozen | _____ lbs | \$ _____ |
| Unprocessed | _____ lbs | \$ _____ |
| Other | _____ lbs | \$ _____ |
| Thornyheads | | |
| Processed Fresh | _____ lbs | \$ _____ |
| Frozen | _____ lbs | \$ _____ |
| Unprocessed | _____ lbs | \$ _____ |
| Other | _____ lbs | \$ _____ |
| Sharks, Skates, Rays | | |
| Processed Fresh | _____ lbs | \$ _____ |
| Frozen | _____ lbs | \$ _____ |
| Unprocessed | _____ lbs | \$ _____ |
| Other | _____ lbs | \$ _____ |
| Coastal Pelagic (include sardines and mackerel) | | |
| Processed Fresh | _____ lbs | \$ _____ |
| Frozen | _____ lbs | \$ _____ |
| Canned | _____ lbs | \$ _____ |
| Unprocessed | _____ lbs | \$ _____ |
| Other | _____ lbs | \$ _____ |

22.. (Continued)

| Type of Fish | Total weight of 2017 fish production (both processed and unprocessed) | Total value of 2017 fish production (both processed and unprocessed) |
|--|--|---|
| Crab | | |
| Processed Fresh | _____ lbs | \$ _____ |
| Frozen | _____ lbs | \$ _____ |
| Canned | _____ lbs | \$ _____ |
| Unprocessed | _____ lbs | \$ _____ |
| Other | _____ lbs | \$ _____ |
| Echinoderms (include sea urchins and sea cucumbers) | | |
| Processed Fresh | _____ lbs | \$ _____ |
| Frozen | _____ lbs | \$ _____ |
| Unprocessed | _____ lbs | \$ _____ |
| Other | _____ lbs | \$ _____ |
| California Halibut | | |
| Processed Fresh | _____ lbs | \$ _____ |
| Frozen | _____ lbs | \$ _____ |
| Unprocessed | _____ lbs | \$ _____ |
| Other | _____ lbs | \$ _____ |
| Pacific Halibut | | |
| Processed Fresh | _____ lbs | \$ _____ |
| Frozen | _____ lbs | \$ _____ |
| Unprocessed | _____ lbs | \$ _____ |
| Other | _____ lbs | \$ _____ |
| Herring | | |
| Processed Fresh | _____ lbs | \$ _____ |
| Frozen | _____ lbs | \$ _____ |
| Unprocessed | _____ lbs | \$ _____ |
| Other | _____ lbs | \$ _____ |
| Salmon | | |
| Processed Fresh | _____ lbs | \$ _____ |
| Frozen | _____ lbs | \$ _____ |
| Smoked | _____ lbs | \$ _____ |
| Canned | _____ lbs | \$ _____ |
| Unprocessed | _____ lbs | \$ _____ |
| Other | _____ lbs | \$ _____ |
| Shrimp | | |
| Processed Fresh | _____ lbs | \$ _____ |
| Frozen | _____ lbs | \$ _____ |
| Canned | _____ lbs | \$ _____ |
| Unprocessed | _____ lbs | \$ _____ |
| Other | _____ lbs | \$ _____ |

22.. (Continued)

| Type of Fish | Total weight of 2017 fish production (both processed and unprocessed) | Total value of 2017 fish production (both processed and unprocessed) |
|--|---|--|
| Squid | | |
| Processed Fresh | _____ lbs | \$ _____ |
| Frozen | _____ lbs | \$ _____ |
| Unprocessed | _____ lbs | \$ _____ |
| Other | _____ lbs | \$ _____ |
| Sturgeon | | |
| Processed Fresh | _____ lbs | \$ _____ |
| Frozen | _____ lbs | \$ _____ |
| Canned | _____ lbs | \$ _____ |
| Unprocessed | _____ lbs | \$ _____ |
| Other | _____ lbs | \$ _____ |
| Tuna | | |
| Processed Fresh | _____ lbs | \$ _____ |
| Frozen | _____ lbs | \$ _____ |
| Canned | _____ lbs | \$ _____ |
| Unprocessed | _____ lbs | \$ _____ |
| Other | _____ lbs | \$ _____ |
| Other Shellfish | | |
| Processed Fresh | _____ lbs | \$ _____ |
| Frozen | _____ lbs | \$ _____ |
| Unprocessed | _____ lbs | \$ _____ |
| Other | _____ lbs | \$ _____ |
| Other Non-Species Specific Products | | |
| Fish Meal | _____ lbs | \$ _____ |
| Fish Oil | _____ lbs | \$ _____ |
| Bait | _____ lbs | \$ _____ |
| Other products | _____ lbs | \$ _____ |
| Other Species (please list) | | |
| _____ | _____ lbs | \$ _____ |
| _____ | _____ lbs | \$ _____ |
| _____ | _____ lbs | \$ _____ |

23. Answer the following questions related to this facility's **non-whiting groundfish** processing operations in 2017.

| | |
|--|---|
| Did this facility fillet groundfish? | Yes <input type="checkbox"/> No <input type="checkbox"/> N/A <input type="checkbox"/> |
| Which best describes the groundfish fillet | Hand <input type="checkbox"/> Machine <input type="checkbox"/> Both <input type="checkbox"/> N/A <input type="checkbox"/> |

| | |
|---|---|
| operations at this facility in 2017? | |
| Did this facility freeze filleted groundfish? | Yes <input type="checkbox"/> No <input type="checkbox"/> N/A <input type="checkbox"/> |

24. To which **final markets** did this facility sell **Pacific whiting** in 2017? Please rank each of the following categories with regard to importance in terms of total production value. Please give a 1 to the category that is most important, 2 to the second most important, and so on until you have a ranked all groups relevant to this facility. Please mark N/A if a market category is not applicable to this facility.

- **Directly to consumers** includes fish sold to a direct consumer rather than another business.
- **Export** includes fish sold outside of the United States.
- **Large-scale retailers** include supermarkets, restaurant chains, grocery store chains, and other corporations.
- **Small-scale retailers** include fish markets, restaurants, community-supported fishery (CSF) programs, and other small businesses.
- **Unknown** includes fish sold to intermediary markets (i.e. fish brokers, merchant wholesalers, and processing facilities) where the final product market is unknown.

| Market Category | Rank |
|------------------------|-------|
| Directly to consumers | _____ |
| Export | _____ |
| Large-scale retailers | _____ |
| Small-scale retailers | _____ |
| Unknown | _____ |
| Other (Specify): _____ | _____ |

25. To which **final markets** did this facility sell **non-whiting groundfish** in 2017? Please rank each of the following categories with regard to importance in terms of total production value. Please give a 1 to the category that is most important, 2 to the second most important, and so on until you have a ranked all groups relevant to this facility. Please mark N/A if a market category is not applicable to this facility.

| Market Category | Rank |
|------------------------|-------|
| Directly to consumers | _____ |
| Export | _____ |
| Large-scale retailers | _____ |
| Small-scale retailers | _____ |
| Unknown | _____ |
| Other (Specify): _____ | _____ |

VIII. Other Earnings

26. Provide the revenue received by you for **custom processing** of fish owned by another processor outside of this facility in 2017.

| | 2017 Custom Processing Revenue |
|------------------------|---------------------------------------|
| Whiting | \$ _____ |
| Non-Whiting Groundfish | \$ _____ |
| Other (Specify): _____ | \$ _____ |

27. Provide the **revenue** received in 2017 for each of the earnings sources listed below.

| Earnings Source | 2017 Total Revenue |
|--|---------------------------|
| Offloading earnings received from others | \$ _____ |
| Sale of quota pounds | \$ _____ |
| Leasing of quota pounds | \$ _____ |
| Leasing of quota share | \$ _____ |
| Sale of quota share | \$ _____ |
| Insurance settlements | \$ _____ |
| Other (Specify): _____ | \$ _____ |

28. Read the following statement, and sign and date the box below.

| | |
|---|--|
| I certify under penalty of perjury that I have reviewed all the information in this questionnaire and that it is true and complete to the best of my knowledge. | |
| Signature | Date signed _____/_____/_____ mm dd yyyy |
| Print Name | |

Questionnaire Comments: