U.S. IMPORTERS' QUESTIONNAIRE

ALUMINUM WIRE AND CABLE FROM CHINA

This questionnaire must be received by the Commission by <u>July 31, 2019</u>

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing and antidumping duty investigations concerning aluminum wire and cable ("AWC") from China (Inv. Nos. 701-TA-611 and 731-TA-1428 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

	State	
Website		
Has your firm imported	d AWC (as defined on next page) from <u>any cou</u>	untry at any time since January 1, 2016?
NO (Sign the	e certification below and promptly return only this	page of the questionnaire to the Commission)
YES (Comple	te all parts of the questionnaire, and return the en	itire questionnaire to the Commission)
	CERTIFICATION	
dge and belief and under of this certification I als	stand that the information submitted is sub o grant consent for the Commission, and stionnaire and throughout this proceeding i	nnaire is complete and correct to the best of my ject to audit and verification by the Commission. By its employees and contract personnel, to use the n any other import-injury proceedings conducted by
dge and belief and under, of this certification I als ation provided in this que, amission on the same or sundersigned, acknowledge ling or other proceedings are (a) for developing or 1, and evaluations relativity, or (ii) by U.S. govern	stand that the information submitted is sub o grant consent for the Commission, and stionnaire and throughout this proceeding is imilar merchandise. It that information submitted in response to may be disclosed to and used: (i) by the Comaintaining the records of this or a related ing to the programs, personnel, and opera	ject to audit and verification by the Commission. By its employees and contract personnel, to use the
dge and belief and under, of this certification I als ation provided in this que, amission on the same or sundersigned, acknowledge ling or other proceedings are (a) for developing or 1, and evaluations relativity, or (ii) by U.S. govern	stand that the information submitted is sub o grant consent for the Commission, and stionnaire and throughout this proceeding is imilar merchandise. It that information submitted in response to may be disclosed to and used: (i) by the Commission of this or a related ing to the programs, personnel, and opera- timent employees and contract personnel, so	ject to audit and verification by the Commission. By its employees and contract personnel, to use the n any other import-injury proceedings conducted by o this request for information and throughout this ommission, its employees and Offices, and contract proceeding, or (b) in internal investigations, audits, tions of the Commission including under 5 U.S.C.

PART I.—GENERAL INFORMATION

Background.--This proceeding was instituted in response to petitions filed on September 21, 2018, by Encore Wire Corporation, McKinney, Texas, and Southwire Company, LLC, Carrollton, Georgia. Countervailing and antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at

https://www.usitc.gov/investigations/701731/2018/aluminum_wire_and_cable_china/final.htm.

Aluminum wire and cable (AWC) covered by these investigations is aluminum wire and cable, which is defined as an assembly of one or more electrical conductors made from 8000 Series Aluminum Alloys (defined in accordance with ASTM B800), Aluminum Alloy 1350 (defined in accordance with ASTM B230/B230M or B609/B609M), and/or Aluminum Alloy 6201 (defined in accordance with ASTM B398/B398M), provided that: (1) At least one of the electrical conductors is insulated; (2) each insulated electrical conductor has a voltage rating greater than 80 volts and not exceeding 1000 volts; and (3) at least one electrical conductor is stranded and has a size not less than 16.5 thousand circular mil (kcmil) and not greater than 1000 kcmil. The assembly may: (1) Include a grounding or neutral conductor; (2) be clad with aluminum, steel, or other base metal; or (3) include a steel support center wire, one or more connectors, a tape shield, a jacket or other covering, and/or filler materials.

Most aluminum wire and cable products conform to National Electrical Code (NEC) types THHN, THWN, THWN-2, XHHW-2, USE, USE-2, RHH, RHW, or RHW-2, and also conform to Underwriters Laboratories (UL) standards UL-44, UL-83, UL-758, UL-854, UL-1063, UL-1277, UL-1569, UL-1581, or UL-4703, but such conformity is not required for the merchandise to be included within the scope.

The scope of the investigations specifically excludes conductors that are included in equipment already assembled at the time of importation. Also excluded are aluminum wire and cable products in actual lengths less than six feet.

AWC is currently imported under statistical reporting number 8544.49.9000 of the Harmonized Tariff Schedule of the United States (HTSUS). It may also be imported under HTSUS statistical reporting number 8544.42.9090. The HTSUS provisions are for convenience and customs purposes; the written description of the scope is dispositive.

<u>Importer</u>.--Any person or firm engaged, either directly or through a parent company or subsidiary, in importing AWC (as defined above) into the United States from a foreign manufacturer or through its selling agent.

Reporting of information.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.-- The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

<u>Valid number error messages.</u>--If you are completing this form in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 rather than actual dollars,000), you may be unable to enter in numbers greater than 999 in numeric form fields. The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete this form. Detailed instructions on how to resolve this issue is provided at the end of this questionnaire and is available upon request from Keysha Martinez (202-205-2136, keysha.martinez@usitc.gov).

<u>D-GRIDS tool.</u>.--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macroenabled MS Excel file available for download from the Commission's generic questionnaires webpage (https://www.usitc.gov/trade_remedy/question.htm) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is *optional*. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

I-1. **OMB statistics**.--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2.	Establishments coveredProvide the name and address of establishment(s) covered by this
	questionnaire. If your firm is publicly traded, please specify the stock exchange and trading
	symbol.

facilities operated in conjunction with (whether or not physically separate from) such facilities.	

"Establishment" -- Each facility of a firm involved in the importation of AWC, including auxiliary

U.S. I	mporters' Questionnaire -	- AWC (Final)	Page 5
I-3.	OwnershipIs your fir	m owned, in whole or in part, by any o	ther firm?
	□ No □ Yes	List the following information	
	Firm name	Address	Extent of ownership (percent)
I-4.	foreign, that are engag engaged in exporting A	portersDoes your firm have any related in importing AWC from China into to the United States?List the following information.	
	Firm name	Country	Affiliation

Importers' Questionnaire –	AWC (Final)		Page
Related producersDo engaged in the producti	•	elated firms, either domes	tic or foreign, that are
☐ No ☐ Yes-	-List the following infor	mation.	
Firm name	Country		Affiliation
Importing operations More than one answer	may be applicable.	re of your firm's importin	
Importer of record	Takes title to the imported product(s)	Consignee of the imported products(s)	Customs broker or freight forwarder
	-	d of AWC but is not the cone number, and individua	
Firm name	Address		Contact person and phone number

I-8. <u>FTZ, TIB, or bonded warehouses</u>.--Please indicate whether your firm enters AWC into, or withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate whether your firm imports AWC under the TIB (temporary importation under bond) program.

"Foreign trade zone" is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

"Bonded warehouse" is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S.C. § 1555.

"Temporary Importation under Bond ("TIB") program" is a procedure whereby imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule of the United States (HTS).

Item	No	Yes
Foreign trade zones		
Bonded warehouses		
Temporary importation under bond		

I-9. Other trade actions.--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No	Yes	If yes, Yes–Please specify.

Telephone

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Keysha Martinez (202-205-2136, keysha.martinez@usitc.gov). **Supply all data requested on a <u>calendar-year</u> basis**.

II-1.	Contact inform	ationPlease identify the responsible	individual and the manner by which
	Commission sta in part II.	aff may contact that individual regarding	ng the confidential information submitted
	Name		
	Title		
	Email		

II-2. <u>Changes in operations.</u>—Please indicate whether your firm has experienced any of the following changes in relation to the importation of AWC since January 1, 2016.

(check as many as appropriate)		(If checked, please describe; leave blank if not applicable)
	Office/warehouse openings	
	Office/warehouse closings	
	Relocations	
	Expansions	
	Acquisitions	
	Consolidations	
	Prolonged shutdowns or importation curtailments	
	Revised labor agreements	
	Other (e.g., technology)	

U.S. Importers' Questionnaire - AWC (Final

II-3a.	Arranged importsHas your firm imported or arranged for the importation of AWC for delivery
	after June 30, 2019?

"Arranged imports" are imports for which your firm has placed an order with a foreign supplier for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.

No	Yes	
		If yes, fill out the table below.

	Period						
Source	Jul-Sept 2019	Oct-Dec 2019	Jan-Mar 2020	Apr-Jun 2020			
	Quantity (in pounds, gross weight)						
China							
Mexico							
Turkey							
All other sources							

II-3b. <u>Imports in the 12 month period preceding the petition</u>.--Has your firm imported AWC from any source September 1, 2017 and August 31, 2018? (i.e., the last four months in 2017 and first eight months in 2018 combined)

No	Yes	
		If yes, report the quantity of such import below by source.

Quantity (in pounds, gross weight)						
Source September 2017 through August 201						
China						
Mexico						
Turkey						
All other sources						

II-4.	Reasons for importing if producerIf your firm also produces AWC in the United States, please
	indicate the reasons for importing this product. If your firm's reasons differ by source, please
	elaborate.

Definitions

"Imports" –Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty) or consignee (i.e., to which the merchandise was first delivered).

"Import quantities" –Quantities reported should be net of returns.

"Import values"—Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

"U.S. commercial shipments"— Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

"Internal consumption" – Product consumed internally by your firm. Such transactions are valued at fair market value.

"Transfers to related firms" – Shipments made to related firms. Such transactions are valued at fair market value.

"Related firm" —A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

"Export shipments"— Shipments to destinations outside the United States, including shipments to related firms.

"Inventories" -- Finished goods inventory, not raw materials or work in progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-5a. <u>U.S. imports from China</u>.—Report your firm's imports and your firm's shipments and inventories of AWC imported from China by your firm during the specified periods.

China

Quantity (in pounds, gross weight), value (in actual dollars)								
		Calendar years	}	January-June				
ltem	2016	2017	2018	2018	2019			
Beginning-of-period inventories (quantity) (A)								
Imports: ¹ Quantity (B)								
Value (C)								
U.S. shipments: Commercial shipments: Quantity (D)								
Value (E)								
Internal consumption: ² Quantity (F)								
Value² (G)								
Transfers to related firms: ² Quantity (H)								
Value² (I)								
Export shipments: ³ Quantity (J)								
Value (K)								
End-of-period inventories (quantity) (L)								
¹ Please identify the foreign producers ² Internal consumption and transfers basis for valuing these transactions in youthe data provided above in this table should be a	to related firms nour records, pleas ould be based on	nust be valued at e specify that ba	sis (e.g., cost, cos	•				

II-5a. U.S. imports from China.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar years		January-June		
Reconciliation	2016	2017	2018	2018	2019
A + B - D - F - H - J - L = should equal					
zero ("0") or provide an explanation.1	0	0	0	0	0

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.

II-5b. <u>Channels of distribution: China</u>.-- Report your firm's U.S. shipments (i.e., <u>inclusive</u> of commercial U.S. shipments, internal consumption, and transfers to related firms) by channel of distribution.

China

	Calendar years			January-June	
Item	2016	2017	2018	2018	2019
	Quantity (in pounds, gro			ss weight)	
Channels of distribution: U.S. shipments: To distributors (M)					
To end users (N)					

<u>RECONCILIATION OF CHANNELS.</u>--Please ensure that the quantities reported for channels of distribution (i.e., lines M and N) in each time period equal the quantity reported for U.S. shipments (i.e., lines D, F, and H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar years			January-June		
Reconciliation item	2016	2017	2018	2018	2019	
M + N - D - F - H = zero ("0"), if not						
revise.	0	0	0	0	0	

II-6a. <u>U.S. imports from Mexico</u>.—Report your firm's imports and your firm's shipments and inventories of AWC imported from Mexico by your firm during the specified periods.

Mexico

		Calendar years	January-June		
ltem	2016	2017	2018	2018	2019
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption: ² Quantity (F)					
Value² (G)					
Transfers to related firms: ² Quantity (H)					
Value² (I)					
Export shipments: ³ Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					
¹ Please identify the foreign producers ² Internal consumption and transfers to basis for valuing these transactions in youthe data provided above in this table should be a support of the data provided above in this table should be a support of the data provided above in this table should be a support of the data provided above in this table should be a support of the data provided above in this table should be a support of the data provided above in this table should be a support of the data provided above in this table should be a support of the data provided above in this table should be a support of the data provided above in this table should be a support of the data provided above in this table should be a support of the data provided above in this table should be a support of the data provided above in this table should be a support of the data provided above in this table should be a support of the data provided above in this table should be a support of the data provided above in this table should be a support of the data provided above in this table should be a support of the data provided above in this table should be a support of the data provided above in this table should be a support of the data provided above in this table should be a support of the data provided above in this table should be a support of the data provided above in the data provided above	to related firms nour records, pleas ould be based on	nust be valued at e specify that bas	sis (e.g., cost, cost	•	

II-6a. U.S. imports from Mexico.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar years			January-June	
Reconciliation	2016	2017	2018	2018	2019
A + B - D - F - H - J - L = should equal					
zero ("0") or provide an explanation.1	0	0	0	0	0

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.

II-6b. <u>Channels of distribution: Mexico</u>.-- Report your firm's U.S. shipments (i.e., <u>inclusive</u> of commercial U.S. shipments, internal consumption, and transfers to related firms) by channel of distribution.

Mexico

	Calendar years			January-June	
Item	2016	2017	2018	2018	2019
	Quantity (in pounds, gross weight)				
Channels of distribution: U.S. shipments: To distributors (M)					
To end users (N)					

<u>RECONCILIATION OF CHANNELS.</u>--Please ensure that the quantities reported for channels of distribution (i.e., lines M and N) in each time period equal the quantity reported for U.S. shipments (i.e., lines D, F, and H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

		Calendar years	January-June		
Reconciliation item	2016	2017	2018	2018	2019
M + N - D - F - H = zero ("0"), if not					
revise.	0	0	0	0	0

II-7a. <u>U.S. imports from Turkey</u>.—Report your firm's imports and your firm's shipments and inventories of AWC imported from Turkey by your firm during the specified periods.

Turkey

Quantity			e (in actual doll	-	
		Calendar years	<u> </u>	Januar	y-June
ltem	2016	2017	2018	2018	2019
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption: ² Quantity (F)					
Value² (G)					
Transfers to related firms: ² Quantity (H)					
Value² (I)					
Export shipments: ³ Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					
¹ Please identify the foreign producers ² Internal consumption and transfers basis for valuing these transactions in you the data provided above in this table should be a support of the data provided above in the stable should be a support of the support of	to related firms nour records, pleas ould be based on	nust be valued at e specify that ba	sis (e.g., cost, cost		

II-7a. U.S. imports from Turkey.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar years			January-June		
Reconciliation	2016	2017	2018	2018	2019	
A + B - D - F - H - J - L = should equal						
zero ("0") or provide an explanation.1	0	0	0	0	0	

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.

II-7b. <u>Channels of distribution: Turkey</u>.--Report your firm's U.S. shipments (i.e., <u>inclusive</u> of commercial U.S. shipments, internal consumption, and transfers to related firms) by channel of distribution

Turkey

	Calendar years			January-June		
Item	2016	2017	2018	2018	2019	
	Quantity (in pounds, gross weight)					
Channels of distribution: U.S. shipments: To distributors (M)						
To end users (N)						

<u>RECONCILIATION OF CHANNELS.</u>--Please ensure that the quantities reported for channels of distribution (i.e., lines M and N) in each time period equal the quantity reported for U.S. shipments (i.e., lines D, F, and H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar years			January-June		
Reconciliation item	2016	2017	2018	2018	2019	
M + N - D - F - H = zero ("0"), if not						
revise.	0	0	0	0	0	

II-8a. <u>Imports from all other sources</u>.—Report your firm's imports and your firm's shipments and inventories of AWC imported from **all other sources** by your firm during the specified periods. .

All other sources

Quantity (iii poulius, gros		ie (in actual doll	-	
		Calendar years	<u> </u>	Januar	y-June
Item	2016	2017	2018	2018	2019
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption: ² Quantity (F)					
Value² (G)					
Transfers to related firms: ² Quantity (H)					
Value² (I)					
Export shipments: ³ Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					
¹ Please identify the foreign producers ² Internal consumption and transfers t basis for valuing these transactions in yo the data provided above in this table sho ³ Identify your firm's principal export i	to related firms nur records, pleas	nust be valued at e specify that ba	sis (e.g., cost, cost	•	

II-8a. Imports from all other sources.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar years			January-June		
Reconciliation	2016	2017	2018	2018	2019	
A + B - D - F - H - J - L = should equal						
zero ("0") or provide an explanation.1	0	0	0	0	0	
1 - 1 16.1			. 1			

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.

II-8b. <u>Channels of distribution: All other sources</u>.--Report your firm's commercial U.S. shipments by channel of distribution.

All other sources

	Calendar years			January-June	
Item	2016	2017	2018	2018	2019
	Quantity (in pounds, gross weight)				
Channels of distribution: Commercial U.S. shipments: To distributors (M)					
To end users (N)					

<u>RECONCILIATION OF CHANNELS.</u>--Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

		Calendar years	January-June		
Reconciliation item	2016	2017	2018	2018	2019
M + N - D = zero ("0"), if not revise.	0	0	0	0	0

-9.	<u>Transfers to related firms.</u> If your firm reported transfers to related firms in any of the data tables in part II, please identify the firm(s) and indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary) and whether the transfers were priced at market value or by a non-market formula.
-10.	Other explanationsIf your firm would like to further explain a response to a question in Part II for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from John Benedetto (202-205-3270, John.Benedetto@usitc.gov).

III-1. <u>Contact information.</u>--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	

PRICE DATA

III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2016 of the following products your firm imported from China:

Product 1.--Type SE (Style R) cables containing three 600 volt conductors made of Aluminum Alloy 8000 Series, plus a neutral/ground wire, with American Wire Gauge (AWG) sizes of 4/0, 4/0, and 2/0, and excluding Sureseal and Powerglide.

<u>Product 2</u>.--"Sweetbriar" underground distribution cables containing two 600 volt conductors made of Aluminum Alloy 1350 Series, plus a neutral/ground wire, with American Wire Gauge (AWG) sizes of 4/0, 4/0, and 2/0, excluding Sureseal and Powerglide.

Product 3.--Type XHHW wires rated at 600 volts, with the conductor made of Aluminum Alloy 8000 Series, with a size of 500 kcmil, excluding Sureseal and Powerglide.

<u>Product 4.</u>—"Wittenburgh" underground distribution cables containing three 600 volt conductors made of Aluminum Alloy 1350 Series, plus a neutral ground wire, with American Wire Gauge (AWG) sizes of 6, 6, 6, and 6, and excluding Sureseal and Powerglide.

<u>Product 5.</u>—SER 6-6-6-6 Type SE cables containing three 600 volt conductors made of Aluminum Alloy 8000 Series, plus a neutral/ground wire, with American Wire Gauge (AWG) sizes of 4/0, 4/0, and 2/0, and excluding Sureseal and Powerglide..

Product 6.-- Type XHHW wires rated at 600 volts, with the conductor made of Aluminum Alloy 8000 Series, with a size of 250 kcmil, and excluding Sureseal and Powerglide.

Please note that values should be <u>f.o.b.</u>, <u>U.S.</u> <u>point of shipment</u> and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

During January 2016-June 2019, did your firm import from China and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

YesPlease complete the following pricing data table(s) as appropriate.
NoSkip to question III-3.

III-2a. <u>Price data</u>.--Report below the quarterly price data¹ for pricing products² imported from China and sold by your firm.

China

Report data in *pounds, gross weight* and <u>actual dollars</u> (not 1,000s).

	Product 1		Product 2		Product 3	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value
2016:						
January-March						
April-June						
July-September						
October-December						
2017:						
January-March						
April-June						
July-September						
October-December						
2018:						
January-March						
April-June						
July-September						
October-December						
2019:						
January-March						
April-June						

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

NoteIf your firm's product does not exactly	meet the product specifications but	is competitive with the specified product,
provide a description of your firm's product.	Also, please explain any anomalies in	n your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

² Pricing product definitions are provided on the first page of Part III.

III-2a. Price data.--Report below the quarterly price data¹ for pricing products² imported from China and sold by your firm.

China

Report data in *pounds, gross weight* and <u>actual dollars</u> (not 1,000s).

	Product 4		oss weight, value in dollars) Product 5		Product 6	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value
2016:						
January-March						
April-June						
July-September						
October-December						
2017:						
January-March						
April-June						
July-September						
October-December						
2018:						
January-March						
April-June						
July-September						
October-December						
2019:						
January-March						
April-June						
¹ Net values (i.e., gross s f.o.b. your firm's U.S. point o ² Pricing product definit	f shipment.			orepaid freight,	and the value of re	eturned go

NoteIf your firm's product does not exactly	meet the product specifications but	is competitive with the specified product,
provide a description of your firm's product.	Also, please explain any anomalies in	n your firm's reported pricing data.

Product 4: Product 5:

Product 6:

III-2b. <u>Price data</u>.--Report below the quarterly price data¹ for pricing products² imported from Mexico and sold by your firm.

Mexico

Report data in *pounds, gross weight* and <u>actual dollars</u> (not 1,000s).

	Product 1		Product 2		Product 3	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value
2016:						
January-March						
April-June						
July-September						
October-December						
2017:						
January-March						
April-June						
July-September						
October-December						
2018:						
January-March						
April-June						
July-September						
October-December						
2019:						
January-March						
April-June						

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

NoteIf your firm's product does not exactly	y meet the product specifications but is competitive with the specif	fied product,
provide a description of your firm's product.	Also, please explain any anomalies in your firm's reported pricing	data.

Product 1:

Product 2:

Product 3:

² Pricing product definitions are provided on the first page of Part III.

III-2b. <u>Price data</u>.--Report below the quarterly price data¹ for pricing products² imported from Mexico and sold by your firm.

Mexico

Report data in *pounds, gross weight* and <u>actual dollars</u> (not 1,000s).

	(Quantity <i>in pounds, gross weight,</i> value <i>in dollars</i>) Product 4 Product 5 Product 6					
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value
 2016:	,					
January-March						
April-June						
July-September						
October-December						
2017:						
January-March						
April-June						
July-September						
October-December						
2018:						
January-March						
April-June						
July-September						
October-December						
2019:						
January-March						
April-June						
¹ Net values (i.e., gross s f.o.b. your firm's U.S. point o ² Pricing product definit	f shipment.		•	orepaid freight,	and the value of re	eturned good
NoteIf your firm's product provide a description of your	•	•	•	•	·	•

Product 4:
Product 5:
Product 6:

III-2c. <u>Price data</u>.--Report below the quarterly price data¹ for pricing products² imported from Turkey and sold by your firm.

Turkey

Report data in *pounds, gross weight* and <u>actual dollars</u> (not 1,000s).

	Product 1		Product 2		Product 3	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value
2016:						
January-March						
April-June						
July-September						
October-December						
2017:						
January-March						
April-June						
July-September						
October-December						
018:						
January-March						
April-June						
July-September						
October-December						
2019:						
January-March						
April-June						

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

NoteIf your firm's product does not exactly	meet the product specifications but	is competitive with the specified product,
provide a description of your firm's product.	Also, please explain any anomalies in	n your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

² Pricing product definitions are provided on the first page of Part III.

III-2c. <u>Price data</u>.--Report below the quarterly price data¹ for pricing products² imported from Turkey and sold by your firm.

Turkey

Report data in *pounds, gross weight* and <u>actual dollars</u> (not 1,000s).

	Product 4		Product 5		Product 6	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value
2016:						
January-March						
April-June						
July-September						
October-December						
2017:						
January-March						
April-June						
July-September						
October-December						
2018:						
January-March						
April-June						
July-September						
October-December						
2019:						
January-March						
April-June						
¹ Net values (i.e., gross s f.o.b. your firm's U.S. point o ² Pricing product definit	of shipment.			orepaid freight,	and the value of r	eturned goo

NoteIf your firm's product does not exactly	meet the product specifications but	is competitive with the specified product,
provide a description of your firm's product.	Also, please explain any anomalies in	n your firm's reported pricing data.

Product 4:
Product 5:
Product 6:

III-2d.	Price data checklistPlease check that the pricing data in question III-2a through III-2c has
	been correctly reported.

Is the price data reported above:	√ if Yes
In actual dollars (<i>not</i> 1,000 dollars)?	
F.o.b. U.S. point of shipment (i.e., does not include U.S. transport costs)?	
Net of all discounts and rebates?	
Have returns credited to the quarter in which the sale occurred?	
Less than reported commercial shipments in part II in each year?	

III-Ze.	that were used to compile your price data.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

III-3.	Price settingHow does your firm determine the prices that it charges for sales of AWC (check
	all that apply)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe

III-4. <u>Discount policy</u>.--Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe

III-5. <u>Pricing terms.</u>-- On what basis are your firm's prices of imported AWC from China usually quoted *(check one)*?

Delivered F.o.b.		If f.o.b., specify point

III-6. <u>Contract versus spot</u>.--Approximately what share of your firm's sales of AWC imported from China in 2018 was on a (1) short-term contract basis, (2) annual contract basis, (3) long-term contract basis, and (4) spot sales basis?

	Type of sale					
ltem	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)	Spot sales (for a single delivery)	Total (should sum to 100.0%)	
Share of 2018 sales	%	%	%	%	0.0	%

III-7. <u>Contract provisions.</u>— Please fill out the table regarding your firm's typical sales contracts for AWC imported from China (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

Typical sales contract provisions	ltem	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	No. of days		365	
Price renegotiation	Yes			
(during contract period)	No			
	Quantity			
Fixed quantity and/or price	Price			
aa, a paa	Both			
Indexed to raw	Yes			
material costs ¹	No			
Not applicable				
¹ Please identify the indexes used:				

III-8. <u>Lead times.</u>--What is your firm's share of sales of AWC imported from China from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of AWC?

Source	Share of 2018 sales	Lead time (Average number of days)
From your firm's U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

III-9.	Shippin	g information.—						
	(a)	What is the approximate percentage of the cost of AWC imported from China that is accounted for by U.S. inland transportation costs? percent.						
	(b)	Who generally arranges the transportation to your firm Your firm Purchaser (check one)	n's custom	ers' lo	ocations?			
	(c)	When your firm sells AWC imported from China, from Point of importation Storage facility (check one		shipp	ed?			
	(d)	Indicate the approximate percentage of your firm's sales of AWC imported from China that are delivered the following distances from your firm's U.S. point of shipment.						
		Distance from your firm's U.S. point of shipment	Share	:				
		Within 100 miles		%				
		101 to 1,000 miles		%				
		Over 1,000 miles		%				
		Total (should sum to 100.0%)	0.0	%				

III-10. <u>Geographical shipments.</u>—In which U.S. geographic market area(s) has your firm sold AWC imported from subject countries since January 1, 2016 (check all that apply)?

Geographic area	China	Mexico
NortheastCT, ME, MA, NH, NJ, NY, PA, RI, and VT.		
MidwestIL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.		
Southeast.—AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.		
Central Southwest.—AR, LA, OK, and TX.		
Mountains.—AZ, CO, ID, MT, NV, NM, UT, and WY.		
Pacific Coast.–CA, OR, and WA.		
Other .—All other markets in the United States not previously listed, including AK, HI, PR, and VI.		

III-11. <u>End uses.</u>--List the end uses of the AWC that your firm imports. For each end-use product, what percentage of the <u>total cost</u> is accounted for by AWC and other inputs?

	Share of total cost	Total	
			(should sum to
End-use product	AWC	Other inputs	100.0% across)
	%	%	0.0 %
	%	%	0.0 %
	%	%	0.0 %

	□ N	0	YesP	lease fill ou	t the tab	le.		
		F	nd use in v	which this	На		anges in the price	e of this substitute e for AWC?
	Substitute		substitute		No	Yes	Expl	anation
1.								
2.								
3.								
III-1		wn) for AW	/C has cha	nged since .	January	1, 201 in de ate wi	mand.	e of the United ends and describe
in the United States								
in th		i e	i	1			1	

U.S. Im	porters' Qu	ıestionnaiı	re – AWC (Final)	Page 33			
III-14.		_	lave there been ar ince January 1, 20	ny significant changes in the product range, product mix or 16?			
	No	Yes	If yes, please des	cribe.			
III-15.		AWC mark	ket subject to busi	ness cycles (other than general economy-wide conditions) tition distinctive to AWC?			
	Check all	that apply	<i>j</i> .	Please describe.			
		No		Skip to question III-16.			
			ness cycles (e.g. business)				
			r distinctive is of competition				
	-		e been any change ary 1, 2016?	es in the business cycles or conditions of competition for			
	No	Yes	If yes, describe	е.			
III-16.	January 1, declining t	<u>Supply constraints.</u> Has your firm refused, declined, or been unable to supply AWC since January 1, 2016 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, etc.)?					
	No	Yes	If yes, please des	cribe.			
			•				

III-17. Raw materials.--How have AWC raw material prices changed since January 1, 2016?

Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for AWC.

III-18. <u>Interchangeability.--</u>Is AWC produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

0 = *no familiarity* with products from a specified country-pair

Country-pair	China	Mexico	Turkey	Other countries
United States				
China				
Mexico				
Turkey				
For any country-pair country-pair and ex	r producing AWC tha		_	e, identify the

III-19. <u>Factors other than price</u>.--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc*.) between AWC produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = no familiarity with products from a specified country-pair

Country-pair	China	Mexico	Turkey	Other countries
United States				
China				
Mexico				
Turkey				

For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's sales of AWC, identify the country-pair and report the advantages or disadvantages imparted by such factors:

III-20. <u>Customer identification</u>.--List the names and contact information for your firm's 10 largest U.S. customers for AWC since January 1, 2016. Indicate the share of the quantity of your firm's total shipments of AWC that each of these customers accounted for in 2018.

Customer's name		City	State	Share of 2018 sales (%)
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

III-21.	Impact of the section 232 investigation This question concerns the section 232 investigation
	and subsequent tariffs imposed on imported aluminum products.

(a) Did the announcement of the 232 investigation in April 2017 or the subsequent imposition of tariffs on imported aluminum products beginning in March 2018 have an impact on the AWC market?

Yes—Please fill out table below and answer part (b)	No	Don't know

Item	Response
Impact on your firm ¹	
Impact on overall U.S. market ¹	
¹ Please identify the magnitude	and timing of any effects, and compare your firm's operations/overall market

¹ Please identify the magnitude and timing of any effects, and compare your firm's operations/overall market before and after the application of additional tariffs on imported aluminum products.

(b) <u>Assessment of impact of the section 232 tariffs.</u>—Please indicate the impact of the 232 investigation and subsequent imposition of on imported aluminum products beginning in March 2018.

		No		Fluctuate with no clear	
Item	Increase	change	Decrease	trend	Explanation and factors
Overall demand for AWC in the U.S. market					
Supply of AWC in the U.S. market					
Prices for AWC in the U.S. market					
Raw material costs for AWC in the U.S. market					

III-22.	Impact of the section 301 investigation This question concerns the section 301 investigation
	and subsequent announcement of additional tariffs that include AWC proposed and
	implemented by the United States in response to Chinese trade practices.

(a)	Did the announcement of the 301 investigation in June 2018 or the subsequent imposition
	of tariffs on Chinese-origin products have an impact on the AWC market?

Yes—Please fill out table below and answer part (b)	No	Don't know

Item	Response
Impact on your firm ¹	
Impact on overall U.S. market ¹	
¹ Please identify the magnitude	and timing of any effects, and compare your firm's operations/overall market

before and after the announcement of the section 301 measures.

Assessment of impact of the section 301 investigation.--Please indicate the impact of (b) the announcements and subsequent imposition of duties under the section 301 investigation.

		No		Fluctuate with no clear	
Item	Increase	change	Decrease	trend	Explanation and factors
Overall demand for AWC in the U.S. market					
Supply of AWC in the U.S. market					
Prices for AWC in the U.S. market					
Raw material costs for AWC in the U.S. market					

III-23. Other explanations.--If your firm would like to further explain a response to a question in Part III for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

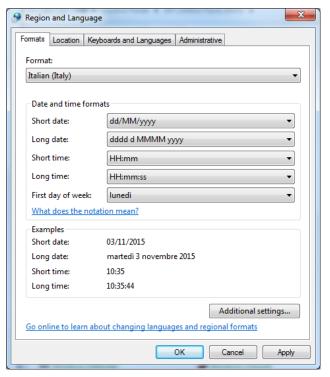
Correcting Valid number error messages.—If you are completing a Commission questionnaire in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 instead of as actual dollars,000), you may be unable to enter in numbers greater than 999 in numeric form fields. This issues stem from your computer number formatting setting (e.g., not the MS Word document itself, but the computer from which you are opening up the document). In the United States commas (,) delineate multiples of 1000 and periods (.) delineate fractions less than one. Many EU countries use the reverse where multiples of 1000 are delineated with periods (.) and fractions less than one are delineated with commas (,). The US International Trade Commission's questionnaires are set-up in the United States with the U.S. number formatting. When this formatting interacts with a computer set to EU number formatting, we believe this may cause this issue.

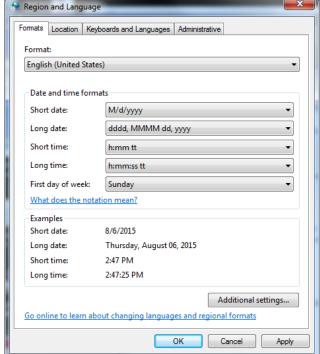
The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete the questionnaire.

To temporarily change your computer's number settings to U.S. settings, please do the following (for Microsoft Windows Operating system):

- START
- Control Panel
- Region and Language (under Clock, Language, and Region category)
- Format tab
- Change the Format from your existing one (e.g. "Italian (Italy)") to "English (United States)" (see screen shots below)

When you do this the number "twelve million dollars and thirty five cents" would change from \$12.000.000,35 (Italy format) to \$12,000,000.35 (U.S. format), and then there will be no conflict with the questionnaire. When you finish reporting the data then you can close the questionnaire and switch back to Italy settings.





HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

https://www.usitc.gov/investigations/701731/2018/aluminum wire and cable china/f inal.htm

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: WIRE

• E-mail.—E-mail the MS Word questionnaire to keysha.martinez@usitc.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm did not import this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.