U.S. IMPORTERS' QUESTIONNAIRE

TWIST TIES FROM CHINA

This questionnaire must be received by the Commission by <u>January 23, 2021</u>

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning twist ties from China (Inv. Nos. 701-TA-649 and 731-TA-1523 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm

Address					
City		State	Zip Code _		
Website					
Has your firm impo	rted twist ties (as defined o	on next page) from	any country at a	ny time since Janu	uary 1, 2017?
NO (Sign	n the certification below and p	promptly return only	this page of the qu	estionnaire to the O	Commission)
YES (Con	nplete all parts of the question	nnaire, and return th	e entire questionna	aire to the Commiss	sion)
		CERTIFICATION.			
ge and belief and un	n herein supplied in resp derstand that the informa	ition submitted is	subject to audit	and verification l	by the Commission. I
ge and belief and un f this certification I ion provided in this o mission on the same o dersigned, acknowle ng or other proceedi el (a) for developing and evaluations rel c 3; or (ii) by U.S. gov		nonse to this question submitted is the Commission, a nout this proceeding or the committed in responsiond used: (i) by the contract personnel, and opersonnel, and opersonnel	subject to audit nd its employed ng in any other i e to this reques e Commission, in ed proceeding, of erations of the	and verification in es and contract mport-injury product it for information ts employees and or (b) in internal Commission inc	by the Commission. I personnel, to use the ceedings conducted to and throughout the d Offices, and contral investigations, audital
ge and belief and un f this certification I ion provided in this o mission on the same o dersigned, acknowle ng or other proceedi el (a) for developing and evaluations rel c 3; or (ii) by U.S. gov	derstand that the informal also grant consent for the program of the program of the program of the programs, program	nonse to this question submitted is the Commission, and this proceeding of the contract of this or a relative sontract personnel, and opersonnel, and opersonn	subject to audit nd its employed ng in any other i e to this reques e Commission, in ed proceeding, of erations of the	and verification in es and contract mport-injury product it for information ts employees and or (b) in internal Commission inc	by the Commission. I personnel, to use the ceedings conducted to and throughout the d Offices, and contral investigations, audital

PART I.—GENERAL INFORMATION

Background.--This proceeding was instituted in response to a petition filed on June 26, 2020, by Bedford Industries Inc., Worthington, Minnesota. Countervailing and antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of subsidization and dumping. Questionnaires and other information pertinent to this proceeding are available at:

https://usitc.gov/investigations/701731/2020/twist ties china/final.htm.

<u>Twist ties</u> covered by these investigations consists of thin, bendable ties for closing containers, such as bags, bundle items, or identifying objects. A twist tie in most circumstances is comprised of one or more metal wires encased in a covering material, which allows the tie to retain its shape and bind against itself. However, it is possible to make a twist tie with plastic and no metal wires. The metal wire that is generally used in a twist tie is stainless or galvanized steel and typically measures between the gauges of 19 (.0410" diameter) and 31 (.0132") (American Standard Wire Gauge). A twist tie usually has a width between .075" and 1" in the cross-machine direction (width of the tie—measurement perpendicular with the wire); a thickness between .015" and .045" over the wire; and a thickness between .002" and .020" in areas without wire. The scope includes an all-plastic twist tie containing a plastic core as well as a plastic covering (the wing) over the core, just like paper and/or plastic in a metal tie. An all-plastic twist tie (without metal wire) would be of the same measurements as a twist tie containing one or more metal wires. Twist ties are commonly available individually in pre-cut lengths ("singles"), wound in large spools to be cut later by machine or hand, or in perforated sheets of spooled or single twist ties that are later slit by machine or by hand ("gangs").

The covering material of a twist tie may be paper (metallic or plain), or plastic, and can be dyed in a variety of colors with or without printing. A twist tie may have the same covering material on both sides or one side of paper and one side of plastic. When comprised of two sides of paper, the paper material is bound together with an adhesive or plastic. A twist tie may also have a tag or label attached to it or a pre-applied adhesive attached to it.

Excluded from the scope of the order are twist ties packaged with bags for sale together where the quantity of twist ties does not exceed twice the number of bags in each package. Also excluded are twists ties that constitute part of the packaging of the imported product, for example, merchandise anchored/secured to a backing with twist ties in the retail package or a bag of bread that is closed with a twist tie.

Twist ties are imported into the United States under Harmonized Tariff Schedule of the United States (HTSUS) subheadings 8309.90.0000 and 5609.00.3000. Subject merchandise may also be imported under HTSUS subheadings 3920.51.5000, 3923.90.0080, 3926.90.9990, 4811.59.6000, 4821.10.2000, 4821.10.4000, 4821.90.2000, 4821.90.4000, and 4823.90.8600. These HTSUS subheadings are provided for reference only. The written description of the scope of the investigation is dispositive.

<u>Importer</u>.--Any person or firm engaged, either directly or through a parent company or subsidiary, in importing twist ties (as defined above) into the United States from a foreign manufacturer or through its selling agent.

Reporting of information.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

<u>Valid number error messages.</u>—If you are completing this form in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 rather than \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete this form. Detailed instructions on how to resolve this issue is provided at the end of this questionnaire and is available upon request from Chris Robinson (202-205-2542, chris.robinson@usitc.gov).

<u>D-GRIDS tool.</u>--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macroenabled MS Excel file available for download from the Commission's generic questionnaires webpage (https://www.usitc.gov/trade_remedy/question.htm) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is *optional*. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

I-1.	OMB statisticsPlease report below the actual number of hours required and the cost to your
	firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2a.	Establishments covered Provide the name and address of establishment(s) covered by this
	questionnaire.

"Establishment"Each facility of a firm involved in the importation of twist ties, including
auxiliary facilities operated in conjunction with (whether or not physically separate from) sucl
facilities.

- I-2b. **Stock symbol information.**-- If your firm or parent firm is publicly traded, please specify the stock exchange and trading symbol: _____.
- I-2c. <u>External counsel.</u>-- If your firm or parent firm is represented by external counsel in relation to this proceeding, please specify the name of the law firm and the lead attorney(s).

Law firm:	
Lead attorney(s):	

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I-3.	OwnershipIs your firm owned, in whole or in part, by any other firm?					
	□ No □ Yes	☐ No ☐ YesList the following information, relating to the ultimate parent/owne				
	Firm name	Country	Extent of ownership (percent)			
I-4.	Related importers/exportersDoes your firm have any related firms, either domestic foreign, that are engaged in importing twist ties from China into the United States or the engaged in exporting twist ties from China to the United States? No YesList the following information.					
	Firm name	Country	Affiliation			
I-5.	Related producersDoes your firm have any related firms, either domestic or foreign, that are engaged in the production of twist ties? No YesList the following information.					
	Firm name	Country	Affiliation			

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I-6.	Related firms sent USITC questionnaires. Please confirm that you have sent all related U.S.
	importers and any related producers located in the United States or China the relevant USITC
	questionnaire for the final phase of this proceeding. The questionnaires are available for
	download from the USITC's website link found on page two.

		Check "yes" to confirm that your firm has sent to your contacts at the related firm(s) the relevant USITC questionnaire(s), if applicable	
Related firm	Relevant Questionnaire	Yes, sent	No, not applicable
Related U.S. importer	U.S. importers' questionnaire		
Related producer in the United States	U.S. producers' questionnaire		
Related producer in China	Foreign producers' /exporters' questionnaire		
Related exporter in China	Foreign producers' /exporters' questionnaire		

I-7.	Importing operationsPlease indicate the nature of your firm's importing operations of twist
	ties. More than one answer may be applicable.

Importer of record	Takes title to the imported product(s)	Consignee of the imported products(s)	Customs broker or freight forwarder

I-8. Consignee.--If your firm is an importer of record of twist ties but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

Firm name	Address	Contact person and phone number

I-9.	FTZ, TIB, or bonded warehouses Please indicate whether your firm enters twist ties into, or
	withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate
	whether your firm imports twist ties under the TIB (temporary importation under bond)
	program.

"Foreign trade zone" is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

"Bonded warehouse" is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S.C. § 1555.

"Temporary Importation under Bond ("TIB") program" is a procedure whereby imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule of the United States (HTS).

Item	No	Yes
Foreign trade zones		
Bonded warehouses		
Temporary importation under bond		

I-10. Other trade actions.--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No	Yes	If yes-Please specify.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Christopher W. Robinson (202-205-2542, chris.robinson@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1.	Contact inforn	nationPlease identify the responsibl	e individual and the manner by which
	Commission st	aff may contact that individual regard	ing the confidential information submitted
	in part II.		
			7
	Name		
	Title		
	Email		
	Telenhone		

II-2a. <u>Changes in operations.</u>—Please indicate whether your firm has experienced any of the following changes in relation to the importation of twist ties since January 1, 2017.

(check as many as appropriate)		(If checked, please describe the nature, date(s), and significance of any such reported changes as well as the business reasons for them; leave completely blank if not applicable)
	Office/warehouse openings	
	Office/warehouse closings	
	Relocations	
	Expansions	
	Acquisitions	
	Consolidations	
	Prolonged shutdowns or importation curtailments	
	Revised labor agreements	
	Other (e.g., technology)	

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II-2b.	COVID-19 pandemic Since January 1, 2020, has the COVID-19 pandemic or have any
	government actions taken to contain the spread of the COVID-19 virus resulted in changes in
	relation to your firm's supply arrangements, importation, employment, and shipments relating
	to twist ties in the United States?

No	If yes, describe these changes including a separate discussion of the (a) supply chain impact, (b) importation and shipments impact, and (c) employment impact of the COVID-19 pandemic.

II-3a.	Arranged importsHas your firm imported or arranged for the importation of twist ties for
	delivery after September 30, 2020?

"Arranged imports" are imports for which your firm has placed an order with a foreign supplier for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.

No	Yes	
		If yes, fill out the table below.

		Per	iod		
Source	Oct-Dec 2020	Jan-Mar 2021	Apr-Jun 2021	Jul-Sep 2021	
	Quantity (in 1,000s twist ties)				
China					
All other sources					

II-3b. <u>Imports in the 12 month period preceding the petition</u>.--Has your firm imported twist ties from any source between June 1, 2019 and May 30, 2020? (i.e., the last seven months in 2019 and first five months in 2020 combined)

No	Yes	
		If yes, report the quantity of such import below by source.

Quantity (in 1,000s twist ties)				
Source	June 2019 through May 2020			
China				
All other sources				

II-4.	Reasons for importing if producerIf your firm also produces twist ties in the United States,						
	please indicate the reasons for importing this product. If your firm's reasons differ by source,						
	please elaborate.						

Definitions

"Imports" –Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty).

"Import quantities" —Quantities reported should be net of returns.

"Import values"—Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

"Commercial U.S. shipments"— Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

"Internal consumption" – Product consumed internally by your firm. Such transactions are valued at fair market value.

"Transfers to related firms" – Shipments made to related firms. Such transactions are valued at fair market value.

"Related firm" —A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

"Export shipments"— Shipments to destinations outside the United States, including shipments to related firms.

"Inventories" -- Finished goods inventory, not raw materials or work in progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-5a. <u>U.S. imports from China</u>.—Report your firm's imports and your firm's shipments and inventories of twist ties imported from China by your firm during the specified periods.

China

	, (/.	Calendar year	value (in dollar	1	eptember
ltem	2017	2018	2019	2019	2020
Beginning-of-period inventories (quantity) (A)	2017	2018	2019	2019	2020
Imports: ¹² Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption: ³ Quantity (F)					
Value³ (G)					
Transfers to related firms: ³ Quantity (H)					
Value³ (I)					
Export shipments: ⁴ Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					
Please identify the foreign pro Please identify the HTSUS cod Internal consumption and traidifferent basis for valuing these tr	es used by you nsfers to relate ansactions in y ed above in thi	or firm to import to defirms must be voor records, pleas table should be	alued at fair mar se specify that ba	ket value. If your sis (e.g., cost, co	

II-5a. U.S. imports from China.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

		Calendar year		January-September		
Reconciliation	2017	2018	2019	2019	2020	
A + B - D - F - H - J - L = should equal zero ("0") or						
provide an explanation. ¹	0	0	0	0	0	

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: .

II-5b. <u>U.S. imports from China (additional detail).</u>—Report additional detail relating to your firm's imports of twist ties from China during the specified periods.

		Calendar Year		January-S	eptember	
Item	2017	2018	2019	2019	2020	
Imports Quantity (in 1,000 twist ties) ¹	0	0	0	0	0	
Quantity (pounds)						
Value (in dollars)	0	0	0	0	0	
¹ Data for <i>Quantity</i> (in 1,000s twist ties) and <i>Value</i> (in dollars) will automatically populate from question II-5a.						

II-5c. <u>Channels of distribution: China</u>.--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from China in by channel of distribution during the specified periods.

China

		Calendar year	•	January-S	eptember
Item	2017	2018	2019	2019	2020
U.S. shipments:					
To distributors / wholesalers:					
Quantity in 1,000 twist ties					
(M)					
Quantity in pounds (N)					
Value in dollars (O)					
To <u>retailers</u> :					
Quantity in 1,000 twist ties (P)					
Quantity in pounds (Q)					
Value in dollars (R)					
To <u>end users</u> :					
Quantity in 1,000 twist ties (S)					
Quantity in pounds (T)					
Value in dollars (U)					

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines M through U) in each time period equal the quantity reported for U.S. shipments (i.e., lines D through I) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

		Calendar year	January-September		
Reconciliation item	2017	2018	2019	2019	2020
Quantity: $M + P + S - D - F - H =$ zero ("0"), if not revise.	0	0	0	0	0
Value: $O + R + U - E - G - I = zero$ ("0"), if not revise.	0	0	0	0	0

C٥	re type
	Single stainless steel wire
	Single galvanized steel wire
	More than one stainless steel wire
	More than one galvanized steel wire
	Plastic
W	re gauge sizes
	<= Gauge 19
	Gauges 20 & 21
	Gauges 22 & 23
	Gauges 24 & 25
	Gauges 26 & 27
	Gauges 28 & 29
_	>= Gauge 30
Со	verings
	Dry paper
	Wet paper
	Polyethylene
	Other plastic
	Paper and plastic combo
Сu	tting
	Pre-cut <= 4" lengths
	Pre-cut > 4" and <=6" lengths
	Pre-cut > 6" and <=8" lengths
	Pre-cut > 8" and <=10" lengths
	Pre-cut > 10" lengths
	Spool
	Gangs
Ξn	d-use
	Bib ties/Flag ties
	Other grocery ties (bread bag ties and produce ties)
	Dry cleaner ties
	Nose wires for face masks
	Industrial ties (television cables, computer cords, other appliances and household ties
De	scribe any other unique characteristics

II-6a. <u>Imports from all other sources</u>.—Report your firm's imports and your firm's shipments and inventories of twist ties imported from all other sources by your firm during the specified periods.

All other sources

(list sources:	
(st soar ees.	

		Calendar year January-S				
Item	2017	2018	2019	2019	2020	
Beginning-of-period inventories (quantity) (A)						
Imports:12 Quantity (B)						
Value (C)						
U.S. shipments: Commercial shipments: Quantity (D)						
Value (E)						
Internal consumption: ³ Quantity (F)						
Value³ (G)						
Transfers to related firms: ³ Quantity (H)						
Value³ (I)						
Export shipments: ⁴ Quantity (J)						
Value (K)						
End-of-period inventories (quantity) (L)						
 Please identify the foreign produce Please identify the HTSUS codes ueron Internal consumption and transfered different basis for valuing these transace However, the data provided a 	sed by your fire rs to related fir actions in your	m to import the ms must be valu records, please	ued at fair marke specify that bas	et value. If your is (e.g., cost, cost		

⁴ Identify your firm's principal export markets: _____.

II-6a. Imports from all other sources.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

		Calendar year	January-September		
Reconciliation	2017	2018	2019	2020	
A + B - D - F - H - J - L =					
should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: .

II-6b. <u>U.S. imports from all other sources (additional detail).</u>—Report additional detail relating to your firm's imports of twist ties from all other sources during the specified periods.

		Calendar Year		January-S	eptember
Item	2017	2018	2019	2020	
Imports Quantity (in 1,000 twist ties) ¹	0	0	0	0	0
Quantity (pounds)					
Value (in dollars)	0	0	0	0	0
¹ Data for <i>Quantity</i> (in 1,000s twis	t ties) and <i>Value</i>	(in dollars) will a	utomatically popu	llate from question	on II-6a.

II-6c. <u>Channels of distribution: All other sources</u>.-- Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from all other sources by channel of distribution during the specified periods.

All other sources

	Calendar year		January-S	eptember	
Item	2017	2018	2019	2019	2020
U.S. shipments:					
To distributors / wholesalers:					
Quantity in 1,000 twist ties					
(M)					
Quantity in pounds (N)					
Value in dollars (O)					
To <u>retailers</u> :					
Quantity in 1,000 twist ties (P)					
Quantity in pounds (Q)					
Value in dollars (R)					
To <u>end users</u> :					
Quantity in 1,000 twist ties (S)					
Quantity in pounds (T)					
Value in dollars (U)	_				

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines M through U) in each time period equal the quantity reported for U.S. shipments (i.e., lines D through I) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

		Calendar year	January-September		
Reconciliation item	2017	2018	2019	2019	2020
Quantity: $M + P + S - D - F - H =$ zero ("0"), if not revise.	0	0	0	0	0
Value: $O + R + U - E - G - I = zero$ ("0"), if not revise.	0	0	0	0	0

Core type
Single stainless steel wire
Single galvanized steel wire
More than one stainless steel wire
More than one galvanized steel wire
Plastic
Wire gauge sizes
<= Gauge 19
Gauges 20 & 21
Gauges 22 & 23
Gauges 24 & 25
Gauges 26 & 27
Gauges 28 & 29
= Gauge 30
<u>Coverings</u>
Dry paper
Wet paper
Polyethylene
Other plastic
Paper and plastic combo
raper and plastic combo
Cutting
Pre-cut <= 4" lengths
Pre-cut > 4" and <=6" lengths
Pre-cut > 6" and <=8" lengths
Pre-cut > 8" and <=10" lengths
Pre-cut > 10" lengths
Spool
Gangs
End-use
Bib ties/Flag ties
Other grocery ties (bread bag ties and produce ties)
Dry cleaner ties
Nose wires for face masks
Industrial ties (television cables, computer cords, other appliances and household ties)
Describe any other unique characteristics or applications
······································

tables in part II, please your firm and the rela	e identify the firm(s) an	rted transfers to related firms in any of the data and indicate the nature of the relationship between nture, wholly owned subsidiary) and whether the a non-market formula.
		ordsPlease indicate in what metrics your firm normal course of business:
Value (dollars or o		nd records to record twist ties (check all that apply):
	measures (kilograms, p	oounds, et cetera)
ties," and (ii) pounds, reported the data as a data based on careful has not left any relevathe normal course of not store information please make an effort volume spools contain that to estimate the aimportation. You do individually, but use s (value, units, and weighte metrics requested)	depending on the quest available in your firm's ly crafted estimates (to ant data point empty or business. For example, on the count of individe to assess the largest vened approximately 500 aggregate quantities (in not have to individually ome systematic metho ght). Please do not rep	requested both in terms of (i) units, or "1,000 twist stion. Please confirm that your firm has either books and records, or that your firm has reported the best of your availability), such that your firm blank due a particular metric not being stored in if your firm imported spools of twist ties, but does lual twist ties or the weight of those twist ties, plume spools your firm imported, and if those large twist ties and weighted on average 3 pounds, use 1,000 of twist ties) and quantities (in pounds) for all measure and assess each product imported d to report in every metric that has been requested ort only one metric; please always provide each of
YesAll data have been provided based on information readily available in our	YesAll data have provided but some metrics were based on carefully drawn estimates to the best	If your firm had to use estimates to arrive at some metrics, please briefly described the metrics
books and records	of our ability	estimated and the methodology used to do so:

II-9.	Other explanationsIf your firm would like to further explain a response to a question in Part II for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Lauren Gamache (natalia.king@usitc.gov, 202-205-2049).

III-1. <u>Contact information.</u>--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	

PRICE DATA

III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2017 of the following products your firm imported from China:

Product 1.-- Paper 29 gauge cut tie, ranging from 4" x 5/32" to 4" x 3/16" paper

Product 2.-- Paper 29 gauge cut tie, ranging from 7" x 5/32" to 7" x 3/16" paper

Product 3.-- Produce tie, wet strength paper/paper 27 gauge, galvanized wire, 8" x 7/16"

Product 4.-- Produce tie, wet strength paper/paper 27 gauge, galvanized wire, 10" x 7/16"

Please note that values should be <u>f.o.b.</u>, <u>U.S.</u> point of shipment and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

During January 2017-September 2020, did your firm import from China and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

YesPlease complete the following pricing data table as appropriate.
NoSkip to question III-3.

Product 2: Product 3: Product 4:

III-2a. <u>Price data</u>.--Report below the quarterly price data¹ for pricing products² imported from China and sold by your firm.

China

Report data in 1,000s twist ties and actual dollars (not 1,000s).

	Brodu	ict 1	Brodu	ct 2	Brodu	ct 2	Produ	ct /
Period of shipment	Product 1 Ouantity Value		Product 2 Quantity Value		Product 3 Ouantity Value			
-	Quantity	value	Quantity	value	Quantity	value	Quantity	value
2017: January-March								
April-June								
July-September								
October-December								
2018: January-March								
April-June								
July-September								
October-December								
2019: January-March								
April-June								
July-September								
October-December								
2020: January-March								
April-June								
July-September								
¹ Net values (i.e., gross sa firm's U.S. point of shipment. ² Pricing product definition NoteIf your firm's product of	Please subtract ons are provided does not exactly	any discound on the first meet the pr	ts, rebates, and page of Part III. oduct specificat	returns from	the quarter in w	hich the sale	occurred.	

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III-2b.	Price data checklistPlease check that the pricing data in question III-2a has been correctly
	reported.

Are the price	e data reporte	ed above:			√ if Ye
In actual o	dollars (not \$1	,000)?			
In 1,000 t	wist ties?				
F.o.b. U.S	point of ship	ment (i.e.,	does not i	nclude U.S. transport costs)?	
Net of all discounts and rebates?					
Have discounts, rebates, and returns been credited to the quarter in which the sale occurred?					
Quantitie	s do not excee	ed commer	cial shipm	ents in question II-7 in each year?	
Explanation	(s) for any box	kes not che	скеа:		
that were use	ed to compile	your price	uata.		
paration of the	e price data, a	s Commiss	ion staff n	e keep all supporting documents/reconnay contact your firm regarding quest	ions on th
paration of the cata. The Comnents/records (s	e price data, a nission may al such as sales jo How does yo	ns Commiss so request ournal, invo	ion staff n that your oices, etc., termine t		ions on th ting vist ties
paration of the cata. The Comnents/records (s	e price data, anission may all such as sales ju How does yo t apply)? If yo	ns Commiss so request ournal, invo	ion staff n that your oices, etc., termine t	nay contact your firm regarding quest company submit copies of the support) used to compile these data. he prices that it charges for sales of tw	ions on th ting vist ties
paration of the ata. The Comnents/records (some setting check all that the by	e price data, anission may all such as sales ju How does yo t apply)? If yo	ss Commiss so request ournal, investour firm de our firm iss	ion staff n that your oices, etc., etermine t ues price l	nay contact your firm regarding quest company submit copies of the support) used to compile these data. he prices that it charges for sales of two lists, please submit sample pages of a	ions on th ting vist ties
paration of the ata. The Comments/records (s Price setting. (check all that by transaction	e price data, anission may all such as sales justice. How does you tapply)? If you contracts	ss Commiss so request ournal, investour firm de our firm iss Set price lists	oices, etc., etermine to ues price l Other	nay contact your firm regarding quest company submit copies of the support) used to compile these data. he prices that it charges for sales of two lists, please submit sample pages of a	ions on th ting vist ties recent lis
paration of the ata. The Comments/records (s Price setting. (check all that by transaction	e price data, anission may all such as sales justice. How does you tapply)? If you contracts	ss Commiss so request ournal, investour firm de our firm iss Set price lists	oices, etc., etermine to ues price l Other	nay contact your firm regarding quest company submit copies of the support used to compile these data. the prices that it charges for sales of two lists, please submit sample pages of a If other, describe	ions on th ting vist ties recent lis

ll S	Importers'	Questionnaire	- Twist Ties	(Final)
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III-5.	Pricing terms On what basis are your firm's prices of imported twist ties from China usually
	quoted (check one)?

Delivered	F.o.b.	If f.o.b., specify point

III-6. <u>Contract versus spot.</u>--Approximately what share of your firm's sales of twist ties imported from China in 2019 was on a (1) short-term contract basis, (2) annual contract basis, (3) long-term contract basis, and (4) spot sales basis?

		Туре о	f sale			
ltem	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)	Spot sales (for a single delivery)	Total (shoul sum t 100.09	ld o
Share of 2019 sales	%	%	%	%	0.0	%

III-7. <u>Contract provisions.</u>--Please fill out the table regarding your firm's typical sales contracts for twist ties imported from China (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	No. of days		365	
Price renegotiation	Yes			
(during contract period)	No			
	Quantity			
Fixed quantity and/or price	Price			
and, or price	Both			
Indexed to raw	Yes			
Indexed to raw material costs ¹	Yes No			
	No			

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III-8. <u>Lead times.</u>--What share of your firm's sales of twist ties imported from China is from inventory and produced to order, and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of twist ties?

Source	Share of 2019 sales	Lead time (Average number of days)
From your firm's U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

III-9.	<u>Shippii</u>	ng information.—
	(a)	Who generally arranges the transportation to your firm's customers' locations? Your firm Purchaser (check one)
	(b)	When your firm sells twist ties imported from China, from where are they shipped? Point of importation Storage facility (check one)

(c) Indicate the approximate percentage of your firm's sales of twist ties imported from China that are delivered the following distances from your firm's U.S. point of shipment.

Distance from your firm's U.S. point of shipment	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total (should sum to 100.0%)	0.0 %

III-10. <u>Geographical shipments.</u>--In which U.S. geographic market area(s) has your firm sold twist ties imported from China since January 1, 2017 (check all that apply)?

Geographic area	China
NortheastCT, ME, MA, NH, NJ, NY, PA, RI, and VT.	
Midwest.–IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	
Southeast.—AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	
Central Southwest.—AR, LA, OK, and TX.	
MountainsAZ, CO, ID, MT, NV, NM, UT, and WY.	
Pacific Coast.–CA, OR, and WA.	
Other .—All other markets in the United States not previously listed, including AK, HI, PR, and VI.	

		Business Propri	etury			
U.S. Importers' Questionnaire - Twist Ties (Final)						
	11. <u>Inland transportation costs.</u> —What is the approximate percentage of the cost of twist ties imported from China that is accounted for by U.S. inland transportation costs? percent.					
		ses of the twist ties that your cotal cost is accounted for	•	•		
		Share of total cost of	of end-use product			
		Share of total cost of accounte	•	Total		
			•	Total (should sum to		
	End-use product		•	_		
	End-use product	accounte	d for by	(should sum to		
	End-use product	accounte Twist ties	d for by Other inputs	(should sum to 100.0% across)		

	☐ No	YesPlease fill out t	he tal	ole.		
		End use in which this	Have changes in the price of this substantial affected the price for twist ties?			
	Substitute	substitute is used	No	Yes	Explanation	
1.						
2.						
3.						

III-13. **Substitutes.--**Can other products be substituted for twist ties?

III-14. **Demand trends.**--Indicate how demand within the United States and outside of the United States (if known) for twist ties has changed since January 1, 2017. Explain any trends and describe the principal factors that have affected these changes in demand. If demand trends vary by market segments (e.g., grocery, dry cleaning, face masks), please discuss each separately. Please also note any changes resulting from the COVID-19 pandemic.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the United States					
Outside the United States					

U.S. Im	porters' Qu	uestionnai	re - Twist Ties (Fin	nal) Page 2	28				
III-15.			Have there been aries since January 1	ny significant changes in the product range, product mix c I, 2017?	r				
	No	Yes	If yes, please des	scribe.					
III-16.	Condition	s of comp	etition.—						
			•	business cycles (other than general economy-wide ns of competition distinctive to twist ties?					
	Check all	that appl	y.	Please describe.					
		No		Skip to question III-17.					
			ness cycles (e.g. business)						
			r distinctive ns of competition						
			e been any chang January 1, 2017?	es in the business cycles or conditions of competition for					
	No	Yes	If yes, describ	e.					
III-17.	January 1, declining to quantity p	<u>Supply constraints.</u> Has your firm refused, declined, or been unable to supply twist ties since January 1, 2017 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, shortages related to COVID-19 shutdowns, etc.)?							
	No	Yes	If yes, please des	scribe.					
			,						

111-18	Raw	materi	ials.—
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(a) How	have twist ties	raw material	costs changed	since Januar	√ 1,	, 2017?
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Factor	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for twist ties.
Cost of raw materials					

(b) How did the imposition of tariffs under section 232 on imported steel/aluminum products impact raw material costs for twist ties?

Factor	Overall Increase	No change	Overall Decrease	Fluctuate with no clear trend	Explanation
Cost of raw materials after section 232 tariffs imposed					

(c) How did the imposition of tariffs under section 232 on imported steel/aluminum products impact your firm's sales price for twist ties?

Factor	Overall Increase	No change	Overall Decrease	Fluctuate with no clear trend	Explanation
Prices for twist ties					

III-19.	Impact of section 301 tariffs Did the imposition of tariffs on Chinese-origin products under
	section 301 have an impact on the twist ties market in the United States?

Yes— Please indicate the impact in the table below.	No	Don't know

Factor	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how the imposition of tariffs under section 301 affected each factor of the twist ties market in the United States.
Supply of U.S produced twist ties					
Supply of twist ties imported from China					
Supply of twist ties imported from other countries					
Prices for twist ties					
Overall U.S. demand for twist ties					
Raw material costs for twist ties					

III-20. <u>Interchangeability.--</u>Are twist ties produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = no familiarity with products from a specified country-pair

Country-pair	China	Other countries		
United States				
China				
For any country-pair producing twis country-pair and explain the factors		,		

III-21. <u>Factors other than price.</u>--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between twist ties produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = *no familiarity* with products from a specified country-pair

Country-pair	China	Other countries
United States		
China		

For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's sales of twist ties, identify the country-pair and report the advantages or disadvantages imparted by such factors:

III-22. <u>Customer identification</u>.--List the names and contact information for your firm's 10 largest U.S. customers for twist ties since January 1, 2017. Indicate the share of the quantity of your firm's total shipments of twist ties that each of these customers accounted for in 2019.

	Customer's name	City	State	Share of 2019 sales (%)
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

III-23.	Other explanationsIf your firm would like to further explain a response to a question in Part III for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

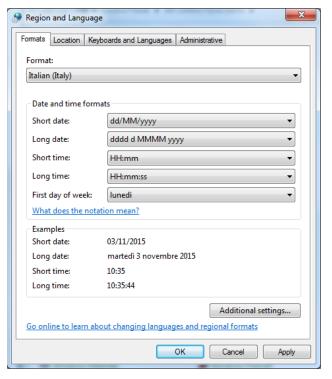
Correcting Valid number error messages. -- If you are completing a Commission questionnaire in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 instead of as \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. This issues stem from your computer number formatting setting (e.g., not the MS Word document itself, but the computer from which you are opening up the document). In the United States commas (,) delineate multiples of 1000 and periods (.) delineate fractions less than one. Many EU countries use the reverse where multiples of 1000 are delineated with periods (.) and fractions less than one are delineated with commas (,). The U.S. International Trade Commission's questionnaires are set-up in the United States with the U.S. number formatting. When this formatting interacts with a computer set to EU number formatting, we believe this may cause this issue.

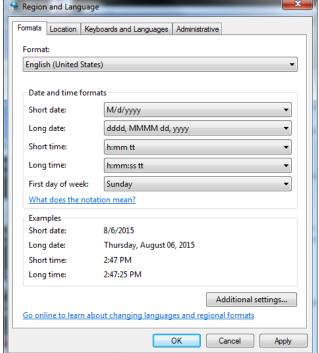
The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete the questionnaire.

To temporarily change your computer's number settings to U.S. settings, please do the following (for Microsoft Windows Operating system):

- START
- Control Panel
- Region and Language (under Clock, Language, and Region category)
- Format tab
- Change the Format from your existing one (e.g. "Italian (Italy)") to "English (United States)" (see screen shots below)

When you do this the number "twelve million dollars and thirty five cents" would change from \$12.000.000,35 (Italy format) to \$12,000,000.35 (U.S. format), and then there will be no conflict with the questionnaire. When you finish reporting the data then you can close the questionnaire and switch back to Italy settings.





HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

https://usitc.gov/investigations/701731/2020/twist_ties_china/final.htm

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: TIES

• E-mail.—E-mail the MS Word questionnaire to chris.robinson@usitc.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm did not import this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.