

105304701

**AMERICAN SAMOAN LONGLINE COST-EARNINGS QUESTIONNAIRE
XXXX (survey year) OPERATION**

Date of interview: _____

Vessel Name: _____

Vessel's permit number: _____

Interviewee's name: _____ Contact (phone): _____

Interviewee position (check all if apply)

 Vessel/business owner Agent Operator Captain**I. About the owner OR owner operator**

1. How many fishing vessels do you (or the company you work for) own? _____ vessel(s)
How many vessels fish in **Am. Samoa Longline** Fishery _____
How many vessels fish in **other fisheries** _____
2. When did you (or your company) start longline fishing in Am. Samoa? _____yr
3. In XXXX(Year of survey), does your household (or the fishing company you work for) have other income sources besides the fishing business in Am. Samoa?
 No
 Yes. Income from longline fishing was _____% of the total household income
4. Do the vessel owner live in Am. Samoa? Yes No
5. How long have you (or the fishing company you work for) owned this vessel? _____ yrs
6. Is this vessel operated by a hired captain or by owner?
 by hired captain
 by owner
7. If it was operated by a hired a captain, how did you find the captain for this vessel– *write down the details* _____

II. About the Vessel

8. When was the vessel built? _____ year
9. When was the vessel purchased? _____ year

10. What was the vessel purchasing price? \$ _____;

10a: Did the vessel purchase price included permit: Yes No. If No, the price for the permit \$ _____ (for lease purchase free from initial allocation)

11. What was the start-up costs (to get it ready for fishing first time after purchase)
\$ _____

12. What is the vessel current (appraisal) value? \$ _____ and when was the last appraisal performed _____ (year)?

12a. When was the last major upgrade (not including the state-up costs) that would have changed the vessel market value _____ (year)? and the costs for the upgrades \$ _____

13. How much you think your vessel (include all gears and equipment and permit) could be sold for? \$ _____

13a. How much you think your permit could be sold for? \$ _____

14. What is the vessel length? _____ ft

15. What is the vessel width/beam? _____ ft

16. Holding capacity of **fuel**: _____ Gallons?

17. Holding capacity of **fish**: _____ (lbs)

III. About Vessel Operation and Fish Sold in XXXX(Year of survey)

18. How many trips this vessels landed in XXXX(Year of survey) _____ trips

19. What areas did this vessels operated (fishing) in XXXX(Year of survey) (check all if apply)

- American Samoa EEZ
- Other EEZ _____ (i.e. Cook Islands)
- High Sea

20. Where do you usually sell/distribute fish landed by this vessel? What was the % among those outlets?

- Give away to friend to family _____ %
- Sell to the Cannery _____ %
- Sell to restaurant _____ %
- Other distributors or brokers (list the name(s) _____

IV. About Labor Costs in XXXX(Year of survey)

21. How many crew do the vessel usually had _____ (NOT including captain)?

22. How many crew are foreign _____ (NOT including captain)?

23. On average, how long of the crew have been working with this vessel/company?
 _____ yr
24. What is the longest time a current crew has been working with this vessel? _____ yr
25. How captain was paid?
 By shares _____ % of GROSS revenue
 _____ % of NET revenue
 Flat rate \$ _____
 Flat rate with bonus (details: \$ _____ + _____)
26. If shares by net revenue, which of the following trip expenses do you include as the trip costs?
 Trip costs (fuel, bait, gears, provision, fishing gears, freon, engine oil, communications)
 Agent fee, insurance, parts for repairs
 Any others _____
27. Does all the crew get pay by the same method?

If **YES**

- By shares _____ % of GROSS revenue
 _____ % of NET revenue
 Flat rate \$ _____ per month or year
 Flat rate with bonus \$ _____ + _____ bonus

If **NO**, (means that each crew paid differently), please fill out the table below

Position	Shares or flat	If share by Net Revenue	If flat rate Trip or Month	Flat rate \$	Bonuses (how)	Initial payment (get this crew)	What year
Owner operator	<input type="checkbox"/> Share <input type="checkbox"/> Flat	<input type="checkbox"/> Net Rev <input type="checkbox"/> Rev	<input type="checkbox"/> month <input type="checkbox"/> Trip				
Hired captain	<input type="checkbox"/> Share <input type="checkbox"/> Flat	<input type="checkbox"/> Net Rev <input type="checkbox"/> Rev	<input type="checkbox"/> month <input type="checkbox"/> Trip				
Crewmember 1	<input type="checkbox"/> Share <input type="checkbox"/> Flat	<input type="checkbox"/> Net Rev <input type="checkbox"/> Rev	<input type="checkbox"/> month <input type="checkbox"/> Trip				
Crewmember 2	<input type="checkbox"/> Share <input type="checkbox"/> Flat	<input type="checkbox"/> Net Rev <input type="checkbox"/> Rev	<input type="checkbox"/> month <input type="checkbox"/> Trip				
Crewmember 3	<input type="checkbox"/> Share <input type="checkbox"/> Flat	<input type="checkbox"/> Net Rev <input type="checkbox"/> Rev	<input type="checkbox"/> month <input type="checkbox"/> Trip				
Crewmember 4	<input type="checkbox"/> Share <input type="checkbox"/> Flat	<input type="checkbox"/> Net Rev <input type="checkbox"/> Rev	<input type="checkbox"/> month <input type="checkbox"/> Trip				
Crewmember 5	<input type="checkbox"/> Share <input type="checkbox"/> Flat	<input type="checkbox"/> Net Rev <input type="checkbox"/> Rev	<input type="checkbox"/> month <input type="checkbox"/> Trip				
Crewmember 6	<input type="checkbox"/> Share <input type="checkbox"/> Flat	<input type="checkbox"/> Net Rev <input type="checkbox"/> Rev	<input type="checkbox"/> month <input type="checkbox"/> Trip				

28. As an owner of a fishing vessel, do you hire an agent to take care of the fishing business?

- Yes
- No

If NO, what types of works that the owner usually takes care of?

- Book keeping
- Buying parts
- Look for crew and captain
- Getting the boats ready to depart (such as getting supplies, parts, call PIRO)
- Others _____ ?

V. About Trip Costs

1. Does trip cost varied by trip by trip?

If Yes. The main reasons for the variation by trip length? Or others ?

2. To list the costs of one trip in Jun and the one of the last trip landed XXXX(Year of survey)

1. TRIP INFORMATION

TRIP NUMBER					DATE OF DEPARTURE					DATE OF RETURN						
A	S						2	0					2	0		
VESSEL NAME															NO. OF SETS	

2. FUEL

PRICE PER GALLON	GALLON USED	TOTAL COST OF FUEL
\$ <input type="text"/>	<input type="text"/>	\$ <input type="text"/>

3. ENGINE OIL AND HYDRAULIC OIL

UNIT (Check One)	PRICE PER UNIT	QUANTITY USED	TOTAL COST OF OIL
<input type="checkbox"/> Gallon	<input type="text"/>	<input type="text"/>	\$ <input type="text"/>
<input type="checkbox"/> Bag/bucket (5 Gallons)	<input type="text"/>	<input type="text"/>	
<input type="checkbox"/> Drum (55 Gallons)	<input type="text"/>	<input type="text"/>	

4. BAIT

TYPE OF BAIT (Check One)	PRICE PER BOX	BOXES USED	TOTAL COST OF BAIT
<input type="checkbox"/> Squid	\$ <input type="text"/>	<input type="text"/>	\$ <input type="text"/>
<input type="checkbox"/> Mackerel			
<input type="checkbox"/> Sardine			
<input type="checkbox"/> Sanma			

5. FREON AND OTHER FREEZER COSTS (amount spent for this trip to operate freezer)

\$

6. FISHING GEAR COSTS (amount spent on re-supply vessel for this trip for hooks, lines, floats, raingear, etc.)

\$

7. PROVISIONS COSTS (amount spent re-supply vessel for this trip on food, bottled water, cigarettes, etc.)

\$

8. TRIP COMMUNICATIONS COST (amount spent for this trip on satellite phone and/or data calls, email, etc.)

\$

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9. FREIGHT OR EXPORT COST (the cost of transporting fish to other markets other than canneries)

\$

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10. MISCELLANEOUS COSTS (please list the details)

\$

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Details of misc. costs

Items	Cost
1.	
2.	
3.	

11. TOTAL ESTIMATED COSTS (ask, don't add)

\$

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Fish price GG Round

Species	Price
1. Albacore	
2. Yellowfin	
3. Bigeye	
4. Skipjack	
5. Wahoo	

12. CAPTAIN OF THIS TRIP (check one)

Owner Operated Hired Captain

13. CREW INFORMATION

Number of crew (DO NOT include captain)

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Number of foreign crew

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VI. Fixed Costs

29. Total mooring fees (port fees for all the trips before departures) in XXXX(Year of survey)?
\$ _____

30. Did you hire someone to do XXXX(Year of survey) bookkeeping or share bookkeepers with other family business?

- Yes. Pay \$ _____ a month/year
 No. Owner does it.
 No. It is done by the agent.
 No. Share with business \$ _____ of total

31. What were your insurance costs per year for this vessel (or for the all _____ the fishing vessels) in XXXX(Year of survey)? \$ _____

This includes (Check if all apply)

- Vessel only
 Liability only ("P" and "I")
 Vessel and liability
 Pollution
 Health (Please specify who is covered) _____

32. Did you have any vessel loan payments in XXXX(Year of survey)? Yes No

If yes 1) How much were your payments in XXXX(Year of survey)? \$ _____

33. When did you last dry dock your vessel? _____ yr

34. When do you plan for the next dry dock? _____ yr

35. How much it costs in in total for the last drydock \$ _____ ...

Please list the major repairs in the dry dock and the cost associated with the report (if the data are available)

cost \$ _____ for _____

cost \$ _____ for _____

cost \$ _____ for _____

cost \$ _____ for _____

36. Have you overhauled your engine in the past? Yes No

If yes 1) When did you last overhaul your engine? _____ yr

2) How much did it cost \$ _____

3) How often do you overhaul your engine? _____ yrs

37. Do you have any routine repairs and maintenance in trip or annual base? Yes No
If YES, does it include in the trip costs above? Yes No
If NOT, how much it costs? \$_____ in XXXX(Year of survey)

38. Beside the routine repairs and maintenance list above, do you have any major repairs and upgrades and maintenance works done in XXXX(Year of survey) for this vessel? If yes, the cost is \$_____

Please list the major repairs and the cost associated with the report (if the data are available)

cost \$_____ for _____

cost \$_____ for _____

cost \$_____ for _____

cost \$_____ for _____

39. Are there any other vessel costs which I haven't included? Yes No

If yes (Please list)_____ \$_____

40. Open Ended Questions? Is there anything else you would like to say? (present challenges, comments on fishing management)

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Expiration Date: XX/XX/20XX

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