

## U.S. PURCHASERS' QUESTIONNAIRE

### FABRICATED STRUCTURAL STEEL FROM CANADA, CHINA, AND MEXICO

This questionnaire must be received by the Commission by **November 8, 2019**  
*See last page for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning fabricated structural steel from Canada, China, and Mexico (Inv. Nos. 701-TA-615-617 and 731-TA-1432-1434 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from Lauren Gamache ([lauren.gamache@usitc.gov](mailto:lauren.gamache@usitc.gov), 202-205-3489).

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip Code _____</p> <p>Website _____</p> <p>Has your firm purchased fabricated structural steel (as defined on next page) from <u>any</u> source (domestic or foreign) at any time since January 1, 2016?</p> <p><input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return <b>only</b> this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> <b>YES</b> (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)</p> <p>Return questionnaire via the U.S. International Trade Commission <i>Drop Box</i> by clicking on the following link: <a href="https://dropbox.usitc.gov/oinv/">https://dropbox.usitc.gov/oinv/</a>. (PIN: <b>FABS</b>)</p>
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#### CERTIFICATION

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By submitting this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.*

*I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.*

\_\_\_\_\_  
*Name of Authorized Official*

\_\_\_\_\_  
*Title of Authorized Official*

\_\_\_\_\_  
*Date*

\_\_\_\_\_  
*Signature*

\_\_\_\_\_  
*Phone*

\_\_\_\_\_  
*Email address*

**PART I.—GENERAL INFORMATION**

**Background.**--This proceeding was instituted in response to a petition filed on February 4, 2019, by the American Institute of Steel Construction LLC, Chicago, IL. Countervailing and/or antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at [https://www.usitc.gov/investigations/701731/2019/fabricated\\_structural\\_steel\\_canada\\_china\\_and/finall.htm](https://www.usitc.gov/investigations/701731/2019/fabricated_structural_steel_canada_china_and/finall.htm).

**Fabricated structural steel** covered by these investigations is carbon and alloy fabricated structural steel. Fabricated structural steel is made from steel in which: (1) iron predominates, by weight, over each of the other contained elements; and (2) the carbon content is two percent or less by weight. Fabricated structural steel products are steel products that have been fabricated for erection or assembly into structures, including, but not limited to, buildings (commercial, office, institutional, and multi-family residential); industrial and utility projects; parking decks; arenas and convention centers; medical facilities; and ports, transportation and infrastructure facilities. Fabricated structural steel is manufactured from carbon and alloy (including stainless) steel products such as angles, columns, beams, girders, plates, flange shapes (including manufactured structural shapes utilizing welded plates as a substitute for rolled wide flange sections), channels, hollow structural section (HSS) shapes, base plates, and plate-work components. Fabrication includes, but is not limited to cutting, drilling, welding, joining, bolting, bending, punching, pressure fitting, molding, grooving, adhesion, beveling, and riveting and may include items such as fasteners, nuts, bolts, rivets, screws, hinges, or joints.

The inclusion, attachment, joining, or assembly of non-steel components with fabricated structural steel does not remove the fabricated structural steel from the scope.

Fabricated structural steel is covered by the scope of the investigation regardless of whether it is painted, varnished, or coated with plastics or other metallic or non-metallic substances and regardless of whether it is assembled or partially assembled, such as into modules, modularized construction units, or sub-assemblies of fabricated structural steel.

Subject merchandise includes fabricated structural steel that has been assembled or further processed in the subject country or a third country, including but not limited to painting, varnishing, trimming, cutting, drilling, welding, joining, bolting, punching, bending, beveling, riveting, galvanizing, coating, and/or slitting or any other processing that would not otherwise remove the merchandise from the scope of the investigation if performed in the country of manufacture of the fabricated structural steel.

All products that meet the written physical description of the merchandise covered by the investigation are within the scope of the investigation unless specifically excluded or covered by the scope of an existing countervailing duty order.

Specifically excluded from the scope of the investigation are:

1. Fabricated steel concrete reinforcing bar (rebar) if: (i) it is a unitary piece of fabricated rebar, not joined, welded, or otherwise connected with any other steel product or part; or (ii) it is joined, welded, or otherwise connected only to other rebar.

2. Fabricated structural steel for bridges and bridge sections that meets American Association of State and Highway and Transportation Officials (AASHTO) bridge construction requirements or any state or local derivatives of the AASHTO bridge construction requirements.

3. Pre-engineered metal building systems, which are defined as complete metal buildings that integrate steel framing, roofing and walls to form one, pre-engineered building system, that meet Metal Building Manufacturers Association guide specifications. Pre-engineered metal building systems are typically limited in height to no more than 60 feet or two stories.

4. Steel roof and floor decking systems that meet Steel Deck Institute standards.

5. Open web steel bar joists and joist girders that meet Steel Joist Institute specifications.

6. Also excluded from the scope of the investigation is scaffolding, and parts and accessories thereof, that comply with ANSI/ASSE A10.8—2011—Scaffolding Safety Requirements, and/or Occupational Safety and Health Administration regulations at 29 CFR part 1926 subpart L—Scaffolds. The outside diameter of the scaffold tubing covered by this exclusion ranges from 25mm to 150mm.

7. Excluded from the scope of the investigation are access flooring systems panels and accessories, where such panels have a total thickness ranging from 0.75 inches to 1.75 inches and consist of concrete, wood, other non-steel materials, or hollow space permanently attached to a top and bottom layer of galvanized or painted steel sheet or formed coil steel, the whole of which has been formed into a square or rectangle having a measurement of 24 inches on each side +/- 0.1 inch; 24 inches by 30 inches +/- 0.1 inch; or 24 by 36 inches +/- 0.1 inch.

8. Excluded from the investigation are the following types of steel poles, segments of steel poles, and steel components of those poles:

- Steel Electric Transmission Poles, or segments of such poles, that meet (1) the American Society of Civil Engineers (ASCE) – Design of Steel Transmission Pole Structures, ASCE/SEI 48 or (2) the USDA RUS bulletin 1724E-214 Guide specification for standard class Steel Transmission Poles. The exclusion for steel electric transmission poles also encompasses the following components thereof: transmission arms which attach to poles; pole bases; angles that do not exceed 8" x 8" x 0.75"; steel vangs, steel brackets, steel flanges, and steel caps; safety climbing cables; ladders; and steel templates.

- Steel Electric Substation Poles, or segments of such poles, that meet the American Society of Civil Engineers (ASCE) - Manuals and Reports on Engineering Practice No. 113. The exclusion for steel electric substation poles also encompasses the following components thereof: substation dead end poles; substation bus stands; substation mast poles, arms, and cross-arms; steel brackets, steel flanges, and steel caps; pole bases; safety climbing cables; ladders; and steel templates.

- Steel Electric Distribution Poles, or segments of such poles, that meet (1) American Society of Civil Engineers (ASCE) – Design of Steel Transmission Pole Structures, ASCE/SEI 48, (2) USDA RUS bulletin 1724E-204 Guide specification for steel single pole and H-frame structures, or (3) ANSI 05.1 height and class requirements for steel poles. The exclusion for steel electric distribution poles also encompasses the following components thereof: distribution arms and cross-arms; pole bases; angles that do not exceed 8" x 8" x 0.75"; steel vangs, steel brackets, steel flanges, and steel caps; safety climbing cables; ladders; and steel templates.

- Steel Traffic Signal Poles, Steel Roadway Lighting Poles, Steel Parking Lot Lighting Poles, and Steel Sports Lighting Poles, or segments of such poles, that meet (1) the American Association of State Highway and Transportation Officials (AASHTO) – Specifications for Structural Supports for Highway Signs, Luminaires, and Traffic Signals, (2) any state or local derivatives of the AASHTO highway sign, luminaires, and traffic signals requirements, or (3) American National Standard Institute (ANSI) C136 - American National Standard for Roadway and Area Lighting Equipment standards. The exclusion for steel traffic signal poles, steel roadway lighting poles, steel parking lot lighting poles, and steel sports lighting poles also encompasses the following components thereof: luminaire arms; hand hole rims; hand hole covers; base plates that connect to either the shaft or the arms; mast arm clamps ; mast arm tie rods; transformer base boxes; formed full base covers that hide anchor bolts; step lugs; internal cable guides; lighting cross arms; lighting service platforms; angles that do not exceed 8" x 8" x 0.75"; stainless steel hand hole door hinges and wind restraints; steel brackets, steel flanges, and steel caps; safety climbing cables; ladders; and steel templates.
- Communication Poles, or segments of such poles, that meet (1) Telecommunications Industry Association (TIA) ANSI/TIA-222 Structural Standards for Steel Antenna Towers and Antenna Supporting Structures, or (2) American Association of State Highway and Transportation Officials (AASHTO) – Specifications for Structural Supports for Highway Signs, Luminaires, and Traffic Signals. The exclusion for communication poles also encompasses the following components thereof: luminaire arms; hand hole rims; hand hole covers; base plate that connects the pole to the foundation or arm to the pole; safety climbing cables; ladders; service ground platforms; step lugs; pole steps; steel brackets, steel flanges, and steel caps; angles that do not exceed 8" x 8" x 0.75", coax, and safety brackets; subcomponent kits for antenna mounts weighing 80 lbs. or less; service platforms; ice bridges; stainless steel hand hole door hinges and wind restraints; and steel templates.
- OEM Round or Polygonal Tapered Steel Poles, segments or shaft components of such poles, that meet the (1) ASCE 48 or AASHTO, (2) ANSI/TIA 222, (3) ANSI 05.1, (4) RUS bulletin 1724E-204, or (5) RUS bulletin 1724E-214. The exclusion for OEM round or polygonal tapered steel poles also encompasses the following components thereof: subcomponent kits for antenna mounts weighing 80 lbs. or less; mounts and platforms; steel brackets, steel flanges, and steel caps; angles that do not exceed 8" x 8" x 0.75"; bridge kits; safety climbing cables; ladders; and steel templates.

The inclusion or attachment of one or more of the above-referenced steel poles in a structure containing fabricated structural steel (FSS) does not remove the FSS from the scope of the investigation. No language included in this exclusion should be read or understood to have applicability to any other aspect of this scope or to have applicability to or to exclude any product, part, or component other than those specifically identified in the exclusion.

9. Also excluded from the scope of the investigation are Shuttering, Formworks, Propping and Shoring and parts and accessories thereof that comply with ANSI/ASSE A10.9—Safety Requirements for Concrete and Masonry Work and ACI-347—Recommended Practice for Concrete Formwork. For Shoring and propping made from tube, the outside diameter of the tubing covered by this exclusion ranges from 48mm to 250mm. For Shuttering and Formworks, the panel sizes covered by this exclusion range from 25mm x 600mm to 3000mm x 3000mm.

The products subject to the investigation are currently classified in the Harmonized Tariff Schedule of the United States (HTSUS) under subheadings: 7308.90.3000, 7308.90.6000, and 7308.90.9590.

The products subject to the investigation may also enter under the following HTSUS subheadings: 7216.91.0010, 7216.91.0090, 7216.99.0010, 7216.99.0090, 7222.40.6000, 7228.70.6000, 7301.10.0000, 7301.20.1000, 7301.20.5000, 7308.40.0000, 7308.90.9530, and 9406.90.0030.

The HTSUS subheadings above are provided for convenience and customs purposes only. The written description of the scope of the investigation is dispositive.

**Reporting of information.**-- If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

**Purchaser.**--Any firm engaged, either directly or through a parent company or subsidiary, in purchasing fabricated structural steel from another firm that produces, imports, or otherwise distributes fabricated structural steel.

**Reporting of information.**-- If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

**Confidentiality.**--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (*see* 19 U.S.C. 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

**Verification.**-- The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

**Release of information.**--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1. **Establishments covered.**-- Provide the name and address of your U.S. establishment(s) covered by this questionnaire, if different from that listed on the cover page. **Firms operating more than one establishment should combine the data for all establishments into a single response.**

**"Establishment"**--Each facility of a firm involved in the purchase of fabricated structural steel, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

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I-2. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No       Yes--List the following information.

Firm name	Address	Extent of ownership (percent)

I-3. **Related importers/exporters.**--Does your firm have any related firms, either domestic or foreign, which import fabricated structural steel into the United States or which export fabricated structural steel to the United States?

No       Yes--List the following information.

Firm name	Country	Affiliation

I-4. **Related producers.**--Does your firm have any related firms, either domestic or foreign, which produce fabricated structural steel?

No       Yes--List the following information.

Firm name	Country	Affiliation

**PART II.--PURCHASES**

**Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in this questionnaire.

Name	
Title	
Email	
Telephone	

II-1. **Purchases and imports.**— Report separately your firm's domestic purchases and imports of fabricated structural steel.

**"Purchase"** – Purchase from a U.S. entity such as a U.S. producer, a U.S. importer, or other U.S. firm.

**"Import"** – Purchase directly from a foreign supplier and your firm is the importer of record.

Item	2016	2017	2018	Jan-Sept 2019
	Quantity (in short tons)			
<b>Purchases of fabricated structural steel produced in—</b>				
United States				
Canada				
China				
Mexico				
All other countries <sup>1</sup>				
Sources unknown				
Total purchases	0	0	0	0
<b>Imports of fabricated structural steel from—</b>				
Canada				
China				
Mexico				
All other countries <sup>1</sup>				
Total imports <sup>2</sup>	0	0	0	0
<sup>1</sup> Please identify these countries: <sup>2</sup> If your firm imported fabricated structural steel at any time since January 1, 2016, please also complete and return a U.S. importers' questionnaire in this proceeding.				

II-2. **Changes in purchasing patterns.**--Please indicate how the shares of your firm's purchases of fabricated structural steel from different sources have changed since January 1, 2016.

Source of purchases	Did not purchase	Decreased	Increased	Constant	Fluctuated	Explanation for trend
United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Canada	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
China	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Mexico	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
All other countries	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Sources unknown	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

II-3. **Country knowledge.**-- Please indicate the countries of origin with which your firm has experience or information in the fabricated structural steel market.

United States	Canada	China	Mexico	Other countries	Other countries (specify)
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

II-4. **Supplier identification.**--Please list your firm's **FIVE** largest suppliers for fabricated structural steel since January 1, 2016. Also, provide the share of the quantity of your firm's total purchases of fabricated structural steel that each of these suppliers accounted for in 2018.

No.	Supplier's name	City and state	Share of quantity of 2018 purchases
<b>1</b>			%
<b>2</b>			%
<b>3</b>			%
<b>4</b>			%
<b>5</b>			%



**PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES**

III-1. **Firm type.**—Which of the following describes your firm as a purchaser of fabricated structural steel (check all that apply)?

Developer/ Owner	General contractor	Construction manager	Subcontractor	Distributor	Other (please describe below)
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Other (please describe):</b>					

III-2. **Applications.**—Does your firm purchase the following forms of fabricated structural steel?

Application	Have changes in the price of this substitute affected the price for fabricated structural steel?		
	No	Yes	If yes, please provide the quantity purchased in 2018 (short tons)
Parts for pre-engineered buildings <sup>1</sup>	<input type="checkbox"/>	<input type="checkbox"/>	
Process plant modules <sup>2</sup>	<input type="checkbox"/>	<input type="checkbox"/>	
Solar steel beams <sup>3</sup>	<input type="checkbox"/>	<input type="checkbox"/>	
<p><sup>1</sup>This category includes in-scope FSS parts which are used in pre-engineered metal building systems.</p> <p><sup>2</sup> Process plant modules includes: (1) process plant modules containing pipes, cable trays and/or equipment for the transmission and/or processing of gas, liquids or chemicals and/or petrochemicals; and (2) carbon or alloy steel pipes which are cut, welded, punched or drilled for the purpose of transmitting or processing gas, liquids or chemicals and/or petrochemicals.</p> <p><sup>3</sup> Solar steel beams includes fabricated steel beams designed for the exclusive use of supporting solar panels and related components.</p>			

***If your firm is an end user of fabricated structural steel, please answer questions III-3 and III-4.***

**III-3. End uses.—**

- (a) Please indicate the end uses for which your firm purchased fabricated structural steel (select all that apply).

High-rise construction (commercial or residential, >20 stories)	<input type="checkbox"/>
Residential (<20 stories)	<input type="checkbox"/>
Commercial and office (<20 stories)	<input type="checkbox"/>
Industrial	<input type="checkbox"/>
Sports/Entertainment	<input type="checkbox"/>
All other uses (please describe: _____)	<input type="checkbox"/>

- (b) What percentage of the total cost of building construction is accounted for by fabricated structural steel versus other inputs (such as labor, energy, and other raw materials)?

Types of building construction	Share of total cost of end-use product accounted for by			Total (should sum to 100.0% across)
	Fabricated structural steel	Erection and installation services	Other inputs	
	%	%	%	0.0 %
	%	%	%	0.0 %
	%	%	%	0.0 %

**III-4. Demand for end-use products.--**

- (a) Has the demand for your firm's final products incorporating fabricated structural steel changed since January 1, 2016?

Increased	No change	Decreased	Fluctuated
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-4. **Demand for end-use products.**—(continued)

(b) Has this had any effect on your firm's demand for fabricated structural steel?

No	Yes	Explain
<input type="checkbox"/>	<input type="checkbox"/>	

III-5. **Substitutes.**--Can other products be substituted for fabricated structural steel?

No                       Yes--Please fill out the table.

	Substitute	End use in which this substitute is used	Have changes in the price of this substitute affected the price for fabricated structural steel?		
			No	Yes	Explanation
1.			<input type="checkbox"/>	<input type="checkbox"/>	
2.			<input type="checkbox"/>	<input type="checkbox"/>	
3.			<input type="checkbox"/>	<input type="checkbox"/>	

III-6. **Demand trends.**—

(a) Indicate how demand within the United States and outside of the United States (if known) for fabricated structural steel has changed since January 1, 2016. Explain any trends and describe the principal factors that have affected these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) Have demand trends varied by application (*e.g.*, solar steel beams, pre-engineered buildings, process plant modules, high-rise construction, residential construction, commercial and office construction, industrial construction, sports/entertainment construction, etc.) of fabricated structural steel since January 1, 2016?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-7. **Country preferences.**--Do you or your customers ever specifically order fabricated structural steel from one country in particular over other possible sources of supply?

No	Yes	If yes, identify the countries and explain.
<input type="checkbox"/>	<input type="checkbox"/>	

III-8. **Importance of purchasing domestic product.**--Please fill out the table below, estimating the percentage of your firm's total 2018 purchases of fabricated structural steel that required fabricated structural steel produced in the United States.

	Estimated percentage of your firm's total 2018 purchases of fabricated structural steel
<b>Purchases that did not require domestic product</b>	%
<b>Purchases that were required by law or regulation to be domestic product</b> (e.g., government purchases under "Buy American" provisions)	%
<b>Purchases that were not required by law or regulation, but were required by your customers to be domestic product</b>	%
<b>Purchases that were required to be domestic product for other reasons</b> (explain: )	%
<b>Total</b> (should sum to 100.0%)	0.0 %

III-9. **Conditions of competition.**--

(a) Is the fabricated structural steel market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to fabricated structural steel?

Check all that apply.	Please describe.
<input type="checkbox"/> No	Skip to question III-10.
<input type="checkbox"/> Yes-Business cycles (e.g. seasonal business)	
<input type="checkbox"/> Yes-Other distinctive conditions of competition	

(b) Have there been any changes in the business cycles or conditions of competition for fabricated structural steel since January 1, 2016?

No	Yes	If yes, describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-10. **Decisions based on producer and country-of-origin.**--How often does your firm, and if known, do your customers, make purchasing decisions involving fabricated structural steel based on its producer or country of origin?

Item	Always	Usually	Sometimes	Never	If at least sometimes, explain.
<b>Decision based on producer</b>					
Your firm	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Your customers	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Decision based on country of origin</b>					
Your firm	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Your customers	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-11. **Availability of supply.**--Has the availability of fabricated structural steel in the U.S. market changed since January 1, 2016?

Availability in the U.S. market	No	Yes	Please explain, noting the countries and reasons for the changes.
U.S.-produced product	<input type="checkbox"/>	<input type="checkbox"/>	
Subject imports	<input type="checkbox"/>	<input type="checkbox"/>	
Nonsubject imports	<input type="checkbox"/>	<input type="checkbox"/>	

III-12. **Supply constraints.**--Has any firm refused, declined, or been unable to supply your firm with fabricated structural steel since January 1, 2016 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, refusing/declining to accept business under a tolling or subcontracting arrangement, delivering less than the quantity promised, being unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-13. **Availability of specific product types.**--Are certain grades/types/sizes of fabricated structural steel only available from certain country sources?

No	Yes	If yes, please identify the countries and the grade/type/size.
<input type="checkbox"/>	<input type="checkbox"/>	

**III-14. Purchasing frequency.--**

- (a) How frequently does your firm make purchases of fabricated structural steel (check one)?

<b>Daily</b>	<b>Weekly</b>	<b>Monthly</b>	<b>Quarterly</b>	<b>Annually</b>	<b>Other</b>	<b><i>If other, specify</i></b>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- (b) Has this purchasing frequency changed since January 1, 2016?

<b>No</b>	<b>Yes</b>	<b>If yes, please describe.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

**III-15. Raw material prices.—**

- (a) Is your firm familiar with the prices for raw materials used in the production of fabricated structural steel?

<b>No</b>	<b>Yes – please answer (b)</b>
<input type="checkbox"/>	<input type="checkbox"/>

- (b) Do changes in raw material prices affect your firm's negotiations or contracts to purchase fabricated structural steel since 2016?

<b>No</b>	<b>Yes</b>	<b>Explain</b>
<input type="checkbox"/>	<input type="checkbox"/>	

III-15. **Raw material prices.**—(continued)

- (c) **Effect of 232 duties on raw material prices.**--Did the announcement of the 232 investigation in April 2017 or the subsequent imposition of tariffs on imported steel products beginning in March 2018 have an impact on the raw material prices for fabricated structural steel?

<b>Yes</b> —Please indicate the impact in the table below.	<b>No</b>	<b>Don't know</b>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Item	Increase	No change	Decrease	Fluctuate with no clear trend	Explanation and factors
Raw material costs for fabricated structural steel in the U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Prices for fabricated structural steel in the U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-16. **Change in suppliers.**--Has your firm changed suppliers since January 1, 2016?

No	Yes	If yes, please list the supplier(s), whether the firm was added or dropped, and the reasons for the change.
<input type="checkbox"/>	<input type="checkbox"/>	

III-17. **New suppliers.**--Are you aware of any new suppliers, either foreign or domestic, that have entered the market since January 1, 2016?

No	Yes	If yes, please identify the firms.
<input type="checkbox"/>	<input type="checkbox"/>	

**III-18. Supplier qualification.—**

- (a) Do you require your suppliers to be AISC certified or to become certified to sell fabricated structural steel to your firm?

No	Yes	If yes, report the number of days to become ASIC certified.
<input type="checkbox"/>	<input type="checkbox"/>	

- (b) Do you require your suppliers to be certified or to become certified other than AISC certification or qualified to sell fabricated structural steel to your firm? If yes, report the number of days to qualify a new supplier and a general description of the certification or qualification process.

Provide a brief description of the factors that you consider when qualifying a new supplier (e.g., quality of product, reliability of supplier, in-house engineering capabilities, experience with relevant projects, erection safety record, financial stability/ability to offer performance bonds, supply chain efficiency, etc.).

Certification type	No	Yes	Number of days	Please describe when this certification is required, and describe the process and factors
<b>IAS AC472</b>	<input type="checkbox"/>	<input type="checkbox"/>		
<b>Other:</b>	<input type="checkbox"/>	<input type="checkbox"/>		
<b>Other:</b>	<input type="checkbox"/>	<input type="checkbox"/>		

- (c) Please identify any factors that would disqualify a potential supplier to your firm.



III-19. **Failure to certify.**--Since January 1, 2016, have any domestic or foreign producers failed in their attempts to certify or qualify their fabricated structural steel with your firm or have any producers lost their approved status?

No	Yes	<b>If yes, please identify these firms, the countries where they are located, and the reasons why they failed the certification/qualification.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

III-20. **Major purchasing factors.**--Please list, in order of their importance, the main factors your firm considers in deciding from whom to purchase fabricated structural steel (examples include availability, extension of credit, contracts, price, quality, range of supplier's product line, traditional supplier, etc.).

1.	
2.	
3.	
Please list any other factors that are very important in your purchase decisions:	

III-21. **Purchasing factors.**--Please rate the importance of the following factors in your firm's purchasing decisions for fabricated structural steel.

<b>Factor</b>	<b>Very important</b>	<b>Somewhat important</b>	<b>Not important</b>
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Certainty of delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Erection safety record	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Experience with supplier	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Financial stability/ offer performance bonds	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Logistics/supply chain efficiency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimize installation time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Payment terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price of installation	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price of fabricated structural steel	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price of contract overall	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality of FSS meets industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality of FSS exceeds industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality of installation meets industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality of installation exceeds industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Supplier's engineering skills	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Supplier experience in a similar projects	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Supplier's local experience	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Supplier's available production capacity	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-22. **Quality characteristics.**—

(a) What characteristics does your firm consider when determining the quality of fabricated structural steel?

(b) What characteristics does your firm consider when evaluating multiple contract offers for fabricated structural steel (e.g., quality/nature of financing, engineering, additional services, etc.)?

III-23. **Minimum quality.**--How often does fabricated structural steel from the following countries meet minimum quality specifications for your uses or your customers' uses?

Source	Always	Usually	Sometimes	Rarely or never	Don't know
United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Canada	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
China	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Mexico	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-24. **Frequency of decisions based on price.**--How often does your firm purchase the fabricated structural steel that is offered at the lowest price?

Always	Usually	Sometimes	Never
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-25. **Price leaders.**--A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. *A price leader is not necessarily the lowest-priced supplier.*

Please list the names of any firms you considered price leaders in the fabricated structural steel market since January 1, 2016.

Firm(s)	Describe how the firm(s) exhibited price leadership

III-26. **Impact of section 301 duties.**--This question concerns the section 301 investigation and subsequent announcement of additional tariffs that include fabricated structural steel proposed and implemented by the United States in response to Chinese trade practices.

(a) Did the announcement of the 301 investigation in June 2018 or the subsequent imposition of tariffs on Chinese-origin products have an impact on the fabricated structural steel market?

Yes— Please indicate the impact in the table below.	No	Don't know
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(b) Please indicate the impact of the announcements and subsequent imposition of duties under the section 301 investigation.

Item	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Overall demand/anticipated demand for fabricated structural steel in the U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Supply/anticipated supply of fabricated structural steel in the U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Prices/anticipated prices for fabricated structural steel in the U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Raw material costs/anticipated raw material costs for fabricated structural steel in the U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-27. **Purchasing subject imports rather than domestic products.**—

(a) Since January 2016, did your firm import and/or purchase imports of fabricated structural steel from Canada, China, and Mexico instead of purchasing U.S.-produced fabricated structural steel? Respond for each subject country.

<b>Source</b>	<b>Yes (also respond to parts (b) and (c))</b>	<b>No (If "No" for all countries, skip to next question)</b>
Canada	<input type="checkbox"/>	<input type="checkbox"/>
China	<input type="checkbox"/>	<input type="checkbox"/>
Mexico	<input type="checkbox"/>	<input type="checkbox"/>

(b) If you responded "Yes" to part (a), was the imported product priced lower than the domestic product?

<b>Source</b>	<b>Yes</b>	<b>No</b>
Canada	<input type="checkbox"/>	<input type="checkbox"/>
China	<input type="checkbox"/>	<input type="checkbox"/>
Mexico	<input type="checkbox"/>	<input type="checkbox"/>

(c) If you responded "Yes" to part (a), was price a primary reason for importing and/or purchasing subject imports rather than domestic product?

<b>Source</b>	<b>Yes</b>	<b>If Yes, estimate the quantity of imports purchased and/or imported instead of domestic product since January 2016 (in short tons)</b>	<b>No</b>	<b>If No, please indicate the reason your firm imported and/or purchased imports instead of domestic product</b>
Canada	<input type="checkbox"/>		<input type="checkbox"/>	
China	<input type="checkbox"/>		<input type="checkbox"/>	
Mexico	<input type="checkbox"/>		<input type="checkbox"/>	

**III-28. U.S. producers and import competition.—**

(a) Since January 1, 2016, in connection with a sale or offer to sell fabricated structural steel to your firm, did U.S. producers reduce their prices of domestically produced fabricated structural steel in order to compete with lower-priced imports of fabricated structural steel from the subject countries? Respond for each subject country.

<b>Source</b>	<b>Yes (also respond to question part (b))</b>	<b>No (If "No" for all countries, skip to next question)</b>	<b>Don't know</b>
Canada	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
China	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Mexico	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(b) If your firm responded "yes" to any of the above countries, please provide an estimate of the reduction in U.S. producers' prices, and any additional explanations, such as timing (e.g., months/years), frequency of price reductions, or other market/competitive factors.

<b>Source</b>	<b>Estimated reduction in U.S. prices (percent)</b>	<b>Additional explanation, including such information as timing (e.g., months/years), frequency of price reductions, or other market/competitive factors</b>
Canada	%	
China	%	
Mexico	%	

**PART IV.—PRODUCT COMPARISONS**

IV-1. **Interchangeability.**--Is fabricated structural steel produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

<b>Country-pair</b>	Canada	China	Mexico	Other countries
United States				
Canada	X			
China	X	X		
Mexico	X	X	X	
For any country-pair producing fabricated structural steel which is <i>sometimes</i> or <i>never</i> interchangeable, please identify the country-pair and explain the factors that limit or preclude interchangeable use:				

IV-2. **Factors other than price.**--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between fabricated structural steel produced in the United States and in other countries a significant factor in your firm's purchases of the products?

Please indicate A, F, S, N, or O in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

O = *no familiarity* with products from a specified country-pair

<b>Country-pair</b>	Canada	China	Mexico	Other countries
United States				
Canada	X			
China	X	X		
Mexico	X	X	X	
<p>For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's purchases of fabricated structural steel, identify the country-pair and report the advantages or disadvantages imparted by such factors:</p>   				







**PART V.—BIDS--**

V-1. **Bidding process.**--Does your firm purchase fabricated structural steel using a bidding process?

<b>No</b>	<b>Yes</b>	<b>If yes, please explain the factors your firm generally uses to evaluate potential bidding firms. If no, skip to question VI-1.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

V-2. **Bidder selection.**--How does your firm determine the list of suppliers from whom you solicit bids for a particular project?

V-3. **Bid Opportunities.**--How often do you allow/request sellers more than one chance to revise their bid on a particular sales agreement?

<b>Always</b>	<b>Frequently</b>	<b>Sometimes</b>	<b>Rarely/Never</b>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

V-4. **Bid Competition.**--How often do you discuss with your suppliers the bids of competing firms (whether or not you disclose who the competition is) in order to get a lower bid price?

<b>Always</b>	<b>Frequently</b>	<b>Sometimes</b>	<b>Rarely/Never</b>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

V-5. **Bid negotiations.**--

- (a) Once your firm sends out a request for proposal, how long do suppliers have to submit their initial bid? \_\_\_\_\_ days
- (b) Once your firm sends out a request for proposal, how long do suppliers have to submit their final bid? \_\_\_\_\_ days
- (c) Generally how many rounds of bids occur on a project? \_\_\_\_\_ rounds
- (d) How many fabricated structural steel suppliers does your firm typically contact for bids? \_\_\_\_\_ suppliers
- (e) Did all firms that provided initial bids provide bids in the final round?

<b>No</b>	<b>Yes</b>
<input type="checkbox"/>	<input type="checkbox"/>

V-6. **Bid Requirements.**—

(a) Do suppliers itemize the cost of the fabricated structural steel in their bid proposal?

No	Yes	Explain
<input type="checkbox"/>	<input type="checkbox"/>	

(b) Does your firm always provide completed specifications when you start a request for bids?

No	Yes	If no, please report what factors are incomplete and explain why these specifications are incomplete.
<input type="checkbox"/>	<input type="checkbox"/>	

(c) What factors do you consider when evaluating bids that offer to supply a different combination of fabricated structural steel specifications for the same project?

--

(d) How often do you change the size, quantity, and/or grade requested for a project after the project has been awarded?

Always	Frequently	Sometimes	Rarely/Never
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

V-7. **Bid information**—Please fill out the following table with respect to projects that you put up for bid involving fabricated structural steel since January 1, 2016.

<b>Total number of projects for bid</b>	<b>Number</b>
Number of projects involving bids by <u>domestic</u> fabricated structural steel producers only	
Number of projects involving bids by suppliers of fabricated structural steel from both the <b>United States and Canada only</b>	
Number of projects involving bids by suppliers of fabricated structural steel from both the <b>United States and China only</b>	
Number of projects involving bids by suppliers of fabricated structural steel from both the <b>United States and Mexico only</b>	
Number of projects involving bids by suppliers of fabricated structural steel from all three the <b>United States, Canada, and Mexico only</b>	
Number of projects involving bids by suppliers of fabricated structural steel from the <b>United States, China, and either Canada, and/or Mexico</b>	
Number of projects involving bids by suppliers of fabricated structural steel from the <b>subject countries China, Canada, and/or Mexico only</b>	

V-8. **Bid data.**—Please fill out the table below for each of your firm’s five largest purchases of fabricated structural steel since January 1, 2016 for which your firm received at least one bid from a supplier of domestic fabricated structural steel and at least one bid from a supplier of fabricated structural steel produced in Canada, China, or Mexico.

Please list all bids for each purchase. The total delivered cost quotes (“bid”) reported below should include amounts for any services proposed, such as installation or engineering, that were included in the requests for quotation (RFQs), and **should not** account for any changes or revisions after the bid was won.

V-8. **Bid data.**—Continued.

**1st largest purchase**

Basic description of bid requirements	Details
Bid end year	
Total short tons of fabricated structural steel	short tons
Additional services provided	
Type of project/sector	
Name of project (if applicable)	
Delivery location(s)	
Other	

	Bidding firm name	Country of fabricated structural steel produced	Final total quantity of FSS (short tons)	Final total delivered cost quote (\$1,000s)	Price of the fabricated structural steel		Winning bid (Check if yes, including split/partial)	Reason bid accepted or rejected
					(\$1,000s)	Don't Know		
<u>1</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>2</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>3</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>4</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>5</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>6</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>7</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>8</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>9</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>10</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>11</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>12</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>13</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>14</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>15</u>						<input type="checkbox"/>	<input type="checkbox"/>	

V-8. **Bid data.**—Continued.

**2nd largest purchase**

Basic description of bid requirements	Details
Bid end year	
Total short tons of fabricated structural steel	short tons
Additional services provided	
Type of project/sector	
Name of project (if applicable)	
Delivery location(s)	
Other	

	Bidding firm name	Country of fabricated structural steel produced	Final total quantity of FSS (short tons)	Final total cost quote (\$1,000s)	Price of the fabricated structural steel		Winning bid (Check if yes, including split/partial)	Reason bid accepted or rejected
					(\$1,000s)	Don't Know		
<u>1</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>2</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>3</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>4</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>5</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>6</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>7</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>8</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>9</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>10</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>11</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>12</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>13</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>14</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>15</u>						<input type="checkbox"/>	<input type="checkbox"/>	

V-8. **Bid data.**—Continued.

**3<sup>rd</sup> largest purchase**

Basic description of bid requirements	Details
Bid end year	
Total short tons of fabricated structural steel	short tons
Additional services provided	
Type of project/sector	
Name of project (if applicable)	
Delivery location(s)	
Other	

	Bidding firm name	Country of fabricated structural steel produced	Final total quantity of FSS (short tons)	Final total cost quote (\$1,000s)	Price of the fabricated structural steel		Winning bid (Check if yes, including split/partial)	Reason bid accepted or rejected
					(\$1,000s)	Don't Know		
<u>1</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>2</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>3</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>4</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>5</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>6</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>7</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>8</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>9</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>10</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>11</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>12</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>13</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>14</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>15</u>						<input type="checkbox"/>	<input type="checkbox"/>	



V-8. **Bid data.**—Continued.

**4<sup>th</sup> largest purchase**

Basic description of bid requirements	Details
Bid end year	
Total short tons of fabricated structural steel	short tons
Additional services provided	
Type of project/sector	
Name of project (if applicable)	
Delivery location(s)	
Other	

	Bidding firm name	Country of fabricated structural steel produced	Final total quantity of FSS (short tons)	Final total cost quote (\$1,000s)	Price of the fabricated structural steel		Winning bid (Check if yes, including split/partial)	Reason bid accepted or rejected
					(\$1,000s)	Don't Know		
<u>1</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>2</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>3</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>4</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>5</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>6</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>7</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>8</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>9</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>10</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>11</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>12</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>13</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>14</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>15</u>						<input type="checkbox"/>	<input type="checkbox"/>	

V-8. **Bid data.**—Continued.

**5<sup>th</sup> largest purchase**

Basic description of bid requirements	Details
Bid end year	
Total short tons of fabricated structural steel	short tons
Additional services provided	
Type of project/sector	
Name of project (if applicable)	
Delivery location(s)	
Other	

	Bidding firm name	Country of fabricated structural steel produced	Final total quantity of FSS (short tons)	Final total cost quote (\$1,000s)	Price of the fabricated structural steel		Winning bid (Check if yes, including split/partial)	Reason bid accepted or rejected
					(\$1,000s)	Don't Know		
<u>1</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>2</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>3</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>4</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>5</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>6</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>7</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>8</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>9</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>10</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>11</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>12</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>13</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>14</u>						<input type="checkbox"/>	<input type="checkbox"/>	
<u>15</u>						<input type="checkbox"/>	<input type="checkbox"/>	

**PART VI.—ADDITIONAL INFORMATION**

VI-1. **Other explanations.**--If your firm would like to further explain a response to any question that for which a narrative response box was not provided, please note the question number and the explanation in the space provided below.

--

VI-2. **OMB statistics.**--Please report the actual number of hours required and the cost to your firm of completing this questionnaire.

<b>Hours</b>	<b>Dollars</b>

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 25 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

## HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

[https://www.usitc.gov/investigations/701731/2019/fabricated\\_structural\\_steel\\_canada\\_china\\_and/final.htm](https://www.usitc.gov/investigations/701731/2019/fabricated_structural_steel_canada_china_and/final.htm).

***Please do not attempt to modify the format or permissions of the questionnaire document.*** Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

**Web address:** <https://dropbox.usitc.gov/oinv/>      **Pin:** **FABS**

- **E-mail.**—E-mail the MS Word questionnaire to Lauren Gamache ([lauren.gamache@usitc.gov](mailto:lauren.gamache@usitc.gov), 202-205-3489); include a scanned copy of the signed certification page (page 1). *Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

**If your firm does not purchase this product,** please fill out page 1, print, sign, and submit a scanned copy to the Commission.

***Parties to this proceeding.***—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire your firm submits (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.