## What happened with your mortgage over the last year?

#### The COVID-19 pandemic and your mortgage



The most effective way to understand the benefits and problems with mortgages and owning a home is to ask you about your experiences. It is especially important today as many people faced difficult financial situations because of the COVID-19 pandemic.

You can complete this paper copy or complete the survey online. The online version may be easier to complete because it skips questions that do not apply to you. Online responses are also processed more quickly making it less likely that you will receive reminders to complete this survey. The online questionnaire can be completed in either English or Spanish as explained below.

To complete the survey online

Go to www.ASMBsurvey.com

**LOG IN** with the **unique PIN** # provided in the letter.

Esta encuesta está disponible en español en línea

Visite al sitio web www.ASMBsurvey.com

Inicie la sesión con su número PIN único de la encuesta que se encuentra en la carta adjunta.

**ABOUT THE SPONSORS:** The **Federal Housing Finance Agency** and the **Consumer Financial Protection Bureau** are working together to sponsor this survey. We are doing this because the agencies are concerned with improving the mortgage process for future homeowners. Your experience will help us understand mortgages today and the issues facing borrowers. Thank you for helping us assist future borrowers.

You can find more information on our websites - fhfa.gov and consumerfinance.gov

| Thank you for sharing your experience with us.  |
|---|
| We look forward to hearing from you.  |
|   |
|   |
|   |
|   |
|   |
|   |
| <b>Privacy Act Notice:</b> In accordance with the Privacy Act, as amended (5 U.S.C. § 552a), the following notice is provided. The information requested on this survey is collected pursuant to 12 U.S.C. 4544 for the purposes of gathering information for the National Mortgage Database. Routine uses which may be made of the collected information can be found in the Federal Housing Finance Agency's System of Records Notice (SORN) FHFA-21 National Mortgage Database. Providing the requested information is voluntary. Submission of the survey authorizes FHFA to collect the information provided and to disclose it as set forth in the referenced SORN. |
| Paperwork Reduction Act Statement: Notwithstanding any other provision of the law, no person is required to respond to, nor shall any person be subject to a penalty for failure to comply with, a collection of information subject to the requirements of the Paperwork Reduction Act, unless that collection of information displays a currently valid OMB Control Number.   |
| OMB No. 2590-0015<br>Expires TBD  |

| 1.          | At any time in 2020 did you have a mortgage loan?   | 8.  | When you took out this mort mortgage have   | gago                 | e, did    | l this     |               |
|-------------|---|---|---|----------------------|-----------|------------|---------------|
| Г           | ☐ Yes, I had (or still have) at least one mortgage loan   |   |   |                      | Yes       | No         | Don't<br>Know |
|             | <ul> <li>□ No, I did not have a mortgage loan</li> <li>on any property → Go to 64 on page 6</li> </ul>  |   | A prepayment penalty (fee if the mortgage is paid off early)                        |                      |           |            |               |
| <b>↓</b> 2. | Which one of these reasons best describes why   |   | An escrow account for taxes and/or homeowner insurance                              |                      |           |            |               |
|             | you took out this mortgage? If you had more than one mortgage in 2020, please refer to the  |   | An adjustable rate (one that can change over the life of the loar A balloon payment | ı)                   |           |            |               |
|             | mortgage you took out the earliest as you complete this survey.   |   | Interest-only monthly payments  |                      |           |            |               |
|             | ☐ To buy a property   | 9.  | Private mortgage insurance  When you took out this mort                             | ana.                 | □<br>o bo | □<br>w cot | icfied.       |
|             | ☐ To refinance or modify an earlier mortgage  | 7.  | When you took out this mort were you with the                                       | gag                  | e, no     | w sai      | isiieu        |
|             | ☐ To add/remove a co-borrower   |   | •   | <b>5</b> 70 <b>m</b> | Come      | b.a4       | Not           |
|             | ☐ To finance a construction loan  |   | Mortgage lender/broker you used   |                      |           | wnat       | At All        |
|             | ☐ To take out a new loan on a mortgage-free property  |   | Application process   |                      |           |            |               |
|             | ☐ Some other purpose (specify)  |   | Documentation process required  |                      |           |            |               |
|             |   |   | for the loan  |                      |           |            |               |
| 3.          | When did you take out this mortgage?  |   | Loan closing process  |                      |           |            |               |
|             | · · · · · · · · · · · · · · · · · · ·   |   | Information in mortgage   |                      |           | _          | _             |
|             | /   |   | disclosure documents  |                      |           |            |               |
|             | month year  |   | Timeliness of mortgage disclosure documents   |                      |           |            |               |
| 4           | When you took out this mortgage, what was the   |   | Settlement agent  |                      |           |            |               |
| ••          | dollar amount you borrowed?   |   | Settlement agent  |                      |           | _          |               |
|             | \$00  | 10.   | At the time you took out this satisfied were you that it was                        |                      |           |            | the           |
|             | □ Don't know  |   |   | Very                 | Son       | newha      | Not<br>t At A |
|             |   |   | Best terms to fit your needs  |                      |           |            |               |
| 5.          | What was the monthly payment, including the amount paid to escrow for taxes and insurance?  |   | Lowest interest rate you could qualify for  |                      |           |            |               |
|             | \$ 00   |   | Lowest closing cost   |                      |           |            |               |
|             | □ Don't know  |   | The Propert   | t <b>y</b>           |           |            |               |
| 6.          | What was the interest rate on this mortgage?  | 11.   | When did you first become the property?   | he o                 | wner      | of th      | nis           |
|             | %   |   | ,   |                      |           |            |               |
|             | □ Don't know  |   | month year  |                      |           |            |               |
| 7.          | Who signed or co-signed for this mortgage?  Mark <u>all</u> that apply  | 12.   | Which <u>one</u> of the following b property?                                       | est d                | lescr     | ibes 1     | this          |
|             | <ul> <li>☐ I signed</li> <li>☐ Spouse/partner including a former spouse/partner</li> <li>☐ Parents</li> <li>☐ Children</li> <li>☐ Other relatives</li> <li>☐ Other (e.g. friend, business partner)</li> </ul> | ☐ Single-family detached house ☐ Mobile home or manufactured home ☐ Townhouse, row house, or villa ☐ 2-unit, 3-unit, or 4-unit dwelling ☐ Apartment (or condo/co-op) in apartment b ☐ Unit in a partly commercial structure ☐ Other (specify) |   |                      |           |            |               |

| 13. What was the purchase price of this property, or if you built it, how much did the construction  | Mortgage Forbearance  |  |  |  |  |  |  |
|--|---|--|--|--|--|--|--|
| and land cost?  \$ 00 □ Don't know  14. About how much do you think this property is worth in terms of what could it sell for now or the sale price if you sold it?  \$ 00 □ Don't know          | 20. Earlier this year, in response to the COVID-19 pandemic, many borrowers were able to obtain a forbearance (a deferral, payment holiday, temporary pause or reduction in mortgage payments). Did you get a forbearance?  Yes, had an immediate need for forbearance Yes, obtained forbearance in case it might be needed in the future |  |  |  |  |  |  |
| 15. Did the COVID-19 pandemic affect how you decided on how much this property is worth?   | 21. Were any of the following a reason you did not or could not get a forbearance?  |  |  |  |  |  |  |
| <ul> <li>☐ Yes, worth more because of the pandemic</li> <li>☐ Yes, worth somewhat less because of the pandemic</li> <li>☐ Yes, worth a lot less because of the pandemic</li> <li>☐ No</li> </ul> | Did not know about it □ □ □  Did not think I needed it □ □  Did not qualify for what was offered □ □  |  |  |  |  |  |  |
| 16. Which <u>one</u> of the following best describes how you use this property today?  | Not available for my loan  It was unclear how the delayed payments would be repaid  |  |  |  |  |  |  |
| <ul> <li>□ Primary residence (where you spent the majority of your time)</li> <li>□ Seasonal or second home</li> </ul>   | Concerned all delayed payments had to be paid in full at the end of forbearance   Concerned about the effect on my  |  |  |  |  |  |  |
| <ul> <li>☐ Home for other relatives</li> <li>☐ Rental or investment property</li> <li>☐ Vacant</li> <li>☐ No longer have the property</li> </ul>   | credit score  |  |  |  |  |  |  |
| Other (specify)  | Skip to 29 on page 3  |  |  |  |  |  |  |
| 17. Did we mail this survey to the address of the property you financed with this mortgage?  | 22. (If Yes in 20) How did you apply for your initiation forbearance?   |  |  |  |  |  |  |
| □ Yes<br>□ No  | On the phone with a live person  Automated phone system  Online portal  |  |  |  |  |  |  |
| 18. What do you think will happen to the prices of   | By mail/email   |  |  |  |  |  |  |
| homes in this property's neighborhood over the next couple of years?   | Other (specify)   |  |  |  |  |  |  |
| ☐ Increase a lot   | 23. When you first got forbearance were you   |  |  |  |  |  |  |
| <ul><li>☐ Increase a little</li><li>☐ Stay about the same</li><li>☐ Decrease a little</li></ul>  | Given options for the length of the forbearance period  |  |  |  |  |  |  |
| <ul> <li>□ Decrease a lot</li> <li>19. In the next couple of years, how do you expect the overall desirability of living in this property's neighborhood to change?</li> </ul>                   | Clear on what would happen at the end of the forbearance period and how to repay suspended payments   Provided with a document describing the agreement   |  |  |  |  |  |  |
| <ul> <li>□ Become more desirable</li> <li>□ Stay about the same</li> <li>□ Become less desirable</li> </ul>  | 24. What was the time period of your initial forbearance?  3 months 6 months Other months   |  |  |  |  |  |  |

| · · · · · · · · · · · · · · · · · · ·  | 31. When you had concerns/difficulties in 2020, what happened to the mortgage payments?     |        |  |  |  |  |  |
|--|---|--------|--|--|--|--|--|
| ☐ Still in initial forbearance period ☐ In an extended forbearance period ☐ Out of forbearance ☐ Out of forbearance ☐ Did not make all my payments   | ime   |        |  |  |  |  |  |
| 26. Which one of the following best describes how your deferred/reduced payments will be repaid when your forbearance period is or was up?  32. Did any of the following cause yo concerns/difficulties in making your payments? | 2. Did any of the following cause you to have concerns/difficulties in making your mortgage |        |  |  |  |  |  |
| Paid or will pay the total deferred/reduced amount at the end of the mortgage  | Yes No  | 0      |  |  |  |  |  |
| <ul> <li>□ Paid or will pay the total deferred/reduced amount due when the forbearance period is up</li> <li>□ Loan modification or other repayment plan</li> <li>□ Other (specify)</li></ul>                                    | v/hours   | ]<br>] |  |  |  |  |  |
| Illness, disability or death of someone  |   |        |  |  |  |  |  |
| <ul> <li>□ None, did not defer/reduce payments</li> <li>□ Unsure/Don't know</li> <li>□ Disaster affecting this property</li> <li>Increase in required mortgage payment</li> </ul>  | ts 🗆 🗆  | ]      |  |  |  |  |  |
| 27. How confident are you that you will be able to repay the deferred/reduced payments?  Payments for other mortgages (e.g. HELOC, 2 <sup>nd</sup> mortgage)   |   |        |  |  |  |  |  |
| □ Very Payments for other large debts  |   | ]      |  |  |  |  |  |
| <ul> <li>□ Somewhat</li> <li>□ Not at all</li> <li>□ Already paid off</li> <li>□ Other loss of income not listed above</li> </ul>  | 0 0   | ]      |  |  |  |  |  |
| □ N/A, No deferred/reduced payments (specify)  |   | ,      |  |  |  |  |  |
| 28. How satisfied were you with the process of getting and working through the forbearance?  □ Very □ Somewhat □ Net et all  | o address you<br>nortgage in  |        |  |  |  |  |  |
| □ Not at all   | Yes No  |        |  |  |  |  |  |
| Difficulty Making Mortgage Payments  Borrowed money from family or friend Borrowed from or cashed out a retirem account  |   |        |  |  |  |  |  |
| 29. Did you have any concerns or difficulties  Borrowed money somewhere else   |   |        |  |  |  |  |  |
| making your mortgage payments at any time  Put the property up for sale  |   |        |  |  |  |  |  |
| in 2020? Sold other assets   |   |        |  |  |  |  |  |
| Delayed making any major purchases  Made smaller or delayed payments on  |   | J      |  |  |  |  |  |
| □ No → Skip to 45 on page 5  cards or other loans (not your mortg)  Reduced other expenses/purchases   |   |        |  |  |  |  |  |
| 30. Were your concerns/difficulties related to the COVID-19 pandemic?  Increased work hours  Storted a second job  |   |        |  |  |  |  |  |
| Started a second job   |   |        |  |  |  |  |  |
| <ul> <li>Yes</li> <li>No</li> <li>Started a new or better paying job</li> <li>Applied for/received unemployment be</li> </ul>  |   | J      |  |  |  |  |  |

| 34.          | Did you have any discussions wit<br>representative of your lender/ser<br>regarding your payment concern<br>2020?                                     | vicer | icult | 38.           | Overall, how satisfied were you with yo lender/servicer?  Uery Somewhat | our   |        |          |
|--------------|--|-------|-------|---------------|---|---|--------|----------|
| Γ            | <ul> <li>Yes</li> <li>No → Skip to 36</li> </ul>   |       |       |               | 20  | □ Not at all  | 14:    |          |
| <b>y</b> 35. | Mortgage forbearance A loan modification Refinancing your mortgage Available government programs   |       |       | No            | J9.   | When you had payment concern/diffice did you talk to a professional housing of take a course about managing your from an expert?  ☐ Yes ☐ No → Skip to 43 | couns  | elor     |
|              | Financial counseling Debt consolidation A way to get caught up on missed pay Selling or giving up the property                                       | ments |       |               | 40.   | Was your counseling or course  In person, one-on one  | Yes    | No       |
| 36.          | Other (specify)  Since the beginning of 2020, have   | e you |       |               |   | In person, in a group Over the phone Online   |        |          |
|              | offered any of the following by yelender/servicer?   |       |       | Don't<br>Know | 41.   | Required  How many hours was your counseling course?  | or     |          |
|              | A repayment plan to make up missed payments  A pre-approved plan to modify your mortage a payment payment payment by                                 |       |       |               |   | <ul> <li>☐ Less than 3 hours</li> <li>☐ 3 – 6 hours</li> <li>☐ 7 – 12 hours</li> </ul>  |        |          |
|              | mortgage payment permanently A way for you to apply to modify you mortgage payment permanently A way to sell the property to satisfy                 |       |       |               | 42.   | ☐ More than 12 hours  Overall, how helpful was your counseli  | ing or | •        |
|              | the mortgage A way to give the property to the lender to satisfy the mortgage  |       |       |               |   | course?  □ Very □ Somewhat  |        |          |
| 37.          | Were any of the following a chall getting help to address your pays concerns/difficulties in 2020?   |       |       |               | 43.   | □ Not at all  Did you seek input about possible steps address your payment concerns/difficu   |        |          |
|              | Not knowing how or where to apply  |       | Yes   | No            |   | from  |        |          |
|              | for programs The application process for programs  |       |       |               |   | A real estate agent<br>Family or friends  | Yes    | No       |
|              | was too much trouble  Did not think I qualified for any progr  Did not feel comfortable talking with   |       |       |               |   | Lawyer<br>Financial planner   |        |          |
|              | lender/servicer representative Was told I did not qualify for a progra Turned down for the programs I applie Difficulty getting the correct document | ed to |       |               |   | Bank or credit union Government/private agency Other (specify)  |        |          |
|              | submitted in a timely fashion Lender/servicer was unable or unwilling help me  |       |       |               | 44.   | Did you pay someone who promised to   | resol  | □<br>lve |
|              | Difficulty in reaching or communicati<br>with lender/servicer<br>Lender/servicer gave inconsistent or  | ng    | _     |               |   | your payment concerns/difficulties?  Use and it was helpful  Very but it was not helpful  |        |          |
|              | conflicting information Other problem (specify)  |       |       |               |   | <ul><li>☐ Yes but it was not helpful</li><li>☐ No</li></ul>   |        |          |

### The Property/Mortgage Today

| 45. Compared to January 2020, how would you |  |   |              |                                 | mortgage?  |  |             |            |        |  |  |  |
|---|--|---|--------------|---------------------------------|--|--|-------------|------------|--------|--|--|--|
|   | describe your situation <u>today</u> ? |   |              |                                 |  |  |             | Yes        | No     |  |  |  |
|   | _                                      | <u> </u>  |              |                                 |  | Not enough income to qualify                             |             |            |        |  |  |  |
| Γ   | <u>-</u>                               | Still own the property and have a mortg   |              | Low credit score, credit issues |  |  |             |            |        |  |  |  |
|   |  | Still own the property but no mortgage  In the process of foreclosure now       |              | Too much other debt             |  |  |             |            |        |  |  |  |
|   | _                                      | in the process of forcelosure now   | OIL          | p to 55                         |  | Savings not worth the cost or                            |             |            |        |  |  |  |
|   |  | No longer own the property Other Skip 1   | to <b>57</b> |                                 |  | New loan not better than what I                          | had         |            |        |  |  |  |
|   |  | Other Skip t  | 10 37        |                                 |  | Low appraisal/home value                                 |             |            |        |  |  |  |
| <b>V</b>                                    | Did                                    | l you ever consider selling this prop   | orty?        |                                 |  | Other (specify)  |             |            |        |  |  |  |
| 40.   | Dic                                    | i you ever consider seming this prop  | jerty.       |                                 |  |  | <del></del> | ► Skip     | to 55  |  |  |  |
|   |  | Yes → Skip to 48  |              |                                 |  |  |             | ЭМР        |        |  |  |  |
| Г   | - 🗆                                    | No  |              |                                 |  | Refinance or Loan M                                      | /odifi      | catio      | n      |  |  |  |
| <u>\\ \\ \</u>                              | **7                                    | 641 641   | 11 1         | 4                               |  | Remance of Boan iv                                       | Iouii       | catio      |        |  |  |  |
| 47.   |  | ere any of the following a reason yo  | u did i      | not                             | 52   | When did you refinance or                                | modify      | the les    | m?     |  |  |  |
|   | con                                    | sider selling this property?  |              |                                 | 34.  | when the you remaine of                                  | mounty      | tile loa   | 111 :  |  |  |  |
|   |  |   | Yes          | No                              |  | /  |             |            |        |  |  |  |
|   | Not                                    | enough equity in the property   |              |                                 |  | Month / Year   |             |            |        |  |  |  |
|   | Selli                                  | ng is too much trouble, very stressful  |              |                                 | <b>5</b> 2   | TT 1 4 1   | 4           | 41 1       | ,      |  |  |  |
|   | Prob                                   | lems were not yet severe enough to  |              |                                 | 53.  | How does the new loan com                                | pare to     | the old    | a      |  |  |  |
|   | w                                      | arrant selling  |              |                                 |  | loan?  |             |            |        |  |  |  |
|   | Wan                                    | ted to stay as long as I could/try to   |              |                                 |  | I  | ligher      | Same       | Lower  |  |  |  |
|   | WC                                     | ork out problems  |              |                                 |  | Monthly payment  |             |            |        |  |  |  |
| 40  | ~                                      | 1. T 2000 1   |              |                                 |  | Principal balance  |             |            |        |  |  |  |
| 48.   |  | mpared to January 2020, how would   | ld you       |                                 |  | Interest rate  |             |            |        |  |  |  |
|   | des                                    | cribe your mortgage today?  |              |                                 |  | Remaining years/months on loar                           | 1 🗆         |            |        |  |  |  |
| _   | -0                                     | No change to mortgage (except for forb  | earance      | e)                              | - 4  | D.1 1.0  | 41 1        | e          | e      |  |  |  |
|   |  | Mortgaga was refinenced   |              | - /                             | 54. Did you refinance or modify the loan for any o |  |             |            |        |  |  |  |
|   |  | Mortgage was remainded  Skip to 5   | p to 52      |                                 |  | the following reasons?                                   |             | <b>3</b> 7 | NT.    |  |  |  |
| V   |  |   |              |                                 |  | Change to a fixed-rate loan                              |             | Yes        | No     |  |  |  |
| 49.   | At                                     | any time in 2020, did you ever cons   | ider         |                                 |  | Get a lower interest rate                                |             |            |        |  |  |  |
|   | refi                                   | inancing or modifying this mortgag  | ge?          |                                 |  |  | <b>n</b> 00 |            |        |  |  |  |
|   |  | Yes   |              |                                 |  | Remove private mortgage insura                           | ince        |            |        |  |  |  |
|   |  | No $\rightarrow$ Skip to 55   |              |                                 |  | Get a lower monthly payment                              | 1.1.4       |            |        |  |  |  |
| $\mathbf{\Psi}$                             | _                                      | 10 -> 5kip to 33  |              |                                 |  | Consolidate or pay down other d                          |             |            |        |  |  |  |
| 50.   | Did                                    | l you take any specific action to ref   | inance       | e or                            |  | Buy out co-signer(s)/co-owners(                          | s)          |            |        |  |  |  |
|   |  | dify this mortgage?   |              |                                 |  | Repay the loan more quickly                              |             |            |        |  |  |  |
|   | _                                      |   |              |                                 |  | Take out cash  |             |            |        |  |  |  |
|   |  | Shopped around for rates, information, or                                       |              |                                 |  |  |             |            |        |  |  |  |
|   |  | Talked with a lender/servicer and was to  |              | d not                           |  | Still Own the Pi   | coper       | ty         |        |  |  |  |
|   |  | qualify for a refinance or modification<br>Applied but withdrew the application | l            |                                 | 55   | In the next year or two, how                             | , likoly    | ic it the  | of you |  |  |  |
|   |  | Applied but was rejected by the lender/s  | orvion       |                                 | 33.  | will?  | likely      | 15 11 1116 | at you |  |  |  |
|   |  | Applied, was accepted, but decided not  |              |                                 |  | wiii   |             |            | Not    |  |  |  |
|   | _                                      | Applied, was accepted, but decided not  | io chan      | ige                             |  |  | Verv S      | omewha     |        |  |  |  |
|   |  | Did not take any action   |              |                                 |  | Sell your property                                       | ď           |            |        |  |  |  |
|   |  | •   |              |                                 |  | Move but keep your property                              |             |            |        |  |  |  |
|   |  |   |              |                                 |  | Refinance the mortgage on                                |             |            |        |  |  |  |
|   |  |   |              |                                 |  | your property  |             |            |        |  |  |  |
|   |  |   |              |                                 |  | Pay off your mortgage and own                            | _           | _          | _      |  |  |  |
|   |  |   |              |                                 |  | property mortgage-free                                   |             |            |        |  |  |  |
|   |  |   |              |                                 |  |  |             |            |        |  |  |  |
|   |  |   |              |                                 |  | Lose your property because you cannot afford the payment |             |            |        |  |  |  |

51. Were any of the following a reason you did not or could not refinance or modify this

| <b>56.</b> | 56. Did you do any of the following as a result of |  |          |       |       | hich <u>one</u> of the following best de | scribe  | es why   |
|------------|--|--|----------|-------|-------|--|---------|----------|
|            | the  | e COVID-19 pandemic?                         |          |       | yo    | ou no longer have this property?         |         |          |
|            |  |  | Yes      | No    | _     | ~  |         |          |
|            |  | lay or cancel a major home improvement       |          |       |       | Could not afford the mortgage and        |         | expenses |
|            |  | or remodeling project                        |          |       | _     | (maintenance, taxes, condo fees,         |         |          |
|            |  | lay or cancel maintenance                    |          |       |       | Owed more on the loan than the pro       | perty v | was      |
|            |  | lay or cancel a planned move or sale         |          |       | _     | worth or could sell it for               |         |          |
|            |  | of the property                              |          |       |       | Could afford the property, but no lo     | _       |          |
|            |  | l investment property or second home         |          |       |       | other reasons (specify)                  |         |          |
|            |  | nted out part of the property or added       | _        | _     |       |  |         |          |
|            |  | pommates                                     |          |       | 61 D  | you currently own or rent you            | r nrim  | OPV      |
|            | Tak  | ke out a home equity loan/line of credit     |          |       |       | sidence?                                 | himi    | ai y     |
|            | L  |  | Skip t   | o 64  | re    | sidence:                                 |         |          |
|            |  |  |          |       |       | Own → Skip to 64                         |         |          |
|            |  | No Longer Own the Proper                     | •tv      |       |       | Rent                                     |         |          |
|            |  | - 1 0 - 0 - 0 - 0 - 0 - 0 - 0 - 0 - 0 -      | J        |       | ▋▗▄   | Live with family or friends              |         |          |
| 57         | <b>XX/1</b>  | hich <u>one</u> of the following best descri | hoc w    | hot   | 1     |  |         |          |
| 51.        |  | ppened to the property you no long           |          |       | 62. W | hen do you think you might pur           | chase   |          |
|            | пај  | ppened to the property you no long           | er na    | ve:   |       | other primary residence?                 | CIIC    |          |
|            |  | Sold the property at reduced price agree     | d to by  | y     | aı    | other primary residence.                 |         |          |
|            |  | lender (short sale)                          | •        |       |       | Less than 3 years                        |         |          |
|            |  | Sold the property - regular sale             |          |       |       | 3-5 years                                |         |          |
|            |  | Property in foreclosure now                  |          |       |       | More than 5 years                        |         |          |
|            |  | Property was taken in foreclosure            |          |       |       | Never                                    |         |          |
|            |  | Gave home to lender to cancel mortgage       | e debt   |       |       |  |         |          |
|            |  | (deed-in-lieu, mortgage release, "cash       | n for ke | eys") | 63 W  | ould any of the following events         | Calise  | von to   |
|            |  | Walked away and let the lender have the      |          |       |       | nsider either buying sooner or a         |         | you to   |
|            |  | Other (specify)                              |          |       | Cu    | nsider either buying sooner or a         | t all:  |          |
|            |  |  |          |       |       |  | Yes     | No       |
|            |  |  |          |       | In    | crease in income/more hours at work      |         |          |
| <b>58.</b> | W  | hen did this happen?                         |          |       | In    | proved credit score                      |         |          |
|            |  | ,  |          |       | Sa    | ving more for a down payment             |         |          |
|            |  | /  |          |       | Pa    | ying off other debts first               |         |          |
|            |  | Month / Year                                 |          |       | Lo    | wer interest rate                        |         |          |
| 50         | <b>1</b> X/6                                       | as what happened to your property            |          |       | Lo    | wer required credit score                |         |          |
| 57.        |  | marily                                       |          |       | Ot    | her (specify)                            |         |          |
|            | ргı  | marny  |          |       | _     |  |         |          |
|            |  | Your or your family's decision               |          |       |       | Nothing, will not buy again              |         |          |
|            |  | Lender or servicer's decision                |          |       |       |  |         |          |
|            |  | Other(specify)                               |          |       |       |  |         |          |
|            |  |  |          |       |       |  |         |          |
|            |  |  |          |       |       |  |         |          |
|            |  |  |          |       |       |  |         |          |
|            |  |  |          |       |       |  |         |          |

### Your Household

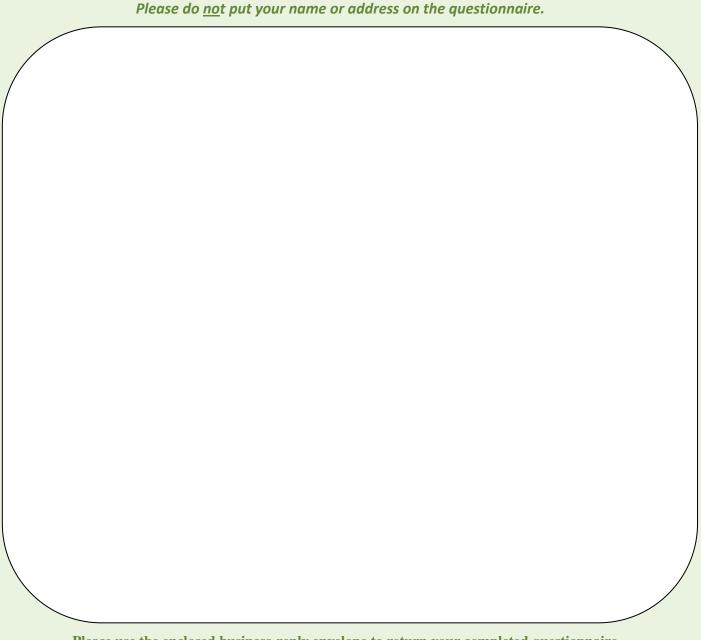
|            | Your Household                      |             |                    | 71. | Work status in January 2020:  Mark <u>all</u> that apply. |            |                    |
|------------|-------------------------------------|-------------|--------------------|-----|---|------------|--------------------|
| 64.        | What is your current marital st     | tatus?      |                    |     | <u></u>   | <b>V</b>   | Spouse/            |
|            | •                                   |             |                    |     | Salf amployed full time                                   | You<br>□   | Partner            |
| Г          | ·□ Married                          |             |                    |     | Self-employed full time                                   |            |                    |
|            | ☐ Separated                         |             |                    |     | Self-employed part time                                   |            |                    |
|            | ☐ Never married ☐                   |             |                    |     | Employed full time  |            |                    |
|            | □ Divorced                          |             |                    |     | Employed part time  |            |                    |
|            | □ Widowed                           |             |                    |     | Retired   |            |                    |
|            | 65 Do way have a partner who        | ahawaa 41   |                    |     | Unemployed, temporarily laid-off,                         |            |                    |
|            | 65. Do you have a partner who       |             |                    |     | furlough  |            |                    |
|            | decision-making and respon          |             |                    |     | Not working for pay (student,                             |            |                    |
|            | running your household bu           | t is not yo | our                |     | homemaker, disabled)                                      |            |                    |
|            | legal spouse?                       |             |                    | 72. | How was pay received in Janua                             | ary 2020?  |                    |
|            | ☐ Yes                               |             |                    |     | Mark <u>all</u> that apply.                               | •          |                    |
| .].        | □ No                                |             |                    |     |   |            | Spouse/            |
| V          |                                     |             |                    |     |   | You        | Partner            |
|            | ase answer the following question   |             | u                  |     | Salary  |            |                    |
| and        | l your spouse or partner, if appl   | icable.     |                    |     | Commissions   |            |                    |
|            |                                     | <b>X</b> 7  | Spouse/            |     | Bonus   |            |                    |
| "          | A go at last birthday.              | You         | Partner            |     | Contract worker   |            |                    |
| 00.        | Age at last birthday:               | _years      | years              |     | Hourly wages  |            |                    |
|            | g                                   |             |                    |     | Tips  |            |                    |
| 67.        | Sex:                                |             | Cnougal            |     | Self-employed/other                                       |            |                    |
|            |                                     | You         | Spouse/<br>Partner |     |   |            |                    |
|            | Male                                |             |                    |     | Not working in January 2020                               |            |                    |
|            | Female                              |             |                    |     |   |            | ••••               |
|            |                                     |             |                    | 73. | Did any of these work changes                             | happen ii  | n 2020?            |
| 68.        | Highest level of education achie    | eved:       | a .                |     | Mark <u>all</u> that apply                                |            | G /                |
|            |                                     | You         | Spouse/<br>Partner |     |   | You        | Spouse/<br>Partner |
|            | Some schooling                      |             |                    |     | Reduced hours at work                                     |            |                    |
|            | High school graduate                |             |                    |     | Reduction in pay  |            |                    |
|            | Technical school                    |             |                    |     | Temporarily laid-off, furloughed                          |            |                    |
|            | Some college                        |             |                    |     |   |            |                    |
|            | College graduate                    |             |                    |     | Job loss, unemployment<br>Retired as planned              |            |                    |
|            | Postgraduate studies                |             |                    |     | Retired as planned Retired earlier than planned           |            |                    |
|            | rosigraduate studies                | ш           | Ц                  |     | Retired carrier than planned                              |            |                    |
| <b>69.</b> | <b>Hispanic or Latino:</b>          |             |                    |     | None of the above   |            |                    |
|            |                                     |             | Spouse/            | = 4 |   | .7 . 7     |                    |
|            | <b>V</b> 7                          | You         | Partner            | 74. | Current work status: Mark <u>all</u>                      | that apply |                    |
|            | Yes                                 |             |                    |     |   | You        | Spouse/<br>Partner |
|            | No                                  |             |                    |     | No change from beginning of year                          |            |                    |
| <b>70.</b> | Race: Mark <u>all</u> that apply.   |             |                    |     |   |            |                    |
|            |                                     |             | Spouse/            |     | Self-employed full time                                   |            |                    |
|            | ****                                | You         | Partner            |     | Self-employed part time                                   |            |                    |
|            | White                               |             |                    |     | Employed full time  |            |                    |
|            | Black or African American           |             |                    |     | Employed part time  |            |                    |
|            | American Indian or Alaska Native    |             |                    |     | Retired   |            |                    |
|            | Asian                               |             |                    |     | Unemployed, temporarily laid-off,                         |            |                    |
|            | Native Hawaiian or Pacific Islander |             |                    |     | furlough  |            |                    |
|            |                                     |             |                    |     | Not working for pay (student,                             | _          |                    |
|            |                                     |             |                    |     | homemaker, disabled)                                      |            |                    |

| 75. Ever serve on active duty in the U. Forces, Reserves or National Guar  |           | 81. In 2019, what was your total annual household income before taxes? |  |           |  |  |  |  |
|--|-----------|--|--|-----------|--|--|--|--|
| Never served in the military Only on active duty for training in the Reserves or National Guard  | You I     | Spouse/<br>Partner   | ☐ Less than \$35,000 ☐ \$35,000 to \$49,999 ☐ \$50,000 to \$74,999 ☐ \$75,000 to \$99,999 ☐ \$100,000 to \$174,999 ☐ \$175,000 or more   |           |  |  |  |  |
| <b>76.</b> Besides you (and your spouse/part else permanently lives in your hom <i>Mark <u>all</u> that apply.</i>   |           | 10   | 82. What do you think your total annual h income will be in 2020 compared to 20  |           |  |  |  |  |
| ☐ Children/grandchildren 12 and under ☐ Children/grandchildren 13 -18 ☐ Children/grandchildren age 19 or ol ☐ Parents of you or your spouse/partn ☐ Other relatives like siblings or coust ☐ Non-relatives ☐ No one else | der<br>er |  | ☐ A lot higher ☐ Somewhat higher ☐ About the same ☐ Somewhat lower ☐ A lot lower  83. How likely is it that your total annual household income in 2021 will return to              | o what it |  |  |  |  |
| 77. Has anyone temporarily moved in home? <i>Mark <u>all</u> that apply</i> .  | to your   |  | was in 2019?   | o wnat it |  |  |  |  |
| <ul> <li>□ College students</li> <li>□ Other adult children</li> <li>□ Grandchildren</li> <li>□ Parents</li> <li>□ Someone else</li> </ul>   |           |  | <ul> <li>□ Very likely</li> <li>□ Somewhat likely</li> <li>□ Not at all likely</li> <li>84. Does your total annual household incominclude any of the following sources?</li> </ul> | me        |  |  |  |  |
| □ No one   |           |  |  | Yes No    |  |  |  |  |
| 78. In 2020, did any of the following h  | appen?    |  | Wages or salary  |           |  |  |  |  |
| , ,  | Yes       | No   | Business or self-employment  |           |  |  |  |  |
| Married, remarried or new partner  |           |  | Interest or dividends  |           |  |  |  |  |
| New permanent addition to your   |           |  | Alimony or child support   |           |  |  |  |  |
| household (not spouse/partner)   |           |  | Social Security, pension or other  | _         |  |  |  |  |
| Death of household member  |           |  | retirement benefits  |           |  |  |  |  |
| Separated, divorced or partner left Person other than spouse/partner left you household  | ır        |  | 85. Does anyone in your household have a following?  | ny of the |  |  |  |  |
| Disability or serious illness of a   |           |  | ,  | Yes No    |  |  |  |  |
| household member   |           |  | 401(k), 403(b), IRA, or pension plan   |           |  |  |  |  |
| 79. Do you speak a language other tha  | n Englis  | sh at  | Stocks, bonds, or mutual funds (not in   |           |  |  |  |  |
| home?  | in Englis | on at  | retirement accounts or pension plans)  |           |  |  |  |  |
| nome.  |           |  | Certificates of deposit  |           |  |  |  |  |
| Yes □ No → Skip to 81 80. How well do you speak English?   |           |  | Investment real estate   |           |  |  |  |  |
| □ Very well □ Well □ Not well □ Not at all   |           |  |  |           |  |  |  |  |

| 86.                                  | 86. Which <u>one</u> of the following statements best |                         |           |          |                 |                                | 91. How well could you explain to someone the |          |        |                 |   |  |  |
|--------------------------------------|---|-------------------------|-----------|----------|-----------------|--------------------------------|---|----------|--------|-----------------|---|--|--|
| describes the amount of financial ri |   |                         |           |          | ı are           |                                |   |          |        | Not             |   |  |  |
| willing to take when you save or mak |   |                         |           |          |                 |                                |   | Verv     | Somew  | Not<br>hat At A |   |  |  |
|                                      | investments?  |                         |           |          |                 |                                | Process of taking out a mortgage              |          |        |                 |   |  |  |
|                                      |   |                         |           |          |                 |                                | Difference between a fixed- and               | _        | _      | _               |   |  |  |
|                                      | ☐ Take substantial ri                                 | isks expectir           | ig to ea  | rn subs  | stantial        |                                | an adjustable-rate mortgage                   |          |        |                 |   |  |  |
|                                      | returns   | 4: 4                    |           |          |                 | Difference between a prime and | _   | _        | _      |                 |   |  |  |
|                                      | ☐ Take above-average average returns                  | ge risks exp            | ecung to  | o earn   | above-          |                                | a subprime loan                               |          |        |                 |   |  |  |
|                                      | ☐ Take average risks                                  | s expecting t           | to earn   | averao   | e               |                                | Difference between a mortgage's               |          |        |                 |   |  |  |
|                                      | returns   | s expecting (           | .o carii  | averag   | C               |                                | interest rate and its APR                     |          |        |                 |   |  |  |
|                                      | ☐ Not willing to take                                 | e any financ            | ial risks | <b>,</b> |                 |                                | Amortization of a loan                        |          |        |                 |   |  |  |
|                                      | S   | ,                       |           |          |                 |                                | Consequences of not making                    |          |        |                 |   |  |  |
| <b>87.</b>                           | In 2020, how have t                                   | he followi              | ng cha    | nged?    | •               |                                | required mortgage payments                    |          |        |                 |   |  |  |
|                                      |   | Significant             | T ittle/N | Jo Sig   | nificant        |                                | Difference between lender's and               |          |        |                 |   |  |  |
|                                      |   | Significant<br>Increase | Chang     |          | ecrease         |                                | owner's title insurance                       |          |        |                 |   |  |  |
|                                      | Housing expenses                                      |                         |           | <b>,</b> |                 |                                | Relationship between discount                 |          |        |                 | • |  |  |
|                                      | Non-housing expenses                                  |                         |           |          |                 |                                | points and interest rate                      |          |        |                 |   |  |  |
|                                      | 8 · F   |                         |           |          |                 |                                | Reason payments into an escrow                |          |        |                 |   |  |  |
| 88.                                  | Over the next 12 me                                   | onths, how              | do yo     | u exp    | ect the         |                                | account can change                            |          |        |                 |   |  |  |
|                                      | following to change                                   |                         | ·         | -        |                 |                                | G   |          |        |                 |   |  |  |
|                                      | 0 0   |                         |           |          |                 | 92.                            | Do you agree or disagree with                 | ı the f  | follow | ing             |   |  |  |
|                                      |   | Significant             |           |          |                 |                                | statements?                                   |          |        | 8               |   |  |  |
|                                      | II  | Increase                | Chang     | ge De    | ecrease         |                                | State Herita                                  | A        | gree ] | Disagree        |   |  |  |
|                                      | Housing expenses                                      |                         |           |          |                 |                                | Owning a home is a good financia              |          | Bree . | 2154181 00      |   |  |  |
|                                      | Non-housing expenses                                  |                         |           |          |                 |                                | investment                                    |          |        |                 |   |  |  |
| 89.                                  | How likely is it, tha                                 | t if needed             | l. von v  | hluov    | be              |                                | Most mortgage lenders generally t             | reat     |        |                 |   |  |  |
| 0,7                                  | able to   |                         | ., , , ,  |          | ~~              |                                | borrowers well                                |          |        |                 |   |  |  |
|                                      |   |                         |           |          | <b>3.</b> 7     |                                | Most mortgage lenders would offe              | r me     |        |                 |   |  |  |
|                                      |   | V                       | ery Soi   | newhai   | Not<br>t At All |                                | roughly the same rates and fees               |          |        |                 |   |  |  |
|                                      | Pay your bills for the n                              |                         | 1 y 501   | iic wiia | t At All        |                                | Late payments will lower my                   |          |        |                 |   |  |  |
|                                      | months without borro                                  |                         |           |          |                 |                                | credit rating                                 |          |        |                 |   |  |  |
|                                      | Get significant financia                              | _                       |           |          |                 |                                | Lenders shouldn't care about any l            | late     |        |                 |   |  |  |
|                                      | from family or friend                                 | _                       |           |          |                 |                                | payments only whether loans are               |          |        |                 |   |  |  |
|                                      | Borrow a significant an                               |                         |           |          |                 |                                | fully repaid                                  |          |        |                 |   |  |  |
|                                      | from a bank or credit                                 |                         |           |          |                 |                                | It is okay to stop making mortgage            | <b>.</b> |        |                 | ı |  |  |
|                                      | Significantly increase                                | your                    |           |          |                 |                                | payments when you can afford i                |          |        |                 |   |  |  |
|                                      | income  | •                       |           |          |                 |                                | It is okay to stop making mortgage            | •        |        |                 |   |  |  |
|                                      |   |                         |           |          |                 |                                | payments to pay other bills                   |          |        |                 |   |  |  |
| 90.                                  | Do you know anyon                                     | ne who in t             | he pas    | t year   | •               |                                | I would consider counseling or tak            | ing a    |        |                 | ī |  |  |
|                                      | who   |                         |           |          |                 |                                | course about managing my finan                | ices if  |        |                 |   |  |  |
|                                      |   |                         |           | Yes      | No              |                                | I faced financial difficulties                |          |        |                 |   |  |  |
|                                      | Is behind in making the                               | eir mortgage            | 3         | 105      | 110             |                                |   |          |        |                 |   |  |  |
|                                      | payments  |                         |           |          |                 |                                |   |          |        |                 |   |  |  |
|                                      | Stopped making month                                  | nlv mortgage            | e         |          |                 |                                |   |          |        |                 |   |  |  |
|                                      | payments when they                                    |                         |           |          |                 |                                |   |          |        |                 |   |  |  |
|                                      | Has gotten forbearance                                |                         |           |          |                 |                                |   |          |        |                 |   |  |  |
|                                      | lender/loan servicer                                  |                         |           |          |                 |                                |   |          |        |                 |   |  |  |
|                                      | Has gone through fored                                | closure whe             | re        |          |                 |                                |   |          |        |                 |   |  |  |
|                                      | the lender took over                                  |                         |           |          |                 |                                |   |          |        |                 |   |  |  |

# The Federal Housing Finance Agency and the Consumer Financial Protection Bureau appreciate your assistance.

We have provided space below for any additional comments. If the COVID-19 pandemic affected your ability to make your mortgage payments in ways we have not covered in this survey, please tell us about it here.



Please use the enclosed business-reply envelope to return your completed questionnaire.

FHFA 1600 Research Blvd, RC B16 Rockville, MD 20850 For any questions about the survey or online access you can call toll free 1-855-531-0724.