## U.S. IMPORTERS' QUESTIONNAIRE

WOOD MOULDINGS AND MILLWORK PRODUCTS FROM BRAZIL AND CHINA

This questionnaire must be received by the Commission by October 5, 2020 See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing and antidumping duty investigations concerning wood mouldings and millwork products from Brazil and China (Inv. Nos. 701-TA-636 and 731-TA-1469-1470 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm $\qquad$
Address $\qquad$
City State $\qquad$ Zip Code $\qquad$
Website
Has your firm imported wood mouldings and millwork products (as defined on pages 2-3) or MDF mouldings and millwork products (as defined on page 3) from any country at any time since January 1, 2017?

$$
\begin{array}{ll}
\square \text { NO } & \text { (Sign the certification below and promptly return only this page of the questionnaire to the Commission) } \\
\square \text { YES } & \text { (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission) }
\end{array}
$$

Return questionnaire via the U.S. International Trade Commission Drop Box by clicking on the following link: https://dropbox.usitc.gov/oinv/. (PIN: WOOD)

## CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.
$I$, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.

## Name of Authorized Official

Signature

Title of Authorized Official

Phone
Email address

## PART I.-GENERAL INFORMATION

Background.-- This proceeding was instituted in response to petitions filed on January 8, 2020, by the Coalition of American Millwork Producers. Countervailing and/or antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at https://www.usitc.gov/investigations/701731/2020/wood mouldings and millwork products brazil a nd/final.htm.

Wood mouldings and millwork products (WMMP) covered by these investigations consist of wood mouldings and millwork products that are made of wood (regardless of wood species), bamboo, laminated veneer lumber (LVL), or of wood and composite materials (where the composite materials make up less than 50 percent of the total merchandise), and which are continuously shaped wood or finger-jointed or edge-glued moulding or millwork blanks (whether or not resawn). The merchandise subject to these investigations can be continuously shaped along any of its edges, ends, or faces.

The percentage of composite materials contained in a wood moulding or millwork product is measured by length, except when the composite material is a coating or cladding. Wood mouldings and millwork products that are coated or clad, even along their entire length, with a composite material, but that are otherwise comprised of wood, LVL, or wood and composite materials (where the non-coating composite materials make up 50 percent or less of the total merchandise) are covered by the scope.

The merchandise subject to these investigations consists of wood, LVL, bamboo, or a combination of wood and composite materials that is continuously shaped throughout its length (with the exception of any endwork/dados), profiled wood having a repetitive design in relief, similar milled wood architectural accessories, such as rosettes and plinth blocks, and fingerjointed or edge-glued moulding or millwork blanks (whether or not resawn). The scope includes continuously shaped wood in the forms of dowels, building components such as interior paneling and jamb parts, and door components such as rails, stiles, interior and exterior door frames or jambs (including split, flat, stop applied, single- or doublerabbeted), frame or jamb kits, and packaged door frame trim or casing sets, whether or not the door components are imported as part of a door kit or set.

The covered products may be solid wood, laminated, finger-jointed, edge-glued, face-glued, or otherwise joined in the production or remanufacturing process and are covered by the scope whether imported raw, coated (e.g., gesso, polymer, or plastic), primed, painted, stained, wrapped (paper or vinyl overlay), any combination of the aforementioned surface coatings, treated, or which incorporate rot-resistant elements (whether wood or composite). The covered products are covered by the scope whether or not any surface coating(s) or covers obscures the grain, textures, or markings of the wood, whether or not they are ready for use or require final machining (e.g., endwork/dado, hinge/strike machining, weatherstrip or application thereof, mitre) or packaging.

All wood mouldings and millwork products are included within the scope even if they are trimmed; cut-to-size; notched; punched; drilled; or have undergone other forms of minor processing.

Subject merchandise also includes wood mouldings and millwork products that have been further processed in a third country, including but not limited to trimming, cutting, notching, punching, drilling, coating, or any other processing that would not otherwise remove the merchandise from the scope of the investigations if performed in the country of manufacture of the in-scope product.

Excluded from the scope of these investigations are countertop/butcherblocks, exterior fencing, exterior decking and exterior siding products (including solid wood siding, non-wood siding (e.g., composite or cement), and shingles) that are not LVL or finger jointed; finished and unfinished doors; flooring; parts of stair steps (including newel posts, balusters, easing, gooseneck, risers, treads, rail fittings and stair stringers); picture frame components three feet and under in individual lengths; and lumber whether solid, finger-jointed, or edge-glued. To be excluded from the scope, finger-jointed or edge-glued lumber must have a nominal thickness greater than 1.5 inches and a certification stamp from an American Lumber Standard Committee-certified grading bureau. The exclusion for lumber whether solid, fingerjointed, or edge-glued does not apply to screen/"surfaced on 4 sides" (S4S) and/or "surface 1 side, 2 edges" (SIS2E) stock (also called boards) that are finger-jointed, edge-glued mouldings, or millwork blanks (whether or not resawn).

Excluded from the scope of these investigations are all products covered by the scope of the antidumping duty order on Hardwood Plywood from the People's Republic of China. See Certain Hardwood Plywood Products from the People's Republic of China: Amended Final Determination of Sales at Less Than Fair Value, and Antidumping Duty Order, 83 FR 504 (January 4, 2018).

Excluded from the scope of these investigations are all products covered by the scope of the antidumping duty order on Multilayered Wood Flooring from the People's Republic of China. See Multilayered Wood Flooring from the People's Republic of China: Amended Final Determination of Sales at Less Than Fair Value and Antidumping Duty Order, 76 FR 76690 (December 8, 2011).

Excluded from the scope of these investigations are all products covered by the scope of the antidumping duty order on Wooden Cabinets and Vanities from the People's Republic of China. See Wooden Cabinets and Vanities and Components Thereof from the People's Republic of China: Antidumping Duty Order, 85 FR 22126 (April 21, 2020).

Excluded from the scope of these investigations are all products covered by the scope of the antidumping duty order on Wooden Bedroom Furniture from the People's Republic of China. See Notice of Amended Final Determination of Sales at Less Than Fair Value and Antidumping Duty Order: Wooden Bedroom Furniture from the People's Republic of China, 70 FR 329 (January 4, 2005).

Imports of wood mouldings and millwork products are primarily entered under the following Harmonized Tariff Schedule of the United States (HTSUS) numbers: 4409.10.4010, 4409.10.4090, 4409.10.4500, 4409.10.5000, 4409.22.4000, 4409.22.5000,4409.29.4100, and 4409.29.5100. Imports of wood mouldings and millwork products may also enter under HTSUS numbers:
4409.10.6000,4409.10.6500, 4409.22.6000, 4409.22.6500, 4409.29.6100, 4409.29.6600, 4418.20.4000, 4418.20.8030, 4418.20.8060, 4418.99.9095 and 4421.99.9780. While the HTSUS subheadings are provided for convenience and customs purposes, the written description of the scope of these investigations is dispositive.

Laminated Veneer Lumber (LVL) wood mouldings and millwork products are manufactured by laminating thin wood veneers with the grains parallel to the length of the billet; glue is applied, veneers are fed into a press, and then formed into a stack that is subjected to pressure and heat for curing. The cured LVL billets are then ripped and crosscut to ready them for further processing. In this questionnaire, data for LVL mouldings and millwork products should be included in the overall data for wood moulding and millwork products and where requested reported separately II and III of this questionnaire.

Medium density fiberboard (MDF) mouldings and millwork products (MMP) are engineered wood products made with sawdust and shavings, the byproducts of industrial milling, broken down into fibers. These fibers are mixed with resin and wax and under heat and pressure, they are formed into uniform panels. In this questionnaire, data for MDF mouldings and millwork products should not be included in the overall data for wood moulding and millwork products as reported on in parts II and III of this questionnaire, and solely separately reported by themselves in part VI of this questionnaire.

Importer.--Any person or firm engaged, either directly or through a parent company or subsidiary, in importing wood mouldings and millwork products (as defined above) into the United States from a foreign manufacturer or through its selling agent.

Reporting of information.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

Confidentiality.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

Verification.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

Valid number error messages.--If you are completing this form in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as $\$ 1.000 .000$ rather than $\$ 1,000,000$ ), you may be unable to enter in numbers greater than 999 in numeric form fields. The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete this form. Detailed instructions on how to resolve this issue is provided at the end of this questionnaire and is available upon request from Keysha Martinez (202-205-2136, Keysha.Martinez@usitc.gov).

D-GRIDS tool.--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macroenabled MS Excel file available for download from the Commission's generic questionnaires webpage (https://www.usitc.gov/trade remedy/question.htm) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is optional. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

I-1. OMB statistics.--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

| Hours | Dollars |
| :---: | :---: |
|  |  |

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2a. Establishments covered.--Provide the name and address of establishment(s) covered by this questionnaire.
"Establishment"--Each facility of a firm involved in the importation of wood mouldings and millwork products, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.
$\square$
I-2b. Stock symbol information.-- If your firm or parent firm is publicly traded, please specify the stock exchange and trading symbol: $\qquad$ .

I-2c. External counsel.-- If your firm or parent firm is represented by external counsel in relation to this proceeding, please specify the name of the law firm and the lead attorney(s).

| Law firm: |  |
| :--- | :--- |
| Lead attorney(s): |  |

I-3. Ownership.--Is your firm owned, in whole or in part, by any other firm?
NoYes--List the following information, relating to the ultimate parent/owner.

| Firm name |  | Extent of <br> ownership <br> (percent) |
| :--- | :--- | :--- |
|  | Country |  |
|  |  |  |
|  |  |  |

1-4. Related importers/exporters.--Does your firm have any related firms, either domestic or foreign, that are engaged in importing wood mouldings and millwork products from Brazil and China into the United States or that are engaged in exporting wood mouldings and millwork products from Brazil and China to the United States?
$\square$ No $\quad \square$ Yes--List the following information.

| Firm name | Country | Affiliation |
| :--- | :--- | :--- |
|  |  |  |
|  |  |  |
|  |  |  |

I-5. Related producers.--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of wood mouldings and millwork products?
$\square$ No $\square$ Yes--List the following information.

| Firm name | Country | Affiliation |
| :--- | :--- | :--- |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |

I-6. Importing operations.--Please indicate the nature of your firm's importing operations on wood mouldings and millwork products. More than one answer may be applicable.

| Importer of record | Takes title to the <br> imported product(s) | Consignee of the <br> imported products(s) | Customs broker or <br> freight forwarder |
| :---: | :---: | :---: | :---: |
| $\square$ | $\square$ | $\square$ | $\square$ |

I-7. Consignee.--If your firm is an importer of record of wood mouldings and millwork products but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

|  |  | Contact person <br> and phone <br> number |
| :--- | :--- | :--- |
|  | Address name |  |
|  |  |  |
|  |  |  |
|  |  |  |

I-8. FTZ, TIB, or bonded warehouses.--Please indicate whether your firm enters wood mouldings and millwork products into, or withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate whether your firm imports wood mouldings and millwork products under the TIB (temporary importation under bond) program.
"Foreign trade zone" is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.
"Bonded warehouse" is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S.C. § 1555.
"Temporary Importation under Bond ("TIB") program" is a procedure whereby imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule of the United States (HTS).

| Item | No | Yes |
| :--- | :---: | :---: |
| Foreign trade zones | $\square$ | $\square$ |
| Bonded warehouses | $\square$ | $\square$ |
| Temporary importation under bond | $\square$ | $\square$ |

I-9. Other trade actions.--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

| No | Yes | If yes, Yes-Please specify. |
| :---: | :---: | :--- |
| $\square$ | $\square$ |  |

## PART II.—TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Keysha Martinez (202-2052136, Keysha.Martinez@usitc.gov). Supply all data requested on a calendar-year basis.

II-1. Contact information.--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

| Name |  |
| :--- | :--- |
| Title |  |
| Email |  |
| Telephone |  |

II-2. Changes in operations.--Please indicate whether your firm has experienced any of the following changes in relation to the importation of wood mouldings and millwork products since January 1, 2017.

| (check as many as appropriate) |  | (If checked, please describe the nature, date(s), and <br> significance of any such reported changes as well as the <br> business reasons for them; leave completely blank if not <br> applicable) |
| :--- | :--- | :--- |
| $\square$ | Office/warehouse openings |  |
| $\square$ | Office/warehouse closings |  |
| $\square$ | Relocations |  |
| $\square$ | Expansions |  |
| $\square$ | Acquisitions |  |
| $\square$ | Consolidations |  |
| $\square$ | Prolonged shutdowns or <br> importation curtailments |  |
| $\square$ | Revised labor agreements |  |
| $\square$ | Other (e.g., technology) |  |

U.S. Importers' Questionnaire - Wood Mouldings and Millwork Products (Final)

II-3. Arranged imports.--Has your firm imported or arranged for the importation of wood mouldings and millwork products for delivery after June 30, 2020?
"Arranged imports" are imports for which your firm has placed an order with a foreign supplier for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.

| No | Yes |  |
| :---: | :---: | :--- |
| $\square$ | $\square$ | If yes, fill out the table below. |
| $\square$ |  |  |


| Source | Period |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Jul-Sep 2020 | Oct-Dec 2020 | Jan-Mar 2021 | Apr-Jun 2021 |
|  | Quantity (in board feet) |  |  |  |
| LVL wood mouldings <br> and millwork products <br> Brazil |  |  |  |  |
| China |  |  |  |  |
| Chile |  |  |  |  |
| All other sources |  |  |  |  |
| All other wood <br> mouldings and <br> millwork products <br> Brazil |  |  |  |  |
| China |  |  |  |  |
| Chile |  |  |  |  |
| All other sources |  |  |  |  |

II-4. Reasons for importing if producer.--If your firm also produces wood mouldings and millwork products in the United States, please indicate the reasons for importing this product. If your firm's reasons differ by source, please elaborate.

## Definitions

"Imports" -Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty).
"Import quantities" -Quantities reported should be net of returns.
"Import values" - Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).
"Commercial U.S. shipments" - Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.
"Blanks for internal consumption in the production of WMMP" - Imported blanks or unfinished wood mouldings or millwork products used by your firm in the production of finished wood mouldings and millwork products. If reporting internal consumption of imported blanks or unfinished wood mouldings or millwork products used by your firm in the production of finished wood mouldings and millwork products, please also complete a U.S. producers' questionnaire.

## "All other internal consumption (non-blanks)/including for own retail establishments"-

Product consumed internally (aside from imported blanks or unfinished wood mouldings or millwork products) by your firm, which includes merchandise that your firm transferred to your own firm's retail establishments (i.e., shipped to either a bricks-and-mortar store or to an online order fulfillment center). Such transactions are to be valued at fair market value and not the total value of final downstream processed merchandise in the case of internal consumption, $\underline{n o r}$ the retail sale value in the case of your firm owning and operating its own retail establishments or using a third-party fulfillment center to place retail level sales.
"Transfers to related firms" -Shipments made to related firms. Such transactions are valued at fair market value.
"Related firm" - A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.
"Export shipments"- Shipments to destinations outside the United States, including shipments to related firms.
"Inventories" --Finished goods inventory, not raw materials or work in progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-5a. U.S. imports: Araupel S.A.-Report your firm's imports and your firm's shipments and inventories of wood mouldings and millwork products imported from Brazilian supplier Araupel S.A. by your firm during the specified periods.

## Brazil: Araupel S.A.

| Quantity (in board feet), value (in dollars) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Calendar years |  |  | January-June |  |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| Beginning-of-period inventories (quantity) (A) |  |  |  |  |  |
| Imports: ${ }^{1}$ <br> LVL WMMP: <br> Quantity (B) |  |  |  |  |  |
| Value (C) |  |  |  |  |  |
| All other WMMP: Quantity (D) |  |  |  |  |  |
| Value (E) |  |  |  |  |  |
| U.S. shipments: <br> Commercial shipments: Quantity (F) |  |  |  |  |  |
| Value (G) |  |  |  |  |  |
| Internal consumption of blanks in the production of finished WMMP: ${ }^{23}$ Quantity (H) |  |  |  |  |  |
| Value ${ }^{2}$ (I) |  |  |  |  |  |
| All other internal consumption (nonblanks)/including for own retail establishments: ${ }^{23}$ <br> Quantity (J) |  |  |  |  |  |
| Value ${ }^{2}$ (K) |  |  |  |  |  |
| Transfers to related firms: ${ }^{2}$ Quantity (L) |  |  |  |  |  |
| Value ${ }^{2}$ (M) |  |  |  |  |  |
| Export shipments: ${ }^{4}$ Quantity ( N ) |  |  |  |  |  |
| Value (0) |  |  |  |  |  |
| End-of-period inventories (quantity) (P) |  |  |  |  |  |
| ${ }^{1}$ Please identify the foreign producers, if known: $\qquad$ <br> ${ }^{2}$ Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): $\qquad$ However, the data provided above in this table should be based on fair market value. If reporting internal consumption of imported blanks or unfinished WMMP used by your firm in the production of finished WMMP, please also complete a U.S. producers' questionnaire. <br> ${ }^{3}$ For firms that import wood blanks for use in the production of wood mouldings and millwork products (i.e., finishers), please also complete and submit a U.S. producers' questionnaire. <br> ${ }^{4}$ Identify your firm's principal export markets: . $\qquad$ |  |  |  |  |  |

## II-5a. U.S. imports: Araupel S.A.-Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line $P$ ) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., lines B and D), less total shipments (i.e., lines D, F, H, J, L, and N). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

| Reconciliation | Calendar years |  |  | January-June |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |  |
| $A+B+D-F-H-J-L-N-P=\text { should }$ equal zero ("0") or provide an explanation. ${ }^{1}$ | 0 | 0 | 0 | 0 |  | 0 |
| ${ }^{1}$ Explanation if the calculated fields above are returning values other than zero (i.e., " 0 ") but are nonetheless accurate: .$\qquad$ |  |  |  |  |  |  |

II-5b. Channels of distribution: Araupel S.A.--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Brazilian supplier Araupel S.A. by channel of distribution during the specified periods.

## Brazil: Araupel S.A.

| Item | Calendar years |  |  |  | January-June |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2017 | 2018 | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ |
| Channels of distribution: <br> LVL WMMP U.S. shipments: <br> To distributors (Q) |  |  |  |  |  |  |
| To retailers (R) |  |  |  |  |  |  |
| To end users (S) |  |  |  |  |  |  |
| All other WMMP U.S. <br> shipments: <br> To distributors (T) |  |  |  |  |  |  |
| To retailers (U) |  |  |  |  |  |  |
| To end users (V) |  |  |  |  |  |  |

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines $Q$ through $V$ ) in each time period equal the quantity reported for U.S. shipments (i.e., lines F, H, $J$, and $L$ ) in each time period. If the calculated fields below return values other than zero (i.e., " 0 "), the data reported must be revised prior to submission to the Commission.

| Reconciliation item | Calendar years |  |  | January-June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| $\mathrm{O}+\mathrm{P}+\mathrm{Q}+\mathrm{R}+\mathrm{S}+\mathrm{T}-\mathrm{F}-\mathrm{H}-\mathrm{J}-\mathrm{L}=$ zero ("0"), if not revise. | 0 | 0 | 0 | 0 | 0 |

II-5c. U.S. shipments by material: Araupel S.A.--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Brazilian supplier Araupel S.A. of wood mouldings and millwork products, by material during the specified periods.

## Brazil: Araupel S.A.

| Quantity (in board feet), Value (dollars) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Calendar years |  |  | January-June |  |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| U.S. shipments: Pine ${ }^{1}$ Quantity (W) |  |  |  |  |  |
| Value (X) |  |  |  |  |  |
| $\begin{aligned} & \mathrm{Fir}^{2} \\ & \quad \text { Quantity }(\mathrm{Y}) \end{aligned}$ |  |  |  |  |  |
| Value (Z) |  |  |  |  |  |
| Other softwoods ${ }^{3}$ Quantity (AA) |  |  |  |  |  |
| Value (AB) |  |  |  |  |  |
| Hardwoods ${ }^{4}$ Quantity (AC) |  |  |  |  |  |
| Value (AD) |  |  |  |  |  |
| Other (non-MDF) ${ }^{5}$ Quantity (AE) |  |  |  |  |  |
| Value (AF) |  |  |  |  |  |
| 1. Please identify the pine species: $\qquad$ <br> 2. Please identify the fir species: $\qquad$ <br> 3. Please identify the other softwood species: $\qquad$ <br> 4. Please identify the hardwood species: $\qquad$ <br> 5. Please identify the other non-MDF wood/composite material types (e.g., LVL, combination/composites, etc.): $\qquad$ . Note that MDF products should not be reported in these lines. MDF data should only be reported in Part V. |  |  |  |  |  |

## II-5c. U.S. shipments by material: Araupel S.A.--Continued

RECONCILIATION OF U.S. SHIPMENTS BY MATERIAL.--Please ensure that the quantities and values reported for U.S. shipments by material (i.e., lines $W$ through $A F$ ) in each time period equal the quantity and value reported for U.S. shipments (i.e., lines F through M) from part "a" of this question in each time period. If the calculated fields below return values other than zero (i.e., " 0 "), the data reported must be revised prior to submission to the Commission.

| Reconciliation | Calendar years |  |  | January-June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| Quantity: $W+Y+A A+A C+A E-F-$ $\mathrm{H}-\mathrm{J}-\mathrm{L}=$ zero ("0"), if not revise. | 0 | 0 | 0 | 0 | 0 |
| Value: $X+Z+A B+A D+A F+-G-I-K$ $-M=$ zero (" 0 "), if not revise. | 0 | 0 | 0 | 0 | 0 |

II-5d. U.S. shipments by product: Araupel S.A.--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Brazilian supplier Araupel S.A. of wood mouldings and millwork products, by product during the specified periods.

## Brazil: Araupel S.A.

| Quantity (in board feet), Value (dollars) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Calendar years |  |  | January-June |  |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| U.S. shipments: Blanks: ${ }^{12}$ Quantity (AG) |  |  |  |  |  |
| Value (AH) |  |  |  |  |  |
| Door frames/jambs: Quantity (AI) |  |  |  |  |  |
| Value (AJ) |  |  |  |  |  |
| Door/window casings, trim (excluding S1S2E), and base boards: <br> Quantity (AK) |  |  |  |  |  |
| Value (AL) |  |  |  |  |  |
| S1S2E: <br> Quantity (AM) |  |  |  |  |  |
| Value (AN) |  |  |  |  |  |
| Crown/cove mouldings: Quantity (AO) |  |  |  |  |  |
| Value (AP) |  |  |  |  |  |
| Base caps/corner guards: Quantity (AQ) |  |  |  |  |  |
| Value (AR) |  |  |  |  |  |
| Corbels, plinths, rosettes, and appliques: <br> Quantity (AS) |  |  |  |  |  |
| Value (AT) |  |  |  |  |  |
| Custom milled pieces: Quantity (AU) |  |  |  |  |  |
| Value (AV) |  |  |  |  |  |
| Other in-scope products ${ }^{3}$ Quantity (AW) |  |  |  |  |  |
| Value (AX) |  |  |  |  |  |
| ${ }^{1}$ Please identify your firm's largest purchasers of blanks: $\qquad$ <br> ${ }^{2}$ If you firm finishes your firm's imported blanks in the United States, report your shipments as a blank at the time of internal consumption in domestic processing activities in this questionnaire and also complete and submit a U.S. producers' questionnaire detailing your firm's domestic finishing operating." <br> ${ }^{3}$ Please identify these products: $\qquad$ . |  |  |  |  |  |

## II-5d. U.S. shipments by product: Araupel S.A.--Continued

RECONCILIATION OF U.S. SHIPMENTS BY PRODUCT.--Please ensure that the quantities and values reported for U.S. shipments by material (i.e., lines AI through $A X$ ) in each time period equal the quantity and value reported for U.S. shipments (i.e., lines D through I) in each time period. If the calculated fields below return values other than zero (i.e., " 0 "), the data reported must be revised prior to submission to the Commission.

| Item | Calendar years |  |  | January-June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| $\begin{aligned} & \text { Quantity: } A G+A I+A K+A M+A O \\ & +A Q+A S+A U+A W+-D-F-H \\ & =\text { zero ("O"), if not revise. } \end{aligned}$ | 0 | 0 | 0 | 0 | 0 |
| $\begin{aligned} & \text { Value: } A H+A J+A L+A N+A P+A R \\ & +A T+A V+A X-E-G-I=\text { zero } \\ & (\text { ("O"), if not revise. } \end{aligned}$ | 0 | 0 | 0 | 0 | 0 |

II-6a. U.S. imports: Braslumber Industria de Molduras Ltda./BrasPine Madeiras Ltda.-Report your firm's imports and your firm's shipments and inventories of wood mouldings and millwork products imported from Brazilian supplier Braslumber Industria de Molduras Ltda./BrasPine Madeiras Ltda. by your firm during the specified periods.

## Brazil: Braslumber Industria de Molduras Ltda./ BrasPine Madeiras Ltda.

| Quantity (in board feet), value (in dollars) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Calendar years |  |  | January-June |  |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| Beginning-of-period inventories (quantity) ( A ) |  |  |  |  |  |
| Imports: ${ }^{1}$ <br> LVL WMMP: <br> Quantity (B) |  |  |  |  |  |
| Value (C) |  |  |  |  |  |
| All other WMMP: Quantity (D) |  |  |  |  |  |
| Value (E) |  |  |  |  |  |
| U.S. shipments: <br> Commercial shipments: Quantity (F) |  |  |  |  |  |
| Value (G) |  |  |  |  |  |
| Internal consumption of blanks in the production of finished WMMP: ${ }^{23}$ <br> Quantity (H) |  |  |  |  |  |
| Value ${ }^{2}$ (I) |  |  |  |  |  |
| All other internal consumption (nonblanks)/including for own retail establishments: ${ }^{23}$ <br> Quantity (J) |  |  |  |  |  |
| Value ${ }^{2}$ (K) |  |  |  |  |  |
| Transfers to related firms: ${ }^{2}$ Quantity (L) |  |  |  |  |  |
| Value ${ }^{2}$ (M) |  |  |  |  |  |

II-6a. U.S. imports: Braslumber Industria de Molduras Ltda./BrasPine Madeiras Ltda.-Continued

| Quantity (in board feet), value (in dollars) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Calendar years |  |  | January-June |  |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| Export shipments: ${ }^{4}$ Quantity (N) |  |  |  |  |  |
| Value (0) |  |  |  |  |  |
| End-of-period inventories (quantity) (P) |  |  |  |  |  |

${ }^{1}$ Please identify the foreign producers, if known: $\qquad$ .
${ }^{2}$ Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): $\qquad$ . However, the data provided above in this table should be based on fair market value. If reporting internal consumption of imported blanks or unfinished WMMP used by your firm in the production of finished WMMP, please also complete a U.S. producers' questionnaire.
${ }^{3}$ For firms that import wood blanks for use in the production of wood mouldings and millwork products (i.e., finishers), please also complete and submit a U.S. producers' questionnaire.
${ }^{4}$ Identify your firm's principal export markets: $\qquad$ .

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line P) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., lines B and D), less total shipments (i.e., lines D, F, H, J, L, and N). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

| Reconciliation | Calendar years |  |  | January-June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| $A+B+D-F-H-J-L-N-P=\text { should }$ equal zero ("O") or provide an explanation. ${ }^{1}$ | 0 | 0 | 0 | 0 | 0 |

${ }^{1}$ Explanation if the calculated fields above are returning values other than zero (i.e., " 0 ") but are nonetheless accurate: $\qquad$ -

II-6b. Channels of distribution: Braslumber Industria de Molduras Ltda./BrasPine Madeiras Ltda.-Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Brazilian supplier Braslumber Industria de Molduras Ltda./BrasPine Madeiras Ltda. by channel of distribution during the specified periods.

## Brazil: Braslumber Industria de Molduras Ltda./ BrasPine Madeiras Ltda.

| Item | Calendar years |  |  |  | January-June |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | $\mathbf{2 0 2 0}$ |  |
|  | Quantity (in board feet) |  |  |  |  |  |
| Channels of distribution: <br> LVL WMMP U.S. shipments: <br> To distributors (Q) |  |  |  |  |  |  |
| To retailers (R) |  |  |  |  |  |  |
| To end users (S) |  |  |  |  |  |  |
| All other WMMP U.S. <br> shipments: <br> To distributors (T) |  |  |  |  |  |  |
| To retailers (U) |  |  |  |  |  |  |
| To end users (V) |  |  |  |  |  |  |

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines $Q$ through $V$ ) in each time period equal the quantity reported for U.S. shipments (i.e., lines F, H, $J$, and $L$ ) in each time period. If the calculated fields below return values other than zero (i.e., " 0 "), the data reported must be revised prior to submission to the Commission.

|  | Calendar years |  |  | January-June |  |
| :--- | ---: | :---: | ---: | ---: | ---: |
|  | 2017 | 2018 | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ |
| $\mathrm{O}+\mathrm{P}+\mathrm{Q}+\mathrm{R}+\mathrm{S}+\mathrm{T}-\mathrm{F}-\mathrm{H}-\mathrm{J}-\mathrm{L}=$ <br> zero ("O"), if not revise. | 0 |  |  |  |  |

II-6c. U.S. shipments by material: Braslumber Industria de Molduras Ltda./BrasPine Madeiras Ltda.-Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Brazilian supplier Braslumber Industria de Molduras Ltda./BrasPine Madeiras Ltda. of wood mouldings and millwork products, by material during the specified periods.

## Brazil: Braslumber Industria de Molduras Ltda./ BrasPine Madeiras Ltda.

| Quantity (in board feet), Value (dollars) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Calendar years |  |  | January-June |  |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| U.S. shipments: <br> Pine ${ }^{1}$ Quantity (W) |  |  |  |  |  |
| Value (X) |  |  |  |  |  |
| $\mathrm{Fir}^{2} \text { Quantity (Y) }$ |  |  |  |  |  |
| Value (Z) |  |  |  |  |  |
| Other softwoods ${ }^{3}$ Quantity (AA) |  |  |  |  |  |
| Value (AB) |  |  |  |  |  |
| Hardwoods ${ }^{4}$ Quantity (AC) |  |  |  |  |  |
| Value (AD) |  |  |  |  |  |
| Other (non-MDF) ${ }^{5}$ Quantity (AE) |  |  |  |  |  |
| Value (AF) |  |  |  |  |  |
| ${ }^{1}$. Please identify the pine species: $\qquad$ <br> ${ }^{2}$. Please identify the fir species: $\qquad$ <br> 3. Please identify the other softwood species: $\qquad$ <br> 4. Please identify the hardwood species: $\qquad$ <br> 5. Please identify the other non-MDF wood/composite material types (e.g., LVL, combination/composites, etc.): $\qquad$ . Note that MDF products should not be reported in these lines. MDF data should only be reported in Part V. |  |  |  |  |  |

RECONCILIATION OF U.S. SHIPMENTS BY MATERIAL.--Please ensure that the quantities and values reported for U.S. shipments by material (i.e., lines $W$ through $A F$ ) in each time period equal the quantity and value reported for U.S. shipments (i.e., lines F through M) from part "a" of this question in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

| Reconciliation | Calendar years |  |  | January-June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| Quantity: $W+Y+A A+A C+A E-F-$ $H-J-L=$ zero ("0"), if not revise. | 0 | 0 | 0 | 0 | 0 |
| Value: $X+Z+A B+A D+A F+-G-I-K$ $-M=$ zero ("0"), if not revise. | 0 | 0 | 0 | 0 | 0 |

II-6d. U.S. shipments by product: Braslumber Industria de Molduras Ltda./BrasPine Madeiras Ltda.-Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Brazilian supplier Braslumber Industria de Molduras Ltda./BrasPine Madeiras Ltda. of wood mouldings and millwork products, by product during the specified periods.

## Brazil: Braslumber Industria de Molduras Ltda./ BrasPine Madeiras Ltda.

| Quantity (in board feet), Value (dollars) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Calendar years |  |  | January-June |  |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| U.S. shipments: Blanks: ${ }^{12}$ Quantity (AG) |  |  |  |  |  |
| Value (AH) |  |  |  |  |  |
| Door frames/jambs: Quantity (AI) |  |  |  |  |  |
| Value (AJ) |  |  |  |  |  |
| Door/window casings, trim (excluding S1S2E), and base boards: <br> Quantity (AK) |  |  |  |  |  |
| Value (AL) |  |  |  |  |  |
| S1S2E: <br> Quantity (AM) |  |  |  |  |  |
| Value (AN) |  |  |  |  |  |
| Crown/cove mouldings: Quantity (AO) |  |  |  |  |  |
| Value (AP) |  |  |  |  |  |
| Base caps/corner guards: Quantity (AQ) |  |  |  |  |  |
| Value (AR) |  |  |  |  |  |
| Corbels, plinths, rosettes, and appliques: <br> Quantity (AS) |  |  |  |  |  |
| Value (AT) |  |  |  |  |  |

II-6d. U.S. shipments by product: Braslumber Industria de Molduras Ltda./BrasPine Madeiras Ltda.-Continued

| Quantity (in board feet), Value (dollars) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Calendar years |  |  | January-June |  |
|  | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ |
| Custom milled pieces: <br> Quantity (AU) |  |  |  |  |  |
| Value (AV) |  |  |  |  |  |
| Other in-scope products <br> 3uantity (AW) <br> Quyy |  |  |  |  |  |
| Value (AX) |  |  |  |  |  |

[^0]${ }^{3}$ Please identify these products: $\qquad$ _.

## RECONCILIATION OF U.S. SHIPMENTS BY PRODUCT.--Please ensure that the quantities and values

 reported for U.S. shipments by material (i.e., lines AI through $A X$ ) in each time period equal the quantity and value reported for U.S. shipments (i.e., lines D through I) in each time period. If the calculated fields below return values other than zero (i.e., " 0 "), the data reported must be revised prior to submission to the Commission.| Item | Calendar years |  |  | January-June |  |
| :--- | ---: | :---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ |
| Quantity: AG + AI + AK + AM + AO <br> + AQ + AS + AU + AW + - D - F - H <br> = zero ("O"), if not revise. |  |  |  |  |  |
| Value: AH + AJ + AL + AN + AP + AR <br> + AT + AV + AX - E - G- I = zero <br> ("O"), if not revise. | 0 |  |  |  |  |

II-7a. U.S. imports: Brazil: All other firms.-Report your firm's imports and your firm's shipments and inventories of wood mouldings and millwork products imported from all other Brazilian suppliers (i.e., suppliers other than Araupel and BrasPine) by your firm during the specified periods.

## Brazil: All other firms

| Quantity (in board feet), value (in dollars) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Calendar years |  |  | January-June |  |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| Beginning-of-period inventories (quantity) (A) |  |  |  |  |  |
| Imports: ${ }^{1}$ <br> LVL WMMP: <br> Quantity (B) |  |  |  |  |  |
| Value (C) |  |  |  |  |  |
| All other WMMP: Quantity (D) |  |  |  |  |  |
| Value (E) |  |  |  |  |  |
| U.S. shipments: <br> Commercial shipments: Quantity (F) |  |  |  |  |  |
| Value (G) |  |  |  |  |  |
| Internal consumption of blanks in the production of finished WMMP: ${ }^{23}$ Quantity (H) |  |  |  |  |  |
| Value ${ }^{2}$ (I) |  |  |  |  |  |
| All other internal consumption (nonblanks)/including for own retail establishments: ${ }^{23}$ <br> Quantity (J) |  |  |  |  |  |
| Value ${ }^{2}$ (K) |  |  |  |  |  |
| Transfers to related firms: ${ }^{2}$ Quantity (L) |  |  |  |  |  |
| Value ${ }^{2}$ (M) |  |  |  |  |  |
| Export shipments: ${ }^{4}$ Quantity (N) |  |  |  |  |  |
| Value (0) |  |  |  |  |  |
| End-of-period inventories (quantity) (P) |  |  |  |  |  |
| ${ }^{1}$ Please identify the foreign producers, if known: $\qquad$ <br> ${ }^{2}$ Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): $\qquad$ . However, the data provided above in this table should be based on fair market value. If reporting internal consumption of imported blanks or unfinished WMMP used by your firm in the production of finished WMMP, please also complete a U.S. producers' questionnaire. <br> ${ }^{3}$ For firms that import wood blanks for use in the production of wood mouldings and millwork products (i.e., finishers), please also complete and submit a U.S. producers' questionnaire. <br> ${ }^{4}$ Identify your firm's principal export markets: |  |  |  |  |  |

## II-7a. U.S. imports: Brazil: All other firms.-Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line P) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., lines B and D), less total shipments (i.e., lines D, F, H, J, L, and N). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

| Reconciliation | Calendar years |  |  | January-June |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |  |
| $A+B+D-F-H-J-L-N-P=\text { should }$ equal zero ("0") or provide an explanation. ${ }^{1}$ | 0 | 0 | 0 | 0 |  | 0 |
| ${ }^{1}$ Explanation if the calculated fields above are returning values other than zero (i.e., " 0 ") but are nonetheless accurate: .$\qquad$ |  |  |  |  |  |  |

II-7b. Channels of distribution: Brazil: All other firms.--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from all other Brazilian suppliers (i.e., suppliers other than Araupel and Braslumber/BrasPine) by channel of distribution during the specified periods.

Brazil: All other firms

| Item | Calendar years |  |  |  | January-June |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ |  |
|  | Quantity (in board feet) |  |  |  |  |  |
| Channels of distribution: <br> LVL WMMP U.S. shipments: <br> To distributors (Q) |  |  |  |  |  |  |
| To retailers (R) |  |  |  |  |  |  |
| To end users (S) |  |  |  |  |  |  |
| All other WMMP U.S. <br> shipments: <br> To distributors (T) |  |  |  |  |  |  |
| To retailers (U) |  |  |  |  |  |  |
| To end users (V) |  |  |  |  |  |  |

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines $Q$ through $V$ ) in each time period equal the quantity reported for U.S. shipments (i.e., lines F, H, $J$, and L ) in each time period. If the calculated fields below return values other than zero (i.e., " 0 "), the data reported must be revised prior to submission to the Commission.

|  | Calendar years |  |  | January-June |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | 2017 | 2018 | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ |
| $\mathrm{O}+\mathrm{P}+\mathrm{Q}+\mathrm{R}+\mathrm{S}+\mathrm{T}-\mathrm{F}-\mathrm{H}-\mathrm{J}-\mathrm{L}=$ <br> zero ("O"), if not revise. | 0 | 0 |  |  |  |

II-7c. U.S. shipments by material: Brazil: All other firms.--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from all other Brazilian suppliers (i.e., suppliers other than Araupel and Braslumber/BrasPine) of wood mouldings and millwork products, by material during the specified periods.

Brazil: All other firms

| Quantity (in board feet), Value (dollars) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Calendar years |  |  | January-June |  |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| U.S. shipments: Pine ${ }^{1}$ Quantity (W) |  |  |  |  |  |
| Value (X) |  |  |  |  |  |
| $\begin{array}{ll} \text { Fir }^{2} \\ \quad \text { Quantity (Y) } \end{array}$ |  |  |  |  |  |
| Value (Z) |  |  |  |  |  |
| Other softwoods ${ }^{3}$ Quantity (AA) |  |  |  |  |  |
| Value (AB) |  |  |  |  |  |
| Hardwoods ${ }^{4}$ Quantity (AC) |  |  |  |  |  |
| Value (AD) |  |  |  |  |  |
| Other (non-MDF) ${ }^{5}$ Quantity (AE) |  |  |  |  |  |
| Value (AF) |  |  |  |  |  |
| 1. Please identify the pine species: $\qquad$ <br> 2. Please identify the fir species: $\qquad$ <br> 3. Please identify the other softwood species: $\qquad$ <br> 4. Please identify the hardwood species: $\qquad$ <br> 5. Please identify the other non-MDF wood/composite material types (e.g., LVL, combination/composites, etc.): $\qquad$ . Note that MDF products should not be reported in these lines. MDF data should only be reported in Part V. |  |  |  |  |  |

## II-7c. U.S. shipments by material: Brazil: All other firms.--Continued

RECONCILIATION OF U.S. SHIPMENTS BY MATERIAL.--Please ensure that the quantities and values reported for U.S. shipments by material (i.e., lines $W$ through $A F$ ) in each time period equal the quantity and value reported for U.S. shipments (i.e., lines F through M) from part "a" of this question in each time period. If the calculated fields below return values other than zero (i.e., " 0 "), the data reported must be revised prior to submission to the Commission.

| Reconciliation | Calendar years |  |  | January-June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| Quantity: $W+Y+A A+A C+A E-F-$ $\mathrm{H}-\mathrm{J}-\mathrm{L}=$ zero ("0"), if not revise. | 0 | 0 | 0 | 0 | 0 |
| Value: $X+Z+A B+A D+A F+-G-I-K$ $-M=$ zero (" 0 "), if not revise. | 0 | 0 | 0 | 0 | 0 |

II-7d. U.S. shipments by product: Brazil: All other firms.--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from all other Brazilian suppliers (i.e., suppliers other than Araupel and Braslumber/ BrasPine) of wood mouldings and millwork products, by product during the specified periods.

## Brazil: All other firms

| Quantity (in board feet), Value (dollars) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Calendar years |  |  | January-June |  |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| U.S. shipments: <br> Blanks: ${ }^{12}$ Quantity (AG) |  |  |  |  |  |
| Value (AH) |  |  |  |  |  |
| Door frames/jambs: Quantity (AI) |  |  |  |  |  |
| Value (AJ) |  |  |  |  |  |
| Door/window casings, trim (excluding S1S2E), and base boards: Quantity (AK) |  |  |  |  |  |
| Value (AL) |  |  |  |  |  |
| S1S2E: <br> Quantity (AM) |  |  |  |  |  |
| Value (AN) |  |  |  |  |  |
| Crown/cove mouldings: Quantity (AO) |  |  |  |  |  |
| Value (AP) |  |  |  |  |  |
| Base caps/corner guards: Quantity (AQ) |  |  |  |  |  |
| Value (AR) |  |  |  |  |  |
| Corbels, plinths, rosettes, and appliques: <br> Quantity (AS) |  |  |  |  |  |
| Value (AT) |  |  |  |  |  |
| Custom milled pieces: Quantity (AU) |  |  |  |  |  |
| Value (AV) |  |  |  |  |  |
| Other in-scope products ${ }^{3}$ Quantity (AW) |  |  |  |  |  |
| Value (AX) |  |  |  |  |  |
| ${ }^{1}$ Please identify your firm's largest purchasers of blanks: $\qquad$ <br> ${ }^{2}$ If you firm finishes your firm's imported blanks in the United States, report your shipments as a blank at the time of internal consumption in domestic processing activities in this questionnaire and also complete and submit a U.S. producers' questionnaire detailing your firm's domestic finishing operating." <br> ${ }^{3}$ Please identify these products: $\qquad$ . |  |  |  |  |  |

## II-7d. U.S. shipments by product: Brazil: All other firms --Continued

RECONCILIATION OF U.S. SHIPMENTS BY PRODUCT.--Please ensure that the quantities and values reported for U.S. shipments by material (i.e., lines AI through $A X$ ) in each time period equal the quantity and value reported for U.S. shipments (i.e., lines $D$ through I) in each time period. If the calculated fields below return values other than zero (i.e., " 0 "), the data reported must be revised prior to submission to the Commission.

| Item | Calendar years |  |  | January-June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| $\begin{aligned} & \text { Quantity: } A G+A I+A K+A M+A O \\ & +A Q+A S+A U+A W+-D-F-H \\ & =\text { zero ("O"), if not revise. } \end{aligned}$ | 0 | 0 | 0 | 0 | 0 |
| $\begin{aligned} & \text { Value: } A H+A J+A L+A N+A P+A R \\ & +A T+A V+A X-E-G-I=\text { zero } \\ & (\text { ("0"), if not revise. } \end{aligned}$ | 0 | 0 | 0 | 0 | 0 |

II-8a. U.S. imports from China.-Report your firm's imports and your firm's shipments and inventories of wood mouldings and millwork products imported from China by your firm during the specified periods.

China

| Quantity (in board feet), value (in dollars) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Calendar years |  |  | January-June |  |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| Beginning-of-period inventories (quantity) (A) |  |  |  |  |  |
| Imports: ${ }^{1}$ <br> LVL WMMP: <br> Quantity (B) |  |  |  |  |  |
| Value (C) |  |  |  |  |  |
| All other WMMP: Quantity (D) |  |  |  |  |  |
| Value (E) |  |  |  |  |  |
| U.S. shipments: <br> Commercial shipments: Quantity (F) |  |  |  |  |  |
| Value (G) |  |  |  |  |  |
| Internal consumption of blanks in the production of finished WMMP: ${ }^{23}$ Quantity (H) |  |  |  |  |  |
| Value ${ }^{2}$ (1) |  |  |  |  |  |
| All other internal consumption (nonblanks)/including for own retail establishments: ${ }^{23}$ <br> Quantity (J) |  |  |  |  |  |
| Value ${ }^{2}$ (K) |  |  |  |  |  |
| Transfers to related firms: ${ }^{2}$ Quantity (L) |  |  |  |  |  |
| Value ${ }^{2}$ (M) |  |  |  |  |  |
| Export shipments: ${ }^{4}$ Quantity ( N ) |  |  |  |  |  |
| Value (0) |  |  |  |  |  |
| End-of-period inventories (quantity) (P) |  |  |  |  |  |
| ${ }^{1}$ Please identify the foreign producers, if known: $\qquad$ <br> ${ }^{2}$ Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): $\qquad$ . However, the data provided above in this table should be based on fair market value. If reporting internal consumption of imported blanks or unfinished WMMP used by your firm in the production of finished WMMP, please also complete a U.S. producer questionnaire. <br> ${ }^{3}$ For firms that import wood blanks for use in the production of wood mouldings and millwork products (i.e., finishers), please also complete and submit a U.S. producers' questionnaire. <br> ${ }^{4}$ Identify your firm's principal export markets: $\qquad$ -. |  |  |  |  |  |

## II-8a. U.S. imports from China.-Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line $P$ ) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., lines B and D), less total shipments (i.e., lines D, F, H, J, L, and N). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

| Reconciliation | Calendar years |  |  | January-June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| $A+B+D-F-H-J-L-N-P=\text { should }$ equal zero ("0") or provide an explanation. ${ }^{1}$ | 0 | 0 | 0 | 0 | 0 |
| ${ }^{1}$ Explanation if the calculated fields above are returning values other than zero (i.e., " 0 ") but are nonetheless accurate: .$\qquad$ |  |  |  |  |  |

II-8b. Channels of distribution: China.--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from China by channel of distribution during the specified periods.

China

| Item | Calendar years |  |  | January-June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  | Quantity (in board feet) |  |  |  |  |
| Channels of distribution: <br> LVL WMMP U.S. shipments: <br> To distributors ( $Q$ ) |  |  |  |  |  |
| To retailers (R) |  |  |  |  |  |
| To end users (S) |  |  |  |  |  |
| All other WMMP U.S. shipments: <br> To distributors (T) |  |  |  |  |  |
| To retailers (U) |  |  |  |  |  |
| To end users (V) |  |  |  |  |  |

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines $Q$ through $V$ ) in each time period equal the quantity reported for U.S. shipments (i.e., lines F, H, $J$, and $L$ ) in each time period. If the calculated fields below return values other than zero (i.e., " 0 "), the data reported must be revised prior to submission to the Commission.

| Reconciliation item | Calendar years |  |  | January-June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| $\mathrm{O}+\mathrm{P}+\mathrm{Q}+\mathrm{R}+\mathrm{S}+\mathrm{T}-\mathrm{F}-\mathrm{H}-\mathrm{J}-\mathrm{L}=$ zero ("0"), if not revise. | 0 | 0 | 0 | 0 | 0 |

II-8c. U.S. shipments by material: China.--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from China of wood mouldings and millwork products, by material.

## China

| Quantity (in board feet), Value (dollars) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Calendar years |  |  | January-June |  |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| U.S. shipments: Pine ${ }^{1}$ Quantity (W) |  |  |  |  |  |
| Value (X) |  |  |  |  |  |
| $\begin{aligned} & \mathrm{Fir}^{2} \\ & \quad \text { Quantity (Y) } \end{aligned}$ |  |  |  |  |  |
| Value (Z) |  |  |  |  |  |
| Other softwoods ${ }^{3}$ Quantity (AA) |  |  |  |  |  |
| Value (AB) |  |  |  |  |  |
| Hardwoods ${ }^{4}$ Quantity (AC) |  |  |  |  |  |
| Value (AD) |  |  |  |  |  |
| Other (non-MDF) ${ }^{5}$ Quantity (AE) |  |  |  |  |  |
| Value (AF) |  |  |  |  |  |
| ${ }^{1}$. Please identify the pine species: $\qquad$ <br> 2. Please identify the fir species: $\qquad$ <br> 3. Please identify the other softwood species: $\qquad$ <br> 4. Please identify the hardwood species: $\qquad$ <br> 5. Please identify the other non-MDF wood/composite material types (e.g., LVL, combination/composites, etc.): $\qquad$ . Note that MDF products should not be reported in these lines. MDF data should only be reported in Part V. |  |  |  |  |  |

## II-8c. U.S. shipments by material: China.--Continued

RECONCILIATION OF U.S. SHIPMENTS BY MATERIAL.--Please ensure that the quantities and values reported for U.S. shipments by material (i.e., lines $W$ through $A F$ ) in each time period equal the quantity and value reported for U.S. shipments (i.e., lines F through M) from part "a" of this question in each time period. If the calculated fields below return values other than zero (i.e., " 0 "), the data reported must be revised prior to submission to the Commission.

| Reconciliation | Calendar years |  |  | January-June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| Quantity: $W+Y+A A+A C+A E-F-$ $\mathrm{H}-\mathrm{J}-\mathrm{L}=$ zero ("0"), if not revise. | 0 | 0 | 0 | 0 | 0 |
| Value: $X+Z+A B+A D+A F+-G-I-K$ $-\mathrm{M}=$ zero (" 0 "), if not revise. | 0 | 0 | 0 | 0 | 0 |

II-8d. U.S. shipments by product: China--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from China of wood mouldings and millwork products, by product during the specified periods.

China

| Quantity (in board feet), Value (dollars) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Calendar years |  |  | January-June |  |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| U.S. shipments: Blanks: ${ }^{12}$ Quantity (AG) |  |  |  |  |  |
| Value (AH) |  |  |  |  |  |
| Door frames/jambs: Quantity (AI) |  |  |  |  |  |
| Value (AJ) |  |  |  |  |  |
| Door/window casings, trim (excluding S1S2E), and base boards: <br> Quantity (AK) |  |  |  |  |  |
| Value (AL) |  |  |  |  |  |
| S1S2E: <br> Quantity (AM) |  |  |  |  |  |
| Value (AN) |  |  |  |  |  |
| Crown/cove mouldings: Quantity (AO) |  |  |  |  |  |
| Value (AP) |  |  |  |  |  |
| Base caps/corner guards: Quantity (AQ) |  |  |  |  |  |
| Value (AR) |  |  |  |  |  |
| Corbels, plinths, rosettes, and appliques: <br> Quantity (AS) |  |  |  |  |  |
| Value (AT) |  |  |  |  |  |
| Custom milled pieces: Quantity (AU) |  |  |  |  |  |
| Value (AV) |  |  |  |  |  |
| Other in-scope products ${ }^{3}$ Quantity (AW) |  |  |  |  |  |
| Value (AX) |  |  |  |  |  |
| ${ }^{1}$ Please identify your firm's largest purchasers of blanks: $\qquad$ . <br> ${ }^{2}$ If you firm finishes your firm's imported blanks in the United States, report your shipments as a blank at the time of internal consumption in domestic processing activities in this questionnaire and also complete and submit a U.S. producers' questionnaire detailing your firm's domestic finishing operating." <br> ${ }^{3}$ Please identify these products: . $\qquad$ |  |  |  |  |  |

## II-8d. U.S. shipments by product: China.--Continued

RECONCILIATION OF U.S. SHIPMENTS BY PRODUCT.--Please ensure that the quantities and values reported for U.S. shipments by material (i.e., lines AI through $A X$ ) in each time period equal the quantity and value reported for U.S. shipments (i.e., lines D through I) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

| Item | Calendar years |  |  | January-June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| $\begin{aligned} & \text { Quantity: } A G+A I+A K+A M+A O \\ & +A Q+A S+A U+A W+-D-F-H \\ & =\text { zero ("O"), if not revise. } \end{aligned}$ | 0 | 0 | 0 | 0 | 0 |
| $\begin{aligned} & \text { Value: } A H+A J+A L+A N+A P+A R \\ & +A T+A V+A X-E-G-I=\text { zero } \\ & (" 0 ") \text {, if not revise. } \end{aligned}$ | 0 | 0 | 0 | 0 | 0 |

II-9a. U.S. imports from Chile.-Report your firm's imports and your firm's shipments and inventories of wood mouldings and millwork products imported from Chile by your firm during the specified periods.

Chile

| Quantity (in board feet), value (in dollars) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Calendar years |  |  | January-June |  |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| Beginning-of-period inventories (quantity) (A) |  |  |  |  |  |
| Imports: ${ }^{1}$ <br> LVL WMMP: <br> Quantity (B) |  |  |  |  |  |
| Value (C) |  |  |  |  |  |
| All other WMMP: Quantity (D) |  |  |  |  |  |
| Value (E) |  |  |  |  |  |
| U.S. shipments: <br> Commercial shipments: Quantity (F) |  |  |  |  |  |
| Value (G) |  |  |  |  |  |
| Internal consumption of blanks in the production of finished WMMP: ${ }^{23}$ <br> Quantity (H) |  |  |  |  |  |
| Value ${ }^{2}$ (I) |  |  |  |  |  |
| All other internal consumption (nonblanks)/including for own retail establishments: ${ }^{23}$ <br> Quantity (J) |  |  |  |  |  |
| Value ${ }^{2}$ (K) |  |  |  |  |  |
| Transfers to related firms: ${ }^{2}$ Quantity (L) |  |  |  |  |  |
| Value ${ }^{2}$ (M) |  |  |  |  |  |
| Export shipments: ${ }^{4}$ Quantity ( N ) |  |  |  |  |  |
| Value ( O ) |  |  |  |  |  |
| End-of-period inventories (quantity) (P) |  |  |  |  |  |
| ${ }^{1}$ Please identify the foreign producers, if known: $\qquad$ <br> ${ }^{2}$ Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): $\qquad$ However, the data provided above in this table should be based on fair market value. If reporting internal consumption of imported blanks or unfinished WMMP used by your firm in the production of finished WMMP, please also complete a U.S. producers' questionnaire. <br> ${ }^{3}$ For firms that import wood blanks for use in the production of wood mouldings and millwork products (i.e., finishers), please also complete and submit a U.S. producers' questionnaire. <br> ${ }^{4}$ Identify your firm's principal export markets: $\qquad$ -. |  |  |  |  |  |

## II-9a. U.S. imports from Chile.-Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line $P$ ) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., lines B and D), less total shipments (i.e., lines D, F, H, J, L, and N). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

| Reconciliation | Calendar years |  |  | January-June |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |  |
| $A+B+D-F-H-J-L-N-P=$ should equal zero ("O") or provide an explanation. ${ }^{1}$ | 0 | 0 | 0 | 0 |  | 0 |
| ${ }^{1}$ Explanation if the calculated fields above are returning values other than zero (i.e., " 0 ") but are nonetheless accurate: $\qquad$ . |  |  |  |  |  |  |

II-9b. Channels of distribution: Chile.--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Chile by channel of distribution during the specified periods.

Chile

| Item | Calendar years |  |  |  | January-June |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2017 | 2018 | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ |
| Channels of distribution: <br> LVL WMMP U.S. shipments: <br> To distributors (Q) |  |  |  |  |  |  |
| To retailers (R) |  |  |  |  |  |  |
| To end users (S) |  |  |  |  |  |  |
| All other WMMP U.S. <br> shipments: <br> To distributors (T) |  |  |  |  |  |  |
| To retailers (U) |  |  |  |  |  |  |
| To end users (V) |  |  |  |  |  |  |

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines $Q$ through $V$ ) in each time period equal the quantity reported for U.S. shipments (i.e., lines F, H, $J$, and $L$ ) in each time period. If the calculated fields below return values other than zero (i.e., " 0 "), the data reported must be revised prior to submission to the Commission.

| Reconciliation item | Calendar years |  |  | January-June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| $\mathrm{O}+\mathrm{P}+\mathrm{Q}+\mathrm{R}+\mathrm{S}+\mathrm{T}-\mathrm{F}-\mathrm{H}-\mathrm{J}-\mathrm{L}=$ zero ("0"), if not revise. | 0 | 0 | 0 | 0 | 0 |

II-9c. U.S. shipments by material: Chile.--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Chile of wood mouldings and millwork products, by material.

Chile

| Quantity (in board feet), Value (dollars) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Calendar years |  |  | January-June |  |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| U.S. shipments: Pine ${ }^{1}$ Quantity (W) |  |  |  |  |  |
| Value (X) |  |  |  |  |  |
| $\begin{aligned} & \mathrm{Fir}^{2} \\ & \quad \text { Quantity }(\mathrm{Y}) \end{aligned}$ |  |  |  |  |  |
| Value (Z) |  |  |  |  |  |
| Other softwoods ${ }^{3}$ Quantity (AA) |  |  |  |  |  |
| Value (AB) |  |  |  |  |  |
| Hardwoods ${ }^{4}$ Quantity (AC) |  |  |  |  |  |
| Value (AD) |  |  |  |  |  |
| Other (non-MDF) ${ }^{5}$ Quantity (AE) |  |  |  |  |  |
| Value (AF) |  |  |  |  |  |
| 1. Please identify the pine species: $\qquad$ <br> 2. Please identify the fir species: $\qquad$ <br> 3. Please identify the other softwood species: $\qquad$ <br> 4. Please identify the hardwood species: $\qquad$ <br> 5. Please identify the other non-MDF wood/composite material types (e.g., LVL, combination/composites, etc.): $\qquad$ . Note that MDF products should not be reported in these lines. MDF data should only be reported in Part V. |  |  |  |  |  |

## II-9c. U.S. shipments by material: Chile.--Continued

RECONCILIATION OF U.S. SHIPMENTS BY MATERIAL.--Please ensure that the quantities and values reported for U.S. shipments by material (i.e., lines $W$ through $A F$ ) in each time period equal the quantity and value reported for U.S. shipments (i.e., lines F through M) from part "a" of this question in each time period. If the calculated fields below return values other than zero (i.e., " 0 "), the data reported must be revised prior to submission to the Commission.

| Reconciliation | Calendar years |  |  | January-June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| Quantity: $W+Y+A A+A C+A E-F-$ $\mathrm{H}-\mathrm{J}-\mathrm{L}=$ zero ("0"), if not revise. | 0 | 0 | 0 | 0 | 0 |
| Value: $X+Z+A B+A D+A F+-G-I-K$ $-\mathrm{M}=$ zero (" 0 "), if not revise. | 0 | 0 | 0 | 0 | 0 |

II-9d. U.S. shipments by product: Chile --Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Chile of wood mouldings and millwork products, by product during the specified periods.

Chile

| Quantity (in board feet), Value (dollars) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Calendar years |  |  | January-June |  |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| U.S. shipments: Blanks: ${ }^{12}$ Quantity (AG) |  |  |  |  |  |
| Value (AH) |  |  |  |  |  |
| Door frames/jambs: Quantity (AI) |  |  |  |  |  |
| Value (AJ) |  |  |  |  |  |
| Door/window casings, trim (excluding S1S2E), and base boards: <br> Quantity (AK) |  |  |  |  |  |
| Value (AL) |  |  |  |  |  |
| S1S2E: <br> Quantity (AM) |  |  |  |  |  |
| Value (AN) |  |  |  |  |  |
| Crown/cove mouldings: Quantity (AO) |  |  |  |  |  |
| Value (AP) |  |  |  |  |  |
| Base caps/corner guards: Quantity (AQ) |  |  |  |  |  |
| Value (AR) |  |  |  |  |  |
| Corbels, plinths, rosettes, and appliques: <br> Quantity (AS) |  |  |  |  |  |
| Value (AT) |  |  |  |  |  |
| Custom milled pieces: Quantity (AU) |  |  |  |  |  |
| Value (AV) |  |  |  |  |  |
| Other in-scope products ${ }^{3}$ Quantity (AW) |  |  |  |  |  |
| Value (AX) |  |  |  |  |  |
| ${ }^{1}$ Please identify your firm's largest purchasers of blanks: $\qquad$ . <br> ${ }^{2}$ If you firm finishes your firm's imported blanks in the United States, report your shipments as a blank at the time of internal consumption in domestic processing activities in this questionnaire and also complete and submit a U.S. producers' questionnaire detailing your firm's domestic finishing operating." <br> ${ }^{3}$ Please identify these products: . $\qquad$ |  |  |  |  |  |

## II-9d. U.S. shipments by product: Chile.--Continued

RECONCILIATION OF U.S. SHIPMENTS BY PRODUCT.--Please ensure that the quantities and values reported for U.S. shipments by material (i.e., lines AI through $A X$ ) in each time period equal the quantity and value reported for U.S. shipments (i.e., lines D through I) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

| Item | Calendar years |  |  | January-June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| $\begin{aligned} & \text { Quantity: } A G+A I+A K+A M+A O \\ & +A Q+A S+A U+A W+-D-F-H \\ & =\text { zero ("0"), if not revise. } \end{aligned}$ | 0 | 0 | 0 | 0 | 0 |
| $\begin{aligned} & \text { Value: } A H+A J+A L+A N+A P+A R \\ & +A T+A V+A X-E-G-I=\text { zero } \\ & (\text { ("O"), if not revise. } \end{aligned}$ | 0 | 0 | 0 | 0 | 0 |

II-10a. U.S. imports from all other sources.-Report your firm's imports and your firm's shipments and inventories of wood mouldings and millwork products imported from all other sources by your firm during the specified periods.

All other sources
(list sources:

| Quantity (in board feet), value (in dollars) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Calendar years |  |  | January-June |  |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| Beginning-of-period inventories (quantity) (A) |  |  |  |  |  |
| Imports: ${ }^{1}$ <br> LVL WMMP: <br> Quantity (B) |  |  |  |  |  |
| Value (C) |  |  |  |  |  |
| All other WMMP: Quantity (D) |  |  |  |  |  |
| Value (E) |  |  |  |  |  |
| U.S. shipments: <br> Commercial shipments: Quantity (F) |  |  |  |  |  |
| Value (G) |  |  |  |  |  |
| Internal consumption of blanks in the production of finished WMMP: ${ }^{23}$ <br> Quantity (H) |  |  |  |  |  |
| Value ${ }^{2}$ (I) |  |  |  |  |  |
| All other internal consumption (nonblanks)/including for own retail establishments: ${ }^{23}$ <br> Quantity (J) |  |  |  |  |  |
| Value ${ }^{2}$ (K) |  |  |  |  |  |
| Transfers to related firms: ${ }^{2}$ Quantity (L) |  |  |  |  |  |
| Value ${ }^{2}$ (M) |  |  |  |  |  |

II-10a. U.S. imports from all other sources.-Continued

| Quantity (in board feet), value (in dollars) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Item |  |  | Item |  |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| Export shipments: ${ }^{4}$ Quantity (N) |  |  |  |  |  |
| Value (O) |  |  |  |  |  |
| End-of-period inventories (quantity) (P) |  |  |  |  |  |
| ${ }^{1}$ Please identify the foreign producers, if known: $\qquad$ <br> ${ }^{2}$ Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): $\qquad$ However, the data provided above in this table should be based on fair market value. If reporting internal consumption of imported blanks or unfinished WMMP used by your firm in the production of finished WMMP, please also complete a U.S. producers' questionnaire. <br> ${ }^{3}$ For firms that import wood blanks for use in the production of wood mouldings and millwork products (i.e., finishers), please also complete and submit a U.S. producers' questionnaire. <br> ${ }^{4}$ Identify your firm's principal export markets: . $\qquad$ |  |  |  |  |  |

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line $P$ ) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., lines B and D), less total shipments (i.e., lines D, F, H, J, L, and N). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

| Reconciliation | Calendar years |  |  | January-June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| $A+B+D-F-H-J-L-N-P=\text { should }$ equal zero ("0") or provide an explanation. ${ }^{1}$ | 0 | 0 | 0 | 0 |  |

${ }^{1}$ Explanation if the calculated fields above are returning values other than zero (i.e., " 0 ") but are nonetheless accurate: $\qquad$ .

II-10b. Channels of distribution: All other sources.--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from all other sources by channel of distribution during the specified periods.

All other sources

| Item | Calendar years |  |  |  | January-June |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ |  |
|  | Quantity (in board feet) |  |  |  |  |  |
| Channels of distribution: <br> LVL WMMP U.S. shipments: <br> To distributors (Q) |  |  |  |  |  |  |
| To retailers (R) |  |  |  |  |  |  |
| To end users (S) |  |  |  |  |  |  |
| All other WMMP U.S. <br> shipments: <br> To distributors (T) |  |  |  |  |  |  |
| To retailers (U) |  |  |  |  |  |  |
| To end users (V) |  |  |  |  |  |  |

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines $Q$ through $V$ ) in each time period equal the quantity reported for U.S. shipments (i.e., lines F, H, $J$, and L ) in each time period. If the calculated fields below return values other than zero (i.e., " 0 "), the data reported must be revised prior to submission to the Commission.

| Reconciliation item | Calendar years |  |  | January-June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| $\begin{aligned} & \mathrm{O}+\mathrm{P}+\mathrm{Q}+\mathrm{R}+\mathrm{S}+\mathrm{T}-\mathrm{F}-\mathrm{H}-\mathrm{J}-\mathrm{L}= \\ & \text { zero ("0"), if not revise. } \end{aligned}$ | 0 | 0 | 0 | 0 | 0 |

II-10c. U.S. shipments by material: All other sources.--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from all other sources of wood mouldings and millwork products, by material.

All other sources

| Quantity (in board feet), Value (dollars) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Calendar years |  |  | January-June |  |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| U.S. shipments: Pine ${ }^{1}$ Quantity (W) |  |  |  |  |  |
| Value (X) |  |  |  |  |  |
| $\begin{aligned} & \mathrm{Fir}^{2} \\ & \quad \text { Quantity }(\mathrm{Y}) \end{aligned}$ |  |  |  |  |  |
| Value (Z) |  |  |  |  |  |
| Other softwoods ${ }^{3}$ Quantity (AA) |  |  |  |  |  |
| Value (AB) |  |  |  |  |  |
| Hardwoods ${ }^{4}$ Quantity (AC) |  |  |  |  |  |
| Value (AD) |  |  |  |  |  |
| Other (non-MDF) ${ }^{5}$ Quantity (AE) |  |  |  |  |  |
| Value (AF) |  |  |  |  |  |
| 1. Please identify the pine species: $\qquad$ <br> 2. Please identify the fir species: $\qquad$ <br> 3. Please identify the other softwood species: $\qquad$ <br> 4. Please identify the hardwood species: $\qquad$ <br> 5. Please identify the other non-MDF wood/composite material types (e.g., LVL, combination/composites, etc.): $\qquad$ . Note that MDF products should not be reported in these lines. MDF data should only be reported in Part V. |  |  |  |  |  |

II-10c. U.S. shipments by material: All other sources.--Continued

RECONCILIATION OF U.S. SHIPMENTS BY MATERIAL.--Please ensure that the quantities and values reported for U.S. shipments by material (i.e., lines $W$ through $A F$ ) in each time period equal the quantity and value reported for U.S. shipments (i.e., lines F through M) from part "a" of this question in each time period. If the calculated fields below return values other than zero (i.e., " 0 "), the data reported must be revised prior to submission to the Commission.

| Reconciliation | Calendar years |  |  | January-June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| Quantity: $W+Y+A A+A C+A E-F-$ $\mathrm{H}-\mathrm{J}-\mathrm{L}=$ zero ("0"), if not revise. | 0 | 0 | 0 | 0 | 0 |
| Value: $X+Z+A B+A D+A F+-G-I-K$ $-M=$ zero (" 0 "), if not revise. | 0 | 0 | 0 | 0 | 0 |

II-10d. U.S. shipments by product: All other sources --Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from all other sources of wood mouldings and millwork products, by product.

All other sources

| Quantity (in board feet), Value (dollars) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Calendar years |  |  | January-June |  |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| U.S. shipments: Blanks: ${ }^{12}$ Quantity (AG) |  |  |  |  |  |
| Value (AH) |  |  |  |  |  |
| Door frames/jambs: Quantity (AI) |  |  |  |  |  |
| Value (AJ) |  |  |  |  |  |
| Door/window casings, trim (excluding S1S2E), and base boards: <br> Quantity (AK) |  |  |  |  |  |
| Value (AL) |  |  |  |  |  |
| S1S2E: <br> Quantity (AM) |  |  |  |  |  |
| Value (AN) |  |  |  |  |  |
| Crown/cove mouldings: Quantity (AO) |  |  |  |  |  |
| Value (AP) |  |  |  |  |  |
| Base caps/corner guards: Quantity (AQ) |  |  |  |  |  |
| Value (AR) |  |  |  |  |  |
| Corbels, plinths, rosettes, and appliques: <br> Quantity (AS) |  |  |  |  |  |
| Value (AT) |  |  |  |  |  |
| Custom milled pieces: Quantity (AU) |  |  |  |  |  |
| Value (AV) |  |  |  |  |  |
| Other in-scope products ${ }^{3}$ Quantity (AW) |  |  |  |  |  |
| Value (AX) |  |  |  |  |  |
| ${ }^{1}$ Please identify your firm's largest purchasers of blanks: $\qquad$ . <br> ${ }^{2}$ If you firm finishes your firm's imported blanks in the United States, report your shipments as a blank at the time of internal consumption in domestic processing activities in this questionnaire and also complete and submit a U.S. producers' questionnaire detailing your firm's domestic finishing operating." <br> ${ }^{3}$ Please identify these products: $\qquad$ . |  |  |  |  |  |

II-10d. U.S. shipments by product: All other sources.--Continued
RECONCILIATION OF U.S. SHIPMENTS BY PRODUCT.--Please ensure that the quantities and values reported for U.S. shipments by material (i.e., lines AI through $A X$ ) in each time period equal the quantity and value reported for U.S. shipments (i.e., lines D through I) in each time period. If the calculated fields below return values other than zero (i.e., " 0 "), the data reported must be revised prior to submission to the Commission.

| Item | Calendar years |  |  |  |  | January-June |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 |  | 2019 |  | 2019 |  | 2020 |  |
| $\begin{aligned} & \text { Quantity: } A G+A I+A K+A M+A O \\ & +A Q+A S+A U+A W+-D-F-H \\ & =\text { zero ("O"), if not revise. } \end{aligned}$ | 0 | 0 |  | 0 |  | 0 |  | 0 |  |
| $\begin{aligned} & \text { Value: } A H+A J+A L+A N+A P+A R \\ & +A T+A V+A X-E-G-I=\text { zero } \\ & \text { ("O"), if not revise. } \end{aligned}$ |  |  | 0 |  | 0 |  | 0 |  | 0 |

II-11. Finishing operations.-- Does your firm import blank or unfinished wood mouldings or millwork products and finish them domestically in the United States?

| No | Yes | If yes, please download and complete a U.S. producers' questionnaire in |
| :---: | :---: | :--- |
| $\square$ | $\square$ | this proceeding. |

II-12. Conversion into board feet.--Are the quantity data reported in part II properly reported in board feet?No.--Please revise your questionnaire to report your firm's data in the requested measure (board feet) prior to submission to the Commission.
$\square$ Yes.--Please indicate how your firm came up with its quantity data in the requested measure (board feet).

| Method |  | Description of methodology |
| :--- | :--- | :--- |
| $\square$ | Firm's records maintained in <br> board feet | Not applicable |
| $\square$ | Firm specific conversion <br> factor or estimates based on <br> specific products imported |  |
| $\square$ | Other |  |

II-13. Transfers to related firms.--If your firm reported transfers to related firms in any of the data tables in part II, please identify the firm(s) and indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary) and whether the transfers were priced at market value or by a non-market formula.
$\square$
II-14. Other explanations.--If your firm would like to further explain a response to a question in Part II for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.
$\square$

## PART III.-PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Andrew Knipe (202-2052390, andrew.knipe@usitc.gov).

III-1. Contact information.--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

| Name |  |
| :--- | :--- |
| Title |  |
| Email |  |
| Telephone |  |

## PRICE DATA

III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2017 of the following products your firm imported from Brazil, China, and/or Chile:

Product 1.--Finger-jointed lineal board, made of pine/ fir, with dimensions of 23/32" $\times 5-1 / 2^{\prime \prime}$, S4S, primed or coated.

Product 2.--Finger-jointed lineal trim, made of pine/fir, nominal 11/16" x nominal 2-1/4", WM356 casing, primed or coated.

Product 3.--Finger-jointed lineal trim, made of pine/fir, 11/16" x 11/16", WM-106, primed or coated.

Product 4.--Jamb: Exterior door frame, made of pine/fir, nominally 1-1/4" thick with a nominal $1 / 2^{\prime \prime}$ rabbeted drop for door stop $x$ nominal $4-9 / 16^{\prime \prime}$ width $x$ nominal 7 ' long and machined with end dadoes for threshold and head attachment, primed or coated, without a composite or otherwise rot-proof bottom.

Product 5.--Jamb: Adjustable interior door frame (split jambs), made of pine/fir, consisting of two pieces, one called female and the other called male, nominally $1-1 / 16^{\prime \prime}$ thick $x$ nominal 4-9/16" width $x$ nominal 7 ' long and machined with end top dado for threshold and head attachment, primed or coated.

Product 6.--Brick moulding: Casing, made of pine/fir, that attaches to exterior edge of door frame, nominally $1-1 / 4^{\prime \prime}$ thick $\times 2^{\prime \prime}$ wide and $7^{\prime}$ long with moulded profile on face, primed or coated, without a composite or otherwise rot-proof bottom.

Please note that values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Values should reflect the final net amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).
U.S. Importers' Questionnaire - Wood Mouldings and Millwork Products (Final)

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III-2a. During January 2017-June 2020, did your firm import from Brazil, China, and/or Chile and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

| $\square$ | Yes.--Please complete the following pricing data tables as appropriate. |
| :--- | :--- |
| $\square$ | No.--Skip to question III-3. |

III-2b. Price data.--Report below the quarterly price data ${ }^{1}$ for pricing products ${ }^{2}$ imported from Brazil: Araupel S.A. and sold by your firm. NOTE: Please report the quantity of pricing products 1-3 in lineal feet.

## Brazil: Araupel S.A.

Report data in lineal feet and actual dollars (not 1,000s).

| (Quantity in lineal feet, value in dollars) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Product 1 |  | Product 2 |  | Product 3 |  |
| Period of shipment | Quantity | Value | Quantity | Value | Quantity | Value |
| \| 2017: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October-December |  |  |  |  |  |  |
| 2018: January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October-December |  |  |  |  |  |  |
| 2019: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October-December |  |  |  |  |  |  |
| \| 2020: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |

${ }^{1}$ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.
${ }^{2}$ Pricing product definitions are provided on the first page of Part III.
Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:
Product 2:
Product 3:

III-2b. Price data.-Continued. Report below the quarterly price data ${ }^{1}$ for pricing products ${ }^{2}$ imported from Brazil: Araupel S.A. and sold by your firm. NOTE: Please report the quantity of pricing products 4-6 in number of units.

## Brazil: Araupel S.A.

Report data in number of units and actual dollars (not 1,000s).

| (Quantity in number of units, value in dollars) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Product 4 |  | Product 5 |  | Product 6 |  |
| Period of shipment | Quantity | Value | Quantity | Value | Quantity | Value |
| 2017: January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October-December |  |  |  |  |  |  |
| 2018: January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October-December |  |  |  |  |  |  |
| 2019: January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October-December |  |  |  |  |  |  |
| 2020: January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |

${ }^{1}$ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.
${ }^{2}$ Pricing product definitions are provided on the first page of Part III.
Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 4:
Product 5:
Product 6:

III-2c. Price data.--Report below the quarterly price data ${ }^{1}$ for pricing products ${ }^{2}$ imported from Brazil: Braslumber Industria de Molduras Ltda./BrasPine Madeiras Ltda. and sold by your firm. NOTE: Please report the quantity of pricing products 1-3 in lineal feet.

## Brazil: Braslumber Industria de Molduras Ltda./ BrasPine Madeiras Ltda.

Report data in lineal feet and actual dollars (not 1,000s).

| (Quantity in lineal feet, value in dollars) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Product 1 |  | Product 2 |  | Product 3 |  |
| Period of shipment | Quantity | Value | Quantity | Value | Quantity | Value |
| 2017: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October-December |  |  |  |  |  |  |
| 2018: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October-December |  |  |  |  |  |  |
| 2019: January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October-December |  |  |  |  |  |  |
| 2020: January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |

${ }^{1}$ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.
${ }^{2}$ Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:
Product 2:
Product 3:

III-2c. Price data.-Continued. Report below the quarterly price data ${ }^{1}$ for pricing products ${ }^{2}$ imported from Brazil: Braslumber Industria de Molduras Ltda./BrasPine Madeiras Ltda. and sold by your firm. NOTE: Please report the quantity of pricing products 4-6 in number of units.

## Brazil: Braslumber Industria de Molduras Ltda./ BrasPine Madeiras Ltda.

Report data in number of units and actual dollars (not 1,000s).

| (Quantity in number of units, value in dollars) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Product 4 |  | Product 5 |  | Product 6 |  |
| Period of shipment | Quantity | Value | Quantity | Value | Quantity | Value |
| 2017: January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October-December |  |  |  |  |  |  |
| 2018: January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October-December |  |  |  |  |  |  |
| 2019: January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October-December |  |  |  |  |  |  |
| 2020: January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |

${ }^{1}$ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.

2 Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 4:
Product 5:
Product 6:

III-2d. Price data.--Report below the quarterly price data ${ }^{1}$ for pricing products ${ }^{2}$ imported from Brazil: All other firms and sold by your firm. NOTE: Please report the quantity of pricing products 1-3 in lineal feet.

## Brazil: All other firms

Report data in lineal feet and actual dollars (not 1,000s).

| (Quantity in lineal feet, value in dollars) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Product 1 |  | Product 2 |  | Product 3 |  |
| Period of shipment | Quantity | Value | Quantity | Value | Quantity | Value |
| 2017: January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October-December |  |  |  |  |  |  |
| 2018: January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October-December |  |  |  |  |  |  |
| 2019: January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October-December |  |  |  |  |  |  |
| 2020: January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |

${ }^{1}$ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.
${ }^{2}$ Pricing product definitions are provided on the first page of Part III.
Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:
Product 2:
Product 3:

III-2d. Price data.-Continued. Report below the quarterly price data ${ }^{1}$ for pricing products ${ }^{2}$ imported from Brazil: All other firms and sold by your firm. NOTE: Please report the quantity of pricing products 4-6 in number of units.

## Brazil: All other firms

Report data in number of units and actual dollars (not 1,000s).

| (Quantity in number of units, value in dollars) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Product 4 |  | Product 5 |  | Product 6 |  |
| Period of shipment | Quantity | Value | Quantity | Value | Quantity | Value |
| 2017: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October-December |  |  |  |  |  |  |
| 2018: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October-December |  |  |  |  |  |  |
| 2019: January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October-December |  |  |  |  |  |  |
| 2020: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |

${ }^{1}$ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.
${ }^{2}$ Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 4:
Product 5:
Product 6:

III-2e. Price data.--Report below the quarterly price data ${ }^{1}$ for pricing products ${ }^{2}$ imported from China and sold by your firm. NOTE: Please report the quantity of pricing products 1-3 in lineal feet.

## China

Report data in lineal feet and actual dollars (not 1,000s).

| (Quantity in lineal feet, value in dollars) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Product 1 |  | Product 2 |  | Product 3 |  |
| Period of shipment | Quantity | Value | Quantity | Value | Quantity | Value |
| 2017: January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October-December |  |  |  |  |  |  |
| 2018: January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October-December |  |  |  |  |  |  |
| 2019: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October-December |  |  |  |  |  |  |
| 2020: January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |

${ }^{1}$ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.
${ }^{2}$ Pricing product definitions are provided on the first page of Part III.
Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:
Product 2:
Product 3:

III-2e. Price data.-Continued. Report below the quarterly price data ${ }^{1}$ for pricing products ${ }^{2}$ imported from China and sold by your firm. NOTE: Please report the quantity of pricing products $4-6$ in number of units.

## China

Report data in number of units and actual dollars (not 1,000s).

| (Quantity in number of units, value in dollars) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Product 4 |  | Product 5 |  | Product 6 |  |
| Period of shipment | Quantity | Value | Quantity | Value | Quantity | Value |
| 2017: January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October-December |  |  |  |  |  |  |
| 2018: January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October-December |  |  |  |  |  |  |
| 2019: January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October-December |  |  |  |  |  |  |
| 2020: January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |

${ }^{1}$ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.
${ }^{2}$ Pricing product definitions are provided on the first page of Part III.
Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 4:
Product 5:
Product 6:

III-2f. Price data.--Report below the quarterly price data ${ }^{1}$ for pricing products ${ }^{2}$ imported from Chile and sold by your firm. NOTE: Please report the quantity of pricing products 1-3 in lineal feet.

## Chile

Report data in lineal feet and actual dollars (not 1,000s).

| (Quantity in lineal feet, value in dollars) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Product 1 |  | Product 2 |  | Product 3 |  |
| Period of shipment | Quantity | Value | Quantity | Value | Quantity | Value |
| 2017: January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October-December |  |  |  |  |  |  |
| 2018: January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October-December |  |  |  |  |  |  |
| 2019: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October-December |  |  |  |  |  |  |
| 2020: January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |

${ }^{1}$ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.
${ }^{2}$ Pricing product definitions are provided on the first page of Part III.
Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:
Product 2:
Product 3:

III-2f. Price data.-Continued. Report below the quarterly price data ${ }^{1}$ for pricing products ${ }^{2}$ imported from Chile and sold by your firm. NOTE: Please report the quantity of pricing products 4-6 in number of units.

## Chile

Report data in number of units and actual dollars (not 1,000s).

| (Quantity in number of units, value in dollars) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Product 4 |  | Product 5 |  | Product 6 |  |
| Period of shipment | Quantity | Value | Quantity | Value | Quantity | Value |
| 2017: January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October-December |  |  |  |  |  |  |
| 2018: January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October-December |  |  |  |  |  |  |
| 2019: January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October-December |  |  |  |  |  |  |
| 2020: January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |

${ }^{1}$ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.
${ }^{2}$ Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 4:
Product 5:
Product 6:

III-2g. Price data checklist.--Please check that the pricing data in question III-2b through III-2f have been correctly reported.

| Are the price data reported above: | V if Yes |
| :--- | ---: |
| Values in actual dollars (not \$1,000)? | $\square$ |
| Quantities of products 1-3 in lineal feet? | $\square$ |
| Quantities of products 4-6 in number of units? | $\square$ |
| F.o.b., U.S. point of shipment (i.e., does not include U.S. transport costs)? | $\square$ |
| Net of all discounts and rebates? | $\square$ |
| Have discounts, rebates, and returns been credited to the quarter in which the sale |  |
| occurred? | $\square$ |
| Less than reported commercial shipments in part II in each year? | $\square$ |

III-2h. Pricing data methodology.--Please describe the method and the kinds of documents/records that were used to compile your price data. Include in your description how you converted the quantity data to lineal feet if your firm normally prices using board feet or pieces.
$\square$

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

III-3. Price setting.--How does your firm determine the prices that it charges for sales of wood mouldings and millwork products (check all that apply)? If your firm issues price lists, please submit sample pages of a recent list.

| Transaction <br> by <br> transaction | Contracts | Set <br> price <br> lists | Other | If other, describe |
| :---: | :---: | :---: | :---: | :--- |
| $\square$ | $\square$ | $\square$ | $\square$ |  |

III-4. Discount policy.--Please indicate and describe your firm's discount policies (check all that apply).

| Quantity <br> discounts | Annual <br> total <br> volume <br> discounts | No <br> discount <br> policy | Other |  |
| :---: | :---: | :---: | :---: | :--- |
| $\square$ | $\square$ | $\square$ | $\square$ |  |
|  | $\square$ | $\square$ | Describe |  |

III-5. Pricing terms.--On what basis are your firm's prices of imported wood mouldings and millwork products from Brazil and/or China usually quoted (check one)?

| Delivered | F.o.b. | If f.o.b., specify point |
| :---: | :---: | :---: |
| $\square$ | $\square$ |  |

III-6. Contract versus spot.--Approximately what share of your firm's sales of wood mouldings and millwork products imported from Brazil and/or China in 2019 was on a (1) short-term contract basis, (2) annual contract basis, (3) long-term contract basis, and (4) spot sales basis?

|  | Type of sale |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Short-term contracts (multiple deliveries for less than 12 months) | Annual contracts (multiple deliveries for 12 months) | Long-term contracts (multiple deliveries for more than 12 months) | Spot sales (for a single delivery) | Total (should sum to 100.0\%) |
| Share of 2019 sales | \% | \% | \% | \% | 0.0 \% |

III-7. Contract provisions.--Please fill out the table regarding your firm's typical sales contracts for wood mouldings and millwork products imported from Brazil and/or China (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

| Typical sales contract provisions | Item | Short-term contracts (multiple deliveries for less than 12 months) | Annual contracts (multiple deliveries for 12 months) | Long-term contracts (multiple deliveries for more than 12 months) |
| :---: | :---: | :---: | :---: | :---: |
| Average contract duration | No. of days |  | 365 |  |
| Price renegotiation (during contract period) | Yes | $\square$ | $\square$ | $\square$ |
|  | No | $\square$ | $\square$ | $\square$ |
| Fixed quantity and/or price | Quantity | $\square$ | $\square$ | $\square$ |
|  | Price | $\square$ | $\square$ | $\square$ |
|  | Both | $\square$ | $\square$ | $\square$ |
| Indexed to raw material costs ${ }^{1}$ | Yes | $\square$ | $\square$ | $\square$ |
|  | No | $\square$ | $\square$ | $\square$ |
| Not applicable |  | $\square$ | $\square$ | $\square$ |
| ${ }^{1}$ Please identify the indexes used: |  |  |  |  |

III-8. Lead times.--What is your firm's share of sales of wood mouldings and millwork products imported from Brazil and/or China from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of wood mouldings and millwork products?

| Source | Share of 2019 sales | Lead time <br> (Average number <br> of days) |
| :--- | ---: | :---: |
| From your firm's U.S. inventory | $\%$ |  |
| From foreign manufacturers' inventory | $\%$ |  |
| Produced to order | $\%$ |  |
| Total (should sum to 100.0\%) | $0.0 \%$ |  |

## III-9. Shipping information.-

(a) Who generally arranges the transportation to your firm's customers' locations?
$\square$ Your firm $\square$ Purchaser (check one)
(b) When your firm sells wood mouldings and millwork products imported from Brazil and/or China, from where is it shipped?
$\square$ Point of importation $\square$ Storage facility (check one)
(c) Indicate the approximate percentage of your firm's sales of wood mouldings and millwork products imported from Brazil and/or China that are delivered the following distances from your firm's U.S. point of shipment.

| Distance from your firm's U.S. point of shipment | Share |
| :--- | :---: |
| Within 100 miles | $\%$ |
| 101 to 1,000 miles | $\%$ |
| Over 1,000 miles | $\%$ |
| Total (should sum to $100.0 \%)$ |  |

III-10. Geographical shipments.--In which U.S. geographic market area(s) has your firm sold wood mouldings and millwork products imported from subject countries since January 1, 2017 (check all that apply)?

| Geographic area | Brazil | China |
| :--- | :---: | :---: |
| Northeast.-CT, ME, MA, NH, NJ, NY, PA, RI, and VT. | $\square$ | $\square$ |
| Midwest.-IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI. | $\square$ | $\square$ |
| Southeast.-AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV. | $\square$ | $\square$ |
| Central Southwest.-AR, LA, OK, and TX. | $\square$ | $\square$ |
| Mountains.-AZ, CO, ID, MT, NV, NM, UT, and WY. | $\square$ | $\square$ |
| Pacific Coast.-CA, OR, and WA. | $\square$ | $\square$ |
| Other.-All other markets in the United States not previously listed, <br> including AK, HI, PR, and VI. | $\square$ | $\square$ |

III-11. Inland transportation costs.--What is the approximate percentage of the cost of wood mouldings and millwork products imported from Brazil and/or China that is accounted for by U.S. inland transportation costs? $\qquad$ percent.

III-12. Substitutes.--Can other products be substituted for wood mouldings and millwork products?
$\square$ Yes--Please fill out the table.

| Substitute |  | End use in which this substitute is used | Have changes in the price of this substitute /affected the price for wood mouldings and millwork products? |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No | Yes | Explanation |
| 1. |  |  |  | $\square$ | $\square$ |  |
| 2. |  |  |  | $\square$ |  |
| 3. |  |  |  | $\square$ |  |

## III-13. Demand trends.--

(a) Indicate how demand within the United States and outside of the United States (if known) for wood mouldings and millwork products has changed since January 1, 2017. Explain any trends and describe the principal factors that have affected these changes in demand (i.e. product changes, increase/decrease in the use of substitutes, the COVID-19 pandemic, other economic factors, etc.).

| Market | Overall <br> increase | No <br> change | Overall <br> decrease | Fluctuate with <br> no clear trend | Explanation and factors |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Within the U.S. | $\square$ | $\square$ | $\square$ | $\square$ |  |
| Outside the U.S. | $\square$ | $\square$ | $\square$ | $\square$ |  |

(b) Indicate how demand within the United States and outside of the United States (if known) for MDF mouldings and millwork products has changed since January 1, 2017. Explain any trends and describe the principal factors that have affected these changes in demand (i.e. product changes, increase/decrease in the use of substitutes, the COVID-19 pandemic, other economic factors, etc.).

| Market | Overall <br> increase | No <br> change | Overall <br> decrease | Fluctuate with <br> no clear trend | Explanation and factors |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Within the U.S. | $\square$ | $\square$ | $\square$ | $\square$ |  |
| Outside the U.S. | $\square$ | $\square$ | $\square$ | $\square$ |  |

III-14. Product changes.--Have there been any significant changes in the product range, product mix or marketing of wood mouldings and millwork products since January 1, 2017?

| No | Yes | If yes, please describe. |
| :---: | :---: | :--- |
| $\square$ | $\square$ |  |

## III-15. Conditions of competition.--

(a) Is the wood mouldings and millwork products market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to wood mouldings and millwork products?

| Check all that apply. | Please describe. |  |
| :--- | :--- | :--- |
| $\square \quad$ No | Skip to question III-16. |  |
| $\square$ | Yes-Business cycles (e.g. <br> seasonal business) |  |
| $\square$ | Yes-Other distinctive <br> conditions of competition |  |
| $\square$ |  |  |

(b) If yes, have there been any changes in the business cycles or conditions of competition for wood mouldings and millwork products since January 1, 2017?

| No | Yes | If yes, describe. |
| :---: | :---: | :--- |
| $\square$ | $\square$ |  |

III-16. Supply constraints.--Has your firm refused, declined, or been unable to supply wood mouldings and millwork products since January 1, 2017 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, etc.)?

| No | Yes | If yes, please describe. Please also identify the reason(s) your firm <br> experienced supply constraints (i.e. limited capacity, unscheduled <br> shutdown in operations, the COVID-19 pandemic, etc.). |
| :---: | :---: | :--- |
| $\square$ | $\square$ |  |

III-17. Raw materials.--How have wood mouldings and millwork products raw material prices changed since January 1, 2017?

| Overall <br> increase | No <br> change | Overall <br> decrease | Fluctuate <br> with no <br> clear trend | Explain, noting how raw material price changes <br> have affected your firm's selling prices for wood <br> mouldings and millwork products. |
| :---: | :---: | :---: | :---: | :---: |
| $\square$ | $\square$ | $\square$ | $\square$ |  |

III-18. Interchangeability.--Are wood mouldings and millwork products produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate $A, F, S, N$, or 0 in the table below:
$A=$ the products from a specified country-pair are always interchangeable
$\mathrm{F}=$ the products are frequently interchangeable
$\mathrm{S}=$ the products are sometimes interchangeable
$\mathrm{N}=$ the products are never interchangeable
$0=n o$ familiarity with products from a specified country-pair

| Country-pair | Brazil | China | Chile | Other countries |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| United States |  |  |  |  |  |
| Brazil |  |  |  |  |  |
| China |  |  |  |  |  |
| Chile |  |  |  |  |  |
| For any country-pair producing wood mouldings and millwork products that is |  |  |  |  |  |
| sometimes or never interchangeable, identify the country-pair and explain the factors |  |  |  |  |  |
| that limit or preclude interchangeable use: |  |  |  |  |  |

III-19. Factors other than price.--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, etc.) between wood mouldings and millwork products produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate $A, F, S, N$, or 0 in the table below:
$A=$ such differences are always significant
$\mathrm{F}=$ such differences are frequently significant
$\mathrm{S}=$ such differences are sometimes significant
$\mathrm{N}=$ such differences are never significant
$0=n o$ familiarity with products from a specified country-pair

| Country-pair | Brazil | China | Chile | Other countries |
| :--- | :--- | :--- | :--- | :--- |
| United States |  |  |  |  |
| Brazil |  |  |  |  |
| China |  |  |  |  |
| Chile |  |  |  |  |

For any country-pair for which factors other than price always or frequently are a significant factor in your firm's sales of wood mouldings and millwork products, identify the country-pair and report the advantages or disadvantages imparted by such factors:

III-20. Gesso coating.--Approximately what percentage are of your 2019 sales of wood mouldings and millwork products imported from Brazil or China were offered with an extruded gesso coating? (Please provide a separate percentage for each country.)
$\qquad$ percent for Brazil $\qquad$ percent for China

III-21. Species importance.--How important is wood species to your customers?

| Very <br> important | Somewhat <br> important | Not <br> important | Explanation and factors |
| :---: | :---: | :---: | :---: |
| $\square$ | $\square$ | $\square$ |  |

III-22. Customer identification.--List the names and contact information for your firm's 10 largest U.S. customers for wood mouldings and millwork products since January 1, 2017. Indicate the share of the quantity of your firm's total shipments of wood mouldings and millwork products that each of these customers accounted for in 2019.

| Customer's name |  | City | State | Share of <br> 2019 sales <br> (\%) |
| :--- | :--- | :--- | :--- | :--- |
| 1 |  |  |  |  |
| 2 |  |  |  |  |
| 3 |  |  |  |  |
| 4 |  |  |  |  |
| 5 |  |  |  |  |
| 6 |  |  |  |  |
| 7 |  |  |  |  |
| 8 |  |  |  |  |
| 9 |  |  |  |  |
| 10 |  |  |  |  |

III-23. Other explanations.--If your firm would like to further explain a response to a question in Part III for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.
$\square$

## PART IV.-LAMINATED VENEER LUMBER (LVL) WMMP INFORMATION

Address questions on this part of the questionnaire to Keysha Martinez (202-205-2136,
Keysha.Martinez@usitc.gov).

IV-1. Comparability of types of mouldings and millwork products.--For each of the following indicate whether listed products are: fully comparable or the same, i.e., have no differentiation between them; mostly comparable or similar; somewhat comparable or similar; never or not-at-all comparable or similar; or no familiarity with products.

F: fully comparable or the same, i.e., have no differentiation between them;
M: mostly comparable or similar;
S : somewhat comparable or similar;
N : never or not-at-all comparable or similar; or
0 : no familiarity with products.
(a) Physical Characteristics and End Uses.--The differences and similarities in the physical characteristics and end uses.

| Product-pair | Comparison | Please provide a narrative discussion for the <br> comparability ratings you provided in terms of their <br> physical characteristics and uses: |
| :--- | :--- | :--- |
| In-scope LVL mouldings and <br> millwork products vs in-scope all <br> other wood mouldings and |  |  |
| millwork products |  |  |$\quad$|  |
| :--- |

(b) Interchangeability.--The ability to substitute the products in the same application.

| Product-pair | Comparison | Please provide a narrative discussion for the <br> comparability ratings you provided in terms of their <br> interchangeability: |
| :--- | :--- | :--- |
| In-scope LVL mouldings and <br> millwork products vs in-scope all |  |  |
| other wood mouldings and <br> millwork products |  |  |

## IV-1. Comparability of types wood mouldings and millwork products.--Continued

F: fully comparable or the same, i.e., have no differentiation between them;
M: mostly comparable or similar;
S: somewhat comparable or similar;
N : never or not-at-all comparable or similar; or
0 : no familiarity with products.
(c) Manufacturing facilities, production processes, and production employees.--Whether manufactured in the same facilities, from the same inputs, on the same machinery and equipment, and using the same employees.

| Product-pair | Comparison | $\begin{array}{l}\text { Please provide a narrative discussion for the } \\ \text { comparability ratings you provided in terms of their } \\ \text { manufacturing facilities, production processes, and }\end{array}$ |
| :--- | :--- | :--- |
| production employees: |  |  |$]$| In-scope LVL mouldings and <br> millwork products vs in-scope all <br> other wood mouldings and <br> millwork products |
| :--- |

(d) Channels of distribution.--Channels of distribution/market situation through which the products are sold (i.e., sold direct to end users, through wholesaler/distributors, etc.).

| Product-pair | Comparison | Please provide a narrative discussion for the <br> comparability ratings you provided in terms of their <br> channels of distribution: |
| :--- | :--- | :--- |
| In-scope LVL mouldings and <br> millwork products vs in-scope all <br> other wood mouldings and |  |  |
| millwork products |  |  |

## IV-1. Comparability of types wood mouldings and millwork products.--Continued

F: fully comparable or the same, i.e., have no differentiation between them;
M: mostly comparable or similar;
S: somewhat comparable or similar;
N : never or not-at-all comparable or similar; or
0 : no familiarity with products.
(e) Customer and producer perceptions.--Perceptions as to the differences and/or similarities in the market (e.g., sales/marketing practices).

| Product-pair | Comparison | Please provide a narrative discussion for the <br> comparability ratings you provided in terms of their <br> customer and product perceptions: |
| :--- | :--- | :--- |
| In-scope LVL mouldings and <br> millwork products vs in-scope all <br> other wood mouldings and <br> millwork products |  |  |

(f) Price.--Whether prices are comparable or differ between the products.

| Product-pair | Comparison | Please provide a narrative discussion for the <br> comparability ratings you provided in terms of their <br> price: |
| :--- | :--- | :--- |
| In-scope LVL mouldings and <br> millwork products vs in-scope all <br> other wood mouldings and <br> $\underline{\text { millwork products }}$ |  |  |

## PART V.-MEDIUM DENSITY FIBERBOARD (MDF) MMP INFORMATION

Address questions on this part of the questionnaire to Keysha Martinez (202-205-2136,
Keysha.Martinez@usitc.gov).

V-1. Comparability of types of mouldings and millwork products.--For each of the following indicate whether listed products are: fully comparable or the same, i.e., have no differentiation between them; mostly comparable or similar; somewhat comparable or similar; never or not-at-all comparable or similar; or no familiarity with products.

F: fully comparable or the same, i.e., have no differentiation between them;
M: mostly comparable or similar;
S : somewhat comparable or similar;
N : never or not-at-all comparable or similar; or
0 : no familiarity with products.
(a) Physical Characteristics and End Uses.--The differences and similarities in the physical characteristics and end uses.

| Product-pair | Comparison | Please provide a narrative discussion for the <br> comparability ratings you provided in terms of their <br> physical characteristics and uses: |
| :--- | :--- | :--- |
| Out-of-scope MDF mouldings and <br> millwork products vs in-scope |  |  |
| wood mouldings and millwork <br> products |  |  |

(b) Interchangeability.--The ability to substitute the products in the same application.

| Product-pair | Comparison | Please provide a narrative discussion for the <br> comparability ratings you provided in terms of their <br> interchangeability: |
| :--- | :--- | :--- |
| Out-of-scope MDF mouldings and <br> millwork products vs in-scope |  |  |
| wood mouldings and millwork <br> products |  |  |

## V-1. Comparability of types wood mouldings and millwork products.--Continued

F: fully comparable or the same, i.e., have no differentiation between them;
M: mostly comparable or similar;
S: somewhat comparable or similar;
N : never or not-at-all comparable or similar; or
0 : no familiarity with products.
(c) Manufacturing facilities, production processes, and production employees.--Whether manufactured in the same facilities, from the same inputs, on the same machinery and equipment, and using the same employees.

| Product-pair | Comparison | $\begin{array}{l}\text { Please provide a narrative discussion for the } \\ \text { comparability ratings you provided in terms of their } \\ \text { manufacturing facilities, production processes, and }\end{array}$ |
| :--- | :--- | :--- |
| production employees: |  |  |$]$| Out-of-scope $\underline{\text { MDF mouldings and }}$millwork products vs in-scope wood <br> mouldings and millwork products |
| :--- |

(d) Channels of distribution.--Channels of distribution/market situation through which the products are sold (i.e., sold direct to end users, through wholesaler/distributors, etc.).

| Product-pair | Comparison | Please provide a narrative discussion for the <br> comparability ratings you provided in terms of their <br> channels of distribution: |
| :--- | :--- | :--- |
| Out-of-scope $\underline{\text { MDF mouldings and }}$millwork products vs in-scope wood <br> $\underline{\text { mouldings and millwork products }}$ |  |  |

U.S. Importers' Questionnaire - Wood Mouldings and Millwork Products (Final)

V-1. Comparability of types wood mouldings and millwork products.--Continued

F: fully comparable or the same, i.e., have no differentiation between them;
M : mostly comparable or similar;
S: somewhat comparable or similar;
N : never or not-at-all comparable or similar; or
0 : no familiarity with products.
(e) Customer and producer perceptions.--Perceptions as to the differences and/or similarities in the market (e.g., sales/marketing practices).

| Product-pair | Comparison | Please provide a narrative discussion for the <br> comparability ratings you provided in terms of their <br> customer and product perceptions: |
| :---: | :---: | :--- |
| Out-of-scope MDF mouldings and <br> millwork products vs in-scope $\mathbf{\text { wood }}$ <br> mouldings and millwork products |  |  |

(f) Price.--Whether prices are comparable or differ between the products.

| Product-pair | Comparison | Please provide a narrative discussion for the <br> comparability ratings you provided in terms of their <br> price: |
| :--- | :--- | :--- |
| Out-of-scope MDF mouldings and <br> millwork products vs in-scope <br> wood mouldings and millwork |  |  |
| products |  |  |

V-2. MDF MMP imports.-- Report your firm's imports and your firm's shipments and inventories of MDF mouldings and millwork products imported from all import sources by your firm during the specified periods.

All import sources

| Quantity (in board feet), value (in dollars) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Calendar years |  |  | January-June |  |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| Beginning-of-period inventories (quantity) (A) |  |  |  |  |  |
| MDF Imports: ${ }^{1}$ Brazil <br> Quantity (B) |  |  |  |  |  |
| Value (C) |  |  |  |  |  |
| China: Quantity (D) |  |  |  |  |  |
| Value (E) |  |  |  |  |  |
| Chile: <br> Quantity (F) |  |  |  |  |  |
| Value (G) |  |  |  |  |  |
| All other sources: Quantity (H) |  |  |  |  |  |
| Value (I) |  |  |  |  |  |
| All import sources Quantity | 0 | 0 | 0 | 0 | 0 |
| Value | 0 | 0 | 0 | 0 | 0 |

## V-2. MDF MMP imports.-Continued

| Quantity (in board feet), value (in dollars) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Calendar years |  |  | January-June |  |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| U.S. shipments: <br> Commercial shipments: Quantity (J) |  |  |  |  |  |
| Value (K) |  |  |  |  |  |
| Internal consumption/ including for own retail establishments: ${ }^{2}$ Quantity (L) |  |  |  |  |  |
| Value ${ }^{2}$ (M) |  |  |  |  |  |
| Transfers to related firms: ${ }^{2}$ Quantity (N) |  |  |  |  |  |
| Value ${ }^{2}$ (0) |  |  |  |  |  |
| Export shipments: ${ }^{3}$ Quantity (P) |  |  |  |  |  |
| Value (Q) |  |  |  |  |  |
| End-of-period inventories (quantity) (R) |  |  |  |  |  |
| ${ }^{1}$ Please identify the foreign producers, if known: $\qquad$ <br> ${ }^{2}$ Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): $\qquad$ . However, the data provided above in this table should be based on fair market value. <br> ${ }^{3}$ Identify your firm's principal export markets: $\qquad$ . |  |  |  |  |  |

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line R) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., lines B and D), less total shipments (i.e., lines B through I). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

| Reconciliation | Calendar years |  |  | January-June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| $A+B+D+F+H-J-L-N-P-R=$ should equal zero ("0") or provide an explanation. ${ }^{1}$ | 0 | 0 | 0 | 0 | 0 |
| ${ }^{1}$ Explanation if the calculated field accurate: $\qquad$ | are retur | values ot | han zero | "0") but | netheless |

V-3. MDF MMP Channels of distribution:--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of MDF MMP imports by channel of distribution during the specified periods.

All import sources

| Item | Calendar years |  |  |  | January-June |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ |  |
|  | Quantity (in board feet) |  |  |  |  |  |
| Channels of distribution: <br> MDF MMP U.S. shipments: <br> To distributors (S) |  |  |  |  |  |  |
| To retailers (T) |  |  |  |  |  |  |
| To end users (U) |  |  |  |  |  |  |

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines S through U) in each time period equal the quantity reported for U.S. shipments (i.e., line J, L, $N$ ) in each time period. If the calculated fields below return values other than zero (i.e., " 0 "), the data reported must be revised prior to submission to the Commission.

| Reconciliation item | Calendar years |  |  | January-June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| S + T + U- J - L - N = zero ("0"), if not revise. | 0 | 0 | 0 | 0 | 0 |

Correcting Valid number error messages.--If you are completing a Commission questionnaire in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as $\$ 1.000 .000$ instead of as $\$ 1,000,000$ ), you may be unable to enter in numbers greater than 999 in numeric form fields. This issues stem from your computer number formatting setting (e.g., not the MS Word document itself, but the computer from which you are opening up the document). In the United States commas (,) delineate multiples of 1000 and periods (.) delineate fractions less than one. Many EU countries use the reverse where multiples of 1000 are delineated with periods (.) and fractions less than one are delineated with commas (,). The U.S. International Trade Commission's questionnaires are setup in the United States with the U.S. number formatting. When this formatting interacts with a computer set to EU number formatting, we believe this may cause this issue.

The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete the questionnaire.

To temporarily change your computer's number settings to U.S. settings, please do the following (for Microsoft Windows Operating system):

- START
- Control Panel
- Region and Language (under Clock, Language, and Region category)
- Format tab
- Change the Format from your existing one (e.g. "Italian (Italy)") to "English (United States)" (see screen shots below)

When you do this the number "twelve million dollars and thirty five cents" would change from $\$ 12.000 .000,35$ (Italy format) to $\$ 12,000,000.35$ (U.S. format), and then there will be no conflict with the questionnaire. When you finish reporting the data then you can close the questionnaire and switch back to Italy settings.


## HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:
https://www.usitc.gov/investigations/701731/2020/wood mouldings and millwork pr oducts brazil and/final.htm.

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- Upload via Secure Drop Box.-Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: WOOD

- E-mail.—E-mail the MS Word questionnaire to Keysha.Martinez@usitc.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm did not import this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

Parties to this proceeding.-If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR $\S$ 207.7). Service of the questionnaire must be made in paper form.


[^0]:    ${ }^{1}$ Please identify your firm's largest purchasers of blanks: $\qquad$ .
    ${ }^{2}$ If you firm finishes your firm's imported blanks in the United States, report your shipments as a blank at the time of internal consumption in domestic processing activities in this questionnaire and also complete and submit a U.S. producers' questionnaire detailing your firm's domestic finishing operating."

