

FOREIGN PRODUCERS'/EXPORTERS' QUESTIONNAIRE

FRESH, CHILLED, OR FROZEN BLUEBERRIES

This questionnaire must be received by the Commission by **November 16, 2020**
See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with Inv. No. 201-TA-77, fresh, chilled, and frozen blueberries ("blueberries"), under section 202 of the Trade Act of 1974 (19 U.S.C. § 2252). The information requested in the questionnaire is requested under the authority of Section 202 of the Trade Act of 1974.

Name of firm _____			
Address _____			
Website _____			
Has your firm produced or exported blueberries (as defined on next page) at any time since January 1, 2015?			
<input type="checkbox"/>	NO	(Sign the certification below and promptly return only this page of the questionnaire to the Commission)	
<input type="checkbox"/>	YES	(Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)	
Data reported in this questionnaire relate to a firm(s) located in (Check one):			
<input type="checkbox"/>	Argentina	<input type="checkbox"/>	Canada
<input type="checkbox"/>	Chile	<input type="checkbox"/>	Mexico
<input type="checkbox"/>	Peru	<input type="checkbox"/>	Other: _____ (please list country)
Return questionnaire via the Commission <i>Drop Box</i> by clicking on the following link: https://dropbox.usitc.gov/oinv/ . (PIN: BLUE)			

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.

I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements. I understand that the confidential business information that is furnished may be transmitted to the Office of the United States Trade Representative (USTR) and may be included in a confidential version of the report that the Commission transmits to the President and USTR for use in decision-making related to this proceeding.

Name of Authorized Official

Title of Authorized Official

Date

Signature

Phone:

Email address

PART I.--GENERAL INFORMATION

Background. This investigation was instituted in response to a request filed on September 29, 2020, by the United States Trade Representative (“USTR”). Import relief may be imposed by the President on U.S. imports of blueberries as a result of this investigation if the Commission makes an affirmative injury determination and recommends to the President that he impose relief. The President may impose relief in the form of increased duties and/or other restrictions on imports of blueberries that are the subject of an affirmative injury determination.

Questionnaires and other information pertinent to this proceeding are available at: [LINK](#)

Blueberries.—The blueberries covered by this proceeding are fresh, chilled, or frozen blueberries.

- **Fresh or chilled blueberries** are currently imported under the following statistical reporting numbers of the Harmonized Tariff Schedule of the United States (HTSUS): 0810.40.0029 (cultivated blueberries, including highbush, fresh or chilled); 0810.40.0026 (certified organic blueberries, fresh or chilled); and 0810.40.0024 (wild blueberries, fresh or chilled).
- **Frozen blueberries** are currently imported under HTS statistical reporting numbers 0811.90.2024 (wild blueberry, uncooked or cooked by steaming or boiling in water, frozen); 0811.90.2030 (blueberries, certified organic, cultivated (including highbush), uncooked or cooked by steaming or boiling in water, frozen); and 0811.90.2040 (blueberries, cultivated (including highbush), uncooked or cooked by steaming or boiling in water, NESOI, frozen). Before July 1, 2018, frozen blueberries imported under HTS statistical reporting numbers 0811.90.2030 and 0811.90.2040 were imported under a single HTS statistical reporting number, 0811.90.2028 (blueberries, cultivated (including highbush), uncooked or cooked by steaming or boiling in water, frozen). For purposes of this questionnaire, frozen blueberries refers to frozen whole blueberries, and does not include frozen further processed blueberries (e.g., frozen puree).
- The HTSUS provisions are for convenience and customs purposes; the written description of the scope is dispositive.

Reporting of information.-- If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, purchaser and/or foreign producer questionnaire), you need not respond to duplicated questions.

Confidentiality.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (*see* 19 U.S.C. § 2252(i)). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

Verification.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other confidential business information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Trade Act of 1974 (19 U.S.C. § 2252(i)) and section 206.17 of the Commission's Rules of Practice and Procedure (19 CFR § 206.17). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

Valid number error messages.--If you are completing this form in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 rather than \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete this form. Detailed instructions on how to resolve this issue is provided at the end of this questionnaire and is available upon request from Jason Duncan (202-205-3432, jason.duncan@usitc.gov).

I-1. **OMB statistics.**--Please report below the actual number of hours required and the cost in U.S. dollars to your firm of completing this questionnaire.

Hours	Dollars

Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol.

"Establishment"-- Each facility of a firm in a country involved in the production or export of blueberries, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities. Firms operating more than one establishment in a country should combine the data for all establishments into a single report.

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Confidential Business Information

I-3. **Related producers.**--Does your firm or any related firm produce, have the capability to produce, or have any plans to produce blueberries in the United States or other countries?

No	Yes	If yes, Please name the firm(s) and country(ies) below and, if U.S. producer(s), ensure that they complete the Commission's producer questionnaire.
<input type="checkbox"/>	<input type="checkbox"/>	

I-4. **Related U.S. importers.**--Does your firm or any related firm import or have any plans to import blueberries into the United States?

No	Yes	If yes, Please name the firm(s) below and ensure that they complete the Commission's importer questionnaire.
<input type="checkbox"/>	<input type="checkbox"/>	

I-5. **U.S. importers.**--Please provide the names, contacts, email addresses, telephone numbers, and street addresses (not P.O. boxes) of the **FIVE** largest U.S. importers of your firm's blueberries in 2019.

No.	Importer's name	Contact person	Email address	Area code and telephone number	Share of your firm's 2019 U.S. exports (%)
1					
2					
3					
4					
5					

II-3a. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the production of blueberries since January 1, 2015.

<i>Check as many as appropriate.</i>		<i>If checked, please describe (e.g., year, number of acres, nature of operation (growing, or growing with packing and/or freezing), etc.); leave blank if not applicable.</i>
<input type="checkbox"/>	New acreage planted	
<input type="checkbox"/>	Acreage replaced with new bushes	
<input type="checkbox"/>	Acreage taken out of production	
<input type="checkbox"/>	Packing operation closing	
<input type="checkbox"/>	Packing operation opening	
<input type="checkbox"/>	Freezing operation openings	
<input type="checkbox"/>	Freezing operation closings	
<input type="checkbox"/>	Weather related events	
<input type="checkbox"/>	Disease or pest-related events	
<input type="checkbox"/>	Other (e.g., technology)	

II-3b. **COVID-19 pandemic.**-- Since January 1, 2020, has the COVID-19 pandemic or have any government actions taken to contain the spread of the COVID-19 virus resulted in changes in relation to your firm's supply chain arrangements, production, shipments, and employment relating to blueberries?

No	Yes	If yes, describe these changes including a separate discussion of the (a) supply chain impact, (b) production and shipment impact, and (c) employment impact of the COVID-19 pandemic.
<input type="checkbox"/>	<input type="checkbox"/>	

II-4. **Anticipated changes in operations.**--Does your firm anticipate any changes in the character of its operations or organization (as noted above) relating to the production of blueberries in the future?

No	Yes	If yes, Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue. Include in the response a specific projection of your firm's capacity to produce blueberries (in pounds) for 2020 and 2021.
<input type="checkbox"/>	<input type="checkbox"/>	

II-5. **Product shifting.**—

(i). Is your firm able to switch production (capacity) between blueberries and other products using the same equipment and/or labor?

No	Yes	If yes—(i.e., have produced other products or are able to produce other products) Please identify other actual or potential products.
<input type="checkbox"/>	<input type="checkbox"/>	

(ii). Please describe the factors that affect your firm's ability to shift production capacity between products (e.g., time, cost, relative price change, etc.), and the degree to which these factors enhance or constrain such shifts.

Questions II-6 through II-10 apply only to firms with growing operations.

II-6. **Acreage and production: Growing operations.**--Please report your farm's average acreage and production of blueberries in each specified period. Report pounds net packed weight (i.e., with weight of packing products removed).

"Average acreage" includes land measured in acres (use conversion of 1 hectare= 2.47105 acres if applicable) planted with blueberry bushes or vines.

Item	Calendar Year	January-September	
	2019	2019	2020
	Land use (acres)		
Average blueberry acreage.-- Bearing			
Non-bearing			
	Harvest data (pounds)		
Blueberry production.-- Cultivated sold fresh/chilled			
Wild sold fresh/chilled			
Cultivated sold for processing			
Wild sold for processing			
<i>Utilized production</i>	0	0	0
Blueberries harvested, not sold			
<i>Total production</i>	0	0	0

II-7. **Growth cycle.**-- Indicate your firm/farm crop cycle for blueberries. Indicate which months are fruit bearing/growing months, which months are harvesting months, and which months your firm's final product(s) are available in the U.S. market to end use customers.

Item	Month											
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Blueberries.--												
Flowering or fruit bearing periods	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Period of harvesting	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Period of availability in the U.S. market to end use customers.--												
Fresh	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Frozen	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

II-8. **Certified organic blueberry production.**—

(a) **Certified organic production in 2019.**-- Please report the share of your production of blueberries in 2019 which were certified organic: percent.

(b) **Year of certification.**-- In what year did your farm obtain certification for the growing of organic blueberries? .

II-9. **Product shifting.**--Does your farm grow/harvest other products on the same land used to grow blueberries?

No Yes-- (i.e., have produced other products or are able to produce other products).
Please identify other actual or potential products: .

II-10. **Product shifting factors.**--Please describe the factors that affect your farm's ability to shift growing/harvesting capacity between blueberries and other products (e.g., time, cost, relative price change, etc.), and the degree to which these factors enhance or constrain such shifts.

Question II-11 applies only to firms with freezing operations.

II-11. **Production, capacity and inventory data: frozen blueberries.**--Report your firm's production capacity, production, and inventories related to the production of frozen blueberries in its U.S. establishment(s) during the specified periods.

"Average production capacity" or "capacity" – The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix). **Data entered below should only relate to capacity to produce whole frozen blueberries, and not further processing of frozen blueberries or other fruit products.**

"Production" – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

"Inventories"— Finished goods inventory, not raw materials or work-in-progress.

"IQF"— Individually quick frozen.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-11. **Production, capacity and inventory data: Frozen Blueberries.--Continued**

IQF machinery

Quantity (in pounds)							
Item	Calendar year					January-September	
	2015	2016	2017	2018	2019	2019	2020
Overall IQF capacity:¹							
IQF production:							
Own grown <i>blueberries</i>							
Other home market <i>blueberries</i>							
Foreign-origin <i>blueberries</i>							
Other products ¹							
Total IQF production	0	0	0	0	0	0	0
¹ Please list these products: _____							

Other than IQF machinery (Bulk freezing)

Quantity (in pounds)							
Item	Calendar year					January-September	
	2015	2016	2017	2018	2019	2019	2020
Overall other freezing capacity:¹							
Other freezing production:							
Own grown <i>blueberries</i>							
Other home market <i>blueberries</i>							
Foreign-origin <i>blueberries</i>							
Other products ¹							
Total Bulk frozen production	0	0	0	0	0	0	0
¹ Please list these products: _____							

Questions II-12 through II-18 to all firms whether a grower, freezer, or an exporter of blueberries.

- II-12. **Share of sales.**--What percentage of your firm's total sales in its most recent fiscal year was represented by sales of blueberries? _____ percent.

- II-13. **Firm's estimated share of production in the country identified by your firm on page 1.**--Please estimate the percentage of total production of blueberries in the country specified on the certification page accounted for by your firm's production in 2019. _____ percent.

- II-14. **Firm's estimated share of country's exports.**--Please estimate the percentage of total exports to the United States of blueberries from the country specified on the certification page accounted for by your firm's exports in 2019. _____ percent.

- II-15. **Third country trade actions.**--Is the blueberries exported by your firm subject to antidumping/countervailing duty/safeguard findings, remedies, or proceedings?

No	Yes	If yes, List the products(s), countries affected, and the date of such findings/remedies/proceedings:
<input type="checkbox"/>	<input type="checkbox"/>	

- II-16. **Other export markets.**--Identify export markets (other than the United States) that your firm has developed or where it has increased its sales of blueberries since January 1, 2015. Please identify and discuss below.

- II-17. **Shipment data**--Report your firm's shipments of blueberries in home market during the specified periods.

Do not submit data by manufacturing facility if they are in the same country. If your firm has multiple manufacturing establishments within one country, you are required to combine data for those establishments within one foreign producer questionnaire response.

Do not submit data on multiple countries combined. The establishments reported here should all be located in the country of the firm's address reported on the certification page. Multinational companies with production in multiple subject countries should submit separate foreign producer questionnaire responses for each country.

"Shipments"--Shipments of products produced in your establishment(s). Quantities reported should be net of returns.

"Home market"—Shipments made within your home market (as indicated on page 1 of of this questionnaire).

"Export shipments"--Shipments to destinations outside the your home market (as indicated on page 1).

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-17. **Trade data**--Continued.

Quantity (in pounds)									
Item	Actual Experience							Projections	
	Calendar year					January-September		Calendar year	
	2015	2016	2017	2018	2019	2019	2020	2020	2021
Fresh or chilled blueberries.--									
Home market shipments									
Export shipments to the United States									
to all other markets ¹									
Total exports	0	0	0	0	0	0	0	0	0
Total shipments	0	0	0	0	0	0	0	0	0
Frozen blueberries.--									
Home market shipments									
Export shipments to the United States									
to all other markets ²									
Total exports	0	0	0	0	0	0	0	0	0
Total shipments	0	0	0	0	0	0	0	0	0
¹ Identify your firm's principal <i>other</i> export markets of fresh or chilled blueberries: _____. ² Identify your firm's principal <i>other</i> export markets of frozen blueberries: _____.									

II-18. **End of period inventories.**--Report your firm's end of period inventories based on the specified product type on the specified date.

Quantity (pounds net packed weight)							
Item	Inventories as of Dec 31					Inventories as of September 30	
	2015	2016	2017	2018	2019	2019	2020
End of period inventories.--¹							
Fresh or chilled blueberries							
Frozen blueberries							

¹ Please describe any relevant trends regarding ending inventories of fresh or frozen blueberries: _____.

II-19. **Other explanations.**--If your firm would like to further explain a response to a question in Part II for which a narrative box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

Correcting Valid number error messages.--If you are completing a Commission questionnaire in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 instead of as \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. This issues stem from your computer number formatting setting (e.g., not the MS Word document itself, but the computer from which you are opening up the document). In the United States commas (,) delineate multiples of 1000 and periods (.) delineate fractions less than one. Many EU countries use the reverse where multiples of 1000 are delineated with periods (.) and fractions less than one are delineated with commas (,). The US International Trade Commission's questionnaires are set-up in the United States with the U.S. number formatting. When this formatting interacts with a computer set to EU number formatting, we believe this may cause this issue.

The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete the questionnaire.

To temporarily change your computer's number settings to U.S. settings, please do the following (for Microsoft Windows Operating system):

- START
- Control Panel
- Region and Language (under Clock, Language, and Region category)
- Format tab
- Change the Format from your existing one (e.g. "Italian (Italy)") to "English (United States)" (see screen shots below)

When you do this the number "twelve million dollars and thirty five cents" would change from \$12.000.000,35 (Italy format) to \$12,000,000.35 (U.S. format), and then there will be no conflict with the USITC foreign producer questionnaire form. When you finish reporting the data then you can close the questionnaire and switch back to Italy settings.

The screenshot shows the 'Region and Language' dialog box with the 'Formats' tab selected. The 'Format' dropdown is set to 'Italian (Italy)'. Under 'Date and time formats', the settings are: Short date: dd/MM/yyyy, Long date: dddd d MMMM yyyy, Short time: HH:mm, Long time: HH:mm:ss, and First day of week: lunedì. The 'Examples' section shows: Short date: 03/11/2015, Long date: martedì 3 novembre 2015, Short time: 10:35, and Long time: 10:35:44. At the bottom, there are 'OK', 'Cancel', and 'Apply' buttons, along with a link to 'Go online to learn about changing languages and regional formats' and an 'Additional settings...' button.

The screenshot shows the 'Region and Language' dialog box with the 'Formats' tab selected. The 'Format' dropdown is set to 'English (United States)'. Under 'Date and time formats', the settings are: Short date: M/d/yyyy, Long date: dddd, MMMM dd, yyyy, Short time: h:mm tt, Long time: h:mm:ss tt, and First day of week: Sunday. The 'Examples' section shows: Short date: 8/6/2015, Long date: Thursday, August 06, 2015, Short time: 2:47 PM, and Long time: 2:47:25 PM. At the bottom, there are 'OK', 'Cancel', and 'Apply' buttons, along with a link to 'Go online to learn about changing languages and regional formats' and an 'Additional settings...' button.

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at: [LINK](#)

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

Web address: <https://dropbox.usitc.gov/oinv/> **Pin:** BLUE

- **E-mail.**—E-mail the MS Word questionnaire to jason.duncan@usitc.gov; include a scanned copy of the signed certification page (page 1). *Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

If your firm did not produce or export this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

Parties to this proceeding.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 206.17). A list of such parties may be obtained from the Commission’s Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 206.17). Service of the questionnaire must be made in paper form.