OMB No. 3117-0016/USITC No. 19-1-4034; Expiration Date: 6/30/2020 (No response is required if currently valid OMB control number is not displayed)

U.S. IMPORTERS' QUESTIONNAIRE

CERAMIC TILE FROM CHINA

This questionnaire must be received by the Commission by April 24, 2019

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning ceramic tile products ("ceramic tile") from China (Inv. Nos. 701-TA-621 and 731-TA-1447 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

City	State	Zip Code	
Website			
Has your firm impo 2016?	rted ceramic tile (as defined on next page)	from any country at any time since January 1,	,
NO (Sign	n the certification below and promptly return o	nly this page of the questionnaire to the Commission	on)
YES (Cor	mplete all parts of the questionnaire, and return	the entire questionnaire to the Commission)	
•	tps://dropbox.usitc.gov/oinv/. (PIN: T	Commission <i>Drop Box</i> by clicking on the ILE)	
	CERTIFICATIO		
lge and belief and un of this certification I	n herein supplied in response to this q derstand that the information submitted also grant consent for the Commission	uestionnaire is complete and correct to the is subject to audit and verification by the Co , and its employees and contract personne	ommission el, to use
dge and belief and un of this certification I tion provided in this of mission on the same of ndersigned, acknowled ing or other proceedi el (a) for developing and evaluations relix 3; or (ii) by U.S. gov	n herein supplied in response to this q derstand that the information submitted also grant consent for the Commission questionnaire and throughout this procee or similar merchandise. Edge that information submitted in respondings may be disclosed to and used: (i) by or maintaining the records of this or a re- lating to the programs, personnel, and vernment employees and contract personnel	uestionnaire is complete and correct to th is subject to audit and verification by the Co	ommission el, to use conducted aroughout , and cont ations, au
dge and belief and un of this certification I tion provided in this of mission on the same of indersigned, acknowled ing or other proceedi el (a) for developing and evaluations relix 3; or (ii) by U.S. gove the personnel will sign a	n herein supplied in response to this question that the information submitted also grant consent for the Commission questionnaire and throughout this proceed or similar merchandise. Endge that information submitted in responsings may be disclosed to and used: (i) by or maintaining the records of this or a relating to the programs, personnel, and pernment employees and contract personnel popropriate nondisclosure agreements.	uestionnaire is complete and correct to the is subject to audit and verification by the Contract personner, and its employees and contract personner and its employees and contract personner and its entire to this request for information and the the Commission, its employees and Offices, elated proceeding, or (b) in internal investigation operations of the Commission including untel, solely for cybersecurity purposes. I under	ommission el, to use conducted aroughout , and cont ations, au
dge and belief and un of this certification I tion provided in this of mission on the same of ndersigned, acknowled ing or other proceedi el (a) for developing and evaluations relix 3; or (ii) by U.S. gov	n herein supplied in response to this q derstand that the information submitted also grant consent for the Commission questionnaire and throughout this procee or similar merchandise. Edge that information submitted in respondings may be disclosed to and used: (i) by or maintaining the records of this or a re- lating to the programs, personnel, and vernment employees and contract personnel	uestionnaire is complete and correct to the is subject to audit and verification by the Control of and its employees and contract personner and its employees and contract personner and its entry of the commission, its employees and Offices, elated proceeding, or (b) in internal investigation operations of the Commission including u	ommission el, to use conducted aroughout , and cont ations, au

PART I.—GENERAL INFORMATION

Background.--This proceeding was instituted in response to a petition filed on April 10, 2019, by the Coalition for Fair Trade in Ceramic Tile. Countervailing and/or antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at https://www.usitc.gov/investigations/701731/2019/ceramic_tile_products_china/preliminary.htm

<u>Ceramic tile products ("ceramic tile")</u> covered by these investigations are articles containing a mixture of minerals including clay (generally hydrous silicates of alumina or magnesium) that are treated to develop a fired bond. The subject merchandise includes ceramic flooring tile, wall tile, paving tile, hearth tile, porcelain tile, mosaic tile, finishing tile, and the like. All ceramic tile is subject to the scope regardless of whether the tile is glazed or unglazed, regardless of size, regardless of the water absorption coefficient by weight, regardless of the extent of vitrification, and regardless of whether or not the tile is on a backing. Ceramic tile are covered by the scope regardless of end use, size, thickness, and weight. Ceramic tile includes tile pressed as very large single pieces, up to and exceeding 5' x 15'.

Subject merchandise includes ceramic tile produced in China that undergoes minor processing in a third country prior to importation into the United States. Similarly, subject merchandise includes ceramic tile produced in China that undergoes minor processing after importation into the United States. Such minor processing includes, but is not limited to, one or more of the following: beveling, cutting, trimming, staining, painting, polishing, finishing, or any other processing that would otherwise not remove the merchandise from the scope of the investigation if performed in the country of manufacture of the inscope product.

The scope excludes ceramic bricks currently imported under HTS US 6904.10.00.10 through 6904.90.00.00.

Ceramic tile may be provided for in any HTS subheading (8-digit rate line) of heading 6907 and imported/reported under any subordinate statistical reporting number of that heading. They may also be imported under statistical reporting numbers 6914.10.80.00, 6914.90.80.00, 6905.10.00.00, and 6905.90.00.50. The HTSUS provisions are for convenience and customs purposes; the written description of the scope is dispositive.

<u>Importer</u>.--Any person or firm engaged, either directly or through a parent company or subsidiary, in importing ceramic tile (as defined above) into the United States from a foreign manufacturer or through its selling agent.

<u>Reporting of information</u>.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a

¹ Prior to 2017, ceramic tile were imported under headings 6907 and 6908.

manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.-- The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

<u>Valid number error messages.</u>--If you are completing this form in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 rather than \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete this form. Detailed instructions on how to resolve this issue is provided at the end of this questionnaire and is available upon request from Nathanael Comly (nathanael.comly@usitc.gov; 202-205-3174).

<u>D-GRIDS tool.</u>--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macroenabled MS Excel file available for download from the Commission's generic questionnaires webpage (https://www.usitc.gov/trade_remedy/question.htm) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is *optional*. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

I-1.	OMB statisticsPlease report below the actual number of hours required and the cost to you
	firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2.	Establishments coveredProvide the name and address of establishment(s) covered by this
	questionnaire. If your firm is publicly traded, please specify the stock exchange and trading
	symbol.

facilities.					

"<u>Establishment</u>"--Each facility of a firm involved in the <u>importation</u> of ceramic tile, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such

U.S. Importers' Questionnaire – Ceramic Tile (Preliminary) I-3. Ownership.--Is your firm owned, in whole or in part, by any other firm? No Yes--List the following information Extent of ownership (percent) Firm name Address I-4. Related importers/exporters.--Does your firm have any related firms, either domestic or foreign, that are engaged in importing ceramic tile from China into the United States or that are engaged in exporting ceramic tile from China to the United States? No Yes--List the following information. Firm name Country Affiliation

porters' Questionnaire -	Ceramic Tile (Prelimina	ary)	Р		
	oducersDoes your firm have any related firms, either domestic or foreign, that the production of ceramic tile?				
□ No □ Yes	List the following infor	mation.			
Firm name	Country		Affiliation		
ceramic tile. More than	one answer may be app	Consignee of the	Customs broke		
Importer of record	imported product(s)	imported products(s)	freight forward		
		d of ceramic tile but is not telephone number, and in			
Firm name	Address		Contact person		
			and phone number		
			<u> </u>		
			<u> </u>		

I-8. FTZ, TIB, or bonded warehouses.--Please indicate whether your firm enters ceramic tile into, or withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate whether your firm imports ceramic tile under the TIB (temporary importation under bond) program.

"Foreign trade zone" is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

"Bonded warehouse" is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S.C. § 1555.

"Temporary Importation under Bond ("TIB") program" is a procedure whereby imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule of the United States (HTS).

Item	No	Yes
Foreign trade zones		
Bonded warehouses		
Temporary importation under bond		

I-9. Other trade actions. -- To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No	Yes	If yes, Yes–Please specify.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Nathanael Comly

(<u>natha</u>	<u>inael.co</u>	mly@usit	c.gov; 202-205-3174).	Supply all data requested on a <u>calendar-year</u> basis.
II-1.		nission sta		the responsible individual and the manner by which dividual regarding the confidential information submitted
	Name	<u> </u>		
	Title			
	Email			
	Telep	hone		
II-2.		-		te whether your firm has experienced any of the following of ceramic tile since January 1, 2016.
	(che	ck as mar	ny as appropriate)	(If checked, please describe; leave blank if not applicable)
		Office/w	arehouse openings	
		Office/w	varehouse closings	
		Relocation	ons	
		Expansio	ons	
		Acquisiti	ions	
		Consolid	lations	
		_	ed shutdowns or tion curtailments	
		Revised	labor agreements	
		Other (e	.g., technology)	

U.S. Importer	s' Questionn	aire – Ceramic	: Tile	(Preliminary)
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U.S. In	nporters' Qu	iestionna	ire – Ceramic Tile (I	Preliminary)			Page 9		
II-3a.		<u>Arranged imports</u> Has your firm imported or arranged for the importation of ceramic tile for delivery after December 31, 2018 ?							
	_	t merchar	•	•	•	ced an order with a t scheduled to occu			
	No	Yes							
	If yes, fill out the table below.								
					Dow!				
	Sou	ırca	Jan-Mar 2019	Apr-Jun 201	Peri	Jul-Sept 2019	Oct-Dec 2019		
	300		Juli Mai 2013	-		nds of square feet)	Oct Dec 2013		
	China					,,			
	All other	sources							
II-3b.	from any s	source be hree mon		3 and March 31,		as your firm importe? (i.e., the last nine i			
	No	Yes							
			If yes, report the quantity of such import below by source.						
		Quantity (in thousands of square feet)							
			Source	(III tilousullus o	April 2018 through March 2019				
	China					7.p <u></u>			
	All other	All other sources							
II-4.		icate the				es ceramic tile in th ur firm's reasons dif			

Definitions

"Imports"--Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty) or consignee (i.e., to which the merchandise was first delivered).

"Import quantities" -- Quantities reported should be net of returns.

"Import values" -- Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

"Commercial U.S. shipments"--Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business excluding sales made through own firm's retail locations. Report <u>net values</u> (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

"Internal consumption / including for own firm's retail sales" — Product consumed internally by your firm, which includes merchandise that your firm transferred to your own firm's retail locations. Such transactions are valued at fair market value (i.e., <u>not</u> the total value of final downstream processed merchandise (in the case of internal consumption), <u>nor</u> the retail sale value (in the case of your firm owning and operating its own retail locations); rather these transactions should be recorded at the fair market wholesale value of the merchandise used for further processing or for retail level sale).

"Transfers to related firms"--Shipments made to related firms. Such transactions are valued at fair market value.

"Related firm"--A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

"Export shipments"--Shipments to destinations outside the United States, including shipments to related firms.

"Inventories" -- Finished goods inventory, not raw materials or work in progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-5a. <u>U.S. imports from China</u>.—Report your firm's imports and your firm's shipments and inventories of ceramic tile imported from China by your firm during the specified periods.

China

Quantity (in tho	usands of square fee	et), value (<i>in \$1,000</i>)			
	Calendar years				
Item	2016	2017	2018		
Beginning-of-period inventories (<i>quantity</i>) (A)					
Imports under HTS 6907 and 6908: ¹² Quantity (B)					
Value (C)					
Imports under all other subheadings: 23 Quantity (D)					
Value (E)					
U.S. shipments: ⁴ Commercial shipments: Quantity (F)					
Value (G)					
Internal consumption / including for own firm's retail sales: ⁵ Quantity (H) Value ⁵ (I)					
Transfers to related firms: ⁵					
Quantity (J)					
Value⁵ (K)					
Export shipments: ⁶ Quantity (L)					
Value (M)					
End-of-period inventories (quantity) (N)					
¹ Prior to 2017, ceramic tile was classifiable un ² Please identify the foreign producers, if know ³ Please report the specific HTS statistical repo 6907 or 6908: ¹ If the product that was imported by your firm the products prior to re-sale or use in the United ☐ Yes, if yes, please describe the nature and ext questions II-8 a-c. ⁵ Internal consumption and transfers to related basis for valuing these transactions in your record the data provided above in this table should be b ⁶ Identify your firm's principal export markets:	vn: In this in a non-final state of the states (e.g., cutting to seent of your firm's finished firms must be valued ds, please specify that he seed on fair market valued.	r imports of ceramic tile und te, did your firm conduct an smaller sizes, buffing, polish hing operations in the Unite at fair market value. If you basis (e.g., cost, cost plus, et	der headings other than y finishing operations on hing, or glazing)? No, d States by responding to r firm uses a different		

II-5a. U.S. imports from China.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line N) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., lines B and D), less total shipments (i.e., lines F, H, J, and L). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar years			
Reconciliation	2016	2017	2018	
A + B + D - F - H - J - L - N = should equal zero ("0") or provide an explanation. ¹	0	0	0	

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.

II-5b. Channels of distribution: China.--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from China by channel of distribution. If your firm, reported data in lines H and I (i.e., relating to internal consumption, including own firm's retail sales), please classify your shipments based on your own firm's classification as opposed to your customers' classification in this table. For example, if your firm is a big box retailer that imports and uses its imports for sale at its own retail locations, please report those U.S. shipments as "To Big box/ home center retailers" in this question.

China

		Calendar years	
Item	2016	2017	2018
	Quantity (in t	housands of square feet)	, value (<i>in \$1,000</i>)
Channels of distribution:			
U.S. shipments:			
To Distributors ¹			
Quantity (O)			
Value (P)			
To Big box/home center retailers			
Quantity (Q)			
Value (R)			
To Other retailers			
Quantity (S)			
Value (T)			
To Contractors/builders			
Quantity (U)			
Value (V)			
To Other end users			
Quantity (W)			
Value (X)			
¹ This category includes floor covering wholes	alers.		

<u>RECONCILIATION OF CHANNELS.</u>--Please ensure that the quantities and values reported for channels of distribution (i.e., lines O through X) in each time period equal the quantities and values reported for U.S. shipments (i.e., lines F through K) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar years			
Reconciliation item	2016	2017	2018	
Quantity: $O + Q + S + U + W - F - H - J =$ zero ("0"), if not revise.	0	0	0	
Value : P + R + T + V + X – G –I – K = zero ("0"), if not revise.	0	0	0	

⁶ Identify your firm's principal export markets:

II-6a. <u>Imports from all other sources</u>.—Report your firm's imports and your firm's shipments and inventories of ceramic tile imported from **all other sources** by your firm during the specified periods.

All other sources

Quantity (in tho	usands of square feet	t), value (<i>in \$1,000</i>)	
		Calendar years	
Item	2016	2017	2018
Beginning-of-period inventories (quantity) (A)			
Imports under HTS 6907 and 6908: ¹² Quantity (B)			
Value (C)			
Imports under all other subheadings: ²³ Quantity (D)			
Value (E)			
U.S. shipments: ⁴ Commercial shipments: Quantity (F)			
Value (G)			
Internal consumption / including for own firm's retail sales: ⁵ Quantity (H)			
Value⁵ (I)			
Transfers to related firms: ⁵ Quantity (J)			
Value⁵ (K)			
Export shipments: ⁶ Quantity (L)			
Value (M)			
End-of-period inventories (quantity) (N)			
¹ Prior to 2017, ceramic tile was classifiable und ² Please identify the foreign producers, if know ³ Please report the specific HTS statistical report 6907 or 6908: ⁴ If the product that was imported by your firm the products prior to re-sale or use in the United	rn: rting numbers used for was in a non-final state States (e.g., cutting to s ent of your firm's finish	imports of ceramic tile under e, did your firm conduct any maller sizes, buffing, polishir ing operations in the United	r headings other than finishing operations or gg, or glazing)? No, States by responding t

II-6a. Imports from all other sources.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line N) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., lines B and D), less total shipments (i.e., lines F, H, J, and L). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar years			
Reconciliation	2016	2017	2018	
A + B + D - F - H - J - L - N = should equal				
zero ("0") or provide an explanation.1	0	0	0	

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.

II-6b. Channels of distribution: All other sources.—Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from all other sources by channel of distribution. If your firm, reported data in lines H and I (i.e., relating to internal consumption, including own firm's retail sales), please classify your shipments based on your own firm's classification as opposed to your customers' classification in this table. For example, if your firm is big box retailer that imports and uses its imports for sale at its own retail locations, please report those U.S. shipments as "To Big box/ home center retailers" in this question.

All other sources

		Calendar years	
Item	2016	2017	2018
	Quantity (in t	housands of square feet)	, value (<i>in \$1,000</i>)
Channels of distribution:			
U.S. shipments:			
To Distributors ¹			
Quantity (O)			
Value (P)			
To Big box/home center retailers			
Quantity (Q)			
Value (R)			
To Other retailers			
Quantity (S)			
Value (T)			
To Contractors/builders			
Quantity (U)			
Value (V)			
To Other end users			
Quantity (W)			
Value (X)			
¹ This category includes floor covering wholes	alers.		

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines O through X) in each time period equal the quantity reported for U.S. shipments (i.e., lines F through K) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar years			
Reconciliation item	2016	2017	2018	
Quantity: O + Q + S + U + W - F -H - J =				
zero ("0"), if not revise.	0	0	0	
Value : P + R + T + V + X - G -I - K = zero				
("0"), if not revise.	0	0	0	

II-6c. <u>U.S. import from all other sources in other HTS provisions</u>.--Report your firm's U.S. imports of ceramic tile imported under HTS subheadings <u>other than</u> 6907 and 6908 from the listed sources. Totals reported below for all listed sources combined (lines Y + Z + AA + AB) should equal the total of U.S. imports under all other subheadings (line D) in question II-6a.

All other sources

	Calendar years		
Item	2016	2017	2018
	Quantity (in thousands of square feet)		
U.S. imports from sources <u>other than</u> China of ceramic tile that are classified in HTS provisions <u>other than</u> under subheadings 6907 or 6908: Mexico (Y)			
Italy (Z)			
Spain (AA)			
Additional sources (AB) ¹			
Subtotal	0	0	0
¹ Please identify the additional sources inc for of the reported data in the 2016-18 three-		the approximate shares tha	at each source accounts

<u>RECONCILIATION OF OTHER NONSUBJECT IMPORTS.</u>--Please ensure that the quantities reported for these U.S. imports (i.e., lines Y through AB) in each time period equal the quantity reported for U.S. imports (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar years			
Reconciliation item	2016	2017	2018	
Y + Z + AA + AB – D = zero ("0"), if not				
revise.	0	0	0	

II-7.	<u>Transfers to related firms.</u> If your firm reported transfers to related firms in any of the data tables in part II, please identify the firm(s) and indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary) and whether the transfers were priced at market value or by a non-market formula.

Ceramic tile requiring further processing before end use.—				
(i)	of ceramic	tile requiring further processi	rences in the physical characteristics and functions ng before end use (e.g. tile requiring cutting, equiring further processing before end use.	
(ii)	processing		r your firm's ceramic tile requiring further ot further finish into ceramic tile <u>not</u> requiring	
furthe	r processing	before end use covered by th	6, has your firm imported ceramic tile requiring e investigations and further processed (e.g. cut natch the scope definition of ceramic tile?	
No	yes	-	nature and extent of the following items in ing processing operations in the United States.	
		Capital investments		
		Technical expertise		
		Value added		
		·		
		Value added		

U.S. Importers	' Questionnaire -	- Ceramic Tile	(Preliminary)	۱
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II-8c. Finishing only processing operations' complexity and importance. -- On a scale of 1 to 5, please provide your firm's opinion as to the complexity, intensity, and importance of *finishing only* processing activities. 1 being minimally complex, intense, and important. 5 being extremely complex, intense, and important.

1: Minimally complex, intense, and important	2	3	4	5: Extremely complex, intense, and important	
	Please des	scribe the reason for yo	our rating.		

II-8d. <u>U.S. imports by type of product</u>.--Report your firm's U.S. imports of ceramic tile by product type in the specified periods.

		Calendar years	
Item	2016	2017	2018
J.S. imports from China.—			
Ceramic tile requiring further processing			
before end use. ¹			
Quantity (AC)			
Value (AD)			
Ceramic tile not requiring further			
processing before end use.			
Quantity (AE)			
Value (AF)			
J.S. imports from all other sources.—			
Ceramic tile requiring further processing			
before end use. ¹			
Quantity (AG)			
Value (AH)			
Ceramic tile not requiring further			
processing before end use.			
Quantity (AI)			
Value (AJ)			

you included: _____ Please list the three leading purchasers to which your firm sold these products if your firm sold these in unfinished

form, please list your own firm if your own firm conducted the finishing operations: _

<u>RECONCILIATION OF IMPORTS BY PRODUCT TYPE</u>.--Please ensure that the quantities and values reported for U.S. imports by product type (i.e., lines AC through AJ) in each time period equal the quantity and value reported for commercial U.S. shipments (i.e., lines B through E) in questions II-5a and II-6a in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

		Calendar years	
Reconciliation item	2016	2017	2018
Quantity: $AC + AE - B - D$ (II-5a) = zero ("0"), if not revise.	0	0	0
Quantity: AD + AF - C - E (II-5a) = zero ("0"), if not revise.	0	0	0
Quantity: $AG + AI - B - D$ (II-6a) = zero ("0"), if not revise.	0	0	0
Quantity: AH + AJ $-$ C $-$ E (II-6a) = zero ("0"), if not revise.	0	0	0

II-9.	Other explanationsIf your firm would like to further explain a response to a question in Part II
	for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your
	firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Andrew Knipe (202-205-2390, andrew.knipe@usitc.gov).

III-1. Contact information.--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	

PRICE DATA

- III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2016 of the following products your firm imported from China:
 - <u>Product 1</u>.--Porcelain tile, rectangular, 6"–8" in width by 24"–36" in length, sold to home center retailers
 - <u>Product 2</u>.--Porcelain tile, square or rectangular, 12"–24" in width by 12"–24" in length, sold to distributors
 - <u>Product 3.</u>--Ceramic tile, square or rectangular, 12"–24" in width by 12"–24" in length, sold to home center retailers
 - <u>Product 4.--</u>Ceramic tile, square or rectangular, 3"–6" in width by 6"–12" in length, sold to other retailers

Please note that values should be <u>f.o.b.</u>, <u>U.S.</u> point of shipment and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

During January 2016-December 2018, did your firm import from China and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

YesPlease complete the following pricing data tables as appropriate.
NoSkip to question III-3.

Product 2: Product 3: Product 4:

III-2a. <u>Price data</u>.--Report below the quarterly price data¹ for pricing products² imported from China and sold by your firm.

China (price data)

Report data in square feet (not 1,000s) and actual dollars (not 1,000s).

(Quantity in square feet, value in dollars)

	Prod	uct 1	Prod	uct 2	Produ	uct 3	Produ	uct 4
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2016:								
January-March								
April-June								
July-September								
October-December								
2017:								
January-March								
April-June								
July-September								
October-December								
2018:								
January-March								
April-June								
July-September								
October-December								
¹ Net values (i.e., gross firm's U.S. point of shipmer ² Pricing product defin Note -If your firm's produc	nt. itions are provi ct does not exac	ded on the fir	st page of Part	III.	competitive with	h the specifie		-
description of your firm's p Product 1:	roduct. Also, p	lease explain a	any anomalies i	in your firm's r	reported pricing	g data.		

U.S. Importers	' Questionnaire -	- Ceramic Tile	(Preliminary
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III-2b.	Price data checklistPlease check that the pricing data in question III-2(a) have been correctly
	reported.

Are the price data reported above:	√ if Yes
In square feet (<i>not</i> 1,000s of square feet)?	
In actual dollars (not \$1,000)?	
F.o.b. U.S. point of shipment (i.e., does not include U.S. transport co	sts)?
Net of all discounts and rebates?	
Have returns credited to the quarter in which the sale occurred?	
Less than reported commercial shipments in part II in each year?	
<u>Pricing data methodology.</u> Please describe the method and the kinds of that were used to compile your price data.	or accuments/records

price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

III-3.	Imports for internal use, repackaging, or retail sale Did your firm import ceramic tile for
	internal consumption, repackaging, or use for sales in your firm's retail locations since January 1,
	2016?

YesPlease complete the following table as appropriate.
NoSkip to question III-4.

Product 2: Product 3: Product 4:

III-3a. <u>Imports for internal use, repackaging, or retail sale.</u>--Report below the import purchase cost data¹ for pricing products² imported from China and used by your own firm or sold at retail.

Please note that values should be <u>landed</u>, <u>duty-paid</u> and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid by your firm (i.e., should be net of all returns, discounts, allowances, and rebates).

China (purchase cost data)

Report data in square feet (not 1,000s) and actual dollars (not 1,000s).

(Quantity in square feet, value in dollars)								
	Product 1		Product 2		Product 3		Product 4	
Period of shipment	Quantity	Landed, duty-paid (LDP) value ¹	Quantity	Landed, duty-paid (LDP) value ¹	Quantity	Landed, duty-paid (LDP) value ¹	Quantity	Landed, duty-paid (LDP) value ¹
2016:								
January-March							1	
April-June								
July-September								
October-December]	
2017: January-March								
April-June							<u>[</u>	
July-September								
October-December]	
2018: January-March								
April-June								
July-September								
October-December								
¹ LDP value (i.e., landed duty-paid values): Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States). See "Import values" definition in Part II (Trade and Related Information – Definitions). ² Pricing product definitions are provided on the first page of Part III.								
'	Note. —If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a lescription of your firm's product. Also, please explain any anomalies in your firm's reported import purchase cost data.							
Product 1:								

III-3b. <u>Inland transportation costs for your firm's direct imports of ceramic tile for internal use, repackaging, or retail sale.</u>--

If your firm reported import purchase costs above (questions III-3 and III-3a), what is the approximate percentage of the total cost of the ceramic tile that you directly imported from China that is accounted for by U.S. inland transportation costs from the port of importation to your distribution network, retail store(s), or manufacturing plant(s)?

Country	Percent
China	%

III-3c. Additional costs for your firm's direct imports of ceramic tile for your firm's internal use, repackaging, or retail sale.--

(i) If your firm reported direct import purchase costs above (questions III-3 and III-3a), please identify the factors (*other than* U.S. inland transportation costs or costs already included in landed duty paid values) that add to your cost of importing directly since January 1, 2016. Estimate the ratio of these additional costs compared to the landed duty-paid value, and explain the specific costs associated with each category.

Factors	Estimated ratio of additional costs to landed duty paid value (percent)	Explanation of specific costs
Logistical or supply chain management costs (not already included in LDP value)	%	
Warehousing/inventory carrying costs (not already included in LDP value)	%	
Insurance costs (<u>not</u> already included in LDP value)	%	
Other, please identify ()	%	

(ii) To which source(s) does your firm compare costs in determining your additional transaction costs to directly import?

U.S. importers	U.S. producers	Both	Neither	

III-3c.	Additio	onal cos	ts for your firm's direct imports of ceramic tile for your firm's internal use,
	<u>repack</u>	aging, o	or retail saleContinued
	(iii)	(a)	Briefly identify the benefits of directly importing ceramic tile instead of purchasing ceramic tile from a U.S. importer or from a U.S. producer.
		(b)	Please provide the estimated margin saved by having directly imported ceramic tile instead of purchasing from a U.S. importer percent of landed duty-paid value.
		(c)	Explain any variation in the margin saved since January 1, 2016.
III-3d.	<u>Did yo</u> ı	ur firm Į	purchase ceramic tile from a U.S. producer?
	☐ No		YesPlease complete the Lost Sales/Lost Revenue survey (available here: https://www.usitc.gov/investigations/701731/2019/ceramic_tile_products_chin_a/preliminary.htm .)

U.S. Importers	' Questionnaire – Ceramic Tile (Preliminary	/)
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III-4.	<u>Price setting.</u> How does your firm determine the prices that it charges for sales of ceramic tile
	(check all that apply)? If your firm issues price lists, please submit sample pages of a recent list.

saction by saction	Contracts	Set price lists	Other	If other, describe

III-5. <u>Discount policy</u>.--Please indicate and describe your firm's discount policies (*check all that apply*).

Quantit ^o		No discount policy	Other	Describe
uiscouiit	s uiscouiits	policy	Other	Describe

III-6. **Pricing terms.**--On what basis are your firm's prices of imported ceramic tile from China usually quoted *(check one)*?

Delivered	F.o.b.	If f.o.b., specify point

III-7. <u>Contract versus spot.</u>--Approximately what share of your firm's sales of ceramic tile imported from China in 2018 was on a (1) short-term contract basis, (2) annual contract basis, (3) long-term contract basis, and (4) spot sales basis?

ltem	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months) Long-term contracts (multiple deliveries for more than 12 months)		Spot sales (for a single delivery)	Total (should sum to 100.0%)	
Share of 2018 sales	%	%	%	%	0.0	%

III-8. <u>Contract provisions.</u>--Please fill out the table regarding your firm's typical sales contracts for ceramic tile imported from China (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

Typical sales contract provisions	ltem	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)	
Average contract duration	No. of days		365		
Price renegotiation	Yes				
(during contract period)	No				
	Quantity				
Fixed quantity and/or price	Price				
3.1.5/ 5.1 p.1.55	Both				
Indexed to raw	Yes				
material costs ¹	No				
Not applicable					
¹ Please identify the indexes used:					

III-9. <u>Lead times.</u>—What is your firm's share of sales of ceramic tile imported from China from inventory vs. produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of ceramic tile?

Source	Share of 2018 sales	Lead time (Average number of days)
From your firm's U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

III-10.	Shippir	ng inform	ation

(a)	What is the approximate percentage of the cost of ceramic tile imported from China that is accounted for by U.S. inland transportation costs? percent.
(b)	Who generally arranges the transportation to your firm's customers' locations? Your firm Purchaser (check one)
(c)	When your firm sells ceramic tile imported from China, from where is it shipped? Point of importation Storage facility (check one)
(d)	Indicate the approximate percentage of your firm's sales of ceramic tile imported from

China that are delivered the following distances from your firm's U.S. point of shipment.

Distance from your firm's U.S. point of shipment	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total (should sum to 100.0%)	0.0 %

III-11. <u>Geographical shipments.</u>—In which U.S. geographic market area(s) has your firm sold ceramic tile imported from subject countries since January 1, 2016 (check all that apply)?

Geographic area				
Northeast.–CT, ME, MA, NH, NJ, NY, PA, RI, and VT.				
MidwestIL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.				
Southeast.—AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.				
Central Southwest.—AR, LA, OK, and TX.				
MountainsAZ, CO, ID, MT, NV, NM, UT, and WY.				
Pacific Coast.–CA, OR, and WA.				
Other.—All other markets in the United States not previously listed, including AK, HI, PR, and VI.				

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III-12. <u>End uses.--</u>List the end uses of the ceramic tile that your firm imports. For each end-use product, what percentage of the <u>total cost</u> is accounted for by ceramic tile vs. other inputs?

	Share of total cost	Total	
			(should sum to
End-use product	Ceramic tile	Other inputs	100.0% across)
	%	%	0.0 %
	%	%	0.0 %
	%	%	0.0 %

			%			%	0.0 %
			%			%	0.0 %
I-13. <u>Substitutes</u> .	Can other	_	oe substitut lease fill ou			tile?	
	F	nd use in v	which this	На		inges in the price	e of this substitut r ceramic tile?
Substitute		substitute		No	Yes	Expl	anation
L.							
2.							
3.							
States (if kno	wn) for cer	amic tile h	as changed	since Ja	nuary	tates and outside 1, 2016. Explain ges in demand.	
Market	Overall increase	No change	Overall decrease	Fluctua no clea			tion and factors
Within the U.S.							
Outside the U.S.				_			

III-15.		_	ave there been any significant changes in the product range, product mix or tile since January 1, 2016?				
	No	Yes	If yes, please des	cribe.			
III-16.	Conditions	s of compe	etition.—				
	(a) Is the ceramic tile market subject to business cycles (other than general economy-conditions) and/or other conditions of competition distinctive to ceramic tile?						
	Check all	that apply	•	Please describe.			
		No		Skip to question III-17.			
		Yes-Busin seasonal b	ess cycles (e.g. ousiness)				
			distinctive of competition				
			ere been any cha e since January 1,	nges in the business cycles or conditions of competition 2016?			
	No	Yes	If yes, describe	e.			
III-17.	17. Supply constraintsHas your firm refused, declined, or been unable to supply ceramic tile since January 1, 2016 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, etc.)?						
	No	Yes	If yes, please des	cribe.			

III-18. Raw materials.--How have ceramic tile raw material prices changed since January 1, 2016?

Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for ceramic tile.

III-19. <u>Interchangeability.--</u>Is ceramic tile produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = *no familiarity* with products from a specified country-pair

Country pair	China	Other countries
United States		
China		
	g ceramic tile that is sometimes o explain the factors that limit or pr	-

III-20. **Factors other than price.**--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between ceramic tile produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = no familiarity with products from a specified country-pair

Country pair	China	Other countries				
United States						
China						
For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of ceramic tile, identify the country-pair and report the advantages or disadvantages imparted by such factors:						

III-21. <u>Customer identification</u>.--List the names and contact information for your firm's 10 largest U.S. customers for ceramic tile since January 1, 2016. Indicate the share of the quantity of your firm's total shipments of ceramic tile that each of these customers accounted for in 2018.

	Customer's name	Contact person	Email	Telephone	City	State	Share of 2018 sales (%)
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							

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III-22.	<u>Impact of the section 301 investigation</u> This question concerns the section 301 investigation and tariffs on ceramic tile that have been proposed and implemented by the United States in response to Chinese trade practices.							
	reme	Did the announcement in March 2018 and subsequent implementation of tariff remedies in the section 301 investigation impact, or do you anticipate that it will impact, your firm's ceramic tile business and/or the U.S. ceramic tile market as a whole?						
	Ple	ase fill out ta	v and answe	r part (b)	No	Don't know		
	 	tem		Response				
	Impact on you	r firm¹						
	Impact on overall U.S. market ¹							
	¹ Please identify the magnitude and timing of any effects, and compare your firm's operations/overall market before and after the announcement of the section 301 measures.							
(b) <u>Assessment of specific impacts of the section 301 investigation</u> Please indicate the impact of the announcement and subsequent implementation of remedies in the section 301 investigation and tariff actions regarding ceramic tile.								
	ltem	Increase	No change	Decrease	Fluctuate with no clear trend		Explana	ation and factors
	rall demand for ic tile in the U. market							
	for ceramic ti ne U.S. market	e						
III-23.	Other explanationsIf your firm would like to further explain a response to a question in Part III for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.							

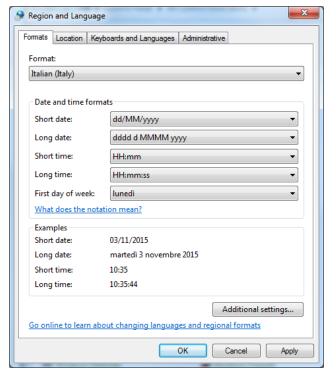
Correcting Valid number error messages.--If you are completing a Commission questionnaire in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 instead of as \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. This issues stem from your computer number formatting setting (e.g., not the MS Word document itself, but the computer from which you are opening up the document). In the United States commas (,) delineate multiples of 1000 and periods (.) delineate fractions less than one. Many EU countries use the reverse where multiples of 1000 are delineated with periods (.) and fractions less than one are delineated with commas (,). The US International Trade Commission's questionnaires are set-up in the United States with the U.S. number formatting. When this formatting interacts with a computer set to EU number formatting, we believe this may cause this issue.

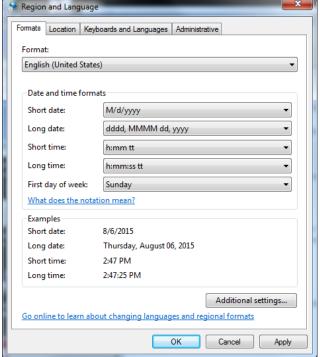
The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete the questionnaire.

To temporarily change your computer's number settings to U.S. settings, please do the following (for Microsoft Windows Operating system):

- START
- Control Panel
- Region and Language (under Clock, Language, and Region category)
- Format tab
- Change the Format from your existing one (e.g. "Italian (Italy)") to "English (United States)" (see screen shots below)

When you do this the number "twelve million dollars and thirty five cents" would change from \$12.000.000,35 (Italy format) to \$12,000,000.35 (U.S. format), and then there will be no conflict with the questionnaire. When you finish reporting the data then you can close the questionnaire and switch back to Italy settings.





HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

https://www.usitc.gov/investigations/701731/2019/ceramic_tile_products_china/preliminary.htm

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: TILE

• E-mail.—E-mail the MS Word questionnaire to nathanael.comly@usitc.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm did not import this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.