
LOST SALES AND LOST REVENUE SURVEY

MATTRESSES FROM CHINA

This survey must be received by the Commission by **October 2, 2018**

See last page for filing instructions.

The information called for in this survey is for use by the United States International Trade Commission in connection with its antidumping investigation concerning mattresses from China (Inv. No. 731-TA-1424 (Preliminary)). The information requested in the survey is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this survey can be obtained from Andrew Knipe (202-205-2390, andrew.knipe@usitc.gov).

Name of firm _____

Address _____

City _____ State _____ Zip Code _____

Website _____

Has your firm purchased mattresses (as defined on next page) at any time since January 1, 2015?

NO (Sign the certification below and promptly return **only** this page of the survey to the Commission)

YES (Complete all parts of the survey, and return the entire survey to the Commission)

Return questionnaire via the U.S. International Trade Commission *Drop Box* by clicking on the following link: <https://dropbox.usitc.gov/oinv/>. (PIN: **MATT)**

CERTIFICATION

I certify that the information herein supplied in this survey is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By submitting this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this survey and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.

I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this investigation or other proceeding may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.

<i>Name of Authorized Official</i>	<i>Title of Authorized Official</i>	<i>Date</i>
_____	_____	_____
<i>Signature</i>	<i>Phone</i>	<i>Email address</i>
_____	_____	_____

GENERAL INFORMATION

Background.--This proceeding was instituted in response to a petition filed on September 18, 2018, by Corsicana Mattress Company (Dallas, TX), Elite Comfort Solutions (Newnan, GA), Future Foam Inc. (Council Bluffs, IA), FXI, Inc. (Media, PA), Innocor, Inc. (Red Bank, NJ), Kolcraft Enterprises Inc. (Chicago, IL), Leggett & Platt, Incorporated (Carthage, MO), Serta Simmons Bedding, LLC (Atlanta, GA), and Tempur Sealy International, Inc. (Lexington, KY). Antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of dumping. Questionnaires and other information pertinent to this proceeding are available at https://www.usitc.gov/investigations/701731/2018/mattresses_china/preliminary.htm.

Mattresses.--Mattresses covered by these investigations are an assembly of materials that generally includes a "core" as well as "upholstery" and/or "ticking." The scope of this petition is restricted to only "adult mattresses" and "youth mattresses," but broadly encompasses all types of "innerspring mattresses," "non-innerspring mattresses," and "hybrid mattresses."

Mattresses covered by the scope of this petition may be sold independently or as a part of furniture (e.g., convertible sofa bed mattresses, corner group mattresses, day-bed mattresses, roll-away bed mattresses, high risers, trundle bed mattresses, crib mattresses), or as part of a set in combination with a "mattress foundation."

Mattresses are covered by these investigations with or without "ticking," the outermost cover. Also included are, mattresses that are packed and sold to end users in boxes, such as those marketed as "bed(s)-in-a-box," "mattress(es)-in-a-box," and/or "compressed mattress(es)."

Excluded from the scope are "futon" mattresses. Also excluded are airbeds (included inflatable mattresses) and waterbeds, which consist of air- or liquid-filled bladders as the core or main support system of the mattress.

Mattresses are currently imported under statistical reporting numbers 9404.21.0010, 9404.21.0013, 9404.29.1005, 9404.29.1013, 9404.29.9085, and 9404.29.9087 of the Harmonized Tariff Schedule of the United States (HTSUS). They may also be imported under HTSUS statistical reporting numbers 9404.21.0095, 9404.29.1095, and 9404.29.9095. Prior to 2016, mattresses were imported under HTSUS statistical reporting numbers 9404.21.0090, 9404.29.1090, and 9404.29.9091. The HTSUS provisions are for convenience and customs purposes; the written description of the scope is dispositive.

Mattress innersprings are a series of metal springs joined together in sizes that correspond to the dimensions of finished mattresses. Innersprings may be comprised of wrapped coils or open/non-wrapped coils. Wrapped innerspring coils consist of coils that are individually encased in a nonwoven or woven material in rows, which rows are then bound together to form an innerspring. Open/non-wrapped coils are generally joined together by helical wire. For purposes of this investigation, mattresses that contain innersprings are referred to as "innerspring mattresses" or "hybrid mattresses."

"Non-innerspring mattresses" are those that do not contain any coils or innerspring units. They are generally produced from foam (e.g., polyurethane, memory (viscoelastic), latex, gel, thermobonded polyester, polyethylene) or other resilient filling.

"Hybrid mattresses" contain two or more support systems as the core, such as layers of both memory foam and innerspring units.

Reporting of information.--If information is not readily available from your records, provide carefully prepared estimates.

Confidentiality.--The data furnished in response to this survey that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (*see* 19 U.S.C. 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

Release of information.--The information provided by your firm in response to this survey, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals. Please also retain a copy of the final document that you submit.

Contact information.--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in this survey. This may or may not be the person whose signature is at the bottom of page 1.

Name	
Title	
Email	
Telephone	

Firms operating more than one establishment should combine the data for all establishments into a single response.

PURCHASE INFORMATION

1. **Purchases and imports.**--Report separately your firm’s domestic purchases and imports of mattresses.

“Purchase” – Purchase from a U.S. entity such as a U.S. producer, a U.S. importer, or other U.S. firm.

“Import” – Purchase directly from a foreign supplier and your firm is the importer of record.

Item	2015	2016	2017
	Quantity (in number of mattresses)		
Purchases of mattresses produced in— United States			
China			
All other countries ¹			
Sources unknown			
Total purchases	0	0	0
Imports² of mattresses from— China			
All other countries ¹			
Total imports	0	0	0
¹ Please identify these countries:			
² If your firm has imported mattresses at any point since January 1, 2015, <u>COMPLETE AND RETURN A U.S. IMPORTERS’ QUESTIONNAIRE</u> (available for download at: https://www.usitc.gov/investigations/701731/2018/mattresses_china/preliminary.htm)			

2. **Changes in purchasing patterns.**--Please indicate how the shares of your firm’s purchases of mattresses from different sources have changed since January 1, 2015.

Source of purchases	Did not purchase	Decreased	Increased	Constant	Fluctuated	Explanation for trend
United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
China	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
All other countries	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Sources unknown	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

3. **Major purchasing factors.**--Please list, in order of their importance, the main factors your firm considers in deciding from whom to purchase mattresses.

1.	
2.	
3.	
Please list any other factors that are very important in your purchase decisions:	

4. **Purchasing subject imports rather than domestic products.--**

(a) Since January 1, 2015, did your firm purchase imports of mattresses from China instead of U.S.-produced mattresses?

Yes (also respond to parts (b) and (c))	No (If "No", skip to next question)
<input type="checkbox"/>	<input type="checkbox"/>

(b) If you responded "Yes" to part (a), were the imported mattresses from China priced lower than the domestic mattresses?

Yes	No
<input type="checkbox"/>	<input type="checkbox"/>

(c) If you responded "Yes" to part (a), was price a primary reason for purchasing imports of mattresses from China rather than U.S.-produced mattresses?

Yes <input type="checkbox"/>	If Yes, estimate the quantity of imports purchased instead of domestic product since January 1, 2015 (in number of mattresses)
No <input type="checkbox"/>	If No, please indicate the reason your firm purchased imports instead of domestic product

5. **U.S. producers and import competition.**--

(a) Since January 1, 2015, in connection with a sale or offer to sell mattresses to your firm, did U.S. producers reduce their prices of domestically produced mattresses in order to compete with lower-priced imports of mattresses from China?

Yes (also respond to question part (b))	No (If "No", skip to question 6)	Don't know
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(b) If your firm responded "yes" to the above question, please provide an estimate of the reduction in U.S. producers' prices, and any additional explanations, such as timing (e.g., months/years), frequency of price reductions, or other market/competitive factors.

Estimated reduction in U.S. prices (percent)	Additional explanation, including such information as timing (e.g., months/years), frequency of price reductions, or other market/competitive factors
%	

6. **Method of purchase**--Please provide a general description of your firm's method(s) of purchase (e.g., individual purchase, contract, bids, Internet purchases, etc.) for mattresses.

7. **Other explanations**--Please provide any additional comments in this box.

OMB INFORMATION

8. **OMB statistics.**--Please report the actual number of hours required and the cost to your firm of completing this survey.

Hours	Dollars

The questions in this survey have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this survey is estimated to average 4 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the survey.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this survey. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

HOW TO FILE YOUR SURVEY RESPONSE

Please do not attempt to modify the format or permissions of the survey document.

Please submit the completed survey using one of the methods noted below. If your firm is unable to complete the MS Word survey or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**--Upload the MS Word survey along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

- **Web address:** <https://dropbox.usitc.gov/oinv/>
- **Enter Investigation:** Select “Mattresses from China: Inv. No. 731-TA-1424” in the drop down menu
- **Pin:** **MATT**

- **E-mail.**--E-mail the MS Word survey to andrew.knipe@usitc.gov; include a scanned copy of the signed certification page (page 1). *Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

If your firm did not purchase this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.