

U.S. PURCHASERS' QUESTIONNAIRE

CARBON AND CERTAIN ALLOY STEEL WIRE ROD ("WIRE ROD") FROM BELARUS, ITALY, KOREA, RUSSIA, SOUTH AFRICA, SPAIN, TURKEY, THE UNITED ARAB EMIRATES, UKRAINE, AND THE UNITED KINGDOM

This questionnaire must be received by the Commission by **October 13, 2017**
See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty investigations and antidumping duty investigations concerning wire rod from Belarus, Italy, Korea, Russia, South Africa, Spain, Turkey, Ukraine, United Arab Emirates, and the United Kingdom (Inv. Nos. 701-TA-573-574 and 731-TA-1349-1358 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from Emily Burke (202-205-3191, Emily.Burke@usitc.gov).

Name of firm _____
Address _____
City _____ State _____ Zip Code _____
Website _____
Has your firm purchased wire rod (as defined on next page) from <u>any</u> source (domestic or foreign) at any time since January 1, 2014?
<input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<input type="checkbox"/> YES (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)
Return questionnaire via the U.S. International Trade Commission Drop Box by clicking on the following link: https://dropbox.usitc.gov/oinv/. (PIN: WR10)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By submitting this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.

I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.

Name of Authorized Official

Title of Authorized Official

Date

Phone:

Signature

Email address

Fax

PART I.—GENERAL INFORMATION

Background.--This proceeding was instituted in response to a petitions filed on March 28, 2017, by Charter Steel, Saukville, Wisconsin; Gerdau Ameristeel US Inc., Tampa, Florida; Keystone Consolidated Industries, Inc., Peoria, Illinois; and Nucor Corporation, Charlotte, North Carolina. Countervailing and/or antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at https://www.usitc.gov/investigations/701731/2017/carbon_and_certain_alloy_steel_wire_rod_belarus/final.htm.

Wire rod.-- Certain hot-rolled products of carbon steel and alloy steel, in coils, of approximately round cross section, less than 19.00 mm in actual solid cross-sectional diameter. Specifically excluded are steel products possessing the above-noted physical characteristics and meeting the Harmonized Tariff Schedule of the United States (HTSUS) definitions for (a) stainless steel; (b) tool steel; (c) high-nickel steel; (d) ball bearing steel; or (e) concrete reinforcing bars and rods. Also excluded are free cutting steel (also known as free machining steel) products (i.e., products that contain by weight one more of the following elements: 0.1 percent or more of lead, 0.05 percent or more of bismuth, 0.08 percent or more of sulfur, more than 0.04 percent of phosphorous, more than 0.05 percent of selenium, or more than 0.01 percent of tellurium). All products meeting the physical description of subject merchandise that are not specifically excluded are included in this scope.

The products under investigation are currently classifiable under subheadings 7213.91.3011, 7213.91.3015, 7213.91.3020, 7213.91.3093, 7213.91.4500, 7213.91.6000, 7213.99.0030, 7227.20.0030, 7227.20.0080, 7227.90.6010, 7227.90.6020, 7227.90.6030, and 7227.90.6035 of the HTSUS. Products entered under subheadings 7213.99.0090 and 7227.90.6090 of the HTSUS also may be included in this scope if they meet the physical description of subject merchandise above. Although the HTSUS subheadings are provided for convenience and customs purposes, the written description of the scope of this proceeding is dispositive.

Grade 1080 and higher Tire cord and tire bead wire rod.-- Wire rod, Grade 1080 and higher for tire cord and tire bead wire rod production, with 0.8 percent and higher carbon content, measuring 5.0 mm or more but not more than 6.5 mm in cross-sectional diameter, low manganese content in the range of 0.25 - 0.6 percent, and having no inclusions greater than 20 microns.

Reporting of information.-- If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

Confidentiality.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

Verification.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals. In addition, if your firm is a U.S. producer, the information you provide on your production and imports of wire rod and your responses to the questions in Part I of the producer questionnaire will be provided to the U.S. Department of Commerce, upon its request, for use in connection with (and only in connection with) its requirement pursuant to section 702(c)(4)/732(c)(4) of the Act (19 U.S.C. § 1671a(c)(4)/1673a(c)(4)) to make a determination concerning the extent of industry support for the petition requesting this proceeding. Any information provided to Commerce will be transmitted under the confidentiality and release guidelines set forth above. Your response to these questions constitutes your consent that such information be provided to Commerce under the conditions described above.

I-1. **OMB statistics.**--Please report the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 25 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2. **Establishments covered.**--Provide the name and address of your U.S. establishment(s) covered by this questionnaire, if different from that listed on the cover page. **Firms operating more than one establishment should combine the data for all establishments into a single report.**

“Establishment”--Each facility of a firm involved in the purchase of wire rod, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

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I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

Firm name	Address	Extent of ownership (percent)

I-4. **Related importers/exporters.**--Does your firm have any related firms, either domestic or foreign, which import wire rod into the United States or which export wire rod to the United States?

No Yes--List the following information.

Firm name	Country	Affiliation

I-5. **Related producers.**--Does your firm have any related firms, either domestic or foreign, which produce wire rod?

No Yes--List the following information.

Firm name	Country	Affiliation

PART II.--PURCHASES

Contact information.--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in this questionnaire.

Name	
Title	
Email	
Telephone	
Fax	

- II-1. **Purchases.**--Report your firm's total U.S. purchases of wire rod. Please report separately for:
- (a) your purchases of wire rod from U.S. producers and importers;
 - (b) your purchases of Grade 1080 and higher tire cord and tire bead wire rod (defined on page 2) from U.S. producers and importers;
 - (c) your purchases of wire rod for which your firm was the importer of record.
 - (d) your purchases Grade 1080 and higher tire cord and tire bead wire rod for which your firm was the importer of record.

"Purchase" – A transaction to buy product from a U.S. corporate entity such as a U.S. producer, a U.S. distributor, or a U.S. firm that has imported the product.

"Import" – A transaction to buy from a foreign supplier in which your firm is the importer of record.

(a) Purchases of wire rod from U.S. producers and/or importers:

Item	2014	2015	2016	Jan-Sept 2016	Jan-Sept 2017
	Quantity (in short tons)				
Purchases of wire rod produced in—					
United States					
Belarus					
Italy					
Korea					
Russia					
South Africa					
Spain					
Turkey					
Ukraine					
United Arab Emirates					
United Kingdom					
Canada					
All other countries: ¹					
Sources unknown					
Total purchases	0	0	0	0	0
¹ Please identify these countries:					

(b) Purchases of Grade 1080 and higher tire cord and tire bead wire rod from U.S. producers and/or importers:

Item	2014	2015	2016	Jan-Sept 2016	Jan-Sept 2017
	Quantity (in short tons)				
Purchases of grade 1080 and higher tire cord quality wire rod and tire bead quality rod produced in—					
United States					
Belarus					
Italy					
Korea					
Russia					
South Africa					
Spain					
Turkey					
Ukraine					
United Arab Emirates					
United Kingdom					
Canada					
All other countries: ¹					
Sources unknown					
Total purchases	0	0	0	0	0
¹ Please identify these countries:					

(c) Purchases of wire rod for which your firm was the importer of record:

Item	2014	2015	2016	Jan-Sept 2016	Jan-Sept 2017
	Quantity (in short tons)				
Imports of wire rod from¹—					
Belarus					
Italy					
Korea					
Russia					
South Africa					
Spain					
Turkey					
Ukraine					
United Arab Emirates					
United Kingdom					
Canada					
All other countries: ²					
Sources unknown					
Total imports	0	0	0	0	0
¹ The data reported here should match data submitted in your U.S. importers' questionnaire response. ² Please identify these countries:					

(d) Purchases of Grade 1080 and higher tire cord and tire bead wire rod for which your firm was the importer of record:

Item	2014	2015	2016	Jan-Sept 2016	Jan-Sept 2017
	Quantity (in short tons)				
Imports of grade 1080 and higher tire cord quality wire rod and tire bead quality rod from¹—					
Belarus					
Italy					
Korea					
Russia					
South Africa					
Spain					
Turkey					
Ukraine					
United Arab Emirates					
United Kingdom					
Canada					
All other countries: ²					
Sources unknown					
Total imports	0	0	0	0	0
¹ The data reported here should match data submitted in your U.S. importers' questionnaire response. ² Please identify these countries:					

II-2. **Changes in purchasing patterns.**--Please indicate how the shares of your firm's purchases of wire rod from different sources have changed since January 1, 2014.

Source of purchases	Did not purchase	Decreased	Increased	Constant	Fluctuated	Explanation for trend
United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Belarus	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Italy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Korea	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Russia	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
South Africa	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Spain	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Turkey	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Ukraine	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
United Arab Emirates	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
United Kingdom	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Canada	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
All other countries	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Sources unknown	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

II-3. **Purchases from one country only.**--If your firm has purchased wire rod from only one country, please explain the reasons for doing so.

II-4. **Factors affecting price for domestically produced wire rod.**--If your firm purchased or considered purchasing domestically produced wire rod, please rate how each factor below affected the prices offered by U.S. producers.

A rating of "5" indicates that the factor was very important factor in the prices offered by U.S. producers of wire rod and a rating of 1 indicates that the factor was not a very important factor. Please explain how each factor impacted prices of domestically produced wire rod since January 1, 2014.

Factor	Rating of importance (scale of 1 to 5)	How factor impacted prices your firm paid for domestically produced wire rod since January 1, 2014.
Price of foreign produced wire rod	---	
Availability of foreign produced wire rod	---	
U.S. demand for wire rod	---	
Prices of raw materials used in the production of wire rod	---	

II-5. **Supplier identification.**--Please list your firm's **FIVE** largest suppliers for wire rod since January 1, 2014. Also, provide the share of the quantity of your firm's total purchases of wire rod that each of these suppliers accounted for in 2016.

No.	Supplier's name	City and state	Share of quantity of 2016 purchases
1			%
2			%
3			%
4			%
5			%

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES

III-1. **Firm type.**--Which of the following best describes your firm as a purchaser of wire rod (check all that apply)?

End user	Distributor	Other	Describe other
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

If your firm is a distributor of wire rod, please answer questions III-2 and III-3.

III-2. **Competition for sales.**--Does your firm compete for sales to customers with the manufacturers or importers from which your firm purchases wire rod?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-3. **Types of customers.**--What are the major types of consumers to which your firm sells wire rod?

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If your firm is an end user of wire rod, please answer questions III-4 and III-5.

III-4. End uses.--

- (a) List the top 3 products your firm makes using wire rod and estimate the percent of your total production cost that is accounted for by wire rod vs. other inputs (such as labor, energy, and other raw materials).

Product(s) your firm produces	Share of total cost in each of the product(s) your firm produces accounted for by				Total (should sum to 100.0% across)
	Wire rod		Other inputs		
	%	+	%	=	0.0 %
	%	+	%	=	0.0 %
	%	+	%	=	0.0 %

- (b) During 2016, did your firm purchase wire rod from a wire rod producer that also produces the same end use products made by your firm?

No	Yes	If yes, please identify the wire rod producer and the end use product(s) involved.
<input type="checkbox"/>	<input type="checkbox"/>	

- (c) If you answered yes to part (b), please estimate the share of the total quantity of your firm's 2016 wire rod purchases that were purchased from the suppliers identified in your response to part (b): _____ percent

III-5. Demand for end use products.--

- (a) Has the demand for your firm's final products incorporating wire rod changed since January 1, 2014?

Increased	No change	Decreased	Fluctuated
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- (b) Has this had any effect on your firm's demand for wire rod?

No	Yes	Explain
<input type="checkbox"/>	<input type="checkbox"/>	

All firms please answer questions III-6 to the end.

III-6. **Substitutes.**--Can other products be substituted for wire rod?

No Yes--Please fill out the table.

	Substitute	End use in which this substitute is used	Have changes in the price of this substitute affected the price for wire rod?		
			No	Yes	Explanation
1.			<input type="checkbox"/>	<input type="checkbox"/>	
2.			<input type="checkbox"/>	<input type="checkbox"/>	
3.			<input type="checkbox"/>	<input type="checkbox"/>	

III-7. **Demand trends.**--Indicate how demand within the United States and outside of the United States (if known) for wire rod has changed since January 1, 2014. Explain any trends and describe the principal factors that have affected these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the U.S.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the U.S.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-8. **Country preferences.**--Do you or your customers ever specifically order wire rod from one country in particular over other possible sources of supply?

No	Yes	If yes, identify the countries and explain.
<input type="checkbox"/>	<input type="checkbox"/>	

III-9. **Importance of purchasing domestic product.**--Please fill out the table below, estimating the percentage of your firm's total 2016 purchases of wire rod that required wire rod produced in the United States.

	Estimated percentage of your firm's total 2016 purchases of wire rod
Purchases that did not require domestic product	%
Purchases that were required by law or regulation to be domestic product (e.g., government purchases under "Buy American" provisions)	%
Purchases that were not required by law or regulation, but were required by your customers to be domestic product	%
Purchases that were required to be domestic product for other reasons (explain:)	%
Total (should sum to 100.0%)	0.0 %

III-10. **Conditions of competition.**--

(a) Is the wire rod market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to wire rod?

Check all that apply.	Please describe.
<input type="checkbox"/> No	Skip to question III-11.
<input type="checkbox"/> Yes-Business cycles (e.g. seasonal business)	
<input type="checkbox"/> Yes-Other distinctive conditions of competition	

(b) Have there been any changes in the business cycles or conditions of competition for wire rod since January 1, 2014?

No	Yes	If yes, describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-11. **Decisions based on producer and country-of-origin.**--How often does your firm, and if known, do your customers, make purchasing decisions involving wire rod based on the producer or country of origin?

Item	Always	Usually	Sometimes	Never	If at least sometimes, explain.
Decision based on producer					
Your firm	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Your customers	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Decision based on country of origin					
Your firm	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Your customers	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-12. **Availability of supply.**--Has the availability of wire rod in the U.S. market changed since January 1, 2014?

Availability in the U.S. market	No	Yes	Please explain, noting the countries and reasons for the changes.
U.S.-produced product	<input type="checkbox"/>	<input type="checkbox"/>	
Subject imports	<input type="checkbox"/>	<input type="checkbox"/>	
Nonsubject imports	<input type="checkbox"/>	<input type="checkbox"/>	

III-13. **Supply constraints.**--Has any firm refused, declined, or been unable to supply your firm with wire rod since January 1, 2014 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-14. **Availability of specific product types.**--Are certain grades/types/sizes of wire rod only available from certain country sources?

No	Yes	If yes, please identify the countries and the grade/type/size.
<input type="checkbox"/>	<input type="checkbox"/>	

III-15. **Purchasing frequency.**--

(a) How frequently does your firm make purchases of wire rod (check one)?

Daily	Weekly	Monthly	Quarterly	Annually	Other	If other, specify
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) Has this purchasing frequency changed since January 1, 2014?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-16. **Number of suppliers contacted.**--How many suppliers does your firm generally contact before making a purchase? Between _____ and _____ firms.

III-17. **Supplier negotiations.**--Does your firm's purchases of wire rod usually involve negotiations between supplier and purchaser?

No	Yes	If yes, explain the factors your firm generally negotiates and note whether your firm quotes competing prices during negotiations.
<input type="checkbox"/>	<input type="checkbox"/>	

III-18. **Change in suppliers.**--Has your firm changed suppliers since January 1, 2014?

No	Yes	If yes, please list the supplier(s), whether the firm was added or dropped, and the reasons for the change.
<input type="checkbox"/>	<input type="checkbox"/>	

III-19. **New suppliers.**--Are you aware of any new suppliers, either foreign or domestic, that have entered the market since January 1, 2014?

No	Yes	If yes, please identify the firms.
<input type="checkbox"/>	<input type="checkbox"/>	

III-20. **Supplier qualification.**--Do you require your suppliers to be or to become certified or qualified to sell wire rod to your firm?

If yes, provide the following information.

- The number of days to qualify a new supplier.
- A general description of the certification or qualification process. Also, a brief description of the factors that you consider when qualifying a new supplier (e.g., quality of product, reliability of supplier, etc.).

No	Yes	Number of days	Process and factors
<input type="checkbox"/>	<input type="checkbox"/>		

III-21. **Failure to certify.**--Since January 1, 2014, have any domestic or foreign producers failed in their attempts to certify or qualify their wire rod with your firm or have any producers lost their approved status?

No	Yes	If yes, please identify these firms, the countries where they are located, and the reasons why they failed the certification/qualification.
<input type="checkbox"/>	<input type="checkbox"/>	

III-22. **Major purchasing factors.**--Please list, in order of their importance, the main factors your firm considers in deciding from whom to purchase wire rod (examples include availability, extension of credit, contracts, price, quality, range of supplier's product line, traditional supplier, etc.).

1.	
2.	
3.	
Please list any other factors that are very important in your purchase decisions:	

III-23. **Purchasing factors.**--Please rate the importance of the following factors in your firm's purchasing decisions for wire rod on a scale of 1 to 5, with 5 being very important and 1 being not at all important.

Factor	Rating of importance (scale of 1 to 5)
Availability	—
Delivery terms	—
Delivery time	—
Discounts offered	—
Extension of credit	—
Minimum quantity requirements	—
Packaging	—
Price	—
Product consistency	—
Product range	—
Quality meets industry standards	—
Quality exceeds industry standards	—
Reliability of supply	—
Technical support/service	—
U.S. transportation costs	—

III-24. **Quality characteristics.**--What characteristics does your firm consider when determining the quality of wire rod?

III-25. **Minimum quality.**--How often does wire rod from the following countries meet minimum quality specifications for your uses or your customers' uses?

Source	Always	Usually	Sometimes	Rarely or never	Don't know
United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Belarus	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Italy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Korea	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Russia	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
South Africa	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Spain	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Turkey	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Ukraine	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
United Arab Emirates	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
United Kingdom	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Canada					
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-26. **Frequency of decisions based on price.**--How often does your firm purchase the wire rod that is offered at the lowest price?

Always	Usually	Sometimes	Never
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-27. **Choice of product not based on price.**--If you purchased wire rod from one country source although a comparable product was available from another country source at a lower price, please explain your reasons for doing so (please specify by country).

III-28. **Price leaders.**--A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. *A price leader is not necessarily the lowest-priced supplier.*

Please list the names of any firms you considered price leaders in the wire rod market since January 1, 2014.

Firm(s)	Describe how the firm(s) exhibited price leadership

III-29. **Purchasing subject imports rather than domestic products.**—

(a) Since January 2014, did your firm purchase imports of wire rod from Belarus, Italy, Korea, Russia, South Africa, Spain, Turkey, Ukraine, United Arab Emirates, and/or the United Kingdom instead of U.S.-produced wire rod? Respond for each subject country.

Source	Yes (also respond to parts (b) and (c))	No (If "No" for all countries, skip to next question)
Belarus	<input type="checkbox"/>	<input type="checkbox"/>
Italy	<input type="checkbox"/>	<input type="checkbox"/>
Korea	<input type="checkbox"/>	<input type="checkbox"/>
Russia	<input type="checkbox"/>	<input type="checkbox"/>
South Africa	<input type="checkbox"/>	<input type="checkbox"/>
Spain	<input type="checkbox"/>	<input type="checkbox"/>
Turkey	<input type="checkbox"/>	<input type="checkbox"/>
Ukraine	<input type="checkbox"/>	<input type="checkbox"/>
United Arab Emirates	<input type="checkbox"/>	<input type="checkbox"/>
United Kingdom	<input type="checkbox"/>	<input type="checkbox"/>

(b) If you responded “Yes” to part (a), was the imported product priced lower than the domestic product?

Source	Yes	No
Belarus	<input type="checkbox"/>	<input type="checkbox"/>
Italy	<input type="checkbox"/>	<input type="checkbox"/>
Korea	<input type="checkbox"/>	<input type="checkbox"/>
Russia	<input type="checkbox"/>	<input type="checkbox"/>
South Africa	<input type="checkbox"/>	<input type="checkbox"/>
Spain	<input type="checkbox"/>	<input type="checkbox"/>
Turkey	<input type="checkbox"/>	<input type="checkbox"/>
Ukraine	<input type="checkbox"/>	<input type="checkbox"/>
United Arab Emirates	<input type="checkbox"/>	<input type="checkbox"/>
United Kingdom	<input type="checkbox"/>	<input type="checkbox"/>

(c) If you responded “Yes” to part (a), was price a primary reason for purchasing subject imports rather than domestic product?

Source	Yes	If Yes, estimate the quantity of imports purchased instead of domestic product since January 2014 (in short tons)	No	If No for any source, please indicate the reason your firm purchased imports instead of domestic product. If your reason differs by source, please indicate so in your response.
Belarus	<input type="checkbox"/>		<input type="checkbox"/>	
Italy	<input type="checkbox"/>		<input type="checkbox"/>	
Korea	<input type="checkbox"/>		<input type="checkbox"/>	
Russia	<input type="checkbox"/>		<input type="checkbox"/>	
South Africa	<input type="checkbox"/>		<input type="checkbox"/>	
Spain	<input type="checkbox"/>		<input type="checkbox"/>	
Turkey	<input type="checkbox"/>		<input type="checkbox"/>	
Ukraine	<input type="checkbox"/>		<input type="checkbox"/>	
United Arab Emirates	<input type="checkbox"/>		<input type="checkbox"/>	
United Kingdom	<input type="checkbox"/>		<input type="checkbox"/>	

III-30. U.S. producers and import competition.--

(a) Since January 1, 2014, in connection with a sale or offer to sell wire rod to your firm, did U.S. producers reduce their prices of domestically produced wire rod in order to compete with lower-priced imports of wire rod from the subject countries? Respond for each subject country.

Source	Yes (also respond to question part (b))	No (If "No" for all countries, skip to next question)	Don't know
Belarus	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Italy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Korea	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Russia	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
South Africa	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Spain	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Turkey	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Ukraine	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
United Arab Emirates	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
United Kingdom	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(b) If your firm responded "yes" to any of the above countries, please provide an estimate of the reduction in U.S. producers' prices, and any additional explanations, such as timing (e.g., months/years), frequency of price reductions, or other market/competitive factors.

Source	Estimated reduction in U.S. prices	Additional explanation, including such information as timing (e.g., months/years), frequency of price reductions, or other market/competitive factors. If your explanation differs by source, please indicate so in your response.
Belarus	%	
Italy	%	
Korea	%	
Russia	%	
South Africa	%	
Spain	%	
Turkey	%	
Ukraine	%	
United Arab Emirates	%	
United Kingdom	%	

PART IV.—PRODUCT COMPARISONS

IV-1. **Country knowledge.**--Please indicate the countries of origin for wire rod for which your firm has knowledge.

United States <input type="checkbox"/>	Belarus <input type="checkbox"/>	Italy <input type="checkbox"/>	Korea <input type="checkbox"/>	Russia <input type="checkbox"/>	South Africa <input type="checkbox"/>	Spain <input type="checkbox"/>
Turkey <input type="checkbox"/>	Ukraine <input type="checkbox"/>	United Arab Emirates <input type="checkbox"/>	United Kingdom <input type="checkbox"/>	Canada <input type="checkbox"/>	Other¹ <input type="checkbox"/>	
¹ Specify the other sources.						

IV-2. **Interchangeability.**--Is wire rod produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

Country-pair	Belarus	Italy	Korea	Russia	South Africa	Spain	Turkey	Ukraine	UAE	UK	Canada	Other countries
United States												
Belarus												
Italy												
Korea												
Russia												
South Africa												
Spain												
Turkey												
Ukraine												
UAE												
UK												
Canada												

For any country-pair producing wire rod that is *sometimes* or *never* interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:

IV-3. **Factors other than price.**--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, etc.) between wire rod produced in the United States and in other countries a significant factor in your firm's purchases of the products?

Please indicate A, F, S, N, or 0 in the table below:

- A = such differences are *always* significant
- F = such differences are *frequently* significant
- S = such differences are *sometimes* significant
- N = such differences are *never* significant
- 0 = *no familiarity* with products from a specified country-pair

Country-pair	Belarus	Italy	Korea	Russia	South Africa	Spain	Turkey	Ukraine	UAE	UK	Canada	Other countries
United States												
Belarus												
Italy												
Korea												
Russia												
South Africa												
Spain												
Turkey												
Ukraine												
UAE												
UK												
Canada												

For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's sales of wire rod, identify the country-pair and report the advantages or disadvantages imparted by such factors:

IV-4. **Factor country ratings.**--Please rate each country's wire rod for each factor listed below. A rating of 5 indicates that wire rod produced in that country rates very well for that factor and 1 indicates that wire rod produced in that country does not rate very well for that factor.

If you are unfamiliar with the product from a particular country, please leave the entire column for that country blank.

Factor	Wire rod produced in												
	United States	Belarus	Italy	Korea	Russia	South Africa	Spain	Turkey	Ukraine	UAE	UK	Canada	All others
Availability	—	—	—	—	—	—	—	—	—	—	—	—	—
Delivery terms	—	—	—	—	—	—	—	—	—	—	—	—	—
Delivery time	—	—	—	—	—	—	—	—	—	—	—	—	—
Discounts offered	—	—	—	—	—	—	—	—	—	—	—	—	—
Extension of credit	—	—	—	—	—	—	—	—	—	—	—	—	—
Meets my firm's qualification requirement	—	—	—	—	—	—	—	—	—	—	—	—	—
Minimum quantity requirements	—	—	—	—	—	—	—	—	—	—	—	—	—
Packaging	—	—	—	—	—	—	—	—	—	—	—	—	—
Price ¹	—	—	—	—	—	—	—	—	—	—	—	—	—
Product consistency	—	—	—	—	—	—	—	—	—	—	—	—	—
Product range	—	—	—	—	—	—	—	—	—	—	—	—	—
Quality meets industry standards	—	—	—	—	—	—	—	—	—	—	—	—	—
Quality exceeds industry standards	—	—	—	—	—	—	—	—	—	—	—	—	—
Reliability of supply	—	—	—	—	—	—	—	—	—	—	—	—	—
Technical support/service	—	—	—	—	—	—	—	—	—	—	—	—	—
U.S. transportation costs ¹	—	—	—	—	—	—	—	—	—	—	—	—	—

¹ A high rating (e.g., "5") on price and U.S. transportation costs indicates the prices/costs were low for product from that country.

PART V.—ALTERNATIVE PRODUCT INFORMATION (Grade 1080 and higher tire cord and tire bead wire rod)

Further information on this part of the questionnaire can be obtained from **Justin Enck (202-205-3363, Justin.enck@usitc.gov)**. Supply all data requested on a calendar-year basis.

The Commission is requesting information on the comparability of **wire rod, Grade 1080 and higher for tire cord and tire bead wire rod production, with 0.8 percent and higher carbon content, measuring 5.0 mm or more but not more than 6.5 mm in cross-sectional diameter, low manganese content in the range of 0.25 - 0.6 percent, and having no inclusions greater than 20 microns (“Grade 1080 and higher tire cord and tire bead wire rod”)** and all other in-scope wire rod.

V-1. **Comparability of Grade 1080 and higher tire cord and tire bead wire rod vs. all other in-scope wire rod.**--For each of the following indicate whether Grade 1080 and higher tire cord and tire bead wire rod and all other in-scope wire rod are: fully comparable or the same, *i.e.*, have no differentiation between them; mostly comparable or similar; somewhat comparable or similar; never or not-at-all comparable or similar; or no familiarity with products.

(a) **Characteristics and Uses.**-- The differences and similarities in the physical characteristics and end uses for Grade 1080 and higher tire cord and tire bead wire rod versus all other in-scope wire rod.

Fully comparable	Mostly comparable	Somewhat comparable	Not at all comparable	NA/no familiarity
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Please provide a narrative discussion for the comparability ratings you provided in terms of their characteristics and uses:

(b) **Interchangeability.**--The ability to substitute Grade 1080 and higher tire cord and tire bead wire rod with all other in-scope wire rod for the same application.

Fully interchangeable	Mostly interchangeable	Somewhat interchangeable	Not at all interchangeable	NA/no familiarity
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Please provide a narrative discussion for the comparability ratings you provided in terms of their interchangeability:

V-1. Comparability of Grade 1080 and higher tire cord and tire bead wire rod vs. all other in-scope wire rod.--Continued

(c) **Manufacturing facilities, production processes, and production employees.**-- Whether Grade 1080 and higher tire cord and tire bead wire rod and all other in-scope wire rod are manufactured in the same facilities, from the same inputs, on the same machinery and equipment, and using the same employees.

Fully the same	Mostly the same	Somewhat the same	Not at all the same	NA/no familiarity
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Please provide a narrative discussion for the comparability ratings you provided in terms of their manufacturing processes:

(d) **Channels of distribution.**-- Channels of distribution/market situation through which Grade 1080 and higher tire cord and tire bead wire rod and all other in-scope wire rod are sold (i.e., sold direct to end users, through distributors, etc.).

Fully comparable	Mostly comparable	Somewhat comparable	Not at all comparable	NA/no familiarity
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Please provide a narrative discussion for the comparability ratings you provided in terms of their channels of distribution:

V-1. **Comparability of Grade 1080 and higher tire cord and tire bead wire rod vs. all other in-scope wire rod.--Continued**

(e) **Customer and producer perceptions.**--Perceptions as to the differences and/or similarities in Grade 1080 and higher tire cord and tire bead wire rod versus all other in-scope wire rod in the market (*e.g.*, sales/marketing practices).

Fully comparable	Mostly comparable	Somewhat comparable	Not at all comparable	NA/no familiarity
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Please provide a narrative discussion for the comparability ratings you provided in terms of their customer and producer perceptions:

(f) **Price.**--Whether prices are comparable or differ for Grade 1080 and higher tire cord and tire bead wire rod versus all other in-scope wire rod.

Fully comparable	Mostly comparable	Somewhat comparable	Not at all comparable	NA/no familiarity
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Please provide a narrative discussion for the comparability ratings you provided in terms of their prices:

PART VI.—ADDITIONAL INFORMATION

- VI-1. **Other explanations.**--If your firm would like to further explain a response to any question that did not provide a narrative response box, please note the question number and the explanation in the space provided below.

--

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

https://www.usitc.gov/investigations/701731/2017/carbon_and_certain_alloy_steel_wire_rod_belarus/final.htm.

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

Web address: <https://dropbox.usitc.gov/oinv/> **Pin:** WR10

- **E-mail.**—E-mail the MS Word questionnaire to **Emily.Burke@usitc.gov**; include a scanned copy of the signed certification page (page 1). *Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

If your firm does not purchase this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

Parties to this proceeding.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire your firm submits (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.