

U.S. PURCHASERS' QUESTIONNAIRE

FRESH, CHILLED, OR FROZEN BLUEBERRIES

This questionnaire must be received by the Commission by **November 16, 2020**

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with Inv. No. 201-TA-77, fresh, chilled, and frozen blueberries ("blueberries"), under section 202 of the Trade Act of 1974 (19 U.S.C. § 2252). The information requested in the questionnaire is needed to supplement data available to the Commission from other sources and is requested under the authority of section 202 of the Trade Act of 1974. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from Kyle Westmoreland (202-205-2184, Kyle.Westmoreland@usitc.gov).

Name of firm	_____
Address	_____
City	_____
State	_____
Zip Code	_____
Website	_____
Has your firm purchased blueberries (as defined on next page) from <u>any</u> source (domestic or foreign) at any time since January 1, 2015?	
<input type="checkbox"/> NO	(Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<input type="checkbox"/> YES	(Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)
Return questionnaire via the U.S. International Trade Commission Drop Box by clicking on the following link: https://dropbox.usitc.gov/oinv/ . (PIN: BLUE)	

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.

I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements. I understand that the confidential business information that is furnished may be transmitted to the Office of the United States Trade Representative (USTR) and may be included in a confidential version of the report that the Commission transmits to the President and USTR for use in decision-making related to this proceeding.

Name of Authorized Official

Title of Authorized Official

Date

Signature

Phone

Email address

PART I.—GENERAL INFORMATION

Background.-- This proceeding was instituted in response to a request filed on September 29, 2020, by the United States Trade Representative (“USTR”). Import relief may be imposed by the President on U.S. imports of blueberries as a result of this investigation if the Commission makes an affirmative injury determination and recommends to the President that he impose relief. The President may impose relief in the form of increased duties and/or other restrictions on imports of blueberries that are the subject of an affirmative injury determination.

Questionnaires and other information pertinent to this proceeding are available at: [LINK](#)

Blueberries.—The blueberries covered by this proceeding are fresh, chilled, or frozen blueberries.

- ***Fresh or chilled blueberries*** are currently imported under the following statistical reporting numbers of the Harmonized Tariff Schedule of the United States (HTSUS): 0810.40.0029 (cultivated blueberries, including highbush, fresh or chilled); 0810.40.0026 (certified organic blueberries, fresh or chilled); and 0810.40.0024 (wild blueberries, fresh or chilled).
- ***Frozen blueberries*** are currently imported under HTS statistical reporting numbers 0811.90.2024 (wild blueberries, uncooked or cooked by steaming or boiling in water, frozen); 0811.90.2030 (blueberries, certified organic, cultivated (including highbush), uncooked or cooked by steaming or boiling in water, frozen); and 0811.90.2040 (blueberries, cultivated (including highbush), uncooked or cooked by steaming or boiling in water, NESOI, frozen). Before July 1, 2018, frozen blueberries imported under HTS statistical reporting numbers 0811.90.2030 and 0811.90.2040 were imported under a single HTS statistical reporting number, 0811.90.2028 (blueberries, cultivated (including highbush), uncooked or cooked by steaming or boiling in water, frozen). For purposes of this questionnaire, frozen blueberries refers to frozen whole blueberries, and does not include frozen further processed blueberries (e.g., frozen puree).
- The HTSUS provisions are for convenience and customs purposes; the written description of the scope is dispositive.

Purchaser.--Any firm engaged, either directly or through a parent company or subsidiary, in purchasing blueberries from another firm that produces, imports, or otherwise distributes blueberries.

Reporting of information.-- If information is not readily available from your records in exactly the form requested, furnish carefully prepared estimates. If your firm is completing more than one questionnaire in connection with this proceeding (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions in the questionnaires.

Confidentiality.-- The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 2252(i)). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

Verification.-- The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all of your files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.-- The information provided by your firm in response to this questionnaire, as well as any other confidential business information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Trade Act of 1974 (19 U.S.C. § 2252(i)) and section 206.17 of the Commission's Rules of Practice and Procedure (19 CFR § 206.17). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

Valid number error messages.--If you are completing this form in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 rather than \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete this form. Detailed instructions on how to resolve this issue is provided at the end of this questionnaire and is available upon request from Christopher Couper (202-708-1440, christopher.couper@usitc.gov).

D-GRIDS tool.--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macro-enabled MS Excel file available for download from the Commission's generic questionnaires webpage (https://www.usitc.gov/trade_remedy/question.htm) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is *optional*. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

I-1a. **Establishments covered.**--Provide the name and address of your U.S. establishment(s) covered by this questionnaire, if different from that listed on the cover page. **Firms operating more than one establishment should combine the data for all establishments into a single response.**

"Establishment"--Each facility of a firm involved in the purchase of blueberries, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

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I-1b. **Stock symbol information.**-- If your firm or parent firm is publicly traded, please specify the stock exchange and trading symbol: _____.

I-1c. **External counsel.**-- If your firm or parent firm is represented by external counsel in relation to this proceeding, please specify the name of the law firm and the lead attorney(s).

Law firm:	
Lead attorney(s):	

I-2. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

Firm name	Address	Extent of ownership (percent)

I-3. **Related importers/exporters.**--Does your firm have any related firms, either domestic or foreign, which import blueberries into the United States or which export blueberries to the United States?

No Yes--List the following information.

Firm name	Country	Affiliation

I-4. **Related producers.**--Does your firm have any related firms, either domestic or foreign, which produce blueberries?

No Yes--List the following information.

Firm name	Country	Affiliation

PART II.--PURCHASES

Contact information.-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in this questionnaire.

Name	
Title	
Email	
Telephone	
Fax	

- II-1a. **Purchases and imports.**--Report separately your firm's domestic purchases and imports of blueberries.
"Purchase" – Purchase from a U.S. entity such as a U.S. producer, a U.S. importer, or other U.S. firm.
"Import" – Purchase directly from a foreign supplier and your firm is the importer of record.

Item	Quantity (in pounds)		
	Calendar Year	January - September	
	2019	2019	2020
Purchases of <u>fresh/chilled cultivated</u> blueberries produced in—			
United States			
Argentina			
Canada			
Chile			
Mexico			
Peru			
All other free trade agreement sources ¹			
All other sources: ²			
Sources unknown ³			
Total purchases	0	0	0

Continued on next page.

II-1a. **Continued**

Item	Quantity (in pounds)		
	Calendar Year	January - September	
	2019	2019	2020
Imports of <u>fresh/chilled cultivated</u> blueberries from--			
Argentina			
Canada			
Chile			
Mexico			
Peru			
All other free trade agreement sources ¹			
All other countries: ²			
Total imports⁴	0	0	0

¹ Identified as Australia, Colombia, Israel, Jordan, Korea, Panama, Singapore and CAFTA-DR countries (i.e., Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, and Nicaragua).

² Please identify these countries: _____ .

³ Please indicate the firm(s) from which you purchased this merchandise: _____ .

⁴ If your firm imported blueberries at any time since January 1, 2015, please also complete and return a U.S. importers' questionnaire in this proceeding.

- II-1b. **Purchases and imports.**--Report separately your firm's domestic purchases and imports of blueberries.
"Purchase" – Purchase from a U.S. entity such as a U.S. producer, a U.S. importer, or other U.S. firm.
"Import" – Purchase directly from a foreign supplier and your firm is the importer of record.

Item	Quantity (in pounds)		
	Calendar Year	January - September	
	2019	2019	2020
Purchases of <u>fresh/chilled wild</u> blueberries produced in— United States			
Argentina			
Canada			
Chile			
Mexico			
Peru			
All other free trade agreement sources ¹			
All other sources: ²			
Sources unknown ³			
Total purchases	0	0	0
Imports of <u>fresh/chilled wild</u> blueberries from-- Argentina			
Canada			
Chile			
Mexico			
Peru			
All other free trade agreement sources ¹			
All other countries: ²			
Total imports⁴	0	0	0
¹ Identified as Australia, Colombia, Israel, Jordan, Korea, Panama, Singapore and CAFTA-DR countries (i.e., Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, and Nicaragua). ² Please identify these countries: . ³ Please indicate the firm(s) from which you purchased this merchandise: . ⁴ If your firm imported blueberries at any time since January 1, 2015, please also complete and return a U.S. importers' questionnaire in this proceeding.			

- II-1c. **Purchases and imports.**--Report separately your firm's domestic purchases and imports of blueberries.
"Purchase" – Purchase from a U.S. entity such as a U.S. producer, a U.S. importer, or other U.S. firm.
"Import" – Purchase directly from a foreign supplier and your firm is the importer of record.

Item	Quantity (in pounds)		
	Calendar Year	January - September	
	2019	2019	2020
Purchases of <u>frozen cultivated</u> blueberries produced in— United States			
Argentina			
Canada			
Chile			
Mexico			
Peru			
All other free trade agreement sources ¹			
All other sources: ²			
Sources unknown ³			
Total purchases	0	0	0
Imports of <u>frozen cultivated</u> blueberries from-- Argentina			
Canada			
Chile			
Mexico			
Peru			
All other free trade agreement sources ¹			
All other countries: ²			
Total imports⁴	0	0	0
¹ Identified as Australia, Colombia, Israel, Jordan, Korea, Panama, Singapore and CAFTA-DR countries (i.e., Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, and Nicaragua). ² Please identify these countries: . ³ Please indicate the firm(s) from which you purchased this merchandise: . ⁴ If your firm imported blueberries at any time since January 1, 2015, please also complete and return a U.S. importers' questionnaire in this proceeding.			

- II-1d. **Purchases and imports.**--Report separately your firm's domestic purchases and imports of blueberries.
"Purchase" – Purchase from a U.S. entity such as a U.S. producer, a U.S. importer, or other U.S. firm.
"Import" – Purchase directly from a foreign supplier and your firm is the importer of record.

Item	Quantity (in pounds)		
	Calendar Year	January - September	
	2019	2019	2020
Purchases of <u>frozen wild</u> blueberries produced in— United States			
Argentina			
Canada			
Chile			
Mexico			
Peru			
All other free trade agreement sources ¹			
All other sources: ²			
Sources unknown ³			
Total purchases	0	0	0
Imports of <u>frozen wild</u> blueberries from-- Argentina			
Canada			
Chile			
Mexico			
Peru			
All other free trade agreement sources ¹			
All other countries: ²			
Total imports⁴	0	0	0
¹ Identified as Australia, Colombia, Israel, Jordan, Korea, Panama, Singapore and CAFTA-DR countries (i.e., Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, and Nicaragua). ² Please identify these countries: . ³ Please indicate the firm(s) from which you purchased this merchandise: . ⁴ If your firm imported blueberries at any time since January 1, 2015, please also complete and return a U.S. importers' questionnaire in this proceeding.			

II-1e. **Organic vs. non-organic blueberry purchases**--Please fill out the table below, estimating the percentage of your firm's total 2019 purchases of blueberries that were organic and non-organic.

Item	Estimated share of quantity of 2019 purchases				Total (should sum to 100.0% across)
	Organic		Non-organic		
Fresh/chilled cultivated	%	+	%	=	0.0 %
Fresh/chilled wild	%	+	%	=	0.0 %
Frozen cultivated	%	+	%	=	0.0 %
Frozen wild	%	+	%	=	0.0 %

II-1f. **Re-export**—Are there instances in which U.S. origin fresh blueberries were processed elsewhere into frozen blueberries before being exported back to the United States.

No	Yes	If yes, describe and identify the countries
<input type="checkbox"/>	<input type="checkbox"/>	

II-2. **Changes in purchasing patterns.**--Please indicate how the shares of your firm's purchases of blueberries from different sources have changed since January 1, 2015.

Source of purchases	Did not purchase	Decreased	Increased	Constant	Fluctuated	Explanation for trend
United States— Fresh/chilled	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Frozen	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
All other countries— Fresh/chilled	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Frozen	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

II-3. **Purchases from one country only.**—If your firm has purchase blueberries from only one country, please explain the reasons for doing so.

II-4. **Supplier identification.**--Please list your firm's **FIVE** largest suppliers for blueberries since January 1, 2015. Also, provide the share of the quantity of your firm's total purchases of blueberries that each of these suppliers accounted for in 2019.

No.	Supplier's name	City and state (if U.S. supplier) City and country (if foreign supplier)	Share of quantity of 2019 purchases
1			%
2			%
3			%
4			%
5			%

Note.—Unless the questions in Parts III and IV below specifically break out types of blueberries, please explain if your answers differ for fresh and frozen, or wild and cultivated, or organic and non-organic blueberries.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES

III-1. **Firm purchases**—

a. **Cultivated and wild blueberries.**--Please indicate which type of blueberry accounted for the majority of your firm's purchases in 2019 (check one):

Cultivated Wild

b. **Organic and non-organic blueberries.**--Please indicate which classification of blueberry accounted for the majority of your firm's purchases in 2019 (check one):

Organic Non-organic

III-2. **Firm type.**--Which of the following best describes your firm as a purchaser of blueberries (check all that apply)?

Distributors, handlers, marketers, or terminal market actors	Re- packagers, sorters, grader, freezers, and processors	Retailer	Other	Describe other
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

If your firm is a distributor of blueberries, please answer questions III-2 and III-3.

III-3. **Competition for sales.**--Does your firm compete for sales to customers with the importers from which your firm purchases blueberries?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-4. **Types of customers.**--What are the major types of consumers to which your firm sells blueberries?

If your firm is a processor of blueberries, please answer questions III-4 and III-5.

III-5. **End uses.**--List the top 3 products your firm makes using blueberries and estimate the percent of your total production cost that is accounted for by blueberries and by other inputs (such as labor, energy, and other raw materials).

Product(s) your firm produces	Share of total cost in each of the product(s) your firm produces accounted for by				Total (should sum to 100.0% across)
	Blueberries		Other inputs		
	%	+	%	=	0.0 %
	%	+	%	=	0.0 %
	%	+	%	=	0.0 %

III-6. **Demand for end use products.**--

(a) Has the demand for your firm's final products incorporating blueberries changed since January 1, 2015?

Increased	No change	Decreased	Fluctuated
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(b) Has this had any effect on your firm's demand for blueberries?

No	Yes	Explain
<input type="checkbox"/>	<input type="checkbox"/>	

III-7. **Substitutes.**--Can other products be substituted for blueberries?

No Yes--Please fill out the table.

	Substitute	End use in which this substitute is used	Have changes in the price of this substitute affected the price for blueberries?		
			No	Yes	Explanation
1.			<input type="checkbox"/>	<input type="checkbox"/>	
2.			<input type="checkbox"/>	<input type="checkbox"/>	
3.			<input type="checkbox"/>	<input type="checkbox"/>	

III-8. **Demand trends.**-- Indicate how demand within the United States and outside of the United States (if known) for blueberries has changed since January 1, 2015. Explain any trends and describe the principal factors that have affected these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the United States					
Fresh-- Cultivated	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Wild	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Frozen— Cultivated	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Wild	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Overall	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States					
Fresh— Cultivated	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Wild	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Frozen— Cultivated	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Wild	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Overall	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-9. **Importance of purchasing domestic product.**--Please fill out the table below, estimating the percentage of your firm's total 2019 purchases of blueberries that required blueberries produced in the United States.

	Estimated percentage of your firm's total 2019 purchases of blueberries
Purchases that did not require domestic product	%
Purchases that were required by law or regulation to be domestic product (e.g., government purchases under "Buy American" provisions)	%
Purchases that were not required by law or regulation, but were required by your customers to be domestic product	%
Purchases that were required to be domestic product for other reasons (explain:)	%
Total (should sum to 100.0%)	0.0 %

III-10. **Conditions of competition.**--

(a) Is the blueberries market subject to seasonality, business cycles, and/or other conditions of competition distinctive to blueberries?

Check all that apply.	Please describe.
<input type="checkbox"/> No	Skip to question III-11.
<input type="checkbox"/> Yes-Seasonality (e.g. weather and timing of harvests)	
<input type="checkbox"/> Yes-Business cycles of the general economy	
<input type="checkbox"/> Yes-Other distinctive conditions of competition	
<input type="checkbox"/> Yes-Preference for organic products	

(b) Have there been any changes in the seasonality, business cycles, or conditions of competition for blueberries since January 1, 2015?

No	Yes	If yes, describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-11. **Impact of weather on blueberry purchasing patterns.--**

(a) **Drought impact.**--Did drought conditions and/or wildfires impact your firm's blueberry purchasing patterns or the general market conditions for blueberries any time since January 1, 2015?

No	Yes	If yes, describe
<input type="checkbox"/>	<input type="checkbox"/>	

(b) **Storm impact.**--Did any hurricane and/or other large rain-related natural disasters impact your firm's blueberry purchasing patterns or the general market conditions for blueberries any time since January 1, 2015?

No	Yes	If yes, describe
<input type="checkbox"/>	<input type="checkbox"/>	

(c) **Freeze impact.**--Did any weather-related freeze impact your firm's blueberry purchasing patterns or the general market conditions for blueberries any time since January 1, 2015?

No	Yes	If yes, describe
<input type="checkbox"/>	<input type="checkbox"/>	

III-12. **Decisions based on producer and country-of-origin.**--How often does your firm, and if known, do your customers, make purchasing decisions involving blueberries based on its producer or country of origin?

	Always	Usually	Sometimes	Never	If at least sometimes, explain.
Decision based on producer					
Your firm— Fresh/chilled	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Frozen	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Your customers— Fresh/chilled	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Frozen	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Decision based on country of origin					
Your firm— Fresh/chilled	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Frozen	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Your customers— Fresh/chilled	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Frozen	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-13. **Availability of supply.**

(a) **Fresh/chilled.**—Has the availability of fresh/chilled blueberries in the U.S. market changed since January 1, 2015?

Availability in the U.S. market	No	Yes	Please explain, noting the countries and reasons for the changes.
Changes since January 1, 2015:			
U.S.-produced product—			
Cultivated	<input type="checkbox"/>	<input type="checkbox"/>	
Wild	<input type="checkbox"/>	<input type="checkbox"/>	
Overall	<input type="checkbox"/>	<input type="checkbox"/>	
Imports from other countries—			
Cultivated	<input type="checkbox"/>	<input type="checkbox"/>	
Wild	<input type="checkbox"/>	<input type="checkbox"/>	
Overall	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes:			
U.S.-produced product—			
Cultivated	<input type="checkbox"/>	<input type="checkbox"/>	
Wild	<input type="checkbox"/>	<input type="checkbox"/>	
Overall	<input type="checkbox"/>	<input type="checkbox"/>	
Imports from other countries—			
Cultivated	<input type="checkbox"/>	<input type="checkbox"/>	
Wild	<input type="checkbox"/>	<input type="checkbox"/>	
Overall	<input type="checkbox"/>	<input type="checkbox"/>	

(b) **Frozen.**--Has the availability of frozen blueberries in the U.S. market changed since January 1, 2015?

Availability in the U.S. market	No	Yes	Please explain, noting the countries and reasons for the changes.
Changes since January 1, 2015:			
U.S.-produced product—			
Cultivated	<input type="checkbox"/>	<input type="checkbox"/>	
Wild	<input type="checkbox"/>	<input type="checkbox"/>	
Overall	<input type="checkbox"/>	<input type="checkbox"/>	
Imports from other countries—			
Cultivated	<input type="checkbox"/>	<input type="checkbox"/>	
Wild	<input type="checkbox"/>	<input type="checkbox"/>	
Overall	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes:			
U.S.-produced product—			
Cultivated	<input type="checkbox"/>	<input type="checkbox"/>	
Wild	<input type="checkbox"/>	<input type="checkbox"/>	
Overall	<input type="checkbox"/>	<input type="checkbox"/>	
Imports from other countries—			
Cultivated	<input type="checkbox"/>	<input type="checkbox"/>	
Wild	<input type="checkbox"/>	<input type="checkbox"/>	
Overall	<input type="checkbox"/>	<input type="checkbox"/>	

III-14 **Supply constraints.**-- Has your firm refused, declined, or been unable to supply blueberries since January 1, 2015 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, reduced availability because of seasonality, etc.)?

Item	No	Yes	If yes, please describe.
Fresh/chilled—			
Cultivated	<input type="checkbox"/>	<input type="checkbox"/>	
Wild	<input type="checkbox"/>	<input type="checkbox"/>	
Frozen—			
Cultivated	<input type="checkbox"/>	<input type="checkbox"/>	
Wild	<input type="checkbox"/>	<input type="checkbox"/>	

III-15. **Availability of specific product types.—**

(a) Are certain grades/types/sizes of blueberries only available from certain country sources?

No	Yes	If yes, please identify the countries and the grade/type/size. Examples include wild and cultivated species of blueberries and organic designation.
<input type="checkbox"/>	<input type="checkbox"/>	

(b) Are certain grades/types/sizes of blueberries only available at certain times of the year?

No	Yes	If yes, please identify whether this varies by country source and describe the availability of certain grades/types/sizes of blueberries, and specify the relevant time period. Examples include wild and cultivated species of blueberries and organic designation.
<input type="checkbox"/>	<input type="checkbox"/>	

III-16. **Purchasing frequency.**--

(a) How frequently does your firm make purchases of blueberries (check one)?

Daily	Weekly	Monthly	Quarterly	Annually	Other	<i>If other, specify</i>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) Has this purchasing frequency changed since January 1, 2015?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-17. **Frozen inventory/storage.**—Does your firm hold purchases of frozen blueberries in inventory/storage before re-selling to the ultimate customer?

No	Yes	If yes, how long (in days) between purchase and re-sell are they typically held?
<input type="checkbox"/>	<input type="checkbox"/>	

III-18. **Number of suppliers contacted.**--How many suppliers does your firm generally contact before making a purchase? Between ____ and ____ firms

III-19. **Supplier negotiations.**--Does your firm's purchases of blueberries usually involve negotiations between supplier and purchaser?

No	Yes	If yes, explain the factors your firm generally negotiates and note whether your firm quotes competing prices during negotiations.
<input type="checkbox"/>	<input type="checkbox"/>	

III-20. **Change in suppliers.**--Has your firm changed suppliers since January 1, 2015?

No	Yes	If yes, please list the supplier(s), whether the firm was added or dropped, and the reasons for the change.
<input type="checkbox"/>	<input type="checkbox"/>	

III-21. **New suppliers or new county sources.**--Are you aware of any new suppliers, either foreign or domestic, or new country sources (for imports) that have entered the market since January 1, 2015?

No	Yes	If yes, please identify the firms.
<input type="checkbox"/>	<input type="checkbox"/>	

III-22. **Supplier qualification.**--Do you require your suppliers to be or to become certified or qualified to sell blueberries to your firm?

If yes, provide the following information.

- The number of days to qualify a new supplier.
- A general description of the certification or qualification process. Also, a brief description of the factors that you consider when qualifying a new supplier (e.g., quality of product, reliability of supplier, etc.).

No	Yes	Number of days	Process and factors
<input type="checkbox"/>	<input type="checkbox"/>		

III-23. **Failure to certify.**--Since January 1, 2015, have any domestic or foreign producers failed in their attempts to certify or qualify their blueberries with your firm or have any producers lost their approved status?

No	Yes	If yes, please identify these firms, the countries where they are located, and the reasons why they failed the certification/qualification.
<input type="checkbox"/>	<input type="checkbox"/>	

III-24. **Major purchasing factors.**--Please list, in order of their importance, the main factors your firm considers in deciding from whom to purchase blueberries (examples include availability, color, firmness, flavor, price, quality, availability of varieties, etc.).

Fresh	
1.	
2.	
3.	
Please list any other factors that are very important in your purchase decisions:	

Frozen	
1.	
2.	
3.	
Please list any other factors that are very important in your purchase decisions:	

III-25. **Purchasing factors.**--Please rate the importance of the following factors in your firm's purchasing decisions for blueberries.

Factor	Fresh			Frozen		
	Very important	Somewhat important	Not important	Very important	Somewhat important	Not important
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Availability of varieties	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Color	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Firmness	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Flavor	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Freshness	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lack of bruising/punctures	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum quantity requirements	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Organic or non-organic	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Payment terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Continued on next page.

III-25. **Continued.**

Factor	Very important	Somewhat important	Not important	Very important	Somewhat important	Not important
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Ripeness	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Shape	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Shelf life	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Texture	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-26. **Organic vs. non-organic blueberry variety.**--Has there been an increase in customer awareness of organic vs. non-organic growing methods and/or any shift in customer preference between organic vs. non-organic products since January 1, 2015?

No	Yes	If yes, please explain.
<input type="checkbox"/>	<input type="checkbox"/>	

III-27. **Seasonal characteristics.**--Does the seasonality of the blueberries market have an impact on the characteristics (such as flavor, price, quality, ripeness, etc.) of the blueberries available in the United States based on the time of the year?

No	Yes	If yes, please explain the seasonal differences between U.S.-produced blueberries and imported blueberries and report the months when these differences occur.
<input type="checkbox"/>	<input type="checkbox"/>	

III-28. **Quality characteristics.**--What characteristics does your firm consider when determining the quality of blueberries?

III-29. **Frequency of decisions based on price.**--How often does your firm purchase the blueberries that is offered at the lowest price?

Always	Usually	Sometimes	Never
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-30. Purchasing subject imports rather than domestic products.—

(a) Since January 2015, did your firm purchase imports of blueberries instead of U.S.-produced blueberries when U.S.-produced blueberries have been available?

Item	Yes (also respond to parts (b) and (c))	No
Fresh/chilled— Cultivated	<input type="checkbox"/>	<input type="checkbox"/>
Fresh/chilled— Wild	<input type="checkbox"/>	<input type="checkbox"/>
Frozen— Cultivated	<input type="checkbox"/>	<input type="checkbox"/>
Frozen— Wild	<input type="checkbox"/>	<input type="checkbox"/>

(b) If you responded "Yes" to part (a), was the imported product priced lower than the domestic product?

Item	Yes	No
Fresh/chilled— Cultivated	<input type="checkbox"/>	<input type="checkbox"/>
Fresh/chilled— Wild	<input type="checkbox"/>	<input type="checkbox"/>
Frozen— Cultivated	<input type="checkbox"/>	<input type="checkbox"/>
Frozen— Wild	<input type="checkbox"/>	<input type="checkbox"/>

- (c) If you responded "Yes" to part (a), was price a primary reason for purchasing subject imports rather than domestic product?

Item	Yes	If Yes, estimate the quantity of imports purchased instead of domestic product since January 2015 (in pounds)	No	If No, please indicate the reason your firm purchased imports instead of domestic product
Fresh/chilled — Cultivated	<input type="checkbox"/>		<input type="checkbox"/>	
Fresh/chilled — Wild	<input type="checkbox"/>		<input type="checkbox"/>	
Frozen — Cultivated	<input type="checkbox"/>		<input type="checkbox"/>	
Frozen — Wild	<input type="checkbox"/>		<input type="checkbox"/>	

III-31. **U.S. producers and import competition.**—

- (a) Since January 1, 2015, in connection with a sale or offer to sell blueberries to your firm, did U.S. producers reduce their prices of domestically produced blueberries in order to compete with lower-priced imports of blueberries from the subject countries?

Item	Yes (also respond to question part (b))	No	Don't know
Fresh/chilled — Cultivated	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fresh/chilled — Wild	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Frozen — Cultivated	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Frozen — Wild	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- (b) If your firm responded “yes”, please provide an estimate of the reduction in U.S. producers’ prices, and any additional explanations, such as timing (e.g., months/years), frequency of price reductions, or other market/competitive factors.

Item	Estimated reduction in U.S. prices (percent)	Additional explanation, including such information as timing (e.g., months/years), frequency of price reductions, or other market/competitive factors
Fresh/chilled— Cultivated	%	
Fresh/chilled— Wild	%	
Frozen— Cultivated	%	
Frozen— Wild	%	

- III-32. **Effect of safeguard.**—Please describe the likely effect of an imposition of safeguard relief from imports of blueberries on your firm’s purchases.

PART IV.—PRODUCT COMPARISONS

IV-1. **Interchangeability.**--Are blueberries produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Type	No	Yes	If no, please explain.
Fresh	<input type="checkbox"/>	<input type="checkbox"/>	
Frozen	<input type="checkbox"/>	<input type="checkbox"/>	

IV-2. **Factors other than price.**--Are differences other than price (*e.g.*, quality, availability, transportation network, product range, technical support, *etc.*) between blueberries produced in the United States and in other countries a significant factor in your firm's sales of the products?

Type	No	Yes	If yes, please explain.
Fresh	<input type="checkbox"/>	<input type="checkbox"/>	
Frozen	<input type="checkbox"/>	<input type="checkbox"/>	

IV-3. **Country preferences.**--Do you or your customers ever specifically order blueberries from one country in particular over other possible sources of supply?

Type	No	Yes	If yes, identify the countries and explain any preferences.
Fresh	<input type="checkbox"/>	<input type="checkbox"/>	
Frozen	<input type="checkbox"/>	<input type="checkbox"/>	

IV-4. **Choice of product not based on price.**--If you purchased blueberries from one country source although a comparable product was available from another country source at a lower price, please explain your reasons for doing so (please specify by country).

Type	Identify the countries and explain any preferences.
Fresh	
Frozen	

IV-5. **Factor country comparisons.**--For the factors listed below, please rate how fresh and/or frozen blueberries produced in the United States compares with fresh and/or frozen imported blueberries.

If you are unfamiliar with the particular product type (i.e. fresh or frozen), please leave the boxes for those product type comparisons blank.

Factor	Fresh blueberries from <u>United States</u> compared to imported fresh blueberries			Frozen blueberries from <u>United States</u> compared to imported frozen blueberries		
	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Availability of varieties	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Color	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Firmness	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Flavor	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Freshness	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lack of bruising/punctures	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum quantity requirements	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Continued on next page.

IV-5. **Continued.**

Factor	Fresh blueberries from <u>United States</u> compared to imported fresh blueberries			Frozen blueberries from <u>United States</u> compared to imported frozen blueberries		
	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Organic or non-organic	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Payment terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Ripeness	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Shape	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Shelf life	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Texture	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs ¹	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

¹ A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

PART V.—ADDITIONAL INFORMATION

V-1. **Other explanations.**--If your firm would like to further explain a response to any question that did not provide a narrative response box, please note the question number and the explanation in the space provided below.

--

V-2. **OMB statistics.**--Please report the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 25 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

PART VI.—COMPARABILITY OF FRESH VS. FROZEN

VI-1. **Comparability of fresh/chilled blueberries to frozen/processed blueberries.**--For each of the following, indicate whether fresh/chilled blueberries and frozen/processed blueberries are: fully comparable or the same, *i.e.*, have no differentiation between them; mostly comparable or similar; somewhat comparable or similar; never or not-at-all comparable or similar; or no familiarity with products.

- F: fully comparable or the same, *i.e.*, have no differentiation between them;
- M: mostly comparable or similar;
- S: somewhat comparable or similar;
- N: never or not-at-all comparable or similar; or
- O: no familiarity with products.

Note.--This product comparison question is being asked in multiple questionnaire types (U.S. producers' and U.S. importers' questionnaires). If your firm is completing more than one of these questionnaire types in relation to this proceeding, please respond to the alternative product comparisons question in only **one questionnaire type**. In general, your firm should make these comparisons in the questionnaire type that is most relevant to your firm's role in the market.

(a) **Physical properties.**--The differences and similarities in the physical properties.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>physical properties</u> :
<u>Fresh/chilled blueberries vs frozen/processed blueberries</u>		

(b) **Manufacturing process.**—Comparability of where and how the products are made (e.g., in a separate facility, using certain machines, and labor skills).

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>manufacturing process</u> :
<u>Fresh/chilled blueberries vs frozen/processed blueberries</u>		

(c) **Uses.**--Comparability on the products' uses.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>uses</u> :
<u>Fresh/chilled blueberries</u> vs <u>frozen/processed blueberries</u>		

(d) **Channels of distribution.**—Comparability of the marketing channels through which the products are sold.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>marketing channels</u> :
<u>Fresh/chilled blueberries</u> vs <u>frozen/processed blueberries</u>		

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at: [LINK](#)

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

Web address: <https://dropbox.usitc.gov/oinv/> **Pin:** **BLUE**

- **E-mail.**—E-mail the MS Word questionnaire to Kyle.Westmoreland@usitc.gov; include a scanned copy of the signed certification page (page 1). *Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

If your firm does not purchase this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

Parties to this proceeding.— If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 206.17). A list of such parties may be obtained from the Commission’s Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 206.17). Service of the questionnaire must be made in paper form.