USDA

United States Department of Agriculture

National Agricultural Statistics Service

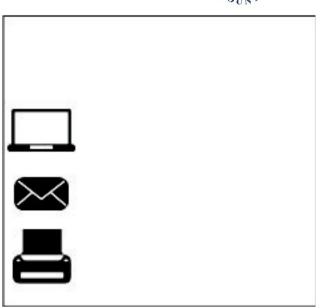


May 11, 2018

Why am I getting this letter?

Enclosed is your 2018 Agricultural Resource Management Survey (ARMS). Your response is important to ensure farms in your state are accurately represented in the survey results. Completing the ARMS survey is important to help understand production practices and the financial health of U.S. farms and ranches.

Please complete the questionnaire at your earliest convenience. If we do not hear from you by Monday, May 21, 2018, we ______ contact you to arrange a telephone interview.



How will the data be used?

The results of this survey will be available in aggregate form only as shown in the graph below, ensuring that no individual operation or producer can be identified, as required by federal law. Your information is important and will help state departments of agriculture, local banks, and input suppliers with decisions that affect farmers

and ranchers nationwide.

Thank you for participating and for your support of our programs and U.S. agriculture. If you have any questions, please feel free to contact us at 1-888-424-7828.

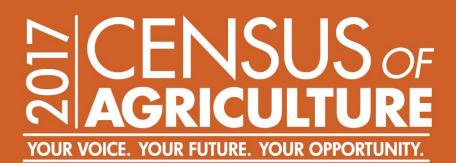
Sincerely,

Joseph L. Parsons

Chair, Agricultural Statistics Board

Gross farm income, production expenses, and net farm income, inflation adjusted, 2000-16 \$ billion (constant 2017) Gross farm income 500 400 Production expenses 200 Net farm income 100 02 03 04 05 06 07 Note: Values are adjusted for inflation using the chain-type Gross Domestic Product (GDP) deflator, 2017 = 100. Source: USDA, Economic Research Service, Farm Income and Wealth Statistics. Data as of August 30, 2017.

Enclosure



There's Still Time to Be Counted.

Every response matters. Respond today.

For assistance, call toll-free (888) 424-7828.

www.agcensus.usda.gov

