U.S. PRODUCERS' QUESTIONNAIRE

POLYETHYLENE TEREPHTHALATE FILM, SHEET, AND STRIP FROM INDIA AND TAIWAN

This questionnaire must be received by the Commission by May 6, 2020

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the countervailing duty and antidumping duty orders concerning polyethylene terephthalate film, sheet, and strip ("PET FSS") from India and Taiwan (inv. Nos. 701-TA-415 and 731-TA-933 and 934 (Third Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

| | Chata 7in Code | |
|---|--|--|
| City Website | State Zip Code | |
| | m produced PET FSS (as defined on the next page) at any time since January 1, 2014? | |
| NO Commission) | (Sign the certification below and promptly return only this page of the questionnaire to the | |
| YES | (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission) | |
| • | estionnaire via the Commission <i>Drop Box</i> by clicking on the following link: pbox.usitc.gov/oinv/ (PIN: PETIT) | |
| | CERTIFICATION | |
| ınd understanı ı I also grant c | tion herein supplied in response to this questionnaire is complete and correct to the best of nd that the information submitted is subject to audit and verification by the Commission. B consent for the Commission, and its employees and contract personnel, to use the informat | means of to ion provided |
| and understand I also grant of Innaire and thi I or similar me I or other proc I for develop I evaluations U.S. governm | tion herein supplied in response to this questionnaire is complete and correct to the best of nd that the information submitted is subject to audit and verification by the Commission. B consent for the Commission, and its employees and contract personnel, to use the informat proughout this proceeding in any other import-injury proceedings or reviews conducted by t | y means of to ion provided the Commissi throughout to to, and control actions, aud U.S.C. Append |
| and understand I also grant of Innaire and thi I or similar me I or other proc I for develop I evaluations U.S. governm | tion herein supplied in response to this questionnaire is complete and correct to the best of and that the information submitted is subject to audit and verification by the Commission. Be consent for the Commission, and its employees and contract personnel, to use the information or oughout this proceeding in any other import-injury proceedings or reviews conducted by the condise. In owledge that information submitted in response to this request for information and the ceedings may be disclosed to and used: (i) by the Commission, its employees and Office ping or maintaining the records of this or a related proceeding, or (b) in internal investigated in the programs, personnel, and operations of the Commission including under 5 to the ment employees and contract personnel, solely for cybersecurity purposes. I understand to periate nondisclosure agreements. | y means of the commission provided the Commission of the commission of the control of the contro |

PART I.—GENERAL INFORMATION

Background.-- On July 1, 2002, the Department of Commerce ("Commerce") published antidumping orders on PET FSS from India and Taiwan and issued a countervailing duty order on PET FSS from India. On July 1, 2019, the Commission instituted a review pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the orders would be likely to lead to continuation or recurrence of material injury to the domestic industry within a reasonably foreseeable time. If both the Commission and Commerce make affirmative determinations, the orders will remain in place. If either the Commission or Commerce makes a negative determination, Commerce will revoke the order. Questionnaires and other information pertinent to this proceeding are available at https://www.usitc.gov/investigations/701731/2019/polyethylene_terephthalate_pet_film_india_and/third_review_full.htm.

<u>Polyethylene terephthalate film, sheet, and Strip ("PET FSS")</u> covered by these investigations are all gauges of raw, pretreated, or primed PET FSS, whether extruded or coextruded. Excluded are metallized films and other finished films that have had at least one of their surfaces modified by the application of a performance-enhancing resinous or inorganic layer of more than 0.00001 inches thick. In addition, on August 25, 2003, Commerce determined that tracing and drafting film is outside of the scope of the order on PET FSS from India.

PET FSS is currently imported under statistical reporting number 3920.62.0090 of the Harmonized Tariff Schedule of the United States (HTSUS). The HTSUS provisions are for convenience and customs purposes; the written description of the scope is dispositive.

Reporting of information.--If information is not readily available from your records in exactly the form requested, furnish carefully prepared estimates. If your firm is completing more than one questionnaire in connection with this proceeding (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions in the questionnaires.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all of your files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

<u>D-GRIDS tool.</u>--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macroenabled MS Excel file available for download from the Commission's generic questionnaires webpage (https://www.usitc.gov/trade_remedy/question.htm) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is *optional*. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

I-1. OMB statistics.--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

| Hours | Dollars |
|-------|---------|
| | |

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 50 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2a. <u>Establishments covered</u>.--Provide the city, state, zip code, and brief description of each establishment covered by this questionnaire. Firms operating more than one establishment should combine the data for all establishments into a single report.

"<u>Establishment</u>"--Each facility of a firm involved in the <u>production</u> of PET FSS, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

| Establishments Covered ¹ | City, State | Zip (5 digit) | Description |
|--|------------------------------|---------------------------|-------------|
| 1 | | | |
| 2 | | | |
| 3 | | | |
| 4 | | | |
| 5 | | | |
| 6 | | | |
| ¹ Additional disc | ussion on establishments con | solidated in this questic | onnaire: |

| | | 1, |
|-------|---|---|
| I-2b. | Stock symbol informa stock exchange and tr | tion. If your firm or parent firm is publicly traded, please specify the ading symbol: |
| I-2c. | | your firm or parent firm is represented by external counsel in relation to e specify the name of the law firm and the lead attorney(s). |
| | Law firm: | |
| | Lead attorney(s): | |

I-3. <u>Position regarding continuation of orders.</u>--Does your firm support or oppose continuation of the following antidumping and/or countervailing duty orders currently in place for PET FSS?

| Country | Support | Oppose | Take no position |
|-----------|---------|--------|------------------|
| AD India | | | |
| AD Taiwan | | | |
| CVD India | | | |

| ☐ No ☐ YesList the following information, relating to the ultimate parent/own | | | | | |
|---|---|-------------------------------|--|--|--|
| Firm name | Country | Extent of ownership (percent) | | | |
| | | | | | |
| | | | | | |
| foreign, that are e | /exportersDoes your firm have any relating aged in importing PET FSS into the Unite to the United States? YesList the following information. | | | | |
| foreign, that are e exporting PET FSS | ngaged in importing PET FSS into the Unite to the United States? | | | | |

| Firm name | Country | Affiliation |
|-----------|---------|-------------|
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Charlie Cummings (202-708-1666, Charles.Cummings@usitc.gov). Supply all data requested on a calendar-year basis.

| II-1. | <u>Contact information</u> Please identify the responsible individual and the manner by which |
|-------|---|
| | Commission staff may contact that individual regarding the confidential information submitted |
| | in part II. |
| | |

| Name | |
|-----------|--|
| Title | |
| Email | |
| Telephone | |

II-2a. <u>Changes in operations.</u>—Please indicate whether your firm has experienced any of the following changes in relation to the production of PET FSS since January 1, 2014.

| Chec | k as many as appropriate. | If checked, please describe; leave blank if not applicable. |
|------|--|---|
| | Plant openings | |
| | Plant closings | |
| | Relocations | |
| | Expansions | |
| | Acquisitions | |
| | Consolidations | |
| | Prolonged shutdowns or production curtailments | |
| | Revised labor agreements | |
| | Other (e.g., technology) | |

| II-2b | Anticipated changes in operations.—Does your firm anticipate any changes in in the character |
|-------|--|
| | of its operations or organization relating to the production of PET FSS in the future? |

| No | Yes | If yes, supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentations that address this issue. |
|----|-----|--|
| | | |

II-3a. **Production using same machinery.**-- Please report your firm's production of products made using the same equipment, machinery, or employees as used to produce PET FSS, and the combined production capacity on this shared equipment, machinery, or employees in the periods indicated.

"Overall production capacity" or "capacity" – The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup).

Note.--If your firm does not produce any out-of-scope merchandise on the same machinery and equipment as scope merchandise then the "overall production capacity" numbers reported in this question should be exactly equal to the "average production capacity" numbers reported in question II-7. If, however, your firm does produce out-of-scope merchandise using the same machinery and equipment as scope merchandise, then the "average production capacity" reported in question II-7 should exclude the portion of "overall production capacity" that was used to produce this out-of-scope merchandise.

"**Production**" – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

| Quantity (in 1,000 pounds) | | | | | | |
|--|----------------------------------|------|------|--|--|--|
| | Calendar years | | | | | |
| Item | 2017 | 2018 | 2019 | | | |
| Overall production capacity ¹ | production capacity ¹ | | | | | |
| Production of: PET FSS ² | 0 | 0 | 0 | | | |
| Other products ³ | | | | | | |
| Total production using same machinery or workers | 0 | 0 | 0 | | | |

¹ Data reported for capacity (first line) should be greater than data reported for total production (last line).

² Data entered for production of PET FSS will populate here once reported in question II-7.

³ Please identify these products: . .

| 115 | Producers' | Questionnaire - | PFT FSS from | India and Tair | wan (Third Review |
|------|------------|-----------------|---------------|-----------------|--------------------|
| U.S. | Producers | Questionnaire - | . PET 123 HOH | illula allu Tar | wan u nii u Keview |

| II-3b. | Operating parametersThe production capacity reported in II-3a is based on the following |
|--------|---|
| | operating paramaters: |

| Hours per week | Weeks per year |
|----------------|----------------|
| | |

| <u>Productior</u> productior | | intsPlease describe the constraint(s) that set the limit(s) on your firm? . |
|---------------------------------|------------------------|---|
| · | | |
| | | |
| | | |
| | | |
| Product sh | ifting.— | |
| (i) Is y | your firm | able to switch production (capacity) between PET FSS and other production and/or labor? |
| (i) Is y | your firm | · · · · · · · · · · · · · · · · · · · |
| (i) Is y | your firm e same ed | If yes—(i.e., have produced other products or are able to produce of |

- II-4. **Production, shipment, and inventory data**.--Report your firm's production capacity, production, shipments, and inventories related to the production of PET FSS in its U.S. establishment(s) during the specified periods.
 - "Average production capacity" or "capacity" The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix).
 - "**Production**" All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.
 - "Commercial U.S. shipments" Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report <u>net values</u> (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.
 - "Internal consumption" Product consumed internally by your firm. Such transactions are valued at fair market value.
 - "Transfers to related firms" Shipments made to related firms. Such transactions are valued at fair market value.
 - "Related firm" —A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.
 - "Export shipments" Shipments to destinations outside the United States, including shipments to related firms.
 - "Inventories" Finished goods inventory, not raw materials or work-in-progress.
 - "Converters" -- A converter is involved in conversion processes such as coating (e.g., with ethylene-vinyl acetate, polyvinylidene chloride or acrylic), metallizing (with aluminum), laminating, or other similar process used to improve the functional and barrier properties of the product.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-4. **Production, shipment, and inventory data**. --Continued

| Quantity (in 1,000 pounds) and value (in \$1,000) | | | | |
|--|---|----------------------------------|--|--|
| | Calendar year | | | |
| ltem | 2017 | 2018 | 2019 | |
| Average production capacity ¹ (quantity) (A) | | | | |
| Beginning-of-period inventories (quantity) (B) | | | | |
| Production (quantity) (C) | | | | |
| U.S. shipments: Commercial shipments: quantity (D) | | | | |
| value (E) | | | | |
| Internal consumption: ² quantity (F) | | | | |
| value (G) | | | | |
| Transfers to related firms: ² quantity (H) | | | | |
| value (I) | | | | |
| Export shipments: ³ quantity (J) | | | | |
| value (K) | | | | |
| End-of-period inventories (quantity) (L) | | | | |
| 1 The production capacity reported is bat methodology used to calculate production companies. 2 Internal consumption and transfers to valuing these transactions, please specify th value). 3 Identify your firm's principal export materials. | apacity, and explain any char related firms must be valued at basis (e.g., cost, cost plus, | nges in reported capacity (use a | additional pages as necessary). ur firm use a different basis for | |

II-4. Production, shipment, and inventory data.--Continued

<u>RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.</u>—Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and, also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

| | Calendar year | | |
|--|---------------|------|------|
| Item | 2017 | 2018 | 2019 |
| B + C - D - F - H - J - L = should equal zero ("0") or provide an explanation. ¹ | 0 | 0 | 0 |
| ¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: | | | |

II-5. <u>Channels of distribution</u>.--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) by channel of distribution.

| Quantity (in 1,000 pounds) | | | | |
|---|----------------|--|--|--|
| | Calendar year | | | |
| Item | 2017 2018 2019 | | | |
| Channels of distribution: U.S. shipments— to distributors (M) | | | | |
| to end users (N) | | | | |
| to converters (O) | | | | |

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines M through O) in each time period equal the quantity reported for U.S. commercial shipments (i.e., lines D, F, and H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

| | Calendar year | | |
|--|---------------|------|------|
| Reconciliation item | 2017 | 2018 | 2019 |
| M + N + O - D - F - H = zero ("0"), if not | | | |
| revise. | 0 | 0 | 0 |

II-6. <u>U.S. shipments by product.</u>--Report your firm's U.S. shipments (i.e., inclusive commercial U.S. shipments, internal consumption, and transfers to related firms) of PET FSS by product type in the specified periods.

| Quantity (in 1,000 pounds) and Value (in \$1,000) | | | |
|---|--------------------|----------------|--|
| | Calendar year 2019 | | |
| | Widths of 3" or | Widths greater | |
| U.S. shipments | less | than 3" | |
| PET film (<48 gauge) | | | |
| Quantity (P) | | | |
| Value (Q) | | | |
| Thin PET sheet (>=48 gauge and <200 gauge) | | | |
| Quantity (R) | | | |
| Value (S) | | | |
| Thick PET sheet (>=200 gauge) | | | |
| Quantity (T) | | | |
| Value (U) | | | |

<u>RECONCILIATION OF SHIPMENTS BY PRODUCT TYPE</u>.-- Please ensure that the quantity and value reported for US shipments by product type (i.e., lines P through U across both columns) equal the quantity and value reported for U.S. shipments for 2019 reported in question II-4 (i.e., lines D through I) for 2019. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

| Reconciliation | Calendar year 2019 |
|--|--------------------|
| Quantity: $P + R + T - D - F - H = zero$ ("0"), if not revise. | 0 |
| Value: $Q + S + U - E - G - I = zero$ ("0"), if not revise. | 0 |

II-7. <u>Historical U.S. shipment data.</u> --Report the quantity and value of your firm's U.S. shipments (including commercial U.S. shipments, internal consumption, and transfers, but <u>not</u> including exports) of PET FSS produced in your U.S. establishment(s) during the specified periods.

| Quantity (in 1,000 pounds) and Value (in \$1,000) | | | | | | |
|---|--|--|--|--|--|--|
| Item 2014 2015 2016 | | | | | | |
| U.S. Shipments | | | | | | |
| Quantity | | | | | | |
| Value | | | | | | |

II-8. <u>Employment data</u>.--Report your firm's employment-related data related to the production of PET FSS and provide an explanation for any trends in these data.

"Production and Related Workers" (PRWs) includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12.

"Hours worked" includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

"Wages paid" – Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

| | | Calendar year | |
|--|------|---------------|------|
| Item | 2017 | 2018 | 2019 |
| Employment data: Average number of PRWs (number) (O) | | | |
| Hours worked by PRWs (1,000 hours) (P) | | | |
| Wages paid to PRWs (<i>\$1,000</i>) (Q) | | | |

| E | Explanation | of trends: | | | |
|---|-------------|------------|--|--|--|
| | | | | | |
| | | | | | |
| | | | | | |

| 115 | Producers' | Questionnaire - | PFT FSS from | India and Tair | wan (Third Review |
|------|------------|-----------------|---------------|-----------------|--------------------|
| U.S. | Producers | Questionnaire - | . PET 123 HOH | illula allu Tar | wan u nii u Keview |

| II-9. | please ider related firr market val | ntify the fi ns (e.g., jo ue or by a | rm(s) and i pint venture non-marke | ndicate the nature o e, wholly owned sub et formula, whether | · | ween your firm and the transfers were priced at arketing rights to all | | |
|--------|---|--|--|--|--|--|--|--|
| II-10. | countries s of record. | since Janua These sho | ary 1, 2014 uld be repo | ? (Do not include im orted in an importer | questionnaire). | firm was the importer | | |
| | | | | | J.S. corporate entity soldirectly imported the p | | | |
| | "Import" – record. | -A transac | tion to buy | from a foreign supp | lier where your firm is | the importer of | | |
| | If yes Report such purchases in the table below and explain the rea | | | | | nd explain the reasons | | |
| | No Yes for your firms' purchases: | | | | | | | |
| | | | | | | | | |
| | Note: If your firm served as the importer of record for any purchases from foreign suppliers, either for your own account or as a service for another entity, those purchases are to be considered "imports" not "purchases" and should not be included in the table below | | | | | | | |
| | | | | Quantity (<i>in 1,000 p</i> | ounds) | | | |
| | | | | Calendar years | | | | |
| | | tem | | 2017 | 2018 | 2019 | | |
| | hases from U SS from— dia | J.S. impor | ters ¹ of | | | | | |
| Tai | iwan | | | | | | | |
| All | other source | es | | | | | | |
| Purch | hases from d | lomestic p | oroducers ² | | | | | |
| Purch | hases from o | ther sour | ces ³ | | | | | |
| suppli | iers differ by s Please list the | source, plea name of th | ase identify ne U.S. prod | the source for each lis | ur firm purchased this pr | | | |

| IIS Prod | lucers' Auestic | nnaire - PFT F | SS from India | and Taiwan | (Third Review) |
|-----------|-----------------|----------------|---------------|----------------|--|
| U.S. F100 | iuceis Questii | JIIII | 33 HUHH IIIUI | a aliu Taiwali | (I I I II I I I I I I I I I I I I I I |

| 11 11 | Imamanta Cinco | January 1 2014 | has vour firm | imported | DET ECC2 |
|--------|----------------------|------------------|-----------------|----------|------------|
| II-TT. | imports Since | January 1, 2014. | . nas vour tirm | importea | PE F33 ! |

| "Importer" – The person or firm primarily liable for the payment of any duties on the |
|---|
| merchandise, or an authorized agent acting on his behalf. The importer may be the consignee |
| or the importer of record. |

| No | Yes | |
|----|-----|---|
| | | If yes <u>COMPLETE AND RETURN A U.S. IMPORTERS' QUESTIONNAIRE</u> |

II-12. <u>Toll production</u>.--Since January 1, 2014, has your firm been involved in a toll agreement regarding the production of PET FSS?

"Toll agreement"--Agreement between two firms whereby the first firm furnishes the raw materials and the second firm uses the raw materials to produce a product that it then returns to the first firm with a charge for processing costs, overhead, etc.

| No | Yes | If yes Please describe the toll arrangement(s) and name the firm(s) involved. |
|----|-----|---|
| | | |

II-13. Foreign trade zones.--

(a) <u>Firm's FTZ operations</u>.--Does your firm produce PET FSS in and/or admit PET FSS into a foreign trade zone (FTZ)?

"Foreign trade zone" is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

| No | Yes | If yes Describe the nature of your firms operations in FTZs and identify the specific FTZ site(s). |
|----|-----|--|
| | | |

(b) Other firms' FTZ operations.--To your knowledge, do any firms in the United States import PET FSS into a foreign trade zone (FTZ) for use in distribution of PET FSS and/or the production of downstream articles?

| No | Yes | If yesIdentify the firms and the FTZs. |
|----|-----|--|
| | | |

For questions II-14 and II-15, if your response differs for particular orders, please indicate and explain the particular effect of imposition and/or revocation of specific orders.

| orders coveri production ca revenues, co | ing imports apacity, pro sts, profits, and asset | ribe the significance of the existing countervailing and antidumping duty of PET FSS from India and Taiwan in terms of its effect on your firm's duction, U.S. shipments, inventories, purchases, employment, cash flow, capital expenditures, research and development values. You may wish to compare your firm's operations before and he order(s). |
|--|---|---|
| operations or inventories, presearch and | r organizatio ourchases, e developme the counter | ionWould your firm anticipate any changes in the character of its on, including its production capacity, production, U.S. shipments, employment, revenues, costs, profits, cash flow, capital expenditures, ent expenditures, or asset values relating to the production of PET FSS in vailing and antidumping duty orders on PET FSS from India and Taiwan |
| No | Yes | If yes, supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentations that address this issue. |
| | | |
| for which a n explanation i | arrative box n the space roviding the | your firm would like to explain further a response to a question in Part II is was not provided, please note the question number and the provided below. Please also use this space to highlight any issues your e data in this section, including but not limited to technical issues with aire. |

PART III.--FINANCIAL INFORMATION

| Address questions on this part of the questionnaire to En | ily Kim ((202) 205-1800, <u>Emily.Kim@usitc.gov</u>) |
|---|---|
|---|---|

| Nam | е | |
|-------|--|---|
| Title | :1 | |
| Ema | phone | |
| | | emBriefly describe your firm's financial accounting system. |
| A. | When d | oes your firm's fiscal year end (month and day)? |
| | | irm's fiscal year changed during the data-collection period, explain below: |
| B.1. | | e the lowest level of operations (e.g., plant, division, company-wide) for which I statements are prepared that include PET FSS: |
| 2. | Does yo | ur firm prepare profit/loss statements for PET FSS: |
| 3. | How oft annual r | ren did your firm (or parent company) prepare financial statements (including reports, 10Ks)? Please check relevant items below. |
| 4. | Account | ithly, |
| | used in the regarding submit comprofit-and | requested in Part I of this questionnaire, please keep all supporting documents/record. The preparation of the financial data, as Commission staff may contact your firm g questions on the financial data. The Commission may also request that your company opies of the supporting documents/records (financial statements, including internal d-loss statements for the division or product group that includes PET FSS, as well as tatements and worksheets) used to compile these data. |
| | ob order c | systemBriefly describe your firm's cost accounting system (e.g., standard cost, etc.). |
| | | |
| | | |
| , | | |

| 110 | Draducare' | Ougstiannaira | DET ECC from | India and Taiwan | (Third Davious) |
|------|------------|-----------------|----------------|------------------|-----------------|
| U.S. | Producers | Ouestionnaire - | - PFT FSS from | india and Talwan | Linira keviewi |

| Product | , | | | | Share of sales | |
|--|--|--|---|--|--|--|
| PET FSS | • | | | | % | |
| | | | | | % | |
| | | | | | % | |
| | | | | | % | |
| | | | | | % | |
| YesConputs from from from from from from from from | n of PET Fisions and/ ontinue to m related purchases OGS" pleas ompleted any's own | ss from any or other concept question II suppliers from relate the report the fiscal year. accounting | related suppliers (e.go per ponents within the suppliers (e.go per ponents within the suppliers (e.go per ponents within the suppliers and that a suppliers are suppliers and that a suppliers are suppliers and that a suppliers are suppliers and that a suppliers and that a suppliers are suppliers are suppliers and that a suppliers are suppliers | inclusive of the me company on the to question uts used in the reflected in antinput on the cost from the cost from the cost from the inclusive cost from the cost from th | ransactions betwon)? on III-9a. e production of question III-9a. ne basis of your e the basis, as re | PET FSS th . For "Shar most ecorded in lier; e.g., th |
| YesConputs from total Conference on the computs of total Conference on the computation of total such a computati | n of PET Fisions and/ ontinue to m related purchases OGS" pleas ompleted any's own | ss from any or other concept question II suppliers from relate the report the fiscal year. accounting | related suppliers (e.gomponents within the solution) II-7. NoContinued suppliers and that a distinct in the solution is system, of the purchase relation in the solution. | inclusive of the me company on the to question uts used in the reflected in antinput on the cost from the cost from the cost from the inclusive cost from the cost from th | ransactions betwon)? on III-9a. e production of question III-9a. ne basis of your e the basis, as rene related suppliapproximate fai | PET FSS th . For "Shar most ecorded in lier; e.g., th |
| YesConputs from total Conferently conferently conference composite total Survey alue. | n of PET Fisions and/ ontinue to m related purchases OGS" pleas ompleted any's own | ss from any or other concept question II suppliers from relate the report the fiscal year. accounting | related suppliers (e.gomponents within the solution). II-7. NoContinued suppliers and that a distinformation by relevants for "Input valuation" system, of the purchatost plus, negotiated transports. | inclusive of the me company on the to question uts used in the reflected in antinput on the cost from the cost from the cost from the inclusive cost from the cost from th | ransactions betwon)? on III-9a. e production of question III-9a. ne basis of your e the basis, as rene related suppliapproximate fai | PET FSS th For "Shar most ecorded in lier; e.g., th ir market |
| YesConputs from total Conferently conferently conference comperedated survalue. | n of PET Fisions and/ ontinue to m related purchases OGS" pleas ompleted any's own | ss from any or other concept question II suppliers from relate the report the fiscal year. accounting | related suppliers (e.gomponents within the solution). II-7. NoContinued suppliers and that a distinformation by relevants for "Input valuation" system, of the purchatost plus, negotiated transports. | inclusive of the me company on the to question uts used in the reflected in antinput on the cost from the cost from the cost from the inclusive cost from the cost from th | ransactions betwon)? on III-9a. e production of question III-9a. ne basis of your e the basis, as rene related suppliapproximate fai | PET FSS th For "Shar most ecorded in lier; e.g., th ir market |
| production firms, divided firms, div | n of PET Fisions and/ ontinue to m related purchases DGS" pleas ompleted any's own pplier's ac | ss from any for other control question III suppliers. from relates report the fiscal year. accounting stual cost, control question accounting stual question account | related suppliers (e.gomponents within the solution). II-7. NoContinued suppliers and that a distinformation by relevants for "Input valuation" system, of the purchatost plus, negotiated transports. | inclusive of the me company of the company of the company of the control of the control of the cost from the cost | ransactions between the production of question III-9a. The basis of your e the basis, as refer elated supplication approximate fail | PET FSS th For "Shar most ecorded in lier; e.g., th ir market |

III-9a. Operations on PET FSS.--Report the revenue and related cost information requested below on the PET FSS operations of your firm's U.S. establishment(s). Do not report resales of products. Note that internal consumption and transfers to related firms must be valued at fair market value. Input purchases from related suppliers should be consistent with and based on information in the firm's accounting books and records. Provide data for your firm's three most recently completed fiscal years. If your firm was involved in tolling operations (either as the toller or as the tollee), please contact Emily Kim ((202) 205-1800, Emily.Kim@usitc.gov) before completing this section of the questionnaire.

| Quantity (in 1,000 pounds) and value (in \$1,000) | | | | |
|---|---|--------------------|------|--|
| | | Fiscal years ended | | |
| Item | 2017 | 2018 | 2019 | |
| Net sales quantities: ² Commercial sales ("CS") | | | | |
| Internal consumption ("IC") | | | | |
| Transfers to related firms ("Transfers") | | | | |
| Total net sales quantities | 0 | 0 | 0 | |
| Net sales values: ² Commercial sales | | | | |
| Internal consumption | | | | |
| Transfers to related firms | | | | |
| Total net sales values | 0 | 0 | 0 | |
| Cost of goods sold (COGS): ³ Raw materials | | | | |
| Direct labor | | | | |
| Other factory costs | | | | |
| Total COGS | 0 | 0 | 0 | |
| Gross profit or (loss) | 0 | 0 | 0 | |
| Selling, general, and administrative (SG&A) expenses: Selling expenses | | | | |
| General and administrative expenses | | | | |
| Total SG&A expenses | 0 | 0 | 0 | |
| Operating income (loss) | 0 | 0 | 0 | |
| Other expenses and income: Interest expense | | | | |
| All other expense items | | | | |
| All other income items | | | | |
| Net income or (loss) before income taxes | 0 | 0 | 0 | |
| Depreciation/amortization included above | | | | |
| · . | l e e e e e e e e e e e e e e e e e e e | l e | | |

¹ Include only sales (whether <u>domestic or export</u>) and costs related to your <u>U.S. manufacturing operations</u>.

Note -- The table above contains calculations that will appear when you have entered data in the MS Word form fields.

² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

³ COGS (whether for domestic or export sales) should include costs associated with CS, IC, and Transfers.

| III-9b. | <u>Financial data reconciliation</u> The calculable line items from question III-9a (i.e., total net sales quantities and values, total COGS, gross profit (or loss), total SG&A, and net income (or loss)) have been calculated from the data submitted in the other line items. Do the calculated fields return the correct data according to your firm's financial records ignoring non-material differences that may arise due to rounding? | | | | |
|---------|---|------|---|--|--|
| | Yes | □ No | If the calculated fields do not show the correct data, please double check the feeder data for data entry errors and revise. | | |
| | | | Also, check signs accorded to the post operating income line items; the two expense line items should report positive numbers (i.e., expenses are positive and incomes or reversals are negativeinstances of the latter should be rare in those lines) while the income line item also in most instances should have its value be a positive number (i.e., income is positive, expenses or reversals are negative). | | |
| | | | If after reviewing and potentially revising the feeder data your firm has provided, the differences between your records and the calculated fields persist please identify and discuss the differences in the space below. | | |
| | | | | | |

III-9c. Raw materials.--Please report the share of total raw material costs in 2019 (reported in III-9a) for the following raw material inputs:

| | Procureme | ent method |
|---|---------------------------------|--|
| Share of total raw material costs (percent) | Primarily produced by your firm | Primarily purchased by your firm |
| | | |
| | | |
| | | |
| | | |
| 0.0 | | |
| | material costs (percent) | Share of total raw material costs (percent) Primarily produced by your firm |

¹ Please indicate any other notable "other" raw materials not expressly identified above and provide the share of the total raw material costs that they account for:

III-9d. <u>Historical operations on PET FSS</u>.-- Report the quantity and value of your firm's revenue and related performance information requested below on the PET FSS operations of your firm's U.S. establishment(s) during the specified periods.

| Quantity (in 1,000 pounds); Value (in \$1,000) | | | |
|--|--------------------|------|------|
| | Fiscal years ended | | |
| Item | 2014 | 2015 | 2016 |
| Net sales quantity | | | |
| Net sales value | | | |
| Operating income or (loss) | | | |

III-10. Nonrecurring items (charges and gains) included in the subject product financial results.--For each year for which financial results are reported in question III-9a, please specify all material (significant) nonrecurring items (charges and gains) in the schedule below, the specific question III-9a line item where the nonrecurring items are included, a brief description of the relevant nonrecurring items, and the associated values (in \$1,000), as reflected in question III-9a; i.e., if an aggregate nonrecurring item has been allocated to question III-9a, only the allocated value amount included in question III-9a should be reported in the schedule below. Note: The Commission's objective here is to gather information only on material (significant) nonrecurring items which impacted the reported financial results of the subject product in question III-9a.

| | Fiscal years ended | | | | |
|---------------------|--------------------|--------------------------|------|--|--|
| | 2017 | 2018 | 2019 | | |
| Item | | Value (<i>\$1,000</i>) | | | |
| Nonrecurring item 1 | | | | | |
| Nonrecurring item 2 | | | | | |
| Nonrecurring item 3 | | | | | |
| Nonrecurring item 4 | | | | | |
| Nonrecurring item 5 | | | | | |
| Nonrecurring item 6 | | | | | |
| Nonrecurring item 7 | | | | | |

Nonrecurring item: In this table please provide a brief description of each nonrecurring item reported above and indicate the specific line item in table III-9a where the nonrecurring item is classified.

| | Description of the nonrecurring item | Income statement classification of the nonrecurring item |
|---------------------|--------------------------------------|--|
| Nonrecurring item 1 | | |
| Nonrecurring item 2 | | |
| Nonrecurring item 3 | | |
| Nonrecurring item 4 | | |
| Nonrecurring item 5 | | |
| Nonrecurring item 6 | | |
| Nonrecurring item 7 | | |

| III-11. | Classification of identified nonrecurring items (charges and gains) in the accounting books and |
|---------|---|
| | <u>records of the company</u> If non-recurring items were reported in question III-10 above, please |
| | identify where your company recorded these items in your accounting books and records in the |
| | normal course of business; i.e., just as responses to question III-10 identify where these items |
| | are reported in question III-9a. |
| | |
| | |
| | |
| | |

III-12. <u>Asset values</u>.--Report the <u>total</u> assets (i.e., both current and long-term assets) associated with the production, warehousing, and sale of PET FSS. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for PET FSS in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with relevant cost allocations in question III-9a. Provide data as of the end of your firm's three most recently completed fiscal years.

Note: Total assets should reflect <u>net assets</u> after any accumulated depreciation and allowances deducted.

Total assets should be <u>allocated to the subject products</u> if these assets are also related to other products. Please provide a <u>brief explanation if there are any substantial changes</u> in total asset value during the period; e.g., due to asset write-offs, revaluation, and major purchases.

| | Value (in \$1,000) | | | | |
|---------------------------------|-----------------------------------|--|--|--|--|
| | Fiscal years ended 2017 2018 2019 | | | | |
| Item | | | | | |
| Total assets (net) ¹ | | | | | |
| ¹ Describe | | | | | |

III-13. <u>Capital expenditures and research and development expenses.</u>--Report your firm's capital expenditures and research and development expenses for PET FSS. Provide data for your firm's three most recently completed fiscal years.

| Value (<i>in \$1,000</i>) | | | | |
|--|--------------------|------|------|--|
| | Fiscal years ended | | | |
| Item | 2017 | 2018 | 2019 | |
| Capital expenditures ¹ | | | | |
| Research and development expenses ² | | | | |

¹ Please describe the nature, focus, and significance of your firm's capital expenditures on the subject product.

² Please describe the nature, focus, and significance of your firm's R&D expenses related to subject product.

| 115 | Producers' | Questionnaire - | PFT FSS from | India and Tair | wan (Third Review |
|------|------------|-----------------|---------------|-----------------|--------------------|
| U.S. | Producers | Questionnaire - | . PET 123 HOH | illula allu Tar | wan u nii u Keview |

| III-14. | Data consistency and reconciliation Please indicate whether your firm's financial data fo |
|---------|---|
| | questions III-9a, 9d, 12, and 13 are based on a calendar year or your firm's fiscal year: |

| Calendar year | Fiscal year | Specify fiscal year |
|---------------|-------------|---------------------|
| | | |

Please note the quantities and values reported in question III-9a should reconcile with the data reported in question II-4 (including export shipments) as long as they are reported on the same calendar year basis.

<u>RECONCILIATION OF TRADE VS FINANCIAL DATA</u>.--Please ensure that the quantities and values reported for total shipments in part II equal the quantities and values reported for total net sales in part III of this questionnaire in each time period unless the financial data from part III are reported on a fiscal year basis. If the calculated fields below return values other than zero (i.e., "0") and both are being reported on a calendar basis, please explain the discrepancy below.

| | Full year data | | |
|---|----------------|------|------|
| Reconciliation | 2017 | 2018 | 2019 |
| Quantity: Trade data from question II-4 (lines D, F, H, and J) less financial total net sales quantity data from question III-9a, = zero ("0"). | 0 | 0 | 0 |
| Value: Trade data from question II-4 (lines E, G, I, and K) less financial total net sales value data from question III-9a, = zero ("0"). | 0 | 0 | 0 |

Do these data in question III-9a reconcile with data in question II-4?

| Yes | No | If no, please explain. |
|-----|----|------------------------|
| | | |

| III-15. | Other explanationsIf your firm would like to further explain a response to a question in Part III for which a narrative box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire. |
|---------|--|
| | |

PART IV.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Cindy Cohen (202-205-3230, Cindy.Cohen@usitc.gov).

IV-1. <u>Contact information.</u>--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part IV.

| Name | |
|-----------|--|
| Title | |
| Email | |
| Telephone | |

PRICE DATA

- IV-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers of the following products produced by your firm.
 - **Product 1.**-- 48 gauge plain film for packaging/industrial markets
 - Product 2.-- 48 gauge corona-treated film for packaging/industrial markets
 - **Product 3.**-- 48 gauge chemically treated film for packaging/industrial markets (*includes chemical coatings applied post-extrusion and during the extrusion process*)
 - **Product 4.**-- 92 gauge plain film for packaging/industrial markets
 - **Product 5.--** 500-1000 gauge plain film for industrial/electrical markets

Please note that values should be <u>f.o.b.</u>, <u>U.S.</u> <u>point of shipment</u> and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

(a) During January 2017 -December 2019, did your firm produce and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

| YesPlease complete the following pricing data tables as appropriate. |
|--|
| NoSkip to question IV-3. |

IV-2b. <u>Price data</u>.--Report below the quarterly price data¹ for pricing products² produced and sold by your firm.

Report data in actual pounds (not 1,000 pounds) and actual dollars (not 1,000s).

| | (Quantity in pounds, value in dollars) | | | | | |
|--------------------|--|-------|-----------|-------|-----------|-------|
| | Product 1 | | Product 2 | | Product 3 | |
| Period of shipment | Quantity | Value | Quantity | Value | Quantity | Value |
| 2017: | | | | | | |
| January-March | | | | | | |
| April-June | | | | | | |
| July-September | | | | | | |
| October-December | | | | | | |
| 2018: | | | | | | |
| January-March | | | | | | |
| April-June | | | | | | |
| July-September | | | | | | |
| October-December | | | | | | |
| 2019: | | | | | | |
| January-March | | | | | | |
| April-June | | | | | | |
| July-September | | | | | | |
| October-December | | | | | | |

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

| NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified product, |
|--|
| provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data. |

| | roduct 1: |
|---|-----------|
| | roduct 2: |
| ļ | roduct 3: |
| ı | |
| | |

² Pricing product definitions are provided on the first page of Part IV.

IV-2b. <u>Price data</u>.--Report below the quarterly price data¹ for pricing products² produced and sold by your firm.

Report data in actual pounds (not 1,000 pounds) and actual dollars (not 1,000s).

| | | (Quantity in pour | ids, value in dollars) | |
|--------------------|----------|-------------------|------------------------|-------|
| | Produ | uct 4 | Produ | ıct 5 |
| Period of shipment | Quantity | Value | Quantity | Value |
| 2017: | | | | |
| January-March | | | | |
| April-June | | | | |
| July-September | | | | |
| October-December | | | | |
| 2018: | | | | |
| January-March | | | | |
| April-June | | | | |
| July-September | | | | |
| October-December | | | | |
| 2019: | | | | |
| January-March | | | | |
| April-June | | _ | | |
| July-September | | | | |
| October-December | | | | |

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

| NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified product |
|---|
| provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data. |

Product 4:

Product 5:

² Pricing product definitions are provided on the first page of Part III.

| | | | Busin | ness Prop | rietary | | | | | |
|---------|--|---|--------------------------|-----------------------|--|--------------------|--|--|--|--|
| U.S. Pr | oducers' Questi | onnaire - PET | FSS from In | ndia and ⁻ | Гаіwan (Third Review) | Page 28 | | | | |
| IV-2c. | Price data che reported. | cklist. Pleaso | e check that | the pric | ing data in question IV-2(a) has be | een correctly | | | | |
| | Are the price | data reporte | ed above: | | | √ if Yes | | | | |
| | In actual d | ollars (not \$1 | L,000)? | | | | | | | |
| | In pounds | In pounds (<i>not</i> 1,000s of pounds)? | | | | | | | | |
| | F.o.b. U.S. | point of ship | ment (i.e., o | does not | include U.S. transport costs)? | | | | | |
| | Net of all o | discounts and | l rebates? | | | | | | | |
| | Have retur | ns credited t | o the quarte | er in whic | ch the sale occurred? | | | | | |
| | Less than i | reported com | mercial ship | pments i | n question II-4 in each year? | | | | | |
| | Pricing data methodologyPlease describe the method and the kinds of documents/records that were used to compile your price data. Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data. | | | | | | | | | |
| IV-3. | | | | | ne prices that it charges for sales of ists, please submit sample pages of | | | | | |
| | Transaction | 1 | Set | | | | | | | |
| | by transaction | Contracts | price lists | Other | If other, describe | P | | | | |
| | | | | | n other, accorns | | | | | |
| IV-4. | Discount polic | y Please inc | dicate and d | escribe y | our firm's discount policies (<i>checl</i> | c all that apply). | | | | |
| | Quantity discounts | Annual total volume discounts | No discount policy | Other | Describe | | | | | |
| | | | | | | | | | | |
| IV-5. | Pricing terms. | On what ba | sis are your | firm's pr | ices of domestic PET FSS usually q | uoted (check | | | | |

Delivered F.o.b. If f.o.b., specify point IV-6. Contract versus spot.--Approximately what share of your firm's sales of its U.S.-produced PET FSS in 2019 was on a (1) short-term contract basis, (2) annual contract basis, (3) long-term contract basis, and (4) spot sales basis?

| | Short-term contracts (multiple deliveries for less than 12 months) | Annual contracts (multiple deliveries for 12 months) | Long-term contracts (multiple deliveries for more than 12 months) | Spot sales (for a single delivery) | Total (should sum to 100.0%) | |
|---------------------|---|--|--|---|---------------------------------------|---|
| Share of 2019 sales | % | % | % | % | 0.0 | % |

IV-7. <u>Contract provisions.</u>— Please fill out the table regarding your firm's typical sales contracts for U.S.-produced PET FSS (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

| Typical sales contract provisions | Item | Short-term contracts (multiple deliveries for less than 12 months) | Annual contracts (multiple deliveries for 12 months) | Long-term contracts (multiple deliveries for more than 12 months) | |
|--|----------------|---|---|--|--|
| Average contract duration | No. of days | | 365 | | |
| Price renegotiation | Yes | | | | |
| (during contract period) | No | | | | |
| | Quantity | | | | |
| Fixed quantity and/or price | Price | | | | |
| and, or price | Both | | | | |
| Indexed to raw | Yes | | | | |
| material costs ¹ | No | | | | |
| Not applicab | le | | | | |
| ¹ Please identify the indexes used: | | | | | |

IV-8. <u>Lead times.--</u>What is the typical lead time between a customer's order and the date of delivery for your firm's sales of its U.S.-produced PET FSS?

| Source | Share of 2019 sales | Lead time (average number of days) |
|------------------------------|---------------------|------------------------------------|
| From inventory | % | |
| Produced to order | % | |
| Total (should sum to 100.0%) | 0.0 % | |

| U.S. Pro | oducers' | Questionna | re - PE | Γ FSS f | rom India and Taiwa | n (Third Rev | iew) | | Page 30 | |
|----------|--|--|--------------------|---------|---|----------------|------|-----------|---------|--|
| IV-9. | Shippin | ng information | <u>on</u> | | | | | | | |
| | (a) Who generally arranges the transportation to your firm's customers' locations? Your firm Purchaser (check one) | | | | | | | | | |
| | (b) Indicate the approximate percentage of your firm's sales of PET FSS that are delivered the following distances from your firm's production facility. | | | | | | | | | |
| | | Distance | | | | | | | | |
| | | Within 1 | L00 mile | es | | | % | | | |
| | | 101 to 1 | ,000 m | iles | | | % | | | |
| | | Over 1,0 | 000 mile | es | | | % | | | |
| | | Tota | ıl (shou | ld sun | n to 100.0%) | 0.0 | % | | | |
| 0. | | | | nuary 1 | ch U.S. geographic n L, 2014 (check all tha cographic area | | ., | √ if appl | | |
| | North | neast.–CT. M | E. MA. | | J, NY, PA, RI, and VT. | | | т п аррі | | |
| | | | | | I, MO, NE, ND, OH, S | | | |] | |
| | South | neast.–AL, DI | E, DC, F | L, GA, | KY, MD, MS, NC, SC, | TN, VA, and | WV. | |] | |
| | Centr | al Southwes | t.–AR, | LA, OK | , and TX. | | | |] | |
| | Mour | ntains.–AZ, C | O, ID, I | MT, N\ | /, NM, UT, and WY. | | | |] | |
| | - | ic Coast.–CA | | | | | | |] | |
| | | r .–All other r ding AK, HI, F | | | e United States not p | reviously list | ted, | |] | |
| IV-11. | PET FSS | that is acco | unted f ere bee | or by | hat is the approxima U.S. inland transport changes in the end u s? | cation costs? | per | cent | | |
| | Chan | nges in end uses | No | Yes | | Ехр | lain | | | |
| | _ | ges since ry 1, 2014 | | | | | | | | |
| | Antici chang | • | | | | | | | | |

| IV-13. | SubstitutesHave there been any changes in the number or types of products that can be |
|--------|---|
| | substituted for PET FSS since January 1, 2014? Do you anticipate any future changes? |

| Changes in substitutes | No | Yes | Explain |
|----------------------------------|----|-----|---------|
| Changes since January 1, 2014 | | | |
| Anticipated changes | | | |

IV-14. **Availability of supply.--**Has the availability of PET FSS in the U.S. market changed since January 1, 2014? Do you anticipate any future changes?

| Availability in the U.S. | | | Please explain, noting the countries and reasons for |
|----------------------------------|-------|-----|--|
| market | No | Yes | the changes. |
| Changes since January 1, 2 | 2014: | | |
| U.Sproduced product | | | |
| Imports from India and Taiwan | | | |
| Imports from all other countries | | | |
| Anticipated changes: | | | |
| U.Sproduced product | | | |
| Imports from India and Taiwan | | | |
| Imports from all other countries | | П | |

IV-15. <u>Demand trends.</u>—Indicate how demand within the United States and outside of the United States (if known) for PET FSS has changed since January 1, 2014, and how you anticipate demand will change in the future. Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

| Market | Overall increase | No change | Overall decrease | Fluctuate with no clear trend | Explanation and factors |
|---------------------------------|------------------|--------------|------------------|-------------------------------------|-------------------------|
| | | C | emand sinc | e January 1, | 2014 |
| Within the United States | | | | | |
| Outside the United States | | | | | |
| | | | Anticipated | l future dema | and |
| Within the United States | | | | | |
| Outside the United States | | | | | |

IV-16. **Product changes.**--Have there been any significant changes in the product range, product mix, or marketing of PET FSS since January 1, 2014? Do you anticipate any future changes?

| Changes in product range, product mix, or marketing | No | Yes | Explain |
|---|----|-----|---------|
| Changes since January 1, 2014 | | | |
| Anticipated changes | | | |

| U.S. Producers' Questionnaire | - PET FSS fre | om India and Ta | aiwan (Third Review) |
|-------------------------------|---------------|-----------------|----------------------|
|-------------------------------|---------------|-----------------|----------------------|

| IV-17. | Conditions | of com | petition |
|--------|-------------------|--------|----------|
|--------|-------------------|--------|----------|

| (a) | Is the PET FSS market subject to business cycles (other than general economy-wide |
|-----|---|
| | conditions) and/or other conditions of competition distinctive to PET FSS? |

| Check all t | hat apply. | | Please describe. |
|-------------|---|--------------------------------|--|
| | No | | Skip to question IV-17. |
| | Yes-Busir seasonal | ness cycles (e.g. business) | |
| | Yes-Other distinctive conditions of competition | | |
| | ave there be since Janua | | the business cycles or conditions of competition for |
| No | Yes | If yes, describe. | |
| | | | |
| | | | |

IV-18. <u>Supply constraints.</u>—Has your firm refused, declined, or been unable to supply PET FSS since January 1, 2014 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, etc.)?

| No | Yes | If yes, please describe. |
|----|-----|--------------------------|
| | | |

IV-19. **Raw materials.**-- Indicate how PET FSS raw material prices have changed since January 1, 2014, and how you expect they will change in the future.

| Raw materials prices | Overall increase | No change | Overall decrease | Fluctuate with no clear trend | Explain, noting how raw material price changes have affected your firm's selling prices for PET FSS. |
|-------------------------------------|------------------|--------------|------------------|--|--|
| Changes since January 1, 2014 | | | | | |
| Anticipated changes | | | | | |

| IV-20. | | - | gPlease compare market prices of PET FSS in U.S. and non-U.S. markets, if pecific information as to time periods and regions for any price comparisons. |
|--------|-----------------------------------|------------------------------------|--|
| IV-21. | etc. that of production the other | you are a on capaci major pi | Please provide as a separate attachment to this request any studies, surveys, ware of that quantify and/or otherwise discuss PET FSS supply (including ty and capacity utilization) and demand in (1) the United States, (2) each of roducing/consuming countries, including India and Taiwan, and (3) the world rticular interest is such data from 2014 to the present and forecasts for the |
| IV-21. | market an | nd altern es arrang | eDescribe how easily your firm can shift its sales of PET FSS between the U.S. ative country markets. In your discussion, please describe any contracts, ements, or other constraints that would prevent or retard your firm from etween the U.S. and alternative country markets within a 12-month period. |
| IV-22. | | | Are your firm's exports of PET FSS subject to any tariff or non-tariff barriers ountries? |
| | No | Yes | If yes, please list the countries and describe any such barriers and any significant changes in such barriers that have occurred since January 1, 2014, or that are expected to occur in the future. |
| | | | |

IV-23. <u>Interchangeability.--</u>Is PET FSS produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = no familiarity with products from a specified country-pair

| Country-pair | India | Taiwan | Other countries |
|---------------|-------|--------|-----------------|
| United States | | | |
| India | | | |
| Taiwan | | | |

For any country-pair producing PET FSS that is *sometimes* or *never* interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:

IV-24. <u>Factors other than price.</u>--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between PET FSS produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = no familiarity with products from a specified country-pair

| Country-pair | India | Taiwan | Other countries | | |
|--|-------|--------|-----------------|--|--|
| United States | | | | | |
| India | | | | | |
| Taiwan | | | | | |
| For any country-pair for which factors other than price always or frequently are a significant | | | | | |

For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's sales of PET FSS, identify the country-pair and report the advantages or disadvantages imparted by such factors:

| IV-25. | Other explanationsIf your firm would like to further explain a response to a question in Part |
|--------|--|
| | IV that did not provide a narrative response box, please note the question number and the |
| | explanation in the space provided below. Please also use this space to highlight any issues your |
| | firm had in providing the data in this section, including but not limited to technical issues with |
| | the MS Word questionnaire. |

| I | | | |
|---|--|--|--|

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

https://www.usitc.gov/investigations/701731/2019/polyethylene_terephthalate_pet_fil_m_india_and/third_review_full.htm

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: PETIT

• E-mail.—E-mail the MS Word questionnaire to Charles.Cummings@usitc.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm <u>does not </u>**produce this product**, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.