



## Path to Excellence and Innovation Initiative Business Partner Application

The Path to Excellence and Innovation Initiative is designed to assist Historically Black Colleges and Universities in competing for, securing, and managing contracts with the National Institutes of Health. The NIH Small Business Program Office has determined that it is very valuable to involve commercial business partners (BPs) in assisting the HBCUs in reaching their desired funding goals. Whether small or large, BPs can offer invaluable business development experience to HBCUs interested in diversifying their Federal funding revenue.

<b>The Applicant</b>	
Business Name:	
Business Address:	
Application submitted by:	
Title:	
Email:	
Telephone number:	
Are you authorized to commit the business to a contract:	
Alternate Point of Contact	
Title:	
Email:	
Telephone number:	
<b>Eligibility</b>	
Past Performance	<p>Does this business have 5 or more years past performance as a prime or a subcontractor with the federal government?</p> <p>Does this business have past performance as either a prime or a subcontract with HHS/NIH?</p> <p>If the business has not performed as either a prime or a subcontractor on a federal contract does the business have other relevant contracting experience?</p> <p>Describe: (limit 250 characters)</p>
Organizational Capabilities	<p>Please select one or more capabilities that are related to the NIH mission from the list below.</p> <p><a href="https://www.nih.gov/about-nih/what-we-do/mission-goals">https://www.nih.gov/about-nih/what-we-do/mission-goals</a></p> <ul style="list-style-type: none"> <li>Biomedical Research and Development</li> <li>Information Technology</li> <li>Business and Professional Support Services</li> <li>Public Health Outreach/Communications and Research</li> <li>Laboratory Services/Products</li> <li>Construction Services</li> </ul>

Capability Statement	Please submit a capability statement for this business along with the application.	
NIH Institutes and Centers	Identify 2 or 3 NIH Institutes and/or Centers with contracts this business will pursue. Enter in the boxes below. <a href="https://www.nih.gov/institutes-nih/list-nih-institutes-centers-offices">https://www.nih.gov/institutes-nih/list-nih-institutes-centers-offices</a> <i>You will be required to upload 3 potential opportunities based on the Institutes/Centers selected.</i>	
Institute or Center #1	Institute or Center #2	Institute or Center #3
NIH Contract Opportunities	Businesses should research potential contract opportunities prior to applying. Identify three NIH contract opportunities:	
HBCU Teaming Partners	Businesses should research potential teaming partners prior to applying. Identify up to three potential HBCU teaming partners.	
HBCU teaming partner 1	HBCU teaming partner 2	HBCU teaming partner 3
Infrastructure Support to HBCU teaming partner	Business partners are expected to assist their HBCU teaming partner in developing a sustainable contracting infrastructure. What infrastructure support is this business willing to provide to an HBCU partner (select all that apply): <ul style="list-style-type: none"> <li>Business Development</li> <li>Contracts Manager</li> <li>Proposal/Technical Writer</li> <li>Cost Accounting Manager</li> <li>Administrative Support</li> </ul>	
<p><b>Commitment</b></p> <p>Acceptance into the PEI program will require a commitment to participate in training and various activities to assist an HBCU teaming partner with obtaining the knowledge and resources necessary to successfully compete for, secure, and manage contracts from the National Institutes of Health.</p> <p>By checking the box below you are acknowledging that this business is prepared to make a commitment to the following:</p>		
<input type="checkbox"/>	Devote a minimum of 10 hours per month to PEI activities	
<input type="checkbox"/>	Willing to participate in all PEI webinars/trainings (hosted on a monthly basis)	
<input type="checkbox"/>	Selection of an HBCU teaming partner within 1 month of acceptance	
<input type="checkbox"/>	Create a joint capability statement with selected HBCU	
<input type="checkbox"/>	Work with the HBCU to create a PEI Business Development Strategy	
<input type="checkbox"/>	Meet at least twice monthly with the HBCU partner	
<input type="checkbox"/>	Participate in 3 NIH capability briefings annually	
<input type="checkbox"/>	Document and pursue opportunities of interest within the PEI database	

	Willing to respond to 4 Sources Sought or Solicitations
	Willing to request debriefings for any Solicitations not won
	Willing to complete PEI evaluations

**Submission Deadline: Insert Date Here**

Email completed application and a capability statement to: [PEI@nih.gov](mailto:PEI@nih.gov)

For questions about the program, contact the NIH Small Business Programs Office: 301-451-3861

#### Burden Statement

Public reporting burden for this collection of information is estimated to average 45 minutes per contract or grant entered, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to: NIH, Project Clearance Branch, 6705 Rockledge Drive, MSC 7974, Bethesda, MD 20892-7974, ATTN: PRA (0925-0767\*). Do not return the completed form to this address.