

Post	Position	Time Per Month (Hours)
Colombia	Counselor	0.5
Colombia	Attache	1.5
Colombia	Ag. Specialist	10
Colombia	Clerk/Messenger	3
Colombia, Total		
Argentina	Counselor	2
Argentina	Ag. Specialist	2
Argentina	Clerk/Messenger	6
Argentina, Total		
Brazil	Counselor	1
Brazil	Attache	0.25
Brazil	Ag. Specialist	6
Brazil, Total		
Canada	Attache	0.25
Canada	Ag. Specialist	0.25
Canada	Admin.	0.5
Canada, Total		
Peru	Ag. Specialist	8
Peru	Clerk/Messenger	1
Ecuador	Ag. Specialist	1
Dominican Republic	Ag. Specialist	0.1
Dominican Republic	Clerk/Messenger	0.5
Guatemala	Counselor	0.5
Guatemala	Attache	0.5
Guatemala	Ag. Specialist	0.75
Guatemala	Marketing Specialist	1
Guatemala	Admin.	0.25
Costa Rica	Counselor	0.25
Costa Rica	Attache	0.5
Costa Rica	Ag. Specialist	2
Costa Rica	Clerk/Messenger	0.5
Panama	Ag. Specialist	2
Panama	Admin.	1



Time Per Year (Hours)	Hourly Salary	Annual Salary
6	\$65.86	
18	\$39.85	
120	\$38.61	\$80,316
36	\$6.73	\$14,005
24	\$65.86	
24	\$32.52	\$67,636
72	\$15.00	\$31,207
12	\$65.86	
3	\$39.85	
72	\$18.63	\$38,760
3	\$47.38	
3	\$50.95	\$105,976
6	\$40.07	\$83,349
96	\$43.96	\$91,444
12	\$15.61	\$32,462
12	\$21.59	\$44,916
1.2	\$23.91	\$49,740
6	\$5.48	\$11,400
6	\$65.86	
6	\$39.85	
9	\$36.46	\$75,844
12	\$31.71	\$65,965
3	\$15.33	\$31,889
3	\$65.86	
6	\$47.38	
24	\$49.35	\$102,652
6	\$7.39	\$15,371
24	\$29.60	\$61,568
12	\$16.60	\$34,532

24  
661

\$15.59

\$32,428

Total

Total Cost (Hours \* Hourly Salary)

\$395.16  
\$717.30  
\$4,633.62  
\$242.39  
\$5,988.47

\$1,580.64  
\$780.42  
\$1,080.24  
\$3,441.30

\$790.32  
\$119.55  
\$1,341.69  
\$2,251.56

\$142.14  
\$152.85  
\$240.43  
\$535.42

\$4,220.49  
\$187.28

\$259.13

\$28.70  
\$32.88

\$395.16  
\$239.10  
\$328.17  
\$380.57  
\$45.99  
\$197.58  
\$284.28  
\$1,184.45  
\$44.34  
\$710.40  
\$199.22

\$374.17

\$27,799.34

Post (Red means no CQEs issued.) (Purple means FTA CQEs issued.)

FY 2019 Number of CQEs

Argentina	50
Australia	25
Barbados	5
Belize	10
Bolivia	15
Brazil	50
Canada	700
Colombia	650
Congo, Brazzaville	0
Costa Rica	15
Cote d'Ivoire	0
Dominican Republic	100
Ecuador	20

El Salvador	25
Eswatini, Swaziland	35
Fiji	10
Gabon	0
Guatemala	70
Guyana	20
Haiti	0
Honduras	30
India	100
Jamaica	15
Madagascar	0
Malawi	200
Mauritius	200
Mexico	0
Mozambique	25
Nicaragua	25



Panama	60
Papua New Guinea	0
Paraguay	100
Peru	15
Philippines	100
South Africa	15
St. Kitts and Nevis	0
Taiwan	0
Thailand	25
Trinidad-Tobago	0
Uruguay	0
Zimbabwe	6
Total WTO	2,716

Total FTA	1,000
Grand Total	3,716

Western Hemisphere	
Rest of World	
Grand Total	

Position

Time Per Month (Hours)

See worksheet one

Ag. Specialist	1
Attache	0.5
Counselor	1
Subtotal	

Ag. Specialist	0.5
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Ag. Specialist	1
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Ag. Specialist	1.5
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See worksheet one

See worksheet one

See worksheet one

See worksheet one

See worksheet one

See worksheet one

Ag. Specialist	3
Attache	0.25
Subtotal	

Ag. Specialist	4
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Ag. Specialist	1
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See worksheet one

Ag. Specialist	1.5
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Ag. Specialist	2
Attache	0.5
Subtotal	

Ag. Specialist	4
Attache	2
Counselor	0.5
Subtotal	

Ag. Specialist	1.5
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Ag. Specialist	3
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Ag. Specialist	3
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Ag. Specialist	2
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See worksheet one

See worksheet one

Ag. Specialist	4
Attache	1
Counselor	0.25

See worksheet one

Ag. Specialist	4
Attache	2
Counselor	2
Subtotal	

Ag. Specialist	1.5
Attache	0.25
Subtotal	

Ag. Specialist	2
Attache	0.5
Subtotal	

Ag. Specialist	0.5
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Time Per Year (Hours)

Hourly Salary

Annual Salary

12	\$15.59	\$32,428
6	\$47.38	
12	\$65.86	
30		
6	\$15.59	
12	\$15.59	\$32,428
18	\$15.59	\$32,428

36	\$15.59	\$32,428
3	\$47.38	
39		
48	\$15.59	\$32,428
12	\$15.59	\$32,428
18	\$15.59	\$32,428
24	\$15.59	\$32,428
6	\$47.38	
30		
48	\$15.59	\$32,428
24	\$47.38	
6	\$65.86	
78		
18	\$15.59	\$32,428
36	\$15.59	\$32,428
36	\$15.59	\$32,428
24	\$15.59	\$32,428

48	\$15.59	\$32,428
12	\$47.38	
3	\$65.86	
63		

48	\$15.59	\$32,428
24	\$47.38	
24	\$65.86	
96		

18	\$15.59	\$32,428
3	\$47.38	
21		

24	\$15.59	\$32,428
6	\$47.38	
30		

6	\$15.59	
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661

621

1,282

Total Cost (Hours \* Hourly Salary)

\$187.08  
\$284.28  
\$790.32  
\$1,261.68

\$93.54

\$187.08

\$280.63

\$561.25  
\$142.14  
\$703.39

\$748.34

\$187.08

\$280.63

\$374.17  
\$284.28  
\$658.45

\$748.34  
\$1,137.12  
\$395.16  
\$2,280.62

\$280.63

\$561.25

\$561.25

\$374.17

\$748.34  
\$568.56  
\$197.58  
\$1,316.90

\$748.34  
\$1,137.12  
\$1,580.64  
\$3,466.10

\$280.63  
\$142.14  
\$422.77

\$374.17  
\$284.28  
\$658.45

\$93.54

\$21,328.66

\$14,416.51

\$35,745.17