## **U.S. PRODUCERS' QUESTIONNAIRE**

## STANDARD STEEL WELDED WIRE MESH FROM MEXICO

This questionnaire must be received by the Commission by <u>January 8, 2021</u>

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning standard steel welded wire mesh ("wire mesh") from Mexico (Inv. Nos. 701-TA-653 and 731-TA-1527 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm \_\_\_\_\_

City		State	Zip C	ode
Website				
•	produced wire me January 1, 2017?		or engineered	wire mesh (as defined on page 5) at
□NO	(Sign the certificati	ion below and promptly return o	only this page of	the questionnaire to the Commission)
☐ YES	(Complete all parts	s of the questionnaire, and retur	n the entire que	stionnaire to the Commission)
•		e U.S. International Trade oox.usitc.gov/oinv/. (PIN:		Drop Box by clicking on the
		CERTIFICATION	ON	
nation provided in ommission on the so undersigned, ackneding or other proconnel (a) for developes, and evaluation adix 3; or (ii) by U.S.	this questionnaire ame or similar me cowledge that inf ceedings may be bing or maintaining s relating to the c. government em	e and throughout this proce crchandise. formation submitted in resp disclosed to and used: (i) b ing the records of this or a r e programs, personnel, and	eding in any o conse to this r y the Commiss related proceed l operations o	ployees and contract personnel, to use the ther import-injury proceedings conducted be request for information and throughout the cion, its employees and Offices, and contracting, or (b) in internal investigations, audit of the Commission including under 5 U.S. cybersecurity purposes. I understand that of
of Authorized Offic	cial Title	e of Authorized Official		

#### PART I.—GENERAL INFORMATION

<u>Background</u>.--This proceeding was instituted in response to a petition filed on June 30, 2020, by Insteel Industries Inc., Mount Airy, North Carolina; Mid South Wire Company, Nashville, Tennessee; National Wire LLC, Conroe, Texas; Oklahoma Steel & Wire Co., Madill, Oklahoma; and Wire Mesh Corp., Houston, Texas. Countervailing and antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of subsidization and dumping. Questionnaires and other information pertinent to this proceeding are available at

https://www.usitc.gov/investigations/701731/2020/standard\_steel\_welded\_wire\_mesh\_mexico/final.htm

Standard steel welded wire mesh.--The product covered by this definition is uncoated standard welded steel reinforcement wire mesh ("wire mesh") produced from smooth or deformed wire. Subject wire mesh is produced in square and rectangular grids of uniformly spaced steel wires that are welded at all intersections. Sizes are specified by combining the spacing of the wires in inches or millimeters and the wire cross-sectional area in hundredths of square inch or millimeters squared. Subject wire mesh may be packaged and sold in rolls or in sheets.

Subject wire mesh is currently produced to ASTM specification A1064/A1064M, which covers carbonsteel wire and welded wire reinforcement, smooth and deformed, for concrete in the following seven styles:

- 1. 6X6 W1.4/W1.4 or D1.4/D1.4
- 2. 6X6 W2.1/W2.1 or D2.1/D2.1
- 3. 6X6 W2.9/W2.9 or D2.9/D2.9
- 4. 6X6 W4/W4 or D4/D4
- 5. 6X12 W4/W4 or D4/D4
- 6. 4X4 W2.9/W2.9 or D2.9/D2.9
- 7. 4X4 W4/W4 or D4/D4

The first number in the style denotes the spacing between the longitudinal wires and the second number denotes the spacing between the transverse wires. In the first style listed above, for example, "6X6" denotes a grid size of six inches by six inches. "W" denotes the use of smooth wire, and "D" denotes the use of deformed wire in making the mesh. The number following the W or D denotes the cross-sectional area of the transverse and longitudinal wires in hundredths of a square inch (i.e., W1.4 or D1.4 is .014 square inches).

Smooth wire is wire that has a uniform cross-sectional diameter throughout the length of the wire.

Deformed wire is wire with indentations or raised transverse ribs, which results in wire that does not have a uniform cross-sectional diameter throughout the length of the wire.

Rolls of subject wire mesh are currently produced in the following styles and actual width and length combinations:

Style: 6X6 W1.4/W1.4 or D1.4/D1.4 (i.e., 10 gauge)

Roll Sizes: 5' X 50'

5' X 150'

6' X 150'

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5' X 200'
7' X 200'
7.5' X 200'
Style: 6X6 W2.1/W2.1 or D2.1/D2.1 (i.e., 8 gauge)
Roll Sizes: 5' X 150'
Style: 6X6 W2.9/W2.9 or D2.9/D2.9 (i.e., 6 gauge)
Roll Sizes: 5' X 150'
7' X 200'
```

All rolled wire mesh is included in scope regardless of length.

Sheets of subject standard welded wire mesh are currently produced in the following styles and actual width and length combinations:

```
Style: 6X6 W1.4/W1.4 or D1.4/D1.4 (i.e., 10 gauge)
Sheet Size: 3'6" X 7'
           4' X 7'
           X 7'6"
           5' X 10'
           7' X 20'
           7'6" X 20'
           8' X 12'6"
           8' X 15'
           8' X 20'
Style: 6X6 W2.1/W2.1 or D2.1/D2.1 (i.e., 8 gauge)
Sheet Size: 5' X 10'
           7' X 20'
           7'6" X 20'
           8' X 12'6"
           8' X 15'
           8' X 20'
Style: 6X6 W2.9/W2.9 or D2.9/D2.9 (i.e., 6 gauge)
Sheet Size: 3'6" X 20'
           5' X 10'
           7' X 20'
           7'6" X 20'
           8' X 12'6"
           8' X 15'
           8' X 20'
```

Style: 6X12 W4/W4 or D4/D4 (i.e., 4 gauge)

Sheet Size: 8' X 20'

Style: 4X4 W2.9/W2.9 or D2.9/D2.9 (i.e., 6 gauge)

Sheet Size: 5' X 10' 7' X 20' 7'6" X 20' 8' X 12'6" 8' X 12'8"

> 8' X 15' 8' X 20'

Style: 4X4 W4/W4 or D4/D4 (i.e., 4 gauge)

Sheet Size: 5' X 10' 8' X 12'6" 8' X 12'8" 8' X 15'

8' X 20'

Any product imported, sold, or invoiced in one of these size combinations is included in this definition.

ASTM specification A1064/A1064M provides for permissible variations in wire gauges, the spacing between transverse and longitudinal wires, and the length and width combinations. To the extent a roll or sheet of welded wire mesh falls within these permissible variations, it is included in this definition.

ASTM specification A1064/A1064M also defines permissible oversteeling, which is the use of a heavier gauge wire with a larger cross-sectional area than nominally specified. It also permits a wire diameter tolerance of + 0.003 inches for products up to W5/D5 and + 0.004 for sizes over W5/D5. A producer may oversteel by increasing smooth or deformed wire diameter up to two whole number size increments on Table 1 of A1064. Subject wire mesh has the following wire diameter ranges, which account for both oversteeling and diameter tolerance:

W/D No.	Maximum Oversteeling No.	Diameter Range (inch)
1.4	(i.e., 10 gauge)	3.4 0.093 to 0.211
2.1	(i.e., 8 gauge)	4.1 0.161 to 0.231
2.9	(i.e., 6 gauge)	4.9 0.189 to 0.253
4.0	(i.e., 4 gauge)	6.0 0.223 to 0.280

To the extent a roll or sheet of wire mesh falls within the permissible variations provided above, it is within this scope.

In addition to the tolerances permitted in ASTM specification A1064/A1064M, wire mesh in this definition includes combinations where:

- 1. A width and/or length combination varies by + one grid size in any direction, i.e., + 6 inches in length or width where the wire mesh's grid size is "6X6"; and/or
- 2. The center-to-center spacing between individual wires may vary by up to one quarter of an inch from the nominal grid size specified.

Length is measured from the ends of any wire and width is measured between the center-line of end longitudinal wires.

Additionally, although the subject wire mesh typically meets ASTM A1064/A1064M, the failure to include certifications, test reports or other documentation establishing that the product meets this specification does not remove the product from the scope. Wire mesh made to comparable foreign specifications (e.g., DIN, JIS, etc.) or proprietary specifications is included in the scope.

Excluded from the scope is wire mesh that is galvanized (i.e., coated with zinc) or coated with an epoxy coating. In order to be excluded as galvanized, the excluded welded wire mesh must have a zinc coating thickness meeting the requirements of ASTM specification A641/A641M. Epoxy coating is a mix of epoxy resin and hardener that can be applied to the surface of steel wire.

Wire mesh is currently imported under statistical reporting numbers 7314.20.0000 and 7314.39.0000. of the Harmonized Tariff Schedule of the United States ("HTSUS"). The HTSUS provisions are for convenience and customs purposes; the written description of the scope is dispositive.

<u>Engineered wire mesh.--</u> Engineered wire mesh (also referred to as "structural mesh") is assembled from steel wires welded together in a grid pattern, complies with ASTM A1064 or equivalent specifications, and is designed to reinforce concrete. Being custom designed for specific end uses and customers, engineered wire mesh often, but not always, consists of non-uniform or heavier wires, non-uniform grid sizes, or in sheet dimensions different from standard wire mesh. If your firm only produces engineered wire mesh, please fill out Parts I and V of this questionnaire (skipping Parts II, III, and IV).

**Reporting of information**.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

<u>Release of information</u>.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or

similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

<u>D-GRIDS tool.</u>--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macroenabled MS Excel file available for download from the Commission's generic questionnaires webpage (<a href="https://www.usitc.gov/trade\_remedy/question.htm">https://www.usitc.gov/trade\_remedy/question.htm</a>) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is *optional*. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

I-1a. OMB statistics.--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 50 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-1b.	TAA information releaseIn the event that the U.S. International Trade Commission (USITC)
	makes an affirmative final determination in this proceeding, do you consent to the USITC's
	release of your contact information (company name, address, contact person, contact person's
	title, telephone number, email address) appearing on the front page of this questionnaire to the
	Departments of Commerce, Labor, and Agriculture, as applicable, so that your firm and its
	workers can be made eligible for benefits under the Trade Adjustment Assistance program?

l l Yes	l l No

I-2a. <u>Establishments covered</u>.--Provide the city, state, zip code, and brief description of each establishment covered by this questionnaire. Firms operating more than one establishment should combine the data for all establishments into a single report.

"<u>Establishment</u>"--Each facility of a firm involved in the <u>production</u> of wire mesh, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

Establishments covered <sup>1</sup>	City, State	Zip (5 digit)	Description
1			
2			
3			
4			
5			
6			
<sup>1</sup> Additional disci	ussion on establishments con	solidated in this questic	onnaire:

I-2b.	Stock symbol information If your firm or parent firm is publicly traded, please specify the
	stock exchange and trading symbol:

I-2c. <u>External counsel.</u>— If your firm or parent firm is represented by external counsel in relation to this proceeding, please specify the name of the law firm and the lead attorney(s).

Law firm:	
Lead attorney(s):	

I-3. <u>Petitioner status.</u>--Is your firm a petitioner in this proceeding or a member firm of the petitioning entity?

No	Yes

I-4. Petition support.--Does your firm support or oppose the petition?

Country	Investigation type	Support	Oppose	Take no position
Mayiga	Antidumping duty			
Mexico	Countervailing duty			

		Extent of ownership
Firm name	Country	(percent)
	portersDoes your firm have any r	
oreign, that are engagengaged in exporting v	portersDoes your firm have any red in importing wire mesh from Mayire mesh from Mexico to the Unite	xico into the United States or
foreign, that are engage engaged in exporting v	ed in importing wire mesh from Movire mesh from Mexico to the Unite	xico into the United States or

Related producersDo engaged in the product	•	ms, either domestic or foreign, th
☐ No ☐ Yes	List the following information.	
Firm name	Country	Affiliation

## PART II.--TRADE AND RELATED INFORMATION

Email Telephone

Further information on this part of the questionnaire can be obtained from Julie Duffy (202-708-2579, julie.duffy@usitc.gov). **Supply all data requested on a** <u>calendar-year</u> **basis**.

II-1.	<u>Contact information.</u> Please identify the responsible individual and the manner by which						
	Commission staff may contact that individual regarding the confidential information submitted						
	in Part II.						
	Name						
	Title						

II-2a. <u>Changes in operations.</u>—Please indicate whether your firm has experienced any of the following changes in relation to the production of wire mesh since January 1, 2017.

		(If checked, please describe the nature, date(s), and significance of any such reported changes as well as the business reasons for them; leave completely blank if not applicable)
	plant openings	
	plant closings	
	relocations	
	expansions	
	acquisitions	
	consolidations	
	prolonged shutdowns or production curtailments	
	revised labor agreements	
	other (e.g., technology)	

II-2b. COVID-19 pandemic.-- Since January 1, 2020, has the COVID-19 pandemic or have any government actions taken to contain the spread of the COVID-19 virus resulted in changes in relation to your firm's supply arrangements, production, employment, and shipments relating to wire mesh?

No	If yes, describe these changes including a separate discussion of the (a) supply chain impact, (b) production and shipments impact, and (c) employment impact of the COVID-19 pandemic.

II-3a. **Production using same machinery.--**Please report your firm's production of products using the same equipment, machinery, or employees as used to produce wire mesh, and the combined production capacity on this shared equipment, machinery, or employees in the periods indicated.

"Overall production capacity" or "capacity" – The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup).

Note.--If your firm does not produce any out-of-scope merchandise on the same machinery and equipment as scope merchandise then the "overall production capacity" numbers reported in this question should be exactly equal to the "average production capacity" numbers reported in question II-7. If, however, your firm does produce out-of-scope merchandise using the same machinery and equipment as scope merchandise, then the "average production capacity" reported in question II-7 should exclude the portion of "overall production capacity" that was used to produce this out-of-scope merchandise.

"Production" – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

"Engineered wire mesh" – see definition, page 5.

Quantity (in short tons)						
		Calendar yea	•	January-S	eptember	
Item	2017	2018	2019	2019	2020	
Overall production capacity <sup>1</sup>						
Production of: wire mesh <sup>2</sup>	0	0	0	0	0	
Out-of-scope production Engineered wire mesh						
Other products <sup>3</sup>						
Subtotal, out-of-scope production	0	0	0	0	0	
Total production using same machinery or workers	0	0	0	0	0	

<sup>&</sup>lt;sup>1</sup> Data reported for capacity (first line) should be greater than data reported for total production (last line).

<sup>&</sup>lt;sup>2</sup> Data entered for production of wire mesh will populate here once reported in question II-7.

<sup>&</sup>lt;sup>3</sup> Please identify these products:

U.S. Producers'	Questionnaire -	- Standard Steel	Welded Wir	e Mesh	(Final
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II-3b.	<u>Operating parameters.</u> The production capacity reported in II-3a is based on the following operating paramaters:						
	Но	urs per we	ek Weeks per year				
II-3c.			-Please describe the methodology used to -3a, and explain any changes in reported	•			
II-3d.	Production production		tsPlease describe the constraint(s) that	set the limit(s) on your firm's			
II-3e.	Capacity in mesh?	creases (	Since January 1, 2017, has your firm increa	ased its capacity to produce wire			
	No	Yes	If yes, what contributed to your firm's o	lecision to increase capacity?			

(a)	ls your	firm able to	o switch production (capacity) between wire mesh and other products uipment and/or labor?
No	Ye	1 -	—(i.e., have produced other products or are able to produce other ucts) Please identify other actual or potential products.
(b)	betwee	en products	e factors that affect your firm's ability to shift production capacity (e.g., time, cost, relative price change, etc.), and the degree to which ance or constrain such shifts.
(c)	-		o switch production (capacity) between wire mesh and engineered wire me equipment and/or labor?
No	)	Yes	
	]		
(d)	betwee	en wire mes	e factors that affect your firm's ability to shift production capacity sh and engineered wire mesh (e.g., time, cost, relative price change, etc which these factors enhance or constrain such shifts.
_		January 1, 2 vire mesh?	2017, has your firm been involved in a toll agreement regarding the
materia	ls and t	he second f	nent between two firms whereby the first firm furnishes the raw firm uses the raw materials to produce a product that it then returns rge for processing costs, overhead, etc.
No	Ye	-	Please describe the toll arrangement(s) and name the firm(s) ved.

	II-6.	Foreign trade zones
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(a) <u>Firm's FTZ operations</u>.--Does your firm produce wire mesh in and/or admit wire mesh into a foreign trade zone (FTZ)?

**"Foreign trade zone"** is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

No	If yesDescribe the nature of your firm's operations in FTZs and identify the specific FTZ site(s).

(b) Other firms' FTZ operations.--To your knowledge, do any firms in the United States import wire mesh into a foreign trade zone (FTZ) for use in distribution of wire mesh and/or the production of downstream articles?

No	Yes	If yesIdentify the firms and the FTZs.

- II-7. <u>Production, shipment, and inventory data</u>.--Report your firm's production capacity, production, shipments, and inventories related to the production of wire mesh in its U.S. establishment(s) during the specified periods.
  - "Average production capacity" or "capacity" The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix).
  - "**Production**" All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.
  - "Commercial U.S. shipments" Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report <u>net values</u> (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.
  - "Internal consumption" Product consumed internally by your firm. Such transactions are valued at fair market value.
  - "Transfers to related firms" Shipments made to related firms. Such transactions are valued at fair market value.
  - "Related firm" —A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.
  - "Export shipments" Shipments to destinations outside the United States, including shipments to related firms.
  - "Inventories" Finished goods inventory, not raw materials or work-in-progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

### II-7. Production, shipment, and inventory data.--Continued

Quantity (in short tons) and value (in \$1,000)								
	Calendar year January-Septemb							
ltem	2017	2018	2019	2019	2020			
Average production capacity <sup>1</sup> (quantity) (A)								
Beginning-of-period inventories (quantity) (B)								
Production (quantity) (C)								
U.S. shipments: Commercial shipments: Quantity (D)								
Value (E)								
Internal consumption: <sup>2</sup> Quantity (F)								
Value² (G)								
Transfers to related firms: <sup>2</sup> Quantity (H)								
Value <sup>2</sup> (I)								
Export shipments: <sup>3</sup> Quantity (J)								
Value (K)								
End-of-period inventories (quantity) (L)								
¹ The production capacity reported is based on operating hours per week, weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity  ² Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): However, the data provided above in this table should be based on fair market value.  ³ Identify your firm's principal export markets:								

<u>RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.</u>--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and, also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

		Calendar year	January-September		
Reconciliation	2017	2018	2019	2019	2020
B + C - D - F - H - J - L = should equal					
zero ("0") or provide an explanation.1	0	0	0	0	0

<sup>&</sup>lt;sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:\_\_\_\_\_.

II-8. <u>Channels of distribution</u>.--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) by channel of distribution.

Quantity (in short tons)						
		January-September				
ltem	2017	2018	2019	2019	2020	
Channels of distribution:						
U.S. shipments:						
To distributors (M)						
To end users (N)						

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines M and N) in each time period equal the quantity reported for U.S. shipments (i.e., lines D, F, H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

		Calendar year		January-S	eptember
Reconciliation	2017	2018	2019	2019	2020
M + N - D - F - H = zero ("0"), if not					
revise.	0	0	0	0	0

II-9. <u>U.S. shipments by product types</u>.--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) in 2019 by the following characteristics.

	Quantity (short tons)	
	ar year 2019	
Item	Smooth wire	Deformed wire
U.S. shipments		
Sold in sheets (O)		
Sold in rolls (P)		

RECONCILIATION OF US SHIPMENTS BY PRODUCT TYPE.--Please ensure that the quantities reported for U.S. shipments by product types (i.e., lines O and P) across both columns equal the quantities reported for U.S. shipments (i.e., line D, F, H) in 2019 from question II-7. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year 2019
O + P – D - F- H = zero ("0"), if not revise.	0

II-10. <u>Total shipments by month</u>.--Report your firm's U.S. shipments of wire mesh in the specified months.

Quantity (in short tons)					
Month	Monthly U.S. shipments				
2019.—					
January					
February					
March					
April					
May					
June					
July					
August					
September					
October					
November					
December					
2020.—					
January					
February					
March					
April					
May					
June					
July					
August					
September					
October					
November					
December					

## II-10. <u>Total shipments by month</u>.—*Continued*

Item	2019	January-September 2019	January-September 2020
Aggregation of monthly U.S. shipments	0	0	0

<u>RECONCILIATION OF MONTHLY IMPORTS.</u>—Please ensure that the U.S. shipments reported for full year 2019, January to September 2019, and January to September 2020 reported in question II-7 matches the monthly data reported here. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation for	2019	January-September 2019	January-September 2020
Aggregated monthly data minus U.S. shipments (II-7), revise if not returning			
zero ("0")	0	0	0

II-11. <u>Employment data</u>.--Report your firm's employment-related data related to the production of wire mesh and provide an explanation for any trends in these data.

"Production and Related Workers" (PRWs) includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12. For the January to September periods, calculate similarly and divide by 9.

If your firm had the same number of PRWs in all calendar year and had not experienced any changes in PRWs in the most recent interim period, you would have the same number of PRWs for the interim periods, regardless of whether the interim periods are Jan-Mar (Q1), Jan-June (Q1+Q2), or Jan-Sept (Q1+Q2+Q3)."

"Hours worked" includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

"Wages paid" – Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

	Calendar year			January-September	
Item	2017	2018	2019	2019	2020
Average number of PRWs (number)					
Hours worked by PRWs (1,000 hours)					
Wages paid to PRWs (\$1,000)					

Explanation of trends:

·12.	Related firmsIf your firm reported transfers to related firms in question II-7, please identify the firm(s) and indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers,
	and whether the related firms also processed inputs from sources other than your firm.

U.S. Pro	oducers' Qu	uestionnai	re - <b>Standa</b>	rd Steel Wel	ded Wire Mes	sh (Final)		Page 22
II-13.	countries	since Janu	ary 1, 2017	7? (Do not in	•	for which you	d States or in ot Ir firm was the	
					rom a U.S. cor nat has directly	•	such as anothe e product.	er U.S.
	"Import" - record.	–A transac	ction to buy	/ from a forei	gn supplier wh	nere your firm	is the importe	r of
	No	Yes		port such pui irms' purchas		table below a	and explain the	reasons
	either for	your own	account or	as a service t	•	itity, those pu	om foreign sup rchases are to l e table below	•
				(Quantity	in short tons)			
					Calendar year	r	January-Sep	otember
		tem		2017	2018	2019	2019	2020
1	ases from U nesh from- tico	•	ters <sup>1</sup> of					
Allo	ther source	es						
Purcha	ses from d	lomestic p	roducers <sup>2</sup>					
Purcha	ases from o	ther sour	ces <sup>3</sup>					
supplie	rs differ by s ease list the ease list the	source, plea name of th name of th	ase identify the U.S. produce firm(s) fro	the source for ucer(s) from w om which your	each listed supp	olier: ourchased this p this product: _	uct. If your firm's product: 	import
	N	V						
	No	Yes	If yes <u>CO</u>	MPLETE AND	RETURN A U.	S. IMPORTER	S' QUESTIONN	<u>AIRE</u>
II-15.	for which explanation	a narrativo on in the s	e box was r pace provid	not provided, ded below. Pl	please note tl ease also use	he question no this space to h	se to a question umber and the nighlight any iss no technical issu	sues your

the MS Word questionnaire.

## PART III.--FINANCIAL INFORMATION

Address questions on this p	art of the questionnaire to	o Zahra Bekkal	(202-205-2684,
Zahra.Bekkal@usitc.gov).			

Name		
Title		
Email		
Telepl	none	
	nting syster nting system	<u>m</u> .—Please provide the following information on your firm's financial n.
A.	When doe	es your firm's fiscal year end (month and day)?
	If	your firm's fiscal year changed during the data-collection period, explain elow:
		NotePlease note that we are requesting that firms report their financia
	d	data on a calendar year basis.
B.1.		the lowest level of operations (e.g., plant, division, company-wide) for w nancial statements are prepared that include wire mesh:
	2. Do	oes your firm prepare profit/loss statements for wire mesh:  Yes No
		ow often did your firm (or parent company) prepare financial statement ncluding annual reports, 10Ks)? Please check relevant items below.  audited, unaudited, annual reports, 10Ks, 11 Qs,
		monthly, quarterly, semi-annually, annually ccounting basis: U.S. GAAP, IFRS, cash, tax, or ot omprehensive basis of accounting (specify)
	used in the regarding o	equested in Part I of this questionnaire, please keep all supporting documents/repreparation of the financial data, as Commission staff may contact your firm questions on the financial data. The Commission may also request that your continuous of the supporting documents/records (financial statements, including internates)
	profit-and-	loss statements for the division or product group that includes wire mesh, as we stements and worksheets) used to compile these data.
		τρωρητς ανα νιοτέςνορτει μέρα το compile τρές αυτά

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U.S.	Producers	Questionnaire -	· Standard Steel v	veided wire	iviesh (Final)

III-4a.	<u>Allocation basis.</u> Briefly describe your firm's allocation basis, if any, for COGS, SG&A, and interest expense and other income and expenses.				
III-4b.	<u>Wire rod procurement process</u> Please describe the company's procurement process for wire rod:				
	Please describe how often and in what quantities wire rod is generally purchased. Please include a description of factors that determine quantities and frequency of purchase.				
	Please describe how wire rod purchase prices are determined and to what extent they are tied to a specified index, identifying the relevant index as applicable.				
	Please describe how the company minimizes and/or otherwise controls fluctuations in the purchase cost of wire rod.				
III-4c.	Wire rod inventory valuation Please indicate the wire rod inventory valuation basis (e.g., FIFO, LIFO, weighted average, other) used by the company.				
III 4 al	Wire and done in inventory. In the table below, please report the average wire and done in				

III-4d. <u>Wire rod days in inventory</u>.--In the table below, please report the average wire rod days in inventory for each specified calendar year and interim periods.

	Calendar years			January-September	
Item	2017	2018	2019	2019	2020
	Number of days		5		
Average wire rod days in inventory:12					

<sup>&</sup>lt;sup>1</sup> Days in inventory would generally be calculated by determining inventory turnover ratio (relevant cost divided by average of beginning and ending period inventory amount) and dividing this factor into 365. Since the level of detail available to each company will vary, please use the relevant information most closely associated with wire mesh operations in order to estimate wire rod days in inventory.

<sup>&</sup>lt;sup>2</sup> Please briefly describe how wire rod days in inventory, as reported in this table, was estimated:

U.S. Producers' Questionnaire - Standard Steel Welded Wire Mesh (Fin	U.S.	Producers'	Questionnaire	- Standard Steel	Welded Wir	e Mesh	(Final
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		_		
III_/I_	Wire rod	dave in	inventory	.—continued
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To the extent that calculated wire rod days in inventory reported in the table above increased or decreased since January 1, 2017, please generally describe the factors that you consider important in terms of explaining this pattern.
Please indicate what the company's target or expected wire rod days in inventory under normal operating conditions would be and why, if applicable, there was a deviation since January 1, 2017.

III-5. **Product listing**.--Please list the products your firm produced in the facilities in which your firm produced wire mesh and provide the share of net sales accounted for by these products in 2019.

Products	Share of sales
Standard steel wire mesh	%
Engineered steel wire mesh	%
	%
	%
	%

III-6. <u>Inputs from related suppliers.</u>—Does your firm purchase inputs (raw materials, labor, energy, or any services) used in the production of wire mesh from any related suppliers (e.g., inclusive of transactions between related firms, divisions and/or other components within the same company)?

YesContinue to question III-7	No—Skip to question III-9a.

U.S. Producers' Questionnaire	- Standard Steel Welded	Wire Mesh (Final)
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III-7. <u>Inputs from related suppliers detailed.</u>--Please identify the inputs used in the production of wire mesh that your firm purchases from related suppliers and that are reflected in question III-9a. For "Input valuation" please describe the basis, as recorded in your company's own accounting system, of the purchase cost from the related supplier; e.g., the related supplier's actual cost, cost plus, negotiated transfer price to approximate fair market value.

Input	Related supplier	Share of total 2019 COGS		
		%		
		%		
		%		
		%		
Input valuation as recorded in the firm's accounting books and records				
Input valuation	as recorded in the firm's accounting book	s and records		

III-8. <u>Inputs purchased from related suppliers</u>.--Please confirm that the inputs purchased from related suppliers, as identified in III-7, are reported in III-9a (financial results on wire mesh) in a manner consistent with your firm's accounting books and records.

Yes	If noIn the space below, please report the valuation basis of inputs purchased from related suppliers as reported in question III-9a.

III-9a. Operations on wire mesh.--Report the revenue and related cost information requested below on the wire mesh operations of your firm's U.S. establishment(s). Do not report resales of products. Note that internal consumption and transfers to related firms must be valued at fair market value. Input purchases from related suppliers should be consistent with and based on information in the firm's accounting books and records. Provide data for the specified calendar years and interim periods. If your firm was involved in tolling operations (either as the toller or as the tollee), please contact Zahra Bekkal at (202) 205-2684 before completing this section of the questionnaire.

Quantity (in short tons) and value (in \$1,000)						
	С	alendar years		January-Sep	tember	
Item	2017	2018	2019	2019	2020	
Net sales quantities: <sup>2</sup> Commercial sales ("CS")						
Internal consumption ("IC")						
Transfers to related firms ("Transfers")						
Total net sales quantities	0	0	0	0	0	
Net sales values: <sup>2</sup> Commercial sales						
Internal consumption						
Transfers to related firms						
Total net sales values	0	0	0	0	0	
Cost of goods sold (COGS): <sup>3</sup> Wire rod						
Direct labor						
Other factory costs						
Total COGS	0	0	0	0	0	
Gross profit or (loss)	0	0	0	0	0	
Selling, general, and administrative (SG&A) expenses:						
Operating income (loss)	0	0	0	0	0	
Other expenses and income: Interest expense						
All other expense items						
All other income items						
Net income or (loss) before income taxes	0	0	0	0	0	
Depreciation/amortization included above						

<sup>&</sup>lt;sup>1</sup> Include only sales (whether <u>domestic or export</u>) and costs related to your <u>U.S. manufacturing operations</u>.

Note --The table above contains calculations that will appear when you have entered data in the MS Word form fields.

<sup>&</sup>lt;sup>2</sup> Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

<sup>&</sup>lt;sup>3</sup> COGS (whether for domestic or export sales) should include costs associated with CS, IC, and Transfers.

data accord se due to ro	If noIf the calculated fields do not show the correct data, please double check the feeder data for data entry errors and revise. Also, check signs accorded to the post operating income line items; the two expense line items should report positive numbers (i.e., expenses are positive and incomes or reversals are negativeinstances of the latter should be rare in those lines) while the income line item also in most instances should have its value be a positive number (i.e., income is positive, expenses or reversals are negative). If after reviewing and potentially revising the feeder data your firm has provided, the differences between your records and the calculated fields persist please identify and discuss the differences in the space below.
	I performance of COVID-19 Please explain how the COVID-19 pandemic has ial performance of your firm's operations on wire mesh as reported in III-9a.

III-10. Nonrecurring items (charges and gains) included in wire mesh financial results.—For each calendar year and specified interim period for which financial results are reported in question III-9a, please specify all material (significant) nonrecurring items (charges and gains) in the schedule below, the specific question III-9a line item where the nonrecurring items are included, a brief description of the relevant nonrecurring items, and the associated values (in \$1,000), as reflected in question III-9a; i.e., if an aggregate nonrecurring item has been allocated to question III-9a, only the allocated value amount included in question III-9a should be reported in the schedule below. Note: The Commission's objective here is to gather information only on material (significant) nonrecurring items which impacted the reported financial results of the subject product in question III-9a.

	Calendar years			January-September	
Item	2017	2018	2019	2019	2020
			Value ( <i>\$1,000</i> )		
Nonrecurring item 1					
Nonrecurring item 2					
Nonrecurring item 3					
Nonrecurring item 4					
Nonrecurring item 5					
Nonrecurring item 6					
Nonrecurring item 7					

**Nonrecurring item:** In this table please provide a brief description of each nonrecurring item reported above and indicate the specific line item in table III-9a where the nonrecurring item is classified.

	Description of the nonrecurring item	Income statement classification of the nonrecurring item
Nonrecurring item 1		
Nonrecurring item 2		
Nonrecurring item 3		
Nonrecurring item 4		
Nonrecurring item 5		
Nonrecurring item 6		
Nonrecurring item 7		

II S	Producers'	Questionnaire	<ul> <li>Standard</li> </ul>	Steel Welde	d Wire M	lesh (Final)
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	Classification of identified records of the company I identify where your compa normal course of business; are reported in question III.	f non-recurring items were ny recorded these items in i.e., just as responses to q	e reported in question III- n your accounting books a	10 above, please nd records in the	
I-12a.	Asset values.—Report the the production, warehousing of the specific asset inform course of business, please of sales, or costs) that is considered of the end of the specified of the end of the end of the specified of the end of the e	ng, and sale of wire mesh. ation necessary to calcular estimate this information listent with relevant cost al calendar years.  The effect net assets after any exated to the subject production of the subject production if there are series.	If your firm does not main te total assets for wire me pased upon a method (such locations in question III-9: accumulated depreciation of these assets are also are any substantial change	ntain some or all esh in the normal ch as production, a. Provide data as an and allowances related to other es in total asset	
		Value ( <i>in</i>	\$1,000)		
			Calendar years ended		
	Item	2017	2018	2019	
	Item Total assets (net)	2017	2018	2019	

III-13a. <u>Capital expenditures and R&D expenses</u>.--Report your firm's capital expenditures and R&D expenses for wire mesh. Provide data for the specified calendar years and interim periods.

Value ( <i>in \$1,000</i> )						
	Calendar years January-September					
Item	2017	2018	2019	2019	2020	
Capital expenditures						
R&D expenses						

III-13b.	<u>Description of reported capital expenditures</u> Please describe the nature, focus, and significance of your firm's reported capital expenditures in the above response. If no capital expenditure data were reported, please explain the reason.
III-13c.	<u>Description of reported R&amp;D expenses</u> Please describe the nature, focus, and significance of your firm's reported R&D expenses in the response above. If no R&D expenses were reported, please explain the reason.

U.S. Pr	oducers' Questionnaire - <b>Standard Steel Welded Wire Mesh (Final)</b>	Page 32
III-14.	<u>Data consistency and reconciliation.</u> Please confirm that your firm's financial data for questions III-9a, 12a, and 13a are reported on a calendar year basis:	
	Please note the quantities and values reported in question III-9a should reconcile with the reported in question II-7 (including export shipments).	ne data

RECONCILIATION OF TRADE VS FINANCIAL DATA. -- Please ensure that the quantities and values reported for total shipments in Part II equal the quantities and values reported for total net sales in Part III of this questionnaire in each time period. If the calculated fields below return values other than zero (i.e., "0") and both are being reported on a calendar basis, please explain the discrepancy below.

		Calendar years	January-September		
Reconciliation	2017	2018	2019	2019	2020
Quantity: Trade data from question II-7 (lines D, F, H, and J) less financial total net sales quantity data from question III-9a, = zero					
("0").	0	0	0	0	0
Value: Trade data from question II-7 (lines E, G, I, and K) less financial total net sales value data from question III-9a, = zero ("0").	0	0	0	0	0

Do these data in question III-9a reconcile with data in question II-7?

Yes	No	If no, please explain.

No	Yes		
		If yes, my firm has experienced ac	ctual negative effects as follows
	(chec	ck as many as appropriate)	(please describe)
		Cancellation, postponement, or rejection of expansion projects	
		Denial or rejection of investment proposal	
		Reduction in the size of capital investments	
		Return on specific investments negatively impacted	
		Other	

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U.S.	Producers	Questionnaire	- Standard Stee	i welaea wire	iviesh t	rınaıı

		If yes, my firm has experienced a	actual negative effects as follows.
	(chec	k as many as appropriate)	(please describe)
		Rejection of bank loans	
		Lowering of credit rating	
_		Problem related to the issue of stocks or bonds	
		Ability to service debt	
		Other	
inticipate vire mesh			cipate any negative effects due to im
Other explor which a explanatio irm had in	lanation a narrat n in the	nsIf your firm would like to furth ive box was not provided, please r space provided below. Please also	er explain a response to a question note the question number and the ouse this space to highlight any issing but not limited to technical issu

### PART IV.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Pamela Davis (202-205-2218, <u>Pamela.Davis@usitc.gov</u>).

IV-1. <u>Contact information</u>.--Please identify the individual that Commission staff may contact regarding the confidential information submitted in Part IV.

Name	
Title	
Email	
Telephone	

#### **PRICE DATA**

IV-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2017 of the following products produced by your firm.

**Product 1.--** 6x6, 10 gauge, D1.4 D1.4, 5' x 150' rolls

**Product 2.--** 6x6, 10 gauge, W1.4 W1.4, 5' x 150' rolls

**Product 3.--** 6x6, 10 gauge, W/D1.4 W/D1.4, 8' x 20' sheets

**Product 4.--** 6x6, 10 gauge, D1.4 D1.4, 3.6' x 7' sheets

**Product 5.--** 6x6, 10 gauge, W1.4 W1.4, 7' x 20' sheets

**Product 6.**-- 6x6, 10 gauge, D1.4 D1.4, 3.6' x 7' sheets

Please note that values should be <u>f.o.b.</u>, <u>U.S.</u> <u>point of shipment</u> and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

IV-2a. During January 2017-December 2020, did your firm produce and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

YesPlease complete the following pricing data table as appropriate.
NoSkip to question IV-3.

IV-2b. <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> produced and sold by your firm.

Report data in *short tons* and *actual dollars* (not 1,000s).

(Quantity in short tons, value in dollars)							
	Product 1		Product 2		Product 3		
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	
2017:							
January-March							
April-June							
July-September							
October-December							
2018:							
January-March							
April-June							
July-September							
October-December							
2019:							
January-March							
April-June							
July-September							
October-December							
2020:							
January-March							
April-June							
July-September							

<sup>&</sup>lt;sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.

NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified product
provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.
Product 1:
Product 2:
Product 3:

<sup>&</sup>lt;sup>2</sup> Pricing product definitions are provided on the first page of Part IV.

III-2a. <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> produced and sold by your firm.

(Quantity in short tons, value in dollars)  Product 4 Product 5 Product 6							
			+				
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	
2017:							
January-March							
April-June							
July-September							
October-December							
2018:							
January-March							
April-June							
July-September							
October-December							
2019:							
January-March							
April-June							
July-September							
October-December							
2020:							
January-March							
April-June							
July-September							

<sup>&</sup>lt;sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.

Product 6:

**Note.**—If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.
Product 4:
Product 5:

<sup>&</sup>lt;sup>2</sup> Pricing product definitions are provided on the first page of Part IV.

U.S. Producers' Questionnaire - Standard Steel Welded Wire Mesh (Final
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IV-2c.	Price data checklistPlease check that the pricing data in question IV-2(b) have been correctly
	reported.

	Are the price data reported above:	√ if Yes
	In actual dollars ( <i>not</i> \$1,000) and short tons?	
	F.o.b. U.S. point of shipment (i.e., does not include U.S. transport costs)?	
	Net of all discounts and rebates?	
	Have discounts, rebates, and returns been credited to the quarter in which the sale occurred?	
	Quantities do not exceed commercial shipments in question II-7 in each year?	
	Explanation(s) for any boxes not checked:	
IV-2d.	Pricing data methodologyPlease describe the method and the kinds of documents/that were used to compile your price data.	records

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

IV-2e. <u>Wire rod prices</u>.--Since January 1, 2017, have your firm's prices for wire mesh followed prices for wire rod?

Always	Frequently	Sometimes	Never	Please describe (indicating the relative magnitude and timing of any divergence)

IV-3.	<b>Price setting</b> -How does your firm determine the prices that it charges for sales of wire mesh
	(check all that apply)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe

IV-4. <u>Discount policy.--</u>Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe

IV-5. <u>Pricing terms.--</u>On what basis are your firm's prices of domestic wire mesh usually quoted *(check one)*?

Delivered	F.o.b.	If f.o.b., specify point

IV-6. <u>Contract versus spot.</u>--Approximately what share of your firm's sales of its U.S.-produced wire mesh in 2020 was on a (1) short-term contract basis, (2) annual contract basis, (3) long-term contract basis, and (4) spot sales basis?

	Type of sale					
ltem	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)	Spot sales (for a single delivery)	Total (shoul sum t 100.0%	ld o
Share of 2020 sales	%	%	%	%	0.0	%

IV-7. <u>Contract provisions.</u>--Please fill out the table regarding your firm's typical sales contracts for U.S.-produced wire mesh (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)		
Average contract duration	No. of days		365			
Price renegotiation	Yes					
(during contract period)	No					
	Quantity					
Fixed quantity and/or price	Price					
3.1.5, 5.1 p.1.55	Both					
Indexed to raw	Yes					
material costs <sup>1</sup>	No					
Not applicable						
<sup>1</sup> Please identify the indexes used:						

IV-8. <u>Lead times.</u>—What share of your firm's sales is from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of its U.S.-produced wire mesh?

Source	Share of 2020 sales	Lead time (Average number of days)
From inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

IV-9.	<u>Shippir</u>	ng information
	(a)	Who generally arranges the transportation to your firm's customers' locations?  Your firm Purchaser (check one)
	(b)	Indicate the approximate percentage of your firm's sales of wire mesh that are delivered the following distances from its production facility.

Distance from production facility	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total (should sum to 100.0%)	0.0 %

IV-10. <u>Geographical shipments.</u>--In which U.S. geographic market area(s) has your firm sold its U.S.-produced wire mesh since January 1, 2017 (check all that apply)?

Geographic area	√ if applicable
Northeast.–CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	
Midwest.–IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	
Southeast.—AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	
Central Southwest.—AR, LA, OK, and TX.	
Mountains.—AZ, CO, ID, MT, NV, NM, UT, and WY.	
Pacific Coast.–CA, OR, and WA.	
Other.—All other markets in the United States not previously listed, including AK, HI, PR, and VI.	

IV-11.	Inland transportation costs.—What is the approximate percentage of	f the cost of U.Sproduced
	wire mesh that is accounted for by U.S. inland transportation costs?	percent

IV-12. <u>End uses.</u>--List the end uses of the wire mesh that your firm manufactures. For each end-use product, what percentage of the <u>total cost</u> is accounted for by wire mesh and other inputs?

		t of end use product ted for by	Total
			(should sum to
End-use product	wire mesh	Other inputs	100.0% across)
	%	%	0.0 %
	%	%	0.0 %
	%	%	0.0 %

			End use in w	which this	На		anges in the price of this sul ected the price for wire mes	
	Substitute		substitute		No	Yes	Explanation	
1.								
2.								
3. IV-14.	States (if kn	nown) for w	vire mesh ha	s changed s	ince Jan	nuary :	States and outside of the Uni 1, 2017. Explain any trends a nges in demand.	
3.	States (if kn	nown) for w	vire mesh ha	s changed s	ince Jan	uary :	1, 2017. Explain any trends a	
3.	States (if kn describe the	nown) for w	factors that	s changed s	ince Jan ed these	uary : e chan uate no	1, 2017. Explain any trends a	and
3. IV-14.	States (if kn describe the	nown) for we principal of the principal	rire mesh had factors that	s changed s have affecte Overall	ince Jan ed these Fluctu with	uary : e chan uate no	1, 2017. Explain any trends anges in demand.	and

IV-16.	<b>Conditions</b>	of com	petition
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(a)	Is the wire mesh market subject to business cycles and/or other conditions of competition
	distinctive to wire mesh? If yes, describe.

Check all t	hat apply.		Please describe.	
	No		Skip to question IV-17.	
	Yes-Business cycles (e.g. seasonal business)			
		r distinctive ns of competition		
(b) If yes, have there been any changes in the business cycles or conditions of competition for wire mesh since January 1, 2017?				
No	Voc	If you docaribo		

No	Yes	If yes, describe.

IV-17. <u>Supply constraints.</u>—Has your firm refused, declined, or been unable to supply wire mesh since January 1, 2017 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.

I١	/-18.	Raw	mater	ials
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(a) How have wire mesh raw material costs changed since January 1,	, 2017
--	--------

Factor	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for wire mesh.
Cost of raw materials					

(b) How did the imposition of tariffs under section 232 on imported steel/aluminum products impact raw material costs for wire mesh?

Factor	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation
Cost of raw materials after section 232 tariffs imposed					

(c) How did the imposition of tariffs under section 232 on imported steel/aluminum products impact your firm's sales price for wire mesh?

Factor	Overall Increase	No change	Overall Decrease	Fluctuate with no clear trend	Explanation
Prices for wire mesh					

IV-19. <u>Interchangeability</u>.--Is wire mesh produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = no familiarity with products from a specified country-pair

Country-pair	Mexico	Other countries
United States		
Mexico		

For any country-pair producing wire mesh that is *sometimes* or *never* interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:

IV-20. <u>Factors other than price</u>.--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between wire mesh produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = *no familiarity* with products from a specified country-pair

Country-pair	Mexico	Other countries
United States		
Mexico		

For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's sales of wire mesh, identify the country-pair and report the advantages or disadvantages imparted by such factors:

IV-21. <u>Customer identification</u>.--List the names and contact information for your firm's 10 largest U.S. customers for wire mesh since January 1, 2017. Indicate the share of the quantity of your firm's total shipments of wire mesh that each of these customers accounted for in 2020.

	Customer's name	City	State	Share of 2020 sales (%)
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

IV-22.	Com	petition	from	imports.	

(a) <u>Lost revenue</u>.--Since January 1, 2017: To avoid losing sales to competitors selling wire mesh from Mexico, did your firm:

Item	No	Yes
Reduce prices		
Roll back announced price increases		

(b) <u>Lost sales</u>.--Since January 1, 2017: Did your firm lose sales of wire mesh to imports of this product from Mexico?

No	Yes

IV-23.	Other explanations If your firm would like to further explain a response to a question in Part
	IV for which a narrative response box was not provided, please note the question number and
	the explanation in the space provided below. Please also use this space to highlight any issues
	your firm had in providing the data in this section, including but not limited to technical issues
	with the MS Word questionnaire.

#### PART V.—<u>ALTERNATIVE PRODUCT INFORMATION</u>

Further information on this part of the questionnaire can be obtained from Julie Duffy (202-708-2579, julie.duffy@usitc.gov) and/or Zahra Bekkal (202-205-2684, Zahra.Bekkal@usitc.gov).

- V-1. Comparability of wire mesh and engineered wire mesh.— For each of the following indicate whether listed wire mesh products are: fully comparable or the same, *i.e.*, have no differentiation between them; mostly comparable or similar; somewhat comparable or similar; never or not-at-all comparable or similar; or no familiarity with products.
  - F: fully comparable or the same, i.e., have no differentiation between them;

M: mostly comparable or similar;

S: somewhat comparable or similar;

N: never or not-at-all comparable or similar; or

0: no familiarity with products.

(a) <u>Physical Characteristics and End Uses</u>.--The differences and similarities in the physical characteristics and end uses.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their physical characteristics and uses:
In-scope <u>wire mesh</u> vs out-of- scope <u>engineered wire mesh</u>		

(b) <u>Interchangeability</u>.--The ability to substitute the products in the same application.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>interchangeability</u> :
In-scope <u>wire mesh</u> vs out-of- scope <u>engineered wire mesh</u>		

#### V-1. Comparability of certain in-scope and out-of-scope wire mesh products.--Continued

F: fully comparable or the same, i.e., have no differentiation between them;

M: mostly comparable or similar;

S: somewhat comparable or similar;

N: never or not-at-all comparable or similar; or

0: no familiarity with products.

(c) <u>Channels of distribution</u>.--Channels of distribution/market situation through which the products are sold (i.e., sold direct to end users, through wholesaler/distributors, etc.).

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their channels of distribution:
In-scope <u>wire mesh</u> vs out-of- scope <u>engineered wire mesh</u>		

(d) <u>Manufacturing facilities, production processes, and production employees</u>.--Whether manufactured in the same facilities, from the same inputs, on the same machinery and equipment, and using the same employees.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their manufacturing facilities, production processes, and production employees:
In-scope <u>wire mesh</u> vs out-of- scope <u>engineered wire mesh</u>		

(e) <u>Customer and producer perceptions</u>.--Perceptions as to the differences and/or similarities in the market (*e.g.*, sales/marketing practices).

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their customer and product perceptions:
In-scope <u>wire mesh</u> vs out-of- scope <u>engineered wire mesh</u>		

(f) <u>Price</u>.--Whether prices are comparable or differ between the products.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>price</u> :
In-scope <u>wire mesh</u> vs out-of- scope <u>engineered wire mesh</u>		

V-2. <u>Production, shipment, and inventory data</u>.—Report your firm's production capacity, production, shipments, and inventories related to the production of engineered wire mesh in its U.S. establishment(s) during the specified periods.

Quantity (in short tons) and value (in \$1,000)						
		Calendar yea	ır	January-S	eptember	
ltem	2017	2018	2019	2019	2020	
Average production capacity <sup>1</sup> (quantity) (A)						
Beginning-of-period inventories (quantity) (B)						
Production (quantity) (C)						
U.S. shipments: Commercial shipments: quantity (D)						
value (E)						
Internal consumption: <sup>2</sup> quantity (F)						
value (G)						
Transfers to related firms: <sup>2</sup> quantity (H)						
value (I)						
Export shipments: <sup>3</sup> quantity (J)						
value (K)						
End-of-period inventories (quantity) (L)						
The production capacity reported describe the methodology used to call additional pages as necessary).  Internal consumption and transfed different basis for valuing these transcent.  However, the data provided a	culate product ers to related f actions in your bove in this tal	ion capacity, an irms must be va records, please	nd explain any cha alued at fair mark e specify that basi	et value. If you s (e.g., cost, cos	ed capacity (use	

#### V-2. Production, shipment, and inventory data.--Continued

RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.—Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and, also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

		Calendar year	January-Se	eptember	
Reconciliation item	2017	2018	2019	2020	
B+C-D-F-H-J-L= should equal zero ("0") or					
provide an explanation.1	0	0	0	0	0

<sup>&</sup>lt;sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: \_\_\_\_\_.

V-3. <u>Channels of distribution</u>.-- Report your firm's U.S. shipments of engineered wire mesh by channel of distribution.

# **ENGINEERED WIRE MESH**

Quantity (in short nots)						
Calendar year January-Septemb					eptember	
Item	2017	2018	2019	2019	2020	
Channels of distribution:						
U.S. shipments:						
To distributors (M)						
To end users (quantity) (N)						

<u>RECONCILIATION OF CHANNELS.</u>--Please ensure that the quantities reported for channels of distribution (i.e., lines M and N) in each time period equal the quantity reported for commercial U.S. shipments (i.e., lines D, F, H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year January-September				
Reconciliation	2017	2018	2019	2019	2020
M + N - D - F - H = zero ("0"), if not					
revise.	0	0	0	0	0

V-4. **Employment data**.--Report your firm's employment-related data related to the domestic (U.S.) production of engineered wire mesh and provide an explanation for any trends in these data.

"Production Related Workers" (PRWs) includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above domestic (U.S.) production operations. Do not report employment data for production occurring outside of the United States or employment data for U.S. sales of products manufactured outside the United States.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12. For the January to September periods, calculate similarly and divide by 9.

If your firm had the same number of PRWs in all calendar years and had not experienced any changes in PRWs in the most recent interim period, you would have the same number of PRWs for the interim periods, regardless of whether the interim periods are Jan-Mar (Q1), Jan-June (Q1+Q2), or Jan-Sept (Q1+Q2+Q3)."

"Hours worked" includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

"Wages paid" – Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

	Calendar year			January-September	
Employment data	2017	2018	2019	2019	2020
Average number of PRWs (number)					
Hours worked by PRWs (1,000 hours)					
Wages paid to PRWs (\$1,000)					

Explanation of trends:			

V-5. Operations on engineered wired mesh.-- Report the revenue and related cost information requested below on the engineered wire mesh operations of your firm's U.S. establishment(s). Do not report resales of products. Note that internal consumption and transfers to related firms must be valued at fair market value. Input purchases from related suppliers should be consistent with and based on information in the firm's accounting books and records. Provide data for the specified calendar years and interim periods. If your firm was involved in tolling operations (either as the toller or as the tollee), please contact Zahra Bekkal (202-205-2684, Zahra.Bekkal@usitc.gov) before completing this section of the questionnaire.

Quantity (in short tons) and value (in \$1,000)					
		Calendar years	January-September		
Item	2017	2018	2019	2019	2020
Net sales quantities: <sup>2</sup> Commercial sales ("CS")					
Internal consumption ("IC")					
Transfers to related firms ("Transfers")					
Total net sales quantities	0	0	0	0	0
Net sales values: <sup>2</sup> Commercial sales					
Internal consumption					
Transfers to related firms		,			
Total net sales values	0	0	0	0	0
Cost of goods sold (COGS): <sup>3</sup> Wire rod					
Direct labor					
Other factory costs					
Total COGS	0	0	0	0	0
Gross profit or (loss)	0	0	0	0	0
Selling, general, and administrative (SG&A) expenses:					
Operating income (loss)	0	0	0	0	0
Other expenses and income: Interest expense					
All other expense items					
All other income items					
Net income or (loss) before income taxes	0	0	0	0	0
Depreciation/amortization included above					

<sup>&</sup>lt;sup>1</sup> Include only sales (whether <u>domestic or export</u>) and costs related to your <u>U.S. manufacturing operations</u>.

<sup>&</sup>lt;sup>2</sup> Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

<sup>&</sup>lt;sup>3</sup> COGS (whether for domestic or export sales) should include costs associated with CS, IC, and Transfers.

<u>RECONCILIATION OF TRADE VS FINANCIAL DATA</u>.--Please ensure that the quantities and values reported for total shipments in V-2 equal the quantities and values reported for total net sales in V-5 in each time period.

	Full year data			Partial year periods		
Reconciliation	2017	2018	2019	2019	2020	
<b>Quantity:</b> Trade data from question V-2 (lines D, F, H, and J) less financial total net sales quantity data from question V-5, = zero ("0").	0	0	0	0	0	
Value: Trade data from question V-2 (lines E, G, I, and K) less financial total net sales value data from question V-5, = zero ("0").	0	0	0	0	0	

V-6a. Asset values.--As applicable, report the total assets (i.e., both current and long-term assets) associated with the production, warehousing, and sale of engineered wire mesh. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets related to operations on engineered wire mesh in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with relevant cost allocations in table V-5. Provide data as of the end of the specified calendar years. (Note: Total assets should reflect net assets after any accumulated depreciation and allowances deducted. As reported in this table, total assets should be allocated if they are also related to the operations of other products.)

	Value (	in \$1,000)	
		Calendar years ended`	
	2017	2018	2019
Total assets (net)			

V-6b.	<u>Description of reported assets</u> Please describe the main asset categories (both current and
	long-term assets) in the above response. Provide a brief explanation if there are any substantial changes in total asset value during the period; e.g., due to asset write-offs, revaluation, and major purchases.

V-7a. <u>Capital expenditures and R&D expenses.</u>--Report your firm's capital expenditures and R&D expenses for engineered wire mesh. Provide data for the specified calendar years and interim periods. The manner in which capital expenditures and R&D expenses are assigned to operations on engineered wire mesh should be consistent with the manner in which capital expenditures and R&D expenses were assigned to operations on wire mesh (III-13a).

Value ( <i>in \$1,000</i> )					
Item	Calendar years			January-September	
	2017	2018	2019	2019	2020
Capital expenditures					
R&D expenses					

V-7b.	<u>Description of reported capital expenditures</u> Please describe the nature, focus, and significance of your firm's reported capital expenditures in the above response. If no capital expenditure data were reported, please explain the reason.
V-7c.	<u>Description of reported R&amp;D expenses</u> Please describe the nature, focus, and significance of your firm's reported R&D expenses in the response above. If no R&D expenses were reported, please explain the reason.

# **HOW TO FILE YOUR QUESTIONNAIRE RESPONSE**

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

https://www.usitc.gov/investigations/701731/2020/standard\_steel\_welded\_wire\_mesh\_mexico/final.htm

**Please do not attempt to modify the format or permissions of the questionnaire document**. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: <a href="https://dropbox.usitc.gov/oinv/">https://dropbox.usitc.gov/oinv/</a> Pin: MESH

• E-mail.—E-mail the MS Word questionnaire to (julie.duffy@usitc.gov).; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

**If your firm** does not produce this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.