# IMPACT ASSESSMENT QUESTIONNAIRE (DFC-007)

OMB No. [ ] Expiration Date: [ ] United States Development Finance Corporation 1100 New York Avenue, NW Washington, DC 20527-0001 An Agency of the United States Government
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☐ I have read and agree to the terms and conditions listed above.

### 1 PROJECT DESCRIPTION AND OWNERSHIP PROFILE

	A. Project Name								
	3. Project City and Country								
	Is the Project a new/greenfield enterprise or expansion	New Enterprise							
(	c, of an existing operation?	(no existing facilities and/or operations)	Existing E	nterprise					
[	D. Describe the Project, particularly the use of proceeds of the DFC-supported investment:								
	[text box]								
E	Current/projected percentage of local ownership of the Pi	roject (if there is/will be none, enter "0").			%				
F	Current/projected percentage of female ownership of the	Project (if there is/will be none, enter "0").			%				
C	G. Current/projected gender breakdown of the Project's Boa	rd of Directors or other governing body (if applicable)		# male	# female				
F	I. Current/projected number of women in executive manage	ement positions (if there are/will be none, enter "0").			#				
	I. Is the Project a local Small and Medium Enterprise (SME)?			Yes	No				
	PROJECT SOCIAL CHARACTERISTICS			•					
F	A. Does the Project have an Environmental and Social Manag	gement System (ESMS)?		Yes	No				
	Please attach a copy of the ESMS (in English).		Button to attach	a copy of	ESMS				
E	B. Does (or will) the Project have or involve the following:								
	Migrant or foreign workers (excluding foreign nationals in	management or highly-skilled non-manual workers).		Yes	No				
	Workers under the age of 18 (directly or indirectly employ	red by the Project).		Yes	No				
	Restructuring that results in a major retrenchment (i.e., la	ys off significant numbers of workers).		Yes	No				
	Please describe								
	Known non-compliance with local laws or other applicable	e labor standards (self-diagnosed, or as a result of officia	l inspections or other						
	audits).			Yes	No				
	Please describe								
	Onsite trade union			Yes	No				
	What percentage of workers are covered by a collective b				%				
	Please attach a copy of the collective bargaining agreement	9 1 11	Button to attach c						
	Labor-related lawsuits, labor unrest in last 3 years, or ong	oing/unresolved disputes with Project trade union.		Yes	No				
	Please describe				1				
	Onsite security			Yes	No				
	Are security guards armed?			Yes	No				
	Is security publicly or privately contracted?			Public	Private				

Common Questions: 2 of 23

### 3 PROJECT HUMAN RESOURCES MANAGEMENT AND JOB QUALITY

Please Describe

Α	Does (or will) the entity undertaking the Project have written human resources policies?		Yes	No			
	Please attach a copy of the human resources policies (in English).	Button to attach	copy of	policies.			
В	B. How are the terms of employment communicated to each worker? (check all that apply)  Verbally						
	Please attach a copy of a sample employment contract (in English).	Button to attach	copy of	contract.			
	Does (or will) the Project management have experience in applying international labor standards, such as those ac						
C	Performance Standards?		Yes	No			
	Please specify the standards and describe the experience.						
	Does (or will) the entity undertaking the Project offer employee development programs, such as tuition reimburse	ment or formal					
D.	mentorships to both current and new non-management employees?		Yes	No			
	Please describe what type of employee development programs will be available to non-management personnel						
	Does (or will) the entity undertaking the Project offer other employee benefits that exceed local legal requirement	s to both current and					
E	new <u>non-management</u> employees		Yes	No			
	Please provide a list of employee benefits that exceed local law that are or will be available to non-management p	ersonnel					
4	PROJECT BENEFITS TO WOMEN, ENVIRONMENT, AND COMMUNITY						
	Does (or will) the Project have any direct or ancillary benefits to women that exceed what is required by law or pe	rmit or will the Project					
Α	consider gender issues in the project design and/or implementation)?		Yes	No			
	Please Describe		•				
	As a result of this DFC-supported investment, will the Project implement initiatives (either corporate or transaction	nal) which are directed					
В	at restoring and/or preserving the environment that exceed what is required by law or permit?		Yes	No			
	Please Explain						
	Does (or will) the Project contribute money towards activities that benefit local communities (e.g., recreational factorial)	cilities, schools, medical					
C	clinics, scholarship programs, other charitable activities) that exceed what is required by law or permit?		Yes	No			
	Actual/Expected annual budget			\$/Year			

Common Questions: 3 of 23

5	BUSINESS INNOVATION		
	Does the Project involve an innovative financial structure that will mobilize private capital in a way that has not been done previously in		
Δ	. this market?	Yes	No
	Please describe		
В	. Please indicate if the Project will operationalize a product, process, and/or technology that is new as a result of the DFC-supported invest	ment.	
	Products and/or services	Yes	No
	Please describe		
	Business Processes	Yes	No
	Please describe		
	Production and/or processing technologies	Yes	No
	Please describe	•	
C	. Will there be any technical assistance provided by the Project to either customers or suppliers?	Yes	No
	Please describe		
	Has (or will) the Project secure(d) voluntary sustainability certification from an internationally-recognized certifying authority?		
D		Yes	No
	Please identify		
6	PROJECT COMPETITIVE POSITION		
Δ	. Does (or will) the Project occupy a monopoly position in any of its markets?	Yes	No
	Please explain		
	Please estimate how many firms currently provide the same or similar products and/or services in the local market?		#
			Projected
	What is the project's market share?	Current	by 5th year
В	. Does (or will) the Project Country government have majority ownership or effective management control of the Project?	Yes	No
	Please explain		
C	. Does (or will) the Project result from or cause any Project Country reforms, new legislation, or new regulations?	Yes	No

Common Questions: 4 of 23

Please explain

PROJECT OPERATION	AL EMPLO	OYMENT							
Please provide the cu	rrent and	projected n	umber of Pr	oject employ	ees for <u>operations</u> only	y. (Do not include cons	truction/buildout/startup	employees.	If this is
the type of project the	at has a c	onstruction/	buildout/sta	artup phase,	that information will b	e provided in a separate	e question.)		
						ment by 5th year of of the DFC-supported			
		Current	Employmen	t	inves				
				Foreign					
		Local Nationals Local Foreign Nationals				DFC will total this data, but the client will not			
	Male	Female	Youth				see or be asked	to enter total	S.
Managerial									
Professional/									
Technical									
Unskilled Labor									
TOTAL	-								
Will the Project utilize	workers	employed b	y third parti	es (i.e. contr	actors/sub-contractors	) for operations?		Yes N	lo

Administrative

Other

For what type(s) of tasks will these workers be employed?

Common Questions: 5 of 23

### 8 MACROECONOMIC IMPACTS ON THE US, LOCAL AND THIRD COUNTRY ECONOMIES

Please describe how the Project will benefit U.S. businesses or the U.S. economy (e.g., opens new markets, enables efficiencies through vertical integration,

A. reduces costs, increases sales from U.S. businesses (offshore or U.S.-based), support U.S. small business).

[text box]

B. Please provide an estimated breakdown of where the initial Project Funding will come from ("Sources"). To see an example, please click [here].

		Public	Private	Not for Profit
	DFC			
United States	Other USG Agencies			
	Private/Non-Profit			
Host Country				
Non-U.S./Non-Host Country(ies)				
Multicountry/Multilateral				

Please provide an estimated breakdown of where initial Project funding will be spent ("Uses"). To see an example, please click [here]. Note: the total Uses must C. equal the total Sources above.

		Goods and Services	Fees/Transaction Costs	Contingency/Other
United States	DFC			
	Other USG Agencies			
	Private/Non-Profit			
Host Country				
Non-U.S./Non-Host Country(ies)				
Multicountry/Multilateral				

You estimated that \$( ) of initial project funding would be spent on goods/services from U.S. private companies. Please provide detail on the potential suppliers:

Small?

Minority?

Company Name City State Women?

New/ Used

Description of Goods/Services

Amount (\$US)

Total

You estimated that \$( ) of initial project funding would be spent on goods/services from private companies in the Host Country. Please provide a description of the goods/services that will be procured.

[text field]

. Please provide an estimated brea	akdown of the Proje	ct's revenues by ma	arket/source by th	e 5th year of operation:	T	
	United States	Host	: Country	Non U.S./Non-Host Country	Estimated % of due to DFC-supp	Total Revenues orted investmen
Revenues (\$US						
Will the Project reduce the Host	Country's need to im	port certain goods	5?		Yes	No
Please provide an estimated brea	akdown of the Proje	ct's 1) operating ex	penditures on goo	ods/services and 2) taxes/fees paid to	governments by tl	he 5th year of
. operation:			-			•
	United States	Host	: Country	Non U.S./Non-Host Country	Expenditures or	Total Operating Taxes due to DFO investment
Operating Expenditures or	1		·			
goods/services (\$US	)					
Taxes/Fees (\$US	)					
You estimated that \$( ) would b	e spent annually on	goods/services from Small? Minority?	m the United State  New/	es. Please provide detail on the pote	ntial suppliers:	
Company Name	City State	Women?	Used	Description of Goods/Serv	<mark>vices A</mark>	mount (\$US)
					Total	
You estimated that \$( ) would be [text field]	e spent annually on g	goods/services in th	ne Host Country. I	Please provide a description of the go	oods/services that v	will be procured
FINANCIAL OR NON-FINANCIAL Will the Project's primary busine				_		
Financial Products/Services	N	Non-Financial Produ	ucts/Services			

9

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Cell: B14

Comment: [Threaded comment]

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#### Comment:

An ESMS typically includes the components listed below:

- •An overarching policy that defines the environmental and social objectives and principles that will guide the project.
- A process for identifying the environmental and social risks and impacts of the project.
- Management plans and programs that describe mitigation and performance improvement measures that address environmental and social risks of the project.
- An organizational structure that defines roles, responsibilities to implement the management system.
- Emergency preparedness and response plans that will enable the project to respond to accidents and emergency situations.
- Procedures to monitor and measure the effectiveness of the management system.
- Plan for building and maintaining strong, constructive and responsive relationships with communities affected by the project, including mechanisms to respond to complaints, consultation and reporting.

Cell: B42

Comment: [Threaded comment]

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### Comment:

Please include "family-friendly" benefits, such as flexible work schedules, extended paid maternity/paternity leave, child care.

Cell: B45

**Comment:** [Threaded comment]

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#### Comment:

E.g., project provides safer cooking appliances, convenience of clean water close to the household, ample lighting and presence of cameras in parking lots to increase safety.

Cell: B49

Comment: [Threaded comment]

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### Comment:

Philanthropic and/or charitable initiatives not directly related to the business operations of the Project, required by the host country government, or implemented for impact mitigation.

Cell: B59

**Comment:** [Threaded comment]

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#### Comment:

Examples may include, but are not limited to: methods used to deliver products or services; methods used to improve the company's supply chain; managerial practices to improve transparency or employee productivity. Expertise provided by Investment Funds to portfolio companies should be included.

Cell: B61

Comment: [Threaded comment]

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#### Comment:

Examples may include, but are not limited to: equipment upgrades, creation of manufacturing technology efficiencies, IT enhancements.

Cell: B65

**Comment:** [Threaded comment]

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#### Comment:

Examples may include, but are not limited to: Fairtrade International, International Sustainability and Carbon Certification, International Standards Organization certificates.

Cell: B79

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**Comment:** [Threaded comment]

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#### Comment:

Number of full-time equivalent employees as per local definition working for the Project. This includes directly hired individuals and individuals hired through third party agencies as long as those individuals provide on-site services related to the operations of the Project. Also, this includes full-time equivalent worked by seasonal, contractual and part time employees. Part-time jobs are converted to full-time equivalent jobs on a pro rata basis, based on local definition (e.g., if working week equals 40 hours, a 24 hr/week job would be equal to 0.6 FTE job). Seasonal or short-term jobs are prorated on the basis of the portion of the year that was worked (e.g., a full-time position for three months would be equal to a 0.25 FTE job). If the information is not available, the rule-of-thumb is two part-time jobs equal one full-time job.

Cell: F82

**Comment:** [Threaded comment]

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Comment:

Those of legal working age 15-24

**Cell:** B100

**Comment:** [Threaded comment]

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Comment:

Some funding entities such as multilateral development banks may fit into this category.

**Cell:** B121

**Comment:** [Threaded comment]

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Comment:

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For operating expenditures, exclude utility costs, rent and internal labor costs.

**Cell:** B122

**Comment:** [Threaded comment]

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### Comment:

Includes payments to the government in the form of corporate income or profit taxes. Additional forms of transfer to be reported as appropriate include (i) sales taxes, (ii) net VAT, (iii) royalties, (iv) dividends and related taxes, (v) management and/or concession fees, (vi) license fees, (vii) tax on payment of interest, and (viii) other material payments net of any direct subsidies received.

**Cell:** B131

**Comment:** [Threaded comment]

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#### Comment:

Including but not limited to commercial banks, non-bank financial institutions, insurance companies, re-insurance companies, investment funds (e.g., microfinance, SME, venture capital, private equity), lending facilities, and financial intermediaries engaged in specialized financial transactions

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1	FINANCIAL INTERMEDIARY OPERATIONAL METRICS		
		Current	5th Year Projection
Α	Number of active clients		
R	Number of transactions		

C. Total value of financial assets portfolio (\$US)

c. Total value of financial assets portiolio (\$0\$)

D. Number of branches

Α

### 2 NATURE OF DFC SUPPORT

What percentage of the DFC-supported investment will be used to expand one or more of the Financial Intermediary's financial product portfolios?

For the portion of the DFC-supported investment that will not be used to expand financial product portfolios, please describe in detail how it will be used: [text field]

### 3 CLASSIFICATION OF FINANCIAL ASSET PORTFOLIO BY PRODUCT TYPE

For each product type offered by the Financial Intermediary undertaking this Project, indicate what percentage of the portfolio it equals when measured by # of clients, # of transactions and total value. In addition, please provide the average tenor/holding period of the transactions in each product type offered and indicate whether the DFC-supported investment will be for expansion of this product type. For examples, please click [here].

	By #	clients	By # of tra	ansactions	By Valu	ue (\$US)	_	enor/Holding (months)	DFC-Supported?
Product Type	Current	5th Year		5th Year	Current	5th Year	Current	5th Year	••
Microfinance									[Checkbox]
SME Loans									[Checkbox]
Corporate Loans									[Checkbox]
Consumer Loans									[Checkbox]
Mortgages									[Checkbox]
Equity Investments									[Checkbox]
Leasing Contracts									[Checkbox]
Insurance Contracts									[Checkbox]
Other (provide)									[Checkbox]
_	100%	100%	100%	100%	100%	100%			

B. Does the Financial Intermediary intend to provide any of the potentially DFC-supported products to clients that are larger than SMEs? Yes No Please describe the relevant client base and the products that would be provided to them.

C. For your Equity Investments portfolio, do you invest in SMEs?

Yes No

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### 4 CLASSIFICATION OF DFC-SUPPORTED BUSINESS LOANS BY SECTOR AND USE

Since you indicated above that the DFC-Supported investment would be used for business loans (i.e. not consumer loans or mortgages), please provide the A. percentage of such loans expected to be in each sector.

	N 4 = 1 = 1 = 1		Housing	T	C							
	Manufac-		Construc-	Transportati	Communicat							
Sector	turing	Agriculture	tion	on	ions/ITC	Tourism	Energy	Trade/ Retail	Services	Health	Education	
Product Type												
[Programming Note:												100%
Show only the												100%
product types that												100%
were chosen as "DFC-												100%
Supported" above]												100%
												100%

Since you indicated above that the DFC-Supported investment would be used for business loans (i.e. not consumer loans or mortgages), please provide the B. percentage of such loans expected to be used for the following purposes.

Purpose	Start-up Capital	Working Capital	Expansion Capital	Equipment Purchase	Other (please specify):	
Product Type						
[Programming Note:						100%
Show only the						100%
product types that						100%
were chosen as "DFC-						100%
Supported" above]						100%
						100%

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#### 5 DEVELOPMENTAL IMPACTS OF DFC-SUPPORTED FINANCIAL ASSET PORTFOLIO

Of the product types that will benefit from the DFC-supported investment, please indicate the approximate percentage of those portfolios taken up by the following

Product Type [Programming Note: Show only the product types that were chosen as "DFC-Supported" above]

Rural			Women				Other Underserved Populations				
By # clients		By Value (\$US)		By # clients		By Value (\$US)		By # clients		By Value (\$)	
Current	5th Year	Current	5th Year	Current	5th Year	Current 5th Year Curre		Current	5th Year	Current	5th Year

Please describe current and/or future initiatives that will increase the Financial Intermediary's outreach and/or service to rural borrowers (tailored financial products/services, training, mobile technology, new branches, etc.). If the initiatives are specific to particular product lines, please include that in the explanation.

### [text field]

Please describe current and/or future initiatives that will increase the Financial Intermediary's outreach and/or service to female borrowers (tailored financial products/services, training, mobile technology, new branches, etc.). If the initiatives are specific to particular product lines, please include that in the explanation.

### [text field]

Please describe current and/or future initiatives that will increase the Financial Intermediary's outreach and/or service to other underserved borrowers (tailored financial products/services, training, mobile technology, new branches, etc.). If the initiatives are specific to particular product lines, please include that in the explanation.

### [text field]

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Cell: B20

**Comment:** [Threaded comment]

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#### Comment:

Defined as a borrower of consumer, non-mortgage loan product, such as a car loan, credit card, signature loan, signature line of credit, or Certificate of Deposit loan.

Cell: B23

**Comment:** [Threaded comment]

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#### Comment:

The Financial Intermediary will be required to receive DFC approval prior to issuing leases to companies that export products in the following sectors:

- •Steel, aluminum and forged metal goods (including automotive parts)
- Textile mills, textile products and apparel
- •@hemical products
- ▶Paper and plastic products
- Eumber and furniture production/manufacture
- Agriculture, forestry, fishing and hunting (with the exception of agriculture products not currently commercially grown in the U.S.)

Cell: B27

**Comment:** [Threaded comment]

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### Comment:

DFC may need to provide prior approval for support of financial products to companies that meet at least two of the following three criteria: >\$15 million assets, >\$15 million in annual revenue, >300 employees.

Cell: H53

**Comment:** [Threaded comment]

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more: https://go.microsoft.com/fwlink/?linkid=870924

### Comment:

"Female Borrowers" means the loan will be solely held by a women and not jointly held by her husband or other male person. A "women-owned enterprise" is one in which women own at least fifty one percent (51%) of the company, or where the company was founded by a woman who continues to play an active role in running the company. A "women-led enterprise" is one in which the share of women in senior management is at least 30% or women comprise 30% or more of the board, investment committee or equivalent governing and/or investment decision-making bodies.

Cell: L53

**Comment:** [Threaded comment]

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#### Comment:

Examples include but are not limited to: ethnic minorities, youth, handicapped individuals.

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### 1 IMPACT ON CURRENT U.S. EMPLOYMENT

_	IMPACT ON CORRENT U.S. EMPLOTIMENT		
	Do any of the investors in the Project (or any of their subsidiaries or affiliates) currently produce in the United States the same		
A.	product(s) as those produced by this Project?	Yes	No
	How many U.S. employees are currently employed by such company, subsidiary, or affiliate that produce the product(s)?		#
	Has the number of U.S. employees engaged in the U.S. production of the product(s) declined or will it decline as a result of this DFC-		
	supported investment?	Yes	No
В.	Does the Project involve business process outsourcing for companies operating in the U.S.?	Yes	No
2	PROJECT ENVIRONMENTAL AND SOCIAL CHARACTERISTICS		
A.	Project Site Location (please include GPS coordinates and, if available, a map of site location):		
	Has the Project conducted or will the Project conduct consultations with Project-affected communities (including disadvantaged and		
В.	vulnerable groups)?	Yes	No
	Please describe the scope and results (if applicable) of these consultations.		
C.	Has the Project been involved in any past or ongoing community dispute or complaint resolution processes?	Yes	No
	Please describe the nature of the dispute/complaint and steps being taken to resolve (if applicable).		
D.	Please indicate whether the Project is (or will be) located in or near any of the following:		
	Natural forest areas, including primary forests, old growth forests, forests that serve as critical carbon sinks or forests with high levels	Yes	No
	of biodiversity.	res	No
	Areas on the United Nations List of Natural Parks, World Heritage Areas, or other internationally recognized protected areas (such as	.,	
	wilderness areas, national monuments, or nature preserves.)	Yes	No
	Sensitive locations of national or regional importance including wetlands, floodplains, coral reefs, mangrove swamps or areas prone to		
	erosion, desertification or seismic activity.	Yes	No
F.	Please indicate whether the Project involves any of the following:		
	Construction of a dam or weir.	Yes	No
		163	110
	Production or trade in any product or activity deemed illegal under host country laws or regulations or international conventions and	Yes	No
	agreement or subject to international phase-outs or bans.		
	Resettlement of people or disruption of businesses.	Yes	No
	If Yes, please estimate the number of people affected	[insert	number]
	Use of previously contaminated sites.	Yes	No
	Production or trade in radioactive materials.	Yes	No
	Production or trade in or use of unbounded asbestos fibers.	Yes	No
	Marine or coastal fishing practices harmful to vulnerable and protected species or damaging to biodiversity or habitats.	Yes	No

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SECTOR-SPECIFIC METRICS			
Please select the sector(s) that best describe(s) the Project's purpose/operations:			
Agriculture/Agribusiness			
			Projected
		Current	by 5th year
Average agricultural yield (tonnes/hectare)		# (tonnes per hectare)	# (tonnes per hectare)
Number of <b>smallholder</b> farmers linked to the Project as:			
	Suppliers	5 #	#
	Buyers	s #	#
	Contractors	s #	#
Education			
			Projected
Ni wakaya fati dagta ayyallad		Current	by 5th year
Number of students enrolled  Number of local students enrolled (excluding children of expatriates)		#	#
Number of local <u>female</u> students enrolled (excluding children of expatriates)		#	#
Number of needs-based scholarships for local students (per year)		#	#
Trumber of ficeus buseu scholarships for local students (per year)		<del></del>	
Energy			
			Projected
		Current	by 5th year
Energy delivered to offtakers(s) per year (GWh)		#GWh	#GWh
Energy Access			
			Projected
		Current	by 5th year
Number of new on-grid connections		#	#
Number of new micro-grid connections		#	#
Number of new household power systems installed		#	#
Number of new modern lighting devices sold		#	#

Health		
		Projected
	Current	by 5th year
Number of patient beds	#	#
Number of patient consultations provided per year	#	#
Number of <b>low-income</b> patient consultations provided per year	#	#
Housing		
		Projected
	Current	by 5th year
Number of new residential dwellings	#	#
Number of new residential dwellings eligible for government housing assistance program for low-income homebuyers	#	#
Number of new residential dwellings eligible for government housing assistance program for middle-income homebuyers	#	#
Number of refurbished residential dwellings	#	#
Number of refurbished residential dwellings eligible for government housing assistance program for low-income homebuyers	#	#
Number of refurbished residential dwellings eligible for government housing assistance program for middle-income homebuyers	#	#
Please specify the low- and/or middle-income government housing assistance programs for which the homebuyers are eligible.		
Information and Communications Technologies		
	6	Projected
Number of cell towers	Current #	by 5th year
Number of cell towers  Number of mobile subscriptions, including voice and/or data	#	#
	#	# #
Number of fixed data subscriptions	#	# "
Number of fixed voice (telephone) subscriptions	#	#

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Transportation		
		Projected
	Current	by 5th year
New road construction	# km	# km
Improved road construction	# km	# km
Units of cargo containers transported through the road/railway/port/airport per year (twenty foot equivalent units)	# TEUs	# TEUs
Tonnes of bulk cargo transported through the road/railway/port/airport per year	# tonnes	# tonnes
Passengers using transportation service per year	#	#
Waste and Sanitation		
		Projected
	Current	by 5th year
Amount of waste disposed per year (tonnes)	# tonnes	# tonnes
Volume of wastewater treated per year (m³)	#m <sup>3</sup>	#m <sup>3</sup>
Water		
		Projected
	Current	by 5th year
Volume of potable water produced per year (m³)	#m³	#m <sup>3</sup>
Other		
Please describe in detail the specific product and/or service that the Project provides: [space for text input]	<b>,</b>	
		Projected
	Current	by 5th year
Number of clients or customers per year	#	#
Number of low-income clients or customers per year	#	#
Number of female clients or customers per year	#	#

PROJECT CONSTRUCTION/BUILDOUT/STARTUP				1			
Estimated Construction/Buildout/Start-up Period (if applicable)		MM/YYYY	ТО	MM/YYYY			
Estimated Operational Start Date (if applicable)				MN	//YYYY		
Does the Project involve physical construction?				Yes	No		
Approximately what percentage of the construction has been complete	ed to date?			%			
Please provide a breakdown of the estimated number of Project employ	yees that are/will be	e directly involved in the	e construction/buildo	out/startup:			
					ployment		
	Local				Nationals		
		Managerial					
		Professional/Technical					
	Unskilled Labor						
	Total						
Will the Project utilize workers employed by third parties (i.e. contracto	ors/subcontractors)	for the construction/bu	ildout/ startup?	Yes	No		
For what type(s) of tasks will these workers be employed? physical construction administrative			Other				
				V.	1		
Will the Project require the establishment of temporary construction w	orker housing facilit	ties?		Yes	No		

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Cell: B32

**Comment:** [Threaded comment]

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Comment:

Smallholder farmers are defined as those farmers owning small plots of land on which they grow subsistence crops and up to two cash crops, relying almost exclusively on family labor.

Cell: B39

**Comment:** [Threaded comment]

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Comment:

Include both full-time and part-time, where each discrete student is counted regardless of number of courses.

Cell: B59

**Comment:** [Threaded comment]

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Comment:

Low income means subsidized or eligible for subsidized healthcare.

Cell: B74

**Comment:** [Threaded comment]

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Comment:

Including but not limited to GSM, CDMA, BGAN, VSAT, EDGE, UMTS, WiMax, 3G, 4G, LTE. Include both post-pay and pre-pay subscriptions

Cell: B75

Comment: [Threaded comment] Non-Financial: 22 of 23

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### Comment:

Including but not limited to ADSL, Broadband, Fibre. Include both post-pay and pre-pay subscriptions.

Cell: B76

**Comment:** [Threaded comment]

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#### Comment:

Include both post-pay and pre-pay subscriptions

Cell: B99

**Comment:** [Threaded comment]

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#### Comment:

Clients/customers who cannot afford the local market cost of basic goods/services, and thus would do without such goods/services if they were not made available at a reduced cost.

**Cell:** B107

ceii. bio/

**Comment:** [Threaded comment]

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#### Comment:

Number of full-time equivalent construction workers employed for the construction of the Project's hard assets. Part-time jobs for construction are converted to full-time equivalent jobs on a pro rata basis, based on local definition (e.g., if working week equals 40 hours, a 24 hr/week job would be equal to 0.6 FTE job). Seasonal or short-term jobs are prorated on the basis of the portion of the year that was worked (e.g., a full-time position for three months would be equal to a 0.25 FTE job). If the information is not available, the rule-of-thumb is two part-time jobs equal one full-time job.

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