

**HAWAII PELAGIC LONGLINE COST-EARNINGS QUESTIONNAIRE
For 2019¹ operation**

Survey date: _____

Surveyor: _____

Vessel Name: _____

Vessel's permit number: _____ (can fill in later in office)

Interviewee's name: _____ Contact (phone): _____

Interviewee position: Vessel owner Owner operator Hired captain Vessel manager or _____

Vessel operator: _____% trips taken by owner operator in 2019
 _____% trips taken by hired captain in 2019

I. About the Owner OR Owner-Operator

1. How many active longline fishing vessels do **you or your company** own with Hawaii longline permits?
_____ # of active vessel(s)
_____ # of permit (non-active vessel)
2. When did you start to own your first longline vessel in Hawaii longline fishery? _____ year
3. Have you captained a longline vessel in 2019? Yes No
If yes, did you captain all the trips taken by the vessel in 2019? Yes No
4. Last year (2019), did you land and sell any fish on the West Coast? Yes No
If yes, why did you decide to land on the West Coast, instead Hawaii?
 Better price in West Coast
 Needed to pick up crew
 Needed to go West Coast for a dry dock
 Other (please give details) _____
5. Do you own other businesses beside fishing Yes No
5a. If yes, how important is fishing to your company portfolio (in term of % of revenue)? _____ in 2019
6. Did you hire a vessel manager/agent to manage land-based business related to fishing in 2019? Yes No
6a. If yes, how to pay for this position? \$_____ (a month)?
What are the main tasks of the vessel manager (such as get supply ready for trips? Bookkeeping?) _____
7. Where do you usually sell your fish and how much do you pay for handling fees?
% _____ United Fishing Agency (Auction), the fee is % _____ of revenue % _____ other stores in Hawaii,
the fee is % _____ of revenue for handling or other fees
% _____ outside Hawaii, the fee is % _____ of revenue for handling or other fees;
8. In what year were you born _____ -

¹ The "year operation" may change depending on date of the OMB approval.

II. About the Hired Captain and Crew (for owner operator, skip Question #9&10 and go to #11)

9. Is the hired captain a family member or relative to the owner? Yes No

10. Captain age? _____ years

11. How long has your captain been with your company? _____ years

12. Number of crew working in this vessel in 2019

12a: number of local crew _____

12b: number of foreign crew _____ and where are they from

_____ Pilipino (# of crew)

_____ Indonesian (# of crew)

_____ others (# of crew)

13. How many crew in this vessel are on a renewed contract? _____

III. About the Vessel and Vessel Purchase

14. What is the vessel's fuel capacity? _____ gallons

15. What is the vessel's holding (fish) capacity? _____ metric tons

16. When was the vessel purchased? _____ year

17. What was the vessel purchase price? \$ _____

17a. Did the vessel purchase price included permit: Yes No.

If No, the price for the permit \$ _____ (lease purchase free from initial allocation)

18. What was the start-up costs (to get it ready for fishing first time after purchase) \$ _____

19. What is the vessel appraisal value in 2019 (or the survey year) \$ _____? and when was the last appraisal performed _____ (year)?

19a. When was the last major upgrades (not including the state-up costs) that would have changed the vessel market value _____ (year) and how much it costs for the updates \$ _____?

20. How much you think your vessel (include all gear and equipment and permit) could be sold for? \$ _____

20a. How much you think your permit could be sold for? \$ _____

21. Did you purchase or lease the permit for this fishing vessel? Yes (purchase) Yes (lease) No

21a. If yes, when it was purchased or leased _____ Year

21b. If yes, how much did it cost for purchase for \$ _____ or lease \$ _____ per year?

IV. Fixed Costs in 2019 (not including trip costs)

22. How do you pay mooring fees, by trip or by month? by trip or by month

22a. Annual total mooring fees? \$ _____ in 2019

23. Did you do your own bookkeeping/accounting or hire someone (may skip for hire captain)?

No, I do my own bookkeeping

Yes, I hire someone (including shared one with other businesses in the company) but different from the vessel manager

23a. If Yes, how much did you spend on bookkeeping/accounting in 2019 for this vessel? \$ _____ per year

24. What was the annual insurance cost for this vessel in 2019? \$ _____ per year

24a. This included (please check):

Vessel

Liability (“P” and “I”)

Health (Please specify who is covered) _____

Pollution

25. Did you have any vessel loan payments for this vessel in 2019?

Yes If yes, 25a. how much? \$ _____ per month (OR \$ _____ per year)

No

26. Please list **routine maintenance** (not including trip costs) done for the vessel in 2019 and the annual cost of each

1) _____ \$ _____

2) _____ \$ _____

3) _____ \$ _____

4) _____ \$ _____

27. Please list major repairs and upgrades in 2019 (Not include the routine maintenance and “start-up” costs listed above, this may include gear replacement, generators, engine transmission, gear box for engine, engine parts, spool, exhaust systems, etc.) and the total costs for each repair):

1) _____ \$ _____

2) _____ \$ _____

3) _____ \$ _____

4) _____ \$ _____

28. About dry-dock cost:

28a. How often do you dry dock the vessel? Every _____ years

28b. When did you last dry dock your vessel? _____ year

28c. How much did it cost? \$ _____

28d. If dry dock was done in 2019, were any major repairs listed in Q26 include in this cost? (ask this to avoid double counting) _____

29. Have you overhauled your engine in the past? Yes No

29a. How often do you overhaul? How many years in between? _____ years

29b. When did you last overhaul your vessel? _____ year

29c. How much did it cost? \$ _____

30. Did I miss any items on other fixed costs? Yes No

29a. If yes, how much are the other fixed costs \$ _____ what are the other fixed costs _____?

V. Labor Costs (how fishermen get paid)

In the following questions the terms ‘share’ (%) are interpreted as part of the revenue or net revenue from a fishing trip goes towards the captain or crew. This is in contrast to ‘flat rate’ (\$) which is when a crewmember earns the same amount of money regardless of the revenues from a fishing trip or per month. **Trip Revenue is defined as after sale revenue. Net revenue is defined as after sale and trip costs are deducted.**

31. How many people’s pay check was based on the revenue generated from this vessel and how did they get pay? _____ people

- 30a: Owner Shares _____% of gross revenue or net revenue
- 30b: Vessel manager Flat rate \$ _____ per trip or per month
 Or Shares _____% of gross revenue or net revenue
- 30c: Captain Shares _____% of gross revenue or net revenue
- 30d: ____# of Crew Shares _____% of gross revenue or net revenue
- 30e: ____# of Crew Flat rate + Bonus and the bonus schedule _____ (% of lbs etc?)
 Or Average \$ _____ per crew per month per trip

32. Initial cost/payment to retain a foreign/non-local crew member?

- 31a. Initial payments for foreign crew (including agent fees, airfare/tickets, transit (min. 30 days from Samoa or Ensenada, etc))
 \$ _____ per crew
- 31b. Non-local/Micronesian crew (fee for green cards, medical, etc.) \$ _____ per crew
- 31c. Average years for a new contract/foreign crew that initial payment occurred _____ years

33. Which of the following trip expenses did you subtract from the trip revenue to get net revenue (**for shares**)

- Trip costs (e.g. fuel, bait, resupply of gears, provision, etc.)
- Others (details: _____)

Use the table below to list the information for Q30, 31, 32 for each person accordingly:

Position	Foreigner (Y/N)	Shares % Or flat rate	Of Trip Revenue or Net Revenue	Flat Rate (Per Trip or Per Month)	Bonuses (Per Trip or Per Month)	Initial Payment (when hired)	What Year (for initial payment)
Owner/Operator		_____ %	<input type="checkbox"/> trip rev <input type="checkbox"/> net rev				
Hired Captain		_____ %	<input type="checkbox"/> trip rev <input type="checkbox"/> net rev	\$ _____ <input type="checkbox"/> Per trip <input type="checkbox"/> Per month	\$ _____ <input type="checkbox"/> Per trip <input type="checkbox"/> lbs caught		
Crewmember 1	<input type="checkbox"/> Yes <input type="checkbox"/> No	_____ %	<input type="checkbox"/> trip rev <input type="checkbox"/> net rev	\$ _____ <input type="checkbox"/> Per trip <input type="checkbox"/> Per month	\$ _____ <input type="checkbox"/> Per trip <input type="checkbox"/> lbs caught	\$ _____	
Crewmember 2	<input type="checkbox"/> Yes <input type="checkbox"/> No	_____ %	<input type="checkbox"/> trip rev <input type="checkbox"/> net rev	\$ _____ <input type="checkbox"/> Per trip <input type="checkbox"/> Per month	\$ _____ <input type="checkbox"/> Per trip <input type="checkbox"/> lbs caught	\$ _____	
Crewmember 3	<input type="checkbox"/> Yes <input type="checkbox"/> No	_____ %	<input type="checkbox"/> trip rev <input type="checkbox"/> net rev	\$ _____ <input type="checkbox"/> Per trip <input type="checkbox"/> Per month	\$ _____ <input type="checkbox"/> Per trip <input type="checkbox"/> lbs caught	\$ _____	
Crewmember 4	<input type="checkbox"/> Yes <input type="checkbox"/> No	_____ %	<input type="checkbox"/> trip rev <input type="checkbox"/> net rev	\$ _____ <input type="checkbox"/> Per trip <input type="checkbox"/> Per month	\$ _____ <input type="checkbox"/> Per trip <input type="checkbox"/> lbs caught	\$ _____	
Crewmember 5	<input type="checkbox"/> Yes <input type="checkbox"/> No	_____ %	<input type="checkbox"/> trip rev <input type="checkbox"/> net rev	\$ _____ <input type="checkbox"/> Per trip <input type="checkbox"/> Per month	\$ _____ <input type="checkbox"/> Per trip <input type="checkbox"/> lbs caught	\$ _____	
Crewmember 6	<input type="checkbox"/> Yes <input type="checkbox"/> No	_____ %	<input type="checkbox"/> trip rev <input type="checkbox"/> net rev	\$ _____ <input type="checkbox"/> Per trip <input type="checkbox"/> Per month	\$ _____ <input type="checkbox"/> Per trip <input type="checkbox"/> lbs caught	\$ _____	

VI. Trip Costs (Only for the vessels without any cost data collected from the observers)

34. Did your vessel conduct tuna and swordfish trips in 2019?

- Only tuna and swordfish
- Only swordfish
- Both tuna and swordfish

35. If this vessel took both tuna and swordfish trips in 2019 or did that previously, are there any costs for switching one gear type to another

34a. Costs to switch **from swordfish** fishing to tuna fishing: _____ (cash and labor?)

34b. Costs to switch **from tuna fishing** to swordfish fishing: _____ (cash and labor?)

36. For your 2019 trips, how much did you “average” trip cost (if vessel fished two trip types in 2019, asked for both trips)?

Average tuna trip \$ _____

Average Swordfish trip \$ _____

37. For your 2019 trips, how much did you **usually** spend on an “average” trip (if vessel fished two trip types in 2019, asked for both trips)?

Trip type: Tuna Swordfish

- 1) Fuel cost : Fuel used: _____ Gallons, Fuel price _____, Fuel cost \$ _____
- 2) Bait cost: Bait used: _____ Boxes, Bait price _____, Bait cost \$ _____
- 3) Oil cost (included engine oil & hydraulic oil): _____ gallons per trip, and total oil cost per trip = \$ _____
- 4) Ice cost = \$ _____
- 5) Fishing gear costs = \$ _____
- 6) Provisions (food) costs = \$ _____
- 7) Communications = \$ _____
- 8) Lightstick costs (for swordfish fish trip) \$ _____

VII. Industry Perspectives

38. What are the biggest **three** constrains or challenges that impact the economic performance of your fishing business

- 1) _____
- 2) _____
- 3) _____

We appreciate the confidential nature of the data being collected by this survey. NMFS will handle individual survey data as confidential business information and a form of protected personal information and will maintain the confidentiality of the information consistent with legal authorities available to it, including but not limited to the Privacy Act (5 U.S.C. Section 552a) and the Trade Secrets Act (18 U.S.C. Section 1905). NMFS will protect individual survey data from public disclosure to the extent permitted by law and it has instituted procedures to provide that protection.

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A Federal agency may not conduct or sponsor, and a person is not required to respond to, nor shall a person be subject to a penalty for failure to comply with an information collection subject to the requirements of the Paperwork Reduction Act of 1995 unless the information collection has a currently valid OMB Control Number. The approved OMB Control Number for this information collection is 0648-0773 and its expiration date is XX/XX/2023. Without this approval, we could not conduct this information collection. Public reporting for this information collection is estimated to be approximately 60 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the information collection. All responses to this information collection are voluntary. Send comments regarding this burden estimate or any other aspect of this information collection, including suggestions for reducing this burden to the NOAA Fisheries at: 1845 Wasp Blvd., Building 176, Honolulu, HI 96818, Attn: Minling Pan, and Minling.Pan@noaa.gov if desired.