

INSTRUCTIONS FOR COMPLETING THE ANNUAL FINANCIAL REPORT

- 1 Enter your financial information in the dark grey cells on each of the following worksheets. Cells not highlighted in dark grey are automatically calculated and should not be changed.
- 2 Use the tab key or arrow keys to move through the cells in each worksheet.
- 3 In the "Type of Entity" area on the Concessioner Information worksheet, make the appropriate selection using the dropdown menu.
- 4 Manually enter the correct concessioner ID. Concessioner ID's take the form ABCD-###, where ABCD represents the alphanumeric code for the park and the numbers are a contract number.
- 5 To move a comment box, place the cursor on the comment box, left click and hold, then drag the comment box to to another place on the screen.
- 6 The signature(s) on the Concessioner Info worksheet should be typed rather than written.
- 7 Do not enter zeroes, NA, dashes or anything else in cells which are not applicable to your operation. Leave these cells blank.
- 8 For help, email afr_submission@nps.gov

CONCESSIONER: - **PERIOD ENDING: MM/DD/YYYY**

For the Period from: to:

Concessioner ID
Concessioner Name
Park Unit

Contract or Permit Number Effective Date Expiration Date

Type of Entity

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- Schedule A - Detail of Gross Receipts
- Schedule B - Income Statement
- Schedule C - Balance Sheet
- Schedule M - Operational Statistics

ANNUAL FINANCIAL STATEMENT CERTIFICATION (Either one or both of the certifications below may be completed)

COMPLETE THE CERTIFICATION BELOW IF YOU ARE THE CONCESSIONER AND COMPLETED THE ANNUAL FINANCIAL REPORT

By typing my name below, I certify that I am authorized to complete and submit this report. This report has been examined by me and to the best of my knowledge and belief is a true, correct, and complete report.

Name of Person Responsible for Report Information
Title
Date

COMPLETE THE CERTIFICATION IF YOU ARE A CPA WHO HAS EITHER COMPILED, REVIEWED OR AUDITED THE CONCESSIONER'S FINANCIAL STATEMENTS AND HAVE COMPLETED THE ANNUAL FINANCIAL REPORT.

By typing my name in the box below, I certify that I have been authorized to complete and submit this report on behalf of the concessioner. This report has been completed and prepared under my supervision using data/information from the company's compiled/reviewed/audited financial statements and/or other financial records and to the best of my knowledge and belief is a true, correct, and complete report.

Name of Person Responsible for Report Information
Title
Date

CONCESSIONER CONTACT INFORMATION

Mailing Address
City
State
Zip Code
Telephone
Email Address

PRORATION OF REVENUES AND/OR EXPENSES

Are expenses and/or revenues prorated as a portion of the entire operation?

If Revenue or Expenses were Prorated, Select Proration Method:

was/were

Proration Percentage

If you prorated revenues/expenses based on another method, please explain below:

NOTICES

PRIVACY ACT STATEMENT

Authority: 16 U.S.C. 5966, Commercial Use Authorizations.

Purpose: The purposes of the system are (1) to assist NPS employees in managing the NPS Commercial Services program allowing commercial uses within a unit of the National Park System to ensure that business activities are conducted in a manner that complies with Federal laws and regulations; (2) to monitor resources that are or may be affected by the authorized commercial uses within a unit of the National Park System; (3) to track applicants and holders of commercial use authorizations who are planning to conduct or are conducting business within units of the National Park System; and (4) to provide to the public the description and contact information for businesses that provide services in national parks.

Routine Uses: In addition to those disclosures generally permitted under 5 U.S.C.552a(b) of the Privacy Act, records or information contained in this system may be disclosed outside DOI as a routine use pursuant to 5 U.S.C. 552a(b)(3) to other Federal, state and local governments, tribal organizations, and members of the general public upon request for names, addresses and phone numbers of Commercial Use Authorizations (CUA) holders conducting business within units of the National Park System for the purpose of informing the public of the availability of the services offered by the CUA holder. In addition, records or information contained in this system may be disclosed outside DOI based on an authorized routine use when the disclosure is compatible with the purpose for which the records were compiled as described under the system of records notice for this system.

Disclosure: Voluntary, however, failure to provide the requested information may impede our ability to 1) manage the National Park Service (NPS) Commercial Services Program allowing commercial uses within a unit of the NPS, 2) monitor resources that are or may be affected by the authorized commercial uses, and 3) provide the public the description and contact information for businesses that provide services in national parks.

PAPERWORK REDUCTION ACT STATEMENT

We collect this information under the authority of Title IV of the National Parks Omnibus Management Act of 1998 (Pub. L. 105-391). We use this information to determine the franchise fees of the concessioner. Your response is required to obtain or retain a benefit. We may not collect or sponsor and you are not required to respond to a collection of information unless it displays a currently valid OMB control number. OMB has approved this collection of information and assigned Control No. 1024-0029.

ESTIMATED BURDEN STATEMENT

We estimate that it will take you 4 hours to complete this form, including time to review instructions, gather and maintain data, and complete and review the form. You may send comments on the burden estimate or any aspect of this form to the Information Collection Clearance Officer, National Park Service, 1201 Oakridge Drive, Fort Collins, CO 80525. Please do not send your completed form to this address.

SCHEDULE A - DETAIL OF GROSS RECEIPTS

CONCESSIONER: -

PERIOD ENDING: MM/DD/YYYY

	Amount
LODGING	
1 Hotel and Motel	
2 Cabins and Cottages	
3 Hostels	
4 Tent Cabins	
5 LODGING DEPARTMENT TOTAL	0
FOOD AND BEVERAGE	
6 Restaurant	
7 Cafeteria	
8 Snack Bar and Fast Food	
9 FOOD DEPARTMENT TOTAL	0
10 Alcoholic Beverages	
SOUVENIRS	
11 Gifts, Curios	
12 Genuine Authorized Native Handicrafts	
13 SOUVENIR DEPARTMENT TOTAL	0
GENERAL MERCHANDISE	
14 Grocery	
15 Package Liquor	
16 Camera and Photographic Supplies	
17 (Other General Merchandise)	
18 MERCHANDISE DEPARTMENT TOTAL	0
RECREATION VEHICLE PARKS AND CAMPSITES	
19 Tents	
20 RV Camping (without hook-ups)	
21 RV Camping (with hook-ups)	
22 RV Park	
23 RV AND CAMPSITES DEPARTMENT TOTAL	0
AUTO SERVICE	
24 Fuel and Oil	
25 Parts, Service and Other	
26 AUTO SERVICE DEPARTMENT TOTAL	0
MARINA	
27 Covered Slips	
28 Uncovered Slips and Mooring	
29 Houseboat Rental	
30 Boat and Motor Rental	
31 Fuel and Oil	
32 Boat and Motor Sales	
33 Boat Repair	
34 Dry Storage	
35 (Other Marina)	
36 (Other Marina)	
37 MARINA DEPARTMENT TOTAL	0

SCHEDULE A - DETAIL OF GROSS RECEIPTS

CONCESSIONER: -

PERIOD ENDING: MM/DD/YYYY

	Amount
TRANSPORTATION OF VISITORS	
38 Water	
39 Air	
40 Ground	
41 (Other Transportation)	
42 (Other Transportation)	
43 TRANSPORTATION OF VISITORS DEPARTMENT TOTAL	0
HORSE AND MULE	
44 Horse and Mule Pack Services	
GUIDED TOURS	
45 Float Trips and River Runners	
46 Water	
47 Ground (Vehicle/Tram/Bus)	
48 Ground (Snowmobiles)	
49 Air	
51 Backcountry Horse Trail Rides	
52 Backcountry Hiking	
53 (Other Guided Tours)	
54 (Other Guided Tours)	
55 GUIDED DEPARTMENT TOTAL	0
CRUISE SHIPS	
56 Cruise Ships	
OTHER	
57 Parking Lot	
58 Vending Machine	
59 Bathhouse/Health Spa Services	
60 Rentals (Equipment, Video, Bicycles & Other)	
61 Hunting Guides	
62 Instructional Service (mountain climbing school; environmental school, etc.)	
63 Medical Care	
64 Golf Course and Driving Range	
65 Sports Facilities	
66 (Other Departments)	
67 (Other Departments)	
EMPLOYEE CHARGES	
68 Charges for Employee's meals, lodgings and transportation	
69 TOTAL GROSS RECEIPTS	0

SCHEDULE B - INCOME STATEMENT

CONCESSIONER: -

PERIOD ENDING: MM/DD/YYYY

This Period: YYYY

REVENUE AND GROSS PROFIT

1 GROSS RECEIPTS	0
2 SALES RETURNS AND ALLOWANCES	
3 NET SALES	0
4 COST OF SALES	
5 GROSS PROFIT	0

DIRECT OPERATING EXPENSES

6 Direct Salaries, Wages, Payroll Taxes, and Benefits	
7 Commissions	
8 Operating Supplies	
9 Equipment Rental	
10 Contract Services	
11 Utilities Expense	
12 Licenses and Fees	
13 Repair and Maintenance Expense	
14 Vehicle Expense	
15 Travel and Trip Expense	
16 Equipment Purchased	
17 Hay, Pasture and Feed	
18 (Other Direct Expenses)	
19 (Other Direct Expenses)	
20 (Other Direct Expenses)	
21 TOTAL DIRECT OPERATING EXPENSES	0
22 DEPARTMENTAL INCOME (LOSS)	0

INDIRECT OPERATING EXPENSES

23 Owners, Officers and Partners Salaries, Payroll Taxes and Benefits	
24 Other (Administrative) Salaries, Payroll Taxes and Benefits	
25 Credit Card Fees	
26 Bank Charges	
27 Office Expense	
28 Dues and Subscriptions	
29 Travel Expense	
30 Telecommunications Expense	
31 Legal Fees	
32 Accounting and Audit Fees	
33 Advertising and Promotional Expense	
34 (Other G&A Expenses)	
35 (Other G&A Expenses)	
36 TOTAL GENERAL AND ADMINISTRATIVE EXPENSES	0

GOVERNMENT FEES

37 Deductions from Gross Receipts, including Native American Handicrafts	
38 Gross Receipts subject to Government Fees	0
39 Percentage of Gross Receipts Fee	
40 Flat Fee	
41 (Other Government Fees)	
42 TOTAL GOVERNMENT FEES AND CONTRIBUTIONS	0
43 TOTAL INDIRECT OPERATING EXPENSES	0
44 TOTAL INCOME (LOSS) FROM OPERATIONS BEFORE FIXED EXPENSES	0

FIXED EXPENSES

SCHEDULE B - INCOME STATEMENT

CONCESSIONER: -

PERIOD ENDING: MM/DD/YYYY

This Period: YYYY

45 Rent	
46 Property Taxes	
47 Business/Liability/Property Insurance	
48 Interest Expense	
49 Depreciation	
50 Amortization	
51 (Other Fixed Expenses)	
52 TOTAL FIXED EXPENSES	0
53 INCOME (LOSS) BEFORE INCOME TAXES AND OTHER INCOME (EXPENSES)	0

OTHER EXPENSES (INCOME)

54 Interest and Dividend Income (Negative)	
55 Loss (Gain) on Sale of Assets	
56 (Additional Other Expenses (Income))	
57 TOTAL OTHER EXPENSES (INCOME)	0
58 INCOME (LOSS) BEFORE INCOME TAXES	0

INCOME TAXES

59 Federal	
60 State and Local	
61 TOTAL INCOME TAXES	0
62 NET INCOME (LOSS)	0

SCHEDULE C - BALANCE SHEET (For Concessioners with Gross Receipts Between \$250,000 and \$500,000)

CONCESSIONER: -

PERIOD ENDING: MM/DD/YYYY

This Period: YYYY

ASSETS		
CURRENT ASSETS		
1	Cash and Cash Equivalents	
2	Inventories - Merchandise	
3	Accounts Receivable	
4	Notes Receivable	
5	Prepaid Expenses	
6	(Other Current Assets)	
7	TOTAL CURRENT ASSETS	0
FIXED ASSETS		
8	Depreciable Fixed Assets	
9	Less: Accumulated Depreciation	
10	Net Depreciable Fixed Assets	0
11	TOTAL FIXED ASSETS	0
12	Net Intangible Assets	
13	(Other Assets)	
14	TOTAL OTHER ASSETS	0
15	TOTAL ASSETS	0
LIABILITIES		
CURRENT LIABILITIES		
16	Notes Payable	
17	Accounts Payable	
18	Current Maturities on Long - Term Debt	
19	Government Fees Payable	
20	Accrued Liabilities	
21	Advance Deposits	
22	(Other Current Liabilities)	
23	TOTAL CURRENT LIABILITIES	0
LONG-TERM LIABILITIES		
24	Long -Term Debt, Excluding Current Maturities	
25	(Other Long-Term Liabilities)	
26	TOTAL LONG-TERM LIABILITIES	0
27	TOTAL LIABILITIES	0
EQUITY		
28	Partner's or Proprietor's Capital	
29	Common and Preferred Stock	
30	(Other Equity)	
31	Additional Paid - In Capital	
32	Less: Treasury Stock	
33	Retained Earnings	
34	TOTAL EQUITY	0
35	TOTAL LIABILITIES AND EQUITY	0

SCHEDULE M1 - OPERATIONAL STATISTICS

CONCESSIONER: -

PERIOD ENDING: MM/DD/YYYY

Site:
 Period Covered:

LODGING

1	Number of Rooms in Facility	<input type="text"/>
2	Total Number of Room Nights Available	<input type="text"/>
3	Total Number of Room Nights Occupied	<input type="text"/>
4	Occupancy Percentage	0%
5	Average Daily Room Rate (ADR)	<input type="text"/>
6	Revenue Per Available Room (RevPAR)	0
7	Total Number of Guests	<input type="text"/>
8	Number of Lodging Employees	<input type="text"/>

FOOD AND BEVERAGE

9	Number of Seats	<input type="text"/>
10	Total Square Feet of Seating Area	<input type="text"/>
11	Total Customers	<input type="text"/>
12	Average Check per Customer	<input type="text"/>
13	Number of Food and Beverage Employees	<input type="text"/>

GIFTS AND MERCHANDISE

14	Total Retail Square Feet (including storage)	<input type="text"/>
15	Average Transaction / square foot	<input type="text"/>
16	Total Number of Retail Employees	<input type="text"/>

MARINAS

	Number Available	Average Occupied	Occupancy Rate
17	Covered Slips	<input type="text"/>	0%
18	Uncovered Slips	<input type="text"/>	0%
19	Rental Boats and Houseboats	<input type="text"/>	0%
20	Dry Storage Units	<input type="text"/>	0%
21	Linear Feet of Wet Moorage	<input type="text"/>	
22	Number of Marina Employees	<input type="text"/>	

TRANSPORTATION / TOUR / GUIDE SERVICE

	Annual Trips	Annual Riders	Riders per Trip
23	(Type of Trip/Tour)	<input type="text"/>	0
24	(Type of Trip/Tour)	<input type="text"/>	0
25	(Type of Trip/Tour)	<input type="text"/>	0
26	(Type of Trip/Tour)	<input type="text"/>	0
27	(Type of Trip/Tour)	<input type="text"/>	0
28	Number of Transportation Employees	<input type="text"/>	

CAMPGROUNDS

	Number Available	Average Occupied	Occupancy Rate
29	Campground Sites	<input type="text"/>	0%
30	Number of Campground Employees	<input type="text"/>	

CONCESSION EMPLOYEES

	Annual	
31	Permanent year around employees	<input type="text"/>
32	Filled seasonal positions	<input type="text"/>
33	Estimated total full-time equivalents (One FTE = 2,080 hours)	<input type="text"/>

CONCESSION EMPLOYEE HOUSING

	Number Available	Average Occupied	Occupancy Rate
34	Employee Beds	<input type="text"/>	0%
	Total	Per Occupied Bed	
35	Direct Housing Expense	0.00	

SCHEDULE M2 - OPERATIONAL STATISTICS

CONCESSIONER: -

PERIOD ENDING: MM/DD/YYYY

Site:
 Period Covered:

LODGING

1	Number of Rooms in Facility	<input type="text"/>
2	Total Number of Room Nights Available	<input type="text"/>
3	Total Number of Room Nights Occupied	<input type="text"/>
4	Occupancy Percentage	0%
5	Average Daily Room Rate (ADR)	<input type="text"/>
6	Revenue Per Available Room (RevPAR)	0
7	Total Number of Guests	<input type="text"/>
8	Number of Lodging Employees	<input type="text"/>

FOOD AND BEVERAGE

9	Number of Seats	<input type="text"/>
10	Total Square Feet of Seating Area	<input type="text"/>
11	Total Customers	<input type="text"/>
12	Average Check per Customer	<input type="text"/>
13	Number of Food and Beverage Employees	<input type="text"/>

GIFTS AND MERCHANDISE

14	Total Retail Square Feet (including storage)	<input type="text"/>
15	Average Transaction / square foot	<input type="text"/>
16	Total Number of Retail Employees	<input type="text"/>

MARINAS

	Number Available	Average Occupied	Occupancy Rate
17	Covered Slips	<input type="text"/>	0%
18	Uncovered Slips	<input type="text"/>	0%
19	Rental Boats and Houseboats	<input type="text"/>	0%
20	Dry Storage Units	<input type="text"/>	0%
21	Linear Feet of Wet Moorage	<input type="text"/>	
22	Number of Marina Employees	<input type="text"/>	

TRANSPORTATION / TOUR / GUIDE SERVICE

	Annual Trips	Annual Riders	Riders per Trip
23	(Type of Trip/Tour)	<input type="text"/>	0
24	(Type of Trip/Tour)	<input type="text"/>	0
25	(Type of Trip/Tour)	<input type="text"/>	0
26	(Type of Trip/Tour)	<input type="text"/>	0
27	(Type of Trip/Tour)	<input type="text"/>	0
28	Number of Transportation Employees	<input type="text"/>	

CAMPGROUNDS

	Number Available	Average Occupied	Occupancy Rate
29	Campground Sites	<input type="text"/>	0%
30	Number of Campground Employees	<input type="text"/>	

SCHEDULE M3 - OPERATIONAL STATISTICS

CONCESSIONER: -

PERIOD ENDING: MM/DD/YYYY

Site:
 Period Covered:

LODGING

1	Number of Rooms in Facility	<input type="text"/>
2	Total Number of Room Nights Available	<input type="text"/>
3	Total Number of Room Nights Occupied	<input type="text"/>
4	Occupancy Percentage	0%
5	Average Daily Room Rate (ADR)	<input type="text"/>
6	Revenue Per Available Room (RevPAR)	0
7	Total Number of Guests	<input type="text"/>
8	Number of Lodging Employees	<input type="text"/>

FOOD AND BEVERAGE

9	Number of Seats	<input type="text"/>
10	Total Square Feet of Seating Area	<input type="text"/>
11	Total Customers	<input type="text"/>
12	Average Check per Customer	<input type="text"/>
13	Number of Food and Beverage Employees	<input type="text"/>

GIFTS AND MERCHANDISE

14	Total Retail Square Feet (including storage)	<input type="text"/>
15	Average Transaction / square foot	<input type="text"/>
16	Total Number of Retail Employees	<input type="text"/>

MARINAS

	Number Available	Average Occupied	Occupancy Rate
17	Covered Slips	<input type="text"/>	0%
18	Uncovered Slips	<input type="text"/>	0%
19	Rental Boats and Houseboats	<input type="text"/>	0%
20	Dry Storage Units	<input type="text"/>	0%
21	Linear Feet of Wet Moorage	<input type="text"/>	
22	Number of Marina Employees	<input type="text"/>	

TRANSPORTATION / TOUR / GUIDE SERVICE

	Annual Trips	Annual Riders	Riders per Trip
23	(Type of Trip/Tour)	<input type="text"/>	0
24	(Type of Trip/Tour)	<input type="text"/>	0
25	(Type of Trip/Tour)	<input type="text"/>	0
26	(Type of Trip/Tour)	<input type="text"/>	0
27	(Type of Trip/Tour)	<input type="text"/>	0
28	Number of Transportation Employees	<input type="text"/>	

CAMPGROUNDS

	Number Available	Average Occupied	Occupancy Rate
29	Campground Sites	<input type="text"/>	0%
30	Number of Campground Employees	<input type="text"/>	

SCHEDULE M4 - OPERATIONAL STATISTICS

CONCESSIONER: -

PERIOD ENDING: MM/DD/YYYY

Site:
 Period Covered:

LODGING

1	Number of Rooms in Facility	<input type="text"/>
2	Total Number of Room Nights Available	<input type="text"/>
3	Total Number of Room Nights Occupied	<input type="text"/>
4	Occupancy Percentage	0%
5	Average Daily Room Rate (ADR)	<input type="text"/>
6	Revenue Per Available Room (RevPAR)	0
7	Total Number of Guests	<input type="text"/>
8	Number of Lodging Employees	<input type="text"/>

FOOD AND BEVERAGE

9	Number of Seats	<input type="text"/>
10	Total Square Feet of Seating Area	<input type="text"/>
11	Total Customers	<input type="text"/>
12	Average Check per Customer	<input type="text"/>
13	Number of Food and Beverage Employees	<input type="text"/>

GIFTS AND MERCHANDISE

14	Total Retail Square Feet (including storage)	<input type="text"/>
15	Average Transaction / square foot	<input type="text"/>
16	Total Number of Retail Employees	<input type="text"/>

MARINAS

	Number Available	Average Occupied	Occupancy Rate
17	Covered Slips	<input type="text"/>	0%
18	Uncovered Slips	<input type="text"/>	0%
19	Rental Boats and Houseboats	<input type="text"/>	0%
20	Dry Storage Units	<input type="text"/>	0%
21	Linear Feet of Wet Moorage	<input type="text"/>	
22	Number of Marina Employees	<input type="text"/>	

TRANSPORTATION / TOUR / GUIDE SERVICE

	Annual Trips	Annual Riders	Riders per Trip
23	(Type of Trip/Tour)	<input type="text"/>	0
24	(Type of Trip/Tour)	<input type="text"/>	0
25	(Type of Trip/Tour)	<input type="text"/>	0
26	(Type of Trip/Tour)	<input type="text"/>	0
27	(Type of Trip/Tour)	<input type="text"/>	0
28	Number of Transportation Employees	<input type="text"/>	

CAMPGROUNDS

	Number Available	Average Occupied	Occupancy Rate
29	Campground Sites	<input type="text"/>	0%
30	Number of Campground Employees	<input type="text"/>	

SCHEDULE M5 - OPERATIONAL STATISTICS

CONCESSIONER: -

PERIOD ENDING: MM/DD/YYYY

Site:
 Period Covered:

LODGING

1	Number of Rooms in Facility	<input type="text"/>
2	Total Number of Room Nights Available	<input type="text"/>
3	Total Number of Room Nights Occupied	<input type="text"/>
4	Occupancy Percentage	0%
5	Average Daily Room Rate (ADR)	<input type="text"/>
6	Revenue Per Available Room (RevPAR)	0
7	Total Number of Guests	<input type="text"/>
8	Number of Lodging Employees	<input type="text"/>

FOOD AND BEVERAGE

9	Number of Seats	<input type="text"/>
10	Total Square Feet of Seating Area	<input type="text"/>
11	Total Customers	<input type="text"/>
12	Average Check per Customer	<input type="text"/>
13	Number of Food and Beverage Employees	<input type="text"/>

GIFTS AND MERCHANDISE

14	Total Retail Square Feet (including storage)	<input type="text"/>
15	Average Transaction / square foot	<input type="text"/>
16	Total Number of Retail Employees	<input type="text"/>

MARINAS

	Number Available	Average Occupied	Occupancy Rate
17	Covered Slips	<input type="text"/>	0%
18	Uncovered Slips	<input type="text"/>	0%
19	Rental Boats and Houseboats	<input type="text"/>	0%
20	Dry Storage Units	<input type="text"/>	0%
21	Linear Feet of Wet Moorage	<input type="text"/>	
22	Number of Marina Employees	<input type="text"/>	

TRANSPORTATION / TOUR / GUIDE SERVICE

	Annual Trips	Annual Riders	Riders per Trip
23	(Type of Trip/Tour)	<input type="text"/>	0
24	(Type of Trip/Tour)	<input type="text"/>	0
25	(Type of Trip/Tour)	<input type="text"/>	0
26	(Type of Trip/Tour)	<input type="text"/>	0
27	(Type of Trip/Tour)	<input type="text"/>	0
28	Number of Transportation Employees	<input type="text"/>	

CAMPGROUNDS

	Number Available	Average Occupied	Occupancy Rate
29	Campground Sites	<input type="text"/>	0%
30	Number of Campground Employees	<input type="text"/>	

SCHEDULE M6 - OPERATIONAL STATISTICS

CONCESSIONER: -	PERIOD ENDING: MM/DD/YYYY
------------------------	----------------------------------

Site:	
Period Covered:	

LODGING

1 Number of Rooms in Facility	
2 Total Number of Room Nights Available	
3 Total Number of Room Nights Occupied	
4 Occupancy Percentage	0%
5 Average Daily Room Rate (ADR)	
6 Revenue Per Available Room (RevPAR)	0
7 Total Number of Guests	
8 Number of Lodging Employees	

FOOD AND BEVERAGE

9 Number of Seats	
10 Total Square Feet of Seating Area	
11 Total Customers	
12 Average Check per Customer	
13 Number of Food and Beverage Employees	

GIFTS AND MERCHANDISE

14 Total Retail Square Feet (including storage)	
15 Average Transaction / square foot	
16 Total Number of Retail Employees	

MARINAS

	Number Available	Average Occupied	Occupancy Rate
17 Covered Slips			0%
18 Uncovered Slips			0%
19 Rental Boats and Houseboats			0%
20 Dry Storage Units			0%
21 Linear Feet of Wet Moorage			
22 Number of Marina Employees			

TRANSPORTATION / TOUR / GUIDE SERVICE

	Annual Trips	Annual Riders	Riders per Trip
23 (Type of Trip/Tour)			0
24 (Type of Trip/Tour)			0
25 (Type of Trip/Tour)			0
26 (Type of Trip/Tour)			0
27 (Type of Trip/Tour)			0
28 Number of Transportation Employees			

CAMPGROUNDS

	Number Available	Average Occupied	Occupancy Rate
29 Campground Sites			0%
30 Number of Campground Employees			

SCHEDULE M7 - OPERATIONAL STATISTICS

CONCESSIONER: -

PERIOD ENDING: MM/DD/YYYY

Site:
 Period Covered:

LODGING

1	Number of Rooms in Facility	<input type="text"/>
2	Total Number of Room Nights Available	<input type="text"/>
3	Total Number of Room Nights Occupied	<input type="text"/>
4	Occupancy Percentage	0%
5	Average Daily Room Rate (ADR)	<input type="text"/>
6	Revenue Per Available Room (RevPAR)	0
7	Total Number of Guests	<input type="text"/>
8	Number of Lodging Employees	<input type="text"/>

FOOD AND BEVERAGE

9	Number of Seats	<input type="text"/>
10	Total Square Feet of Seating Area	<input type="text"/>
11	Total Customers	<input type="text"/>
12	Average Check per Customer	<input type="text"/>
13	Number of Food and Beverage Employees	<input type="text"/>

GIFTS AND MERCHANDISE

14	Total Retail Square Feet (including storage)	<input type="text"/>
15	Average Transaction / square foot	<input type="text"/>
16	Total Number of Retail Employees	<input type="text"/>

MARINAS

	Number Available	Average Occupied	Occupancy Rate
17	Covered Slips	<input type="text"/>	0%
18	Uncovered Slips	<input type="text"/>	0%
19	Rental Boats and Houseboats	<input type="text"/>	0%
20	Dry Storage Units	<input type="text"/>	0%
21	Linear Feet of Wet Moorage	<input type="text"/>	
22	Number of Marina Employees	<input type="text"/>	

TRANSPORTATION / TOUR / GUIDE SERVICE

	Annual Trips	Annual Riders	Riders per Trip
23	(Type of Trip/Tour)	<input type="text"/>	0
24	(Type of Trip/Tour)	<input type="text"/>	0
25	(Type of Trip/Tour)	<input type="text"/>	0
26	(Type of Trip/Tour)	<input type="text"/>	0
27	(Type of Trip/Tour)	<input type="text"/>	0
28	Number of Transportation Employees	<input type="text"/>	

CAMPGROUNDS

	Number Available	Average Occupied	Occupancy Rate
29	Campground Sites	<input type="text"/>	0%
30	Number of Campground Employees	<input type="text"/>	

Concessioner Info, Type of Entity

Corporation

S Corporation

B Corporation

Limited Liability Company

Partnership

Sole Proprietorship

Other

Concessioner Info, Proration

Yes

No

Concessioner Info, Proration Items

Revenue

Expenses

Revenue and Expenses

Concessioner Info, Proration Methods

prorated based on percentage of sales incurred in the park

prorated based on time spent in the park

prorated based on miles traveled in the park