U.S. IMPORTERS'/PURCHASERS' QUESTIONNAIRE

UTILITY SCALE WIND TOWERS FROM CANADA, INDONESIA, KOREA, AND VIETNAM

This questionnaire must be received by the Commission by <u>April 6, 2020</u>

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing and antidumping duty investigations concerning utility scale wind towers ("wind towers") from Canada, Indonesia, Korea, and Vietnam (Inv. Nos. 701-TA-627-629 and 731-TA-1458-1461 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm _____

City			State	ZI	ip Code				
Website _									
		purchased wind townuary 1, 2017?	wers (as defined	on next p	oage) fro	m any cou	ntry into	the Unite	ed .
NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)					n)				
YES	(Complete	all parts of the questio	nnaire, and return	the entire	question	naire to the	Commiss	ion)	
following	link: https://	dropbox.usitc.gov,	<u> </u>	IND)					
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PART I.—GENERAL INFORMATION

Background.-- This proceeding was instituted in response to a petition filed on July 9, 2019, by the Wind Tower Trade Coalition (Arcosa Wind Towers, Inc. (Dallas, TX) and Broadwind Towers, Inc. (Manitowoc, WI)). Countervailing and antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at

https://www.usitc.gov/investigations/title_7/2020/utility_scale_wind_towers_canada_indonesia_korea_/final.htm.

<u>Wind towers</u> covered by these investigations are certain wind towers, whether or not tapered, and sections thereof. Certain wind towers are designed to support the nacelle and rotor blades in a wind turbine with a minimum rated electrical power generation capacity in excess of 100 kilowatts and with a minimum height of 50 meters measured from the base of the tower to the bottom of the nacelle (*i.e.*, where the top of the tower and nacelle are joined) when fully assembled.

A wind tower section consists of, at a minimum, multiple steel plates rolled into cylindrical or conical shapes and welded together (or otherwise attached) to form a steel shell, regardless of coating, end-finish, painting, treatment, or method of manufacture, and with or without flanges, doors, or internal or external components (e.g., flooring/decking, ladders, lifts, electrical buss boxes, electrical cabling, conduit, cable harness for nacelle generator, interior lighting, tool and storage lockers) attached to the wind tower section. Several wind tower sections are normally required to form a completed wind tower.

Wind towers and sections thereof are included within the scope whether or not they are joined with nonsubject merchandise, such as nacelles or rotor blades, and whether or not they have internal or external components attached to the subject merchandise.

Specifically excluded from the scope are nacelles and rotor blades, regardless of whether they are attached to the wind tower. Also excluded are any internal or external components which are not attached to the wind towers or sections thereof, unless those components are shipped with the tower sections.

Further, excluded from the scope of the antidumping duty investigations are any products covered by the existing antidumping duty order on utility scale wind towers from the Socialist Republic of Vietnam. See Utility Scale Wind Towers from the Socialist Republic of Vietnam: Amended Final Determination of Sales at Less Than Fair Value and Antidumping Duty Order, 78 FR 11150 (February 15, 2013).

Wind towers are currently imported under statistical reporting numbers 7308.20.0020¹ or 8502.31.0000² of the Harmonized Tariff Schedule of the United States (HTSUS). Wind towers of iron or steel are classified under HTSUS 7308.20.0020 when imported separately as a tower or tower section(s). Wind towers may be classified under HTSUS 8502.31.0000 when imported as combination goods with a wind turbine (i.e., accompanying nacelles and/or rotor blades). The HTSUS provisions are for convenience and customs purposes; the written description of the scope is dispositive.

¹ Wind towers of iron or steel are classified under HTSUS 7308.20.0020 when imported separately as a tower or tower section(s).

² Wind towers may also be classified under HTSUS 8502.31.0000 when imported as combination of goods with a wind turbine (i.e., accompanying nacelles and/or rotor blades).

<u>Unit</u>.—A unit, unless otherwise stated, is a complete wind tower (whether or not consisting of multiple sections) or wind tower equivalent (e.g., one section of a wind tower comprised of four sections would be equal to ¼ or 0.25 wind towers).

<u>Importer</u>.--Any person or firm engaged, either directly or through a parent company or subsidiary, in importing wind towers (as defined above) into the United States from a foreign manufacturer or through its selling agent.

<u>Reporting of information</u>.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

<u>Valid number error messages.</u>--If you are completing this form in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 rather than \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete this form. Detailed instructions on how to resolve this issue is provided at the end of this questionnaire and is available upon request from Ahdia Bavari (202-205-3191, ahdia.bavari@usitc.gov).

<u>D-GRIDS tool.</u>--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macroenabled MS Excel file available for download from the Commission's generic questionnaires webpage (https://www.usitc.gov/trade_remedy/question.htm) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is *optional*. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

I-1. <u>OMB statistics</u>.--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2a. <u>Establishments covered</u>.--Provide the name and address of establishment(s) covered by this questionnaire.

" <u>Establishment</u> "Each facility of a firm involved in the <u>importation</u> of wind towers, including
auxiliary facilities operated in conjunction with (whether or not physically separate from) such
facilities.



U.S. In	nporters' Questionnaire – Winc	Towers (Final)	Page 5		
I-2b.	Stock symbol information. If your firm or parent firm is publicly traded, please specify the stock exchange and trading symbol:				
I-2c.		m or parent firm is represented by external ty the name of the law firm and the lead atte			
	Law firm:				
	Lead attorney(s):				
I-3.		ned, in whole or in part, by any other firm?	imate parent/owner.		
	Firm name	Country	Extent of ownership (percent)		
I-4.	foreign, that are engaged in i	eDoes your firm have any related firms, eit mporting wind towers from Canada, Indone es or that are engaged in exporting wind tow nam to the United States?	sia, Korea, and/or		
	☐ No ☐ YesList t	he following information.			
	Firm name	Country	Affiliation		

Balana I I		Vind Towers (Final)		
•		s your firm have any rel n of wind towers?	ated firms, either domes	tic or foreign, tha
No	YesL	ist the following inforn	nation.	
Firm name		Country		Affiliation
Importer of	record	Takes title to the imported product(s)	Consignee of the imported products(s)	Customs brok
iiiiportei Oi	I			Treight forwa
				freight forwa
(b) Did your	foreign supp	lier take over the form	al importation of product ord during the period of i	s for which your nvestigation?
(b) Did your	foreign supp	lier take over the form as the importer of recomplete indicate involved, and descri	al importation of product ord during the period of i e the foreign suppliers/imp be the timing and reasons f	ss for which your nvestigation?
(b) Did your	foreign supp	lier take over the form as the importer of recomplete indicate involved, and descri	al importation of product ord during the period of i	ss for which your nvestigation?

I-8a. FTZ, TIB, or bonded warehouses.--Please indicate whether your firm enters wind towers into, or withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate whether your firm imports wind towers under the TIB (temporary importation under bond) program.

"Foreign trade zone" is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

"Bonded warehouse" is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S.C. § 1555.

"Temporary Importation under Bond ("TIB") program" is a procedure whereby imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule of the United States (HTS).

Item	No	Yes	If yesDescribe the nature of your firm's operations in FTZs and identify the specific FTZ site(s). Please complete the table below.
Foreign trade zones			
Bonded warehouses			
Temporary importation under bond			
Please explain how your fir	m accou	inted for s	uch imports in the questionnaire:

I-8b. <u>Inventories held in FTZs, laydown yards, or bonded warehouses</u>.—Report your firm's inventories held outside the customs territory of the United States (*e.g.*, foreign laydown yards, FTZs, bonded warehouses, etc.).

	Quantity (units)			
ltem	Laydown yards	FTZs	Bonded warehouses	Other
Inventories of wind towers produced in— Canada				
Indonesia				
Korea				
Vietnam				
All other countries ¹				
¹ Please identify these	countries:			

I-9.	Other trade actionsTo your knowledge, have the products subject to this proceeding been the
	subject of any other import relief proceedings in the United States or in any other countries?

No	Yes	Yes-Please specify.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Ahdia Bavari (202-205-3191, ahdia.bavari@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1.	<u>Contact information</u> Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.					
	Name					
	Title					
	Email					
	Telephone					

II-2. <u>Changes in operations.</u>—Please indicate whether your firm has experienced any of the following changes in relation to the importation of wind towers since January 1, 2017.

(check as many as appropriate)		(If checked, please describe; leave blank if not applicable)
	Office/warehouse openings	
	Office/warehouse closings	
	Relocations	
	Expansions	
	Acquisitions	
	Consolidations	
	Prolonged shutdowns or importation curtailments	
	Revised labor agreements	
	Other (e.g., technology)	

U.S. Importers'	Questionnaire –	Wind Towers (Final)
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II-3.	Arranged imports Has your firm imported or arranged for the importation of wind towers for
	delivery after December 31, 2019 ?

"Arranged imports" are imports for which your firm has placed an order with a foreign supplier for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.

No	Yes	
		If yes, fill out the table below.

		Per	iod	
Source	Jan-Mar 2020	Apr-Jun 2020	Jul-Sept 2020	Oct-Dec 2020
		Quantity	(in units)	
Canada				
Indonesia				
Korea				
Vietnam				
All other sources				

II-4.	<u>Reasons for importing if producer</u> If your firm also produces wind towers in the United States, please indicate the reasons for importing this product. If your firm's reasons differ by source, please elaborate.

Definitions

"Imports" –Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty).

"Admissions into FTZs/bonded warehouses" -- Note that any firm that "admits" wind towers into a Free Trade Zone (FTZ) or bonded warehouse, processes those imports of wind towers into a downstream product, and then classifies those goods as the downstream product for purposes of clearance through Customs (i.e., "imports for consumption"), should report its "admissions" into its FTZ/bonded warehouse as imports in this questionnaire, and its use of those admissions/imports as "internal consumption".

"Import values"—Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

"Commercial U.S. shipments"— Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

"Internal consumption" – Product consumed internally by your firm. Such transactions are valued at fair market value.

"Transfers to related firms" – Shipments made to related firms. Such transactions are valued at fair market value.

"Related firm" —A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

"Export shipments"— Shipments to destinations outside the United States, including shipments to related firms.

"Inventories" -- Finished goods inventory, not raw materials or work in progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-5a. <u>U.S. imports from Canada</u>.—Report your firm's imports and your firm's shipments and inventories of wind towers imported from Canada by your firm during the specified periods.

Canada

	Quantity (in units), va	lue (<i>in \$1,000</i>)	
	Calendar years		
ltem	2017	2018	2019
Beginning-of-period inventories (quantity) (A)			
Imports/admissions into FTZs/bonded warehouses:12 Quantity (B)			
Value (C)			
U.S. shipments: Commercial shipments: Quantity (D)			
Value (E)			
Internal consumption: ³ Quantity (F)			
Value² (G)			
Transfers to related firms: ³ Quantity (H)			
Value² (I)			
Export shipments: ⁴ Quantity (J)			
Value (K)			
End-of-period inventories (quantity) (L)			
¹ Please identify the foreign producers ² Please confirm whether the informat Please identify the number of sections pe ³ Internal consumption and transfers t basis for valuing these transactions in you the data provided above in this table sho ⁴ Identify your firm's principal export r	ion above is reported in we re complete tower for each o related firms must be va ur records, please specify and be based on fair mark	h period: Ilued at fair market value. If that basis (e.g., cost, cost pl	your firm uses a different

II-5a. U.S. imports from Canada.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar years		
Reconciliation	2017	2018	2019
A + B - D - F - H - J - L = should equal			
zero ("0") or provide an explanation.1	0	0	0

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.

II-5b. Monthly U.S. imports: Canada.—Report your firm's monthly U.S. imports of wind towers from Canada by month and supplier.

	Quantity (in units	;)	
	Supplier		
Month	Marmen Inc./ Marmen Ènergie Inc	All other firms	All suppliers
2018			
January			0
February			0
March			0
April			0
May			0
June			0
July			0
August			0
September		0	
October			0
November			0
December			0
2019			
January			0
February			0
March			0
April			0
May			0
June			0
July			0
August			0
September			0
October			0
November			0
December			0

<u>RECONCILIATION OF MONTHLY IMPORTS</u>.-- Please ensure that the total imports reported for full year 2018 and 2019 reported in part "a" of this question matches the monthly data reported here. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Full year 2018	Full year 2019
U.S. imports here (II-5g) minus U.S. imports above (II-5a), revise if not		
returning zero ("0")	0	0

II-5c. <u>U.S. shipments of imports from Canada by height</u>. — Report your firm's U.S. shipments of wind towers imported from Canada during 2019 in each specified size range, as measured from the base of the tower to the hub ("hub height").

Quantity (in units) and value (\$1,000)				
Size range	2017	2018	2019	
Below 80 meters Quantity (M)				
Value (N)				
80 - 89.9 meters <i>Quantity</i> (O)				
Value (P)				
90 - 99.9 meters Quantity (Q)				
Value (R)				
100 - 109.9 meters Quantity (S)				
Value (T)				
110 - 119.9 meters <i>Quantity</i> (U)				
Value (V)				
120 meters or more Quantity (W)				
Value (X)				

<u>RECONCILIATION OF SHIPMENTS.</u> .—Please ensure that the quantities and values reported for shipments by size (i.e., lines O, Q, S, U, W, Y and P, R, T, V, X, Z, respectively,) equal the quantity and value reported for U.S. shipments (i.e., lines D, F, H and E, G, I, respectively,) for calendar year 2018. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year		
Reconciliation	2017	2018	2019
Quantity: $M + O + Q + S + U + W - D - F - H = zero ("0"), if not revise.$	0	0	0
Value: N + P + R + T + V + X - E - G - I = zero ("0"), if not revise.	0	0	0

II-5d. <u>U.S. shipments of wind towers without internal components</u>. — Please report the share of your firm's U.S. shipments of wind towers reported in II-9 that were shipped without any mechanical and/or electrical fittings such as platforms, ladders, lighting, lifts (elevators), electrical-cable harnesses, storage lockers, and/or other accessories/internal components: ______%.

II-5e. <u>U.S. shipments of wind tower sections</u>.— Report your firm's U.S. shipments of wind tower sections from Canada for each year during the period specified.

	Calendar years		
Item	2017	2018	2019
U.S. shipments of sections ¹² .— Quantity (Y)			
Value (Z)			

¹ Reminder, reported units are to be based on full wind tower equivalents as described in the definitions on page 2.

II-5f.	Sections sold for repowering. — Please report the share of wind tower sections from Canada
	reported in the previous question that were used for the purpose of repowering:
	%.

II-5g. Offshore wind towers.--Did your firm supply any wind towers from Canada to your U.S. customers for any offshore applications in 2019?

No	Yes		
		If yes—Please report the information for these towers in the table below.	

C	Quantity (in units) and va	lue (<i>in \$1,000</i>)	
	Calendar years		
Item	2017	2018	2019
U.S. shipments of wind towers for offshore applications ¹² .— Quantity (AA)			
Value (AB)			
¹ Please provide the geograph	ic locations of the offsho	re wind towers:	

² Please describe the sections shipped, how the customer created or built a full tower (i.e., what other source of supply), and where and how these data are reported in question II-5a: _____.

II-6a. <u>U.S. imports from Indonesia</u>.—Report your firm's imports and your firm's shipments and inventories of wind towers imported from Indonesia by your firm during the specified periods.

Indonesia

	Quantity (in units), va	lue (<i>in \$1,000</i>)	
		Calendar years	
Item	2017	2018	2019
Beginning-of-period inventories (quantity) (A)			
Imports/admissions into FTZs/bonded warehouses:12 Quantity (B)			
Value (C)			
U.S. shipments: Commercial shipments: Quantity (D)			
Value (E)			
Internal consumption: ³ Quantity (F)			
Value² (G)			
Transfers to related firms: ³ Quantity (H)			
Value² (I)			
Export shipments: ⁴ Quantity (J)			
Value (K)			
End-of-period inventories (quantity) (L)			
¹ Please identify the foreign produce ² Please confirm whether the informations Please identify the number of sections particles in a section of the s	ation above is reported in wo ber complete tower for each to related firms must be va our records, please specify to ould be based on fair marke	n period: lued at fair market value. If that basis (e.g., cost, cost pl	f your firm uses a different

II-6a. U.S. imports from Indonesia.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Calendar years			
Reconciliation	2017	2018	2019
A + B - D - F - H - J - L = should equal			
zero ("0") or provide an explanation. ¹	0	0	0

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.

II-6b. Monthly U.S. imports: Indonesia.—Report your firm's monthly U.S. imports of wind towers from Indonesia by month and supplier.

	Quantity (in units	;)	
		Supplier	
Month	Marmen Inc./ Marmen Ènergie Inc	All other firms	All suppliers
2018			
January			0
February			0
March			0
April			0
May			0
June			0
July			0
August			0
September			0
October			0
November			0
December			0
2019			
January			0
February			0
March			0
April			0
May			0
June			0
July			0
August			0
September			0
October			0
November			0
December			0

<u>RECONCILIATION OF MONTHLY IMPORTS</u>.-- Please ensure that the total imports reported for full year 2018 and 2019 reported in part "a" of this question matches the monthly data reported here. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Full year 2018	Full year 2019
U.S. imports here (II-6b) minus U.S. imports above (II-6a), revise if not		
returning zero ("0")	0	0

II-6c. <u>U.S. shipments of imports from Indonesia by height</u>. — Report your firm's U.S. shipments of wind towers imported from Indonesia during 2019 in each specified size range, as measured from the base of the tower to the hub ("hub height").

	Quantity (in units) and value (\$1,000)		
Size range	2017	2018	2019
Below 80 meters Quantity (M)			
Value (N)			
80 - 89.9 meters <i>Quantity</i> (O)			
Value (P)			
90 - 99.9 meters Quantity (Q)			
Value (R)			
100 - 109.9 meters Quantity (S)			
Value (T)			
110 - 119.9 meters Quantity (U)			
Value (V)			
120 meters or more Quantity (W)			
Value (X)			

<u>RECONCILIATION OF SHIPMENTS.</u> .—Please ensure that the quantities and values reported for shipments by size (i.e., lines O, Q, S, U, W, Y and P, R, T, V, X, Z, respectively,) equal the quantity and value reported for U.S. shipments (i.e., lines D, F, H and E, G, I, respectively,) for calendar year 2018. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year			
Reconciliation	2017	2018	2019	
Quantity: M + O + Q + S + U + W-D - F - H = zero ("0"), if not revise.	0	0	0	
Value: N + P + R + T + V + X - E - G - I = zero ("0"), if not revise.	0	0	0	

II-6d. <u>U.S. shipments of wind towers without internal components</u>. — Please report the share of your firm's U.S. shipments of wind towers reported in II-9 that were shipped without any mechanical and/or electrical fittings such as platforms, ladders, lighting, lifts (elevators), electrical-cable harnesses, storage lockers, and/or other accessories/internal components: ______%.

II-6e. <u>U.S. shipments of wind tower sections</u>.— Report your firm's U.S. shipments of wind tower sections from Indonesia for each year during the period specified.

Quantity (in units) and value (in \$1,000)				
	Calendar years			
Item	2017	2018	2019	
U.S. shipments of sections ¹² .—				
Quantity (Y)				
Value (Z)				

¹ Reminder, reported units are to be based on full wind tower equivalents as described in the definitions on page 2.

II-6f.	Sections sold for repowering. — Please report the share of wind tower sections from Indonesia
	reported in the previous question that were used for the purpose of repowering:
	%.

II-6g. Offshore wind towers.--Did your firm supply any wind towers from Indonesia to your U.S. customers for any offshore applications in 2019?

No	Yes		
		If yes—Please report the information for these towers in the table below.	

C	uantity (in units) and va	lue (<i>in \$1,000</i>)	
	Calendar years		
Item	2017	2018	2019
U.S. shipments of wind towers for offshore applications ¹² .— Quantity (AA)			
Value (AB)			

² Please describe the sections shipped, how the customer created or built a full tower (i.e., what other source of supply), and where and how these data are reported in question II-6a: _____.

II-7a. <u>U.S. imports from Korea</u>.—Report your firm's imports and your firm's shipments and inventories of wind towers imported from Korea by your firm during the specified periods.

Korea

	Quantity (in units), val	ue (<i>in \$1,000</i>)		
Calendar years				
Item	2017	2018	2019	
Beginning-of-period inventories (quantity) (A)				
Imports/admissions into FTZs/bonded warehouses:12 Quantity (B)				
Value (C)				
U.S. shipments: Commercial shipments: Quantity (D)				
Value (E)				
Internal consumption: ³ Quantity (F)				
Value² (G)				
Transfers to related firms: ³ Quantity (H)				
Value² (I)				
Export shipments: ⁴ Quantity (J)				
Value (K)				
End-of-period inventories (quantity) (L)				
¹ Please identify the foreign producers, i ² Please confirm whether the informatio Please identify the number of sections per ³ Internal consumption and transfers to basis for valuing these transactions in your the data provided above in this table shoul ⁴ Identify your firm's principal export ma	n above is reported in wi complete tower for each related firms must be val records, please specify to d be based on fair marke	period: ued at fair market value. If value if value. If value if value. If value is the	your firm uses a different	

II-7a. U.S. imports from Korea.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar years		
Reconciliation	2017	2018	2019
A + B - D - F - H - J - L = should equal			
zero ("0") or provide an explanation.1	0	0	0

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.

II-7b. Monthly U.S. imports: Korea.—Report your firm's monthly U.S. imports of wind towers from Korea by month and supplier.

	Quantity (in units)				
Supplier					
Month	All suppliers				
2018					
January			0		
February			0		
March			0		
April			0		
May			0		
June			0		
July			0		
August			0		
September			0		
October			0		
November			0		
December			0		
2019					
January			0		
February			0		
March			0		
April			0		
May			0		
June			0		
July			0		
August			0		
September			0		
October			0		
November			0		
December			0		

<u>RECONCILIATION OF MONTHLY IMPORTS</u>.-- Please ensure that the total imports reported for full year 2018 and 2019 reported in part "a" of this question matches the monthly data reported here. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Full year 2018	Full year 2019
U.S. imports here (II-7b) minus U.S. imports above (II-7a), revise if not		
returning zero ("0")	0	0

II-7c. <u>U.S. shipments of imports from Korea by height</u>.— Report your firm's U.S. shipments of wind towers imported from Korea during 2019 in each specified size range, as measured from the base of the tower to the hub ("hub height").

Quantity (in units) and value (\$1,000)						
Size range 2017 2018 2019						
Below 80 meters Quantity (M)						
Value (N)						
80 - 89.9 meters <i>Quantity</i> (O)						
Value (P)						
90 - 99.9 meters Quantity (Q)						
Value (R)						
100 - 109.9 meters Quantity (S)						
Value (T)						
110 - 119.9 meters Quantity (U)						
Value (V)						
120 meters or more Quantity (W)						
Value (X)						

<u>RECONCILIATION OF SHIPMENTS.</u> .—Please ensure that the quantities and values reported for shipments by size (i.e., lines O, Q, S, U, W, Y and P, R, T, V, X, Z, respectively,) equal the quantity and value reported for U.S. shipments (i.e., lines D, F, H and E, G, I, respectively,) for calendar year 2018. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year			
Reconciliation	2017	2018	2019	
Quantity: M + O + Q + S + U + W-D - F - H = zero ("0"), if not revise.	0	0	0	
Value: N + P + R + T + V + X - E - G - I = zero ("0"), if not revise.	0	0	0	

II-7d. <u>U.S. shipments of wind towers without internal components</u>. — Please report the share of your firm's U.S. shipments of wind towers reported in II-9 that were shipped without any mechanical and/or electrical fittings such as platforms, ladders, lighting, lifts (elevators), electrical-cable harnesses, storage lockers, and/or other accessories/internal components: ______%.

II-7e. <u>U.S. shipments of wind tower sections</u>.— Report your firm's U.S. shipments of wind tower sections from Korea for each year during the period specified.

Quantity (in units) and value (in \$1,000)			
Calendar years			
Item	2017	2018	2019
U.S. shipments of sections ¹² .—			
Quantity (Y)			
Value (Z)			

¹ Reminder, reported units are to be based on full wind tower equivalents as described in the definitions on page 2.

II-7f.	Sections sold for repowering. — Please report the share of wind tower sections from Korea
	reported in the previous question that were used for the purpose of repowering:
	<u></u> %.

II-7g. Offshore wind towers.--Did your firm supply any wind towers from Korea to your U.S. customers for any offshore applications in 2019?

No	Yes		
		If yes—Please report the information for these towers in the table below.	

2019
2019
_

² Please describe the sections shipped, how the customer created or built a full tower (i.e., what other source of supply), and where and how these data are reported in question II-7a: _____.

II-8a. <u>U.S. imports from Vietnam</u>.—Report your firm's imports and your firm's shipments and inventories of wind towers imported from Vietnam by your firm during the specified periods.

Vietnam

	Quantity (in units), va	lue (<i>in \$1,000</i>)		
Calendar years				
Item	2017	2018	2019	
Beginning-of-period inventories (quantity) (A)				
Imports/admissions into FTZs/bonded warehouses:12 Quantity (B)				
Value (C)				
U.S. shipments: Commercial shipments: Quantity (D)				
Value (E)				
Internal consumption: ³ Quantity (F)				
Value² (G)				
Transfers to related firms: ³ Quantity (H)				
Value² (I)				
Export shipments: ⁴ Quantity (J)				
Value (K)				
End-of-period inventories (quantity) (L)				
¹ Please identify the foreign producers, ² Please confirm whether the information Please identify the number of sections per ³ Internal consumption and transfers to basis for valuing these transactions in your the data provided above in this table shout ⁴ Identify your firm's principal export management	on above is reported in vector complete tower for each related firms must be vector records, please specify ld be based on fair mark	h period: alued at fair market value. If that basis (e.g., cost, cost plu	your firm uses a different	

II-8a. U.S. imports from Vietnam.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar years		
Reconciliation	2017	2018	2019
A + B - D - F - H - J - L = should equal			
zero ("0") or provide an explanation. ¹	0	0	0

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.

II-8b. Monthly U.S. imports: Vietnam.—Report your firm's monthly U.S. imports of wind towers from Vietnam by month and supplier.

	Quantity (in units)	
	Supplier		
Month	CS Wind Vietnam Co., Ltd.	All other firms	All suppliers
2018			
January			0
February			0
March			0
April			0
May			0
June			0
July			0
August			0
September			0
October			0
November			0
December			0
2019			
January			0
February			0
March			0
April			0
May			0
June			0
July			0
August			0
September			0
October			0
November			0
December			0

<u>RECONCILIATION OF MONTHLY IMPORTS</u>.-- Please ensure that the total imports reported for full year 2018 and 2019 reported in part "a" of this question matches the monthly data reported here. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Full year 2018	Full year 2019
U.S. imports here (II-8b) minus U.S. imports above (II-8a), revise if not		
returning zero ("0")	0	0

II-8c. <u>U.S. shipments of imports from Vietnam by height</u>. — Report your firm's U.S. shipments of wind towers imported from Vietnam during 2019 in each specified size range, as measured from the base of the tower to the hub ("hub height").

Quantity (in units) and value (\$1,000)			
Size range	2017	2018	2019
Below 80 meters Quantity (M)			
Value (N)			
80 - 89.9 meters <i>Quantity</i> (O)			
Value (P)			
90 - 99.9 meters Quantity (Q)			
Value (R)			
100 - 109.9 meters Quantity (S)			
Value (T)			
110 - 119.9 meters Quantity (U)			
Value (V)			
120 meters or more Quantity (W)			
Value (X)			

<u>RECONCILIATION OF SHIPMENTS.</u> .—Please ensure that the quantities and values reported for shipments by size (i.e., lines O, Q, S, U, W, Y and P, R, T, V, X, Z, respectively,) equal the quantity and value reported for U.S. shipments (i.e., lines D, F, H and E, G, I, respectively,) for calendar year 2018. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year		
Reconciliation	2017	2018	2019
Quantity: $M + O + Q + S + U + W - D - F - H = zero ("0"), if not revise.$	0	0	0
Value: N + P + R + T + V + X - E - G - I = zero ("0"), if not revise.	0	0	0

II-8d. <u>U.S. shipments of wind towers without internal components</u>. — Please report the share of your firm's U.S. shipments of wind towers reported in II-9 that were shipped without any mechanical and/or electrical fittings such as platforms, ladders, lighting, lifts (elevators), electrical-cable harnesses, storage lockers, and/or other accessories/internal components: ______%.

II-8e. <u>U.S. shipments of wind tower sections</u>.— Report your firm's U.S. shipments of wind tower sections from Vietnam for each year during the period specified.

	Quantity (in units) and va	lue (<i>in \$1,000</i>)	
	Calendar years		
Item	2017	2018	2019
U.S. shipments			
of sections ¹² .—			
Quantity (Y)			
Value (Z)			
¹ Reminder, reported u	nits are to be based on full wind	tower equivalents as	described in the

¹ Reminder, reported units are to be based on full wind tower equivalents as described in the definitions on page 2.

II-8f.	Sections sold for repowering. — Please report the share of wind tower sections from Vietnam
	reported in the previous question that were used for the purpose of repowering:
	<u></u> %.

II-8g. Offshore wind towers.--Did your firm supply any wind towers from Vietnam to your U.S. customers for any offshore applications in 2019?

No	Yes		
		If yes—Please report the information for these towers in the table below.	

uantity (<i>in units</i>) and va	lue (<i>in \$1,000</i>)	
Calendar years		
2017	2018	2019
	Calendar years	

² Please describe the sections shipped, how the customer created or built a full tower (i.e., what other source of supply), and where and how these data are reported in question II-8a: _____.

II-9a. <u>Imports from all other sources</u>.—Report your firm's imports and your firm's shipments and inventories of wind towers imported from **all other sources** by your firm during the specified periods.

All other sources

(list sources:

	Quantity (<i>in units</i>), va	alue (<i>in \$1,000</i>)	
	Calendar years		
Item	2017	2018	2019
Beginning-of-period inventories (quantity) (A)			
Imports/admissions into FTZs/bonded warehouses:12 Quantity (B)			
Value (C)			
U.S. shipments: Commercial shipments: Quantity (D)			
Value (E)			
Internal consumption: ³ Quantity (F)			
Value² (G)			
Transfers to related firms: ³ Quantity (H)			
Value ² (I)			
Export shipments: ⁴ Quantity (J)			
Value (K)			
End-of-period inventories (quantity) (L)			
¹ Please identify the foreign producers, if ² Please confirm whether the information Please identify the number of sections per ³ Internal consumption and transfers to r basis for valuing these transactions in your the data provided above in this table should ⁴ Identify your firm's principal export ma	n above is reported in v complete tower for eac related firms must be va records, please specify d be based on fair mark	th period: alued at fair market value. If value that basis (e.g., cost, cost plu	your firm uses a different

II-9a. Imports from all other sources.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

		Calendar years	
Reconciliation	2017	2018	2019
A + B - D - F - H - J - L = should equal			
zero ("0") or provide an explanation. ¹	0	0	0

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.

II-9b. Monthly U.S. imports: All other sources.—Report your firm's monthly U.S. imports of wind towers from all other sources by month and supplier.

Quantity (in units)			
	Supplier		
Month	All other sources	All suppliers	
2018			
January		0	
February		0	
March		0	
April		0	
May		0	
June		0	
July		0	
August		0	
September		0	
October		0	
November		0	
December		0	
2019			
January		0	
February		0	
March		0	
April		0	
May		0	
June		0	
July		0	
August		0	
September		0	
October		0	
November		0	
December		0	

<u>RECONCILIATION OF MONTHLY IMPORTS</u>.-- Please ensure that the total imports reported for full year 2018 and 2019 reported in part "a" of this question matches the monthly data reported here. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Full year 2018	Full year 2019
U.S. imports here (II-9b) minus U.S. imports above (II-9a), revise if not returning zero ("0")	0	0

II-9c. <u>U.S. shipments of imports from all other sources by height</u>.— Report your firm's U.S. shipments of wind towers from all other sources during 2019 in each specified size range, as measured from the base of the tower to the hub ("hub height").

Quantity (in units) and value (\$1,000)			
Size range	2017	2018	2019
Below 80 meters Quantity (M)			
Value (N)			
80 - 89.9 meters <i>Quantity</i> (O)			
Value (P)			
90 - 99.9 meters Quantity (Q)			
Value (R)			
100 - 109.9 meters Quantity (S)			
Value (T)			
110 - 119.9 meters Quantity (U)			
Value (V)			
120 meters or more Quantity (W)			
Value (X)			

<u>RECONCILIATION OF SHIPMENTS.</u> .—Please ensure that the quantities and values reported for shipments by size (i.e., lines O, Q, S, U, W, Y and P, R, T, V, X, Z, respectively,) equal the quantity and value reported for U.S. shipments (i.e., lines D, F, H and E, G, I, respectively,) for calendar year 2018. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year			
Reconciliation	2017	2018	2019	
Quantity: M + O + Q + S + U + W-D - F - H = zero ("0"), if not revise.	0	0	0	
Value: N + P + R + T + V + X − E − G − I = zero ("0"), if not revise.	0	0	0	

II-9d. <u>U.S. shipments of wind towers without internal components</u>. — Please report the share of your firm's U.S. shipments of wind towers reported in II-9 that were shipped without any mechanical and/or electrical fittings such as platforms, ladders, lighting, lifts (elevators), electrical-cable harnesses, storage lockers, and/or other accessories/internal components: ______%.

II-9e. <u>U.S. shipments of wind tower sections</u>.— Report your firm's U.S. shipments of wind tower sections from all other sources for each year during the period specified.

Quantity (in units) and value (in \$1,000)			
	Calendar years		
Item	2017	2018	2019
U.S. shipments			
of sections ¹² .—			
Quantity (Y)			
Value (Z)			

¹ Reminder, reported units are to be based on full wind tower equivalents as described in the definitions on page 2.

II-9f.	Sections sold for repowering. — Please report the share of wind tower sections from all other
	sources reported in the previous question that were used for the purpose of repowering:
	<u></u> %.

II-9g. Offshore wind towers.--Did your firm supply any wind towers from all other sources to your U.S. customers for any offshore applications in 2019?

No	Yes		
		If yes—Please report the information for these towers in the table below.	

Quantity (in units) and value (in \$1,000)				
	Calendar years			
Item	2017	2018	2019	
U.S. shipments of wind towers for offshore applications ¹² .— Quantity (AA)				
Value (AB)				
¹ Please provide the geograph	ic locations of the offsho	re wind towers:		

² Please describe the sections shipped, how the customer created or built a full tower (i.e., what other source of supply), and where and how these data are reported in question II-9a: _____.

II-10.	<u>Transfers to related firms</u> If your firm reported transfers to related firms in any of the data tables in part II, please identify the firm(s) and indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary) and whether the transfers were priced at market value or by a non-market formula.					

II-11. <u>Purchases</u>.--Has your firm purchased wind towers produced in the United States or in other countries since January 1, 2017? (Do not include imports for which your firm was the importer of record. These should be reported in the above questions).

"Purchase" – A transaction to buy product from a U.S. corporate entity such as another U.S. producer, a U.S. distributor, or a U.S. firm that has directly imported the product.

"Import" —A transaction to buy from a foreign supplier where your firm is the importer of record.

No	Yes	
		If yesReport such purchases in the table below

Note: If your firm served as the importer of record for any purchases from foreign suppliers, either for your own account or as a service for another entity, those purchases are to be considered "imports" not "purchases" and **should not** be included in the table provided on the next page.

II-12. Purchases.--Continued

	2017	2018	2019				
Item	Quantity (in complete towers)						
Purchases of wind towers produced in— United States							
Canada							
Indonesia							
Korea							
Vietnam							
All other countries ¹							
Sources unknown ²							
Total purchases	0	0	C				
		Value (in \$1,000)					
Purchases of wind towers produced in— United States							
Canada							
Indonesia							
Korea							
Vietnam							
All other countries ¹							
Sources unknown ²							
Total purchases	0	0	(

² Please indicate the firm(s) from which you purchased this merchandise: _____

II-13. <u>Changes in purchasing patterns.</u>--Please indicate how the shares of your firm's purchases and imports of wind towers from different sources have changed since January 1, 2017.

Source of purchases	Did not purchase	Decreased	Increased	Constant	Fluctuated	Explanation for trend
United States						
Canada						
Indonesia						
Korea						
Vietnam						
All other countries						
Sources unknown						

II-14. <u>Country knowledge.</u>--Please indicate the countries of origin with which your firm has experience or information in the wind towers market.

United					Other	Other countries
States	Canada	Indonesia	Korea	Vietnam	countries	(specify)

II-15. <u>Supplier identification.</u>--Please list your firm's <u>FIVE</u> largest suppliers for wind towers since January 1, 2019. Also, provide the approximate share of the quantity of your firm's total imports and purchases of wind towers that each of these suppliers accounted for in 2018.

No.	Supplier's name	City and state	Share of quantity of 2018 purchases
1			%
2			%
3			%
4			%
5			%

II-16.	Other explanationsIf your firm would like to further explain a response to a question in Part II for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from John Benedetto (202-205-3270, John.Benedetto@usitc.gov).

III-1. <u>Contact information.</u>--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	

BID DATA

III-2a. Process/project information—Please fill out the following table with respect to your firm's bid processes involving wind towers since January 1, 2017. A bid process can be a specific project, but also other bid processes such as annual bids or bids for framework contracts if your firm does not solicit bids on specific projects. Please note that the first row is not asking for a total of all your firm's bid processes, but instead asks how many bid processes involved bids received from both U.S. producers and subject-country suppliers.

Item	Bid processes (count)
Total number of bid processes involving bids received from both (i) domestic producers and (ii) suppliers of wind towers from at least one of these four sources: Canada, Indonesia, Korea, or Vietnam	
Number of bid processes involving bids from U.S. producers	
Number of bid processes involving bids from suppliers of wind towers from Canada	
Number of bid processes involving bids from suppliers of wind towers from Indonesia	
Number of bid processes involving bids from suppliers of wind towers from Korea	
Number of bid processes involving bids from suppliers of wind towers from Vietnam	
Number of bid processes involving bids from suppliers of wind towers from other countries	

<u>Bid data</u>.--Please fill out the tables below for each of your firm's five largest bid processes involving wind towers since January 1, 2017 for which your firm received at least one bid from a supplier of domestic wind towers <u>and</u> at least one bid from a supplier of wind towers produced in Canada, Indonesia, Korea, or Vietnam.

Please list all bids received (including losing bids) for each bid process. The bid amounts reported below should include amounts for any services, such as installation or training, included in the requests for quotation (RFQs). The bid and contract sales values should be reported on an ex-works or FOB mill basis (i.e., the value should be net of freight and logistics). (Freight and logistics costs to the border and inland are requested separately in the sixth-eighth column of each bid table.)

Include bids from both domestic suppliers and foreign suppliers, but on separate lines. If a bidding supplier offered wind towers from multiple sources in a single bid, please separate out their data by country of origin (e.g., if a firm offered to supply 200 domestically-manufactured and 50 Canadian-manufactured wind towers, report the 200 on one line and the 50 on a separate line in the tables below).

III-2b. Bid data: 1st Largest purchase involving both U.S. and subject-country suppliers.--

Basic description	
of bid requirements	Narrative Narrative
Bid end date (month and year)	
Bid process name/location/time period for	
deliveries	
Quantity(ies) (in units)	
Tower type	
Height of tower (meters)	
Weight of tower (kgs)	
Other	

Bidding supplier (firm name)	Country of origin of wind tower	Number of towers bid on	Initial bid price (per tower)	Contracted number of towers ("0" if bid was lost completely)	Purchase price (per tower, f.o.b works) ("n/a" if bid was lost completely)	Estimated freight and logistics costs to U.S. port (dollars per tower) ("n/a" if domestic bid)	logistics costs	Estimated inland freight costs (dollars per tower)	Length of contract (months)	Reason bid was accepted or rejected

III-2c. Bid data: 2nd Largest purchase involving both U.S. and subject-country suppliers.--

Basic description	
of bid requirements	Narrative Narrative
Bid end date (month and year)	
Bid process name/location/time period for	
deliveries	
Quantity(ies) (in units)	
Tower type	
Height of tower (meters)	
Weight of tower (kgs)	
Other	

Bidding supplier (firm name)	Country of origin of wind tower	Number of towers bid on	Initial bid price (per tower)	Contracted number of towers ("0" if bid was lost completely)	Purchase price (per tower, f.o.b works) ("n/a" if bid was lost completely)	Estimated freight and logistics costs to U.S. port (dollars per tower) ("n/a" if domestic bid)	logistics costs	Estimated inland freight costs (dollars per tower)	Length of contract (months)	Reason bid was accepted or rejected

III-2d. Bid data: 3rd Largest purchase involving both U.S. and subject-country suppliers.--

Basic description	
of bid requirements	Narrative
Bid end date (month and year)	
Bid process name/location/time period for	
deliveries	
Quantity(ies) (in units)	
Tower type	
Height of tower (meters)	
Weight of tower (kgs)	
Other	

Bidding supplier (firm name)	Country of origin of wind tower	Number of towers bid on	Initial bid price (per tower)	Contracted number of towers ("0" if bid was lost completely)	Purchase price (per tower, f.o.b works) ("n/a" if bid was lost completely)	Estimated freight and logistics costs to U.S. port (dollars per tower) ("n/a" if domestic bid)	logistics costs	Estimated inland freight costs (dollars per tower)	Length of contract (months)	Reason bid was accepted or rejected

III-2e. Bid data: 4th Largest purchase involving both U.S. and subject-country suppliers.--

Basic description	
of bid requirements	Narrative Narrative
Bid end date (month and year)	
Bid process name/location/time period for	
deliveries	
Quantity(ies) (in units)	
Tower type	
Height of tower (meters)	
Weight of tower (kgs)	
Other	

Bidding supplier (firm name)	Country of origin of wind tower	Number of towers bid on	Initial bid price (per tower)	Contracted number of towers ("0" if bid was lost completely)	Purchase price (per tower, f.o.b works) ("n/a" if bid was lost completely)	Estimated freight and logistics costs to U.S. port (dollars per tower) ("n/a" if domestic bid)	logistics costs	Estimated inland freight costs (dollars per tower)	Length of contract (months)	Reason bid was accepted or rejected

III-2f. Bid data: 5th Largest purchase involving both U.S. and subject-country suppliers.--

Basic description	
of bid requirements	Narrative
Bid end date (month and year)	
Bid process name/location/time period for	
deliveries	
Quantity(ies) (in units)	
Tower type	
Height of tower (meters)	
Weight of tower (kgs)	
Other	

Bidding supplier (firm name)	Country of origin of wind tower	Number of towers bid on	Initial bid price (per tower)	Contracted number of towers ("0" if bid was lost completely)	Purchase price (per tower, f.o.b works) ("n/a" if bid was lost completely)	Estimated freight and logistics costs to U.S. port (dollars per tower) ("n/a" if domestic bid)	logistics costs	Estimated inland freight costs (dollars per tower)	Length of contract (months)	Reason bid was accepted or rejected

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III-2g.	<u>Bid data methodology</u> Please describe the method and the kinds of documents/records that were used to compile your bid data.					
the pre	paration of the	e price data, o nission may a	as Commiss Iso request	ion staff i that your		
	ons III-3 to III- owers for its o			-		rs. If your firm imports
III-3.	_				-	es for sales of wind towers nple pages of a recent list.
	Transaction by transaction		Set price lists	Other	If othe	er, describe
III-4.	Discount pol	icy Please ir	ndicate and	describe	your firm's discount po	licies (<i>check all that apply</i>).
	Quantity discounts	Annual total volume discounts	No discount policy	Other	ι	Describe
III-5.		-	•	•	rices of imported wind ed (check one)?	towers from Canada,
	Delivere	d F	o.b.	If f.	o.b., specify point	

III-6. Contract versus spot.--Approximately what share of your firm's sales of wind towers imported from Canada, Indonesia, Korea, and Vietnam in 2018 was on a (1) short-term contract basis, (2) annual contract basis, (3) long-term contract basis, and (4) spot sales basis?

		Туре о	of sale			
ltem	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)	Spot sales (for a single delivery)	Total (shoul sum to 100.0%	d o
Share of 2018 sales	%	%	%	%	0.0	%

III-7. Contract provisions.—

(a) Please fill out the table regarding your firm's typical sales contracts for wind towers imported from Canada, Indonesia, Korea, and/or Vietnam (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

Typical sales contract provisions	ltem	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	No. of days		365	
Price renegotiation	Yes			
(during contract period)	No			
·	Quantity			
Fixed quantity and/or price	Price			
aa, o. pee	Both			
Indexed to raw	Yes			
material costs ¹	No			
Not applicab	le			
1 Please identif	y the indexe	s used:		

(b)	Are any of your contracts with wind tower producers conversion price contracts? That is, did
	the negotiated price include labor and mark-up, but not major input costs, such as steel?

Yes—All contracts are conversion price contracts. Please answer part (c)	Yes—Some contracts are conversion price contracts. Please answer part (c)	No.

(c) List the top 5 wind tower suppliers with which you have or had conversion price contracts since January 1, 2017, and complete the table below.

			In	puts Not I	ncluded in (Conversion P	rice
Supplier	Steel	Fixtures (ladders, elevators, doors, etc.)	Paint	Bus bars	Power cables	Platforms	Other (please describe)
Соррис							Carrot (product account)

III-8. <u>Lead times.</u>—What is your firm's share of wind towers imported from Canada, Indonesia, Korea, and/or Vietnam that are (1) obtained from inventory and (2) produced to order, and what is the typical lead time between a your or your customer's order and the date of delivery for your firm's sales or purchases of wind towers? (If your firm is an importer and re-seller of wind towers, please answer for your sales. If your firm is an importer and installer of wind towers, please answer for the wind towers installed.)

Source	Share of 2019 sales or installations	Lead time (Average number of days)
From your firm's U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

III-9.	Shipping	information
--------	-----------------	-------------

(a)	towers imported from Canada, Indonesia, Korea, and/or Vietnam that is accounted for by U.S. inland transportation costs? percent.
(b)	Who generally arranges the transportation to your firm's customers' locations? Your firm Purchaser (check one)
(c)	When your firm purchases or imports wind towers from Canada, Indonesia, Korea, and/or Vietnam, from where is it shipped, i.e., where is the initial point of shipment in the United States?
	Point of importation Storage facility Producers' production facility (check one)
	Additional explanation if needed:
(d)	Indicate the approximate percentage of your firm's sales or installations of wind tower

(d) Indicate the approximate percentage of your firm's sales or installations of wind towers imported from Canada, Indonesia, Korea, and/or Vietnam that are delivered the following distances from your firm's U.S. point of shipment. (If your firm is an importer and re-seller of wind towers, please answer for your sales. If your firm is an importer and installer of wind towers, please answer for the wind towers installed.)

Distance from your firm's U.S. point of shipment	Share
Within 100 miles	%
101 to 500 miles	%
501 to 1,000 miles	%
Over 1,000 miles	%
Total (should sum to 100.0%)	0.0 %

(e) Are your FOB prices that you pay for the same wind tower models consistent across all shipping distances, or do they vary by shipping distances? Please explain. _____

III-10. Geographical shipments.—

(a) Report your firms' imports and purchases of wind towers by the U.S. geographic market area(s) in which the wind towers were installed, during 2017-19. If exact data are not readily available from your records, provide carefully prepared estimates.

PLEASE NOTE THAT THESE ANSWERS SHOULD SUM TO THE SAME NUMBERS PROVIDED IN YOUR ANSWERS TO QUESTIONS II-5 THROUGH II-9.

U.S.-produced wind towers:

	2017	2018	2019
Geographic area	Number	of wind towers p	urchased
Northeast.–CT, ME, MA, NH, NJ, NY, PA, RI, and VT.			
Upper Midwest.–MI, MN, NE, ND, SD, and WI.			
Lower Midwest.–IL, IN, IA, KS, OH, and MO.			
Upper Southeast.–DE, DC, MD, VA, and WV.			
Lower Southeast.—AL, FL, GA, KY, MS, NC, SC, and TN.			
Central Southwest.—AR, LA, OK, and TX.			
Mountains.–AZ, CO, ID, MT, NV, NM, UT, and WY.			
Pacific Coast.–CA, OR, and WA.			
Other.—All other markets in the United States not previously listed, including AK, HI, PR, and VI.			

Canada-produced wind towers:

	2017	2018	2019
Geographic area	Number of win	d towers importe	d or purchased
Northeast.–CT, ME, MA, NH, NJ, NY, PA, RI, and VT.			
Upper Midwest.–MI, MN, NE, ND, SD, and WI.			
Lower MidwestIL, IN, IA, KS, OH, and MO.			
Upper Southeast.–DE, DC, MD, VA, and WV.			
Lower Southeast.—AL, FL, GA, KY, MS, NC, SC, and TN.			
Central Southwest.—AR, LA, OK, and TX.			
Mountains.—AZ, CO, ID, MT, NV, NM, UT, and WY.			
Pacific Coast.–CA, OR, and WA.			
Other.—All other markets in the United States not previously listed, including AK, HI, PR, and VI.			

Indonesia-produced wind towers:

	2017	2018	2019
Geographic area	Number	of wind towers p	urchased
Northeast.–CT, ME, MA, NH, NJ, NY, PA, RI, and VT.			
Upper MidwestMI, MN, NE, ND, SD, and WI.			
Lower Midwest.–IL, IN, IA, KS, OH, and MO.			
Upper SoutheastDE, DC, MD, VA, and WV.			
Lower Southeast.—AL, FL, GA, KY, MS, NC, SC, and TN.			
Central Southwest.—AR, LA, OK, and TX.			
Mountains.–AZ, CO, ID, MT, NV, NM, UT, and WY.			
Pacific CoastCA, OR, and WA.			
Other.—All other markets in the United States not previously listed, including AK, HI, PR, and VI.			

Korea-produced wind towers:

	2017	2018	2019
Geographic area	Number of win	d towers importe	d or purchased
Northeast.–CT, ME, MA, NH, NJ, NY, PA, RI, and VT.			
Upper Midwest.–MI, MN, NE, ND, SD, and WI.			
Lower Midwest.–IL, IN, IA, KS, OH, and MO.			
Upper SoutheastDE, DC, MD, VA, and WV.			
Lower Southeast.–AL, FL, GA, KY, MS, NC, SC, and TN.			
Central Southwest.—AR, LA, OK, and TX.			
Mountains.—AZ, CO, ID, MT, NV, NM, UT, and WY.			
Pacific Coast.—CA, OR, and WA.			
Other.—All other markets in the United States not previously listed, including AK, HI, PR, and VI.			

Vietnam-produced wind towers:

	2017	2018	2019
Geographic area	Number	of wind towers pu	urchased
Northeast.–CT, ME, MA, NH, NJ, NY, PA, RI, and VT.			
Upper MidwestMI, MN, NE, ND, SD, and WI.			
Lower MidwestIL, IN, IA, KS, OH, and MO.			
Upper Southeast. – DE, DC, MD, VA, and WV.			
Lower Southeast.—AL, FL, GA, KY, MS, NC, SC, and TN.			
Central Southwest.—AR, LA, OK, and TX.			
MountainsAZ, CO, ID, MT, NV, NM, UT, and WY.			
Pacific Coast.–CA, OR, and WA.			
Other.—All other markets in the United States not previously listed, including AK, HI, PR, and VI.			

Pacific Coast.—CA, OF	R, and WA.								
Other.—All other mar previously listed, incl									
(b) Describe	the import	ance, if an	y, of geogra	aphic location in y	our fir	m's sale	s of win	ıd towe	rs.
States (if kno	wn) for wir	nd towers	has change	in the United Stat d since January 1, ted these changes	2017.	Explain			Ŀ
States (if kno	wn) for wir	nd towers	has change	d since January 1,	2017.	Explain	any tre	nds and	
States (if kno describe the	wn) for wir principal fa	nd towers ctors that	has change have affect	d since January 1, ted these changes	2017.	Explain nand.	any tre	nds and	

III-12. **Product changes.**—Have there been any significant changes in the product range, product mix or marketing of wind towers since January 1, 2017?

No	Yes	If yes, please describe.

ı	II_12	Conditions	of competition.	
ı	III-13.	Conditions	or competition.	_

III-14.

No

Yes

(a)	Is the wind towers market subject to business cycles (other than general economy-wide
	conditions) and/or other conditions of competition distinctive to wind towers?

Check all that apply.			Please describe.					
	No		Skip to question III-14.					
	Yes-Busin seasonal	ness cycles (e.g. business)						
		r distinctive s of competition						
	b) If yes, have there been any changes in the business cycles or conditions of competition for wind towers since January 1, 2017?							
No	Yes	If yes, describe	e.					
Supply constraints.— (a) Has your firm refused, declined, or been unable to supply wind towers since January 1, 2017 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, etc.)?								
No	Yes	If yes, please des	cribe.					
	•		been unable to supply your firm with wind towers since placing customers on allocation or "controlled order					

entry," declining to accept new customers or renew existing customers, delivering less than

the quantity promised, being unable to meet timely shipment commitments, etc.)?

If yes, please describe.

Business Proprietary										
U.S. Im	U.S. Importers' Questionnaire - Wind Towers (Final) Page 56									
III-15.	II-15. Raw materials.—									
	(a) How have wind towers raw material prices changed since January 1, 2017?									
	Overall No Overall with no increase change decrease clear trend Explain, noting how raw material price changes have affected your firm's purchase or import prices for wind towers.									
 (b) Has information on raw material prices affected your firm's negotiations or contracts to purchase or import wind towers since 2017? No Yes Explain 										
III-16.	 III-16. Impact of the section 232 investigation This question concerns the section 232 investigation and subsequent tariffs imposed on imported steel products. (a) Did the imposition of tariffs on imported steel products beginning in March 2018 have an impact on the wind towers market? 									
	Yes—Please answer part (b) No Don't know									
	(b) As	sessr	nent of i	mpact of th	ne section 23	32 tariffs. Please indicate the	impact of the			

imposition of 232 tariffs on imported steel products beginning in March 2018.

ltem	Increase	No change	Decrease	Fluctuate with no clear trend	Explanation and factors
Prices for wind towers in the U.S. market					
Raw material costs for wind towers in the U.S. market					

U.S. Imp	porters' Que	estionn	naire - W	ind Towe	rs (Final)			Page 57			
III-17.	II-17. Impact of the CTL Plate AD/CVD orders This question concerns the most recent antidumping and countervailing duty orders on CTL (cut-to-length) plate.										
	(a) Did the issuance of antidumping and countervailing duty orders over the first half of 2017 have an impact on the market for wind towers?										
	Ye	es—Ple	ease ansv	wer part (l	o)	No)	Don't know			
	(b) Assessment of impact of the CTL Plate AD/CVD orders Please indicate the impact of the issuance of antidumping and countervailing duty orders over the first half of 2017.										
Fluctuate with no No clear Item Increase change Decrease trend Evaluation and factors											
	Item	I	ncrease	No change	Decrease	clear trend	Explana	ation and factors			
	Item or wind tow e U.S. marke	/ers	ncrease		Decrease		Explana	ation and factors			
in the Raw ma wind	or wind tow	vers et for	ncrease		Decrease		Explana	ation and factors			
in the Raw ma wind U. III-18. I	or wind tow e U.S. marke aterial costs towers in the S. market mpact of the subsequent and implem	he sect	tion 301	actions t of additionited Stat	_This quest	trend ion concerns that apply to use to Chines	s the section 30 wind towers, se trade praction	01 investigation and which were proposed			
in the Raw ma wind U. III-18. I	or wind towe U.S. marked towers in the S. market mpact of the subsequent and implemental mplemental or wind towers.	he sect	tion 301 ncement by the Uf tariffs in	actions t of additionited Stat	_This quest onal tariffs es in respor on 301 inve	trend ion concerns that apply to use to Chines	s the section 30 wind towers, se trade praction	01 investigation and which were proposed ces. Has the			

III-19.	<u>Impact of the PTC expiration and wind-down.</u> —This question concerns	the anticipated
	expiration of the Federal wind energy production tax credit (PTC).	

(a)	Has the anticipated expiration of the PTC at the end of 2019 had an impact on the U.S
	market for wind towers?

Yes—Please answer part (b)	No	Don't know

(b) <u>Assessment of impact of the anticipated PTC expiration</u>.-- Please indicate the impact of the anticipated expiration of the Federal wind energy PTC.

ltem	Increase	No change	Decrease	Fluctuate with no clear trend	Explanation and factors
Acquisitions of wind towers by your firm					
Financial performance of your firm					
Demand for wind towers in the U.S. market					
Prices for wind towers in the U.S. market					
Timing of U.S. wind energy projects in the development pipeline					

III-20. <u>Interchangeability.</u>--Are wind towers produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = *no familiarity* with products from a specified country-pair

Country-pair	Canada	Indonesia	Korea	Vietnam	Other countries
United States					
Canada					
Indonesia					
Korea					
Vietnam					

For any country-pair producing wind towers that is *sometimes* or *never* interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:

III-21. <u>Factors other than price.</u>--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between wind towers produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = no familiarity with products from a specified country-

Country-pair	Canada	Indonesia	Korea	Vietnam	Other countries
United States					
Canada					
Indonesia					
Korea					
Vietnam					

For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's sales of wind towers, identify the country-pair and report the advantages or disadvantages imparted by such factors:

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III-22.	Importance of purchasing domestic productPlease fill out the table below, estimating the
percent	tage of your firm's total 2019 purchases plus imports of wind towers that required wind towers
produce	ed in the United States.

	Estimated percentage of your firm's total 2019 purchases of wind towers
Purchases plus imports that did not require domestic product	%
Purchases plus imports that were required by law or regulation to be domestic product (e.g., government purchases under "Buy American" provisions)	%
Purchases plus imports that were not required by law or regulation, but were required by your customers to be domestic product	%
Purchases plus imports that were required to be domestic product for other reasons (<i>explain</i> :)	%
Total (should sum to 100.0%)	0.0 %

III-23. <u>Decisions based on producer and country-of-origin</u>.--How often does your firm, and if known, do your customers, make purchasing decisions involving wind towers based on its producer or country of origin?

Item	Always	Usually	Sometimes	Never	If at least sometimes, explain.				
Decision based on producer									
Your firm									
Your customers									
		Decis	ion based on co	ountry of	origin				
Your firm									
Your customers									

III-24. Availability of supply.--Has the availability of wind towers in the U.S. market changed since January 1, 2017?

Availability in the U.S. market	No	Yes	Please explain, noting the countries and reasons for the changes.
U.Sproduced product	Ш	Ш	
Subject imports			
(Canada, Indonesia,			
Korea, and Vietnam)			
Nonsubject imports			

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III-25.	<u>Availability of specific product types.</u> Are certain grades/types/sizes of wind towers only available from certain country sources?										
	No	Yes	If yes, p	f yes, please identify the countries and the grade/type/size.							
III-26.	<u>Purchas</u>	ing frequ	frequency								
	(a)	How freq	uently do	es your firm	make purch	ases/imports	s of wind	towers (check one)?			
		Daily	Weekly	Monthly	Quarterly	Annually	Other	If other, specify			
	(b)	Has this p	ourchasin	g frequency	changed sinc	e January 1,	2017?				
		No	Yes If	yes, please	describe.						
III-27.	. Number of suppliers contactedHow many suppliers does your firm generally contact before making a purchase or import? Between and firms										
III-28.			ationsDo your firm's purchases or imports of wind towers usually involve tween supplier and purchaser?								
	No	Yes	-	-	actors your fi mpeting pric	_	_	tes and note whether			
III-29.	Change	in suppli	ersHas	your firm cha	anged suppli	ers since Jan	uary 1, 20	017?			
	No	Yes			e supplier(s), the change.	whether th	e firm wa	s added or dropped,			
III-30.	. New suppliersAre you aware of any new suppliers, either foreign or domestic, that have entered the market since January 1, 2017?										
	No	Yes	If yes, p	lease identi	fy the firms.						

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III-31.	<u>Supplier qualification</u> Do you require your suppliers to be or to become certified or qualified
	to sell wind towers to your firm?

If yes, provide the following information.

- The number of days to qualify a new supplier.
- A general description of the certification or qualification process. Also, a brief description of the factors that you consider when qualifying a new supplier (e.g., quality of product, reliability of supplier, etc.).

No	Number of days	Process and factors

III-32. <u>Failure to certify</u>.--Since January 1, 2017, have any domestic or foreign producers failed in their attempts to certify or qualify their wind towers with your firm or have any producers lost their approved status?

No	If yes, please identify these firms, the countries where they are located, and the reasons why they failed the certification/qualification.

III-33. <u>Major purchasing factors.</u>--Please list, in order of their importance, the main factors your firm considers in deciding from whom to purchase or import wind towers (examples include availability, extension of credit, contracts, price, quality, range of supplier's product line, traditional supplier, etc.).

1.		
2.		
3.		
Ple	ase list any other factors that are very important in your purchase decisions:	

III-34. <u>Purchasing factors.</u>—Please rate the importance of the following factors in your firm's purchasing /importing decisions for wind towers.

Factor	Very important	Somewhat important	Not important
Availability			
Delivery terms			
Delivery time			
Design support (e.g., should-cost modeling, ongoing redesign support, product testing, etc.)			
Discounts offered			
Minimum quantity requirements			
Mode of transportation offered (e.g., rail, truck, vessel))			
Packaging			
Payment terms			
Price			
Product consistency			
Product range			
Quality meets industry standards			
Quality exceeds industry standards			
Reliability of supply			
Technical support/service			
U.S. transportation costs			

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III-35.	35. Quality characteristicsWhat characteristics does your fi quality of wind towers?						r when determi	ning the			
III-36.	Minimum qua quality specifi					_	untries meet mi	nimum			
	Sou	urce		Always	Usually	Sometimes	Rarely or never	Don't know			
	United States										
	Canada										
	Indonesia										
	Korea										
	Vietnam										
	Other:										
III-37.	<u>Frequency of decisions based on price</u> How often does your firm purchase (or import) the wind towers that are offered at the lowest price?										
	Alway	/S		Usually	Som	Sometimes					
III-38.	<u>Price leaders.</u> A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader is not necessarily the lowest-priced supplier.										
		Please list the names of any firms you considered price leaders in the wind towers market since January 1, 2017.									
	Firm(s)	Describ	e how	the firm(s)	exhibited pric	ce leadership					

III-39. Purchasing subject imports rather than domestic products.—

(a)	Since January 2017, did your firm import and/or purchase imports of wind towers from
	Canada, Indonesia, Korea, and/or Vietnam instead of purchasing U.Sproduced wind
	towers? Respond for each subject country.

Source	Yes (also respond to parts (b) and (c))	No (If "No" for all countries, skip to next question)
Canada		
Indonesia		
Korea		
Vietnam		

(b) If you responded "Yes" to part (a), was the imported product priced lower than the domestic product?

Source	Yes	No
Canada		
Indonesia		
Korea		
Vietnam		

(c) If you responded "Yes" to part (a), was price a primary reason for importing and/or purchasing subject imports rather than domestic product?

Source	Yes	If Yes, estimate the quantity of imports purchased and/or imported instead of domestic product since January 2017 (in wind towers)	No	If No, please indicate the reason your firm imported and/or purchased imports instead of domestic product
Canada				
Indonesia				
Korea				
Vietnam				

III-40. <u>U.S. producers and import competition.</u>—

(a) Since January 1, 2017, in connection with a sale or offer to sell wind towers to your firm, did U.S. producers reduce their prices of domestically produced wind towers in order to compete with lower-priced imports of wind towers from the subject countries?

Respond for each subject country.

Source	Yes (also respond to question part (b))	No (If "No" for all countries, skip to next question)	Don't know
Canada			
Indonesia			
Korea			
Vietnam			

(b) If your firm responded "yes" to any of the above countries, please provide an estimate of the reduction in U.S. producers' prices, and any additional explanations, such as timing (e.g., months/years), frequency of price reductions, or other market/competitive factors.

Source	Estimated reduction in U.S. prices (percent)	Additional explanation, including such information as timing (e.g., months/years), frequency of price reductions, or other market/competitive factors
Canada	%	
Indonesia	%	
Korea	%	
Vietnam	%	

III-41. <u>Factor country comparisons.</u>—For the factors listed below, please rate how wind towers produced in the United States compare with wind towers produced in other countries.

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.

	Product from <u>United States</u> compared to product from <u>Canada</u>		Product from <u>United States</u> compared to product from <u>Indonesia</u>		Product fro <u>United State</u> compared t product fro <u>Korea</u>		ites I to			
Factor	Superior	Comparable	Inferior	Superior	Comparable	Inferior		Superior	Comparable	Inferior
Availability										
Delivery terms										
Delivery time										
Design support (e.g., should- cost modeling, ongoing redesign support, product testing, etc.)										
Discounts offered										
Minimum quantity requirements										
Mode of transportation offered (e.g., rail, truck, vessel)										
Packaging										
Payment terms										
Price ¹										
Product consistency										
Product range										
Quality meets industry standards										
Quality exceeds industry standards										
Reliability of supply										
Technical support/service										
U.S. transportation costs ¹										

¹ A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

III-41. *Continued.*

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.

	Product from <u>United States</u> compared to product from <u>Vietnam</u>			Product from <u>United States</u> compared to product from <u>All other countries</u>		i <u>tes</u> I to om	
Factor	Superior	Comparable	Inferior	Superior	Comparable	Inferior	
Availability							
Delivery terms							
Delivery time							
Design support (e.g., should- cost modeling, ongoing redesign support, product testing, etc.)							
Discounts offered							
Minimum quantity requirements							
Mode of transportation offered (e.g., rail, truck, vessel))							
Packaging							
Payment terms							
Price ¹							
Product consistency							
Product range							
Quality meets industry standards							
Quality exceeds industry standards							
Reliability of supply							
Technical support/service							
U.S. transportation costs ¹							

¹ A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

III-42. <u>Largest projects.</u>—If your firm uses wind towers in wind turbine projects, list the five largest U.S. projects for which your firm used wind towers since January 1, 2017.

Project name Loca		Location	Country of origin of the wind towers	Type of wind towers provided (height, weight, other identifying details)	Number of wind towers provided
1					
2					
3					
4					
5					

III-43. <u>Customer identification</u>.—If your firm imports and re-sells wind towers, list the names and contact information for your firm's 10 largest U.S. customers for wind towers since January 1, 2017. Indicate the share of the quantity of your firm's total shipments of wind towers that each of these customers accounted for in 2019.

	Customer's name	City	State	Share of 2019 sales (%)
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

III-44.	Other explanationsIf your firm would like to further explain a response to a question in Part III
	for which a narrative response box was not provided, please note the question number and the
	explanation in the space provided below. Please also use this space to highlight any issues your
	firm had in providing the data in this section, including but not limited to technical issues with
	the MS Word questionnaire.

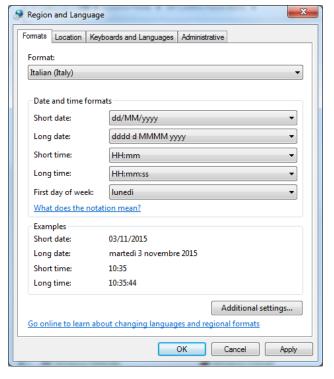
Correcting Valid number error messages.--If you are completing a Commission questionnaire in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 instead of as \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. This issues stem from your computer number formatting setting (e.g., not the MS Word document itself, but the computer from which you are opening up the document). In the United States commas (,) delineate multiples of 1000 and periods (.) delineate fractions less than one. Many EU countries use the reverse where multiples of 1000 are delineated with periods (.) and fractions less than one are delineated with commas (,). The US International Trade Commission's questionnaires are set-up in the United States with the U.S. number formatting. When this formatting interacts with a computer set to EU number formatting, we believe this may cause this issue.

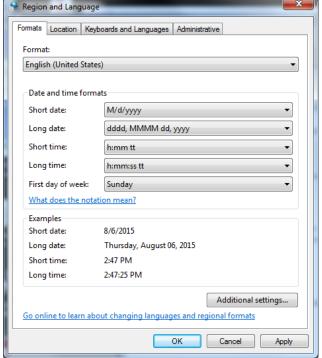
The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete the questionnaire.

To temporarily change your computer's number settings to U.S. settings, please do the following (for Microsoft Windows Operating system):

- START
- Control Panel
- Region and Language (under Clock, Language, and Region category)
- Format tab
- Change the Format from your existing one (e.g. "Italian (Italy)") to "English (United States)" (see screen shots below)

When you do this the number "twelve million dollars and thirty five cents" would change from \$12.000.000,35 (Italy format) to \$12,000,000.35 (U.S. format), and then there will be no conflict with the questionnaire. When you finish reporting the data then you can close the questionnaire and switch back to Italy settings.





HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

https://www.usitc.gov/investigations/title 7/2020/utility scale wind towers canada i ndonesia korea/final.htm

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box.</u>—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: WIND

• E-mail.—E-mail the MS Word questionnaire to ahdia.bavari@usitc.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm did not import this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.