U.S. PRODUCERS' QUESTIONNAIRE

SEAMLESS CARBON AND ALLOY STEEL STANDARD, LINE, AND PRESSURE PIPE ("SSLP PIPE") FROM THE CZECH REPUBLIC ("CZECHIA"), KOREA, RUSSIA, AND UKRAINE

This questionnaire must be received by the Commission by <u>July 22, 2020</u>

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty investigations concerning imports of SSLP pipe from Korea and Russia, and the antidumping investigations concerning SSLP pipe from Czechia, Korea, Russia, and Ukraine (Inv. Nos. 701-TA-654-655 and 731-TA-1529-1532 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm

City	State	Zip Code				
Website						
Has your f	irm produced SSLP pipe (as defined on next page) at	any time since January 1, 2017?				
NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)						
YES	(Complete all parts of the questionnaire, and return the	entire questionnaire to the Commission)				
I I	uestionnaire via the U.S. International Trade Cog link: https://dropbox.usitc.gov/oinv/ . (PIN: PI					
	CERTIFICATION					
certification I also gran	t consent for the Commission, and its employees ar throughout this proceeding in any other import-i	dit and verification by the Commission. By means of this and contract personnel, to use the information provided in njury proceedings conducted by the Commission on the				
proceeding or other p personnel (a) for deve reviews, and evaluatio 3; or (ii) by U.S. gover	roceedings may be disclosed to and used: (i) by the loping or maintaining the records of this or a rela ns relating to the programs, personnel, and operati	se to this request for information and throughout this ne Commission, its employees and Offices, and contract ted proceeding, or (b) in internal investigations, audits, ons of the Commission including under 5 U.S.C. Appendix or cybersecurity purposes. I understand that all contract				
Name of Authorized Oj	fficial Title of Authorized Official	Date				
Sianature	Phone	Email address				

PART I.—GENERAL INFORMATION

Background.--This proceeding was instituted in response to a petition filed on July 8, 2020, by Vallourec Star, LP, Houston, Texas. Countervailing and/or antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at

https://www.usitc.gov/investigations/701731/2020/seamless_standard_line_and_pressure_pipe_czechi a/preliminary.htm.

<u>SSLP pipe</u> covered by these investigations is seamless carbon and alloy steel (other than stainless steel) pipes and redraw hollows, less than or equal to 16 inches (406.4 mm) in outside diameter, regardless of wall-thickness, manufacturing process (e.g., hot-finished or cold-drawn), end finish (e.g., plain end, beveled end, upset end, threaded, or threaded and coupled), or surface finish (e.g., bare, lacquered or coated). Redraw hollows are any unfinished carbon or alloy steel (other than stainless steel) pipe or "hollow profiles" suitable for cold finishing operations, such as cold drawing, to meet the American Society for Testing and Materials ("ASTM") or American Petroleum Institute ("API") specifications referenced below, or comparable specifications. Specifically included within the scope are seamless carbon and alloy steel (other than stainless steel) standard, line, and pressure pipes produced to the ASTM A-53, ASTM A-106, ASTM A-333, ASTM A-334, ASTM A-589, ASTM A-795, ASTM A-1024, and the API 5L specifications, or comparable specifications, and meeting the physical parameters described above, regardless of application, with the exception of the exclusions discussed below.

Specifically excluded from the scope of the investigations are: (1) all pipes meeting aerospace, hydraulic, and bearing tubing specifications; (2) all pipes meeting the chemical requirements of ASTM A-335, whether finished or unfinished; and (3) unattached couplings. Also excluded from the scope of the investigation are all mechanical, boiler, condenser and heat exchange tubing, except when such products conform to the dimensional requirements, i.e., outside diameter and wall thickness, of ASTM A-53, ASTM A-106 or API 5L specifications.

SSLP pipe is currently imported under statistical reporting numbers 7304.19.1020, 7304.19.1030, 7304.19.1045, 7304.19.1060, 7304.19.5020, 7304.19.5050, 7304.31.6050, 7304.39.0016, 7304.39.0020, 7304.39.0024, 7304.39.0028, 7304.39.0032, 7304.39.0036, 7304.39.0040, 7304.39.0044, 7304.39.0048, 7304.39.0052, 7304.39.0056, 7304.39.0062, 7304.39.0068, 7304.39.0072, 7304.51.5005, 7304.51.5060, 7304.59.6000, 7304.59.8010, 7304.59.8015, 7304.59.8020, 7304.59.8025, 7304.59.8030, 7304.59.8035, 7304.59.8040, 7304.59.8045, 7304.59.8050, 7304.59.8055, 7304.59.8060, 7304.59.8065, and 7304.59.8070 of the Harmonized Tariff Schedule of the United States (HTSUS). The HTSUS provisions are for convenience and customs purposes; the written description of the scope is dispositive.

<u>Reporting of information</u>.—If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information. -- The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals. In addition, if your firm is a U.S. producer, the information you provide on your production and imports of SSLP pipe and your responses to the questions in Part I of the producer questionnaire will be provided to the U.S. Department of Commerce, upon its request, for use in connection with (and only in connection with) its requirement pursuant to section 702(c)(4)/732(c)(4) of the Act (19 U.S.C. § 1671a(c)(4)/1673a(c)(4)) to make a determination concerning the extent of industry support for the petition requesting this proceeding. Any information provided to Commerce will be transmitted under the confidentiality and release guidelines set forth above. Your response to these questions constitutes your consent that such information be provided to Commerce under the conditions described above.

<u>D-GRIDS tool.</u>--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macroenabled MS Excel file available for download from the Commission's generic questionnaires webpage (https://www.usitc.gov/trade_remedy/question.htm) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is <u>optional</u>. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

I-1a. <u>OMB statistics</u>.--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars			

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 50 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-1b.	TAA information release In the event that the U.S. International Trade Commission (USITC)
	makes an affirmative final determination in this proceeding, do you consent to the USITC's
	release of your contact information (company name, address, contact person, contact person's
	title, telephone number, email address) appearing on the front page of this questionnaire to the
	Departments of Commerce, Labor, and Agriculture, as applicable, so that your firm and its
	workers can be made eligible for benefits under the Trade Adjustment Assistance program?

Yes	No
res	17

I-2a. <u>Establishments covered</u>.--Provide the city, state, zip code, and brief description of each establishment covered by this questionnaire. Firms operating more than one establishment should combine the data for all establishments into a single report.

"<u>Establishment</u>"--Each facility of a firm involved in the <u>production</u> of SSLP pipe, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

Establishments covered ¹	City, State	Zip (5 digit)	Description	
1				
2				
3				
4				
5				
6				
¹ Additional discussion on establishments consolidated in this questionnaire:				

I-2b.	<u>Stock symbol information.</u> If your firm or parent firm is publicly traded, please specify the stock exchange and trading symbol:						
I-2c.		our firm or parent firm is represented by external counsel in relation to e specify the name of the law firm and the lead attorney(s).					
	Law firm:						
	Lead attorney(s):						

I-3. <u>Petitioner status.</u>--Is your firm a petitioner in this proceeding or a member firm of the petitioning entity?

No	Yes

I-4. Petition support.--Does your firm support or oppose the petition?

Country	Investigation type	Support	Oppose	Take no position
Czechia	Antidumping duty			
Korea	Antidumping duty			
Korea	Countervailing duty			
Russia	Antidumping duty			
Russia	Countervailing duty			
Ukraine	Antidumping duty			

I-5. **Ownership**.--Is your firm owned, in whole or in part, by any other firm?

	Committee	Extent of ownershi
Firm name	Country	(percent)
ne United States or that Ukraine to the United S	ed in importing SSLP pipe from Cast are engaged in exporting SSLP tates?List the following information.	
Firm name	Country	Affiliation
	,	
-	pes your firm have any related firm	ms, either domestic or foreign, th
ngaged in the product	ion of SSLP pipe?	ms, either domestic or foreign, th
ngaged in the product		ns, either domestic or foreign, th
ngaged in the product	ion of SSLP pipe?	ns, either domestic or foreign, th
ngaged in the product	ion of SSLP pipe?List the following information.	
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ngaged in the product	ion of SSLP pipe?List the following information.	

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Junie Joseph (202-205-3363, junie.joseph@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1.		ntionPlease identify the responsible in the resp	ndividual and the manner by which g the confidential information submitted
	Name		
	Title		
	Email		
	Telephone		

II-2. <u>Changes in operations.</u>—Please indicate whether your firm has experienced any of the following changes in relation to the production of SSLP pipe since January 1, 2017.

		(If checked, please describe; leave blank if not applicable)
	plant openings	
	plant closings	
	relocations	
	expansions	
	acquisitions	
	consolidations	
	prolonged shutdowns or production curtailments	
	revised labor agreements	
	other (e.g., technology)	

II-3a. **Production using same machinery.**--Please report your firm's production of products using the same equipment, machinery, or employees as used to produce SSLP pipe, and the combined production capacity on this shared equipment, machinery, or employees in the periods indicated.

"Overall production capacity" or "capacity" – The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup).

Note.--If your firm does not produce any out-of-scope merchandise on the same machinery and equipment as scope merchandise then the "overall production capacity" numbers reported in this question should be exactly equal to the "average production capacity" numbers reported in question II-7. If, however, your firm does produce out-of-scope merchandise using the same machinery and equipment as scope merchandise, then the "average production capacity" reported in question II-7 should exclude the portion of "overall production capacity" that was used to produce this out-of-scope merchandise.

"**Production**" – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

Quantity (in short tons)					
	Calendar years		January	January-March	
Item	2017	2018	2019	2019	2020
Overall production capacity ¹					
Production of: SSLP pipe ²	0	0	0	0	0
Out-of-scope production SSLP pipe, outside diameter larger than 16 inches					
Oil country tubular goods					
Other products ³					
Subtotal, out-of-scope production	0	0	0	0	0
Total production using same machinery or workers	0	0	0	0	0

¹ Data reported for capacity (first line) should be greater than data reported for total production (last line).

II-3b. Operating parameters.--The production capacity reported in II-3a is based on the following operating parameters:

Hours per week	Weeks per year			

² Data entered for production of SSLP pipe will populate here once reported in question II-7.

³ Please identify these products: .

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II-3c.			Please describe the methodology used to calculate overall production II-3a, and explain any changes in reported capacity.
II-3d.	Production production		ntsPlease describe the constraint(s) that set the limit(s) on your firm's
II-4.	Product sh	ifting.—	
		•	able to switch production (capacity) between SSLP pipe and other products me equipment and/or labor?
	No	Yes	If yes—(i.e., have produced other products or are able to produce other products) Please identify other actual or potential products.
	be	tween pro	ibe the factors that affect your firm's ability to shift production capacity ducts (e.g., time, cost, relative price change, etc.), and the degree to which s enhance or constrain such shifts.
II-5.	TollingSi		ry 1, 2017, has your firm been involved in a toll agreement regarding the ipe?
	materials a	and the se	greement between two firms whereby the first firm furnishes the raw cond firm uses the raw materials to produce a product that it then returns a charge for processing costs, overhead, etc.
	No	Yes	If yesPlease describe the toll arrangement(s) and name the firm(s) involved.

II-6.	Foreign	trade	zones

(a) <u>Firm's FTZ operations</u>.--Does your firm produce SSLP pipe in and/or admit SSLP pipe into a foreign trade zone (FTZ)?

"Foreign trade zone" is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

No	If yesDescribe the nature of your firm's operations in FTZs and identify the specific FTZ site(s).

(b) Other firms' FTZ operations.--To your knowledge, do any firms in the United States import SSLP pipe into a foreign trade zone (FTZ) for use in distribution of SSLP pipe and/or the production of downstream articles?

No	Yes	If yesIdentify the firms and the FTZs.	

- II-7. <u>Production, shipment, and inventory data</u>.--Report your firm's production capacity, production, shipments, and inventories related to the production of SSLP pipe in its U.S. establishment(s) during the specified periods.
 - "Average production capacity" or "capacity" The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix).
 - "**Production**" All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.
 - "Commercial U.S. shipments" Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report <u>net values</u> (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.
 - "Internal consumption" Product consumed internally by your firm. Such transactions are valued at fair market value.
 - "Transfers to related firms" Shipments made to related firms. Such transactions are valued at fair market value.
 - "Related firm" —A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.
 - "Export shipments" Shipments to destinations outside the United States, including shipments to related firms.
 - "Inventories" Finished goods inventory, not raw materials or work-in-progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-7. Production, shipment, and inventory data.--Continued

Quantity (in short tons) and value (in \$1,000)					
	Calendar years January-March				-March
Item	2017	2018	2019	2019	2020
Average production capacity ¹ (quantity) (A)					
Beginning-of-period inventories (quantity) (B)					
Production (quantity) (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption: ² Quantity (F)					
Value² (G)					
Transfers to related firms: ² Quantity (H)					
Value² (I)					
Export shipments: ³ Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					
¹ The production capacity reported is based of methodology used to calculate production capacity internal consumption and transfers to relat basis for valuing these transactions in your record the data provided above in this table should be included a source of the data provided above in this table should be included a source of the data provided above in this table should be a source of the data provided above in the data provid	acity, and explai ed firms must b ords, please spe based on fair n	in any changes in be valued at fair r cify that basis (e.	reported capa market value. If	city your firm uses	a different

<u>RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY</u>.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and, also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

		Calendar years	January-March		
Reconciliation	2017	2018	2019	2019	2020
B+C-D-F-H-J-L = should equal					
zero ("0") or provide an explanation.1	0	0	0	0	0

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:_____.

II-8. <u>Channels of distribution</u>.--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) by channel of distribution.

Quantity (in short tons)							
	Calendar years January-March						
Item	2017	2018	2019	2019	2020		
Channels of distribution:							
U.S. shipments:							
To distributors (M)							
To end users (N)							

<u>RECONCILIATION OF CHANNELS.</u>--Please ensure that the quantities reported for channels of distribution (i.e., lines M and N) in each time period equal the quantity reported for U.S. shipments (i.e., line D, F, H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

		Calendar years	January-March		
Reconciliation	2017	2018	2019	2019	2020
M + N – D - F- H = zero ("0"), if not					
revise.	0	0	0	0	0

- U.S. Producers' Questionnaire SSLP pipe (Preliminary)
- II-9. <u>U.S. shipments by outer diameter size</u>.--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of SSLP pipe by outer diameter size in 2019.

Quantity (short tons)			
	Calendar year		
Item	2019		
U.S. shipments:			
2 inches or less (O)			
>2 inches and <=4 inches (P)			
>4 inches and <=6 inches (Q)			
>6 inches and <=8 inches (R)			
>8 inches and <=10 inches (S)			
>10 inches and <=12 inches (T)			
>12 inches and <=14 inches (U)			
>14 inches and <=16 inches (V)			

<u>RECONCILIATION OF U.S. SHIPMENTS</u>.--Please ensure that the quantity reported for U.S. shipments in this question (i.e., lines O through V) in 2019 equal the quantity reported for U.S. shipments in question II-7 (i.e., lines D, F, and H) in 2019. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year
Reconciliation	2019
O + P + Q + R + S + T + U + V - D - F - H = zero ("0"), if not revise.	0

Explanation of trends:

II-10. <u>Employment data</u>.--Report your firm's employment-related data related to the production of SSLP pipe and provide an explanation for any trends in these data.

"Production and Related Workers" (PRWs) includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12. For the January to March periods, calculate similarly and divide by 3.

If your firm had the same number of PRWs in all calendar years and had not experienced any changes in PRWs in the most recent interim period, you would have the same number of PRWs for the interim periods, regardless of whether the interim periods are Jan-Mar (Q1), Jan-June (Q1+Q2), or Jan-Sept (Q1+Q2+Q3).

"Hours worked" includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

"Wages paid" – Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

	Calendar years			January-March	
Item	2017	2018	2019	2019	2020
Average number of PRWs (number)					
Hours worked by PRWs (1,000 hours)					
Wages paid to PRWs (\$1,000)					

II-11.	Related firmsIf your firm reported transfers to related firms in question II-7, please identify the firm(s) and indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.
	,

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	2. <u>Purchases</u> Has your firm purchased SSLP pipe produced in the United States or in other countries since January 1, 2017? (Do not include imports for which your firm was the importer of record. These should be reported in an importer questionnaire.)							
	"Purchase" – A transaction to buy product from a U.S. corporate entity such as another U.S. producer, a U.S. distributor, or a U.S. firm that has directly imported the product.						ner U.S.	
	"Import" –A transaction to buy from a foreign supplier where your firm is the importer of record.							
	If yesReport such purchases in the table below and explain the reasons No Yes for your firms' purchases.					he reasons		
Note: If your firm served as the importer of record for any purchases from foreign suppliers, either for your own account or as a service for another entity, those purchases are to be considered "imports" not "purchases" and should not be included in the table below					be			
	(Quantity in short tons)							
			Calendar years				y-March	
Purchases from U.S. importers ¹ of SSLP pipe from— Czechia			2017	2018	2019	2019	2020	
Kore	Korea							
Russ	Russia							
Ukra	aine							
	ther source							
	ses from o							
	ses from c							
supplie	rs differ by s ease list the	source, plea name of th	ase identify t ne U.S. produ	he source for e icer(s) from wh	each listed sup nich your firm	purchased this		
II-13.	 ³ Please list the name of the firm(s) from which your firm purchased this product: -13. <u>Imports.</u>Since January 1, 2017, has your firm imported SSLP pipe? 							

No	Yes	
		If yes <u>COMPLETE AND RETURN A U.S. IMPORTERS' QUESTIONNAIRE</u>

II-14.	Other explanationsIf your firm would like to further explain a response to a question in Part II for which a narrative box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with				
	the MS Word questionnaire.				

PART III.--FINANCIAL INFORMATION

Address questions on this part of the questionnaire to Mohammad Faruk (202-708-1447	7,
Mohammad.Faruk@usitc.gov).	

Na	ime	
Tit	le	
En	nail	
Te	lephone	
	ounting sy ounting sys	rstem.—Please provide the following information on your firm's financial stem.
	A.	When does your firm's fiscal year end (month and day)?
		If your firm's fiscal year changed during the data-collection period, explain below:
	B.1.	Describe the lowest level of operations (e.g., plant, division, company-wide) for which financial statements are prepared that include SSLP pipe:
	2.	Does your firm prepare profit/loss statements for SSLP pipe: Yes No
	3.	How often did your firm (or parent company) prepare financial statements (including annual reports, 10Ks)? Please check relevant items below. Audited, unaudited, annual reports, 10Ks, 10 Qs,
	4.	Monthly, ☐ quarterly, ☐ semi-annually, ☐ annually Accounting basis: ☐ U.S. GAAP, ☐ IFRS, ☐ cash, ☐ tax, or ☐ other comprehensive basis of accounting (specify)
	used in regard submit profit-o	As requested in Part I of this questionnaire, please keep all supporting documents/record the preparation of the financial data, as Commission staff may contact your firm ling questions on the financial data. The Commission may also request that your compant copies of the supporting documents/records (financial statements, including internal and-loss statements for the division or product group that includes SSLP pipe, as well as a statements and worksheets) used to compile these data.
Cos	t accountii	ng systemBriefly describe your firm's cost accounting system (e.g., standard

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U.S.	Producers	Questionna	iii e - 33LP	bibe	(Preliminary

III-4.	<u>Allocation basis</u> Briefly describe your firm's allocation basis, if any, for COGS, SG&A, and				
	interest expense and other income and expenses.				

III-5. **Product listing**.--Please list the products your firm produced in the facilities in which your firm produced SSLP pipe and provide the share of net sales accounted for by these products in your firm's most recent fiscal year.

Products	Share of sales
SSLP pipe	%
	%
	2
	%
	%
	%

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III-6.	Inputs from related suppliersDoes your firm purchase inputs (raw materials, labor, energy, or
	any services) used in the production of SSLP pipe from any related suppliers (e.g., inclusive of
	transactions between related firms, divisions and/or other components within the same
	company)?

YesContinue to question III-7	No—Skip to question III-9a.	

III-7. Inputs from related suppliers detailed.--Please identify the inputs used in the production of SSLP pipe that your firm purchases from related suppliers and that are reflected in question III-9a. For "Share of total COGS" please report this information by relevant input on the basis of your most recently completed fiscal year. For "Input valuation" please describe the basis, as recorded in your company's own accounting system, of the purchase cost from the related supplier; e.g., the related supplier's actual cost, cost plus, negotiated transfer price to approximate fair market value.

Input	Related supplier	Share of total COGS
Input valuation as r	ecorded in the firm's accounting books	and records

III-8. <u>Inputs purchased from related suppliers.</u>--Please confirm that the inputs purchased from related suppliers, as identified in III-7, are reported in III-9a (financial results on SSLP pipe) in a manner consistent with your firm's accounting books and records.

Yes	No	If noIn the space below, please report the valuation basis of inputs purchased from related suppliers as reported in question III-9a.

III-9a. Operations on SSLP pipe.--Report the revenue and related cost information requested below on the SSLP pipe operations of your firm's U.S. establishment(s). Do not report resales of products. Note that internal consumption and transfers to related firms must be valued at fair market value. Input purchases from related suppliers should be consistent with and based on information in the firm's accounting books and records. Provide data for your firm's three most recently completed fiscal years, and for the specified interim periods. If your firm was involved in tolling operations (either as the toller or as the tollee), please contact Mohammad Faruk (202-708-1447, Mohammad.Faruk@usitc.gov) before completing this section of the questionnaire.

Quantity (in short tons) and value (in \$1,000)					
	Fiscal years ended January-N				
ltem	2017	2018	2019	2019	2020
Net sales quantities: ² Commercial sales ("CS")					
Internal consumption ("IC")					
Transfers to related firms ("Transfers")					
Total net sales quantities	0	0	0	0	0
Net sales values: ² Commercial sales					
Internal consumption					
Transfers to related firms					
Total net sales values	0	0	0	0	0
Cost of goods sold (COGS): ³ Raw materials					
Direct labor					
Other factory costs					
Total COGS	0	0	0	0	0
Gross profit or (loss)	0	0	0	0	0
Selling, general, and administrative (SG&A) expenses:					
Operating income (loss)	0	0	0	0	0
Other expenses and income: Interest expense					
All other expense items					
All other income items					
Net income or (loss) before income taxes	0	0	0	0	0
Depreciation/amortization included above					

¹ Include only sales (whether <u>domestic or export</u>) and costs related to your <u>U.S. manufacturing operations</u>.

Note --The table above contains calculations that will appear when you have entered data in the MS Word form fields.

² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

³ COGS (whether for domestic or export sales) should include costs associated with CS, IC, and Transfers.

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III-9b.	<u>Financial data reconciliation</u> The calculable line items from question III-9a (i.e., total net sales
	quantities and values, total COGS, gross profit (or loss), operating income (loss), and net income
	(or loss)) have been calculated from the data submitted in the other line items. Do the
	calculated fields return the correct data according to your firm's financial records ignoring non-
	material differences that may arise due to rounding?

Yes	No	If noIf the calculated fields do not show the correct data, please double check the feeder data for data entry errors and revise. Also, check signs accorded to the post operating income line items; the two expense line items should report positive numbers (i.e., expenses are positive and incomes or reversals are negativeinstances of the latter should be rare in those lines) while the income line item also in most instances should have its value be a positive number (i.e., income is positive, expenses or reversals are negative). If after reviewing and potentially revising the feeder data your firm has provided, the differences between your records and the calculated fields persist please identify and discuss the differences in the space below.

III-9c. Raw materials.--Please report the share of total raw material costs in 2019 (reported in III-9a) for the following raw material inputs:

		Procurement method		
Input	Share of total raw material costs (percent)	Primarily produced by your firm	Primarily purchased by your firm	
Billets				
Redraw hollows				
Other material inputs ¹				
Total (should sum to 100 percent)	0.0			
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¹ Please indicate any other notable "other" raw materials not expressly identified above and provide the share of the total raw material costs that they account for: ______.

III-10. Nonrecurring items (charges and gains) included in SSLP financial results.--For each annual and interim period for which financial results are reported in question III-9a, please specify all material (significant) nonrecurring items (charges and gains) in the schedule below, the specific question III-9a line item where the nonrecurring items are included, a brief description of the relevant nonrecurring items, and the associated values (in \$1,000), as reflected in question III-9a; i.e., if an aggregate nonrecurring item has been allocated to question III-9a, only the allocated value amount included in question III-9a should be reported in the schedule below. Note: The Commission's objective here is to gather information only on material (significant) nonrecurring items which impacted the reported financial results of the subject product in question III-9a.

	Fiscal years ended			January-March	
Item	2017	2018	2019	2019	2020
			Value (<i>\$1,000</i>)		
Nonrecurring item 1					
Nonrecurring item 2					
Nonrecurring item 3					
Nonrecurring item 4					
Nonrecurring item 5					
Nonrecurring item 6					
Nonrecurring item 7					

Nonrecurring item: In this table please provide a brief description of each nonrecurring item reported above and indicate the specific line item in table III-9a where the nonrecurring item is classified.

	Description of the nonrecurring item	Income statement classification of the nonrecurring item
Nonrecurring item 1		
Nonrecurring item 2		
Nonrecurring item 3		
Nonrecurring item 4		
Nonrecurring item 5		
Nonrecurring item 6		
Nonrecurring item 7		

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III-11.	Classification of identified nonrecurring items (charges and gains) in the accounting books and
	<u>records of the company</u> If non-recurring items were reported in question III-10 above, please
	identify where your company recorded these items in your accounting books and records in the normal course of business; i.e., just as responses to question III-10 identify where these items are reported in question III-9a.

III-12a. <u>Asset values</u>.--Report the <u>total</u> assets (i.e., both current and long-term assets) associated with the production, warehousing, and sale of SSLP pipe. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for SSLP pipe in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with relevant cost allocations in question III-9a. Provide data as of the end of your firm's three most recently completed fiscal years.

Note: Total assets should reflect <u>net assets</u> after any accumulated depreciation and allowances deducted. Total assets should be allocated to the subject products if these assets are also related to other products.

Value (<i>in \$1,000</i>)					
	Fiscal years ended				
Item	2017 2018 2019				
Total assets (net)					

III-12b. <u>Description of reported assets</u>.--Please describe the main asset categories (both current and long-term assets) in the above response. Provide a brief explanation if there are any substantial changes in total asset value during the period; e.g., due to asset write-offs, revaluation, and/or major purchases.

III-13a. <u>Capital expenditures and research and development expenses</u>.--Report your firm's capital expenditures and research and development expenses for SSLP pipe. Provide data for your firm's three most recently completed fiscal years, and for the specified interim periods.

Value (<i>in \$1,000</i>)					
	Fiscal years ended January-March			-March	
Item	2017	2018	2019	2019	2020
Capital expenditures					
Research and development					
expenses					

III-13b.	<u>Description of reported capital expenditures</u> Please describe the nature, focus, and significance of your firm's reported capital expenditures in the above response. If no capital expenditures were reported, please explain the reason.
III-13c.	<u>Description of reported R&D expenses</u> Please describe the nature, focus, and significance of your firm's reported R&D expenses in the above response. If no R&D expenses were reported, please explain the reason.

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III-14.	Data consistency	y and reconciliation	Please indicat	e whether	your firm's financ	ial data for
	questions III-9a,	12, and 13 are base	d on a calendar	year or on y	your firm's fiscal	year:

Calendar year	Fiscal year	Specify fiscal year

Please note the quantities and values reported in question III-9a should reconcile with the data reported in question II-7 (including export shipments) as long as they are reported on the same calendar year basis.

<u>RECONCILIATION OF TRADE VS FINANCIAL DATA</u>.--Please ensure that the quantities and values reported for total shipments in Part II equal the quantities and values reported for total net sales in Part III of this questionnaire in each time period unless the financial data from Part III are reported on a fiscal year basis, in which case only the interim periods must reconcile. If the calculated fields below return values other than zero (i.e., "0") and both are being reported on a calendar basis, please explain the discrepancy below.

	Fiscal years ended			January-March	
Reconciliation	2017	2018	2019	2019	2020
Quantity: Trade data from question II-7 (lines D, F, H, and J) less financial total net sales quantity data from question III-9a, = zero ("0").	0	0	0	0	0
Value: Trade data from question II-7 (lines E, G, I, and K) less financial total net sales value data from question III-9a, = zero ("0").	0	0	0	0	0

Do these data in question III-9a reconcile with data in question II-7?

Yes	No	If no, please explain.

If your responses to any of the items in questions III-15, III-16, and III-17 differ by country, please describe these differences and, as applicable, indicate which country or countries your response refers to in the relevant form fields.

III-15. <u>Effects of imports on investment</u>.--Since January 1, 2017, has your firm experienced any actual negative effects on its return on investment or the scale of capital investments as a result of imports of SSLP pipe from Czechia, Korea, Russia, and Ukraine?

No	Yes					
		If yes, my firm has experienced actual negative effects as follows.				
	(check as many as appropriate)		(please describe)			
		Cancellation, postponement, or rejection of expansion projects				
		Denial or rejection of investment proposal				
		Reduction in the size of capital investments				
		Return on specific investments negatively impacted				
		Other				

III-16.	Effects of imports on growth and developmentSince January 1, 2017, has your firm
	experienced any actual negative effects on its growth, ability to raise capital, or existing
	development and production efforts (including efforts to develop a derivative or more advanced
	version of the product) as a result of imports of SSLP pipe from Czechia, Korea, Russia, and
	Ukraine?

No	Yes				
		f yes, my firm has experienced actual negative effects as follows.			
	(chec	k as many as appropriate)	(please describe)		
		Rejection of bank loans			
		Lowering of credit rating			
		Problem related to the			
		issue of stocks or bonds			
		Ability to service debt			
		Other			

III-17.	Anticipated effects of importsDoes your firm anticipate any negative effects due to imports of
	SSLP pipe from Czechia, Korea, Russia, and Ukraine?

No	Yes	If yes, my firm anticipates negative effects as follows.

III-18.	Other explanationsIf your firm would like to further explain a response to a question in Part III for which a narrative box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

PART IV.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Tana von Kessler (202-205-2389, tana.vonkessler@usitc.gov).

IV-1. <u>Contact information</u>.--Please identify the individual that Commission staff may contact regarding the confidential information submitted in Part IV.

Name	
Title	
Email	
Telephone	

PRICE DATA

- IV-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. <u>distributors</u> since January 1, 2017 of the following products produced by your firm.
 - **Product 1.--** Seamless pipe stenciled to meet one or more of the following specifications: ASTM A-106 grade B, ASTM A-53 grade B, API 5L grade B, and API 5L grade X-42 specifications; 3" nominal size (3 1/2 inch OD x 0.3 wall thickness); plain ends.
 - **Product 2.--** Seamless pipe stenciled to meet one or more of the following specifications: ASTM A-106 grade B, ASTM A-53 grade B, API 5L grade B, and API 5L grade X-42 specifications; 4" nominal size (4 1/2 inch OD x 0.237 wall thickness); plain ends.
 - **Product 3.--** Seamless pipe stenciled to meet one or more of the following specifications: ASTM A-106 grade B, ASTM A-53 grade B, API 5L grade B, and API 5L grade X-42 specifications; 6" nominal size (6 5/8 inch OD x 0.280 wall thickness); plain ends.
 - **Product 4.--** Seamless pipe stenciled to meet one or more of the following specifications: ASTM A-106 grade B, ASTM A-53 grade B, API 5L grade B, and API 5L grade X-42 specifications; 8" nominal size (8 5/8 inch OD x 0.322 wall thickness); plain ends.

Please note that values should be <u>f.o.b.</u>, <u>U.S.</u> point of shipment and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

IV-2a. During January 2017-March 2020, did your firm produce and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

YesPlease complete the following pricing data table as appropriate.					
NoSkip to question IV-3.					

Product 2: Product 3: Product 4:

IV-2b. <u>Price data</u>.--Report below the quarterly price data¹ for pricing products² produced and sold by your firm to <u>distributors</u>.

Report data in *short tons* and *actual dollars* (not 1,000s).

		(Quan	tity in short to	ons, value i	in dollars)			
	Product 1		Product 2		Product 3		Product 4	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2017:								
January-March								
April-June								
July-September								
October- December								
2018:			1					
January-March								
April-June								
July-September								
October- December								
2019:								
January-March								
April-June								
July-September								
October- December								
2020:								
January-March								
¹ Net values (i.e., gross firm's U.S. point of shipmer ² Pricing product defin Note -If your firm's product of your firm's product. Also	nt. litions are provid ct does not exact	led on the firs	st page of Part IV	tions but is co	ompetitive with t			
Product 1:		,	,		·			
i i oddet 1.								

IV-2d.

IV-2c.	Price data checklist Please check that the pricing data in question IV-2(b) has been correctly
	reported.

Are the price data reported above:	√ if Yes				
Sold only to distributors?					
In actual dollars (<i>not</i> \$1,000) and short tons?					
F.o.b. U.S. point of shipment (i.e., does not include U.S. transport costs)?					
Net of all discounts and rebates?					
Have returns credited to the quarter in which the sale occurred?					
Quantities do not exceed commercial shipments in question II-7 in each year?					
Pricing data methodologyPlease describe the method and the kinds of documer hat were used to compile your price data.	nts/records				

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in
the preparation of the price data, as Commission staff may contact your firm regarding questions on the
price data. The Commission may also request that your company submit copies of the supporting
documents/records (such as sales journal, invoices, etc.) used to compile these data.

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IV-3. **Price setting.--**How does your firm determine the prices that it charges for sales of SSLP pipe (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe

IV-4. <u>Discount policy</u>.--Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe

IV-5. <u>Pricing terms</u>.--On what basis are your firm's prices of domestic SSLP pipe usually quoted *(check one)*?

Delivered	F.o.b.	If f.o.b., specify point

IV-6. <u>Contract versus spot.</u>--Approximately what share of your firm's sales of its U.S.-produced SSLP pipe in 2019 was on a (1) short-term contract basis, (2) annual contract basis, (3) long-term contract basis, and (4) spot sales basis?

		Туре о	f sale			
ltem	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)	Spot sales (for a single delivery)	Total (should sum to 100.0%	d o
Share of 2019 sales	%	%	%	%	0.0	%

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IV-7. <u>Contract provisions.</u>--Please fill out the table regarding your firm's typical sales contracts for U.S.-produced SSLP pipe (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	No. of days		365	
Price renegotiation	Yes			
(during contract period)	No			
	Quantity			
Fixed quantity and/or price	Price			
3.1.5, 5.1 p.1.55	Both			
Indexed to raw	Yes			
material costs ¹	No			
Not applicab	le			
¹ Please identify the in	idexes used:	·		

IV-8. <u>Lead times.</u>--What share of your firm's sales is from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of its U.S.-produced SSLP pipe?

Source	Share of 2019 sales	Lead time (Average number of days)
From inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

IV-9.	Shinning	information
IV-5.	JUDDIUS	IIIIOIIIIauoii

(a)	Who generally	arranges the transportation to your firm's customers'	locations?
	Your firm	Purchaser (check one)	

(b) Indicate the approximate percentage of your firm's sales of SSLP pipe that are delivered the following distances from its production facility.

Distance from production facility	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total (should sum to 100.0%)	0.0 %

IV-10. <u>Geographical shipments.--</u>In which U.S. geographic market area(s) has your firm sold its U.S.-produced SSLP pipe since January 1, 2017 (check all that apply)?

Geographic area	√ if applicable
Northeast.–CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	
Midwest.–IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	
Southeast.—AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	
Central Southwest.—AR, LA, OK, and TX.	
Mountains.—AZ, CO, ID, MT, NV, NM, UT, and WY.	
Pacific Coast.—CA, OR, and WA.	
Other.—All other markets in the United States not previously listed, including AK, HI, PR, and VI.	

IV-11.	<u>Inland transportation costs.</u> —What is the approximate percentage	of the cost of U.Sproduced
	SSLP pipe that is accounted for by U.S. inland transportation costs?	percent

IV-12. <u>End uses.--</u>List the end uses of the SSLP pipe that your firm manufactures. For each end-use product, what percentage of the <u>total cost</u> is accounted for by SSLP pipe and other inputs?

		of end use product ted for by	Total
			(should sum to
End-use product	SSLP pipe	Other inputs	100.0% across)
	%	%	0.0 %
_	%	%	0.0 %
	%	%	0.0 %

		E	nd use in v	which this	На		anges in the price fected the price fo	
	Substitute		substitute		No	Yes	Expla	anation
1.								
2.								
4 -								
3. IV-14.	States (if know	wn) for SSLF	P pipe has	changed sir	nce Janu	ary 1,	tates and outside of the control of	
3.	States (if know	wn) for SSLF principal fac	P pipe has ctors that I	changed sin	nce Janu ed these Fluctu	iary 1, chan uate	, 2017. Explain any	
3.	States (if know describe the p	wn) for SSLF	P pipe has	changed sir	nce Janu ed these	chan uate no	, 2017. Explain any ges in demand.	
3. IV-14. Mar	States (if know describe the p	wn) for SSLF principal fac Overall	P pipe has ctors that I	changed sinhave affecte	nce Janu ed these Fluctu with	chan uate no	, 2017. Explain any ges in demand.	trends and
3. IV-14. Mar	States (if known describe the property)	wn) for SSLF principal fac Overall	P pipe has ctors that I	changed sinhave affecte	nce Janu ed these Fluctu with	chan uate no	, 2017. Explain any ges in demand.	trends and

IV-16.	Conditions	of com	petition

(a)	Is the SSLP pipe market subject to business cycles (other than general economy-wide
	conditions) and/or other conditions of competition distinctive to SSLP pipe? If yes,
	describe.

Check all that apply.			Please describe.
	No		Skip to question IV-17.
		ness cycles (e.g. business)	
		r distinctive s of competition	
(b) If yes, have there been any changes in the business cycles or co SSLP pipe since January 1, 2017?			n the business cycles or conditions of competition for
No	Yes	If yes, describe.	

IV-17. <u>Supply constraints.</u>—Has your firm refused, declined, or been unable to supply SSLP pipe since January 1, 2017 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.

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IV-18. Raw materials.	—
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(a)	How have SSLP	pipe raw material	costs changed	since January	, 1, 2017?
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Factor	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for SSLP pipe.
Cost of raw materials					

(b)	How did the imposition of tariffs under section 232 on imported steel products impact raw
	material costs for SSLP pipe?

Factor	Overall increase	No change	Overall decrease	Fluctuate with no clear trend
Cost of raw materials after section 232 tariffs imposed				

IV-19. <u>Impact of the section 232 tariffs.</u>-- Did the imposition of tariffs on imported steel products under section 232 have an impact on the SSLP pipe market in the United States?

Yes — Please indicate the impact in the table below.	No	Don't know

Factor	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how the imposition of tariffs under section 232 affected each factor of the SSLP pipe market in the United States.
Supply of U.S produced SSLP pipe					
Supply of imported SSLP pipe					
Prices for SSLP pipe					
Overall U.S. demand for SSLP pipe					

IV-20. <u>Interchangeability</u>.--Is SSLP pipe produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = *no familiarity* with products from a specified country-pair

Country-pair	Czechia	Korea	Russia	Ukraine	Other countries
United States					
Czechia					
Korea					
Russia					
Ukraine					

For any country-pair producing SSLP pipe that is *sometimes* or *never* interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:

IV-21. <u>Factors other than price</u>.--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between SSLP pipe produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = no familiarity with products from a specified country-pair

Country-pair	Czechia	Korea	Russia	Ukraine	Other countries
United States					
Czechia					
Korea					
Russia		\nearrow	\nearrow		
Ukraine					

For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's sales of SSLP pipe, identify the country-pair and report the advantages or disadvantages imparted by such factors:

IV-21. <u>Customer identification.</u>--List the names and contact information for your firm's 10 largest U.S. customers for SSLP pipe since January 1, 2017. Indicate the share of the quantity of your firm's total shipments of SSLP pipe that each of these customers accounted for in 2019.

Cu	stomer's name	Contact person	Email	Telephone	City	State	Share of 2019 sales (%)
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							

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IV-22.	Com	petition	from	im	ports

(a)	Lost revenue Since January 1, 2017: To avoid losing sales to competitors selling SSLP
	pipe from Czechia, Korea, Russia, and Ukraine, did your firm:

Item	No	Yes
Reduce prices		
Roll back announced price increases		

(b) <u>Lost sales.</u>--Since January 1, 2017: Did your firm lose sales of SSLP pipe to imports of this product from Czechia, Korea, Russia, and Ukraine?

No	Yes

(c) The submission of lost sales/lost revenue allegations is to be completed only by NON-PETITIONERS.

If your firm indicated "yes" to any of the above, your firm can provide the Commission with additional information by downloading and completing the lost sales/lost revenues worksheet at http://usitc.gov/trade_remedy/question.htm. Note that the Commission may contact the firms named to verify the allegations reported.

Is your firm submitting the lost sales/lost revenues worksheet?

No—Please explain.
Yes—Please complete the worksheet and submit via the Commission dropbox. https://dropbox.usitc.gov/oinv/ . (PIN: PIPE)

IV-23.	Other explanationsIf your firm would like to further explain a response to a question in Part
	IV for which a narrative response box was not provided, please note the question number and
	the explanation in the space provided below. Please also use this space to highlight any issues
	your firm had in providing the data in this section, including but not limited to technical issues
	with the MS Word questionnaire.

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HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

https://www.usitc.gov/investigations/701731/2020/seamless standard line and press ure pipe czechia/preliminary.htm

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: PIPE

• E-mail.—E-mail the MS Word questionnaire to junie.joseph@usitc.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm does not produce this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.