

## U.S. PRODUCERS' QUESTIONNAIRE

### WOOD MOULDINGS AND MILLWORK PRODUCTS FROM BRAZIL AND CHINA

This questionnaire must be received by the Commission by **October 5, 2020**  
*See last page for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing and antidumping duty investigations concerning wood mouldings and millwork products from Brazil and China (Inv. Nos. 701-TA-636 and 731-TA-1469-1470 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Website \_\_\_\_\_

Has your firm produced wood mouldings and millwork products (as defined on pages 2-3) or MDF mouldings and millwork products (as defined on page 3) at any time since January 1, 2017?

**NO** (Sign the certification below and promptly return **only** this page of the questionnaire to the Commission)

**YES** (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)

Return questionnaire via the U.S. International Trade Commission *Drop Box* by clicking on the following link: <https://dropbox.usitc.gov/oinv/>. (PIN: **WOOD**)

#### CERTIFICATION

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.*

*I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.*

\_\_\_\_\_  
Name of Authorized Official

\_\_\_\_\_  
Title of Authorized Official

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Phone

\_\_\_\_\_  
Email address

**PART I.—GENERAL INFORMATION**

**Background.**-- This proceeding was instituted in response to petitions filed on January 8, 2020, by the Coalition of American Millwork Producers. Countervailing and/or antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at [https://www.usitc.gov/investigations/701731/2020/wood\\_mouldings\\_and\\_millwork\\_products\\_brazil\\_and/final.htm](https://www.usitc.gov/investigations/701731/2020/wood_mouldings_and_millwork_products_brazil_and/final.htm).

**Wood mouldings and millwork products (WMMP)** covered by these investigations consist of wood mouldings and millwork products that are made of wood (regardless of wood species), bamboo, laminated veneer lumber (LVL), or of wood and composite materials (where the composite materials make up less than 50 percent of the total merchandise), and which are continuously shaped wood or finger-jointed or edge-glued moulding or millwork blanks (whether or not resawn). The merchandise subject to these investigations can be continuously shaped along any of its edges, ends, or faces.

The percentage of composite materials contained in a wood moulding or millwork product is measured by length, except when the composite material is a coating or cladding. Wood mouldings and millwork products that are coated or clad, even along their entire length, with a composite material, but that are otherwise comprised of wood, LVL, or wood and composite materials (where the non-coating composite materials make up 50 percent or less of the total merchandise) are covered by the scope.

The merchandise subject to these investigations consists of wood, LVL, bamboo, or a combination of wood and composite materials that is continuously shaped throughout its length (with the exception of any endwork/dados), profiled wood having a repetitive design in relief, similar milled wood architectural accessories, such as rosettes and plinth blocks, and fingerjointed or edge-glued moulding or millwork blanks (whether or not resawn). The scope includes continuously shaped wood in the forms of dowels, building components such as interior paneling and jamb parts, and door components such as rails, stiles, interior and exterior door frames or jambs (including split, flat, stop applied, single- or double-rabbeted), frame or jamb kits, and packaged door frame trim or casing sets, whether or not the door components are imported as part of a door kit or set.

The covered products may be solid wood, laminated, finger-jointed, edge-glued, face-glued, or otherwise joined in the production or remanufacturing process and are covered by the scope whether imported raw, coated (e.g., gesso, polymer, or plastic), primed, painted, stained, wrapped (paper or vinyl overlay), any combination of the aforementioned surface coatings, treated, or which incorporate rot-resistant elements (whether wood or composite). The covered products are covered by the scope whether or not any surface coating(s) or covers obscures the grain, textures, or markings of the wood, whether or not they are ready for use or require final machining (e.g., endwork/dado, hinge/strike machining, weatherstrip or application thereof, mitre) or packaging.

All wood mouldings and millwork products are included within the scope even if they are trimmed; cut-to-size; notched; punched; drilled; or have undergone other forms of minor processing.

Subject merchandise also includes wood mouldings and millwork products that have been further processed in a third country, including but not limited to trimming, cutting, notching, punching, drilling, coating, or any other processing that would not otherwise remove the merchandise from the scope of the investigations if performed in the country of manufacture of the in-scope product.

Excluded from the scope of these investigations are countertop/butcherblocks, exterior fencing, exterior decking and exterior siding products (including solid wood siding, non-wood siding (e.g., composite or cement), and shingles) that are not LVL or finger jointed; finished and unfinished doors; flooring; parts of stair steps (including newel posts, balusters, easing, gooseneck, risers, treads, rail fittings and stair stringers); picture frame components three feet and under in individual lengths; and lumber whether solid, finger-jointed, or edge-glued. To be excluded from the scope, finger-jointed or edge-glued lumber must have a nominal thickness greater than 1.5 inches and a certification stamp from an American Lumber Standard Committee-certified grading bureau. The exclusion for lumber whether solid, finger-jointed, or edge-glued does not apply to screen/"surfaced on 4 sides" (S4S) and/or "surface 1 side, 2 edges" (SIS2E) stock (also called boards) that are finger-jointed, edge-glued mouldings, or millwork blanks (whether or not resawn).

Excluded from the scope of these investigations are all products covered by the scope of the antidumping duty order on *Hardwood Plywood from the People's Republic of China*. See *Certain Hardwood Plywood Products from the People's Republic of China: Amended Final Determination of Sales at Less Than Fair Value, and Antidumping Duty Order*, 83 FR 504 (January 4, 2018).

Excluded from the scope of these investigations are all products covered by the scope of the antidumping duty order on *Multilayered Wood Flooring from the People's Republic of China*. See *Multilayered Wood Flooring from the People's Republic of China: Amended Final Determination of Sales at Less Than Fair Value and Antidumping Duty Order*, 76 FR 76690 (December 8, 2011).

Excluded from the scope of these investigations are all products covered by the scope of the antidumping duty order on *Wooden Cabinets and Vanities from the People's Republic of China*. See *Wooden Cabinets and Vanities and Components Thereof from the People's Republic of China: Antidumping Duty Order*, 85 FR 22126 (April 21, 2020).

Excluded from the scope of these investigations are all products covered by the scope of the antidumping duty order on *Wooden Bedroom Furniture from the People's Republic of China*. See *Notice of Amended Final Determination of Sales at Less Than Fair Value and Antidumping Duty Order: Wooden Bedroom Furniture from the People's Republic of China*, 70 FR 329 (January 4, 2005).

Imports of wood mouldings and millwork products are primarily entered under the following Harmonized Tariff Schedule of the United States (HTSUS) numbers: 4409.10.4010, 4409.10.4090, 4409.10.4500, 4409.10.5000, 4409.22.4000, 4409.22.5000, 4409.29.4100, and 4409.29.5100. Imports of wood mouldings and millwork products may also enter under HTSUS numbers: 4409.10.6000, 4409.10.6500, 4409.22.6000, 4409.22.6500, 4409.29.6100, 4409.29.6600, 4418.20.4000, 4418.20.8030, 4418.20.8060, 4418.99.9095 and 4421.99.9780. While the HTSUS subheadings are provided for convenience and customs purposes, the written description of the scope of these investigations is dispositive.

**Laminated veneer lumber (LVL) wood mouldings and millwork products** are manufactured by laminating thin wood veneers with the grains parallel to the length of the billet; glue is applied, veneers are fed into a press, and then formed into a stack that is subjected to pressure and heat for curing. The cured LVL billets are then ripped and crosscut to ready them for further processing. In this questionnaire, data for LVL wood mouldings and millwork products should be included in the overall data for wood moulding and millwork products as reported on in parts II, III and IV of this questionnaire, as well as separately reported by themselves in part VI of this questionnaire.

**Medium density fiberboard (MDF) mouldings and millwork products (MMP)** are engineered wood products made with sawdust and shavings, the byproducts of industrial milling, broken down into fibers.

These fibers are mixed with resin and wax and under heat and pressure, they are formed into uniform panels. In this questionnaire, data for MDF mouldings and millwork products should not be included in the overall data for wood moulding and millwork products as reported on in parts II, III and IV of this questionnaire, and solely separately reported by themselves in part VII of this questionnaire.

**Reporting of information.**--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

**Confidentiality.**--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

**Verification.**--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

**Release of information.**--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

**D-GRIDS tool.**--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macro-enabled MS Excel file available for download from the Commission's generic questionnaires webpage ([https://www.usitc.gov/trade\\_remedy/question.htm](https://www.usitc.gov/trade_remedy/question.htm)) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is *optional*. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

<b>Firm type</b>	<b>Definitions</b>
<u>Producers</u>	Firms that mill their own wood blanks for use in the production of wood mouldings and millwork products.
<u>Finisher (back end) only</u>	Firms that do <i>not</i> mill their own wood blanks but rather domestically purchase and/or import wood blanks for use in the production of wood mouldings and millwork products.
Both <u>producer</u> and <u>finisher (back end) only</u>	Firms that mill their own wood blanks for use in the production of wood mouldings and millwork products <i>as well as</i> domestically purchase and/or import wood blanks for use the production of wood mouldings and millwork products.
LVL WMMP producer	Firms that produce laminated veneer lumber (LVL) wood mouldings and millwork products.
MDF MMP producer	Firms that produce medium density fiberboard (MDF) mouldings and millwork products (MMP).

Using the definitions above, please complete the questionnaire sections as checked in the matrix below.

	Producers <sup>1</sup>	Finisher (back end only) <sup>2</sup>	Producer and Finisher (back end only) <sup>3</sup>	LVL WMMP producer <sup>4</sup>	MDF MMP producer <sup>5</sup>
<b>Part I: General information</b>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<b>Part II: Trade/ related information</b>	<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/> *	<input checked="" type="checkbox"/> ♦	
<b>Part III: Financial information</b>	<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/> *	<input checked="" type="checkbox"/> ♦	
<b>Part IV: Pricing/ Market Factors</b>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> *	<input checked="" type="checkbox"/> ♦	
<b>Part V: Finisher (back end only)</b>		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> **		
<b>Part VI: LVL WMMP information</b>				<input checked="" type="checkbox"/> ♦♦	
<b>Part VII: MDF MMP information</b>					<input checked="" type="checkbox"/> +
<b>Part VIII: Product Comparability</b>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

<sup>1</sup>. For firms that are producers and do *not* produce LVL WMMP or MDF MMP, please only complete parts I through IV and part VIII.

<sup>2</sup>. For firms that only domestically purchase and/or import wood blanks and do *not* produce their own wood blanks, please only complete parts I, IV, V, and VIII.

<sup>3</sup>. For firms that mill their own wood blanks *and* domestically purchase and/or import wood blanks, **please only report data for which your firm milled its own blanks in parts II, III, and IV (\*) and only report data for which your firm domestically purchased or imported blanks in part V (\*\*), and complete part VIII.**

<sup>3</sup>. For firms that produce LVL MMP, **parts II, III, and IV should contain data for both LVL MMP and all other in scope WMMP (♦) and part VI should contain data *only* related to LVL MMP production (♦♦).** Please also complete part VIII.

<sup>4</sup>. For firms that produce MDF MMP, data related to **MDF MMP production should only be reported in part VII (+).** If your firm also produces in scope WMMP, please complete the other sections following the instructions in the other columns. Please also complete part VIII.

I-1a. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 50 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-1b. **TAA information release.**--In the event that the U.S. International Trade Commission (USITC) makes an affirmative final determination in this proceeding, do you consent to the USITC's release of your contact information (company name, address, contact person, contact person's title, telephone number, email address) appearing on the front page of this questionnaire to the Departments of Commerce, Labor, and Agriculture, as applicable, so that your firm and its workers can be made eligible for benefits under the Trade Adjustment Assistance program?

Yes       No

I-2a. **Establishments covered.**--Provide the city, state, zip code, and brief description of each establishment covered by this questionnaire. **Firms operating more than one establishment should combine the data for all establishments into a single report.**

**"Establishment"**--Each facility of a firm involved in the production of wood mouldings and millwork products, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

Establishments covered <sup>1</sup>	City, State	Zip (5 digit)	Description
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			
<sup>1</sup> Additional discussion on establishments consolidated in this questionnaire: _____.			

I-2b. **Stock symbol information.**-- If your firm or parent firm is publicly traded, please specify the stock exchange and trading symbol: \_\_\_\_\_.

I-2c. **External counsel.**-- If your firm or parent firm is represented by external counsel in relation to this proceeding, please specify the name of the law firm and the lead attorney(s).

Law firm:	
Lead attorney(s):	

I-3. **Petitioner status.**--Is your firm a petitioner in this proceeding or a member firm of the petitioning entity?

<b>No</b>	<b>Yes</b>
<input type="checkbox"/>	<input type="checkbox"/>

I-4. **Petition support.**--Does your firm support or oppose the petitions?

<b>Country</b>	<b>Support</b>	<b>Oppose</b>	<b>Take no position</b>
Brazil AD	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
China AD	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
China CVD	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

I-5. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No       Yes--List the following information, relating to the ultimate parent/owner.

<b>Firm name</b>	<b>Country</b>	<b>Extent of ownership (percent)</b>

I-6. **Related importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing wood mouldings and millwork products from Brazil and China into the United States or that are engaged in exporting wood mouldings and millwork products from Brazil and/or China to the United States?

No       Yes--List the following information.

<b>Firm name</b>	<b>Country</b>	<b>Affiliation</b>





**PART II. —TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from Keysha Martinez (202-205-2136, [Keysha.Martinez@usitc.gov](mailto:Keysha.Martinez@usitc.gov)). **Supply all data requested on a calendar-year basis.**

II-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part II.

Name	
Title	
Email	
Telephone	

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the production of wood mouldings and millwork products since January 1, 2017.

<i>(check as many as appropriate)</i>		<i>(If checked, please describe the nature, date(s), and significance of any such reported changes as well as the business reasons for them; leave completely blank if not applicable)</i>
<input type="checkbox"/>	plant openings	
<input type="checkbox"/>	plant closings	
<input type="checkbox"/>	relocations	
<input type="checkbox"/>	expansions	
<input type="checkbox"/>	acquisitions	
<input type="checkbox"/>	consolidations	
<input type="checkbox"/>	prolonged shutdowns or production curtailments	
<input type="checkbox"/>	revised labor agreements	
<input type="checkbox"/>	other (e.g., technology)	

II-3a. **Production using same machinery.**--Please report your firm's production of products using the same equipment, machinery, or employees as used to produce wood mouldings and millwork products, and the combined production capacity on this shared equipment, machinery, or employees in the periods indicated.

**"Overall production capacity" or "capacity"** – The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup).

Note.--If your firm does not produce any out-of-scope merchandise on the same machinery and equipment as scope merchandise then the "overall production capacity" numbers reported in this question should be exactly equal to the "average production capacity" numbers reported in question II-7. If, however, your firm does produce out-of-scope merchandise using the same machinery and equipment as scope merchandise, then the "average production capacity" reported in question II-7 should exclude the portion of "overall production capacity" that was used to produce this out-of-scope merchandise.

**"Production"** – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

<b>Quantity (in board feet)</b>					
<b>Item</b>	<b>Calendar years</b>			<b>January-June</b>	
	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2019</b>	<b>2020</b>
<b>Overall production capacity<sup>1</sup></b>					
<b>Production of:</b> Wood mouldings and millwork products <sup>2</sup>	0	0	0	0	0
Out-of-scope production.-- MDF mouldings and millwork products <sup>3</sup>					
Other products <sup>4</sup>					
Subtotal, out-of-scope production	0	0	0	0	0
Total production using same machinery or workers	0	0	0	0	0

<sup>1</sup> Data reported for capacity (first line) should be greater than data reported for total production (last line).

<sup>2</sup> Data entered for production of wood mouldings and millwork products will populate here once reported in question II-7.

<sup>3</sup> If your firm produces MDF mouldings and millwork products, please also complete section VII of this questionnaire. If your firm produces MDF mouldings and millwork products on the same machinery or using the same employees as wood mouldings and millwork products, the data reported in this question and section VII of this questionnaire should match. Do the data in this question and in section VII match?  Yes  No. If no, please describe: \_\_\_\_\_.

<sup>4</sup> Please identify these products: \_\_\_\_\_.

II-3b. **Operating parameters.**--The production capacity reported in II-3a is based on the following operating parameters:

Hours per week	Weeks per year

II-3c. **Capacity calculation.**--Please describe the methodology used to calculate overall production capacity reported in II-3a, and explain any changes in reported capacity.

II-3d. **Production constraints.**--Please describe the constraint(s) that set the limit(s) on your firm's production capacity.

II-4. **Product shifting.**—

(a) Is your firm able to switch production (capacity) between wood mouldings and millwork products and other products using the same equipment and/or labor?

No	Yes	If yes—(i.e., have produced other products or are able to produce other products) Please identify other actual or potential products.
<input type="checkbox"/>	<input type="checkbox"/>	

(b) Please describe the factors that affect your firm's ability to shift production capacity between products (e.g., time, cost, relative price change, etc.), and the degree to which these factors enhance or constrain such shifts.

(c) Is your firm able to shift between LVL WMMP and all other WMMP and/or other products?

No	Yes	If yes, please describe this ability to shift between these two groups of in-scope wood mouldings and millwork products, and indicate the degree to which there are any factors that enhance or constrain such ability.
<input type="checkbox"/>	<input type="checkbox"/>	

II-5. **Tolling.**--Since January 1, 2017, has your firm been involved in a toll agreement regarding the production of wood mouldings and millwork products?

**“Toll agreement”**--Agreement between two firms whereby the first firm furnishes the raw materials and the second firm uses the raw materials to produce a product that it then returns to the first firm with a charge for processing costs, overhead, etc.

No	Yes	If yes--Please describe the toll arrangement(s) and name the firm(s) involved.
<input type="checkbox"/>	<input type="checkbox"/>	

II-6. **Foreign trade zones.**--

(a) **Firm's FTZ operations.**--Does your firm produce wood mouldings and millwork products in and/or admit wood mouldings and millwork products into a foreign trade zone (FTZ)?

**“Foreign trade zone”** is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

No	Yes	If yes--Describe the nature of your firms operations in FTZs and identify the specific FTZ site(s).
<input type="checkbox"/>	<input type="checkbox"/>	

(b) **Other firms' FTZ operations.**--To your knowledge, do any firms in the United States import wood mouldings and millwork products into a foreign trade zone (FTZ) for use in distribution of wood mouldings and millwork products and/or the production of downstream articles?

No	Yes	If yes--Identify the firms and the FTZs.
<input type="checkbox"/>	<input type="checkbox"/>	

II-7. **Production, shipment, and inventory data**--Report your firm's production capacity, production, shipments, and inventories related to the production of wood mouldings and millwork products in its U.S. establishment(s) during the specified periods. Please exclude any production using unfinished wood mouldings and millwork products (blanks), those data are to be reported in part V.

**"Average production capacity" or "capacity"** – The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix).

**"Production"** – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

**"Commercial U.S. shipments"** –Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

**"Internal consumption/ including product shipped to firm's own retail establishments"**-- Product consumed internally by your firm, which includes merchandise that your firm transferred to your own firm's retail establishments (i.e., shipped to either a bricks-and-mortar store or to an online order fulfillment center). Such transactions are to be valued at fair market value and not the total value of final downstream processed merchandise in the case of internal consumption, nor the retail sale value in the case of your firm owning and operating its own retail establishments or using a third-party fulfillment center to place retail level sales.

**"Transfers to related firms"** –Shipments made to related firms. Such transactions are valued at fair market value.

**"Related firm"** –A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

**"Export shipments"** –Shipments to destinations outside the United States, including shipments to related firms.

**"Inventories"** – Finished goods inventory, not raw materials or work-in-progress.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.*

II-7. **Production, shipment, and inventory data.**

<b>Quantity (in board feet) and value (in dollars)</b>					
<b>Item</b>	<b>Calendar years</b>			<b>January-June</b>	
	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2019</b>	<b>2020</b>
<b>Average production capacity<sup>1</sup> (quantity)</b> (A)					
<b>Beginning-of-period inventories</b> (quantity) (B)					
<b>Production (quantity)</b> (C)					
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
Quantity (D)					
Value (E)					
<b>Internal consumption/ including for</b>					
<b>own retail establishments:<sup>2</sup></b>					
Quantity (F)					
Value <sup>2</sup> (G)					
<b>Transfers to related firms:<sup>2</sup></b>					
Quantity (H)					
Value <sup>2</sup> (I)					
<b>Export shipments:<sup>3</sup></b>					
Quantity (J)					
Value (K)					
<b>End-of-period inventories (quantity)</b> (L)					
<p><sup>1</sup> The production capacity reported is based on operating ___ hours per week, ___ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity ____.</p> <p><sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): _____. However, the data provided above in this table should be based on fair market value.</p> <p><sup>3</sup> Identify your firm's principal export markets: _____.</p>					

***RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.***--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and, also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

<b>Reconciliation</b>	<b>Calendar years</b>			<b>January-June</b>	
	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2019</b>	<b>2020</b>
B + C – D – F – H – J – L = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0
<p><sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:_____.</p>					

II-8. **Channels of distribution.**--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) by channel of distribution in the specified periods.

<b>Quantity (in board feet)</b>					
<b>Item</b>	<b>Calendar years</b>			<b>January-June</b>	
	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2019</b>	<b>2020</b>
<b>Channels of distribution:</b>					
<b>U.S. shipments:</b>					
To distributors (M)					
To retailers (N)					
To end users (O)					

***RECONCILIATION OF CHANNELS.**--Please ensure that the quantities reported for channels of distribution (i.e., lines M through O) in each time period equal the quantity reported for U.S. shipments (i.e., line D, F, H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

<b>Reconciliation</b>	<b>Calendar years</b>			<b>January-June</b>	
	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2019</b>	<b>2020</b>
M + N + O – D – F – H = zero ("0"), if not revise.	0	0	0	0	0



II-9. **U.S. shipments by material.**--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of wood mouldings and millwork products, by material in the specified periods.

Quantity (in board feet), Value (dollars)					
Item	Calendar years			January-June	
	2017	2018	2019	2019	2020
<b>U.S. shipments:</b>					
Pine <sup>1</sup>					
Quantity (P)					
Value (Q)					
Fir <sup>2</sup>					
Quantity (R)					
Value (S)					
Other softwoods <sup>3</sup>					
Quantity (T)					
Value (U)					
Hardwoods <sup>4</sup>					
Quantity (V)					
Value (W)					
Other (non-MDF wood/composite materials) <sup>5</sup>					
Quantity (X)					
Value (Y)					
<p><sup>1</sup> Please identify the <u>pine</u> species: _____</p> <p><sup>2</sup> Please identify the <u>fir</u> species: _____</p> <p><sup>3</sup> Please identify the <u>other softwood</u> species: _____</p> <p><sup>4</sup> Please identify the <u>hardwood</u> species: _____</p> <p><sup>5</sup> Please identify the <u>other non-MDF wood/composite material</u> types (e.g., LVL, combination/composites): _____.</p> <p>Note that MDF products should not be reported in these lines. MDF data should only be reported in Part VII.</p>					

**RECONCILIATION OF U.S. SHIPMENTS BY MATERIAL.**--Please ensure that the quantities and values reported for U.S. shipments by material (i.e., lines P through Y) in each time period equal the quantity and value reported for U.S. shipments (i.e., lines D through I) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year			January-June	
	2017	2018	2019	2019	2020
<b>Quantity:</b> P + R + T + V + X - D - F - H = zero ("0"), if not revise.	0	0	0	0	0
<b>Value:</b> Q + S + U + W + Y - E - G - I = zero ("0"), if not revise.	0	0	0	0	0

II-10. **U.S. shipments by product.**--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of wood mouldings and millwork products, by product.

<b>Quantity (in board feet), Value (dollars)</b>					
<b>Item</b>	<b>Calendar years</b>			<b>January-June</b>	
	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2019</b>	<b>2020</b>
<b>U.S. shipments:</b>					
Blanks: <sup>1</sup>					
<i>Quantity (Z)</i>					
<i>Value (AA)</i>					
Door frames/jamb:					
<i>Quantity (AB)</i>					
<i>Value (AC)</i>					
Door/window casings, trim (excluding S1S2E), and base boards:					
<i>Quantity (AD)</i>					
<i>Value (AE)</i>					
S1S2E:					
<i>Quantity (AF)</i>					
<i>Value (AG)</i>					
Crown/cove mouldings:					
<i>Quantity (AH)</i>					
<i>Value (AI)</i>					
Base caps/corner guards:					
<i>Quantity (AJ)</i>					
<i>Value (AK)</i>					
Corbels, plinths, rosettes, and appliques:					
<i>Quantity (AL)</i>					
<i>Value (AM)</i>					
Custom milled pieces:					
<i>Quantity (AN)</i>					
<i>Value (AO)</i>					
Other in-scope products <sup>2</sup>					
<i>Quantity (AP)</i>					
<i>Value (AQ)</i>					
<sup>1</sup> Please identify your firm's largest purchasers of blanks: _____. <sup>2</sup> Please identify these products: _____.					

II-10. **U.S. shipments by product.** —Continued.

*RECONCILIATION OF U.S. SHIPMENTS BY PRODUCT.--Please ensure that the quantities and values reported for U.S. shipments by material (i.e., lines Z through AQ) in each time period equal the quantity and value reported for U.S. shipments (i.e., lines D through I) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

Item	Calendar years			January-June	
	2017	2018	2019	2019	2020
<b>Quantity:</b> Z + AB + AD + AF + AH + AJ + AL + AN + AP – D – F – H = zero ("0"), if not revise.	0	0	0	0	0
<b>Value:</b> AA + AC +AE + AG + AI + AK +AM +AO + AQ – E – G– I = zero ("0"), if not revise.	0	0	0	0	0

II-11. **Employment data.**--Report your firm's employment-related data related to the production of wood mouldings and millwork products and provide an explanation for any trends in these data.

**"Production and Related Workers" (PRWs)** includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12. For the January to June periods, calculate similarly and divide by 6.

If your firm had the same number of PRWs in all calendar years and had not experienced any changes in PRWs in the most recent interim period, you would have the same number of PRWs for the interim periods, regardless of whether the interim periods are Jan-Mar (Q1), Jan-June (Q1+Q2), or Jan-Sept (Q1+Q2+Q3)."

**"Hours worked"** includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

**"Wages paid"** --Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

Item	Calendar years			January-June	
	2017	2018	2019	2019	2020
Average number of PRWs ( <i>number</i> )					
Hours worked by PRWs ( <i>hours</i> ).-- <i>Relating to milling operations (i.e., creating blanks)</i>					
<i>Relating to finishing operations (i.e., processing blanks)</i>					
Wages paid to PRWs ( <i>hours</i> )					

Explanation of trends:

II-12. **Related firms.**--If your firm reported transfers to related firms in question II-7, please identify the firm(s) and indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.

II-13. **Purchases.**--Has your firm purchased wood mouldings and millwork products produced in the United States or in other countries since January 1, 2017? (Do not include imports for which your firm was the importer of record. These should be reported in an importer questionnaire.)

**"Purchase"** – A transaction to buy product from a U.S. corporate entity such as another U.S. producer, a U.S. distributor, or a U.S. firm that has directly imported the product.

**"Import"** –A transaction to buy from a foreign supplier where your firm is the importer of record.

<b>No</b>	<b>Yes</b>	<b>If yes--Report such purchases in the table below and explain the reasons for your firms' purchases.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

II-13. **Purchases. —Continued.**

*Note:* If your firm served as the importer of record for any purchases from foreign suppliers, either for your own account or as a service for another entity, those purchases are to be considered "imports" not "purchases" and **should not** be included in the table below

<b>Quantity (in board feet), Value (dollars)</b>					
<b>Item</b>	<b>Calendar years</b>			<b>January-June</b>	
	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2019</b>	<b>2020</b>
<b>Purchases from U.S. importers<sup>1</sup> of wood mouldings and millwork products from—</b>					
Brazil: Araupel S.A. Quantity					
Value					
Brazil: Braslumber Industria de Molduras Ltda./ BrasPine Madeiras Ltda. Quantity					
Value					
Brazil: All other firms Quantity					
Value					
China Quantity					
Value					
Chile Quantity					
Value					
All other sources Quantity					
Value					
<b>Purchases from domestic producers<sup>2</sup></b> Quantity					
Value					
<b>Purchases from other sources<sup>3</sup></b> Quantity					
Value					
<p><sup>1</sup> Please list the name of the importer(s) from which your firm purchased this product. If your firm's import suppliers differ by source, please identify the source for each listed supplier: _____.</p> <p><sup>2</sup> Please list the name of the U.S. producer(s) from which your firm purchased this product: _____.</p> <p><sup>3</sup> Please list the name of the firm(s) from which your firm purchased this product: _____.</p>					

II-14 **Conversion into board feet.**--Are the quantity data reported in part II properly reported in board feet?

**No.**--Please revise your questionnaire to report your firm's data in the requested measure (board feet) prior to submission to the Commission.

**Yes.**--Please indicate how your firm came up with its quantity data in the requested measure (board feet).

Method		Description of methodology
<input type="checkbox"/>	Firm's records maintained in board feet	Not applicable
<input type="checkbox"/>	Firm specific conversion factor or estimates based on specific products produced	
<input type="checkbox"/>	Other	

II-15. **Imports.**--Since January 1, 2017, has your firm imported wood mouldings and millwork products?

<b>No</b>	<b>Yes</b>	
<input type="checkbox"/>	<input type="checkbox"/>	<b>If yes--<u>COMPLETE AND RETURN A U.S. IMPORTERS' QUESTIONNAIRE</u></b>

II-16. **Other explanations.**--If your firm would like to further explain a response to a question in Part II for which a narrative box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

**PART III. —FINANCIAL INFORMATION**

Address questions on this part of the questionnaire to Emily Kim (202-205-1800, emily.kim@usitc.gov).

III-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part III.

Name	
Title	
Email	
Telephone	

III-2. **Accounting system.**—Please provide the following information on your firm's financial accounting system.

- A. When does your firm's fiscal year end (month and day)? \_\_\_\_\_  
If your firm's fiscal year changed during the data-collection period, explain below:  
\_\_\_\_\_
- B.1. Describe the lowest level of operations (e.g., plant, division, company-wide) for which financial statements are prepared that include wood mouldings and millwork products:  
\_\_\_\_\_
- 2. Does your firm prepare profit/loss statements for wood mouldings and millwork products:  
 Yes       No
- 3. How often did your firm (or parent company) prepare financial statements (including annual reports, 10Ks)? Please check relevant items below.  
 Audited,    unaudited,    annual reports,    10Ks,    10 Qs,  
 Monthly,    quarterly,    semi-annually,    annually
- 4. Accounting basis:  GAAP,    IFRS,    cash,    tax, or    other comprehensive basis of accounting (specify) \_\_\_\_\_

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the financial data, as Commission staff may contact your firm regarding questions on the financial data. The Commission may also request that your company submit copies of the supporting documents/records (financial statements, including internal profit-and-loss statements for the division or product group that includes wood mouldings and millwork products, as well as specific statements and worksheets) used to compile these data.*

III-3. **Cost accounting system.**--Briefly describe your firm's cost accounting system (e.g., standard cost, job order cost, etc.).



III-4. **Allocation basis.**--Briefly describe your firm's allocation basis, if any, for COGS, SG&A, and interest expense and other income and expenses.

--

III-5. **Product listing.**--Please list the products your firm produced in the facilities in which your firm produced wood mouldings and millwork products and provide the share of net sales accounted for by these products in your firm's most recent fiscal year.

Products	Share of sales
Wood mouldings and millwork products	%
	%
	%
	%
	%

III-6. **Inputs from related suppliers.**--Does your firm purchase **inputs** (raw materials, labor, energy, or any services) used in the production of wood mouldings and millwork products from any related suppliers (e.g., inclusive of transactions between related firms, divisions and/or other components within the same company)?

Yes--Continue to question III-7a	No—Skip to question III-8.
<input type="checkbox"/>	<input type="checkbox"/>

III-7a. **Inputs from related suppliers detailed.**--Please identify the inputs used in the production of wood mouldings and millwork products that your firm purchases from related suppliers and that are reflected in question III-9a. For "Share of total COGS" please report this information by relevant input on the basis of your most recently completed fiscal year. For "Input valuation" please describe the basis, as recorded in your company's own accounting system, of the purchase cost from the related supplier; e.g., the related supplier's actual cost, cost plus, negotiated transfer price to approximate fair market value.

Input	Related supplier	Share of total COGS
<b>Input valuation as recorded in the firm's accounting books and records</b>		

III-7b. **Inputs purchased from related suppliers.**--Please confirm that the inputs purchased from related suppliers, as identified in III-7a, are reported in III-9a (financial results on wood mouldings and millwork products) in a manner consistent with your firm's accounting books and records.

<b>Yes</b>	<b>No</b>	<b>If no--In the space below, please report the valuation basis of inputs purchased from related suppliers as reported in question III-9a.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

III-8. **By-products—Producers.**—State how your firm classifies revenues from the sales of residual wood chips, barks, shavings, sawdust, and other products produced during the course of producing wood mouldings and millwork products as:  Co-Product or  By-Product

If your answer is "By-Product", report the revenues associated with the sale or transfer of such by-products for your firm's three most recently completed fiscal years, and for the specified interim periods. **Note: the data provided below will appear in question III-9a as a reduction to COGS**

<i>Value (in dollars)</i>					
<b>Item</b>	<b>Fiscal years</b>			<b>January-June</b>	
	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2019</b>	<b>2020</b>
By-product sales revenue <sup>1</sup>					
<sup>1</sup> Please describe how your firm classifies these by-product revenues in the normal course of business (e.g., included in net sales values, as a reduction to COGS, included in "all other income"). _____					

III-9a. **Operations on wood mouldings and millwork products—Producers.**--Report the revenue and related cost information requested below on the wood mouldings and millwork products operations of your firm's U.S. establishment(s).<sup>1</sup> Do not report resales of products and do not report operations relating to the finishing of purchased or imported blanks. Note that internal consumption and transfers to related firms must be valued at fair market value. Input purchases from related suppliers should be consistent with and based on information in the firm's accounting books and records. Provide data for your firm's three most recently completed fiscal years, and for the specified interim periods. If your firm was involved in tolling operations (either as the toller or as the tollee), please contact Emily Kim at (202) 205-1800 before completing this section of the questionnaire.

<b>Quantity (in board feet) and value (in dollars)</b>					
<b>Item</b>	<b>Fiscal years</b>			<b>January-June</b>	
	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2019</b>	<b>2020</b>
<b>Net sales quantities:<sup>2</sup></b>					
Commercial sales ("CS")					
Internal consumption ("IC")					
Transfers to related firms ("Transfers")					
Total net sales quantities	0	0	0	0	0
<b>Net sales values:<sup>2</sup></b>					
Commercial sales					
Internal consumption					
Transfers to related firms					
Total net sales values	0	0	0	0	0
<b>Cost of goods sold (COGS):<sup>3</sup></b>					
Raw materials					
Direct labor					
Other factory costs					
Less: by-product revenue	0	0	0	0	0
Total COGS	0	0	0	0	0
<b>Gross profit or (loss)</b>	0	0	0	0	0
<b>Selling, general, and administrative (SG&amp;A) expenses</b>					
<b>Operating income (loss)</b>	0	0	0	0	0
<b>Other expenses and income:</b>					
Interest expense					
All other expense items					
All other income items					
<b>Net income or (loss) before income taxes</b>	0	0	0	0	0
<b>Depreciation/amortization included above</b>					
<sup>1</sup> Include only sales (whether <u>domestic or export</u> ) and costs related to your <u>U.S. manufacturing operations</u> . <sup>2</sup> Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire. <sup>3</sup> COGS (whether for domestic or export sales) should include <u>costs associated with CS, IC, and Transfers</u> .					

*Note --The table above contains calculations that will appear when you have entered data in the MS Word form fields.*

III-9b. **Raw materials—Producers.**--Please report the share of total raw material costs in 2019 (reported in III-9a) for the following raw material inputs:

Input		Share of total raw material costs (percent)	Procurement method	
			Primarily produced by your firm	Primarily purchased by your firm
Wood inputs	Pine		<input type="checkbox"/>	<input type="checkbox"/>
	Fir		<input type="checkbox"/>	<input type="checkbox"/>
	Other softwood		<input type="checkbox"/>	<input type="checkbox"/>
	Hardwood		<input type="checkbox"/>	<input type="checkbox"/>
	Other <sup>1</sup>		<input type="checkbox"/>	<input type="checkbox"/>
Adhesives			<input type="checkbox"/>	<input type="checkbox"/>
Primer/coating materials			<input type="checkbox"/>	<input type="checkbox"/>
Other material inputs <sup>2</sup>			<input type="checkbox"/>	<input type="checkbox"/>
Total (should sum to 100 percent)		0.0		
<sup>1</sup> Please indicate any other notable "other" <b>wood inputs</b> not expressly identified above (e.g., LVL, combination/composites) and provide the share of the total raw material costs that they account for: _____. <sup>2</sup> Please indicate any other notable "other" <b>raw materials</b> not expressly identified above and provide the share of the total raw material costs that they account for: _____.				

III-9c. **Financial data reconciliation.**--The calculable line items from question III-9a (i.e., total net sales quantities and values, total COGS, gross profit (or loss), operating income (or loss), and net income (or loss)) have been calculated from the data submitted in the other line items. Do the calculated fields return the correct data according to your firm's financial records ignoring non-material differences that may arise due to rounding?

<b>Yes</b>	<b>No</b>	<b>If no--</b> If the calculated fields do not show the correct data, please double check the feeder data for data entry errors and revise. Also, check signs accorded to the post operating income line items; the two expense line items should report positive numbers (i.e., expenses are positive and incomes or reversals are negative--instances of the latter should be rare in those lines) while the income line item also in most instances should have its value be a positive number (i.e., income is positive, expenses or reversals are negative). If after reviewing and potentially revising the feeder data your firm has provided, the differences between your records and the calculated fields persist please identify and discuss the differences in the space below.
<input type="checkbox"/>	<input type="checkbox"/>	

III-10. **Nonrecurring items (charges and gains) included in the subject product financial results—Producers.**--For each annual and interim period for which financial results are reported in question III-9a, please specify all material (significant) nonrecurring items (charges and gains) in the schedule below, the specific question III-9a line item where the nonrecurring items are included, a brief description of the relevant nonrecurring items, and the associated values (*in \$1,000*), as reflected in question III-9a; i.e., if an aggregate nonrecurring item has been allocated to question III-9a, only the allocated value amount included in question III-9a should be reported in the schedule below. Note: The Commission's objective here is to gather information only on material (significant) nonrecurring items which impacted the reported financial results of the subject product in question III-9a.

Item	Fiscal years			January-June	
	2017	2018	2019	2019	2020
	<i>Value (in dollars)</i>				
Nonrecurring item 1					
Nonrecurring item 2					
Nonrecurring item 3					
Nonrecurring item 4					
Nonrecurring item 5					
Nonrecurring item 6					
Nonrecurring item 7					

**Nonrecurring item:** In this table please provide a brief description of each nonrecurring item reported above and indicate the specific line item in table III-9a where the nonrecurring item is classified.

	Description of the nonrecurring item	Income statement classification of the nonrecurring item
Nonrecurring item 1		
Nonrecurring item 2		
Nonrecurring item 3		
Nonrecurring item 4		
Nonrecurring item 5		
Nonrecurring item 6		
Nonrecurring item 7		

III-11. **Classification of identified nonrecurring items (charges and gains) in the accounting books and records of the company.**--If non-recurring items were reported in question III-10 above, please identify where your company recorded these items in your accounting books and records in the normal course of business; i.e., just as responses to question III-10 identify where these items are reported in question III-9a.

III-12a. **Asset values—Producers.**--Report the total assets (i.e., **both current and long-term assets**) associated with the production, warehousing, and sale of wood mouldings and millwork products. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for wood mouldings and millwork products in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with relevant cost allocations in question III-9a. Provide data as of the end of your firm's three most recently completed fiscal years.

**Note:** Total assets should reflect net assets after any accumulated depreciation and allowances deducted.

Total assets should be allocated to the subject products if these assets are also related to other products. Please provide a brief explanation if there are any substantial changes in total asset value during the period; e.g., due to asset write-offs, revaluation, and major purchases.

Value (in dollars)			
Item	Fiscal years		
	2017	2018	2019
Total assets (net)			

III-12b. **Description of reported assets.** --Describe the main asset categories (**both current and long-term assets**) in the above response. Provide a brief explanation if there are any substantial changes in total asset value during the period; e.g., due to asset write-offs, revaluation, and major purchases.

III-13a. **Capital expenditures and research and development expenses—Producers.**--Report your firm's capital expenditures and research and development ("R&D") expenses for wood mouldings and millwork products. Provide data for your firm's three most recently completed fiscal years, and for the specified interim periods.

Value (in dollars)					
Item	Fiscal years			January-June	
	2017	2018	2019	2019	2020
Capital expenditures					
R&D expenses					

III-13b. **Description of reported capital expenditures.**--Describe the nature, focus, and significance of your firm's reported capital expenditures. If no capital expenditure data were reported, explain the reason.

III-13c. **Description of reported R&D expenses.**--Describe the nature, focus, and significance of your firm's reported R&D expenses. If no R&D expenses data were reported, explain the reason.

--

III-14. **Data consistency and reconciliation.**--Please indicate whether your firm's financial data for questions III-9a, 12a, and 13a are based on a calendar year or on your firm's fiscal year:

Calendar year	Fiscal year	Specify fiscal year
<input type="checkbox"/>	<input type="checkbox"/>	

Please note the quantities and values reported in question III-9a should reconcile with the data reported in question II-7 (including export shipments) as long as they are reported on the same fiscal year basis.

***RECONCILIATION OF TRADE VS FINANCIAL DATA.**--Please ensure that the quantities and values reported for total shipments in Part II equal the quantities and values reported for total net sales in Part III of this questionnaire in each time period unless the financial data from Part III are reported on a fiscal year basis, in which case only the interim periods must reconcile. If the calculated fields below return values other than zero (i.e., "0") and both are being reported on a calendar basis, please explain the discrepancy below.*

Reconciliation	Fiscal years			January-June	
	2017	2018	2019	2019	2020
<b>Quantity:</b> Trade data from question II-7 (lines D, F, H, and J) less financial total net sales quantity data from question III-9a, = zero ("0").	0	0	0	0	0
<b>Value:</b> Trade data from question II-7 (lines E, G, I, and K) less financial total net sales value data from question III-9a, = zero ("0").	0	0	0	0	0

Do these data in question III-9a reconcile with data in question II-7?

Yes	No	If no, please explain.
<input type="checkbox"/>	<input type="checkbox"/>	

If your responses to any of the items in questions III-15, III-16, and III-17 differ by country, please describe these differences and, as applicable, indicate which country or countries your response refers to in the relevant form fields.

III-15. **Effects of imports on investment.**--Since January 1, 2017, has your firm experienced any actual negative effects on its return on investment or the scale of capital investments as a result of imports of wood mouldings and millwork products from Brazil and China?

<b>No</b>	<b>Yes</b>	
<input type="checkbox"/>	<input type="checkbox"/>	<b>If yes, my firm has experienced actual negative effects as follows.</b>

	<i>(check as many as appropriate)</i>	<i>(please describe)</i>
<input type="checkbox"/>	Cancellation, postponement, or rejection of expansion projects	
<input type="checkbox"/>	Denial or rejection of investment proposal	
<input type="checkbox"/>	Reduction in the size of capital investments	
<input type="checkbox"/>	Return on specific investments negatively impacted	
<input type="checkbox"/>	Other	



III-16. **Effects of imports on growth and development.**--Since January 1, 2017, has your firm experienced any actual negative effects on its growth, ability to raise capital, or existing development and production efforts (including efforts to develop a derivative or more advanced version of the product) as a result of imports of wood mouldings and millwork products from Brazil and China?

<b>No</b>	<b>Yes</b>	
<input type="checkbox"/>	<input type="checkbox"/>	<b>If yes, my firm has experienced actual negative effects as follows.</b>

<i>(check as many as appropriate)</i>		<i>(please describe)</i>
<input type="checkbox"/>	Rejection of bank loans	
<input type="checkbox"/>	Lowering of credit rating	
<input type="checkbox"/>	Problem related to the issue of stocks or bonds	
<input type="checkbox"/>	Ability to service debt	
<input type="checkbox"/>	Other	

III-17. **Anticipated effects of imports.**--Does your firm anticipate any negative effects due to imports of wood mouldings and millwork products from Brazil and China?

No	Yes	If yes, my firm anticipates negative effects as follows.
<input type="checkbox"/>	<input type="checkbox"/>	

III-18. **Other explanations.**--If your firm would like to further explain a response to a question in Part III for which a narrative box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

--

**PART IV. —PRICING AND MARKET FACTORS**

Further information on this part of the questionnaire can be obtained from Andrew Knipe (202-205-2390, [andrew.knipe@usitc.gov](mailto:andrew.knipe@usitc.gov)).

IV-1. **Contact information.**--Please identify the individual that Commission staff may contact regarding the confidential information submitted in Part IV.

Name	
Title	
Email	
Telephone	

**PRICE DATA**

IV-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2017 of the following products produced by your firm.

**Product 1.**--Finger-jointed lineal board, made of pine/ fir, with dimensions of 23/32" x 5- 1/2", S4S, primed or coated.

**Product 2.**--Finger-jointed lineal trim, made of pine/fir, nominal 11/16" x nominal 2-1/4", WM356 casing, primed or coated.

**Product 3.**--Finger-jointed lineal trim, made of pine/fir, 11/16" x 11/16", WM-106, primed or coated.

**Product 4.**--Jamb: Exterior door frame, made of pine/fir, nominally 1-1/4" thick with a nominal 1/2" rabbeted drop for door stop x nominal 4-9/16" width x nominal 7' long and machined with end dadoes for threshold and head attachment, primed or coated, without a composite or otherwise rot-proof bottom.

**Product 5.**--Jamb: Adjustable interior door frame (split jambs), made of pine/fir, consisting of two pieces, one called female and the other called male, nominally 1-1/16" thick x nominal 4-9/16" width x nominal 7' long and machined with end top dado for threshold and head attachment, primed or coated.

**Product 6.**--Brick moulding: Casing, made of pine/fir, that attaches to exterior edge of door frame, nominally 1-1/4" thick x 2" wide and 7' long with moulded profile on face, primed or coated, without a composite or otherwise rot-proof bottom.

**Please note that values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Values should reflect the final net amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).**

IV-2a. During January 2017-June 2020, did your firm produce and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

<input type="checkbox"/>	<b>Yes.</b> --Please complete the following pricing data tables as appropriate.
<input type="checkbox"/>	<b>No.</b> --Skip to question IV-3.

IV-2b. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> produced and sold by your firm. NOTE: Please report the quantity of pricing products 1-3 in **lineal** feet.

Report data in **lineal feet** and **actual dollars** (not 1,000s).

(Quantity in lineal feet, value in dollars)						
Period of shipment	Product 1		Product 2		Product 3	
	Quantity	Value	Quantity	Value	Quantity	Value
<b>2017:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2018:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2019:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2020:</b>						
January-March						
April-June						

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.

<sup>2</sup> Pricing product definitions are provided on the first page of Part IV.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

IV-2b. **Price data.—Continued.** Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> produced and sold by your firm. NOTE: Please report the quantity of pricing products 4-6 in **number of units**.

Report data in **number of units** and **actual dollars** (not 1,000s).

<b>(Quantity in number of units, value in dollars)</b>						
<b>Period of shipment</b>	<b>Product 4</b>		<b>Product 5</b>		<b>Product 6</b>	
	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>
<b>2017:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2018:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2019:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2020:</b>						
January-March						
April-June						

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.

<sup>2</sup> Pricing product definitions are provided on the first page of Part IV.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 4:

Product 5:

Product 6:

IV-2c. **Price data checklist.**--Please check that the pricing data in question IV-2(b) has been correctly reported.

Are the price data reported above:	<b>v if Yes</b>
Values in actual dollars ( <i>not</i> \$1,000)?	<input type="checkbox"/>
Quantities of products 1-3 in lineal feet ?	<input type="checkbox"/>
Quantities of products 4-6 in number of units?	<input type="checkbox"/>
F.o.b. U.S. point of shipment (i.e., does not include U.S. transport costs)?	<input type="checkbox"/>
Net of all discounts and rebates?	<input type="checkbox"/>
Have discounts, rebates, and returns been credited to the quarter in which the sale occurred?	<input type="checkbox"/>
Have returns credited to the quarter in which the sale occurred?	<input type="checkbox"/>
Less than reported commercial shipments in question II-7 in each year?	<input type="checkbox"/>

IV-2d. **Pricing data methodology.**--Please describe the method and the kinds of documents/records that were used to compile your price data. **Include in your description how you converted the quantity data to lineal feet if your firm normally prices using board feet or pieces.**

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.*

IV-3. **Price setting.**--How does your firm determine the prices that it charges for sales of wood mouldings and millwork products (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-4. **Discount policy.**--Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-5. **Pricing terms.**--On what basis are your firm's prices of domestic wood mouldings and millwork products usually quoted (*check one*)?

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

IV-6. **Contract versus spot.**--Approximately what share of your firm's sales of its U.S.-produced wood mouldings and millwork products in 2019 was on a (1) short-term contract basis, (2) annual contract basis, (3) long-term contract basis, and (4) spot sales basis?

Item	Type of sale				Total (should sum to 100.0%)
	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)	Spot sales (for a single delivery)	
Share of 2019 sales	%	%	%	%	0.0 %

IV-7. **Contract provisions.**--Please fill out the table regarding your firm's typical sales contracts for U.S.-produced wood mouldings and millwork products (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

<b>Typical sales contract provisions</b>	<b>Item</b>	<b>Short-term contracts</b> (multiple deliveries for less than 12 months)	<b>Annual contracts</b> (multiple deliveries for 12 months)	<b>Long-term contracts</b> (multiple deliveries for more than 12 months)
Average contract duration	<i>No. of days</i>		365	
Price renegotiation (during contract period)	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	<i>Quantity</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Price</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Both</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Indexed to raw material costs <sup>1</sup>	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<sup>1</sup> Please identify the indexes used: _____.				

IV-8. **Lead times.**--What share of your firm's sales is from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of its U.S.-produced wood mouldings and millwork products?

<b>Source</b>	<b>Share of 2019 sales</b>	<b>Lead time (Average number of days)</b>
From inventory	%	
Produced to order	%	
<b>Total</b> (should sum to 100.0%)	0.0 %	



IV-9. **Shipping information.**--

- (a) Who generally arranges the transportation to your firm's customers' locations?  
 Your firm     Purchaser (*check one*)
- (b) Indicate the approximate percentage of your firm's sales of wood mouldings and millwork products that are delivered the following distances from its production facility.

<b>Distance from production facility</b>	<b>Share</b>
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
<b>Total</b> (should sum to 100.0%)	0.0 %

- IV-10. **Geographical shipments.**--In which U.S. geographic market area(s) has your firm sold its U.S.-produced wood mouldings and millwork products since January 1, 2017 (check all that apply)?

<b>Geographic area</b>	<b>√ if applicable</b>
<b>Northeast.</b> --CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>
<b>Midwest.</b> --IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>
<b>Southeast.</b> --AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>
<b>Central Southwest.</b> --AR, LA, OK, and TX.	<input type="checkbox"/>
<b>Mountains.</b> --AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>
<b>Pacific Coast.</b> --CA, OR, and WA.	<input type="checkbox"/>
<b>Other.</b> --All other markets in the United States not previously listed, including AK, HI, PR, and VI.	<input type="checkbox"/>

- IV-11. **Inland transportation costs.**--What is the approximate percentage of the cost of U.S.-produced wood mouldings and millwork products that is accounted for by U.S. inland transportation costs? \_\_\_\_\_ percent

IV-12. **Substitutes.**--Can other products be substituted for wood mouldings and millwork products?

No                       Yes--Please fill out the table.

Substitute	End use in which this substitute is used	Have changes in the price of this substitute affected the price for wood mouldings and millwork products?		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

IV-13. **Demand trends.**--

- (a) Indicate how demand within the United States and outside of the United States (if known) for **wood mouldings and millwork products** has changed since January 1, 2017. Explain any trends and describe the principal factors that have affected these changes in demand (i.e. product changes, increase/decrease in the use of substitutes, the COVID-19 pandemic, other economic factors, etc.).

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the U.S.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the U.S.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- (b) Indicate how demand within the United States and outside of the United States (if known) for **MDF mouldings and millwork products** has changed since January 1, 2017. Explain any trends and describe the principal factors that have affected these changes in demand (i.e. product changes, increase/decrease in the use of substitutes, the COVID-19 pandemic, other economic factors, etc.).

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the U.S.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the U.S.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-14. **Product changes.**--Have there been any significant changes in the product range, product mix, or marketing of wood mouldings and millwork products since January 1, 2017?

No	Yes	If yes, please describe and quantify if possible.
<input type="checkbox"/>	<input type="checkbox"/>	

IV-15. **Conditions of competition.**--

(a) Is the wood mouldings and millwork products market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to wood mouldings and millwork products? If yes, describe.

Check all that apply.	Please describe.
<input type="checkbox"/> <b>No</b>	Skip to question IV-16.
<input type="checkbox"/> <b>Yes-Business cycles (e.g. seasonal business)</b>	
<input type="checkbox"/> <b>Yes-Other distinctive conditions of competition</b>	

(b) If yes, have there been any changes in the business cycles or conditions of competition for wood mouldings and millwork products since January 1, 2017?

No	Yes	If yes, describe.
<input type="checkbox"/>	<input type="checkbox"/>	

IV-16. **Supply constraints.**--Has your firm refused, declined, or been unable to supply wood mouldings and millwork products since January 1, 2017 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe. Please also identify the reason(s) your firm experienced supply constraints (i.e. limited capacity, unscheduled shutdown in operations, the COVID-19 pandemic, etc.).
<input type="checkbox"/>	<input type="checkbox"/>	

IV-17. **Raw materials.**--How have wood mouldings and millwork products raw material prices changed since January 1, 2017?

Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for wood mouldings and millwork products.
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-18. **Interchangeability.**--Are wood mouldings and millwork products produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

Country-pair	Brazil	China	Chile	Other countries
United States				
Brazil				
China				
Chile				
For any country-pair producing wood mouldings and millwork products that are <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:				

IV-19. **Factors other than price.**--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, etc.) between wood mouldings and millwork products produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or O in the table below:

- A = such differences are *always* significant
- F = such differences are *frequently* significant
- S = such differences are *sometimes* significant
- N = such differences are *never* significant
- O = *no familiarity* with products from a specified country-pair

Country-pair	Brazil	China	Chile	Other countries
United States				
Brazil	X			
China	X	X		
Chile	X	X	X	
For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of wood mouldings and millwork products, identify the country-pair and report the advantages or disadvantages imparted by such factors:				

IV-20. **Gesso coating.**--Approximately what percentage are of your 2019 sales of wood mouldings and millwork products were offered with an extruded gesso coating? \_\_\_\_\_ percent

IV-21. **Species importance.**--How important is wood species to your customers?

Very important	Somewhat important	Not important	Explanation and factors
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-22. **Customer identification.**--List the names and contact information for your firm's 10 largest U.S. customers for wood mouldings and millwork products since January 1, 2017. Indicate the share of the quantity of your firm's total shipments of wood mouldings and millwork products that each of these customers accounted for in 2019.

	<b>Customer's name</b>	<b>City</b>	<b>State</b>	<b>Share of 2019 sales (%)</b>
<b>1</b>				
<b>2</b>				
<b>3</b>				
<b>4</b>				
<b>5</b>				
<b>6</b>				
<b>7</b>				
<b>8</b>				
<b>9</b>				
<b>10</b>				

IV-23. **Competition from imports.--**

- (a) **Lost revenue.**--Since January 1, 2017: To avoid losing sales to competitors selling wood mouldings and millwork products from Brazil and China, did your firm:

<b>Item</b>	<b>No</b>	<b>Yes</b>
Reduce prices	<input type="checkbox"/>	<input type="checkbox"/>
Roll back announced price increases	<input type="checkbox"/>	<input type="checkbox"/>

- (b) **Lost sales.**--Since January 1, 2017: Did your firm lose sales of wood mouldings and millwork products to imports of this product from Brazil and China?

<b>No</b>	<b>Yes</b>
<input type="checkbox"/>	<input type="checkbox"/>

- IV-24. **Other explanations.**--If your firm would like to further explain a response to a question in Part IV for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

--

**PART V.—FINISHER (BACK END) ONLY OPERATIONS**

Address questions on this part of the questionnaire to Keysha Martinez (202-205-2136, [Keysha.Martinez@usitc.gov](mailto:Keysha.Martinez@usitc.gov)) and/or Emily Kim (202-205-1800, [Emily.Kim@usitc.gov](mailto:Emily.Kim@usitc.gov)).

V-1. **Production, shipment, and inventory data for finishing production activities.**--Report your firm's production capacity, production, shipments, and inventories related to the production of wood mouldings and millwork products in its U.S. establishment(s) using imported and/or domestic blanks or unfinished wood mouldings or millwork products during the specified periods.

**"Average production capacity" or "capacity"** – The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix).

**"Production"** – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

**"Commercial U.S. shipments"** –Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

**"Internal consumption/ including product shipped to firm's own retail establishments"**-- Product consumed internally by your firm, which includes merchandise that your firm transferred to your own firm's retail establishments (i.e., shipped to either a bricks-and-mortar store or to an online order fulfillment center). Such transactions are to be valued at fair market value and not the total value of final downstream processed merchandise in the case of internal consumption, nor the retail sale value in the case of your firm owning and operating its own retail establishments or using a third-party fulfillment center to place retail level sales.

**"Transfers to related firms"** –Shipments made to related firms. Such transactions are valued at fair market value.

**"Related firm"** –A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

**"Export shipments"** –Shipments to destinations outside the United States, including shipments to related firms.

**"Inventories"**— Finished goods inventory, not raw materials or work-in-progress.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.*



V-1. **Production, shipment, and inventory data for finishing production activities**

<b>Quantity (in board feet) and value (in dollars)</b>					
<b>Item</b>	<b>Calendar years</b>			<b>January-June</b>	
	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2019</b>	<b>2020</b>
<b>Average production capacity<sup>1</sup> (quantity)</b> (A)					
<b>Beginning-of-period inventories</b> (quantity) (B)					
<b>Production (finishing).—</b>					
Using purchased domestic blanks (quantity) (C)					
Using purchased/imported Chinese blanks (quantity) (D)					
Using purchased/imported Brazilian blanks (quantity) (E)					
Using purchased/imported Other blanks (quantity) (F)					
Total production (finishing) (quantity)	0	0	0	0	0
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
Quantity (G)					
Value (H)					
<b>Internal consumption:<sup>2</sup></b>					
Quantity (I)					
Value <sup>2</sup> (J)					
<b>Transfers to related firms:<sup>2</sup></b>					
Quantity (K)					
Value <sup>2</sup> (L)					
<b>Export shipments:<sup>3</sup></b>					
Quantity (M)					
Value (N)					
<b>End-of-period inventories (quantity) (O)</b>					
<p><sup>1</sup> The production capacity reported is based on operating ___ hours per week, ___ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity ____.</p> <p><sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): _____. However, the data provided above in this table should be based on fair market value.</p> <p><sup>3</sup> Identify your firm's principal export markets: _____.</p>					

**V-1. Production, shipment, and inventory data for finishing production activities—Continued.**

*RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.--Generally, the data reported for the end-of-period inventories (i.e., line O) should be equal to the beginning-of-period inventories (i.e., line B), plus total production (i.e., line F), less total shipments (i.e., lines G, I, K, and M). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and, also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.*

Reconciliation	Calendar years			January-June	
	2017	2018	2019	2019	2020
B + C + D + E + F – G – I – K – M – O = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

**V-2. Channels of distribution for production activities involving domestic and/or imported blanks or unfinished wood mouldings or millwork products.--Report your firm's U.S. shipments produced with unfinished wood mouldings or millwork products (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) by channel of distribution.**

Quantity (in board feet)					
Item	Calendar years			January-June	
	2017	2018	2019	2019	2020
<b>Channels of distribution:</b>					
<b>U.S. shipments:</b>					
To distributors (P)					
To retailers (Q)					
To end users (R)					

*RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines P through R) in each time period equal the quantity reported for U.S. shipments (i.e., lines G, I, K) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

Reconciliation	Calendar years			January-June	
	2017	2018	2019	2019	2020
P + Q + R – G – I – K = zero ("0"), if not revise.	0	0	0	0	0

V-3. **U.S. shipments by material for finishing production activities.**--Report your firm's U.S. shipments produced with domestic and/or imported blanks or unfinished wood mouldings or millwork products (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of wood mouldings and millwork products, by material in the specified periods.

Quantity (in board feet), Value (dollars)					
Item	Calendar years			January-June	
	2017	2018	2019	2019	2020
<b>U.S. shipments:</b>					
Pine <sup>1</sup>					
Quantity (S)					
Value (T)					
Fir <sup>2</sup>					
Quantity (U)					
Value (V)					
Other softwoods <sup>3</sup>					
Quantity (W)					
Value (X)					
Hardwoods <sup>4</sup>					
Quantity (Y)					
Value (Z)					
Other (non-MDF wood/composite materials) <sup>5</sup>					
Quantity (AA)					
Value (AB)					

1. Please identify the pine species: \_\_\_\_\_  
2. Please identify the fir species: \_\_\_\_\_  
3. Please identify the other softwood species: \_\_\_\_\_  
4. Please identify the hardwood species: \_\_\_\_\_  
5. Please identify the other non-MDF wood/composite material types (e.g., LVL, combination/composites): \_\_\_\_\_.

Note that MDF products should not be reported in these lines. MDF data should only be reported in Part VII.

**RECONCILIATION OF SHIPMENTS BY MATERIAL.**--Please ensure that the quantities and values reported for shipments by material (i.e., lines S through AB) in each time period equal the quantity and value reported for U.S. shipments (i.e., lines G through N) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year			January-June	
	2017	2018	2019	2019	2020
<b>Quantity:</b> S + U + W + Y + AA – G – I – K = zero ("0"), if not revise.	0	0	0	0	0
<b>Value:</b> T + V + X + Z + AB – H – J – L = zero ("0"), if not revise.	0	0	0	0	0

V-4. **U.S. shipments by product for finishing production activities.**--Report your firm's U.S. shipments produced with domestic and/or imported blanks or unfinished wood mouldings or millwork products (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of wood mouldings and millwork products, by product.

<b>Quantity (in board feet), Value (dollars)</b>					
<b>Item</b>	<b>Calendar years</b>			<b>January-June</b>	
	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2019</b>	<b>2020</b>
<b>U.S. shipments:</b>					
Door frames/jambs <i>Quantity (AC)</i>					
<i>Value (AD)</i>					
Door/window casings, trim (excluding S1S2E), and base boards <i>Quantity (AE)</i>					
<i>Value (AF)</i>					
S1S2E <i>Quantity (AG)</i>					
<i>Value (AH)</i>					
Crown/cove mouldings <i>Quantity (AI)</i>					
<i>Value (AJ)</i>					
Base caps/corner guards <i>Quantity (AK)</i>					
<i>Value (AL)</i>					
Corbels, plinths, rosettes, and appliques <i>Quantity (AM)</i>					
<i>Value (AN)</i>					
Custom milled pieces <i>Quantity (AO)</i>					
<i>Value (AP)</i>					
Other in-scope products <sup>1</sup> <i>Quantity (AQ)</i>					
<i>Value (AR)</i>					
<sup>1</sup> Please identify these products: _____.					

*RECONCILIATION OF U.S. SHIPMENTS BY PRODUCT.--Please ensure that the quantities and values reported for U.S. shipments by material (i.e., lines X through AC) in each time period equal the quantity and value reported for U.S. shipments (i.e., lines G through N) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

Reconciliation	Calendar year			January-June	
	2017	2018	2019	2019	2020
<b>Quantity:</b> AC + AE + AG + AI + AK + AM + AO + AQ + - G - I - K = zero ("0"), if not revise.	0	0	0	0	0
<b>Value:</b> AD + AF + AH +AJ + AL + AN + AP + AR + - H - J - L = zero ("0"), if not revise.	0	0	0	0	0

V-5. **Employment data.**--Report your firm's employment-related data related to wood mouldings and millwork products finishing activities and provide an explanation for any trends in these data.

**"Production and Related Workers" (PRWs)** includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12. For the January to June periods, calculate similarly and divide by 6.

If your firm had the same number of PRWs in all calendar years and had not experienced any changes in PRWs in the most recent interim period, you would have the same number of PRWs for the interim periods, regardless of whether the interim periods are Jan-Mar (Q1), Jan-June (Q1+Q2), or Jan-Sept (Q1+Q2+Q3)."

**"Hours worked"** includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

**"Wages paid"** --Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

Item	Calendar years			January-June	
	2017	2018	2019	2019	2020
Average number of PRWs ( <i>number</i> )					
Hours worked by PRWs ( <i>hours</i> )					
Wages paid to PRWs ( <i>dollars</i> )					

V-5. **Employment data.—Continued.**

Explanation of trends:

--

V-6. **Operations on wood mouldings and millwork products—Finishers only.**--Report the revenue and related cost information requested below on the wood mouldings and millwork products operations of your firm's U.S. establishment(s).<sup>1</sup> Do not report resales of blanks on which your firm did not conduct any moulding and finishing activities. Note that internal consumption and transfers to related firms must be valued at fair market value. Input purchases from related suppliers should be consistent with and based on information in the firm's accounting books and records. Provide data for your firm's three most recently completed fiscal years, and for the specified interim periods. If your firm was involved in tolling operations (either as the toller or as the tollee), please contact Emily Kim at (202) 205-1800 before completing this section of the questionnaire.

V-6. **Operations on wood mouldings and millwork products—Finishers only.—Continued.**

Quantity (in board feet) and value (in dollars)					
Item	Fiscal years			January--June	
	2017	2018	2019	2019	2020
<b>Net sales quantities:</b> <sup>2</sup>					
Commercial sales ("CS")					
Internal consumption ("IC")					
Transfers to related firms ("Transfers")					
Total net sales quantities	0	0	0	0	0
<b>Net sales values:</b> <sup>2</sup>					
Commercial sales					
Internal consumption					
Transfers to related firms					
Total net sales values	0	0	0	0	0
<b>Cost of goods sold (COGS):</b> <sup>3</sup>					
Raw materials.—					
Purchases of domestically manufactured blanks					
Purchases or imports of blanks from Brazil					
Purchases or imports of blanks from China					
Purchases or imports of blanks from other sources (i.e., sources other than Brazil and China) <sup>4</sup>					
Cost of blanks	0	0	0	0	0
Other raw material costs <sup>4</sup>					
Raw materials	0	0	0	0	0
Direct labor					
Other factory costs					
Total COGS	0	0	0	0	0
<b>Gross profit or (loss)</b>	0	0	0	0	0
<b>Selling, general, and administrative (SG&amp;A) expenses</b>					
<b>Operating income (loss)</b>	0	0	0	0	0
<b>Other expenses and income:</b>					
Interest expense					
All other expense items					
All other income items					
<b>Net income or (loss) before income taxes</b>	0	0	0	0	0
<b>Depreciation/amortization included above</b>					

<sup>1</sup> Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations.  
<sup>2</sup> Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.  
<sup>3</sup> COGS (whether for domestic or export sales) should include costs associated with CS, IC, and Transfers.  
<sup>4</sup> Please indicate any other notable "other" raw materials not expressly identified above and provide the share of the total raw material costs that they account for: \_\_\_\_\_.

*Note --The table above contains calculations that will appear when you have entered data in the MS Word form fields.*

V-7. **Nonrecurring items (charges and gains) included in the subject product financial results—Finishers only.**--For each annual and interim period for which financial results are reported in question V-6, please specify all material (significant) nonrecurring items (charges and gains) in the schedule below, the specific question V-6 line item where the nonrecurring items are included, a brief description of the relevant nonrecurring items, and the associated values (*in \$1,000*), as reflected in question V-6; i.e., if an aggregate nonrecurring item has been allocated to question V-6, only the allocated value amount included in question V-6 should be reported in the schedule below. Note: The Commission's objective here is to gather information only on material (significant) nonrecurring items which impacted the reported financial results of the subject product in question V-6.

Item	Fiscal years			January-June	
	2017	2018	2019	2019	2020
	<i>Value (in dollars)</i>				
Nonrecurring item 1					
Nonrecurring item 2					
Nonrecurring item 3					
Nonrecurring item 4					
Nonrecurring item 5					
Nonrecurring item 6					
Nonrecurring item 7					

**Nonrecurring item:** In this table please provide a brief description of each nonrecurring item reported above and indicate the specific line item in table V-6 where the nonrecurring item is classified.

	Description of the nonrecurring item	Income statement classification of the nonrecurring item
Nonrecurring item 1		
Nonrecurring item 2		
Nonrecurring item 3		
Nonrecurring item 4		
Nonrecurring item 5		
Nonrecurring item 6		
Nonrecurring item 7		

V-8. **Classification of identified nonrecurring items (charges and gains) in the accounting books and records of the company.**--If non-recurring items were reported in question V-7 above, please identify where your company recorded these items in your accounting books and records in the normal course of business; i.e., just as responses to question V-7 identify where these items are reported in question V-6.



V-9a. **Asset values—Finishers only.**--Report the total assets (i.e., **both current and long-term assets**) associated with the finishing, warehousing, and sale of wood mouldings and millwork products. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for wood mouldings and millwork products in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with relevant cost allocations in question V-6. Provide data as of the end of your firm's three most recently completed fiscal years.

**Note:** Total assets should reflect net assets after any accumulated depreciation and allowances deducted.

Total assets should be allocated to the subject products if these assets are also related to other products. Please provide a brief explanation if there are any substantial changes in total asset value during the period; e.g., due to asset write-offs, revaluation, and major purchases.

Value (in dollars)			
Item	Fiscal years		
	2017	2018	2019
Total assets (net) <sup>1</sup>			
<sup>1</sup> Describe _____.			

V-9b. **Description of reported assets.**--Describe the main asset categories (**both current and long-term assets**) in the above response. Provide a brief explanation if there are any substantial changes in total asset value during the period; e.g., due to asset write-offs, revaluation, and major purchases.

V-10a. **Capital expenditures and research and development expenses—Finishers only.**--Report your firm's capital expenditures and research and development ("R&D") expenses for wood mouldings and millwork products. Provide data for your firm's three most recently completed fiscal years, and for the specified interim periods.

Value (in dollars)					
Item	Fiscal years			January-June	
	2017	2018	2019	2019	2020
Capital expenditures <sup>1</sup>					
R&D expenses <sup>2</sup>					
<sup>1</sup> Please describe the nature, focus, and significance of your firm's capital expenditures on the subject product. _____. <sup>2</sup> Please describe the nature, focus, and significance of your firm's R&D expenses related to subject product. _____.					

V-10b. **Description of reported capital expenditures.**--Describe the nature, focus, and significance of your firm's reported capital expenditures. If no capital expenditure data were reported, explain the reason.

--

V-10c. **Description of reported R&D expenses.**--Describe the nature, focus, and significance of your firm's reported R&D expenses. If no R&D expense data were reported, explain the reason.

--

V-11. **Data consistency and reconciliation—Finishers only.**--Please indicate whether your firm's financial data for questions V-6, V-9a, and V-10a are based on a calendar year or on your firm's fiscal year:

Calendar year	Fiscal year	Specify fiscal year
<input type="checkbox"/>	<input type="checkbox"/>	

Please note the quantities and values reported in question V-6 should reconcile with the data reported in question V-1 (including export shipments) as long as they are reported on the same fiscal year basis.

**RECONCILIATION OF TRADE VS FINANCIAL DATA.**--Please ensure that the quantities and values reported for total shipments in Part V-1 equal the quantities and values reported for total net sales in V-6 of this questionnaire in each time period unless the financial data from V-6 are reported on a fiscal year basis, in which case only the interim periods must reconcile. If the calculated fields below return values other than zero (i.e., "0") and both are being reported on a calendar basis, please explain the discrepancy below.

Reconciliation	Fiscal years			January-June	
	2017	2018	2019	2019	2020
<b>Quantity:</b> Trade data from question V-1 (lines G, I, K, and M) less financial total net sales quantity data from question V-6, = zero ("0").	0	0	0	0	0
<b>Value:</b> Trade data from question V-1 (lines H, J, L, and N) less financial total net sales value data from question V-6, = zero ("0").	0	0	0	0	0

Do these data in question V-6 reconcile with data in question V-1?

Yes	No	If no, please explain.
<input type="checkbox"/>	<input type="checkbox"/>	

V-12. **Finishing (back end) only activities.**--Since January 1, 2017, has your firm purchased (not produced) wood blanks (either domestic or imported) and further processed those purchases into products that still match the definition of WMMP?

<b>No</b>	<b>Yes</b>
<input type="checkbox"/>	<input type="checkbox"/>

<b>If yes--Please describe the nature and extent of the following items in relation to your firm's finishing (back end) operations in the United States.</b>	
Capital investments	
Technical expertise	
Value added	
Employment	
Quantity and type of parts sourced in the United States	
Any other costs and activities related to your finishing operations	

V-12b. **Finishing (back end) only finishing operations' complexity and importance.**--On a scale of 1 to 5, please provide your firm's subjective opinion as to the complexity, intensity, and importance of finishing only activities, with 1 being minimally complex, intense, and important and 5 being extremely complex, intense, and important.

<b>1:</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5:</b>
<b>Minimally complex, intense, and important</b>				<b>Extremely complex, intense, and important</b>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Please describe the reason for your rating.</b>				

If your responses to any of the items in questions V-11, V-12, and V-13 differ by country, please describe these differences and, as applicable, indicate which country or countries your response refers to in the relevant form fields. **Note: If your company reports its responses in III-15, III-16, and III-17, do not repeat the same responses in V-11, V-12, and V-13.**

V-13. **Effects of imports on investment—Finishers only.**--Since January 1, 2017, has your firm experienced any actual negative effects on its return on investment or the scale of capital investments as a result of imports of wood mouldings and millwork products from Brazil and China?

<b>No</b>	<b>Yes</b>	<b>If yes, my firm has experienced actual negative effects as follows.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

<i>(check as many as appropriate)</i>		<i>(please describe)</i>
<input type="checkbox"/>	Cancellation, postponement, or rejection of expansion projects	
<input type="checkbox"/>	Denial or rejection of investment proposal	
<input type="checkbox"/>	Reduction in the size of capital investments	
<input type="checkbox"/>	Return on specific investments negatively impacted	
<input type="checkbox"/>	Other	

V-14. **Effects of imports on growth and development—Finishers only.**--Since January 1, 2017, has your firm experienced any actual negative effects on its growth, ability to raise capital, or existing development and production efforts (including efforts to develop a derivative or more advanced version of the product) as a result of imports of wood mouldings and millwork products from Brazil and China?

<b>No</b>	<b>Yes</b>	
<input type="checkbox"/>	<input type="checkbox"/>	<b>If yes, my firm has experienced actual negative effects as follows.</b>

<i>(check as many as appropriate)</i>		<i>(please describe)</i>
<input type="checkbox"/>	Rejection of bank loans	
<input type="checkbox"/>	Lowering of credit rating	
<input type="checkbox"/>	Problem related to the issue of stocks or bonds	
<input type="checkbox"/>	Ability to service debt	
<input type="checkbox"/>	Other	

V-15. **Anticipated effects of imports—Finishers only.**--Does your firm anticipate any negative effects due to imports of wood mouldings and millwork products from Brazil and China?

<b>No</b>	<b>Yes</b>	<b>If yes, my firm anticipates negative effects as follows.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

**PART VI.—LAMINATED VENEER LUMBER (LVL) WMMP INFORMATION**

Address questions on this part of the questionnaire to Keysha Martinez (202-205-2136, [Keysha.Martinez@usitc.gov](mailto:Keysha.Martinez@usitc.gov)) and/or Emily Kim (202-205-1800, [Emily.Kim@usitc.gov](mailto:Emily.Kim@usitc.gov)).

VI-1. **LVL WMMP Production, shipment, and inventory data**--Report your firm's production capacity, production, shipments, and inventories related to the production of LVL wood mouldings and millwork products in its U.S. establishment(s) during the specified periods. Please exclude any production using unfinished wood mouldings and millwork products.

**"Average production capacity" or "capacity"** – The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix).

**"Production"** – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

**"Commercial U.S. shipments"** –Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

**"Internal consumption/ including product shipped to firm's own retail establishments"**-- Product consumed internally by your firm, which includes merchandise that your firm transferred to your own firm's retail establishments (i.e., shipped to either a bricks-and-mortar store or to an online order fulfillment center). Such transactions are to be valued at fair market value and not the total value of final downstream processed merchandise in the case of internal consumption, nor the retail sale value in the case of your firm owning and operating its own retail establishments or using a third-party fulfillment center to place retail level sales.

**"Transfers to related firms"** –Shipments made to related firms. Such transactions are valued at fair market value.

**"Related firm"** –A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

**"Export shipments"** –Shipments to destinations outside the United States, including shipments to related firms.

**"Inventories"**— Finished goods inventory, not raw materials or work-in-progress.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.*

**VI-1. LVL WMMP Production, shipment, and inventory data.**

<b>Quantity (in board feet) and value (in dollars)</b>					
<b>Item</b>	<b>Calendar years</b>			<b>January-June</b>	
	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2019</b>	<b>2020</b>
<b>Average production capacity<sup>1</sup> (quantity)</b> (A)					
<b>Beginning-of-period inventories</b> (quantity) (B)					
<b>Production</b> (quantity) (C)					
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
Quantity (D)					
Value (E)					
<b>Internal consumption/ including for</b> <b>own retail establishments:<sup>2</sup></b>					
Quantity (F)					
Value <sup>2</sup> (G)					
<b>Transfers to related firms:<sup>2</sup></b>					
Quantity (H)					
Value <sup>2</sup> (I)					
<b>Export shipments:<sup>3</sup></b>					
Quantity (J)					
Value (K)					
<b>End-of-period inventories</b> (quantity) (L)					
<p><sup>1</sup> The production capacity reported is based on operating ___ hours per week, ___ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity ____.</p> <p><sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): _____. However, the data provided above in this table should be based on fair market value.</p> <p><sup>3</sup> Identify your firm's principal export markets: _____.</p>					

**RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.**--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and, also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

<b>Reconciliation</b>	<b>Calendar years</b>			<b>January-June</b>	
	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2019</b>	<b>2020</b>
B + C – D – F – H – J – L = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0
<p><sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:_____.</p>					

VI-2. **LVL WMMP Channels of distribution.**--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) by channel of distribution.

<b>Quantity (in board feet)</b>					
<b>Item</b>	<b>Calendar years</b>			<b>January-June</b>	
	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2019</b>	<b>2020</b>
<b>Channels of distribution:</b>					
<b>U.S. shipments:</b>					
To distributors (M)					
To retailers (N)					
To end users (O)					

***RECONCILIATION OF CHANNELS.**--Please ensure that the quantities reported for channels of distribution (i.e., lines M through O) in each time period equal the quantity reported for U.S. shipments (i.e., line D, F, H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

<b>Reconciliation</b>	<b>Calendar years</b>			<b>January-June</b>	
	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2019</b>	<b>2020</b>
M + N + O – D – F– H = zero ("0"), if not revise.	0	0	0	0	0



VI-3. **LVL WMMP Employment data**--Report your firm's employment-related data related to the production of LVL wood mouldings and millwork products and provide an explanation for any trends in these data.

**"Production and Related Workers" (PRWs)** includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12. For the January to June periods, calculate similarly and divide by 6.

If your firm had the same number of PRWs in all calendar years and had not experienced any changes in PRWs in the most recent interim period, you would have the same number of PRWs for the interim periods, regardless of whether the interim periods are Jan-Mar (Q1), Jan-June (Q1+Q2), or Jan-Sept (Q1+Q2+Q3)."

**"Hours worked"** includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

**"Wages paid"** --Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

Item	Calendar years			January-June	
	2017	2018	2019	2019	2020
Average number of PRWs ( <i>number</i> )					
Hours worked by PRWs ( <i>hours</i> )					
Wages paid to PRWs ( <i>dollars</i> )					

Explanation of trends:

VI-4. **Operations on LVL wood mouldings and millwork products.**--Report the revenue and related cost information requested below on the LVL wood mouldings and millwork products operations of your firm's U.S. establishment(s).<sup>1</sup> Do not report resales of products. Note that internal consumption and transfers to related firms must be valued at fair market value. Input purchases from related suppliers should be consistent with and based on information in the firm's accounting books and records. Provide data for your firm's three most recently completed fiscal years, and for the specified interim periods. If your firm was involved in tolling operations (either as the toller or as the tollee), please contact Emily Kim at (202) 205-1800 before completing this section of the questionnaire.

<b>Quantity (in board feet) and value (in dollars)</b>					
<b>Item</b>	<b>Fiscal years</b>			<b>January-June</b>	
	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2019</b>	<b>2020</b>
<b>Net sales quantities:<sup>2</sup></b>					
Commercial sales ("CS")					
Internal consumption ("IC")					
Transfers to related firms ("Transfers")					
Total net sales quantities	0	0	0	0	0
<b>Net sales values:<sup>2</sup></b>					
Commercial sales					
Internal consumption					
Transfers to related firms					
Total net sales values	0	0	0	0	0
<b>Cost of goods sold (COGS):<sup>3</sup></b>					
Raw materials					
Direct labor					
Other factory costs					
Less: by-product revenue					
Total COGS	0	0	0	0	0
<b>Gross profit or (loss)</b>	0	0	0	0	0
<b>Selling, general, and administrative (SG&amp;A) expenses</b>					
<b>Operating income (loss)</b>	0	0	0	0	0
<b>Other expenses and income:</b>					
Interest expense					
All other expense items					
All other income items					
<b>Net income or (loss) before income taxes</b>	0	0	0	0	0
<b>Depreciation/amortization included above</b>					

<sup>1</sup> Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations.

<sup>2</sup> Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

<sup>3</sup> COGS (whether for domestic or export sales) should include costs associated with CS, IC, and Transfers.

*Note --The table above contains calculations that will appear when you have entered data in the MS Word form fields*

VI-5a. **LVL WMMP Asset values.**--Report the total assets (i.e., **both current and long-term assets**) associated with the production, warehousing, and sale of LVL wood mouldings and millwork products. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for LVL wood mouldings and millwork products in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with relevant cost allocations in question VI-4. Provide data as of the end of your firm's three most recently completed fiscal years.

**Note:** Total assets should reflect net assets after any accumulated depreciation and allowances deducted.

Total assets should be allocated to the subject products if these assets are also related to other products. Please provide a brief explanation if there are any substantial changes in total asset value during the period; e.g., due to asset write-offs, revaluation, and major purchases.

Value (in dollars)			
Item	Fiscal years		
	2017	2018	2019
Total assets (net) <sup>1</sup>			
<sup>1</sup> Describe _____.			

VI-5b. **Description of reported assets.**--Describe the main asset categories (**both current and long-term assets**) in the above response. Provide a brief explanation if there are any substantial changes in total asset value during the period; e.g., due to asset write-offs, revaluation, and major purchases.

VI-6a. **LVL WMMP Capital expenditures and research and development expenses.**--Report your firm's capital expenditures and research and development ("R&D") expenses for LVL wood mouldings and millwork products. Provide data for your firm's three most recently completed fiscal years, and for the specified interim periods.

Value (in dollars)					
Item	Fiscal years			January-June	
	2017	2018	2019	2019	2020
Capital expenditures					
R&D expenses					

VI-6b. **Description of reported capital expenditures.**--Describe the nature, focus, and significance of your firm's reported capital expenditures. If no capital expenditure data were reported, explain the reason.

VI-6c. **Description of reported R&D expenses.**--Describe the nature, focus, and significance of your firm's reported R&D expenses. If no R&D expense data were reported, explain the reason.

--

VI-7. **Data consistency and reconciliation.**--Please indicate whether your firm's financial data for question VI-4, VI-5a, and VI-6a are based on a calendar year or on your firm's fiscal year:

Calendar year	Fiscal year	Specify fiscal year
<input type="checkbox"/>	<input type="checkbox"/>	

Please note the quantities and values reported in question VI-4 should reconcile with the data reported in question VI-1 (including export shipments) as long as they are reported on the same fiscal year basis.

***RECONCILIATION OF TRADE VS FINANCIAL DATA.**--Please ensure that the quantities and values reported for total shipments in Part VI-1 equal the quantities and values reported for total net sales in VI-4 of this questionnaire in each time period unless the financial data from VI-4 are reported on a fiscal year basis, in which case only the interim periods must reconcile. If the calculated fields below return values other than zero (i.e., "0") and both are being reported on a calendar basis, please explain the discrepancy below.*

Reconciliation	Fiscal years			January-June	
	2017	2018	2019	2019	2020
<b>Quantity:</b> Trade data from question VI-1 (lines D, F, H, and J) less financial total net sales quantity data from question VI-4, = zero ("0").	0	0	0	0	0
<b>Value:</b> Trade data from question VI-1 (lines E, G, I, and K) less financial total net sales value data from question VI-4, = zero ("0").	0	0	0	0	0

Do these data in question VI-4 reconcile with data in question VI-1?

Yes	No	If no, please explain.
<input type="checkbox"/>	<input type="checkbox"/>	

**PART VII.—MEDIUM DENSITY FIBERBOARD (MDF) MMP INFORMATION**

Address questions on this part of the questionnaire to Keysha Martinez (202-205-2136, [Keysha.Martinez@usitc.gov](mailto:Keysha.Martinez@usitc.gov)) and/or Emily Kim (202-205-1800, [Emily.Kim@usitc.gov](mailto:Emily.Kim@usitc.gov)).

VII-1. **MDF MMP Production, shipment, and inventory data.**--Report your firm's production capacity, production, shipments, and inventories related to the production of MDF mouldings and millwork products in its U.S. establishment(s) during the specified periods. Please exclude any production using unfinished wood mouldings and millwork products.

**"Average production capacity" or "capacity"** – The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix).

**"Production"** – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

**"Commercial U.S. shipments"** –Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

**"Internal consumption/ including product shipped to firm's own retail establishments"**-- Product consumed internally by your firm, which includes merchandise that your firm transferred to your own firm's retail establishments (i.e., shipped to either a bricks-and-mortar store or to an online order fulfillment center). Such transactions are to be valued at fair market value and not the total value of final downstream processed merchandise in the case of internal consumption, nor the retail sale value in the case of your firm owning and operating its own retail establishments or using a third-party fulfillment center to place retail level sales.

**"Transfers to related firms"** –Shipments made to related firms. Such transactions are valued at fair market value.

**"Related firm"** –A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

**"Export shipments"** –Shipments to destinations outside the United States, including shipments to related firms.

**"Inventories"**— Finished goods inventory, not raw materials or work-in-progress.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.*

VII-1. **MDF MMP production, shipment, and inventory data.**

<b>Quantity (in board feet) and value (in dollars)</b>					
<b>Item</b>	<b>Calendar years</b>			<b>January-June</b>	
	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2019</b>	<b>2020</b>
<b>Average production capacity<sup>1</sup> (quantity)</b> (A)					
<b>Beginning-of-period inventories</b> (quantity) (B)					
<b>Production</b> (quantity) (C)					
<b>U.S. shipments:</b> <b>Commercial shipments:</b> Quantity (D)					
Value (E)					
<b>Internal consumption/ including for own retail establishments:<sup>2</sup></b> Quantity (F)					
Value <sup>2</sup> (G)					
<b>Transfers to related firms:<sup>2</sup></b> Quantity (H)					
Value <sup>2</sup> (I)					
<b>Export shipments:<sup>3</sup></b> Quantity (J)					
Value (K)					
<b>End-of-period inventories</b> (quantity) (L)					
<p><sup>1</sup> The production capacity reported is based on operating ___ hours per week, ___ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity ____.</p> <p><sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): _____. However, the data provided above in this table should be based on fair market value.</p> <p><sup>3</sup> Identify your firm's principal export markets: _____.</p>					

***RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.***--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and, also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

<b>Reconciliation</b>	<b>Calendar years</b>			<b>January-June</b>	
	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2019</b>	<b>2020</b>
B + C – D – F – H – J – L = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:_____.					

VII-2. **MDF MMP Channels of distribution**--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) by channel of distribution.

<b>Quantity (in board feet)</b>					
<b>Item</b>	<b>Calendar years</b>			<b>January-June</b>	
	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2019</b>	<b>2020</b>
<b>Channels of distribution:</b>					
<b>U.S. shipments:</b>					
To distributors (M)					
To retailers (N)					
To end users (O)					

***RECONCILIATION OF CHANNELS**--Please ensure that the quantities reported for channels of distribution (i.e., lines M through O) in each time period equal the quantity reported for U.S. shipments (i.e., line D, F, H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

<b>Reconciliation</b>	<b>Calendar years</b>			<b>January-June</b>	
	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2019</b>	<b>2020</b>
M + N + O – D – F– H = zero ("0"), if not revise.	0	0	0	0	0

VII-3. **MDF MMP employment data.**--Report your firm's employment-related data related to the production of MDF MMP wood mouldings and millwork products and provide an explanation for any trends in these data.

**"Production and Related Workers" (PRWs)** includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12. For the January to June periods, calculate similarly and divide by 6.

If your firm had the same number of PRWs in all calendar years and had not experienced any changes in PRWs in the most recent interim period, you would have the same number of PRWs for the interim periods, regardless of whether the interim periods are Jan-Mar (Q1), Jan-June (Q1+Q2), or Jan-Sept (Q1+Q2+Q3)."

**"Hours worked"** includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

**"Wages paid"** --Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

Item	Calendar years			January-June	
	2017	2018	2019	2019	2020
Average number of PRWs ( <i>number</i> )					
Hours worked by PRWs ( <i>hours</i> )					
Wages paid to PRWs ( <i>dollars</i> )					

Explanation of trends:



VII-4. **Operations on MDF MMP mouldings and millwork products.**--Report the revenue and related cost information requested below on the MDF MMP wood mouldings and millwork products operations of your firm's U.S. establishment(s).<sup>1</sup> Do not report resales of products. Note that internal consumption and transfers to related firms must be valued at fair market value. Input purchases from related suppliers should be consistent with and based on information in the firm's accounting books and records. Provide data for your firm's three most recently completed fiscal years, and for the specified interim periods. If your firm was involved in tolling operations (either as the toller or as the tollee), please contact Emily Kim at (202) 205-1800 before completing this section of the questionnaire.

<b>Quantity (in board feet) and value (in dollars)</b>					
<b>Item</b>	<b>Fiscal years</b>			<b>January-June</b>	
	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2019</b>	<b>2020</b>
<b>Net sales quantities:<sup>2</sup></b>					
Commercial sales ("CS")					
Internal consumption ("IC")					
Transfers to related firms ("Transfers")					
Total net sales quantities	0	0	0	0	0
<b>Net sales values:<sup>2</sup></b>					
Commercial sales					
Internal consumption					
Transfers to related firms					
Total net sales values	0	0	0	0	0
<b>Cost of goods sold (COGS):<sup>3</sup></b>					
Raw materials					
Direct labor					
Other factory costs					
Less: by-product revenue					
Total COGS	0	0	0	0	0
<b>Gross profit or (loss)</b>	0	0	0	0	0
<b>Selling, general, and administrative (SG&amp;A) expenses</b>					
<b>Operating income (loss)</b>	0	0	0	0	0
<b>Other expenses and income:</b>					
Interest expense					
All other expense items					
All other income items					
<b>Net income or (loss) before income taxes</b>	0	0	0	0	0
<b>Depreciation/amortization included above</b>					
<sup>1</sup> Include only sales (whether <u>domestic or export</u> ) and costs related to your <u>U.S. manufacturing operations</u> . <sup>2</sup> Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire. <sup>3</sup> COGS (whether for domestic or export sales) should include <u>costs associated with CS, IC, and Transfers</u> .					

*Note --The table above contains calculations that will appear when you have entered data in the MS Word form fields*

VII-5a. **MDF MMP asset values.**--Report the total assets (i.e., **both current and long-term assets**) associated with the production, warehousing, and sale of MDF MMP wood mouldings and millwork products. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for MDF MMP wood mouldings and millwork products in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with relevant cost allocations in question VII-4. Provide data as of the end of your firm's three most recently completed fiscal years.

**Note:** Total assets should reflect net assets after any accumulated depreciation and allowances deducted.

Total assets should be allocated to the subject products if these assets are also related to other products. Please provide a brief explanation if there are any substantial changes in total asset value during the period; e.g., due to asset write-offs, revaluation, and major purchases.

Value (in dollars)			
Item	Fiscal years		
	2017	2018	2019
Total assets (net) <sup>1</sup>			
<sup>1</sup> Describe _____.			

VII-5b. **Description of reported assets.**--Describe the main asset categories (both current and long-term assets) in the above response. Provide a brief explanation if there are any substantial changes in total asset value during the period; e.g., due to asset write-offs, revaluation, and major purchases.

VII-6a. **MDF MMP capital expenditures and research and development expenses.**--Report your firm's capital expenditures and research and development ("R&D") expenses for MDF MMP wood mouldings and millwork products. Provide data for your firm's three most recently completed fiscal years, and for the specified interim periods.

Value (in dollars)					
Item	Fiscal years			January-June	
	2017	2018	2019	2019	2020
Capital expenditures					
R&D expenses					

VII-6b. **Description of reported capital expenditures.**--Describe the nature, focus, and significance of your firm's reported capital expenditures. If no capital expenditure data were reported, explain the reason.

VII-6c. **Description of reported R&D expenses.**--Describe the nature, focus, and significance of your firm's reported R&D expenses. If no R&D expense data were reported, explain the reason.

--

VII-7. **Data consistency and reconciliation.**--Please indicate whether your firm's financial data for questions VII-4, VII-5a, and VII-6a are based on a calendar year or on your firm's fiscal year:

Calendar year	Fiscal year	Specify fiscal year
<input type="checkbox"/>	<input type="checkbox"/>	

Please note the quantities and values reported in question VII-4 should reconcile with the data reported in question VII-1 (including export shipments) as long as they are reported on the same fiscal year basis.

***RECONCILIATION OF TRADE VS FINANCIAL DATA.**--Please ensure that the quantities and values reported for total shipments in Part VII-1 equal the quantities and values reported for total net sales in VII-4 of this questionnaire in each time period unless the financial data from VII-5 are reported on a fiscal year basis, in which case only the interim periods must reconcile. If the calculated fields below return values other than zero (i.e., "0") and both are being reported on a calendar basis, please explain the discrepancy below.*

Reconciliation	Fiscal years			January-June	
	2017	2018	2019	2019	2020
<b>Quantity:</b> Trade data from question VII-1 (lines D, F, H, and J) less financial total net sales quantity data from question VII-4, = zero ("0").	0	0	0	0	0
<b>Value:</b> Trade data from question VII-1 (lines E, G, I, and J) less financial total net sales value data from question VII-4, = zero ("0").	0	0	0	0	0

Do these data in question VII-4 reconcile with data in question VII-1?

Yes	No	If no, please explain.
<input type="checkbox"/>	<input type="checkbox"/>	

**PART VIII.—COMPARABILITY OF TYPES OF MOULDINGS AND MILLWORK PRODUCTS**

Address questions on this part of the questionnaire to Keysha Martinez (202-205-2136, [Keysha.Martinez@usitc.gov](mailto:Keysha.Martinez@usitc.gov)).

VIII-1. **Comparability of types of mouldings and millwork products.**--For each of the following indicate whether listed products are: fully comparable or the same, *i.e.*, have no differentiation between them; mostly comparable or similar; somewhat comparable or similar; never or not-at-all comparable or similar; or no familiarity with products.

- F: fully comparable or the same, *i.e.*, have no differentiation between them;
- M: mostly comparable or similar;
- S: somewhat comparable or similar;
- N: never or not-at-all comparable or similar; or
- O: no familiarity with products.

(a) **Physical Characteristics and End Uses.**--The differences and similarities in the physical characteristics and end uses.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <i>physical characteristics and uses</i> :
Out-of-scope <b><u>MDF mouldings and millwork products</u></b> vs in-scope <b><u>wood mouldings and millwork products</u></b>		

(b) **Interchangeability.**--The ability to substitute the products in the same application.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <i>interchangeability</i> :
Out-of-scope <b><u>MDF mouldings and millwork products</u></b> vs in-scope <b><u>wood mouldings and millwork products</u></b>		

VIII-1. **Comparability of types wood mouldings and millwork products.** —*Continued.*

- F: fully comparable or the same, *i.e.*, have no differentiation between them;
- M: mostly comparable or similar;
- S: somewhat comparable or similar;
- N: never or not-at-all comparable or similar; or
- O: no familiarity with products.

(c) **Manufacturing facilities, production processes, and production employees.**--Whether manufactured in the same facilities, from the same inputs, on the same machinery and equipment, and using the same employees.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>manufacturing facilities, production processes, and production employees</u> :
Out-of-scope <b><u>MDF mouldings and millwork products</u></b> vs in-scope <b><u>wood mouldings and millwork products</u></b>		

(d) **Channels of distribution.**--Channels of distribution/market situation through which the products are sold (i.e., sold direct to end users, through wholesaler/distributors, etc.).

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>channels of distribution</u> :
Out-of-scope <b><u>MDF mouldings and millwork products</u></b> vs in-scope <b><u>wood mouldings and millwork products</u></b>		

VIII-1. **Comparability of types wood mouldings and millwork products.**— *Continued.*

- F: fully comparable or the same, *i.e.*, have no differentiation between them;
- M: mostly comparable or similar;
- S: somewhat comparable or similar;
- N: never or not-at-all comparable or similar; or
- O: no familiarity with products.

(e) **Customer and producer perceptions.**--Perceptions as to the differences and/or similarities in the market (*e.g.*, sales/marketing practices).

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>customer and product perceptions</u> :
Out-of-scope <b><u>MDF mouldings and millwork products</u></b> vs in-scope <b><u>wood mouldings and millwork products</u></b>		

(f) **Price.**--Whether prices are comparable or differ between the products.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>price</u> :
Out-of-scope <b><u>MDF mouldings and millwork products</u></b> vs in-scope <b><u>wood mouldings and millwork products</u></b>		

VIII-2. **Comparability of types of mouldings and millwork products.**--For each of the following indicate whether listed products are: fully comparable or the same, *i.e.*, have no differentiation between them; mostly comparable or similar; somewhat comparable or similar; never or not-at-all comparable or similar; or no familiarity with products.

F: fully comparable or the same, *i.e.*, have no differentiation between them;

M: mostly comparable or similar;

S: somewhat comparable or similar;

N: never or not-at-all comparable or similar; or

O: no familiarity with products.

(a) **Physical Characteristics and End Uses.**--The differences and similarities in the physical characteristics and end uses.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <i>physical characteristics and uses</i> :
Out-of-scope <b><u>MDF mouldings and millwork products</u></b> vs in-scope <b><u>wood mouldings and millwork products</u></b>		

(b) **Interchangeability.**--The ability to substitute the products in the same application.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <i>interchangeability</i> :
Out-of-scope <b><u>MDF mouldings and millwork products</u></b> vs in-scope <b><u>wood mouldings and millwork products</u></b>		

VIII-2. **Comparability of types wood mouldings and millwork products.** —*Continued*

- F: fully comparable or the same, *i.e.*, have no differentiation between them;
- M: mostly comparable or similar;
- S: somewhat comparable or similar;
- N: never or not-at-all comparable or similar; or
- O: no familiarity with products.

(a) **Manufacturing facilities, production processes, and production employees.**--Whether manufactured in the same facilities, from the same inputs, on the same machinery and equipment, and using the same employees.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>manufacturing facilities, production processes, and production employees</u> :
Out-of-scope <b><u>MDF mouldings and millwork products</u></b> vs in-scope <b><u>wood mouldings and millwork products</u></b>		

(b) **Channels of distribution.**--Channels of distribution/market situation through which the products are sold (i.e., sold direct to end users, through wholesaler/distributors, etc.).

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>channels of distribution</u> :
Out-of-scope <b><u>MDF mouldings and millwork products</u></b> vs in-scope <b><u>wood mouldings and millwork products</u></b>		



VIII-2. **Comparability of types wood mouldings and millwork products.** —*Continued*

- F: fully comparable or the same, *i.e.*, have no differentiation between them;
- M: mostly comparable or similar;
- S: somewhat comparable or similar;
- N: never or not-at-all comparable or similar; or
- O: no familiarity with products.

(c) **Customer and producer perceptions.**--Perceptions as to the differences and/or similarities in the market (*e.g.*, sales/marketing practices).

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>customer and product perceptions</u> :
Out-of-scope <b><u>MDF mouldings and millwork products</u></b> vs in-scope <b><u>wood mouldings and millwork products</u></b>		

(d) **Price.**--Whether prices are comparable or differ between the products.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>price</u> :
Out-of-scope <b><u>MDF mouldings and millwork products</u></b> vs in-scope <b><u>wood mouldings and millwork products</u></b>		

## HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

[https://www.usitc.gov/investigations/701731/2020/wood\\_mouldings\\_and\\_millwork\\_products\\_brazil\\_and/final.htm](https://www.usitc.gov/investigations/701731/2020/wood_mouldings_and_millwork_products_brazil_and/final.htm).

***Please do not attempt to modify the format or permissions of the questionnaire document.*** Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

**Web address:** <https://dropbox.usitc.gov/oinv/>      **Pin:** **WOOD**

- **E-mail.**—E-mail the MS Word questionnaire to [Keysha.Martinez@usitc.gov](mailto:Keysha.Martinez@usitc.gov); include a scanned copy of the signed certification page (page 1). *Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

**If your firm does not produce this product**, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

***Parties to this proceeding.***—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.