FOREIGN PRODUCERS'/EXPORTERS' QUESTIONNAIRE

CARBON AND CERTAIN ALLOY STEEL WIRE ROD ("WIRE ROD") FROM BRAZIL, INDONESIA, MEXICO, MOLDOVA, AND TRINIDAD AND TOBAGO

This questionnaire must be received by the Commission by April 10, 2020

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping and countervailing duty orders concerning carbon and certain alloy steel wire rod ("wire rod") from Brazil, Indonesia, Mexico, Moldova, and Trinidad and Tobago (Inv. Nos. 701-TA-417 and 731-TA-953, 957-959 and 961(Third Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

Name of firm

Address		
Website		
Has your firm produced o	or exported wire rod (as defined on next pa	age) at any time since January 1, 2014?
NO (Sign the c	ertification below and promptly return only thi	s page of the questionnaire to the Commission)
YES (Complete	all parts of the questionnaire, and return the e	entire questionnaire to the Commission)
Data reported in this q	uestionnaire relate to (Check one):	
☐ BRAZIL ☐	INDONESIA MEXICO MOL	DOVA TRINIDAD & TOBAGO
	via the Commission <i>Drop Box</i> by clicki gov/oinv/. (PIN: WROD)	ng on the following link:
	CERTIFICATION	
knowledge and belief and understameans of this certification I also	and that the information submitted is sul grant consent for the Commission, and tionnaire and throughout this proceeding	onnaire is complete and correct to the best of my bject to audit and verification by the Commission. By I its employees and contract personnel, to use the g in any other import-injury proceedings or reviews
proceeding or other proceeding m personnel (a) for developing or mo reviews, and evaluations relating	ay be disclosed to and used: (i) by the (nintaining the records of this or a related to the programs, personnel, and oper ent employees and contract personnel, so	to this request for information and throughout this Commission, its employees and Offices, and contract proceeding, or (b) in internal investigations, audits, ations of the Commission including under 5 U.S.C. colely for cybersecurity purposes. I understand that all
Name of Authorized Official	Title of Authorized Official	Date
	Phone:	
Signature		Email address

PART I.--GENERAL INFORMATION

Background.— On October 22, 2002, the Department of Commerce ("Commerce") issued a countervailing duty order on imports of wire rod from Brazil. On October 29, 2002, Commerce issued antidumping duty orders on imports of wire rod from Brazil, Indonesia, Mexico, Moldova, and Trinidad and Tobago. On June 3, 2019, the Commission instituted reviews pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the orders would be likely to lead to continuation or recurrence of material injury to the domestic industry within a reasonably foreseeable time. If both the Commission and Commerce make affirmative determinations, the orders will remain in place. If either the Commission or Commerce makes negative determinations, Commerce will revoke the orders. Questionnaires and other information pertinent to this proceeding are available at

https://www.usitc.gov/investigations/701731/2019/carbon_steel_wire_rod_brazil_indonesia_mexico/t hird_review_full.htm.

<u>Wire rod</u> covered by these reviews is certain hot-rolled products of carbon steel and alloy steel, in coils, of approximately round cross section, 5.00 mm or more, but less than 19.00 mm, in solid cross-sectional diameter.

Specifically excluded are steel products possessing the above-noted physical characteristics and meeting the Harmonized Tariff Schedule of the United States (HTSUS) definitions for (a) stainless steel; (b) tool steel; (c) high nickel steel; (d) ball bearing steel; and (e) concrete reinforcing bars and rods. Also excluded are (f) free machining steel products (*i.e.*, products that contain by weight one or more of the following elements: 0.03 percent or more of lead, 0.05 percent or more of bismuth, 0.08 percent or more of sulfur, more than 0.04 percent of phosphorus, more than 0.05 percent of selenium, or more than 0.01 percent of tellurium).

Also excluded from the scope are 1080 grade tire cord quality wire rod and 1080 grade tire bead quality wire rod. Grade 1080 tire cord quality rod is defined as: (i) grade 1080 tire cord quality wire rod measuring 5.0 mm or more but not more than 6.0 mm in cross-sectional diameter; (ii) with an average partial decarburization of no more than 70 microns in depth (maximum individual 200 microns); (iii) having no non-deformable inclusions greater than 20 microns and no deformable inclusions greater than 35 microns; (iv) having a carbon segregation per heat average of 3.0 or better using European Method NFA 04-114; (v) having a surface quality with no surface defects of a length greater than 0.15 mm; (vi) capable of being drawn to a diameter of 0.30 mm or less with 3 or fewer breaks per ton, and (vii) containing by weight the following elements in the proportions shown: (1) 0.78 percent or more of carbon, (2) less than 0.01 percent of aluminum, (3) 0.040 percent or less, in the aggregate, of phosphorus and sulfur, (4) 0.006 percent or less of nitrogen, and (5) not more than 0.15 percent, in the aggregate, of copper, nickel and chromium.

Grade 1080 tire bead quality rod is defined as: (i) grade 1080 tire bead quality wire rod measuring 5.5 mm or more but not more than 7.0 mm in cross-sectional diameter; (ii) with an average partial decarburization of no more than 70 microns in depth (maximum individual 200 microns); (iii) having no non-deformable inclusions greater than 20 microns and no deformable inclusions greater than 35 microns; (iv) having a carbon segregation per heat average of 3.0 or better using European Method NFA 04-114; (v) having a surface quality with no surface defects of a length greater than 0.2 mm; (vi) capable of being drawn to a diameter of 0.78 mm or larger with 0.5 or fewer breaks per ton; and (vii) containing by weight the following elements in the proportions shown: (1) 0.78 percent or more of carbon, (2) less than 0.01 percent of soluble aluminum, (3) 0.040 percent or less, in the aggregate, of phosphorus and sulfur, (4) 0.008 percent or less of nitrogen, and (5) either not more than 0.15 percent, in the aggregate,

of copper, nickel and chromium (if chromium is not specified), or not more than 0.10 percent in the aggregate of copper and nickel and a chromium content of 0.24 to 0.30 percent (if chromium is specified).

For purposes of grade 1080 tire cord quality wire rod and grade 1080 tire bead quality wire rod, an inclusion will be considered to be deformable if its ratio of length (measured along the axis - that is, the direction of rolling - of the rod) over thickness (measured on the same inclusion in a direction perpendicular to the axis of the rod) is equal to or greater than three. The size of an inclusion for purposes of the 20 microns and 35 microns limitations is the measurement of the largest dimension observed on a longitudinal section measured in a direction perpendicular to the axis of the rod. This measurement methodology applies only to inclusions on certain grade 1080 tire cord quality wire rod and certain grade 1080 tire bead quality wire rod that are entered, or withdrawn from warehouse, for consumption on or after July 24, 2003.

The designation of the products as "tire cord quality" or "tire bead quality" indicates the acceptability of the product for use in the production of tire cord, tire bead, or wire for use in other rubber reinforcement applications such as hose wire. These quality designations are presumed to indicate that these products are being used in tire cord, tire bead, and other rubber reinforcement applications, and such merchandise intended for the tire cord, tire bead, or other rubber reinforcement applications is not included in the scope. However, should petitioners or other interested parties provide a reasonable basis to believe or suspect that there exists a pattern of importation of such products for other than those applications, end-use certification for the importation of such products may be required. Under such circumstances, only the importers of record would normally be required to certify the end use of the imported merchandise.

All products meeting the physical description of subject merchandise that are not specifically excluded are included in this scope.

Wire rod is currently imported under statistical reporting numbers 7213.91.3000, 7213.91.3010, 7213.91.3011, 7213.91.3015, 7213.91.3020, 7213.91.3090, 7213.91.3091, 7213.91.3092, 7213.91.3093, 7213.91.4500, 7213.91.4510, 7213.91.4590, 7213.91.6000, 7213.91.6010, 7213.91.6090, 7213.99.0030, 7213.99.0031, 7213.99.0038, 7213.99.0090, 7227.20.0000, 7227.20.0010, 7227.20.0020, 7227.20.0030, 7227.20.0080, 7227.20.0090, 7227.20.0095, 7227.90.6010, 7227.90.6020, 7227.90.6030, 7227.90.6053, 7227.90.6050, 7227.90.6051, 7227.90.6053, 7227.90.6058, 7227.90.6059, 7227.90.6080, and 7227.90.6085 of the Harmonized Tariff Schedule of the United States (HTSUS). Although the HTSUS subheadings are provided for convenience and customs purposes, the written description of the scope of this order is dispositive.

On October 1, 2012, the U.S. Department of Commerce published its final determination of circumvention, finding that shipments of wire rod with an actual diameter of 4.75 mm to 5.00 mm produced in Mexico and exported to the United States by Deacero S.A. de C.V. constitute merchandise altered in form or appearance in such minor respects that it should be included within the scope of the order on wire rod from Mexico (77 FR 59892). Deacero appealed the Department's final determination, which was upheld on appeal by the U.S. Court of Appeals for the Federal Circuit. Deacero S.A. de C. V. v. United States, 817 F.3d 1332, 1339 (Fed. Cir. 2016). On March 13, 2019, the Department published its final determination of circumvention, finding that shipments of wire rod with an actual diameter below 4.75 mm produced in Mexico and exported to the United States by Deacero S.A. de C. V. constitute merchandise altered in form or appearance in such minor respects that it should be included within the scope of the order on wire rod from Mexico (84 FR 9089).

<u>Reporting of information</u>.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, purchaser and/or foreign producer questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

<u>Valid number error messages.</u>—If you are completing this form in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 rather than \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete this form. Detailed instructions on how to resolve this issue is provided at the end of this questionnaire and is available upon request from **Jordan Harriman** (202-205-2610, jordan.harriman@usitc.gov).

I-1. <u>OMB statistics</u>.--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 30 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

questionnaire.	<u>ered</u> Provide the name and address of establishment(s) covered by this
Tobago involved in conjunction with (w than one establishm	ach facility of a firm in Brazil, Indonesia, Mexico, Moldova, and Trinidad and the production or export of wire rod, including auxiliary facilities operated in nether or not physically separate from) such facilities. Firms operating more ent in Brazil, Indonesia, Mexico, Moldova, and Trinidad and Tobago should rall establishments into a single report.
publicly traded in th	nation If your firm or any of the entities reported in question I-2 are united States, please specify the stock exchange and trading symbol Depository Receipts, if applicable):
publicly traded in the (including American External counsel.	e United States, please specify the stock exchange and trading symbol
publicly traded in the (including American External counsel.	e United States, please specify the stock exchange and trading symbol Depository Receipts, if applicable): f your firm or parent firm is represented by external counsel in relation to

I-5. <u>U.S. importers.</u>--Please provide the names, contacts, email addresses, and telephone numbers of the <u>FIVE</u> largest U.S. importers of your firm's wire rod in 2019.

No.	Importer's name	Contact person	Email address	Area code and telephone number	Share of your firm's 2019 U.S. exports (%)
1					
2					
3					
4					
5					

No	Yes	If yesPlease name the firm(s) and country(ies) below and, if U.S. producer(s), ensure that they complete the Commission's producer questionnaire.
	he United	If yesPlease name the firm(s) below and ensure that they complete the Commission's importer questionnaire.
No		
No	res	Commission's importer questionnaire.
No		Commission's importer questionnaire.
Business ousiness	planIn I	Parts II and III of this questionnaire we request a copy of your company's es your company or any related firm have a business plan or any internal scribe, discuss, or analyze expected future market conditions for wire rod?
Business ousiness	planIn I	Parts II and III of this questionnaire we request a copy of your company's es your company or any related firm have a business plan or any internal

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Jordan Harriman (202-205-2610, jordan.harriman@usitc.gov). Supply all data requested on a <u>calendar-year</u> basis.

II-1.		mationPlease identify the responsible taff may contact that individual regardin	e individual and the manner by which ng the confidential information submitted
	Name		
	Title		
	Email		
	Tolonhono		

II-2. <u>Changes in operations.</u>—Please indicate whether your firm has experienced any of the following changes in relation to the production of wire rod since January 1, 2014.

Chec	k as many as appropriate.	If checked, please describe; leave blank if not applicable.
	Plant openings	
	Plant closings	
	Relocations	
	Expansions	
	Acquisitions	
	Consolidations	
	Prolonged shutdowns or production curtailments	
	Revised labor agreements	
	Other (e.g., technology)	

II-2b.	Anticipated changes in operationsDoes your firm anticipate any changes in in the character of
	its operations or organization relating to the production of wire rod in the future?

No	Yes	If yes, supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentations that address this issue.

II-3a. **Production using same machinery**.--Please report your firm's production of products made on the same equipment, machinery, or employees as used to produce wire rod, and the combined production capacity on this shared equipment, machinery, or employees in the periods indicated.

"Overall production capacity" or "capacity" –The level of production that your establishment(s) could reasonably have expected to attain during the specified periods for all products manufactured in that establishment using the same manufacturing equipment. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup).

Note.--If your firm does not produce any out-of-scope merchandise on the same machinery and equipment as scope merchandise then the "overall production capacity" numbers reported in this question should be exactly equal to the "average production capacity" numbers reported in question II-11. If, however, your firm does produce out-of-scope merchandise using the same machinery and equipment as scope merchandise, then the "average production capacity" reported in question II-11 should exclude the portion of "overall production capacity" that was used to produce this out-of-scope merchandise.

"Production" -- All production in your establishment(s) in Brazil, Indonesia, Mexico, Moldova, and Trinidad and Tobago, including production consumed internally within your firm.

II-3a. **Production using same machinery**.--**Continued**

		Calendar year	
Item	2017	2018	2019
luction capacity ¹			
of:			
2	0	0	
ope production			
par/rod products ³			
otal, out-of-scope uction	0	0	
al production using same chinery or workers	0	0	
ered for production of wire rod entify these products:	will populate here once rep	ported in question II-11.	
Hours per week	Weeks per	year	
capacity reported in II-3a, a	nd explain any changes i	n reported capacity.	
	ope production par/rod products³ ptal, out-of-scope puction al production using same chinery or workers pred for capacity (first line) showered for production of wire rod ventify these products: Operating parametersThe operating paramaters: Hours per week Capacity calculationPleas capacity reported in II-3a, a	ope production par/rod products³ potal, out-of-scope uction 0 al production using same chinery or workers 0 pred for capacity (first line) should be greater than data regred for production of wire rod will populate here once regentify these products: Operating parametersThe production capacity repoperating paramaters: Mours per week Weeks per	ope production oar/rod products³ otal, out-of-scope uction al production using same chinery or workers orted for capacity (first line) should be greater than data reported for total production ered for production of wire rod will populate here once reported in question II-11. entify these products: Operating parametersThe production capacity reported in II-3a is based of operating paramaters:

II-3e. Product shiftin	g.
-------------------------------	----

/ii\

(i).	Is your firm able to switch production (capacity) between wire rod and other products using
	the same equipment and/or labor?

No	If yes—(i.e., have produced other products or are able to produce other products) Please identify other actual or potential products:

(ii).	Please describe the factors that affect your firm's ability to shift production capacity between products (e.g., time, cost, relative price change, etc.), and the degree to which these factors enhance or constrain such shifts.

- II-4. Share of sales.--What percentage of your firm's total sales in its most recent fiscal year was represented by sales of wire rod? _____ percent.
- II-5. Firm's estimated share of production in country.--Please estimate the percentage of total production of wire rod in the country specified on the certification page accounted for by your firm's production in 2019. _____ percent.
- II-6. Firm's estimated share of country's exports.--Please estimate the percentage of total exports to the United States of wire rod from the country specified on the certification page accounted for by your firm's exports in 2019. _____ percent.

		If yes— List the products(s), countries affected, and the date of such
No	Yes	findings/remedies/proceedings
	oped or w	etsIdentify export markets (other than the United States) that your find the lease identify and the lease identified it is also in
the existi Brazil, Inc	ng countei	ntervailing duty and antidumping duty ordersDescribe the significant realling duty and antidumping duty orders covering imports of wire rod exico, Moldova, and Trinidad and Tobago in terms of its effect on your
other ma	rkets, and	, production, home market shipments, exports to the United States and
other ma	rkets, and	r, production, home market shipments, exports to the United States and inventories. You may wish to compare your firm's operations before a
Likely im operation inventorioresearch in the fut	pact of reverse of the contract of reverse of the contract of	rocationWould your firm anticipate any changes in in the character of inventoring its production capacity, production, U.S. shipments, ses, employment, revenues, costs, profits, cash flow, capital expenditure opment expenditures, or asset values relating to the production of wire
Likely im operation inventorioresearch in the fut	pact of reverse of the contract of reverse of the contract of	rocation. You may wish to compare your firm's operations before an of the order. rocationWould your firm anticipate any changes in in the character of hization, including its production capacity, production, U.S. shipments, ses, employment, revenues, costs, profits, cash flow, capital expenditure opment expenditures, or asset values relating to the production of wire countervailing duty and antidumping duty orders on wire rod from Braz Moldova, and Trinidad and Tobago were to be revoked? If yes, supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentations that address this issue. Include in your response a specific projection of your firm's capacity to

II-11. <u>Trade data</u>.--Report your firm's production capacity, production, shipments, and inventories related to the production of wire rod in your establishment(s) in Brazil, Indonesia, Mexico, Moldova, and Trinidad and Tobago during the specified periods. Do not include resales of wire rod that your firm did not produce in this question; those data to the degree they are exported to the United States should only be reported in question II-12.

<u>Do not submit data by manufacturing facility if they are in the same country.</u> If your firm has multiple manufacturing establishments within one country, you are required to combine data for those establishments within one foreign producer questionnaire response.

<u>Do not submit data on multiple countries combined</u>. The establishments reported here should all be located in the country of the firm's address reported on the certification page. Multinational companies with production in multiple subject countries should submit separate foreign producer questionnaire responses for each subject country.

"Average production capacity" or "capacity" –The level of production that your establishment(s) could reasonably have expected to attain during the specified periods for all products manufactured in that establishment using the same manufacturing equipment. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix).

"Production" -- All production in your establishment(s) in Brazil, Indonesia, Mexico, Moldova, and Trinidad and Tobago, including production consumed internally within your firm.

"Shipments"--Shipments of products produced in your establishment(s) in Brazil, Indonesia, Mexico, Moldova, and Trinidad and Tobago. Quantities reported should be net of returns. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment in Brazil, Indonesia, Mexico, Moldova, and Trinidad and Tobago.

"Home market commercial shipments"--Shipments, other than internal consumption and transfers to related firms, within Brazil, Indonesia, Mexico, Moldova, and Trinidad and Tobago.

"Home market internal consumption/transfers to related firms"--Shipments made to related firms in Brazil, Indonesia, Mexico, Moldova, and Trinidad and Tobago, including product consumed internally by your firm.

"Export shipments"--Shipments to destinations outside Brazil, Indonesia, Mexico, Moldova, and Trinidad and Tobago, including shipments to related firms.

"Inventories" -- Finished goods inventory, not raw materials or work-in-progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-11. <u>Trade data</u>.--*Continued*.

Quantity	(in short tons) and Valu	ie (in 1,000 dollars)	
		Calendar year	
Item	2017	2018	2019
Average production capacity ¹ (A)			
Beginning-of-period inventories (B)			
Production (C)			
Home market shipments: Internal consumption/ transfers Quantity (D)			
Value (E)			
Commercial shipments Quantity (F)			
Value (G)			
Export shipments: to the United States: Quantity (H)			
Value (I)			
to the European Union: ² Quantity (J)			
Value (K)			
to Asia: ³ Quantity (L)			
Value (M)			
to all other markets: ⁴ Quantity (N)			
Value (O)			
Total exports (Quantity) (P)	0	0	0
Total shipments (Quantity) (Q)	0	0	0
End-of-period inventories (R)			
¹ The production capacity reported is b describe the methodology used to calculat ² Identify your firm's principal <i>European</i> ³ Identify your firm's principal <i>Asian</i> exp ⁴ Identify your firm's principal <i>other</i> exp	e production capacity, and n Union export markets:port markets:	l explain any changes in rep	

II-11. <u>Trade data</u>.—*Continued.*

RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.--Generally, the data reported for the end-of-period inventories (i.e., line R) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, J, L, and N). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

		Calendar year	
Item	2017	2018	2019
B + C - D - F - H - J - L - N +			
R= should equal zero ("0")			
or provide an explanation.1	0	0	0
¹ Explanation if the calcul	ated fields above are return	ing values other than zero (i	.e., "0") but are
nonetheless accurate:	,		

Brazil, Indonesia, Mexico, Moldova, and Trinidad and Tobago

II-12. Exports to the United States not produced by your firm.--Report your firm's exports to the United States of wire rod that was produced in Brazil, Indonesia, Mexico, Moldova, and Trinidad and Tobago but not by your firm during the specified periods. Note these data should <u>not</u> be included in question II-11.

Qı	uantity (<i>in short tons</i>) ar	nd Value (in 1,000 dollars)	
		Calendar year	
Item	2017	2018	2019
Exports of wire rod to the United States not produced by your firm ¹ .— Quantity ¹			
Value			
¹ List the producer(s).			

II-13.	Other explanationsIf your firm would like to further explain a response to a question in Part II
	for which a narrative box was not provided, please note the question number and the
	explanation in the space provided below. Please also use this space to highlight any issues your
	firm had in providing the data in this section, including but not limited to technical issues with
	the MS Word questionnaire.

PART III.--MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Kyle Westmoreland (202-205-2184, Kyle.Westmoreland@usitc.gov).

III-1. <u>Contact information</u>.--Please identify the responsible individual and how Commission staff may contact the individual regarding the confidential information submitted in Part III.

Name	
Title	
Email	
Telephone	

III-2. <u>Contract versus spot.</u>--Approximately what share of your firm's sales of wire rod to U.S. customers in 2019 was on a (1) short-term contract basis, (2) annual contract basis, (3) long-term contract basis, and (4) spot sales basis?

		Туре о	f sale			
	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)	Spot sales (for a single delivery)	Total (shoul sum t 100.0%	ld o
Share of your 2019 sales	%	%	%	%	0.0	%

III-3. <u>Contract provisions.</u>— Please fill out the table regarding your firm's typical sales contracts for wire rod (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

Typical sales contract provisions Average contract	Item No. of	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
duration	days		365	
Price renegotiation	Yes			
(during contract period)	No			
	Quantity			
Fixed quantity and/or price	Price			
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Both			
Indexed to raw	Yes			
material costs ¹	No			
Not applicab	le			
¹ Please identify the in	dexes used:			

III-4. <u>Lead times.</u>—What is your firm's share of sales from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of wire rod?

Source	Share of 2019 sales	Lead time (average number of days)
From inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

Rav mater price	ials	Overall ncrease	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw mate price changes have affected y firm's selling prices for wire re
Changes January 2014						
Anticipation changes	ted					
supply (e. productio productio	g., chan n capac n oppor	ges in av ity and/c tunities)	ailability or methoo that affe	or prices of ds of produ cted the av	energy or l ction; techr ailability of	abor; transportation conditions; ology; export markets; or alterna
supply (e. productio productio	g., chan n capac n oppor	ges in av ity and/c tunities) Tobago- _l	ailability or methoo that affe	or prices of ds of produ cted the av wire rod ir	energy or l ction; techr ailability of	ology; export markets; or alternates Brazil, Indonesia, Mexico, Moldov
supply (e. productio productio and Trinic	g., chang on capac on oppor dad and	ges in av ity and/c tunities) Tobago- _l	ailability or method that affe oroduced	or prices of ds of produ cted the av wire rod ir	energy or l ction; techr ailability of	abor; transportation conditions; ology; export markets; or alterna Brazil, Indonesia, Mexico, Moldov
supply (e. production production and Trinical No	g., changen capacien opportion of and	ges in avity and/ottunities) Tobago-I If yes, p BJECT im zil, Indon	ailability or method that affe produced please de	or prices of ds of producted the avive rod in scribe.	energy or I ction; techn ailability of the U.S. m	abor; transportation conditions; ology; export markets; or alterna Brazil, Indonesia, Mexico, Moldov
supply (e. production or oduction or oduct	yes ty of SU y of Brainarket in	ges in avity and/otunities) Tobago-I If yes, p BJECT imotilities	ailability or method that affe produced please de port sup lesia, Mes lire?	or prices of ds of producted the average wire rod in scribe. plyDo you xico, Moldou anticipate ding the times.	energy or I ction; techn railability of a the U.S. m u anticipate ova, and Trir	abor; transportation conditions; ology; export markets; or alternations; and state and state and state and supply, please identify the channel of the impact of such changes or alternation.

		onnung	-Describe how easily your firm can shift its sales of wire rod between the U.S.					
	other sale	es arrang quotas,	ative country markets. In your discussion, please describe any contracts, ements, or other constraints (including any third-country trade barriers such or other non-tariff barriers) that would prevent or retard your firm from					
	shifting v	ire rod b	etween the U.S. and alternative country markets within a 12-month period.					
	<u>Product range.</u> —Is the product range, product mix, or marketing of wire rod in your firm's home market different from that of wire rod for export to the United States or to third-country markets?							
III-9.	market d	ifferent f						
III-9.	market d	ifferent f						

export to t	third-cou	111CI Y	<u> </u>	
Change product i product r marke	range, mix, or	No	Yes	Explain
Changes s January 1,	1 -			
Anticipate changes	ed [
				en any changes in the number or types of products that can be a January 1, 2014? Do you anticipate any future changes?
substituted	d for wire			, , ,
Change substitu	d for wire			
substituted	es in tutes	e roc	d since	e January 1, 2014? Do you anticipate any future changes?
Change substituted	es in cutes	e roc	d since	e January 1, 2014? Do you anticipate any future changes?
Changes substituted Changes substituted Changes substituted Anticipated changes Interchange	es in tutes since , 2014 ed geability. geable (i.e.	No Is to e., ca	Yes Under the wing an be	Explain Explain ire rod produced by your firm and sold in its home market
Changes substituted Changes substituted Changes substituted Anticipated changes Interchange	es in tutes since , 2014 ed geability. geable (i.e.	No Is te., ca	Yes the wian be of third	Explain Explain Explain ire rod produced by your firm and sold in its home market used in the same applications) with your firm's wire rod sold to the

Other markets

home m		ket. If	these en	d uses diffe		m manufactures and sell to your for the wire rod your firm sells to	
			any char ture char	_	end uses of w	ire rod since January 1, 2014? Do	
Changes in end uses		No	Yes	Explain			
Changes sii January 1,							
Anticipated changes	l						
					_	arkets for wire rod has changed s ge in the future. Explain any trer	
lanuary 1, 2 and describ	014, an e the pr demand	d how incipa l. rall	you ant	icipate dem	and will chan	_	
January 1, 2 and describ changes in o Your firm'	014, an e the pr demand	d how incipa l. rall	you ant I factors	Overall decrease	ffected, and t Fluctuate with no	ge in the future. Explain any trenthat you anticipate will affect, the	
January 1, 2 and describ changes in o Your firm'	014, an e the pr demand	d how incipa l. rall	you ant I factors	Overall decrease	Fluctuate with no clear trend	ge in the future. Explain any trenthat you anticipate will affect, the	
Your firm' market Home	014, an e the pr demand	d how incipa l. rall	you ant I factors	Overall decrease	Fluctuate with no clear trend	ge in the future. Explain any trenthat you anticipate will affect, the	
Your firm' market Home market United	014, an e the pr demand	d how incipa l. rall	you ant I factors	Overall decrease	Fluctuate with no clear trend	ge in the future. Explain any trenthat you anticipate will affect, the	
Your firm' market Home market United States Other	014, an e the pr demand	d how incipa l. rall	you ant I factors	Overall decrease Demand s	Fluctuate with no clear trend	ge in the future. Explain any trenchat you anticipate will affect, the Explanation and factors 1, 2014	
Your firm' market Home market United States Other	014, an e the pr demand	d how incipa l. rall	you ant I factors	Overall decrease Demand s	Fluctuate with no clear trend	ge in the future. Explain any trenchat you anticipate will affect, the Explanation and factors 1, 2014	

III-15.	<u>Price comparisons.</u> Please compare market prices of wire rod in your firm's home market, United States, and third-country markets.							
III-16.			me marketDescribe briefly your firm's home market for wire rod, including and competition between, producers.					
III-17.	<u>Import competition</u> Does your firm face competition from imports of wire rod in your firm's home market?							
	No	Yes	If yes, please identify the country sources of these imports.					
III-18.	Market studiesPlease provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss wire rod supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including Brazil, Indonesia, Mexico, Moldova, and Trinidad and Tobago, and (3) the world as a whole. Of particular interest is such data from 2014 to the present and forecasts for the future.							
III-19.	Other explanationsIf your firm would like to further explain a response to a question in Part III for which a narrative box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.							

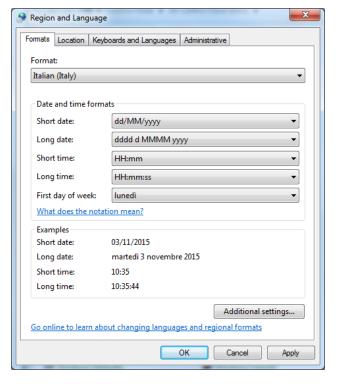
Correcting Valid number error messages.--If you are completing a Commission questionnaire in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 instead of as \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. This issues stem from your computer number formatting setting (e.g., not the MS Word document itself, but the computer from which you are opening up the document). In the United States commas (,) delineate multiples of 1000 and periods (.) delineate fractions less than one. Many EU countries use the reverse where multiples of 1000 are delineated with periods (.) and fractions less than one are delineated with commas (,). The U.S. International Trade Commission's questionnaires are set-up in the United States with the U.S. number formatting. When this formatting interacts with a computer set to EU number formatting, we believe this may cause this issue.

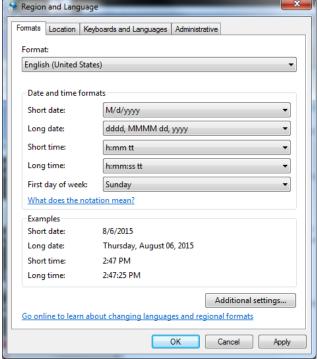
The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete the questionnaire.

To temporarily change your computer's number settings to U.S. settings, please do the following (for Microsoft Windows Operating system):

- START
- Control Panel
- Region and Language (under Clock, Language, and Region category)
- Format tab
- Change the Format from your existing one (e.g. "Italian (Italy)") to "English (United States)" (see screen shots below)

When you do this the number "twelve million dollars and thirty five cents" would change from \$12.000.000,35 (Italy format) to \$12,000,000.35 (U.S. format), and then there will be no conflict with the USITC foreign producer questionnaire form. When you finish reporting the data then you can close the questionnaire and switch back to Italy settings.





HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

https://www.usitc.gov/investigations/701731/2019/carbon_steel_wire_rod_brazil_indo_nesia_mexico/third_review_full.htm

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box.</u>—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: WROD

• E-mail.—E-mail the MS Word questionnaire to jordan.harriman@usitc.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm <u>did not </u>**produce or export this product**, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

Parties to this proceeding.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.