

## U.S. IMPORTERS'/PURCHASERS' QUESTIONNAIRE

### UTILITY SCALE WIND TOWERS FROM CANADA, INDONESIA, KOREA, AND VIETNAM

This questionnaire must be received by the Commission by **April 6, 2020**  
*See last page for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing and antidumping duty investigations concerning utility scale wind towers ("wind towers") from Canada, Indonesia, Korea, and Vietnam (Inv. Nos. 701-TA-627-629 and 731-TA-1458-1461 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

<b>Name of firm</b> _____
<b>Address</b> _____
<b>City</b> _____ <b>State</b> _____ <b>Zip Code</b> _____
<b>Website</b> _____
Has your firm <u>imported or purchased</u> wind towers (as defined on next page) from any country into the United States at any time since January 1, 2017?
<input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return <b>only</b> this page of the questionnaire to the Commission)
<input type="checkbox"/> <b>YES</b> (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)
<b>Return questionnaire via the U.S. International Trade Commission Drop Box by clicking on the following link: <a href="https://dropbox.usitc.gov/oinv/">https://dropbox.usitc.gov/oinv/</a>. (PIN: <b>WIND</b>)</b>

#### CERTIFICATION

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.*

*I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.*

\_\_\_\_\_  
**Name of Authorized Official**

\_\_\_\_\_  
**Title of Authorized Official**

\_\_\_\_\_  
**Date**

\_\_\_\_\_  
**Signature**

\_\_\_\_\_  
**Phone**

\_\_\_\_\_  
**Email address**

**PART I.—GENERAL INFORMATION**

**Background.**-- This proceeding was instituted in response to a petition filed on July 9, 2019, by the Wind Tower Trade Coalition (Arcosa Wind Towers, Inc. (Dallas, TX) and Broadwind Towers, Inc. (Manitowoc, WI)). Countervailing and antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce (“Commerce”) makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at [https://www.usitc.gov/investigations/title\\_7/2020/utility\\_scale\\_wind\\_towers\\_canada\\_indonesia\\_korea/final.htm](https://www.usitc.gov/investigations/title_7/2020/utility_scale_wind_towers_canada_indonesia_korea/final.htm).

**Wind towers** covered by these investigations are certain wind towers, whether or not tapered, and sections thereof. Certain wind towers are designed to support the nacelle and rotor blades in a wind turbine with a minimum rated electrical power generation capacity in excess of 100 kilowatts and with a minimum height of 50 meters measured from the base of the tower to the bottom of the nacelle (*i.e.*, where the top of the tower and nacelle are joined) when fully assembled.

A wind tower section consists of, at a minimum, multiple steel plates rolled into cylindrical or conical shapes and welded together (or otherwise attached) to form a steel shell, regardless of coating, end-finish, painting, treatment, or method of manufacture, and with or without flanges, doors, or internal or external components (*e.g.*, flooring/decking, ladders, lifts, electrical buss boxes, electrical cabling, conduit, cable harness for nacelle generator, interior lighting, tool and storage lockers) attached to the wind tower section. Several wind tower sections are normally required to form a completed wind tower.

Wind towers and sections thereof are included within the scope whether or not they are joined with nonsubject merchandise, such as nacelles or rotor blades, and whether or not they have internal or external components attached to the subject merchandise.

Specifically excluded from the scope are nacelles and rotor blades, regardless of whether they are attached to the wind tower. Also excluded are any internal or external components which are not attached to the wind towers or sections thereof, unless those components are shipped with the tower sections.

Further, excluded from the scope of the antidumping duty investigations are any products covered by the existing antidumping duty order on utility scale wind towers from the Socialist Republic of Vietnam. See Utility Scale Wind Towers from the Socialist Republic of Vietnam: Amended Final Determination of Sales at Less Than Fair Value and Antidumping Duty Order, 78 FR 11150 (February 15, 2013).

Wind towers are currently imported under statistical reporting numbers 7308.20.0020<sup>1</sup> or 8502.31.0000<sup>2</sup> of the Harmonized Tariff Schedule of the United States (HTSUS). Wind towers of iron or steel are classified under HTSUS 7308.20.0020 when imported separately as a tower or tower section(s). Wind towers may be classified under HTSUS 8502.31.0000 when imported as combination goods with a wind turbine (*i.e.*, accompanying nacelles and/or rotor blades). The HTSUS provisions are for convenience and customs purposes; the written description of the scope is dispositive.

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<sup>1</sup> Wind towers of iron or steel are classified under HTSUS 7308.20.0020 when imported separately as a tower or tower section(s).

<sup>2</sup> Wind towers may also be classified under HTSUS 8502.31.0000 when imported as combination of goods with a wind turbine (*i.e.*, accompanying nacelles and/or rotor blades).

***Unit.***—A unit, unless otherwise stated, is a complete wind tower (whether or not consisting of multiple sections) or wind tower equivalent (e.g., one section of a wind tower comprised of four sections would be equal to ¼ or 0.25 wind towers).

***Importer.***--Any person or firm engaged, either directly or through a parent company or subsidiary, in importing wind towers (as defined above) into the United States from a foreign manufacturer or through its selling agent.

***Reporting of information.***--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

***Confidentiality.***--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

***Verification.***--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

***Release of information.***--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

***Valid number error messages.***--If you are completing this form in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 rather than \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete this form. Detailed instructions on how to resolve this issue is provided at the end of this questionnaire and is available upon request from Ahdia Bavari (202-205-3191, [ahdia.bavari@usitc.gov](mailto:ahdia.bavari@usitc.gov)).

**D-GRIDS tool.**--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macro-enabled MS Excel file available for download from the Commission's generic questionnaires webpage ([https://www.usitc.gov/trade\\_remedy/question.htm](https://www.usitc.gov/trade_remedy/question.htm)) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is optional. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

I-1. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2a. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire.

**"Establishment"**--Each facility of a firm involved in the importation of wind towers, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

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I-2b. **Stock symbol information.**-- If your firm or parent firm is publicly traded, please specify the stock exchange and trading symbol: \_\_\_\_\_.

I-2c. **External counsel.**-- If your firm or parent firm is represented by external counsel in relation to this proceeding, please specify the name of the law firm and the lead attorney(s).

Law firm:	
Lead attorney(s):	

I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No       Yes--List the following information, relating to the ultimate parent/owner.

Firm name	Country	Extent of ownership (percent)

I-4. **Related importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing wind towers from Canada, Indonesia, Korea, and/or Vietnam into the United States or that are engaged in exporting wind towers from Canada, Indonesia, Korea, and/or Vietnam to the United States?

No       Yes--List the following information.

Firm name	Country	Affiliation

I-5. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of wind towers?

No             Yes--List the following information.

Firm name	Country	Affiliation

I-6. **Importing operations.**—

(a) Please indicate the nature of your firm's importing operations on wind towers. More than one answer may be applicable.

Importer of record	Takes title to the imported product(s)	Consignee of the imported products(s)	Customs broker or freight forwarder
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(b) Did your foreign supplier take over the formal importation of products for which your firm had otherwise served as the importer of record during the period of investigation?

No	Yes	If yes, please indicate the foreign suppliers/importers of record involved, and describe the timing and reasons for such change in your firm's role relating to importation of wind towers.
<input type="checkbox"/>	<input type="checkbox"/>	

I-7. **Consignee.**--If your firm is an importer of record of wind towers but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

Firm name	Address	Contact person and phone number

I-8a. **FTZ, TIB, or bonded warehouses.**--Please indicate whether your firm enters wind towers into, or withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate whether your firm imports wind towers under the TIB (temporary importation under bond) program.

**“Foreign trade zone”** is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

**“Bonded warehouse”** is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S.C. § 1555.

**“Temporary Importation under Bond (“TIB”) program”** is a procedure whereby imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule of the United States (HTS).

Item	No	Yes	If yes--Describe the nature of your firm’s operations in FTZs and identify the specific FTZ site(s). Please complete the table below.
Foreign trade zones	<input type="checkbox"/>	<input type="checkbox"/>	
Bonded warehouses	<input type="checkbox"/>	<input type="checkbox"/>	
Temporary importation under bond	<input type="checkbox"/>	<input type="checkbox"/>	
Please explain how your firm accounted for such imports in the questionnaire: _____.			

I-8b. **Inventories held in FTZs, laydown yards, or bonded warehouses.**—Report your firm's inventories held outside the customs territory of the United States (*e.g.*, foreign laydown yards, FTZs, bonded warehouses, etc.).

Item	Quantity ( <i>units</i> )			
	Laydown yards	FTZs	Bonded warehouses	Other
<b>Inventories of wind towers produced in—</b>				
Canada				
Indonesia				
Korea				
Vietnam				
All other countries <sup>1</sup>				
<sup>1</sup> Please identify these countries: _____.				

I-9. **Other trade actions.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No	Yes	Yes—Please specify.
<input type="checkbox"/>	<input type="checkbox"/>	



**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from Ahdia Bavari (202-205-3191, [ahdia.bavari@usitc.gov](mailto:ahdia.bavari@usitc.gov)). **Supply all data requested on a calendar-year basis.**

II-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name	
Title	
Email	
Telephone	

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of wind towers since January 1, 2017.

<i>(check as many as appropriate)</i>		<i>(If checked, please describe; leave blank if not applicable)</i>
<input type="checkbox"/>	Office/warehouse openings	
<input type="checkbox"/>	Office/warehouse closings	
<input type="checkbox"/>	Relocations	
<input type="checkbox"/>	Expansions	
<input type="checkbox"/>	Acquisitions	
<input type="checkbox"/>	Consolidations	
<input type="checkbox"/>	Prolonged shutdowns or importation curtailments	
<input type="checkbox"/>	Revised labor agreements	
<input type="checkbox"/>	Other (e.g., technology)	

II-3. **Arranged imports.**--Has your firm imported or arranged for the importation of wind towers for delivery after **December 31, 2019**?

**“Arranged imports”** are imports for which your firm has placed an order with a foreign supplier for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.

<b>No</b>	<b>Yes</b>	<b>If yes, fill out the table below.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

Source	Period			
	Jan-Mar 2020	Apr-Jun 2020	Jul-Sept 2020	Oct-Dec 2020
	<b>Quantity (in units)</b>			
Canada				
Indonesia				
Korea				
Vietnam				
All other sources				

II-4. **Reasons for importing if producer.**--If your firm also produces wind towers in the United States, please indicate the reasons for importing this product. If your firm’s reasons differ by source, please elaborate.

**Definitions**

**“Imports”** –Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty).

**“Admissions into FTZs/bonded warehouses”** -- Note that any firm that “admits” wind towers into a Free Trade Zone (FTZ) or bonded warehouse, processes those imports of wind towers into a downstream product, and then classifies those goods as the downstream product for purposes of clearance through Customs (i.e., “imports for consumption”), should report its “admissions” into its FTZ/bonded warehouse as imports in this questionnaire, and its use of those admissions/imports as “internal consumption”.

**“Import values”**—Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

**“Commercial U.S. shipments”**— Shipments made within the United States as a result of an arm’s length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

**“Internal consumption”** –Product consumed internally by your firm. Such transactions are valued at fair market value.

**“Transfers to related firms”** –Shipments made to related firms. Such transactions are valued at fair market value.

**“Related firm”** –A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

**“Export shipments”**— Shipments to destinations outside the United States, including shipments to related firms.

**“Inventories”** --Finished goods inventory, not raw materials or work in progress.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.*

II-5a. **U.S. imports from Canada.**—Report your firm's imports and your firm's shipments and inventories of wind towers imported from Canada by your firm during the specified periods.

## Canada

Quantity (in units), value (in \$1,000)			
Item	Calendar years		
	2017	2018	2019
<b>Beginning-of-period inventories</b> (quantity) (A)			
<b>Imports/admissions into FTZs/bonded warehouses:</b> <sup>1,2</sup> Quantity (B)			
Value (C)			
<b>U.S. shipments:</b> <b>Commercial shipments:</b> Quantity (D)			
Value (E)			
<b>Internal consumption:</b> <sup>3</sup> Quantity (F)			
Value <sup>2</sup> (G)			
<b>Transfers to related firms:</b> <sup>3</sup> Quantity (H)			
Value <sup>2</sup> (I)			
<b>Export shipments:</b> <sup>4</sup> Quantity (J)			
Value (K)			
<b>End-of-period inventories</b> (quantity) (L)			
<p><sup>1</sup> Please identify the foreign producers, if known: _____.</p> <p><sup>2</sup> Please confirm whether the information above is reported in wind tower equivalents, rather than complete towers. Please identify the number of sections per complete tower for each period: _____.</p> <p><sup>3</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): _____. However, the data provided above in this table should be based on fair market value.</p> <p><sup>4</sup> Identify your firm's principal export markets: _____.</p>			

II-5a. **U.S. imports from Canada.**–*Continued*

**RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.**--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years		
	2017	2018	2019
A + B – D – F – H – J -L = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.			

II-5b. **Monthly U.S. imports: Canada.**—Report your firm’s monthly U.S. imports of wind towers from Canada by month and supplier.

<b>Quantity (in units)</b>			
<b>Month</b>	<b>Supplier</b>		
	<b>Marmen Inc./ Marmen Énergie Inc</b>	<b>All other firms</b>	<b>All suppliers</b>
<b>2018.--</b>			
January			0
February			0
March			0
April			0
May			0
June			0
July			0
August			0
September			0
October			0
November			0
December			0
<b>2019.--</b>			
January			0
February			0
March			0
April			0
May			0
June			0
July			0
August			0
September			0
October			0
November			0
December			0

**RECONCILIATION OF MONTHLY IMPORTS.**— Please ensure that the total imports reported for full year 2018 and 2019 reported in part "a" of this question matches the monthly data reported here. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

<b>Reconciliation</b>	<b>Full year 2018</b>	<b>Full year 2019</b>
U.S. imports here (II-5g) minus U.S. imports above (II-5a), revise if not returning zero ("0")	0	0

II-5c. **U.S. shipments of imports from Canada by height.**— Report your firm’s U.S. shipments of wind towers imported from Canada during 2019 in each specified size range, as measured from the base of the tower to the hub (“hub height”).

<b>Quantity (in units) and value (\$1,000)</b>			
<b>Size range</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>
<b>Below 80 meters</b>			
Quantity (M)			
Value (N)			
<b>80 - 89.9 meters</b>			
Quantity (O)			
Value (P)			
<b>90 - 99.9 meters</b>			
Quantity (Q)			
Value (R)			
<b>100 - 109.9 meters</b>			
Quantity (S)			
Value (T)			
<b>110 - 119.9 meters</b>			
Quantity (U)			
Value (V)			
<b>120 meters or more</b>			
Quantity (W)			
Value (X)			

*RECONCILIATION OF SHIPMENTS.* .—Please ensure that the quantities and values reported for shipments by size (i.e., lines O, Q, S, U, W, Y and P, R, T, V, X, Z, respectively,) equal the quantity and value reported for U.S. shipments (i.e., lines D, F, H and E, G, I, respectively,) for calendar year 2018. If the calculated fields below return values other than zero (i.e., “0”), the data reported must be revised prior to submission to the Commission.

<b>Reconciliation</b>	<b>Calendar year</b>		
	<b>2017</b>	<b>2018</b>	<b>2019</b>
<b>Quantity:</b> M + O + Q + S + U + W – D – F – H = zero (“0”), if not revise.	0	0	0
<b>Value:</b> N + P + R + T + V + X – E – G – I = zero (“0”), if not revise.	0	0	0

II-5d. **U.S. shipments of wind towers without internal components.**— Please report the share of your firm’s U.S. shipments of wind towers reported in II-9 that were shipped without any mechanical and/or electrical fittings such as platforms, ladders, lighting, lifts (elevators), electrical-cable harnesses, storage lockers, and/or other accessories/internal components: \_\_\_\_%.

II-5e. **U.S. shipments of wind tower sections.**— Report your firm's U.S. shipments of wind tower sections from Canada for each year during the period specified.

<b>Quantity (in units) and value (in \$1,000)</b>			
<b>Item</b>	<b>Calendar years</b>		
	<b>2017</b>	<b>2018</b>	<b>2019</b>
<b>U.S. shipments of sections<sup>12</sup>.</b> — <i>Quantity (Y)</i>			
<i>Value (Z)</i>			
<sup>1</sup> Reminder, reported units are to be based on full wind tower equivalents as described in the definitions on page 2. <sup>2</sup> Please describe the sections shipped, how the customer created or built a full tower (i.e., what other source of supply), and where and how these data are reported in question II-5a: _____.			

II-5f. **Sections sold for repowering.**— Please report the share of wind tower sections from Canada reported in the previous question that were used for the purpose of repowering: \_\_\_\_\_ %.

II-5g. **Offshore wind towers.**--Did your firm supply any wind towers from Canada to your U.S. customers for any offshore applications in 2019?

<b>No</b>	<b>Yes</b>	<b>If yes—Please report the information for these towers in the table below.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

<b>Quantity (in units) and value (in \$1,000)</b>			
<b>Item</b>	<b>Calendar years</b>		
	<b>2017</b>	<b>2018</b>	<b>2019</b>
<b>U.S. shipments of wind towers for offshore applications<sup>12</sup>.</b> — <i>Quantity (AA)</i>			
<i>Value (AB)</i>			
<sup>1</sup> Please provide the geographic locations of the offshore wind towers: _____.			



II-6a. **U.S. imports from Indonesia.**—Report your firm's imports and your firm's shipments and inventories of wind towers imported from Indonesia by your firm during the specified periods.

## Indonesia

Quantity (in units), value (in \$1,000)			
Item	Calendar years		
	2017	2018	2019
<b>Beginning-of-period inventories</b> (quantity) (A)			
<b>Imports/admissions into FTZs/bonded warehouses:</b> <sup>1,2</sup> Quantity (B)			
Value (C)			
<b>U.S. shipments:</b> <b>Commercial shipments:</b> Quantity (D)			
Value (E)			
<b>Internal consumption:</b> <sup>3</sup> Quantity (F)			
Value <sup>2</sup> (G)			
<b>Transfers to related firms:</b> <sup>3</sup> Quantity (H)			
Value <sup>2</sup> (I)			
<b>Export shipments:</b> <sup>4</sup> Quantity (J)			
Value (K)			
<b>End-of-period inventories</b> (quantity) (L)			

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_.

<sup>2</sup> Please confirm whether the information above is reported in wind tower equivalents, rather than complete towers. Please identify the number of sections per complete tower for each period: \_\_\_\_\_.

<sup>3</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): \_\_\_\_\_. However, the data provided above in this table should be based on fair market value.

<sup>4</sup> Identify your firm's principal export markets: \_\_\_\_\_.

II-6a. **U.S. imports from Indonesia.**–*Continued*

**RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.**--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years		
	2017	2018	2019
A + B – D – F – H – J -L = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.			

II-6b. **Monthly U.S. imports: Indonesia.**—Report your firm’s monthly U.S. imports of wind towers from Indonesia by month and supplier.

<b>Quantity (in units)</b>			
<b>Month</b>	<b>Supplier</b>		
	<b>Marmen Inc./ Marmen Énergie Inc</b>	<b>All other firms</b>	<b>All suppliers</b>
<b>2018.--</b>			
January			0
February			0
March			0
April			0
May			0
June			0
July			0
August			0
September			0
October			0
November			0
December			0
<b>2019.--</b>			
January			0
February			0
March			0
April			0
May			0
June			0
July			0
August			0
September			0
October			0
November			0
December			0

**RECONCILIATION OF MONTHLY IMPORTS.**-- Please ensure that the total imports reported for full year 2018 and 2019 reported in part "a" of this question matches the monthly data reported here. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

<b>Reconciliation</b>	<b>Full year 2018</b>	<b>Full year 2019</b>
U.S. imports here (II-6b) minus U.S. imports above (II-6a), revise if not returning zero ("0")	0	0

II-6c. **U.S. shipments of imports from Indonesia by height.**— Report your firm’s U.S. shipments of wind towers imported from Indonesia during 2019 in each specified size range, as measured from the base of the tower to the hub (“hub height”).

<b>Quantity (in units) and value (\$1,000)</b>			
<b>Size range</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>
<b>Below 80 meters</b>			
Quantity (M)			
Value (N)			
<b>80 - 89.9 meters</b>			
Quantity (O)			
Value (P)			
<b>90 - 99.9 meters</b>			
Quantity (Q)			
Value (R)			
<b>100 - 109.9 meters</b>			
Quantity (S)			
Value (T)			
<b>110 - 119.9 meters</b>			
Quantity (U)			
Value (V)			
<b>120 meters or more</b>			
Quantity (W)			
Value (X)			

**RECONCILIATION OF SHIPMENTS.** .—Please ensure that the quantities and values reported for shipments by size (i.e., lines O, Q, S, U, W, Y and P, R, T, V, X, Z, respectively,) equal the quantity and value reported for U.S. shipments (i.e., lines D, F, H and E, G, I, respectively,) for calendar year 2018. If the calculated fields below return values other than zero (i.e., “0”), the data reported must be revised prior to submission to the Commission.

<b>Reconciliation</b>	<b>Calendar year</b>		
	<b>2017</b>	<b>2018</b>	<b>2019</b>
<b>Quantity:</b> M + O + Q + S + U + W – D – F – H = zero (“0”), if not revise.	0	0	0
<b>Value:</b> N + P + R + T + V + X – E – G – I = zero (“0”), if not revise.	0	0	0

II-6d. **U.S. shipments of wind towers without internal components.**— Please report the share of your firm’s U.S. shipments of wind towers reported in II-9 that were shipped without any mechanical and/or electrical fittings such as platforms, ladders, lighting, lifts (elevators), electrical-cable harnesses, storage lockers, and/or other accessories/internal components: \_\_\_\_%.

II-6e. **U.S. shipments of wind tower sections.**— Report your firm's U.S. shipments of wind tower sections from Indonesia for each year during the period specified.

<b>Quantity (in units) and value (in \$1,000)</b>			
<b>Item</b>	<b>Calendar years</b>		
	<b>2017</b>	<b>2018</b>	<b>2019</b>
<b>U.S. shipments of sections<sup>12</sup>.</b> — <i>Quantity (Y)</i>			
<i>Value (Z)</i>			
<sup>1</sup> Reminder, reported units are to be based on full wind tower equivalents as described in the definitions on page 2. <sup>2</sup> Please describe the sections shipped, how the customer created or built a full tower (i.e., what other source of supply), and where and how these data are reported in question II-6a: _____.			

II-6f. **Sections sold for repowering.**— Please report the share of wind tower sections from Indonesia reported in the previous question that were used for the purpose of repowering: \_\_\_\_\_ %.

II-6g. **Offshore wind towers.**--Did your firm supply any wind towers from Indonesia to your U.S. customers for any offshore applications in 2019?

<b>No</b>	<b>Yes</b>	<b>If yes—Please report the information for these towers in the table below.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

<b>Quantity (in units) and value (in \$1,000)</b>			
<b>Item</b>	<b>Calendar years</b>		
	<b>2017</b>	<b>2018</b>	<b>2019</b>
<b>U.S. shipments of wind towers for offshore applications<sup>12</sup>.</b> — <i>Quantity (AA)</i>			
<i>Value (AB)</i>			
<sup>1</sup> Please provide the geographic locations of the offshore wind towers: _____.			

II-7a. **U.S. imports from Korea.**—Report your firm's imports and your firm's shipments and inventories of wind towers imported from Korea by your firm during the specified periods.

## Korea

<b>Quantity (in units), value (in \$1,000)</b>			
<b>Item</b>	<b>Calendar years</b>		
	<b>2017</b>	<b>2018</b>	<b>2019</b>
<b>Beginning-of-period inventories</b> <i>(quantity)</i> (A)			
<b>Imports/admissions into FTZs/bonded warehouses:</b> <sup>1,2</sup> <i>Quantity</i> (B)			
<i>Value</i> (C)			
<b>U.S. shipments:</b> <b>Commercial shipments:</b> <i>Quantity</i> (D)			
<i>Value</i> (E)			
<b>Internal consumption:</b> <sup>3</sup> <i>Quantity</i> (F)			
<i>Value</i> <sup>2</sup> (G)			
<b>Transfers to related firms:</b> <sup>3</sup> <i>Quantity</i> (H)			
<i>Value</i> <sup>2</sup> (I)			
<b>Export shipments:</b> <sup>4</sup> <i>Quantity</i> (J)			
<i>Value</i> (K)			
<b>End-of-period inventories</b> <i>(quantity)</i> (L)			
<p><sup>1</sup> Please identify the foreign producers, if known: _____.</p> <p><sup>2</sup> Please confirm whether the information above is reported in wind tower equivalents, rather than complete towers. Please identify the number of sections per complete tower for each period: _____.</p> <p><sup>3</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): _____. However, the data provided above in this table should be based on fair market value.</p> <p><sup>4</sup> Identify your firm's principal export markets: _____.</p>			

II-7a. **U.S. imports from Korea.**–*Continued*

**RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.**--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years		
	2017	2018	2019
A + B – D – F – H – J -L = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.			

II-7b. **Monthly U.S. imports: Korea.**—Report your firm’s monthly U.S. imports of wind towers from Korea by month and supplier.

<b>Quantity (in units)</b>			
<b>Month</b>	<b>Supplier</b>		
	<b>Dongkuk S&amp;C Co., Ltd.</b>	<b>All other firms</b>	<b>All suppliers</b>
<b>2018.--</b>			
January			0
February			0
March			0
April			0
May			0
June			0
July			0
August			0
September			0
October			0
November			0
December			0
<b>2019.--</b>			
January			0
February			0
March			0
April			0
May			0
June			0
July			0
August			0
September			0
October			0
November			0
December			0

***RECONCILIATION OF MONTHLY IMPORTS.**— Please ensure that the total imports reported for full year 2018 and 2019 reported in part "a" of this question matches the monthly data reported here. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

<b>Reconciliation</b>	<b>Full year 2018</b>	<b>Full year 2019</b>
U.S. imports here (II-7b) minus U.S. imports above (II-7a), revise if not returning zero ("0")	0	0



II-7c. **U.S. shipments of imports from Korea by height.**— Report your firm's U.S. shipments of wind towers imported from Korea during 2019 in each specified size range, as measured from the base of the tower to the hub ("hub height").

<b>Quantity (in units) and value (\$1,000)</b>			
<b>Size range</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>
<b>Below 80 meters</b> Quantity (M)			
Value (N)			
<b>80 - 89.9 meters</b> Quantity (O)			
Value (P)			
<b>90 - 99.9 meters</b> Quantity (Q)			
Value (R)			
<b>100 - 109.9 meters</b> Quantity (S)			
Value (T)			
<b>110 - 119.9 meters</b> Quantity (U)			
Value (V)			
<b>120 meters or more</b> Quantity (W)			
Value (X)			

**RECONCILIATION OF SHIPMENTS.** .—Please ensure that the quantities and values reported for shipments by size (i.e., lines O, Q, S, U, W, Y and P, R, T, V, X, Z, respectively,) equal the quantity and value reported for U.S. shipments (i.e., lines D, F, H and E, G, I, respectively,) for calendar year 2018. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

<b>Reconciliation</b>	<b>Calendar year</b>		
	<b>2017</b>	<b>2018</b>	<b>2019</b>
<b>Quantity:</b> M + O + Q + S + U + W – D – F – H = zero ("0"), if not revise.	0	0	0
<b>Value:</b> N + P + R + T + V + X – E – G – I = zero ("0"), if not revise.	0	0	0

II-7d. **U.S. shipments of wind towers without internal components.**— Please report the share of your firm's U.S. shipments of wind towers reported in II-9 that were shipped without any mechanical and/or electrical fittings such as platforms, ladders, lighting, lifts (elevators), electrical-cable harnesses, storage lockers, and/or other accessories/internal components: \_\_\_\_%.

II-7e. **U.S. shipments of wind tower sections.**— Report your firm's U.S. shipments of wind tower sections from Korea for each year during the period specified.

Quantity ( <i>in units</i> ) and value ( <i>in \$1,000</i> )			
Item	Calendar years		
	2017	2018	2019
<b>U.S. shipments of sections<sup>12</sup>.</b> —			
<i>Quantity (Y)</i>			
<i>Value (Z)</i>			
<sup>1</sup> Reminder, reported units are to be based on full wind tower equivalents as described in the definitions on page 2. <sup>2</sup> Please describe the sections shipped, how the customer created or built a full tower (i.e., what other source of supply), and where and how these data are reported in question II-7a: _____.			

II-7f. **Sections sold for repowering.**— Please report the share of wind tower sections from Korea reported in the previous question that were used for the purpose of repowering: \_\_\_\_\_ %.

II-7g. **Offshore wind towers.**--Did your firm supply any wind towers from Korea to your U.S. customers for any offshore applications in 2019?

<b>No</b>	<b>Yes</b>	<b>If yes—Please report the information for these towers in the table below.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

Quantity ( <i>in units</i> ) and value ( <i>in \$1,000</i> )			
Item	Calendar years		
	2017	2018	2019
<b>U.S. shipments of wind towers for offshore applications<sup>12</sup>.</b> —			
<i>Quantity (AA)</i>			
<i>Value (AB)</i>			
<sup>1</sup> Please provide the geographic locations of the offshore wind towers: _____.			

II-8a. **U.S. imports from Vietnam.**—Report your firm’s imports and your firm’s shipments and inventories of wind towers imported from Vietnam by your firm during the specified periods.

## Vietnam

Quantity (in units), value (in \$1,000)			
Item	Calendar years		
	2017	2018	2019
<b>Beginning-of-period inventories</b> (quantity) (A)			
<b>Imports/admissions into FTZs/bonded warehouses:</b> <sup>1,2</sup> Quantity (B)			
Value (C)			
<b>U.S. shipments:</b> <b>Commercial shipments:</b> Quantity (D)			
Value (E)			
<b>Internal consumption:</b> <sup>3</sup> Quantity (F)			
Value <sup>2</sup> (G)			
<b>Transfers to related firms:</b> <sup>3</sup> Quantity (H)			
Value <sup>2</sup> (I)			
<b>Export shipments:</b> <sup>4</sup> Quantity (J)			
Value (K)			
<b>End-of-period inventories</b> (quantity) (L)			

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_.

<sup>2</sup> Please confirm whether the information above is reported in wind tower equivalents, rather than complete towers. Please identify the number of sections per complete tower for each period: \_\_\_\_\_.

<sup>3</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): \_\_\_\_\_. However, the data provided above in this table should be based on fair market value.

<sup>4</sup> Identify your firm’s principal export markets: \_\_\_\_\_.

**II-8a. U.S. imports from Vietnam.–Continued**

**RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.**--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years		
	2017	2018	2019
A + B – D – F – H – J -L = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.			

II-8b. **Monthly U.S. imports: Vietnam.**—Report your firm’s monthly U.S. imports of wind towers from Vietnam by month and supplier.

<b>Quantity (in units)</b>			
<b>Month</b>	<b>Supplier</b>		
	<b>CS Wind Vietnam Co., Ltd.</b>	<b>All other firms</b>	<b>All suppliers</b>
<b>2018.--</b>			
January			0
February			0
March			0
April			0
May			0
June			0
July			0
August			0
September			0
October			0
November			0
December			0
<b>2019.--</b>			
January			0
February			0
March			0
April			0
May			0
June			0
July			0
August			0
September			0
October			0
November			0
December			0

***RECONCILIATION OF MONTHLY IMPORTS.**— Please ensure that the total imports reported for full year 2018 and 2019 reported in part "a" of this question matches the monthly data reported here. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

<b>Reconciliation</b>	<b>Full year 2018</b>	<b>Full year 2019</b>
U.S. imports here (II-8b) minus U.S. imports above (II-8a), revise if not returning zero ("0")	0	0

II-8c. **U.S. shipments of imports from Vietnam by height.**— Report your firm’s U.S. shipments of wind towers imported from Vietnam during 2019 in each specified size range, as measured from the base of the tower to the hub (“hub height”).

<b>Quantity (in units) and value (\$1,000)</b>			
<b>Size range</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>
<b>Below 80 meters</b>			
Quantity (M)			
Value (N)			
<b>80 - 89.9 meters</b>			
Quantity (O)			
Value (P)			
<b>90 - 99.9 meters</b>			
Quantity (Q)			
Value (R)			
<b>100 - 109.9 meters</b>			
Quantity (S)			
Value (T)			
<b>110 - 119.9 meters</b>			
Quantity (U)			
Value (V)			
<b>120 meters or more</b>			
Quantity (W)			
Value (X)			

**RECONCILIATION OF SHIPMENTS.** .—Please ensure that the quantities and values reported for shipments by size (i.e., lines O, Q, S, U, W, Y and P, R, T, V, X, Z, respectively,) equal the quantity and value reported for U.S. shipments (i.e., lines D, F, H and E, G, I, respectively,) for calendar year 2018. If the calculated fields below return values other than zero (i.e., “0”), the data reported must be revised prior to submission to the Commission.

<b>Reconciliation</b>	<b>Calendar year</b>		
	<b>2017</b>	<b>2018</b>	<b>2019</b>
<b>Quantity:</b> M + O + Q + S + U + W – D – F – H = zero (“0”), if not revise.	0	0	0
<b>Value:</b> N + P + R + T + V + X – E – G – I = zero (“0”), if not revise.	0	0	0

II-8d. **U.S. shipments of wind towers without internal components.**— Please report the share of your firm’s U.S. shipments of wind towers reported in II-9 that were shipped without any mechanical and/or electrical fittings such as platforms, ladders, lighting, lifts (elevators), electrical-cable harnesses, storage lockers, and/or other accessories/internal components: \_\_\_\_%.

II-8e. **U.S. shipments of wind tower sections.**— Report your firm's U.S. shipments of wind tower sections from Vietnam for each year during the period specified.

<b>Quantity (in units) and value (in \$1,000)</b>			
<b>Item</b>	<b>Calendar years</b>		
	<b>2017</b>	<b>2018</b>	<b>2019</b>
<b>U.S. shipments of sections<sup>12</sup>.</b> — <i>Quantity (Y)</i>			
<i>Value (Z)</i>			
<sup>1</sup> Reminder, reported units are to be based on full wind tower equivalents as described in the definitions on page 2. <sup>2</sup> Please describe the sections shipped, how the customer created or built a full tower (i.e., what other source of supply), and where and how these data are reported in question II-8a: _____.			

II-8f. **Sections sold for repowering.**— Please report the share of wind tower sections from Vietnam reported in the previous question that were used for the purpose of repowering: \_\_\_\_\_ %.

II-8g. **Offshore wind towers.**--Did your firm supply any wind towers from Vietnam to your U.S. customers for any offshore applications in 2019?

<b>No</b>	<b>Yes</b>	<b>If yes—Please report the information for these towers in the table below.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

<b>Quantity (in units) and value (in \$1,000)</b>			
<b>Item</b>	<b>Calendar years</b>		
	<b>2017</b>	<b>2018</b>	<b>2019</b>
<b>U.S. shipments of wind towers for offshore applications<sup>12</sup>.</b> — <i>Quantity (AA)</i>			
<i>Value (AB)</i>			
<sup>1</sup> Please provide the geographic locations of the offshore wind towers: _____.			

II-9a. **Imports from all other sources.**—Report your firm’s imports and your firm’s shipments and inventories of wind towers imported from **all other sources** by your firm during the specified periods.

## All other sources

**(list sources: \_\_\_\_\_)**

Quantity (in units), value (in \$1,000)			
Item	Calendar years		
	2017	2018	2019
<b>Beginning-of-period inventories</b> (quantity) (A)			
<b>Imports/admissions into FTZs/bonded warehouses:</b> <sup>1,2</sup> Quantity (B)			
Value (C)			
<b>U.S. shipments:</b> <b>Commercial shipments:</b> Quantity (D)			
Value (E)			
<b>Internal consumption:</b> <sup>3</sup> Quantity (F)			
Value <sup>2</sup> (G)			
<b>Transfers to related firms:</b> <sup>3</sup> Quantity (H)			
Value <sup>2</sup> (I)			
<b>Export shipments:</b> <sup>4</sup> Quantity (J)			
Value (K)			
<b>End-of-period inventories</b> (quantity) (L)			

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_.

<sup>2</sup> Please confirm whether the information above is reported in wind tower equivalents, rather than complete towers.

Please identify the number of sections per complete tower for each period: \_\_\_\_\_.

<sup>3</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): \_\_\_\_\_. However, the data provided above in this table should be based on fair market value.

<sup>4</sup> Identify your firm’s principal export markets: \_\_\_\_\_.



II-9a. **Imports from all other sources.**–Continued

**RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.**--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years		
	2017	2018	2019
A + B – D – F – H – J -L = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.			

II-9b. **Monthly U.S. imports: All other sources.**—Report your firm’s monthly U.S. imports of wind towers from all other sources by month and supplier.

<b>Quantity (in units)</b>		
<b>Month</b>	<b>Supplier</b>	
	<b>All other sources</b>	<b>All suppliers</b>
<b>2018.--</b>		
January		0
February		0
March		0
April		0
May		0
June		0
July		0
August		0
September		0
October		0
November		0
December		0
<b>2019.--</b>		
January		0
February		0
March		0
April		0
May		0
June		0
July		0
August		0
September		0
October		0
November		0
December		0

***RECONCILIATION OF MONTHLY IMPORTS.**— Please ensure that the total imports reported for full year 2018 and 2019 reported in part "a" of this question matches the monthly data reported here. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

<b>Reconciliation</b>	<b>Full year 2018</b>	<b>Full year 2019</b>
U.S. imports here (II-9b) minus U.S. imports above (II-9a), revise if not returning zero ("0")	0	0

II-9c. **U.S. shipments of imports from all other sources by height.**— Report your firm’s U.S. shipments of wind towers from all other sources during 2019 in each specified size range, as measured from the base of the tower to the hub (“hub height”).

<b>Quantity (in units) and value (\$1,000)</b>			
<b>Size range</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>
<b>Below 80 meters</b>			
Quantity (M)			
Value (N)			
<b>80 - 89.9 meters</b>			
Quantity (O)			
Value (P)			
<b>90 - 99.9 meters</b>			
Quantity (Q)			
Value (R)			
<b>100 - 109.9 meters</b>			
Quantity (S)			
Value (T)			
<b>110 - 119.9 meters</b>			
Quantity (U)			
Value (V)			
<b>120 meters or more</b>			
Quantity (W)			
Value (X)			

**RECONCILIATION OF SHIPMENTS.** .—Please ensure that the quantities and values reported for shipments by size (i.e., lines O, Q, S, U, W, Y and P, R, T, V, X, Z, respectively,) equal the quantity and value reported for U.S. shipments (i.e., lines D, F, H and E, G, I, respectively,) for calendar year 2018. If the calculated fields below return values other than zero (i.e., “0”), the data reported must be revised prior to submission to the Commission.

<b>Reconciliation</b>	<b>Calendar year</b>		
	<b>2017</b>	<b>2018</b>	<b>2019</b>
<b>Quantity:</b> M + O + Q + S + U + W – D – F – H = zero (“0”), if not revise.	0	0	0
<b>Value:</b> N + P + R + T + V + X – E – G – I = zero (“0”), if not revise.	0	0	0

II-9d. **U.S. shipments of wind towers without internal components.**— Please report the share of your firm’s U.S. shipments of wind towers reported in II-9 that were shipped without any mechanical and/or electrical fittings such as platforms, ladders, lighting, lifts (elevators), electrical-cable harnesses, storage lockers, and/or other accessories/internal components: \_\_\_\_%.

II-9e. **U.S. shipments of wind tower sections.**— Report your firm's U.S. shipments of wind tower sections from all other sources for each year during the period specified.

<b>Quantity (in units) and value (in \$1,000)</b>			
<b>Item</b>	<b>Calendar years</b>		
	<b>2017</b>	<b>2018</b>	<b>2019</b>
<b>U.S. shipments of sections<sup>12</sup>.</b> — <i>Quantity (Y)</i>			
<i>Value (Z)</i>			
<sup>1</sup> Reminder, reported units are to be based on full wind tower equivalents as described in the definitions on page 2. <sup>2</sup> Please describe the sections shipped, how the customer created or built a full tower (i.e., what other source of supply), and where and how these data are reported in question II-9a: _____.			

II-9f. **Sections sold for repowering.**— Please report the share of wind tower sections from all other sources reported in the previous question that were used for the purpose of repowering: \_\_\_\_\_ %.

II-9g. **Offshore wind towers.**--Did your firm supply any wind towers from all other sources to your U.S. customers for any offshore applications in 2019?

<b>No</b>	<b>Yes</b>	<b>If yes—Please report the information for these towers in the table below.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

<b>Quantity (in units) and value (in \$1,000)</b>			
<b>Item</b>	<b>Calendar years</b>		
	<b>2017</b>	<b>2018</b>	<b>2019</b>
<b>U.S. shipments of wind towers for offshore applications<sup>12</sup>.</b> — <i>Quantity (AA)</i>			
<i>Value (AB)</i>			
<sup>1</sup> Please provide the geographic locations of the offshore wind towers: _____.			

II-10. **Transfers to related firms.**--If your firm reported transfers to related firms in any of the data tables in part II, please identify the firm(s) and indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary) and whether the transfers were priced at market value or by a non-market formula.

--

II-11. **Purchases.**--Has your firm purchased wind towers produced in the United States or in other countries since January 1, 2017? (Do not include imports for which your firm was the importer of record. These should be reported in the above questions).

**"Purchase"** – A transaction to buy product from a U.S. corporate entity such as another U.S. producer, a U.S. distributor, or a U.S. firm that has directly imported the product.

**"Import"** –A transaction to buy from a foreign supplier where your firm is the importer of record.

<b>No</b>	<b>Yes</b>	<b>If yes--Report such purchases in the table below</b>
<input type="checkbox"/>	<input type="checkbox"/>	

*Note:* If your firm served as the importer of record for any purchases from foreign suppliers, either for your own account or as a service for another entity, those purchases are to be considered "imports" not "purchases" and **should not** be included in the table provided on the next page.

II-12. **Purchases.--Continued**

Item	2017	2018	2019
	Quantity (in complete towers)		
<b>Purchases of wind towers produced in—</b>			
United States			
Canada			
Indonesia			
Korea			
Vietnam			
All other countries <sup>1</sup>			
Sources unknown <sup>2</sup>			
Total purchases	0	0	0
	Value (in \$1,000)		
<b>Purchases of wind towers produced in—</b>			
United States			
Canada			
Indonesia			
Korea			
Vietnam			
All other countries <sup>1</sup>			
Sources unknown <sup>2</sup>			
Total purchases	0	0	0
<sup>1</sup> Please identify these countries: _____. <sup>2</sup> Please indicate the firm(s) from which you purchased this merchandise: _____.			

II-13. **Changes in purchasing patterns.**--Please indicate how the shares of your firm's purchases and imports of wind towers from different sources have changed since January 1, 2017.

Source of purchases	Did not purchase	Decreased	Increased	Constant	Fluctuated	Explanation for trend
United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Canada	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Indonesia	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Korea	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Vietnam	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
All other countries	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Sources unknown	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

II-14. **Country knowledge.**--Please indicate the countries of origin with which your firm has experience or information in the wind towers market.

United States	Canada	Indonesia	Korea	Vietnam	Other countries	Other countries (specify)
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

II-15. **Supplier identification.**--Please list your firm's **FIVE** largest suppliers for wind towers since January 1, 2019. Also, provide the approximate share of the quantity of your firm's total imports and purchases of wind towers that each of these suppliers accounted for in 2018.

No.	Supplier's name	City and state	Share of quantity of 2018 purchases
1			%
2			%
3			%
4			%
5			%

II-16. **Other explanations.**--If your firm would like to further explain a response to a question in Part II for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

--



**PART III.--PRICING AND MARKET FACTORS**

Further information on this part of the questionnaire can be obtained from John Benedetto (202-205-3270, John.Benedetto@usitc.gov).

III-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	

**BID DATA**

III-2a. **Process/project information**— Please fill out the following table with respect to your firm’s bid processes involving wind towers since January 1, 2017. A bid process can be a specific project, but also other bid processes such as annual bids or bids for framework contracts if your firm does not solicit bids on specific projects. Please note that the first row is not asking for a total of all your firm’s bid processes, but instead asks how many bid processes involved bids received from both U.S. producers and subject-country suppliers.

<b>Item</b>	<b>Bid processes (count)</b>
<b>Total number of bid processes involving bids received from both (i) domestic producers and (ii) suppliers of wind towers from at least one of these four sources: Canada, Indonesia, Korea, or Vietnam</b>	
Number of bid processes involving bids from U.S. producers	
Number of bid processes involving bids from suppliers of wind towers from Canada	
Number of bid processes involving bids from suppliers of wind towers from Indonesia	
Number of bid processes involving bids from suppliers of wind towers from Korea	
Number of bid processes involving bids from suppliers of wind towers from Vietnam	
Number of bid processes involving bids from suppliers of wind towers from other countries	

**Bid data.**--Please fill out the tables below for each of your firm's five largest bid processes involving wind towers since January 1, 2017 for which your firm received at least one bid from a supplier of domestic wind towers and at least one bid from a supplier of wind towers produced in Canada, Indonesia, Korea, or Vietnam.

Please list all bids received (including losing bids) for each bid process. The bid amounts reported below should include amounts for any services, such as installation or training, included in the requests for quotation (RFQs). The bid and contract sales values should be reported on an ex-works or FOB mill basis (i.e., the value should be net of freight and logistics). (Freight and logistics costs to the border and inland are requested separately in the sixth-eighth column of each bid table.)

Include bids from both domestic suppliers and foreign suppliers, but on separate lines. If a bidding supplier offered wind towers from multiple sources in a single bid, please separate out their data by country of origin (e.g., if a firm offered to supply 200 domestically-manufactured and 50 Canadian-manufactured wind towers, report the 200 on one line and the 50 on a separate line in the tables below).











III-2g. **Bid data methodology.**--Please describe the method and the kinds of documents/records that were used to compile your bid data.

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*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.*

**Questions III-3 to III-7 are intended for firms that import and sell wind towers. If your firm imports wind towers for its own use, please skip to question III-8.**

III-3. **Price setting.**--How does your firm determine the prices that it charges for sales of wind towers (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-4. **Discount policy.**--Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-5. **Pricing terms.**--On what basis are your firm's prices of imported wind towers from Canada, Indonesia, Korea, and/or Vietnam usually quoted (*check one*)?

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	



III-6. **Contract versus spot.**--Approximately what share of your firm's sales of wind towers imported from Canada, Indonesia, Korea, and Vietnam in 2018 was on a (1) short-term contract basis, (2) annual contract basis, (3) long-term contract basis, and (4) spot sales basis?

Item	Type of sale				Total (should sum to 100.0%)
	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)	Spot sales (for a single delivery)	
Share of 2018 sales	%	%	%	%	0.0 %

III-7. **Contract provisions.**—

(a) Please fill out the table regarding your firm's typical sales contracts for wind towers imported from Canada, Indonesia, Korea, and/or Vietnam (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	<i>No. of days</i>		365	
Price renegotiation (during contract period)	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	<i>Quantity</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Price</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Both</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Indexed to raw material costs <sup>1</sup>	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

1 Please identify the indexes used:

(b) Are any of your contracts with wind tower producers conversion price contracts? That is, did the negotiated price include labor and mark-up, but not major input costs, such as steel?

<b>Yes—All contracts are conversion price contracts.</b> Please answer part (c)	<b>Yes—Some contracts are conversion price contracts.</b> Please answer part (c)	<b>No.</b>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(c) List the top 5 wind tower suppliers with which you have or had conversion price contracts since January 1, 2017, and complete the table below.

Supplier	Inputs Not Included in Conversion Price						
	Steel	Fixtures (ladders, elevators, doors, etc.)	Paint	Bus bars	Power cables	Platforms	Other (please describe)
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-8. **Lead times.**--What is your firm's share of wind towers imported from Canada, Indonesia, Korea, and/or Vietnam that are (1) obtained from inventory and (2) produced to order, and what is the typical lead time between a your or your customer's order and the date of delivery for your firm's sales or purchases of wind towers? (If your firm is an importer and re-seller of wind towers, please answer for your sales. If your firm is an importer and installer of wind towers, please answer for the wind towers installed.)

Source	Share of 2019 sales or installations	Lead time (Average number of days)
From your firm's U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
<b>Total</b> (should sum to 100.0%)	0.0 %	

III-9. **Shipping information.**—

(a) What is the approximate percentage of the total delivered (i.e., landed) cost of wind towers imported from Canada, Indonesia, Korea, and/or Vietnam that is accounted for by U.S. inland transportation costs? \_\_\_\_\_ percent.

(b) Who generally arranges the transportation to your firm's customers' locations?  
 Your firm     Purchaser (*check one*)

(c) When your firm purchases or imports wind towers from Canada, Indonesia, Korea, and/or Vietnam, from where is it shipped, i.e., where is the initial point of shipment in the United States?

Point of importation     Storage facility     Producers' production facility (*check one*)

Additional explanation if needed: \_\_\_\_\_

(d) Indicate the approximate percentage of your firm's sales or installations of wind towers imported from Canada, Indonesia, Korea, and/or Vietnam that are delivered the following distances from your firm's U.S. point of shipment. (If your firm is an importer and re-seller of wind towers, please answer for your sales. If your firm is an importer and installer of wind towers, please answer for the wind towers installed.)

<b>Distance from your firm's U.S. point of shipment</b>	<b>Share</b>
Within 100 miles	%
101 to 500 miles	%
501 to 1,000 miles	%
Over 1,000 miles	%
<b>Total (should sum to 100.0%)</b>	<b>0.0 %</b>

(e) Are your FOB prices that you pay for the same wind tower models consistent across all shipping distances, or do they vary by shipping distances? Please explain. \_\_\_\_\_

III-10. **Geographical shipments.**—

- (a) Report your firms' imports and purchases of wind towers by the U.S. geographic market area(s) in which the wind towers were installed, during 2017-19. **If exact data are not readily available from your records, provide carefully prepared estimates.**

PLEASE NOTE THAT THESE ANSWERS SHOULD SUM TO THE SAME NUMBERS PROVIDED IN YOUR ANSWERS TO QUESTIONS II-5 THROUGH II-9.

**U.S.-produced wind towers:**

Geographic area	2017	2018	2019
	Number of wind towers purchased		
<b>Northeast.</b> —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.			
<b>Upper Midwest.</b> —MI, MN, NE, ND, SD, and WI.			
<b>Lower Midwest.</b> —IL, IN, IA, KS, OH, and MO.			
<b>Upper Southeast.</b> —DE, DC, MD, VA, and WV.			
<b>Lower Southeast.</b> —AL, FL, GA, KY, MS, NC, SC, and TN.			
<b>Central Southwest.</b> —AR, LA, OK, and TX.			
<b>Mountains.</b> —AZ, CO, ID, MT, NV, NM, UT, and WY.			
<b>Pacific Coast.</b> —CA, OR, and WA.			
<b>Other.</b> —All other markets in the United States not previously listed, including AK, HI, PR, and VI.			

**Canada-produced wind towers:**

Geographic area	2017	2018	2019
	Number of wind towers imported or purchased		
<b>Northeast.</b> —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.			
<b>Upper Midwest.</b> —MI, MN, NE, ND, SD, and WI.			
<b>Lower Midwest.</b> —IL, IN, IA, KS, OH, and MO.			
<b>Upper Southeast.</b> —DE, DC, MD, VA, and WV.			
<b>Lower Southeast.</b> —AL, FL, GA, KY, MS, NC, SC, and TN.			
<b>Central Southwest.</b> —AR, LA, OK, and TX.			
<b>Mountains.</b> —AZ, CO, ID, MT, NV, NM, UT, and WY.			
<b>Pacific Coast.</b> —CA, OR, and WA.			
<b>Other.</b> —All other markets in the United States not previously listed, including AK, HI, PR, and VI.			

**Indonesia-produced wind towers:**

Geographic area	2017	2018	2019
	Number of wind towers purchased		
<b>Northeast.</b> —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.			
<b>Upper Midwest.</b> —MI, MN, NE, ND, SD, and WI.			
<b>Lower Midwest.</b> —IL, IN, IA, KS, OH, and MO.			
<b>Upper Southeast.</b> —DE, DC, MD, VA, and WV.			
<b>Lower Southeast.</b> —AL, FL, GA, KY, MS, NC, SC, and TN.			
<b>Central Southwest.</b> —AR, LA, OK, and TX.			
<b>Mountains.</b> —AZ, CO, ID, MT, NV, NM, UT, and WY.			
<b>Pacific Coast.</b> —CA, OR, and WA.			
<b>Other.</b> —All other markets in the United States not previously listed, including AK, HI, PR, and VI.			

**Korea-produced wind towers:**

Geographic area	2017	2018	2019
	Number of wind towers imported or purchased		
<b>Northeast.</b> —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.			
<b>Upper Midwest.</b> —MI, MN, NE, ND, SD, and WI.			
<b>Lower Midwest.</b> —IL, IN, IA, KS, OH, and MO.			
<b>Upper Southeast.</b> —DE, DC, MD, VA, and WV.			
<b>Lower Southeast.</b> —AL, FL, GA, KY, MS, NC, SC, and TN.			
<b>Central Southwest.</b> —AR, LA, OK, and TX.			
<b>Mountains.</b> —AZ, CO, ID, MT, NV, NM, UT, and WY.			
<b>Pacific Coast.</b> —CA, OR, and WA.			
<b>Other.</b> —All other markets in the United States not previously listed, including AK, HI, PR, and VI.			

**Vietnam-produced wind towers:**

Geographic area	2017	2018	2019
	Number of wind towers purchased		
<b>Northeast.</b> —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.			
<b>Upper Midwest.</b> —MI, MN, NE, ND, SD, and WI.			
<b>Lower Midwest.</b> —IL, IN, IA, KS, OH, and MO.			
<b>Upper Southeast.</b> —DE, DC, MD, VA, and WV.			
<b>Lower Southeast.</b> —AL, FL, GA, KY, MS, NC, SC, and TN.			
<b>Central Southwest.</b> —AR, LA, OK, and TX.			
<b>Mountains.</b> —AZ, CO, ID, MT, NV, NM, UT, and WY.			
<b>Pacific Coast.</b> —CA, OR, and WA.			
<b>Other.</b> —All other markets in the United States not previously listed, including AK, HI, PR, and VI.			

(b) Describe the importance, if any, of geographic location in your firm's sales of wind towers.

III-11. **Demand trends.**--Indicate how demand within the United States and outside of the United States (if known) for wind towers has changed since January 1, 2017. Explain any trends and describe the principal factors that have affected these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-12. **Product changes.**--Have there been any significant changes in the product range, product mix or marketing of wind towers since January 1, 2017?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

**III-13. Conditions of competition.—**

(a) Is the wind towers market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to wind towers?

<b>Check all that apply.</b>	<b>Please describe.</b>
<input type="checkbox"/> <b>No</b>	Skip to question III-14.
<input type="checkbox"/> <b>Yes-Business cycles (e.g. seasonal business)</b>	
<input type="checkbox"/> <b>Yes-Other distinctive conditions of competition</b>	

(b) If yes, have there been any changes in the business cycles or conditions of competition for wind towers since January 1, 2017?

<b>No</b>	<b>Yes</b>	<b>If yes, describe.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

**III-14. Supply constraints.—**

(a) Has your firm refused, declined, or been unable to supply wind towers since January 1, 2017 (examples include placing customers on allocation or “controlled order entry,” declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, etc.)?

<b>No</b>	<b>Yes</b>	<b>If yes, please describe.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

(b) Has any firm refused, declined, or been unable to supply your firm with wind towers since January 1, 2017 (examples include placing customers on allocation or “controlled order entry,” declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, etc.)?

<b>No</b>	<b>Yes</b>	<b>If yes, please describe.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

III-15. **Raw materials.**—

(a) How have wind towers raw material prices changed since January 1, 2017?

Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's purchase or import prices for wind towers.
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) Has information on raw material prices affected your firm's negotiations or contracts to purchase or import wind towers since 2017?

No	Yes	Explain
<input type="checkbox"/>	<input type="checkbox"/>	

III-16. **Impact of the section 232 investigation.**--This question concerns the section 232 investigation and subsequent tariffs imposed on imported steel products.

(a) Did the imposition of tariffs on imported steel products beginning in March 2018 have an impact on the wind towers market?

Yes—Please answer part (b)	No	Don't know
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(b) **Assessment of impact of the section 232 tariffs.**-- Please indicate the impact of the imposition of 232 tariffs on imported steel products beginning in March 2018.

Item	Increase	No change	Decrease	Fluctuate with no clear trend	Explanation and factors
Prices for wind towers in the U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Raw material costs for wind towers in the U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	



III-17. **Impact of the CTL Plate AD/CVD orders.**--This question concerns the most recent antidumping and countervailing duty orders on CTL (cut-to-length) plate.

(a) Did the issuance of antidumping and countervailing duty orders over the first half of 2017 have an impact on the market for wind towers?

<b>Yes—Please answer part (b)</b>	<b>No</b>	<b>Don't know</b>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(b) **Assessment of impact of the CTL Plate AD/CVD orders.**-- Please indicate the impact of the issuance of antidumping and countervailing duty orders over the first half of 2017.

Item	Increase	No change	Decrease	Fluctuate with no clear trend	Explanation and factors
Prices for wind towers in the U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Raw material costs for wind towers in the U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-18. **Impact of the section 301 actions.**—This question concerns the section 301 investigation and subsequent announcement of additional tariffs that apply to wind towers, which were proposed and implemented by the United States in response to Chinese trade practices. Has the implementation of tariffs in the section 301 investigation impacted your firm or the U.S. wind towers market?

No	Yes	If yes, describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-19. **Impact of the PTC expiration and wind-down.**—This question concerns the anticipated expiration of the Federal wind energy production tax credit (PTC).

(a) Has the anticipated expiration of the PTC at the end of 2019 had an impact on the U.S. market for wind towers?

<b>Yes—Please answer part (b)</b>	<b>No</b>	<b>Don't know</b>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(b) **Assessment of impact of the anticipated PTC expiration.**-- Please indicate the impact of the anticipated expiration of the Federal wind energy PTC.

<b>Item</b>	<b>Increase</b>	<b>No change</b>	<b>Decrease</b>	<b>Fluctuate with no clear trend</b>	<b>Explanation and factors</b>
Acquisitions of wind towers by your firm	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Financial performance of your firm	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Demand for wind towers in the U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Prices for wind towers in the U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Timing of U.S. wind energy projects in the development pipeline	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-20. **Interchangeability.**--Are wind towers produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

<b>Country-pair</b>	Canada	Indonesia	Korea	Vietnam	Other countries
United States					
Canada	X				
Indonesia	X	X			
Korea	X	X	X		
Vietnam	X	X	X	X	
For any country-pair producing wind towers that is <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:					

III-21. **Factors other than price.**--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between wind towers produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or O in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

O = *no familiarity* with products from a specified country-

<b>Country-pair</b>	Canada	Indonesia	Korea	Vietnam	Other countries
United States					
Canada	X				
Indonesia	X	X			
Korea	X	X	X		
Vietnam	X	X	X	X	
For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of wind towers, identify the country-pair and report the advantages or disadvantages imparted by such factors:					

III-22. **Importance of purchasing domestic product.**--Please fill out the table below, estimating the percentage of your firm's total 2019 purchases plus imports of wind towers that required wind towers produced in the United States.

	<b>Estimated percentage of your firm's total 2019 purchases of wind towers</b>
<b>Purchases plus imports that did not require domestic product</b>	%
<b>Purchases plus imports that were required by law or regulation to be domestic product</b> (e.g., government purchases under "Buy American" provisions)	%
<b>Purchases plus imports that were not required by law or regulation, but were required by your customers to be domestic product</b>	%
<b>Purchases plus imports that were required to be domestic product for other reasons</b> (explain: _____.)	%
<b>Total</b> (should sum to 100.0%)	0.0 %

III-23. **Decisions based on producer and country-of-origin.**--How often does your firm, and if known, do your customers, make purchasing decisions involving wind towers based on its producer or country of origin?

<b>Item</b>	<b>Always</b>	<b>Usually</b>	<b>Sometimes</b>	<b>Never</b>	<b>If at least sometimes, explain.</b>
<b>Decision based on producer</b>					
Your firm	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Your customers	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Decision based on country of origin</b>					
Your firm	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Your customers	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-24. **Availability of supply.**--Has the availability of wind towers in the U.S. market changed since January 1, 2017?

<b>Availability in the U.S. market</b>	<b>No</b>	<b>Yes</b>	<b>Please explain, noting the countries and reasons for the changes.</b>
U.S.-produced product	<input type="checkbox"/>	<input type="checkbox"/>	
Subject imports (Canada, Indonesia, Korea, and Vietnam)	<input type="checkbox"/>	<input type="checkbox"/>	
Nonsubject imports	<input type="checkbox"/>	<input type="checkbox"/>	

III-25. **Availability of specific product types.**--Are certain grades/types/sizes of wind towers only available from certain country sources?

No	Yes	If yes, please identify the countries and the grade/type/size.
<input type="checkbox"/>	<input type="checkbox"/>	

III-26. **Purchasing frequency.**--

(a) How frequently does your firm make purchases/imports of wind towers (check one)?

Daily	Weekly	Monthly	Quarterly	Annually	Other	If other, specify
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) Has this purchasing frequency changed since January 1, 2017?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-27. **Number of suppliers contacted.**--How many suppliers does your firm generally contact before making a purchase or import? Between \_\_\_\_ and \_\_\_\_ firms

III-28. **Supplier negotiations.**--Do your firm's purchases or imports of wind towers usually involve negotiations between supplier and purchaser?

No	Yes	If yes, explain the factors your firm generally negotiates and note whether your firm quotes competing prices during negotiations.
<input type="checkbox"/>	<input type="checkbox"/>	

III-29. **Change in suppliers.**--Has your firm changed suppliers since January 1, 2017?

No	Yes	If yes, please list the supplier(s), whether the firm was added or dropped, and the reasons for the change.
<input type="checkbox"/>	<input type="checkbox"/>	

III-30. **New suppliers.**--Are you aware of any new suppliers, either foreign or domestic, that have entered the market since January 1, 2017?

No	Yes	If yes, please identify the firms.
<input type="checkbox"/>	<input type="checkbox"/>	

III-31. **Supplier qualification.**--Do you require your suppliers to be or to become certified or qualified to sell wind towers to your firm?

If yes, provide the following information.

- The number of days to qualify a new supplier.
- A general description of the certification or qualification process. Also, a brief description of the factors that you consider when qualifying a new supplier (e.g., quality of product, reliability of supplier, etc.).

No	Yes	Number of days	Process and factors
<input type="checkbox"/>	<input type="checkbox"/>		

III-32. **Failure to certify.**--Since January 1, 2017, have any domestic or foreign producers failed in their attempts to certify or qualify their wind towers with your firm or have any producers lost their approved status?

No	Yes	If yes, please identify these firms, the countries where they are located, and the reasons why they failed the certification/qualification.
<input type="checkbox"/>	<input type="checkbox"/>	

III-33. **Major purchasing factors.**--Please list, in order of their importance, the main factors your firm considers in deciding from whom to purchase or import wind towers (examples include availability, extension of credit, contracts, price, quality, range of supplier's product line, traditional supplier, etc.).

1.	
2.	
3.	
Please list any other factors that are very important in your purchase decisions: _____.	

III-34. **Purchasing factors.**--Please rate the importance of the following factors in your firm's purchasing /importing decisions for wind towers.

<b>Factor</b>	<b>Very important</b>	<b>Somewhat important</b>	<b>Not important</b>
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Design support (e.g., should-cost modeling, ongoing redesign support, product testing, etc.)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum quantity requirements	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Mode of transportation offered (e.g., rail, truck, vessel))	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Payment terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>



III-35. **Quality characteristics.**--What characteristics does your firm consider when determining the quality of wind towers?

--

III-36. **Minimum quality.**--How often do wind towers from the following countries meet minimum quality specifications for your uses or your customers' uses?

Source	Always	Usually	Sometimes	Rarely or never	Don't know
United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Canada	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Indonesia	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Korea	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Vietnam	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-37. **Frequency of decisions based on price.**--How often does your firm purchase (or import) the wind towers that are offered at the lowest price?

Always	Usually	Sometimes	Never
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-38. **Price leaders.**--A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. *A price leader is not necessarily the lowest-priced supplier.*

Please list the names of any firms you considered price leaders in the wind towers market since January 1, 2017.

Firm(s)	Describe how the firm(s) exhibited price leadership

**III-39. Purchasing subject imports rather than domestic products.—**

(a) Since January 2017, did your firm import and/or purchase imports of wind towers from Canada, Indonesia, Korea, and/or Vietnam instead of purchasing U.S.-produced wind towers? Respond for each subject country.

<b>Source</b>	<b>Yes (also respond to parts (b) and (c))</b>	<b>No (If "No" for all countries, skip to next question)</b>
Canada	<input type="checkbox"/>	<input type="checkbox"/>
Indonesia	<input type="checkbox"/>	<input type="checkbox"/>
Korea	<input type="checkbox"/>	<input type="checkbox"/>
Vietnam	<input type="checkbox"/>	<input type="checkbox"/>

(b) If you responded "Yes" to part (a), was the imported product priced lower than the domestic product?

<b>Source</b>	<b>Yes</b>	<b>No</b>
Canada	<input type="checkbox"/>	<input type="checkbox"/>
Indonesia	<input type="checkbox"/>	<input type="checkbox"/>
Korea	<input type="checkbox"/>	<input type="checkbox"/>
Vietnam	<input type="checkbox"/>	<input type="checkbox"/>

(c) If you responded "Yes" to part (a), was price a primary reason for importing and/or purchasing subject imports rather than domestic product?

<b>Source</b>	<b>Yes</b>	<b>If Yes, estimate the quantity of imports purchased and/or imported instead of domestic product since January 2017 (in wind towers)</b>	<b>No</b>	<b>If No, please indicate the reason your firm imported and/or purchased imports instead of domestic product</b>
Canada	<input type="checkbox"/>		<input type="checkbox"/>	
Indonesia	<input type="checkbox"/>		<input type="checkbox"/>	
Korea	<input type="checkbox"/>		<input type="checkbox"/>	
Vietnam	<input type="checkbox"/>		<input type="checkbox"/>	

III-40. **U.S. producers and import competition.**—

- (a) Since January 1, 2017, in connection with a sale or offer to sell wind towers to your firm, did U.S. producers reduce their prices of domestically produced wind towers in order to compete with lower-priced imports of wind towers from the subject countries?  
Respond for each subject country.

<b>Source</b>	<b>Yes (also respond to question part (b))</b>	<b>No (If “No” for all countries, skip to next question)</b>	<b>Don’t know</b>
Canada	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Indonesia	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Korea	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Vietnam	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- (b) If your firm responded “yes” to any of the above countries, please provide an estimate of the reduction in U.S. producers’ prices, and any additional explanations, such as timing (e.g., months/years), frequency of price reductions, or other market/competitive factors.

<b>Source</b>	<b>Estimated reduction in U.S. prices (percent)</b>	<b>Additional explanation, including such information as timing (e.g., months/years), frequency of price reductions, or other market/competitive factors</b>
Canada	%	
Indonesia	%	
Korea	%	
Vietnam	%	

III-41. **Factor country comparisons.**--For the factors listed below, please rate how wind towers produced in the United States compare with wind towers produced in other countries.

***If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.***

Factor	Product from <u>United States</u> compared to product from <u>Canada</u>			Product from <u>United States</u> compared to product from <u>Indonesia</u>			Product from <u>United States</u> compared to product from <u>Korea</u>		
	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Design support (e.g., should-cost modeling, ongoing redesign support, product testing, etc.)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum quantity requirements	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Mode of transportation offered (e.g., rail, truck, vessel)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Payment terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price <sup>1</sup>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs <sup>1</sup>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

<sup>1</sup> A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

III-41. **Continued.**

***If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.***

Factor	Product from <u>United States</u> compared to product from <u>Vietnam</u>			Product from <u>United States</u> compared to product from <u>All other countries</u>		
	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Design support (e.g., should-cost modeling, ongoing redesign support, product testing, etc.)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum quantity requirements	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Mode of transportation offered (e.g., rail, truck, vessel))	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Payment terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price <sup>1</sup>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs <sup>1</sup>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

<sup>1</sup> A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

III-42. **Largest projects.**—If your firm uses wind towers in wind turbine projects, list the five largest U.S. projects for which your firm used wind towers since January 1, 2017.

Project name	Location	Country of origin of the wind towers	Type of wind towers provided (height, weight, other identifying details)	Number of wind towers provided
1				
2				
3				
4				
5				

III-43. **Customer identification.**—If your firm imports and re-sells wind towers, list the names and contact information for your firm's 10 largest U.S. customers for wind towers since January 1, 2017. Indicate the share of the quantity of your firm's total shipments of wind towers that each of these customers accounted for in 2019.

Customer's name	City	State	Share of 2019 sales (%)
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			

III-44. **Other explanations.**--If your firm would like to further explain a response to a question in Part III for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

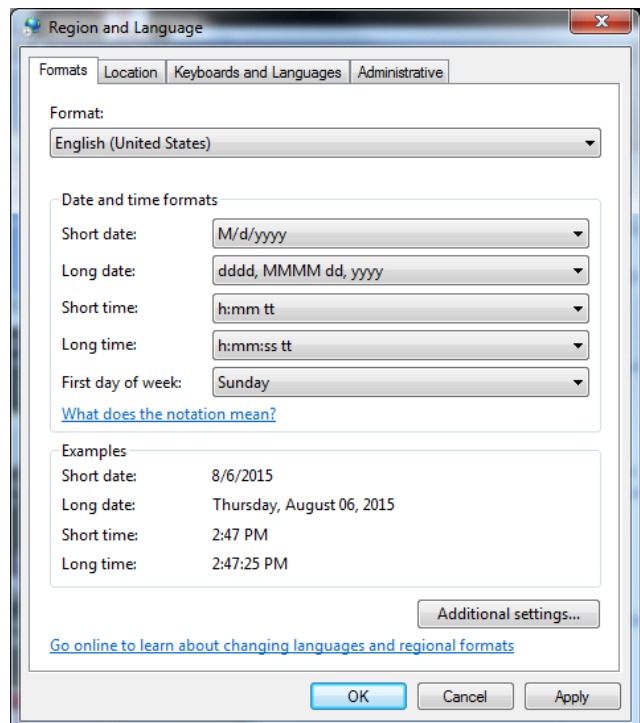
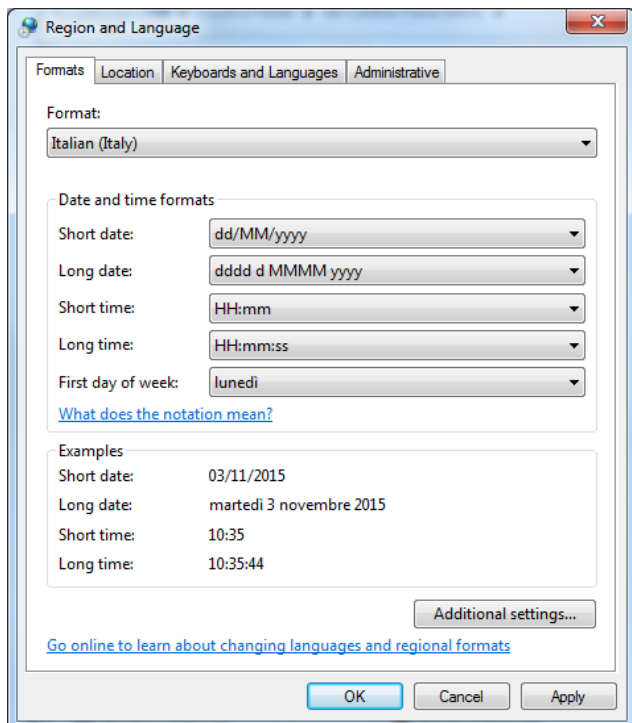
**Correcting Valid number error messages.**--If you are completing a Commission questionnaire in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 instead of as \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. This issues stem from your computer number formatting setting (e.g., not the MS Word document itself, but the computer from which you are opening up the document). In the United States commas (,) delineate multiples of 1000 and periods (.) delineate fractions less than one. Many EU countries use the reverse where multiples of 1000 are delineated with periods (.) and fractions less than one are delineated with commas (,). The US International Trade Commission's questionnaires are set-up in the United States with the U.S. number formatting. When this formatting interacts with a computer set to EU number formatting, we believe this may cause this issue.

The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete the questionnaire.

To temporarily change your computer's number settings to U.S. settings, please do the following (for Microsoft Windows Operating system):

- START
- Control Panel
- Region and Language (under Clock, Language, and Region category)
- Format tab
- Change the Format from your existing one (e.g. "Italian (Italy)") to "English (United States)" (see screen shots below)

When you do this the number "twelve million dollars and thirty five cents" would change from \$12.000.000,35 (Italy format) to \$12,000,000.35 (U.S. format), and then there will be no conflict with the questionnaire. When you finish reporting the data then you can close the questionnaire and switch back to Italy settings.



## HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

[https://www.usitc.gov/investigations/title\\_7/2020/utility\\_scale\\_wind\\_towers\\_canada\\_indonesia\\_korea/final.htm](https://www.usitc.gov/investigations/title_7/2020/utility_scale_wind_towers_canada_indonesia_korea/final.htm)

***Please do not attempt to modify the format or permissions of the questionnaire document.*** Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

**Web address:** <https://dropbox.usitc.gov/oinv/>      **Pin:** **WIND**

- **E-mail.**—E-mail the MS Word questionnaire to [ahdia.bavari@usitc.gov](mailto:ahdia.bavari@usitc.gov); include a scanned copy of the signed certification page (page 1). *Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

**If your firm did not import this product**, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

***Parties to this proceeding.***—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.